



# LCCI – QES Q3 2014

## **METHODOLOGY NOTE**

ComRes interviewed 516 London business decision makers between 26<sup>th</sup> August and 22<sup>nd</sup> September 2014. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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Base: All respondents

## QES Q3 2014

## D1 How many people does your company employ?

Base: All respondents

	Business size		Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	460	460	-	53	407	17	50	105	22	167	36	25	39
	89%	100%	-	82%	90%	89%	81%	94%	87%	89%	89%	84%	95%
10-19	29	-	29	7	22	1	7	2	1	14	2	2	1
	6%	-	52%	12%	5%	6%	12%	1%	3%	7%	4%	7%	2%
20-49	15	-	15	2	13	1	3	3	1	4	2	1	1
	3%	-	28%	3%	3%	3%	5%	3%	5%	2%	4%	5%	2%
50-99	6	-	6	1	5	*	1	1	1	1	1	1	*
	1%	-	10%	2%	1%	1%	2%	1%	3%	1%	2%	2%	*
100-199	2	-	2	*	2	-	*	*	*	1	*	*	*
	*	-	3%	*	*	-	*	*	1%	*	1%	*	*
200-249	1	-	1	*	1	*	*	*	*	*	*	*	*
	*	-	3%	1%	*	1%	*	*	*	*	*	1%	*
250-499	1	-	1	-	1	-	-	*	*	*	*	*	-
	*	-	1%	-	*	-	-	*	*	*	*	*	-
500+	2	-	2	*	1	*	*	*	*	*	*	*	*
	*	-	3%	1%	*	1%	*	*	*	*	1%	1%	*
Net: 10+	56	-	56	12	45	2	12	7	3	20	5	5	2
	11%	-	100%	18%	10%	11%	19%	6%	13%	11%	11%	16%	5%
<b>BCC nets</b>													
1-19	489	460	29	60	429	18	57	106	23	181	37	27	39
	95%	100%	52%	94%	95%	95%	92%	95%	90%	97%	93%	91%	97%

## QES Q3 2014

## D1 How many people does your company employ?

Base: All respondents

	Business size		Industry										
	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
20-199	23	-	23	3	20	1	4	4	2	6	2	2	1
	4%	-	41%	5%	4%	3%	7%	4%	9%	3%	6%	7%	3%
200-499	2	-	2	*	2	*	*	1	*	*	*	*	*
	*	-	4%	1%	*	1%	*	1%	1%	*	1%	1%	*
500+	2	-	2	*	1	*	*	*	*	*	*	*	*
	*	-	3%	1%	*	1%	*	*	*	*	1%	1%	*
<b>ONS nets</b>													
0-9	460	460	-	53	407	17	50	105	22	167	36	25	39
	89%	100%	-	82%	90%	89%	81%	94%	87%	89%	89%	84%	95%
10-19	29	-	29	7	22	1	7	2	1	14	2	2	1
	6%	-	52%	12%	5%	6%	12%	1%	3%	7%	4%	7%	2%
20-49	15	-	15	2	13	1	3	3	1	4	2	1	1
	3%	-	28%	3%	3%	3%	5%	3%	5%	2%	4%	5%	2%
50-99	6	-	6	1	5	*	1	1	1	1	1	1	*
	1%	-	10%	2%	1%	1%	2%	1%	3%	1%	2%	2%	*
100-249	3	-	3	1	3	*	1	1	*	1	*	*	*
	1%	-	6%	1%	1%	1%	1%	1%	1%	*	1%	1%	*
250+	3	-	3	*	2	*	*	1	*	1	*	*	*
	1%	-	5%	1%	*	1%	*	1%	1%	*	1%	1%	*

## QES Q3 2014

## D1 How many people does your company employ?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	460	204	250	65	365	30	88	371	125	335	98	343	19	448	83	55
	89%	85%	92%	75%	92%	86%	74%	94%	81%	92%	87%	90%	87%	89%	74%	71%
10-19	29	20	10	9	18	2	14	16	14	16	8	20	2	29	9	9
	6%	8%	4%	11%	4%	7%	11%	4%	9%	4%	7%	5%	8%	6%	8%	12%
20-49	15	8	8	7	7	1	10	6	9	7	4	11	*	15	10	6
	3%	3%	3%	9%	2%	4%	8%	1%	6%	2%	3%	3%	2%	3%	9%	7%
50-99	6	4	2	2	3	*	4	1	3	3	1	4	*	6	5	4
	1%	2%	1%	3%	1%	1%	4%	*	2%	1%	1%	1%	1%	1%	4%	5%
100-199	2	1	1	1	1	*	1	1	1	1	1	1	*	2	1	1
	*	*	*	1%	*	1%	1%	*	1%	*	1%	*	*	*	1%	1%
200-249	1	1	*	1	*	*	1	1	1	1	1	1	*	1	1	1
	*	*	*	1%	*	1%	1%	*	*	*	1%	*	*	*	1%	1%
250-499	1	1	*	*	*	*	1	-	*	*	*	1	-	1	1	1
	*	*	*	*	*	*	1%	-	*	*	*	*	-	*	1%	1%
500+	2	1	1	1	1	*	1	1	1	1	1	1	*	2	2	1
	*	1%	*	1%	*	*	1%	*	1%	*	1%	*	1%	*	1%	2%
Net: 10+	56	36	21	22	30	5	32	25	28	28	15	39	3	56	29	23
	11%	15%	8%	25%	8%	14%	26%	6%	19%	8%	13%	10%	13%	11%	26%	29%
<b>BCC nets</b>																
1-19	489	224	260	75	382	32	102	387	138	351	105	363	21	478	92	65
	95%	93%	96%	86%	97%	93%	85%	98%	90%	97%	94%	95%	95%	95%	83%	83%
20-199	23	13	10	10	10	2	15	8	13	10	6	16	1	23	16	10
	4%	5%	4%	12%	3%	6%	12%	2%	8%	3%	5%	4%	3%	5%	14%	13%
200-499	2	1	1	1	1	*	2	1	1	1	1	1	*	2	2	2
	*	1%	*	1%	*	1%	1%	*	1%	*	1%	*	*	*	2%	2%
500+	2	1	1	1	1	*	1	1	1	1	1	1	*	2	2	1
	*	1%	*	1%	*	*	1%	*	1%	*	1%	*	1%	*	1%	2%

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## D1 How many people does your company employ?

Base: All respondents

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	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
<b>ONS nets</b>																
0-9	460	204	250	65	365	30	88	371	125	335	98	343	19	448	83	55
	89%	85%	92%	75%	92%	86%	74%	94%	81%	92%	87%	90%	87%	89%	74%	71%
10-19	29	20	10	9	18	2	14	16	14	16	8	20	2	29	9	9
	6%	8%	4%	11%	4%	7%	11%	4%	9%	4%	7%	5%	8%	6%	8%	12%
20-49	15	8	8	7	7	1	10	6	9	7	4	11	*	15	10	6
	3%	3%	3%	9%	2%	4%	8%	1%	6%	2%	3%	3%	2%	3%	9%	7%
50-99	6	4	2	2	3	*	4	1	3	3	1	4	*	6	5	4
	1%	2%	1%	3%	1%	1%	4%	*	2%	1%	1%	1%	1%	1%	4%	5%
100-249	3	2	1	1	1	*	2	1	1	2	1	2	*	3	3	2
	1%	1%	*	2%	*	1%	2%	*	1%	*	1%	*	1%	1%	2%	3%
250+	3	2	1	1	1	*	2	1	1	1	1	2	*	3	2	2
	1%	1%	*	1%	*	*	2%	*	1%	*	1%	*	1%	1%	2%	3%



## QES Q3 2014

## D2 Which of the following best describes your company sector?

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	-	-	-	-	-	-	-	-	-	-	-	-	-
Production	19	17	2	19	-	19	-	-	-	-	-	-	-
	4%	4%	4%	30%	-	100%	-	-	-	-	-	-	-
Construction	45	36	9	45	-	-	45	-	-	-	-	-	-
	9%	8%	17%	70%	-	-	73%	-	-	-	-	-	-
Motor trades	26	26	1	-	26	-	-	26	-	-	-	-	-
	5%	6%	1%	-	6%	-	-	24%	-	-	-	-	-
Wholesale	8	6	1	-	8	-	-	8	-	-	-	-	-
	2%	1%	2%	-	2%	-	-	7%	-	-	-	-	-
Retail	25	24	2	-	25	-	-	25	-	-	-	-	-
	5%	5%	3%	-	6%	-	-	23%	-	-	-	-	-
Transport & storage (inc. postal)	42	40	2	-	42	-	-	42	-	-	-	-	-
	8%	9%	4%	-	9%	-	-	38%	-	-	-	-	-
Accommodation & food services	10	9	1	-	10	-	-	10	-	-	-	-	-
	2%	2%	2%	-	2%	-	-	9%	-	-	-	-	-
Information & communication	25	22	3	-	25	-	-	-	25	-	-	-	-
	5%	5%	6%	-	6%	-	-	-	100%	-	-	-	-
Finance & insurance	67	59	8	-	67	-	-	-	-	67	-	-	-
	13%	13%	14%	-	15%	-	-	-	-	36%	-	-	-

## QES Q3 2014

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Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Property	17	14	2	-	17	-	17	-	-	-	-	-	-
	3%	3%	4%	-	4%	-	27%	-	-	-	-	-	-
Professional, scientific & technical	40	36	5	-	40	-	-	-	-	-	40	-	-
	8%	8%	8%	-	9%	-	-	-	-	-	100%	-	-
Business administration and support services	120	108	13	-	120	-	-	-	-	120	-	-	-
	23%	23%	23%	-	27%	-	-	-	-	64%	-	-	-
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	8	7	1	-	8	-	-	-	-	-	-	8	-
	2%	2%	2%	-	2%	-	-	-	-	-	-	28%	-
Health	22	18	4	-	22	-	-	-	-	-	-	22	-
	4%	4%	7%	-	5%	-	-	-	-	-	-	72%	-
Arts, entertainment, recreation and other services	41	39	2	-	41	-	-	-	-	-	-	-	41
	8%	8%	4%	-	9%	-	-	-	-	-	-	-	100%
<b>Nets</b>													
Manufacturing	64	53	12	64	-	19	45	-	-	-	-	-	-
	12%	11%	20%	100%	-	100%	73%	-	-	-	-	-	-
Services	452	407	45	-	452	-	17	112	25	187	40	30	41
	88%	89%	80%	-	100%	-	27%	100%	100%	100%	100%	100%	100%

## QES Q3 2014

## D2 Which of the following best describes your company sector?

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
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Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing / Production	19	17	2	19	-	19	-	-	-	-	-	-	-
	4%	4%	4%	30%	-	100%	-	-	-	-	-	-	-
Construction / Property	61	50	12	45	17	-	61	-	-	-	-	-	-
	12%	11%	21%	70%	4%	-	100%	-	-	-	-	-	-
Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	112	105	7	-	112	-	-	112	-	-	-	-	-
	22%	23%	12%	-	25%	-	-	100%	-	-	-	-	-
Information & communication	25	22	3	-	25	-	-	-	25	-	-	-	-
	5%	5%	6%	-	6%	-	-	-	100%	-	-	-	-
Finance & insurance / Business administration and support services	187	167	20	-	187	-	-	-	-	187	-	-	-
	36%	36%	36%	-	41%	-	-	-	-	100%	-	-	-
Professional, scientific & technical	40	36	5	-	40	-	-	-	-	-	40	-	-
	8%	8%	8%	-	9%	-	-	-	-	-	100%	-	-
Public administration and defence / Education / Health	30	25	5	-	30	-	-	-	-	-	-	30	-
	6%	5%	9%	-	7%	-	-	-	-	-	-	100%	-
Arts, entertainment, recreation and other services	41	39	2	-	41	-	-	-	-	-	-	-	41
	8%	8%	4%	-	9%	-	-	-	-	-	-	-	100%
Retail / wholesale	33	30	3	-	33	-	-	33	-	-	-	-	-
	6%	7%	5%	-	7%	-	-	30%	-	-	-	-	-

