

LCCI – QES Q2 2016

METHODOLOGY NOTE

ComRes interviewed 508 London business decision makers online between 16th May and 6th June 2016. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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To commission a voting intention poll or a public opinion survey please contact Tom Mludzinski: Tom.Mludzinski@comres.co.uk

To register for Pollwatch, a monthly newsletter update on the polls, please email: pollwatch@comres.co.uk

QES Q2 2016

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Base: All respondents	

QES Q2 2016**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	429	388	41	14	56	95	54	45	105	26	34	35	394
	85%	85%	78%	79%	79%	90%	80%	77%	88%	86%	91%	81%	85%
						g					g		
Control of or having a say in operational decisions	440	397	44	15	57	86	59	51	109	28	35	32	408
	87%	87%	82%	82%	81%	82%	87%	89%	90%	93%	91%	73%	88%
												k	k
Recruitment (hiring new staff on a permanent or temporary basis)	240	209	31	6	30	48	28	28	66	18	18	16	224
	47%	46%	59%	30%	43%	45%	41%	48%	55%	58%	46%	37%	48%
			a										
Directly managing one or more employees	226	189	37	6	38	43	24	27	57	15	13	16	209
	44%	41%	69%	33%	54%	41%	36%	47%	48%	51%	35%	38%	45%
			a		j								
IT systems	277	258	19	9	34	48	45	23	86	13	19	15	261
	54%	57%	36%	49%	48%	46%	66%	40%	71%	43%	51%	35%	56%
		b					egi		degij			k	k
Procurement / supply chain management	271	249	22	12	36	60	37	24	73	12	15	24	246
	53%	55%	41%	67%	51%	58%	55%	42%	61%	40%	39%	56%	53%
		b				ij			gij				

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	429	225	204	52	362	16	67	362	154	275	95	319	15
	85%	84%	85%	78%	86%	70%	77%	86%	83%	86%	89%	84%	75%
					c			f					
Control of or having a say in operational decisions	440	228	212	56	366	18	71	369	153	287	92	328	20
	87%	85%	88%	84%	87%	81%	82%	87%	82%	89%	86%	86%	98%
										h			
Recruitment (hiring new staff on a permanent or temporary basis)	240	120	120	35	197	9	55	186	86	154	60	169	11
	47%	45%	50%	52%	47%	42%	63%	44%	46%	48%	56%	44%	56%
							g				k		
Directly managing one or more employees	226	114	111	37	179	9	61	165	93	133	57	158	11
	44%	43%	46%	56%	43%	42%	70%	39%	50%	41%	53%	41%	53%
				d			g				k		
IT systems	277	138	138	27	244	6	32	245	93	184	60	206	11
	54%	52%	58%	41%	58%	26%	37%	58%	50%	57%	56%	54%	56%
					c			f					
Procurement / supply chain management	271	130	141	32	228	10	35	235	89	181	60	200	11
	53%	48%	59%	48%	54%	45%	40%	56%	48%	56%	56%	52%	53%
			a					f					
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**S2.Please choose the region you currently work in.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**S2.Please choose the region you currently work in.**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	206	206	-	8	18	48	32	14	55	11	20	17	190
	41%	45%	-	46%	25%	45%	48%	24%	46%	37%	53%	38%	41%
		b			dg	dg		dg		dg		dg	
1-9	249	249	-	8	46	50	27	36	55	13	13	22	227
	49%	55%	-	46%	65%	48%	40%	63%	46%	42%	35%	49%	49%
		b			efhij			fhij					
10-19	28	-	28	1	4	5	4	4	6	2	1	4	24
	5%	-	53%	5%	6%	5%	5%	8%	5%	8%	4%	9%	5%
			a										
20-49	14	-	14	*	1	1	2	1	4	3	2	*	14
	3%	-	27%	2%	1%	1%	3%	3%	3%	9%	6%	1%	3%
			a							e			
50-99	5	-	5	-	1	1	1	*	1	*	1	*	5
	1%	-	10%	-	1%	1%	1%	1%	1%	1%	2%	1%	1%
			a										
100-199	1	-	1	-	*	-	-	-	*	1	-	*	1
	*	-	2%	-	1%	-	-	-	*	2%	-	1%	*
			a										
200-249	2	-	2	-	-	*	1	*	-	-	-	-	2
	*	-	3%	-	-	*	2%	1%	-	-	-	-	*
			a										
250-499	*	-	*	-	-	-	-	-	-	*	-	-	*
	*	-	*	-	-	-	-	-	-	1%	-	-	*
500+	2	-	2	-	*	*	1	1	-	*	-	*	2
	*	-	4%	-	*	*	1%	2%	-	1%	-	1%	*
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS													
Net: More than 9	53	-	53	1	7	7	8	7	11	7	5	5	47
	10%	-	100%	8%	10%	7%	12%	13%	9%	22%	12%	13%	10%
			a							eh			
BCC NETS													
Net: 0-19	483	455	28	18	68	103	63	55	116	26	35	42	441
	95%	100%	53%	98%	97%	98%	93%	95%	96%	86%	92%	97%	95%
		b				i			i				
Net: 20-199	21	-	21	*	2	2	3	2	5	4	3	1	19
	4%	-	39%	2%	3%	2%	4%	3%	4%	12%	8%	3%	4%
			a							egh			
Net: 200-499	2	-	2	-	-	*	1	*	-	*	-	-	2
	*	-	4%	-	-	*	2%	1%	-	1%	-	-	*
			a										
Net: 500+	2	-	2	-	*	*	1	1	-	*	-	*	2
	*	-	4%	-	*	*	1%	2%	-	1%	-	1%	*
			a										
ONS NETS													
Net: 0-9	455	455	-	17	64	98	59	50	110	23	34	38	417
	90%	100%	-	92%	90%	93%	88%	87%	91%	78%	88%	87%	90%
		b				i			i				
Net: 10-19	28	-	28	1	4	5	4	4	6	2	1	4	24
	5%	-	53%	5%	6%	5%	5%	8%	5%	8%	4%	9%	5%
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 20-49	14	-	14	*	1	1	2	1	4	3	2	*	14
	3%	-	27%	2%	1%	1%	3%	3%	3%	9%	6%	1%	3%
			a							e			
Net: 50-99	5	-	5	-	1	1	1	*	1	*	1	*	5
	1%	-	10%	-	1%	1%	1%	1%	1%	1%	2%	1%	1%
			a										
Net: 100-249	3	-	3	-	*	*	1	*	*	1	-	*	3
	1%	-	6%	-	1%	*	2%	1%	*	2%	-	1%	1%
			a										
Net: 250+	3	-	3	-	*	*	1	1	-	*	-	*	2
	1%	-	5%	-	*	*	1%	2%	-	2%	-	1%	*
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D1. How many people does your company employ?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	206	103	104	12	193	2	7	199	66	140	38	156	12
	41%	38%	43%	18%	46%	9%	8%	47%	35%	44%	36%	41%	57%
				c			f						
1-9	249	129	120	37	195	17	47	202	93	156	58	184	7
	49%	48%	50%	55%	47%	76%	54%	48%	50%	49%	54%	48%	34%
10-19	28	19	9	9	17	2	15	13	13	15	7	20	1
	5%	7%	4%	14%	4%	7%	18%	3%	7%	5%	6%	5%	5%
				d			g						
20-49	14	10	4	5	8	1	10	4	9	5	2	12	-
	3%	4%	2%	8%	2%	4%	12%	1%	5%	2%	2%	3%	-
				d			g		i				
50-99	5	3	3	1	4	1	3	3	3	2	*	4	*
	1%	1%	1%	1%	1%	3%	3%	1%	2%	1%	*	1%	2%
							g						
100-199	1	1	*	1	1	-	1	-	1	*	-	1	*
	*	*	*	1%	*	-	1%	-	1%	*	-	*	2%
							g						
200-249	2	1	*	1	*	-	2	-	1	1	1	1	-
	*	1%	*	2%	*	-	2%	-	*	*	1%	*	-
				d			g						
250-499	*	*	-	-	*	-	-	*	*	-	-	*	-
	*	*	-	-	*	-	-	*	*	-	-	*	-
500+	2	1	1	1	1	*	2	1	1	1	1	2	-
	*	*	*	2%	*	1%	2%	*	1%	*	1%	*	-
				d			g						
NETS													
Net: More than 9	53	36	16	18	31	3	33	20	28	25	11	40	2
	10%	14%	7%	27%	7%	15%	38%	5%	15%	8%	10%	11%	8%
		b		d			g		i				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D1. How many people does your company employ?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
BCC NETS													
Net: 0-19	483	251	232	58	405	20	69	414	172	312	103	361	20
	95%	94%	97%	86%	97%	92%	80%	98%	92%	97%	96%	95%	96%
				c	c		f	f	h	h			
Net: 20-199	21	14	7	6	13	2	14	6	13	7	2	18	1
	4%	5%	3%	10%	3%	7%	17%	1%	7%	2%	2%	5%	4%
				d			g		i				
Net: 200-499	2	2	*	1	1	-	2	*	1	1	1	1	-
	*	1%	*	2%	*	-	2%	*	1%	*	1%	*	-
				d			g						
Net: 500+	2	1	1	1	1	*	2	1	1	1	1	2	-
	*	*	*	2%	*	1%	2%	*	1%	*	1%	*	-
				d			g						
ONS NETS													
Net: 0-9	455	232	224	49	388	19	54	401	159	297	96	340	19
	90%	86%	93%	73%	93%	85%	62%	95%	85%	92%	90%	89%	92%
			a	c	c		f	f	h	h			
Net: 10-19	28	19	9	9	17	2	15	13	13	15	7	20	1
	5%	7%	4%	14%	4%	7%	18%	3%	7%	5%	6%	5%	5%
				d			g						
Net: 20-49	14	10	4	5	8	1	10	4	9	5	2	12	-
	3%	4%	2%	8%	2%	4%	12%	1%	5%	2%	2%	3%	-
				d			g		i				
Net: 50-99	5	3	3	1	4	1	3	3	3	2	*	4	*
	1%	1%	1%	1%	1%	3%	3%	1%	2%	1%	*	1%	2%
				g			g						
Net: 100-249	3	2	1	2	1	-	3	-	2	1	1	2	*
	1%	1%	*	3%	*	-	4%	-	1%	*	1%	*	2%
				d			g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D1. How many people does your company employ?**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Net: 250+

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 250+	3	2	1	1	1	*	2	1	1	1	2	-	-
	1%	1%	*	2%	*	1%	2%	*	1%	*	1%	*	-

QES Q2 2016

D2. Which of the following best describes your company sector?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	1	-	1	1	-	-	-	-	-	-	-	1	-
	*	-	2%	5%	-	-	-	-	-	-	-	2%	-
		a									l		
Production	17	17	*	17	-	-	-	-	-	-	-	17	-
	3%	4%	1%	95%	-	-	-	-	-	-	-	40%	-
											l		
Construction	25	21	4	-	25	-	-	-	-	-	-	25	-
	5%	5%	8%	-	36%	-	-	-	-	-	-	58%	-
					efghij						l		
Motor trades	7	7	-	-	-	7	-	-	-	-	-	-	7
	1%	1%	-	-	-	6%	-	-	-	-	-	-	1%
						ghj							
Wholesale	21	18	3	-	-	21	-	-	-	-	-	-	21
	4%	4%	6%	-	-	20%	-	-	-	-	-	-	4%
						dfghij							
Retail	48	45	3	-	-	48	-	-	-	-	-	-	48
	9%	10%	5%	-	-	45%	-	-	-	-	-	-	10%
						dfghij							k
Transport & storage (inc. postal)	9	8	1	-	-	9	-	-	-	-	-	-	9
	2%	2%	1%	-	-	8%	-	-	-	-	-	-	2%
						dfghij							
Accommodation & food services	21	20	1	-	-	21	-	-	-	-	-	-	21
	4%	4%	2%	-	-	20%	-	-	-	-	-	-	5%
						dfghij							

