



## LCCI – QES Q2 2019

Methodology: ComRes interviewed 503 London business decision makers online between the 10<sup>th</sup> May and 11<sup>th</sup> June 2019. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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## QES Q2 2019

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Base: All respondents	

**QES Q2 2019****Total employed.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	237	237	-	12	39	53	26	26	57	12	12	27	210
	47%	53%	-	68%	56%	51%	38%	45%	47%	42%	31%	56%	46%
		b		j	j			j					
10-19	28	-	28	1	4	7	4	4	5	2	1	4	24
	5%	-	53%	7%	6%	7%	6%	6%	4%	6%	2%	8%	5%
		a											
20-49	14	-	14	*	3	3	1	3	2	1	*	1	13
	3%	-	27%	2%	4%	3%	2%	5%	2%	3%	1%	3%	3%
		a											
50-99	5	-	5	-	1	1	1	1	1	1	*	1	4
	1%	-	10%	-	1%	1%	1%	2%	*	2%	1%	1%	1%
		a											
100-199	2	-	2	-	*	1	*	*	*	*	*	*	2
	*	-	4%	-	*	1%	*	1%	*	1%	*	1%	*
		a											
200-249	1	-	1	*	-	*	-	*	*	-	*	*	1
	*	-	2%	2%	-	*	-	*	*	-	*	1%	*
		a											
250-499	1	-	1	-	*	*	*	*	-	*	-	*	1
	*	-	1%	-	*	*	*	*	-	1%	-	*	*
		a											
500+	2	-	2	*	*	1	*	*	*	*	*	*	1
	*	-	3%	1%	*	1%	*	*	*	1%	*	1%	*
		a											
Sole trader	214	214	-	4	22	38	35	23	54	13	25	15	199
	43%	47%	-	20%	32%	37%	52%	40%	46%	45%	65%	30%	44%
		b					d			deg	ghi		
Total number of employees	14028	1309	12719	283	697	9117	822	1767	643	404	295	713	13316
Mean score	27.9	2.9	243.2	15.6	10.0	87.6	12.3	30.8	5.4	13.6	7.8	14.6	29.3
Standard deviation	1136.11	2.14	3546.3	67.89	46.25	2471.61	177.67	516.59	22.36	68.06	58.32	65.87	1195.76

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Total employed.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
Standard error	50.66	.12	257.27	16.00	5.97	235.66	24.18	62.65	2.58	9.93	6.92	9.41	56.12

Significance Level: 95%

Unweighted Total

Weighted Total

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Total employed.**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	237	119	117	33	183	21	54	183	99	138	82	147	7
	47%	47%	47%	53%	45%	63%	60%	44%	50%	45%	56%	44%	29%
					d		g				k		
10-19	28	19	8	9	16	2	13	14	16	11	12	15	*
	5%	8%	3%	15%	4%	7%	15%	3%	8%	4%	8%	5%	2%
		b		d			g		i				
20-49	14	10	4	7	7	1	9	6	10	4	6	7	1
	3%	4%	2%	10%	2%	2%	10%	1%	5%	1%	4%	2%	4%
				d			g		i				
50-99	5	3	2	2	2	1	4	1	3	2	1	3	*
	1%	1%	1%	3%	1%	3%	4%	*	1%	1%	1%	1%	1%
				d			g						
100-199	2	2	1	*	1	1	1	1	1	1	1	1	*
	*	1%	*	1%	*	2%	1%	*	1%	*	*	*	*
200-249	1	1	*	1	*	-	1	*	1	*	*	*	*
	*	*	*	1%	*	-	1%	*	*	*	*	*	*
250-499	1	*	*	*	*	*	1	*	1	*	*	*	-
	*	*	*	*	*	*	1%	*	*	*	*	*	-
500+	2	1	*	*	1	*	1	*	1	*	1	1	-
	*	1%	*	1%	*	1%	2%	*	1%	*	1%	*	-
					ce		g						
Sole trader	214	98	116	10	196	7	6	208	67	147	42	156	16
	43%	39%	46%	17%	48%	22%	7%	50%	34%	48%	29%	47%	63%
							f		h		j		
Total number of employees	14028	12347	1682	1268	3116	9644	10820	3208	12193	1835	3031	10847	151
Mean score	27.9	48.8	6.7	20.1	7.7	292.5	120.9	7.8	61.5	6.0	20.8	32.7	6.0
Standard deviation	1136.11	1602.26	38.02	72.16	80.03	4482.83	2672.17	192.23	1810.92	42.25	329.14	1381.74	19.91
Standard error	50.66	95.41	2.56	7.18	4.21	708.80	212.59	10.35	117.88	2.59	26.10	77.00	4.25

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	428	390	38	11	64	81	58	48	107	26	32	39	389
	85%	87%	72%	63%	91%	78%	87%	84%	90%	88%	85%	79%	86%
		b			e				e				
Control of or having a say in operational decisions	440	394	45	16	60	93	55	51	107	26	32	44	396
	87%	88%	87%	89%	86%	90%	83%	88%	89%	87%	85%	91%	87%
Recruitment (hiring new staff on a permanent or temporary basis)	211	181	31	8	35	39	25	27	51	13	14	27	184
	42%	40%	58%	45%	49%	38%	37%	48%	42%	43%	37%	56%	40%
		a										l	
Directly managing one or more employees	229	192	37	12	31	54	26	28	55	9	14	24	205
	45%	43%	71%	65%	45%	52%	38%	49%	46%	31%	38%	49%	45%
		a				i							
IT systems	274	248	26	6	32	44	46	31	81	16	17	20	254
	54%	55%	49%	32%	46%	42%	69%	55%	68%	55%	46%	41%	56%
							dej		dej				
Procurement / supply chain management	239	217	21	5	34	52	32	26	61	12	18	23	216
	47%	48%	41%	25%	48%	50%	47%	45%	52%	39%	46%	47%	48%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	428	216	212	50	348	30	69	358	156	271	119	287	21
	85%	85%	85%	79%	85%	90%	77%	87%	79%	89%	82%	86%	85%
							f			h			
Control of or having a say in operational decisions	440	218	222	53	357	30	72	368	170	270	130	285	24
	87%	86%	89%	84%	88%	92%	80%	89%	86%	89%	89%	86%	97%
							f						
Recruitment (hiring new staff on a permanent or temporary basis)	211	116	95	39	154	17	48	163	88	123	78	126	8
	42%	46%	38%	62%	38%	53%	54%	39%	45%	40%	53%	38%	32%
				d			g				k		
Directly managing one or more employees	229	119	110	39	170	20	53	176	109	120	85	135	8
	45%	47%	44%	62%	42%	59%	60%	42%	55%	39%	59%	41%	32%
				d		d	g		i		k		
IT systems	274	133	141	40	213	21	45	229	112	162	77	186	11
	54%	52%	56%	63%	52%	63%	50%	55%	57%	53%	53%	56%	45%
Procurement / supply chain management	239	126	113	27	196	16	39	200	87	152	76	151	12
	47%	50%	45%	43%	48%	48%	44%	48%	44%	50%	52%	45%	47%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



**QES Q2 2019****S2. Please choose the region you currently work in.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****S2. Please choose the region you currently work in.**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	214	214	-	4	22	38	35	23	54	13	25	15	199
	43%	47%	-	20%	32%	37%	52%	40%	46%	45%	65%	30%	44%
		b				d				deghi			
1-9	237	237	-	12	39	53	26	26	57	12	12	27	210
	47%	53%	-	68%	56%	51%	38%	45%	47%	42%	31%	56%	46%
		b			j	j			j				
10-19	28	-	28	1	4	7	4	4	5	2	1	4	24
	5%	-	53%	7%	6%	7%	6%	6%	4%	6%	2%	8%	5%
		a											
20-49	14	-	14	*	3	3	1	3	2	1	*	1	13
	3%	-	27%	2%	4%	3%	2%	5%	2%	3%	1%	3%	3%
		a											
50-99	5	-	5	-	1	1	1	1	1	1	*	1	4
	1%	-	10%	-	1%	1%	1%	2%	*	2%	1%	1%	1%
		a											
100-199	2	-	2	-	*	1	*	*	*	*	*	*	2
	*	-	4%	-	*	1%	*	1%	*	1%	*	1%	*
		a											
200-249	1	-	1	*	-	*	-	*	*	-	*	*	1
	*	-	2%	2%	-	*	-	*	*	-	*	1%	*
		a											
250-499	1	-	1	-	*	*	*	*	-	*	-	*	1
	*	-	1%	-	*	*	*	*	-	1%	-	*	*
		a											
500+	2	-	2	*	*	1	*	*	*	*	*	*	1
	*	-	3%	1%	*	1%	*	*	*	1%	*	1%	*
		a											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
<b>NETS</b>													
Net: More than 9	52	-	52	2	9	13	7	8	8	4	1	7	45
	10%	-	100%	12%	12%	12%	10%	15%	7%	13%	4%	14%	10%
			a					j					
<b>BCC NETS</b>													
Net: 0-19	478	451	28	17	65	98	64	52	116	28	37	46	433
	95%	100%	53%	95%	94%	95%	96%	91%	97%	93%	98%	93%	95%
			b										
Net: 20-199	21	-	21	*	4	5	2	4	3	2	1	2	19
	4%	-	41%	2%	6%	5%	4%	8%	2%	6%	2%	5%	4%
			a										
Net: 200-499	2	-	2	*	*	*	*	*	*	*	*	*	1
	*	-	3%	2%	*	*	*	1%	*	*	*	1%	*
			a										
Net: 500+	2	-	2	*	*	1	*	*	*	*	*	*	1
	*	-	3%	1%	*	1%	*	*	*	1%	*	1%	*
			a										
<b>ONS NETS</b>													
Net: 0-9	451	451	-	16	61	91	60	49	111	26	36	42	409
	90%	100%	-	88%	88%	88%	90%	85%	93%	87%	96%	86%	90%
			b								g		
Net: 10-19	28	-	28	1	4	7	4	4	5	2	1	4	24
	5%	-	53%	7%	6%	7%	6%	6%	4%	6%	2%	8%	5%
			a										
Net: 20-49	14	-	14	*	3	3	1	3	2	1	*	1	13
	3%	-	27%	2%	4%	3%	2%	5%	2%	3%	1%	3%	3%
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 50-99	5	-	5	-	1	1	1	1	1	1	*	1	4
	1%	-	10%	-	1%	1%	1%	2%	*	2%	1%	1%	1%
		a											
Net: 100-249	3	-	3	*	*	1	*	*	*	*	*	1	2
	1%	-	6%	2%	*	1%	*	1%	*	1%	*	1%	1%
		a											
Net: 250+	3	-	3	*	*	1	*	*	*	*	*	1	2
	1%	-	5%	1%	1%	1%	*	1%	*	1%	*	1%	*
		a											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2019

### D1. How many people does your company employ?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	214	98	116	10	196	7	6	208	67	147	42	156	16
	43%	39%	46%	17%	48%	22%	7%	50%	34%	48%	29%	47%	63%
				ce			f		h		j		
1-9	237	119	117	33	183	21	54	183	99	138	82	147	7
	47%	47%	47%	53%	45%	63%	60%	44%	50%	45%	56%	44%	29%
				d			g				k		
10-19	28	19	8	9	16	2	13	14	16	11	12	15	*
	5%	8%	3%	15%	4%	7%	15%	3%	8%	4%	8%	5%	2%
		b		d			g		i				
20-49	14	10	4	7	7	1	9	6	10	4	6	7	1
	3%	4%	2%	10%	2%	2%	10%	1%	5%	1%	4%	2%	4%
				d			g		i				
50-99	5	3	2	2	2	1	4	1	3	2	1	3	*
	1%	1%	1%	3%	1%	3%	4%	*	1%	1%	1%	1%	1%
				d			g						
100-199	2	2	1	*	1	1	1	1	1	1	1	1	*
	*	1%	*	1%	*	2%	1%	*	1%	*	*	*	*
200-249	1	1	*	1	*	-	1	*	1	*	*	*	*
	*	*	*	1%	*	-	1%	*	*	*	*	*	*
250-499	1	*	*	*	*	*	1	*	1	*	*	*	-
	*	*	*	*	*	*	1%	*	*	*	*	*	-
500+	2	1	*	*	1	*	1	*	1	*	1	1	-
	*	1%	*	1%	*	1%	2%	*	1%	*	1%	*	-
							g						
<b>NETS</b>													
Net: More than 9	52	36	17	20	28	5	30	23	33	20	22	29	2
	10%	14%	7%	31%	7%	15%	33%	6%	17%	6%	15%	9%	8%
		b		d			g		i		k		
<b>BCC NETS</b>													
Net: 0-19	478	237	242	53	395	30	73	405	182	297	136	319	24
	95%	94%	97%	84%	97%	92%	82%	98%	92%	97%	93%	96%	94%
					c		f		h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****D1. How many people does your company employ?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 20-199	21	14	7	9	10	2	14	8	14	7	8	12	1
	4%	6%	3%	14%	2%	6%	15%	2%	7%	2%	6%	3%	6%
				d			g		i				
Net: 200-499	2	1	1	1	1	*	1	*	1	*	1	1	*
	*	*	*	1%	*	*	2%	*	1%	*	*	*	*
							g						
Net: 500+	2	1	*	*	1	*	1	*	1	*	1	1	-
	*	1%	*	1%	*	1%	2%	*	1%	*	1%	*	-
							g						
<b>ONS NETS</b>													
Net: 0-9	451	217	233	44	379	28	60	391	166	285	124	303	23
	90%	86%	93%	69%	93%	85%	67%	94%	83%	94%	85%	91%	92%
			a		c		f		h		j		
Net: 10-19	28	19	8	9	16	2	13	14	16	11	12	15	*
	5%	8%	3%	15%	4%	7%	15%	3%	8%	4%	8%	5%	2%
		b		d			g		i				
Net: 20-49	14	10	4	7	7	1	9	6	10	4	6	7	1
	3%	4%	2%	10%	2%	2%	10%	1%	5%	1%	4%	2%	4%
				d			g		i				
Net: 50-99	5	3	2	2	2	1	4	1	3	2	1	3	*
	1%	1%	1%	3%	1%	3%	4%	*	1%	1%	1%	1%	1%
				d			g						
Net: 100-249	3	2	1	1	2	1	2	1	2	1	1	2	*
	1%	1%	*	1%	*	2%	2%	*	1%	*	1%	1%	1%
							g						
Net: 250+	3	2	1	1	1	1	2	1	2	*	1	1	-
	1%	1%	*	1%	*	2%	2%	*	1%	*	1%	*	-
							g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2019

