Savanta: ComRes

LCCI, Quarterly Economic Survey – Q3 2020

*Methodology: Savanta ComRes interviewed 503 London business leaders online between 6th August and 11th September 2020. Data were weighted to be representative of all London business leaders by size and broad industry sector. Savanta ComRes is a member of the British Polling Council and abides by its rules. Full tables at **www.comresglobal.com***

For information about commissioning research please contact **info@comresglobal.com** or call +44 (0)20 7871 8660

To register for Pollwatch, featuring commentary and insight from the Savanta ComRes team, please email: **pollwatch@comresglobal.com**

QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Total employed.
Base: All respondents

		BUSINESS SIZE						INDUSTRY					MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
1-9	247 49%	247 54% b	- -	11 68%	50 66% eghij	44 46%	38 55%	29 44%	50 42%	11 39%	14 40%	32 72%	214 47% l
10-19	25 5%	- -	25 53% a	1 8%	3 4%	6 6%	3 4%	4 6%	4 3%	2 6%	3 8%	3 8%	21 5%
20-49	13 3%	- -	13 27% a	1 4%	3 3%	3 3%	1 1%	2 3%	1 1%	1 3%	1 4%	3 6%	10 2%
50-99	5 1%	- -	5 10% a	* 2%	1 1%	1 1%	1 1%	1 1%	* *	* 1%	* *	* 1%	4 1%
100-199	2 *	- -	2 5% a	* 1%	* *	1 1%	* 1%	* 1%	* *	* 1%	* *	* 1%	2 *
200-249	* *	- -	* 1%	- -	- -	* *	* *	- -	- -	* 1%	* *	- -	* *
250-499	1 *	- -	1 2% a	* *	* *	* *	* *	* *	* *	- -	- -	* *	1 *
500+	1 *	- -	1 3% a	- -	* *	* *	* *	* 1%	* *	* *	* *	* *	1 *
Sole trader	209 42%	209 46% b	- -	3 17%	18 24%	41 42% d	26 38%	29 44% d	62 53% d	14 48% d	16 47% d	6 12%	204 44% k
Total number of employees	9602	1423	8179	176	741	4788	580	929	501	378	1509	491	9111
Mean score	19.1	3.1	173.7	10.4	9.9	49.9	8.5	14.2	4.2	13.3	43.7	10.9	19.9
Standard deviation	756.60	2.36	2491.7	25.85	56.12	1633.15	54.00	95.49	23.10	95.08	983.39	53.24	792.73
Standard error	33.74	.14	167.99	7.17	7.64	156.43	7.79	10.30	2.96	12.17	116.71	8.64	36.76

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 1

QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Total employed.
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
1-9	247 49%	133 50%	113 48%	13 40%	172 46%	61 64% cd	30 52%	217 49%	67 52%	180 48%	71 56% k	128 43%	48 58% k
10-19	25 5%	16 6%	9 4%	2 7%	15 4%	8 8%	7 13% g	17 4%	7 5%	18 5%	7 6%	15 5%	2 3%
20-49	13 3%	8 3%	4 2%	3 9% d	7 2%	3 3%	4 7% g	8 2%	6 5%	7 2%	3 3%	8 3%	2 2%
50-99	5 1%	3 1%	2 1%	2 6% d	2 *	1 1%	2 4% g	2 1%	2 2%	2 1%	2 1%	3 1%	* *
100-199	2 *	2 1%	1 *	1 2%	1 *	1 1%	1 2%	1 *	1 1%	1 *	1 1%	1 *	* 1%
200-249	* *	* *	* *	- -	* *	* *	* *	* *	* *	* *	* *	* *	- -
250-499	1 *	* *	* *	* 1%	* *	* *	* *	* *	* *	* *	* *	* *	* *
500+	1 *	1 *	* *	* 1%	1 *	* 1%	1 1%	1 *	1 *	1 *	* *	1 *	* *
Sole trader	209 42%	104 39%	106 45%	11 35%	177 47% e	21 22%	11 19%	198 44% f	44 34%	166 44% h	42 33%	138 47% j	29 35%
Total number of employees	9602	8124	1478	798	3738	5066	1438	8164	1635	7967	2531	2482	4589
Mean score	19.1	30.5	6.3	24.7	10.0	52.9	25.5	18.3	12.8	21.2	20.1	8.4	56.0
Standard deviation	756.60	1039.69	28.93	113.19	298.38	1635.64	118.51	802.03	65.17	874.91	512.09	55.37	1770.48
Standard error	33.74	60.84	1.99	13.93	16.43	158.12	11.35	40.41	5.07	47.59	45.09	3.19	208.65

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Total employed.
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		BUSINESS BOROUGH			
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
1-9	247	60	121	24	42
	49%	54%	51%	31%	55%
		c	c		c
10-19	25	4	14	4	3
	5%	4%	6%	5%	4%
20-49	13	2	8	1	1
	3%	2%	3%	2%	2%
50-99	5	*	3	1	1
	1%	*	1%	1%	1%
100-199	2	*	1	*	*
	*	*	1%	1%	*
200-249	*	*	*	*	-
	*	*	*	*	-
250-499	1	*	*	*	*
	*	*	*	*	*
500+	1	*	1	-	*
	*	*	*	-	*
Sole trader	209	44	90	46	29
	42%	40%	38%	60%	38%
				abd	
Total number of employees	9602	775	7911	475	440
Mean score	19.1	6.9	33.1	6.2	5.8
Standard deviation	756.60	35.78	1098.71	24.69	25.75
Standard error	33.74	3.58	67.37	2.89	3.22

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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Table 2

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

S1. Which of the following responsibilities do you hold in your organisation?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Control of or having a say in budgeting or financial decisions	392 78%	359 79% b	32 69%	14 83%	59 78%	61 64%	51 74%	49 76%	107 90% efgj	24 84% e	27 77%	38 84%	354 77%
Control of or having a say in operational decisions	418 83%	380 83%	38 81%	12 73%	56 74%	80 83%	53 78%	57 87%	103 87%	24 85%	33 95% def	32 71%	386 84% k
Recruitment (hiring new staff on a permanent or temporary basis)	199 40%	175 38%	24 50% a	9 54%	24 33%	39 41%	28 41%	21 33%	52 44%	13 45%	13 36%	17 37%	182 40%
Directly managing one or more employees	199 40%	168 37%	31 65% a	9 56%	37 49%	37 38%	26 38%	23 36%	43 36%	12 41%	12 35%	21 47%	178 39%
IT systems	253 50%	233 51% b	20 42%	3 20%	31 41%	33 35%	39 57% e	34 52% e	81 68% degj	16 56% e	16 47%	15 33%	238 52% k
Procurement / supply chain management	229 45%	212 47% b	17 35%	9 52%	37 49%	46 48%	27 40%	27 41%	53 45%	12 41%	18 52%	22 48%	207 45%
None of the above	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 2
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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

S1. Which of the following responsibilities do you hold in your organisation?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Control of or having a say in budgeting or financial decisions	392 78%	209 78%	182 77%	23 72%	300 80%	68 71%	34 60%	358 80% f	97 76%	294 78%	95 75%	239 81%	58 71%
Control of or having a say in operational decisions	418 83%	222 83%	196 83%	27 82%	312 83%	79 83%	43 77%	375 84%	96 75%	322 86% h	103 82%	249 84%	66 81%
Recruitment (hiring new staff on a permanent or temporary basis)	199 40%	105 39%	94 40%	14 45%	144 39%	40 42%	20 36%	179 40%	49 38%	150 40%	53 42%	116 39%	30 37%
Directly managing one or more employees	199 40%	108 40%	91 39%	13 39%	136 36%	51 53% d	25 45%	174 39%	55 43%	145 38%	51 40%	117 40%	31 38%
IT systems	253 50%	135 51%	118 50%	16 48% e	207 55% e	30 32%	22 38%	231 52% f	64 50%	189 50%	61 48% l	164 56% l	28 34%
Procurement / supply chain management	229 45%	109 41%	119 50% a	14 44%	181 48% e	34 36%	21 37%	208 47%	56 44%	173 46%	60 48% l	141 48% l	27 33%
None of the above	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Table 2
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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

S1. Which of the following responsibilities do you hold in your organisation?
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		BUSINESS BOROUGH			
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Control of or having a say in budgeting or financial decisions	392 78%	80 71%	184 77%	65 85% a	63 83%
Control of or having a say in operational decisions	418 83%	89 79%	198 83%	66 86%	66 86%
Recruitment (hiring new staff on a permanent or temporary basis)	199 40%	37 33%	92 38%	34 44%	36 48%
Directly managing one or more employees	199 40%	44 40%	93 39%	32 42%	30 39%
IT systems	253 50%	50 45%	112 47%	47 62% ab	43 57%
Procurement / supply chain management	229 45%	44 39%	95 40%	45 59% ab	45 59% ab
None of the above	- -	- -	- -	- -	- -

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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Table 3

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

S2.Please choose the region you currently work in.
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
London	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 3

QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

S2.Please choose the region you currently work in.
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503	267	236	32	375	96	56	447	127	376	126	295	82
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	503	267	236	32	375	96	56	447	127	376	126	295	82
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Table 3
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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

S2.Please choose the region you currently work in.
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
			BUSINESS BOROUGH		
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
London	503	112	239	76	76
	100%	100%	100%	100%	100%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D1. How many people does your company employ?
Base: All respondents

		BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
0 sole trader	209 42%	209 46% b	- -	3 17%	18 24%	41 42% d	26 38%	29 44% d	62 53% d	14 48% d	16 47% d	6 12%	204 44% k
1-9	247 49%	247 54% b	- -	11 68%	50 66% eghij	44 46%	38 55%	29 44%	50 42%	11 39%	14 40%	32 72%	214 47% l
10-19	25 5%	- -	25 53% a	1 8%	3 4%	6 6%	3 4%	4 6%	4 3%	2 6%	3 8%	3 8%	21 5%
20-49	13 3%	- -	13 27% a	1 4%	3 3%	3 3%	1 1%	2 3%	1 1%	1 3%	1 4%	3 6%	10 2%
50-99	5 1%	- -	5 10% a	* 2%	1 1%	1 1%	1 1%	1 1%	* *	* 1%	* *	* 1%	4 1%
100-199	2 *	- -	2 5% a	* 1%	* *	1 1%	* 1%	* 1%	* *	* 1%	* *	* 1%	2 *
200-249	* *	- -	* 1%	- -	- -	* *	* *	- -	- -	* 1%	* *	- -	* *
250-499	1 *	- -	1 2% a	* *	* *	* *	* *	* *	* *	- -	- -	* *	1 *
500+	1 *	- -	1 3% a	- -	* *	* *	* *	* 1%	* *	* *	* *	* *	1 *
NETS													
Net: More than 9	47 9%	- -	47 100% a	3 15%	7 9%	11 12%	5 7%	8 12%	6 5%	4 13%	4 13%	7 16%	40 9%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 4   Page 11

QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D1. How many people does your company employ?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
BCC NETS													
Net: 0-19	481 96%	456 100% b	25 53%	16 92%	71 95%	90 94%	66 97%	61 94%	116 98%	27 94%	33 95%	41 92%	440 96%
Net: 20-199	20 4%	- -	20 42% a	1 7%	4 5%	5 5%	2 3%	3 5%	2 1%	1 5%	2 4%	3 7%	16 4%
Net: 200-499	1 *	- -	1 3% a	* *	* *	* *	* *	* *	* *	* 1%	* *	* *	1 *
Net: 500+	1 *	- -	1 3% a	- -	* *	* *	* *	* 1%	* *	* *	* *	* *	1 *
ONS NETS													
Net: 0-9	456 91%	456 100% b	- -	14 85%	68 91%	85 88%	64 93%	58 88%	113 95%	25 87%	30 87%	38 84%	418 91%
Net: 10-19	25 5%	- -	25 53% a	1 8%	3 4%	6 6%	3 4%	4 6%	4 3%	2 6%	3 8%	3 8%	21 5%
Net: 20-49	13 3%	- -	13 27% a	1 4%	3 3%	3 3%	1 1%	2 3%	1 1%	1 3%	1 4%	3 6%	10 2%
Net: 50-99	5 1%	- -	5 10% a	* 2%	1 1%	1 1%	1 1%	1 1%	* *	* 1%	* *	* 1%	4 1%
Net: 100-249	3 1%	- -	3 6% a	* 1%	* *	1 1%	* 1%	* 1%	* *	1 2%	* 1%	* 1%	2 1%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 4

QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D1. How many people does your company employ?
Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503	456	47	17	75	96	68	65	118	28	35	45	458
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 250+	2	-	2	*	*	*	*	1	*	*	*	*	2
	*	-	4%	*	*	*	*	1%	*	*	*	*	*
			a										

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 4

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D1. How many people does your company employ?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
0 sole trader	209 42%	104 39%	106 45%	11 35%	177 47% e	21 22%	11 19%	198 44% f	44 34%	166 44% h	42 33%	138 47% j	29 35%
1-9	247 49%	133 50%	113 48%	13 40%	172 46%	61 64% cd	30 52%	217 49%	67 52%	180 48%	71 56% k	128 43%	48 58% k
10-19	25 5%	16 6%	9 4%	2 7%	15 4%	8 8%	7 13% g	17 4%	7 5%	18 5%	7 6%	15 5%	2 3%
20-49	13 3%	8 3%	4 2%	3 9% d	7 2%	3 3%	4 7% g	8 2%	6 5%	7 2%	3 3%	8 3%	2 2%
50-99	5 1%	3 1%	2 1%	2 6% d	2 *	1 1%	2 4% g	2 1%	2 2%	2 1%	2 1%	3 1%	* *
100-199	2 *	2 1%	1 *	1 2%	1 *	1 1%	1 2%	1 *	1 1%	1 *	1 1%	1 *	* 1%
200-249	* *	* *	* *	- -	* *	* *	* *	* *	* *	* *	* *	* *	- -
250-499	1 *	* *	* *	* 1%	* *	* *	* *	* *	* *	* *	* *	* *	* *
500+	1 *	1 *	* *	* 1%	1 *	* 1%	1 1%	1 *	1 *	1 *	* *	1 *	* *
NETS													
Net: More than 9	47 9%	30 11%	17 7%	8 25% d	26 7%	14 14% d	16 28% g	31 7%	17 13%	30 8%	13 11%	28 10%	5 6%
BCC NETS													
Net: 0-19	481 96%	252 95%	228 97%	27 82% c	364 97%	90 94% c	48 85%	433 97% f	117 92%	364 97% h	120 95%	282 96%	79 97%
Net: 20-199	20 4%	12 5%	7 3%	5 16% de	10 3%	5 5%	7 13% g	12 3%	9 7% i	10 3%	6 4%	12 4%	2 3%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Table 4

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D1. How many people does your company employ?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Net: 200-499	1 *	1 *	1 *	* 1%	1 *	* *	* 1%	1 *	1 *	1 *	* *	1 *	* *
Net: 500+	1 *	1 *	* *	* 1%	1 *	* 1%	1 1%	1 *	1 *	1 *	* *	1 *	* *
ONS NETS													
Net: 0-9	456 91%	237 89%	219 93%	24 75%	349 93% ce	82 86%	41 72%	415 93% f	110 87%	346 92%	113 89%	267 90%	77 94%
Net: 10-19	25 5%	16 6%	9 4%	2 7%	15 4%	8 8%	7 13% g	17 4%	7 5%	18 5%	7 6%	15 5%	2 3%
Net: 20-49	13 3%	8 3%	4 2%	3 9% d	7 2%	3 3%	4 7% g	8 2%	6 5%	7 2%	3 3%	8 3%	2 2%
Net: 50-99	5 1%	3 1%	2 1%	2 6% d	2 *	1 1%	2 4% g	2 1%	2 2%	2 1%	2 1%	3 1%	* *
Net: 100-249	3 1%	2 1%	1 *	1 2%	1 *	1 1%	1 2%	2 *	1 1%	2 *	1 1%	2 1%	* 1%
Net: 250+	2 *	1 1%	1 *	1 2%	1 *	1 1%	1 1%	1 *	1 1%	1 *	1 *	1 *	* *

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D1. How many people does your company employ?
Base: All respondents

		BUSINESS BOROUGH			
	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
0 sole trader	209	44	90	46	29
	42%	40%	38%	60%	38%
				abd	
1-9	247	60	121	24	42
	49%	54%	51%	31%	55%
		c	c		c
10-19	25	4	14	4	3
	5%	4%	6%	5%	4%
20-49	13	2	8	1	1
	3%	2%	3%	2%	2%
50-99	5	*	3	1	1
	1%	*	1%	1%	1%
100-199	2	*	1	*	*
	*	*	1%	1%	*
200-249	*	*	*	*	-
	*	*	*	*	-
250-499	1	*	*	*	*
	*	*	*	*	*
500+	1	*	1	-	*
	*	*	*	-	*
NETS					
Net: More than 9	47	8	28	7	5
	9%	7%	12%	9%	7%
BCC NETS					
Net: 0-19	481	108	226	73	74
	96%	97%	94%	96%	97%
Net: 20-199	20	3	12	3	2
	4%	3%	5%	4%	3%
Net: 200-499	1	*	1	*	*
	*	*	*	*	*
Net: 500+	1	*	1	-	*
	*	*	*	-	*

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D1. How many people does your company employ?
Base: All respondents