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Information & communication	68	59	8	-	-	-	68	-	-	-	-	-	68
	13%	13%	15%	-	-	-	100%	-	-	-	-	-	15%
							deghij						k
Finance & insurance	22	19	3	-	-	-	-	22	-	-	-	-	22
	4%	4%	5%	-	-	-	-	38%	-	-	-	-	5%
								defhij					
Property	45	43	3	-	45	-	-	-	-	-	-	-	45
	9%	9%	5%	-	64%	-	-	-	-	-	-	-	10%
					efghij								
Professional, scientific & technical	120	110	11	-	-	-	-	-	120	-	-	-	120
	24%	24%	20%	-	-	-	-	-	100%	-	-	-	26%
									defgij				k
Business administration and support services	36	31	5	-	-	-	-	36	-	-	-	-	36
	7%	7%	9%	-	-	-	-	62%	-	-	-	-	8%
								defhij					
Public administration and defence	2	1	1	-	-	-	-	-	-	2	-	-	2
	*	*	2%	-	-	-	-	-	-	7%	-	-	*
			a							eghj			
Education	15	13	2	-	-	-	-	-	-	15	-	-	15
	3%	3%	3%	-	-	-	-	-	-	50%	-	-	3%
										defghj			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Health	13	9	4	-	-	-	-	-	-	13	-	-	13
	3%	2%	7%	-	-	-	-	-	-	43%	-	-	3%
			a							defghj			
Arts, entertainment, recreation and other services	38	34	5	-	-	-	-	-	-	-	38	-	38
	7%	7%	9%	-	-	-	-	-	-	-	100%	-	8%
										defghi			
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	44	38	5	18	25	-	-	-	-	-	-	44	-
	9%	8%	10%	100%	36%	-	-	-	-	-	-	100%	-
					efghij							l	
Net: Services	464	417	47	-	45	105	68	58	120	30	38	-	464
	91%	92%	90%	-	64%	100%	100%	100%	100%	100%	100%	-	100%
					d	d	d	d	d	d	d	k	
Net: Agriculture, forestry & fishing / production	18	17	1	18	-	-	-	-	-	-	-	18	-
	4%	4%	3%	100%	-	-	-	-	-	-	-	42%	-
												l	
Net: Construction / property	71	64	7	-	71	-	-	-	-	-	-	25	45
	14%	14%	13%	-	100%	-	-	-	-	-	-	58%	10%
					efghij							l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	105	98	7	-	-	105	-	-	-	-	-	-	105
	21%	22%	14%	-	-	100%	-	-	-	-	-	-	23%
						dfghij							k
Net: Finance & insurance/ Business administration & support services	58	50	7	-	-	-	-	58	-	-	-	-	58
	11%	11%	14%	-	-	-	-	100%	-	-	-	-	12%
								defhij					k
Net: Public administration and defence / education / health	30	23	7	-	-	-	-	-	-	30	-	-	30
	6%	5%	12%	-	-	-	-	-	-	100%	-	-	6%
			a							defghj			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	1	1	-	-	*	*	-	1	*	*	-	1	-
	*	*	-	-	*	2%	-	*	*	*	-	*	-
Production	17	5	12	8	9	-	2	16	3	14	3	14	-
	3%	2%	5%	13%	2%	-	2%	4%	2%	4%	3%	4%	-
			a	d									
Construction	25	14	12	8	18	-	11	14	13	12	6	19	*
	5%	5%	5%	12%	4%	-	13%	3%	7%	4%	5%	5%	2%
			d				g						
Motor trades	7	1	5	-	5	1	1	5	-	7	3	3	1
	1%	1%	2%	-	1%	6%	2%	1%	-	2%	3%	1%	7%
										h			
Wholesale	21	13	8	2	17	2	5	16	3	18	8	11	2
	4%	5%	3%	3%	4%	8%	6%	4%	2%	5%	7%	3%	9%
										h	k		
Retail	48	22	25	3	43	1	5	43	17	31	14	29	4
	9%	8%	11%	5%	10%	6%	5%	10%	9%	10%	13%	8%	20%
Transport & storage (inc. postal)	9	2	7	2	7	-	2	7	5	4	2	6	1
	2%	1%	3%	3%	2%	-	2%	2%	3%	1%	2%	2%	7%
			a										
Accommodation & food services	21	14	7	4	16	1	5	16	10	11	1	17	3
	4%	5%	3%	6%	4%	6%	6%	4%	5%	4%	1%	5%	13%
Information & communication	68	35	32	9	55	3	11	57	26	42	10	57	-
	13%	13%	13%	14%	13%	13%	13%	13%	14%	13%	10%	15%	-
Finance & insurance	22	13	9	6	16	*	4	18	6	16	3	19	-
	4%	5%	4%	8%	4%	1%	5%	4%	3%	5%	2%	5%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Property	45	27	18	4	42	-	4	41	17	28	15	30	*
	9%	10%	8%	6%	10%	-	5%	10%	9%	9%	14%	8%	2%
											k		
Professional, scientific & technical	120	63	58	8	102	10	16	105	50	71	22	96	3
	24%	23%	24%	12%	24%	46%	18%	25%	27%	22%	20%	25%	15%
					c								
Business administration and support services	36	19	17	3	32	1	4	31	8	28	4	31	1
	7%	7%	7%	5%	8%	4%	5%	7%	4%	9%	4%	8%	4%
Public administration and defence	2	1	1	-	2	-	1	1	2	*	-	2	-
	*	*	*	-	*	-	1%	*	1%	*	-	1%	-
Education	15	6	9	*	15	-	3	12	8	7	3	11	1
	3%	2%	4%	*	3%	-	3%	3%	4%	2%	3%	3%	4%
Health	13	6	7	3	9	1	6	7	6	7	3	9	1
	3%	2%	3%	5%	2%	4%	7%	2%	3%	2%	3%	2%	4%
							g						
Arts, entertainment, recreation and other services	38	25	13	5	32	1	6	32	13	25	10	25	3
	7%	9%	5%	8%	8%	5%	7%	8%	7%	8%	9%	7%	13%
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	44	20	24	16	27	*	13	31	17	26	9	34	*
	9%	7%	10%	24%	6%	2%	15%	7%	9%	8%	8%	9%	2%
				d			g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Services	464	248	216	51	392	22	74	391	170	295	98	347	20
	91%	93%	90%	76%	94%	98%	85%	93%	91%	92%	92%	91%	98%
				c				f					
Net: Agriculture, forestry & fishing / production	18	6	12	8	9	*	2	17	4	14	3	15	-
	4%	2%	5%	13%	2%	2%	2%	4%	2%	5%	3%	4%	-
				d									
Net: Construction / property	71	41	30	11	59	-	15	55	30	40	21	49	1
	14%	15%	12%	17%	14%	-	18%	13%	16%	13%	19%	13%	4%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	105	53	52	11	88	6	19	87	35	71	27	66	11
	21%	20%	22%	17%	21%	26%	21%	21%	19%	22%	26%	17%	56%
Net: Finance & insurance/ Business administration & support services	58	32	26	9	48	1	9	49	14	44	7	50	1
	11%	12%	11%	13%	11%	5%	10%	12%	8%	14%	7%	13%	4%
									h				
Net: Public administration and defence / education / health	30	14	16	4	25	1	10	20	16	14	6	22	2
	6%	5%	7%	6%	6%	4%	12%	5%	8%	4%	6%	6%	8%
							g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016

D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	2	1	*	-	-	-	-	-	1	*	-	-	2
	*	*	1%	-	-	-	-	-	1%	1%	-	-	*
Barnet	30	29	1	3	4	4	2	3	9	4	1	5	25
	6%	6%	2%	18%	5%	4%	3%	5%	8%	13%	3%	11%	5%
Bexley	5	5	-	-	-	1	-	2	-	1	1	-	5
	1%	1%	-	-	-	1%	-	3%	-	3%	4%	-	1%
Brent	14	13	1	-	2	2	-	-	7	1	3	2	13
	3%	3%	2%	-	2%	2%	-	-	6%	5%	7%	4%	3%
Bromley	7	6	1	-	2	-	-	2	3	*	-	-	7
	1%	1%	2%	-	2%	-	-	4%	3%	1%	-	-	2%
City of London	29	21	8	2	2	6	3	4	10	1	1	4	25
	6%	5%	15%	9%	3%	6%	4%	6%	8%	4%	3%	9%	5%
City of Westminster	36	28	8	*	9	7	3	6	6	1	4	*	35
	7%	6%	15%	2%	13%	6%	4%	10%	5%	3%	10%	1%	8%
Camden	38	33	5	2	5	2	9	4	11	3	2	4	34
	7%	7%	9%	9%	8%	2%	13%	8%	9%	9%	5%	9%	7%
Croydon	15	14	2	2	3	1	6	1	3	*	-	2	14
	3%	3%	3%	9%	5%	1%	8%	2%	2%	1%	-	4%	3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Ealing	12 2%	9 2%	3 5% a	- -	2 2%	2 2%	1 1%	1 2%	3 3%	2 6%	1 3%	- -	12 2%
Enfield	9 2%	8 2%	* 1%	2 9%	2 3%	- -	2 3%	1 2%	1 1%	1 3%	- -	3 8% l	5 1%
Greenwich	14 3%	13 3%	2 3%	- -	2 2%	6 6%	1 1%	1 2%	4 3%	1 3%	- -	- -	14 3%
Hackney	16 3%	15 3%	1 2%	- -	- -	3 3%	4 6%	4 6%	3 2%	- -	3 8% di	- -	16 3%
Hammersmith and Fulham	14 3%	12 3%	2 3%	2 9%	1 1%	4 4%	- -	3 5%	4 4%	- -	- -	3 6%	12 2%
Haringey	15 3%	14 3%	1 2%	- -	5 7% h	1 1%	- -	3 5% h	* *	1 4%	4 11% efh	2 4%	13 3%
Harrow	19 4%	17 4%	2 4%	* 3%	2 2%	6 6%	5 8%	2 3%	4 3%	- -	1 2%	* 1%	19 4%
Havering	11 2%	11 2%	- -	3 18%	2 2%	1 1%	3 5% h	1 2%	- -	- -	- -	3 8% l	7 2%
Hillingdon	9 2%	9 2%	- -	- -	- -	3 3%	2 3%	1 2%	3 2%	- -	1 2%	- -	9 2%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hounslow	12 2%	11 2%	1 1%	- -	- -	1 1%	- -	1 2%	4 4%	4 13%	1 2%	- -	12 2%
Islington	17 3%	15 3%	2 4%	- -	- -	6 6%	2 3%	- -	6 5%	1 3%	2 4%	- -	17 4%
Kensington and Chelsea	14 3%	14 3%	* 1%	- -	5 7%	- -	- -	2 3%	5 4%	- -	2 6%	- -	14 3%
Kingston upon Thames	10 2%	9 2%	* 1%	- -	2 2%	1 1%	- -	1 2%	5 4%	* 1%	- -	2 4%	8 2%
Lambeth	22 4%	20 4%	1 3%	- -	2 2%	8 8%	6 9%	1 2%	- -	2 8%	2 5%	- -	22 5%
Lewisham	11 2%	10 2%	1 2%	- -	2 3%	1 1%	2 3%	1 2%	1 1%	1 4%	3 7%	* 1%	11 2%
Merton	15 3%	14 3%	1 2%	- -	2 2%	4 4%	2 3%	4 6%	4 3%	- -	1 3%	2 4%	14 3%
Newham	5 1%	4 1%	* *	- -	2 2%	2 2%	- -	- -	1 1%	- -	- -	2 4%	3 1%
Redbridge	14 3%	13 3%	2 3%	2 9%	1 2%	3 3%	5 8%	2 3%	* *	- -	1 4%	2 4%	12 3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Richmond upon Thames	17	17	*	-	2	10	2	3	2	-	-	2	16
	3%	4%	1%	-	2%	9%	3%	5%	1%	-	-	4%	3%
						hij							
Southwark	18	14	4	*	3	4	4	1	4	2	1	3	15
	4%	3%	8%	3%	4%	3%	6%	2%	4%	6%	2%	7%	3%
			a										
Sutton	12	12	-	-	5	1	2	1	-	2	2	2	11
	2%	3%	-	-	7%	1%	3%	2%	-	5%	5%	4%	2%
					h					h	h		
Tower Hamlets	13	10	3	-	4	4	*	1	2	1	*	2	11
	3%	2%	5%	-	5%	4%	1%	2%	2%	3%	1%	5%	2%
Waltham Forest	13	13	-	-	-	5	2	1	4	-	1	-	13
	3%	3%	-	-	-	5%	3%	2%	3%	-	2%	-	3%
Wandsworth	21	21	1	-	2	5	2	2	8	1	1	-	21
	4%	5%	1%	-	2%	5%	3%	3%	7%	3%	4%	-	5%
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner city	268	232	36	6	41	53	35	32	63	14	25	20	248
	53%	51%	69%	33%	58%	50%	52%	54%	52%	45%	66%	45%	53%
			a								i		
Net: Outer city	240	224	16	12	30	52	32	26	58	16	13	24	216
	47%	49%	31%	67%	42%	50%	48%	46%	48%	55%	34%	55%	47%
		b								j			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	2	-	2	-	2	-	-	2	*	1	-	2	-
	*	-	1%	-	*	-	-	*	*	*	-	*	-
Barnet	30	-	30	2	25	3	3	27	6	24	10	19	1
	6%	-	13%	4%	6%	12%	4%	6%	3%	8%	9%	5%	6%
			a							h			
Bexley	5	-	5	-	5	-	-	5	-	5	-	5	-
	1%	-	2%	-	1%	-	-	1%	-	2%	-	1%	-
			a										
Brent	14	-	14	2	11	1	4	10	5	9	4	9	1
	3%	-	6%	3%	3%	6%	4%	2%	3%	3%	4%	2%	3%
			a										
Bromley	7	-	7	-	7	-	2	5	3	4	-	7	-
	1%	-	3%	-	2%	-	2%	1%	2%	1%	-	2%	-
			a										
City of London	29	29	-	7	20	2	14	14	17	12	11	13	5
	6%	11%	-	10%	5%	7%	17%	3%	9%	4%	10%	3%	24%
		b		d			g		i		k		
City of Westminster	36	36	-	6	29	1	6	29	16	19	7	28	1
	7%	13%	-	9%	7%	5%	7%	7%	9%	6%	6%	7%	3%
		b											
Camden	38	38	-	4	33	1	8	29	16	22	5	33	-
	7%	14%	-	6%	8%	6%	9%	7%	9%	7%	4%	9%	-
		b											
Croydon	15	-	15	2	13	-	3	13	7	9	*	14	*
	3%	-	6%	3%	3%	-	3%	3%	4%	3%	*	4%	2%
			a										
Ealing	12	-	12	1	10	*	3	9	4	8	1	9	1
	2%	-	5%	2%	2%	2%	3%	2%	2%	2%	1%	2%	7%
			a										