### D2. Which of the following best describes your company sector?

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	2	2	*	2	-	-	-	-	-	-	-	2	-
	*	*	*	10%	-	-	-	-	-	-	-	4%	-
												l	
Production	16	14	2	16	-	-	-	-	-	-	-	16	-
	3%	3%	4%	90%	-	-	-	-	-	-	-	33%	-
												l	
Construction	31	26	5	-	31	-	-	-	-	-	-	31	-
	6%	6%	9%	-	44%	-	-	-	-	-	-	63%	-
					efghij							l	
Motor trades	3	3	*	-	-	3	-	-	-	-	-	-	3
	1%	1%	1%	-	-	3%	-	-	-	-	-	-	1%
Wholesale	27	24	3	-	-	27	-	-	-	-	-	-	27
	5%	5%	5%	-	-	26%	-	-	-	-	-	-	6%
						dfghij							
Retail	53	47	6	-	-	53	-	-	-	-	-	-	53
	11%	10%	12%	-	-	51%	-	-	-	-	-	-	12%
						dfghij							k
Transport & storage (inc. postal)	12	11	1	-	-	12	-	-	-	-	-	-	12
	2%	2%	2%	-	-	11%	-	-	-	-	-	-	3%
						dfghij							
Accommodation & food services	8	6	2	-	-	8	-	-	-	-	-	-	8
	2%	1%	4%	-	-	8%	-	-	-	-	-	-	2%
			a			dfghij							
Information & communication	67	60	7	-	-	-	67	-	-	-	-	-	67
	13%	13%	13%	-	-	-	100%	-	-	-	-	-	15%
							deg hij						k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



**QES Q2 2019****D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance & insurance	26	22	5	-	-	-	-	26	-	-	-	-	26
	5%	5%	9%	-	-	-	-	46%	-	-	-	-	6%
								defhij					
Property	39	35	4	-	39	-	-	-	-	-	-	-	39
	8%	8%	7%	-	56%	-	-	-	-	-	-	-	9%
					efghij								k
Professional, scientific & technical	119	111	8	-	-	-	-	-	119	-	-	-	119
	24%	25%	16%	-	-	-	-	-	100%	-	-	-	26%
		b							defgij				k
Business administration and support services	31	27	4	-	-	-	-	31	-	-	-	-	31
	6%	6%	7%	-	-	-	-	54%	-	-	-	-	7%
								defhij					
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	14	12	2	-	-	-	-	-	-	14	-	-	14
	3%	3%	3%	-	-	-	-	-	-	48%	-	-	3%
										defghj			
Health	16	13	2	-	-	-	-	-	-	16	-	-	16
	3%	3%	4%	-	-	-	-	-	-	52%	-	-	3%
										defghj			
Arts, entertainment, recreation and other services	38	36	1	-	-	-	-	-	-	-	38	-	38
	8%	8%	3%	-	-	-	-	-	-	-	100%	-	8%
		b								defghi			k
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
<b>NETS</b>													
Net: Manufacturing	49	42	7	18	31	-	-	-	-	-	-	49	-
	10%	9%	14%	100%	44%	-	-	-	-	-	-	100%	-
					efghij							l	
Net: Services	454	409	45	-	39	104	67	57	119	30	38	-	454
	90%	91%	86%	-	56%	100%	100%	100%	100%	100%	100%	-	100%
						d	d	d	d	d	d		k
Net: Agriculture, forestry & fishing / production	18	16	2	18	-	-	-	-	-	-	-	18	-
	4%	4%	4%	100%	-	-	-	-	-	-	-	37%	-
												l	
Net: Construction / property	70	61	9	-	70	-	-	-	-	-	-	31	39
	14%	14%	16%	-	100%	-	-	-	-	-	-	63%	9%
					efghij							l	
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	104	91	13	-	-	104	-	-	-	-	-	-	104
	21%	20%	25%	-	-	100%	-	-	-	-	-	-	23%
						dfghij							k
Net: Finance & insurance/ Business administration & support services	57	49	8	-	-	-	-	57	-	-	-	-	57
	11%	11%	16%	-	-	-	-	100%	-	-	-	-	13%
								defhij					k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Public administration and defence / education / health	30	26	4	-	-	-	-	-	-	30	-	-	30
	6%	6%	7%	-	-	-	-	-	-	100%	-	-	7%
									defghj				

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2019

### D2. Which of the following best describes your company sector?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	2	-	2	2	*	-	2	-	2	-	*	2	-
	*	-	1%	3%	*	-	2%	-	1%	-	*	1%	-
			d				g						
Production	16	8	8	4	12	*	5	11	7	9	6	6	4
	3%	3%	3%	6%	3%	1%	6%	3%	3%	3%	4%	2%	16%
Construction	31	6	25	7	22	2	8	23	14	17	12	18	2
	6%	2%	10%	11%	5%	6%	9%	6%	7%	6%	8%	5%	7%
			a										
Motor trades	3	-	3	-	3	-	-	3	-	3	3	-	-
	1%	-	1%	-	1%	-	-	1%	-	1%	2%	-	-
			a								k		
Wholesale	27	12	15	1	21	5	3	24	8	19	12	15	-
	5%	5%	6%	1%	5%	15%	3%	6%	4%	6%	8%	5%	-
						cd							
Retail	53	24	29	9	40	4	11	42	33	20	23	28	2
	11%	10%	12%	14%	10%	12%	13%	10%	17%	7%	16%	9%	7%
									i		k		
Transport & storage (inc. postal)	12	3	8	2	9	2	2	10	4	8	5	7	-
	2%	1%	3%	3%	2%	5%	2%	2%	2%	3%	3%	2%	-
Accommodation & food services	8	7	2	1	6	2	3	5	3	5	1	6	2
	2%	3%	1%	2%	1%	5%	4%	1%	2%	2%	1%	2%	6%
							g						
Information & communication	67	26	41	7	52	8	15	52	29	38	21	42	4
	13%	10%	16%	12%	13%	23%	17%	13%	15%	12%	15%	13%	15%
			a										
Finance & insurance	26	18	8	7	19	*	8	19	8	18	9	17	*
	5%	7%	3%	11%	5%	1%	8%	5%	4%	6%	6%	5%	1%
				de									
Property	39	27	12	*	39	*	6	33	20	19	6	33	1
	8%	11%	5%	1%	9%	*	7%	8%	10%	6%	4%	10%	2%
		b			c						j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional, scientific & technical	119	72	47	11	101	8	14	105	37	82	23	88	8
	24%	29%	19%	17%	25%	23%	16%	25%	19%	27%	16%	26%	33%
		b					f		h		j		
Business administration and support services	31	15	16	2	28	2	1	30	9	22	7	22	1
	6%	6%	7%	3%	7%	5%	2%	7%	4%	7%	5%	7%	6%
							f						
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	14	5	9	4	10	*	4	11	5	9	3	11	-
	3%	2%	4%	6%	3%	*	4%	3%	2%	3%	2%	3%	-
Health	16	6	9	3	12	*	5	10	8	8	9	7	*
	3%	2%	4%	5%	3%	*	6%	2%	4%	3%	6%	2%	1%
							g				k		
Arts, entertainment, recreation and other services	38	23	15	4	33	1	2	36	12	26	6	31	1
	8%	9%	6%	6%	8%	3%	2%	9%	6%	8%	4%	9%	5%
							f				j		
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NETS</b>													
Net: Manufacturing	49	14	35	13	34	2	15	34	23	26	17	26	6
	10%	6%	14%	20%	8%	8%	17%	8%	11%	9%	12%	8%	23%
		a		d			g						
Net: Services	454	239	215	50	373	30	75	379	176	278	128	306	19
	90%	94%	86%	80%	92%	92%	83%	92%	89%	91%	88%	92%	77%
		b		c			f						
Net: Agriculture, forestry & fishing / production	18	8	10	6	12	*	7	11	9	9	6	8	4
	4%	3%	4%	9%	3%	1%	8%	3%	4%	3%	4%	2%	16%
				d			g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Construction / property	70	34	36	7	60	2	14	56	34	36	17	50	2
	14%	13%	14%	12%	15%	7%	15%	14%	17%	12%	12%	15%	10%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	104	47	58	13	80	12	20	84	48	56	44	57	3
	21%	18%	23%	20%	20%	36%	22%	20%	24%	18%	30%	17%	13%
					cd						k		
Net: Finance & insurance/ Business administration & support services	57	33	25	9	47	2	9	48	17	40	16	39	2
	11%	13%	10%	14%	12%	6%	10%	12%	9%	13%	11%	12%	7%
Net: Public administration and defence / education / health	30	11	19	7	22	*	9	21	13	17	12	17	*
	6%	4%	7%	11%	5%	1%	10%	5%	6%	6%	8%	5%	1%
				de			g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	8	7	1	-	-	5	2	-	1	1	-	-	8
	2%	2%	2%	-	-	5%	3%	-	1%	3%	-	-	2%
Barnet	30	28	2	1	7	10	4	2	2	3	1	2	27
	6%	6%	4%	3%	11%	9%	5%	3%	2%	11%	3%	5%	6%
Bexley	8	8	-	-	2	-	4	1	-	1	-	2	6
	2%	2%	-	-	3%	-	5%	3%	-	3%	-	4%	1%
Brent	14	12	2	*	-	4	2	2	4	*	1	*	13
	3%	3%	4%	2%	-	4%	3%	3%	4%	1%	3%	1%	3%
Bromley	11	10	*	-	2	3	2	-	2	1	1	2	9
	2%	2%	1%	-	3%	3%	3%	-	2%	4%	2%	4%	2%
City of London	35	26	10	2	3	6	8	9	6	-	1	3	32
	7%	6%	19%	10%	4%	6%	12%	16%	5%	-	2%	6%	7%
City of Westminster	28	23	5	2	5	5	*	6	7	1	1	2	26
	6%	5%	10%	10%	8%	5%	*	11%	6%	3%	3%	4%	6%
Camden	30	26	4	*	6	7	2	1	11	2	1	1	30
	6%	6%	8%	2%	9%	7%	4%	2%	9%	6%	2%	1%	7%
Croydon	8	7	*	-	2	*	2	1	2	-	-	2	6
	2%	2%	1%	-	3%	*	3%	3%	2%	-	-	4%	1%
Ealing	19	18	1	-	3	2	4	3	4	1	3	1	19
	4%	4%	3%	-	4%	2%	5%	5%	4%	4%	8%	1%	4%
Enfield	17	15	2	4	2	5	2	2	1	2	1	6	11
	3%	3%	4%	20%	3%	4%	3%	3%	*	5%	2%	12%	2%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Greenwich	8	8	*	-	-	2	2	3	-	1	1	-	8
	2%	2%	1%	-	-	2%	3%	5%	-	4%	2%	-	2%
Hackney	9	9	1	2	-	2	-	2	2	1	1	2	8
	2%	2%	1%	10%	-	1%	-	3%	2%	3%	3%	4%	2%
Hammersmith and Fulham	18	16	2	-	-	5	6	3	2	1	1	-	18
	4%	4%	3%	-	-	5%	8%	6%	2%	5%	2%	-	4%
Haringey	10	9	1	-	-	1	2	3	2	1	1	-	10
	2%	2%	2%	-	-	1%	3%	5%	2%	3%	3%	-	2%
Harrow	18	16	2	4	*	5	2	4	3	*	-	4	14
	4%	4%	4%	22%	*	4%	3%	8%	3%	1%	-	8%	3%
Havering	3	3	*	-	*	2	2	-	-	-	-	*	3
	1%	1%	*	-	*	1%	3%	-	-	-	-	*	1%
Hillingdon	16	16	1	-	4	3	2	3	4	-	-	4	12
	3%	3%	1%	-	6%	3%	3%	6%	4%	-	-	8%	3%
Hounslow	16	15	1	2	2	1	2	1	4	3	1	2	14
	3%	3%	1%	10%	3%	1%	3%	3%	4%	9%	3%	4%	3%
Islington	26	26	1	2	4	3	2	3	6	1	6	2	25
	5%	6%	2%	10%	5%	3%	3%	6%	5%	3%	15%	4%	5%
Kensington and Chelsea	10	8	2	*	3	3	*	*	2	*	1	*	10
	2%	2%	3%	1%	4%	3%	*	1%	2%	*	3%	*	2%
Kingston upon Thames	12	11	1	-	6	-	2	*	2	2	-	6	6
	2%	3%	1%	-	8%	-	3%	*	2%	6%	-	11%	1%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