## QES Q3 2014

## D2 Which of the following best describes your company sector?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/ EEA citizens	UK/ EU/ EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Production	19 4%	6 2%	14 5%	3 4%	16 4%	* *	3 3%	16 4%	5 3%	14 4%	3 3%	16 4%	* *	19 4%	5 5%	* *
Construction	45 9%	14 6%	26 10%	17 20%	28 7%	- -	13 11%	32 8%	14 9%	31 8%	25 22%	15 4%	6 26%	45 9%	11 10%	3 4%
Motor trades	26 5%	11 5%	15 6%	1 1%	22 6%	4 10%	4 4%	22 6%	12 8%	15 4%	4 3%	19 5%	4 16%	26 5%	8 7%	4 6%
Wholesale	8 2%	3 1%	5 2%	* *	6 1%	2 5%	2 2%	6 1%	3 2%	5 1%	3 2%	4 1%	1 5%	7 1%	2 2%	2 2%
Retail	25 5%	8 3%	17 6%	4 5%	21 5%	* 1%	7 6%	19 5%	12 8%	14 4%	11 10%	14 4%	- -	24 5%	6 6%	3 4%
Transport & storage (inc. postal)	42 8%	12 5%	30 11%	2 2%	29 7%	11 33%	13 11%	29 7%	12 8%	30 8%	6 5%	36 9%	- -	42 8%	7 6%	1 1%
Accommodation & food services	10 2%	3 1%	7 3%	5 6%	5 1%	- -	5 4%	5 1%	3 2%	8 2%	- -	10 3%	- -	10 2%	5 5%	2 3%
Information & communication	25 5%	15 6%	10 4%	6 7%	18 4%	2 5%	9 7%	17 4%	12 8%	13 4%	5 4%	19 5%	2 7%	25 5%	6 5%	8 10%
Finance & insurance	67 13%	32 13%	35 13%	8 10%	57 15%	1 4%	10 9%	57 14%	14 9%	53 15%	8 7%	55 14%	4 20%	67 13%	7 6%	10 13%
Property	17 3%	10 4%	6 2%	* *	15 4%	2 5%	1 1%	15 4%	7 5%	9 3%	3 3%	13 3%	* *	17 3%	3 3%	2 3%
Professional, scientific & technical	40 8%	22 9%	19 7%	7 8%	32 8%	1 3%	7 6%	33 8%	13 8%	27 8%	8 7%	30 8%	3 12%	39 8%	6 6%	8 10%
Business administration and support services	120 23%	59 25%	61 22%	22 25%	89 23%	10 28%	33 27%	88 22%	19 12%	102 28%	25 22%	96 25%	- -	116 23%	29 26%	22 28%

## QES Q3 2014

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Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	8	3	6	1	7	-	3	6	4	4	5	3	-	8	1	1
	2%	1%	2%	2%	2%	-	2%	1%	3%	1%	4%	1%	-	2%	*	2%
Health	22	15	6	5	16	-	6	16	10	12	2	20	-	22	9	5
	4%	6%	2%	6%	4%	-	5%	4%	7%	3%	1%	5%	-	4%	8%	7%
Arts, entertainment, recreation and other services	41	27	13	4	34	2	4	36	13	28	7	31	3	37	7	7
	8%	11%	5%	5%	9%	6%	4%	9%	8%	8%	6%	8%	13%	7%	6%	8%
<b>Nets</b>																
Manufacturing	64	20	40	21	43	*	16	48	20	45	27	31	6	64	16	3
	12%	8%	15%	24%	11%	*	14%	12%	13%	12%	24%	8%	26%	13%	14%	4%
Services	452	220	231	66	351	35	103	348	134	318	85	350	16	440	96	75
	88%	92%	85%	76%	89%	100%	86%	88%	87%	88%	76%	92%	74%	87%	86%	96%
Agriculture, forestry & fishing / Production	19	6	14	3	16	*	3	16	5	14	3	16	*	19	5	*
	4%	2%	5%	4%	4%	*	3%	4%	3%	4%	3%	4%	*	4%	5%	*
Construction / Property	61	24	33	18	42	2	14	47	22	40	28	28	6	61	14	5
	12%	10%	12%	20%	11%	5%	12%	12%	14%	11%	25%	7%	26%	12%	13%	7%
Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	112	37	74	12	83	17	31	81	41	70	23	83	5	110	29	12
	22%	15%	27%	13%	21%	49%	26%	20%	27%	19%	21%	22%	21%	22%	26%	16%
Information & communication	25	15	10	6	18	2	9	17	12	13	5	19	2	25	6	8
	5%	6%	4%	7%	4%	5%	7%	4%	8%	4%	4%	5%	7%	5%	5%	10%
Finance & insurance / Business administration and support services	187	91	96	30	146	11	43	144	33	155	33	150	4	183	35	32
	36%	38%	36%	35%	37%	32%	36%	36%	21%	43%	29%	39%	20%	36%	32%	41%

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional, scientific & technical	40	22	19	7	32	1	7	33	13	27	8	30	3	39	6	8
	8%	9%	7%	8%	8%	3%	6%	8%	8%	8%	7%	8%	12%	8%	6%	10%
Public administration and defence / Education / Health	30	18	12	7	23	-	8	22	14	16	6	24	-	30	10	7
	6%	7%	4%	8%	6%	-	7%	6%	9%	4%	6%	6%	-	6%	9%	8%
Arts, entertainment, recreation and other services	41	27	13	4	34	2	4	36	13	28	7	31	3	37	7	7
	8%	11%	5%	5%	9%	6%	4%	9%	8%	8%	6%	8%	13%	7%	6%	8%
Retail / wholesale	33	11	22	4	27	2	9	25	15	18	14	18	1	31	9	4
	6%	4%	8%	5%	7%	6%	7%	6%	10%	5%	12%	5%	5%	6%	8%	6%

## QES Q3 2014

## D3 Which London borough is your business based in?

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	12	11	1	-	12	-	-	7	-	4	-	1	-
	2%	2%	1%	-	3%	-	-	6%	-	2%	-	2%	-
Barnet	36	34	2	7	29	7	2	4	2	12	3	6	1
	7%	7%	4%	11%	6%	35%	3%	3%	6%	6%	8%	20%	2%
Bexley	20	18	2	6	14	-	6	*	1	12	-	-	1
	4%	4%	3%	10%	3%	-	10%	*	3%	7%	-	-	2%
Brent	15	13	2	3	12	2	2	4	1	4	1	*	1
	3%	3%	4%	5%	3%	12%	3%	4%	3%	2%	3%	*	3%
Bromley	23	22	1	5	18	-	5	6	1	8	1	1	1
	5%	5%	2%	8%	4%	-	9%	6%	3%	4%	3%	4%	3%
Camden	19	15	4	2	17	2	1	3	2	7	2	-	3
	4%	3%	7%	3%	4%	11%	2%	2%	7%	4%	4%	-	7%
City of London	29	17	12	3	26	*	3	1	2	19	3	*	1
	6%	4%	21%	5%	6%	2%	5%	1%	8%	10%	8%	*	2%
City of Westminster	67	61	7	7	60	3	9	1	3	38	4	5	5
	13%	13%	12%	12%	13%	14%	15%	1%	10%	20%	9%	17%	13%
Croydon	9	6	3	*	9	*	1	2	2	2	1	*	-
	2%	1%	4%	*	2%	*	1%	2%	8%	1%	3%	1%	-
Ealing	29	28	1	-	29	-	1	4	1	20	1	-	1
	6%	6%	2%	-	6%	-	2%	3%	5%	11%	3%	-	3%

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Enfield	8	8	1	-	8	-	-	6	-	1	1	-	1
	2%	2%	1%	-	2%	-	-	6%	-	*	1%	-	2%
Greenwich	3	2	1	-	3	-	-	3	*	-	-	-	-
	1%	*	1%	-	1%	-	-	2%	1%	-	-	-	-
Hackney	11	10	1	-	11	-	1	4	1	-	1	4	1
	2%	2%	2%	-	2%	-	1%	4%	4%	-	2%	13%	2%
Hammersmith and Fulham	16	16	*	-	16	-	*	6	1	-	2	4	4
	3%	3%	1%	-	4%	-	*	6%	3%	-	4%	12%	10%
Haringey	8	7	1	-	8	-	*	2	-	4	1	-	1
	2%	2%	1%	-	2%	-	*	2%	-	2%	2%	-	3%
Harrow	14	13	*	*	13	*	*	5	1	4	1	1	2
	3%	3%	1%	1%	3%	2%	*	4%	3%	2%	3%	4%	5%
Havering	5	5	1	-	5	-	-	5	-	1	-	-	-
	1%	1%	1%	-	1%	-	-	4%	-	*	-	-	-
Hillingdon	13	11	2	-	13	-	-	7	-	4	1	*	1
	2%	2%	3%	-	3%	-	-	6%	-	2%	1%	1%	2%
Hounslow	20	20	1	7	14	2	4	6	1	4	*	1	2
	4%	4%	1%	10%	3%	11%	7%	5%	3%	2%	*	4%	5%
Islington	13	10	3	*	13	-	*	1	1	5	1	4	1
	3%	2%	5%	*	3%	-	*	1%	3%	3%	2%	12%	2%



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Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Kensington and Chelsea	19	18	1	*	19	-	*	10	1	5	1	-	2
	4%	4%	2%	*	4%	-	*	9%	5%	3%	3%	-	5%
Kingston upon Thames	9	8	*	2	7	2	-	*	-	4	2	*	-
	2%	2%	1%	3%	1%	11%	-	*	-	2%	5%	*	-
Lambeth	7	5	2	1	6	-	3	-	1	*	1	-	1
	1%	1%	3%	1%	1%	-	4%	-	5%	*	3%	-	3%
Lewisham	8	8	*	-	8	-	-	-	1	4	2	-	2
	2%	2%	*	-	2%	-	-	-	3%	2%	4%	-	5%
Merton	17	17	-	4	12	-	4	7	-	4	2	-	-
	3%	4%	-	7%	3%	-	7%	6%	-	2%	4%	-	-
Newham	2	2	*	*	2	*	-	1	-	*	-	-	1
	*	*	1%	*	1%	*	-	1%	-	*	-	-	3%
Redbridge	2	2	*	-	2	-	*	1	-	-	1	-	-
	*	*	1%	-	*	-	*	1%	-	-	2%	-	-
Richmond upon Thames	12	10	2	-	12	-	1	2	1	4	3	1	-
	2%	2%	3%	-	3%	-	1%	2%	4%	2%	8%	2%	-
Southwark	21	19	2	4	16	-	5	7	-	5	2	2	1
	4%	4%	3%	7%	4%	-	8%	6%	-	3%	4%	6%	2%
Sutton	12	11	*	*	11	-	*	4	1	4	-	1	2
	2%	2%	1%	*	2%	-	*	3%	3%	2%	-	4%	5%

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Tower Hamlets	5	3	1	-	5	-	1	1	1	*	*	-	2
	1%	1%	2%	-	1%	-	2%	*	3%	*	1%	-	5%
Waltham Forest	13	12	1	4	8	-	5	2	*	5	1	-	-
	3%	3%	2%	7%	2%	-	9%	2%	*	3%	1%	-	-
Wandsworth	12	11	1	1	11	*	1	1	2	4	3	-	1
	2%	2%	3%	2%	2%	1%	2%	1%	8%	2%	7%	-	2%
Outside London	5	5	-	4	1	-	4	-	-	-	-	-	1
	1%	1%	-	7%	*	-	7%	-	-	-	-	-	2%
<b>Nets</b>													
Inner London	239	204	36	20	220	6	24	37	15	91	22	18	27
	46%	44%	63%	31%	49%	29%	40%	33%	59%	49%	54%	60%	65%
Outer London	271	250	21	40	231	14	33	74	10	96	19	12	13
	53%	54%	37%	62%	51%	71%	53%	67%	41%	51%	46%	40%	32%