	Total	BUSINESS BOROUGH			
		West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
ONS NETS					
Net: 0-9	456 91%	104 93%	211 88%	69 91%	71 93%
Net: 10-19	25 5%	4 4%	14 6%	4 5%	3 4%
Net: 20-49	13 3%	2 2%	8 3%	1 2%	1 2%
Net: 50-99	5 1%	* *	3 1%	1 1%	1 1%
Net: 100-249	3 1%	1 1%	2 1%	* 1%	* *
Net: 250+	2 *	* *	1 1%	* *	* *

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503	456	47	17	75	96	68	65	118	28	35	45	458
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	6	6	1	6	-	-	-	-	-	-	-	6	-
	1%	1%	2%	38%	-	-	-	-	-	-	-	14%	-
												l	
Production	10	9	2	10	-	-	-	-	-	-	-	10	-
	2%	2%	4%	62%	-	-	-	-	-	-	-	23%	-
												l	
Construction	28	24	4	-	28	-	-	-	-	-	-	28	-
	6%	5%	9%	-	37%	-	-	-	-	-	-	62%	-
					efghij							l	
Motor trades	6	5	1	-	-	6	-	-	-	-	-	-	6
	1%	1%	3%	-	-	7%	-	-	-	-	-	-	1%
						ghij							
Wholesale	21	19	2	-	-	21	-	-	-	-	-	-	21
	4%	4%	3%	-	-	22%	-	-	-	-	-	-	5%
						dfghij							
Retail	47	42	5	-	-	47	-	-	-	-	-	-	47
	9%	9%	11%	-	-	49%	-	-	-	-	-	-	10%
						dfghij							k
Transport & storage (inc. postal)	10	8	2	-	-	10	-	-	-	-	-	-	10
	2%	2%	5%	-	-	11%	-	-	-	-	-	-	2%
						dfghij							
Accommodation & food services	11	10	1	-	-	11	-	-	-	-	-	-	11
	2%	2%	2%	-	-	11%	-	-	-	-	-	-	2%
						dfghij							
Information & communication	68	64	5	-	-	-	68	-	-	-	-	-	68
	14%	14%	10%	-	-	-	100%	-	-	-	-	-	15%
							deghij						k

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Finance & insurance	24 5%	21 5%	4 8%	- -	- -	- -	- -	24 37% defhij	- -	- -	- -	- -	24 5%
Property	47 9%	44 10%	3 6%	- -	47 63% efghij	- -	- -	- -	- -	- -	- -	- -	47 10% k
Professional, scientific & technical	118 24%	113 25% b	6 12%	- -	- -	- -	- -	- -	118 100% defgij	- -	- -	- -	118 26% k
Business administration and support services	41 8%	37 8%	4 8%	- -	- -	- -	- -	41 63% defhij	- -	- -	- -	- -	41 9%
Public administration and defence	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Education	15 3%	13 3%	2 4%	- -	- -	- -	- -	- -	- -	15 53% defghj	- -	- -	15 3%
Health	13 3%	12 3%	2 4%	- -	- -	- -	- -	- -	- -	13 47% defghj	- -	- -	13 3%
Arts, entertainment, recreation and other services	35 7%	30 7%	4 9%	- -	- -	- -	- -	- -	- -	- -	35 100% defghi	- -	35 8%
Other services	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

		BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503	456	47	17	75	96	68	65	118	28	35	45	458
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS													
Net: Manufacturing	45	38	7	17	28	-	-	-	-	-	-	45	-
	9%	8%	15%	100%	37%	-	-	-	-	-	-	100%	-
			a		efghij								l
Net: Services	458	418	40	-	47	96	68	65	118	28	35	-	458
	91%	92%	85%	-	63%	100%	100%	100%	100%	100%	100%	-	100%
		b				d	d	d	d	d	d		k
Net: Agriculture, forestry & fishing / production	17	14	3	17	-	-	-	-	-	-	-	17	-
	3%	3%	5%	100%	-	-	-	-	-	-	-	38%	-
												l	
Net: Construction / property	75	68	7	-	75	-	-	-	-	-	-	28	47
	15%	15%	15%	-	100%	-	-	-	-	-	-	62%	10%
					efghij							l	
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	96	85	11	-	-	96	-	-	-	-	-	-	96
	19%	19%	24%	-	-	100%	-	-	-	-	-	-	21%
						dfghij							k
Net: Finance & insurance/ Business administration & support services	65	58	8	-	-	-	-	65	-	-	-	-	65
	13%	13%	16%	-	-	-	-	100%	-	-	-	-	14%
								defhij					k
Net: Public administration and defence / education / health	28	25	4	-	-	-	-	-	-	28	-	-	28
	6%	5%	8%	-	-	-	-	-	-	100%	-	-	6%
										defghj			

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 5

QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Agriculture, forestry & fishing	6 1%	3 1%	3 1%	* 1%	6 2%	* 1%	3 6% g	3 1%	3 2%	3 1%	3 2%	3 1%	* *
Production	10 2%	4 2%	6 3%	3 9% d	3 1%	4 5% d	3 5%	8 2%	3 2%	7 2%	6 5% k	4 1%	* *
Construction	28 6%	15 6%	13 5%	1 3%	17 5%	10 10% d	3 5%	25 6%	14 11% i	14 4%	12 10% k	10 3%	6 7%
Motor trades	6 1%	1 *	5 2%	- -	6 2%	- -	2 4% g	4 1%	6 5% i	1 *	2 1%	3 1%	2 2%
Wholesale	21 4%	12 4%	9 4%	* 1%	14 4%	7 7%	1 2%	20 4%	8 6%	13 4%	4 3%	15 5%	2 2%
Retail	47 9%	23 9%	24 10%	3 10%	30 8%	14 15% d	7 13%	40 9%	13 10%	35 9%	22 18% kl	23 8%	2 3%
Transport & storage (inc. postal)	10 2%	5 2%	5 2%	* *	10 3%	* *	2 3%	8 2%	4 3%	7 2%	5 4% k	3 1%	2 3%
Accommodation & food services	11 2%	4 2%	7 3%	2 6% d	6 1%	3 4%	4 6% g	7 2%	3 3%	8 2%	7 5% k	1 *	4 4% k
Information & communication	68 14%	32 12%	37 16%	4 13%	47 13%	17 17%	10 18%	58 13%	10 8%	59 16% h	14 11%	38 13%	17 20%
Finance & insurance	24 5%	16 6%	9 4%	5 17% de	17 5%	2 2%	3 6%	21 5%	11 9% i	13 4%	5 4%	17 6%	3 4%
Property	47 9%	32 12% b	15 6%	3 9%	38 10%	6 6%	6 10%	41 9%	17 13%	30 8%	11 9%	20 7%	16 19% jk

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Professional, scientific & technical	118 24%	64 24%	54 23%	2 8%	100 27% ce	16 16%	4 7%	114 26% f	13 10%	105 28% h	18 14%	86 29% jl	14 17%
Business administration and support services	41 8%	24 9%	17 7%	3 11%	33 9%	5 5%	1 1%	40 9% f	8 6%	33 9%	5 4%	30 10% j	6 7%
Public administration and defence	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Education	15 3%	8 3%	7 3%	1 4%	12 3%	2 2%	2 3%	13 3%	4 3%	11 3%	3 2%	11 4%	1 2%
Health	13 3%	6 2%	8 3%	2 5%	10 3%	2 2%	2 3%	12 3%	3 2%	10 3%	6 5%	7 2%	- -
Arts, entertainment, recreation and other services	35 7%	18 7%	16 7%	1 4%	26 7%	8 8%	4 7%	31 7%	8 6%	27 7%	3 2%	24 8% j	8 9% j
Other services	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
NETS													
Net: Manufacturing	45 9%	23 9%	22 9%	4 12%	26 7%	15 15% d	9 16% g	36 8%	20 16% i	25 7%	21 17% k	18 6%	6 8%
Net: Services	458 91%	244 91%	214 91%	28 88%	349 93% e	81 85%	48 84%	410 92% f	107 84%	351 93% h	105 83%	277 94% j	76 92%
Net: Agriculture, forestry & fishing / production	17 3%	7 3%	10 4%	3 10% d	9 2%	5 5%	6 11% g	11 2%	6 5%	11 3%	9 7% kl	7 3%	* 1%
Net: Construction / property	75 15%	47 18%	28 12%	4 12%	56 15%	15 16%	9 15%	67 15%	31 24% i	44 12%	23 18% k	31 10%	22 26% k

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	96 19%	45 17%	51 22%	5 17%	66 18%	25 26%	16 29% g	80 18%	33 26% i	63 17%	40 32% kl	44 15%	12 14%
Net: Finance & insurance/ Business administration & support services	65 13%	39 15%	26 11%	9 27% de	50 13%	7 7%	4 7%	61 14%	19 15%	46 12%	10 8%	47 16% j	9 10%
Net: Public administration and defence / education / health	28 6%	14 5%	15 6%	3 10%	21 6%	4 4%	4 6%	25 6%	7 6%	21 6%	9 7%	18 6%	1 2%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

	Total	BUSINESS BOROUGH			
		West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	6	3	3	-	-
	1%	3%	1%	-	-
Production	10	*	4	6	-
	2%	*	2%	8%	-
				abd	
Construction	28	3	15	3	7
	6%	3%	6%	4%	9%
Motor trades	6	2	1	-	3
	1%	2%	*	-	4%
					b
Wholesale	21	7	8	3	3
	4%	6%	4%	3%	4%
Retail	47	8	23	9	8
	9%	7%	10%	12%	10%
Transport & storage (inc. postal)	10	1	5	-	4
	2%	1%	2%	-	5%
					c
Accommodation & food services	11	7	2	2	*
	2%	6%	1%	2%	*
		b			
Information & communication	68	17	27	17	8
	14%	15%	11%	22%	10%
				b	
Finance & insurance	24	6	14	2	3
	5%	5%	6%	2%	4%
Property	47	1	32	3	11
	9%	1%	13%	4%	14%
			ac		ac
Professional, scientific & technical	118	33	53	17	16
	24%	30%	22%	22%	20%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

		BUSINESS BOROUGH			
	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
Business administration and support services	41	9	22	5	4
	8%	8%	9%	6%	6%
Public administration and defence	-	-	-	-	-
	-	-	-	-	-
Education	15	3	7	2	3
	3%	3%	3%	2%	4%
Health	13	3	5	4	2
	3%	2%	2%	6%	2%
Arts, entertainment, recreation and other services	35	9	16	4	5
	7%	8%	7%	6%	6%
Other services	-	-	-	-	-
	-	-	-	-	-
NETS					
Net: Manufacturing	45	6	23	9	7
	9%	6%	10%	12%	9%
Net: Services	458	106	216	67	69
	91%	94%	90%	88%	91%
Net: Agriculture, forestry & fishing / production	17	4	7	6	-
	3%	3%	3%	8%	-
				d	
Net: Construction / property	75	4	47	6	17
	15%	4%	20%	8%	23%
			ac		ac
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	96	24	40	14	19
	19%	21%	17%	18%	24%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D2. Which of the following best describes your company sector?
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
			BUSINESS BOROUGH		
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Net: Finance & insurance/ Business administration & support services	65 13%	15 13%	36 15%	6 9%	7 10%
Net: Public administration and defence / education / health	28 6%	6 5%	12 5%	6 8%	5 6%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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Table 6
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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Barking and Dagenham	2 *	1 *	2 3% a	- -	* *	1 1%	- -	- -	- -	1 4%	- -	* *	2 *
Barnet	25 5%	22 5%	3 6%	3 18%	- -	8 9% dh	5 7% dh	6 10% dhj	* *	2 5%	1 2%	3 7%	22 5%
Bexley	3 1%	2 1%	1 1%	- -	- -	2 2%	- -	- -	- -	- -	1 2%	- -	3 1%
Brent	16 3%	15 3%	1 2%	1 3%	- -	2 2%	- -	3 4%	8 6%	1 5%	2 6%	1 1%	16 3%
Bromley	13 3%	11 2%	2 5%	- -	4 5%	5 5% g	* *	* *	* *	1 2%	3 9% fgh l	4 8% l	9 2%
City of London	43 9%	32 7%	11 22% a	3 18%	6 8%	11 11%	3 4%	8 13%	9 7%	1 5%	2 6%	9 20% l	34 7%
City of Westminster	31 6%	24 5%	6 14% a	* 1%	6 9%	6 6%	* *	4 7%	10 9% f	1 4%	3 7%	1 3%	29 6%
Camden	23 5%	20 4%	3 6%	- -	5 7%	2 2%	2 4%	3 5%	9 7%	* 1%	1 4%	* 1%	23 5%
Croydon	19 4%	18 4% b	1 1%	- -	6 7% i	4 4%	5 7% i	2 2%	3 2%	- -	1 2%	3 6%	16 3%
Ealing	15 3%	14 3%	1 2%	- -	3 4%	4 4%	2 4%	1 2%	3 2%	- -	2 7% i	3 6%	13 3%
Enfield	13 3%	13 3%	* 1%	- -	3 4% e	- -	7 11% eghj	- -	* *	2 7% egh	1 2%	- -	13 3%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Greenwich	16 3%	15 3%	1 1%	3 18%	* *	4 4%	2 4%	1 2%	3 2%	1 5%	1 4%	3 7%	13 3%
Hackney	3 1%	3 1%	1 1%	-	* *	2 2%	-	* *	* *	1 4%	-	-	3 1%
Hammersmith and Fulham	19 4%	18 4% b	* 1%	-	-	3 3%	5 7% g	* *	7 6% g	1 5%	2 5% g	-	19 4%
Haringey	10 2%	9 2%	1 2%	-	* *	4 4%	-	3 4%	-	2 7% h	1 4%	-	10 2%
Harrow	16 3%	15 3%	1 2%	-	* *	5 5% g	* *	-	8 6% g	2 6% g	1 4%	* *	16 3%
Havering	9 2%	8 2%	* 1%	-	* *	-	2 4%	* *	5 4% e	1 3%	-	* *	8 2%
Hillingdon	10 2%	9 2%	2 4%	* 1%	1 1%	2 2%	2 4%	1 2%	3 2%	-	1 3%	* *	10 2%
Hounslow	11 2%	10 2%	* *	-	* *	* *	2 4%	3 4% e	5 4% e	-	-	-	11 2%
Islington	25 5%	24 5% b	1 2%	-	5 7%	5 5%	7 10%	3 4%	3 2%	1 2%	1 4%	* *	25 5%
Kensington and Chelsea	10 2%	10 2%	1 2%	-	8 10% efgh	* *	-	* 1%	* *	1 3%	1 4%	3 6%	8 2%
Kingston upon Thames	12 2%	11 3%	* 1%	-	-	2 2%	2 4%	3 4%	3 2%	2 7% dj	* *	-	12 3%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Lambeth	17 3%	17 4% b	* 1%	3 17%	5 7% eg	* *	2 3%	* *	5 4% e	1 4% e	1 2%	3 6%	15 3%
Lewisham	19 4%	18 4%	2 3%	1 8%	* *	3 3%	2 3%	7 10% deij	5 4%	- -	1 2%	1 3%	18 4%
Merton	8 2%	7 2%	1 2%	- -	3 4%	2 3%	- -	- -	3 2%	* *	- -	- -	8 2%
Newham	9 2%	7 2%	2 4%	- -	- -	2 2%	* *	3 4%	4 3%	1 2%	- -	- -	9 2%
Redbridge	11 2%	10 2%	1 2%	- -	3 4%	5 5%	- -	2 3%	- -	- -	1 4%	3 6%	9 2%
Richmond upon Thames	12 2%	11 3%	1 1%	- -	3 4%	4 4%	- -	3 4%	3 2%	- -	- -	- -	12 3%
Southwark	16 3%	15 3%	1 2%	- -	3 4%	3 3%	5 7%	2 2%	2 2%	* 2%	1 2%	3 6%	13 3%
Sutton	12 2%	12 3%	* 1%	- -	3 4%	2 2%	* *	* *	5 4%	2 7% g	1 2%	* *	12 3%
Tower Hamlets	12 2%	11 2%	1 3%	- -	- -	2 2%	2 3%	2 3%	2 2%	1 5%	2 6%	- -	12 3%
Waltham Forest	13 3%	13 3%	1 1%	3 17%	- -	- -	5 7% degi	* *	5 4% e	- -	* 1%	3 6%	10 2%
Wandsworth	29 6%	28 6% b	1 1%	- -	8 11%	3 3%	2 3%	4 6%	7 6%	1 5%	2 7%	3 6%	26 6%
Outside London	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503	456	47	17	75	96	68	65	118	28	35	45	458
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS													
Net: Inner London	267	237	30	7	47	45	32	39	64	14	18	23	244
	53%	52%	64%	43%	63%	47%	46%	60%	54%	48%	52%	51%	53%
			a										
Net: Outer London	236	219	17	10	28	51	37	26	54	15	16	22	214
	47%	48%	36%	57%	37%	53%	54%	40%	46%	52%	48%	49%	47%
		b											
Net: West London Alliance	112	104	8	4	4	24	17	15	33	6	9	6	106
	22%	23%	16%	21%	5%	25%	25%	23%	28%	21%	26%	14%	23%
						d	d	d	d	d	d		
Net: Central London Forward	239	211	28	7	47	40	27	36	53	12	16	23	216
	47%	46%	59%	43%	63%	42%	39%	56%	45%	41%	47%	51%	47%
			a		efi								
Net: Local London	76	69	7	6	6	14	17	6	17	6	4	9	67
	15%	15%	15%	35%	8%	14%	25%	10%	14%	21%	13%	20%	15%
							dg						
Net: South London Partnership	76	71	5	-	17	19	8	7	16	5	5	7	69
	15%	16%	11%	-	23%	19%	11%	11%	13%	17%	13%	15%	15%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Barking and Dagenham	2 *	- -	2 1%	1 2%	2 *	- -	* *	2 *	1 *	2 *	1 1%	1 *	* *
Barnet	25 5%	- -	25 10% a	1 2%	16 4%	8 8%	7 12% g	18 4%	10 8% i	14 4%	6 5%	12 4%	7 8%
Bexley	3 1%	- -	3 1%	- -	3 1%	- -	1 1%	2 1%	1 *	2 1%	1 *	2 1%	- -
Brent	16 3%	- -	16 7% a	2 7% d	9 2%	5 5%	2 3%	15 3%	5 4%	11 3%	4 3%	11 4%	2 2%
Bromley	13 3%	- -	13 6% a	1 2%	8 2%	5 5%	5 9% g	8 2%	5 4%	9 2%	6 5%	6 2%	1 1%
City of London	43 9%	43 16% b	- -	5 16% d	19 5%	19 20% d	12 20% g	31 7%	12 9%	31 8%	10 8%	17 6%	15 19% jk
City of Westminster	31 6%	31 12% b	- -	3 8%	24 6%	4 4%	3 5%	28 6%	10 8%	21 6%	8 6%	17 6%	5 7%
Camden	23 5%	23 9% b	- -	* 1%	22 6%	2 2%	* *	23 5% f	2 2%	21 6%	2 2%	20 7% jl	1 1%
Croydon	19 4%	- -	19 8% a	2 6%	12 3%	5 5%	- -	19 4% f	2 2%	17 4%	4 3%	10 3%	5 6%
Ealing	15 3%	- -	15 6% a	- -	11 3%	4 4%	2 4%	13 3%	4 3%	12 3%	6 5%	8 3%	2 2%
Enfield	13 3%	- -	13 5% a	- -	8 2%	5 5%	* *	13 3%	2 2%	11 3%	* *	10 4% j	2 3%
Greenwich	16 3%	- -	16 7% a	5 17% de	9 2%	2 2%	1 1%	15 3%	4 3%	12 3%	5 4%	10 3%	1 1%
Hackney	3 1%	3 1%	- -	* *	3 1%	* *	* *	3 1%	* *	3 1%	2 1%	2 1%	- -

