

LCCI – Quarterly Economic Survey – 2019

Methodology: ComRes interviewed 505 London business leaders online between 31st July and 12th September 2019. Data were weighted to be representative of all London business leaders by size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules. Full tables at www.comresglobal.com

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QES Q3 2019

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Base: All respondents	

QES Q3 2019**Total employed.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	272	272	-	15	49	63	23	43	57	9	14	37	235
	54%	59%	-	88%	65%	65%	33%	66%	48%	32%	40%	70%	52%
		b			fhij	fhij		fhij				l	
10-19	25	-	25	1	4	6	3	5	5	1	1	3	22
	5%	-	53%	5%	5%	6%	4%	7%	4%	3%	4%	6%	5%
		a											
20-49	13	-	13	*	3	3	-	1	4	1	1	2	11
	3%	-	27%	3%	4%	3%	-	1%	3%	5%	3%	3%	2%
		a											
50-99	5	-	5	1	1	1	*	*	1	1	*	1	4
	1%	-	10%	3%	1%	1%	*	*	1%	2%	*	2%	1%
		a											
100-199	2	-	2	-	*	*	*	*	*	*	*	*	2
	*	-	4%	-	*	*	*	1%	*	1%	1%	*	*
		a											
200-249	1	-	1	*	*	*	*	*	*	*	-	*	1
	*	-	2%	*	*	*	*	*	*	1%	-	*	*
		a											
250-499	1	-	1	-	*	*	*	*	*	*	-	*	1
	*	-	2%	-	*	*	*	*	*	*	-	*	*
		a											
500+	1	-	1	*	*	*	*	*	*	-	*	*	1
	*	-	3%	1%	*	*	*	1%	*	-	*	*	*
		a											
Sole trader	185	185	-	-	19	23	42	16	52	16	18	9	176
	37%	41%	-	-	25%	24%	61%	24%	44%	56%	52%	17%	39%
		b					deg		deg	deg	deg		k
Total number of employees	18575	1558	17017	263	601	822	429	12849	2091	311	1208	536	18039
Mean score	36.8	3.4	360.1	15.6	8.0	8.5	6.3	195.7	17.6	11.0	34.8	10.1	39.9
Standard deviation	1307.15	2.46	4300.8	62.95	34.95	32.89	33.98	3557.60	409.63	35.44	785.19	39.63	1381.55

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Total employed.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
Standard error	58.17	.14	317.06	16.25	4.51	3.08	5.12	416.39	47.30	4.69	95.93	5.84	64.49

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Total employed.**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	272	149	123	55	190	27	54	218	120	152	87	168	17
	54%	56%	52%	64%	50%	64%	65%	52%	53%	54%	60%	51%	55%
				d			g						
10-19	25	17	8	7	15	2	9	16	14	11	9	15	1
	5%	7%	3%	8%	4%	6%	10%	4%	6%	4%	6%	5%	4%
							g						
20-49	13	7	5	5	6	1	8	5	7	6	6	6	1
	3%	3%	2%	6%	2%	3%	9%	1%	3%	2%	4%	2%	4%
				d			g						
50-99	5	2	2	2	2	*	3	2	4	1	2	2	-
	1%	1%	1%	3%	1%	*	4%	*	2%	*	2%	1%	-
							g						
100-199	2	2	*	*	1	*	1	*	1	1	*	1	*
	*	1%	*	1%	*	*	2%	*	1%	*	*	*	*
							g						
200-249	1	1	*	*	*	*	1	*	1	*	*	1	-
	*	*	*	*	*	1%	1%	*	*	*	*	*	-
250-499	1	1	*	*	*	*	1	*	1	*	*	*	*
	*	*	*	*	*	1%	1%	*	*	*	*	*	*
500+	1	1	*	*	1	*	1	*	1	*	1	1	-
	*	*	*	1%	*	*	1%	*	*	*	*	*	-
Sole trader	185	87	98	14	161	10	6	179	78	108	39	135	11
	37%	33%	41%	16%	43%	24%	8%	42%	34%	39%	27%	41%	36%
			a		ce		f				j		
Total number of employees	18575	16904	1671	2497	9354	6724	9368	9207	16819	1756	2862	15505	208
Mean score	36.8	63.2	7.0	29.5	24.8	158.2	112.3	21.8	74.5	6.3	19.8	47.0	6.7
Standard deviation	1307.15	1796.21	42.38	484.12	965.52	3434.38	2080.97	1094.30	1956.77	33.07	370.79	1600.06	23.04
Standard error	58.17	108.32	2.79	45.95	51.83	500.96	164.51	58.92	121.12	2.12	28.27	91.02	4.70

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	430	394	36	15	68	80	59	55	101	23	28	48	382
	85%	86%	75%	87%	91%	83%	86%	84%	85%	82%	79%	90%	85%
Control of or having a say in operational decisions	428	389	39	14	59	77	58	55	112	23	30	42	386
	85%	85%	82%	82%	78%	80%	84%	83%	94%	81%	88%	79%	85%
Recruitment (hiring new staff on a permanent or temporary basis)	259	231	28	12	30	52	24	34	79	13	14	27	232
	51%	50%	60%	68%	39%	54%	36%	52%	67%	46%	41%	51%	51%
Directly managing one or more employees	260	226	34	12	40	54	24	39	68	10	12	30	230
	51%	49%	71%	71%	53%	56%	36%	60%	58%	34%	35%	57%	51%
IT systems	266	243	23	14	31	48	38	31	79	11	16	31	235
	53%	53%	49%	82%	41%	49%	55%	47%	66%	37%	46%	59%	52%
Procurement / supply chain management	237	214	24	12	26	61	21	29	66	11	13	30	208
	47%	47%	50%	70%	34%	63%	30%	44%	55%	37%	37%	56%	46%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

S1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	430	227	203	72	317	40	65	364	191	238	122	279	28
	85%	85%	85%	85%	84%	94%	78%	86%	85%	85%	85%	85%	91%
							f						
Control of or having a say in operational decisions	428	222	206	76	320	31	65	363	192	236	127	278	24
	85%	83%	87%	90%	85%	74%	78%	86%	85%	84%	88%	84%	76%
				e			f						
Recruitment (hiring new staff on a permanent or temporary basis)	259	155	103	56	180	22	58	201	122	137	87	152	19
	51%	58%	44%	67%	48%	52%	69%	48%	54%	49%	60%	46%	63%
		b		d			g				k		
Directly managing one or more employees	260	155	105	59	176	25	61	199	124	136	93	149	18
	51%	58%	44%	69%	47%	58%	74%	47%	55%	49%	64%	45%	58%
		b		d			g				k		
IT systems	266	156	110	47	193	27	36	230	127	140	76	172	19
	53%	58%	46%	55%	51%	65%	44%	55%	56%	50%	53%	52%	61%
		b					f						
Procurement / supply chain management	237	134	103	50	171	17	35	202	115	122	78	145	14
	47%	50%	44%	59%	45%	40%	42%	48%	51%	44%	54%	44%	45%
				de							k		
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**S2. Please choose the region you currently work in.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**S2. Please choose the region you currently work in.**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	185	185	-	-	19	23	42	16	52	16	18	9	176
	37%	41%	-	-	25%	24%	61%	24%	44%	56%	52%	17%	39%
		b				deg		deg	deg	deg		k	
1-9	272	272	-	15	49	63	23	43	57	9	14	37	235
	54%	59%	-	88%	65%	65%	33%	66%	48%	32%	40%	70%	52%
		b			fhij	fhij		fhij				l	
10-19	25	-	25	1	4	6	3	5	5	1	1	3	22
	5%	-	53%	5%	5%	6%	4%	7%	4%	3%	4%	6%	5%
			a										
20-49	13	-	13	*	3	3	-	1	4	1	1	2	11
	3%	-	27%	3%	4%	3%	-	1%	3%	5%	3%	3%	2%
			a										
50-99	5	-	5	1	1	1	*	*	1	1	*	1	4
	1%	-	10%	3%	1%	1%	*	*	1%	2%	*	2%	1%
			a										
100-199	2	-	2	-	*	*	*	*	*	*	*	*	2
	*	-	4%	-	*	*	*	1%	*	1%	1%	*	*
			a										
200-249	1	-	1	*	*	*	*	*	*	*	-	*	1
	*	-	2%	*	*	*	*	*	*	1%	-	*	*
			a										
250-499	1	-	1	-	*	*	*	*	*	*	-	*	1
	*	-	2%	-	*	*	*	*	*	*	-	*	*
			a										
500+	1	-	1	*	*	*	*	*	*	-	*	*	1
	*	-	3%	1%	*	*	*	1%	*	-	*	*	*
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS													
Net: More than 9	47	-	47	2	8	11	4	7	10	4	3	6	41
	9%	-	100%	12%	10%	11%	6%	10%	8%	12%	8%	12%	9%
			a										
BCC NETS													
Net: 0-19	483	458	25	16	72	92	68	64	113	26	33	50	433
	96%	100%	53%	93%	95%	95%	99%	97%	95%	90%	96%	94%	96%
			b										
Net: 20-199	19	-	19	1	4	4	*	1	5	2	1	3	16
	4%	-	41%	6%	5%	5%	1%	2%	4%	8%	4%	6%	4%
			a										
Net: 200-499	2	-	2	*	*	*	*	*	*	*	-	*	2
	*	-	4%	*	*	*	1%	*	*	1%	-	*	*
			a										
Net: 500+	1	-	1	*	*	*	*	*	*	-	*	*	1
	*	-	3%	1%	*	*	*	1%	*	-	*	*	*
			a										
ONS NETS													
Net: 0-9	458	458	-	15	68	86	65	59	109	25	32	46	411
	91%	100%	-	88%	90%	89%	94%	90%	92%	88%	92%	88%	91%
			b										
Net: 10-19	25	-	25	1	4	6	3	5	5	1	1	3	22
	5%	-	53%	5%	5%	6%	4%	7%	4%	3%	4%	6%	5%
			a										
Net: 20-49	13	-	13	*	3	3	-	1	4	1	1	2	11
	3%	-	27%	3%	4%	3%	-	1%	3%	5%	3%	3%	2%
			a										