**QES Q2 2019****D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lambeth	12	10	3	-	1	3	3	1	3	1	2	1	12
	2%	2%	5%	-	1%	3%	4%	1%	2%	4%	5%	1%	3%
		a											
Lewisham	11	10	*	-	-	2	2	-	4	-	3	-	11
	2%	2%	1%	-	-	2%	3%	-	4%	-	8%	-	2%
			dg										
Merton	10	9	1	-	-	2	2	-	4	1	1	-	10
	2%	2%	1%	-	-	2%	3%	-	4%	3%	2%	-	2%
Newham	10	9	*	-	4	2	*	-	2	2	-	2	8
	2%	2%	1%	-	5%	1%	1%	-	2%	6%	-	4%	2%
			gj										
Redbridge	9	8	1	-	2	2	2	-	2	-	1	2	7
	2%	2%	2%	-	3%	1%	3%	-	2%	-	3%	5%	2%
Richmond upon Thames	18	18	*	-	2	6	4	-	4	1	1	-	18
	4%	4%	1%	-	3%	6%	6%	-	4%	3%	3%	-	4%
		b				g	g						
Southwark	19	16	3	-	4	4	*	-	9	*	1	2	16
	4%	3%	6%	-	6%	4%	1%	-	8%	*	3%	5%	4%
			g						g				
Sutton	11	11	*	-	2	5	-	-	-	2	2	2	9
	2%	2%	*	-	3%	4%	-	-	-	6%	6%	4%	2%
			gh							gh	gh		
Tower Hamlets	7	5	2	*	-	*	-	2	3	*	1	*	7
	1%	1%	4%	1%	-	*	-	4%	2%	1%	3%	*	1%
		a											
Waltham Forest	15	14	1	-	1	3	2	1	6	-	1	1	14
	3%	3%	2%	-	1%	3%	3%	3%	5%	-	3%	1%	3%
Wandsworth	27	25	2	-	4	3	1	2	13	1	4	-	27
	5%	6%	4%	-	6%	3%	1%	3%	11%	3%	9%	-	6%
								ef					

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NETS</b>													
Net: Inner London	253	217	36	8	34	47	26	33	72	11	23	14	239
	50%	48%	68%	44%	48%	45%	38%	57%	61%	37%	61%	29%	53%
		a						fi	efi		efi		k
Net: Outer London	250	233	17	10	36	58	41	25	47	19	15	35	215
	50%	52%	32%	56%	52%	55%	62%	43%	39%	63%	39%	71%	47%
		b				hj	ghj		ghj		l		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2019

### D3. Which London borough is your business based in?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	8 2%	- -	8 3% a	2 4%	6 1%	* 1%	3 3%	6 1%	5 2%	3 1%	3 2%	5 1%	- -
Barnet	30 6%	- -	30 12% a	1 1%	24 6% c	5 16% cd	4 4%	26 6%	10 5%	19 6%	4 3%	24 7% j	2 9%
Bexley	8 2%	- -	8 3% a	2 3%	4 1%	2 6% d	2 2%	6 1%	4 2%	4 1%	5 3%	3 1%	- -
Brent	14 3%	- -	14 5% a	3 5%	8 2%	3 8% d	5 6% g	9 2%	6 3%	8 3%	7 5%	6 2%	- -
Bromley	11 2%	- -	11 4% a	2 4%	8 2%	- -	* *	10 2%	6 3%	5 2%	2 2%	8 2%	- -
City of London	35 7%	35 14% b	- -	10 15% de	25 6%	1 3%	14 15% g	22 5%	16 8%	20 6%	16 11% k	18 5%	2 7%
City of Westminster	28 6%	28 11% b	- -	5 7%	23 6%	* 1%	7 8%	21 5%	9 4%	19 6%	13 9% k	11 3%	4 16%
Camden	30 6%	30 12% b	- -	5 8%	24 6%	1 3%	10 11% g	21 5%	6 3%	24 8% h	10 7%	20 6%	- -
Croydon	8 2%	- -	8 3% a	2 3%	6 1%	- -	2 2%	5 1%	4 2%	4 1%	4 2%	4 1%	- -
Ealing	19 4%	- -	19 8% a	1 2%	18 4%	* 1%	* *	19 5% f	4 2%	15 5%	2 1%	17 5% j	1 2%
Enfield	17 3%	- -	17 7% a	6 9% d	8 2%	3 9% d	7 7% g	10 2%	12 6% i	5 2%	8 5%	9 3%	- -
Greenwich	8 2%	- -	8 3% a	3 5% d	5 1%	* *	3 3%	5 1%	4 2%	4 1%	- -	8 2%	* 1%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2019

### D3. Which London borough is your business based in?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hackney	9 2%	9 4%	-	*	9 2%	-	*	9 2%	2 1%	7 2%	3 2%	7 2%	-
Hammersmith and Fulham	18 4%	18 7%	-	1 2%	15 4%	2 5%	3 3%	15 4%	9 4%	9 3%	7 5%	11 3%	* *
Haringey	10 2%	10 4%	-	*	8 2%	2 6%	1 1%	9 2%	4 2%	6 2%	1 1%	6 2%	2 8%
Harrow	18 4%	-	18 7%	1 1%	16 4%	2 5%	1 1%	17 4%	9 4%	10 3%	8 6%	10 3%	-
Havering	3 1%	-	3 1%	-	3 1%	-	2 2%	2 *	2 1%	2 1%	2 1%	2 1%	-
Hillingdon	16 3%	-	16 6%	2 3%	13 3%	2 5%	4 4%	12 3%	*	16 5%	1 1%	15 4%	-
Hounslow	16 3%	-	16 6%	*	16 4%	-	*	15 4%	4 2%	12 4%	3 2%	13 4%	-
Islington	26 5%	26 10%	-	1 1%	26 6%	-	1 1%	25 6%	12 6%	15 5%	2 1%	21 6%	4 15%
Kensington and Chelsea	10 2%	10 4%	-	2 2%	8 2%	1 2%	4 4%	6 1%	7 4%	3 1%	3 2%	6 2%	* 2%
Kingston upon Thames	12 2%	-	12 5%	1 2%	9 2%	2 6%	1 1%	11 3%	1 1%	11 4%	6 4%	6 2%	-
Lambeth	12 2%	12 5%	-	1 2%	11 3%	1 2%	1 1%	11 3%	7 4%	5 2%	2 1%	10 3%	-
Lewisham	11 2%	11 4%	-	*	9 2%	2 5%	-	11 3%	1 *	10 3%	3 2%	8 2%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Merton	10	-	10	1	7	2	1	9	4	5	2	6	2
	2%	-	4%	2%	2%	5%	1%	2%	2%	2%	2%	2%	6%
			a										
Newham	10	10	-	-	10	-	*	9	4	6	4	4	2
	2%	4%	-	-	2%	-	1%	2%	2%	2%	3%	1%	7%
			b										
Redbridge	9	-	9	1	8	-	1	8	7	3	2	7	-
	2%	-	4%	2%	2%	-	1%	2%	3%	1%	2%	2%	-
			a										
Richmond upon Thames	18	-	18	3	12	4	2	16	7	11	3	11	4
	4%	-	7%	5%	3%	12%	3%	4%	4%	4%	2%	3%	16%
			a			d							
Southwark	19	19	-	4	15	*	6	13	12	7	5	13	-
	4%	7%	-	6%	4%	1%	7%	3%	6%	2%	4%	4%	-
			b						i				
Sutton	11	-	11	1	10	-	1	10	6	5	2	7	2
	2%	-	4%	2%	2%	-	1%	2%	3%	2%	2%	2%	6%
			a										
Tower Hamlets	7	7	-	1	6	-	2	5	3	4	3	3	*
	1%	3%	-	2%	1%	-	2%	1%	2%	1%	2%	1%	1%
			b										
Waltham Forest	15	-	15	1	14	*	1	14	4	10	6	9	-
	3%	-	6%	1%	3%	1%	1%	3%	2%	3%	4%	3%	-
			a										
Wandsworth	27	27	-	1	26	-	1	26	12	15	2	25	1
	5%	11%	-	2%	6%	-	2%	6%	6%	5%	1%	7%	2%
			b					f				j	
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NETS</b>													
Net: Inner London	253	253	-	30	214	9	51	203	102	151	75	163	15
	50%	100%	-	48%	53%	26%	57%	49%	52%	50%	51%	49%	60%
			b	e	e								

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London a	Outer London b	Increase c	Stay the same d	Fall e	Tried to recruit f	Did not try to recruit g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall l
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Outer London	250	-	250	33	193	24	39	211	96	154	71	169	10
	50%	-	100%	52%	47%	74%	43%	51%	48%	50%	49%	51%	40%
			a			cd							

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019**

**Q1\_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

**SUMMARY TABLE**

Base: All respondents

	Total	Up	Same	Down	Mean
Cashflow	503	114	272	117	*
	100%	23%	54%	23%	
Domestic sales	503	102	295	105	*
	100%	20%	59%	21%	
Business domestic orders	503	81	324	97	*
	100%	16%	64%	19%	
Employment	503	39	417	47	*
	100%	8%	83%	9%	

**QES Q2 2019****Q1\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	102	85	18	4	8	26	19	10	22	6	6	11	91
		20%	19%	34%	22%	12%	25%	29%	18%	19%	20%	16%	23%	20%
			a			d		d						
Same	(0)	295	269	26	12	44	52	34	37	72	18	26	31	264
		59%	60%	50%	65%	63%	50%	51%	65%	60%	62%	70%	63%	58%
			b				e				ef			
Down	(-1)	105	97	8	2	18	26	14	10	25	5	5	7	99
		21%	22%	16%	13%	25%	25%	20%	17%	21%	18%	14%	14%	22%
Mean score	*	*	.2	.1	-.1	*	.1	*	*	*	*	.1	*	
			a											
Standard deviation	.64	.63	.69	.60	.60	.71	.70	.59	.63	.63	.55	.61	.65	
Standard error	.03	.04	.05	.14	.08	.07	.10	.07	.07	.09	.07	.09	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



**QES Q2 2019**

**Q1\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

**Domestic sales**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	102	54	48	35	65	3	37	65	57	45	40	62	1
		20%	21%	19%	55%	16%	8%	42%	16%	29%	15%	28%	19%	2%
					de			g		i		k		
Same	(0)	295	153	142	21	265	9	35	260	123	172	71	214	10
		59%	60%	57%	33%	65%	28%	39%	63%	62%	56%	49%	64%	39%
					ce			f				j		
Down	(-1)	105	46	59	7	77	21	17	88	18	87	34	57	15
		21%	18%	24%	12%	19%	64%	19%	21%	9%	29%	23%	17%	58%
					cd					h				
Mean score	*	*	*	.4	*	-.6	.2	-.1	.2	-.1	*	*	-.6	
				de	e		g		i					
Standard deviation	.64	.63	.66	.70	.59	.64	.75	.61	.59	.65	.72	.60	.56	
Standard error	.03	.04	.04	.07	.03	.10	.06	.03	.04	.04	.06	.03	.12	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q1\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	81	68	13	2	8	19	17	7	17	5	5	10	72
		16%	15%	25%	13%	11%	19%	26%	12%	14%	17%	14%	20%	16%
			a				d							
Same	(0)	324	292	32	14	50	57	38	38	79	21	28	31	293
		64%	65%	61%	75%	72%	55%	57%	66%	67%	69%	73%	63%	65%
				e			e				e			
Down	(-1)	97	90	7	2	12	28	12	13	23	4	5	8	89
		19%	20%	13%	12%	17%	27%	17%	22%	19%	13%	12%	17%	20%
				j			j							
Mean score	*	*	.1	*	-.1	-.1	.1	-.1	*	*	*	*	*	
			a											
Standard deviation	.60	.59	.62	.52	.53	.67	.66	.58	.58	.56	.52	.61	.59	
Standard error	.03	.03	.04	.12	.07	.06	.09	.07	.07	.08	.06	.09	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q1\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	81	49	32	27	52	3	30	52	45	36	32	49	*
		16%	19%	13%	43%	13%	8%	33%	12%	23%	12%	22%	15%	1%
			b		de			g		i				
Same	(0)	324	166	159	30	288	6	49	275	138	186	87	230	7
		64%	65%	63%	48%	71%	18%	55%	66%	70%	61%	60%	69%	29%
					e	ce		f		i		j		
Down	(-1)	97	38	59	6	67	24	10	87	15	83	27	53	18
		19%	15%	24%	9%	16%	74%	12%	21%	7%	27%	18%	16%	70%
			a		cd		f		h					
Mean score	*	*	-.1	.3	*	-.7	.2	-.1	.2	-.2	*	*	-.7	
			b	de	e		g		i					
Standard deviation	.60	.59	.60	.65	.54	.62	.64	.57	.53	.61	.63	.56	.50	
Standard error	.03	.03	.04	.06	.03	.10	.05	.03	.03	.04	.05	.03	.11	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q1\_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Employment**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	39	29	10	2	3	8	11	3	7	3	2	5	34
		8%	7%	18%	12%	5%	7%	16%	5%	6%	12%	5%	11%	7%
			a				j							
Same	(0)	417	382	35	15	56	88	48	49	104	23	33	37	380
		83%	85%	66%	85%	81%	85%	72%	85%	87%	77%	87%	75%	84%
			b				f			f				
Down	(-1)	47	39	8	*	10	8	8	5	9	3	3	7	40
		9%	9%	16%	2%	15%	8%	12%	9%	7%	11%	8%	14%	9%
			a											
Mean score	*	*	*	.1	-.1	*	*	*	*	*	*	*	*	*
Standard deviation	.41	.39	.59	.38	.43	.39	.53	.39	.36	.49	.36	.50	.40	
Standard error	.02	.02	.04	.09	.06	.04	.07	.05	.04	.07	.04	.07	.02	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019**

