



## RIA – Supply Chain Research

Methodology: ComRes interviewed 122 RIA Supply Chain contacts between 12<sup>th</sup> September and 15<sup>th</sup> October 2018. ComRes is a member of the British Polling Council and abides by its rules.

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Q1. In your opinion, which of the following best describes the nature of Government spending in the UK rail sector? .....	1
Base: All respondents	
Q2. What impact, if any, do peaks and troughs in Government rail spending have on your business? .....	2
Base: All who see peaks and troughs	
Q3. Which of the following, if any, has your organisation done as a consequence of peaks and troughs in Government rail spending? .....	3
Base: All who see peaks and troughs	
Q4. Which of the following statements comes closest to your view? .....	4
Base: All who see peaks and troughs	

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### Q1. In your opinion, which of the following best describes the nature of Government spending in the UK rail sector?

Base: All respondents

	PEAKS AND TROUGHS				
	Total	Large	Medium	Small	None
Weighted Total	122 100%	83 100%	34 100%	4 100%	1 100%
Boom and bust - spending has large peaks and troughs depending on the particular time in the Control Period	83 68%	83 100%	- -	- -	- -
Spending has medium peaks and troughs depending on the particular time in the Control Period	34 28%	- -	34 100%	- -	- -
Spending has small peaks and troughs depending on the particular time in the Control Period	4 3%	- -	- -	4 100%	- -
Smooth - spending is generally consistent throughout the Control Period	1 1%	- -	- -	- -	1 100%
<b>NETS</b>					
NET: Medium-large peaks and troughs	117 96%	83 100%	34 100%	- -	- -
NET: Any peaks and troughs	121 99%	83 100%	34 100%	4 100%	- -

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### Q2. What impact, if any, do peaks and troughs in Government rail spending have on your business?

Base: All who see peaks and troughs

	Total	PEAKS AND TROUGHS				
		Large	Medium	Small	None	
Weighted Total	121 100%	83 100%	34 100%	4 100%	-	-
Very negative	(1) 42 35%	37 45%	5 15%	-	-	-
Fairly negative	(2) 62 51%	41 49%	20 59%	1 25%	-	-
Neither positive nor negative	(3) 14 12%	4 5%	7 21%	3 75%	-	-
Fairly positive	(4) 1 1%	1 1%	-	-	-	-
Very positive	(5) - -	- -	- -	- -	-	-
Don't know	2 2%	- -	2 6%	-	-	-
<b>NETS</b>						
NET: Negative	104 86%	78 94%	25 74%	1 25%	-	-
NET: Positive	1 1%	1 1%	-	-	-	-
Mean score	1.78	1.63	2.06	2.75	-	-

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### Q3. Which of the following, if any, has your organisation done as a consequence of peaks and troughs in Government rail spending?

Base: All who see peaks and troughs

	PEAKS AND TROUGHS				
	Total	Large	Medium	Small	None
Weighted Total	121 100%	83 100%	34 100%	4 100%	- -
Frozen recruitment	74 61%	54 65%	19 56%	1 25%	- -
Decided not to employ a worker	60 50%	41 49%	18 53%	1 25%	- -
Decided not to invest funds in your organisation	55 45%	38 46%	16 47%	1 25%	- -
Made redundancies / lost employees	53 44%	40 48%	12 35%	1 25%	- -
Raised prices at certain points to compensate for a lack of spending at other times	20 17%	18 22%	2 6%	- -	- -
Come close to going out of business	9 7%	6 7%	3 9%	- -	- -
Exported less	3 2%	1 1%	1 3%	1 25%	- -
Other	17 14%	13 16%	3 9%	1 25%	- -
None of the above	20 17%	12 14%	6 18%	2 50%	- -
<b>NETS</b>					
NET: ANY actions taken	101 83%	71 86%	28 82%	2 50%	- -

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### Q4. Which of the following statements comes closest to your view?

Base: All who see peaks and troughs

	PEAKS AND TROUGHS				
	Total	Large	Medium	Small	None
Weighted Total	121 100%	83 100%	34 100%	4 100%	- -
The Government is currently doing enough to smooth out peaks and troughs in its rail spending	5 4%	3 4%	1 3%	1 25%	- -
The Government should do more to smooth out peaks and troughs in its rail spending	116 96%	80 96%	33 97%	3 75%	- -