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Hammersmith and Fulham	19 4%	19 7% b	- -	- -	14 4%	5 5%	1 1%	18 4%	- -	19 5% h	6 5%	11 4%	1 2%
Haringey	10 2%	10 4% b	- -	- -	10 3%	- -	1 1%	9 2%	5 4% i	5 1%	* *	9 3% j	* *
Harrow	16 3%	- -	16 7% a	* *	14 4%	2 2%	2 3%	14 3%	3 2%	13 4%	3 2%	13 5%	- -
Havering	9 2%	- -	9 4% a	* 1%	8 2%	- -	3 5% g	6 1%	3 2%	6 1%	1 1%	8 3%	- -
Hillingdon	10 2%	- -	10 4% a	2 5% e	9 2%	* *	4 7% g	6 1%	4 3%	7 2%	2 1%	8 3%	1 1%
Hounslow	11 2%	- -	11 4% a	- -	10 3%	* *	* *	11 2%	- -	11 3% h	- -	8 3%	3 3% j
Islington	25 5%	25 9% b	- -	3 8%	17 5%	5 5%	5 8%	20 5%	7 5%	18 5%	6 5%	10 3%	8 10% k
Kensington and Chelsea	10 2%	10 4% b	- -	1 2%	9 2%	1 1%	3 5% g	8 2%	6 4% i	5 1%	3 2%	4 1%	3 4%
Kingston upon Thames	12 2%	- -	12 5% a	* *	10 3%	2 2%	1 1%	11 2%	1 1%	11 3%	7 5%	5 2%	- -
Lambeth	17 3%	17 7% b	- -	3 8% e	15 4%	* *	- -	17 4% f	3 3%	14 4%	5 4%	12 4%	* *
Lewisham	19 4%	19 7% b	- -	* *	16 4%	3 3%	- -	19 4% f	2 1%	18 5%	5 4%	12 4%	1 2%
Merton	8 2%	- -	8 3% a	* *	8 2%	- -	* *	8 2%	2 1%	6 2%	5 4% k	3 1%	- -

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Newham	9 2%	9 3% b	- -	* 1%	6 2%	3 3%	1 1%	9 2%	3 3%	6 2%	2 2%	5 2%	3 3%
Redbridge	11 2%	- -	11 5% a	- -	11 3%	1 1%	- -	11 3%	1 1%	11 3%	3 3%	8 3%	- -
Richmond upon Thames	12 2%	- -	12 5% a	- -	11 3%	1 1%	2 3%	10 2%	5 4%	7 2%	5 4%	7 2%	- -
Southwark	16 3%	16 6% b	- -	- -	12 3%	4 4%	* 1%	15 3%	8 6% i	8 2%	5 4%	11 4%	* *
Sutton	12 2%	- -	12 5% a	* *	11 3%	1 1%	* *	12 3%	2 2%	10 3%	1 1%	6 2%	5 6% jk
Tower Hamlets	12 2%	12 5% b	- -	3 8% d	7 2%	2 2%	* *	12 3%	2 2%	10 3%	1 1%	9 3%	3 3%
Waltham Forest	13 3%	- -	13 6% a	* *	8 2%	5 6%	* *	13 3%	3 2%	11 3%	3 2%	6 2%	5 6%
Wandsworth	29 6%	29 11% b	- -	1 2%	24 7%	4 4%	3 5%	26 6%	12 9% i	17 5%	7 5%	15 5%	8 9%
Outside London	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
NETS													
Net: Inner London	267 53%	267 100% b	- -	18 55%	198 53%	51 53%	27 48%	239 54%	72 56%	195 52%	63 50%	155 52%	49 60%
Net: Outer London	236 47%	- -	236 100% a	14 45%	177 47%	45 47%	29 52%	207 46%	56 44%	181 48%	63 50%	140 48%	33 40%
Net: West London Alliance	112 22%	19 7%	93 40% a	5 15%	84 22%	24 25%	17 31% g	95 21%	26 20%	86 23%	27 21%	70 24%	15 18%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Net: Central London Forward	239 47%	239 90% b	- -	17 54%	177 47%	44 46%	26 46%	213 48%	68 54%	171 45%	55 43%	139 47%	45 55%
Net: Local London	76 15%	9 3%	67 28% a	7 22%	54 14%	16 16%	5 10%	71 16%	17 13%	59 16%	16 13%	49 17%	11 13%
Net: South London Partnership	76 15%	- -	76 32% a	3 9%	60 16%	13 13%	8 14%	68 15%	16 13%	60 16%	28 22% k	36 12%	11 14%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Savanta:
ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Barking and Dagenham	2 *	- -	- -	2 3% b	- -
Barnet	25 5%	25 22% bcd	- -	- -	- -
Bexley	3 1%	- -	- -	3 4% ab	- -
Brent	16 3%	16 15% bcd	- -	- -	- -
Bromley	13 3%	- -	- -	- -	13 17% abc
City of London	43 9%	- -	43 18% acd	- -	- -
City of Westminster	31 6%	- -	31 13% acd	- -	- -
Camden	23 5%	- -	23 10% acd	- -	- -
Croydon	19 4%	- -	- -	- -	19 25% abc
Ealing	15 3%	15 14% bcd	- -	- -	- -
Enfield	13 3%	- -	- -	13 17% abd	- -
Greenwich	16 3%	- -	- -	16 21% abd	- -

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

		BUSINESS BOROUGH			
	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Hackney	3 1%	- -	3 1%	- -	- -
Hammersmith and Fulham	19 4%	19 17% bcd	- -	- -	- -
Haringey	10 2%	- -	10 4% a	- -	- -
Harrow	16 3%	16 14% bcd	- -	- -	- -
Havering	9 2%	- -	- -	9 11% abd	- -
Hillingdon	10 2%	10 9% bcd	- -	- -	- -
Hounslow	11 2%	11 9% bcd	- -	- -	- -
Islington	25 5%	- -	25 10% acd	- -	- -
Kensington and Chelsea	10 2%	- -	10 4% a	- -	- -
Kingston upon Thames	12 2%	- -	- -	- -	12 16% abc
Lambeth	17 3%	- -	17 7% acd	- -	- -
Lewisham	19 4%	- -	19 8% acd	- -	- -
Merton	8 2%	- -	- -	- -	8 10% abc

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
			BUSINESS BOROUGH		
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
Newham	9	-	-	9	-
	2%	-	-	12%	-
				abd	
Redbridge	11	-	-	11	-
	2%	-	-	15%	-
				abd	
Richmond upon Thames	12	-	-	-	12
	2%	-	-	-	16%
					abc
Southwark	16	-	16	-	-
	3%	-	7%	-	-
			acd		
Sutton	12	-	-	-	12
	2%	-	-	-	16%
					abc
Tower Hamlets	12	-	12	-	-
	2%	-	5%	-	-
			a		
Waltham Forest	13	-	-	13	-
	3%	-	-	18%	-
				abd	
Wandsworth	29	-	29	-	-
	6%	-	12%	-	-
			acd		
Outside London	-	-	-	-	-
	-	-	-	-	-
NETS					
Net: Inner London	267	19	239	9	-
	53%	17%	100%	12%	-
		d	acd	d	
Net: Outer London	236	93	-	67	76
	47%	83%	-	88%	100%
		b		b	abc
Net: West London Alliance	112	112	-	-	-
	22%	100%	-	-	-
		bcd			

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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Table 6

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

D3. Which London borough is your business based in?
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
			BUSINESS BOROUGH		
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
Net: Central London Forward	239	-	239	-	-
	47%	-	100%	-	-
			acd		
Net: Local London	76	-	-	76	-
	15%	-	-	100%	-
				abd	
Net: South London Partnership	76	-	-	-	76
	15%	-	-	-	100%
					abc

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE
Base: All respondents

	Total	Up	Same	Down	Mean
Cashflow	503 100%	50 10%	150 30%	303 60%	-.5
Business domestic orders	503 100%	45 9%	158 31%	300 60%	-.5
Domestic sales	503 100%	44 9%	164 33%	295 59%	-.5
Employment	503 100%	18 4%	299 59%	186 37%	-.3

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Table 8

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Domestic sales
Base: All respondents

				BUSINESS SIZE			INDUSTRY							MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503	456	47	17	75	96	68	65	118	28	35	45	458
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	44	34	10	-	*	16	2	11	10	2	3	*	44
		9%	8%	21%	-	1%	17%	3%	17%	9%	7%	7%	*	10%
				a			df		df	d				
Same	(0)	164	149	15	6	40	23	14	17	45	10	7	20	144
		33%	33%	33%	35%	54%	24%	21%	26%	38%	37%	21%	44%	32%
						efgj				j				
Down	(-1)	295	273	22	11	34	56	52	37	63	16	25	25	269
		59%	60%	46%	65%	46%	59%	77%	57%	53%	56%	72%	56%	59%
			b					deghi				dh		
Mean score		-.5	-.5	-.2	-.6	-.5	-.4	-.7	-.4	-.4	-.5	-.6	-.6	-.5
				a		f	fj		fj	f	f			
Standard deviation		.65	.63	.79	.49	.51	.77	.50	.77	.65	.63	.62	.51	.67
Standard error		.03	.04	.05	.14	.07	.07	.07	.08	.08	.08	.07	.08	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Domestic sales
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Up	(1)	44 9%	20 7%	25 11%	8 24% de	32 9%	5 5%	13 24% g	31 7%	20 16%	25 7% i	13 10%	27 9%	5 6%
Same	(0)	164 33%	94 35%	70 30%	7 23% e	146 39% ce	11 11%	17 31%	147 33%	67 53% i	97 26%	29 23%	120 41% jl	15 18%
Down	(-1)	295 59%	153 57%	141 60%	17 53%	197 53%	80 84% cd	26 45%	269 60% f	40 31%	255 68% h	84 67% k	148 50%	62 76% k
Mean score		-.5	-.5	-.5	-.3 e	-.4 e	-.8	-.2 g	-.5	-.2 i	-.6	-.6	-.4 jl	-.7
Standard deviation		.65	.63	.68	.84	.65	.52	.81	.62	.67	.61	.67	.65	.57
Standard error		.03	.04	.05	.10	.04	.05	.08	.03	.05	.03	.06	.04	.07

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Table 8

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Domestic sales
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503	112	239	76	76
		100%	100%	100%	100%	100%
Up	(1)	44	10	19	7	8
		9%	9%	8%	9%	11%
Same	(0)	164	21	89	22	31
		33%	19%	37%	29%	41%
				a		a
Down	(-1)	295	81	130	47	36
		59%	72%	55%	61%	48%
			bd			
Mean score		-.5	-.6	-.5	-.5	-.4
				a		a
Standard deviation		.65	.64	.64	.66	.68
Standard error		.03	.06	.04	.08	.08

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

Prepared by Savanta ComRes

Table 9

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders
Base: All respondents

			Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
				0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Up	(1)		45 9%	39 9%	7 14%	3 18%	5 7%	13 13% f	1 1%	8 13% f	10 9%	2 7%	3 8%	8 19%	37 8% l
Same	(0)		158 31%	138 30%	19 41% a	3 19%	24 32%	27 29%	17 26%	18 27%	49 42%	10 36%	9 25%	11 24%	147 32%
Down	(-1)		300 60%	279 61% b	21 45%	11 63%	46 61%	56 58%	50 74% h	40 61%	59 50%	16 57%	23 66%	26 58%	274 60%
Mean score			-.5	-.5	-.3 a	-.5	-.5	-.4 f	-.7	-.5 f	-.4 f	-.5 f	-.6	-.4	-.5
Standard deviation			.66	.65	.71	.81	.63	.72	.47	.71	.65	.64	.65	.79	.64
Standard error			.03	.04	.05	.22	.09	.07	.07	.08	.08	.08	.08	.13	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503	267	236	32	375	96	56	447	127	376	126	295	82
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	45	20	25	5	36	5	13	32	23	22	14	28	3
		9%	7%	11%	16%	9%	5%	24%	7%	18%	6%	11%	9%	4%
					e			g		i				
Same	(0)	158	89	68	10	136	11	21	136	61	96	28	119	11
		31%	33%	29%	31%	36%	12%	38%	31%	48%	26%	22%	40%	13%
					e	e				i			jl	
Down	(-1)	300	158	143	17	203	80	22	278	43	257	84	148	68
		60%	59%	60%	53%	54%	83%	39%	62%	34%	68%	67%	50%	83%
							cd		f		h	k		jk
Mean score		-.5	-.5	-.5	-.4	-.4	-.8	-.1	-.6	-.2	-.6	-.6	-.4	-.8
					e	e		g		i		l	jl	
Standard deviation		.66	.63	.68	.76	.66	.52	.78	.62	.70	.60	.69	.66	.49
Standard error		.03	.04	.05	.09	.04	.05	.08	.03	.05	.03	.06	.04	.06

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503	112	239	76	76
		100%	100%	100%	100%	100%
Up	(1)	45	8	20	7	11
		9%	7%	8%	9%	14%
Same	(0)	158	25	84	26	23
		31%	22%	35%	35%	30%
				a		
Down	(-1)	300	79	136	43	42
		60%	70%	57%	57%	56%
			b			
Mean score		-.5	-.6	-.5	-.5	-.4
						a
Standard deviation		.66	.62	.64	.65	.73
Standard error		.03	.06	.04	.08	.09

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment
Base: All respondents

				BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Up	(1)		18 4%	13 3%	5 11% a	* 1%	* *	7 7%	3 4%	1 2%	5 4%	1 3%	1 2%	* 1%	18 4%
Same	(0)		299 59%	273 60%	26 55%	9 55%	38 50%	56 58%	35 52%	37 56%	89 75% defgij	16 58%	18 53%	22 48%	277 60%
Down	(-1)		186 37%	170 37%	16 35%	7 44%	37 50% h	33 35%	30 44% h	27 42% h	24 21%	11 39% h	15 45% h	23 51%	163 36%
Mean score			-.3	-.3	-.2 a	-.4	-.5	-.3 d	-.4	-.4	-.2 dfgij	-.4	-.4	-.5	-.3 k
Standard deviation			.54	.53	.64	.54	.51	.59	.58	.54	.47	.55	.54	.52	.54
Standard error			.02	.03	.04	.15	.07	.06	.08	.06	.06	.07	.06	.08	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503	267	236	32	375	96	56	447	127	376	126	295	82
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	18	7	12	2	14	2	12	6	15	3	7	10	2
		4%	2%	5%	7%	4%	2%	21%	1%	11%	1%	5%	3%	2%
								g		i				
Same	(0)	299	154	144	18	245	36	25	274	84	214	66	201	32
		59%	58%	61%	56%	65%	37%	44%	61%	66%	57%	52%	68%	39%
					e	e			f	i			jl	
Down	(-1)	186	106	80	12	116	59	20	166	28	158	54	84	48
		37%	40%	34%	38%	31%	61%	35%	37%	22%	42%	43%	28%	59%
							cd				h	k		jk
Mean score		-.3	-.4	-.3	-.3	-.3	-.6	-.1	-.4	-.1	-.4	-.4	-.3	-.6
					e	e		g		i		l	jl	
Standard deviation		.54	.53	.55	.60	.52	.53	.74	.51	.57	.51	.58	.51	.54
Standard error		.02	.03	.04	.07	.03	.05	.07	.03	.04	.03	.05	.03	.06