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q3 2019**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 50-99	5	-	5	1	1	1	*	*	1	1	*	1	4
	1%	-	10%	3%	1%	1%	*	*	1%	2%	*	2%	1%
		a											
Net: 100-249	3	-	3	*	*	*	1	*	*	1	*	*	3
	1%	-	6%	*	*	*	1%	1%	*	3%	1%	*	1%
		a											
Net: 250+	2	-	2	*	*	*	*	1	*	*	*	*	2
	*	-	4%	1%	*	*	*	1%	*	*	*	*	*
		a											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D1. How many people does your company employ?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	185	87	98	14	161	10	6	179	78	108	39	135	11
	37%	33%	41%	16%	43%	24%	8%	42%	34%	39%	27%	41%	36%
		a		ce			f				j		
1-9	272	149	123	55	190	27	54	218	120	152	87	168	17
	54%	56%	52%	64%	50%	64%	65%	52%	53%	54%	60%	51%	55%
			d				g						
10-19	25	17	8	7	15	2	9	16	14	11	9	15	1
	5%	7%	3%	8%	4%	6%	10%	4%	6%	4%	6%	5%	4%
							g						
20-49	13	7	5	5	6	1	8	5	7	6	6	6	1
	3%	3%	2%	6%	2%	3%	9%	1%	3%	2%	4%	2%	4%
			d				g						
50-99	5	2	2	2	2	*	3	2	4	1	2	2	-
	1%	1%	1%	3%	1%	*	4%	*	2%	*	2%	1%	-
							g						
100-199	2	2	*	*	1	*	1	*	1	1	*	1	*
	*	1%	*	1%	*	*	2%	*	1%	*	*	*	*
							g						
200-249	1	1	*	*	*	*	1	*	1	*	*	1	-
	*	*	*	*	*	1%	1%	*	*	*	*	*	-
250-499	1	1	*	*	*	*	1	*	1	*	*	*	*
	*	*	*	*	*	1%	1%	*	*	*	*	*	*
500+	1	1	*	*	1	*	1	*	1	*	1	1	-
	*	*	*	1%	*	*	1%	*	*	*	*	*	-
NETS													
Net: More than 9	47	31	16	16	26	5	23	24	28	19	18	26	3
	9%	12%	7%	19%	7%	11%	28%	6%	12%	7%	13%	8%	8%
				d			g		i				
BCC NETS													
Net: 0-19	483	254	229	76	367	40	69	414	211	271	135	319	29
	96%	95%	96%	89%	97%	94%	83%	98%	94%	97%	93%	97%	96%
					c		f						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D1. How many people does your company employ?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 20-199	19	11	8	8	9	2	12	7	12	7	8	9	1
	4%	4%	3%	10%	2%	4%	14%	2%	5%	3%	6%	3%	4%
				d			g						
Net: 200-499	2	1	1	*	1	1	2	*	1	1	1	1	*
	*	*	*	1%	*	1%	2%	*	1%	*	1%	*	*
							g						
Net: 500+	1	1	*	*	1	*	1	*	1	*	1	1	-
	*	*	*	1%	*	*	1%	*	*	*	*	*	-
ONS NETS													
Net: 0-9	458	237	221	69	352	38	60	397	198	260	126	303	28
	91%	88%	93%	81%	93%	89%	72%	94%	88%	93%	87%	92%	92%
					c		f		h				
Net: 10-19	25	17	8	7	15	2	9	16	14	11	9	15	1
	5%	7%	3%	8%	4%	6%	10%	4%	6%	4%	6%	5%	4%
							g						
Net: 20-49	13	7	5	5	6	1	8	5	7	6	6	6	1
	3%	3%	2%	6%	2%	3%	9%	1%	3%	2%	4%	2%	4%
				d			g						
Net: 50-99	5	2	2	2	2	*	3	2	4	1	2	2	-
	1%	1%	1%	3%	1%	*	4%	*	2%	*	2%	1%	-
							g						
Net: 100-249	3	2	1	1	2	*	2	1	2	1	1	2	*
	1%	1%	*	1%	*	1%	3%	*	1%	*	1%	1%	*
							g						
Net: 250+	2	2	1	1	1	*	2	*	2	*	1	1	*
	*	1%	*	1%	*	1%	2%	*	1%	*	1%	*	*
							g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	7	6	1	7	-	-	-	-	-	-	-	7	-
	1%	1%	2%	42%	-	-	-	-	-	-	-	14%	-
												l	
Production	10	8	1	10	-	-	-	-	-	-	-	10	-
	2%	2%	3%	58%	-	-	-	-	-	-	-	18%	-
												l	
Construction	36	32	4	-	36	-	-	-	-	-	-	36	-
	7%	7%	9%	-	48%	-	-	-	-	-	-	68%	-
					efghij							l	
Motor trades	6	6	*	-	-	6	-	-	-	-	-	-	6
	1%	1%	1%	-	-	7%	-	-	-	-	-	-	1%
						dghj							
Wholesale	21	20	1	-	-	21	-	-	-	-	-	-	21
	4%	4%	3%	-	-	22%	-	-	-	-	-	-	5%
						dfghij							
Retail	52	46	5	-	-	52	-	-	-	-	-	-	52
	10%	10%	11%	-	-	53%	-	-	-	-	-	-	11%
						dfghij							k
Transport & storage (inc. postal)	7	6	1	-	-	7	-	-	-	-	-	-	7
	1%	1%	3%	-	-	7%	-	-	-	-	-	-	2%
						dghij							
Accommodation & food services	11	8	2	-	-	11	-	-	-	-	-	-	11
	2%	2%	5%	-	-	11%	-	-	-	-	-	-	2%
			a			dfghij							
Information & communication	69	65	4	-	-	-	69	-	-	-	-	-	69
	14%	14%	8%	-	-	-	100%	-	-	-	-	-	15%
							deghij						k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance & insurance	35	31	4	-	-	-	-	35	-	-	-	-	35
	7%	7%	8%	-	-	-	-	53%	-	-	-	-	8%
								defhij					
Property	40	36	3	-	40	-	-	-	-	-	-	-	40
	8%	8%	7%	-	52%	-	-	-	-	-	-	-	9%
					efghij								k
Professional, scientific & technical	119	109	10	-	-	-	-	-	119	-	-	-	119
	24%	24%	21%	-	-	-	-	-	100%	-	-	-	26%
									defgij				k
Business administration and support services	31	28	3	-	-	-	-	31	-	-	-	-	31
	6%	6%	6%	-	-	-	-	47%	-	-	-	-	7%
								defhij					
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	11	10	2	-	-	-	-	-	-	11	-	-	11
	2%	2%	3%	-	-	-	-	-	-	40%	-	-	3%
										defghj			
Health	17	15	2	-	-	-	-	-	-	17	-	-	17
	3%	3%	4%	-	-	-	-	-	-	60%	-	-	4%
										defghj			
Arts, entertainment, recreation and other services	35	32	3	-	-	-	-	-	-	-	35	-	35
	7%	7%	6%	-	-	-	-	-	-	-	100%	-	8%
										defghi			
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS													
Net: Manufacturing	53	46	6	17	36	-	-	-	-	-	-	53	-
	10%	10%	14%	100%	48%	-	-	-	-	-	-	100%	-
					efghij							l	
Net: Services	452	411	41	-	40	96	69	66	119	28	35	-	452
	90%	90%	86%	-	52%	100%	100%	100%	100%	100%	100%	-	100%
					d	d	d	d	d	d	d		k
Net: Agriculture, forestry & fishing / production	17	15	2	17	-	-	-	-	-	-	-	17	-
	3%	3%	4%	100%	-	-	-	-	-	-	-	32%	-
												l	
Net: Construction / property	76	68	8	-	76	-	-	-	-	-	-	36	40
	15%	15%	16%	-	100%	-	-	-	-	-	-	68%	9%
					efghij							l	
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	96	86	11	-	-	96	-	-	-	-	-	-	96
	19%	19%	23%	-	-	100%	-	-	-	-	-	-	21%
						dfghij							k
Net: Finance & insurance/ Business administration & support services	66	59	7	-	-	-	-	66	-	-	-	-	66
	13%	13%	14%	-	-	-	-	100%	-	-	-	-	15%
								defhij					k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Public administration and defence / education / health	28	25	4	-	-	-	-	-	-	28	-	-	28
	6%	5%	7%	-	-	-	-	-	-	100%	-	-	6%
									defghj				

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

D2. Which of the following best describes your company sector?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	7 1%	3 1%	4 2%	7 8% d	- -	* *	1 1%	7 2%	5 2%	2 1%	4 3%	3 1%	- -
Production	10 2%	3 1%	7 3%	* *	9 3%	* *	* *	9 2%	5 2%	4 2%	5 4%	5 1%	- -
Construction	36 7%	12 4%	24 10% a	5 6%	29 8%	2 5%	12 15% g	24 6%	20 9%	16 6%	14 10%	22 7%	- -
Motor trades	6 1%	2 1%	4 2%	- -	5 1%	1 3%	- -	6 1%	3 1%	3 1%	2 2%	3 1%	1 4%
Wholesale	21 4%	11 4%	10 4%	5 6%	14 4%	2 6%	5 7%	16 4%	10 5%	11 4%	8 6%	12 4%	1 4%
Retail	52 10%	31 12%	20 8%	15 18% de	34 9%	2 6%	14 17% g	37 9%	32 14% i	19 7%	23 16% k	29 9%	- -
Transport & storage (inc. postal)	7 1%	2 1%	5 2%	* *	6 2%	1 3%	1 1%	6 1%	4 2%	3 1%	5 3% k	2 1%	- -
Accommodation & food services	11 2%	6 2%	5 2%	3 4%	7 2%	* 1%	3 3%	8 2%	5 2%	5 2%	4 3%	6 2%	* 1%
Information & communication	69 14%	42 16%	26 11%	13 16%	49 13%	7 16%	10 12%	59 14%	26 11%	43 15%	9 6%	55 17% j	4 14%
Finance & insurance	35 7%	17 6%	18 7%	16 18% de	18 5%	2 4%	6 8%	29 7%	16 7%	19 7%	11 8%	20 6%	3 11%
Property	40 8%	25 9%	14 6%	1 1%	29 8% c	9 22% cd	5 6%	34 8%	21 9%	19 7%	13 9%	21 7%	5 16%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional, scientific & technical	119	69	50	12	100	6	11	107	43	76	17	90	13
	24%	26%	21%	14%	27%	15%	14%	25%	19%	27%	11%	27%	41%
				c			f		h		j		
Business administration and support services	31	12	18	2	24	5	4	26	11	19	11	18	1
	6%	5%	8%	3%	6%	11%	5%	6%	5%	7%	8%	5%	5%
				c									
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	11	5	7	1	10	1	1	10	6	6	4	7	-
	2%	2%	3%	1%	3%	2%	2%	2%	3%	2%	3%	2%	-
Health	17	5	12	1	15	1	4	13	6	11	4	13	-
	3%	2%	5%	1%	4%	3%	4%	3%	3%	4%	3%	4%	-
			a										
Arts, entertainment, recreation and other services	35	22	13	3	30	2	5	30	13	22	9	24	1
	7%	8%	5%	4%	8%	5%	6%	7%	6%	8%	6%	7%	4%
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	53	17	36	12	38	2	13	40	30	22	24	29	-
	10%	6%	15%	15%	10%	5%	16%	9%	14%	8%	16%	9%	-
			a				g		i		k		
Net: Services	452	250	202	72	339	40	70	382	195	257	121	300	31
	90%	94%	85%	85%	90%	95%	84%	91%	86%	92%	84%	91%	100%
		b					f		h		j		
Net: Agriculture, forestry & fishing / production	17	5	11	7	9	*	1	16	10	7	10	7	-
	3%	2%	5%	8%	3%	1%	1%	4%	5%	2%	7%	2%	-
			d								k		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Construction / property	76	37	38	6	58	11	17	58	41	35	27	43	5
	15%	14%	16%	7%	15%	27%	21%	14%	18%	12%	19%	13%	16%
				c	c	g							
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	96	52	44	23	66	7	24	73	54	42	42	52	3
	19%	20%	19%	28%	17%	17%	28%	17%	24%	15%	29%	16%	8%
				d			g	i	k				
Net: Finance & insurance/ Business administration & support services	66	30	36	18	42	6	11	55	27	39	23	38	5
	13%	11%	15%	21%	11%	15%	13%	13%	12%	14%	16%	12%	16%
				d									
Net: Public administration and defence / education / health	28	10	19	2	24	2	5	24	12	16	8	20	-
	6%	4%	8%	2%	6%	6%	6%	6%	5%	6%	6%	6%	-
			a										

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	7	6	1	-	2	3	-	1	-	1	1	2	5
	1%	1%	1%	-	2%	4%	-	1%	-	3%	2%	4%	1%
Barnet	37	35	2	6	5	4	5	9	7	1	-	8	29
	7%	8%	5%	37%	7%	4%	7%	14%	6%	2%	-	15%	6%
					j	j	j	eij	j			l	
Bexley	12	11	*	-	-	3	2	6	-	1	-	-	12
	2%	2%	1%	-	-	3%	3%	10%	-	3%	-	-	3%
								dehj					
Brent	18	16	2	3	2	3	2	1	5	2	1	5	13
	4%	4%	5%	18%	3%	3%	3%	2%	4%	5%	2%	9%	3%
												l	
Bromley	8	7	*	-	-	3	-	3	*	1	-	-	8
	2%	2%	1%	-	-	3%	-	4%	*	5%	-	-	2%
City of London	58	48	10	1	1	15	4	15	22	*	1	1	57
	11%	10%	21%	4%	1%	16%	6%	22%	18%	*	2%	2%	13%
			a			dij		dfij	dij			k	
City of Westminster	14	11	3	2	4	4	*	2	1	-	2	2	12
	3%	2%	7%	13%	5%	4%	*	3%	1%	-	5%	4%	3%
			a										
Camden	29	25	4	*	6	8	2	*	11	*	2	2	27
	6%	5%	9%	1%	8%	8%	3%	*	9%	*	5%	4%	6%
					gi	gi			gi				
Croydon	9	8	1	-	2	2	-	3	*	2	1	2	7
	2%	2%	3%	-	2%	2%	-	5%	*	6%	3%	3%	2%
										h			
Ealing	17	14	3	-	8	1	2	3	1	1	1	4	13
	3%	3%	5%	-	11%	1%	3%	4%	*	3%	3%	8%	3%
					eh							l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Enfield	8	6	1	-	-	1	2	3	-	1	-	-	8
	1%	1%	2%	-	-	1%	3%	5%	-	4%	-	-	2%
Greenwich	10	9	1	-	4	-	2	1	*	2	1	1	9
	2%	2%	2%	-	6%	-	3%	2%	*	5%	2%	1%	2%
					eh					eh			
Hackney	5	3	2	*	2	-	-	1	*	1	1	2	3
	1%	1%	4%	*	3%	-	-	2%	*	3%	2%	4%	1%
			a									l	
Hammersmith and Fulham	16	16	*	2	-	4	5	1	2	2	*	2	14
	3%	4%	*	13%	-	4%	7%	2%	2%	6%	*	4%	3%
			b				dj						
Haringey	14	12	2	-	1	4	*	1	5	2	1	1	13
	3%	3%	5%	-	1%	4%	*	2%	4%	6%	4%	1%	3%
Harrow	16	15	1	-	1	6	2	1	5	1	1	-	16
	3%	3%	2%	-	1%	6%	3%	2%	4%	3%	4%	-	4%
Havering	2	2	-	-	-	1	-	-	-	1	1	-	2
	*	1%	-	-	-	1%	-	-	-	3%	2%	-	1%
Hillingdon	14	13	1	-	2	2	-	4	5	*	1	2	12
	3%	3%	2%	-	3%	2%	-	6%	4%	*	3%	5%	3%
Hounslow	8	7	1	-	*	*	-	-	5	-	3	*	8
	2%	2%	1%	-	*	*	-	-	4%	-	8%	1%	2%
									e		degi		
Islington	15	14	1	-	4	-	5	-	*	1	5	-	15
	3%	3%	2%	-	5%	-	7%	-	*	4%	15%	-	3%
					e		egh			e	egh		
Kensington and Chelsea	14	12	2	-	4	5	-	3	1	*	-	-	14
	3%	3%	4%	-	5%	6%	-	5%	1%	1%	-	-	3%
						j							