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	12	-	12	*	11	-	1	10	7	4	5	6	-	12	*	*
	2%	-	4%	*	3%	-	1%	3%	5%	1%	5%	2%	-	2%	*	*
Barnet	36	-	36	3	33	*	4	32	5	31	6	29	1	36	5	1
	7%	-	13%	4%	8%	*	3%	8%	3%	9%	6%	8%	3%	7%	4%	1%
Bexley	20	-	20	5	16	-	4	16	2	18	10	11	-	20	2	*
	4%	-	7%	5%	4%	-	4%	4%	2%	5%	8%	3%	-	4%	1%	*
Brent	15	-	15	*	14	*	2	13	8	7	5	9	1	15	3	1
	3%	-	6%	*	4%	1%	2%	3%	5%	2%	4%	2%	5%	3%	3%	1%
Bromley	23	-	23	5	15	4	15	8	3	20	9	14	1	23	10	4
	5%	-	9%	5%	4%	12%	13%	2%	2%	6%	8%	4%	2%	5%	9%	6%
Camden	19	19	-	4	11	4	5	14	8	11	8	11	-	19	6	8
	4%	8%	-	5%	3%	12%	4%	4%	5%	3%	7%	3%	-	4%	5%	10%
City of London	29	29	-	11	16	2	14	15	17	12	9	18	1	29	7	7
	6%	12%	-	13%	4%	5%	12%	4%	11%	3%	8%	5%	7%	6%	7%	10%
City of Westminster	67	67	-	22	43	3	25	43	18	50	7	59	1	67	18	18
	13%	28%	-	25%	11%	8%	21%	11%	12%	14%	7%	15%	7%	13%	16%	23%
Croydon	9	-	9	5	4	-	5	4	2	6	*	8	1	9	3	3
	2%	-	3%	5%	1%	-	4%	1%	1%	2%	*	2%	3%	2%	3%	4%
Ealing	29	-	29	5	23	1	2	26	2	26	3	26	*	23	8	6
	6%	-	11%	5%	6%	2%	2%	7%	1%	7%	2%	7%	1%	5%	7%	7%
Enfield	8	-	8	-	2	6	-	8	-	8	-	8	-	8	-	-
	2%	-	3%	-	1%	18%	-	2%	-	2%	-	2%	-	2%	-	-
Greenwich	3	-	3	1	2	-	1	2	1	2	-	3	-	3	1	1
	1%	-	1%	1%	1%	-	1%	1%	*	1%	-	1%	-	1%	1%	1%
Hackney	11	11	-	1	10	*	1	10	2	10	2	9	-	10	3	2
	2%	5%	-	2%	2%	1%	1%	3%	1%	3%	2%	2%	-	2%	2%	3%

## QES Q3 2014

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hammersmith and Fulham	16	16	-	*	16	1	6	10	7	9	2	14	-	16	2	1
	3%	7%	-	*	4%	2%	5%	3%	5%	2%	2%	4%	-	3%	1%	2%
Haringey	8	8	-	-	8	-	*	8	*	8	1	6	1	8	*	1
	2%	3%	-	-	2%	-	*	2%	*	2%	1%	2%	4%	2%	*	1%
Harrow	14	-	14	*	13	-	4	10	9	4	4	10	-	13	1	6
	3%	-	5%	*	3%	-	3%	2%	6%	1%	3%	3%	-	3%	1%	8%
Havering	5	-	5	2	3	-	2	3	3	2	-	5	-	5	-	-
	1%	-	2%	3%	1%	-	2%	1%	2%	1%	-	1%	-	1%	-	-
Hillingdon	13	-	13	1	11	-	2	10	1	11	1	8	4	13	5	1
	2%	-	5%	1%	3%	-	2%	3%	1%	3%	1%	2%	16%	2%	5%	1%
Hounslow	20	-	20	*	19	1	*	20	6	15	6	14	1	20	1	*
	4%	-	8%	*	5%	2%	*	5%	4%	4%	5%	4%	3%	4%	1%	*
Islington	13	13	-	7	5	1	3	10	6	7	3	11	-	13	8	1
	3%	6%	-	8%	1%	4%	3%	3%	4%	2%	2%	3%	-	3%	8%	2%
Kensington and Chelsea	19	19	-	*	15	4	9	11	2	18	5	14	-	19	11	5
	4%	8%	-	*	4%	10%	7%	3%	1%	5%	4%	4%	-	4%	10%	6%
Kingston upon Thames	9	-	9	-	9	*	1	8	2	6	-	8	1	9	*	1
	2%	-	3%	-	2%	1%	1%	2%	2%	2%	-	2%	5%	2%	*	1%
Lambeth	7	7	-	1	5	*	1	6	4	3	2	4	-	5	3	1
	1%	3%	-	1%	1%	1%	*	2%	2%	1%	2%	1%	-	1%	3%	1%
Lewisham	8	8	-	1	8	-	1	8	1	7	1	8	-	8	*	2
	2%	4%	-	1%	2%	-	1%	2%	1%	2%	1%	2%	-	1%	*	2%
Merton	17	-	17	-	17	-	1	16	1	16	6	11	1	17	6	1
	3%	-	6%	-	4%	-	*	4%	1%	4%	5%	3%	2%	3%	6%	1%
Newham	2	2	-	1	1	-	*	2	*	2	*	2	-	2	1	*
	*	1%	-	1%	*	-	*	1%	*	1%	*	1%	-	*	1%	*

## QES Q3 2014

## D3 Which London borough is your business based in?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Redbridge	2	-	2	*	2	-	*	2	2	*	2	*	-	2	*	*
	*	-	1%	*	*	-	*	*	1%	*	2%	*	-	*	*	*
Richmond upon Thames	12	-	12	2	10	*	1	11	9	2	4	8	-	12	2	1
	2%	-	4%	2%	2%	1%	1%	3%	6%	1%	4%	2%	-	2%	2%	1%
Southwark	21	21	-	6	9	6	7	14	8	12	3	18	-	20	1	3
	4%	9%	-	7%	2%	16%	6%	4%	6%	3%	3%	5%	-	4%	1%	4%
Sutton	12	-	12	-	12	-	*	11	6	6	-	8	4	12	*	-
	2%	-	4%	-	3%	-	*	3%	4%	2%	-	2%	17%	2%	*	-
Tower Hamlets	5	5	-	2	3	-	3	2	3	2	1	3	*	5	1	1
	1%	2%	-	2%	1%	-	2%	*	2%	*	1%	1%	*	1%	1%	1%
Waltham Forest	13	-	13	-	13	-	-	13	1	12	7	6	*	13	*	1
	3%	-	5%	-	3%	-	-	3%	1%	3%	6%	2%	*	3%	*	1%
Wandsworth	12	12	-	2	10	1	*	12	5	7	3	9	-	12	2	*
	2%	5%	-	2%	3%	2%	*	3%	4%	2%	3%	2%	-	2%	2%	*
Outside London	5	-	-	-	4	1	-	5	-	5	-	-	5	5	1	1
	1%	-	-	-	1%	3%	-	1%	-	1%	-	-	24%	1%	1%	1%
<b>Nets</b>																
Inner London	239	239	-	58	160	21	74	166	81	158	47	188	4	235	63	51
	46%	100%	-	67%	41%	60%	62%	42%	53%	44%	42%	49%	18%	47%	56%	65%
Outer London	271	-	271	29	230	13	46	225	72	200	65	193	13	264	48	26
	53%	-	100%	33%	58%	37%	38%	57%	47%	55%	58%	51%	58%	52%	43%	34%

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Summary table**

Base: All respondents

	Total	Up	Same	Down	Mean score
Cashflow	516 100%	113 22%	278 54%	126 24%	-.03
Business domestic orders	516 100%	102 20%	328 64%	87 17%	.03
Domestic sales	516 100%	97 19%	325 63%	93 18%	.01
Employment	516 100%	40 8%	426 83%	50 10%	-.02

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Domestic sales

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	97	80	17	11	86	1	11	22	6	31	9	5	11
		19%	17%	30%	17%	19%	4%	18%	19%	25%	17%	23%	17%	28%
Same	(0.0)	325	292	33	41	284	16	38	75	13	116	26	20	21
		63%	64%	59%	64%	63%	85%	62%	67%	52%	62%	65%	67%	51%
Down	(-1.0)	93	87	6	12	81	2	12	15	6	40	5	5	9
		18%	19%	11%	19%	18%	12%	20%	14%	23%	21%	11%	16%	21%
Mean Score		.01	-.02	.20	-.02	.01	-.08	-.02	.06	.03	-.04	.12	.01	.06

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Domestic sales

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	97	40	57	33	64	*	34	63	24	73	26	70	1	97	28	14
		19%	17%	21%	38%	16%	1%	29%	16%	16%	20%	23%	18%	4%	19%	25%	18%
Same	(0.0)	325	165	156	35	269	21	65	260	106	220	57	259	9	320	61	45
		63%	69%	58%	41%	68%	60%	54%	66%	69%	61%	51%	68%	39%	63%	55%	58%
Down	(-1.0)	93	35	58	19	61	14	21	73	23	70	29	52	13	87	23	19
		18%	15%	21%	22%	15%	39%	17%	18%	15%	19%	26%	14%	57%	17%	20%	25%
Mean Score		.01	.02	*	.16	.01	-.38	.11	-.03	*	.01	-.03	.05	-.53	.02	.05	-.07



## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Business domestic orders**

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	102	87	15	19	82	3	17	22	5	35	10	4	7
		20%	19%	27%	30%	18%	15%	28%	19%	20%	18%	25%	12%	16%
Same	(0.0)	328	292	35	34	294	14	34	71	15	117	26	24	26
		64%	64%	63%	53%	65%	74%	55%	64%	60%	63%	64%	80%	65%
Down	(-1.0)	87	81	6	11	75	2	11	18	5	35	5	2	8
		17%	18%	10%	17%	17%	11%	17%	16%	21%	19%	12%	8%	19%
Mean Score		.03	.01	.16	.12	.02	.04	.10	.03	-.01	*	.13	.04	-.03

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Business domestic orders**

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	102	35	66	41	60	*	40	62	24	78	39	62	1	102	30	22
		20%	15%	24%	47%	15%	1%	33%	16%	15%	22%	34%	16%	3%	20%	27%	28%
Same	(0.0)	328	171	152	29	279	20	63	265	108	219	48	271	9	323	59	41
		64%	72%	56%	34%	71%	56%	52%	67%	71%	60%	43%	71%	40%	64%	53%	52%
Down	(-1.0)	87	33	53	16	55	15	18	69	21	65	26	48	13	80	22	15
		17%	14%	19%	19%	14%	43%	15%	17%	14%	18%	23%	13%	57%	16%	20%	20%
Mean Score		.03	.01	.05	.28	.01	-.42	.18	-.02	.02	.03	.11	.04	-.54	.04	.07	.09

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Employment

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	40	26	14	8	32	*	9	9	2	10	4	2	3
		8%	6%	24%	12%	7%	2%	14%	8%	9%	6%	9%	7%	8%
Same	(0.0)	426	391	36	49	377	16	46	96	20	154	34	28	32
		83%	85%	63%	76%	84%	83%	74%	86%	79%	82%	84%	93%	79%
Down	(-1.0)	50	43	7	7	43	3	7	6	3	23	3	*	5
		10%	9%	12%	11%	9%	14%	12%	5%	12%	12%	7%	1%	13%
Mean Score		-.02	-.04	.12	.01	-.02	-.12	.03	.03	-.03	-.07	.02	.06	-.05

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Employment

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	40	24	16	29	10	1	30	10	18	21	20	*	40	21	12	
		8%	10%	6%	33%	3%	3%	25%	2%	12%	6%	17%	5%	1%	8%	19%	15%
Same	(0.0)	426	188	234	43	365	19	70	356	124	302	71	340	15	417	71	48
		83%	79%	86%	49%	92%	54%	58%	90%	81%	83%	63%	89%	69%	83%	64%	61%
Down	(-1.0)	50	27	22	16	19	15	19	30	11	39	22	21	7	48	19	18
		10%	11%	8%	18%	5%	43%	16%	8%	7%	11%	20%	5%	30%	9%	17%	24%
Mean Score		-0.02	-0.01	-0.02	.15	-0.02	-0.40	.09	-0.05	.05	-0.05	-0.02	*	-0.29	-0.02	.02	-0.09

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Cashflow

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	113	95	18	11	101	5	10	26	5	31	13	10	13
		22%	21%	32%	18%	22%	25%	16%	23%	18%	16%	33%	32%	33%
Same	(0.0)	278	246	32	33	244	10	32	63	15	105	20	16	16
		54%	54%	57%	52%	54%	52%	53%	57%	59%	56%	51%	52%	38%
Down	(-1.0)	126	119	7	19	106	4	19	22	6	51	7	5	12
		24%	26%	12%	30%	24%	23%	31%	20%	23%	27%	16%	16%	29%
Mean Score		-.03	-.05	.20	-.12	-.01	.03	-.15	.03	-.05	-.11	.17	.16	.04