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503	112	239	76	76
		100%	100%	100%	100%	100%
Up	(1)	18	5	7	3	4
		4%	5%	3%	4%	5%
Same	(0)	299	61	139	46	53
		59%	55%	58%	60%	70%
Down	(-1)	186	46	94	28	19
		37%	41%	39%	36%	26%
				d		
Mean score		-.3	-.4	-.4	-.3	-.2
						b
Standard deviation		.54	.57	.54	.54	.51
Standard error		.02	.06	.03	.06	.06

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Cashflow
Base: All respondents

				BUSINESS SIZE			INDUSTRY							MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Up	(1)		50 10%	41 9%	9 19% a	3 17%	3 4%	11 11%	6 9%	10 15% dj	13 11%	3 12%	2 5%	5 12%	45 10%
Same	(0)		150 30%	135 30%	15 32%	4 21%	23 31%	28 30%	11 16%	19 29%	50 42% fj	8 27%	8 23%	13 29%	137 30%
Down	(-1)		303 60%	280 61% b	23 49%	11 62%	49 65%	57 59%	51 75% gh	37 57%	56 47%	17 61%	25 72% gh	26 59%	277 60%
Mean score			-.5	-.5	-.3 a	-.5	-.6	-.5 j	-.7	-.4 j	-.4 dfj	-.5	-.7	-.5	-.5
Standard deviation			.67	.66	.77	.79	.57	.69	.65	.74	.67	.71	.57	.71	.67
Standard error			.03	.04	.05	.22	.08	.07	.09	.08	.09	.09	.07	.12	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Cashflow
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Up	(1)	50 10%	27 10%	23 10%	6 19% e	42 11% e	2 2%	21 38% g	29 6%	30 24% i	20 5%	18 14% l	28 10%	4 5%
Same	(0)	150 30%	78 29%	72 30%	6 19% e	136 36% ce	8 8%	14 25%	136 30%	55 43% i	95 25%	20 16%	116 39% jl	14 17%
Down	(-1)	303 60%	162 61%	141 60%	20 61%	198 53%	85 89% cd	21 37%	282 63% f	42 33%	261 69% h	89 70% k	150 51%	64 78% k
Mean score		-.5	-.5	-.5	-.4 e	-.4 e	-.9	* g	-.6	-.1 i	-.6	-.6	-.4 jl	-.7
Standard deviation		.67	.67	.67	.80	.68	.41	.87	.61	.75	.58	.73	.66	.55
Standard error		.03	.04	.05	.10	.04	.04	.08	.03	.06	.03	.06	.04	.06

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Cashflow
Base: All respondents

			Total	West London Alliance	Central London Forward	Local London	South London Partnership
					BUSINESS BOROUGH		
				a	b	c	d
Unweighted Total			503	100	266	73	64
Weighted Total			503 100%	112 100%	239 100%	76 100%	76 100%
Up		(1)	50 10%	10 9%	23 10%	7 9%	10 13%
Same		(0)	150 30%	27 24%	75 31%	22 29%	26 34%
Down		(-1)	303 60%	75 67%	142 59%	47 62%	40 52%
Mean score			-.5	-.6	-.5	-.5	-.4
Standard deviation			.67	.66	.66	.66	.71
Standard error			.03	.07	.04	.08	.09

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE
Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	503 100%	19 4%	71 14%	94 19%	319 63%	-.4
Export sales	503 100%	15 3%	78 16%	90 18%	319 63%	-.4

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales
Base: All respondents

			BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Up	(1)	15 3%	10 2%	5 11% a	* 1%	* *	6 6%	* *	2 3%	3 2%	1 3%	3 10% df	* 1%	15 3%
Same	(0)	78 16%	63 14%	16 33% a	6 35%	12 16%	17 18%	9 13%	8 12%	19 16%	2 8%	4 13%	10 23%	68 15%
Down	(-1)	90 18%	77 17%	13 28% a	5 28%	1 2%	25 26% di	15 22% di	15 22% di	22 19% di	1 5%	6 16% di	6 12%	85 19%
My business does not export outside the UK		319 63%	305 67% b	13 28%	6 35%	61 82% efghj	47 49%	44 64%	41 63%	74 63%	24 85% efghj	21 61%	29 64%	290 63%
Mean score		-.4	-.4	-.2 a	-.4	-.1	-.4	-.6	-.5	-.4	-.1	-.2 g	-.3	-.4
Standard deviation		.64	.62	.70	.56	.36	.71	.51	.64	.61	.78	.83	.54	.65
Standard error		.04	.07	.05	.18	.08	.08	.10	.09	.12	.19	.15	.12	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales
Base: All respondents

		Total	LOCATION Inner London	LOCATION Outer London	EXPECTED CHANGES IN WORKFORCE SIZE Increase	EXPECTED CHANGES IN WORKFORCE SIZE Stay the same	EXPECTED CHANGES IN WORKFORCE SIZE Fall	PAST RECRUITMENT Tried to recruit	PAST RECRUITMENT Did not try to recruit	CAPACITY Full capacity	CAPACITY Below capacity	EXPECTED PRICES Rise	EXPECTED PRICES Stay the same	EXPECTED PRICES Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Up	(1)	15 3%	7 2%	9 4%	3 10% de	12 3%	* *	7 12% g	9 2%	8 7% i	7 2%	2 2%	12 4%	1 1%
Same	(0)	78 16%	35 13%	43 18%	11 33% de	63 17% e	5 5%	21 37% g	58 13%	32 25% i	46 12%	21 17% l	54 18% l	4 4%
Down	(-1)	90 18%	55 20%	36 15%	10 30% d	39 10%	41 43% d	7 13%	83 19%	14 11%	76 20% h	28 22%	42 14%	20 25% k
My business does not export outside the UK		319 63%	170 64%	148 63%	8 26%	261 70% ce	49 51% c	22 38%	297 67% f	72 57%	247 66% h	75 59%	187 63%	57 70%
Mean score		-.4	-.5	-.3 a	-.3 e	-.2 e	-.9	* g	-.5	-.1 i	-.5	-.5 l	-.3 jl	-.8
Standard deviation		.64	.63	.65	.70	.63	.37	.64	.61	.64	.60	.59	.66	.47
Standard error		.04	.05	.06	.10	.05	.05	.07	.05	.06	.05	.07	.05	.08

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Table 13

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Up	(1)	15 3%	3 2%	7 3%	4 5%	2 3%
Same	(0)	78 16%	13 11%	35 15%	14 18%	17 23% a
Down	(-1)	90 18%	26 23% cd	52 22% cd	8 11%	4 5%
My business does not export outside the UK		319 63%	71 63%	145 61%	51 66%	52 68%
Mean score		-.4	-.6	-.5	-.2 ab	-.1
Standard deviation		.64	.61	.63	.67	.53
Standard error		.04	.09	.05	.11	.10

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders
Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503	456	47	17	75	96	68	65	118	28	35	45	458
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	19	13	5	3	*	7	1	2	3	1	2	3	15
		4%	3%	11%	18%	*	7%	1%	3%	2%	3%	6%	7%	3%
				a										
Same	(0)	71	54	16	3	13	16	7	7	17	3	5	8	63
		14%	12%	35%	20%	17%	16%	11%	11%	14%	10%	15%	17%	14%
				a										
Down	(-1)	94	83	12	5	1	26	17	14	25	1	6	5	89
		19%	18%	25%	27%	1%	27%	25%	22%	21%	5%	16%	12%	19%
							di	di	di	di		di		
My business does not export outside the UK		319	305	14	6	61	47	44	42	74	23	22	29	290
		63%	67%	29%	35%	81%	49%	64%	64%	63%	83%	63%	64%	63%
			b			efghj			e		efghj			
Mean score		-.4	-.5	-.2	-.1	-.1	-.4	-.7	-.5	-.5	-.1	-.3	-.1	-.4
				a										
Standard deviation		.67	.66	.70	.86	.33	.73	.54	.68	.61	.72	.74	.74	.66
Standard error		.04	.07	.05	.27	.07	.09	.10	.10	.12	.17	.14	.16	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Up	(1)	19 4%	11 4%	8 3%	4 11% de	15 4%	* *	9 17% g	9 2%	13 10% i	6 2%	7 5%	10 3%	2 3%
Same	(0)	71 14%	34 13%	37 15%	12 37% de	54 14% e	5 5%	15 26% g	56 13%	27 21% i	44 12%	16 12% l	53 18% l	2 2%
Down	(-1)	94 19%	51 19%	44 18%	9 27% d	45 12%	41 43% cd	11 19%	83 19%	16 13%	78 21% h	29 23%	46 15%	20 24%
My business does not export outside the UK		319 63%	171 64%	148 63%	8 25%	262 70% ce	49 51% c	22 38%	298 67% f	72 56%	247 66% h	75 59%	186 63%	58 71%
Mean score		-.4	-.4	-.4	-.2 e	-.3 e	-.9	* g	-.5	-.1 i	-.6	-.4 l	-.3 l	-.7
Standard deviation		.67	.69	.65	.69	.68	.36	.77	.61	.72	.58	.72	.64	.64
Standard error		.04	.06	.06	.09	.06	.05	.09	.05	.07	.05	.08	.05	.11

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503	112	239	76	76
		100%	100%	100%	100%	100%
Up	(1)	19	2	11	4	2
		4%	2%	4%	5%	3%
Same	(0)	71	11	33	13	13
		14%	10%	14%	17%	18%
Down	(-1)	94	29	48	9	8
		19%	26%	20%	11%	11%
			cd			
My business does not export outside the UK		319	69	147	51	52
		63%	62%	61%	67%	68%
Mean score		-.4	-.6	-.4	-.2	-.3
				a	a	
Standard deviation		.67	.60	.69	.68	.62
Standard error		.04	.08	.06	.11	.12

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE
Base: All those who have export sales / export orders

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	184	19	71	94	-	-.4
	100%	10%	39%	51%	-	
Export sales	184	15	78	90	-	-.4
	100%	8%	43%	49%	-	

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales
Base: All those who have export sales

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	*d	e	*f	g	*h	*i	j	*k	l
Unweighted Total		254	90	164	10	21	73	26	49	28	17	30	22	232
Weighted Total		184 100%	150 100%	34 100%	11 100%	14 100%	49 100%	25 100%	24 100%	44 100%	4 100%	13 100%	16 100%	168 100%
Up	(1)	15 8%	10 7%	5 15%	* 2%	* 2%	6 12%	* 1%	2 7%	3 6%	1 18%	3 25% g	* 3%	15 9%
Same	(0)	78 43%	63 42%	16 47%	6 54%	12 87%	17 36%	9 37%	8 32%	19 44%	2 51%	4 33%	10 63%	68 41%
Down	(-1)	90 49%	77 51% b	13 38%	5 43%	1 11%	25 52%	15 62%	15 60%	22 51%	1 31%	6 41%	6 34%	85 51%
My business does not export outside the UK		- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Mean score		-.4	-.4	-.2 a	-.4	-.1	-.4	-.6	-.5	-.4	-.1	-.2 g	-.3	-.4
Standard deviation		.64	.62	.70	.56	.36	.71	.51	.64	.61	.78	.83	.54	.65
Standard error		.04	.07	.05	.18	.08	.08	.10	.09	.12	.19	.15	.12	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales
Base: All those who have export sales

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		254	151	103	52	144	58	81	173	105	149	73	146	35
Weighted Total		184	96	88	24	114	47	35	149	55	129	51	108	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	15	7	9	3	12	*	7	9	8	7	2	12	1
		8%	7%	10%	14%	10%	1%	19%	6%	15%	5%	4%	11%	3%
					e	e		g		i				
Same	(0)	78	35	43	11	63	5	21	58	32	46	21	54	4
		43%	36%	49%	45%	55%	11%	60%	39%	59%	36%	42%	49%	14%
				a	e	e		g		i		l	l	
Down	(-1)	90	55	36	10	39	41	7	83	14	76	28	42	20
		49%	57%	41%	41%	35%	88%	21%	56%	26%	59%	54%	39%	83%
			b				cd		f		h	k		jk
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		-.4	-.5	-.3	-.3	-.2	-.9	*	-.5	-.1	-.5	-.5	-.3	-.8
				a	e	e		g		i		l	jl	
Standard deviation		.64	.63	.65	.70	.63	.37	.64	.61	.64	.60	.59	.66	.47
Standard error		.04	.05	.06	.10	.05	.05	.07	.05	.06	.05	.07	.05	.08

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales
Base: All those who have export sales

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	*d
Unweighted Total		254	49	142	35	28
Weighted Total		184	41	93	26	24
		100%	100%	100%	100%	100%
Up	(1)	15	3	7	4	2
		8%	6%	7%	15%	10%
Same	(0)	78	13	35	14	17
		43%	31%	37%	53%	73%
					a	
Down	(-1)	90	26	52	8	4
		49%	63%	56%	32%	17%
			c	c		
My business does not export outside the UK		-	-	-	-	-
		-	-	-	-	-
Mean score		-.4	-.6	-.5	-.2	-.1
					ab	
Standard deviation		.64	.61	.63	.67	.53
Standard error		.04	.09	.05	.11	.10

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders
Base: All those who have export orders

			BUSINESS SIZE				INDUSTRY							MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	*d	e	*f	g	*h	*i	*j	*k	l
Unweighted Total		255	90	165	10	22	73	27	49	28	17	29	22	233
Weighted Total		184 100%	151 100%	33 100%	11 100%	14 100%	49 100%	25 100%	24 100%	44 100%	5 100%	13 100%	16 100%	168 100%
Up	(1)	19 10%	13 9%	5 16%	3 28%	* 3%	7 14%	1 3%	2 9%	3 6%	1 15%	2 15%	3 20%	15 9%
Same	(0)	71 39%	54 36%	16 49% a	3 30%	13 90%	16 32%	7 29%	7 31%	17 38%	3 57%	5 41%	8 48%	63 38%
Down	(-1)	94 51%	83 55% b	12 35%	5 42%	1 8%	26 54%	17 68%	14 59%	25 56%	1 27%	6 43%	5 32%	89 53%
My business does not export outside the UK		- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Mean score		-.4	-.5	-.2 a	-.1	-.1	-.4	-.7	-.5	-.5	-.1	-.3	-.1	-.4
Standard deviation		.67	.66	.70	.86	.33	.73	.54	.68	.61	.72	.74	.74	.66
Standard error		.04	.07	.05	.27	.07	.09	.10	.10	.12	.17	.14	.16	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders
Base: All those who have export orders

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		255	150	105	54	144	57	82	173	107	148	73	148	34
Weighted Total		184 100%	96 100%	88 100%	24 100%	113 100%	47 100%	35 100%	149 100%	55 100%	128 100%	51 100%	109 100%	24 100%
Up	(1)	19 10%	11 11%	8 9%	4 15% e	15 13% e	* 1%	9 27% g	9 6%	13 23% i	6 5%	7 13%	10 9%	2 9%
Same	(0)	71 39%	34 36%	37 42%	12 49% e	54 48% e	5 11%	15 42%	56 38%	27 48% i	44 34%	16 30% l	53 49% jl	2 8%
Down	(-1)	94 51%	51 53%	44 49%	9 37%	45 39%	41 88% cd	11 31%	83 56% f	16 29%	78 61% h	29 57% k	46 42%	20 82% jk
My business does not export outside the UK		- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Mean score		-.4	-.4	-.4	-.2 e	-.3 e	-.9	* g	-.5	-.1 i	-.6	-.4 l	-.3 l	-.7
Standard deviation		.67	.69	.65	.69	.68	.36	.77	.61	.72	.58	.72	.64	.64
Standard error		.04	.06	.06	.09	.06	.05	.09	.05	.07	.05	.08	.05	.11

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders
Base: All those who have export orders

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	*d
Unweighted Total		255	52	140	35	28
Weighted Total		184	43	92	25	24
		100%	100%	100%	100%	100%
Up	(1)	19	2	11	4	2
		10%	6%	11%	14%	9%
Same	(0)	71	11	33	13	13
		39%	26%	36%	52%	56%
					a	
Down	(-1)	94	29	48	9	8
		51%	68%	52%	34%	35%
			c			
My business does not export outside the UK		-	-	-	-	-
		-	-	-	-	-
Mean score		-.4	-.6	-.4	-.2	-.3
				a	a	
Standard deviation		.67	.60	.69	.68	.62
Standard error		.04	.08	.06	.11	.12

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q3. How do you expect your workforce size to change over the next three months?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increase	32 6%	24 5%	8 17% a	3 19%	4 5%	5 6%	4 6%	9 13% hj	2 2%	3 11%	1 4%	4 9%	28 6%
Stay the same	375 75%	349 77% b	26 54%	9 52%	56 74%	66 68%	47 69%	50 77%	100 85% e	21 76%	26 74%	26 58%	349 76% k
Fall	96 19%	82 18%	14 29% a	5 30%	15 21%	25 26% g	17 24% g	7 10%	16 13%	4 13%	8 22% g	15 33% l	81 18%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q3. How do you expect your workforce size to change over the next three months?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increase	32 6%	18 7%	14 6%	32 100% de	- -	- -	10 17% g	23 5%	12 9%	21 6%	19 15% kl	12 4%	1 1%
Stay the same	375 75%	198 74%	177 75%	- -	375 100% ce	- -	41 73%	334 75%	105 83% i	269 72%	87 69% l	251 85% jl	37 45%
Fall	96 19%	51 19%	45 19%	- -	- -	96 100% cd	6 10%	90 20% f	10 8%	86 23% h	20 16%	32 11%	44 54% jk

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q3. How do you expect your workforce size to change over the next three months?
Base: All respondents

