

LCCI – QES Q1 2016

METHODOLOGY NOTE

ComRes interviewed 506 London business decision makers online between 1st and 22nd February 2016. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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QES Q1 2016

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Base: All respondents

QES Q1 2016**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	443 88%	402 89%	40 77%	16 87%	63 89%	92 88%	64 95%	44 77%	103 86%	25 84%	36 95%	46 83%	397 88%
Control of or having a say in operational decisions	380 75%	339 75%	41 77%	14 77%	58 82%	52 49%	56 83%	36 62%	110 92%	24 80%	31 82%	42 76%	337 75%
Recruitment (hiring new staff on a permanent or temporary basis)	216 43%	187 41%	29 55%	11 59%	35 50%	25 24%	33 49%	17 29%	62 52%	11 38%	22 57%	23 41%	193 43%
Directly managing one or more employees	226 45%	193 42%	34 64%	17 95%	37 53%	38 36%	30 44%	18 32%	55 46%	14 48%	17 44%	31 55%	196 43%
IT systems	208 41%	188 42%	19 37%	6 34%	20 28%	16 15%	52 77%	14 25%	73 61%	10 32%	17 45%	8 15%	200 44%
Procurement / supply chain management	213 42%	190 42%	22 43%	7 39%	27 38%	34 32%	34 50%	15 26%	67 56%	15 51%	14 36%	12 22%	200 44%
None of the above	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -

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S1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	443	248	195	86	330	27	97	346	203	240	91	318	33	247	136	60
	88%	88%	87%	82%	90%	76%	77%	91%	83%	91%	90%	87%	85%	84%	92%	92%
Control of or having a say in operational decisions	380	211	169	71	276	33	96	284	177	203	79	270	31	212	116	52
	75%	75%	76%	67%	76%	92%	76%	75%	73%	77%	77%	74%	81%	73%	78%	79%
Recruitment (hiring new staff on a permanent or temporary basis)	216	122	94	35	153	28	56	160	85	131	48	147	21	119	71	26
	43%	43%	42%	34%	42%	77%	45%	42%	35%	50%	47%	40%	53%	41%	48%	40%
Directly managing one or more employees	226	134	93	45	155	27	64	163	102	125	48	151	28	121	80	26
	45%	47%	42%	43%	42%	75%	51%	43%	42%	47%	47%	41%	72%	41%	54%	40%
IT systems	208	106	101	14	178	16	22	186	74	134	32	165	11	124	57	27
	41%	38%	45%	14%	49%	44%	17%	49%	30%	51%	32%	45%	29%	42%	39%	41%
Procurement / supply chain management	213	115	98	29	166	18	48	165	85	128	41	146	26	111	72	30
	42%	41%	44%	28%	45%	50%	38%	43%	35%	49%	40%	40%	66%	38%	48%	45%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

QES Q1 2016**S2.Please choose the region you currently work in.**

Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

QES Q1 2016**S2.Please choose the region you currently work in.**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506 100%	283 100%	223 100%	105 100%	365 100%	36 100%	125 100%	381 100%	244 100%	262 100%	102 100%	365 100%	39 100%	293 100%	148 100%	65 100%
London	506 100%	283 100%	223 100%	105 100%	365 100%	36 100%	125 100%	381 100%	244 100%	262 100%	102 100%	365 100%	39 100%	293 100%	148 100%	65 100%

QES Q1 2016

D1. How many people does your company employ?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	131	131	-	-	9	6	27	11	48	13	17	-	131
	26%	29%	-	-	12%	6%	40%	19%	40%	42%	46%	-	29%
1-9	322	322	-	13	54	86	36	39	63	14	16	44	278
	64%	71%	-	70%	77%	82%	54%	67%	53%	48%	43%	80%	62%
10-19	28	-	28	2	4	8	2	4	4	1	3	6	22
	5%	-	53%	11%	6%	7%	2%	8%	4%	3%	7%	10%	5%
20-49	14	-	14	2	2	3	1	2	3	1	1	2	12
	3%	-	27%	8%	3%	3%	2%	3%	3%	3%	2%	4%	3%
50-99	5	-	5	1	1	1	-	1	-	1	1	2	3
	1%	-	10%	5%	1%	1%	-	2%	-	2%	1%	3%	1%
100-199	1	-	1	1	-	*	*	*	-	-	-	1	1
	*	-	3%	3%	-	*	*	*	-	-	-	1%	*
200-249	2	-	2	-	*	*	-	*	1	*	-	*	1
	*	-	3%	-	*	*	-	*	*	1%	-	*	*
250-499	*	-	*	-	-	*	-	-	*	-	-	-	*
	*	-	1%	-	-	*	-	-	*	-	-	-	*
500+	2	-	2	*	*	-	1	*	*	*	-	1	1
	*	-	4%	3%	*	-	1%	1%	*	1%	-	1%	*
NETS													
Net: More than 9	53	-	53	5	8	12	4	8	8	3	4	11	42
	10%	-	100%	30%	11%	12%	6%	13%	7%	10%	11%	20%	9%