**Q1\_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

**Employment**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	39	22	17	21	16	2	24	15	24	15	18	21	-
		8%	9%	7%	33%	4%	6%	27%	4%	12%	5%	12%	6%	-
					de			g		i		k		
Same	(0)	417	210	207	33	366	19	52	365	166	251	113	291	13
		83%	83%	83%	51%	90%	57%	58%	88%	84%	82%	78%	87%	52%
						ce		f				j		
Down	(-1)	47	22	25	10	25	12	13	34	8	39	15	20	12
		9%	9%	10%	15%	6%	38%	15%	8%	4%	13%	10%	6%	48%
					d			g			h			
Mean score	*	*	*	.2	*	-.3	.1	*	.1	-.1	*	*	-.5	
				de	e		g		i					
Standard deviation	.41	.42	.41	.68	.32	.58	.64	.34	.39	.41	.47	.35	.51	
Standard error	.02	.02	.03	.07	.02	.09	.05	.02	.03	.03	.04	.02	.11	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q1\_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	114	98	15	6	7	27	24	13	22	7	7	102
		23%	22%	29%	31%	11%	26%	36%	22%	19%	24%	19%	22%
						d	dhj						
Same	(0)	272	244	29	8	46	47	29	29	72	18	22	248
		54%	54%	55%	46%	66%	45%	44%	51%	61%	59%	59%	55%
						ef	e						
Down	(-1)	117	109	9	4	16	30	13	16	25	5	8	104
		23%	24%	16%	23%	23%	29%	20%	27%	21%	17%	22%	23%
			b										
Mean score	*	*	.1	.1	-.1	*	.2	-.1	*	.1	*	*	*
			a				d						
Standard deviation	.68	.68	.67	.75	.57	.74	.74	.70	.63	.64	.64	.72	.67
Standard error	.03	.04	.05	.18	.07	.07	.10	.09	.07	.09	.08	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q1\_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	114	64	50	42	71	*	43	71	66	47	44	69	1
		23%	25%	20%	67%	18%	1%	48%	17%	33%	15%	30%	21%	3%
					de	e		g		i		k		
Same	(0)	272	145	127	14	250	9	32	240	116	157	67	198	7
		54%	57%	51%	21%	61%	26%	36%	58%	58%	51%	46%	60%	29%
						ce		f				j		
Down	(-1)	117	44	73	8	86	24	14	103	16	101	35	65	17
		23%	18%	29%	12%	21%	73%	16%	25%	8%	33%	24%	20%	68%
				a		c	cd	f		h				
Mean score	*	.1	-.1	.5	*	-.7	.3	-.1	.3	-.2	.1	*	-.6	
		b		de	e		g		i					
Standard deviation	.68	.65	.70	.70	.62	.47	.74	.64	.59	.68	.74	.64	.54	
Standard error	.03	.04	.05	.07	.03	.08	.06	.03	.04	.04	.06	.04	.12	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019**

**Q2\_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

**SUMMARY TABLE**

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	503	45	126	39	292	*
	100%	9%	25%	8%	58%	
Export sales	503	45	128	38	292	*
	100%	9%	25%	8%	58%	



**QES Q2 2019****Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	45	35	10	2	*	16	9	3	10	2	3	2	43
		9%	8%	19%	12%	*	15%	14%	5%	8%	7%	14%	5%	9%
			a			dg	d		d	d				
Same	(0)	128	109	18	11	17	25	14	18	30	4	9	23	105
		25%	24%	35%	62%	24%	24%	22%	31%	25%	12%	24%	47%	23%
			a					i				l		
Down	(-1)	38	33	5	*	2	12	4	8	6	1	5	*	38
		8%	7%	9%	1%	3%	12%	6%	14%	5%	3%	12%	*	8%
						d	d		d		d		k	
My business does not export outside the UK		292	273	19	5	51	51	39	29	73	23	21	24	268
		58%	61%	36%	25%	73%	49%	58%	50%	61%	78%	56%	48%	59%
			b			egj				efgj				
Mean score		*	*	.2	.2	-.1	.1	.2	-.2	.1	.2	-.1	.1	*
							g							
Standard deviation		.63	.62	.66	.40	.34	.73	.68	.60	.59	.71	.68	.31	.66
Standard error		.04	.06	.06	.11	.07	.09	.12	.09	.10	.20	.12	.06	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	45	31	15	17	28	*	22	24	26	19	20	24	1
		9%	12%	6%	27%	7%	*	24%	6%	13%	6%	14%	7%	3%
			b		de			g		i		k		
Same	(0)	128	68	60	23	103	2	27	100	61	67	28	97	3
		25%	27%	24%	36%	25%	5%	31%	24%	31%	22%	19%	29%	10%
					de	e				i		j		
Down	(-1)	38	24	14	2	24	12	6	32	6	32	12	21	6
		8%	9%	6%	3%	6%	35%	7%	8%	3%	10%	8%	6%	22%
						cd					h			
My business does not export outside the UK	292	131	161	21	251	20	34	258	105	187	86	190	16	
	58%	52%	64%	33%	62%	60%	38%	62%	53%	61%	59%	57%	65%	
			a		c	c		f						
Mean score	*	.1	*	.4	*	-.9	.3	-.1	.2	-.1	.1	*	-.5	
				d			g		i					
Standard deviation	.63	.67	.57	.58	.58	.38	.66	.60	.55	.65	.72	.56	.69	
Standard error	.04	.05	.06	.07	.05	.09	.06	.05	.05	.06	.08	.04	.22	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	45	33	12	4	3	15	8	4	7	2	3	7	39
		9%	7%	23%	22%	4%	14%	12%	7%	6%	6%	7%	14%	9%
			a			d								
Same	(0)	126	111	16	9	14	23	16	19	33	4	9	18	108
		25%	25%	30%	50%	20%	22%	23%	33%	28%	13%	23%	37%	24%
								i				l		
Down	(-1)	39	34	5	*	2	13	6	6	6	1	5	*	39
		8%	8%	9%	2%	3%	12%	9%	11%	5%	3%	14%	1%	8%
						d					d			
My business does not export outside the UK		292	273	20	5	51	53	37	28	73	23	21	24	268
		58%	60%	37%	26%	73%	51%	56%	49%	61%	78%	56%	49%	59%
			b			egj				efgj				
Mean score		*	*	.2	.3	*	*	.1	-.1	*	.1	-.2	.2	*
			a											
Standard deviation		.63	.62	.70	.53	.50	.74	.69	.59	.54	.68	.70	.48	.65
Standard error		.04	.06	.06	.15	.11	.09	.12	.09	.09	.19	.12	.09	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 45 9%	29 11%	16 7%	21 33% de	25 6%	* *	23 26% g	22 5%	25 13% i	20 7%	23 16% k	21 6%	1 3%
Same	(0) 126 25%	67 26%	60 24%	20 31% e	103 25%	4 11%	26 29%	101 24%	63 32% i	64 21%	27 19%	97 29% j	2 9%
Down	(-1) 39 8%	26 10% b	13 5%	2 3%	26 6%	11 34% cd	5 6%	34 8%	8 4%	31 10% h	13 9%	20 6%	6 24%
My business does not export outside the UK	292 58%	132 52%	161 64% a	21 33% a	253 62% c	18 54% c	35 40%	257 62% f	102 52%	190 62% h	82 56%	194 58%	16 65%
Mean score	*	*	*	.4 d	*	-.7	.3 g	-.1	.2 i	-.1	.2	*	-.6
Standard deviation	.63	.67	.58	.59	.57	.47	.64	.60	.56	.66	.75	.55	.68
Standard error	.04	.05	.06	.07	.05	.10	.06	.05	.05	.06	.08	.04	.22

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019**

**Q2\_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

**SUMMARY TABLE**

Base: All those who have export sales / export orders

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	211	45	126	39	-	*
	100%	21%	60%	19%	-	
Export sales	211	45	128	38	-	*
	100%	21%	61%	18%	-	

**QES Q2 2019****Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All those who have export sales

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	*d	e	f	g	h	*i	j	*k	l	
Significance Level: 95%													
Unweighted Total	252	124	128	13	21	67	31	41	33	13	33	27	225
Weighted Total	211	178	33	14	19	53	28	29	46	7	17	25	186
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	45	35	10	2	*	16	9	3	10	2	3	43
		21%	20%	30%	16%	1%	30%	34%	11%	21%	32%	16%	23%
						g	g						
Same	(0)	128	109	18	11	17	25	14	18	30	4	9	105
		61%	62%	55%	83%	88%	47%	52%	62%	65%	55%	56%	57%
Down	(-1)	38	33	5	*	2	12	4	8	6	1	5	38
		18%	19%	14%	1%	10%	23%	14%	27%	13%	14%	28%	20%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	*	.2	.2	-.1	.1	.2	-.2	.1	.2	-.1	.1	*
						g	g						
Standard deviation	.63	.62	.66	.40	.34	.73	.68	.60	.59	.71	.68	.31	.66
Standard error	.04	.06	.06	.11	.07	.09	.12	.09	.10	.20	.12	.06	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All those who have export sales

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	252	157	95	73	160	19	107	145	140	112	79	163	10	
Weighted Total	211	122	89	42	156	13	55	156	93	118	60	142	9	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	45	31	15	17	28	*	22	24	26	19	20	24	1
		21%	25%	17%	41%	18%	1%	39%	15%	28%	16%	34%	17%	8%
					d			g		i		k		
Same	(0)	128	68	60	23	103	2	27	100	61	67	28	97	3
		61%	56%	67%	54%	66%	13%	50%	65%	65%	57%	47%	68%	29%
								f				j		
Down	(-1)	38	24	14	2	24	12	6	32	6	32	12	21	6
		18%	19%	16%	5%	16%	86%	11%	20%	7%	27%	19%	15%	63%
					c					h				
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	.1	*	.4	*	-.9	.3	-.1	.2	-.1	.1	*	-.5	
				d			g		i					
Standard deviation	.63	.67	.57	.58	.58	.38	.66	.60	.55	.65	.72	.56	.69	
Standard error	.04	.05	.06	.07	.05	.09	.06	.05	.05	.06	.08	.04	.22	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All those who have export orders

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%	a	b	*c	*d	e	f	g	h	*i	j	*k	l		
Unweighted Total	250	124	126	12	21	64	32	42	33	13	33	26	224	
Weighted Total	211	178	33	13	19	51	30	29	46	7	17	25	186	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	45	33	12	4	3	15	8	4	7	2	3	7	39
		21%	19%	37%	30%	14%	29%	28%	13%	15%	27%	16%	26%	21%
			a											
Same	(0)	126	111	16	9	14	23	16	19	33	4	9	18	108
		60%	62%	48%	67%	76%	46%	53%	66%	71%	59%	52%	72%	58%
			b						e	e				
Down	(-1)	39	34	5	*	2	13	6	6	6	1	5	*	39
		19%	19%	15%	3%	10%	25%	19%	21%	13%	14%	32%	2%	21%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	*	.2	.3	*	*	.1	-.1	*	.1	-.2	.2	*	
			a											
Standard deviation	.63	.62	.70	.53	.50	.74	.69	.59	.54	.68	.70	.48	.65	
Standard error	.04	.06	.06	.15	.11	.09	.12	.09	.09	.19	.12	.09	.04	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



**QES Q2 2019****Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All those who have export orders

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	250	156	94	73	157	20	106	144	140	110	81	159	10	
Weighted Total	211	122	89	42	154	15	54	157	96	115	64	138	9	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	45	29	16	21	25	*	23	22	25	20	23	21	1
		21%	24%	18%	49%	16%	1%	43%	14%	26%	17%	37%	15%	8%
					d			g				k		
Same	(0)	126	67	60	20	103	4	26	101	63	64	27	97	2
		60%	55%	67%	46%	67%	25%	48%	64%	65%	56%	42%	70%	25%
					c			f				j		
Down	(-1)	39	26	13	2	26	11	5	34	8	31	13	20	6
		19%	21%	15%	5%	17%	75%	9%	22%	8%	27%	21%	14%	67%
					c			f		h				
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	*	*	.4	*	-.7	.3	-.1	.2	-.1	.2	*	-.6	
				d			g		i					
Standard deviation	.63	.67	.58	.59	.57	.47	.64	.60	.56	.66	.75	.55	.68	
Standard error	.04	.05	.06	.07	.05	.10	.06	.05	.05	.06	.08	.04	.22	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	63	44	20	6	7	13	7	9	11	7	4	13	50
	13%	10%	37%	32%	11%	12%	11%	15%	9%	24%	10%	26%	11%
		a							hj		l		
Stay the same	407	379	28	12	60	80	52	47	101	22	33	34	373
	81%	84%	53%	66%	86%	77%	78%	82%	85%	75%	87%	69%	82%
		b										k	
Fall	33	28	5	*	2	12	8	2	8	*	1	2	30
	7%	6%	9%	2%	3%	11%	11%	3%	6%	1%	3%	5%	7%
						ij	ij						