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Kingston upon Thames	8 2%	7 2%	1 1%	- -	4 5% e	- -	* *	- -	2 2%	2 5% eg	* 1%	4 7% l	4 1%
Lambeth	17 3%	16 3%	2 4%	- -	- -	1 1%	6 8% deg	1 1%	5 4%	2 6%	3 10% deg	- -	17 4%
Lewisham	16 3%	15 3%	1 3%	* 1%	1 1%	3 3%	5 7% g	- -	5 4%	* *	3 7% gi	1 2%	15 3%
Merton	9 2%	9 2%	* *	- -	- -	1 1%	- -	- -	7 6% gj	1 3%	- -	- -	9 2%
Newham	11 2%	11 3% b	- -	- -	4 5% eh	- -	5 7% eh	1 2%	- -	1 3%	1 2%	- -	11 3%
Redbridge	13 3%	13 3%	* 1%	- -	- -	6 6% gi	4 6% gj	- -	2 2%	1 4%	- -	- -	13 3%
Richmond upon Thames	11 2%	11 2% b	- -	- -	2 2%	3 3%	2 3%	1 2%	2 2%	- -	1 2%	2 3%	10 2%
Southwark	15 3%	13 3%	2 3%	- -	2 3%	4 4%	2 3%	1 2%	2 2%	1 3%	2 7%	2 4%	13 3%
Sutton	12 2%	11 2%	1 1%	* 1%	4 5%	2 2%	- -	- -	3 2%	2 8% g	1 3%	4 7% l	8 2%
Tower Hamlets	14 3%	13 3%	1 3%	- -	3 4%	4 4%	2 3%	1 1%	5 4%	* *	- -	2 4%	12 3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Waltham Forest	18	18	1	2	2	2	2	-	7	2	1	2	16
	4%	4%	1%	12%	2%	2%	3%	-	6%	5%	3%	4%	4%
Wandsworth	28	27	*	-	6	1	7	1	10	*	2	2	26
	5%	6%	1%	-	8%	1%	10%	2%	8%	1%	5%	4%	6%
		b			e		ei		e				
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner London	268	237	31	5	37	52	42	30	69	10	22	17	250
	53%	52%	65%	32%	49%	54%	62%	45%	58%	34%	64%	33%	55%
		a			i	i			i		gi		k
Net: Outer London	237	221	16	11	38	44	26	36	50	19	13	36	202
	47%	48%	35%	68%	51%	46%	38%	55%	42%	66%	36%	67%	45%
		b						j		efhj		l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	7 1%	- -	7 3% a	3 3%	4 1%	- -	5 6% g	2 1%	6 3%	1 *	1 *	6 2%	- -
Barnet	37 7%	- -	37 16% a	10 12% d	24 6%	3 8%	2 2%	36 8% f	22 10%	15 5%	15 11% k	19 6%	3 10%
Bexley	12 2%	- -	12 5% a	1 2%	10 3%	- -	* *	11 3%	4 2%	8 3%	2 1%	10 3%	- -
Brent	18 4%	- -	18 8% a	3 3%	13 3%	2 5%	2 2%	16 4%	10 4%	9 3%	6 4%	12 4%	- -
Bromley	8 2%	- -	8 3% a	2 2%	6 2%	- -	2 2%	6 1%	4 2%	4 1%	5 3%	3 1%	- -
City of London	58 11%	58 22% b	- -	23 27% de	30 8%	5 11%	19 23% g	39 9%	34 15% i	24 9%	20 14%	30 9%	7 22%
City of Westminster	14 3%	14 5% b	- -	3 4%	8 2%	3 7%	3 3%	12 3%	4 2%	10 4%	7 5% k	5 2%	2 7%
Camden	29 6%	29 11% b	- -	4 5%	21 5%	5 11%	2 3%	27 6%	6 3%	23 8% h	9 6%	18 5%	2 8%
Croydon	9 2%	- -	9 4% a	3 4%	5 1%	1 2%	4 5% g	5 1%	2 1%	8 3%	5 4%	4 1%	- -
Ealing	17 3%	- -	17 7% a	3 3%	11 3%	2 6%	1 1%	16 4%	3 1%	14 5% h	5 3%	11 3%	1 4%
Enfield	8 1%	- -	8 3% a	1 1%	7 2%	* *	1 1%	6 2%	2 1%	6 2%	1 1%	6 2%	- -
Greenwich	10 2%	- -	10 4% a	1 1%	9 2%	* *	2 2%	8 2%	8 4% i	2 1%	2 1%	8 3%	* *

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019

D3. Which London borough is your business based in?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hackney	5 1%	5 2%	-	1 1%	4 1%	-	4 5%	1 *	4 2%	2 1%	1 *	4 1%	1 2%
Hammersmith and Fulham	16 3%	16 6%	-	2 3%	11 3%	2 6%	2 3%	14 3%	8 3%	8 3%	5 3%	11 3%	-
Haringey	14 3%	14 5%	-	1 2%	12 3%	1 2%	2 2%	12 3%	5 2%	9 3%	2 2%	9 3%	3 11%
Harrow	16 3%	-	16 7%	1 1%	14 4%	1 2%	2 2%	14 3%	10 5%	6 2%	3 2%	13 4%	1 2%
Havering	2 *	-	2 1%	-	2 1%	-	-	2 1%	1 1%	1 *	-	2 1%	-
Hillingdon	14 3%	-	14 6%	2 3%	10 3%	1 3%	3 4%	11 2%	6 3%	8 3%	4 3%	9 3%	-
Hounslow	8 2%	-	8 3%	* *	8 2%	-	1 1%	7 2%	3 1%	5 2%	1 1%	7 2%	-
Islington	15 3%	15 6%	-	1 1%	14 4%	1 1%	* *	15 4%	5 2%	10 4%	2 2%	13 4%	-
Kensington and Chelsea	14 3%	14 5%	-	2 2%	10 3%	1 3%	7 8%	7 2%	4 2%	9 3%	5 3%	7 2%	2 6%
Kingston upon Thames	8 2%	-	8 3%	* *	7 2%	1 2%	* *	8 2%	1 *	7 2%	2 2%	5 2%	-
Lambeth	17 3%	17 7%	-	* *	17 5%	-	2 2%	16 4%	10 4%	7 3%	2 1%	13 4%	3 10%
Lewisham	16 3%	16 6%	-	* *	16 4%	* *	* *	16 4%	7 3%	9 3%	1 1%	15 5%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Merton	9	-	9	*	9	-	*	9	5	3	1	8	-
	2%	-	4%	*	2%	-	*	2%	2%	1%	*	2%	-
			a										
Newham	11	11	-	3	5	3	3	9	3	8	2	6	3
	2%	4%	-	3%	1%	8%	4%	2%	2%	3%	2%	2%	11%
		b			d								
Redbridge	13	-	13	2	11	-	2	11	8	5	4	9	-
	3%	-	6%	3%	3%	-	3%	3%	4%	2%	3%	3%	-
			a										
Richmond upon Thames	11	-	11	2	7	2	2	9	5	6	3	6	2
	2%	-	5%	2%	2%	5%	3%	2%	2%	2%	2%	2%	7%
			a										
Southwark	15	15	-	1	14	*	3	11	5	10	7	8	-
	3%	6%	-	1%	4%	*	4%	3%	2%	4%	5%	2%	-
		b											
Sutton	12	-	12	*	11	*	2	10	3	9	6	6	-
	2%	-	5%	*	3%	1%	2%	2%	1%	3%	4%	2%	-
			a										
Tower Hamlets	14	14	-	*	12	2	*	14	3	11	2	12	-
	3%	5%	-	*	3%	5%	*	3%	1%	4%	1%	4%	-
		b			c		f	h					
Waltham Forest	18	-	18	5	12	1	3	15	8	10	10	8	-
	4%	-	8%	6%	3%	3%	4%	3%	4%	4%	7%	2%	-
			a								k		
Wandsworth	28	28	-	2	21	4	3	25	16	11	4	24	-
	5%	10%	-	3%	6%	9%	3%	6%	7%	4%	3%	7%	-
		b									j		
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner London	268	268	-	44	196	27	50	218	115	153	69	175	23
	53%	100%	-	52%	52%	64%	59%	52%	51%	55%	48%	53%	76%
		b											

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Outer London	237	-	237	40	182	15	34	204	111	126	76	154	7
	47%	-	100%	48%	48%	36%	41%	48%	49%	45%	52%	47%	24%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019

Q1_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	Mean
Cashflow	505	122	265	118	*
	100%	24%	52%	23%	
Domestic sales	505	112	288	105	*
	100%	22%	57%	21%	
Business domestic orders	505	92	311	102	*
	100%	18%	62%	20%	
Employment	505	61	388	56	*
	100%	12%	77%	11%	

QES Q3 2019**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	112	102	11	5	7	22	19	16	30	4	9	7	105
		22%	22%	23%	28%	10%	23%	27%	25%	25%	16%	25%	14%	23%
						d	d	d	d	d	d	d	d	
Same	(0)	288	256	31	10	47	54	27	38	74	19	19	39	249
		57%	56%	67%	59%	62%	56%	39%	58%	63%	67%	54%	74%	55%
				a	f	f	f	f	f	f	f	f	l	
Down	(-1)	105	100	5	2	21	21	23	11	14	5	7	6	98
		21%	22%	10%	13%	28%	22%	34%	17%	12%	17%	21%	12%	22%
			b			h		ghi						
Mean score	*	*	.1	.2	-.2	*	-.1	.1	.1	*	*	*	*	
			a					d	d	d	d	d	d	
Standard deviation	.66	.66	.57	.64	.59	.67	.79	.64	.60	.58	.69	.51	.67	
Standard error	.03	.04	.04	.17	.08	.06	.12	.08	.07	.08	.08	.08	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	112	56	57	41	69	2	23	89	65	48	47	65	-
		22%	21%	24%	49%	18%	5%	28%	21%	29%	17%	33%	20%	-
					de	e				i		k		
Same	(0)	288	156	132	36	232	20	45	242	139	149	62	205	21
		57%	58%	56%	43%	61%	47%	54%	58%	61%	53%	43%	62%	67%
						c							j	
Down	(-1)	105	56	49	7	77	21	15	90	23	82	35	60	10
		21%	21%	21%	9%	20%	48%	18%	21%	10%	29%	24%	18%	33%
						c	cd				h			
Mean score	*	*	*	.4	*	-.4	.1	*	.2	-.1	.1	*	-.3	
				de	e				i					
Standard deviation	.66	.65	.67	.65	.62	.60	.67	.65	.59	.67	.75	.62	.48	
Standard error	.03	.04	.04	.06	.03	.09	.05	.04	.04	.04	.06	.04	.10	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	92	78	13	2	6	22	11	14	26	2	8	7	84
	18%	17%	28%	13%	9%	23%	16%	22%	22%	7%	24%	14%	19%	
		a	a			di		di	di		di			
Same	(0)	311	281	30	12	47	54	38	42	76	23	18	41	269
	62%	61%	64%	74%	63%	56%	55%	64%	64%	81%	53%	78%	60%	
										defghj		l		
Down	(-1)	102	99	4	2	22	20	20	10	17	3	8	4	98
	20%	22%	8%	14%	29%	21%	29%	15%	15%	12%	23%	8%	22%	
		b			hi		i					k		
Mean score	*	*	.2	*	-.2	*	-.1	.1	.1	*	*	.1	*	
			a			d		d	d					
Standard deviation	.62	.62	.57	.53	.58	.66	.67	.60	.60	.44	.69	.47	.64	
Standard error	.03	.03	.04	.14	.08	.06	.10	.07	.07	.06	.08	.07	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	92	51	40	38	52	2	20	72	58	34	37	54	1
		18%	19%	17%	45%	14%	5%	24%	17%	26%	12%	25%	17%	2%
					de					i		k		
Same	(0)	311	160	151	41	252	18	51	260	149	161	80	214	16
		62%	60%	63%	48%	67%	43%	61%	62%	66%	58%	56%	65%	52%
						ce							j	
Down	(-1)	102	56	46	6	74	22	13	90	18	84	27	61	14
		20%	21%	19%	7%	20%	52%	16%	21%	8%	30%	19%	18%	46%
						c					h			
Mean score	*	*	*	.4	-.1	-.5	.1	*	.2	-.2	.1	*	-.4	
				de	e		g		i					
Standard deviation	.62	.64	.60	.62	.58	.60	.62	.62	.56	.63	.66	.59	.54	
Standard error	.03	.04	.04	.06	.03	.09	.05	.03	.03	.04	.05	.03	.11	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Employment**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	61	50	11	9	5	15	9	17	4	*	3	11	50
		12%	11%	23%	51%	6%	16%	13%	26%	3%	1%	7%	20%	11%
			a				hi	i	dhij					
Same	(0)	388	357	31	4	61	67	49	45	110	25	27	33	355
		77%	78%	66%	23%	81%	70%	71%	69%	93%	88%	77%	62%	79%
			b						efgj	efg			k	
Down	(-1)	56	51	5	4	9	14	11	4	5	3	6	9	46
		11%	11%	11%	26%	12%	15%	16%	5%	4%	11%	16%	18%	10%
							gh	h			gh			
Mean score	*	*	.1	.3	-.1	*	*	.2	*	-.1	-.1	*	*	
			a					defhij						
Standard deviation	.48	.47	.58	.87	.43	.55	.54	.52	.27	.34	.48	.62	.46	
Standard error	.02	.03	.04	.22	.06	.05	.08	.06	.03	.05	.06	.09	.02	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	61	29	32	34	25	2	22	39	40	21	34	23	4
		12%	11%	13%	40%	7%	6%	26%	9%	18%	8%	23%	7%	13%
					de			g		i		k		
Same	(0)	388	210	178	43	322	23	48	341	167	221	91	278	20
		77%	78%	75%	50%	85%	55%	57%	81%	74%	79%	63%	84%	65%
						ce		f				j		
Down	(-1)	56	29	27	8	31	17	14	42	19	37	20	29	7
		11%	11%	11%	9%	8%	39%	17%	10%	8%	13%	14%	9%	22%
						cd		g						
Mean score	*	*	*	.3	*	-.3	.1	*	.1	-.1	.1	*	-.1	
				de	e				i		k			
Standard deviation	.48	.47	.50	.64	.38	.59	.65	.44	.50	.45	.61	.40	.59	
Standard error	.02	.03	.03	.06	.02	.09	.05	.02	.03	.03	.05	.02	.12	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	122	108	14	7	11	27	16	22	26	5	9	13	110
		24%	24%	30%	40%	15%	28%	24%	33%	22%	18%	25%	24%	24%
						d			d					
Same	(0)	265	239	26	3	41	53	29	33	71	16	18	26	239
		52%	52%	55%	19%	54%	55%	43%	51%	60%	56%	51%	49%	53%
Down	(-1)	118	111	7	7	24	16	23	11	22	7	8	15	103
		23%	24%	15%	41%	31%	17%	34%	16%	18%	25%	24%	27%	23%
			b			eg		eg						
Mean score	*	*	.2	*	-.2	.1	-.1	.2	*	-.1	*	*	*	
			a			d		d						
Standard deviation	.69	.69	.66	.93	.66	.66	.76	.69	.64	.67	.71	.72	.69	
Standard error	.03	.04	.05	.24	.09	.06	.11	.08	.07	.09	.09	.11	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	122	59	63	46	74	2	28	95	66	56	61	60	1
		24%	22%	27%	55%	20%	4%	33%	22%	29%	20%	42%	18%	4%
					de	e		g		i		k		
Same	(0)	265	153	112	29	217	18	42	223	129	135	54	197	14
		52%	57%	47%	35%	58%	42%	50%	53%	57%	48%	37%	60%	45%
			b	c		c				i		j		
Down	(-1)	118	56	62	9	86	23	14	104	30	88	30	72	16
		23%	21%	26%	10%	23%	54%	16%	25%	13%	32%	21%	22%	51%
					c	cd		f		h				
Mean score	*	*	*	.4	*	-.5	.2	*	.2	-.1	.2	*	-.5	
				de	e		g		i		k			
Standard deviation	.69	.66	.73	.68	.65	.58	.69	.69	.63	.71	.77	.63	.58	
Standard error	.03	.04	.05	.06	.03	.08	.05	.04	.04	.05	.06	.04	.12	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019

Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Export sales	505	58	153	36	258	.1
	100%	11%	30%	7%	51%	
Business export orders	505	53	150	38	265	.1
	100%	10%	30%	7%	52%	

QES Q3 2019**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	58	51	6	9	3	19	*	18	5	*	4	9	49
		11%	11%	14%	51%	4%	20%	*	28%	5%	1%	10%	17%	11%
						dfhi		dfhij			fi			
Same	(0)	153	132	21	4	14	34	17	23	46	5	10	14	139
		30%	29%	45%	23%	19%	36%	25%	34%	39%	19%	28%	26%	31%
				a			di		d	di				
Down	(-1)	36	33	3	2	*	13	4	1	11	1	2	2	34
		7%	7%	7%	13%	*	14%	6%	2%	9%	5%	7%	4%	7%
						dg				d				
My business does not export outside the UK		258	242	16	2	58	30	47	24	56	21	19	28	230
		51%	53%	34%	13%	77%	31%	69%	36%	47%	75%	55%	53%	51%
			b			eghj		egh		e	eghj	eg		
Mean score		.1	.1	.1	.4	.1	.1	-.2	.4	-.1	-.2	.1	.3	.1
								ehj						
Standard deviation		.61	.62	.56	.77	.42	.70	.41	.56	.50	.48	.63	.63	.61
Standard error		.04	.05	.05	.21	.08	.08	.09	.08	.07	.11	.11	.12	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	58	29	29	33	23	1	13	45	36	22	31	24	2
		11%	11%	12%	39%	6%	3%	16%	11%	16%	8%	22%	7%	7%
					de					i		k		
Same	(0)	153	80	73	25	117	11	30	124	68	85	38	102	13
		30%	30%	31%	29%	31%	27%	35%	29%	30%	30%	27%	31%	42%
Down	(-1)	36	16	20	1	27	8	6	30	10	26	12	21	3
		7%	6%	8%	2%	7%	18%	7%	7%	5%	9%	8%	6%	10%
					c	cd				h				
My business does not export outside the UK	258	142	116	25	210	22	35	223	111	147	63	182	13	
	51%	53%	49%	30%	56%	52%	41%	53%	49%	53%	44%	55%	42%	
				c	c	c		f				j		
Mean score	.1	.1	.1	.5	*	-.3	.2	.1	.2	*	.2	*	-.1	
				d					i		k			
Standard deviation	.61	.59	.63	.54	.55	.60	.62	.61	.60	.60	.69	.56	.54	
Standard error	.04	.05	.06	.06	.04	.12	.06	.05	.05	.05	.07	.04	.13	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	53	46	6	9	3	8	*	19	10	1	2	43
		10%	10%	13%	53%	4%	9%	*	29%	9%	2%	5%	18%
									defhij				9%
Same	(0)	150	130	20	4	14	42	12	21	42	6	10	137
		30%	28%	43%	21%	18%	43%	18%	32%	35%	20%	30%	24%
				a			dfl		df				30%
Down	(-1)	38	33	4	2	1	14	4	1	10	2	3	35
		7%	7%	9%	13%	1%	15%	6%	2%	8%	6%	8%	5%
							dg						8%
My business does not export outside the UK		265	248	16	2	58	32	52	24	56	21	20	237
		52%	54%	34%	13%	77%	33%	76%	36%	47%	72%	57%	52%
			b			eghj		eghj		egh		eg	
Mean score		.1	.1	.1	.5	.1	-.1	-.2	.4	*	-.1	-.1	.3
									ehj				*
Standard deviation		.61	.61	.59	.77	.46	.59	.47	.56	.58	.54	.57	.60
Standard error		.04	.05	.05	.21	.09	.07	.11	.08	.08	.12	.10	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	53	23	30	33	19	*	16	37	32	20	31	20	2
	10%	8%	13%	39%	5%	*	19%	9%	14%	7%	22%	6%	5%	
				de			g		i		k			
Same	(0)	150	79	71	24	117	9	25	125	66	84	37	102	11
	30%	29%	30%	29%	31%	21%	30%	30%	29%	30%	26%	31%	36%	
Down	(-1)	38	18	20	2	27	9	7	30	13	24	12	23	3
	7%	7%	8%	2%	7%	21%	9%	7%	6%	9%	8%	7%	10%	
				c		cd								
My business does not export outside the UK	265	148	116	25	215	25	35	229	114	150	64	185	15	
	52%	55%	49%	30%	57%	58%	42%	54%	51%	54%	44%	56%	49%	
				c		c		f				j		
Mean score	.1	*	.1	.5	*	-.5	.2	*	.2	*	.2	*	-.1	
				d					i		k			
Standard deviation	.61	.58	.64	.56	.53	.53	.68	.59	.62	.59	.69	.54	.55	
Standard error	.04	.05	.06	.06	.04	.11	.06	.05	.05	.05	.07	.04	.14	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019

Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All those who have export sales / export orders

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Export sales	247	58	153	36	-	.1
	100%	23%	62%	15%	-	
Business export orders	240	53	150	38	-	.1
	100%	22%	62%	16%	-	

QES Q3 2019**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All those who have export sales

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	*d	e	*f	g	h	*i	j	*k	l	
Significance Level: 95%													
Unweighted Total	285	154	131	13	25	82	20	48	47	18	32	28	257
Weighted Total	247	216	31	15	17	67	21	42	62	7	16	25	222
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 58	51	6	9	3	19	*	18	5	*	4	9	49
	23%	24%	21%	58%	17%	28%	*	43%	9%	3%	22%	36%	22%
				h		h							
Same	(0) 153	132	21	4	14	34	17	23	46	5	10	14	139
	62%	61%	69%	26%	81%	51%	80%	54%	74%	77%	62%	55%	63%
				eg									
Down	(-1) 36	33	3	2	*	13	4	1	11	1	2	2	34
	15%	15%	11%	15%	2%	20%	20%	3%	17%	20%	15%	9%	15%
				g		g			g				
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	.1	.1	.4	.1	.1	-.2	.4	-.1	-.2	.1	.3	.1
								ehj					
Standard deviation	.61	.62	.56	.77	.42	.70	.41	.56	.50	.48	.63	.63	.61
Standard error	.04	.05	.05	.21	.08	.08	.09	.08	.07	.11	.11	.12	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All those who have export sales

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	285	157	128	84	175	26	113	172	161	124	104	164	17	
Weighted Total	247	125	122	59	168	20	49	198	115	132	81	148	18	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	58	29	29	33	23	1	13	45	36	22	31	24	2
		23%	23%	24%	56%	14%	6%	27%	22%	32%	16%	39%	17%	11%
					d					i		k		
Same	(0)	153	80	73	25	117	11	30	124	68	85	38	102	13
		62%	64%	60%	42%	70%	56%	61%	62%	59%	64%	47%	69%	72%
						c							j	
Down	(-1)	36	16	20	1	27	8	6	30	10	26	12	21	3
		15%	13%	16%	2%	16%	38%	12%	15%	9%	19%	14%	14%	17%
						c					h			
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	.1	.1	.5	*	-.3	.2	.1	.2	*	.2	*	-.1	
				d					i		k			
Standard deviation	.61	.59	.63	.54	.55	.60	.62	.61	.60	.60	.69	.56	.54	
Standard error	.04	.05	.06	.06	.04	.12	.06	.05	.05	.05	.07	.04	.13	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All those who have export orders

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	*d	e	*f	g	h	*i	j	*k	l	
Significance Level: 95%													
Unweighted Total	282	150	132	13	25	80	18	48	47	20	31	28	254
Weighted Total	240	209	31	15	17	64	17	42	62	8	15	25	215
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 53	46	6	9	3	8	*	19	10	1	2	10	43
	22%	22%	20%	60%	18%	13%	1%	46%	17%	7%	11%	38%	20%
								ehj					
Same	(0) 150	130	20	4	14	42	12	21	42	6	10	13	137
	62%	62%	66%	24%	78%	65%	73%	51%	67%	73%	69%	51%	64%
Down	(-1) 38	33	4	2	1	14	4	1	10	2	3	3	35
	16%	16%	14%	15%	4%	23%	26%	3%	16%	21%	20%	10%	16%
						g			g		g		
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	.1	.1	.5	.1	-.1	-.2	.4	*	-.1	-.1	.3	*
								ehj					
Standard deviation	.61	.61	.59	.77	.46	.59	.47	.56	.58	.54	.57	.65	.60
Standard error	.04	.05	.05	.21	.09	.07	.11	.08	.08	.12	.10	.12	.04

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q3 2019**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All those who have export orders

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	282	154	128	84	173	25	113	169	160	122	104	162	16	
Weighted Total	240	119	121	59	163	18	48	192	111	129	80	144	16	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	53	23	30	33	19	*	16	37	32	20	31	20	2
		22%	19%	25%	56%	12%	1%	32%	19%	29%	16%	39%	14%	10%
					d			g		i		k		
Same	(0)	150	79	71	24	117	9	25	125	66	84	37	102	11
		62%	66%	59%	41%	72%	49%	52%	65%	59%	65%	46%	71%	71%
						c		f				j		
Down	(-1)	38	18	20	2	27	9	7	30	13	24	12	23	3
		16%	15%	16%	3%	17%	50%	15%	16%	12%	19%	15%	16%	19%
						c								
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	*	.1	.5	*	-.5	.2	*	.2	*	.2	*	-.1	
				d					i			k		
Standard deviation	.61	.58	.64	.56	.53	.53	.68	.59	.62	.59	.69	.54	.55	
Standard error	.04	.05	.06	.06	.04	.11	.06	.05	.05	.05	.07	.04	.14	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	85	69	16	7	6	23	13	18	12	2	3	12	72
	17%	15%	34%	42%	8%	24%	20%	27%	10%	7%	9%	23%	16%
		a				dhij		dhij					
Stay the same	378	352	26	9	58	66	49	42	100	24	30	38	339
	75%	77%	55%	56%	77%	68%	71%	64%	85%	85%	86%	72%	75%
		b						eg	eg	eg			
Fall	43	38	5	*	11	7	7	6	6	2	2	2	40
	8%	8%	10%	1%	15%	8%	10%	9%	5%	8%	6%	4%	9%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	85	44	40	85	-	-	32	53	53	32	55	30	-
	17%	17%	17%	100%	-	-	38%	13%	23%	12%	38%	9%	-
			de				g		i		k		
Stay the same	378	196	182	-	378	-	43	335	163	215	74	291	12
	75%	73%	77%	-	100%	-	51%	79%	72%	77%	51%	88%	40%
			ce				f				j		
Fall	43	27	15	-	-	43	9	33	10	32	16	8	18
	8%	10%	6%	-	-	100%	11%	8%	5%	11%	11%	3%	60%
			cd						h		k		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	83	60	23	1	17	24	10	11	11	5	5	13	70
	17%	13%	49%	5%	23%	24%	14%	16%	10%	17%	14%	25%	16%
		a			h	h							
No	422	397	24	16	58	73	59	55	107	24	30	40	382
	83%	87%	51%	95%	77%	76%	86%	84%	90%	83%	86%	75%	84%
		b						de					

