

LCCI – QES Q1 2019

Methodology: ComRes interviewed 571 London business decision makers online between the 13th February and 11th March 2019. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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QES Q1 2019

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Base: All respondents	

QES Q1 2019**Total employed.**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	294	294	-	16	41	72	39	36	63	15	12	28	266
	51%	57%	-	80%	51%	61%	52%	55%	47%	43%	27%	57%	51%
		b			j	hj	j	j	j				
10-19	31	-	31	3	7	7	5	4	4	*	3	8	24
	6%	-	53%	14%	8%	6%	6%	6%	3%	1%	7%	15%	5%
			a									l	
20-49	16	-	16	1	3	3	4	1	1	1	1	3	13
	3%	-	27%	4%	4%	2%	6%	2%	1%	3%	2%	5%	3%
			a										
50-99	6	-	6	-	2	2	*	1	1	-	*	1	5
	1%	-	10%	-	2%	1%	1%	1%	1%	-	1%	2%	1%
			a										
100-199	2	-	2	*	*	1	-	*	*	*	-	*	1
	*	-	3%	1%	*	1%	-	*	*	*	-	1%	*
			a										
200-249	2	-	2	*	-	1	-	*	1	-	-	*	2
	*	-	3%	1%	-	1%	-	*	1%	-	-	*	*
			a										
250-499	1	-	1	-	1	1	*	-	*	-	-	1	1
	*	-	2%	-	1%	*	*	-	*	-	-	1%	*
			a										
500+	1	-	1	-	1	*	-	*	*	*	-	1	1
	*	-	2%	-	1%	*	-	*	*	*	-	1%	*
			a										
Sole trader	218	218	-	-	25	33	27	24	65	17	27	9	209
	38%	43%	-	-	32%	28%	35%	36%	48%	52%	63%	18%	40%
		b							de	de	defgh		k
Total number of employees	5946	1555	4392	204	1932	1295	559	481	1015	276	183	1837	4110
Mean score	10.4	3.0	73.9	9.9	24.3	11.0	7.4	7.4	7.5	8.2	4.3	37.1	7.9
			a									l	
Standard deviation	97.55	2.12	297.11	24.65	243.03	45.89	26.54	41.40	43.47	54.68	9.07	308.62	38.48

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Total employed.**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication					Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l
571	406	165	18	93	115	40	64	123	39	79	61	510
571	512	59	21	79	118	76	65	135	34	43	49	522
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
4.08	.10	23.13	5.81	25.20	4.28	4.20	5.18	3.92	8.76	1.02	39.51	1.70

QES Q1 2019

Total employed.

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	294	169	125	44	226	23	45	248	97	197	89	191	13
	51%	54%	48%	60%	50%	55%	52%	51%	48%	53%	55%	50%	55%
10-19	31	24	7	7	21	3	13	18	15	17	9	20	2
	6%	8%	3%	9%	5%	8%	16%	4%	7%	4%	5%	5%	9%
		b					g						
20-49	16	9	7	5	10	1	9	7	11	5	5	10	1
	3%	3%	3%	7%	2%	3%	10%	1%	5%	1%	3%	3%	3%
				d			g		i				
50-99	6	4	2	2	3	-	4	2	3	3	2	3	-
	1%	1%	1%	3%	1%	-	4%	*	1%	1%	1%	1%	-
				d			g						
100-199	2	1	1	*	1	*	2	*	1	1	*	1	-
	*	*	*	1%	*	1%	2%	*	*	*	*	*	-
							g						
200-249	2	2	-	*	1	*	2	*	2	*	*	2	-
	*	1%	-	*	*	*	2%	*	1%	*	*	*	-
							g						
250-499	1	1	1	1	*	*	1	*	1	1	1	1	*
	*	*	*	1%	*	*	1%	*	*	*	*	*	1%
							g						
500+	1	1	*	1	*	1	1	*	1	*	1	*	1
	*	*	*	1%	*	1%	1%	*	1%	*	*	*	2%
							g						
Sole trader	218	100	118	13	192	13	10	208	71	147	55	156	7
	38%	32%	45%	17%	42%	31%	11%	43%	36%	40%	34%	41%	31%
			a		c			f					
Total number of employees	5946	4267	1679	1538	2907	1501	3544	2403	3007	2939	1701	2937	1308
Mean score	10.4	13.7	6.5	21.0	6.4	35.3	40.9	5.0	15.0	7.9	10.5	7.6	55.4
				d			g						
Standard deviation	97.55	128.45	34.38	83.83	28.38	329.67	243.21	23.53	67.43	110.49	54.34	33.33	444.58
Standard error	4.08	7.06	2.22	8.94	1.35	49.70	20.34	1.14	4.44	5.99	4.28	1.70	90.75

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

S1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	489 86%	441 86%	48 80%	16 76%	70 88%	92 78%	65 86%	59 91% e	120 89% e	28 82%	39 91% e	43 87%	446 85%
Control of or having a say in operational decisions	501 88%	453 88% b	49 82%	18 88%	60 75%	104 88% d	67 88%	56 86%	127 94% d	29 87%	40 92% d	37 74%	464 89% k
Recruitment (hiring new staff on a permanent or temporary basis)	282 49%	245 48%	37 62% a	7 32%	44 55%	54 45%	35 46%	38 59%	70 51%	16 48%	18 42%	27 54%	255 49%
Directly managing one or more employees	269 47%	228 44%	42 70% a	13 63%	48 60% ij	56 47% ij	32 43%	33 51% ij	64 48% ij	9 26%	14 32%	32 64% l	238 46%
IT systems	334 59%	308 60% b	27 45%	10 51%	44 55%	55 46%	58 76% deij	40 61%	91 67% eij	15 46%	21 48%	27 54%	307 59%
Procurement / supply chain management	301 53%	276 54% b	25 42%	13 62%	43 54%	61 52%	37 49%	34 52%	81 59% j	14 42%	19 44%	29 59%	272 52%
None of the above	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

S1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	489	269	220	61	386	41	71	418	164	324	130	337	22
	86%	87%	84%	84%	85%	97%	82%	86%	82%	88%	80%	87%	92%
						cd						j	
Control of or having a say in operational decisions	501	273	228	55	406	39	72	429	171	330	138	341	22
	88%	88%	88%	76%	89%	93%	83%	89%	85%	89%	85%	89%	95%
					c	c							
Recruitment (hiring new staff on a permanent or temporary basis)	282	170	112	52	202	28	62	220	99	182	83	190	9
	49%	55%	43%	71%	44%	66%	71%	45%	49%	49%	51%	49%	37%
		b		d		d	g						
Directly managing one or more employees	269	154	115	45	195	29	61	209	94	176	83	173	14
	47%	50%	44%	62%	43%	69%	70%	43%	47%	47%	51%	45%	58%
				d		d	g						
IT systems	334	191	143	40	265	29	51	283	113	221	90	235	9
	59%	62%	55%	54%	58%	69%	59%	58%	56%	60%	55%	61%	39%
Procurement / supply chain management	301	176	125	36	234	31	48	253	98	203	89	199	13
	53%	56%	48%	49%	51%	72%	55%	52%	49%	55%	55%	52%	53%
		b				cd							
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**S2.Please choose the region you currently work in.**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	Total	a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**S2.Please choose the region you currently work in.**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

London

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
571	331	240	88	439	44	143	428	231	340	161	386	24
571	311	260	73	455	42	87	484	201	370	162	385	24
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
571	311	260	73	455	42	87	484	201	370	162	385	24
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

QES Q1 2019**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	218	218	-	-	25	33	27	24	65	17	27	9	209
	38%	43%	-	-	32%	28%	35%	36%	48%	52%	63%	18%	40%
		b							de	de	defgh		k
1-9	294	294	-	16	41	72	39	36	63	15	12	28	266
	51%	57%	-	80%	51%	61%	52%	55%	47%	43%	27%	57%	51%
		b			j	hj	j	j	j				
10-19	31	-	31	3	7	7	5	4	4	*	3	8	24
	6%	-	53%	14%	8%	6%	6%	6%	3%	1%	7%	15%	5%
			a									l	
20-49	16	-	16	1	3	3	4	1	1	1	1	3	13
	3%	-	27%	4%	4%	2%	6%	2%	1%	3%	2%	5%	3%
			a										
50-99	6	-	6	-	2	2	*	1	1	-	*	1	5
	1%	-	10%	-	2%	1%	1%	1%	1%	-	1%	2%	1%
			a										
100-199	2	-	2	*	*	1	-	*	*	*	-	*	1
	*	-	3%	1%	*	1%	-	*	*	*	-	1%	*
			a										
200-249	2	-	2	*	-	1	-	*	1	-	-	*	2
	*	-	3%	1%	-	1%	-	*	1%	-	-	*	*
			a										
250-499	1	-	1	-	1	1	*	-	*	-	-	1	1
	*	-	2%	-	1%	*	*	-	*	-	-	1%	*
			a										
500+	1	-	1	-	1	*	-	*	*	*	-	1	1
	*	-	2%	-	1%	*	-	*	*	*	-	1%	*
			a										
NETS													
Net: More than 9	59	-	59	4	13	13	10	6	8	2	4	13	47
	10%	-	100%	20%	17%	11%	13%	9%	6%	5%	10%	25%	9%
			a		h							l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**D1. How many people does your company employ?**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
BCC NETS													
Net: 0-19	543	512	31	19	73	112	71	63	132	32	41	44	499
	95%	100%	53%	94%	92%	94%	93%	97%	97%	96%	97%	90%	96%
		b										k	
Net: 20-199	23	-	23	1	5	5	5	2	3	1	1	4	20
	4%	-	39%	5%	7%	4%	7%	3%	2%	3%	3%	8%	4%
		a											
Net: 200-499	3	-	3	*	1	1	*	*	1	-	-	1	2
	1%	-	5%	1%	1%	1%	*	*	1%	-	-	1%	*
		a											
Net: 500+	1	-	1	-	1	*	-	*	*	*	-	1	1
	*	-	2%	-	1%	*	-	*	*	*	-	1%	*
		a											
ONS NETS													
Net: 0-9	512	512	-	16	66	105	66	59	128	32	39	37	475
	90%	100%	-	80%	83%	89%	87%	91%	94%	95%	90%	75%	91%
		b							d			k	
Net: 10-19	31	-	31	3	7	7	5	4	4	*	3	8	24
	6%	-	53%	14%	8%	6%	6%	6%	3%	1%	7%	15%	5%
		a										l	
Net: 20-49	16	-	16	1	3	3	4	1	1	1	1	3	13
	3%	-	27%	4%	4%	2%	6%	2%	1%	3%	2%	5%	3%
		a											
Net: 50-99	6	-	6	-	2	2	*	1	1	-	*	1	5
	1%	-	10%	-	2%	1%	1%	1%	1%	-	1%	2%	1%
		a											
Net: 100-249	3	-	3	*	*	1	-	*	1	*	-	1	3
	1%	-	6%	2%	*	1%	-	*	1%	*	-	1%	1%
		a											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 250+	3	-	3	-	1	1	*	*	1	*	-	1	2
	*	-	5% a	-	1%	1%	*	*	*	*	-	2%	*

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

D1. How many people does your company employ?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	218	100	118	13	192	13	10	208	71	147	55	156	7
	38%	32%	45%	17%	42%	31%	11%	43%	36%	40%	34%	41%	31%
		a			c			f					
1-9	294	169	125	44	226	23	45	248	97	197	89	191	13
	51%	54%	48%	60%	50%	55%	52%	51%	48%	53%	55%	50%	55%
10-19	31	24	7	7	21	3	13	18	15	17	9	20	2
	6%	8%	3%	9%	5%	8%	16%	4%	7%	4%	5%	5%	9%
		b					g						
20-49	16	9	7	5	10	1	9	7	11	5	5	10	1
	3%	3%	3%	7%	2%	3%	10%	1%	5%	1%	3%	3%	3%
				d			g		i				
50-99	6	4	2	2	3	-	4	2	3	3	2	3	-
	1%	1%	1%	3%	1%	-	4%	*	1%	1%	1%	1%	-
				d			g						
100-199	2	1	1	*	1	*	2	*	1	1	*	1	-
	*	*	*	1%	*	1%	2%	*	*	*	*	*	-
							g						
200-249	2	2	-	*	1	*	2	*	2	*	*	2	-
	*	1%	-	*	*	*	2%	*	1%	*	*	*	-
							g						
250-499	1	1	1	1	*	*	1	*	1	1	1	1	*
	*	*	*	1%	*	*	1%	*	*	*	*	*	1%
							g						
500+	1	1	*	1	*	1	1	*	1	*	1	*	1
	*	*	*	1%	*	1%	1%	*	1%	*	*	*	2%
							g						
NETS													
Net: More than 9	59	42	17	16	37	6	31	28	33	27	18	37	3
	10%	14%	7%	22%	8%	14%	36%	6%	16%	7%	11%	10%	14%
		b		d			g		i				
BCC NETS													
Net: 0-19	543	293	250	64	440	40	69	474	183	360	153	368	22
	95%	94%	96%	87%	97%	94%	79%	98%	91%	97%	94%	96%	94%
					c			f		h			

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

D1. How many people does your company employ?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 20-199	23	15	9	8	14	2	14	9	14	9	8	15	1
	4%	5%	3%	11%	3%	4%	16%	2%	7%	2%	5%	4%	3%
				d			g		i				
Net: 200-499	3	2	1	1	2	*	3	1	3	1	1	2	*
	1%	1%	*	1%	*	1%	3%	*	1%	*	1%	1%	1%
							g						
Net: 500+	1	1	*	1	*	1	1	*	1	*	1	*	1
	*	*	*	1%	*	1%	1%	*	1%	*	*	*	2%
							g						
ONS NETS													
Net: 0-9	512	269	243	57	418	37	55	456	168	344	144	347	20
	90%	86%	93%	78%	92%	86%	64%	94%	84%	93%	89%	90%	86%
			a		c			f		h			
Net: 10-19	31	24	7	7	21	3	13	18	15	17	9	20	2
	6%	8%	3%	9%	5%	8%	16%	4%	7%	4%	5%	5%	9%
		b					g						
Net: 20-49	16	9	7	5	10	1	9	7	11	5	5	10	1
	3%	3%	3%	7%	2%	3%	10%	1%	5%	1%	3%	3%	3%
				d			g		i				
Net: 50-99	6	4	2	2	3	-	4	2	3	3	2	3	-
	1%	1%	1%	3%	1%	-	4%	*	1%	1%	1%	1%	-
				d			g						
Net: 100-249	3	3	1	1	2	1	3	*	3	1	1	3	-
	1%	1%	*	1%	*	1%	4%	*	1%	*	*	1%	-
							g						
Net: 250+	3	2	1	1	1	1	2	1	2	1	1	1	1
	*	1%	*	2%	*	2%	2%	*	1%	*	1%	*	3%
				d			g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

D2. Which of the following best describes your company sector?

