

LCCI – QES Q3 2015

METHODOLOGY NOTE

ComRes interviewed 514 London business decision makers online between 18th August and 7th September 2015. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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To register for Pollwatch, a monthly newsletter update on the polls, please email: pollwatch@comres.co.uk

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Base: All respondents

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D1 How many people does your company employ?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	460	460	-	34	426	13	67	98	63	48	110	26	35	64
	90%	100%	-	82%	90%	73%	93%	92%	92%	83%	91%	85%	91%	93%
10-19	28	-	28	5	24	2	4	4	3	4	7	3	1	3
	5%	-	52%	11%	5%	14%	5%	3%	4%	7%	6%	11%	3%	4%
20-49	15	-	15	2	13	2	*	3	2	4	2	*	1	2
	3%	-	28%	5%	3%	10%	1%	3%	3%	6%	1%	1%	3%	3%
50-99	5	-	5	1	4	1	-	1	-	1	1	*	1	-
	1%	-	10%	2%	1%	3%	-	1%	-	2%	1%	1%	3%	-
100-199	2	-	2	-	2	-	-	-	-	1	1	-	-	-
	*	-	4%	-	*	-	-	-	-	2%	1%	-	-	-
200-249	1	-	1	-	1	-	*	-	-	-	-	*	*	-
	*	-	2%	-	*	-	1%	-	-	-	-	1%	1%	-
250-499	2	-	2	-	2	-	-	*	1	-	*	*	-	-
	*	-	4%	-	*	-	-	*	1%	-	*	1%	-	-
500+	*	-	*	-	*	-	-	*	-	-	-	-	-	-
	*	-	1%	-	*	-	-	*	-	-	-	-	-	-
Net: 10+	54	-	54	7	47	5	5	9	6	10	11	5	4	5
	10%	-	100%	18%	10%	27%	7%	8%	8%	17%	9%	15%	9%	7%
BCC nets														
1-19	488	460	28	38	450	16	71	102	65	52	118	29	36	67
	95%	100%	52%	94%	95%	86%	99%	95%	96%	90%	97%	95%	93%	97%

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D1 How many people does your company employ?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
20-199	22	-	22	3	19	3	*	4	2	6	4	1	2	2
	4%	-	41%	6%	4%	14%	1%	4%	3%	10%	3%	2%	6%	3%
200-499	3	-	3	-	3	-	*	*	1	-	*	1	*	-
	1%	-	6%	-	1%	-	1%	*	1%	-	*	2%	1%	-
500+	*	-	*	-	*	-	-	*	-	-	-	-	-	-
	*	-	1%	-	*	-	-	*	-	-	-	-	-	-
ONS nets														
0-9	460	460	-	34	426	13	67	98	63	48	110	26	35	64
	90%	100%	-	82%	90%	73%	93%	92%	92%	83%	91%	85%	91%	93%
10-19	28	-	28	5	24	2	4	4	3	4	7	3	1	3
	5%	-	52%	11%	5%	14%	5%	3%	4%	7%	6%	11%	3%	4%
20-49	15	-	15	2	13	2	*	3	2	4	2	*	1	2
	3%	-	28%	5%	3%	10%	1%	3%	3%	6%	1%	1%	3%	3%
50-99	5	-	5	1	4	1	-	1	-	1	1	*	1	-
	1%	-	10%	2%	1%	3%	-	1%	-	2%	1%	1%	3%	-
100-249	3	-	3	-	3	-	*	-	-	1	1	*	*	-
	1%	-	6%	-	1%	-	1%	-	-	2%	1%	1%	1%	-
250+	3	-	3	-	3	-	-	1	1	-	*	*	-	-
	*	-	5%	-	1%	-	-	1%	1%	-	*	1%	-	-

QES Q3 2015

D1 How many people does your company employ?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	460	215	243	42	409	10	47	413	155	305	86	353	21
	90%	87%	92%	69%	93%	80%	61%	95%	85%	92%	87%	90%	85%
10-19	28	18	11	8	19	1	13	16	15	14	5	20	3
	5%	7%	4%	13%	4%	7%	16%	4%	8%	4%	5%	5%	10%
20-49	15	9	6	6	9	*	9	6	7	8	5	10	*
	3%	4%	2%	9%	2%	4%	12%	1%	4%	2%	5%	2%	2%
50-99	5	3	2	1	4	*	3	2	2	3	1	4	*
	1%	1%	1%	1%	1%	3%	4%	*	1%	1%	1%	1%	1%
100-199	2	1	1	2	-	*	1	1	1	1	*	1	*
	*	*	*	3%	-	3%	2%	*	*	*	*	*	1%
200-249	1	1	*	*	*	*	1	-	*	1	1	*	-
	*	*	*	1%	*	3%	1%	-	*	*	1%	*	-
250-499	2	1	1	2	-	-	2	-	2	-	*	2	-
	*	1%	*	3%	-	-	3%	-	1%	-	*	*	-
500+	*	-	*	*	-	-	*	-	-	*	-	*	-
	*	-	*	1%	-	-	1%	-	-	*	-	*	-
Net: 10+	54	32	22	19	33	2	30	24	27	27	13	38	4
	10%	13%	8%	31%	7%	20%	39%	5%	15%	8%	13%	10%	15%
BCC nets													
1-19	488	232	254	50	428	11	60	428	170	319	92	373	24
	95%	94%	96%	82%	97%	87%	77%	98%	93%	96%	93%	96%	95%
20-199	22	13	9	8	13	1	14	8	10	12	6	15	1
	4%	5%	4%	13%	3%	10%	18%	2%	6%	4%	6%	4%	5%
200-499	3	2	1	2	*	*	3	-	2	1	1	2	-
	1%	1%	*	4%	*	3%	4%	-	1%	*	1%	1%	-

QES Q3 2015

D1 How many people does your company employ?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
500+	*	-	*	*	-	-	*	-	-	*	-	*	-
	*	-	*	1%	-	-	1%	-	-	*	-	*	-
ONS nets													
0-9	460	215	243	42	409	10	47	413	155	305	86	353	21
	90%	87%	92%	69%	93%	80%	61%	95%	85%	92%	87%	90%	85%
10-19	28	18	11	8	19	1	13	16	15	14	5	20	3
	5%	7%	4%	13%	4%	7%	16%	4%	8%	4%	5%	5%	10%
20-49	15	9	6	6	9	*	9	6	7	8	5	10	*
	3%	4%	2%	9%	2%	4%	12%	1%	4%	2%	5%	2%	2%
50-99	5	3	2	1	4	*	3	2	2	3	1	4	*
	1%	1%	1%	1%	1%	3%	4%	*	1%	1%	1%	1%	1%
100-249	3	2	1	2	*	1	2	1	1	2	1	2	*
	1%	1%	*	3%	*	6%	3%	*	1%	1%	1%	*	1%
250+	3	1	1	3	-	-	3	-	2	*	*	2	-
	*	1%	1%	4%	-	-	3%	-	1%	*	*	1%	-

QES Q3 2015

D2 Which of the following best describes your company sector?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
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Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	1	-	1	1	-	1	-	-	-	-	-	-	-	-
	*	-	2%	3%	-	7%	-	-	-	-	-	-	-	-
Production	17	13	4	17	-	17	-	-	-	-	-	-	-	-
	3%	3%	7%	42%	-	93%	-	-	-	-	-	-	-	-
Construction	22	20	2	22	-	-	22	-	-	-	-	-	-	-
	4%	4%	4%	55%	-	-	31%	-	-	-	-	-	-	-
Motor trades	10	10	*	-	10	-	-	10	-	-	-	-	-	-
	2%	2%	1%	-	2%	-	-	9%	-	-	-	-	-	-
Wholesale	23	21	2	-	23	-	-	23	-	-	-	-	-	23
	5%	5%	4%	-	5%	-	-	22%	-	-	-	-	-	33%
Retail	46	43	3	-	46	-	-	46	-	-	-	-	-	46
	9%	9%	5%	-	10%	-	-	43%	-	-	-	-	-	67%
Transport & storage (inc. postal)	9	8	1	-	9	-	-	9	-	-	-	-	-	-
	2%	2%	2%	-	2%	-	-	8%	-	-	-	-	-	-
Accommodation & food services	18	16	2	-	18	-	-	18	-	-	-	-	-	-
	4%	3%	4%	-	4%	-	-	17%	-	-	-	-	-	-
Information & communication	68	63	6	-	68	-	-	-	68	-	-	-	-	-
	13%	14%	10%	-	14%	-	-	-	100%	-	-	-	-	-

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Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance & insurance	20	15	5	-	20	-	-	-	-	20	-	-	-	-
	4%	3%	10%	-	4%	-	-	-	-	35%	-	-	-	-
Property	49	46	3	-	49	-	49	-	-	-	-	-	-	-
	10%	10%	5%	-	10%	-	69%	-	-	-	-	-	-	-
Professional, scientific & technical	122	110	11	-	122	-	-	-	-	-	122	-	-	-
	24%	24%	21%	-	26%	-	-	-	-	-	100%	-	-	-
Business administration and support services	38	33	5	-	38	-	-	-	-	38	-	-	-	-
	7%	7%	9%	-	8%	-	-	-	-	65%	-	-	-	-
Public administration and defence	*	-	*	-	*	-	-	-	-	-	-	*	-	-
	*	-	1%	-	*	-	-	-	-	-	-	1%	-	-
Education	18	16	2	-	18	-	-	-	-	-	-	18	-	-
	4%	4%	3%	-	4%	-	-	-	-	-	-	59%	-	-
Health	12	10	3	-	12	-	-	-	-	-	-	12	-	-
	2%	2%	5%	-	3%	-	-	-	-	-	-	40%	-	-
Arts, entertainment, recreation and other services	39	35	4	-	39	-	-	-	-	-	-	-	39	-
	7%	8%	7%	-	8%	-	-	-	-	-	-	-	100%	-

QES Q3 2015

D2 Which of the following best describes your company sector?