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Enfield	9	-	9	2	7	-	2	6	5	3	3	5	-
	2%	-	4% a	2%	2%	-	3%	1%	3%	1%	3%	1%	-
Greenwich	14	-	14	1	10	3	2	13	7	8	5	10	-
	3%	-	6% a	2%	2%	12%	2%	3%	4%	2%	4%	3%	-
Hackney	16	16	-	3	10	2	1	14	5	11	*	14	1
	3%	6% b	-	5%	2%	10%	2%	3%	3%	3%	*	4%	7%
Hammersmith and Fulham	14	14	-	4	8	1	3	11	5	9	1	12	*
	3%	5% b	-	6% d	2%	6%	4%	3%	3%	3%	1%	3%	2%
Haringey	15	15	-	*	15	-	2	13	6	8	4	10	1
	3%	6% b	-	1%	3%	-	2%	3%	3%	3%	4%	3%	3%
Harrow	19	-	19	*	19	-	1	18	7	12	4	15	-
	4%	-	8% a	1%	5%	-	1%	4%	4%	4%	4%	4%	-
Havering	11	-	11	1	10	-	1	10	1	9	2	9	-
	2%	-	4% a	1%	2%	-	1%	2%	1%	3%	2%	2%	-
Hillingdon	9	-	9	-	9	-	-	9	-	9	-	6	3
	2%	-	4% a	-	2%	-	-	2%	-	3% h	-	2%	13%
Hounslow	12	-	12	2	10	-	2	9	3	8	2	10	-
	2%	-	5% a	2%	2%	-	2%	2%	2%	3%	2%	3%	-
Islington	17	17	-	3	14	-	3	14	8	9	2	14	-
	3%	6% b	-	4%	3%	-	3%	3%	4%	3%	2%	4%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Kensington and Chelsea	14	14	-	2	13	-	*	14	6	8	3	11	1
	3%	5%	-	2%	3%	-	*	3%	3%	3%	3%	3%	3%
		b											
Kingston upon Thames	10	-	10	*	9	-	2	8	2	8	1	8	-
	2%	-	4%	*	2%	-	2%	2%	1%	2%	1%	2%	-
		a											
Lambeth	22	22	-	2	19	1	2	19	8	14	6	16	-
	4%	8%	-	3%	5%	3%	2%	5%	4%	4%	5%	4%	-
		b											
Lewisham	11	11	-	1	10	-	2	9	6	5	3	8	-
	2%	4%	-	2%	2%	-	3%	2%	3%	2%	3%	2%	-
		b											
Merton	15	-	15	3	11	1	2	14	2	14	1	14	-
	3%	-	6%	4%	3%	6%	2%	3%	1%	4%	1%	4%	-
		a								h			
Newham	5	5	-	*	4	-	-	5	2	3	-	5	-
	1%	2%	-	*	1%	-	-	1%	1%	1%	-	1%	-
		b											
Redbridge	14	-	14	3	10	1	1	13	5	9	6	8	1
	3%	-	6%	4%	2%	6%	1%	3%	3%	3%	5%	2%	4%
		a											
Richmond upon Thames	17	-	17	-	16	2	-	17	8	10	5	12	-
	3%	-	7%	-	4%	8%	-	4%	4%	3%	5%	3%	-
		a						f					
Southwark	18	18	-	6	13	*	5	14	8	10	7	12	-
	4%	7%	-	8%	3%	2%	5%	3%	4%	3%	6%	3%	-
		b		d									
Sutton	12	-	12	3	9	-	2	10	6	6	5	8	-
	2%	-	5%	5%	2%	-	3%	2%	3%	2%	4%	2%	-
		a											

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Tower Hamlets	13	13	-	*	12	1	4	9	3	10	1	10	2
	3%	5%	-	1%	3%	3%	4%	2%	2%	3%	1%	3%	8%
		b											
Waltham Forest	13	-	13	1	10	1	1	11	2	11	3	9	1
	3%	-	5%	2%	2%	6%	2%	3%	1%	3%	3%	2%	7%
		a											
Wandsworth	21	21	-	4	18	-	5	17	6	15	5	15	1
	4%	8%	-	6%	4%	-	6%	4%	3%	5%	5%	4%	7%
		b											
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner city	268	268	-	43	216	9	57	211	112	156	55	201	12
	53%	100%	-	64%	52%	42%	65%	50%	60%	48%	52%	53%	57%
		b		d			g		i				
Net: Outer city	240	-	240	24	203	13	30	210	75	166	52	180	9
	47%	-	100%	36%	48%	58%	35%	50%	40%	52%	48%	47%	43%
		a		c			f		h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016

Q1_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	Mean
Cashflow	508	109	282	117	*
	100%	21%	55%	23%	
Domestic sales	508	101	298	109	*
	100%	20%	59%	21%	
Business domestic orders	508	81	324	103	*
	100%	16%	64%	20%	
Employment	508	43	432	33	*
	100%	8%	85%	6%	

QES Q2 2016**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	101	86	15	-	9	28	14	12	26	5	7	95
		20%	19%	28%	-	13%	26%	21%	20%	21%	18%	19%	20%
			a										
Same	(0)	298	265	33	14	53	40	37	36	74	19	25	272
		59%	58%	63%	79%	75%	38%	55%	62%	62%	64%	65%	61%
					ef		e	e	e	e	e	e	58%
Down	(-1)	109	104	5	4	9	38	16	10	20	5	6	98
		21%	23%	9%	21%	12%	36%	24%	18%	17%	18%	16%	24%
			b				dghij						21%
Mean score	*	*	.2	-2	*	-.1	*	*	*	*	*	-.1	*
			a										
Standard deviation	.64	.65	.58	.42	.51	.79	.67	.62	.62	.61	.60	.62	.64
Standard error	.03	.03	.05	.12	.07	.08	.09	.07	.06	.09	.07	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Domestic sales

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	101	64	38	30	70	1	37	64	48	53	30	69	2
		20%	24%	16%	45%	17%	4%	43%	15%	26%	16%	28%	18%	8%
			b		d		g		i		k			
Same	(0)	298	155	143	32	259	7	41	257	118	180	56	239	3
		59%	58%	60%	49%	62%	30%	48%	61%	63%	56%	52%	63%	17%
					c		f							
Down	(-1)	109	49	59	5	89	15	8	101	21	88	21	73	15
		21%	18%	25%	7%	21%	66%	9%	24%	11%	27%	19%	19%	74%
					c		f		h					
Mean score	*	.1	-.1	.4	*	-.6	.3	-.1	.1	-.1	.1	*	-.7	
		b		d			g		i					
Standard deviation	.64	.65	.63	.61	.62	.57	.64	.62	.59	.65	.69	.61	.64	
Standard error	.03	.04	.04	.07	.03	.12	.06	.03	.04	.04	.07	.03	.14	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016

Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	81	68	13	3	6	21	11	10	19	4	7	9	72
		16%	15%	25%	18%	8%	19%	16%	17%	16%	14%	18%	21%	15%
			a											
Same	(0)	324	290	34	9	55	57	40	36	81	21	25	24	300
		64%	64%	64%	49%	78%	54%	59%	63%	67%	70%	66%	54%	65%
					ef									
Down	(-1)	103	97	6	6	10	28	17	12	20	5	6	11	93
		20%	21%	11%	33%	14%	27%	25%	21%	17%	16%	16%	25%	20%
			b											
Mean score	*	-.1	.1	-.1	-.1	-.1	-.1	*	*	*	*	*	*	
			a											
Standard deviation	.60	.60	.59	.72	.47	.68	.64	.62	.57	.56	.59	.68	.59	
Standard error	.03	.03	.05	.20	.06	.07	.09	.07	.06	.08	.07	.12	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	81	44	37	24	57	-	29	52	42	39	30	49	1
		16%	17%	15%	36%	14%	-	34%	12%	22%	12%	28%	13%	7%
					d			g		i		k		
Same	(0)	324	182	142	36	282	6	49	274	129	194	55	263	6
		64%	68%	59%	54%	67%	26%	57%	65%	69%	60%	51%	69%	28%
			b			c				i			j	
Down	(-1)	103	42	62	7	80	17	8	96	16	88	22	68	13
		20%	16%	26%	11%	19%	74%	9%	23%	8%	27%	20%	18%	65%
				a					f		h			
Mean score	*	*	-.1	.3	-.1	-.7	.2	-.1	.1	-.1	.1	*	-.6	
		b		d			g		i		k			
Standard deviation	.60	.57	.63	.64	.57	.45	.61	.58	.54	.61	.70	.55	.63	
Standard error	.03	.03	.04	.07	.03	.09	.05	.03	.04	.03	.07	.03	.14	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	43	30	13	-	8	7	5	5	10	3	5	4	38
		8%	6%	25%	-	11%	7%	7%	9%	8%	10%	12%	10%	8%
			a											
Same	(0)	432	399	33	17	61	96	53	46	106	25	30	36	397
		85%	88%	63%	91%	86%	91%	78%	79%	88%	85%	78%	82%	85%
			b				fgj							
Down	(-1)	33	27	6	2	2	2	10	7	5	1	4	4	29
		6%	6%	12%	9%	4%	2%	15%	12%	4%	5%	10%	8%	6%
			a				deh	eh				e		
Mean score	*	*	.1	-.1	.1	*	-.1	*	*	.1	*	*	*	*
			a											
Standard deviation	.39	.35	.60	.30	.37	.29	.47	.46	.35	.39	.48	.43	.38	
Standard error	.02	.02	.05	.08	.05	.03	.06	.05	.03	.06	.06	.07	.02	

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q2 2016

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	43	25	18	23	19	*	27	16	20	23	11	30	1
		8%	9%	8%	35%	5%	2%	31%	4%	11%	7%	11%	8%	5%
					d			g						
Same	(0)	432	228	205	39	379	15	55	377	160	273	84	333	16
		85%	85%	85%	59%	90%	66%	64%	90%	85%	85%	78%	87%	78%
					c			f				j		
Down	(-1)	33	16	17	4	22	7	5	28	7	26	12	17	3
		6%	6%	7%	6%	5%	33%	5%	7%	4%	8%	11%	5%	16%
											k			
Mean score	*	*	*	.3	*	-.3	.3	*	.1	*	*	*	*	-.1
				d			g		i					
Standard deviation	.39	.39	.38	.58	.31	.51	.55	.32	.38	.39	.47	.35	.47	
Standard error	.02	.02	.03	.06	.02	.11	.05	.02	.03	.02	.05	.02	.10	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%	a	b	*c	d	e	f	g	h	i	j	k	l		
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	109	96	13	4	13	26	12	12	23	6	12	10	99
		21%	21%	24%	21%	19%	25%	18%	21%	19%	21%	31%	22%	21%
Same	(0)	282	249	33	11	50	48	33	33	69	19	18	27	255
		55%	55%	63%	58%	71%	46%	49%	58%	58%	62%	47%	62%	55%
Down	(-1)	117	110	7	4	7	31	22	12	28	5	8	7	110
		23%	24%	13%	21%	10%	29%	33%	21%	23%	17%	22%	16%	24%
		b				d		d		d				
Mean score	*	*	.1	-	.1	*	-.1	*	*	*	.1	.1	*	
		a												
Standard deviation	.67	.67	.61	.67	.53	.74	.70	.66	.65	.62	.73	.62	.67	
Standard error	.03	.03	.05	.19	.07	.08	.10	.07	.06	.09	.09	.11	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Cashflow