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	63	30	33	63	-	-	50	13	40	23	30	33	1
	13%	12%	13%	100%	-	-	56%	3%	20%	7%	20%	10%	3%
			de				g		i		k		
Stay the same	407	214	193	-	407	-	35	372	154	253	100	292	15
	81%	85%	77%	-	100%	-	39%	90%	77%	83%	69%	88%	59%
		b		ce			f				j		
Fall	33	9	24	-	-	33	4	29	4	29	16	8	9
	7%	3%	10%	-	-	100%	5%	7%	2%	9%	11%	2%	38%
		a		cd					h		k		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	89	60	30	7	14	20	15	9	14	9	2	15	75
	18%	13%	56%	38%	20%	19%	22%	15%	12%	30%	5%	30%	16%
		a	j	j	j	j	j	hj			l		
No	414	391	23	11	56	84	52	48	105	21	36	34	379
	82%	87%	44%	62%	80%	81%	78%	85%	88%	70%	95%	70%	84%
		b						i		defgi		k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	89	51	39	50	35	4	89	-	57	32	44	44	1
	18%	20%	16%	79%	9%	13%	100%	-	29%	11%	30%	13%	4%
				de			g		i		k		
No	414	203	211	13	372	29	-	414	141	273	102	288	24
	82%	80%	84%	21%	91%	87%	-	100%	71%	89%	70%	87%	96%
				c	c		f		h		j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	*c	*d	e	*f	*g	*h	*i	*j	*k	l	
Unweighted Total	158	39	119	10	17	42	24	23	17	19	6	23	135
Weighted Total	89	60	30	7	14	20	15	9	14	9	2	15	75
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	71	46	25	3	10	16	15	8	14	5	1	9	62
	79%	76%	86%	43%	73%	80%	99%	88%	96%	57%	29%	61%	83%
Part-time	34	23	11	4	5	10	1	3	5	5	1	7	27
	38%	39%	36%	62%	35%	51%	7%	34%	32%	55%	50%	49%	36%
Permanent	21	12	9	-	3	4	5	1	6	1	-	1	20
	23%	20%	29%	-	21%	21%	37%	11%	41%	13%	-	5%	27%
Temporary	16	10	6	-	1	5	3	2	3	1	1	1	15
	18%	16%	20%	-	7%	23%	18%	27%	22%	14%	38%	7%	20%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London a	Outer London b	Increase c	Stay the same d	Fall *e	Tried to recruit f	Did not try to recruit *g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall *l
Significance Level: 95%													
Unweighted Total	158	100	58	80	65	13	158	-	107	51	69	84	5
Weighted Total	89 100%	51 100%	39 100%	50 100%	35 100%	4 100%	89 100%	-	57 100%	32 100%	44 100%	44 100%	1 100%
Full-time	71 79%	42 83%	29 74%	40 80%	27 76%	4 96%	71 79%	-	48 84%	23 70%	37 84%	34 76%	1 60%
Part-time	34 38%	15 30%	19 48%	21 43%	9 26%	3 75%	34 38%	-	19 33%	15 47%	18 41%	15 35%	* 40%
Permanent	21 23%	12 23%	9 23%	11 22%	7 20%	3 64%	21 23%	-	11 19%	9 29%	14 31%	7 15%	* 24%
Temporary	16 18%	10 19%	6 15%	12 23%	4 10%	* 11%	16 18%	-	10 17%	6 18%	10 22%	6 14%	- -

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	*d	e	*f	*g	*h	*i	*j	*k	l	
Significance Level: 95%													
Unweighted Total	158	39	119	10	17	42	24	23	17	19	6	23	135
Weighted Total	89	60	30	7	14	20	15	9	14	9	2	15	75
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	55	39	15	3	9	14	5	6	12	5	1	8	46
	61%	66%	52%	41%	66%	69%	36%	70%	82%	53%	50%	56%	62%
No	35	20	14	4	5	6	10	3	3	4	1	7	28
	39%	34%	48%	59%	34%	31%	64%	30%	18%	47%	50%	44%	38%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



**QES Q2 2019****Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	*e	f	*g	h	i	j	k	*l	
Significance Level: 95%													
Unweighted Total	158	100	58	80	65	13	158	-	107	51	69	84	5
Weighted Total	89	51	39	50	35	4	89	-	57	32	44	44	1
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Yes	55	30	24	26	24	4	55	-	30	25	29	25	1
	61%	60%	63%	53%	69%	93%	61%	-	52%	77%	66%	56%	64%
				c					h				
No	35	20	15	24	11	*	35	-	27	7	15	19	*
	39%	40%	37%	47%	31%	7%	39%	-	48%	23%	34%	44%	36%
				d					i				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Significance Level: 95%													
Unweighted Total	85	25	60	5	12	24	9	14	9	10	2	15	70
Weighted Total	55	39	15	3	9	14	5	6	12	5	1	8	46
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	29	22	7	1	3	8	4	1	9	3	1	4	25
	53%	55%	48%	35%	29%	55%	81%	16%	76%	62%	67%	44%	55%
Professional/ managerial	25	17	8	2	1	7	1	5	7	2	*	3	22
	47%	44%	54%	84%	8%	54%	20%	73%	60%	40%	33%	39%	48%
Clerical	14	11	3	-	5	2	3	*	4	*	-	3	11
	26%	29%	19%	-	51%	16%	49%	5%	37%	2%	-	33%	25%
Un/ semi-skilled	10	8	3	-	2	2	*	*	4	1	-	1	10
	19%	19%	17%	-	26%	17%	2%	6%	36%	17%	-	6%	21%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	*e	f	*g	h	i	j	k	*l	
Significance Level: 95%													
Unweighted Total	85	53	32	33	42	10	85	-	51	34	40	42	3
Weighted Total	55	30	24	26	24	4	55	-	30	25	29	25	1
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Skilled manual/ technical	29	16	13	16	12	1	29	-	17	12	12	16	1
	53%	54%	52%	60%	50%	29%	53%	-	56%	50%	42%	64%	85%
												j	
Professional/ managerial	25	13	12	12	10	3	25	-	14	12	12	13	*
	47%	43%	51%	46%	41%	82%	47%	-	46%	47%	41%	53%	62%
Clerical	14	8	6	5	7	2	14	-	5	9	9	5	-
	26%	27%	24%	20%	28%	52%	26%	-	18%	36%	31%	21%	-
Un/ semi-skilled	10	6	4	3	7	*	10	-	7	3	7	3	*
	19%	19%	18%	10%	30%	7%	19%	-	23%	13%	23%	13%	15%
					c								

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q8\_SUM. How have your investment plans changed over the past three months?****SUMMARY TABLE**

Base: All respondents

	Total	Increased	Same	Decreased	Mean
Plant and equipment	503	55	375	72	*
	100%	11%	75%	14%	
Training	503	54	390	59	*
	100%	11%	78%	12%	

**QES Q2 2019****Q8\_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	55	46	9	4	8	15	11	3	5	5	5	10	46
		11%	10%	17%	21%	11%	15%	17%	6%	4%	16%	12%	20%	10%
			a			h	h			h		l		
Same	(0)	375	337	38	10	56	75	40	45	97	21	31	31	344
		75%	75%	73%	57%	80%	72%	60%	78%	81%	72%	81%	63%	76%
					f	f	f	f	f	f	f	f		
Decreased	(-1)	72	67	5	4	6	14	15	9	18	4	2	8	64
		14%	15%	10%	22%	9%	13%	23%	16%	15%	13%	6%	17%	14%
							dj							
Mean score	*	*	.1	*	*	*	-.1	-.1	-.1	*	.1	*	*	
			a								gh			
Standard deviation	.50	.50	.52	.68	.45	.53	.63	.46	.42	.54	.43	.61	.49	
Standard error	.02	.03	.04	.16	.06	.05	.09	.06	.05	.08	.05	.09	.02	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q8\_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	55	33	23	25	31	-	30	25	29	26	28	23	3
		11%	13%	9%	39%	8%	-	33%	6%	15%	9%	19%	7%	13%
					de			g		i		k		
Same	(0)	375	193	183	33	330	12	47	328	157	218	99	270	6
		75%	76%	73%	52%	81%	38%	52%	79%	79%	72%	68%	81%	25%
						ce		f		i		j		
Decreased	(-1)	72	28	44	6	46	21	13	60	12	61	19	38	15
		14%	11%	18%	9%	11%	62%	14%	14%	6%	20%	13%	12%	62%
				a		cd				h				
Mean score	*	*	-.1	.3	*	-.6	.2	-.1	.1	-.1	.1	*	-.5	
			b	de	e		g		i		k			
Standard deviation	.50	.49	.51	.63	.43	.49	.67	.45	.45	.52	.57	.43	.74	
Standard error	.02	.03	.03	.06	.02	.08	.05	.02	.03	.03	.04	.02	.16	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q8\_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	54	39	15	2	8	15	8	7	9	3	3	47
		11%	9%	28%	10%	11%	14%	13%	11%	7%	11%	8%	10%
			a										
Same	(0)	390	357	33	12	56	76	47	43	97	24	34	355
		78%	79%	63%	67%	80%	73%	71%	75%	81%	82%	91%	78%
			b									efg	
Decreased	(-1)	59	54	5	4	6	14	11	8	14	2	1	53
		12%	12%	9%	23%	9%	13%	17%	13%	11%	7%	2%	12%
							j	j	j	j			
Mean score	*	*	.2	-.1	*	*	*	*	*	*	.1	*	*
			a										
Standard deviation	.47	.45	.58	.58	.45	.52	.54	.50	.43	.43	.30	.53	.47
Standard error	.02	.03	.04	.14	.06	.05	.07	.06	.05	.06	.04	.08	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q8\_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	54	33	21	30	23	*	34	20	36	18	32	19	2
		11%	13%	8%	48%	6%	1%	38%	5%	18%	6%	22%	6%	9%
					de			g		i		k		
Same	(0)	390	196	195	28	351	12	50	340	154	236	96	285	10
		78%	77%	78%	44%	86%	35%	56%	82%	78%	77%	66%	86%	38%
						ce		f				j		
Decreased	(-1)	59	24	34	5	33	21	6	53	8	51	18	28	13
		12%	10%	14%	8%	8%	64%	7%	13%	4%	17%	12%	8%	53%
						cd		f		h				
Mean score	*	*	-.1	.4	*	-.6	.3	-.1	.1	-.1	.1	*	-.4	
			b	de	e		g		i		k			
Standard deviation	.47	.48	.47	.64	.37	.52	.59	.41	.45	.46	.58	.38	.66	
Standard error	.02	.03	.03	.06	.02	.08	.05	.02	.03	.03	.05	.02	.14	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



**QES Q2 2019****Q9\_SUM. Over the next twelve months what do you think will happen to your...****SUMMARY TABLE**

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	503	147	246	111	.1
	100%	29%	49%	22%	
Profitability	503	141	238	124	*
	100%	28%	47%	25%	

**QES Q2 2019****Q9\_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	147	21	7	12	42	25	13	24	10	13	16	131
		29%	40%	40%	16%	40%	37%	23%	20%	35%	35%	32%	29%
			a			dgh	dh			d	dh		
Stay the same	(0)	246	24	9	44	33	28	29	71	15	17	28	218
		49%	46%	47%	62%	32%	42%	51%	60%	51%	44%	57%	48%
					efj		e		e	e			
Decrease	(-1)	111	7	2	15	29	14	15	24	4	8	5	106
		22%	14%	13%	21%	28%	20%	25%	20%	14%	21%	11%	23%
			b									k	k
Mean score	.1	*	.3	.3	*	.1	.2	*	*	.2	.1	.2	.1
			a							d			
Standard deviation	.71	.71	.70	.69	.62	.82	.75	.70	.64	.68	.75	.63	.72
Standard error	.03	.04	.05	.16	.08	.08	.10	.09	.07	.10	.09	.09	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q9\_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	147	75	72	47	97	2	44	103	68	78	57	83	6
		29%	30%	29%	74%	24%	7%	49%	25%	34%	26%	39%	25%	24%
					de	e		g		i		k		
Stay the same	(0)	246	123	122	13	229	4	30	215	111	134	58	183	4
		49%	49%	49%	20%	56%	11%	34%	52%	56%	44%	40%	55%	16%
						ce		f		i		j		
Decrease	(-1)	111	55	56	4	80	27	15	96	19	92	30	65	15
		22%	22%	22%	6%	20%	81%	17%	23%	9%	30%	21%	20%	60%
						c	cd			h				
Mean score	.1	.1	.1	.7	*	-.7	.3	*	.3	*	.2	.1	-.4	
				de	e		g		i					
Standard deviation	.71	.71	.71	.58	.66	.59	.75	.69	.61	.75	.76	.67	.86	
Standard error	.03	.04	.05	.06	.03	.09	.06	.04	.04	.05	.06	.04	.18	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q9\_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	141	120	22	8	9	37	26	10	30	9	12	14	127
		28%	27%	41%	42%	14%	36%	38%	18%	25%	32%	31%	29%	28%
			a			dg	dg			d	d			
Stay the same	(0)	238	216	22	8	32	40	28	32	65	15	19	23	215
		47%	48%	42%	43%	46%	38%	41%	55%	55%	50%	50%	47%	47%
						e	e		e					
Decrease	(-1)	124	115	9	3	29	28	14	15	24	5	7	12	112
		25%	26%	17%	15%	41%	26%	20%	27%	20%	18%	19%	24%	25%
			b			fhij								
Mean score	*	*	.2	.3	-.3	.1	.2	-.1	.1	.1	.1	*	*	
			a			d	dg		d	d	d			
Standard deviation		.73	.72	.73	.72	.69	.79	.75	.67	.67	.71	.73	.73	
Standard error		.03	.04	.05	.17	.09	.07	.10	.08	.08	.10	.08	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q9\_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	141	75	67	46	93	2	45	97	75	66	55	83	4
		28%	30%	27%	72%	23%	7%	50%	23%	38%	22%	38%	25%	15%
					de	e		g		i		k		
Stay the same	(0)	238	116	122	15	217	5	29	209	97	141	61	170	6
		47%	46%	49%	24%	53%	16%	32%	50%	49%	46%	42%	51%	26%
						ce		f				j		
Decrease	(-1)	124	62	61	2	96	25	16	108	26	97	30	79	15
		25%	25%	25%	4%	24%	77%	18%	26%	13%	32%	20%	24%	60%
						c	cd	f		h				
Mean score	*	*	*	.7	*	-.7	.3	*	.2	-.1	.2	*	-.5	
				de	e		g		i		k			
Standard deviation	.73	.74	.72	.54	.68	.61	.76	.70	.67	.73	.75	.70	.75	
Standard error	.03	.04	.05	.05	.04	.10	.06	.04	.04	.04	.06	.04	.16	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q10. Are you operating at...**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	198	166	33	9	34	48	29	17	37	13	12	23	176
	39%	37%	63%	48%	49%	46%	44%	30%	31%	43%	32%	46%	39%
		a		ghj	gh								
Below full capacity	305	285	20	9	36	56	38	40	82	17	26	26	278
	61%	63%	37%	52%	51%	54%	56%	70%	69%	57%	68%	54%	61%
		b				de	de		d				