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	Business size			Industry										
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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Nets														
Manufacturing	41	34	7	41	-	18	22	-	-	-	-	-	-	-
	8%	7%	13%	100%	-	100%	31%	-	-	-	-	-	-	-
Services	473	426	47	-	473	-	49	107	68	58	122	31	39	69
	92%	93%	87%	-	100%	-	69%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing / Production	18	13	5	18	-	18	-	-	-	-	-	-	-	-
	4%	3%	9%	45%	-	100%	-	-	-	-	-	-	-	-
Construction / Property	71	67	5	22	49	-	71	-	-	-	-	-	-	-
	14%	14%	9%	55%	10%	-	100%	-	-	-	-	-	-	-
Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	107	98	9	-	107	-	-	107	-	-	-	-	-	69
	21%	21%	17%	-	23%	-	-	100%	-	-	-	-	-	100%
Information & communication	68	63	6	-	68	-	-	-	68	-	-	-	-	-
	13%	14%	10%	-	14%	-	-	-	100%	-	-	-	-	-
Finance & insurance / Business administration and support services	58	48	10	-	58	-	-	-	-	58	-	-	-	-
	11%	10%	18%	-	12%	-	-	-	-	100%	-	-	-	-

QES Q3 2015

D2 Which of the following best describes your company sector?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional, scientific & technical	122	110	11	-	122	-	-	-	-	-	122	-	-	-
	24%	24%	21%	-	26%	-	-	-	-	-	100%	-	-	-
Public administration and defence / Education / Health	31	26	5	-	31	-	-	-	-	-	-	31	-	-
	6%	6%	9%	-	7%	-	-	-	-	-	-	100%	-	-
Arts, entertainment, recreation and other services	39	35	4	-	39	-	-	-	-	-	-	-	39	-
	7%	8%	7%	-	8%	-	-	-	-	-	-	-	100%	-
Retail / wholesale	69	64	5	-	69	-	-	69	-	-	-	-	-	69
	13%	14%	10%	-	15%	-	-	65%	-	-	-	-	-	100%

QES Q3 2015

D2 Which of the following best describes your company sector?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	1 *	1 *	1 *	- -	1 *	- -	1 2%	- -	1 *	1 *	1 1%	1 *	- -
Production	17 3%	6 3%	11 4%	2 4%	15 3%	- -	1 2%	16 4%	1 1%	16 5%	2 2%	11 3%	4 16%
Construction	22 4%	9 3%	14 5%	4 6%	19 4%	- -	6 7%	17 4%	7 4%	16 5%	5 5%	16 4%	1 6%
Motor trades	10 2%	2 1%	9 3%	2 3%	9 2%	- -	2 2%	9 2%	2 1%	8 2%	- -	9 2%	2 6%
Wholesale	23 5%	12 5%	11 4%	3 4%	19 4%	2 13%	5 7%	18 4%	6 3%	17 5%	4 4%	17 4%	2 8%
Retail	46 9%	16 7%	30 11%	11 18%	33 7%	2 17%	8 11%	38 9%	18 10%	28 9%	14 14%	32 8%	- -
Transport & storage (inc. postal)	9 2%	2 1%	7 3%	1 2%	8 2%	- -	4 5%	5 1%	4 2%	5 2%	- -	9 2%	- -
Accommodation & food services	18 4%	15 6%	4 1%	1 2%	17 4%	* 4%	2 3%	16 4%	4 2%	14 4%	5 5%	13 3%	- -
Information & communication	68 13%	35 14%	32 12%	9 15%	59 13%	- -	10 13%	58 13%	25 14%	43 13%	10 10%	55 14%	3 13%
Finance & insurance	20 4%	14 6%	7 3%	2 4%	17 4%	1 12%	2 2%	19 4%	8 4%	13 4%	2 2%	17 4%	2 7%
Property	49 10%	31 12%	18 7%	4 7%	43 10%	1 12%	6 8%	43 10%	26 14%	23 7%	15 15%	34 9%	- -

QES Q3 2015

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional, scientific & technical	122	48	74	7	113	2	12	110	43	79	18	101	4
	24%	20%	28%	12%	26%	13%	16%	25%	23%	24%	18%	26%	14%
Business administration and support services	38	19	19	5	32	1	6	31	11	26	6	30	2
	7%	8%	7%	9%	7%	6%	8%	7%	6%	8%	6%	8%	6%
Public administration and defence	*	*	-	*	-	-	*	-	*	-	-	*	-
	*	*	-	1%	-	-	*	-	*	-	-	*	-
Education	18	10	9	3	15	*	3	16	9	9	9	10	-
	4%	4%	3%	5%	3%	3%	3%	4%	5%	3%	9%	2%	-
Health	12	5	7	3	9	1	2	10	5	7	4	7	*
	2%	2%	3%	5%	2%	6%	3%	2%	3%	2%	4%	2%	1%
Arts, entertainment, recreation and other services	39	23	15	3	34	2	7	32	13	26	6	28	5
	7%	9%	6%	5%	8%	13%	9%	7%	7%	8%	6%	7%	21%
Nets													
Manufacturing	41	15	25	6	35	-	8	33	9	32	8	28	5
	8%	6%	10%	10%	8%	-	11%	8%	5%	10%	8%	7%	22%
Services	473	231	240	55	406	12	70	404	174	299	91	362	19
	92%	94%	90%	90%	92%	100%	89%	92%	95%	90%	92%	93%	78%
Agriculture, forestry & fishing / Production	18	7	12	2	16	-	3	16	2	17	3	12	4
	4%	3%	4%	4%	4%	-	3%	4%	1%	5%	3%	3%	16%
Construction / Property	71	39	32	8	62	1	12	60	33	38	20	50	1
	14%	16%	12%	13%	14%	12%	15%	14%	18%	12%	20%	13%	6%

QES Q3 2015

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	107	47	60	17	86	4	21	86	34	73	23	80	4
	21%	19%	23%	28%	19%	34%	27%	20%	19%	22%	23%	21%	15%
Information & communication	68	35	32	9	59	-	10	58	25	43	10	55	3
	13%	14%	12%	15%	13%	-	13%	13%	14%	13%	10%	14%	13%
Finance & insurance / Business administration and support services	58	33	25	8	48	2	8	50	19	39	8	47	3
	11%	13%	10%	12%	11%	19%	11%	11%	10%	12%	8%	12%	14%
Professional, scientific & technical	122	48	74	7	113	2	12	110	43	79	18	101	4
	24%	20%	28%	12%	26%	13%	16%	25%	23%	24%	18%	26%	14%
Public administration and defence / Education / Health	31	15	16	7	23	1	5	26	14	17	13	17	*
	6%	6%	6%	11%	5%	9%	7%	6%	8%	5%	13%	4%	1%
Arts, entertainment, recreation and other services	39	23	15	3	34	2	7	32	13	26	6	28	5
	7%	9%	6%	5%	8%	13%	9%	7%	7%	8%	6%	7%	21%
Retail / wholesale	69	28	41	14	52	4	13	56	24	45	18	49	2
	13%	12%	15%	22%	12%	31%	17%	13%	13%	14%	18%	13%	8%

QES Q3 2015

D3 Which London borough is your business based in?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	3	2	1	1	2	1	-	2	-	-	-	*	-	2
	1%	*	2%	2%	*	3%	-	2%	-	-	-	1%	-	2%
Barnet	30	28	2	3	27	3	6	8	1	3	4	3	2	8
	6%	6%	5%	8%	6%	16%	9%	8%	2%	5%	3%	8%	6%	12%
Bexley	11	11	-	1	10	-	3	3	1	2	2	-	1	-
	2%	2%	-	4%	2%	-	4%	3%	2%	3%	1%	-	2%	-
Brent	9	8	1	1	8	-	1	2	*	1	4	-	1	2
	2%	2%	2%	4%	2%	-	2%	2%	1%	1%	3%	-	3%	2%
Bromley	16	14	2	1	15	-	1	2	1	1	10	1	-	2
	3%	3%	3%	4%	3%	-	2%	2%	2%	1%	8%	4%	-	2%
Camden	33	27	6	4	28	4	6	3	3	5	6	3	3	3
	6%	6%	11%	11%	6%	22%	9%	3%	5%	8%	5%	8%	7%	4%
City of London	17	14	4	3	14	-	4	1	4	3	2	1	2	1
	3%	3%	7%	7%	3%	-	6%	1%	6%	5%	2%	4%	4%	1%
City of Westminster	49	39	10	4	45	2	11	10	*	9	9	1	5	6
	10%	8%	19%	9%	10%	12%	16%	9%	1%	16%	8%	5%	13%	9%
Croydon	13	11	2	-	13	-	1	3	3	1	4	-	1	2
	2%	2%	3%	-	3%	-	2%	3%	4%	2%	3%	-	2%	2%
Ealing	16	11	5	-	16	-	*	3	2	2	7	*	1	3
	3%	2%	9%	-	3%	-	1%	3%	3%	4%	6%	1%	2%	4%

QES Q3 2015

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	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Enfield	12	12	-	2	10	2	-	3	3	-	3	1	1	3
	2%	3%	-	4%	2%	9%	-	3%	4%	-	3%	2%	2%	5%
Greenwich	5	4	*	-	5	-	-	2	-	1	-	1	1	2
	1%	1%	1%	-	1%	-	-	2%	-	1%	-	4%	3%	2%
Hackney	8	7	*	1	6	-	1	2	3	-	-	1	1	-
	1%	2%	1%	4%	1%	-	2%	2%	5%	-	-	2%	2%	-
Hammersmith and Fulham	18	16	2	-	18	-	-	4	3	2	5	1	3	2
	3%	3%	3%	-	4%	-	-	3%	4%	4%	4%	5%	8%	3%
Haringey	10	10	-	-	10	-	1	3	-	2	2	1	1	3
	2%	2%	-	-	2%	-	2%	3%	-	3%	1%	2%	3%	5%
Harrow	26	24	2	3	23	1	5	8	-	3	8	1	1	6
	5%	5%	4%	8%	5%	7%	7%	8%	-	5%	6%	2%	2%	9%
Havering	12	12	-	3	9	2	3	2	6	-	-	-	-	-
	2%	3%	-	8%	2%	9%	4%	2%	8%	-	-	-	-	-
Hillingdon	11	11	-	-	11	-	-	3	-	2	5	1	1	-
	2%	2%	-	-	2%	-	-	3%	-	3%	4%	2%	3%	-
Hounslow	16	14	1	2	14	2	-	2	3	2	5	2	*	2
	3%	3%	2%	4%	3%	9%	-	2%	4%	3%	4%	7%	1%	2%
Islington	22	21	1	-	22	-	3	3	4	2	7	1	2	2
	4%	5%	2%	-	5%	-	4%	3%	6%	3%	5%	5%	6%	2%

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Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Kensington and Chelsea	19	17	2	1	19	1	5	5	2	3	2	1	1	-
	4%	4%	4%	2%	4%	3%	7%	5%	3%	5%	2%	4%	3%	-
Kingston upon Thames	15	15	*	1	14	-	3	-	-	2	8	1	1	-
	3%	3%	1%	4%	3%	-	5%	-	-	4%	6%	2%	3%	-
Lambeth	14	13	1	-	14	-	1	2	4	1	3	1	2	2
	3%	3%	1%	-	3%	-	2%	2%	6%	2%	3%	2%	4%	2%
Lewisham	7	7	1	*	7	-	*	2	3	2	-	-	1	-
	1%	1%	2%	1%	1%	-	1%	2%	5%	3%	-	-	2%	-
Merton	14	13	1	2	12	2	-	2	3	4	2	1	1	2
	3%	3%	2%	4%	3%	9%	-	2%	4%	7%	1%	2%	3%	2%
Newham	3	3	-	-	3	-	-	2	-	1	-	-	1	2
	1%	1%	-	-	1%	-	-	2%	-	1%	-	-	2%	2%
Redbridge	10	10	-	-	10	-	1	3	1	-	2	1	1	3
	2%	2%	-	-	2%	-	2%	3%	2%	-	1%	2%	3%	5%
Richmond upon Thames	24	23	1	1	22	-	1	6	4	1	9	2	1	3
	5%	5%	2%	4%	5%	-	2%	6%	6%	1%	7%	6%	2%	5%
Southwark	18	16	2	2	16	-	3	3	3	2	5	2	1	2
	3%	3%	4%	5%	3%	-	5%	3%	4%	3%	4%	6%	2%	3%
Sutton	15	14	1	1	14	-	3	4	3	2	2	1	1	3
	3%	3%	3%	4%	3%	-	4%	4%	4%	3%	2%	2%	3%	4%