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	*e	f	g	h	i	j	k	*l
Significance Level: 95%													
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 109	63	45	29	79	-	31	78	52	57	36	71	2
	21%	24%	19%	44%	19%	-	35%	19%	28%	18%	34%	19%	10%
				d			g		i		k		
Same	(0) 282	148	134	31	246	5	44	238	115	167	43	234	5
	55%	55%	56%	46%	59%	24%	51%	56%	62%	52%	40%	62%	22%
				c					i		j		
Down	(-1) 117	57	61	7	94	17	12	105	20	98	28	76	14
	23%	21%	25%	10%	22%	76%	14%	25%	11%	30%	26%	20%	68%
				c				f		h			
Mean score	*	*	-.1	.3	*	-.8	.2	-.1	.2	-.1	.1	*	-.6
				d			g		i				
Standard deviation	.67	.67	.66	.66	.64	.44	.67	.66	.60	.68	.77	.62	.68
Standard error	.03	.04	.04	.07	.03	.09	.06	.03	.04	.04	.08	.03	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016

Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	508 100%	52 10%	121 24%	26 5%	309 61%	.1
Export sales	508 100%	48 9%	118 23%	30 6%	312 61%	.1

QES Q2 2016

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	48	42	6	3	2	16	8	3	11	2	4	5	43
		9%	9%	11%	18%	3%	15%	11%	6%	9%	5%	11%	12%	9%
						d								
Same	(0)	118	99	20	8	11	28	15	10	30	7	11	11	108
		23%	22%	37%	42%	16%	26%	22%	17%	25%	23%	28%	25%	23%
				a										
Down	(-1)	30	25	4	2	*	10	5	4	7	1	1	2	28
		6%	6%	8%	9%	1%	9%	7%	7%	6%	3%	2%	4%	6%
						d								
My business does not export outside the UK		312	289	23	6	57	52	40	41	73	21	23	26	286
		61%	63%	44%	30%	81%	49%	60%	70%	60%	69%	60%	59%	62%
			b			efhj			e					
Mean score		.1	.1	.1	.1	.1	.1	.1	*	.1	.1	.2	.2	.1
Standard deviation		.62	.63	.59	.64	.43	.69	.67	.67	.62	.53	.53	.61	.63
Standard error		.04	.05	.07	.21	.11	.10	.14	.13	.09	.14	.10	.16	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	48	24	24	13	34	2	15	34	18	31	13	35	*
		9%	9%	10%	19%	8%	8%	17%	8%	9%	10%	12%	9%	2%
				d			g							
Same	(0)	118	81	37	20	95	3	31	87	57	61	16	99	3
		23%	30%	15%	31%	23%	13%	36%	21%	31%	19%	15%	26%	13%
			b					g		i			j	
Down	(-1)	30	14	15	1	20	8	4	26	1	29	5	19	5
		6%	5%	6%	1%	5%	38%	5%	6%	*	9%	5%	5%	25%
										h				
My business does not export outside the UK		312	148	164	33	270	9	37	275	111	201	73	227	12
		61%	55%	68%	49%	64%	41%	43%	65%	59%	62%	68%	60%	59%
			a		c		f							
Mean score		.1	.1	.1	.3	.1	-.5	.2	.1	.2	*	.2	.1	-.6
					d					i				
Standard deviation		.62	.56	.71	.54	.60	.74	.58	.64	.44	.71	.70	.59	.63
Standard error		.04	.05	.08	.08	.05	.20	.07	.05	.05	.06	.11	.05	.21

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	52	46	6	3	2	16	9	4	12	2	5	47
		10%	10%	12%	18%	3%	15%	13%	6%	10%	5%	12%	10%
						d							
Same	(0)	121	102	19	8	9	31	15	10	31	7	10	112
		24%	22%	36%	42%	13%	30%	23%	17%	26%	23%	26%	24%
				a			d						
Down	(-1)	26	22	4	2	*	7	5	4	6	1	1	24
		5%	5%	7%	9%	1%	7%	7%	6%	5%	3%	4%	5%
My business does not export outside the UK		309	285	24	6	59	51	39	41	72	21	22	282
		61%	63%	45%	30%	83%	49%	57%	70%	60%	69%	58%	61%
			b			efhj			e	e			
Mean score		.1	.1	.1	.1	.2	.2	.1	*	.1	.1	.2	.1
Standard deviation		.61	.62	.59	.64	.49	.64	.68	.66	.60	.53	.59	.61
Standard error		.04	.05	.07	.21	.14	.09	.14	.13	.09	.14	.11	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	52	28	23	15	34	3	16	36	24	28	16	35	-
		10%	11%	10%	23%	8%	12%	19%	8%	13%	9%	15%	9%	-
				d			g							
Same	(0)	121	81	40	17	99	4	29	92	51	70	13	105	3
		24%	30%	17%	26%	24%	19%	34%	22%	27%	22%	12%	28%	16%
			b				g					j		
Down	(-1)	26	11	15	1	19	5	4	21	*	26	6	15	5
		5%	4%	6%	2%	5%	24%	5%	5%	*	8%	5%	4%	25%
										h				
My business does not export outside the UK	309	147	162	33	267	10	37	272	111	198	72	225	12	
	61%	55%	67%	49%	64%	45%	43%	65%	60%	62%	68%	59%	59%	
			a		c		f							
Mean score	.1	.1	.1	.4	.1	-.2	.2	.1	.3	*	.3	.1	-.6	
				d			i							
Standard deviation	.61	.56	.69	.58	.58	.81	.60	.61	.48	.66	.75	.56	.52	
Standard error	.04	.05	.08	.09	.05	.23	.07	.05	.05	.06	.12	.04	.17	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****SUMMARY TABLE**

Base: All exporters

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	199 100%	52 26%	121 61%	26 13%	- -	.1
Export sales	196 100%	48 25%	118 60%	30 15%	- -	.1

QES Q2 2016**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All exporters

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%	a	b	*c	*d	e	*f	*g	h	*i	*j	*k	l		
Unweighted Total	210	136	74	9	14	49	24	27	46	15	26	15	195	
Weighted Total	196	167	30	13	13	53	27	17	48	9	15	18	178	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	48	42	6	3	2	16	8	3	11	2	4	5	43
		25%	25%	20%	26%	14%	29%	28%	19%	22%	17%	26%	30%	24%
Same	(0)	118	99	20	8	11	28	15	10	30	7	11	11	108
		60%	59%	66%	60%	82%	52%	55%	57%	62%	74%	69%	61%	60%
Down	(-1)	30	25	4	2	*	10	5	4	7	1	1	2	28
		15%	15%	14%	13%	4%	19%	17%	23%	16%	9%	4%	10%	16%
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	.1	.1	.1	.1	.1	.1	*	.1	.1	.2	.2	.1	
Standard deviation	.62	.63	.59	.64	.43	.69	.67	.67	.62	.53	.53	.61	.63	
Standard error	.04	.05	.07	.21	.11	.10	.14	.13	.09	.14	.10	.16	.04	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All exporters

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	210	136	74	45	151	14	72	138	90	120	40	161	9	
Weighted Total	196	120	76	34	149	13	50	146	76	121	34	153	8	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	48	24	24	13	34	2	15	34	18	31	13	35	*
		25%	20%	31%	37%	23%	13%	29%	23%	23%	25%	37%	23%	5%
Same	(0)	118	81	37	20	95	3	31	87	57	61	16	99	3
		60%	68%	49%	60%	64%	22%	62%	60%	76%	51%	47%	65%	33%
			b						i			j		
Down	(-1)	30	14	15	1	20	8	4	26	1	29	5	19	5
		15%	12%	20%	3%	14%	65%	8%	17%	1%	24%	16%	12%	62%
						c					h			
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	.1	.1	.3	.1	-.5	.2	.1	.2	*	.2	.1	-.6	
				d					i					
Standard deviation	.62	.56	.71	.54	.60	.74	.58	.64	.44	.71	.70	.59	.63	
Standard error	.04	.05	.08	.08	.05	.20	.07	.05	.05	.06	.11	.05	.21	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All exporters

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	*c	*d	e	*f	*g	h	*i	*j	*k	l	
Unweighted Total	211	139	72	9	13	49	25	27	46	15	27	14	197
Weighted Total	199	170	29	13	12	54	29	17	49	9	16	16	183
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	52	46	6	3	2	16	9	4	12	2	5	47
		26%	27%	21%	26%	20%	29%	30%	20%	25%	17%	29%	25%
Same	(0)	121	102	19	8	9	31	15	10	31	7	10	112
		61%	60%	65%	60%	76%	58%	53%	58%	64%	74%	63%	61%
Down	(-1)	26	22	4	2	*	7	5	4	6	1	1	24
		13%	13%	13%	13%	4%	13%	17%	21%	12%	9%	8%	13%
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	.1	.1	.1	.2	.2	.1	*	.1	.1	.2	.2	.1
Standard deviation	.61	.62	.59	.64	.49	.64	.68	.66	.60	.53	.59	.64	.61
Standard error	.04	.05	.07	.21	.14	.09	.14	.13	.09	.14	.11	.17	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All exporters

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	211	136	75	45	154	12	72	139	89	122	40	162	9	
Weighted Total	199	121	78	34	152	12	50	149	75	123	35	156	8	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	52	28	23	15	34	3	16	36	24	28	16	35	-
		26%	24%	30%	45%	22%	22%	32%	24%	32%	23%	47%	23%	-
					d							k		
Same	(0)	121	81	40	17	99	4	29	92	51	70	13	105	3
		61%	67%	51%	51%	65%	35%	59%	62%	68%	57%	36%	68%	38%
			b									j		
Down	(-1)	26	11	15	1	19	5	4	21	*	26	6	15	5
		13%	9%	19%	4%	13%	43%	9%	14%	*	21%	16%	10%	62%
										h				
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	.1	.1	.1	.4	.1	-.2	.2	.1	.3	*	.3	.1	-.6	
				d					i					
Standard deviation	.61	.56	.69	.58	.58	.81	.60	.61	.48	.66	.75	.56	.52	
Standard error	.04	.05	.08	.09	.05	.23	.07	.05	.05	.06	.12	.04	.17	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	67	49	18	8	11	11	9	9	8	4	5	16	51
	13%	11%	34%	46%	16%	11%	14%	15%	7%	13%	14%	37%	11%
		a										l	
Stay the same	419	388	31	9	59	88	55	48	102	25	32	27	392
	83%	85%	59%	51%	84%	84%	82%	83%	85%	85%	83%	62%	84%
		b										k	
Fall	22	19	3	*	-	6	3	1	10	1	1	*	22
	4%	4%	6%	2%	-	6%	4%	2%	8%	3%	3%	1%	5%
								d					