			BUSINESS BOROUGH		
	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Increase	32 6%	5 4%	17 7%	7 9%	3 4%
Stay the same	375 75%	84 75%	177 74%	54 71%	60 79%
Fall	96 19%	24 21%	44 18%	16 20%	13 17%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q4. Have you tried to recruit in the past three months?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Yes	56 11%	41 9%	16 34% a	6 35%	9 11%	16 17% gh	10 15% h	4 6%	4 3%	4 13%	4 12%	9 20%	48 10%
No	447 89%	415 91% b	31 66%	11 65%	67 89%	80 83%	58 85%	61 94% e	114 97% ef	25 87%	31 88%	36 80%	410 90%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q4. Have you tried to recruit in the past three months?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Yes	56 11%	27 10%	29 12%	10 30% de	41 11%	6 6%	56 100% g	-	36 28% i	21 5%	25 20% kl	26 9%	5 6%
No	447 89%	239 90%	207 88%	23 70% c	334 89%	90 94% c	-	447 100% f	91 72%	355 95% h	101 80%	269 91% j	77 94% j

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q4. Have you tried to recruit in the past three months?
Base: All respondents

			BUSINESS BOROUGH		
	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Yes	56 11%	17 16%	26 11%	5 7%	8 10%
No	447 89%	95 84%	213 89%	71 93%	68 90%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q5. Were the jobs...
Base: All who have tried to recruit in past three months

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		*a	b	*c	*d	e	*f	*g	*h	*i	*j	*k	l
Unweighted Total	109	24	85	3	8	31	15	24	4	11	13	5	104
Weighted Total	56	41	16	6	9	16	10	4	4	4	4	9	48
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	31	17	14	*	6	9	7	4	1	2	2	3	28
	55%	43%	85%	4%	67%	54%	73%	99%	36%	42%	45%	35%	58%
Part-time	27	22	5	6	3	9	3	1	3	1	2	6	21
	48%	54%	33%	100%	33%	53%	30%	24%	64%	24%	58%	67%	44%
Temporary	8	6	2	-	3	1	2	1	-	2	-	-	8
	14%	15%	12%	-	31%	3%	24%	21%	-	46%	-	-	17%
Permanent	4	3	2	-	3	*	*	1	-	*	*	-	4
	7%	6%	10%	-	31%	2%	2%	18%	-	2%	6%	-	9%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q5. Were the jobs...
Base: All who have tried to recruit in past three months

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	*e	f	*g	h	i	j	k	*l
Unweighted Total	109	66	43	36	61	12	109	-	68	41	43	59	7
Weighted Total	56 100%	27 100%	29 100%	10 100%	41 100%	6 100%	56 100%	-	36 100%	21 100%	25 100%	26 100%	5 100%
Full-time	31 55%	20 73% b	11 38%	7 71%	23 57%	1 16%	31 55%	-	20 57%	11 51%	15 61%	13 50%	3 50%
Part-time	27 48%	9 34%	18 61% a	4 39%	18 44%	5 90%	27 48%	-	17 48%	10 48%	9 37%	15 57% j	3 56%
Temporary	8 14%	6 22% b	2 7%	2 18%	6 16%	* 1%	8 14%	-	6 17%	2 11%	7 26% k	1 6%	* 1%
Permanent	4 7%	4 14% b	* 1%	1 10%	3 7%	* 4%	4 7%	-	3 9%	1 5%	3 11%	1 5%	* 1%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q5. Were the jobs...
Base: All who have tried to recruit in past three months

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
			BUSINESS BOROUGH		
		*a	b	*c	*d
Unweighted Total	109	21	60	16	12
Weighted Total	56 100%	17 100%	26 100%	5 100%	8 100%
Full-time	31 55%	5 27%	19 74%	2 36%	5 65%
Part-time	27 48%	13 77%	9 33%	3 54%	2 29%
Temporary	8 14%	* 2%	6 23%	1 15%	1 12%
Permanent	4 7%	* 2%	4 15%	- -	- -

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q6. Did you meet any difficulties in recruiting?
Base: All who have tried to recruit in past three months

		BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		*a	b	*c	*d	e	*f	*g	*h	*i	*j	*k	l
Unweighted Total	109	24	85	3	8	31	15	24	4	11	13	5	104
Weighted Total	56	41	16	6	9	16	10	4	4	4	4	9	48
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	42	32	10	6	8	14	5	2	3	1	3	9	33
	74%	79%	61%	100%	97%	85%	49%	57%	65%	34%	71%	100%	69%
No	15	8	6	-	*	2	5	2	1	2	1	-	15
	26%	21%	39%	-	3%	15%	51%	43%	35%	66%	29%	-	31%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q6. Did you meet any difficulties in recruiting?
Base: All who have tried to recruit in past three months

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	*e	f	*g	h	i	j	k	*l
Unweighted Total	109	66	43	36	61	12	109	-	68	41	43	59	7
Weighted Total	56	27	29	10	41	6	56	-	36	21	25	26	5
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Yes	42	20	22	6	31	5	42	-	28	14	18	19	5
	74%	75%	74%	62%	75%	89%	74%	-	79%	66%	72%	71%	100%
No	15	7	8	4	10	1	15	-	7	7	7	8	-
	26%	25%	26%	38%	25%	11%	26%	-	21%	34%	28%	29%	-

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q6. Did you meet any difficulties in recruiting?
Base: All who have tried to recruit in past three months

	Total	BUSINESS BOROUGH			
		West London Alliance	Central London Forward	Local London	South London Partnership
		*a	b	*c	*d
Unweighted Total	109	21	60	16	12
Weighted Total	56 100%	17 100%	26 100%	5 100%	8 100%
Yes	42 74%	13 77%	19 74%	4 82%	5 64%
No	15 26%	4 23%	7 26%	1 18%	3 36%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q7. In which category did you have difficulties?
Base: All who had difficulties in recruiting

		BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l
Unweighted Total	64	18	46	3	6	23	9	10	2	4	7	5	59
Weighted Total	42 100%	32 100%	10 100%	6 100%	8 100%	14 100%	5 100%	2 100%	3 100%	1 100%	3 100%	9 100%	33 100%
Skilled manual/ technical	19 46%	16 50%	3 34%	3 47%	5 66%	5 35%	3 57%	1 36%	- -	1 70%	2 67%	6 64%	14 42%
Professional/ managerial	13 30%	7 21%	6 61%	3 49%	* 3%	3 18%	2 31%	2 72%	3 100%	* 30%	1 28%	3 35%	10 29%
Un/ semi-skilled	6 15%	6 18%	1 5%	* 4%	3 31%	3 24%	* 1%	- -	- -	* 6%	* 4%	* 3%	6 19%
Clerical	5 11%	3 10%	1 15%	- -	* 2%	4 26%	1 19%	* 6%	- -	- -	- -	- -	5 14%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q7. In which category did you have difficulties?
Base: All who had difficulties in recruiting

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	*b	*c	d	*e	f	*g	h	*i	*j	*k	*l
Unweighted Total	64	39	25	18	38	8	64	-	42	22	29	28	7
Weighted Total	42 100%	20 100%	22 100%	6 100%	31 100%	5 100%	42 100%	-	28 100%	14 100%	18 100%	19 100%	5 100%
Skilled manual/ technical	19 46%	12 61%	7 32%	2 26%	16 54%	1 28%	19 46%	-	12 42%	7 55%	11 58%	6 31%	3 61%
Professional/ managerial	13 30%	5 25%	8 35%	3 43%	10 33%	* 1%	13 30%	-	10 36%	3 19%	4 22%	9 47%	* 1%
Un/ semi-skilled	6 15%	3 14%	4 17%	2 30%	4 14%	* 7%	6 15%	-	6 21%	* 3%	4 23%	2 10%	* 6%
Clerical	5 11%	1 6%	4 17%	1 20%	* 1%	3 64%	5 11%	-	1 4%	4 26%	* 2%	3 15%	2 35%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q7. In which category did you have difficulties?
Base: All who had difficulties in recruiting

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		BUSINESS BOROUGH			
		*a	b	*c	*d
Unweighted Total	64	13	34	11	6
Weighted Total	42 100%	13 100%	19 100%	4 100%	5 100%
Skilled manual/ technical	19 46%	4 33%	12 60%	1 15%	3 59%
Professional/ managerial	13 30%	4 28%	5 24%	4 90%	* 6%
Un/ semi-skilled	6 15%	2 14%	3 14%	- -	2 36%
Clerical	5 11%	3 25%	1 6%	* 3%	* 2%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q8_SUM. How have your investment plans changed over the past three months?

SUMMARY TABLE
Base: All respondents

	Total	Increased	Same	Decreased	Mean
Training	503 100%	61 12%	293 58%	149 30%	-.2
Plant and equipment	503 100%	34 7%	299 59%	170 34%	-.3

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q8_1. How have your investment plans changed over the past three months?

Plant and equipment
Base: All respondents

			BUSINESS SIZE			INDUSTRY							MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased	(1)	34 7%	26 6%	8 16% a	3 19%	3 5%	12 12% f	1 1%	5 8%	5 4%	2 8%	2 7%	4 8%	30 7%
Same	(0)	299 59%	272 60%	26 56%	6 36%	43 58%	44 45%	33 49%	42 64% e	94 79% defij	17 59%	20 58%	24 54%	275 60%
Decreased	(-1)	170 34%	157 35%	13 28%	8 45%	28 38% h	41 42% gh	34 50% gh	18 28%	19 16%	9 33% h	12 35% h	17 38%	153 33%
Mean score		-.3	-.3	-.1 a	-.3	-.3	-.3	-.5	-.2 f	-.1 df	-.2 f	-.3	-.3	-.3
Standard deviation		.58	.57	.66	.78	.56	.68	.53	.57	.44	.60	.59	.61	.57
Standard error		.03	.03	.04	.22	.08	.07	.08	.06	.06	.08	.07	.10	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q8_1. How have your investment plans changed over the past three months?

Plant and equipment
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increased	(1)	34 7%	23 9%	11 5%	4 12%	26 7%	4 5%	6 11%	28 6%	16 13% i	18 5%	15 12% k	14 5%	6 7%
Same	(0)	299 59%	150 56%	148 63%	21 64% e	249 67% e	28 30%	35 62%	264 59%	84 66%	215 57%	71 56% l	207 70% jl	20 25%
Decreased	(-1)	170 34%	94 35%	77 32%	8 24%	100 27%	63 66% cd	15 27%	155 35%	27 22%	143 38% h	40 32%	74 25%	56 68% jk
Mean score		-.3	-.3	-.3	-.1 e	-.2 e	-.6	-.2 g	-.3	-.1 i	-.3	-.2 l	-.2 l	-.6
Standard deviation		.58	.61	.54	.60	.54	.58	.60	.57	.58	.56	.63	.51	.61
Standard error		.03	.04	.04	.07	.03	.06	.06	.03	.05	.03	.06	.03	.07

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Table 24

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q8_1. How have your investment plans changed over the past three months?

Plant and equipment
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased	(1)	34 7%	6 5%	18 8%	7 10%	3 4%
Same	(0)	299 59%	69 62%	136 57%	41 53%	53 70% bc
Decreased	(-1)	170 34%	37 33%	85 36%	28 37%	20 26%
Mean score		-.3	-.3	-.3	-.3	-.2
Standard deviation		.58	.55	.60	.63	.50
Standard error		.03	.06	.04	.07	.06

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q8_2. How have your investment plans changed over the past three months?

Training
Base: All respondents

				BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased	(1)		61 12%	53 12%	9 19% a	3 19%	9 11%	11 11%	6 9%	12 19%	10 9%	4 15%	6 16%	4 8%	58 13%
Same	(0)		293 58%	268 59%	25 53%	3 19%	40 54%	46 48%	40 59%	38 59%	91 77% defgij	16 57%	17 50%	21 46%	272 59%
Decreased	(-1)		149 30%	136 30%	13 28%	11 62% h	26 35% h	39 41% gh	22 32% h	15 22%	17 14%	8 28%	12 34% h	20 45%	128 28% l
Mean score			-.2	-.2	-.1	-.4	-.2	-.3	-.2	* e	-.1 e	-.1	-.2	-.4	-.2 k
Standard deviation			.62	.62	.68	.82	.64	.66	.60	.65	.48	.65	.69	.64	.62
Standard error			.03	.04	.05	.23	.09	.06	.09	.07	.06	.08	.08	.10	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q8_2. How have your investment plans changed over the past three months?

Training
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503	267	236	32	375	96	56	447	127	376	126	295	82
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	61	38	24	8	47	6	15	46	24	38	14	38	10
		12%	14%	10%	26%	13%	6%	27%	10%	19%	10%	11%	13%	12%
					de			g		i				
Same	(0)	293	146	146	16	247	30	27	265	78	215	74	196	22
		58%	55%	62%	48%	66%	31%	49%	59%	61%	57%	59%	66%	27%
					e	ce			f			l	l	
Decreased	(-1)	149	83	66	8	80	60	14	135	26	123	38	61	50
		30%	31%	28%	25%	21%	63%	25%	30%	20%	33%	30%	21%	60%
							cd				h	k		jk
Mean score		-.2	-.2	-.2	*	-.1	-.6	*	-.2	*	-.2	-.2	-.1	-.5
					e	e		g		i		l	l	
Standard deviation		.62	.65	.59	.73	.58	.61	.72	.61	.63	.61	.61	.58	.71
Standard error		.03	.04	.04	.09	.03	.06	.07	.03	.05	.03	.05	.03	.08

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Table 25

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q8_2. How have your investment plans changed over the past three months?

Training
Base: All respondents

		Total	West London Alliance	BUSINESS BOROUGH Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased	(1)	61 12%	12 11%	33 14%	11 15%	4 6%
Same	(0)	293 58%	64 58%	129 54%	42 55%	57 76% abc
Decreased	(-1)	149 30%	35 31%	77 32% d	23 30%	14 18%
Mean score		-.2	-.2	-.2	-.1	-.1
Standard deviation		.62	.62	.66	.66	.48
Standard error		.03	.06	.04	.08	.06

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q9_SUM. Over the next twelve months what do you think will happen to your...

SUMMARY TABLE
Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	503 100%	116 23%	133 26%	253 50%	-.3
Profitability	503 100%	113 22%	152 30%	238 47%	-.2

Prepared by Savanta ComRes

Table 27

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q9_1. Over the next twelve months what do you think will happen to your...

Turnover
Base: All respondents

				BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increase	(1)		116 23%	103 23%	14 29%	6 34%	7 9%	22 23% d	13 19%	24 36% df	25 21%	11 38% defh	8 24% d	9 19%	108 24%
Stay the same	(0)		133 26%	118 26%	16 33%	* 3%	24 32%	27 28%	11 16%	13 20%	41 34% f	8 28%	9 27%	8 18%	125 27%
Decrease	(-1)		253 50%	235 52% b	18 38%	11 63%	45 59% i	47 49%	44 64% ghi	29 44%	52 44%	9 33%	17 49%	28 63%	225 49%
Mean score			-.3	-.3	-.1 a	-.3	-.5	-.3	-.5	-.1 df	-.2 d	* defj	-.3	-.4	-.3
Standard deviation			.81	.81	.82	.97	.66	.82	.80	.90	.78	.86	.83	.80	.81
Standard error			.04	.05	.06	.27	.09	.08	.12	.10	.10	.11	.10	.13	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Table 27

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q9_1. Over the next twelve months what do you think will happen to your...

Turnover
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increase	(1)	116 23%	65 24%	51 22%	22 67% de	89 24% e	6 6%	19 34% g	97 22%	47 37%	69 18% i	36 28% l	71 24%	9 11% l
Stay the same	(0)	133 26%	71 27%	62 26%	5 16%	119 32% ce	9 10%	19 33%	114 26%	45 35%	89 24% i	21 17%	105 36% jl	7 9%
Decrease	(-1)	253 50%	131 49%	123 52%	5 17%	167 45% c	81 84% cd	18 32%	235 53% f	36 28%	218 58% h	69 55% k	119 40%	65 80% jk
Mean score		-.3	-.2	-.3	.5 de	-.2 e	-.8	* g	-.3	.1 i	-.4	-.3 l	-.2 l	-.7
Standard deviation		.81	.82	.81	.78	.80	.55	.82	.81	.80	.78	.88	.79	.67
Standard error		.04	.05	.06	.10	.04	.05	.08	.04	.06	.04	.08	.05	.08

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q9_1. Over the next twelve months what do you think will happen to your...

Turnover
Base: All respondents

		Total	West London Alliance	BUSINESS BOROUGH Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increase	(1)	116 23%	24 21%	63 26% d	21 27% d	9 12%
Stay the same	(0)	133 26%	22 20%	62 26%	23 30%	26 34%
Decrease	(-1)	253 50%	66 59% c	114 48%	33 43%	41 54%
Mean score		-.3	-.4	-.2	-.2	-.4
Standard deviation		.81	.81	.83	.83	.71
Standard error		.04	.08	.05	.10	.09

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q9_2. Over the next twelve months what do you think will happen to your...

Profitability
Base: All respondents

		Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
			0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increase	(1)	113 22%	100 22%	13 27%	3 17%	7 9%	25 26% d	17 25% d	22 33% dh	20 17%	11 38% dh	8 23% d	8 18%	105 23%
Stay the same	(0)	152 30%	135 30%	17 37%	6 36%	26 35%	22 23%	13 19%	15 23%	48 41% efg	9 33%	12 35%	13 30%	139 30%
Decrease	(-1)	238 47%	221 48% b	17 36%	8 47%	42 56% i	49 51% i	39 56% i	29 44%	50 42%	8 29%	14 41%	23 51%	215 47%
Mean score		-.2	-.3	-.1 a	-.3	-.5	-.2	-.3	-.1 d	-.2	.1 defh	-.2 d	-.3	-.2
Standard deviation		.80	.80	.80	.77	.67	.84	.85	.88	.73	.83	.80	.78	.80
Standard error		.04	.05	.05	.21	.09	.08	.12	.09	.09	.11	.09	.13	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q9_2. Over the next twelve months what do you think will happen to your...