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Tower Hamlets	10	8	2	-	10	-	-	4	2	1	2	1	1	2
	2%	2%	4%	-	2%	-	-	3%	3%	1%	2%	2%	2%	2%
Waltham Forest	8	7	1	1	7	-	1	3	-	-	3	1	-	*
	2%	1%	2%	4%	1%	-	2%	2%	-	-	3%	4%	-	1%
Wandsworth	19	18	1	-	19	-	1	5	3	2	6	1	1	5
	4%	4%	1%	-	4%	-	2%	5%	5%	3%	5%	2%	2%	7%
Outside London	2	2	-	-	2	-	-	-	1	-	-	-	1	-
	*	*	-	-	*	-	-	-	2%	-	-	-	2%	-
Nets														
Inner London	247	215	32	15	231	7	39	47	35	33	48	15	23	28
	48%	47%	60%	38%	49%	38%	55%	44%	52%	56%	40%	48%	59%	41%
Outer London	265	243	22	25	240	12	32	60	32	25	74	16	15	41
	52%	53%	40%	62%	51%	62%	45%	56%	46%	44%	60%	52%	39%	59%

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	3	-	3	2	*	-	-	3	*	2	2	1	-
	1%	-	1%	4%	*	-	-	1%	*	1%	2%	*	-
Barnet	30	-	30	6	22	2	2	28	14	17	7	22	1
	6%	-	11%	11%	5%	13%	2%	6%	7%	5%	7%	6%	2%
Bexley	11	-	11	2	10	-	5	7	3	8	-	10	1
	2%	-	4%	3%	2%	-	6%	1%	2%	2%	-	2%	6%
Brent	9	-	9	-	9	-	-	9	4	5	3	5	1
	2%	-	3%	-	2%	-	-	2%	2%	1%	3%	1%	4%
Bromley	16	-	16	1	15	-	1	15	5	11	3	12	2
	3%	-	6%	1%	3%	-	2%	3%	3%	3%	3%	3%	6%
Camden	33	33	-	6	26	1	8	25	13	20	4	27	2
	6%	13%	-	9%	6%	6%	10%	6%	7%	6%	4%	7%	8%
City of London	17	17	-	4	13	-	5	12	7	10	5	11	*
	3%	7%	-	6%	3%	-	7%	3%	4%	3%	5%	3%	1%
City of Westminster	49	49	-	9	39	1	13	36	21	28	9	39	1
	10%	20%	-	15%	9%	6%	17%	8%	11%	9%	9%	10%	5%
Croydon	13	-	13	2	9	1	1	12	7	6	-	13	-
	2%	-	5%	3%	2%	12%	1%	3%	4%	2%	-	3%	-
Ealing	16	-	16	2	14	*	3	13	6	10	2	13	*
	3%	-	6%	4%	3%	3%	4%	3%	3%	3%	2%	3%	2%
Enfield	12	-	12	-	12	-	2	11	2	10	3	7	1
	2%	-	5%	-	3%	-	2%	2%	1%	3%	3%	2%	6%
Greenwich	5	-	5	1	4	-	1	4	1	4	1	4	-
	1%	-	2%	1%	1%	-	1%	1%	1%	1%	1%	1%	-
Hackney	8	8	-	1	6	-	-	8	4	4	1	7	-
	1%	3%	-	2%	1%	-	-	2%	2%	1%	1%	2%	-

QES Q3 2015

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	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hammersmith and Fulham	18	18	-	1	17	-	5	13	4	14	2	16	-
	3%	7%	-	2%	4%	-	6%	3%	2%	4%	2%	4%	-
Haringey	10	10	-	-	10	-	-	10	5	5	2	7	1
	2%	4%	-	-	2%	-	-	2%	3%	2%	2%	2%	2%
Harrow	26	-	26	4	22	*	6	20	9	17	10	15	1
	5%	-	10%	7%	5%	3%	8%	5%	5%	5%	10%	4%	4%
Havering	12	-	12	1	10	-	-	12	6	6	-	10	2
	2%	-	4%	2%	2%	-	-	3%	3%	2%	-	3%	7%
Hillingdon	11	-	11	-	11	-	-	11	1	11	-	10	2
	2%	-	4%	-	3%	-	-	3%	*	3%	-	2%	6%
Hounslow	16	-	16	1	14	-	*	15	3	12	1	12	2
	3%	-	6%	2%	3%	-	*	3%	2%	4%	2%	3%	9%
Islington	22	22	-	1	22	-	2	20	9	14	2	19	2
	4%	9%	-	1%	5%	-	3%	5%	5%	4%	2%	5%	6%
Kensington and Chelsea	19	19	-	4	15	-	4	15	3	16	3	15	1
	4%	8%	-	7%	3%	-	5%	4%	2%	5%	3%	4%	3%
Kingston upon Thames	15	-	15	3	13	-	3	13	5	10	4	11	1
	3%	-	6%	4%	3%	-	4%	3%	3%	3%	4%	3%	2%
Lambeth	14	14	-	-	14	-	*	13	4	10	4	10	-
	3%	6%	-	-	3%	-	*	3%	2%	3%	4%	2%	-
Lewisham	7	7	-	*	7	-	1	7	2	6	2	5	-
	1%	3%	-	1%	2%	-	1%	1%	1%	2%	2%	1%	-
Merton	14	-	14	-	14	-	1	13	3	11	2	11	2
	3%	-	5%	-	3%	-	1%	3%	1%	3%	2%	3%	6%
Newham	3	3	-	-	3	-	1	2	-	3	-	3	-
	1%	1%	-	-	1%	-	1%	1%	-	1%	-	1%	-

QES Q3 2015

D3 Which London borough is your business based in?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Redbridge	10	-	10	-	10	-	1	9	7	3	2	7	1
	2%	-	4%	-	2%	-	1%	2%	4%	1%	2%	2%	2%
Richmond upon Thames	24	-	24	*	21	2	3	21	13	11	6	18	-
	5%	-	9%	1%	5%	19%	4%	5%	7%	3%	6%	5%	-
Southwark	18	18	-	3	14	*	3	15	9	8	4	14	-
	3%	7%	-	5%	3%	4%	3%	3%	5%	3%	4%	3%	-
Sutton	15	-	15	*	14	*	2	13	6	10	4	12	-
	3%	-	6%	1%	3%	4%	2%	3%	3%	3%	4%	3%	-
Tower Hamlets	10	10	-	3	5	2	3	7	1	9	5	5	1
	2%	4%	-	5%	1%	18%	4%	2%	1%	3%	5%	1%	2%
Waltham Forest	8	-	8	3	5	-	1	7	3	5	2	7	-
	2%	-	3%	5%	1%	-	1%	2%	1%	2%	2%	2%	-
Wandsworth	19	19	-	-	18	1	2	17	5	14	4	15	-
	4%	8%	-	-	4%	6%	3%	4%	3%	4%	4%	4%	-
Outside London	2	-	-	-	1	1	1	1	-	2	-	-	2
	*	-	-	-	*	5%	2%	*	-	1%	-	-	8%
Nets													
Inner London	247	247	-	32	210	5	47	200	86	161	48	191	7
	48%	100%	-	53%	48%	41%	60%	46%	47%	49%	49%	49%	29%
Outer London	265	-	265	29	230	7	30	235	96	169	51	199	16
	52%	-	100%	47%	52%	54%	38%	54%	53%	51%	51%	51%	63%

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Summary table

Base: All respondents

	Total	Up	Same	Down	Mean score
Cashflow	514 100%	105 20%	307 60%	102 20%	.01
Domestic sales	514 100%	102 20%	323 63%	89 17%	.03
Business domestic orders	514 100%	90 17%	333 65%	91 18%	*
Employment	514 100%	43 8%	433 84%	39 8%	.01

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Domestic sales

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	102	80	22	10	92	8	13	26	13	9	16	9	9	18
		20%	17%	41%	26%	19%	44%	19%	24%	19%	16%	13%	28%	23%	26%
Same	(0.0)	323	295	28	26	297	7	46	64	43	42	82	15	24	41
		63%	64%	53%	63%	63%	38%	65%	60%	63%	73%	67%	49%	61%	59%
Down	(-1.0)	89	85	3	5	84	3	12	17	13	7	24	7	6	11
		17%	19%	6%	12%	18%	18%	16%	16%	18%	12%	20%	23%	16%	15%
Mean Score		.03	-.01	.35	.14	.02	.26	.02	.08	*	.04	-.07	.05	.07	.11

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Domestic sales

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	102	54	48	24	78	-	26	76	43	59	31	68	2
		20%	22%	18%	40%	18%	-	34%	17%	24%	18%	32%	18%	10%
Same	(0.0)	323	158	165	35	283	6	46	278	123	200	59	256	8
		63%	64%	62%	57%	64%	46%	59%	64%	67%	60%	59%	66%	31%
Down	(-1.0)	89	34	53	2	80	6	6	83	17	72	9	65	15
		17%	14%	20%	4%	18%	54%	8%	19%	9%	22%	9%	17%	59%
Mean Score		.03	.08	-.02	.36	-.01	-.54	.26	-.02	.14	-.04	.23	.01	-.49

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	90	71	19	12	78	8	12	17	14	5	19	7	8	13
		17%	15%	35%	29%	16%	44%	17%	16%	20%	9%	15%	23%	21%	18%
Same	(0.0)	333	305	28	23	310	6	52	65	43	42	83	18	24	44
		65%	66%	51%	56%	66%	31%	73%	61%	64%	73%	68%	58%	62%	64%
Down	(-1.0)	91	84	8	6	85	5	7	25	11	11	20	6	7	13
		18%	18%	14%	15%	18%	25%	10%	23%	16%	18%	17%	19%	17%	18%
Mean Score		*	-.03	.20	.14	-.02	.19	.06	-.08	.04	-.09	-.01	.04	.03	*

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	90	46	44	21	67	2	25	64	37	53	34	54	1
		17%	19%	17%	35%	15%	13%	33%	15%	20%	16%	35%	14%	4%
Same	(0.0)	333	164	169	34	296	3	41	292	131	202	52	272	9
		65%	66%	64%	56%	67%	26%	53%	67%	72%	61%	52%	70%	37%
Down	(-1.0)	91	38	52	6	78	7	11	80	15	76	13	64	15
		18%	15%	20%	10%	18%	61%	15%	18%	8%	23%	13%	16%	59%
Mean Score	*	.03	-.03	.25	-.02	-.47	.18	-.04	.12	-.07	.22	-.02	-.55	

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	43	28	15	3	40	1	8	11	5	3	5	4	6	8
		8%	6%	28%	7%	8%	3%	11%	10%	7%	6%	4%	14%	15%	11%
Same	(0.0)	433	398	35	37	395	17	64	87	55	50	108	23	29	56
		84%	86%	64%	91%	84%	93%	89%	81%	81%	87%	89%	74%	75%	80%
Down	(-1.0)	39	35	4	1	38	1	-	9	8	4	9	4	4	6
		8%	7%	8%	2%	8%	3%	-	9%	12%	7%	7%	12%	10%	8%
Mean Score		.01	-.01	.19	.06	*	*	.11	.01	-.05	-.01	-.03	.02	.04	.03

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	43	26	17	24	19	-	31	11	26	17	18	23	1
		8%	10%	6%	40%	4%	-	40%	3%	14%	5%	19%	6%	6%
Same	(0.0)	433	201	231	35	392	6	38	395	153	280	73	342	17
		84%	82%	87%	57%	89%	51%	48%	91%	84%	84%	74%	88%	70%
Down	(-1.0)	39	20	17	2	31	6	9	30	4	35	8	25	6
		8%	8%	6%	4%	7%	49%	11%	7%	2%	11%	8%	6%	24%
Mean Score		.01	.02	*	.36	-.03	-.49	.29	-.04	.12	-.06	.11	-.01	-.18