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	83	50	34	32	43	9	83	-	51	32	39	40	5
	17%	19%	14%	37%	11%	22%	100%	-	23%	12%	27%	12%	15%
				d	d		g		i		k		
No	422	218	204	53	335	33	-	422	174	247	106	290	26
	83%	81%	86%	63%	89%	78%	-	100%	77%	88%	73%	88%	85%
				ce			f		h		j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Total	a	b	*c	*d	e	*f	*g	*h	*i	*j	*k	l
Significance Level: 95%												
Unweighted Total	160	116	4	21	44	16	24	21	18	12	17	143
Weighted Total	83	23	1	17	24	10	11	11	5	5	13	70
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	51	21	1	9	15	5	8	9	2	1	7	44
	61%	89%	100%	54%	65%	52%	72%	79%	49%	23%	54%	62%
		a										
Part-time	36	7	*	4	12	8	4	3	2	3	4	33
	44%	28%	8%	23%	52%	84%	41%	25%	41%	57%	30%	46%
		b										
Temporary	25	4	-	8	6	1	2	3	2	2	6	18
	29%	16%	-	47%	27%	13%	16%	26%	45%	39%	47%	26%
		b										
Permanent	12	5	-	4	1	4	1	1	2	*	2	10
	15%	22%	-	24%	3%	38%	5%	11%	34%	6%	15%	15%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London a	Outer London b	Increase c	Stay the same d	Fall *e	Tried to recruit f	Did not try to recruit *g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall *l
Significance Level: 95%													
Unweighted Total	160	94	66	67	75	18	160	-	109	51	73	80	7
Weighted Total	83 100%	50 100%	34 100%	32 100%	43 100%	9 100%	83 100%	-	51 100%	32 100%	39 100%	40 100%	5 100%
Full-time	51 61%	32 64%	19 56%	19 59%	23 54%	9 99%	51 61%	-	32 62%	19 59%	23 60%	23 57%	5 100%
Part-time	36 44%	18 37%	18 53% a	17 54%	19 44%	1 6%	36 44%	-	22 43%	15 45%	15 39%	21 53%	* 7%
Temporary	25 29%	17 34%	8 23%	7 23%	17 40% c	* 2%	25 29%	-	18 34%	7 22%	13 33%	12 29%	- -
Permanent	12 15%	10 20% b	2 6%	3 8%	9 22% c	* 3%	12 15%	-	6 11%	7 21%	4 11%	8 20%	* 1%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	*d	e	*f	*g	*h	*i	*j	*k	l	
Significance Level: 95%													
Unweighted Total	160	44	116	4	21	44	16	24	21	18	12	17	143
Weighted Total	83	60	23	1	17	24	10	11	11	5	5	13	70
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	47	32	15	1	11	11	6	6	6	4	2	9	38
	56%	52%	66%	100%	65%	46%	62%	60%	50%	81%	40%	69%	54%
No	37	29	8	-	6	13	4	4	6	1	3	4	33
	44%	48%	34%	-	35%	54%	38%	40%	50%	19%	60%	31%	46%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London a	Outer London b	Increase c	Stay the same d	Fall *e	Tried to recruit f	Did not try to recruit *g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall *l
Significance Level: 95%													
Unweighted Total	160	94	66	67	75	18	160	-	109	51	73	80	7
Weighted Total	83 100%	50 100%	34 100%	32 100%	43 100%	9 100%	83 100%	-	51 100%	32 100%	39 100%	40 100%	5 100%
Yes	47 56%	31 62%	16 47%	22 68%	18 41%	8 86%	47 56%	-	26 51%	21 65%	25 65%	17 42%	5 99%
No	37 44%	19 38%	18 53%	10 32%	25 59%	1 14%	37 44%	-	25 49%	11 35%	13 35%	23 58%	* 1%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Unweighted Total	94	22	72	4	12	27	9	12	12	14	4	11	83
Weighted Total	47	32	15	1	11	11	6	6	6	4	2	9	38
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	24	18	6	*	8	5	4	1	4	2	1	8	17
	52%	58%	41%	27%	69%	47%	58%	20%	64%	51%	51%	88%	44%
Professional/ managerial	18	10	9	1	1	4	3	5	3	2	1	1	17
	39%	32%	56%	79%	11%	38%	42%	79%	45%	42%	38%	13%	46%
Un/ semi-skilled	10	8	2	-	4	1	2	1	*	1	1	2	8
	21%	25%	13%	-	34%	7%	38%	21%	9%	17%	30%	20%	21%
Clerical	6	4	1	*	*	2	-	1	1	1	-	*	6
	12%	14%	9%	21%	3%	21%	-	23%	10%	21%	-	2%	15%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	*e	f	*g	h	i	j	k	*l	
Significance Level: 95%													
Unweighted Total	94	53	41	44	35	15	94	-	63	31	49	39	6
Weighted Total	47 100%	31 100%	16 100%	22 100%	18 100%	8 100%	47 100%	-	26 100%	21 100%	25 100%	17 100%	5 100%
Skilled manual/ technical	24 52%	15 50%	9 57%	11 49%	9 53%	5 58%	24 52%	-	13 50%	12 55%	13 52%	9 52%	3 54%
Professional/ managerial	18 39%	15 49%	3 20%	10 45%	7 39%	2 26%	18 39%	-	11 43%	7 35%	9 37%	7 43%	2 41%
Un/ semi-skilled	10 21%	6 18%	4 27%	5 22%	5 28%	* 4%	10 21%	-	5 18%	5 25%	6 24%	4 21%	* 6%
Clerical	6 12%	2 7%	3 21%	5 21%	- -	1 14%	6 12%	-	2 7%	4 19%	5 21%	* 3%	- -

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q8_SUM. How have your investment plans changed over the past three months?****SUMMARY TABLE**

Base: All respondents

	Total	Increased	Same	Decreased	Mean
Training	505	85	372	48	.1
	100%	17%	74%	10%	
Plant and equipment	505	78	373	54	*
	100%	15%	74%	11%	

QES Q3 2019**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	78	65	13	9	11	19	8	17	9	1	4	18	60
		15%	14%	27%	55%	15%	19%	11%	26%	7%	3%	13%	34%	13%
			a		i		hi		hij				l	
Same	(0)	373	343	30	5	49	70	48	48	102	24	27	29	344
		74%	75%	63%	32%	65%	72%	69%	73%	86%	86%	78%	55%	76%
			b						defg		def		k	
Decreased	(-1)	54	49	5	2	15	8	14	*	8	3	3	6	48
		11%	11%	10%	13%	20%	8%	20%	1%	6%	11%	9%	11%	11%
					egh		g	egh			g	g		
Mean score	*	*	.2	.4	-.1	.1	-.1	.3	*	-.1	*	.2	*	
			a			fi		dfhij				l		
Standard deviation	.51	.50	.59	.74	.59	.52	.55	.46	.37	.37	.47	.64	.49	
Standard error	.02	.03	.04	.19	.08	.05	.08	.05	.04	.05	.06	.09	.02	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	78	36	42	41	37	1	25	53	42	36	45	33	-
		15%	13%	18%	48%	10%	2%	30%	13%	19%	13%	31%	10%	-
					de			g				k		
Same	(0)	373	200	174	42	312	19	52	321	165	208	84	274	15
		74%	75%	73%	50%	83%	44%	62%	76%	73%	74%	58%	83%	47%
						ce		f				j		
Decreased	(-1)	54	32	22	2	29	23	6	47	18	35	16	22	16
		11%	12%	9%	2%	8%	54%	8%	11%	8%	13%	11%	7%	53%
						c		cd						
Mean score	*	*	.1	.5	*	-.5	.2	*	.1	*	.2	*	-.5	
				de	e		g		i		k			
Standard deviation	.51	.51	.51	.54	.42	.54	.58	.49	.51	.51	.62	.41	.51	
Standard error	.02	.03	.03	.05	.02	.08	.05	.03	.03	.03	.05	.02	.10	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1) 85	73	12	4	3	24	13	18	14	5	3	7	78
	17%	16%	25%	26%	4%	25%	19%	28%	12%	18%	9%	13%	17%
		a				dhj	d	dhj		d			
Same	(0) 372	340	32	12	53	64	49	43	100	23	27	39	333
	74%	74%	68%	74%	71%	67%	71%	65%	84%	80%	79%	73%	74%
									eg				
Decreased	(-1) 48	45	3	-	19	7	7	5	5	1	4	7	41
	10%	10%	7%	-	25%	8%	10%	7%	4%	3%	12%	14%	9%
					eghi					i			
Mean score	.1	.1	.2	.3	-.2	.2	.1	.2	.1	.2	*	*	.1
			a			dj	d	dj	d	dj	d		
Standard deviation	.51	.50	.54	.45	.50	.55	.53	.56	.40	.43	.47	.52	.51
Standard error	.02	.03	.04	.12	.07	.05	.08	.07	.05	.06	.06	.08	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	85	50	35	45	36	4	30	55	43	42	48	37	*
		17%	19%	15%	53%	10%	10%	36%	13%	19%	15%	33%	11%	*
					de			g				k		
Same	(0)	372	188	184	38	317	17	45	326	166	206	81	273	18
		74%	70%	77%	45%	84%	39%	54%	77%	73%	74%	56%	83%	57%
						ce		f				j		
Decreased	(-1)	48	30	18	2	25	22	8	40	17	31	15	20	13
		10%	11%	8%	2%	6%	51%	9%	10%	8%	11%	10%	6%	43%
						cd								
Mean score	.1	.1	.1	.5	*	-.4	.3	*	.1	*	.2	.1	-.4	
				de	e		g				k			
Standard deviation	.51	.54	.47	.55	.40	.67	.62	.47	.50	.51	.62	.41	.51	
Standard error	.02	.03	.03	.05	.02	.10	.05	.03	.03	.03	.05	.02	.10	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q9_SUM. Over the next twelve months what do you think will happen to your...****SUMMARY TABLE**

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	505	167	210	129	.1
	100%	33%	42%	25%	
Profitability	505	145	224	136	*
	100%	29%	44%	27%	

QES Q3 2019**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	167	151	16	9	11	28	27	35	35	9	12	151
		33%	33%	34%	54%	14%	29%	39%	54%	30%	32%	35%	33%
						d	d	dehij	d	d	d		
Stay the same	(0)	210	185	25	5	43	48	17	20	45	15	16	179
		42%	40%	52%	32%	57%	50%	24%	31%	38%	54%	46%	40%
			a		fg	fg			fg	fg	f	l	
Decrease	(-1)	129	122	6	2	21	20	25	10	38	4	7	122
		25%	27%	14%	14%	28%	21%	37%	16%	32%	14%	19%	27%
			b				egij		gi			k	
Mean score	.1	.1	.2	.4	-.1	.1	*	.4	*	.2	.2	.2	.1
			a			d		defh		d	d		
Standard deviation	.76	.77	.67	.74	.64	.70	.88	.75	.79	.67	.73	.63	.78
Standard error	.03	.04	.05	.19	.08	.07	.13	.09	.09	.09	.09	.09	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	167	79	87	62	103	2	39	128	85	81	65	99	3
		33%	30%	37%	73%	27%	5%	46%	30%	38%	29%	45%	30%	8%
					de	e		g		i		k		
Stay the same	(0)	210	117	93	21	180	10	34	176	112	98	51	156	3
		42%	44%	39%	24%	48%	22%	41%	42%	50%	35%	35%	47%	9%
						ce				i		j		
Decrease	(-1)	129	72	57	3	95	31	11	118	29	100	29	74	26
		25%	27%	24%	3%	25%	73%	13%	28%	13%	36%	20%	23%	83%
						c	cd	f		h				
Mean score	.1	*	.1	.7	*	-.7	.3	*	.3	-.1	.3	.1	-.7	
				de	e		g		i		k			
Standard deviation	.76	.75	.77	.52	.72	.56	.70	.76	.67	.80	.77	.72	.61	
Standard error	.03	.05	.05	.05	.04	.08	.06	.04	.04	.05	.06	.04	.12	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1) 145	133	12	7	10	27	23	23	35	8	11	10	135
	29%	29%	26%	40%	14%	28%	34%	35%	29%	30%	32%	20%	30%
				d	d	d	d	d	d	d	d		
Stay the same	(0) 224	199	26	8	38	49	24	29	45	15	16	34	190
	44%	43%	54%	46%	50%	51%	35%	44%	38%	53%	46%	64%	42%
			a									l	
Decrease	(-1) 136	126	9	2	27	20	21	14	38	5	8	8	127
	27%	28%	20%	14%	36%	20%	30%	22%	32%	18%	22%	16%	28%
		b		ei									
Mean score	*	*	.1	.3	-.2	.1	*	.1	*	.1	.1	*	*
				d	d	d	d	d	d	d	d		
Standard deviation	.75	.75	.68	.71	.68	.70	.81	.74	.79	.69	.74	.60	.76
Standard error	.03	.04	.05	.18	.09	.07	.12	.09	.09	.09	.09	.09	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	145	71	74	53	90	1	30	115	73	72	64	80	1
		29%	27%	31%	63%	24%	3%	36%	27%	33%	26%	45%	24%	4%
					de	e		g				k		
Stay the same	(0)	224	120	104	29	189	7	37	188	116	108	46	174	4
		44%	45%	44%	34%	50%	16%	44%	44%	51%	39%	32%	53%	13%
					e	ce				i			j	
Decrease	(-1)	136	77	59	3	99	34	16	119	36	99	34	76	26
		27%	29%	25%	3%	26%	81%	20%	28%	16%	36%	24%	23%	83%
						c	cd	f			h			
Mean score	*	*	.1	.6	*	-.8	.2	*	.2	-.1	.2	*	-.8	
				de	e		g		i		k			
Standard deviation	.75	.74	.75	.55	.71	.50	.73	.75	.68	.78	.80	.69	.49	
Standard error	.03	.04	.05	.05	.04	.07	.06	.04	.04	.05	.06	.04	.10	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q10. Are you operating at...**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	226	198	28	10	41	54	26	27	43	12	13	30	195
	45%	43%	59%	61%	54%	56%	37%	41%	36%	42%	37%	58%	43%
		a		h	fg	hj							
Below full capacity	279	260	19	7	35	42	43	39	76	16	22	22	257
	55%	57%	41%	39%	46%	44%	63%	59%	64%	58%	63%	42%	57%
		b				e	e	de		e			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q10. Are you operating at...**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London a	Outer London b	Increase c	Stay the same d	Fall e	Tried to recruit f	Did not try to recruit g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall l
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	226	115	111	53	163	10	51	174	226	-	66	152	8
	45%	43%	47%	62%	43%	25%	61%	41%	100%	-	46%	46%	25%
				de	e		g		i				
Below full capacity	279	153	126	32	215	32	32	247	-	279	79	178	23
	55%	57%	53%	38%	57%	75%	39%	59%	-	100%	54%	54%	75%
				c	cd		f		h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	145	126	18	10	27	42	9	23	17	8	9	24	121
	29%	28%	39%	57%	36%	44%	13%	34%	14%	29%	26%	45%	27%
		a		fh	fhj	fh			h		l		
Stay the same	330	303	26	7	43	52	55	38	90	20	24	29	300
	65%	66%	55%	43%	57%	54%	80%	58%	75%	71%	70%	55%	66%
		b					deg		deg	e	e		
Fall	31	28	3	-	5	3	4	5	13	-	1	-	31
	6%	6%	5%	-	7%	3%	6%	8%	11%	-	4%	-	7%
							i	ei					