Profitability
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503	267	236	32	375	96	56	447	127	376	126	295	82
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	113	54	58	22	84	7	24	89	43	70	36	70	8
		22%	20%	25%	67%	23%	7%	42%	20%	34%	19%	28%	24%	9%
					de	e		g		i		l	l	
Stay the same	(0)	152	85	67	6	139	7	14	138	44	108	26	115	11
		30%	32%	28%	18%	37%	8%	24%	31%	35%	29%	21%	39%	14%
					e	ce							jl	
Decrease	(-1)	238	127	111	5	152	82	19	219	40	198	64	111	63
		47%	48%	47%	15%	40%	85%	34%	49%	31%	53%	51%	38%	77%
						c	cd		f		h	k		jk
Mean score		-.2	-.3	-.2	.5	-.2	-.8	.1	-.3	*	-.3	-.2	-.1	-.7
					de	e		g		i		l	l	
Standard deviation		.80	.78	.82	.76	.77	.56	.87	.78	.81	.77	.86	.77	.64
Standard error		.04	.05	.06	.09	.04	.05	.08	.04	.06	.04	.08	.04	.08

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q9_2. Over the next twelve months what do you think will happen to your...

Profitability
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503	112	239	76	76
		100%	100%	100%	100%	100%
Increase	(1)	113	24	52	24	13
		22%	21%	22%	31%	17%
Stay the same	(0)	152	24	75	23	31
		30%	21%	31%	30%	41%
						a
Decrease	(-1)	238	65	112	30	32
		47%	58%	47%	39%	42%
			c			
Mean score		-.2	-.4	-.3	-.1	-.2
					a	
Standard deviation		.80	.81	.79	.84	.73
Standard error		.04	.08	.05	.10	.09

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q10. Are you operating at...
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Full capacity	127 25%	110 24%	17 36% a	6 37%	31 41% fhj	33 34% fh	10 14%	19 29% h	13 11%	7 26% h	8 22%	20 45% l	107 23%
Below full capacity	376 75%	346 76% b	30 64%	11 63%	44 59%	63 66%	59 86% de	46 71%	105 89% degi	21 74%	27 78% d	25 55%	351 77% k

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q10. Are you operating at...
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Full capacity	127 25%	72 27%	56 24%	12 36% e	105 28% e	10 11%	36 63% g	91 20%	127 100% i	- -	39 31%	71 24%	17 21%
Below full capacity	376 75%	195 73%	181 76%	21 64%	269 72%	86 89% cd	21 37%	355 80% f	- -	376 100% h	87 69%	224 76%	64 79%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q10. Are you operating at...
Base: All respondents

	Total	BUSINESS BOROUGH			
		West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
Full capacity	127	26	68	17	16
	25%	23%	29%	22%	22%
Below full capacity	376	86	171	59	60
	75%	77%	71%	78%	78%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q11. Over the next three months do you expect the price of your goods/ services to:
Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Rise	126 25%	113 25%	13 28%	9 54% ghj	23 31%	40 42% fghj	14 21%	10 15%	18 15%	9 32% ghj	3 8%	21 47%	105 23% l
Stay the same	295 59%	267 58%	28 60%	7 44%	31 41%	44 46%	38 55%	47 72% de	86 73% de	18 63% de	24 70% de	18 39%	277 61% k
Fall	82 16%	77 17%	5 11%	* 2%	22 29% eghi	12 12%	17 25% ei	9 13%	14 12%	1 5%	8 22% i	6 14%	76 17%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q11. Over the next three months do you expect the price of your goods/ services to:
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503	267	236	32	375	96	56	447	127	376	126	295	82
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	126	63	63	19	87	20	25	101	39	87	126	-	-
	25%	24%	27%	59%	23%	21%	45%	23%	31%	23%	100%	-	-
				de			g				kl		
Stay the same	295	155	140	12	251	32	26	269	71	224	-	295	-
	59%	58%	59%	38%	67%	33%	46%	60%	55%	60%	-	100%	-
					ce			f				jl	
Fall	82	49	33	1	37	44	5	77	17	64	-	-	82
	16%	18%	14%	3%	10%	46%	9%	17%	14%	17%	-	-	100%
						cd		f					jk

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q11. Over the next three months do you expect the price of your goods/ services to:
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		BUSINESS BOROUGH			
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Rise	126 25%	27 24%	55 23%	16 21%	28 37% bc
Stay the same	295 59%	70 63%	139 58%	49 65%	36 48%
Fall	82 16%	15 13%	45 19%	11 14%	11 15%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q12. Is your business under any pressure to raise prices from any of the following?
Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Finance costs	134 27%	117 26%	17 35% a	8 47%	20 26%	32 33% h	23 33% h	19 29%	20 17%	6 22%	7 21%	11 25%	123 27%
Raw material prices	110 22%	95 21%	15 32% a	11 65%	20 26% gh	43 44% dfghij	17 24% gh	3 4%	8 6%	5 16% g	5 14% g	23 50% l	87 19%
Pay settlements	67 13%	55 12%	12 26% a	10 60%	7 9%	25 27% dfghij	8 11%	3 5%	9 8%	1 3%	4 12%	14 31% l	53 12%
Other overheads	157 31%	139 31%	17 37%	4 26%	28 37%	25 26%	17 25%	24 37%	38 32%	10 37%	10 28%	12 27%	145 32%
None of the above	170 34%	166 36% b	5 10%	- -	13 18%	22 23%	29 42% de	23 35% d	58 49% dei	9 30%	17 49% dei	5 12%	165 36% k

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q12. Is your business under any pressure to raise prices from any of the following?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Finance costs	134 27%	66 25%	68 29%	16 48% d	79 21%	39 41% d	18 32%	116 26%	38 30%	96 26%	46 36% k	56 19%	32 39% k
Raw material prices	110 22%	56 21%	54 23%	13 40% d	67 18%	30 31% d	16 28%	94 21%	37 29% i	73 19%	43 34% k	50 17%	18 22%
Pay settlements	67 13%	32 12%	35 15%	9 29% d	36 9%	22 23% d	18 32% g	49 11%	30 23% i	37 10%	20 16%	34 12%	13 16%
Other overheads	157 31%	91 34%	66 28%	8 23%	110 29%	39 41% cd	14 25%	143 32%	45 35%	112 30%	47 37% k	77 26%	33 40% k
None of the above	170 34%	90 34%	81 34%	3 8%	150 40% ce	18 18%	5 9%	165 37% f	30 24%	140 37% h	19 15%	133 45% jl	18 22%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q12. Is your business under any pressure to raise prices from any of the following?
Base: All respondents

| | Total | BUSINESS BOROUGH | | | |
| | | West London Alliance | Central London Forward | Local London | South London Partnership |
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Finance costs	134 27%	30 27%	58 24%	26 34%	20 27%
Raw material prices	110 22%	23 21%	49 20%	20 26%	18 24%
Pay settlements	67 13%	14 12%	30 13%	10 13%	13 17%
Other overheads	157 31%	32 28%	78 33%	24 32%	23 31%
None of the above	170 34%	40 36%	86 36%	19 25%	25 33%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_SUM. Please indicate the extent to which the following have varied in the past 3 months.

SUMMARY TABLE
Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Net: Increased	Net: Decreased	Mean
Cost of raw materials (sourced domestically)	503 100%	20 4%	116 23%	332 66%	17 3%	18 4%	136 27%	35 7%	.2
Cost of raw materials (sourced internationally)	503 100%	36 7%	89 18%	336 67%	21 4%	21 4%	125 25%	42 8%	.2
Cost of fuel	503 100%	22 4%	89 18%	311 62%	61 12%	21 4%	111 22%	81 16%	.1
Cost of my business's energy	503 100%	15 3%	90 18%	324 64%	50 10%	25 5%	104 21%	75 15%	*
Cost of borrowing	503 100%	23 4%	70 14%	333 66%	56 11%	20 4%	93 18%	77 15%	*
Pressure from employees to increase wages	503 100%	15 3%	52 10%	366 73%	39 8%	31 6%	67 13%	70 14%	*

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_1. Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages
Base: All respondents

			BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased significantly	(2)	15 3%	11 3%	4 8% a	3 18%	* 1%	5 5%	5 8% gh	1 1%	- -	* 1%	1 2%	3 8%	12 3%
Increased slightly	(1)	52 10%	43 9%	9 19% a	1 4%	9 12%	7 8%	9 13%	11 17% eh	5 4%	4 14%	6 17% eh	4 10%	47 10%
Stayed the same	(0)	366 73%	341 75% b	25 52%	10 61%	52 69%	68 71%	38 55%	44 67%	106 89% defgj	23 80% f	25 72%	28 61%	338 74%
Decreased slightly	(-1)	39 8%	32 7%	7 15% a	- -	6 7%	10 11% i	7 11% i	8 12% i	6 5%	* 2%	2 5%	4 9%	35 8%
Decreased significantly	(-2)	31 6%	28 6%	3 6%	3 17%	8 11% gh	5 6%	9 14% ghi	2 3%	1 1%	1 3%	1 4%	6 13%	25 6%
NETS														
Net: Increased		67 13%	54 12%	13 27% a	4 22%	9 13%	12 13%	14 20% h	12 18% h	5 4%	4 15%	7 19% h	8 17%	59 13%
Net: Decreased		70 14%	60 13%	10 21% a	3 17%	14 18% hi	16 16% i	17 25% hij	10 15%	7 6%	1 5%	3 8%	10 22%	61 13%
Mean score		*	-.1	.1	*	-.2	*	-.1	*	*	.1	.1	-.1	*
Standard deviation		.74	.72	.95	1.23	.79	.79	1.05	.66	.38	.57	.67	1.00	.71
Standard error		.03	.04	.06	.34	.11	.08	.15	.07	.05	.07	.08	.16	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_1. Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increased significantly	(2)	15 3%	8 3%	7 3%	3 10% d	6 2%	6 6% d	7 13% g	8 2%	10 8% i	6 2%	7 6% k	3 1%	5 6% k
Increased slightly	(1)	52 10%	27 10%	24 10%	6 19% d	30 8%	15 16% d	12 22% g	39 9%	17 13%	35 9%	18 15% k	22 8%	11 13%
Stayed the same	(0)	366 73%	198 74%	168 71%	14 43%	300 80% ce	52 54%	22 38%	344 77% f	89 70%	277 74%	81 64%	234 79% jl	51 62%
Decreased slightly	(-1)	39 8%	19 7%	21 9%	5 14% d	24 6%	11 11%	8 13% g	32 7%	7 6%	32 9%	14 11%	19 7%	6 8%
Decreased significantly	(-2)	31 6%	15 6%	16 7%	4 13% d	15 4%	12 13% d	8 14% g	23 5%	5 4%	26 7%	6 5%	16 5%	9 11%
NETS														
Net: Increased		67 13%	35 13%	31 13%	10 30% d	36 10%	21 22% d	20 35% g	47 11%	26 21% i	41 11%	26 20% k	26 9%	16 19% k
Net: Decreased		70 14%	33 13%	37 16%	9 27% d	39 10%	23 24% d	15 27% g	55 12%	12 10%	58 15%	19 15%	35 12%	15 19%
Mean score		*	*	-.1	*	*	-.1	.1	-.1	.1 i	-.1	.1	-.1	*
Standard deviation		.74	.72	.76	1.14	.60	1.01	1.20	.66	.79	.71	.82	.63	.95
Standard error		.03	.04	.05	.14	.03	.10	.11	.03	.06	.04	.07	.04	.11

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_1. Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages
Base: All respondents

				BUSINESS BOROUGH		
		Total	West London Alliance	Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased significantly	(2)	15 3%	5 5%	8 3%	1 1%	1 1%
Increased slightly	(1)	52 10%	11 10%	26 11%	5 7%	10 13%
Stayed the same	(0)	366 73%	79 70%	176 74%	59 78%	51 68%
Decreased slightly	(-1)	39 8%	9 8% c	18 8% c	* 1%	11 15% c
Decreased significantly	(-2)	31 6%	8 7%	11 4%	10 14% bd	2 3%
NETS						
Net: Increased		67 13%	16 15%	34 14%	6 8%	11 14%
Net: Decreased		70 14%	17 15%	29 12%	11 14%	14 18%
Mean score		*	*	* c	-.2	-.1
Standard deviation		.74	.81	.70	.80	.68
Standard error		.03	.08	.04	.09	.08

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_2. Please indicate the extent to which the following have varied in the past 3 months.

Cost of borrowing
Base: All respondents

			BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased significantly	(2)	23 4%	19 4%	3 7%	3 17%	3 4%	9 10% hi	3 5%	3 5%	- -	* *	1 2%	3 7%	19 4%
Increased slightly	(1)	70 14%	62 14%	8 17%	1 3%	11 15%	17 18% h	17 25% hi	11 18% h	5 4%	3 9%	5 15% h	6 14%	64 14%
Stayed the same	(0)	333 66%	308 67% b	26 55%	10 62%	42 56%	56 59%	40 58%	44 67%	98 82% defg	20 72%	24 68%	32 71%	301 66%
Decreased slightly	(-1)	56 11%	50 11%	6 13%	- -	14 18%	11 12%	5 7%	6 9%	13 11%	4 14%	4 10%	* 1%	56 12% k
Decreased significantly	(-2)	20 4%	16 4%	4 9% a	3 17%	5 7%	2 2%	3 5%	2 3%	3 2%	1 5%	1 4%	3 6%	17 4%
NETS														
Net: Increased		93 18%	82 18%	11 24%	3 21%	14 19% h	26 27% hi	21 30% hi	14 22% hi	5 4%	3 9%	6 18% h	9 21%	83 18%
Net: Decreased		77 15%	66 15%	10 22% a	3 17%	19 26% g	13 14%	8 12%	7 11%	16 13%	5 19%	5 14%	3 8%	73 16%
Mean score		*	*	*	*	-.1	.2 dhi	.2 hi	.1 hi	-.1	-.1	*	.1	*
Standard deviation		.77	.75	.97	1.22	.88	.85	.83	.73	.48	.66	.71	.83	.76
Standard error		.03	.04	.07	.34	.12	.08	.12	.08	.06	.08	.08	.14	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_2. Please indicate the extent to which the following have varied in the past 3 months.

Cost of borrowing
Base: All respondents

		Total	LOCATION Inner London a	LOCATION Outer London b	EXPECTED CHANGES IN WORKFORCE SIZE Increase c	EXPECTED CHANGES IN WORKFORCE SIZE Stay the same d	EXPECTED CHANGES IN WORKFORCE SIZE Fall e	PAST RECRUITMENT Tried to recruit f	PAST RECRUITMENT Did not try to recruit g	CAPACITY Full capacity h	CAPACITY Below capacity i	EXPECTED PRICES Rise j	EXPECTED PRICES Stay the same k	EXPECTED PRICES Fall l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increased significantly	(2)	23 4%	10 4%	13 5%	7 22% de	12 3%	4 4%	5 9% g	18 4%	9 7%	13 4%	11 9% k	6 2%	5 6%
Increased slightly	(1)	70 14%	32 12%	38 16%	4 12%	45 12%	22 22% d	11 20%	59 13%	19 15%	51 14%	21 16%	30 10%	20 24% k
Stayed the same	(0)	333 66%	177 66%	157 66%	13 40%	271 72% ce	50 52%	28 49%	305 68% f	73 58%	260 69% h	79 63% l	215 73% jl	39 48%
Decreased slightly	(-1)	56 11%	37 14% b	19 8%	4 14%	37 10%	14 15%	9 15%	48 11%	18 14%	39 10%	10 8%	34 11%	13 16%
Decreased significantly	(-2)	20 4%	10 4%	10 4%	4 12% d	11 3%	6 6%	4 7%	16 4%	8 6%	12 3%	6 4%	10 3%	5 6%
NETS														
Net: Increased		93 18%	42 16%	51 21%	11 35% d	56 15%	25 26% d	16 28% g	77 17%	28 22%	65 17%	32 25% k	36 12%	25 31% k
Net: Decreased		77 15%	48 18%	29 12%	8 26% d	48 13%	20 21% d	13 22% g	64 14%	26 20%	51 14%	15 12%	44 15%	17 21%
Mean score		*	*	.1	.2	*	*	.1	*	*	*	.2 k	*	.1
Standard deviation		.77	.75	.78	1.28	.68	.89	.99	.74	.91	.72	.86	.66	.94
Standard error		.03	.04	.05	.16	.04	.09	.10	.04	.07	.04	.08	.04	.11

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
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Q13_2. Please indicate the extent to which the following have varied in the past 3 months.

Cost of borrowing
Base: All respondents

		Total	West London Alliance	BUSINESS BOROUGH Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased significantly	(2)	23 4%	4 4%	8 4%	5 6%	5 7%
Increased slightly	(1)	70 14%	21 19%	30 13%	9 11%	10 13%
Stayed the same	(0)	333 66%	78 69%	156 65%	49 64%	51 67%
Decreased slightly	(-1)	56 11%	5 4%	35 15% a	8 11%	8 10%
Decreased significantly	(-2)	20 4%	3 3%	9 4%	6 8%	2 3%
NETS						
Net: Increased		93 18%	26 23%	39 16%	13 17%	15 20%
Net: Decreased		77 15%	9 8%	44 18% a	15 19% a	10 13%
Mean score		*	.2 b	*	*	.1
Standard deviation		.77	.70	.75	.89	.78
Standard error		.03	.07	.05	.10	.10

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_3. Please indicate the extent to which the following have varied in the past 3 months.