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	1	-	1	1	-	-	-	-	-	-	-	1	-
	*	-	1%	4%	-	-	-	-	-	-	-	1%	-
			a									l	
Production	20	16	3	20	-	-	-	-	-	-	-	20	-
	3%	3%	6%	96%	-	-	-	-	-	-	-	40%	-
												l	
Construction	29	20	9	-	29	-	-	-	-	-	-	29	-
	5%	4%	14%	-	36%	-	-	-	-	-	-	58%	-
			a		efghij							l	
Motor trades	8	7	1	-	-	8	-	-	-	-	-	-	8
	1%	1%	1%	-	-	7%	-	-	-	-	-	-	1%
						dghj							
Wholesale	20	17	3	-	-	20	-	-	-	-	-	-	20
	3%	3%	4%	-	-	17%	-	-	-	-	-	-	4%
						dfghij							
Retail	55	50	5	-	-	55	-	-	-	-	-	-	55
	10%	10%	9%	-	-	47%	-	-	-	-	-	-	11%
						dfghij						k	
Transport & storage (inc. postal)	11	10	1	-	-	11	-	-	-	-	-	-	11
	2%	2%	2%	-	-	9%	-	-	-	-	-	-	2%
						dfghij							
Accommodation & food services	24	20	4	-	-	24	-	-	-	-	-	-	24
	4%	4%	7%	-	-	20%	-	-	-	-	-	-	5%
						dfghij							
Information & communication	76	66	10	-	-	-	76	-	-	-	-	-	76
	13%	13%	17%	-	-	-	100%	-	-	-	-	-	15%
						deg hij						k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance & insurance	20	17	3	-	-	-	-	20	-	-	-	-	20
	4%	3%	5%	-	-	-	-	31% defhij	-	-	-	-	4%
Property	50	46	5	-	50	-	-	-	-	-	-	-	50
	9%	9%	8%	-	64% efghij	-	-	-	-	-	-	-	10% k
Professional, scientific & technical	135	128	8	-	-	-	-	-	135	-	-	-	135
	24%	25% b	13%	-	-	-	-	-	100% defgij	-	-	-	26% k
Business administration and support services	45	42	3	-	-	-	-	45	-	-	-	-	45
	8%	8%	5%	-	-	-	-	69% defhij	-	-	-	-	9% k
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	27	26	1	-	-	-	-	-	-	27	-	-	27
	5%	5% b	1%	-	-	-	-	-	-	79% defghj	-	-	5%
Health	7	6	1	-	-	-	-	-	-	7	-	-	7
	1%	1%	2%	-	-	-	-	-	-	21% defghj	-	-	1%
Arts, entertainment, recreation and other services	43	39	4	-	-	-	-	-	-	-	43	-	43
	8%	8%	7%	-	-	-	-	-	-	-	100% defghi	-	8% k
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS													
Net: Manufacturing	49	37	13	21	29	-	-	-	-	-	-	49	-
	9%	7%	21%	100%	36%	-	-	-	-	-	-	100%	-
			a		efghij							l	
Net: Services	522	475	47	-	50	118	76	65	135	34	43	-	522
	91%	93%	79%	-	64%	100%	100%	100%	100%	100%	100%	-	100%
		b				d	d	d	d	d	d		k
Net: Agriculture, forestry & fishing / production	21	16	4	21	-	-	-	-	-	-	-	21	-
	4%	3%	7%	100%	-	-	-	-	-	-	-	42%	-
												l	
Net: Construction / property	79	66	13	-	79	-	-	-	-	-	-	29	50
	14%	13%	22%	-	100%	-	-	-	-	-	-	58%	10%
			a		efghij							l	
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	118	105	13	-	-	118	-	-	-	-	-	-	118
	21%	21%	22%	-	-	100%	-	-	-	-	-	-	23%
						dfghij							k
Net: Finance & insurance/ Business administration & support services	65	59	6	-	-	-	-	65	-	-	-	-	65
	11%	12%	9%	-	-	-	-	100%	-	-	-	-	12%
								defhij					k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

D2. Which of the following best describes your company sector?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Public administration and defence / education / health	34	32	2	-	-	-	-	-	-	34	-	-	34
	6%	6%	3%	-	-	-	-	-	-	100%	-	-	6%
										defghj			k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

D2. Which of the following best describes your company sector?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24	
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Agriculture, forestry & fishing	1 *	1 *	- -	- -	1 *	- -	- -	1 *	- -	1 *	- -	1 *	- -	
Production	20 3%	6 2%	14 5% a	6 8% d	12 3%	2 6%	6 7% g	14 3%	5 2%	15 4%	9 6% k	8 2%	3 14%	
Construction	29 5%	11 4%	18 7%	5 7%	19 4%	5 12% d	13 15% g	16 3%	10 5%	18 5%	13 8% k	15 4%	1 4%	
Motor trades	8 1%	1 *	7 3% a	2 2%	6 1%	- -	3 4% g	4 1%	3 2%	4 1%	5 3%	3 1%	- -	
Wholesale	20 3%	12 4%	8 3%	4 6%	14 3%	2 4%	4 5%	16 3%	4 2%	16 4%	4 3%	16 4%	- -	
Retail	55 10%	36 12%	19 7%	9 12%	45 10%	1 3%	4 4%	52 11% f	31 15% i	24 7%	21 13%	34 9%	* 2%	
Transport & storage (inc. postal)	11 2%	* *	11 4% a	1 1%	9 2%	2 4%	2 3%	9 2%	1 *	10 3% h	8 5% k	3 1%	- -	
Accommodation & food services	24 4%	17 6%	7 3%	3 5%	18 4%	2 6%	4 5%	20 4%	13 7% i	11 3%	15 9% k	9 2%	- -	
Information & communication	76 13%	38 12%	38 15%	14 20%	54 12%	7 17%	10 12%	66 14%	18 9%	58 16% h	22 13%	50 13%	4 17%	
Finance & insurance	20 4%	15 5%	5 2%	2 3%	17 4%	1 3%	3 3%	17 4%	6 3%	14 4%	3 2%	17 4%	- -	
Property	50 9%	30 10%	21 8%	4 5%	42 9%	5 12%	6 6%	45 9%	24 12% i	26 7%	8 5%	39 10% j	4 16%	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

D2. Which of the following best describes your company sector?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional, scientific & technical	135	78	57	13	113	9	14	121	49	87	34	94	8
	24%	25%	22%	18%	25%	22%	16%	25%	24%	23%	21%	24%	34%
								f					
Business administration and support services	45	21	24	5	40	-	4	41	11	34	6	39	-
	8%	7%	9%	7%	9%	-	5%	8%	6%	9%	4%	10%	-
					e							j	
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	27	18	9	1	23	2	1	25	5	21	6	20	1
	5%	6%	3%	2%	5%	5%	2%	5%	3%	6%	4%	5%	5%
Health	7	3	4	1	5	-	4	3	3	4	2	5	-
	1%	1%	2%	2%	1%	-	5%	1%	2%	1%	1%	1%	-
							g						
Arts, entertainment, recreation and other services	43	24	19	2	38	3	7	36	15	28	8	33	2
	8%	8%	7%	3%	8%	8%	8%	7%	8%	7%	5%	9%	9%
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	49	18	31	11	31	7	19	30	15	34	22	23	4
	9%	6%	12%	15%	7%	17%	22%	6%	8%	9%	14%	6%	18%
			a	d		d	g				k		
Net: Services	522	293	229	62	424	35	67	454	185	336	140	362	19
	91%	94%	88%	85%	93%	83%	78%	94%	92%	91%	86%	94%	82%
		b			ce			f				j	
Net: Agriculture, forestry & fishing / production	21	7	14	6	12	2	6	15	5	16	9	8	3
	4%	2%	5%	8%	3%	6%	7%	3%	2%	4%	6%	2%	14%
				d			g				k		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

D2. Which of the following best describes your company sector?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Construction / property	79	41	39	9	61	10	19	61	35	45	21	54	5
	14%	13%	15%	12%	13%	24%	22%	13%	17%	12%	13%	14%	20%
							g						
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	118	66	52	19	93	7	18	100	53	66	53	65	*
	21%	21%	20%	26%	20%	16%	21%	21%	26%	18%	32%	17%	2%
									i		k		
Net: Finance & insurance/ Business administration & support services	65	36	29	8	56	1	7	58	18	47	9	56	-
	11%	12%	11%	10%	12%	3%	8%	12%	9%	13%	6%	15%	-
											j		
Net: Public administration and defence / education / health	34	21	13	3	29	2	5	28	9	25	8	25	1
	6%	7%	5%	4%	6%	5%	6%	6%	4%	7%	5%	6%	5%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	5 1%	5 1%	* *	* 1%	- -	3 2%	2 3%	- -	- -	- -	- -	* *	5 1%
Barnet	42 7%	39 8%	3 5%	3 16%	8 10%	9 8%	3 4%	2 4%	7 5%	6 17%	4 8%	4 8%	38 7%
Bexley	4 1%	3 1%	1 1%	- -	- -	- -	1 1%	2 4%	- -	1 3%	- -	- -	4 1%
Brent	14 2%	13 2%	2 3%	* 2%	5 7%	4 3%	- -	- -	4 3%	- -	1 2%	2 4%	12 2%
Bromley	11 2%	10 2%	1 1%	- -	4 5%	3 2%	2 3%	- -	- -	1 3%	- -	2 4%	9 2%
City of London	47 8%	35 7%	12 20%	3 14%	5 6%	7 6%	10 13%	8 13%	15 11%	* 1%	- -	7 15%	40 8%
City of Westminster	39 7%	32 6%	6 11%	2 9%	11 14%	9 8%	3 4%	4 6%	7 5%	- -	3 6%	2 4%	37 7%
Camden	27 5%	25 5%	3 4%	- -	8 10%	6 5%	2 3%	* *	7 5%	2 6%	2 5%	1 2%	26 5%
Croydon	6 1%	6 1%	1 1%	- -	1 2%	2 1%	2 3%	- -	* *	- -	1 1%	- -	6 1%
Ealing	22 4%	20 4%	2 4%	- -	8 10%	* *	- -	5 8%	6 4%	1 3%	3 7%	2 4%	21 4%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Enfield	6	4	1	-	1	-	2	*	1	*	1	1	5
	1%	1%	2%	-	1%	-	3%	1%	1%	1%	1%	1%	1%
Greenwich	10	9	1	-	-	1	2	4	1	-	2	-	10
	2%	2%	2%	-	-	1%	3%	7% deh	1%	-	4%	-	2%
Hackney	14	12	1	-	2	1	5	-	2	3	1	-	14
	2%	2%	2%	-	3%	1%	6%	-	1%	9% egh	1%	-	3%
Hammersmith and Fulham	28	26	2	-	3	1	4	4	11	3	3	1	27
	5%	5%	4%	-	3%	1%	6%	6%	8% e	9% e	6%	3%	5%
Haringey	13	12	1	2	1	2	2	-	1	2	2	3	10
	2%	2%	2%	8%	2%	2%	3%	-	1%	6%	5%	6% l	2%
Harrow	27	25	2	5	2	7	-	6	5	-	2	7	20
	5%	5%	4%	23%	2%	6%	-	10% fi	4%	-	4%	14% l	4%
Havering	3	3	1	-	1	*	-	-	1	-	*	1	2
	1%	1%	1%	-	2%	*	-	-	1%	-	1%	3% l	*
Hillingdon	17	16	1	-	*	4	7	1	4	-	1	*	17
	3%	3%	2%	-	*	4%	10% dj	2%	3%	-	1%	*	3%
Hounslow	19	19	*	3	-	3	-	1	8	4	-	3	16
	3%	4% b	*	16%	-	3%	-	2%	6% dj	11% defgj	-	7%	3%
Islington	17	14	3	-	3	1	*	4	5	2	2	-	17
	3%	3%	6%	-	3%	*	*	7% e	4%	7% e	5% e	-	3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Kensington and Chelsea	19	15	4	-	4	8	-	1	4	1	1	-	19
	3%	3%	6%	-	5%	7%	-	2%	3%	4%	1%	-	4%
Kingston upon Thames	9	9	-	2	1	-	-	1	5	-	-	3	7
	2%	2%	-	8%	2%	-	-	2%	4%	-	-	6%	1%
Lambeth	16	13	3	-	1	9	2	2	1	1	2	1	16
	3%	3%	6%	-	1%	7%	2%	3%	*	3%	5%	1%	3%
Lewisham	11	10	1	-	-	4	-	4	2	1	-	-	11
	2%	2%	1%	-	-	4%	-	6%	1%	3%	-	-	2%
Merton	4	4	-	-	-	1	-	1	-	-	1	-	4
	1%	1%	-	-	-	1%	-	2%	-	-	3%	-	1%
Newham	6	6	*	-	-	3	-	1	-	1	1	-	6
	1%	1%	*	-	-	3%	-	2%	-	3%	3%	-	1%
Redbridge	8	8	*	-	*	1	5	-	1	-	1	-	8
	1%	2%	*	-	*	1%	6%	-	1%	-	1%	-	2%
Richmond upon Thames	18	17	1	-	-	9	-	1	8	-	1	-	18
	3%	3%	2%	-	-	7%	-	2%	6%	-	1%	-	4%
Southwark	21	18	3	1	1	6	3	-	6	2	3	1	20
	4%	4%	4%	4%	1%	5%	4%	-	4%	6%	7%	3%	4%
Sutton	19	19	-	-	6	-	10	1	-	-	2	6	13
	3%	4%	-	-	8%	-	13%	2%	-	-	4%	13%	2%
Tower Hamlets	20	18	2	-	1	4	6	4	4	-	*	1	19
	3%	4%	3%	-	2%	4%	8%	6%	3%	-	1%	3%	4%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Waltham Forest	13	13	1	-	1	4	-	1	5	-	2	1	13
	2%	2%	1%	-	1%	4%	-	2%	4%	-	4%	1%	2%
Wandsworth	32	31	1	-	3	5	-	4	15	2	4	-	32
	6%	6%	2%	-	3%	4%	-	6%	11%	6%	10%	-	6%
		b							df		f		k
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner London	311	269	42	7	41	66	38	36	78	21	24	18	293
	54%	53%	71% a	34%	51%	56%	50%	55%	58%	62%	56%	36%	56% k
Net: Outer London	260	243	17	14	39	52	38	29	57	13	19	31	229
	46%	47% b	29%	66%	49%	44%	50%	45%	42%	38%	44%	64% l	44%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