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Cashflow

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	105	84	21	11	94	2	19	20	16	8	18	9	12	14
		20%	18%	39%	26%	20%	13%	27%	19%	23%	14%	15%	30%	31%	21%
Same	(0.0)	307	280	28	20	288	10	41	68	35	43	78	13	20	43
		60%	61%	52%	48%	61%	52%	57%	64%	51%	73%	64%	43%	53%	63%
Down	(-1.0)	102	97	5	11	91	6	12	19	18	7	25	8	6	12
		20%	21%	10%	26%	19%	34%	16%	17%	27%	12%	21%	27%	17%	17%
Mean Score		.01	-.03	.29	*	.01	-.21	.11	.01	-.04	.02	-.06	.04	.14	.04

QES Q3 2015

Q1 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Cashflow

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	105	56	48	24	81	-	27	78	46	59	35	65	5
		20%	23%	18%	40%	18%	-	35%	18%	25%	18%	35%	17%	20%
Same	(0.0)	307	152	155	34	268	6	42	265	117	190	47	256	4
		60%	62%	58%	56%	61%	47%	55%	61%	64%	57%	47%	66%	18%
Down	(-1.0)	102	38	62	3	93	6	8	93	19	83	18	68	15
		20%	15%	23%	5%	21%	53%	11%	21%	11%	25%	18%	18%	62%
Mean Score		.01	.08	-.05	.35	-.03	-.53	.24	-.04	.15	-.07	.17	-.01	-.42

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Summary table

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean score
Export sales	514 100%	44 8%	128 25%	26 5%	316 62%	.09
Business export orders	514 100%	36 7%	141 27%	26 5%	311 60%	.05

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	44	36	8	4	39	4	1	13	3	5	9	1	8	10
		8%	8%	14%	11%	8%	22%	1%	12%	5%	8%	7%	5%	21%	14%
Same	(0.0)	128	108	20	11	117	5	14	36	12	12	33	5	11	28
		25%	24%	36%	27%	25%	26%	20%	34%	18%	20%	27%	16%	28%	40%
Down	(-1.0)	26	24	3	5	22	3	3	8	4	2	3	2	1	6
		5%	5%	5%	12%	5%	18%	4%	8%	6%	3%	3%	7%	2%	9%
My business does not export outside the UK		316	292	24	21	296	6	53	50	49	40	77	22	19	26
		62%	64%	44%	50%	62%	34%	75%	47%	71%	69%	63%	72%	49%	37%
Mean Score		.09	.07	.15	-.02	.10	.05	-.11	.08	-.06	.17	.12	-.09	.36	.08

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	44	19	24	8	35	-	11	33	25	19	10	29	4
		8%	8%	9%	13%	8%	-	14%	7%	14%	6%	10%	7%	16%
Same	(0.0)	128	74	54	17	109	1	24	103	46	82	25	99	4
		25%	30%	20%	28%	25%	11%	31%	24%	25%	25%	25%	25%	17%
Down	(-1.0)	26	6	20	6	18	3	6	20	5	21	6	18	3
		5%	2%	8%	10%	4%	22%	8%	5%	3%	6%	6%	5%	10%
My business does not export outside the UK		316	147	167	30	279	8	36	280	106	210	58	244	14
		62%	60%	63%	49%	63%	67%	47%	64%	58%	63%	58%	63%	57%
Mean Score		.09	.13	.04	.06	.11	-.66	.12	.08	.26	-.02	.10	.08	.14

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	36	28	8	5	31	5	2	7	3	5	7	1	7	5
		7%	6%	15%	12%	7%	25%	3%	6%	4%	8%	6%	5%	17%	7%
Same	(0.0)	141	121	20	11	130	5	14	42	14	11	38	5	12	32
		27%	26%	37%	27%	27%	26%	20%	39%	21%	18%	31%	16%	32%	47%
Down	(-1.0)	26	23	3	5	21	3	4	8	4	2	2	2	1	6
		5%	5%	5%	12%	5%	18%	6%	7%	6%	3%	1%	7%	2%	9%
My business does not export outside the UK		311	287	23	20	291	6	50	50	47	41	75	22	19	26
		60%	62%	43%	49%	61%	31%	71%	47%	69%	71%	62%	72%	49%	37%
Mean Score		.05	.03	.16	.01	.05	.10	-.10	-.02	-.07	.16	.12	-.09	.28	-.03

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	36	14	22	6	30	-	11	26	21	15	10	22	4
		7%	6%	8%	10%	7%	-	14%	6%	11%	5%	10%	6%	16%
Same	(0.0)	141	80	61	20	119	2	28	113	52	90	28	107	6
		27%	32%	23%	33%	27%	20%	36%	26%	28%	27%	28%	28%	24%
Down	(-1.0)	26	8	19	6	18	3	4	22	5	21	5	18	3
		5%	3%	7%	9%	4%	25%	5%	5%	3%	6%	5%	5%	12%
My business does not export outside the UK		311	145	163	29	275	7	35	275	105	206	56	242	12
		60%	59%	62%	48%	62%	55%	45%	63%	58%	62%	57%	62%	48%
Mean Score		.05	.06	.03	.02	.07	-.55	.15	.02	.20	-.04	.10	.03	.09

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Summary table

Base: All who export

	Total	Up	Same	Down	My business does not export outside the UK	Mean score
Export sales	198	44	128	26	-	.09
	100%	22%	65%	13%	-	
Business export orders	203	36	141	26	-	.05
	100%	18%	69%	13%	-	

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All who export

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	209	139	70	18	191	11	16	44	21	31	37	13	36	32	
Weighted Total	198	168	30	20	177	12	18	57	20	18	45	9	20	43	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	44	36	8	4	39	4	1	13	3	5	9	1	8	10
		22%	21%	25%	22%	22%	33%	5%	23%	16%	26%	19%	17%	41%	22%
Same	(0.0)	128	108	20	11	117	5	14	36	12	12	33	5	11	28
		65%	65%	65%	54%	66%	40%	79%	63%	63%	66%	74%	57%	54%	63%
Down	(-1.0)	26	24	3	5	22	3	3	8	4	2	3	2	1	6
		13%	14%	10%	24%	12%	28%	16%	15%	21%	8%	7%	26%	5%	14%
Mean Score		.09	.07	.15	-.02	.10	.05	-.11	.08	-.06	.17	.12	-.09	.36	.08

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All who export

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	209	119	90	41	162	6	61	148	88	121	45	150	14	
Weighted Total	198	100	98	31	163	4	41	156	76	121	41	146	11	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	44	19	24	8	35	-	11	33	25	19	10	29	4
		22%	19%	25%	26%	22%	-	27%	21%	33%	15%	25%	20%	38%
Same	(0.0)	128	74	54	17	109	1	24	103	46	82	25	99	4
		65%	74%	55%	55%	67%	34%	59%	66%	60%	67%	61%	68%	39%
Down	(-1.0)	26	6	20	6	18	3	6	20	5	21	6	18	3
		13%	6%	21%	19%	11%	66%	15%	13%	7%	17%	14%	12%	24%
Mean Score		.09	.13	.04	.06	.11	-.66	.12	.08	.26	-.02	.10	.08	.14

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All who export

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	213	142	71	19	194	12	18	43	22	30	39	13	36	32	
Weighted Total	203	173	31	21	182	13	21	56	21	17	47	9	20	43	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	36	28	8	5	31	5	2	7	3	5	7	1	7	5
		18%	16%	26%	24%	17%	36%	11%	12%	13%	27%	15%	17%	33%	11%
Same	(0.0)	141	121	20	11	130	5	14	42	14	11	38	5	12	32
		69%	70%	65%	53%	71%	38%	68%	74%	67%	62%	82%	57%	62%	75%
Down	(-1.0)	26	23	3	5	21	3	4	8	4	2	2	2	1	6
		13%	14%	9%	23%	12%	26%	21%	14%	20%	11%	3%	26%	5%	14%
Mean Score		.05	.03	.16	.01	.05	.10	-.10	-.02	-.07	.16	.12	-.09	.28	-.03

QES Q3 2015

Q2 Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All who export

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	213	120	93	42	164	7	63	150	89	124	46	151	16	
Weighted Total	203	102	102	32	166	5	42	161	77	126	43	148	13	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1.0)	36	14	22	6	30	-	11	26	21	15	10	22	4
		18%	14%	22%	20%	18%	-	25%	16%	27%	12%	23%	15%	31%
Same	(0.0)	141	80	61	20	119	2	28	113	52	90	28	107	6
		69%	79%	60%	62%	71%	45%	65%	70%	66%	71%	65%	73%	47%
Down	(-1.0)	26	8	19	6	18	3	4	22	5	21	5	18	3
		13%	7%	18%	18%	11%	55%	10%	14%	7%	17%	12%	12%	22%
Mean Score		.05	.06	.03	.02	.07	-.55	.15	.02	.20	-.04	.10	.03	.09

QES Q3 2015

Q3 How do you expect your workforce size to change over the next three months?

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	61	42	19	6	55	2	8	17	9	8	7	7	3	14
		12%	9%	35%	15%	12%	12%	11%	16%	13%	13%	6%	22%	8%	20%
Stay the same	(0.0)	441	409	33	35	406	16	62	86	59	48	113	23	34	52
		86%	89%	60%	85%	86%	88%	87%	80%	87%	83%	93%	75%	88%	75%
Fall	(-1.0)	12	10	2	-	12	-	1	4	-	2	2	1	2	4
		2%	2%	4%	-	3%	-	2%	4%	-	4%	1%	4%	4%	5%
Mean Score		.09	.07	.31	.15	.09	.12	.09	.12	.13	.09	.05	.18	.04	.14

QES Q3 2015

Q3 How do you expect your workforce size to change over the next three months?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	61	32	29	61	-	-	34	27	29	32	24	36	1
		12%	13%	11%	100%	-	-	43%	6%	16%	10%	24%	9%	3%
Stay the same	(0.0)	441	210	230	-	441	-	41	400	151	290	71	348	21
		86%	85%	87%	-	100%	-	53%	92%	83%	87%	72%	89%	86%
Fall	(-1.0)	12	5	7	-	-	12	3	9	2	10	4	5	3
		2%	2%	2%	-	-	100%	4%	2%	1%	3%	4%	1%	11%
Mean Score		.09	.11	.08	1.00	-	-1.00	.40	.04	.15	.07	.20	.08	-.08

QES Q3 2015

Q4 Have you tried to recruit in the past three months?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	78	47	30	8	70	3	12	21	10	8	12	5	7	13
	15%	10%	56%	20%	15%	14%	16%	20%	15%	14%	10%	17%	18%	19%
No	436	413	24	33	404	16	60	86	58	50	110	26	32	56
	85%	90%	44%	80%	85%	86%	84%	80%	85%	86%	90%	83%	82%	81%

QES Q3 2015

Q4 Have you tried to recruit in the past three months?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	78	47	30	34	41	3	78	-	37	41	25	48	5
	15%	19%	11%	56%	9%	25%	100%	-	20%	12%	25%	12%	19%
No	436	200	235	27	400	9	-	436	145	291	74	342	20
	85%	81%	89%	44%	91%	75%	-	100%	80%	88%	75%	88%	81%

QES Q3 2015

Q5 Were the jobs...