Cost of my business's energy
Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased significantly	(2)	15 3%	12 3%	3 6%	3 19%	3 4%	2 3%	3 4%	* 1%	- -	1 2%	2 7% gh	3 7%	11 2%
Increased slightly	(1)	90 18%	82 18%	8 17%	1 3%	19 25% fi	17 18%	6 8%	12 18%	28 24% fi	3 10%	5 14%	9 20%	81 18%
Stayed the same	(0)	324 64%	298 65% b	26 56%	5 28%	39 52%	61 64%	44 64%	48 73% d	83 71% d	21 74% d	23 67%	21 46%	303 66% k
Decreased slightly	(-1)	50 10%	44 10%	5 11%	3 17%	9 12%	12 13%	10 15% g	3 5%	6 5%	3 10%	4 10%	6 14%	43 9%
Decreased significantly	(-2)	25 5%	20 4%	5 11% a	6 34%	5 7%	3 3%	6 8%	2 3%	1 1%	1 3%	1 3%	6 13% l	19 4%
NETS														
Net: Increased		104 21%	94 21%	11 23%	4 22%	22 29% fi	20 21%	8 12%	12 19%	28 24%	4 12%	7 20%	12 27%	92 20%
Net: Decreased		75 15%	64 14%	10 22% a	8 50%	14 19% h	15 16%	16 24% gh	5 8%	7 6%	4 14%	5 13%	12 27% l	63 14%
Mean score		*	*	*	-.4	.1	*	-.2	.1	.2 f	*	.1	*	*
Standard deviation		.77	.75	.97	1.50	.91	.73	.85	.62	.55	.67	.79	1.08	.73
Standard error		.03	.04	.07	.42	.12	.07	.12	.07	.07	.09	.09	.18	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_3. Please indicate the extent to which the following have varied in the past 3 months.

Cost of my business's energy
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increased significantly	(2)	15 3%	4 2%	10 4%	6 17% de	6 2%	3 3%	2 3%	13 3%	4 3%	10 3%	5 4%	6 2%	3 4%
Increased slightly	(1)	90 18%	47 18%	43 18%	9 27% e	68 18%	13 14%	13 23%	77 17%	30 24% i	59 16%	33 26% k	41 14%	15 19%
Stayed the same	(0)	324 64%	175 66%	149 63%	12 36%	256 68% c	56 59% c	25 44%	299 67% f	74 58%	250 67%	67 53%	211 72% jl	46 56%
Decreased slightly	(-1)	50 10%	28 10%	22 9%	3 9%	33 9%	13 14%	13 22% g	37 8%	14 11%	36 9%	12 10%	27 9%	10 12%
Decreased significantly	(-2)	25 5%	12 5%	13 5%	3 10% d	12 3%	10 11% d	4 7%	21 5%	5 4%	20 5%	9 7%	9 3%	8 9% k
NETS														
Net: Increased		104 21%	51 19%	53 22%	14 44% de	74 20%	16 17%	15 26%	90 20%	35 27% i	70 19%	39 31% k	48 16%	18 22%
Net: Decreased		75 15%	40 15%	35 15%	6 20%	45 12%	23 24% d	17 29% g	58 13%	19 15%	56 15%	21 17%	36 12%	17 21% k
Mean score		*	*	.1	.3 de	.1 e	-.1	-.1	.1	.1	*	.1	*	*
Standard deviation		.77	.73	.81	1.19	.67	.90	.93	.75	.79	.76	.89	.66	.91
Standard error		.03	.04	.06	.15	.04	.09	.09	.04	.06	.04	.08	.04	.11

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_3. Please indicate the extent to which the following have varied in the past 3 months.

Cost of my business's energy
Base: All respondents

				BUSINESS BOROUGH		
		Total	West London Alliance	Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased significantly	(2)	15 3%	3 3%	4 2%	3 4%	4 6%
Increased slightly	(1)	90 18%	20 17%	42 17%	13 17%	16 21%
Stayed the same	(0)	324 64%	71 63%	160 67%	42 55%	51 67%
Decreased slightly	(-1)	50 10%	14 13%	23 10%	9 12%	3 4%
Decreased significantly	(-2)	25 5%	4 4%	11 4%	9 12% bd	1 2%
NETS						
Net: Increased		104 21%	22 20%	46 19%	16 21%	20 26%
Net: Decreased		75 15%	19 17%	33 14%	18 24% bd	5 6%
Mean score		*	*	*	-.1	.2 bc
Standard deviation		.77	.75	.72	.96	.71
Standard error		.03	.08	.04	.11	.09

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_4. Please indicate the extent to which the following have varied in the past 3 months.

Cost of fuel
Base: All respondents

				BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased significantly	(2)		22 4%	19 4%	3 7%	3 18%	3 4%	8 9% hi	5 8% hi	2 3%	- -	- -	1 2%	3 7%	19 4%
Increased slightly	(1)		89 18%	78 17%	10 22%	5 28%	20 27% gi	19 20%	12 17%	9 13%	15 13%	3 9%	6 18%	14 32% l	74 16%
Stayed the same	(0)		311 62%	288 63% b	23 49%	6 36%	40 53%	51 53%	36 53%	48 73% def	88 75% def	20 71% de	22 63%	18 40%	293 64% k
Decreased slightly	(-1)		61 12%	55 12%	6 12%	- -	10 13%	15 15% g	12 17% g	4 5%	13 11%	3 10%	5 14%	6 14%	54 12%
Decreased significantly	(-2)		21 4%	16 4%	4 9% a	3 17%	3 4%	2 2%	3 5%	4 6%	1 1%	3 10% eh	1 4%	3 6%	18 4%
NETS															
Net: Increased			111 22%	97 21%	14 29% a	8 47%	23 31% ghi	28 29% ghi	17 25% i	11 16%	15 13%	3 9%	7 20%	18 39% l	93 20%
Net: Decreased			81 16%	71 16%	10 22%	3 17%	12 17%	17 18%	15 22%	7 11%	15 12%	6 21%	6 18%	9 20%	72 16%
Mean score			.1	.1	*	.3	.1 i	.2 i	.1	*	*	-.2	*	.2	*
Standard deviation			.80	.77	1.01	1.31	.83	.88	.93	.73	.54	.76	.74	1.00	.77
Standard error			.04	.05	.07	.36	.11	.08	.13	.08	.07	.10	.09	.16	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_4. Please indicate the extent to which the following have varied in the past 3 months.

Cost of fuel
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increased significantly	(2)	22 4%	7 3%	15 6% a	3 10% d	13 3%	6 6%	11 20% g	11 2%	11 9% i	11 3%	9 7% k	8 3%	5 7%
Increased slightly	(1)	89 18%	38 14%	50 21% a	10 32% d	59 16%	20 20%	7 13%	81 18%	28 22%	60 16%	33 26% k	40 14%	16 19%
Stayed the same	(0)	311 62%	181 68% b	130 55%	12 37%	249 66% ce	49 52%	26 46%	285 64% f	73 57%	238 63%	61 48%	204 69% jl	46 56%
Decreased slightly	(-1)	61 12%	30 11%	30 13%	3 9%	42 11%	16 16%	8 15%	52 12%	9 7%	52 14% h	18 14%	33 11%	10 12%
Decreased significantly	(-2)	21 4%	10 4%	11 5%	4 11% d	12 3%	5 5%	4 7%	17 4%	7 5%	14 4%	6 5%	10 3%	5 6%
NETS														
Net: Increased		111 22%	45 17%	65 28% a	14 43% de	71 19%	26 27%	18 33% g	92 21%	39 31% i	71 19%	41 33% k	48 16%	21 26%
Net: Decreased		81 16%	40 15%	41 17%	6 20%	54 15%	21 22%	12 22%	69 15%	15 12%	66 18%	24 19%	43 15%	15 18%
Mean score		.1	*	.1	.2	*	.1	.2 g	*	.2 i	*	.2	*	.1
Standard deviation		.80	.71	.88	1.12	.73	.91	1.15	.74	.90	.75	.92	.70	.90
Standard error		.04	.04	.06	.14	.04	.09	.11	.04	.07	.04	.08	.04	.11

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_4. Please indicate the extent to which the following have varied in the past 3 months.

Cost of fuel
Base: All respondents

		Total	West London Alliance	BUSINESS BOROUGH Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased significantly	(2)	22 4%	9 8% bc	7 3%	1 1%	5 7%
Increased slightly	(1)	89 18%	21 19%	37 16%	18 23%	13 17%
Stayed the same	(0)	311 62%	61 55%	165 69% ad	43 57%	41 54%
Decreased slightly	(-1)	61 12%	17 15%	23 9%	7 10%	14 19% b
Decreased significantly	(-2)	21 4%	4 3%	8 3%	7 9% b	2 3%
NETS						
Net: Increased		111 22%	30 27%	44 18%	19 24%	18 24%
Net: Decreased		81 16%	20 18%	30 13%	14 19%	16 22%
Mean score		.1	.1	*	*	.1
Standard deviation		.80	.89	.70	.87	.87
Standard error		.04	.09	.04	.10	.11

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_5. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)
Base: All respondents

		Total	BUSINESS SIZE 0-9	BUSINESS SIZE 10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased significantly	(2)	20 4%	15 3%	4 9% a	- -	3 4%	5 5%	4 5%	* *	5 4%	2 5%	1 2%	* 1%	19 4%
Increased slightly	(1)	116 23%	102 22%	15 31% a	11 64%	21 28% i	31 33% ghij	17 25% i	10 15%	18 15%	2 7%	6 17%	23 52% l	93 20%
Stayed the same	(0)	332 66%	308 68% b	24 51%	3 19%	41 54%	51 53%	43 62%	52 79% def	94 80% def	23 80% def	26 76% de	13 29%	319 70% k
Decreased slightly	(-1)	17 3%	15 3%	2 5%	- -	5 7% gh	6 7% gh	2 4%	* *	- -	2 7% gh	1 2%	3 6%	14 3%
Decreased significantly	(-2)	18 4%	16 3%	2 5%	3 17%	5 7%	2 2%	2 4%	3 5%	1 1%	* *	1 2%	5 12% l	12 3% l
NETS														
Net: Increased		136 27%	117 26%	19 40% a	11 64%	24 32% gi	37 38% ghij	21 31% gi	10 16%	23 19%	4 13%	7 19%	24 53% l	112 25%
Net: Decreased		35 7%	30 7%	4 9%	3 17%	11 14% h	9 9% h	5 7%	3 5%	1 1%	2 7%	1 4%	8 18% l	27 6%
Mean score		.2	.2	.4 a	.3	.2	.3	.3	.1	.2	.1	.2	.2	.2
							g							
Standard deviation		.72	.70	.89	1.15	.88	.77	.77	.60	.57	.61	.59	1.04	.68
Standard error		.03	.04	.06	.32	.12	.07	.11	.06	.07	.08	.07	.17	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_5. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increased significantly	(2)	20 4%	10 4%	10 4%	5 14% d	10 3%	5 6%	4 8%	15 3%	5 4%	15 4%	5 4%	10 3%	5 6%
Increased slightly	(1)	116 23%	52 19%	64 27% a	11 34% d	82 22%	24 25%	28 49% g	89 20%	39 30%	78 21% i	60 47% kl	41 14%	15 19%
Stayed the same	(0)	332 66%	183 69%	149 63%	13 42%	268 72% ce	50 53%	19 34%	313 70% f	78 61%	254 68%	56 44%	228 77% jl	48 59%
Decreased slightly	(-1)	17 3%	12 5%	5 2%	* 1%	8 2%	9 10% cd	2 3%	15 3%	1 1%	16 4% h	2 1%	9 3%	6 8% j
Decreased significantly	(-2)	18 4%	9 3%	8 4%	3 9% d	8 2%	7 7% d	3 6%	14 3%	4 4%	13 4%	4 3%	6 2%	7 9% k
NETS														
Net: Increased		136 27%	62 23%	74 31% a	16 48% de	91 24%	29 30%	32 56% g	104 23%	44 34%	92 25% i	64 51% kl	51 17%	20 25%
Net: Decreased		35 7%	22 8%	13 6%	3 10% d	15 4%	16 17% d	5 9%	30 7%	6 4%	29 8%	6 5%	15 5%	14 17% jk
Mean score		.2	.2	.3	.4 de	.2	.1	.5 g	.2	.3	.2	.5 kl	.1	.1
Standard deviation		.72	.71	.73	1.06	.62	.93	.91	.69	.72	.72	.75	.61	.93
Standard error		.03	.04	.05	.13	.03	.09	.09	.03	.06	.04	.07	.04	.11

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_5. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased significantly	(2)	20 4%	3 3%	10 4%	1 2%	5 7%
Increased slightly	(1)	116 23%	31 28%	45 19%	22 28%	19 25%
Stayed the same	(0)	332 66%	72 64%	164 69%	47 61%	50 66%
Decreased slightly	(-1)	17 3%	3 2%	12 5%	1 2%	1 1%
Decreased significantly	(-2)	18 4%	3 3%	7 3%	5 7%	1 2%
NETS						
Net: Increased		136 27%	34 31%	55 23%	23 30%	24 31%
Net: Decreased		35 7%	6 5%	20 8%	7 9%	2 3%
Mean score		.2	.3	.2	.2	.3
Standard deviation		.72	.70	.71	.79	.71
Standard error		.03	.07	.04	.09	.09

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q13_6. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)
Base: All respondents

		Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
			0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total		503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Increased significantly	(2)	36 7%	31 7%	6 12% a	4 26%	12 15% fgh	10 10% f	* *	3 5%	3 2%	2 8%	2 7%	13 28% l	24 5%
Increased slightly	(1)	89 18%	79 17%	10 21%	7 40%	14 19%	31 33% ghij	16 23% ghij	5 8%	10 9%	2 8%	2 7%	13 29%	76 17%
Stayed the same	(0)	336 67%	311 68% b	25 53%	3 17%	39 52%	46 48%	44 65%	54 82% def	101 86% def	21 73% de	29 84% def	13 30%	323 70% k
Decreased slightly	(-1)	21 4%	17 4%	4 9% a	- -	3 4%	7 7% gj	6 8% gj	* *	3 2%	2 7% gj	*	*	20 4%
Decreased significantly	(-2)	21 4%	19 4%	2 4%	3 17%	8 10% ehj	2 2%	2 4%	3 5%	1 1%	1 3%	1 2%	5 12% l	15 3%
NETS														
Net: Increased		125 25%	109 24%	16 34% a	11 66%	26 34% ghij	41 43% fghij	16 24%	8 13%	13 11%	5 17%	5 14%	26 57% l	99 22%
Net: Decreased		42 8%	35 8%	6 13%	3 17%	11 14% hj	9 9%	8 12% j	3 5%	4 3%	3 10%	1 2%	6 13%	36 8%
Mean score		.2	.2	.3	.6	.3	.4 fghij	.1	.1	.1	.1	.2	.6 l	.2
Standard deviation		.80	.78	.95	1.38	1.10	.85	.68	.68	.49	.79	.64	1.26	.73
Standard error		.04	.05	.06	.38	.15	.08	.10	.07	.06	.10	.08	.20	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
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Q13_6. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Increased significantly	(2)	36 7%	18 7%	19 8%	3 10%	28 8%	5 5%	13 23% g	23 5%	19 15% i	18 5%	20 16% kl	14 5%	3 4%
Increased slightly	(1)	89 18%	44 16%	45 19%	13 39% d	51 14%	25 26% d	17 30% g	72 16%	26 21%	63 17%	36 29% kl	40 14%	12 15%
Stayed the same	(0)	336 67%	183 69%	153 65%	13 40%	273 73% ce	50 52%	20 35%	316 71% f	76 60%	260 69% h	63 50%	220 75% j	54 66% j
Decreased slightly	(-1)	21 4%	13 5%	8 3%	1 2%	14 4%	6 6%	4 7%	17 4%	1 1%	19 5% h	2 2%	13 4%	6 7%
Decreased significantly	(-2)	21 4%	9 3%	12 5%	3 8% d	8 2%	10 10% d	3 6%	18 4%	4 4%	16 4%	5 4%	9 3%	7 9% k
NETS														
Net: Increased		125 25%	62 23%	63 27%	16 49% de	79 21%	30 31% d	30 52% g	95 21%	45 35% i	80 21%	56 45% kl	54 18%	15 19%
Net: Decreased		42 8%	22 8%	20 8%	3 11%	23 6%	15 16% d	7 12%	35 8%	6 5%	36 10%	7 6%	21 7%	13 16% jk
Mean score		.2	.2	.2	.4 e	.2	.1	.6 g	.1	.4 i	.1	.5 kl	.1	*
Standard deviation		.80	.76	.83	1.01	.72	.97	1.09	.74	.88	.75	.92	.68	.85
Standard error		.04	.04	.06	.12	.04	.09	.10	.04	.07	.04	.08	.04	.10

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
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Q13_6. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)
Base: All respondents

		Total	West London Alliance	BUSINESS BOROUGH Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Increased significantly	(2)	36 7%	5 5%	16 7%	3 3%	12 16% abc
Increased slightly	(1)	89 18%	26 24% d	38 16% d	21 27% bd	3 5%
Stayed the same	(0)	336 67%	73 66%	164 69%	44 58%	54 72%
Decreased slightly	(-1)	21 4%	3 3%	13 5%	1 1%	3 4%
Decreased significantly	(-2)	21 4%	3 3%	7 3%	8 10% ab	2 3%
NETS						
Net: Increased		125 25%	32 28%	54 23%	23 30%	16 21%
Net: Decreased		42 8%	7 6%	20 8%	9 12%	6 7%
Mean score		.2	.2	.2	.1	.3
Standard deviation		.80	.73	.76	.91	.89
Standard error		.04	.07	.05	.11	.11