D3. Which London borough is your business based in?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	5	-	5	2	4	-	*	5	*	5	*	5	-
	1%	-	2% a	2%	1%	-	*	1%	*	1%	*	1%	-
Barnet	42	-	42	2	37	4	5	37	17	25	7	33	2
	7%	-	16% a	2%	8%	8%	6%	8%	9%	7%	4%	9%	8%
Bexley	4	-	4	1	3	-	-	4	-	4	-	4	-
	1%	-	2% a	1%	1%	-	-	1%	-	1%	-	1%	-
Brent	14	-	14	4	10	-	7	8	3	11	4	9	1
	2%	-	5% a	6%	2%	-	8% g	2%	2%	3%	2%	2%	6%
Bromley	11	-	11	1	10	-	1	10	3	8	4	7	-
	2%	-	4% a	1%	2%	-	1%	2%	1%	2%	2%	2%	-
City of London	47	47	-	12	34	1	17	30	17	30	13	33	1
	8%	15% b	-	16% de	8%	3%	20% g	6%	8%	8%	8%	9%	6%
City of Westminster	39	39	-	7	30	2	11	27	17	22	15	24	-
	7%	12% b	-	9%	7%	5%	13% g	6%	9%	6%	9%	6%	-
Camden	27	27	-	2	20	5	3	24	3	24	7	18	3
	5%	9% b	-	3%	4%	12% d	4%	5%	2%	6% h	4%	5%	12%
Croydon	6	-	6	*	6	-	1	6	*	6	2	4	-
	1%	-	2% a	*	1%	-	1%	1%	*	2%	1%	1%	-
Ealing	22	-	22	1	18	3	2	20	4	18	4	18	-
	4%	-	9% a	2%	4%	6%	3%	4%	2%	5%	2%	5%	-
Enfield	6	-	6	*	5	*	1	5	1	5	*	5	*
	1%	-	2% a	*	1%	*	1%	1%	*	1%	*	1%	1%
Greenwich	10	-	10	1	9	-	-	10	2	8	1	10	*
	2%	-	4% a	2%	2%	-	-	2%	1%	2%	*	2%	2%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

D3. Which London borough is your business based in?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
571	331	240	88	439	44	143	428	231	340	161	386	24
571	311	260	73	455	42	87	484	201	370	162	385	24
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
14	14	-	2	10	1	1	12	7	7	3	10	1
2%	4%	-	3%	2%	2%	2%	3%	3%	2%	2%	3%	4%
	b											
28	28	-	1	22	5	2	26	7	21	5	21	2
5%	9%	-	2%	5%	12%	2%	5%	3%	6%	3%	5%	8%
	b				c							
13	13	-	2	11	1	-	13	5	7	6	6	1
2%	4%	-	2%	2%	1%	-	3%	3%	2%	4%	2%	2%
	b											
27	-	27	1	24	1	4	23	8	19	7	18	2
5%	-	10%	2%	5%	3%	5%	5%	4%	5%	4%	5%	8%
		a										
3	-	3	*	2	1	1	3	1	2	1	2	-
1%	-	1%	*	*	3%	1%	1%	1%	*	1%	1%	-
		a			d							
17	-	17	1	16	-	3	15	7	10	5	12	-
3%	-	7%	2%	4%	-	3%	3%	3%	3%	3%	3%	-
		a										
19	-	19	-	18	2	*	19	6	14	4	12	3
3%	-	7%	-	4%	4%	*	4%	3%	4%	3%	3%	14%
		a					f					
17	17	-	1	13	3	2	15	6	11	2	12	3
3%	6%	-	2%	3%	7%	3%	3%	3%	3%	1%	3%	12%
	b											
19	19	-	2	15	1	4	14	8	10	4	15	-
3%	6%	-	3%	3%	3%	5%	3%	4%	3%	2%	4%	-
	b											
9	-	9	2	6	1	-	9	-	9	4	5	-
2%	-	4%	2%	1%	3%	-	2%	-	3%	3%	1%	-
		a							h			
16	16	-	2	15	-	2	14	12	4	5	11	-
3%	5%	-	2%	3%	-	3%	3%	6%	1%	3%	3%	-
	b							i				
11	11	-	3	8	-	3	8	4	7	3	8	-
2%	3%	-	3%	2%	-	3%	2%	2%	2%	2%	2%	-
	b											

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

D3. Which London borough is your business based in?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Merton	4	-	4	-	4	-	-	4	1	3	1	3	-
	1%	-	1%	-	1%	-	-	1%	1%	1%	1%	1%	-
			a										
Newham	6	6	-	1	5	*	*	6	4	3	4	3	-
	1%	2%	-	2%	1%	*	*	1%	2%	1%	2%	1%	-
			b										
Redbridge	8	-	8	-	8	-	*	8	2	7	2	4	2
	1%	-	3%	-	2%	-	*	2%	1%	2%	2%	1%	10%
			a										
Richmond upon Thames	18	-	18	6	11	2	1	17	9	9	9	9	-
	3%	-	7%	8%	2%	4%	2%	3%	5%	2%	6%	2%	-
			a										
Southwark	21	21	-	1	20	1	5	16	13	7	8	13	-
	4%	7%	-	1%	4%	2%	5%	3%	7%	2%	5%	3%	-
			b						i				
Sutton	19	-	19	5	13	1	3	17	4	15	14	6	-
	3%	-	7%	7%	3%	3%	3%	3%	2%	4%	8%	1%	-
			a								k		
Tower Hamlets	20	20	-	4	15	1	4	16	5	15	6	14	-
	3%	6%	-	5%	3%	3%	5%	3%	2%	4%	4%	4%	-
			b										
Waltham Forest	13	-	13	4	5	4	-	13	7	6	8	5	-
	2%	-	5%	5%	1%	9%	-	3%	3%	2%	5%	1%	-
			a	d		d		f			k		
Wandsworth	32	32	-	2	28	3	2	30	14	18	4	26	2
	6%	10%	-	2%	6%	6%	3%	6%	7%	5%	2%	7%	8%
			b									j	
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner London	311	311	-	42	245	24	58	252	124	187	85	214	12
	54%	100%	-	57%	54%	56%	68%	52%	62%	50%	52%	56%	52%
			b				g		i				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**D3. Which London borough is your business based in?**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Net: Outer London

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
571	331	240	88	439	44	143	428	231	340	161	386	24
571	311	260	73	455	42	87	484	201	370	162	385	24
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
260	-	260	31	210	19	28	232	76	184	78	171	11
46%	-	100%	43%	46%	44%	32%	48%	38%	50%	48%	44%	48%
		a					f		h			

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

Q1_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	Mean
Domestic sales	571	88	352	131	-1
	100%	15%	62%	23%	
Cashflow	571	83	329	159	-1
	100%	14%	58%	28%	
Business domestic orders	571	80	364	127	-1
	100%	14%	64%	22%	
Employment	571	42	477	52	*
	100%	7%	84%	9%	

QES Q1 2019**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		Total	a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	88	73	15	7	8	24	11	11	18	5	5	13	75
		15%	14%	26%	33%	10%	20%	14%	17%	13%	14%	11%	27%	14%
			a				d						l	
Same	(0)	352	318	33	12	53	64	43	46	83	24	28	29	323
		62%	62%	56%	58%	66%	54%	57%	71%	61%	71%	64%	58%	62%
							e		e					
Down	(-1)	131	121	11	2	19	31	22	8	35	5	11	7	124
		23%	24%	18%	9%	24%	26%	29%	12%	26%	15%	25%	15%	24%
							g	g		g				
Mean score		-.1	-.1	.1	.2	-.1	-.1	-.1	.1	-.1	*	-.1	.1	-.1
				a					dj				l	
Standard deviation		.62	.61	.66	.62	.57	.68	.64	.54	.62	.54	.59	.64	.61
Standard error		.03	.03	.05	.15	.06	.06	.10	.07	.06	.09	.07	.08	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	88	42	46	38	49	1	29	59	30	58	47	40	*
		15%	14%	18%	51%	11%	3%	33%	12%	15%	16%	29%	10%	2%
					de			g				k		
Same	(0)	352	204	148	32	305	15	47	305	149	203	74	267	11
		62%	66%	57%	44%	67%	35%	54%	63%	74%	55%	45%	69%	48%
			b			ce			i				j	
Down	(-1)	131	64	67	4	101	26	11	120	22	109	41	78	12
		23%	21%	26%	5%	22%	62%	13%	25%	11%	29%	25%	20%	51%
					c	cd		f		h				
Mean score		-.1	-.1	-.1	.5	-.1	-.6	.2	-.1	*	-.1	*	-.1	-.5
					de	e		g		i		k		
Standard deviation		.62	.58	.65	.59	.56	.56	.65	.60	.51	.66	.74	.55	.54
Standard error		.03	.03	.04	.06	.03	.08	.05	.03	.03	.04	.06	.03	.11

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	80	67	13	6	11	15	12	14	16	3	4	15	65
		14%	13%	22%	29%	14%	12%	15%	21%	12%	10%	8%	30%	12%
				a					j				l	
Same	(0)	364	325	39	11	51	77	39	46	86	25	28	24	340
		64%	64%	66%	54%	64%	65%	52%	71%	64%	76%	66%	49%	65%
									f	f			k	
Down	(-1)	127	120	7	4	17	27	25	5	33	5	11	10	117
		22%	23%	12%	17%	22%	23%	33%	8%	25%	14%	26%	20%	22%
			b			g	g	g		g		g		
Mean score		-.1	-.1	.1	.1	-.1	-.1	-.2	.1	-.1	*	-.2	.1	-.1
				a					defhj				l	
Standard deviation		.60	.60	.58	.69	.60	.59	.68	.52	.59	.50	.56	.71	.58
Standard error		.02	.03	.05	.16	.06	.05	.11	.07	.05	.08	.06	.09	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	80	39	41	29	51	*	28	52	29	51	34	45	1
		14%	13%	16%	39%	11%	*	32%	11%	15%	14%	21%	12%	2%
					de	e		g				k		
Same	(0)	364	206	159	38	309	17	47	318	147	217	91	262	12
		64%	66%	61%	52%	68%	40%	54%	66%	73%	59%	56%	68%	49%
						ce			f	i			j	
Down	(-1)	127	66	61	6	95	25	12	115	24	103	37	78	11
		22%	21%	23%	9%	21%	60%	14%	24%	12%	28%	23%	20%	49%
						c	cd		f		h			
Mean score		-.1	-.1	-.1	.3	-.1	-.6	.2	-.1	*	-.1	*	-.1	-.5
					de	e		g		i				
Standard deviation		.60	.58	.62	.62	.56	.51	.66	.57	.52	.63	.66	.56	.55
Standard error		.02	.03	.04	.07	.03	.08	.06	.03	.03	.03	.05	.03	.11