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	67	43	24	67	-	-	35	32	33	34	18	48	1
	13%	16%	10%	100%	-	-	40%	8%	18%	11%	17%	13%	4%
			d				g		i				
Stay the same	419	216	203	-	419	-	49	371	149	270	84	316	19
	83%	81%	85%	-	100%	-	56%	88%	80%	84%	79%	83%	91%
			c				f						
Fall	22	9	13	-	-	22	3	19	5	17	4	17	1
	4%	3%	5%	-	-	100%	4%	4%	3%	5%	4%	4%	5%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	87	54	33	2	15	19	11	9	16	10	6	13	74
	17%	12%	62%	9%	22%	18%	16%	15%	13%	34%	15%	30%	16%
		a							efghj		l		
No	421	401	20	17	55	87	57	49	105	20	32	31	391
	83%	88%	38%	91%	78%	82%	84%	85%	87%	66%	85%	70%	84%
		b				i	i	i	i	i	i	k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	87	57	30	35	49	3	87	-	47	40	27	58	2
	17%	21%	13%	52%	12%	15%	100%	-	25%	12%	25%	15%	8%
		b		d			g		i		k		
No	421	211	210	32	371	19	-	421	140	281	80	323	19
	83%	79%	87%	48%	88%	85%	-	100%	75%	88%	75%	85%	92%
		a		c			f		h		j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Unweighted Total	128	44	84	1	16	20	16	18	24	20	13	13	115
Weighted Total	87	54	33	2	15	19	11	9	16	10	6	13	74
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	50	22	28	-	8	10	9	8	8	6	3	5	45
	58%	41%	85%	-	49%	52%	78%	86%	51%	58%	53%	39%	61%
		a											
Part-time	39	31	8	2	6	9	5	1	8	5	3	4	35
	45%	58%	23%	100%	37%	50%	48%	13%	52%	45%	53%	28%	48%
		b											
Temporary	14	7	6	-	4	2	*	1	2	1	3	3	11
	16%	14%	19%	-	23%	10%	3%	17%	13%	11%	59%	24%	14%
Permanent	11	4	6	2	2	-	1	3	2	*	1	3	7
	12%	8%	19%	100%	14%	-	6%	33%	10%	3%	23%	26%	10%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	128	85	43	53	71	4	128	-	70	58	35	91	2
Weighted Total	87	57	30	35	49	3	87	-	47	40	27	58	2
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Full-time	50	33	17	24	24	2	50	-	30	20	14	36	*
	58%	58%	56%	69%	50%	49%	58%	-	65%	49%	51%	62%	21%
			d										
Part-time	39	23	16	13	24	2	39	-	16	23	13	24	1
	45%	41%	52%	38%	49%	51%	45%	-	34%	57%	50%	41%	79%
									h				
Temporary	14	11	2	4	9	*	14	-	8	6	4	9	-
	16%	20%	8%	13%	18%	11%	16%	-	17%	15%	16%	16%	-
Permanent	11	7	3	7	3	-	11	-	5	5	4	6	-
	12%	13%	11%	21%	6%	-	12%	-	12%	13%	16%	10%	-
			d										

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Significance Level: 95%													
Unweighted Total	128	44	84	1	16	20	16	18	24	20	13	13	115
Weighted Total	87	54	33	2	15	19	11	9	16	10	6	13	74
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	47	30	17	-	7	10	6	6	9	5	3	5	43
	54%	55%	53%	-	43%	56%	58%	71%	59%	51%	53%	35%	58%
No	40	24	16	2	9	8	5	3	6	5	3	8	31
	46%	45%	47%	100%	57%	44%	42%	29%	41%	49%	47%	65%	42%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	*e	f	*g	h	i	j	k	*l	
Significance Level: 95%													
Unweighted Total	128	85	43	53	71	4	128	-	70	58	35	91	2
Weighted Total	87	57	30	35	49	3	87	-	47	40	27	58	2
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Yes	47	36	11	20	27	*	47	-	26	21	17	28	1
	54%	64%	36%	57%	55%	7%	54%	-	55%	53%	65%	49%	79%
		b											
No	40	20	19	15	22	3	40	-	21	19	9	30	*
	46%	36%	64%	43%	45%	93%	46%	-	45%	47%	35%	51%	21%
		a											

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l
Unweighted Total	69	25	44	-	7	12	8	12	13	11	6	5	64
Weighted Total	47	30	17	-	7	10	6	6	9	5	3	5	43
	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	23	16	7	-	5	4	4	2	5	2	2	3	20
	49%	54%	40%	-	68%	37%	58%	24%	57%	36%	77%	64%	48%
Professional/ managerial	16	6	11	-	2	1	4	3	4	2	1	-	16
	34%	19%	61%	-	25%	7%	57%	54%	47%	34%	23%	-	38%
Un/ semi-skilled	11	10	2	-	5	5	-	1	-	*	*	3	8
	24%	33%	9%	-	74%	47%	-	14%	-	7%	12%	72%	19%
Clerical	6	5	1	-	2	1	-	1	-	1	-	-	6
	12%	16%	7%	-	32%	13%	-	19%	-	22%	-	-	14%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	*b	c	d	*e	f	*g	h	i	*j	k	*l	
Unweighted Total	69	48	21	32	36	1	69	-	38	31	24	44	1
Weighted Total	47	36	11	20	27	*	47	-	26	21	17	28	1
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Skilled manual/ technical	23	19	4	10	13	-	23	-	12	11	10	13	-
	49%	52%	39%	49%	49%	-	49%	-	46%	53%	59%	45%	-
Professional/ managerial	16	11	5	10	6	*	16	-	10	6	8	8	-
	34%	30%	50%	51%	21%	100%	34%	-	38%	30%	46%	29%	-
				d									
Un/ semi-skilled	11	10	1	2	10	-	11	-	7	5	5	7	-
	24%	28%	10%	8%	36%	-	24%	-	26%	22%	27%	24%	-
				c									
Clerical	6	5	1	2	4	-	6	-	1	5	2	2	1
	12%	13%	11%	9%	15%	-	12%	-	3%	24%	12%	8%	100%
									h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q8_SUM. How have your investment plans changed over the past three months?****SUMMARY TABLE**

Base: All respondents

	Total	Increased	Same	Decreased	Mean
Plant and equipment	508	64	406	38	.1
	100%	13%	80%	8%	
Training	508	57	418	34	*
	100%	11%	82%	7%	

QES Q2 2016**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	64	56	8	4	15	9	9	5	13	3	6	11	53
		13%	12%	14%	21%	21%	9%	13%	9%	11%	10%	16%	26%	11%
					eg									
Same	(0)	406	365	41	14	54	85	55	47	98	25	29	32	373
		80%	80%	78%	79%	76%	80%	81%	81%	81%	83%	75%	74%	80%
Decreased	(-1)	38	34	4	-	2	11	4	6	10	2	3	-	38
		8%	8%	8%	-	3%	11%	6%	10%	8%	6%	9%	-	8%
Mean score		.1	*	.1	.2	*	.1	*	*	*	.1	.3	*	
					egh									
Standard deviation		.45	.44	.47	.42	.46	.44	.44	.44	.44	.41	.50	.44	.44
Standard error		.02	.02	.04	.12	.06	.05	.06	.05	.04	.06	.06	.07	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	64	39	25	23	39	2	24	40	32	32	27	37	-
		13%	15%	10%	34%	9%	8%	28%	9%	17%	10%	26%	10%	-
					d			g		i		k		
Same	(0)	406	210	196	43	352	10	58	348	151	255	74	321	10
		80%	78%	82%	65%	84%	47%	67%	83%	81%	79%	70%	84%	51%
					c			f				j		
Decreased	(-1)	38	19	19	*	28	10	5	34	4	34	5	23	10
		8%	7%	8%	*	7%	45%	5%	8%	2%	11%	5%	6%	49%
					c					h				
Mean score	.1	.1	*	.3	*	-.4	.2	*	.1	*	.2	*	-.5	
				d			g		i		k			
Standard deviation	.45	.46	.43	.49	.40	.64	.53	.42	.41	.46	.51	.40	.51	
Standard error	.02	.03	.03	.05	.02	.13	.05	.02	.03	.03	.05	.02	.11	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	57	45	12	7	13	4	10	4	10	7	3	14	43
		11%	10%	22%	37%	18%	4%	14%	7%	8%	22%	9%	32%	9%
			a		e		e			egh		l		
Same	(0)	418	381	36	12	56	92	52	48	105	22	32	28	390
		82%	84%	69%	63%	79%	87%	77%	84%	87%	72%	83%	64%	84%
			b		i		i		i			k		
Decreased	(-1)	34	29	5	-	2	9	6	5	6	2	3	2	32
		7%	6%	9%	-	3%	9%	9%	9%	5%	6%	8%	4%	7%
Mean score	*	*	.1	.4	.1	-.1	.1	*	*	.2	*	.3	*	
			a		eg		l			eg		l		
Standard deviation	.42	.40	.55	.50	.44	.35	.48	.41	.36	.52	.41	.53	.40	
Standard error	.02	.02	.05	.14	.06	.04	.07	.05	.03	.07	.05	.09	.02	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	*e	f	g	h	i	j	k	*l
Significance Level: 95%													
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1) 57	34	22	28	27	1	27	29	28	28	20	37	*
	11%	13%	9%	42%	6%	6%	32%	7%	15%	9%	18%	10%	2%
				d			g		i		k		
Same	(0) 418	215	203	38	368	12	56	362	151	266	83	320	14
	82%	80%	84%	57%	88%	54%	64%	86%	81%	83%	78%	84%	71%
				c			f						
Decreased	(-1) 34	19	15	1	24	9	4	30	7	27	4	24	5
	7%	7%	6%	1%	6%	40%	4%	7%	4%	8%	4%	6%	27%
										h			
Mean score	*	.1	*	.4	*	-.3	.3	*	.1	*	.1	*	-.2
				d			g		i		k		
Standard deviation	.42	.44	.39	.52	.35	.60	.53	.38	.42	.41	.45	.40	.49
Standard error	.02	.03	.03	.06	.02	.13	.05	.02	.03	.02	.04	.02	.11

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q9_SUM. Over the next twelve months what do you think will happen to your...****SUMMARY TABLE**

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	508	202	224	83	.2
	100%	40%	44%	16%	
Profitability	508	179	235	94	.2
	100%	35%	46%	18%	

QES Q2 2016**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	202	176	26	8	25	46	19	25	51	9	19	183
		40%	39%	49%	42%	35%	43%	29%	43%	42%	30%	51%	39%
			a								fi		
Stay the same	(0)	224	201	22	7	39	34	35	25	53	18	14	205
		44%	44%	42%	37%	55%	32%	52%	43%	44%	59%	37%	44%
				e			e			ej			
Decrease	(-1)	83	78	5	4	7	26	13	8	17	3	5	77
		16%	17%	9%	21%	10%	24%	19%	14%	14%	12%	13%	17%
			b			d							
Mean score		.2	.2	.4	.2	.3	.2	.1	.3	.3	.2	.4	.2
			a								f		
Standard deviation		.71	.72	.65	.79	.63	.81	.69	.71	.70	.63	.70	.71
Standard error		.03	.04	.06	.22	.09	.08	.10	.08	.07	.09	.09	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	202	117	85	51	146	4	48	154	73	129	53	146	3
		40%	44%	35%	77%	35%	19%	55%	37%	39%	40%	49%	38%	13%
					d			g				k		
Stay the same	(0)	224	119	105	14	205	4	31	192	102	122	39	178	6
		44%	44%	44%	21%	49%	19%	36%	46%	54%	38%	37%	47%	30%
					c				i					
Decrease	(-1)	83	33	50	1	68	14	8	75	12	70	15	57	12
		16%	12%	21%	2%	16%	63%	9%	18%	7%	22%	14%	15%	57%
					a	c		f		h				
Mean score	.2	.3	.1	.8	.2	-.4	.5	.2	.3	.2	.4	.2	-.4	
		b		d			g		i					
Standard deviation	.71	.68	.74	.48	.69	.80	.66	.71	.59	.77	.71	.69	.73	
Standard error	.03	.04	.05	.05	.03	.17	.06	.04	.04	.04	.07	.04	.16	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%	a	b	*c	d	e	f	g	h	i	j	k	l		
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	179	158	21	7	23	37	21	23	45	8	16	18	162
		35%	35%	40%	37%	32%	35%	31%	40%	38%	26%	41%	41%	35%
Stay the same	(0)	235	209	26	8	39	39	30	27	59	17	16	20	215
		46%	46%	49%	42%	55%	37%	45%	47%	49%	58%	41%	47%	46%
Decrease	(-1)	94	88	6	4	9	30	16	8	16	5	7	6	88
		18%	19%	11%	21%	12%	28%	24%	13%	13%	16%	18%	13%	19%
		b				dgh			e					
Mean score		.2	.3	.2	.2	.1	.3	.2	.1	.2	.3	.2	.2	
Standard deviation		.71	.72	.66	.77	.64	.80	.75	.69	.67	.65	.74	.68	.72
Standard error		.03	.04	.06	.21	.09	.08	.10	.08	.06	.09	.09	.12	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	179	101	78	48	130	2	45	134	64	115	46	132	1
		35%	38%	33%	71%	31%	7%	52%	32%	34%	36%	43%	35%	6%
					d			g						
Stay the same	(0)	235	126	109	17	213	5	31	204	102	133	38	190	7
		46%	47%	45%	25%	51%	22%	36%	48%	55%	41%	36%	50%	32%
						c			f	i			j	
Decrease	(-1)	94	41	53	2	76	16	10	84	21	73	22	59	13
		18%	15%	22%	3%	18%	71%	11%	20%	11%	23%	21%	15%	62%
					a	c			f	h				
Mean score		.2	.2	.1	.7	.1	-.6	.4	.1	.2	.1	.2	.2	-.6
					d			g						
Standard deviation		.71	.69	.73	.54	.69	.63	.69	.71	.63	.76	.77	.68	.62
Standard error		.03	.04	.05	.06	.03	.13	.06	.04	.04	.04	.08	.03	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q10. Are you operating at...**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	187	159	28	4	30	35	26	14	50	16	13	17	170
	37%	35%	53%	21%	43%	33%	38%	24%	41%	52%	33%	39%	37%
			a		g				g	egj			
Below full capacity	321	297	25	14	40	71	42	44	71	14	25	26	295
	63%	65%	47%	79%	57%	67%	62%	76%	59%	48%	67%	61%	63%
		b			i		dhi			i			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q10. Are you operating at...**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	187	112	75	33	149	5	47	140	187	-	50	136	*
	37%	42%	31%	49%	35%	24%	54%	33%	100%	-	47%	36%	2%
		b		d			g		i		k		
Below full capacity	321	156	166	34	270	17	40	281	-	321	57	244	20
	63%	58%	69%	51%	65%	76%	46%	67%	-	100%	53%	64%	98%
		a		c			f		h		j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	107	96	11	3	21	27	10	7	22	6	10	9	98
	21%	21%	20%	18%	30%	26%	15%	12%	18%	21%	26%	21%	21%
					g	g					g		
Stay the same	381	340	40	15	49	66	57	50	96	22	25	34	347
	75%	75%	76%	82%	69%	63%	85%	86%	79%	74%	67%	78%	75%
							ej	dej	e				
Fall	20	19	2	-	1	11	-	1	3	2	3	*	20
	4%	4%	3%	-	1%	11%	-	2%	3%	5%	7%	1%	4%
						dfgh							