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q14. Which of the following are more of a concern to your business than they were three months ago?
Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503	456	47	17	75	96	68	65	118	28	35	45	458
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	184	168	16	9	20	35	25	23	41	14	17	20	164
	37%	37%	34%	53%	27%	36%	37%	35%	35%	51%	48%	45%	36%
										d	d		
Inflation	173	156	17	7	27	36	24	25	33	10	11	20	154
	34%	34%	37%	44%	36%	37%	35%	39%	28%	35%	31%	44%	34%
Corporate Taxation	118	108	10	*	22	14	22	18	33	4	4	4	114
	23%	24%	21%	2%	30%	14%	32%	27%	28%	15%	11%	8%	25%
					ej		eij	ej	ej				k
Exchange rates	117	104	13	7	9	29	20	15	28	2	8	13	104
	23%	23%	27%	43%	12%	30%	29%	23%	23%	7%	22%	30%	23%
						di	di	i	i		i		
Interest rates	109	96	13	6	20	24	18	17	13	2	8	13	97
	22%	21%	27%	35%	27%	26%	26%	27%	11%	8%	24%	28%	21%
					hi	hi	i	hi			i		
Business rates	105	90	14	6	13	32	21	14	10	3	6	8	97
	21%	20%	31%	35%	17%	34%	31%	21%	8%	12%	18%	18%	21%
			a			dghij	hi	h					
None of the above	73	69	3	*	5	15	13	6	24	2	8	*	72
	14%	15%	7%	1%	7%	15%	19%	9%	20%	7%	23%	1%	16%
		b							dgi		dgi		k

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

Prepared by Savanta ComRes

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q14. Which of the following are more of a concern to your business than they were three months ago?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Competition	184 37%	89 33%	95 40%	8 24%	144 39% c	32 34%	9 16%	175 39% f	43 34%	141 38%	52 41%	103 35%	29 36%
Inflation	173 34%	100 38%	73 31%	12 38%	120 32%	41 43% d	11 19%	162 36% f	49 39%	124 33%	51 40%	94 32%	28 34%
Corporate Taxation	118 23%	73 27% b	45 19%	11 33%	81 22%	26 28%	13 22%	105 24%	29 23%	88 24%	26 21%	63 21%	28 35% jk
Exchange rates	117 23%	61 23%	56 24%	11 33% d	79 21%	27 28%	22 40% g	95 21%	39 31% i	78 21%	37 29%	62 21%	18 22%
Interest rates	109 22%	55 21%	54 23%	6 18%	71 19%	32 34% cd	13 24%	96 21%	30 24%	79 21%	36 29% k	45 15%	29 35% k
Business rates	105 21%	62 23%	43 18%	13 41% d	53 14%	38 40% d	18 32% g	86 19%	30 23%	75 20%	31 25% k	48 16%	25 31% k
None of the above	73 14%	35 13%	38 16%	4 12%	62 17% e	6 6%	6 11%	67 15%	14 11%	59 16%	12 10%	55 19% jl	5 7%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Online fieldwork: 6th August - 11th September 2020

Q14. Which of the following are more of a concern to your business than they were three months ago?
Base: All respondents

	Total	West London Alliance	Central London Forward	Local London	South London Partnership
			BUSINESS BOROUGH		
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503	112	239	76	76
	100%	100%	100%	100%	100%
Competition	184	45	79	29	32
	37%	40%	33%	37%	42%
Inflation	173	34	83	34	21
	34%	31%	35%	45%	28%
				d	
Corporate Taxation	118	23	66	10	19
	23%	21%	27%	13%	25%
			c		
Exchange rates	117	22	57	19	19
	23%	19%	24%	25%	25%
Interest rates	109	22	53	15	20
	22%	20%	22%	19%	26%
Business rates	105	27	54	15	9
	21%	24%	23%	19%	12%
None of the above	73	17	35	10	11
	14%	15%	15%	13%	14%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q15_SUM. What do you expect to happen to the following economic indicators over the next twelve months?

SUMMARY TABLE
Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
Economic prospects for your company	503 100%	102 20%	173 34%	228 45%	-.3
UK economic growth	503 100%	77 15%	81 16%	345 69%	-.5
Economic prospects for London	503 100%	73 15%	94 19%	336 67%	-.5

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?

UK economic growth
Base: All respondents

				BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Improve	(1)		77 15%	65 14%	12 25% a	* 1%	3 4%	15 15% d	9 14%	11 17% d	23 19% d	7 26% d	8 23% d	1 2%	76 17% k
Stay the same	(0)		81 16%	69 15%	12 25% a	3 20%	13 17%	11 11%	20 30% ehj	11 17%	13 11%	6 21%	3 10%	11 24%	70 15%
Worsen	(-1)		345 69%	322 71% b	24 50%	13 79%	59 79% fi	70 73% fi	39 57%	43 66%	82 70%	15 53%	23 67%	34 75%	312 68%
Mean score			-.5	-.6	-.3 a	-.8	-.7	-.6	-.4 d	-.5 d	-.5	-.3 de	-.4 d	-.7	-.5
Standard deviation			.74	.73	.84	.47	.52	.74	.72	.77	.80	.87	.85	.48	.76
Standard error			.03	.04	.06	.13	.07	.07	.10	.08	.10	.11	.10	.08	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?

UK economic growth
Base: All respondents

		Total	LOCATION Inner London	LOCATION Outer London	EXPECTED CHANGES IN WORKFORCE SIZE Increase	EXPECTED CHANGES IN WORKFORCE SIZE Stay the same	EXPECTED CHANGES IN WORKFORCE SIZE Fall	PAST RECRUITMENT Tried to recruit	PAST RECRUITMENT Did not try to recruit	CAPACITY Full capacity	CAPACITY Below capacity	EXPECTED PRICES Rise	EXPECTED PRICES Stay the same	EXPECTED PRICES Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Improve	(1)	77 15%	45 17%	32 13%	6 18%	62 17% e	8 9%	7 12%	70 16%	23 18%	54 14%	13 11%	50 17%	13 16%
Stay the same	(0)	81 16%	46 17%	35 15%	6 19%	66 18% e	9 9%	17 29% g	64 14%	26 20%	55 15%	23 18% l	53 18% l	5 6%
Worsen	(-1)	345 69%	176 66%	169 72%	20 63%	247 66%	79 82% cd	33 59%	312 70% f	79 62%	266 71% h	90 71%	191 65%	64 78% k
Mean score		-.5	-.5	-.6	-.4 e	-.5 e	-.7	-.5	-.5	-.4	-.6	-.6	-.5	-.6
Standard deviation		.74	.77	.72	.80	.76	.61	.70	.75	.78	.73	.67	.77	.75
Standard error		.03	.04	.05	.10	.04	.06	.07	.04	.06	.04	.06	.04	.09

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?

UK economic growth
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503	112	239	76	76
		100%	100%	100%	100%	100%
Improve	(1)	77	20	39	12	7
		15%	18%	16%	15%	9%
Stay the same	(0)	81	26	37	11	7
		16%	23%	15%	15%	9%
			d			
Worsen	(-1)	345	67	163	53	62
		69%	59%	68%	70%	82%
						ab
Mean score		-.5	-.4	-.5	-.5	-.7
			d	d		
Standard deviation		.74	.77	.76	.75	.62
Standard error		.03	.08	.05	.09	.08

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?

Economic prospects for London
Base: All respondents

				BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Improve	(1)		73 15%	64 14%	9 19%	3 18%	3 4%	10 10%	12 17% d	11 17% d	23 19% d	7 24% de	5 15% d	3 7%	70 15%
Stay the same	(0)		94 19%	78 17%	16 33% a	* 3%	16 22%	16 17%	14 20%	16 25%	18 15%	7 24%	6 17%	8 19%	85 19%
Worsen	(-1)		336 67%	314 69% b	22 47%	13 79%	56 74% i	70 73% gi	43 63%	38 58%	78 66%	15 52%	23 68%	33 74%	303 66%
Mean score			-.5	-.5	-.3 a	-.6	-.7	-.6	-.5	-.4 de	-.5	-.3 de	-.5	-.7	-.5
Standard deviation			.74	.73	.77	.80	.54	.66	.77	.77	.80	.84	.76	.62	.75
Standard error			.03	.04	.05	.22	.07	.06	.11	.08	.10	.11	.09	.10	.03

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?

Economic prospects for London
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503	267	236	32	375	96	56	447	127	376	126	295	82
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	73	43	30	6	60	7	7	67	22	51	15	49	9
		15%	16%	13%	20%	16%	7%	12%	15%	17%	14%	12%	17%	11%
					e	e								
Stay the same	(0)	94	51	43	9	73	11	16	78	30	64	25	61	8
		19%	19%	18%	29%	20%	12%	27%	17%	23%	17%	20%	21%	9%
					e			g						l
Worsen	(-1)	336	173	163	17	242	78	34	302	76	260	86	185	65
		67%	65%	69%	51%	64%	81%	61%	68%	59%	69%	68%	63%	80%
						c	cd				h			k
Mean score		-.5	-.5	-.6	-.3	-.5	-.7	-.5	-.5	-.4	-.6	-.6	-.5	-.7
					e	e							l	
Standard deviation		.74	.76	.71	.80	.76	.58	.71	.74	.77	.72	.70	.76	.67
Standard error		.03	.04	.05	.10	.04	.06	.07	.04	.06	.04	.06	.04	.08

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Online fieldwork: 6th August - 11th September 2020

Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?

Economic prospects for London
Base: All respondents

		Total	West London Alliance	Central London Forward	Local London	South London Partnership
				BUSINESS BOROUGH		
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Improve	(1)	73 15%	23 21% d	36 15% d	11 14%	3 5%
Stay the same	(0)	94 19%	22 20%	45 19%	17 23%	9 12%
Worsen	(-1)	336 67%	67 60%	158 66%	48 63%	63 83% abc
Mean score		-.5	-.4 d	-.5 d	-.5 d	-.8
Standard deviation		.74	.81	.74	.74	.51
Standard error		.03	.08	.05	.09	.06

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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Online fieldwork: 6th August - 11th September 2020

Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?

Economic prospects for your company
Base: All respondents

				BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
			Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
				a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total			503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total			503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Improve	(1)		102 20%	88 19%	14 30% a	6 35%	6 8%	25 26% d	15 22%	10 15%	20 17%	9 33% dgh	9 27% d	9 21%	93 20%
Stay the same	(0)		173 34%	157 34%	15 33%	3 20%	27 36%	22 23%	20 29%	29 45% ej	51 43% ej	11 38% e	9 25%	13 30%	159 35%
Worsen	(-1)		228 45%	211 46% b	18 37%	8 45%	41 55% i	48 50% i	34 49% i	26 40%	47 40%	8 29%	17 48% i	22 50%	206 45%
Mean score			-.3	-.3	-.1 a	-.1	-.5	-.2	-.3	-.2	-.2	* defg	-.2	-.3	-.2
Standard deviation			.77	.76	.83	.92	.65	.85	.81	.71	.72	.80	.86	.80	.77
Standard error			.03	.05	.06	.25	.09	.08	.12	.08	.09	.10	.10	.13	.04

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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Online fieldwork: 6th August - 11th September 2020

Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?

Economic prospects for your company
Base: All respondents

		Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
			Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total		503	267	236	32	375	96	56	447	127	376	126	295	82
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	102	50	52	16	81	6	22	80	38	64	32	61	9
		20%	19%	22%	49%	22%	6%	40%	18%	30%	17%	25%	21%	11%
					de	e		g			i	l		
Stay the same	(0)	173	88	84	12	147	13	12	161	52	120	32	133	7
		34%	33%	36%	37%	39%	14%	21%	36%	41%	32%	26%	45%	9%
					e	e			f	i		l	jl	
Worsen	(-1)	228	128	100	5	147	77	22	206	37	191	62	101	66
		45%	48%	42%	14%	39%	80%	39%	46%	29%	51%	49%	34%	80%
						c	cd				h	k		jk
Mean score		-.3	-.3	-.2	.3	-.2	-.7	*	-.3	*	-.3	-.2	-.1	-.7
					de	e		g		i		l	l	
Standard deviation		.77	.76	.78	.72	.76	.56	.90	.75	.77	.75	.83	.73	.66
Standard error		.03	.04	.05	.09	.04	.05	.09	.04	.06	.04	.07	.04	.08

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?

Economic prospects for your company
Base: All respondents

		Total	West London Alliance	BUSINESS BOROUGH Central London Forward	Local London	South London Partnership
			a	b	c	d
Unweighted Total		503	100	266	73	64
Weighted Total		503 100%	112 100%	239 100%	76 100%	76 100%
Improve	(1)	102 20%	29 26%	42 18%	18 23%	13 17%
Stay the same	(0)	173 34%	36 32%	75 31%	36 47% ab	25 34%
Worsen	(-1)	228 45%	47 42%	121 51% c	23 30%	38 49% c
Mean score		-.3	-.2	-.3	-.1 bd	-.3
Standard deviation		.77	.81	.76	.73	.75
Standard error		.03	.08	.05	.09	.09

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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Online fieldwork: 6th August - 11th September 2020

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?
Base: All respondents

		BUSINESS SIZE						INDUSTRY					MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	283	220	13	54	109	48	86	61	61	71	38	465
Weighted Total	503 100%	456 100%	47 100%	17 100%	75 100%	96 100%	68 100%	65 100%	118 100%	28 100%	35 100%	45 100%	458 100%
Training existing staff	98 19%	86 19%	12 25%	* 2%	16 21%	16 16%	12 18%	15 23%	22 19%	8 28%	8 23%	6 14%	92 20%
Employing new staff from the UK workforce	51 10%	38 8%	12 27% a	6 36%	6 8%	13 14%	7 10%	4 6%	6 5%	2 8%	5 15%	7 15%	44 10%
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	30 6%	24 5%	6 12% a	* 1%	6 8%	10 11%	5 8%	3 5%	3 2%	1 2%	2 6%	3 7%	26 6%
Employing work experience students or interns	16 3%	9 2%	7 16% a	1 4%	1 1%	4 4%	1 2%	2 3%	5 4%	1 5%	1 4%	1 3%	15 3%
Employing apprentice(s)	11 2%	7 2%	4 9% a	1 3%	3 5%	3 4%	* *	2 3%	* *	1 3%	1 2%	1 3%	10 2%
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	10 2%	7 2%	3 6% a	- -	* *	6 6% gj	3 4%	* 1%	* *	* *	* *	* 1%	10 2%
None of the above	340 68%	322 71% b	18 38%	10 59%	50 66%	61 64%	44 64%	45 69%	89 75%	18 64%	22 65%	28 62%	312 68%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e/f/g/h/i/j - k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?
Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	292	211	66	330	107	109	394	165	338	129	302	72
Weighted Total	503 100%	267 100%	236 100%	32 100%	375 100%	96 100%	56 100%	447 100%	127 100%	376 100%	126 100%	295 100%	82 100%
Training existing staff	98 19%	54 20%	44 19%	7 20%	69 18%	22 23%	13 23%	85 19%	31 25%	66 18%	18 14%	68 23% j	12 15%
Employing new staff from the UK workforce	51 10%	33 12%	17 7%	11 34% de	32 9%	7 7%	35 61% g	16 4%	28 22% i	22 6%	22 18% kl	24 8%	4 5%
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	30 6%	14 5%	15 6%	4 11% d	17 5%	9 9%	16 28% g	14 3%	17 13% i	13 4%	15 12% kl	13 5%	1 1%
Employing work experience students or interns	16 3%	8 3%	8 3%	7 20% de	7 2%	2 2%	6 11% g	10 2%	5 4%	11 3%	5 4%	10 3%	2 2%
Employing apprentice(s)	11 2%	8 3%	3 1%	4 11% de	7 2%	1 1%	5 9% g	6 1%	6 4% i	5 1%	2 2%	6 2%	3 4%
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	10 2%	5 2%	5 2%	1 4%	3 1%	6 6% d	4 7% g	6 1%	4 3%	6 2%	3 2%	3 1%	4 5% k
None of the above	340 68%	179 67%	160 68%	15 45%	265 71% c	60 62% c	4 8%	335 75% f	59 46%	281 75% h	80 63%	200 68%	60 73%

Proportion/Means: Columns Tested (95% risk level): a/b - c/d/e - f/g - h/i - j/k/l

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QES Q3 2020
Online fieldwork: 6th August - 11th September 2020

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?
Base: All respondents

		BUSINESS BOROUGH			
	Total	West London Alliance	Central London Forward	Local London	South London Partnership
		a	b	c	d
Unweighted Total	503	100	266	73	64
Weighted Total	503 100%	112 100%	239 100%	76 100%	76 100%
Training existing staff	98 19%	27 24%	46 19%	13 16%	12 15%
Employing new staff from the UK workforce	51 10%	8 7%	32 13% d	7 9%	3 4%
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	30 6%	4 4%	14 6%	3 3%	8 11%
Employing work experience students or interns	16 3%	2 2%	8 3%	1 1%	5 7%
Employing apprentice(s)	11 2%	2 1%	8 3%	- -	2 3%
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	10 2%	* *	4 2%	3 4% a	2 3%
None of the above	340 68%	72 64%	161 67%	55 73%	52 68%

Proportion/Means: Columns Tested (95% risk level): a/b/c/d

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