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Employment**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	42	29	13	2	7	8	7	6	7	2	4	8	34
		7%	6%	22%	10%	9%	7%	9%	9%	5%	5%	8%	15%	7%
			a										l	
Same	(0)	477	436	41	16	64	102	56	58	118	30	34	32	445
		84%	85%	68%	79%	80%	86%	73%	89%	87%	88%	78%	64%	85%
			b						f	f			k	
Down	(-1)	52	46	6	2	9	8	14	1	10	2	6	10	42
		9%	9%	10%	12%	11%	7%	18%	2%	7%	7%	13%	20%	8%
						g		g				g	l	
Mean score		*	*	.1	*	*	*	-.1	.1	*	*	*	*	*
				a					f					
Standard deviation		.41	.38	.56	.47	.45	.37	.51	.33	.35	.34	.47	.60	.38
Standard error		.02	.02	.04	.11	.05	.03	.08	.04	.03	.06	.05	.08	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Employment**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
Total		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	42	27	15	26	15	*	31	11	16	25	18	24	*
		7%	9%	6%	36%	3%	*	36%	2%	8%	7%	11%	6%	1%
					de			g			k			
Same	(0)	477	249	228	44	405	29	45	432	174	303	118	340	18
		84%	80%	87%	59%	89%	68%	52%	89%	87%	82%	73%	88%	77%
					a	ce		f			j			
Down	(-1)	52	34	18	3	36	14	10	42	11	42	26	21	5
		9%	11%	7%	5%	8%	32%	12%	9%	5%	11%	16%	5%	22%
						cd				h	k			
Mean score		*	*	*	.3	*	-.3	.2	-.1	*	*	*	*	-.2
					de	e		g		i				
Standard deviation		.41	.45	.35	.56	.33	.48	.65	.32	.37	.42	.52	.34	.44
Standard error		.02	.02	.02	.06	.02	.07	.05	.02	.02	.02	.04	.02	.09

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	83	69	14	10	9	20	4	11	19	4	6	17	66
		14%	13%	23% a	46%	12%	17%	5%	17%	14%	11%	15%	34% l	13%
Same	(0)	329	296	34	6	44	69	44	42	77	21	25	18	311
		58%	58%	57%	31%	56%	58%	58%	64%	57%	62%	59%	37%	60% k
Down	(-1)	159	147	12	5	26	29	28	12	39	9	11	15	144
		28%	29% b	20%	22%	32%	24%	37% g	19%	29%	27%	26%	30%	28%
Mean score		-.1	-.2	* a	.2	-.2	-.1 f	-.3	* f	-.1	-.2	-.1	* l	-.2
Standard deviation		.64	.63	.66	.81	.64	.64	.56	.60	.64	.60	.64	.80	.62
Standard error		.03	.03	.05	.19	.07	.06	.09	.08	.06	.10	.07	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	83	43	40	33	48	1	29	54	30	53	34	48	*
		14%	14%	15%	45%	11%	3%	34%	11%	15%	14%	21%	13%	2%
					de			g				k		
Same	(0)	329	190	140	35	285	10	42	287	142	187	78	243	8
		58%	61%	54%	48%	63%	23%	49%	59%	71%	50%	48%	63%	36%
					e	ce		f	i			j		
Down	(-1)	159	78	81	5	122	31	15	144	28	131	50	94	15
		28%	25%	31%	7%	27%	74%	18%	30%	14%	35%	31%	24%	63%
					c	cd		f		h				
Mean score		-.1	-.1	-.2	.4	-.2	-.7	.2	-.2	*	-.2	-.1	-.1	-.6
					de	e		g		i				
Standard deviation		.64	.61	.66	.62	.59	.52	.70	.61	.54	.67	.72	.60	.53
Standard error		.03	.03	.04	.07	.03	.08	.06	.03	.04	.04	.06	.03	.11

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****SUMMARY TABLE**

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Export sales	571 100%	32 6%	123 21%	42 7%	374 66%	*
Business export orders	571 100%	32 6%	126 22%	43 7%	369 65%	-.1

QES Q1 2019**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	22	11	3	3	8	7	4	4	*	3	5	27
		6%	4%	18% a	14%	4%	7%	9%	7%	3%	1%	6%	11%	5%
Same	(0)	123	103	20	12	16	34	9	10	26	4	12	20	103
		21%	20%	33% a	56%	21%	29% fgi	11%	15%	19%	13%	27% f	40% l	20%
Down	(-1)	42	34	7	3	1	11	7	3	9	2	6	5	37
		7%	7%	13% a	16%	2%	9% d	9% d	4%	6%	6%	13% d	9%	7%
My business does not export outside the UK		374	353	22	3	59	64	54	48	97	27	23	20	355
		66%	69% b	36%	14%	74% ej	54%	71%	74% ej	71% ej	79% ej	54%	40%	68% k
Mean score		*	-.1	.1 a	*	.1	*	*	.1	-.1	-.2	-.1	*	-.1
Standard deviation		.61	.59	.70	.61	.46	.61	.80	.65	.57	.61	.64	.59	.62
Standard error		.04	.05	.07	.16	.08	.08	.19	.14	.09	.19	.10	.09	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All respondents

		LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	18	14	18	14	*	16	16	17	15	15	18	*
		6%	6%	6%	25% de	3%	*	19% g	3%	9% i	4%	9% k	5%	1%
Same	(0)	123	65	58	18	101	4	24	98	60	63	32	87	4
		21%	21%	22%	24% e	22% e	9%	28%	20%	30% i	17%	20%	22%	18%
Down	(-1)	42	18	24	3	29	10	6	36	6	36	12	22	7
		7%	6%	9%	4%	6%	23% cd	6%	7%	3%	10% h	8%	6%	30%
My business does not export outside the UK		374	211	164	35	311	29	40	334	117	257	104	258	12
		66%	68%	63%	47%	68% c	68% c	46%	69% f	59%	69% h	64%	67%	52%
Mean score		*	*	-.1	.4 d	-.1	-.7	.2 g	-.1	.1 i	-.2	*	*	-.6
Standard deviation		.61	.60	.63	.63	.54	.51	.66	.57	.52	.65	.68	.56	.54
Standard error		.04	.05	.06	.09	.04	.11	.07	.05	.05	.06	.08	.04	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	22	10	3	4	8	7	4	4	1	2	6	26
		6%	4%	17%	12%	5%	7%	9%	7%	3%	2%	4%	12%	5%
				a									l	
Same	(0)	126	106	21	10	15	36	9	10	28	5	14	18	109
		22%	21%	35%	51%	19%	30%	11%	15%	20%	15%	32%	36%	21%
				a			fg					fgi	l	
Down	(-1)	43	36	7	5	1	12	7	4	8	1	5	6	37
		7%	7%	12%	23%	1%	10%	9%	6%	6%	3%	12%	12%	7%
				a			d	d				d		
My business does not export outside the UK		369	348	21	3	59	63	54	47	95	27	22	20	350
		65%	68%	36%	14%	74%	53%	71%	72%	70%	79%	52%	40%	67%
			b			ej			ej	ej	ej			k
Mean score		-.1	-.1	.1	-.1	.1	-.1	*	*	-.1	*	-.2	*	-.1
						hj								
Standard deviation		.61	.59	.68	.65	.50	.60	.80	.68	.55	.57	.56	.65	.60
Standard error		.04	.05	.06	.17	.08	.08	.19	.15	.08	.18	.09	.10	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	19	13	18	14	-	17	15	17	16	16	17	-
		6%	6%	5%	25%	3%	-	20%	3%	8%	4%	10%	4%	-
					de			g		i		k		
Same	(0)	126	66	61	15	107	4	20	107	59	67	30	91	6
		22%	21%	23%	21%	24%	9%	23%	22%	29%	18%	18%	24%	24%
						e				i				
Down	(-1)	43	18	24	4	28	10	9	34	10	33	15	22	6
		7%	6%	9%	6%	6%	23%	10%	7%	5%	9%	9%	6%	25%
						cd								
My business does not export outside the UK		369	208	162	35	306	29	41	329	115	254	102	255	12
		65%	67%	62%	48%	67%	68%	47%	68%	58%	69%	63%	66%	52%
						c	c		f		h			
Mean score		-.1	*	-.1	.4	-.1	-.7	.2	-.1	.1	-.1	*	*	-.5
					d			g		i				
Standard deviation		.61	.61	.61	.69	.53	.46	.74	.55	.55	.63	.72	.55	.52
Standard error		.04	.05	.06	.09	.04	.10	.08	.04	.05	.06	.09	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****SUMMARY TABLE**

Base: All those who have export sales / export orders

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Export sales	197	32	123	42	-	*
	100%	16%	62%	21%	-	
Business export orders	202	32	126	43	-	-.1
	100%	16%	63%	21%	-	

QES Q1 2019**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All those who have export sales

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	*f	*g	h	*i	j	k	l
Unweighted Total		242	129	113	15	36	61	17	21	44	10	38	41	201
Weighted Total		197	159	38	18	21	54	22	17	39	7	20	30	167
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	22	11	3	3	8	7	4	4	*	3	5	27
		16%	14%	28%	17%	14%	16%	30%	25%	11%	7%	13%	18%	16%
				a										
Same	(0)	123	103	20	12	16	34	9	10	26	4	12	20	103
		62%	65%	52%	65%	79%	64%	39%	59%	67%	63%	59%	67%	62%
				b										
Down	(-1)	42	34	7	3	1	11	7	3	9	2	6	5	37
		21%	22%	20%	18%	6%	21%	32%	16%	22%	30%	28%	15%	22%
				d										
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		*	-.1	.1	*	.1	*	*	.1	-.1	-.2	-.1	*	-.1
				a										
Standard deviation		.61	.59	.70	.61	.46	.61	.80	.65	.57	.61	.64	.59	.62
Standard error		.04	.05	.07	.16	.08	.08	.19	.14	.09	.19	.10	.09	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All those who have export sales

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	*e	f	g	h	i	j	k	*l
Unweighted Total		242	140	102	54	167	21	90	152	123	119	69	159	14
Weighted Total		197	100	97	39	145	14	46	150	83	114	59	126	11
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	18	14	18	14	*	16	16	17	15	15	18	*
		16%	18%	15%	47% d	10%	1%	36% g	11%	21%	13%	25% k	14%	2%
Same	(0)	123	65	58	18	101	4	24	98	60	63	32	87	4
		62%	64%	60%	46%	70% c	28%	52%	65% f	72% i	55%	54% j	68% j	37%
Down	(-1)	42	18	24	3	29	10	6	36	6	36	12	22	7
		21%	18%	25%	7% c	20% c	70%	12% f	24% f	7% h	31% h	21%	18%	61%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		*	*	-.1	.4 d	-.1	-.7	.2 g	-.1	.1 i	-.2	*	*	-.6
Standard deviation		.61	.60	.63	.63	.54	.51	.66	.57	.52	.65	.68	.56	.54
Standard error		.04	.05	.06	.09	.04	.11	.07	.05	.05	.06	.08	.04	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All those who have export orders

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	*f	*g	h	*i	j	k	l
Unweighted Total		247	133	114	15	36	63	17	22	45	10	39	41	206
Weighted Total		202	164	38	18	21	56	22	18	40	7	20	30	172
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	22	10	3	4	8	7	4	4	1	2	6	26
		16%	14%	26% a	14%	19%	15%	30%	24%	10%	12%	8%	20%	15%
Same	(0)	126	106	21	10	15	36	9	10	28	5	14	18	109
		63%	65%	55%	59%	75%	64%	39%	56%	69%	72%	67%	60%	63%
Down	(-1)	43	36	7	5	1	12	7	4	8	1	5	6	37
		21%	22%	19%	27%	6%	21% d	32%	21%	21%	16%	24% d	20%	21%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		-.1	-.1	.1	-.1	.1 hj	-.1	*	*	-.1	*	-.2	*	-.1
Standard deviation		.61	.59	.68	.65	.50	.60	.80	.68	.55	.57	.56	.65	.60
Standard error		.04	.05	.06	.17	.08	.08	.19	.15	.08	.18	.09	.10	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All those who have export orders