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London a	Outer London b	Increase c	Stay the same d	Fall e	Tried to recruit f	Did not try to recruit g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall l
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	145	69	76	55	74	16	39	106	66	79	145	-	-
	29%	26%	32%	64%	20%	37%	46%	25%	29%	28%	100%	-	-
				de		d	g				k		
Stay the same	330	175	154	30	291	8	40	290	152	178	-	330	-
	65%	65%	65%	36%	77%	20%	48%	69%	67%	64%	-	100%	-
					ce		f					j	
Fall	31	23	7	-	12	18	5	26	8	23	-	-	31
	6%	9%	3%	-	3%	43%	6%	6%	3%	8%	-	-	100%
		b			cd				h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	151	134	17	7	23	40	15	28	26	6	7	14	137
	30%	29%	36%	39%	30%	42%	21%	43%	22%	20%	20%	27%	30%
						fhij		fhij					
Raw material prices	151	137	14	14	36	36	16	25	15	4	3	38	113
	30%	30%	29%	85%	48%	37%	24%	39%	13%	15%	9%	73%	25%
					fhij	hij	j	hij				l	
Pay settlements	96	81	15	9	14	27	7	16	18	4	2	14	83
	19%	18%	33%	53%	18%	28%	10%	24%	15%	15%	5%	26%	18%
			a		j	fhj		j					
Other overheads	143	125	18	2	22	25	19	19	32	11	13	9	134
	28%	27%	37%	13%	29%	26%	28%	30%	27%	37%	37%	17%	30%
			a										
None of the above	160	154	5	-	15	19	36	12	55	9	14	6	154
	32%	34%	11%	-	20%	20%	52%	18%	46%	32%	41%	11%	34%
		b				degi		deg		deg		k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505 100%	268 100%	237 100%	85 100%	378 100%	43 100%	83 100%	422 100%	226 100%	279 100%	145 100%	330 100%	31 100%
Finance costs	151 30%	80 30%	71 30%	52 62% de	82 22%	17 39% d	36 43% g	115 27%	77 34%	74 26%	69 47% k	70 21%	13 41%
Raw material prices	151 30%	77 29%	74 31%	38 44% d	98 26%	16 37%	33 40% g	118 28%	67 30%	84 30%	75 52% k	65 20%	10 33%
Pay settlements	96 19%	52 20%	44 18%	35 42% de	53 14%	8 18%	33 39% g	64 15%	51 23%	45 16%	42 29% k	46 14%	9 30%
Other overheads	143 28%	80 30%	63 27%	12 15%	110 29% c	20 48% cd	21 25%	122 29%	50 22%	93 33% h	50 35% k	81 24%	12 39%
None of the above	160 32%	75 28%	84 35%	10 11%	144 38% ce	6 14%	12 14%	148 35% f	74 33%	86 31%	12 8%	141 43% j	6 20%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019

Q13_SUM. Please indicate the extent to which the following have varied in the past 3 months.

SUMMARY TABLE

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Net: Increased	Net: Decreased	Mean
Cost of fuel	505 100%	55 11%	159 31%	276 55%	11 2%	4 1%	213 42%	16 3%	.5
Cost of my business's energy	505 100%	50 10%	130 26%	315 62%	8 2%	2 *	180 36%	10 2%	.4
Cost of raw materials (sourced domestically)	505 100%	42 8%	132 26%	319 63%	6 1%	6 1%	174 34%	12 2%	.4
Cost of raw materials (sourced internationally)	505 100%	57 11%	110 22%	325 64%	6 1%	6 1%	168 33%	12 2%	.4
Pressure from employees to increase wages	505 100%	42 8%	114 23%	339 67%	4 1%	6 1%	156 31%	10 2%	.4
Cost of borrowing	505 100%	37 7%	73 15%	376 74%	14 3%	5 1%	110 22%	19 4%	.2

QES Q3 2019**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	42	35	8	2	4	12	4	11	5	1	2	5	37
	8%	8%	16%	14%	5%	12%	6%	17%	5%	4%	6%	9%	8%
			a					dhij					
Increased slightly (1)	114	98	16	9	21	26	8	22	20	4	4	18	96
	23%	21%	34%	56%	28%	27%	12%	33%	17%	15%	12%	35%	21%
			a		j	fj		fhij				l	
Stayed the same (0)	339	317	22	5	51	56	56	32	89	22	28	29	310
	67%	69%	47%	27%	67%	58%	82%	49%	75%	76%	82%	55%	69%
		b			g		eg		eg	eg	eg		
Decreased slightly (-1)	4	3	1	*	*	*	*	-	2	1	-	*	4
	1%	1%	2%	3%	*	*	*	-	2%	3%	-	1%	1%
Decreased significantly (-2)	6	6	-	-	-	2	-	-	2	1	-	-	6
	1%	1%	-	-	-	2%	-	-	2%	3%	-	-	1%
NETS													
Net: Increased	156	132	24	12	24	38	12	33	25	5	6	23	133
	31%	29%	51%	70%	32%	39%	18%	51%	21%	18%	18%	44%	29%
			a			fhij		dfhij				l	
Net: Decreased	10	9	1	*	*	3	*	-	5	2	-	*	9
	2%	2%	2%	3%	*	3%	*	-	4%	5%	-	1%	2%
									g				
Mean score	.4	.3	.7	.8	.4	.5	.2	.7	.2	.1	.2	.5	.3
			a		i	hij		dfhij					
Standard deviation	.69	.68	.78	.72	.58	.81	.57	.76	.64	.65	.56	.68	.69
Standard error	.03	.04	.06	.19	.07	.08	.09	.09	.07	.09	.07	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q13_1. Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	42	20	22	24	12	7	16	26	27	16	21	16	5
		8%	7%	9%	28%	3%	15%	19%	6%	12%	6%	15%	5%	16%
				d	d		g		i		k			
Increased slightly	(1)	114	62	52	31	71	12	34	80	49	65	52	10	
		23%	23%	22%	37%	19%	28%	41%	19%	22%	23%	36%	16%	32%
				d	d		g				k			
Stayed the same	(0)	339	178	161	28	287	24	30	309	144	195	71	252	16
		67%	67%	68%	33%	76%	56%	36%	73%	64%	70%	49%	76%	52%
					ce	c	f		j			j		
Decreased slightly	(-1)	4	4	*	1	4	-	1	3	1	4	*	4	-
		1%	1%	*	1%	1%	-	1%	1%	*	1%	*	1%	-
Decreased significantly	(-2)	6	4	2	1	4	-	2	3	6	-	-	6	-
		1%	1%	1%	1%	1%	-	3%	1%	2%	-	-	2%	-
									i					
NETS														
Net: Increased	156	82	74	55	83	19	50	106	76	80	73	68	15	
	31%	31%	31%	64%	22%	44%	60%	25%	34%	29%	51%	21%	48%	
				de	d		g		k					
Net: Decreased	10	7	2	2	8	-	3	6	6	4	*	10	-	
	2%	3%	1%	2%	2%	-	4%	2%	3%	1%	*	3%	-	
												j		
Mean score	.4	.3	.4	.9	.2	.6	.7	.3	.4	.3	.7	.2	.6	
				de	d		g		k					
Standard deviation	.69	.70	.69	.88	.57	.75	.88	.63	.79	.60	.72	.62	.75	
Standard error	.03	.04	.05	.08	.03	.11	.07	.03	.05	.04	.06	.04	.15	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	37	32	5	4	2	15	4	6	5	*	-	4	33
	7%	7%	11%	25%	3%	15%	6%	9%	4%	1%	-	8%	7%
						dhij	j	ij					
Increased slightly (1)	73	66	8	8	11	17	2	20	7	4	5	14	59
	15%	14%	16%	45%	14%	17%	4%	30%	6%	15%	13%	27%	13%
						fh		defhij				l	
Stayed the same (0)	376	344	32	5	56	62	62	38	101	23	29	31	345
	74%	75%	67%	27%	75%	64%	90%	58%	85%	81%	83%	58%	76%
		b					eg		eg	eg	eg	k	k
Decreased slightly (-1)	14	11	3	1	5	3	-	1	3	*	1	1	12
	3%	2%	5%	4%	6%	3%	-	2%	2%	*	3%	3%	3%
Decreased significantly (-2)	5	5	*	-	2	*	*	-	2	1	-	2	3
	1%	1%	1%	-	3%	*	*	-	2%	3%	-	4%	1%
NETS													
Net: Increased	110	97	13	12	12	31	7	26	13	4	5	19	92
	22%	21%	27%	70%	17%	33%	10%	40%	11%	16%	13%	35%	20%
						dfhij		dfhij				l	
Net: Decreased	19	16	3	1	7	3	*	1	5	1	1	3	16
	4%	4%	6%	4%	9%	3%	*	2%	4%	3%	3%	6%	4%
					f								
Mean score	.2	.2	.3	.9	.1	.4	.2	.5	.1	.1	.1	.3	.2
						dfhij		dfhij					
Standard deviation	.67	.66	.77	.83	.64	.80	.52	.69	.58	.53	.40	.82	.65
Standard error	.03	.04	.06	.21	.08	.07	.08	.08	.07	.07	.05	.12	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q13_2. Please indicate the extent to which the following have varied in the past 3 months.