Base: All who have tried to recruit in past three months

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	111	39	72	10	101	4	13	21	12	18	17	11	15	14
Weighted Total	78	47	30	8	70	3	12	21	10	8	12	5	7	13
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	50	27	24	5	45	1	8	13	7	5	9	4	3	9
	65%	57%	78%	61%	65%	50%	72%	63%	73%	59%	71%	71%	46%	69%
Part-time	24	17	7	3	21	1	4	5	2	3	3	3	3	3
	31%	37%	23%	38%	31%	50%	32%	24%	23%	32%	25%	57%	49%	22%
Permanent	14	4	9	4	10	1	3	3	1	2	1	1	2	3
	17%	9%	31%	44%	14%	50%	23%	12%	9%	22%	11%	21%	27%	19%
Temporary	14	9	5	3	11	-	3	5	*	2	*	1	2	3
	17%	18%	16%	35%	15%	-	28%	22%	4%	23%	4%	14%	31%	19%

QES Q3 2015

Q5 Were the jobs...

Base: All who have tried to recruit in past three months

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	111	69	41	52	55	4	111	-	58	53	33	71	7
Weighted Total	78	47	30	34	41	3	78	-	37	41	25	48	5
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Full-time	50	33	18	24	24	2	50	-	26	24	18	31	2
	65%	71%	59%	72%	59%	76%	65%	-	71%	60%	73%	63%	41%
Part-time	24	11	12	9	15	1	24	-	12	12	7	14	3
	31%	23%	42%	26%	37%	24%	31%	-	33%	30%	28%	30%	69%
Permanent	14	8	6	5	6	2	14	-	5	9	5	7	1
	17%	16%	20%	16%	15%	63%	17%	-	13%	21%	22%	15%	21%
Temporary	14	6	7	7	7	-	14	-	3	11	3	9	2
	17%	13%	25%	20%	16%	-	17%	-	8%	26%	12%	18%	42%

QES Q3 2015

Q6 Did you meet any difficulties in recruiting?

Base: All who have tried to recruit in past three months

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	111	39	72	10	101	4	13	21	12	18	17	11	15	14
Weighted Total	78	47	30	8	70	3	12	21	10	8	12	5	7	13
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	38	23	15	3	35	1	6	12	5	3	3	4	4	8
	49%	48%	49%	39%	50%	50%	48%	56%	55%	41%	23%	71%	54%	59%
No	40	25	15	5	35	1	6	9	4	5	9	1	3	6
	51%	52%	51%	61%	50%	50%	52%	44%	45%	59%	77%	29%	46%	41%

QES Q3 2015

Q6 Did you meet any difficulties in recruiting?

Base: All who have tried to recruit in past three months

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	111	69	41	52	55	4	111	-	58	53	33	71	7
Weighted Total	78	47	30	34	41	3	78	-	37	41	25	48	5
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Yes	38	22	15	17	18	3	38	-	19	19	13	22	3
	49%	47%	49%	50%	44%	88%	49%	-	51%	47%	52%	45%	63%
No	40	25	15	17	23	*	40	-	18	22	12	26	2
	51%	53%	51%	50%	56%	12%	51%	-	49%	53%	48%	55%	37%

QES Q3 2015

Q7 In which category did you have difficulties?

Base: All who had difficulties in recruiting

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	55	19	36	4	51	2	6	11	6	8	6	8	8	7
Weighted Total	38	23	15	3	35	1	6	12	5	3	3	4	4	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	16	9	8	*	16	-	*	6	2	1	2	*	3	5
	43%	38%	52%	14%	46%	-	8%	52%	41%	44%	83%	10%	91%	68%
Professional/ managerial	14	7	7	1	13	1	2	3	2	1	1	2	1	*
	37%	29%	50%	20%	39%	49%	41%	21%	41%	45%	50%	60%	33%	6%
Un/ semi-skilled	8	6	2	2	6	1	1	4	2	-	-	*	-	2
	21%	26%	13%	66%	17%	51%	26%	31%	33%	-	-	10%	-	26%
Clerical	6	4	2	-	6	-	2	2	-	1	-	1	-	-
	15%	17%	13%	-	17%	-	33%	17%	-	22%	-	30%	-	-

QES Q3 2015

Q7 In which category did you have difficulties?

Base: All who had difficulties in recruiting

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	55	36	18	25	27	3	55	-	31	24	19	32	4
Weighted Total	38	22	15	17	18	3	38	-	19	19	13	22	3
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Skilled manual/ technical	16	11	6	10	6	*	16	-	8	9	7	8	1
	43%	49%	40%	57%	36%	12%	43%	-	41%	45%	56%	36%	41%
Professional/ managerial	14	6	7	9	4	1	14	-	10	4	6	6	2
	37%	28%	45%	51%	24%	40%	37%	-	54%	20%	50%	25%	67%
Un/ semi-skilled	8	6	2	*	6	2	8	-	1	7	2	6	*
	21%	28%	13%	3%	32%	60%	21%	-	4%	37%	16%	25%	12%
Clerical	6	4	2	2	4	-	6	-	3	2	-	6	-
	15%	18%	12%	10%	23%	-	15%	-	18%	12%	-	26%	-

QES Q3 2015

Q8 How have your investment plans changed over the past three months?

Summary table

Base: All respondents

	Total	Increased	Same	Decreased	Mean score
Plant and equipment	514 100%	60 12%	418 81%	36 7%	.05
Training	514 100%	46 9%	437 85%	31 6%	.03

QES Q3 2015

Q8 How have your investment plans changed over the past three months?

Plant and equipment

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	60	45	16	6	54	3	9	11	3	7	14	7	5	7
		12%	10%	29%	14%	11%	17%	13%	11%	4%	12%	11%	23%	14%	10%
Same	(0.0)	418	381	37	35	383	15	55	86	57	49	105	23	29	54
		81%	83%	69%	86%	81%	83%	77%	80%	84%	84%	86%	75%	75%	78%
Decreased	(-1.0)	36	34	1	-	36	-	7	10	8	2	3	1	4	8
		7%	7%	3%	-	8%	-	10%	9%	12%	4%	3%	2%	11%	12%
Mean Score		.05	.02	.26	.14	.04	.17	.03	.02	-.08	.09	.09	.20	.02	-.02

QES Q3 2015

Q8 How have your investment plans changed over the past three months?

Plant and equipment

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	60	32	28	14	45	1	14	46	27	33	19	40	1
		12%	13%	11%	23%	10%	6%	18%	11%	15%	10%	19%	10%	6%
Same	(0.0)	418	196	223	44	368	7	59	360	149	269	74	328	17
		81%	79%	84%	72%	83%	57%	75%	82%	82%	81%	74%	84%	69%
Decreased	(-1.0)	36	19	14	3	28	4	5	30	6	29	6	23	6
		7%	8%	5%	5%	6%	37%	7%	7%	3%	9%	7%	6%	25%
Mean Score		.05	.05	.05	.18	.04	-.31	.11	.04	.12	.01	.13	.04	-.20

QES Q3 2015

Q8 How have your investment plans changed over the past three months?

Training

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	46	35	11	2	44	-	7	9	11	5	4	8	2	8
		9%	8%	21%	5%	9%	-	9%	9%	17%	8%	4%	25%	4%	11%
Same	(0.0)	437	395	42	38	399	18	56	88	54	50	114	22	34	55
		85%	86%	77%	92%	84%	100%	78%	82%	79%	87%	93%	72%	88%	79%
Decreased	(-1.0)	31	30	1	1	30	-	9	10	3	3	4	1	3	6
		6%	7%	2%	4%	6%	-	12%	9%	4%	5%	3%	2%	8%	9%
Mean Score		.03	.01	.18	.01	.03	-	-.03	*	.13	.03	.01	.23	-.04	.02

QES Q3 2015

Q8 How have your investment plans changed over the past three months?

Training

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1.0)	46	22	23	16	29	1	20	26	17	29	19	24	2
		9%	9%	9%	27%	6%	6%	25%	6%	9%	9%	19%	6%	10%
Same	(0.0)	437	210	227	44	387	6	55	382	159	278	77	344	15
		85%	85%	86%	72%	88%	48%	70%	88%	87%	84%	78%	88%	62%
Decreased	(-1.0)	31	14	15	1	25	6	3	28	6	25	3	21	7
		6%	6%	6%	1%	6%	46%	4%	6%	3%	8%	3%	6%	29%
Mean Score		.03	.03	.03	.26	.01	-.40	.21	*	.06	.01	.16	.01	-.19

QES Q3 2015

Q9 Over the next twelve months what do you think will happen to your...

Summary table

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean score
Turnover	514 100%	202 39%	238 46%	74 14%	.25
Profitability	514 100%	170 33%	267 52%	77 15%	.18

QES Q3 2015

Q9 Over the next twelve months what do you think will happen to your...

Turnover

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	202	170	31	17	184	8	27	44	22	24	49	13	15	34
		39%	37%	58%	42%	39%	44%	37%	41%	32%	41%	40%	43%	38%	49%
Stay the same	(0.0)	238	220	18	16	222	7	38	53	34	24	50	14	19	29
		46%	48%	33%	39%	47%	38%	53%	50%	49%	41%	41%	46%	49%	42%
Decrease	(-1.0)	74	70	5	8	67	3	7	10	13	10	22	3	5	6
		14%	15%	8%	19%	14%	18%	10%	9%	18%	18%	18%	11%	14%	9%
Mean Score		.25	.22	.50	.23	.25	.26	.27	.32	.14	.23	.22	.33	.24	.40

QES Q3 2015

Q9 Over the next twelve months what do you think will happen to your...

Turnover

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	202	112	89	49	151	2	40	162	74	128	54	141	7
		39%	45%	34%	81%	34%	15%	51%	37%	41%	38%	55%	36%	28%
Stay the same	(0.0)	238	105	133	10	225	3	35	203	97	141	37	196	5
		46%	43%	50%	17%	51%	25%	45%	47%	53%	43%	37%	50%	21%
Decrease	(-1.0)	74	30	43	1	66	7	3	71	12	62	8	54	13
		14%	12%	16%	2%	15%	60%	4%	16%	6%	19%	8%	14%	51%
Mean Score		.25	.33	.18	.79	.19	-.46	.48	.21	.34	.20	.47	.22	-.24

QES Q3 2015

Q9 Over the next twelve months what do you think will happen to your...

Profitability

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	170	144	26	13	156	6	22	33	23	22	39	12	13	25
		33%	31%	48%	33%	33%	32%	31%	31%	34%	39%	32%	39%	33%	36%
Stay the same	(0.0)	267	243	24	18	248	9	35	61	38	27	60	15	22	36
		52%	53%	44%	45%	52%	50%	49%	57%	56%	46%	49%	49%	56%	51%
Decrease	(-1.0)	77	73	4	9	68	3	14	13	7	9	22	4	4	9
		15%	16%	8%	22%	14%	18%	20%	12%	11%	15%	18%	12%	11%	13%
Mean Score		.18	.15	.40	.10	.19	.13	.10	.19	.23	.23	.14	.27	.22	.23

QES Q3 2015

Q9 Over the next twelve months what do you think will happen to your...

Profitability

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1.0)	170	94	76	41	128	2	40	130	62	107	50	117	3
		33%	38%	29%	67%	29%	15%	52%	30%	34%	32%	50%	30%	12%
Stay the same	(0.0)	267	126	141	18	246	2	32	235	108	159	38	220	9
		52%	51%	53%	30%	56%	19%	41%	54%	59%	48%	38%	56%	38%
Decrease	(-1.0)	77	27	49	2	68	8	5	72	12	65	12	53	12
		15%	11%	18%	3%	15%	67%	7%	17%	7%	20%	12%	14%	50%
Mean Score		.18	.27	.10	.64	.14	-.52	.45	.13	.27	.13	.38	.16	-.37

QES Q3 2015

Q10 Are you operating at...