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q10. Are you operating at...**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	198	102	96	40	154	4	57	141	198	-	69	128	1
	39%	40%	38%	64%	38%	13%	64%	34%	100%	-	47%	38%	6%
				de	e		g		i				
Below full capacity	305	151	154	23	253	29	32	273	-	305	77	204	24
	61%	60%	62%	36%	62%	87%	36%	66%	-	100%	53%	62%	94%
				c	cd		f		h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	146	124	22	6	17	44	21	16	23	12	6	17	128
	29%	28%	41%	33%	25%	42%	32%	28%	19%	41%	16%	36%	28%
		a				dhj	j			hj			
Stay the same	332	303	29	8	50	57	42	39	88	17	31	26	306
	66%	67%	55%	45%	72%	55%	62%	69%	74%	58%	81%	52%	67%
		b			e				e		efi		k
Fall	25	23	2	4	2	3	4	2	8	*	1	6	19
	5%	5%	4%	22%	3%	3%	6%	3%	7%	1%	3%	12%	4%
												l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



**QES Q2 2019****Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	146	75	71	30	100	16	44	102	69	77	146	-	-
	29%	30%	28%	47%	25%	48%	49%	25%	35%	25%	100%	-	-
			d	d	d	g		i		k			
Stay the same	332	163	169	33	292	8	44	288	128	204	-	332	-
	66%	65%	68%	52%	72%	23%	49%	70%	64%	67%	-	100%	-
			e	ce		f		j					
Fall	25	15	10	1	15	9	1	24	1	24	-	-	25
	5%	6%	4%	1%	4%	29%	1%	6%	1%	8%	-	-	100%
				cd		f		h					

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Raw material prices	107	89	17	5	23	42	9	9	8	5	5	26	81
	21%	20%	33%	28%	33%	41%	14%	17%	7%	16%	13%	53%	18%
			a		fg	hij						l	
Finance costs	105	87	18	4	16	29	16	16	11	6	8	13	92
	21%	19%	35%	23%	22%	28%	23%	28%	9%	20%	20%	28%	20%
			a		h	h	h	h					
Pay settlements	74	56	18	6	14	13	7	11	16	2	5	14	61
	15%	12%	35%	32%	20%	13%	11%	19%	14%	6%	12%	28%	13%
			a		i							l	
Other overheads	172	154	17	4	20	38	29	20	40	13	10	14	158
	34%	34%	33%	21%	28%	36%	43%	34%	33%	43%	25%	28%	35%
							j			j			
None of the above	174	166	8	*	25	17	24	20	60	12	16	5	169
	35%	37%	15%	2%	35%	16%	36%	34%	51%	40%	41%	10%	37%
		b		e	e	e	e	e	e	e	e	k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Raw material prices	107	51	56	19	76	11	22	85	49	58	52	47	8
	21%	20%	22%	31%	19%	33%	25%	20%	25%	19%	35%	14%	33%
			d	d	d						k		
Finance costs	105	45	61	23	65	18	32	73	47	58	45	53	7
	21%	18%	24%	36%	16%	54%	36%	18%	24%	19%	31%	16%	28%
			d	d	d	g					k		
Pay settlements	74	41	33	22	40	12	33	41	39	36	38	32	4
	15%	16%	13%	35%	10%	37%	37%	10%	19%	12%	26%	10%	16%
			d	d	d	g			i		k		
Other overheads	172	84	88	14	136	22	33	139	64	108	66	92	14
	34%	33%	35%	22%	33%	67%	37%	34%	32%	35%	45%	28%	57%
			c	cd	cd						k		
None of the above	174	91	83	15	158	1	15	159	60	115	15	156	3
	35%	36%	33%	24%	39%	4%	17%	39%	30%	38%	10%	47%	13%
			e	ce	ce	f	f	f			j	j	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019**

**Q13\_SUM. Please indicate the extent to which the following have varied in the past 3 months.**

**SUMMARY TABLE**

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Net: Increased	Net: Decreased	Mean
Cost of fuel	503 100%	27 5%	205 41%	260 52%	6 1%	5 1%	232 46%	11 2%	.5
Cost of my business's energy	503 100%	34 7%	172 34%	282 56%	10 2%	6 1%	205 41%	16 3%	.4
Cost of raw materials (sourced domestically)	503 100%	27 5%	127 25%	340 68%	4 1%	5 1%	154 31%	9 2%	.3
Cost of raw materials (sourced internationally)	503 100%	26 5%	112 22%	349 69%	13 2%	4 1%	138 27%	16 3%	.3
Pressure from employees to increase wages	503 100%	16 3%	99 20%	376 75%	1 *	11 2%	115 23%	12 2%	.2
Cost of borrowing	503 100%	16 3%	65 13%	397 79%	19 4%	6 1%	81 16%	25 5%	.1

**QES Q2 2019****Q13\_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	16	12	4	2	2	1	*	4	4	1	1	4	12
	3%	3%	8%	12%	3%	1%	1%	7%	4%	3%	3%	8%	3%
		a					e					l	
Increased slightly (1)	99	80	18	4	12	27	14	10	23	3	5	9	90
	20%	18%	35%	24%	17%	26%	21%	18%	19%	9%	14%	18%	20%
		a				i							
Stayed the same (0)	376	347	29	10	56	74	47	42	92	25	31	34	342
	75%	77%	55%	55%	80%	71%	70%	73%	77%	85%	82%	70%	75%
		b											
Decreased slightly (-1)	1	1	1	-	*	*	-	-	-	1	-	*	1
	*	*	1%	-	*	*	-	-	-	3%	-	*	*
Decreased significantly (-2)	11	10	1	2	*	2	6	1	-	-	-	2	9
	2%	2%	1%	10%	*	2%	8%	3%	-	-	-	4%	2%
							dehij						
<b>NETS</b>													
Net: Increased	115	92	23	6	14	28	15	14	27	3	7	13	102
	23%	20%	43%	35%	20%	27%	22%	25%	23%	12%	18%	26%	22%
		a				i							
Net: Decreased	12	11	1	2	*	2	6	1	-	1	-	2	10
	2%	2%	2%	10%	*	2%	8%	3%	-	3%	-	4%	2%
							dhj						
Mean score	.2	.2	.5	.3	.2	.2	.1	.3	.3	.1	.2	.3	.2
			a										
Standard deviation	.61	.59	.71	1.04	.49	.57	.76	.71	.52	.47	.48	.78	.59
Standard error	.03	.03	.05	.24	.06	.05	.10	.09	.06	.07	.06	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019**

**Q13\_1. Please indicate the extent to which the following have varied in the past 3 months.**

**Pressure from employees to increase wages**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	16	10	7	5	4	9	7	5	12	10	4	2
		3%	4%	10%	1%	14%	10%	2%	2%	4%	7%	1%	10%
				d		d	g				k		
Increased slightly	(1)	99	35	21	66	11	35	63	39	60	43	49	7
		20%	14%	34%	16%	34%	39%	15%	20%	20%	29%	15%	29%
			b	d		d	g				k		
Stayed the same	(0)	376	195	34	330	12	43	333	154	222	91	274	12
		75%	78%	54%	81%	37%	49%	80%	78%	73%	62%	82%	47%
					ce		f				j		
Decreased slightly	(-1)	1	1	1	*	*	1	*	*	1	*	1	-
		*	*	2%	*	1%	1%	*	*	*	*	*	-
				d			g						
Decreased significantly	(-2)	11	9	*	5	5	1	10	1	10	2	5	4
		2%	4%	1%	1%	16%	1%	2%	*	3%	1%	2%	15%
			a			cd				h			
<b>NETS</b>													
Net: Increased	115	70	45	28	71	16	44	71	43	71	53	52	10
	23%	28%	18%	44%	18%	47%	49%	17%	22%	23%	36%	16%	38%
		b		d		d	g				k		
Net: Decreased	12	2	10	1	6	5	2	10	1	11	2	6	4
	2%	1%	4%	2%	1%	16%	2%	2%	*	4%	2%	2%	15%
			a			cd				h			
Mean score	.2	.3	.1	.5	.2	.3	.6	.1	.2	.2	.4	.1	.2
		b		d			g				k		
Standard deviation	.61	.54	.66	.73	.49	1.21	.72	.55	.50	.67	.68	.49	1.13
Standard error	.03	.03	.04	.07	.03	.19	.06	.03	.03	.04	.05	.03	.24

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q13\_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	*c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	16	13	3	2	2	4	2	2	2	1	1	4	12
	3%	3%	5%	10%	3%	4%	3%	3%	2%	3%	3%	8%	3%
Increased slightly (1)	65	51	14	4	4	21	13	4	14	2	3	8	57
	13%	11%	26%	25%	6%	20%	19%	8%	11%	6%	7%	17%	13%
		a				dgij	dij						
Stayed the same (0)	397	364	32	10	58	71	48	47	103	26	34	35	362
	79%	81%	62%	55%	83%	68%	72%	83%	86%	86%	90%	72%	80%
		b			e			e	e	e	ef		
Decreased slightly (-1)	19	16	3	*	6	7	2	2	1	1	-	*	19
	4%	4%	6%	1%	8%	7%	3%	4%	*	3%	-	*	4%
					hj	hj							
Decreased significantly (-2)	6	6	*	2	-	*	2	1	-	1	-	2	4
	1%	1%	1%	10%	-	*	3%	3%	-	3%	-	4%	1%
<b>NETS</b>													
Net: Increased	81	65	16	6	6	26	15	6	16	2	4	12	69
	16%	14%	31%	34%	9%	25%	22%	11%	13%	8%	10%	24%	15%
		a				dgij							
Net: Decreased	25	22	3	2	6	8	4	4	1	2	-	2	23
	5%	5%	7%	10%	8%	7%	6%	7%	*	6%	-	4%	5%
					hj	hj	j	hj		j			
Mean score	.1	.1	.3	.2	*	.2	.2	*	.1	*	.1	.2	.1
			a										
Standard deviation	.57	.55	.69	1.02	.51	.65	.65	.59	.42	.56	.42	.76	.55
Standard error	.03	.03	.05	.24	.07	.06	.09	.07	.05	.08	.05	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019**

Q13\_2. Please indicate the extent to which the following have varied in the past 3 months.