Cost of borrowing

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	37	18	19	23	11	2	12	25	24	13	24	13	*
		7%	7%	8%	28%	3%	6%	14%	6%	11%	4%	16%	4%	1%
					de			g		i		k		
Increased slightly	(1)	73	31	43	25	43	5	21	53	31	42	35	33	5
		15%	11%	18%	30%	11%	12%	25%	12%	14%	15%	24%	10%	16%
				a	de			g				k		
Stayed the same	(0)	376	205	171	33	310	33	45	330	158	218	80	270	25
		74%	76%	72%	38%	82%	77%	54%	78%	70%	78%	56%	82%	82%
					c	c		f		h		j		
Decreased slightly	(-1)	14	10	4	4	8	2	5	9	7	7	5	8	*
		3%	4%	2%	4%	2%	5%	6%	2%	3%	2%	4%	2%	1%
								g						
Decreased significantly	(-2)	5	4	1	-	5	-	*	5	5	*	*	5	-
		1%	2%	*	-	1%	-	*	1%	2%	*	*	2%	-
										i				
NETS														
Net: Increased	110	49	61	49	54	8	33	77	56	55	59	46	5	
	22%	18%	26%	57%	14%	18%	39%	18%	25%	20%	41%	14%	17%	
			a	de			g				k			
Net: Decreased	19	14	5	4	13	2	5	14	12	7	5	14	*	
	4%	5%	2%	4%	4%	5%	6%	3%	5%	2%	4%	4%	1%	
Mean score	.2	.2	.3	.8	.1	.2	.5	.2	.3	.2	.5	.1	.2	
			a	de			g				k			
Standard deviation	.67	.68	.66	.89	.54	.61	.83	.63	.79	.56	.81	.58	.44	
Standard error	.03	.04	.04	.08	.03	.09	.07	.03	.05	.04	.06	.03	.09	

Columns Tested: a, b - c, d, e - f, g - h, i - j, k, l

QES Q3 2019**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	50	43	7	2	9	15	7	9	6	1	1	6	44
	10%	9%	14%	14%	12%	16%	10%	13%	5%	4%	3%	11%	10%
				j	hij	j							
Increased slightly (1)	130	118	12	8	30	21	9	19	25	9	10	23	107
	26%	26%	25%	47%	40%	22%	14%	29%	21%	30%	28%	43%	24%
				efh								l	
Stayed the same (0)	315	287	28	7	34	59	53	38	83	19	23	22	293
	62%	63%	59%	39%	46%	61%	77%	58%	70%	66%	66%	42%	65%
				d	d	d	dg	d	d	d	d	k	k
Decreased slightly (-1)	8	7	1	-	2	1	*	*	3	-	1	2	6
	2%	1%	2%	-	3%	1%	*	*	2%	-	3%	4%	1%
Decreased significantly (-2)	2	2	-	-	-	-	-	-	2	-	-	-	2
	*	1%	-	-	-	-	-	-	2%	-	-	-	1%
NETS													
Net: Increased	180	162	18	10	39	36	16	28	31	10	10	29	151
	36%	35%	39%	61%	52%	37%	23%	42%	26%	34%	30%	54%	33%
					fhj			fh				l	
Net: Decreased	10	9	1	-	2	1	*	*	5	-	1	2	8
	2%	2%	2%	-	3%	1%	*	*	4%	-	3%	4%	2%
Mean score	.4	.4	.5	.7	.6	.5	.3	.6	.2	.4	.3	.6	.4
					fhj	hj		hj					
Standard deviation	.71	.70	.76	.70	.73	.77	.65	.72	.68	.57	.58	.74	.70
Standard error	.03	.04	.06	.18	.09	.07	.10	.08	.08	.08	.07	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q13_3. Please indicate the extent to which the following have varied in the past 3 months.

Cost of my business's energy

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	50	25	25	19	26	4	13	37	30	20	28	18	4
	10%	9%	11%	23%	7%	11%	16%	9%	13%	7%	20%	5%	13%	
				d			g		i		k			
Increased slightly	(1)	130	59	71	36	79	15	30	100	54	75	56	66	8
	26%	22%	30%	42%	21%	36%	36%	24%	24%	27%	39%	20%	26%	
				d		d	g				k			
Stayed the same	(0)	315	176	139	30	263	22	40	275	136	179	60	236	18
	62%	66%	59%	35%	70%	53%	48%	65%	60%	64%	42%	72%	60%	
				ce	ce	c	f				j			
Decreased slightly	(-1)	8	6	2	-	7	*	7	3	5	1	7	*	
	2%	2%	1%	-	2%	1%	1%	2%	1%	2%	*	2%	1%	
Decreased significantly	(-2)	2	2	-	-	2	-	2	2	-	-	2	-	
	*	1%	-	-	1%	-	-	1%	1%	-	-	1%	-	
NETS														
Net: Increased	180	84	96	55	105	20	43	137	84	96	84	84	12	
	36%	31%	40%	65%	28%	46%	52%	32%	37%	34%	58%	25%	39%	
		a	a	de	de	d	g				k			
Net: Decreased	10	8	2	-	10	*	*	10	5	5	1	9	*	
	2%	3%	1%	-	3%	1%	1%	2%	2%	2%	*	3%	1%	
Mean score	.4	.4	.5	.9	.3	.6	.7	.4	.5	.4	.8	.3	.5	
		a	a	de	de	d	g				k			
Standard deviation	.71	.72	.69	.75	.66	.70	.74	.69	.78	.65	.76	.63	.74	
Standard error	.03	.04	.05	.07	.04	.10	.06	.04	.05	.04	.06	.04	.15	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	55	48	6	4	2	13	4	16	10	3	1	50
		11%	11%	13%	26%	3%	14%	7%	24%	9%	12%	2%	9%
							dfhj				j		11%
Increased slightly	(1)	159	145	14	8	47	35	10	17	24	8	11	126
		31%	32%	29%	47%	62%	36%	15%	26%	20%	27%	31%	28%
						efghij	fh					l	
Stayed the same	(0)	276	250	26	5	21	45	54	33	80	17	23	263
		55%	55%	56%	27%	27%	47%	79%	50%	67%	59%	66%	58%
						d	degi	d	deg	d	de	k	
Decreased slightly	(-1)	11	10	1	-	6	2	*	*	3	*	1	9
		2%	2%	2%	-	8%	2%	*	*	2%	*	2%	2%
						gi							
Decreased significantly	(-2)	4	4	-	-	-	1	-	-	2	1	-	4
		1%	1%	-	-	-	1%	-	-	2%	3%	-	1%
NETS													
Net: Increased	213	194	20	12	49	48	14	33	34	11	11	38	176
	42%	42%	42%	73%	65%	50%	21%	50%	29%	39%	32%	71%	39%
					fhij	fhj		fhj				l	
Net: Decreased	16	14	1	-	6	3	*	*	5	1	1	2	14
	3%	3%	2%	-	8%	3%	*	*	4%	3%	2%	4%	3%
					g								
Mean score	.5	.5	.5	1.0	.6	.6	.3	.7	.3	.5	.3	.8	.5
					fhj	fhj		fhj				l	
Standard deviation	.75	.75	.76	.75	.68	.80	.58	.83	.75	.81	.54	.67	.75
Standard error	.03	.04	.06	.19	.09	.07	.09	.10	.09	.11	.07	.10	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q13_4. Please indicate the extent to which the following have varied in the past 3 months.

Cost of fuel

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	55	28	27	28	20	7	14	41	25	30	30	19	7
		11%	11%	11%	33%	5%	16%	16%	10%	11%	11%	20%	6%	21%
					de		d	g				k		
Increased slightly	(1)	159	67	92	25	116	17	28	131	69	89	70	76	12
		31%	25%	39%	30%	31%	40%	33%	31%	31%	32%	48%	23%	40%
					a							k		
Stayed the same	(0)	276	162	114	29	229	18	38	238	121	155	43	221	12
		55%	60%	48%	35%	61%	42%	45%	57%	54%	55%	30%	67%	38%
					b	ce		f				j		
Decreased slightly	(-1)	11	9	2	2	9	*	3	8	6	5	2	9	*
		2%	3%	1%	3%	2%	1%	4%	2%	3%	2%	1%	3%	1%
Decreased significantly	(-2)	4	2	2	-	4	-	1	3	4	-	-	4	-
		1%	1%	1%	-	1%	-	1%	1%	2%	-	-	1%	-
										i				
NETS														
Net: Increased	213	95	119	53	136	24	42	172	94	119	99	95	19	
	42%	35%	50%	63%	36%	57%	50%	41%	42%	43%	69%	29%	61%	
				d		d					k			
Net: Decreased	16	11	4	2	13	*	4	11	10	5	2	14	*	
	3%	4%	2%	3%	3%	1%	5%	3%	5%	2%	1%	4%	1%	
Mean score	.5	.4	.6	.9	.4	.7	.6	.5	.5	.5	.9	.3	.8	
				a	d	d					k			
Standard deviation	.75	.76	.73	.89	.67	.75	.85	.73	.80	.71	.73	.67	.78	
Standard error	.03	.05	.05	.08	.04	.11	.07	.04	.05	.05	.06	.04	.16	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	42	37	5	6	5	12	2	10	5	*	1	9	33
	8%	8%	10%	38%	7%	13%	3%	15%	4%	1%	3%	17%	7%
						hij		hij				l	
Increased slightly (1)	132	114	18	10	32	37	13	14	13	5	8	31	101
	26%	25%	37%	62%	42%	38%	18%	22%	11%	18%	22%	58%	22%
			a		fghij	fghij						l	
Stayed the same (0)	319	295	24	-	36	46	54	40	96	22	25	12	307
	63%	64%	50%	-	48%	48%	78%	61%	81%	76%	73%	22%	68%
		b					de		deg	de	de	k	
Decreased slightly (-1)	6	6	1	-	2	1	-	-	3	*	-	2	4
	1%	1%	2%	-	3%	1%	-	-	3%	*	-	4%	1%
Decreased significantly (-2)	6	6	*	-	-	*	-	1	2	1	1	-	6
	1%	1%	*	-	-	*	-	2%	2%	5%	2%	-	1%
									e				
NETS													
Net: Increased	174	151	22	17	37	49	15	24	17	5	9	39	134
	34%	33%	47%	100%	49%	51%	22%	37%	15%	19%	25%	75%	30%
			a		fhij	fhij		hi				l	
Net: Decreased	12	11	1	-	2	2	-	1	5	2	1	2	10
	2%	2%	2%	-	3%	2%	-	2%	5%	5%	2%	4%	2%
Mean score	.4	.4	.6	1.4	.5	.6	.3	.5	.1	.1	.2	.9	.3
			a		fhij	fhij		hi				l	
Standard deviation	.71	.70	.72	.50	.67	.73	.51	.82	.60	.65	.60	.73	.68
Standard error	.03	.04	.05	.13	.09	.07	.08	.10	.07	.09	.07	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q13_5. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	42	18	25	11	6	10	32	18	24	31	9	1
		8%	8%	30%	3%	13%	12%	8%	8%	8%	22%	3%	5%
				de		d					k		
Increased slightly	(1)	132	63	27	92	13	32	100	64	68	60	60	12
		26%	26%	32%	24%	30%	38%	24%	28%	24%	42%	18%	39%
							g				k		
Stayed the same	(0)	319	152	31	264	24	37	282	133	186	51	251	17
		63%	64%	36%	70%	57%	45%	67%	59%	66%	35%	76%	57%
					c	c	f				j		
Decreased slightly	(-1)	6	2	*	6	-	2	5	6	*	-	6	-
		1%	1%	*	2%	-	2%	1%	3%	*	-	2%	-
									i				
Decreased significantly	(-2)	6	3	1	4	-	3	3	4	2	2	4	-
		1%	1%	2%	1%	-	3%	1%	2%	1%	1%	1%	-
							g						
NETS													
Net: Increased	174	93	81	52	103	18	42	132	82	91	92	69	13
	34%	35%	34%	62%	27%	43%	50%	31%	37%	33%	63%	21%	43%
				de		d	g				k		
Net: Decreased	12	8	4	2	11	-	4	8	10	2	2	10	-
	2%	3%	2%	2%	3%	-	5%	2%	4%	1%	1%	3%	-
							g		i				
Mean score	.4	.4	.4	.9	.3	.6	.5	.4	.4	.4	.8	.2	.5
				de		d	g				k		
Standard deviation	.71	.72	.69	.91	.60	.72	.86	.67	.75	.67	.82	.56	.60
Standard error	.03	.04	.05	.09	.03	.11	.07	.04	.05	.04	.06	.03	.12