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	182	155	27	9	174	2	33	34	25	19	43	14	13	24
	36%	34%	51%	21%	37%	10%	46%	32%	36%	33%	35%	46%	34%	35%
Below full capacity	332	305	27	32	299	17	38	73	43	39	79	17	26	45
	64%	66%	49%	79%	63%	90%	54%	68%	64%	67%	65%	54%	66%	65%

QES Q3 2015

Q10 Are you operating at...

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	182	86	96	29	151	2	37	145	182	-	47	133	3
	36%	35%	36%	48%	34%	18%	48%	33%	100%	-	47%	34%	10%
Below full capacity	332	161	169	32	290	10	41	291	-	332	52	257	22
	64%	65%	64%	52%	66%	82%	52%	67%	-	100%	53%	66%	90%

QES Q3 2015

Q11 Over the next three months do you expect the price of your goods/ services to:

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Rise	(1.0)	99	86	13	8	91	3	20	23	10	8	18	13	6	18
		19%	19%	23%	19%	19%	16%	28%	22%	14%	13%	14%	42%	14%	26%
Stay the same	(0.0)	390	353	38	28	362	12	50	80	55	47	101	17	28	49
		76%	77%	70%	68%	77%	63%	70%	75%	81%	81%	83%	57%	72%	71%
Fall	(-1.0)	25	21	4	5	19	4	1	4	3	3	4	*	5	2
		5%	5%	7%	13%	4%	22%	2%	3%	5%	6%	3%	1%	14%	3%
Mean Score		.14	.14	.16	.06	.15	-.06	.26	.18	.09	.07	.12	.41	.01	.23

QES Q3 2015

Q11 Over the next three months do you expect the price of your goods/ services to:

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	(1.0)	99	48	51	24	71	4	25	74	47	52	99	-
		19%	20%	19%	39%	16%	33%	32%	17%	25%	16%	100%	-
Stay the same	(0.0)	390	191	199	36	348	5	48	342	133	257	-	390
		76%	78%	75%	60%	79%	44%	62%	78%	73%	77%	-	100%
Fall	(-1.0)	25	7	16	1	21	3	5	20	3	22	-	-
		5%	3%	6%	1%	5%	23%	6%	5%	1%	7%	-	25
Mean Score		.14	.17	.13	.38	.11	.10	.26	.12	.24	.09	1.00	-
													-1.00

QES Q3 2015

Q12 Is your business under any pressure to raise prices from any of the following?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	84	74	10	5	78	1	15	22	7	8	18	9	4	19
	16%	16%	18%	13%	17%	3%	22%	21%	11%	14%	14%	29%	10%	27%
Raw material prices	62	51	11	17	45	10	10	27	2	1	6	2	4	20
	12%	11%	20%	41%	10%	56%	13%	25%	3%	3%	5%	7%	10%	30%
Pay settlements	47	37	10	5	42	2	10	12	4	4	9	3	3	9
	9%	8%	19%	13%	9%	12%	14%	11%	5%	8%	7%	10%	8%	13%
Other overheads	172	154	18	13	160	8	22	30	20	19	41	14	17	20
	34%	33%	34%	31%	34%	46%	31%	28%	30%	33%	34%	46%	45%	29%
Not Stated	230	214	16	11	219	4	32	33	41	31	66	8	16	14
	45%	47%	30%	27%	46%	19%	45%	30%	60%	53%	55%	26%	41%	21%

QES Q3 2015

Q12 Is your business under any pressure to raise prices from any of the following?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	84	40	43	15	62	7	12	71	37	46	28	51	4
	16%	16%	16%	24%	14%	55%	16%	16%	20%	14%	29%	13%	18%
Raw material prices	62	27	35	14	45	3	21	41	16	46	24	34	4
	12%	11%	13%	23%	10%	26%	27%	9%	9%	14%	24%	9%	15%
Pay settlements	47	15	33	11	33	3	19	28	26	21	15	30	2
	9%	6%	12%	18%	8%	25%	25%	6%	14%	6%	16%	8%	6%
Other overheads	172	90	82	22	142	8	30	143	53	120	46	115	11
	34%	36%	31%	37%	32%	65%	38%	33%	29%	36%	46%	30%	45%
Not Stated	230	110	119	13	214	3	21	209	79	151	19	202	9
	45%	45%	45%	22%	49%	25%	28%	48%	43%	46%	20%	52%	38%

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Summary table

Base: All respondents

	Total						Nets		Mean score
		Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Increased	Decreased	
Pressure from employees to increase wages	514 100%	18 4%	99 19%	379 74%	11 2%	7 1%	117 23%	18 4%	.21
Cost of my business's energy	514 100%	17 3%	87 17%	346 67%	59 12%	4 1%	104 20%	63 12%	.10
Cost of raw materials (sourced domestically)	514 100%	16 3%	65 13%	406 79%	21 4%	6 1%	81 16%	27 5%	.13
Cost of fuel	514 100%	13 3%	59 11%	295 57%	135 26%	12 2%	72 14%	146 28%	-.14
Cost of raw materials (sourced internationally)	514 100%	14 3%	44 9%	425 83%	28 5%	4 1%	58 11%	31 6%	.07
Cost of borrowing	514 100%	6 1%	46 9%	436 85%	20 4%	6 1%	52 10%	26 5%	.05

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	18	14	4	3	15	-	4	8	2	1	1	3	-	7
		4%	3%	8%	7%	3%	-	5%	7%	3%	2%	1%	8%	-	10%
Increased slightly	(1.0)	99	77	22	15	84	6	20	24	10	11	19	4	5	17
		19%	17%	41%	36%	18%	32%	27%	23%	15%	19%	16%	12%	14%	24%
Stayed the same	(0.0)	379	353	26	23	356	13	48	64	54	45	100	23	32	38
		74%	77%	48%	57%	75%	68%	67%	60%	79%	77%	82%	75%	84%	54%
Decreased slightly	(-1.0)	11	10	1	-	11	-	-	9	1	1	-	-	*	6
		2%	2%	2%	-	2%	-	-	8%	2%	1%	-	-	1%	9%
Decreased significantly	(-2.0)	7	7	*	-	7	-	-	2	1	*	2	1	1	2
		1%	1%	1%	-	1%	-	-	2%	2%	1%	1%	5%	2%	2%
Nets															
Increased		117	90	27	18	99	6	23	32	12	12	20	6	5	24
		23%	20%	49%	43%	21%	32%	33%	30%	17%	21%	17%	20%	14%	34%
Decreased		18	17	2	-	18	-	-	11	3	1	2	1	1	8
		4%	4%	3%	-	4%	-	-	10%	4%	2%	1%	5%	2%	12%
Mean Score		.21	.17	.54	.50	.19	.32	.38	.26	.14	.20	.15	.19	.10	.30

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	18	12	6	7	8	3	10	8	5	13	8	9	1
		4%	5%	2%	11%	2%	23%	13%	2%	3%	4%	8%	2%	5%
Increased slightly	(1.0)	99	43	56	19	79	1	24	74	45	54	28	63	8
		19%	17%	21%	32%	18%	6%	31%	17%	25%	16%	28%	16%	33%
Stayed the same	(0.0)	379	187	192	32	341	6	39	340	123	256	61	304	13
		74%	76%	72%	52%	77%	53%	50%	78%	67%	77%	62%	78%	54%
Decreased slightly	(-1.0)	11	5	7	2	9	-	2	9	7	4	2	10	-
		2%	2%	3%	3%	2%	-	3%	2%	4%	1%	2%	3%	-
Decreased significantly	(-2.0)	7	1	4	1	4	2	2	5	3	4	*	5	2
		1%	*	1%	1%	1%	18%	2%	1%	1%	1%	*	1%	8%
Nets														
Increased		117	55	62	26	87	3	35	82	50	67	36	72	10
		23%	22%	23%	43%	20%	29%	44%	19%	27%	20%	36%	18%	38%
Decreased		18	6	11	3	13	2	4	14	10	9	2	14	2
		4%	2%	4%	5%	3%	18%	5%	3%	5%	3%	2%	4%	8%
Mean Score		.21	.24	.20	.48	.18	.16	.50	.16	.24	.20	.42	.16	.27

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of borrowing

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	6	5	1	3	3	-	3	2	*	-	1	-	2
		1%	1%	1%	7%	1%	-	4%	2%	1%	-	4%	-	2%
Increased slightly	(1.0)	46	37	9	6	40	4	9	12	8	4	6	2	1
		9%	8%	17%	14%	9%	19%	12%	11%	11%	7%	5%	7%	3%
Stayed the same	(0.0)	436	397	39	32	404	14	57	83	55	51	112	27	36
		85%	86%	72%	77%	85%	77%	80%	78%	81%	88%	92%	88%	93%
Decreased slightly	(-1.0)	20	16	5	1	20	1	3	6	4	3	3	*	1
		4%	3%	8%	2%	4%	3%	4%	6%	5%	5%	3%	1%	2%
Decreased significantly	(-2.0)	6	5	*	-	6	-	-	4	1	-	-	-	1
		1%	1%	1%	-	1%	-	-	3%	2%	-	-	-	2%
Nets														
Increased		52	42	10	9	43	4	11	14	8	4	6	3	1
		10%	9%	19%	21%	9%	19%	16%	13%	12%	7%	5%	11%	3%
Decreased		26	21	5	1	25	1	3	10	5	3	3	*	2
		5%	5%	9%	2%	5%	3%	4%	9%	7%	5%	3%	1%	4%
Mean Score		.05	.05	.10	.27	.03	.16	.16	.02	.03	.03	.03	.13	-.02

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of borrowing

Base: All respondents

	Total	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	6	2	4	2	3	1	2	5	2	3	3	-
		1%	1%	2%	4%	1%	6%	2%	1%	1%	3%	1%	-
Increased slightly	(1.0)	46	23	23	10	35	1	12	34	20	26	10	30
		9%	9%	9%	16%	8%	12%	16%	8%	11%	8%	10%	24%
Stayed the same	(0.0)	436	211	224	47	381	8	59	377	151	285	80	339
		85%	86%	85%	78%	86%	63%	76%	86%	83%	86%	81%	87%
Decreased slightly	(-1.0)	20	10	10	1	19	-	4	17	8	12	5	15
		4%	4%	4%	2%	4%	-	5%	4%	5%	4%	5%	-
Decreased significantly	(-2.0)	6	-	4	*	3	2	2	4	2	4	2	2
		1%	-	1%	1%	1%	18%	2%	1%	1%	1%	2%	8%
Nets													
Increased		52	25	27	12	38	2	14	39	22	31	12	34
		10%	10%	10%	19%	9%	18%	18%	9%	12%	9%	12%	24%
Decreased		26	10	14	2	22	2	5	21	10	16	7	17
		5%	4%	5%	3%	5%	18%	7%	5%	5%	5%	7%	8%
Mean Score		.05	.07	.05	.20	.04	-.12	.10	.04	.06	.04	.06	.08