## QES Q3 2014

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

## Cashflow

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	113	50	62	28	84	1	37	76	45	67	37	73	2	111	37	27
		22%	21%	23%	32%	21%	3%	31%	19%	30%	19%	33%	19%	9%	22%	33%	35%
Same	(0.0)	278	136	142	39	219	19	58	220	93	185	38	237	3	275	50	31
		54%	57%	52%	45%	56%	55%	49%	55%	60%	51%	34%	62%	14%	54%	45%	40%
Down	(-1.0)	126	53	67	20	91	14	25	101	15	110	37	71	17	119	25	20
		24%	22%	25%	23%	23%	42%	21%	25%	10%	30%	33%	19%	77%	24%	23%	25%
Mean Score		-.03	-.01	-.02	.08	-.02	-.38	.10	-.06	.20	-.12	*	*	-.68	-.02	.10	.10

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Summary table**

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean score
Export sales	516 100%	69 13%	135 26%	40 8%	273 53%	.12
Business export orders	516 100%	68 13%	141 27%	31 6%	276 54%	.16

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Export sales

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1.0)	69	60	9	6	62	5	1	25	3	27	3	2
		13%	13%	16%	9%	14%	26%	2%	22%	12%	14%	8%	5%
Same	(0.0)	135	116	19	19	116	5	19	39	7	39	11	13
		26%	25%	33%	29%	26%	24%	30%	35%	29%	21%	28%	32%
Down	(-1.0)	40	37	3	3	37	2	*	9	2	21	2	3
		8%	8%	6%	4%	8%	13%	*	8%	9%	11%	6%	7%
My business does not export outside the UK		273	247	26	36	236	7	41	39	13	101	23	23
		53%	54%	45%	57%	52%	36%	67%	35%	49%	54%	58%	56%
Mean Score		.12	.11	.19	.12	.12	.21	.04	.22	.06	.07	.06	-.05



## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Export sales

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	69	36	33	18	50	*	28	40	21	47	23	45	*	69	25	15
		13%	15%	12%	21%	13%	1%	23%	10%	14%	13%	21%	12%	1%	14%	23%	19%
Same	(0.0)	135	68	67	15	107	12	31	103	51	83	17	116	2	132	31	17
		26%	28%	25%	18%	27%	35%	26%	26%	33%	23%	15%	30%	10%	26%	28%	22%
Down	(-1.0)	40	14	26	7	25	8	6	34	2	38	8	30	3	35	12	11
		8%	6%	10%	8%	6%	22%	5%	9%	1%	10%	7%	8%	12%	7%	11%	14%
My business does not export outside the UK		273	122	146	46	212	15	54	219	78	194	65	191	17	269	43	35
		53%	51%	54%	53%	54%	42%	45%	55%	51%	54%	57%	50%	77%	53%	38%	45%
Mean Score		.12	.18	.05	.26	.14	-.37	.33	.04	.26	.05	.33	.08	-.49	.14	.19	.08

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Business export orders

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	68	59	10	7	62	5	3	25	3	27	3	2	1
		13%	13%	17%	11%	14%	25%	5%	22%	11%	14%	7%	8%	3%
Same	(0.0)	141	123	18	18	122	5	17	39	8	42	13	2	15
		27%	27%	32%	29%	27%	25%	28%	35%	30%	22%	32%	6%	37%
Down	(-1.0)	31	28	3	3	28	3	-	4	2	18	2	*	2
		6%	6%	6%	4%	6%	13%	-	3%	9%	10%	6%	*	5%
My business does not export outside the UK		276	251	25	36	240	7	41	44	13	101	22	26	23
		54%	55%	45%	57%	53%	36%	67%	39%	50%	54%	56%	86%	55%
Mean Score		.16	.15	.20	.15	.16	.18	.15	.31	.04	.10	.02	.51	-.04

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Business export orders**

Base: All respondents

	Location			Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	68	36	33	18	50	*	28	40	22	46	23	45	*	68	26	15
		13%	15%	12%	21%	13%	1%	24%	10%	15%	13%	20%	12%	1%	14%	23%	19%
Same	(0.0)	141	73	68	15	113	12	32	109	45	95	17	121	2	138	31	22
		27%	30%	25%	17%	29%	35%	26%	27%	29%	26%	15%	32%	11%	27%	28%	28%
Down	(-1.0)	31	10	21	8	15	8	6	25	2	29	10	19	3	26	12	7
		6%	4%	8%	9%	4%	22%	5%	6%	1%	8%	9%	5%	12%	5%	11%	9%
My business does not export outside the UK		276	121	150	46	215	15	54	222	83	193	63	196	17	273	43	35
		54%	50%	55%	53%	55%	42%	45%	56%	54%	53%	56%	51%	77%	54%	38%	45%
Mean Score		.16	.22	.10	.25	.19	-.37	.34	.09	.29	.10	.26	.15	-.47	.18	.20	.18

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Summary table**

Base: All who do not export

	Total	Up	Same	Down	My business does not export outside the UK	Mean score
Export sales	243 100%	69 28%	135 55%	40 16%	- -	.12
Business export orders	240 100%	68 29%	141 59%	31 13%	- -	.16

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Export sales

Base: All who do not export

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	269	122	147	30	239	15	24	61	39	40	54	11	25
Weighted Total	243	213	31	28	216	12	20	72	13	87	17	4	18
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1.0)	69	60	9	6	62	5	1	25	3	27	3	2
		28%	28%	29%	22%	29%	41%	6%	34%	24%	31%	20%	53%
Same	(0.0)	135	116	19	19	116	5	19	39	7	39	11	2
		55%	55%	60%	68%	54%	38%	93%	54%	58%	45%	66%	45%
Down	(-1.0)	40	37	3	3	37	2	*	9	2	21	2	*
		16%	17%	10%	10%	17%	20%	1%	12%	18%	24%	14%	2%
Mean Score		.12	.11	.19	.12	.12	.21	.04	.22	.06	.07	.06	-.05

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

### Export sales

Base: All who do not export

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/ EEA citizens	UK/ EU/ EAA	
Unweighted Total	269	163	106	79	167	23	123	146	115	154	70	186	13	263	142	109	
Weighted Total	243	118	125	41	182	20	66	178	75	168	48	190	5	235	69	43	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	69	36	33	18	50	*	28	40	21	47	23	45	*	69	25	15
		28%	30%	26%	44%	28%	1%	43%	23%	29%	28%	49%	24%	4%	29%	37%	34%
Same	(0.0)	135	68	67	15	107	12	31	103	51	83	17	116	2	132	31	17
		55%	58%	53%	37%	59%	61%	48%	58%	69%	50%	35%	61%	43%	56%	45%	40%
Down	(-1.0)	40	14	26	7	25	8	6	34	2	38	8	30	3	35	12	11
		16%	12%	21%	18%	14%	38%	10%	19%	3%	23%	16%	16%	53%	15%	18%	26%
Mean Score		.12	.18	.05	.26	.14	-.37	.33	.04	.26	.05	.33	.08	-.49	.14	.19	.08

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Business export orders**

Base: All who do not export

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	271	124	147	30	241	15	23	61	38	41	56	11	26	
Weighted Total	240	209	31	28	212	12	20	68	13	87	18	4	18	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	68	59	10	7	62	5	3	25	3	27	3	2	1
		29%	28%	31%	24%	29%	39%	15%	37%	22%	31%	15%	53%	7%
Same	(0.0)	141	123	18	18	122	5	17	39	8	42	13	2	15
		59%	59%	58%	66%	58%	40%	85%	58%	60%	48%	72%	45%	82%
Down	(-1.0)	31	28	3	3	28	3	-	4	2	18	2	*	2
		13%	13%	11%	9%	13%	21%	-	5%	18%	21%	13%	2%	11%
Mean Score		.16	.15	.20	.15	.16	.18	.15	.31	.04	.10	.02	.51	-.04

## QES Q3 2014

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**Business export orders**

Base: All who do not export

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/ EEA citizens	UK/ EU/ EAA	
Unweighted Total	271	164	107	79	169	23	124	147	116	155	73	185	13	265	143	111	
Weighted Total	240	118	121	41	179	20	66	174	70	170	50	185	5	232	69	43	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	68	36	33	18	50	*	28	40	22	46	23	45	*	68	26	15
		29%	30%	27%	44%	28%	1%	43%	23%	32%	27%	46%	25%	4%	30%	37%	34%
Same	(0.0)	141	73	68	15	113	12	32	109	45	95	17	121	2	138	31	22
		59%	61%	56%	37%	63%	61%	48%	63%	65%	56%	35%	65%	46%	59%	45%	51%
Down	(-1.0)	31	10	21	8	15	8	6	25	2	29	10	19	3	26	12	7
		13%	9%	17%	19%	9%	38%	9%	14%	3%	17%	19%	10%	51%	11%	17%	16%
Mean Score		.16	.22	.10	.25	.19	-.37	.34	.09	.29	.10	.26	.15	-.47	.18	.20	.18



## QES Q3 2014

## Q3 How do you expect your workforce size to change over the next three months?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	87	65	22	21	66	3	18	12	6	30	7	7	4
		17%	14%	39%	32%	15%	16%	29%	10%	24%	16%	18%	22%	11%
Stay the same	(0.0)	394	365	30	43	351	16	42	83	18	146	32	23	34
		76%	79%	53%	68%	78%	83%	68%	74%	70%	78%	80%	78%	84%
Fall	(-1.0)	35	30	5	*	35	*	2	17	2	11	1	-	2
		7%	7%	9%	*	8%	*	3%	15%	6%	6%	3%	-	5%
Mean Score		.10	.08	.30	.32	.07	.16	.26	-.05	.17	.10	.15	.22	.05

## QES Q3 2014

## Q3 How do you expect your workforce size to change over the next three months?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	87	58	29	87	-	64	23	42	45	30	56	*	83	40	25	
		17%	24%	11%	100%	-	53%	6%	27%	12%	27%	15%	1%	16%	36%	32%	
Stay the same	(0.0)	394	160	230	-	394	-	51	343	110	284	72	303	18	387	56	42
		76%	67%	85%	-	100%	-	43%	87%	72%	78%	64%	80%	82%	77%	50%	53%
Fall	(-1.0)	35	21	13	-	-	35	5	30	1	34	10	22	4	35	16	11
		7%	9%	5%	-	-	100%	4%	8%	1%	9%	9%	6%	17%	7%	14%	14%
Mean Score		.10	.16	.06	1.00	-	-1.00	.50	-.02	.27	.03	.19	.09	-.16	.10	.21	.18

## QES Q3 2014

## Q4 Have you tried to recruit in the past three months?

Base: All respondents

	Business size		Industry										
	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	120	88	32	16	103	3	14	31	9	43	7	8	4
	23%	19%	56%	26%	23%	16%	24%	28%	34%	23%	17%	27%	11%
No	396	371	25	48	348	16	47	81	17	144	33	22	36
	77%	81%	44%	74%	77%	84%	76%	72%	66%	77%	83%	73%	89%

## QES Q3 2014

## Q4 Have you tried to recruit in the past three months?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	120	74	46	64	51	5	120	-	60	60	35	83	2	120	44	44
	23%	31%	17%	74%	13%	14%	100%	-	39%	17%	31%	22%	9%	24%	39%	57%
No	396	166	225	23	343	30	-	396	93	303	77	299	20	385	68	34
	77%	69%	83%	26%	87%	86%	-	100%	61%	83%	69%	78%	91%	76%	61%	43%

## QES Q3 2014

## Q5 Were the jobs...

Base: All who have tried to recruit in past three months

	Business size		Industry										
	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	198	46	152	17	181	6	17	40	33	36	37	14	15
Weighted Total	120	88	32	16	103	3	14	31	9	43	7	8	4
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	83	56	26	15	68	3	12	19	4	35	5	2	2
	69%	64%	84%	90%	66%	91%	86%	60%	52%	81%	78%	28%	40%
Part-time	43	35	8	1	42	-	2	14	3	14	*	7	2
	36%	40%	24%	7%	40%	-	12%	46%	40%	33%	4%	82%	49%
Permanent	41	32	8	8	33	2	6	13	1	14	2	1	*
	34%	37%	27%	49%	32%	77%	40%	43%	14%	33%	33%	12%	11%
Temporary	15	9	6	1	15	*	1	4	2	2	2	1	3
	13%	10%	20%	5%	14%	9%	6%	13%	27%	4%	34%	10%	62%