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	57	50	8	9	7	18	3	11	6	1	2	10	47
	11%	11%	16%	55%	10%	19%	4%	16%	5%	4%	7%	19%	10%
						fhij		fhi					
Increased slightly (1)	110	96	14	5	24	33	10	13	15	4	4	20	91
	22%	21%	30%	31%	32%	34%	15%	20%	13%	14%	13%	37%	20%
			a		fhij	fghij						l	
Stayed the same (0)	325	301	25	2	42	43	56	40	93	22	27	21	304
	64%	66%	52%	14%	56%	45%	81%	61%	78%	76%	78%	40%	67%
		b					deg	e	deg	de	deg	k	
Decreased slightly (-1)	6	5	1	-	-	*	-	1	2	1	1	-	6
	1%	1%	1%	-	-	*	-	2%	2%	3%	2%	-	1%
Decreased significantly (-2)	6	6	-	-	2	1	-	-	2	1	-	2	4
	1%	1%	-	-	3%	1%	-	-	2%	3%	-	4%	1%
NETS													
Net: Increased	168	145	22	15	32	51	13	24	21	5	7	30	138
	33%	32%	47%	86%	42%	53%	19%	37%	18%	18%	20%	56%	31%
			a		fhij	fghij		fhij				l	
Net: Decreased	12	11	1	-	2	2	-	1	5	2	1	2	10
	2%	3%	1%	-	3%	2%	-	2%	4%	6%	2%	4%	2%
Mean score	.4	.4	.6	1.4	.5	.7	.2	.5	.2	.1	.3	.7	.4
			a		hi	fhij		fhij				l	
Standard deviation	.75	.75	.78	.75	.78	.83	.51	.79	.63	.65	.61	.91	.73
Standard error	.03	.04	.06	.19	.10	.08	.08	.09	.07	.09	.07	.13	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q13_6. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2) 57 11%	34 13%	24 10%	29 34% de	23 6%	5 12%	16 20% g	41 10%	28 12%	30 11%	40 28% k	15 5%	2 6%
Increased slightly	(1) 110 22%	59 22%	51 22%	22 26%	81 21%	7 16%	24 28%	87 21%	48 21%	62 22%	47 32% k	54 17%	9 29%
Stayed the same	(0) 325 64%	166 62%	159 67%	31 37%	264 70% c	30 71% c	40 48%	286 68% f	140 62%	185 66%	53 37%	252 77% j	20 64%
Decreased slightly	(-1) 6 1%	3 1%	2 1%	1 1%	4 1%	* 1%	2 3%	3 1%	3 1%	2 1%	3 2%	3 1%	* 1%
Decreased significantly	(-2) 6 1%	6 2%	1 *	1 1%	5 1%	- -	1 1%	5 1%	6 3% i	- -	1 1%	5 2%	- -
NETS													
Net: Increased	168 33%	92 35%	75 32%	51 61% de	104 28%	12 28%	40 48% g	128 30%	76 34%	91 33%	87 60% k	70 21%	11 35%
Net: Decreased	12 2%	9 3%	3 1%	2 3%	9 3%	* 1%	4 4%	8 2%	10 4% i	2 1%	4 3%	8 2%	* 1%
Mean score	.4	.4	.4	.9 de	.3	.4	.6 g	.4	.4	.4	.8 k	.2	.4
Standard deviation	.75	.81	.69	.94	.66	.70	.89	.72	.83	.69	.89	.61	.63
Standard error	.03	.05	.05	.09	.04	.10	.07	.04	.05	.04	.07	.03	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	183	164	19	9	23	34	25	23	47	9	13	25	158
	36%	36%	40%	51%	31%	35%	36%	35%	39%	33%	37%	47%	35%
Inflation	171	157	14	7	30	32	28	21	32	10	11	19	153
	34%	34%	29%	42%	40%	33%	41%	32%	27%	34%	31%	35%	34%
Exchange rates	151	137	15	10	14	43	17	19	37	5	7	19	133
	30%	30%	31%	58%	19%	44%	25%	28%	31%	19%	19%	35%	29%
						dfgj							
Interest rates	105	96	9	9	19	29	11	9	18	4	6	15	90
	21%	21%	20%	51%	25%	30%	17%	14%	15%	15%	18%	28%	20%
						ghi							
Business rates	100	87	14	9	18	23	12	14	15	2	7	16	84
	20%	19%	29%	55%	24%	24%	17%	22%	13%	6%	19%	30%	19%
			a		i	i		i			i		
Corporate Taxation	99	91	9	11	14	20	18	11	19	3	4	19	80
	20%	20%	18%	63%	19%	21%	26%	17%	16%	9%	11%	37%	18%
							i					l	
None of the above	61	59	3	-	8	8	9	1	22	5	8	4	57
	12%	13%	6%	-	10%	8%	13%	2%	19%	19%	23%	8%	13%
		b			g		g		eg	eg	eg		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	183	103	79	35	127	21	26	157	70	112	44	125	13
	36%	39%	33%	41%	33%	50%	31%	37%	31%	40%	31%	38%	42%
					d				h				
Inflation	171	87	84	33	116	23	34	137	76	96	66	87	18
	34%	33%	35%	38%	31%	54%	41%	33%	34%	34%	46%	27%	58%
					d					k			
Exchange rates	151	79	73	29	106	17	37	114	67	84	66	68	17
	30%	29%	31%	34%	28%	40%	44%	27%	30%	30%	46%	21%	57%
							g				k		
Interest rates	105	48	57	31	60	14	22	83	55	50	56	37	12
	21%	18%	24%	37%	16%	33%	27%	20%	24%	18%	38%	11%	40%
				d		d					k		
Business rates	100	59	42	27	61	12	16	84	42	59	38	55	7
	20%	22%	17%	32%	16%	27%	20%	20%	18%	21%	26%	17%	24%
				d							k		
Corporate Taxation	99	54	46	31	60	9	19	81	49	50	37	60	3
	20%	20%	19%	36%	16%	20%	22%	19%	22%	18%	26%	18%	9%
				de									
None of the above	61	24	37	6	56	-	3	58	32	30	4	57	-
	12%	9%	16%	7%	15%	-	4%	14%	14%	11%	3%	17%	-
		a		ce			f				j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q15_SUM. What do you expect to happen to the following economic indicators over the next twelve months?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
Economic prospects for your company	505	119	231	155	-1
	100%	24%	46%	31%	
Economic prospects for London	505	110	165	229	-2
	100%	22%	33%	45%	
UK economic growth	505	93	153	259	-3
	100%	18%	30%	51%	

QES Q3 2019**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	93	83	10	3	9	25	11	21	17	5	2	8	85
		18%	18%	21%	15%	12%	26%	17%	31%	14%	16%	6%	15%	19%
						dj		dhj						
Stay the same	(0)	153	136	17	12	27	31	20	18	32	8	6	29	124
		30%	30%	36%	69%	35%	32%	30%	27%	27%	28%	17%	54%	27%
					j	j						l		
Worsen	(-1)	259	239	21	3	40	40	37	27	70	16	27	16	243
		51%	52%	44%	16%	52%	42%	54%	42%	59%	56%	77%	30%	54%
									eg		defghi		k	
Mean score		-3	-3	-2	*	-.4	-.2	-.4	-.1	-.4	-.4	-.7	-.2	-.3
						j	dhj	j	dhij	j	j			
Standard deviation		.77	.77	.78	.57	.70	.81	.76	.86	.73	.76	.58	.66	.78
Standard error		.03	.04	.06	.15	.09	.08	.11	.10	.08	.10	.07	.10	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	93	40	53	38	54	1	16	77	50	43	35	58	1
		18%	15%	22%	44%	14%	3%	19%	18%	22%	15%	24%	17%	2%
			a	de	e									
Stay the same	(0)	153	80	72	26	120	7	26	126	84	69	40	110	3
		30%	30%	30%	31%	32%	16%	32%	30%	37%	25%	28%	33%	8%
					e					i				
Worsen	(-1)	259	148	112	21	204	35	41	218	92	167	69	162	28
		51%	55%	47%	25%	54%	81%	50%	52%	41%	60%	48%	49%	90%
					c	cd				h				
Mean score		-.3	-.4	-.2	.2	-.4	-.8	-.3	-.3	-.2	-.4	-.2	-.3	-.9
			a	de	e					i				
Standard deviation		.77	.73	.80	.81	.73	.48	.77	.77	.77	.75	.82	.75	.38
Standard error		.03	.04	.05	.08	.04	.07	.06	.04	.05	.05	.06	.04	.08

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	110	103	7	6	13	24	18	23	20	4	3	14	96
		22%	23%	15%	38%	17%	25%	27%	34%	16%	14%	7%	26%	21%
		b				j		j	dhij					
Stay the same	(0)	165	141	24	8	30	34	17	24	34	10	9	26	139
		33%	31%	50%	45%	39%	35%	25%	37%	29%	34%	26%	50%	31%
		a											l	
Worsen	(-1)	229	213	16	3	33	39	33	19	65	15	23	13	217
		45%	47%	35%	17%	44%	40%	49%	29%	55%	52%	67%	24%	48%
		b					g		eg	g	deg		k	
Mean score		-2	-2	-2	.2	-.3	-.2	-.2	.1	-.4	-.4	-.6	*	-.3
						j		hj	j	dhij			l	
Standard deviation		.79	.80	.68	.73	.74	.79	.85	.80	.76	.73	.63	.71	.79
Standard error		.03	.04	.05	.19	.10	.07	.13	.09	.09	.10	.08	.11	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	110	57	54	44	65	1	18	92	58	52	46	64	-
		22%	21%	23%	52%	17%	3%	21%	22%	26%	19%	32%	19%	-
				de	e							k		
Stay the same	(0)	165	79	86	25	132	8	29	136	88	77	40	124	2
		33%	30%	36%	30%	35%	18%	35%	32%	39%	28%	27%	38%	7%
					e					i			j	
Worsen	(-1)	229	132	98	15	181	34	37	193	80	150	59	142	29
		45%	49%	41%	18%	48%	79%	44%	46%	35%	54%	41%	43%	93%
					c	cd				h				
Mean score		-.2	-.3	-.2	.3	-.3	-.8	-.2	-.2	-.1	-.3	-.1	-.2	-.9
					de	e				i		k		
Standard deviation		.79	.79	.78	.77	.75	.50	.78	.79	.78	.78	.85	.76	.25
Standard error		.03	.05	.05	.07	.04	.07	.06	.04	.05	.05	.06	.04	.05

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459	
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	119	110	9	9	23	19	25	23	6	6	15	105	
		24%	24%	20%	52%	11%	24%	38%	19%	20%	17%	28%	23%	
						d	d	dehij						
Stay the same	(0)	231	204	27	6	39	44	24	26	56	16	19	205	
		46%	44%	57%	33%	52%	46%	35%	40%	47%	58%	55%	49%	45%
				a					fg	f				
Worsen	(-1)	155	144	11	2	28	29	14	40	6	10	12	143	
		31%	31%	23%	15%	36%	30%	37%	22%	34%	22%	28%	23%	32%
			b											
Mean score		-.1	-.1	*	.4	-.3	-.1	-.1	.2	-.1	*	-.1	.1	-.1
								dehj						
Standard deviation		.73	.74	.66	.75	.65	.74	.81	.72	.66	.67	.72	.74	
Standard error		.03	.04	.05	.19	.08	.07	.12	.09	.08	.09	.08	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24	
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	119	58	62	51	66	2	23	97	60	60	53	65	2
		24%	22%	26%	60%	18%	4%	27%	23%	26%	21%	36%	20%	5%
				de	e							k		
Stay the same	(0)	231	117	113	29	193	9	36	195	110	120	49	177	5
		46%	44%	48%	34%	51%	22%	43%	46%	49%	43%	34%	54%	16%
					ce							j		
Worsen	(-1)	155	93	63	5	119	31	25	130	56	99	43	88	24
		31%	35%	26%	6%	31%	74%	30%	31%	25%	35%	30%	27%	79%
			b		c	cd				h				
Mean score		-.1	-.1	*	.5	-.1	-.7	*	-.1	*	-.1	.1	-.1	-.7
					de	e				i				
Standard deviation		.73	.74	.73	.61	.69	.55	.76	.73	.72	.74	.81	.68	.56
Standard error		.03	.04	.05	.06	.04	.08	.06	.04	.04	.05	.06	.04	.11

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q3 2019

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	321	184	15	60	114	44	73	75	57	67	46	459
Weighted Total	505	458	47	17	76	96	69	66	119	28	35	53	452
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	122	101	21	8	15	14	17	20	33	8	7	14	108
	24%	22%	45%	50%	20%	15%	25%	31%	27%	29%	19%	27%	24%
		a				e		e	e				
Employing new staff from the UK workforce	86	72	15	7	13	23	7	20	12	4	2	16	70
	17%	16%	32%	40%	17%	23%	10%	31%	10%	14%	6%	30%	16%
		a		j	hj		fhij					l	
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	47	41	6	8	2	21	*	10	3	*	1	8	38
	9%	9%	13%	50%	3%	22%	*	16%	3%	1%	4%	16%	8%
						dfhij		dfhij					
Employing apprentice(s)	44	35	9	7	6	12	1	9	8	1	*	12	32
	9%	8%	19%	40%	8%	12%	1%	14%	6%	5%	1%	23%	7%
		a				fj		fj				l	
Employing work experience students or interns	40	32	7	7	1	7	1	10	6	4	4	7	32
	8%	7%	16%	42%	1%	7%	2%	16%	5%	13%	10%	14%	7%
		a						dfh		df	d		
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	38	34	3	9	*	16	*	5	8	*	*	9	29
	7%	7%	7%	50%	*	16%	*	7%	7%	*	*	16%	6%
						dfij		dj	dj			l	
None of the above	296	283	13	5	46	50	49	27	75	18	25	26	270
	59%	62%	28%	31%	61%	52%	71%	42%	63%	63%	73%	49%	60%
		b			g		eg		g	g	eg		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q3 2019

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	505	275	230	111	347	47	160	345	261	244	172	309	24
Weighted Total	505	268	237	85	378	43	83	422	226	279	145	330	31
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	122	66	56	32	78	13	30	92	58	64	44	71	7
	24%	25%	24%	37%	21%	30%	36%	22%	26%	23%	31%	22%	23%
			d	g	k								
Employing new staff from the UK workforce	86	46	41	44	38	5	46	41	54	32	46	37	4
	17%	17%	17%	52%	10%	11%	55%	10%	24%	12%	32%	11%	13%
			de	g	k				i				
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	47	24	22	26	20	1	14	32	29	17	25	20	2
	9%	9%	9%	31%	5%	1%	17%	8%	13%	6%	17%	6%	6%
			de	g	k				i				
Employing apprentice(s)	44	20	25	23	19	2	17	28	26	18	22	22	*
	9%	7%	10%	27%	5%	5%	20%	7%	12%	6%	15%	7%	1%
			de	g	k				i				
Employing work experience students or interns	40	17	23	20	17	2	12	28	18	22	22	16	1
	8%	6%	10%	24%	4%	6%	14%	7%	8%	8%	15%	5%	3%
			de	g	k								
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	38	21	16	22	13	3	15	23	27	11	19	15	4
	7%	8%	7%	26%	3%	7%	18%	5%	12%	4%	13%	5%	13%
			de	g	k				i				
None of the above	296	153	143	16	253	27	12	284	116	180	59	215	22
	59%	57%	60%	19%	67%	62%	14%	67%	51%	65%	41%	65%	73%
			c	c	c	f	f	h	h	j	j	j	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l