**Cost of borrowing**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	16	7	9	6	7	3	6	10	5	11	11	3	2
		3%	3%	4%	9%	2%	10%	7%	2%	3%	3%	8%	1%	9%
					d	d	g	g			k			
Increased slightly	(1)	65	34	31	15	37	13	25	40	25	40	31	27	6
		13%	13%	12%	24%	9%	39%	28%	10%	13%	13%	21%	8%	26%
					d	d	g	g			k			
Stayed the same	(0)	397	201	196	36	347	13	50	346	156	240	91	293	13
		79%	79%	78%	57%	85%	40%	56%	84%	79%	79%	62%	88%	51%
					ce	ce	f	f			j			
Decreased slightly	(-1)	19	10	9	4	13	2	7	12	9	10	10	7	2
		4%	4%	4%	6%	3%	5%	7%	3%	5%	3%	7%	2%	7%
					g	g	g	g			k			
Decreased significantly	(-2)	6	1	5	2	2	2	2	4	2	4	3	2	2
		1%	1%	2%	3%	1%	7%	2%	1%	1%	1%	2%	1%	7%
					d	d	d	d						
<b>NETS</b>														
Net: Increased	81	41	40	21	44	16	31	50	31	50	42	30	9	
	16%	16%	16%	34%	11%	49%	34%	12%	16%	16%	29%	9%	35%	
				d	d	d	g	g			k			
Net: Decreased	25	11	14	6	16	4	8	17	11	14	12	9	4	
	5%	4%	6%	9%	4%	11%	9%	4%	6%	5%	9%	3%	14%	
				d	d	d	g	g			k			
Mean score	.1	.1	.1	.3	.1	.4	.3	.1	.1	.1	.3	.1	.2	
				d	d	d	g	g			k			
Standard deviation	.57	.53	.61	.84	.46	.98	.79	.51	.56	.58	.77	.39	.99	
Standard error	.03	.03	.04	.08	.02	.15	.06	.03	.04	.04	.06	.02	.21	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



**QES Q2 2019****Q13\_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	34	28	5	2	6	11	3	2	7	*	2	4	30
	7%	6%	10%	10%	8%	10%	4%	4%	6%	1%	6%	8%	7%
Increased slightly (1)	172	153	19	3	29	40	34	16	29	11	9	14	158
	34%	34%	37%	15%	42%	38%	51%	28%	24%	37%	24%	28%	35%
				hj	h	ghj	ghj						
Stayed the same (0)	282	257	25	12	34	49	26	36	83	17	26	29	253
	56%	57%	48%	65%	48%	47%	39%	62%	69%	56%	69%	59%	56%
		b					ef	def		def			
Decreased slightly (-1)	10	8	2	*	1	3	2	2	*	2	-	1	9
	2%	2%	4%	1%	2%	3%	3%	3%	*	6%	-	1%	2%
				hj					hj				
Decreased significantly (-2)	6	5	1	2	-	1	2	1	-	-	-	2	4
	1%	1%	2%	10%	-	1%	3%	3%	-	-	-	4%	1%
<b>NETS</b>													
Net: Increased	205	181	24	5	35	51	37	19	36	11	12	18	188
	41%	40%	47%	25%	50%	49%	55%	32%	30%	38%	31%	36%	41%
					ghj	ghj	ghj						
Net: Decreased	16	13	3	2	1	4	4	3	*	2	-	2	14
	3%	3%	6%	10%	2%	4%	5%	5%	*	6%	-	5%	3%
							j	j		hj			
Mean score	.4	.4	.5	.2	.6	.5	.5	.3	.4	.3	.4	.4	.4
					g	g							
Standard deviation	.70	.69	.81	.99	.67	.77	.75	.71	.60	.62	.61	.80	.69
Standard error	.03	.04	.06	.23	.09	.07	.10	.09	.07	.09	.07	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019**

**Q13\_3. Please indicate the extent to which the following have varied in the past 3 months.**

**Cost of my business's energy**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	34	19	14	4	24	6	10	24	9	25	17	9	8
		7%	8%	6%	6%	6%	19%	11%	6%	5%	8%	12%	3%	30%
							cd	g				k		
Increased slightly	(1)	172	84	87	23	136	13	33	139	61	111	66	95	11
		34%	33%	35%	36%	33%	38%	37%	34%	31%	36%	45%	29%	43%
												k		
Stayed the same	(0)	282	139	143	34	235	12	44	238	124	158	57	220	5
		56%	55%	57%	54%	58%	37%	49%	58%	62%	52%	39%	66%	19%
						e				i			j	
Decreased slightly	(-1)	10	9	1	2	8	-	2	8	4	6	4	6	*
		2%	3%	1%	3%	2%	-	2%	2%	2%	2%	2%	2%	*
			b											
Decreased significantly	(-2)	6	2	4	*	4	2	1	5	1	5	2	2	2
		1%	1%	2%	1%	1%	6%	1%	1%	*	2%	1%	1%	7%
						d								
<b>NETS</b>														
Net: Increased	205	104	101	27	160	19	43	163	70	135	83	104	18	
	41%	41%	41%	42%	39%	57%	48%	39%	35%	44%	57%	31%	73%	
						d				h	k			
Net: Decreased	16	11	6	2	12	2	3	13	5	11	6	9	2	
	3%	4%	2%	4%	3%	6%	4%	3%	2%	4%	4%	3%	8%	
Mean score	.4	.4	.4	.4	.4	.7	.5	.4	.4	.5	.6	.3	.9	
						d					k			
Standard deviation	.70	.72	.69	.68	.68	.99	.77	.68	.62	.75	.78	.59	1.09	
Standard error	.03	.04	.05	.07	.04	.16	.06	.04	.04	.05	.06	.03	.23	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q13\_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	27	5	2	*	10	2	4	6	1	2	2	25
		5%	10%	10%	*	10%	3%	7%	5%	3%	5%	4%	6%
			a			d		d					
Increased slightly	(1)	205	18	10	43	50	34	18	26	13	11	34	171
		41%	34%	56%	62%	48%	50%	32%	22%	42%	29%	69%	38%
					ghij	ghj	ghj			h		l	
Stayed the same	(0)	260	28	4	27	42	29	33	84	15	25	11	249
		52%	54%	23%	38%	40%	44%	58%	71%	52%	66%	23%	55%
								de	defi		def	k	
Decreased slightly	(-1)	6	1	*	*	1	-	2	2	1	-	*	5
		1%	2%	1%	*	1%	-	3%	2%	3%	-	*	1%
Decreased significantly	(-2)	5	-	2	-	2	2	-	-	-	-	2	3
		1%	-	10%	-	1%	3%	-	-	-	-	4%	1%
<b>NETS</b>													
Net: Increased		232	23	12	43	60	36	22	33	13	13	36	196
		46%	44%	67%	62%	58%	53%	39%	28%	45%	34%	73%	43%
					ghj	ghj	hj			h		l	
Net: Decreased		11	1	2	*	2	2	2	2	1	-	2	9
		2%	2%	10%	*	2%	3%	3%	2%	3%	-	4%	2%
Mean score		.5	.5	.6	.6	.6	.5	.4	.3	.5	.4	.7	.5
					hj	hj						l	
Standard deviation		.67	.71	1.05	.50	.73	.69	.67	.60	.62	.58	.73	.66
Standard error		.03	.05	.25	.06	.07	.09	.08	.07	.09	.07	.10	.03

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

**QES Q2 2019****Q13\_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London a	Outer London b	Increase c	Stay the same d	Fall e	Tried to recruit f	Did not try to recruit g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall l
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2) 27 5%	10 4%	18 7%	7 11% d	13 3%	8 23% d	9 10% g	18 4%	6 3%	21 7%	18 13% k	5 2%	4 16%
Increased slightly	(1) 205 41%	91 36%	113 45% a	25 40%	162 40%	17 51%	44 49% g	160 39%	82 41%	123 40%	73 50% k	120 36%	11 45%
Stayed the same	(0) 260 52%	148 58% b	112 45%	29 45% e	227 56% e	5 15%	31 35%	229 55% f	106 54%	154 51%	52 36%	202 61% j	7 26%
Decreased slightly	(-1) 6 1%	4 2%	2 1%	2 4% d	3 1%	- -	5 6% g	* *	4 2%	1 *	2 1%	4 1%	- -
Decreased significantly	(-2) 5 1%	- -	5 2% a	- -	2 *	3 10% cd	- -	5 1%	- -	5 2% h	- -	2 1%	3 13%
<b>NETS</b>													
Net: Increased	232 46%	101 40%	131 52% a	32 51%	175 43%	25 75% cd	53 59% g	179 43%	88 44%	144 47%	92 63% k	125 38%	15 60%
Net: Decreased	11 2%	4 2%	7 3%	2 4%	5 1%	3 10% d	5 6% g	5 1%	4 2%	6 2%	2 1%	5 2%	3 13%
Mean score	.5	.4	.5 a	.6	.4	.8 d	.6 g	.5	.5	.5	.7 k	.4	.5
Standard deviation	.67	.59	.73	.74	.59	1.13	.75	.64	.60	.71	.69	.56	1.19
Standard error	.03	.04	.05	.07	.03	.18	.06	.03	.04	.04	.05	.03	.25

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q13\_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	27	21	6	5	5	7	3	3	3	1	1	10	17
		5%	5%	12%	30%	7%	6%	4%	4%	2%	4%	3%	21%	4%
			a										l	
Increased slightly	(1)	127	108	19	1	31	44	12	8	21	3	6	20	106
		25%	24%	37%	8%	44%	42%	18%	14%	18%	10%	17%	42%	23%
			a			fg hij	fg hij						l	
Stayed the same	(0)	340	315	26	11	34	51	48	45	96	25	30	18	322
		68%	70%	49%	62%	49%	49%	72%	78%	80%	83%	80%	37%	71%
			b					de	de	de	de	de	k	
Decreased slightly	(-1)	4	3	1	-	*	*	2	*	-	1	-	-	4
		1%	1%	2%	-	*	*	3%	1%	-	3%	-	-	1%
Decreased significantly	(-2)	5	5	*	-	-	2	2	2	-	-	-	-	5
		1%	1%	*	-	-	1%	3%	3%	-	-	-	-	1%
<b>NETS</b>														
Net: Increased		154	129	25	7	35	51	15	11	24	4	7	31	123
		31%	29%	49%	38%	51%	49%	23%	18%	20%	14%	20%	63%	27%
			a			fg hij	fg hij						l	
Net: Decreased		9	8	1	-	*	2	4	2	-	1	-	-	9
		2%	2%	2%	-	*	2%	5%	4%	-	3%	-	-	2%
								h j						
Mean score		.3	.3	.6	.7	.6	.5	.2	.2	.2	.2	.2	.8	.3
			a			fg hij	fg hij						l	
Standard deviation		.64	.62	.74	.93	.62	.69	.68	.64	.47	.53	.49	.75	.60
Standard error		.03	.03	.05	.22	.08	.07	.09	.08	.05	.08	.06	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019**

**Q13\_5. Please indicate the extent to which the following have varied in the past 3 months.**

**Cost of raw materials (sourced domestically)**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	27	13	14	10	11	5	15	12	16	11	20	3	4
		5%	5%	6%	17%	3%	16%	17%	3%	8%	4%	14%	1%	17%
					d	d	g	g	i	k				
Increased slightly	(1)	127	62	64	18	97	12	29	97	50	77	50	68	9
		25%	25%	26%	28%	24%	35%	33%	24%	25%	25%	34%	21%	34%
								g				k		
Stayed the same	(0)	340	175	165	33	295	12	43	297	132	208	72	259	9
		68%	69%	66%	53%	72%	38%	48%	72%	67%	68%	49%	78%	35%
						ce	f	f				j		
Decreased slightly	(-1)	4	1	3	2	2	*	1	2	*	3	2	1	-
		1%	*	1%	3%	*	*	2%	1%	*	1%	2%	*	-
Decreased significantly	(-2)	5	2	3	-	1	3	-	5	*	5	2	-	3
		1%	1%	1%	-	*	10%	-	1%	*	2%	1%	-	13%
							cd							
<b>NETS</b>														
Net: Increased	154	76	78	28	109	17	45	109	66	88	70	71	13	
	31%	30%	31%	45%	27%	52%	50%	26%	33%	29%	48%	21%	51%	
				d	d	d	g	g	k	k	k			
Net: Decreased	9	2	6	2	3	4	1	7	*	8	4	1	3	
	2%	1%	2%	3%	1%	11%	2%	2%	*	3%	3%	*	13%	
						cd	cd	h	h	h	k			
Mean score	.3	.3	.3	.6	.3	.5	.7	.3	.4	.3	.6	.2	.4	
				d			g		i		k			
Standard deviation	.64	.61	.66	.80	.54	1.12	.78	.58	.64	.63	.79	.45	1.20	
Standard error	.03	.04	.04	.08	.03	.18	.06	.03	.04	.04	.06	.02	.26	

Columns Tested: a, b - c, d, e - f, g - h, i - j, k, l

**QES Q2 2019****Q13\_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	26	19	7	6	4	12	-	2	*	1	8	19
		5%	4%	13%	31%	6%	11%	-	3%	1%	3%	16%	4%
			a			fhi						l	
Increased slightly	(1)	112	94	18	3	24	36	15	10	18	3	3	19
		22%	21%	35%	19%	34%	34%	23%	17%	15%	9%	9%	39%
			a		ghij	ghij	j					l	
Stayed the same	(0)	349	323	26	9	42	51	48	43	97	26	33	22
		69%	72%	49%	50%	60%	49%	72%	75%	81%	86%	86%	45%
			b		e	e	e	de	de	de	def	k	72%
Decreased slightly	(-1)	13	11	1	-	-	5	2	2	3	1	1	-
		2%	3%	2%	-	-	5%	3%	3%	2%	3%	2%	-
													13
Decreased significantly	(-2)	4	3	*	-	-	*	2	1	-	-	-	4
		1%	1%	1%	-	-	*	3%	3%	-	-	-	1%
<b>NETS</b>													
Net: Increased		138	113	25	9	28	47	15	11	19	3	5	27
		27%	25%	48%	50%	40%	45%	23%	20%	16%	11%	12%	55%
			a		ghij	ghij	fghij					l	25%
Net: Decreased		16	15	1	-	-	5	4	3	3	1	1	-
		3%	3%	3%	-	-	5%	5%	5%	2%	3%	2%	-
													16
Mean score		.3	.3	.6	.8	.5	.5	.1	.2	.2	.1	.1	.7
			a		fg hij	fg hij	fg hij						l
Standard deviation		.63	.61	.77	.91	.61	.77	.59	.64	.45	.41	.47	.73
Standard error		.03	.03	.06	.21	.08	.07	.08	.08	.05	.06	.06	.10