## QES Q3 2014

## Q5 Were the jobs...

Base: All who have tried to recruit in past three months

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	198	132	66	108	82	8	198	-	114	84	70	124	4	198	131	111
Weighted Total	120	74	46	64	51	5	120	-	60	60	35	83	2	120	44	44
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	83	51	31	40	38	5	83	-	37	45	18	63	2	83	27	27
	69%	69%	68%	62%	75%	98%	69%	-	62%	76%	52%	76%	84%	69%	62%	62%
Part-time	43	20	23	22	16	4	43	-	24	19	21	22	-	43	22	22
	36%	27%	50%	35%	32%	92%	36%	-	40%	32%	59%	26%	-	36%	49%	49%
Permanent	41	22	18	26	15	*	41	-	16	25	8	33	-	41	11	10
	34%	30%	40%	40%	29%	6%	34%	-	26%	42%	23%	40%	-	34%	24%	23%
Temporary	15	11	4	7	8	*	15	-	8	7	9	7	*	15	9	10
	13%	15%	9%	11%	16%	3%	13%	-	13%	12%	24%	8%	16%	13%	20%	23%

## QES Q3 2014

## Q6 Did you meet any difficulties in recruiting?

Base: All who have tried to recruit in past three months

	Business size		Industry									
	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	198	46 152	17	181	6	17	40	33	36	37	14	15
Weighted Total	120	88 32	16	103	3	14	31	9	43	7	8	4
	100%	100% 100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	53	40 14	9	44	3	7	11	3	20	3	6	1
	45%	45% 43%	58%	43%	86%	49%	35%	33%	46%	42%	72%	27%
No	66	49 18	7	59	*	7	20	6	23	4	2	3
	55%	55% 57%	42%	57%	14%	51%	65%	67%	54%	58%	28%	73%

## QES Q3 2014

## Q6 Did you meet any difficulties in recruiting?

Base: All who have tried to recruit in past three months

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	198	132	66	108	82	8	198	-	114	84	70	124	4	198	131	111
Weighted Total	120	74	46	64	51	5	120	-	60	60	35	83	2	120	44	44
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%
Yes	53	27	26	28	21	4	53	-	28	26	12	41	*	53	19	24
	45%	37%	57%	44%	40%	95%	45%	-	46%	43%	34%	50%	16%	45%	43%	54%
No	66	47	20	36	30	*	66	-	32	34	23	42	2	66	25	20
	55%	63%	43%	56%	60%	5%	55%	-	54%	57%	66%	50%	84%	55%	57%	46%



## QES Q3 2014

## Q7 In which category did you have difficulties?

Base: All who had difficulties in recruiting

	Business size		Industry										
	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	86	20	66	10	76	3	9	16	11	18	19	7	3
Weighted Total	53	40	14	9	44	3	7	11	3	20	3	6	1
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	27	20	7	2	26	1	1	6	2	15	2	*	1
	51%	51%	52%	19%	58%	21%	18%	53%	63%	76%	56%	5%	85%
Professional/ managerial	26	18	7	6	20	*	6	1	2	14	2	1	*
	48%	46%	54%	63%	45%	11%	85%	7%	60%	71%	55%	17%	15%
Un/ semi-skilled	14	11	2	2	11	2	*	7	*	*	-	4	-
	26%	29%	16%	24%	26%	79%	3%	67%	7%	1%	-	61%	-
Clerical	7	5	2	*	7	-	*	2	-	4	*	1	-
	13%	13%	14%	1%	16%	-	3%	14%	-	21%	4%	18%	-

## QES Q3 2014

## Q7 In which category did you have difficulties?

Base: All who had difficulties in recruiting

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	86	55	31	53	28	5	86	-	49	37	33	52	1	86	56	51
Weighted Total	53	27	26	28	21	4	53	-	28	26	12	41	*	53	19	24
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	27	11	17	11	13	4	27	-	10	17	7	20	*	27	10	9
	51%	39%	64%	38%	61%	96%	51%	-	38%	66%	61%	48%	100%	51%	54%	39%
Professional/ managerial	26	10	16	12	9	4	26	-	16	10	8	17	-	26	8	13
	48%	38%	59%	43%	44%	99%	48%	-	57%	39%	68%	43%	-	48%	42%	53%
Un/ semi-skilled	14	6	7	10	3	-	14	-	4	10	1	13	-	14	7	7
	26%	23%	28%	37%	16%	-	26%	-	14%	38%	4%	32%	-	26%	36%	28%
Clerical	7	2	6	3	*	4	7	-	1	6	6	2	-	7	5	6
	13%	6%	21%	10%	*	93%	13%	-	5%	23%	46%	4%	-	13%	25%	24%

## QES Q3 2014

## Q8 How have your investment plans changed over the past three months?

## Summary table

Base: All respondents

	Total	Increased	Same	Decreased	Mean score
Training	516 100%	76 15%	408 79%	32 6%	.08
Plant and equipment	516 100%	75 15%	413 80%	27 5%	.09

## QES Q3 2014

## Q8 How have your investment plans changed over the past three months?

## Plant and equipment

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	75	65	10	16	59	1	17	22	3	22	4	2	4
		15%	14%	18%	25%	13%	4%	28%	20%	11%	12%	11%	6%	10%
Same	(0.0)	413	371	42	44	369	18	38	86	20	155	33	28	35
		80%	81%	75%	68%	82%	96%	62%	77%	80%	83%	82%	94%	85%
Decreased	(-1.0)	27	24	4	4	23	-	6	3	2	11	3	-	2
		5%	5%	7%	7%	5%	-	10%	3%	9%	6%	8%	-	5%
Mean Score		.09	.09	.12	.18	.08	.04	.18	.17	.02	.06	.03	.06	.05

## QES Q3 2014

## Q8 How have your investment plans changed over the past three months?

## Plant and equipment

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	75	31	45	23	52	*	27	49	12	63	28	46	1	74	36	13
		15%	13%	16%	26%	13%	1%	22%	12%	8%	17%	25%	12%	3%	15%	32%	16%
Same	(0.0)	413	198	215	63	328	22	88	326	137	276	72	327	14	403	64	54
		80%	83%	79%	73%	83%	62%	73%	82%	90%	76%	64%	86%	64%	80%	57%	69%
Decreased	(-1.0)	27	11	11	1	14	13	6	22	3	24	12	8	7	27	12	11
		5%	5%	4%	1%	3%	37%	5%	5%	2%	7%	11%	2%	33%	5%	11%	15%
Mean Score		.09	.08	.12	.25	.10	-.36	.17	.07	.06	.11	.15	.10	-.30	.09	.21	.02

## QES Q3 2014

## Q8 How have your investment plans changed over the past three months?

## Training

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	76	62	14	9	67	3	7	10	3	36	4	9	4
		15%	13%	25%	14%	15%	14%	11%	9%	12%	19%	11%	31%	10%
Same	(0.0)	408	370	38	49	359	16	48	89	19	146	33	21	35
		79%	80%	68%	77%	79%	85%	79%	80%	74%	78%	83%	69%	86%
Decreased	(-1.0)	32	28	4	5	27	*	6	12	4	6	3	-	2
		6%	6%	6%	8%	6%	1%	10%	11%	14%	3%	6%	-	5%
Mean Score		.08	.07	.19	.06	.09	.14	.01	-.02	-.02	.16	.04	.31	.05

## QES Q3 2014

## Q8 How have your investment plans changed over the past three months?

## Training

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	76	47	29	24	51	*	36	40	30	46	18	53	4	75	17	18
		15%	20%	11%	28%	13%	*	30%	10%	19%	13%	16%	14%	19%	15%	15%	23%
Same	(0.0)	408	186	223	62	321	26	80	329	115	293	87	315	6	398	89	54
		79%	78%	82%	71%	81%	74%	66%	83%	75%	81%	77%	83%	29%	79%	79%	69%
Decreased	(-1.0)	32	7	20	1	22	9	4	28	8	24	7	13	11	32	7	6
		6%	3%	7%	1%	6%	26%	4%	7%	6%	7%	6%	4%	52%	6%	6%	7%
Mean Score		.08	.17	.03	.27	.07	-.25	.26	.03	.14	.06	.10	.10	-.33	.08	.09	.16

## QES Q3 2014

## Q9 Over the next twelve months what do you think will happen to your...

## Summary table

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean score
Turnover	516 100%	212 41%	220 43%	84 16%	.25
Profitability	516 100%	211 41%	210 41%	95 18%	.22



## QES Q3 2014

## Q9 Over the next twelve months what do you think will happen to your...

## Turnover

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	212	181	30	38	174	12	31	36	11	70	19	15	17
		41%	39%	54%	59%	38%	62%	51%	32%	44%	37%	48%	50%	41%
Stay the same	(0.0)	220	200	20	19	201	5	24	52	11	85	12	11	19
		43%	43%	36%	30%	44%	26%	39%	47%	44%	45%	31%	38%	47%
Decrease	(-1.0)	84	79	6	7	78	2	6	24	3	32	8	4	5
		16%	17%	10%	11%	17%	13%	10%	21%	12%	17%	21%	12%	12%
Mean Score		.25	.22	.44	.49	.21	.49	.41	.11	.32	.20	.27	.38	.29

## QES Q3 2014

## Q9 Over the next twelve months what do you think will happen to your...

## Turnover

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	212	93	119	64	145	2	65	147	56	155	68	142	1	206	60	39
		41%	39%	44%	73%	37%	7%	54%	37%	37%	43%	61%	37%	4%	41%	53%	50%
Stay the same	(0.0)	220	103	112	19	194	7	40	180	80	140	29	182	9	215	34	27
		43%	43%	41%	21%	49%	21%	33%	45%	52%	39%	26%	48%	39%	43%	30%	34%
Decrease	(-1.0)	84	43	40	5	55	25	15	69	17	68	15	57	13	83	18	12
		16%	18%	15%	5%	14%	72%	13%	18%	11%	19%	13%	15%	57%	17%	16%	16%
Mean Score		.25	.21	.29	.68	.23	-.65	.42	.19	.26	.24	.47	.22	-.54	.24	.37	.34

## QES Q3 2014

## Q9 Over the next twelve months what do you think will happen to your...

## Profitability

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	211	183	28	37	174	10	32	41	10	73	17	10	17
		41%	40%	50%	58%	38%	51%	52%	37%	40%	39%	42%	34%	43%
Stay the same	(0.0)	210	187	23	18	192	5	22	42	11	79	15	16	20
		41%	41%	40%	28%	42%	26%	36%	37%	45%	42%	38%	54%	48%
Decrease	(-1.0)	95	90	5	9	87	4	8	28	4	35	8	4	4
		18%	20%	10%	14%	19%	22%	13%	26%	15%	19%	20%	12%	10%
Mean Score		.22	.20	.41	.45	.19	.29	.39	.12	.26	.20	.22	.22	.33

## QES Q3 2014

## Q9 Over the next twelve months what do you think will happen to your...

## Profitability

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	211	103	108	64	144	2	72	138	61	150	64	146	1	205	61	41
		41%	43%	40%	74%	37%	6%	60%	35%	40%	41%	57%	38%	3%	41%	55%	53%
Stay the same	(0.0)	210	93	112	14	190	7	27	182	72	138	33	169	8	205	31	24
		41%	39%	41%	16%	48%	19%	23%	46%	47%	38%	29%	44%	36%	41%	27%	30%
Decrease	(-1.0)	95	43	51	9	60	26	20	75	20	75	16	66	13	94	20	13
		18%	18%	19%	10%	15%	74%	17%	19%	13%	21%	14%	17%	60%	19%	18%	17%
Mean Score		.22	.25	.21	.64	.21	-.68	.43	.16	.26	.21	.43	.21	-.57	.22	.37	.36

## QES Q3 2014

## Q10 Are you operating at...

Base: All respondents

	Business size		Industry										
	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	153	125	28	20	134	5	22	41	12	33	13	14	13
	30%	27%	51%	30%	30%	27%	35%	37%	48%	17%	32%	48%	31%
Below full capacity	363	335	28	45	318	14	40	70	13	155	27	16	28
	70%	73%	49%	70%	70%	73%	65%	63%	52%	83%	68%	52%	69%

## QES Q3 2014

## Q10 Are you operating at...

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	153	81	72	42	110	1	60	93	153	-	36	117	1	151	38	33
	30%	34%	26%	48%	28%	3%	50%	23%	100%	-	32%	31%	3%	30%	34%	43%
Below full capacity	363	158	200	45	284	34	60	303	-	363	77	265	22	354	73	45
	70%	66%	74%	52%	72%	97%	50%	77%	-	100%	68%	69%	97%	70%	66%	57%