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	*e	f	g	h	i	j	k	*l
Unweighted Total		247	143	104	54	172	21	89	158	126	121	70	163	14
Weighted Total		202	103	99	38	150	14	46	156	85	116	60	130	11
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	32	19	13	18	14	-	17	15	17	16	16	17	-
		16%	18%	14%	48% d	9%	-	37% g	10%	19%	14%	26% k	13%	-
Same	(0)	126	66	61	15	107	4	20	107	59	67	30	91	6
		63%	64%	62%	40%	72% c	27%	43%	68% f	69%	58% j	49%	70% j	49%
Down	(-1)	43	18	24	4	28	10	9	34	10	33	15	22	6
		21%	18%	25%	12%	19%	73%	20%	22%	11%	28% h	25%	17%	51%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		-.1	*	-.1	.4 d	-.1	-.7	.2 g	-.1	.1 i	-.1	*	*	-.5
Standard deviation		.61	.61	.61	.69	.53	.46	.74	.55	.55	.63	.72	.55	.52
Standard error		.04	.05	.06	.09	.04	.10	.08	.04	.05	.06	.09	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	73	57	16	6	9	19	14	8	13	3	2	11	62
	13%	11%	28%	28%	11%	16%	19%	12%	10%	8%	4%	22%	12%
		a				j	j					l	
Stay the same	455	418	37	12	61	93	54	56	113	29	38	31	424
	80%	82%	62%	60%	76%	78%	72%	86%	83%	86%	88%	63%	81%
		b									df		k
Fall	42	37	6	2	10	7	7	1	9	2	3	7	35
	7%	7%	10%	12%	13%	6%	9%	2%	7%	6%	8%	15%	7%
					g							l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	73	42	31	73	-	-	42	31	31	43	39	33	*
	13%	13%	12%	100%	-	-	48%	7%	15%	11%	24%	9%	2%
				de			g				k		
Stay the same	455	245	210	-	455	-	36	419	159	296	102	339	15
	80%	79%	81%	-	100%	-	42%	87%	79%	80%	63%	88%	64%
					ce		f				j		
Fall	42	24	19	-	-	42	9	34	11	32	21	13	8
	7%	8%	7%	-	-	100%	10%	7%	5%	9%	13%	3%	35%
					cd						k		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

Q4. Have you tried to recruit in the past three months?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	87	55	31	6	19	18	10	7	14	5	7	19	67
	15%	11%	53%	29%	24%	15%	13%	11%	10%	16%	15%	39%	13%
		a			h							l	
No	484	456	28	15	61	100	66	58	121	28	36	30	454
	85%	89%	47%	71%	76%	85%	87%	89%	90%	84%	85%	61%	87%
		b							d			k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	87	58	28	42	36	9	87	-	45	41	33	53	1
	15%	19%	11%	57%	8%	21%	100%	-	22%	11%	20%	14%	4%
		b		de		d	g		i				
No	484	252	232	31	419	34	-	484	155	329	130	332	23
	85%	81%	89%	43%	92%	79%	-	100%	78%	89%	80%	86%	96%
			a		ce	c	f		h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	*f	*g	*h	*i	*j	k	l
Unweighted Total	143	45	98	8	35	31	10	12	24	9	14	34	109
Weighted Total	87	55	31	6	19	18	10	7	14	5	7	19	67
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	66	41	25	6	16	13	8	6	10	3	4	17	49
	76%	74%	79%	97%	88%	70%	78%	83%	67%	59%	59%	89%	72%
Part-time	31	20	11	1	6	8	2	2	5	3	3	6	25
	35%	36%	35%	15%	34%	45%	24%	21%	38%	56%	41%	30%	37%
Temporary	15	12	3	*	2	1	2	2	5	1	2	2	13
	18%	22%	9%	3%	9%	3%	24%	23%	38%	18%	32%	10%	20%
Permanent	12	4	7	*	4	1	1	1	3	*	1	1	10
	13%	8%	23%	7%	22%	6%	6%	16%	18%	9%	20%	6%	15%
		b	a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	*e	f	*g	h	i	j	k	*l
Unweighted Total	143	99	44	59	69	15	143	-	82	61	49	91	3
Weighted Total	87	58	28	42	36	9	87	-	45	41	33	53	1
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Full-time	66	43	23	32	27	6	66	-	34	32	30	35	1
	76%	74%	80%	77%	76%	72%	76%	-	75%	77%	91% k	67%	60%
Part-time	31	18	12	16	11	4	31	-	14	17	9	21	*
	35%	31%	44%	38%	31%	40%	35%	-	31%	40%	28%	40%	20%
Temporary	15	11	5	9	3	3	15	-	4	11	8	7	*
	18%	18%	16%	22% d	9%	31%	18%	-	9%	26% h	23%	14%	20%
Permanent	12	9	3	3	7	2	12	-	4	8	6	6	-
	13%	15%	10%	8%	18%	18%	13%	-	8%	19%	19%	11%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	*f	*g	*h	*i	*j	k	l
Unweighted Total	143	45	98	8	35	31	10	12	24	9	14	34	109
Weighted Total	87	55	31	6	19	18	10	7	14	5	7	19	67
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	54	36	18	3	12	11	5	7	10	4	3	11	44
	63%	66%	58%	58%	63%	59%	48%	95%	69%	68%	47%	55%	65%
No	32	19	13	2	7	7	5	*	4	2	3	9	24
	37%	34%	42%	42%	37%	41%	52%	5%	31%	32%	53%	45%	35%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	143	99	44	59	69	15	143	-	82	61	49	91	3
Weighted Total	87	58	28	42	36	9	87	-	45	41	33	53	1
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Yes	54	37	18	27	19	8	54	-	24	30	23	30	1
	63%	63%	63%	64%	54%	93%	63%	-	53%	73% h	72%	57%	100%
No	32	22	10	15	17	1	32	-	21	11	9	23	-
	37%	37%	37%	36%	46%	7%	37%	-	47% i	27%	28%	43%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019

Q7. In which category did you have difficulties?

Base: All who had difficulties in recruiting

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l
Unweighted Total	87	29	58	5	20	18	4	11	16	6	7	19	68
Weighted Total	54	36	18	3	12	11	5	7	10	4	3	11	44
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	28	19	9	2	7	7	3	3	5	*	2	9	19
	52%	53%	51%	69%	62%	61%	63%	38%	46%	9%	50%	88%	43%
Professional/ managerial	24	15	9	1	1	4	3	6	6	1	1	2	22
	44%	40%	52%	31%	9%	42%	68%	80%	61%	39%	32%	20%	50%
Un/ semi-skilled	10	8	2	1	3	1	-	1	3	1	1	1	9
	19%	22%	12%	21%	24%	7%	-	18%	27%	35%	19%	10%	21%
Clerical	10	7	3	*	3	*	2	1	1	1	1	*	10
	18%	18%	19%	5%	27%	1%	37%	20%	13%	26%	32%	3%	22%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	*b	c	d	*e	f	*g	h	i	j	k	*l
Unweighted Total	87	61	26	38	35	14	87	-	46	41	34	50	3
Weighted Total	54	37	18	27	19	8	54	-	24	30	23	30	1
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Skilled manual/ technical	28	17	11	14	10	5	28	-	12	16	15	13	1
	52%	47%	62%	52%	50%	59%	52%	-	50%	54%	62%	43%	100%
Professional/ managerial	24	19	4	17	4	3	24	-	9	15	12	12	*
	44%	53%	25%	63%	21%	34%	44%	-	36%	50%	52%	38%	20%
				d									
Un/ semi-skilled	10	5	5	3	4	3	10	-	5	5	6	4	*
	19%	14%	27%	13%	20%	33%	19%	-	21%	16%	24%	14%	20%
Clerical	10	7	3	5	5	1	10	-	4	6	2	7	*
	18%	20%	14%	17%	24%	11%	18%	-	15%	21%	10%	25%	20%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q8_SUM. How have your investment plans changed over the past three months?****SUMMARY TABLE**

Base: All respondents

	Total	Increased	Same	Decreased	Mean
Training	571	56	466	48	*
	100%	10%	82%	8%	
Plant and equipment	571	45	468	58	*
	100%	8%	82%	10%	

QES Q1 2019**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	45	34	11	4	8	13	8	4	5	1	1	11	34
		8%	7%	19% a	19%	10%	11% hj	10%	7%	4%	4%	3%	23% i	6%
Same	(0)	468	425	43	13	62	94	63	56	114	28	38	29	439
		82%	83% b	73%	65%	78%	79%	82%	87%	84%	84%	88%	59% k	84%
Decreased	(-1)	58	53	5	3	10	11	6	4	16	4	4	9	49
		10%	10%	9%	16%	12%	9%	7%	7%	12%	12%	8%	18% l	9%
Mean score		*	*	.1 a	*	*	*	*	*	-.1	-.1	*	*	*
Standard deviation		.42	.41	.52	.60	.48	.46	.42	.37	.39	.40	.34	.65	.40
Standard error		.02	.02	.04	.14	.05	.04	.07	.05	.03	.06	.04	.08	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	45	21	24	16	26	3	19	26	19	26	23	19	3
		8%	7%	9%	22% de	6%	7%	22% g	5%	10%	7%	14% k	5%	13%
Same	(0)	468	261	207	50	393	25	58	410	165	303	121	335	12
		82%	84%	80%	69% ce	86% ce	60%	68% f	85% f	82%	82%	75% j	87% j	49%
Decreased	(-1)	58	29	29	7	37	14	9	49	16	42	18	31	9
		10%	9%	11%	9%	8%	34% cd	11%	10%	8%	11%	11%	8%	38%
Mean score		*	*	*	.1 de	* e	-.3	.1 g	* g	*	*	*	*	-.2
Standard deviation		.42	.40	.45	.55	.37	.59	.56	.39	.42	.43	.51	.36	.69
Standard error		.02	.02	.03	.06	.02	.09	.05	.02	.03	.02	.04	.02	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	56	42	14	4	5	10	10	7	14	1	4	8	48
		10%	8%	24%	20%	7%	8%	13%	11%	10%	4%	9%	17%	9%
			a											
Same	(0)	466	426	40	13	63	97	60	54	112	32	35	32	435
		82%	83%	68%	64%	79%	82%	79%	83%	83%	96%	82%	64%	83%
			b								defhj			k
Decreased	(-1)	48	43	5	3	11	11	6	4	10	*	4	10	39
		8%	8%	8%	16%	14%	10%	7%	6%	7%	*	8%	19%	7%
					i								l	
Mean score		*	*	.2	*	-.1	*	.1	.1	*	*	*	*	*
			a											
Standard deviation		.43	.41	.55	.62	.45	.43	.45	.41	.42	.21	.42	.61	.41
Standard error		.02	.02	.04	.15	.05	.04	.07	.05	.04	.03	.05	.08	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	56	35	21	25	25	6	27	30	21	35	20	33	4
		10%	11%	8%	35% de	6% d	13% d	31% g	6% g	11% h	9% h	13% i	8% i	15% i
Same	(0)	466	252	215	44	398	24	54	412	170	296	129	326	10
		82%	81%	82%	61% ce	87% ce	56% ce	62% f	85% f	85% i	80% i	80% j	85% j	44% j
Decreased	(-1)	48	24	25	3	32	13	6	43	9	39	13	26	10
		8%	8%	9%	4% cd	7% cd	30% cd	7% g	9% g	5% h	11% h	8% i	7% i	41% i
Mean score		*	*	*	.3 de	* e	-.2 de	.2 g	* g	.1 i	* i	* j	* j	-.3 j
Standard deviation		.43	.44	.42	.55	.36	.64	.57	.39	.39	.45	.45	.39	.72
Standard error		.02	.02	.03	.06	.02	.10	.05	.02	.03	.02	.04	.02	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q9_SUM. Over the next twelve months what do you think will happen to your...****SUMMARY TABLE**

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	571	150	261	160	*
	100%	26%	46%	28%	
Profitability	571	141	266	165	*
	100%	25%	47%	29%	

QES Q1 2019**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	150	128	22	9	12	40	25	16	34	6	8	16	134
		26%	25%	38%	45%	15%	34%	33%	25%	25%	19%	19%	32%	26%
				a			dj	d						
Stay the same	(0)	261	238	23	7	42	53	26	35	55	21	21	22	239
		46%	47%	38%	34%	53%	45%	34%	54%	41%	64%	48%	44%	46%
						f		f			efh			
Decrease	(-1)	160	146	14	4	25	25	25	14	47	6	14	12	149
		28%	29%	24%	21%	32%	21%	33%	21%	35%	18%	32%	23%	28%
										ei				
Mean score		*	*	.1	.2	-.2	.1	*	*	-.1	*	-.1	.1	*
				a			dhj							
Standard deviation		.74	.73	.78	.79	.66	.73	.82	.68	.77	.61	.72	.75	.74
Standard error		.03	.04	.06	.19	.07	.07	.13	.09	.07	.10	.08	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	150	77	73	52	98	*	39	111	55	95	69	81	*
		26%	25%	28%	71% de	22% e	*	45% g	23%	27%	26%	43% k	21%	2%
Stay the same	(0)	261	158	103	16	238	7	33	228	114	147	52	202	6
		46%	51% b	40%	22%	52% ce	17%	38%	47% f	57% i	40%	32%	52% j	27%
Decrease	(-1)	160	76	84	5	119	35	15	145	31	129	41	102	17
		28%	25%	32% a	7%	26% c	83% cd	18%	30% f	16%	35% h	25%	27%	71%
Mean score		*	*	*	.6 de	* e	-.8	.3 g	-.1	.1 i	-.1	.2 k	-.1	-.7
Standard deviation		.74	.70	.78	.62	.69	.40	.75	.72	.65	.77	.81	.69	.50
Standard error		.03	.04	.05	.07	.03	.06	.06	.04	.04	.04	.06	.04	.10