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	107	55	52	18	84	4	27	80	50	57	107	-	-
	21%	21%	22%	27%	20%	20%	31%	19%	27%	18%	100%	-	-
							g	i	k				
Stay the same	381	201	180	48	316	17	58	323	136	244	-	381	-
	75%	75%	75%	72%	75%	75%	67%	77%	73%	76%	-	100%	-
							f	j					
Fall	20	12	9	1	19	1	2	19	*	20	-	-	20
	4%	4%	4%	1%	4%	5%	2%	4%	*	6%	-	-	100%
									h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	89	74	15	2	19	21	8	10	16	6	8	9	80
	18%	16%	28%	9%	27%	20%	12%	17%	13%	21%	20%	20%	17%
			a		h								
Raw material prices	69	59	10	7	13	28	5	3	10	2	2	17	52
	14%	13%	19%	37%	18%	26%	8%	4%	8%	6%	6%	39%	11%
				g	fg hij							l	
Pay settlements	48	34	15	2	8	13	6	3	10	3	3	5	43
	9%	7%	28%	9%	11%	13%	9%	6%	8%	11%	8%	13%	9%
			a										
Other overheads	175	157	18	4	23	34	17	19	51	12	15	9	166
	34%	35%	34%	21%	32%	33%	25%	33%	42%	40%	40%	21%	36%
								f					
None of the above	208	192	16	6	24	32	38	28	52	12	17	11	197
	41%	42%	30%	33%	33%	30%	56%	49%	43%	41%	44%	26%	42%
		b				de	e						

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	89	46	43	15	71	3	26	63	40	49	42	43	4
	18%	17%	18%	22%	17%	13%	30%	15%	21%	15%	39%	11%	22%
							g				k		
Raw material prices	69	36	33	16	47	6	21	49	20	49	28	38	3
	14%	13%	14%	25%	11%	28%	24%	12%	11%	15%	26%	10%	15%
				d			g				k		
Pay settlements	48	33	15	16	29	3	20	29	17	31	15	32	1
	9%	12%	6%	24%	7%	13%	23%	7%	9%	10%	14%	8%	7%
		b		d			g						
Other overheads	175	98	77	22	143	11	27	148	69	106	50	117	8
	34%	37%	32%	33%	34%	49%	31%	35%	37%	33%	47%	31%	39%
											k		
None of the above	208	100	108	16	185	7	21	187	67	141	15	186	7
	41%	37%	45%	24%	44%	30%	24%	44%	36%	44%	14%	49%	33%
				c			f				j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q13_SUM. Please indicate the extent to which the following have varied in the past 3 months.****SUMMARY TABLE**

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Net: Increased	Net: Decreased	Mean
Cost of fuel	508 100%	16 3%	116 23%	315 62%	54 11%	7 1%	132 26%	61 12%	.2
Pressure from employees to increase wages	508 100%	18 4%	89 17%	391 77%	7 1%	3 1%	107 21%	10 2%	.2
Cost of raw materials (sourced domestically)	508 100%	14 3%	91 18%	388 76%	13 2%	3 1%	105 21%	15 3%	.2
Cost of my business's energy	508 100%	16 3%	89 17%	355 70%	45 9%	4 1%	104 21%	48 10%	.1
Cost of raw materials (sourced internationally)	508 100%	18 3%	65 13%	417 82%	7 1%	1 *	83 16%	8 2%	.2
Cost of borrowing	508 100%	12 2%	55 11%	426 84%	12 2%	2 *	67 13%	14 3%	.1

QES Q2 2016

Q13_1. Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	18 4%	16 3%	3 5%	2 9%	3 5%	5 4%	2 3%	1 2%	2 2%	1 3%	3 7%	2 4%	17 4%
Increased slightly (1)	89 17%	67 15%	22 41% a	* 2%	10 14%	21 20%	13 20%	7 13%	25 21%	7 22%	5 13%	5 12%	83 18%
Stayed the same (0)	391 77%	364 80% b	27 51%	16 88%	56 79%	78 74%	52 76%	46 80%	92 76%	21 72%	30 78%	37 84%	354 76%
Decreased slightly (-1)	7 1%	5 1%	1 3%	- -	2 2%	2 2%	- -	2 4% h	- -	* 1%	1 2%	- -	7 1%
Decreased significantly (-2)	3 1%	3 1%	* 1%	- -	- -	- -	* 1%	1 2%	1 1%	1 3%	- -	- -	3 1%
NETS													
Net: Increased	107 21%	83 18%	24 46% a	2 12%	13 19%	25 24%	16 23%	8 14%	28 23%	7 25%	8 20%	7 16%	100 22%
Net: Decreased	10 2%	8 2%	2 4%	- -	2 2%	2 2%	* 1%	3 6%	1 1%	1 4%	1 2%	- -	10 2%
Mean score	.2	.2	.5 a	.2	.2	.3 g	.3	.1	.2	.2	.3	.2	.2
Standard deviation	.56	.54	.68	.61	.56	.56	.55	.54	.53	.64	.61	.49	.56

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q13_1. Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	*c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
Standard error	.02	.03	.06	.17	.08	.06	.08	.06	.05	.09	.08	.08	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q13_1. Please indicate the extent to which the following have varied in the past 3 months.

Pressure from employees to increase wages

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	*e	f	g	h	i	j	k	*l
Significance Level: 95%													
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	18	7	11	10	7	11	8	8	10	9	8	*
		4%	3%	5%	15%	2%	12%	2%	4%	3%	9%	2%	2%
				d			g				k		
Increased slightly	(1)	89	46	43	22	59	28	60	38	51	30	56	2
		17%	17%	18%	33%	14%	33%	14%	20%	16%	28%	15%	10%
				d			g				k		
Stayed the same	(0)	391	207	183	33	346	46	345	139	252	67	307	16
		77%	77%	76%	50%	82%	53%	82%	74%	78%	63%	81%	81%
				c			f				j		
Decreased slightly	(-1)	7	5	2	1	5	1	6	2	5	-	6	1
		1%	2%	1%	1%	1%	1%	1%	1%	1%	-	1%	7%
Decreased significantly	(-2)	3	2	1	1	2	1	3	-	3	-	3	-
		1%	1%	1%	1%	*	1%	1%	-	1%	-	1%	-
NETS													
Net: Increased	107	53	54	32	66	9	39	68	46	61	40	65	3
	21%	20%	22%	48%	16%	38%	45%	16%	24%	19%	37%	17%	12%
				d			g				k		
Net: Decreased	10	7	3	2	7	2	2	9	2	8	-	9	1
	2%	3%	1%	2%	2%	8%	2%	2%	1%	2%	-	2%	7%
Mean score	.2	.2	.3	.6	.2	.3	.5	.2	.3	.2	.5	.2	.1
				d			g				k		
Standard deviation	.56	.55	.57	.81	.46	.81	.76	.48	.56	.56	.66	.51	.51
Standard error	.02	.03	.04	.09	.02	.17	.07	.02	.04	.03	.06	.03	.11

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	12	11	1	-	3	1	1	4	1	1	-	12
		2%	2%	3%	-	5%	3%	1%	2%	3%	2%	-	3%
Increased slightly	(1)	55	46	9	2	12	3	4	12	2	5	8	47
		11%	10%	16%	12%	16%	5%	6%	10%	7%	13%	18%	10%
Stayed the same	(0)	426	387	39	16	54	63	51	101	26	30	35	391
		84%	85%	74%	86%	77%	93%	89%	84%	88%	80%	81%	84%
Decreased slightly	(-1)	12	8	3	*	-	2	1	2	4	1	1	11
		2%	2%	7%	3%	-	2%	2%	3%	4%	2%	4%	2%
Decreased significantly	(-2)	2	2	-	-	2	-	-	-	-	1	-	2
		*	1%	-	-	2%	-	-	-	-	2%	-	*
NETS													
Net: Increased		67	57	10	2	15	4	5	15	3	6	8	60
		13%	13%	19%	12%	21%	5%	8%	12%	10%	15%	18%	13%
Net: Decreased		14	11	3	*	2	1	2	4	1	2	*	14
		3%	2%	7%	3%	2%	2%	3%	4%	2%	5%	1%	3%
Mean score		.1	.1	.2	.1	.2	*	.1	.1	.1	.1	.2	.1
Standard deviation		.48	.47	.57	.38	.63	.49	.31	.40	.49	.55	.41	.49
Standard error		.02	.02	.05	.11	.09	.05	.04	.05	.05	.06	.07	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q13_2. Please indicate the extent to which the following have varied in the past 3 months.

Cost of borrowing

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	12	7	5	1	7	4	5	7	4	9	5	7	-
		2%	3%	2%	2%	2%	16%	6%	2%	2%	3%	5%	2%	-
							g							
Increased slightly	(1)	55	30	25	12	40	3	14	41	24	31	23	28	4
		11%	11%	10%	18%	9%	14%	16%	10%	13%	10%	21%	7%	22%
					d			g				k		
Stayed the same	(0)	426	223	204	49	362	15	63	363	154	272	75	336	15
		84%	83%	85%	74%	86%	67%	73%	86%	83%	85%	70%	88%	76%
						c		f				j		
Decreased slightly	(-1)	12	6	6	4	8	1	4	8	5	7	4	8	*
		2%	2%	2%	6%	2%	3%	5%	2%	3%	2%	4%	2%	2%
					d									
Decreased significantly	(-2)	2	2	1	-	2	-	-	2	-	2	-	2	-
		*	1%	*	-	1%	-	-	1%	-	1%	-	1%	-
NETS														
Net: Increased	67	37	30	14	47	7	19	48	28	40	28	35	4	
	13%	14%	12%	21%	11%	30%	22%	11%	15%	12%	26%	9%	22%	
				d			g				k			
Net: Decreased	14	8	6	4	10	1	4	10	5	9	4	10	*	
	3%	3%	3%	6%	2%	3%	5%	2%	3%	3%	4%	3%	2%	
Mean score	.1	.1	.1	.2	.1	.4	.2	.1	.1	.1	.3	.1	.2	
							g				k			
Standard deviation	.48	.50	.46	.55	.44	.81	.64	.44	.47	.49	.62	.43	.46	
Standard error	.02	.03	.03	.06	.02	.17	.06	.02	.03	.03	.06	.02	.10	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	16	4	2	4	2	1	2	3	1	2	2	14
		3%	8%	9%	5%	2%	1%	3%	3%	3%	6%	4%	3%
			a										
Increased slightly	(1)	89	9	2	14	16	12	11	21	7	5	9	79
		17%	16%	9%	20%	15%	18%	20%	17%	24%	13%	21%	17%
Stayed the same	(0)	355	36	13	45	82	51	39	79	20	27	27	328
		70%	69%	70%	63%	78%	75%	67%	66%	67%	71%	62%	71%
Decreased slightly	(-1)	45	3	2	8	5	4	5	15	2	4	5	39
		9%	6%	12%	12%	5%	6%	9%	12%	6%	10%	12%	8%
Decreased significantly	(-2)	4	-	-	-	-	-	1	3	-	-	-	4
		1%	-	-	-	-	-	2%	2%	-	-	-	1%
NETS													
Net: Increased	104	91	13	3	18	18	13	13	24	8	7	11	93
	21%	20%	25%	18%	25%	17%	19%	22%	20%	27%	19%	26%	20%
Net: Decreased	48	45	3	2	8	5	4	6	17	2	4	5	43
	10%	10%	6%	12%	12%	5%	6%	10%	14%	6%	10%	12%	9%
Mean score	.1	.1	.3	.2	.2	.1	.1	.1	.1	.2	.2	.2	.1
			a										
Standard deviation	.63	.62	.70	.76	.70	.52	.51	.66	.70	.61	.68	.70	.62
Standard error	.03	.03	.06	.21	.10	.05	.07	.08	.07	.09	.08	.12	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q13_3. Please indicate the extent to which the following have varied in the past 3 months.