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of my business's energy

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	17	13	3	5	12	1	5	6	1	*	2	1	5
		3%	3%	6%	12%	3%	3%	7%	5%	2%	1%	2%	4%	2%
Increased slightly	(1.0)	87	77	10	7	81	3	19	15	11	12	18	3	8
		17%	17%	19%	16%	17%	18%	26%	14%	17%	20%	15%	11%	11%
Stayed the same	(0.0)	346	313	33	24	323	11	37	67	48	39	92	23	46
		67%	68%	62%	58%	68%	57%	52%	63%	70%	68%	75%	76%	66%
Decreased slightly	(-1.0)	59	53	6	5	54	4	11	17	6	6	9	3	9
		12%	11%	12%	13%	11%	22%	15%	16%	8%	11%	8%	10%	13%
Decreased significantly	(-2.0)	4	4	*	-	4	-	-	2	2	-	-	-	2
		1%	1%	1%	-	1%	-	-	2%	3%	-	-	-	2%
Nets														
Increased		104	91	14	12	93	4	23	20	13	12	20	4	13
		20%	20%	25%	29%	20%	22%	33%	19%	19%	21%	17%	14%	19%
Decreased		63	56	7	5	58	4	11	19	7	6	9	3	11
		12%	12%	13%	13%	12%	22%	15%	18%	11%	11%	8%	10%	15%
Mean Score		.10	.10	.18	.27	.09	.03	.25	.05	.07	.11	.11	.08	.09

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of my business's energy

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	17	5	12	3	12	2	6	11	10	7	9	1
		3%	2%	4%	4%	3%	20%	8%	2%	5%	7%	2%	4%
Increased slightly	(1.0)	87	42	45	16	70	1	15	72	38	50	60	4
		17%	17%	17%	27%	16%	9%	20%	17%	21%	15%	24%	16%
Stayed the same	(0.0)	346	171	176	36	305	6	47	299	117	229	55	14
		67%	69%	66%	60%	69%	46%	61%	69%	64%	69%	56%	56%
Decreased slightly	(-1.0)	59	28	31	5	53	1	7	52	17	42	13	4
		12%	11%	12%	8%	12%	6%	9%	12%	10%	13%	13%	16%
Decreased significantly	(-2.0)	4	-	2	*	1	2	2	2	*	4	*	2
		1%	-	1%	1%	*	18%	2%	1%	*	1%	*	8%
Nets													
Increased		104	48	57	19	82	3	21	83	47	57	31	5
		20%	19%	21%	31%	19%	29%	27%	19%	26%	17%	31%	20%
Decreased		63	28	33	5	55	3	9	54	18	45	13	6
		12%	11%	12%	9%	12%	25%	12%	12%	10%	14%	13%	24%
Mean Score		.10	.10	.13	.26	.08	.05	.21	.09	.21	.05	.24	-.09

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of fuel

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	13	11	3	4	10	1	3	7	-	-	1	2	*	6
		3%	2%	5%	9%	2%	3%	4%	6%	-	-	1%	6%	1%	9%
Increased slightly	(1.0)	59	50	9	3	55	1	16	8	10	10	8	2	5	5
		11%	11%	16%	8%	12%	3%	22%	8%	14%	16%	7%	7%	14%	7%
Stayed the same	(0.0)	295	269	26	18	278	11	29	52	45	36	78	18	26	33
		57%	59%	48%	43%	59%	59%	40%	49%	66%	61%	64%	59%	69%	47%
Decreased slightly	(-1.0)	135	119	15	15	120	6	21	34	12	13	35	9	5	22
		26%	26%	29%	37%	25%	34%	30%	32%	18%	22%	29%	28%	14%	31%
Decreased significantly	(-2.0)	12	10	1	1	10	-	3	6	2	-	-	-	1	4
		2%	2%	3%	4%	2%	-	4%	5%	3%	-	-	-	3%	5%
Nets															
Increased		72	61	11	7	65	1	19	15	10	10	9	4	6	11
		14%	13%	21%	17%	14%	7%	26%	14%	14%	16%	7%	13%	14%	16%
Decreased		146	130	17	16	130	6	24	40	14	13	35	9	6	25
		28%	28%	31%	40%	27%	34%	34%	37%	20%	22%	29%	28%	17%	36%
Mean Score		-14	-15	-08	-18	-14	-24	-08	-22	-09	-06	-21	-09	-05	-16

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of fuel

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	13	7	7	4	7	2	6	8	5	9	7	4	2
		3%	3%	3%	7%	2%	20%	8%	2%	3%	3%	7%	1%	8%
Increased slightly	(1.0)	59	21	37	9	49	1	12	47	23	36	11	43	4
		11%	9%	14%	15%	11%	6%	15%	11%	13%	11%	11%	11%	17%
Stayed the same	(0.0)	295	164	131	31	259	6	39	257	107	188	48	235	12
		57%	66%	50%	50%	59%	52%	50%	59%	59%	57%	49%	60%	47%
Decreased slightly	(-1.0)	135	51	84	15	119	*	17	117	45	89	31	99	5
		26%	21%	32%	25%	27%	4%	22%	27%	25%	27%	31%	25%	20%
Decreased significantly	(-2.0)	12	4	6	1	8	2	4	7	2	10	1	8	2
		2%	1%	2%	2%	2%	18%	5%	2%	1%	3%	1%	2%	8%
Nets														
Increased		72	28	44	14	56	3	18	55	28	44	18	48	6
		14%	11%	17%	22%	13%	26%	23%	13%	15%	13%	19%	12%	25%
Decreased		146	55	90	17	127	3	21	125	47	99	32	107	7
		28%	22%	34%	27%	29%	22%	28%	29%	26%	30%	33%	27%	28%
Mean Score		-14	-09	-17	*	-16	.05	-03	-16	-09	-17	-08	-16	-03

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	16	13	3	5	11	2	5	5	1	*	2	1	5
		3%	3%	6%	12%	2%	9%	7%	5%	2%	1%	6%	2%	7%
Increased slightly	(1.0)	65	53	12	14	51	6	14	20	7	4	3	4	16
		13%	11%	22%	34%	11%	34%	20%	19%	10%	6%	5%	10%	23%
Stayed the same	(0.0)	406	370	37	17	389	11	46	69	59	51	114	33	44
		79%	80%	68%	42%	82%	57%	65%	64%	86%	88%	94%	85%	63%
Decreased slightly	(-1.0)	21	20	1	5	16	-	6	11	-	3	1	1	4
		4%	4%	3%	12%	3%	-	9%	10%	-	5%	2%	2%	5%
Decreased significantly	(-2.0)	6	5	*	-	6	-	-	2	1	-	2	1	2
		1%	1%	1%	-	1%	-	-	2%	2%	-	1%	2%	2%
Nets														
Increased		81	65	15	19	62	8	19	26	8	4	6	5	20
		16%	14%	29%	46%	13%	43%	27%	24%	12%	7%	5%	16%	30%
Decreased		27	25	2	5	22	-	6	13	1	3	2	1	5
		5%	5%	3%	12%	5%	-	9%	12%	2%	5%	1%	3%	8%
Mean Score		.13	.10	.31	.47	.10	.52	.25	.15	.10	.02	.03	.09	.26

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	16	9	7	9	5	3	10	6	5	11	14	1
		3%	4%	3%	14%	1%	23%	13%	1%	3%	3%	14%	*
Increased slightly	(1.0)	65	23	41	13	51	*	16	49	26	38	20	36
		13%	10%	15%	22%	11%	4%	21%	11%	14%	12%	21%	9%
Stayed the same	(0.0)	406	204	203	36	363	8	45	361	139	268	59	334
		79%	83%	76%	59%	82%	69%	58%	83%	76%	81%	59%	86%
Decreased slightly	(-1.0)	21	10	11	1	20	-	3	19	9	12	2	18
		4%	4%	4%	2%	5%	-	3%	4%	5%	4%	2%	5%
Decreased significantly	(-2.0)	6	-	4	2	3	1	3	2	3	2	3	*
		1%	-	1%	3%	1%	5%	4%	*	2%	1%	3%	*
Nets													
Increased		81	33	48	22	56	3	26	54	31	50	35	38
		16%	13%	18%	36%	13%	26%	34%	12%	17%	15%	35%	10%
Decreased		27	10	14	3	23	1	6	21	13	14	6	19
		5%	4%	5%	5%	5%	5%	8%	5%	7%	4%	6%	5%
Mean Score		.13	.13	.14	.42	.08	.39	.35	.08	.11	.13	.41	.05

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2.0)	14	10	4	6	8	2	4	5	1	-	1	-	4
		3%	2%	7%	14%	2%	12%	5%	5%	2%	-	4%	-	6%
Increased slightly	(1.0)	44	35	8	9	35	2	6	14	9	3	6	3	1
		9%	8%	16%	21%	7%	12%	9%	13%	13%	5%	5%	8%	2%
Stayed the same	(0.0)	425	386	39	23	402	12	57	74	56	52	112	26	36
		83%	84%	73%	56%	85%	63%	80%	69%	82%	89%	92%	86%	94%
Decreased slightly	(-1.0)	28	25	3	4	24	2	4	13	*	4	2	1	1
		5%	5%	5%	9%	5%	12%	6%	12%	1%	7%	2%	2%	2%
Decreased significantly	(-2.0)	4	4	-	-	4	-	-	-	1	-	2	-	1
		1%	1%	-	-	1%	-	-	-	2%	-	1%	-	2%
Nets														
Increased		58	45	12	14	43	5	10	19	11	3	6	4	1
		11%	10%	22%	35%	9%	25%	14%	18%	15%	5%	5%	12%	2%
Decreased		31	28	3	4	27	2	4	13	2	4	4	1	1
		6%	6%	5%	9%	6%	12%	6%	12%	3%	7%	3%	2%	3%
Mean Score		.07	.05	.24	.39	.04	.25	.13	.10	.13	-.02	.01	.13	-.02

QES Q3 2015

Q13 Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2.0)	14	7	6	7	5	2	10	4	4	10	12	1	*
		3%	3%	2%	11%	1%	20%	12%	1%	2%	3%	12%	*	2%
Increased slightly	(1.0)	44	15	28	13	31	*	12	32	18	26	15	24	4
		9%	6%	11%	21%	7%	3%	16%	7%	10%	8%	15%	6%	18%
Stayed the same	(0.0)	425	216	209	37	379	9	51	375	144	281	65	345	15
		83%	87%	79%	61%	86%	72%	65%	86%	79%	85%	65%	89%	62%
Decreased slightly	(-1.0)	28	8	19	4	24	-	4	24	15	12	7	18	2
		5%	3%	7%	6%	5%	-	5%	5%	8%	4%	7%	5%	10%
Decreased significantly	(-2.0)	4	-	2	-	3	1	1	2	2	2	-	2	2
		1%	-	1%	-	1%	5%	2%	*	1%	1%	-	*	8%
Nets														
Increased		58	23	35	20	35	3	22	36	21	36	27	25	5
		11%	9%	13%	32%	8%	23%	28%	8%	12%	11%	28%	6%	20%
Decreased		31	8	21	4	27	1	5	26	17	14	7	20	4
		6%	3%	8%	6%	6%	5%	7%	6%	9%	4%	7%	5%	18%
Mean Score		.07	.09	.07	.37	.02	.32	.32	.03	.04	.09	.33	.01	-.04

QES Q3 2015

Q14 Which of the following are more of a concern to your business than they were three months ago?

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	175	153	22	20	155	10	22	37	23	16	40	10	17	27
	34%	33%	41%	48%	33%	52%	31%	34%	34%	27%	33%	34%	43%	39%
Interest rates	123	112	10	12	110	6	27	20	6	17	33	5	7	17
	24%	24%	19%	30%	23%	34%	38%	19%	9%	29%	27%	17%	19%	24%
Exchange rates	106	90	16	13	93	11	4	30	12	14	18	5	11	17
	21%	20%	29%	32%	20%	61%	6%	28%	18%	23%	15%	17%	29%	24%
Corporate Taxation	99	89	10	6	93	1	21	21	10	13	25	4	4	17
	19%	19%	18%	16%	20%	7%	30%	20%	14%	23%	20%	13%	10%	24%
Business rates	84	70	14	12	72	4	15	24	9	8	14	6	5	17
	16%	15%	26%	29%	15%	19%	21%	23%	13%	13%	11%	18%	13%	25%
Inflation	65	60	5	5	61	3	10	15	13	8	2	9	4	10
	13%	13%	10%	12%	13%	18%	14%	14%	20%	14%	2%	28%	11%	14%
Not Stated	103	95	7	1	102	1	9	19	20	11	28	6	8	10
	20%	21%	14%	2%	22%	3%	12%	18%	29%	20%	23%	20%	21%	14%

QES Q3 2015

Q14 Which of the following are more of a concern to your business than they were three months ago?