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	141	119	22	8	11	33	25	15	33	7	9	13	127
		25%	23%	37%	38%	14%	28%	32%	23%	24%	22%	20%	27%	24%
			a				d	d						
Stay the same	(0)	266	243	23	9	37	58	24	38	60	18	22	24	242
		47%	47%	39%	44%	47%	49%	32%	58%	44%	54%	51%	48%	46%
							eg	f	f	f	f	f		
Decrease	(-1)	165	150	15	4	31	27	27	13	43	8	12	13	152
		29%	29%	25%	17%	39%	23%	36%	20%	32%	24%	29%	25%	29%
Mean score		*	-.1	.1	.2	-.2	.1	*	*	-.1	*	-.1	*	*
			a				d	d	d					
Standard deviation		.73	.72	.78	.73	.69	.71	.83	.65	.75	.69	.70	.73	.73
Standard error		.03	.04	.06	.17	.07	.07	.13	.08	.07	.11	.08	.09	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	141	73	68	50	91	-	35	105	54	87	64	76	*
		25%	23%	26%	68% de	20% e	-	41% g	22%	27%	23%	39% k	20%	2%
Stay the same	(0)	266	155	111	18	241	7	34	231	116	150	55	205	6
		47%	50%	43%	25%	53% ce	15%	40%	48%	58% i	40%	34%	53% j	24%
Decrease	(-1)	165	83	81	5	123	36	17	148	31	134	43	104	18
		29%	27%	31%	7%	27% c	85% cd	19%	31% f	15%	36% h	27%	27%	75%
Mean score		*	*	-.1	.6 de	-.1 e	-.8	.2 g	-.1	.1 i	-.1	.1 k	-.1	-.7
Standard deviation		.73	.71	.76	.62	.68	.36	.75	.72	.64	.76	.81	.68	.49
Standard error		.03	.04	.05	.07	.03	.06	.06	.03	.04	.04	.06	.03	.10

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q10. Are you operating at...**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
						Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication		Professional, scientific & technical			Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	201	168	33	5	35	53	18	18	49	9	15	15	185
	35%	33%	55%	23%	44%	45%	23%	28%	36%	26%	36%	31%	36%
			a		fg	fgi							
Below full capacity	370	344	27	16	45	66	58	47	87	25	28	34	336
	65%	67%	45%	77%	56%	55%	77%	72%	64%	74%	64%	69%	64%
		b					de	de		e			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q10. Are you operating at...**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	201	124	76	31	159	11	45	155	201	-	68	128	5
	35%	40%	29%	42%	35%	25%	52%	32%	100%	-	42%	33%	20%
		b					g		i		k		
Below full capacity	370	187	184	43	296	32	41	329	-	370	94	257	19
	65%	60%	71%	58%	65%	75%	48%	68%	-	100%	58%	67%	80%
			a				f		h		j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	162	144	18	9	21	53	22	9	34	8	8	22	140
	28%	28%	31%	44%	26%	45%	29%	14%	25%	23%	18%	45%	27%
						dghij						l	
Stay the same	385	347	37	8	54	65	50	56	94	25	33	23	362
	67%	68%	63%	40%	68%	55%	66%	86%	69%	73%	77%	46%	69%
								defh	e	e	e	k	
Fall	24	20	3	3	5	*	4	-	8	1	2	4	19
	4%	4%	6%	16%	6%	*	5%	-	6%	3%	5%	8%	4%
					eg		e		eg		e		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	162	85	78	39	102	21	33	130	68	94	162	-	-
	28%	27%	30%	54%	22%	50%	38%	27%	34%	25%	100%	-	-
				d		d	g		i		k		
Stay the same	385	214	171	33	339	13	53	332	128	257	-	385	-
	67%	69%	66%	46%	74%	30%	61%	69%	64%	69%	-	100%	-
					ce							j	
Fall	24	12	11	*	15	8	1	23	5	19	-	-	24
	4%	4%	4%	*	3%	19%	1%	5%	2%	5%	-	-	100%
					cd			f					

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	119	103	16	6	22	30	19	12	17	6	8	15	103
	21%	20%	27%	27%	28% h	26% h	25%	18%	13%	17%	18%	31% l	20%
Raw material prices	109	89	20	15	19	39	7	7	13	2	6	30	79
	19%	17%	33% a	75%	24% ghi	33% fghij	10%	11%	10%	7%	15%	61% l	15%
Pay settlements	69	54	15	6	17	9	8	7	14	3	4	11	58
	12%	11%	25% a	30%	21% ehj	8%	11%	11%	11%	10%	8%	22% l	11%
Other overheads	182	161	21	2	25	43	20	13	48	10	20	10	172
	32%	31%	35%	10%	31%	37% g	27%	20%	35% g	31%	48% dfg	20%	33% k
None of the above	219	210	8	1	25	24	33	33	71	17	14	5	213
	38%	41% b	14%	6%	32%	20%	44% e	51% dej	53% dej	50% e	33% e	11%	41% k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24	
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Finance costs	119	76	43	33	76	10	39	79	48	71	52	62	5	
	21%	24%	16%	45%	17%	23%	45%	16%	24%	19%	32%	16%	20%	
		b		de			g				k			
Raw material prices	109	53	55	21	67	20	23	86	35	74	57	45	8	
	19%	17%	21%	29%	15%	48%	26%	18%	18%	20%	35%	12%	32%	
				d		cd	g				k			
Pay settlements	69	41	28	15	41	13	26	43	29	40	26	36	7	
	12%	13%	11%	20%	9%	30%	30%	9%	14%	11%	16%	9%	30%	
				d		d	g				k			
Other overheads	182	105	77	16	151	15	27	155	67	115	62	105	15	
	32%	34%	30%	22%	33%	36%	31%	32%	34%	31%	38%	27%	63%	
				c							k			
None of the above	219	115	103	14	199	5	9	210	59	160	28	187	4	
	38%	37%	40%	20%	44%	12%	10%	43%	29%	43%	17%	49%	19%	
				ce			f		h		j			

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q13_SUM. Please indicate the extent to which the following have varied in the past 3 months.****SUMMARY TABLE**

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Net: Increased	Net: Decreased	Mean
Cost of my business's energy	571 100%	37 7%	197 34%	323 57%	12 2%	3 *	234 41%	14 3%	.4
Cost of fuel	571 100%	34 6%	188 33%	329 58%	19 3%	2 *	222 39%	20 4%	.4
Cost of raw materials (sourced domestically)	571 100%	20 3%	126 22%	413 72%	10 2%	3 *	145 25%	13 2%	.3
Cost of raw materials (sourced internationally)	571 100%	30 5%	95 17%	434 76%	11 2%	2 *	125 22%	13 2%	.2
Pressure from employees to increase wages	571 100%	30 5%	88 15%	444 78%	7 1%	2 *	118 21%	8 1%	.2
Cost of borrowing	571 100%	21 4%	69 12%	470 82%	8 1%	3 1%	90 16%	11 2%	.2

QES Q1 2019**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	30	24	7	3	3	7	8	1	7	-	2	6	25
		5%	5%	11%	14%	4%	6%	10%	1%	5%	-	4%	11%	5%
				a				gi					l	
Increased slightly	(1)	88	66	21	3	19	22	16	6	13	5	4	14	74
		15%	13%	36%	12%	24%	19%	21%	9%	9%	14%	10%	28%	14%
				a		ghj	h						l	
Stayed the same	(0)	444	415	29	15	51	86	52	59	115	29	37	28	416
		78%	81%	49%	73%	64%	73%	69%	90%	85%	86%	86%	57%	80%
			b					def	def	d	def		k	
Decreased slightly	(-1)	7	5	2	-	5	2	-	-	-	-	-	1	6
		1%	1%	3%	-	6%	2%	-	-	-	-	-	1%	1%
						ghj								
Decreased significantly	(-2)	2	1	*	-	1	*	-	-	-	-	-	1	*
		*	*	1%	-	2%	*	-	-	-	-	-	3%	*
													l	
NETS														
Net: Increased		118	90	28	6	22	29	24	6	20	5	6	19	99
		21%	18%	47%	27%	28%	25%	31%	10%	15%	14%	14%	39%	19%
				a		ghj	g	ghj					l	
Net: Decreased		8	7	2	-	6	2	-	-	-	-	-	2	6
		1%	1%	3%	-	7%	2%	-	-	-	-	-	4%	1%
						ghj								
Mean score		.2	.2	.5	.4	.2	.3	.4	.1	.2	.1	.2	.4	.2
				a			g	ghij					l	
Standard deviation		.58	.54	.75	.75	.69	.62	.67	.33	.52	.36	.47	.82	.55
Standard error		.02	.03	.06	.18	.07	.06	.11	.04	.05	.06	.05	.10	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	30	16	15	10	18	3	16	14	9	21	22	8	1
		5%	5%	6%	14%	4%	6%	18%	3%	5%	6%	13%	2%	3%
					d			g				k		
Increased slightly	(1)	88	51	37	15	61	11	31	56	31	57	35	47	6
		15%	16%	14%	21%	13%	27%	36%	12%	15%	15%	21%	12%	25%
					d			g				k		
Stayed the same	(0)	444	241	204	44	374	26	37	408	157	287	103	326	15
		78%	77%	78%	60%	82%	62%	42%	84%	78%	78%	63%	85%	64%
					ce			f				j		
Decreased slightly	(-1)	7	3	4	3	3	1	3	4	3	4	2	3	2
		1%	1%	1%	4%	1%	2%	3%	1%	2%	1%	1%	1%	8%
					d									
Decreased significantly	(-2)	2	*	1	*	*	1	*	1	*	1	1	*	-
		*	*	1%	*	*	3%	*	*	*	*	1%	*	-
					d									
NETS														
Net: Increased		118	67	51	26	79	14	47	71	40	78	56	55	7
		21%	21%	20%	35%	17%	33%	55%	15%	20%	21%	35%	14%	28%
					d		d	g				k		
Net: Decreased		8	3	5	3	3	2	3	6	4	5	3	4	2
		1%	1%	2%	5%	1%	5%	3%	1%	2%	1%	2%	1%	8%
					d		d							
Mean score		.2	.3	.2	.4	.2	.3	.7	.2	.2	.3	.5	.2	.2
					d			g				k		
Standard deviation		.58	.56	.59	.80	.50	.76	.81	.48	.56	.59	.77	.44	.65
Standard error		.02	.03	.04	.09	.02	.11	.07	.02	.04	.03	.06	.02	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	21 4%	18 3%	4 6%	3 13%	2 3%	5 4%	2 3%	* 1%	8 6%	- -	- -	5 10%	16 3%
Increased slightly	(1)	69 12%	61 12%	8 13%	4 18%	15 19%	18 15%	8 10%	5 8%	11 8%	4 13%	4 10%	11 21%	58 11%
						gh				j			l	
Stayed the same	(0)	470 82%	423 83%	47 79%	14 69%	59 74%	91 77%	66 86%	60 92%	113 84%	29 87%	38 90%	32 66%	438 84%
									de			de	k	
Decreased slightly	(-1)	8 1%	7 1%	1 2%	- -	2 3%	3 3%	- -	* *	3 2%	- -	- -	* *	8 1%
Decreased significantly	(-2)	3 1%	3 1%	* *	- -	1 2%	2 1%	- -	- -	- -	- -	- -	1 3%	2 *
													l	
NETS														
Net: Increased		90 16%	79 15%	11 19%	6 31%	17 22%	23 19%	10 14%	5 8%	19 14%	4 13%	4 10%	16 31%	75 14%
						gi	g						l	
Net: Decreased		11 2%	9 2%	1 2%	- -	3 4%	5 4%	- -	* *	3 2%	- -	- -	1 3%	9 2%
Mean score		.2	.2	.2	.4	.2	.2	.2	.1	.2	.1	.1	.4	.2
													l	
Standard deviation		.52	.52	.60	.73	.60	.61	.45	.31	.56	.34	.31	.78	.49
Standard error		.02	.03	.05	.17	.06	.06	.07	.04	.05	.05	.03	.10	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	21	9	12	7	13	1	8	13	5	16	14	6	1
		4%	3%	5%	9% d	3%	3%	9% g	3%	3%	4%	8% k	2%	6%
Increased slightly	(1)	69	43	26	14	43	12	17	52	27	42	26	32	11
		12%	14%	10%	18% d	10%	29% d	19% g	11%	14%	11%	16% k	8%	46%
Stayed the same	(0)	470	251	219	51	392	27	60	410	165	305	115	345	10
		82%	81%	84%	70%	86% ce	64%	69%	85% f	82%	82%	71%	90% j	42%
Decreased slightly	(-1)	8	6	2	2	6	*	2	6	2	6	5	2	1
		1%	2%	1%	3%	1%	1%	3%	1%	1%	2%	3% k	*	6%
Decreased significantly	(-2)	3	2	1	*	1	1	-	3	2	1	3	*	-
		1%	1%	*	*	*	3% d	-	1%	1%	*	2% k	*	-
NETS														
Net: Increased		90	52	39	20	56	14	25	65	33	58	40	38	12
		16%	17%	15%	28% d	12%	32% d	29% g	14%	16%	16%	25% k	10%	52%
Net: Decreased		11	8	3	2	7	2	2	9	3	7	7	2	1
		2%	2%	1%	3%	2%	4%	3%	2%	2%	2%	5% k	1%	6%
Mean score		.2	.2	.2	.3 d	.1	.3 d	.4 g	.1	.2	.2	.3 k	.1	.5
Standard deviation		.52	.51	.54	.69	.47	.69	.69	.48	.50	.53	.72	.38	.71
Standard error		.02	.03	.03	.07	.02	.10	.06	.02	.03	.03	.06	.02	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	37	31	6	3	5	11	2	1	9	2	4	5	32
		7%	6%	10%	12%	7%	10%	3%	1%	7%	7%	8%	11%	6%
							g							
Increased slightly	(1)	197	173	23	6	28	39	18	34	47	12	13	16	180
		34%	34%	39%	28%	36%	33%	24%	52% defhj	35%	36%	29%	33%	35%
Stayed the same	(0)	323	295	28	11	42	65	56	28	78	18	25	25	298
		57%	58% b	47%	52%	53%	55%	73% deg	43%	58%	54%	59%	50%	57%
Decreased slightly	(-1)	12	10	2	2	1	2	-	2	1	1	2	2	10
		2%	2%	3%	8%	1%	2%	-	4%	1%	3%	4%	4%	2%
Decreased significantly	(-2)	3	3	*	-	3	*	-	-	-	-	-	1	1
		*	*	*	-	3% h	*	-	-	-	-	-	3% l	*
NETS														
Net: Increased		234	205	29	8	34	51	20	35	56	14	16	22	212
		41%	40%	49% a	40%	42%	43%	27%	53% f	41%	43%	37%	44%	41%
Net: Decreased		14	12	2	2	3	3	-	2	1	1	2	3	11
		3%	2%	4%	8%	4%	2%	-	4%	1%	3%	4%	6%	2%
Mean score		.4	.4	.6	.4	.4	.5	.3	.5	.5	.5	.4	.5	.4
Standard deviation		.67	.66	.74	.83	.78	.70	.53	.60	.64	.68	.71	.84	.65
Standard error		.03	.03	.06	.20	.08	.07	.08	.07	.06	.11	.08	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	37	21	16	7	26	4	7	30	9	29	14	21	2
		7%	7%	6%	9%	6%	10%	8%	6%	4%	8%	9%	6%	8%
Increased slightly	(1)	197	92	105	16	161	20	33	164	59	138	64	124	9
		34%	30%	40%	22%	35%	48%	38%	34%	29%	37%	39%	32%	39%
			a	a		c	c				h			
Stayed the same	(0)	323	190	133	48	258	16	42	281	128	195	79	234	10
		57%	61%	51%	66%	57%	38%	48%	58%	64%	53%	49%	61%	41%
			b		e	e		f		i			j	
Decreased slightly	(-1)	12	6	6	2	9	*	5	7	5	6	4	6	2
		2%	2%	2%	3%	2%	1%	6%	1%	3%	2%	3%	1%	7%
								g						
Decreased significantly	(-2)	3	1	1	*	1	1	-	3	*	3	1	*	1
		*	*	*	*	*	3%	-	1%	*	1%	1%	*	5%
						d								
NETS														
Net: Increased		234	113	121	23	187	25	40	194	67	167	78	145	11
		41%	36%	46%	31%	41%	58%	46%	40%	33%	45%	48%	38%	46%
				a			cd				h		k	
Net: Decreased		14	8	7	2	10	2	5	9	6	9	6	6	3
		3%	2%	3%	3%	2%	4%	6%	2%	3%	2%	3%	2%	12%
								g						
Mean score		.4	.4	.5	.4	.4	.6	.5	.4	.3	.5	.5	.4	.4
											h			
Standard deviation		.67	.67	.67	.70	.65	.81	.73	.66	.61	.69	.73	.62	.94
Standard error		.03	.04	.04	.07	.03	.12	.06	.03	.04	.04	.06	.03	.19