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

**QES Q2 2019**

**Q13\_6. Please indicate the extent to which the following have varied in the past 3 months.**

**Cost of raw materials (sourced internationally)**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	*l
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2) 26 5%	13 5%	13 5%	11 17% d	10 2%	6 18% d	13 15% g	13 3%	14 7%	12 4%	18 12% k	6 2%	3 10%
Increased slightly	(1) 112 22%	55 22%	57 23%	18 29%	85 21%	9 26%	29 32% g	83 20%	50 25%	62 20%	48 33% k	56 17%	9 34%
Stayed the same	(0) 349 69%	179 71%	170 68%	33 52%	303 74% ce	13 40%	44 49% f	305 74% f	131 66%	218 72%	76 52%	262 79% j	10 41%
Decreased slightly	(-1) 13 2%	4 2%	8 3%	1 1%	8 2%	3 10% cd	4 4%	9 2%	3 1%	10 3%	3 2%	8 2%	2 6%
Decreased significantly	(-2) 4 1%	1 1%	2 1%	* 1% d	1 *	2 6% d	- -	4 1%	* *	3 1%	1 1%	- -	2 9%
<b>NETS</b>													
Net: Increased	138 27%	69 27%	70 28%	29 46% d	95 23%	14 44% d	42 47% g	96 23%	64 32% i	74 24%	65 45% k	62 19%	11 44%
Net: Decreased	16 3%	6 2%	10 4%	1 2%	10 2%	5 16% cd	4 4%	13 3%	3 2%	13 4%	4 3%	8 2%	4 15%
Mean score	.3	.3	.3	.6 d	.2	.4	.6 g	.2	.4 i	.2	.5 k	.2	.3
Standard deviation	.63	.62	.65	.80	.54	1.08	.79	.58	.65	.62	.77	.48	1.05
Standard error	.03	.04	.04	.08	.03	.17	.06	.03	.04	.04	.06	.03	.22

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



**QES Q2 2019****Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	169	146	22	6	22	36	24	16	31	18	17	19	149
	34%	32%	43%	34%	31%	34%	36%	27%	26%	59%	44%	39%	33%
		a							defgh	gh			
Inflation	154	140	15	7	27	32	26	17	26	9	9	23	131
	31%	31%	28%	36%	39%	31%	39%	30%	22%	31%	24%	48%	29%
					h		h					l	
Exchange rates	149	129	20	8	11	44	21	19	34	2	10	16	133
	30%	29%	38%	43%	15%	42%	31%	33%	29%	8%	25%	32%	29%
		a				dij	i	di	i		i		
Interest rates	116	102	14	2	18	29	17	10	29	4	7	12	104
	23%	23%	26%	12%	26%	28%	25%	17%	25%	13%	18%	25%	23%
						i							
Business rates	103	83	20	1	22	27	15	8	25	2	3	12	91
	20%	19%	37%	7%	31%	26%	23%	14%	21%	8%	7%	24%	20%
		a			gij	ij	j		j				
Corporate Taxation	84	72	12	4	13	18	15	9	20	2	4	9	75
	17%	16%	23%	24%	18%	17%	22%	16%	17%	6%	10%	18%	17%
		a					i						
None of the above	78	76	2	-	12	9	11	10	24	4	8	*	78
	16%	17%	4%	-	16%	9%	16%	18%	20%	14%	22%	1%	17%
		b						e	e		k		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	169	80	89	30	126	13	41	128	60	109	53	102	14
	34%	32%	36%	48%	31%	39%	45%	31%	30%	36%	36%	31%	55%
			d				g						
Inflation	154	71	83	25	105	24	35	120	63	91	67	75	12
	31%	28%	33%	40%	26%	73%	39%	29%	32%	30%	46%	23%	47%
			d			cd	g				k		
Exchange rates	149	80	69	20	112	16	26	122	57	92	47	87	15
	30%	31%	28%	32%	28%	48%	30%	30%	29%	30%	32%	26%	61%
						d							
Interest rates	116	50	65	17	85	13	27	89	51	65	48	60	8
	23%	20%	26%	27%	21%	41%	30%	21%	26%	21%	33%	18%	31%
						d	g				k		
Business rates	103	56	47	21	65	17	36	67	40	63	46	54	3
	20%	22%	19%	33%	16%	52%	40%	16%	20%	21%	32%	16%	13%
				d		cd	g				k		
Corporate Taxation	84	43	41	22	50	12	29	55	32	52	33	50	1
	17%	17%	16%	34%	12%	36%	32%	13%	16%	17%	23%	15%	3%
				d		d	g				k		
None of the above	78	40	38	*	78	*	2	77	28	51	13	65	-
	16%	16%	15%	1%	19%	*	2%	19%	14%	17%	9%	20%	-
					ce			f				j	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q15\_SUM. What do you expect to happen to the following economic indicators over the next twelve months?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
Economic prospects for London	503	120	175	208	-2
	100%	24%	35%	41%	
Economic prospects for your company	503	112	246	146	-1
	100%	22%	49%	29%	
UK economic growth	503	112	139	252	-3
	100%	22%	28%	50%	

**QES Q2 2019****Q15\_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 112	99	12	4	18	27	15	11	26	5	5	16	96
	22%	22%	23%	21%	26%	26%	23%	20%	22%	16%	12%	32%	21%
				j	j								
Stay the same	(0) 139	117	22	4	16	36	11	14	37	8	12	12	127
	28%	26%	41%	24%	23%	35%	17%	25%	31%	29%	31%	25%	28%
		a			f								
Worsen	(-1) 252	234	19	10	36	41	40	32	56	16	21	21	231
	50%	52%	35%	55%	51%	39%	60%	56%	47%	55%	57%	43%	51%
		b			e		e			e			
Mean score	-3	-.3	-.1	-.3	-.3	-.1	-.4	-.4	-.3	-.4	-.4	-.1	-.3
		a			j								
Standard deviation	.80	.81	.76	.83	.85	.80	.84	.80	.79	.77	.71	.87	.80
Standard error	.04	.05	.06	.20	.11	.08	.11	.10	.09	.11	.08	.12	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q15\_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	112	56	56	33	74	5	31	80	61	50	42	68	1
		22%	22%	22%	52%	18%	16%	35%	19%	31%	16%	29%	21%	3%
				de			g		i		k			
Stay the same	(0)	139	68	71	14	123	2	23	116	59	80	34	105	1
		28%	27%	28%	23%	30%	6%	26%	28%	30%	26%	23%	32%	3%
				e	e									
Worsen	(-1)	252	130	123	16	210	26	35	218	77	175	70	159	24
		50%	51%	49%	26%	52%	79%	39%	53%	39%	57%	48%	48%	94%
				c	cd		f		h					
Mean score		-.3	-.3	-.3	.3	-.3	-.6	*	-.3	-.1	-.4	-.2	-.3	-.9
				de	e		g		i					
Standard deviation		.80	.81	.80	.85	.77	.75	.86	.78	.83	.76	.86	.78	.38
Standard error		.04	.05	.05	.08	.04	.12	.07	.04	.05	.05	.07	.04	.08

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q15\_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	120	106	14	5	19	28	17	10	28	7	6	18	102
		24%	23%	28%	29%	28%	27%	26%	17%	24%	22%	16%	37%	22%
Stay the same	(0)	175	151	24	5	19	41	20	23	45	9	12	12	163
		35%	34%	45%	25%	28%	40%	30%	40%	37%	31%	33%	25%	36%
				a										
Worsen	(-1)	208	194	14	8	31	35	29	24	46	14	20	19	190
		41%	43%	27%	46%	44%	34%	44%	42%	39%	47%	52%	38%	42%
				b								e		
Mean score		-2		*	-2	-2	-.1	-.2	-.2	-.2	-.3	-.4	*	-.2
				a			j							
Standard deviation		.79	.79	.75	.87	.84	.78	.82	.74	.78	.81	.75	.88	.78
Standard error		.04	.04	.05	.21	.11	.07	.11	.09	.09	.12	.09	.13	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2019****Q15\_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	120	57	63	38	75	7	38	82	61	60	50	70	1
		24%	23%	25%	60%	18%	21%	43%	20%	31%	20%	34%	21%	3%
					de			g		i		k		
Stay the same	(0)	175	91	83	20	152	3	29	146	80	95	40	134	1
		35%	36%	33%	31%	37%	9%	33%	35%	40%	31%	27%	40%	4%
					e	e				i		j		
Worsen	(-1)	208	104	104	6	179	23	22	186	58	150	56	129	23
		41%	41%	41%	9%	44%	70%	25%	45%	29%	49%	38%	39%	93%
					c	cd		f		h				
Mean score		-.2	-.2	-.2	.5	-.3	-.5	.2	-.3	*	-.3	*	-.2	-.9
					de			g		i				
Standard deviation		.79	.78	.80	.66	.75	.83	.80	.77	.78	.78	.85	.75	.39
Standard error		.04	.05	.05	.07	.04	.13	.06	.04	.05	.05	.07	.04	.08

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2019****Q15\_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454	
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	112	96	16	8	7	31	16	9	25	8	9	12	100
		22%	21%	30%	42%	10%	29%	24%	16%	21%	27%	23%	24%	22%
			a			dg	d			d	d			
Stay the same	(0)	246	219	26	8	42	39	34	27	61	17	17	27	219
		49%	49%	50%	43%	60%	37%	50%	48%	51%	57%	46%	54%	48%
				e					e					
Worsen	(-1)	146	135	10	3	21	35	17	21	33	5	12	11	135
		29%	30%	19%	15%	30%	33%	26%	36%	28%	16%	30%	22%	30%
			b			i	i		i					
Mean score		-.1	-.1	.1	.3	-.2	*	*	-.2	-.1	.1	-.1	*	-.1
			a							dg				
Standard deviation		.71	.71	.70	.73	.60	.79	.71	.70	.70	.66	.74	.68	.72
Standard error		.03	.04	.05	.17	.08	.08	.10	.09	.08	.10	.09	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



**QES Q2 2019****Q15\_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22	
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	112	61	51	40	72	-	39	73	63	49	48	61	2
		22%	24%	21%	64%	18%	-	43%	18%	32%	16%	33%	18%	10%
					de	e		g	i		k			
Stay the same	(0)	246	113	133	18	222	6	33	213	101	145	49	193	4
		49%	44%	53%	28%	55%	18%	37%	51%	51%	47%	33%	58%	17%
					ce	ce		f				j		
Worsen	(-1)	146	80	65	5	114	27	18	127	34	111	49	78	18
		29%	32%	26%	8%	28%	82%	20%	31%	17%	37%	34%	24%	73%
					c	cd		f		h		k		
Mean score		-.1	-.1	-.1	.6	-.1	-.8	.2	-.1	.1	-.2	*	-.1	-.6
					de	e		g		i				
Standard deviation		.71	.74	.68	.64	.67	.39	.77	.69	.69	.70	.82	.65	.67
Standard error		.03	.04	.05	.06	.04	.06	.06	.04	.04	.04	.06	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2019

### Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	313	190	18	60	110	54	68	75	47	71	49	454
Weighted Total	503	451	52	18	70	104	67	57	119	30	38	49	454
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	114	91	23	2	18	24	16	7	30	8	9	13	101
	23%	20%	44%	13%	25%	23%	24%	12%	25%	26%	25%	27%	22%
		a							g	g	g		
Employing new staff from the UK workforce	57	32	24	5	7	13	8	6	10	7	2	9	47
	11%	7%	47%	26%	10%	12%	11%	10%	9%	24%	6%	19%	10%
		a								ghj			
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	29	20	9	*	5	6	7	6	2	2	-	1	28
	6%	5%	16%	3%	7%	6%	10%	10%	2%	7%	-	3%	6%
		a			j	j	hj	hj		j			
Employing apprentice(s)	25	14	11	3	1	8	5	3	3	*	1	3	21
	5%	3%	20%	15%	2%	7%	8%	6%	3%	1%	3%	7%	5%
		a											
Employing work experience students or interns	18	8	10	*	1	6	4	3	1	2	1	1	17
	4%	2%	19%	2%	1%	5%	6%	5%	1%	5%	2%	2%	4%
		a											
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	17	10	6	-	2	4	3	4	1	1	-	2	15
	3%	2%	12%	-	3%	4%	5%	7%	1%	4%	-	4%	3%
		a						j					
None of the above	348	335	13	11	45	74	44	44	87	17	25	27	320
	69%	74%	24%	61%	64%	72%	66%	76%	73%	57%	68%	56%	71%
		b						i				k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2019

**Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	503	282	221	101	362	40	158	345	236	267	159	322	22
Weighted Total	503	253	250	63	407	33	89	414	198	305	146	332	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	114	50	64	36	72	6	53	61	66	48	54	58	3
	23%	20%	26%	57%	18%	19%	60%	15%	33%	16%	37%	17%	10%
				de			g		i		k		
Employing new staff from the UK workforce	57	33	24	32	19	5	46	11	37	20	28	28	1
	11%	13%	10%	51%	5%	17%	51%	3%	19%	6%	19%	8%	4%
				de		d	g		i		k		
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	29	21	8	15	12	2	25	4	24	5	11	17	2
	6%	8%	3%	24%	3%	6%	27%	1%	12%	2%	7%	5%	7%
		b		de			g		i				
Employing apprentice(s)	25	14	11	18	3	3	20	4	16	9	16	7	2
	5%	6%	4%	28%	1%	10%	23%	1%	8%	3%	11%	2%	7%
				de		d	g		i		k		
Employing work experience students or interns	18	13	5	10	6	2	14	4	15	3	10	7	-
	4%	5%	2%	15%	2%	5%	15%	1%	7%	1%	7%	2%	-
				d			g		i		k		
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	17	11	6	9	5	2	13	3	12	5	10	4	2
	3%	4%	2%	14%	1%	7%	15%	1%	6%	2%	7%	1%	7%
				d		d	g		i		k		
None of the above	348	177	171	8	318	21	8	339	107	241	72	256	20
	69%	70%	68%	13%	78%	65%	9%	82%	54%	79%	49%	77%	81%
				c		c	f		h		j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l