Cost of my business's energy

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	*e	f	g	h	i	j	k	*l
Significance Level: 95%													
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	16	8	8	6	2	9	6	5	10	12	4	-
		3%	3%	3%	2%	8%	11%	2%	3%	3%	11%	1%	-
				d			g				k		
Increased slightly	(1)	89	54	34	9	79	1	19	39	50	25	58	5
		17%	20%	14%	13%	19%	5%	22%	21%	15%	24%	15%	25%
											k		
Stayed the same	(0)	355	184	171	44	292	19	55	129	226	63	277	15
		70%	69%	71%	67%	70%	85%	63%	69%	70%	59%	73%	75%
												j	
Decreased slightly	(-1)	45	21	24	5	39	*	3	12	33	6	39	-
		9%	8%	10%	8%	9%	2%	4%	6%	10%	6%	10%	-
								f					
Decreased significantly	(-2)	4	1	3	1	3	-	1	1	2	-	4	-
		1%	*	1%	1%	1%	-	1%	1%	1%	-	1%	-
NETS													
Net: Increased	104	62	42	16	85	3	28	76	44	60	37	62	5
	21%	23%	18%	24%	20%	13%	33%	18%	24%	19%	35%	16%	25%
							g				k		
Net: Decreased	48	22	27	6	42	*	4	44	13	35	6	42	-
	10%	8%	11%	9%	10%	2%	5%	11%	7%	11%	6%	11%	-
							f						
Mean score	.1	.2	.1	.3	.1	.2	.4	.1	.2	.1	.4	.1	.3
							g				k		
Standard deviation	.63	.61	.65	.81	.60	.61	.77	.59	.62	.63	.76	.57	.45
Standard error	.03	.04	.04	.09	.03	.13	.07	.03	.04	.04	.07	.03	.10

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	16	14	2	5	5	1	1	2	1	2	2	15
		3%	3%	5%	7%	4%	2%	2%	2%	3%	5%	4%	3%
Increased slightly	(1)	116	103	13	2	18	29	17	10	25	9	6	106
		23%	23%	24%	9%	26%	27%	25%	18%	21%	29%	16%	23%
Stayed the same	(0)	315	284	30	15	38	62	45	38	74	18	25	286
		62%	62%	57%	82%	53%	59%	67%	65%	61%	59%	67%	62%
Decreased slightly	(-1)	54	47	7	2	7	10	4	7	18	3	5	53
		11%	10%	13%	9%	9%	10%	6%	11%	15%	9%	12%	11%
Decreased significantly	(-2)	7	6	*	-	3	-	-	2	1	-	-	5
		1%	1%	1%	-	5%	-	-	4%	1%	-	-	1%
					e								
NETS													
Net: Increased	132	117	15	2	23	33	18	11	27	10	8	12	120
	26%	26%	29%	9%	33%	31%	27%	20%	23%	32%	21%	28%	26%
Net: Decreased	61	54	7	2	10	10	4	9	19	3	5	3	58
	12%	12%	14%	9%	14%	10%	6%	15%	16%	9%	12%	8%	12%
Mean score	.2	.2	.2	-	.2	.3	.2	*	.1	.3	.1	.2	.2
Standard deviation	.70	.70	.74	.44	.88	.69	.58	.71	.69	.66	.70	.74	.70
Standard error	.03	.04	.06	.12	.12	.07	.08	.08	.07	.09	.09	.13	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	16	9	8	3	11	3	10	7	5	11	10	6	-
		3%	3%	3%	5%	3%	12%	11%	2%	3%	4%	9%	2%	-
							g				k			
Increased slightly	(1)	116	52	64	16	95	5	20	96	48	68	28	84	4
		23%	19%	27%	24%	23%	21%	23%	23%	26%	21%	26%	22%	19%
Stayed the same	(0)	315	174	141	37	263	15	48	267	116	198	60	242	12
		62%	65%	59%	56%	63%	67%	55%	63%	62%	62%	56%	64%	59%
Decreased slightly	(-1)	54	31	23	8	46	-	7	48	16	38	8	42	4
		11%	12%	10%	12%	11%	-	8%	11%	8%	12%	7%	11%	21%
Decreased significantly	(-2)	7	2	5	3	4	-	3	4	1	5	1	5	-
		1%	1%	2%	4%	1%	-	3%	1%	1%	2%	1%	1%	-
NETS														
Net: Increased		132	61	72	19	106	7	30	102	53	79	38	91	4
		26%	23%	30%	29%	25%	33%	34%	24%	28%	25%	35%	24%	19%
							g				k			
Net: Decreased		61	33	28	11	51	-	9	52	17	44	9	48	4
		12%	12%	12%	16%	12%	-	11%	12%	9%	14%	9%	13%	21%
Mean score		.2	.1	.2	.1	.1	.5	.3	.1	.2	.1	.3	.1	*
							g				k			
Standard deviation		.70	.67	.73	.83	.68	.72	.88	.65	.66	.72	.80	.67	.65
Standard error		.03	.04	.05	.09	.03	.15	.08	.03	.05	.04	.08	.03	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016

Q13_5. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	14	2	-	2	7	1	-	5	-	-	-	14
	3%	3%	3%	-	2%	6%	1%	-	4%	-	-	-	3%
						gj							
Increased slightly	(1)	91	11	5	19	30	13	3	10	7	3	15	75
	18%	17%	22%	28%	28%	29%	20%	5%	8%	22%	9%	35%	16%
					ghj	ghj	gh		gh			l	
Stayed the same	(0)	388	38	12	45	66	53	53	103	23	33	25	363
	76%	77%	72%	63%	63%	63%	79%	91%	85%	78%	88%	57%	78%
								dei	de		de	k	k
Decreased slightly	(-1)	13	1	-	5	2	*	2	3	-	1	2	11
	2%	2%	3%	-	7%	2%	1%	3%	2%	-	4%	4%	2%
Decreased significantly	(-2)	3	*	2	-	-	-	1	-	-	-	2	1
	1%	1%	*	9%	-	-	-	2%	-	-	-	4%	*
												l	
NETS													
Net: Increased	105	92	13	5	21	37	14	3	15	7	3	15	89
	21%	20%	25%	28%	30%	35%	21%	5%	12%	22%	9%	35%	19%
					ghj	ghj	g		g			l	
Net: Decreased	15	14	2	2	5	2	*	3	3	-	1	3	12
	3%	3%	3%	9%	7%	2%	1%	5%	2%	-	4%	8%	3%
Mean score	.2	.2	.2	.1	.3	.4	.2	*	.1	.2	.1	.2	.2
					gj	ghj	gj		g	gj			

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q2 2016

Q13_5. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Standard deviation	.55	.54	.58	.82	.62	.64	.46	.39	.50	.42	.35	.71	.53
Standard error	.02	.03	.05	.23	.08	.07	.06	.04	.05	.06	.04	.12	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q13_5. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced domestically)

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London a	Outer London b	Increase c	Stay the same d	Fall *e	Tried to recruit f	Did not try to recruit g	Full capacity h	Below capacity i	Rise j	Stay the same k	Fall
Significance Level: 95%													
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	14 3%	7 3%	7 3%	1 2%	7 2%	6 26%	7 8%	7 2%	5 3%	9 3%	8 8%	4 1%	1 7%
Increased slightly (1)	91 18%	45 17%	46 19%	16 24%	72 17%	3 13%	22 26%	68 16%	36 19%	55 17%	31 29%	55 15%	4 19%
Stayed the same (0)	388 76%	207 77%	181 75%	45 68%	331 79%	12 53%	55 64%	332 79%	143 76%	245 76%	65 61%	309 81%	14 68%
Decreased slightly (-1)	13 2%	7 2%	6 3%	1 2%	9 2%	2 8%	1 1%	12 3%	2 1%	11 3%	* *	11 3%	1 7%
Decreased significantly (-2)	3 1%	3 1%	* *	3 4%	- -	- -	1 1%	2 *	2 1%	1 *	2 2%	1 *	- -
NETS													
Net: Increased	105 21%	52 19%	53 22%	17 26%	79 19%	9 39%	29 34%	75 18%	41 22%	64 20%	40 37%	60 16%	5 26%
Net: Decreased	15 3%	9 3%	6 3%	4 6%	9 2%	2 8%	2 2%	13 3%	3 2%	12 4%	2 2%	12 3%	1 7%
Mean score	.2	.2	.2	.2	.2	.6	.4 g	.2	.2	.2	.4 k	.1	.3
Standard deviation	.55	.55	.54	.70	.48	.98	.71	.50	.54	.55	.72	.46	.69
Standard error	.02	.03	.04	.08	.02	.20	.06	.03	.04	.03	.07	.02	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	18	2	-	2	5	1	1	9	1	-	-	18
		3%	4%	-	2%	5%	1%	2%	7%	3%	-	-	4%
Increased slightly	(1)	65	10	7	17	21	8	2	8	1	1	15	51
		13%	18%	37%	24%	20%	13%	3%	7%	2%	3%	33%	11%
					ghij	ghij	gj		j			l	
Stayed the same	(0)	417	39	12	50	79	58	53	101	29	36	27	390
		82%	74%	63%	71%	75%	86%	92%	84%	95%	94%	63%	84%
			b				de		de	de		k	
Decreased slightly	(-1)	7	1	-	2	*	*	1	2	-	1	2	5
		1%	3%	-	2%	*	1%	2%	1%	-	4%	4%	1%
Decreased significantly	(-2)	1	*	-	-	-	-	1	-	-	-	-	1
		*	1%	-	-	-	-	2%	-	-	-	-	*
NETS													
Net: Increased	83	71	12	7	19	26	9	2	17	1	1	15	68
	16%	16%	22%	37%	26%	25%	13%	4%	14%	5%	3%	33%	15%
					gij	gij	j		gj			l	
Net: Decreased	8	6	2	-	2	*	*	2	2	-	1	2	6
	2%	1%	3%	-	2%	*	1%	4%	1%	-	4%	4%	1%
Mean score	.2	.2	.2	.4	.3	.3	.1	*	.2	.1	*	.3	.2
					gij	gij	j		gj				
Standard deviation	.51	.50	.61	.50	.54	.56	.39	.45	.58	.35	.25	.54	.50

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q13_6. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Standard error	.02	.03	.05	.14	.07	.06	.05	.05	.06	.05	.03	.09	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q13_6. Please indicate the extent to which the following have varied in the past 3 months.