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	34	29	6	3	6	12	2	2	6	1	2	7	27
		6%	6%	10%	12%	7%	10%	3%	3%	5%	3%	5%	14%	5%
													l	
Increased slightly	(1)	188	166	22	9	27	43	25	22	38	12	12	24	163
		33%	32%	37%	44%	34%	37%	33%	33%	28%	35%	28%	49%	31%
													l	
Stayed the same	(0)	329	298	30	9	40	57	48	40	87	19	28	15	314
		58%	58%	51%	44%	50%	49%	64%	62%	65% de	56%	65% de	30%	60% k
Decreased slightly	(-1)	19	18	1	-	6	4	-	1	4	2	1	2	17
		3%	3%	2%	-	7%	4%	-	2%	3%	6%	3%	4%	3%
Decreased significantly	(-2)	2	1	*	-	1	*	-	-	-	-	-	1	*
		*	*	1%	-	2%	*	-	-	-	-	-	3%	*
													l	
NETS														
Net: Increased		222	194	28	12	33	56	28	24	44	13	14	31	191
		39%	38%	47%	56%	41%	47% hj	36%	37%	33%	38%	32%	63% l	37%
Net: Decreased		20	19	1	-	7	5	-	1	4	2	1	3	17
		4%	4%	2%	-	9%	4%	-	2%	3%	6%	3%	7%	3%
Mean score		.4	.4	.5	.7	.4	.5	.4	.4	.3	.3	.3	.7	.4
				a			h						l	
Standard deviation		.67	.66	.72	.70	.80	.75	.55	.59	.61	.64	.62	.87	.64
Standard error		.03	.03	.06	.16	.08	.07	.09	.07	.06	.10	.07	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	34	14	20	6	24	5	8	27	12	23	21	13	1
		6%	5%	8%	8%	5%	11%	9%	6%	6%	6%	13% k	3%	4%
Increased slightly	(1)	188	86	101	24	144	19	35	153	61	127	77	100	11
		33%	28%	39% a	33%	32%	45%	40%	32%	30%	34%	47% k	26%	48%
Stayed the same	(0)	329	202	127	40	272	17	42	287	121	208	58	262	10
		58%	65% b	49%	55%	60% e	39%	49%	59% f	60%	56%	35%	68% j	40%
Decreased slightly	(-1)	19	8	11	2	16	1	2	17	7	12	6	11	2
		3%	2%	4%	3%	3%	2%	2%	3%	3%	3%	4%	3%	8%
Decreased significantly	(-2)	2	*	1	*	-	1	*	1	*	1	1	*	-
		*	*	*	*	-	3% d	*	*	*	*	1%	*	-
NETS														
Net: Increased		222	101	121	30	168	24	42	180	72	150	97	112	12
		39%	32%	47% a	41%	37%	56% d	49% g	37%	36%	40%	60% k	29%	51%
Net: Decreased		20	8	12	3	16	2	2	18	7	13	7	11	2
		4%	3%	5%	4%	3%	5%	2%	4%	4%	4%	5%	3%	8%
Mean score		.4	.3	.5	.5	.4	.6	.5	.4	.4	.4	.7	.3	.5
				a				g				k		
Standard deviation		.67	.61	.72	.72	.64	.83	.70	.66	.66	.67	.78	.58	.71
Standard error		.03	.03	.05	.08	.03	.13	.06	.03	.04	.04	.06	.03	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	20	14	6	3	5	6	-	1	6	*	*	8	12
		3%	3%	10%	12%	6%	5%	-	1%	4%	1%	*	15%	2%
			a			j							l	
Increased slightly	(1)	126	110	16	7	18	47	15	9	16	4	10	20	106
		22%	21%	27%	33%	23%	40%	20%	14%	11%	11%	24%	40%	20%
						h	dfghij					h	l	
Stayed the same	(0)	413	376	36	9	54	63	61	53	112	29	33	18	394
		72%	74%	61%	46%	68%	53%	80%	81%	82%	86%	76%	37%	76%
			b			e		e	e	de	de	e	k	
Decreased slightly	(-1)	10	9	1	2	1	2	-	2	3	1	-	3	8
		2%	2%	2%	9%	1%	1%	-	4%	2%	3%	-	5%	2%
Decreased significantly	(-2)	3	3	-	-	1	1	-	-	-	-	-	1	1
		*	1%	-	-	2%	1%	-	-	-	-	-	3%	*
													l	
NETS														
Net: Increased		145	124	22	9	23	52	15	10	21	4	10	27	118
		25%	24%	37%	46%	29%	44%	20%	15%	16%	12%	24%	55%	23%
				a		ghi	dfghij						l	
Net: Decreased		13	12	1	2	2	3	-	2	3	1	-	4	9
		2%	2%	2%	9%	2%	3%	-	4%	2%	3%	-	8%	2%
													l	
Mean score		.3	.2	.5	.5	.3	.4	.2	.1	.2	.1	.2	.6	.2
				a		g	fg hij						l	
Standard deviation		.57	.55	.71	.84	.68	.67	.40	.45	.52	.41	.44	.91	.52
Standard error		.02	.03	.05	.20	.07	.06	.06	.06	.05	.07	.05	.12	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	20	9	11	7	9	4	10	10	5	15	12	7	*
		3%	3%	4%	10% d	2%	9% d	12% g	2%	2%	4%	8% k	2%	1%
Increased slightly	(1)	126	63	62	20	84	22	23	102	43	83	62	52	12
		22%	20%	24%	27%	19%	51% cd	27%	21%	21%	22%	38% k	13%	49%
Stayed the same	(0)	413	234	179	44	354	15	48	364	146	267	83	320	10
		72%	75%	69%	60% e	78% ce	35%	55% f	75% j	73%	72%	51% j	83% j	42%
Decreased slightly	(-1)	10	5	5	3	7	1	5	5	6	4	4	4	2
		2%	2%	2%	3%	2%	2%	6% g	1%	3%	1%	3%	1%	8%
Decreased significantly	(-2)	3	-	3	-	1	1	-	3	1	1	1	1	-
		*	-	1%	-	*	3% d	-	1%	1%	*	1%	*	-
NETS														
Net: Increased		145	72	73	27	93	26	34	112	47	98	74	59	12
		25%	23%	28%	37% d	20%	60% cd	39% g	23%	24%	27%	46% k	15%	50%
Net: Decreased		13	5	8	3	9	2	5	8	7	6	5	6	2
		2%	2%	3%	3%	2%	5%	6% g	2%	4%	2%	3%	1%	8%
Mean score		.3	.2	.3	.4 d	.2	.6 d	.5 g	.2	.2	.3	.5 k	.2	.4
Standard deviation		.57	.52	.63	.72	.50	.81	.78	.52	.57	.58	.71	.46	.67
Standard error		.02	.03	.04	.08	.02	.12	.07	.03	.04	.03	.06	.02	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	30	21	9	5	5	9	2	*	8	*	*	7	23
		5%	4%	15%	24%	6%	8%	2%	1%	6%	1%	1%	14%	4%
			a				gj						l	
Increased slightly	(1)	95	83	12	11	14	36	11	3	12	2	5	22	73
		17%	16%	20%	52%	18%	31%	14%	5%	9%	7%	12%	44%	14%
						gh	dfghij						l	
Stayed the same	(0)	434	397	36	4	58	69	61	60	113	30	38	18	416
		76%	78%	61%	21%	74%	58%	80%	92%	84%	88%	88%	37%	80%
			b			e		e	de	e	e	de	k	
Decreased slightly	(-1)	11	9	2	1	1	4	2	1	1	1	-	1	10
		2%	2%	3%	4%	1%	3%	3%	2%	1%	3%	-	3%	2%
Decreased significantly	(-2)	2	1	1	-	1	*	-	*	-	*	-	1	1
		*	*	1%	-	2%	*	-	*	-	*	-	3%	*
													l	
NETS														
Net: Increased		125	104	21	16	19	45	12	4	21	3	5	29	96
		22%	20%	35%	76%	24%	38%	16%	6%	15%	8%	12%	58%	18%
			a			gi	dfghij						l	
Net: Decreased		13	10	3	1	2	4	2	1	1	1	-	3	10
		2%	2%	4%	4%	2%	3%	3%	2%	1%	3%	-	5%	2%
Mean score		.2	.2	.4	1.0	.3	.4	.2	*	.2	.1	.1	.6	.2
			a			g	fghij			g			l	
Standard deviation		.59	.55	.83	.79	.66	.69	.49	.32	.56	.40	.36	.86	.54
Standard error		.02	.03	.06	.19	.07	.06	.08	.04	.05	.06	.04	.11	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	30	19	11	6	16	7	9	20	9	20	19	7	3
		5%	6%	4%	8%	4%	18%	11%	4%	5%	5%	12%	2%	14%
					d		d	g				k		
Increased slightly	(1)	95	51	44	17	63	15	21	74	27	68	40	49	6
		17%	16%	17%	24%	14%	35%	24%	15%	14%	18%	24%	13%	27%
					d		d	g				k		
Stayed the same	(0)	434	238	195	47	369	18	53	381	157	277	97	323	13
		76%	77%	75%	64%	81%	42%	61%	79%	78%	75%	60%	84%	56%
					e	ce		f				j		
Decreased slightly	(-1)	11	2	9	2	8	1	4	7	6	5	5	5	1
		2%	1%	3%	3%	2%	2%	4%	1%	3%	1%	3%	1%	2%
				a										
Decreased significantly	(-2)	2	1	1	*	-	2	*	2	1	1	1	*	*
		*	*	*	*	-	4%	*	*	*	*	1%	*	1%
							d							
NETS														
Net: Increased		125	70	55	24	79	22	30	95	37	88	58	56	10
		22%	22%	21%	32%	17%	53%	35%	20%	18%	24%	36%	15%	41%
					d		cd	g				k		
Net: Decreased		13	3	10	3	8	2	4	9	7	6	7	5	1
		2%	1%	4%	4%	2%	5%	5%	2%	3%	2%	4%	1%	4%
				a								k		
Mean score		.2	.3	.2	.4	.2	.6	.4	.2	.2	.3	.4	.2	.5
					d		d	g				k		
Standard deviation		.59	.59	.59	.71	.51	.93	.75	.55	.57	.60	.77	.44	.83
Standard error		.02	.03	.04	.08	.02	.14	.06	.03	.04	.03	.06	.02	.17