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	175	83	93	24	146	5	32	143	50	125	37	127	11
	34%	33%	35%	40%	33%	42%	41%	33%	27%	38%	37%	33%	44%
Interest rates	123	54	68	24	92	7	26	96	42	81	30	83	10
	24%	22%	26%	39%	21%	55%	34%	22%	23%	24%	30%	21%	42%
Exchange rates	106	67	38	19	83	3	19	87	39	67	23	73	10
	21%	27%	15%	32%	19%	28%	24%	20%	21%	20%	23%	19%	42%
Corporate Taxation	99	55	44	17	79	4	17	83	41	58	23	72	4
	19%	22%	17%	27%	18%	32%	21%	19%	22%	18%	24%	18%	15%
Business rates	84	48	35	14	66	4	23	61	36	48	24	57	2
	16%	20%	13%	22%	15%	34%	30%	14%	20%	14%	25%	15%	10%
Inflation	65	27	38	10	53	3	15	50	21	45	18	45	2
	13%	11%	14%	17%	12%	23%	20%	12%	11%	13%	18%	12%	9%
Not Stated	103	46	55	7	96	*	9	94	36	66	10	90	3
	20%	19%	21%	11%	22%	3%	12%	21%	20%	20%	10%	23%	12%

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Summary table

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean score
Economic growth	514 100%	212 41%	225 44%	77 15%	.26
Unemployment	514 100%	156 30%	237 46%	121 24%	.07
Inflation (Improve = Fall / Worsen = Rise)	514 100%	47 9%	272 53%	195 38%	-.29
Interest rates (Improve = Fall / Worsen = Rise)	514 100%	46 9%	191 37%	277 54%	-.45

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Economic growth

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	212	189	23	19	193	8	33	38	22	28	61	12	11	24
		41%	41%	43%	45%	41%	41%	46%	36%	32%	48%	50%	39%	29%	34%
Stay the same	(0.0)	225	201	24	13	212	6	29	54	32	25	49	13	17	34
		44%	44%	45%	32%	45%	34%	41%	51%	47%	43%	40%	43%	43%	49%
Worsen	(-1.0)	77	71	6	9	67	5	9	15	15	5	12	6	11	11
		15%	15%	12%	23%	14%	25%	13%	14%	22%	8%	10%	18%	28%	17%
Mean Score		.26	.26	.32	.22	.27	.16	.33	.22	.10	.40	.40	.20	.01	.18

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Economic growth

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	212	101	111	28	178	6	32	180	79	133	46	162	4
		41%	41%	42%	47%	40%	48%	41%	41%	43%	40%	46%	41%	18%
Stay the same	(0.0)	225	105	120	24	198	4	33	192	78	147	33	185	7
		44%	43%	45%	39%	45%	29%	43%	44%	43%	44%	34%	47%	29%
Worsen	(-1.0)	77	41	34	8	66	3	13	64	26	51	20	44	13
		15%	17%	13%	14%	15%	23%	16%	15%	14%	15%	20%	11%	53%
Mean Score		.26	.24	.29	.33	.25	.24	.25	.27	.29	.25	.27	.30	-.35

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Inflation (Improve = Fall / Worsen = Rise)

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	47	38	9	5	42	2	8	12	6	7	7	3	4	8
		9%	8%	17%	13%	9%	10%	11%	11%	9%	12%	6%	8%	10%	12%
Stay the same	(0.0)	272	246	26	20	252	8	40	64	27	30	69	15	19	45
		53%	54%	48%	50%	53%	41%	56%	60%	40%	52%	57%	48%	50%	64%
Worsen	(-1.0)	195	175	19	15	179	9	23	32	35	21	45	13	15	17
		38%	38%	36%	37%	38%	49%	33%	30%	51%	37%	37%	44%	40%	24%
Mean Score		-29	-30	-19	-25	-29	-39	-22	-19	-42	-25	-32	-35	-30	-13

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Inflation (Improve = Fall / Worsen = Rise)

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	47	24	24	13	33	2	8	39	21	26	12	33	2
		9%	10%	9%	21%	7%	13%	10%	9%	12%	8%	13%	9%	6%
Stay the same	(0.0)	272	133	139	29	238	6	44	228	110	162	53	210	9
		53%	54%	53%	47%	54%	47%	57%	52%	60%	49%	53%	54%	36%
Worsen	(-1.0)	195	91	102	19	171	5	25	169	52	143	34	147	14
		38%	37%	38%	31%	39%	40%	33%	39%	28%	43%	34%	38%	58%
Mean Score		-29	-27	-30	-10	-31	-27	-22	-30	-16	-35	-21	-29	-52

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Interest rates (Improve = Fall / Worsen = Rise)

Base: All respondents

	Business size			Industry										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1.0)	46	37	9	38	2	12	11	2	7	6	4	2	8
		9%	8%	16%	21%	8%	10%	17%	10%	3%	12%	5%	14%	6%
Stay the same	(0.0)	191	171	20	15	176	7	23	49	26	23	35	9	19
		37%	37%	37%	36%	37%	38%	33%	46%	38%	39%	29%	28%	50%
Worsen	(-1.0)	277	252	25	18	259	10	35	47	41	28	80	18	17
		54%	55%	46%	43%	55%	52%	50%	44%	59%	49%	66%	58%	45%
Mean Score		-0.45	-0.47	-0.30	-0.23	-0.47	-0.42	-0.32	-0.34	-0.57	-0.37	-0.61	-0.44	-0.39

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Interest rates (Improve = Fall / Worsen = Rise)

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	46	20	27	13	32	2	11	35	23	23	12	33	1
		9%	8%	10%	21%	7%	13%	14%	8%	13%	7%	12%	9%	3%
Stay the same	(0.0)	191	96	95	20	166	5	31	160	73	119	36	148	7
		37%	39%	36%	33%	38%	37%	40%	37%	40%	36%	36%	38%	29%
Worsen	(-1.0)	277	131	143	28	243	6	36	241	87	190	51	209	17
		54%	53%	54%	46%	55%	49%	46%	55%	48%	57%	52%	54%	68%
Mean Score		-45	-45	-44	-25	-48	-36	-32	-47	-35	-50	-39	-45	-66

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Unemployment

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	156	140	16	12	144	4	25	31	17	20	42	10	8	23
		30%	30%	30%	30%	30%	19%	35%	29%	26%	34%	34%	34%	20%	33%
Stay the same	(0.0)	237	207	30	19	218	13	22	51	32	28	60	13	18	28
		46%	45%	56%	46%	46%	68%	31%	48%	47%	49%	49%	42%	46%	40%
Worsen	(-1.0)	121	114	8	10	111	2	24	26	19	10	20	7	13	19
		24%	25%	14%	24%	24%	12%	34%	24%	27%	17%	17%	24%	34%	27%
Mean Score		.07	.06	.16	.06	.07	.07	.01	.05	-.02	.17	.18	.10	-.14	.06

QES Q3 2015

Q15 What do you expect to happen to the following UK economic indicators over the next twelve months?

Unemployment

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	156	74	82	22	128	6	27	129	60	96	36	119	2
		30%	30%	31%	36%	29%	48%	35%	29%	33%	29%	36%	30%	7%
Stay the same	(0.0)	237	112	125	30	205	1	37	200	93	143	33	194	10
		46%	45%	47%	50%	47%	7%	47%	46%	51%	43%	33%	50%	41%
Worsen	(-1.0)	121	61	59	8	107	5	14	108	29	92	31	78	13
		24%	25%	22%	14%	24%	46%	18%	25%	16%	28%	31%	20%	52%
Mean Score		.07	.06	.09	.22	.05	.02	.18	.05	.17	.01	.05	.10	-.45

QES Q3 2015

Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

Summary table

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean score
London	514 100%	204 40%	261 51%	49 10%	.30
Company	514 100%	168 33%	299 58%	47 9%	.24

QES Q3 2015

Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

London

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	204	179	25	21	183	6	35	47	21	22	52	9	13	29
		40%	39%	47%	52%	39%	32%	49%	44%	30%	38%	43%	30%	33%	42%
Stay the same	(0.0)	261	236	25	18	243	11	33	46	37	31	63	18	21	30
		51%	51%	46%	44%	51%	59%	47%	43%	55%	54%	52%	58%	54%	43%
Worsen	(-1.0)	49	46	4	2	48	2	3	14	10	5	7	4	5	10
		10%	10%	7%	4%	10%	9%	4%	13%	15%	8%	6%	12%	14%	15%
Mean Score		.30	.29	.40	.48	.28	.23	.45	.31	.15	.29	.37	.18	.19	.27

QES Q3 2015

Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

London

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	204	103	101	32	168	4	38	166	70	134	44	155	4
		40%	42%	38%	52%	38%	30%	48%	38%	38%	40%	45%	40%	18%
Stay the same	(0.0)	261	121	139	26	230	4	33	228	102	159	44	207	10
		51%	49%	53%	43%	52%	36%	43%	52%	56%	48%	44%	53%	39%
Worsen	(-1.0)	49	22	25	3	42	4	7	42	11	39	11	28	11
		10%	9%	9%	5%	10%	35%	9%	10%	6%	12%	11%	7%	44%
Mean Score		.30	.33	.29	.47	.29	-.05	.39	.28	.33	.29	.34	.33	-.26

QES Q3 2015

Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

Company

Base: All respondents

	Business size			Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	168	144	24	18	150	8	26	39	24	17	32	11	12	28
		33%	31%	45%	44%	32%	41%	36%	36%	35%	30%	26%	36%	31%	40%
Stay the same	(0.0)	299	272	27	18	281	9	40	61	36	33	80	17	23	36
		58%	59%	50%	45%	59%	50%	56%	57%	52%	57%	66%	57%	59%	53%
Worsen	(-1.0)	47	44	2	5	42	2	6	7	9	8	9	2	4	5
		9%	10%	5%	11%	9%	9%	8%	7%	13%	13%	8%	7%	10%	8%
Mean Score		.24	.22	.41	.33	.23	.32	.28	.29	.22	.17	.19	.29	.20	.32

QES Q3 2015

Q16 Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

Company

Base: All respondents

	Location		Expected changes in workforce size			Past recruitment		Capacity		Expected prices				
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29	
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1.0)	168	87	81	40	127	2	35	133	69	99	48	116	4
		33%	35%	31%	66%	29%	14%	45%	31%	38%	30%	49%	30%	16%
Stay the same	(0.0)	299	141	159	20	277	2	37	263	108	191	45	247	7
		58%	57%	60%	33%	63%	17%	47%	60%	59%	58%	46%	63%	28%
Worsen	(-1.0)	47	19	25	1	38	8	6	40	5	41	6	27	14
		9%	8%	10%	1%	9%	69%	8%	9%	3%	12%	6%	7%	56%
Mean Score		.24	.27	.21	.65	.20	-.55	.37	.21	.35	.17	.43	.23	-.40