Cost of raw materials (sourced internationally)

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	18	7	11	3	10	5	10	8	8	10	12	6	-
		3%	3%	4%	4%	2%	24%	11%	2%	4%	3%	11%	1%	-
							g				k			
Increased slightly	(1)	65	30	35	12	51	3	18	47	24	41	25	39	1
		13%	11%	15%	17%	12%	13%	21%	11%	13%	13%	23%	10%	7%
							g				k			
Stayed the same	(0)	417	227	190	50	354	14	57	361	155	263	70	329	19
		82%	85%	79%	75%	84%	61%	65%	86%	83%	82%	65%	86%	93%
						c		f			j			
Decreased slightly	(-1)	7	3	4	1	5	*	1	6	1	6	1	6	-
		1%	1%	2%	2%	1%	2%	1%	1%	*	2%	1%	2%	-
Decreased significantly	(-2)	1	1	*	1	-	-	1	-	-	1	-	1	-
		*	*	*	2%	-	-	1%	-	-	*	-	*	-
				d			g							
NETS														
Net: Increased	83	37	46	14	60	8	28	55	31	51	37	45	1	
	16%	14%	19%	22%	14%	37%	32%	13%	17%	16%	34%	12%	7%	
							g				k			
Net: Decreased	8	4	4	2	5	*	2	6	1	7	1	7	-	
	2%	1%	2%	3%	1%	2%	2%	1%	*	2%	1%	2%	-	
Mean score	.2	.1	.2	.2	.2	.6	.4	.1	.2	.2	.4	.1	.1	
							g				k			
Standard deviation	.51	.47	.55	.63	.45	.89	.76	.43	.50	.51	.70	.42	.26	
Standard error	.02	.03	.04	.07	.02	.19	.07	.02	.04	.03	.07	.02	.06	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	193	169	24	8	18	53	25	20	39	12	19	16	177
	38%	37%	45%	45%	26%	50%	37%	34%	32%	39%	50%	37%	38%
					dgh					dh			
Exchange rates	119	107	12	9	13	31	13	11	27	7	9	12	107
	23%	23%	23%	49%	19%	29%	19%	19%	22%	22%	24%	28%	23%
Corporate Taxation	107	99	8	3	21	15	19	10	25	6	7	8	99
	21%	22%	15%	18%	30%	15%	28%	18%	21%	19%	19%	19%	21%
					e								
Inflation	97	86	11	3	17	17	11	12	21	4	11	11	85
	19%	19%	21%	18%	24%	17%	17%	20%	17%	15%	29%	26%	18%
Interest rates	85	76	9	3	14	11	9	13	22	4	9	9	75
	17%	17%	17%	18%	20%	10%	14%	22%	18%	13%	24%	21%	16%
					e						e		
Business rates	74	63	11	3	18	17	7	10	11	4	4	8	66
	15%	14%	21%	18%	26%	16%	10%	17%	9%	12%	11%	18%	14%
			a		fhj								
None of the above	75	67	8	-	6	11	15	9	24	6	3	2	74
	15%	15%	16%	-	9%	11%	23%	15%	20%	21%	9%	4%	16%
						j							

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	193	100	93	31	151	11	37	156	61	132	32	146	15
	38%	37%	39%	47%	36%	48%	43%	37%	33%	41%	30%	38%	75%
Exchange rates	119	67	52	16	93	10	23	96	43	76	32	82	5
	23%	25%	22%	23%	22%	46%	26%	23%	23%	24%	30%	21%	26%
Corporate Taxation	107	57	50	12	90	5	19	89	43	65	32	71	4
	21%	21%	21%	18%	21%	24%	22%	21%	23%	20%	k	19%	22%
Inflation	97	49	48	12	83	2	15	82	36	61	30	62	5
	19%	18%	20%	18%	20%	8%	18%	19%	19%	19%	28%	16%	25%
											k		
Interest rates	85	46	39	14	67	4	14	71	35	49	34	48	2
	17%	17%	16%	22%	16%	16%	16%	17%	19%	15%	32%	13%	12%
											k		
Business rates	74	43	31	13	61	*	20	54	28	47	29	41	4
	15%	16%	13%	19%	15%	2%	24%	13%	15%	15%	27%	11%	17%
							g				k		
None of the above	75	39	36	6	67	1	13	62	29	46	8	65	2
	15%	15%	15%	10%	16%	6%	15%	15%	16%	14%	8%	17%	10%
											j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q15_SUM. What do you expect to happen to the following economic indicators over the next twelve months?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
Economic prospects for your company	508	147	278	83	.1
	100%	29%	55%	16%	
Economic prospects for London	508	140	264	104	.1
	100%	28%	52%	20%	
UK economic growth	508	121	238	149	-.1
	100%	24%	47%	29%	

QES Q2 2016**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	121	106	15	4	16	32	9	17	26	8	10	12	110
		24%	23%	28%	21%	23%	30%	14%	29%	21%	26%	25%	26%	24%
						f	f							
Stay the same	(0)	238	211	27	11	35	48	33	30	50	12	20	21	218
		47%	46%	51%	58%	50%	45%	49%	53%	41%	40%	52%	47%	47%
Worsen	(-1)	149	138	11	4	19	26	25	11	45	10	9	11	137
		29%	30%	21%	21%	27%	24%	38%	18%	37%	34%	23%	26%	30%
			b				g		gj	g				
Mean score		-.1	-.1	.1	-	*	.1	-.2	.1	-.2	-.1	*	*	-.1
						fh	fh		fh		f			
Standard deviation		.73	.73	.70	.67	.71	.74	.68	.69	.75	.79	.70	.73	.73
Standard error		.03	.04	.06	.19	.10	.08	.09	.08	.07	.11	.09	.12	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	121	52	69	23	94	5	29	92	42	79	31	86	4
		24%	20%	29%	34%	22%	22%	34%	22%	22%	25%	29%	23%	22%
			a	d	g									
Stay the same	(0)	238	140	98	33	201	5	39	199	92	146	51	186	2
		47%	52%	41%	49%	48%	21%	45%	47%	49%	46%	47%	49%	10%
			b											
Worsen	(-1)	149	75	73	11	125	13	19	130	53	95	26	109	14
		29%	28%	31%	17%	30%	58%	21%	31%	29%	30%	24%	29%	68%
					c		f							
Mean score		-.1	-.1	*	.2	-.1	-.4	.1	-.1	-.1	*	*	-.1	-.5
					d		g							
Standard deviation		.73	.69	.77	.70	.72	.83	.74	.72	.71	.74	.73	.71	.85
Standard error		.03	.04	.05	.08	.04	.17	.06	.04	.05	.04	.07	.04	.18

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	140	121	19	1	19	35	12	17	34	9	13	12	128
		28%	27%	37%	5%	27%	34%	17%	29%	29%	30%	34%	28%	28%
			a			f				f				
Stay the same	(0)	264	239	25	15	41	50	39	33	54	13	17	28	237
		52%	52%	48%	83%	59%	48%	58%	57%	45%	45%	45%	63%	51%
Worsen	(-1)	104	95	8	2	10	19	16	8	32	8	8	4	100
		20%	21%	16%	12%	14%	19%	24%	14%	26%	25%	21%	9%	21%
									g					
Mean score		.1	.1	.2	-.1	.1	.2	-.1	.1	*	*	.1	.2	.1
			a											
Standard deviation		.69	.69	.70	.42	.63	.71	.65	.64	.74	.75	.74	.58	.70
Standard error		.03	.04	.06	.12	.09	.07	.09	.07	.07	.11	.09	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	140	71	69	30	104	6	36	105	49	91	39	95	6
		28%	27%	29%	45%	25%	26%	41%	25%	26%	28%	36%	25%	32%
					d			g				k		
Stay the same	(0)	264	138	126	30	230	4	35	229	107	158	47	213	4
		52%	51%	53%	45%	55%	19%	40%	54%	57%	49%	44%	56%	19%
								f					j	
Worsen	(-1)	104	59	45	6	85	12	16	88	31	73	21	72	10
		20%	22%	19%	10%	20%	55%	19%	21%	17%	23%	20%	19%	49%
						c								
Mean score		.1	*	.1	.4	*	-.3	.2	*	.1	.1	.2	.1	-.2
					d			g						
Standard deviation		.69	.70	.68	.66	.67	.87	.74	.67	.65	.71	.73	.66	.91
Standard error		.03	.04	.05	.07	.03	.18	.07	.03	.05	.04	.07	.03	.20

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve (1)	147	128	19	4	16	33	15	16	35	9	18	12	135
	29%	28%	36%	21%	23%	32%	22%	28%	29%	31%	48%	26%	29%
											defgh		
Stay the same (0)	278	250	28	13	43	52	38	36	68	15	14	30	248
	55%	55%	53%	70%	61%	49%	56%	63%	56%	49%	36%	70%	53%
					j		j	j	j				
Worsen (-1)	83	77	6	2	11	20	15	5	18	6	6	2	81
	16%	17%	11%	9%	16%	19%	22%	9%	15%	19%	16%	4%	17%
							g						k
Mean score	.1	.1	.3	.1	.1	.1	*	.2	.1	.1	.3	.2	.1
			a								df		
Standard deviation	.66	.66	.64	.55	.63	.71	.66	.59	.65	.71	.74	.51	.67
Standard error	.03	.03	.06	.15	.09	.07	.09	.07	.06	.10	.09	.09	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Significance Level: 95%														
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21	
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	147	80	67	39	105	3	37	110	56	91	42	102	3
		29%	30%	28%	58%	25%	14%	43%	26%	30%	28%	40%	27%	15%
				d			g				k			
Stay the same	(0)	278	147	131	22	253	4	39	239	109	169	49	223	6
		55%	55%	54%	33%	60%	16%	45%	57%	58%	53%	46%	59%	29%
				c			f				j			
Worsen	(-1)	83	40	43	6	61	16	11	72	22	61	16	56	11
		16%	15%	18%	9%	15%	70%	12%	17%	12%	19%	15%	15%	56%
										h				
Mean score		.1	.1	.1	.5	.1	-.6	.3	.1	.2	.1	.2	.1	-.4
					d			g						
Standard deviation		.66	.66	.67	.66	.62	.74	.68	.65	.62	.68	.70	.63	.76
Standard error		.03	.04	.04	.07	.03	.15	.06	.03	.04	.04	.07	.03	.16

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q2 2016

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	BUSINESS SIZE			INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473	
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Training existing staff	124	94	30	4	15	20	23	16	23	12	11	11	113	
	24%	21%	56%	21%	21%	19%	34%	28%	19%	40%	29%	25%	24%	
			a				eh			deh				
Employing new staff from the UK workforce	52	32	21	-	16	8	6	8	7	4	5	6	46	
	10%	7%	39%	-	23%	7%	8%	13%	6%	12%	13%	15%	10%	
			a		efh									
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	20	9	11	3	6	*	3	2	3	*	2	9	11	
	4%	2%	21%	18%	8%	*	5%	3%	2%	1%	6%	20%	2%	
			a		e						e	l		
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	18	11	7	-	1	2	4	5	4	1	1	1	17	
	4%	2%	13%	-	2%	2%	6%	8%	4%	2%	3%	2%	4%	
			a											
Employing apprentice(s)	22	16	5	2	3	5	1	4	4	2	2	4	18	
	4%	4%	10%	9%	4%	5%	1%	6%	3%	7%	5%	9%	4%	
			a											
Employing work experience students or interns	26	19	7	*	2	6	6	2	5	2	2	1	25	
	5%	4%	13%	3%	3%	6%	9%	4%	4%	8%	4%	2%	5%	
			a											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016**Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	508	375	133	13	54	90	52	78	108	49	64	35	473
Weighted Total	508	455	53	18	71	105	68	58	120	30	38	44	464
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of the above	325	315	11	12	43	73	35	37	87	14	24	25	301
	64%	69%	20%	67%	61%	70%	51%	65%	72%	46%	62%	57%	65%
		b				fi		i	fi				

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q2 2016

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	*e	f	g	h	i	j	k	*l	
Unweighted Total	508	284	224	85	400	23	128	380	200	308	106	381	21
Weighted Total	508	268	240	67	419	22	87	421	187	321	107	381	20
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	124	78	46	34	86	3	46	78	52	72	35	85	4
	24%	29%	19%	52%	21%	16%	53%	19%	28%	22%	33%	22%	20%
		b	d	g	k								
Employing new staff from the UK workforce	52	35	17	25	24	3	40	12	26	27	16	36	*
	10%	13%	7%	38%	6%	13%	47%	3%	14%	8%	15%	9%	2%
		b	d	g									
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	20	14	6	16	4	*	15	5	13	7	6	14	1
	4%	5%	2%	24%	1%	2%	17%	1%	7%	2%	5%	4%	4%
			d	g	i								
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	18	11	7	8	9	*	13	5	10	9	5	13	-
	4%	4%	3%	13%	2%	1%	15%	1%	5%	3%	5%	3%	-
			d	g									
Employing apprentice(s)	22	14	8	7	12	2	14	8	11	11	7	14	-
	4%	5%	3%	11%	3%	10%	16%	2%	6%	3%	7%	4%	-
			d	g									
Employing work experience students or interns	26	16	9	8	15	3	14	12	13	13	7	19	-
	5%	6%	4%	12%	3%	14%	16%	3%	7%	4%	6%	5%	-
			d	g									
None of the above	325	153	172	12	301	12	9	317	104	221	58	251	16
	64%	57%	72%	18%	72%	55%	10%	75%	56%	69%	54%	66%	80%
		a	c	f	h	j							

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l