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	187	169	18	6	28	38	24	22	36	13	19	23	164
	33%	33%	31%	30%	36%	32%	32%	34%	27%	38%	44%	47%	31%
										h	h	l	
Inflation	152	135	17	5	26	28	20	18	28	13	15	16	136
	27%	26%	29%	25%	32%	24%	26%	27%	21%	38%	34%	32%	26%
										h	h		
Exchange rates	126	107	19	13	8	36	20	10	27	2	11	17	108
	22%	21%	31%	62%	10%	31%	26%	15%	20%	6%	25%	35%	21%
			a			dgi	di		di		di	l	
Interest rates	99	83	16	3	12	27	9	9	21	8	9	7	92
	17%	16%	26%	14%	15%	23%	13%	15%	15%	24%	22%	15%	18%
			a										
Business rates	97	75	22	3	23	26	10	8	20	2	4	9	88
	17%	15%	38%	14%	29%	22%	14%	13%	15%	7%	9%	18%	17%
			a		ghij	ij							
Corporate Taxation	93	79	14	2	16	19	14	11	26	2	3	7	86
	16%	15%	24%	10%	20%	16%	18%	17%	19%	7%	7%	14%	17%
			a		j				j				
None of the above	98	94	4	-	10	12	14	16	36	6	6	*	98
	17%	18%	7%	-	12%	10%	18%	24%	27%	18%	13%	1%	19%
		b						e	dej			k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	187	102	85	17	152	18	28	159	60	128	57	121	10
	33%	33%	33%	24%	33%	41% c	32%	33%	30%	35%	35%	31%	40%
Inflation	152	80	72	19	115	18	29	123	48	104	58	85	8
	27%	26%	28%	26%	25%	42% d	33%	25%	24%	28%	36% k	22%	36%
Exchange rates	126	70	55	20	86	20	28	97	45	81	46	75	5
	22%	23%	21%	27%	19%	46% cd	33% g	20%	22%	22%	28% k	19%	21%
Interest rates	99	54	44	19	70	10	23	76	43	56	40	53	6
	17%	18%	17%	26% d	15%	23%	26% g	16%	21%	15%	25% k	14%	25%
Business rates	97	58	39	9	79	9	21	76	46	51	33	56	8
	17%	19%	15%	12%	17%	21%	25% g	16%	23% i	14%	20%	15%	33%
Corporate Taxation	93	60	33	19	69	5	21	72	38	55	28	60	5
	16%	19% b	13%	26% d	15%	13%	24% g	15%	19%	15%	17%	16%	20%
None of the above	98	58	41	9	87	2	8	91	38	60	13	86	-
	17%	19%	16%	12%	19% e	5%	9% f	19%	19% j	16%	8%	22%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q15_SUM. What do you expect to happen to the following economic indicators over the next twelve months?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
Economic prospects for your company	571	115	266	190	-.1
	100%	20%	47%	33%	
Economic prospects for London	571	102	192	277	-.3
	100%	18%	34%	49%	
UK economic growth	571	86	160	325	-.4
	100%	15%	28%	57%	

QES Q1 2019**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	86	74	12	5	15	19	5	13	24	4	1	11	75
		15%	14%	21%	22%	19%	16%	6%	20%	18%	11%	2%	22%	14%
						j	j		j	j				
Stay the same	(0)	160	142	18	6	22	48	9	17	36	7	15	13	146
		28%	28%	30%	28%	28%	41%	12%	26%	27%	20%	36%	27%	28%
						f	fghi					f		
Worsen	(-1)	325	296	29	10	42	51	62	36	75	23	27	25	300
		57%	58%	49%	50%	53%	43%	82%	55%	55%	69%	62%	51%	58%
								deg hj			e	e		
Mean score		-.4	-.4	-.3	-.3	-.3	-.3	-.8	-.3	-.4	-.6	-.6	-.3	-.4
				a		fj	fij		fj	fj				
Standard deviation		.74	.73	.79	.83	.79	.73	.57	.79	.77	.68	.54	.81	.73
Standard error		.03	.04	.06	.19	.08	.07	.09	.10	.07	.11	.06	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	*l	
	Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
	Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	86	38	48	23	63	-	19	67	35	51	41	42	3
		15%	12%	18%	32%	14%	-	22%	14%	18%	14%	25%	11%	14%
			a	de	e		g				k			
Stay the same	(0)	160	94	66	22	136	2	32	128	76	83	33	126	*
		28%	30%	25%	30%	30%	5%	36%	26%	38%	22%	20%	33%	1%
				e	e		g		i			j		
Worsen	(-1)	325	178	147	28	257	40	36	290	89	236	89	216	20
		57%	57%	56%	38%	56%	95%	41%	60%	44%	64%	55%	56%	85%
					c	cd		f		h				
Mean score		-.4	-.5	-.4	-.1	-.4	-.9	-.2	-.5	-.3	-.5	-.3	-.5	-.7
					de	e		g		i		k		
Standard deviation		.74	.70	.78	.84	.72	.22	.78	.72	.74	.73	.84	.68	.71
Standard error		.03	.04	.05	.09	.03	.03	.07	.04	.05	.04	.07	.03	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	102	90	11	7	17	18	7	17	29	4	2	14	87
		18%	18%	19%	33%	21%	16%	10%	26%	21%	13%	5%	29%	17%
					j	j	j	fj	j	j	j	j	l	
Stay the same	(0)	192	173	19	7	32	57	19	18	38	6	16	21	172
		34%	34%	32%	34%	40%	48%	25%	28%	28%	18%	36%	42%	33%
					i	fghi						i		
Worsen	(-1)	277	248	29	7	31	43	50	30	68	23	25	14	263
		49%	48%	49%	33%	39%	36%	65%	46%	51%	69%	58%	29%	50%
								de		e	degh	de	k	k
Mean score		-.3	-.3	-.3	*	-.2	-.2	-.6	-.2	-.3	-.6	-.5	*	-.3
						fij	fij	fij	fij	j	j	j	l	
Standard deviation		.75	.75	.78	.83	.76	.69	.67	.83	.80	.72	.60	.77	.75
Standard error		.03	.04	.06	.20	.08	.06	.11	.10	.07	.12	.07	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
Total		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	*l	
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	102	50	52	29	71	1	22	79	34	68	46	53	2
		18%	16%	20%	40%	16%	2%	26%	16%	17%	18%	29%	14%	9%
					de	e		g			k			
Stay the same	(0)	192	96	97	31	158	3	38	154	94	98	46	144	3
		34%	31%	37%	42%	35%	7%	44%	32%	47%	27%	28%	37%	13%
					e	e		g		i		j		
Worsen	(-1)	277	166	112	13	226	39	26	251	73	204	70	188	19
		49%	53%	43%	18%	50%	91%	30%	52%	36%	55%	43%	49%	79%
			b			c	cd		f		h			
Mean score		-.3	-.4	-.2	.2	-.3	-.9	*	-.4	-.2	-.4	-.1	-.4	-.7
				a	de	e		g		i		k		
Standard deviation		.75	.74	.76	.73	.73	.36	.75	.75	.71	.77	.84	.71	.63
Standard error		.03	.04	.05	.08	.04	.05	.06	.04	.05	.04	.07	.04	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total		571	512	59	21	79	118	76	65	135	34	43	49	522
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	115	100	15	12	13	22	14	13	30	3	7	20	95
		20%	19%	26%	61%	16%	19%	18%	21%	22%	10%	17%	41%	18%
													l	
Stay the same	(0)	266	242	25	5	36	67	33	32	56	18	20	14	252
		47%	47%	41%	22%	45%	57% h	43%	50%	41%	54%	47%	29%	48% k
Worsen	(-1)	190	170	19	4	31	29	30	19	50	12	16	15	175
		33%	33%	33%	17%	39% e	24%	39%	30%	37% e	36%	36%	29%	34%
Mean score		-.1	-.1	-.1	.4	-.2	-.1	-.2	-.1	-.2	-.3	-.2	.1 l	-.2
Standard deviation		.72	.71	.77	.79	.71	.66	.73	.71	.76	.63	.71	.84	.70
Standard error		.03	.04	.06	.19	.07	.06	.12	.09	.07	.10	.08	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	*l
Unweighted Total		571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total		571	311	260	73	455	42	87	484	201	370	162	385	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	115	57	58	41	74	-	29	86	40	75	54	59	2
		20%	18%	22%	57%	16%	-	34%	18%	20%	20%	33%	15%	9%
					de	e		g				k		
Stay the same	(0)	266	154	112	26	235	4	37	229	120	146	61	201	4
		47%	50%	43%	36%	52%	10%	43%	47%	60%	40%	38%	52%	19%
					e	ce				i			j	
Worsen	(-1)	190	99	90	5	146	38	20	170	40	149	47	125	17
		33%	32%	35%	7%	32%	90%	23%	35%	20%	40%	29%	33%	73%
						c	cd		f		h			
Mean score		-.1	-.1	-.1	.5	-.2	-.9	.1	-.2	*	-.2	*	-.2	-.6
					de	e		g		i		k		
Standard deviation		.72	.70	.74	.63	.68	.31	.75	.71	.64	.75	.79	.67	.65
Standard error		.03	.04	.05	.07	.03	.05	.06	.03	.04	.04	.06	.03	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2019**Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	406	165	18	93	115	40	64	123	39	79	61	510
Weighted Total	571	512	59	21	79	118	76	65	135	34	43	49	522
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	115	91	24	6	12	20	19	11	25	9	13	10	106
	20%	18%	40%	27%	15%	17%	25%	17%	19%	28%	30%	19%	20%
		a								de			
Employing new staff from the UK workforce	62	39	22	3	11	13	12	6	8	5	4	11	51
	11%	8%	38%	16%	14%	11%	15%	9%	6%	14%	10%	22%	10%
		a			h							l	
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	24	15	9	2	7	4	4	2	4	*	1	6	18
	4%	3%	15%	10%	8%	3%	5%	2%	3%	1%	3%	11%	3%
		a										l	
Employing work experience students or interns	20	13	7	2	2	4	2	1	4	1	4	4	16
	4%	3%	12%	10%	3%	3%	2%	2%	3%	4%	8%	8%	3%
		a										l	
Employing apprentice(s)	17	9	8	1	5	1	4	1	3	-	1	4	13
	3%	2%	13%	7%	7%	1%	6%	1%	2%	-	3%	8%	2%
		a			e		e					l	
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	13	7	6	-	3	4	1	1	3	*	*	3	9
	2%	1%	10%	-	4%	3%	1%	1%	2%	1%	*	7%	2%
		a										l	
None of the above	392	375	17	12	49	80	51	49	102	20	28	24	368
	69%	73%	29%	60%	62%	68%	67%	76%	75%	58%	65%	49%	71%
		b							di			k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2019

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	571	331	240	88	439	44	143	428	231	340	161	386	24
Weighted Total	571	311	260	73	455	42	87	484	201	370	162	385	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	115	77	38	25	84	6	32	83	43	73	38	73	4
	20%	25%	15%	34%	18%	15%	37%	17%	21%	20%	23%	19%	18%
		b		de			g						
Employing new staff from the UK workforce	62	37	24	30	27	6	53	9	36	26	27	34	1
	11%	12%	9%	40%	6%	13%	61%	2%	18%	7%	16%	9%	4%
				de			g		i		k		
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	24	18	6	13	7	3	22	2	12	11	12	12	-
	4%	6%	2%	18%	2%	8%	25%	*	6%	3%	7%	3%	-
		b		d		d	g				k		
Employing work experience students or interns	20	13	7	8	10	2	16	4	11	9	9	11	1
	4%	4%	3%	11%	2%	6%	18%	1%	6%	2%	5%	3%	2%
				d			g						
Employing apprentice(s)	17	11	6	6	9	2	14	3	8	9	6	10	*
	3%	4%	2%	8%	2%	4%	16%	1%	4%	2%	4%	3%	1%
				d			g						
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	13	5	7	6	6	1	11	2	5	7	4	8	*
	2%	2%	3%	8%	1%	2%	12%	*	3%	2%	3%	2%	1%
				d			g						
None of the above	392	197	196	21	343	28	5	387	121	271	100	274	18
	69%	63%	75%	29%	75%	66%	6%	80%	60%	73%	62%	71%	78%
			a		c	c		f		h		j	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l