## QES Q3 2014

## Q11 Over the next three months do you expect the price of your goods/ services to:

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Rise	(1.0)	113	98	15	27	85	3	28	23	5	33	8	6	7
		22%	21%	27%	43%	19%	16%	45%	21%	19%	17%	19%	21%	17%
Stay the same	(0.0)	381	343	39	31	350	16	28	83	19	150	30	24	31
		74%	75%	69%	48%	78%	84%	45%	75%	75%	80%	75%	79%	76%
Fall	(-1.0)	22	19	3	6	16	*	6	5	2	4	3	-	3
		4%	4%	5%	9%	4%	*	9%	4%	6%	2%	7%	-	7%
Mean Score		.18	.17	.22	.34	.15	.15	.36	.17	.13	.15	.12	.21	.10

## QES Q3 2014

## Q11 Over the next three months do you expect the price of your goods/ services to:

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/ EEA citizens	UK/ EU/ EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	(1.0)	113	47	65	30	72	10	35	77	36	77	113	-	108	37	26
		22%	20%	24%	35%	18%	28%	30%	19%	23%	21%	100%	-	21%	33%	33%
Stay the same	(0.0)	381	188	193	56	303	22	83	299	117	265	-	381	374	73	51
		74%	79%	71%	65%	77%	62%	69%	75%	76%	73%	-	100%	74%	65%	65%
Fall	(-1.0)	22	4	13	*	18	4	2	20	1	22	-	-	22	2	2
		4%	2%	5%	*	5%	11%	2%	5%	*	6%	-	-	100%	4%	2%
Mean Score		.18	.18	.19	.35	.14	.17	.28	.14	.23	.15	1.00	-	-1.00	.17	.31



## QES Q3 2014

## Q12 Is your business under any pressure to raise prices from any of the following?

Base: All respondents

	Business size		Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	95	81	14	16	79	5	17	17	5	41	6	1	4
	18%	18%	25%	26%	17%	24%	28%	15%	18%	22%	15%	2%	11%
Raw material prices	84	71	13	27	57	10	18	20	2	27	2	2	3
	16%	15%	24%	42%	13%	50%	30%	18%	8%	15%	5%	5%	7%
Pay settlements	58	45	13	12	46	*	13	11	2	24	4	1	2
	11%	10%	24%	18%	10%	1%	22%	10%	6%	13%	11%	3%	5%
Other overheads	218	193	24	34	184	5	34	65	9	58	15	14	17
	42%	42%	43%	53%	41%	24%	55%	59%	36%	31%	38%	47%	41%
Not Stated	207	195	12	13	194	7	12	32	12	92	19	15	19
	40%	42%	22%	21%	43%	37%	19%	29%	46%	49%	47%	49%	47%

## QES Q3 2014

## Q12 Is your business under any pressure to raise prices from any of the following?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	95	41	54	10	74	11	26	69	40	55	41	52	2	95	24	24
	18%	17%	20%	11%	19%	33%	21%	18%	26%	15%	37%	14%	10%	19%	21%	30%
Raw material prices	84	35	45	20	59	6	31	54	32	53	40	38	7	84	15	18
	16%	15%	17%	22%	15%	17%	25%	14%	21%	15%	35%	10%	29%	17%	14%	23%
Pay settlements	58	29	29	14	39	5	23	35	24	34	20	36	2	57	20	12
	11%	12%	11%	16%	10%	15%	19%	9%	16%	9%	18%	10%	8%	11%	18%	15%
Other overheads	218	104	109	45	149	24	71	147	74	143	61	143	14	211	45	44
	42%	43%	40%	52%	38%	68%	59%	37%	49%	40%	54%	38%	62%	42%	40%	56%
Not Stated	207	91	116	20	180	7	24	183	45	162	21	181	5	204	40	17
	40%	38%	43%	23%	46%	22%	20%	46%	30%	45%	19%	47%	22%	40%	36%	22%

## QES Q3 2014

**Q13 Please indicate the extent to which the following have varied in the past 3 months.**

**Summary table**

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Nets		Mean score
							Increased	Decreased	
Cost of my business's energy	516 100%	28 5%	146 28%	316 61%	23 4%	3 1%	174 34%	26 5%	.34
Cost of fuel	516 100%	29 6%	128 25%	314 61%	42 8%	3 *	157 31%	45 9%	.27
Cost of raw materials (sourced domestically)	516 100%	15 3%	117 23%	376 73%	7 1%	2 *	132 25%	9 2%	.26
Pressure from employees to increase wages	516 100%	18 3%	101 20%	374 73%	19 4%	3 1%	120 23%	22 4%	.22
Cost of raw materials (sourced internationally)	516 100%	14 3%	80 16%	413 80%	7 1%	2 *	94 18%	8 2%	.19
Cost of borrowing	516 100%	11 2%	60 12%	429 83%	16 3%	1 *	70 14%	17 3%	.12

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Pressure from employees to increase wages**

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	18	11	7	4	14	2	3	2	2	8	1	*
		3%	2%	12%	7%	3%	13%	4%	2%	6%	4%	4%	1%
Increased slightly	(1.0)	101	76	25	11	90	3	14	13	6	45	9	4
		20%	17%	45%	17%	20%	15%	23%	12%	25%	24%	23%	14%
Stayed the same	(0.0)	374	353	21	44	330	14	40	94	17	122	30	24
		73%	77%	38%	69%	73%	72%	65%	85%	68%	65%	74%	81%
Decreased slightly	(-1.0)	19	17	2	5	15	*	5	1	*	12	-	1
		4%	4%	3%	7%	3%	*	7%	1%	1%	6%	-	4%
Decreased significantly	(-2.0)	3	2	1	-	3	-	-	1	-	1	-	-
		1%	*	1%	-	1%	-	-	1%	-	*	-	-
<b>Nets</b>													
Increased		120	87	32	15	104	5	17	15	8	53	11	5
		23%	19%	57%	24%	23%	28%	28%	13%	31%	28%	26%	15%
Decreased		22	20	2	5	17	*	5	2	*	13	-	1
		4%	4%	4%	7%	4%	*	7%	2%	1%	7%	-	4%
Mean Score		.22	.17	.64	.24	.22	.41	.25	.12	.37	.25	.30	.12

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Pressure from employees to increase wages**

Base: All respondents

	Total	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	18	9	9	2	11	5	10	8	3	15	9	8	1	18	10	10
		3%	4%	3%	2%	3%	14%	8%	2%	2%	4%	8%	2%	2%	4%	9%	13%
Increased slightly	(1.0)	101	67	34	34	63	5	47	54	33	68	34	66	2	101	30	19
		20%	28%	13%	39%	16%	13%	39%	14%	22%	19%	30%	17%	9%	20%	27%	24%
Stayed the same	(0.0)	374	156	214	41	310	23	58	317	105	270	65	295	14	367	62	41
		73%	65%	79%	47%	79%	68%	48%	80%	68%	74%	58%	77%	64%	73%	55%	53%
Decreased slightly	(-1.0)	19	6	13	10	10	*	5	14	11	8	5	11	4	15	10	5
		4%	3%	5%	11%	2%	*	4%	3%	7%	2%	4%	3%	17%	3%	9%	7%
Decreased significantly	(-2.0)	3	1	1	-	1	2	*	3	1	2	-	1	2	3	1	2
		1%	*	*	-	*	5%	*	1%	1%	*	-	*	7%	1%	1%	3%
<b>Nets</b>																	
Increased	120	76	43	36	74	10	57	63	36	84	43	74	2	120	40	29	
	23%	32%	16%	42%	19%	27%	47%	16%	24%	23%	38%	19%	11%	24%	35%	38%	
Decreased	22	7	14	10	11	2	5	17	12	10	5	12	6	18	11	8	
	4%	3%	5%	11%	3%	5%	5%	4%	8%	3%	4%	3%	25%	4%	10%	10%	
Mean Score	.22	.33	.13	.33	.19	.31	.51	.13	.17	.24	.42	.18	-.19	.23	.34	.39	

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of borrowing**

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	11	8	3	3	8	3	-	*	1	6	*	*
		2%	2%	5%	4%	2%	13%	-	*	5%	3%	*	*
Increased slightly	(1.0)	60	49	11	8	52	1	11	17	3	20	4	3
		12%	11%	20%	12%	12%	4%	18%	15%	10%	11%	9%	8%
Stayed the same	(0.0)	429	393	36	49	380	16	45	90	20	159	35	35
		83%	86%	63%	76%	84%	83%	73%	81%	81%	85%	87%	87%
Decreased slightly	(-1.0)	16	9	6	5	10	-	5	4	1	3	1	1
		3%	2%	11%	8%	2%	-	8%	4%	4%	1%	3%	2%
Decreased significantly	(-2.0)	1	1	*	-	1	-	-	-	-	-	-	1
		*	*	*	-	*	-	-	-	-	-	-	3%
<b>Nets</b>													
Increased		70	56	14	10	60	3	11	17	4	26	4	3
		14%	12%	25%	16%	13%	17%	18%	16%	15%	14%	10%	8%
Decreased		17	10	6	5	11	-	5	4	1	3	1	2
		3%	2%	11%	8%	3%	-	8%	4%	4%	1%	3%	5%
Mean Score		.12	.11	.19	.12	.12	.30	.10	.12	.17	.16	.07	.01

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of borrowing**

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	11	2	8	1	3	6	6	5	3	7	5	6	*	11	5	6
		2%	1%	3%	2%	1%	17%	5%	1%	2%	2%	4%	1%	1%	2%	5%	8%
Increased slightly	(1.0)	60	25	35	10	43	7	16	44	18	42	21	36	3	59	20	15
		12%	10%	13%	12%	11%	20%	13%	11%	12%	11%	19%	10%	11%	12%	18%	19%
Stayed the same	(0.0)	429	206	219	71	338	20	92	337	128	301	80	332	17	420	76	54
		83%	86%	81%	82%	86%	58%	77%	85%	83%	83%	71%	87%	76%	83%	68%	68%
Decreased slightly	(-1.0)	16	6	9	4	11	1	6	9	4	12	7	7	2	15	10	3
		3%	3%	3%	5%	3%	3%	5%	2%	2%	3%	6%	2%	7%	3%	9%	4%
Decreased significantly	(-2.0)	1	*	-	-	*	1	*	1	*	1	-	*	1	1	1	1
		*	*	-	-	*	3%	*	*	*	*	-	*	4%	*	1%	1%
<b>Nets</b>																	
Increased		70	27	43	12	46	13	21	49	22	49	26	42	3	69	25	21
		14%	11%	16%	13%	12%	37%	18%	12%	14%	13%	23%	11%	12%	14%	23%	26%
Decreased		17	6	9	4	11	2	6	10	4	13	7	7	3	16	11	4
		3%	3%	3%	5%	3%	5%	5%	3%	3%	4%	6%	2%	11%	3%	10%	5%
Mean Score		.12	.10	.15	.10	.10	.46	.17	.11	.14	.12	.21	.11	-.03	.13	.17	.28

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

## Cost of my business's energy

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	28	22	6	8	20	2	7	5	2	7	3	1	2
		5%	5%	11%	12%	5%	13%	11%	4%	6%	4%	7%	4%	5%
Increased slightly	(1.0)	146	123	23	16	131	3	22	19	9	58	13	12	10
		28%	27%	41%	24%	29%	15%	36%	17%	37%	31%	31%	41%	25%
Stayed the same	(0.0)	316	292	24	36	280	14	28	82	12	114	24	17	25
		61%	64%	42%	56%	62%	72%	46%	74%	49%	61%	59%	55%	62%
Decreased slightly	(-1.0)	23	20	2	5	18	*	4	6	2	8	1	-	1
		4%	4%	4%	7%	4%	1%	7%	5%	8%	4%	3%	-	3%
Decreased significantly	(-2.0)	3	2	1	-	3	-	-	-	*	1	-	-	2
		1%	*	1%	-	1%	-	-	-	*	*	-	-	5%
<b>Nets</b>														
Increased		174	145	29	23	151	5	29	24	11	64	16	13	12
		34%	32%	52%	37%	33%	27%	47%	21%	43%	34%	39%	45%	30%
Decreased		26	22	3	5	21	*	4	6	2	9	1	-	3
		5%	5%	6%	7%	5%	1%	7%	5%	8%	5%	3%	-	8%
Mean Score		.34	.31	.56	.42	.33	.39	.50	.21	.41	.33	.43	.48	.23



## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of my business's energy**

Base: All respondents

	Total	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	28	8	21	11	12	6	10	18	11	18	12	14	2	28	11	11
		5%	3%	8%	12%	3%	17%	8%	5%	7%	5%	11%	4%	8%	6%	10%	14%
Increased slightly	(1.0)	146	71	75	31	107	9	37	109	45	101	27	117	2	143	40	27
		28%	30%	28%	35%	27%	25%	31%	27%	30%	28%	24%	31%	11%	28%	36%	35%
Stayed the same	(0.0)	316	149	163	42	255	19	66	250	94	222	65	235	16	308	49	33
		61%	62%	60%	49%	65%	53%	55%	63%	61%	61%	58%	62%	73%	61%	44%	42%
Decreased slightly	(-1.0)	23	11	12	3	19	-	7	16	3	20	9	14	-	23	11	7
		4%	5%	4%	4%	5%	-	6%	4%	2%	5%	8%	4%	-	5%	9%	8%
Decreased significantly	(-2.0)	3	1	1	-	1	2	*	3	-	3	*	1	2	3	1	1
		1%	*	*	-	*	5%	*	1%	-	1%	*	*	7%	1%	1%	1%
<b>Nets</b>																	
Increased	174	79	96	41	118	15	47	127	56	118	39	131	4	171	51	38	
	34%	33%	35%	47%	30%	42%	40%	32%	37%	33%	35%	34%	20%	34%	46%	48%	
Decreased	26	12	13	3	21	2	7	19	3	22	9	15	2	26	12	8	
	5%	5%	5%	4%	5%	5%	6%	5%	2%	6%	8%	4%	7%	5%	10%	10%	
Mean Score	.34	.31	.38	.56	.28	.49	.42	.31	.41	.31	.37	.34	.13	.34	.44	.51	

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

## Cost of fuel

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	29	23	6	3	26	2	2	9	1	11	1	2	*
		6%	5%	11%	5%	6%	13%	3%	8%	3%	6%	4%	6%	1%
Increased slightly	(1.0)	128	112	16	11	117	3	16	29	5	47	10	5	12
		25%	24%	28%	18%	26%	15%	26%	26%	22%	25%	26%	18%	30%
Stayed the same	(0.0)	314	284	30	37	277	11	33	69	16	117	23	22	22
		61%	62%	54%	58%	61%	59%	53%	62%	65%	63%	57%	72%	55%
Decreased slightly	(-1.0)	42	38	4	12	30	2	11	4	2	12	5	1	4
		8%	8%	7%	19%	7%	13%	18%	4%	10%	7%	12%	4%	10%
Decreased significantly	(-2.0)	3	2	*	-	3	-	-	-	*	-	1	-	2
		*	1%	*	-	1%	-	-	-	*	-	1%	-	5%
<b>Nets</b>														
Increased		157	135	22	15	143	5	18	38	6	58	12	7	12
		31%	29%	39%	23%	32%	28%	29%	34%	25%	31%	30%	24%	31%
Decreased		45	41	4	12	33	2	11	4	2	12	5	1	6
		9%	9%	7%	19%	7%	13%	18%	4%	10%	7%	13%	4%	14%
Mean Score		.27	.25	.43	.09	.30	.28	.15	.39	.19	.30	.18	.25	.12

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of fuel**

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	29	11	18	3	16	10	8	21	10	20	19	9	1	29	19	12
		6%	5%	7%	4%	4%	27%	7%	5%	6%	5%	17%	2%	4%	6%	17%	16%
Increased slightly	(1.0)	128	62	66	24	99	4	38	90	50	78	18	106	4	128	30	23
		25%	26%	24%	28%	25%	13%	31%	23%	32%	22%	16%	28%	18%	25%	27%	29%
Stayed the same	(0.0)	314	157	153	50	245	18	71	243	86	228	63	235	16	305	55	38
		61%	65%	56%	58%	62%	53%	59%	61%	56%	63%	56%	62%	71%	60%	49%	49%
Decreased slightly	(-1.0)	42	9	34	9	32	1	4	39	8	35	13	29	1	40	7	3
		8%	4%	12%	10%	8%	4%	3%	10%	5%	10%	11%	8%	3%	8%	6%	4%
Decreased significantly	(-2.0)	3	1	1	-	2	1	-	3	*	2	-	2	1	3	2	2
		*	*	*	-	*	3%	-	1%	*	1%	-	*	5%	*	1%	2%
<b>Nets</b>																	
Increased		157	74	84	28	116	14	46	112	59	98	37	116	5	157	49	35
		31%	31%	31%	32%	29%	40%	38%	28%	39%	27%	33%	30%	22%	31%	43%	45%
Decreased		45	9	35	9	34	2	4	41	8	37	13	30	2	42	8	5
		9%	4%	13%	10%	9%	7%	3%	10%	5%	10%	11%	8%	8%	8%	8%	6%
Mean Score		.27	.31	.24	.26	.25	.58	.42	.23	.40	.21	.38	.24	.13	.28	.51	.53

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of raw materials (sourced domestically)**

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	15	11	4	6	9	*	5	3	1	5	*	-
		3%	2%	7%	9%	2%	2%	9%	2%	3%	3%	1%	-
Increased slightly	(1.0)	117	98	18	27	89	5	25	32	5	37	5	2
		23%	21%	33%	43%	20%	28%	41%	28%	20%	20%	11%	8%
Stayed the same	(0.0)	376	343	33	29	347	11	31	75	19	144	34	28
		73%	75%	59%	45%	77%	59%	50%	67%	74%	77%	85%	92%
Decreased slightly	(-1.0)	7	6	1	2	5	2	-	3	*	1	1	-
		1%	1%	2%	3%	1%	11%	-	2%	1%	*	3%	-
Decreased significantly	(-2.0)	2	2	*	-	2	-	-	-	1	-	*	-
		*	*	*	-	*	-	-	-	3%	-	*	-
<b>Nets</b>													
Increased		132	109	22	33	98	6	31	34	6	43	5	2
		25%	24%	39%	52%	22%	30%	50%	31%	23%	23%	12%	8%
Decreased		9	8	1	2	7	2	-	3	1	1	1	-
		2%	2%	2%	3%	1%	11%	-	2%	4%	*	3%	-
Mean Score		.26	.24	.44	.57	.22	.20	.59	.31	.19	.25	.10	.08

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of raw materials (sourced domestically)**

Base: All respondents

	Total	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	15	14	6	5	4	5	10	2	12	13	2	*	14	7	6
		3%	5%	6%	1%	13%	4%	2%	2%	3%	11%	*	1%	3%	6%	8%
Increased slightly	(1.0)	117	62	30	79	8	39	78	41	76	45	66	6	116	27	20
		23%	23%	35%	20%	23%	32%	20%	27%	21%	40%	17%	27%	23%	24%	26%
Stayed the same	(0.0)	376	193	50	305	21	75	301	108	267	54	309	13	366	77	51
		73%	71%	57%	77%	60%	62%	76%	71%	74%	48%	81%	59%	73%	68%	65%
Decreased slightly	(-1.0)	7	2	1	5	1	1	6	1	6	1	5	1	7	*	*
		1%	1%	2%	1%	2%	1%	2%	1%	2%	1%	1%	6%	1%	*	*
Decreased significantly	(-2.0)	2	-	*	1	1	*	2	*	2	-	*	2	2	1	1
		*	-	*	*	3%	*	*	*	*	-	*	7%	*	1%	1%
<b>Nets</b>																
Increased	132	51	76	36	83	12	44	87	43	88	58	68	6	130	34	26
	25%	21%	28%	41%	21%	35%	37%	22%	28%	24%	51%	18%	28%	26%	31%	33%
Decreased	9	5	2	1	6	2	1	8	2	7	1	5	3	9	1	1
	2%	2%	1%	2%	1%	5%	1%	2%	1%	2%	1%	1%	13%	2%	1%	1%
Mean Score	.26	.19	.32	.46	.21	.40	.40	.22	.29	.25	.62	.17	.08	.26	.35	.38

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of raw materials (sourced internationally)**

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	14	11	3	6	8	*	5	3	1	4	*	*
		3%	2%	5%	9%	2%	2%	9%	3%	3%	2%	1%	*
Increased slightly	(1.0)	80	66	15	22	58	5	20	26	2	20	2	1
		16%	14%	26%	34%	13%	26%	33%	24%	8%	11%	6%	4%
Stayed the same	(0.0)	413	376	37	34	379	12	36	81	21	162	37	29
		80%	82%	66%	53%	84%	61%	58%	72%	82%	87%	91%	96%
Decreased slightly	(-1.0)	7	6	1	2	4	2	-	2	1	1	1	-
		1%	1%	2%	3%	1%	11%	-	2%	3%	*	3%	-
Decreased significantly	(-2.0)	2	2	*	-	2	-	-	-	1	-	*	-
		*	*	*	-	*	-	-	-	3%	-	*	-
<b>Nets</b>													
Increased		94	77	18	28	67	5	26	29	3	25	2	1
		18%	17%	32%	43%	15%	28%	42%	26%	11%	13%	6%	4%
Decreased		8	7	1	2	6	2	-	2	2	1	1	-
		2%	2%	2%	3%	1%	11%	-	2%	7%	*	3%	-
Mean Score		.19	.17	.34	.49	.15	.18	.51	.27	.03	.15	.04	.03

## QES Q3 2014

Q13 Please indicate the extent to which the following have varied in the past 3 months.

**Cost of raw materials (sourced internationally)**

Base: All respondents

	Total	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	14	2	12	6	4	4	6	8	4	10	12	2	*	14	6	6
		3%	1%	5%	7%	1%	12%	5%	2%	2%	3%	10%	*	1%	3%	5%	8%
Increased slightly	(1.0)	80	38	43	20	54	6	29	51	29	52	37	42	1	80	33	19
		16%	16%	16%	23%	14%	18%	24%	13%	19%	14%	33%	11%	2%	16%	29%	24%
Stayed the same	(0.0)	413	194	215	59	332	22	83	330	118	295	62	333	19	402	71	52
		80%	81%	79%	68%	84%	64%	69%	83%	77%	81%	55%	87%	86%	80%	63%	66%
Decreased slightly	(-1.0)	7	5	1	2	4	1	2	5	3	4	2	4	1	7	1	1
		1%	2%	*	2%	1%	2%	1%	1%	2%	1%	2%	1%	3%	1%	1%	1%
Decreased significantly	(-2.0)	2	1	*	*	1	1	*	2	*	2	-	*	2	2	1	1
		*	*	*	*	*	3%	*	*	*	1%	-	*	7%	*	1%	1%
<b>Nets</b>																	
Increased	94	39	55	26	58	11	35	59	32	62	49	44	1	94	39	25	
	18%	16%	20%	30%	15%	31%	29%	15%	21%	17%	44%	12%	3%	19%	35%	32%	
Decreased	8	6	1	2	4	2	2	7	3	6	2	4	2	8	2	2	
	2%	3%	1%	3%	1%	5%	1%	2%	2%	2%	2%	1%	11%	2%	2%	2%	
Mean Score	.19	.14	.24	.34	.14	.36	.32	.15	.21	.18	.53	.11	-.13	.19	.37	.35	

## QES Q3 2014

## Q14 Which of the following are more of a concern to your business than they were three months ago?

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	202	185	17	22	180	7	21	44	7	82	17	4	21
	39%	40%	30%	34%	40%	35%	34%	39%	28%	44%	42%	14%	51%
Interest rates	167	148	19	37	130	9	38	44	6	49	8	4	8
	32%	32%	33%	58%	29%	48%	62%	39%	26%	26%	21%	13%	20%
Inflation	135	120	15	30	105	2	32	30	7	32	9	13	10
	26%	26%	27%	46%	23%	13%	52%	27%	27%	17%	22%	42%	25%
Exchange rates	109	96	13	14	95	7	8	38	8	33	6	1	7
	21%	21%	23%	22%	21%	37%	13%	34%	32%	18%	16%	3%	18%
Business rates	69	58	10	9	60	2	11	20	3	25	4	2	1
	13%	13%	18%	14%	13%	13%	17%	18%	13%	13%	10%	6%	3%
Corporate Taxation	68	60	7	15	53	4	14	13	9	17	7	1	2
	13%	13%	13%	24%	12%	23%	23%	12%	34%	9%	18%	2%	5%
Not Stated	87	77	10	1	86	*	3	13	5	42	7	12	6
	17%	17%	18%	2%	19%	2%	5%	11%	21%	23%	16%	38%	14%



## QES Q3 2014

## Q14 Which of the following are more of a concern to your business than they were three months ago?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	202	89	112	48	139	15	48	154	54	148	57	136	9	193	51	25
	39%	37%	41%	55%	35%	43%	40%	39%	35%	41%	50%	36%	42%	38%	46%	32%
Interest rates	167	59	104	31	129	8	50	117	52	115	42	113	12	167	33	27
	32%	25%	38%	35%	33%	22%	42%	29%	34%	32%	37%	30%	55%	33%	29%	35%
Inflation	135	51	84	32	84	19	39	96	46	89	50	77	8	134	34	29
	26%	21%	31%	36%	21%	55%	32%	24%	30%	25%	44%	20%	37%	27%	31%	37%
Exchange rates	109	56	53	17	79	12	39	70	37	72	23	84	2	109	31	28
	21%	23%	19%	20%	20%	34%	33%	18%	24%	20%	20%	22%	9%	22%	28%	36%
Business rates	69	25	43	20	39	10	21	47	13	56	29	38	1	68	25	16
	13%	11%	16%	23%	10%	29%	18%	12%	8%	15%	26%	10%	6%	13%	22%	20%
Corporate Taxation	68	32	35	21	41	6	27	41	31	37	25	40	2	67	19	15
	13%	14%	13%	24%	10%	17%	22%	10%	20%	10%	22%	11%	11%	13%	17%	20%
Not Stated	87	43	45	4	83	*	7	80	29	58	5	82	1	86	9	10
	17%	18%	17%	5%	21%	*	6%	20%	19%	16%	4%	22%	3%	17%	8%	12%

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Summary table

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean score
Economic growth	516 100%	247 48%	205 40%	64 12%	.35
Unemployment	516 100%	199 39%	245 47%	72 14%	.25
Interest rates (Improve = Fall / Worsen = Rise)	516 100%	55 11%	167 32%	295 57%	-.46
Inflation (Improve = Fall / Worsen = Rise)	516 100%	52 10%	273 53%	190 37%	-.27

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Economic growth

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	247	220	27	39	208	10	37	48	14	88	21	14	16
		48%	48%	48%	61%	46%	51%	60%	43%	54%	47%	52%	46%	38%
Stay the same	(0.0)	205	179	25	22	183	7	22	49	9	70	15	13	20
		40%	39%	45%	34%	40%	38%	35%	44%	34%	38%	38%	42%	49%
Worsen	(-1.0)	64	60	4	3	61	2	3	14	3	29	4	4	5
		12%	13%	7%	5%	14%	11%	5%	13%	12%	16%	9%	12%	13%
Mean Score		.35	.35	.41	.56	.32	.40	.56	.30	.42	.31	.43	.34	.25

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Economic growth

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	247	110	137	56	181	9	67	180	58	189	63	177	7	239	58	34
		48%	46%	50%	65%	46%	27%	56%	45%	38%	52%	56%	46%	30%	47%	52%	43%
Stay the same	(0.0)	205	94	106	19	168	17	35	170	74	131	38	156	11	202	31	27
		40%	39%	39%	22%	43%	49%	29%	43%	48%	36%	34%	41%	50%	40%	28%	34%
Worsen	(-1.0)	64	35	28	11	45	8	18	46	21	43	11	49	4	64	23	18
		12%	15%	10%	13%	11%	24%	15%	12%	14%	12%	10%	13%	20%	13%	21%	23%
Mean Score		.35	.32	.40	.51	.35	.03	.41	.34	.24	.40	.46	.34	.11	.35	.31	.19

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Inflation (Improve = Fall / Worsen = Rise)

Base: All respondents

	Business size			Industry									
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1.0)	52	43	9	7	46	*	8	8	4	21	6	2
		10%	9%	16%	10%	10%	2%	13%	8%	15%	11%	14%	7%
Stay the same	(0.0)	273	244	29	34	239	16	28	60	13	99	17	22
		53%	53%	51%	53%	53%	83%	46%	54%	50%	53%	42%	61%
Worsen	(-1.0)	190	172	18	24	167	3	25	43	9	67	17	16
		37%	37%	33%	37%	37%	16%	41%	39%	34%	36%	43%	32%
Mean Score		-0.27	-0.28	-0.17	-0.26	-0.27	-0.14	-0.28	-0.31	-0.19	-0.24	-0.29	-0.34

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Inflation (Improve = Fall / Worsen = Rise)

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	52	27	25	13	32	7	14	38	15	38	11	42	*	52	11	13
		10%	11%	9%	16%	8%	21%	12%	10%	9%	10%	9%	11%	*	10%	10%	16%
Stay the same	(0.0)	273	123	150	32	227	15	53	220	85	189	53	214	6	265	63	37
		53%	51%	55%	36%	58%	42%	44%	56%	55%	52%	47%	56%	26%	53%	56%	47%
Worsen	(-1.0)	190	89	96	42	136	13	53	138	54	136	49	125	16	188	38	29
		37%	37%	35%	48%	34%	37%	44%	35%	35%	38%	43%	33%	74%	37%	34%	36%
Mean Score		-27	-26	-26	-32	-26	-16	-32	-25	-26	-27	-34	-22	-74	-27	-23	-20

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Interest rates (Improve = Fall / Worsen = Rise)

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	55	48	7	1	53	*	4	19	3	17	2	8	2
		11%	10%	12%	2%	12%	1%	6%	17%	13%	9%	5%	26%	5%
Stay the same	(0.0)	167	147	19	16	151	7	12	46	9	57	10	5	20
		32%	32%	34%	24%	33%	38%	20%	41%	37%	30%	25%	17%	49%
Worsen	(-1.0)	295	264	30	47	247	12	45	47	13	114	28	17	19
		57%	57%	54%	74%	55%	61%	73%	42%	50%	61%	70%	57%	46%
Mean Score		-0.46	-0.47	-0.42	-0.72	-0.43	-0.60	-0.67	-0.26	-0.37	-0.52	-0.66	-0.31	-0.41

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Interest rates (Improve = Fall / Worsen = Rise)

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/ EEA citizens	UK/ EU/ EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	55	20	35	8	35	11	10	44	18	37	4	50	*	55	11	7
		11%	8%	13%	10%	9%	33%	9%	11%	12%	10%	4%	13%	1%	11%	10%	9%
Stay the same	(0.0)	167	77	90	25	134	7	37	129	63	104	43	122	2	156	40	32
		32%	32%	33%	29%	34%	21%	31%	33%	41%	29%	38%	32%	8%	31%	35%	41%
Worsen	(-1.0)	295	143	146	54	225	16	72	223	72	222	65	209	20	293	61	39
		57%	60%	54%	62%	57%	46%	60%	56%	47%	61%	58%	55%	92%	58%	54%	50%
Mean Score		-46	-52	-41	-52	-48	-13	-51	-45	-36	-51	-54	-42	-91	-47	-44	-41



## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Unemployment

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	199	174	25	27	172	7	28	40	10	74	21	9	10
		39%	38%	45%	42%	38%	38%	46%	36%	39%	39%	52%	31%	24%
Stay the same	(0.0)	245	220	25	33	212	9	28	55	12	92	15	10	24
		47%	48%	44%	51%	47%	50%	45%	49%	48%	49%	37%	33%	59%
Worsen	(-1.0)	72	66	7	5	68	2	5	17	3	22	5	11	7
		14%	14%	12%	7%	15%	13%	9%	15%	13%	12%	11%	36%	17%
Mean Score		.25	.24	.33	.35	.23	.25	.37	.20	.26	.28	.41	-.05	.07

## QES Q3 2014

## Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

## Unemployment

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	199	99	99	40	150	9	51	148	58	141	48	146	5	196	37	19
		39%	42%	37%	46%	38%	25%	42%	37%	38%	39%	42%	38%	21%	39%	33%	24%
Stay the same	(0.0)	245	107	134	35	201	9	57	188	72	173	48	185	12	241	50	43
		47%	45%	49%	41%	51%	26%	47%	48%	47%	48%	43%	49%	54%	48%	44%	55%
Worsen	(-1.0)	72	33	38	12	43	17	13	60	23	49	17	50	5	68	26	16
		14%	14%	14%	14%	11%	49%	11%	15%	15%	14%	15%	13%	25%	13%	23%	21%
Mean Score		.25	.28	.23	.32	.27	-.24	.32	.22	.23	.25	.27	.25	-.04	.25	.10	.04

## QES Q3 2014

**Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?**

**Summary table**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean score
London	516 100%	243 47%	220 43%	52 10%	.37
Company	516 100%	193 37%	270 52%	53 10%	.27

## QES Q3 2014

## Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

## London

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	243	215	28	39	204	7	39	39	13	96	20	13	16
		47%	47%	50%	61%	45%	39%	64%	35%	50%	51%	50%	44%	39%
Stay the same	(0.0)	220	196	25	20	201	7	20	57	11	74	16	17	18
		43%	43%	44%	31%	44%	39%	32%	51%	44%	40%	41%	56%	43%
Worsen	(-1.0)	52	48	4	5	47	4	3	16	2	17	4	-	7
		10%	11%	7%	8%	10%	22%	4%	14%	6%	9%	9%	-	18%
Mean Score		.37	.36	.43	.53	.35	.17	.60	.21	.44	.42	.41	.44	.22

## QES Q3 2014

## Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

## London

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	243	104	136	52	181	11	57	187	59	184	72	160	11	235	50	28
		47%	43%	50%	59%	46%	30%	47%	47%	39%	51%	64%	42%	49%	47%	44%	36%
Stay the same	(0.0)	220	109	111	27	176	17	44	177	75	145	30	183	8	218	41	26
		43%	46%	41%	31%	45%	50%	37%	45%	49%	40%	26%	48%	37%	43%	36%	34%
Worsen	(-1.0)	52	27	24	8	37	7	19	33	18	34	11	38	3	52	22	24
		10%	11%	9%	10%	9%	20%	16%	8%	12%	9%	9%	10%	14%	10%	19%	30%
Mean Score		.37	.32	.41	.50	.37	.11	.31	.39	.27	.41	.55	.32	.35	.36	.25	.06

## QES Q3 2014

## Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

## Company

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Manufacturing	Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	
Unweighted Total	516	277	239	46	470	20	57	91	64	86	110	31	57	
Weighted Total	516	460	56	64	452	19	61	112	25	187	40	30	41	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	193	169	24	33	160	7	29	38	10	70	12	11	16
		37%	37%	42%	51%	35%	38%	47%	34%	38%	37%	30%	35%	40%
Stay the same	(0.0)	270	241	29	28	242	10	30	60	14	95	23	19	19
		52%	52%	52%	44%	53%	51%	49%	54%	55%	51%	57%	65%	46%
Worsen	(-1.0)	53	50	3	3	50	2	3	14	2	22	5	-	6
		10%	11%	6%	5%	11%	11%	4%	12%	7%	12%	12%	-	14%
Mean Score		.27	.26	.36	.46	.24	.27	.43	.22	.31	.26	.18	.35	.25

## QES Q3 2014

## Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

## Company

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			Employment				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	UK citizens	EU/EEA citizens	UK/EU/EAA	
Unweighted Total	516	290	224	135	343	38	198	318	213	303	133	357	26	506	212	169	
Weighted Total	516	239	271	87	394	35	120	396	153	363	113	381	22	505	112	78	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	193	97	96	60	125	7	65	128	53	140	57	134	1	185	53	39
		37%	41%	35%	69%	32%	21%	54%	32%	35%	39%	51%	35%	7%	37%	47%	49%
Stay the same	(0.0)	270	127	138	26	228	15	42	227	90	180	45	212	13	266	47	28
		52%	53%	51%	30%	58%	44%	35%	57%	59%	50%	40%	56%	57%	53%	42%	36%
Worsen	(-1.0)	53	15	38	1	40	12	13	40	10	43	10	35	8	53	13	12
		10%	6%	14%	1%	10%	35%	10%	10%	7%	12%	9%	9%	37%	11%	11%	15%
Mean Score		.27	.35	.21	.69	.22	-.14	.44	.22	.28	.27	.42	.26	-.30	.26	.36	.34