QES Q1 2016**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
BCC NETS													
Net: 0-19	481	453	28	15	67	100	65	54	116	28	37	50	431
	95%	100%	53%	81%	95%	96%	97%	94%	97%	93%	96%	90%	96%
Net: 20-199	21	-	21	3	3	4	2	3	3	2	1	5	16
	4%	-	39%	16%	5%	4%	2%	5%	3%	6%	4%	8%	4%
Net: 200-499	2	-	2	-	*	1	-	*	1	*	-	*	2
	*	-	4%	-	*	1%	-	*	1%	1%	-	*	*
Net: 500+	2	-	2	*	*	-	1	*	*	*	-	1	1
	*	-	4%	3%	*	-	1%	1%	*	1%	-	1%	*
ONS NETS													
Net: 0-9	453	453	-	13	63	92	63	50	111	27	34	44	409
	90%	100%	-	70%	89%	88%	94%	87%	93%	90%	89%	80%	91%
Net: 10-19	28	-	28	2	4	8	2	4	4	1	3	6	22
	5%	-	53%	11%	6%	7%	2%	8%	4%	3%	7%	10%	5%
Net: 20-49	14	-	14	2	2	3	1	2	3	1	1	2	12
	3%	-	27%	8%	3%	3%	2%	3%	3%	3%	2%	4%	3%
Net: 50-99	5	-	5	1	1	1	-	1	-	1	1	2	3
	1%	-	10%	5%	1%	1%	-	2%	-	2%	1%	3%	1%
Net: 100-249	3	-	3	1	*	1	*	*	1	*	-	1	2
	1%	-	6%	3%	*	1%	*	1%	*	1%	-	1%	*
Net: 250+	3	-	3	*	*	*	1	*	*	*	-	1	2
	*	-	5%	3%	*	*	1%	1%	*	1%	-	1%	*

QES Q1 2016

D1. How many people does your company employ?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	131	62	69	7	122	2	2	130	48	83	16	108	8	75	29	27
	26%	22%	31%	7%	33%	6%	1%	34%	20%	32%	16%	30%	19%	26%	20%	41%
1-9	322	185	137	81	211	30	97	225	166	156	74	219	29	182	107	34
	64%	66%	61%	78%	58%	84%	78%	59%	68%	59%	73%	60%	74%	62%	72%	51%
10-19	28	17	10	9	18	*	12	15	16	11	8	19	1	18	7	3
	5%	6%	5%	9%	5%	1%	10%	4%	7%	4%	7%	5%	3%	6%	5%	5%
20-49	14	11	4	4	9	1	6	8	7	8	2	12	1	10	3	1
	3%	4%	2%	4%	2%	4%	5%	2%	3%	3%	2%	3%	1%	3%	2%	2%
50-99	5	4	1	1	3	1	4	2	3	2	1	4	*	4	1	-
	1%	1%	1%	1%	1%	1%	3%	*	1%	1%	1%	1%	1%	1%	1%	-
100-199	1	1	1	*	1	-	1	-	1	*	*	1	*	1	-	-
	*	*	*	*	*	-	1%	-	*	*	*	*	*	*	-	-
200-249	2	1	*	*	1	*	1	*	1	1	*	1	*	1	1	-
	*	*	*	*	*	1%	1%	*	*	*	*	*	*	*	*	-
250-499	*	*	-	-	*	*	*	*	*	*	-	*	*	*	*	-
	*	*	-	-	*	1%	*	*	*	*	-	*	1%	*	*	-
500+	2	1	1	1	1	1	2	*	1	1	1	1	-	1	1	-
	*	*	*	1%	*	2%	1%	*	*	*	1%	*	-	*	*	-
NETS																
Net: More than 9	53	35	17	16	33	3	27	26	29	23	12	38	3	36	12	5
	10%	12%	8%	15%	9%	10%	21%	7%	12%	9%	12%	10%	7%	12%	8%	7%
BCC NETS																
Net: 0-19	481	265	216	98	351	33	111	370	231	251	97	346	37	275	143	64
	95%	94%	97%	93%	96%	91%	89%	97%	95%	96%	96%	95%	96%	94%	96%	98%
Net: 20-199	21	15	6	6	13	2	11	9	11	10	3	17	1	15	4	1
	4%	5%	2%	6%	3%	5%	9%	2%	4%	4%	3%	5%	2%	5%	2%	2%

QES Q1 2016

D1. How many people does your company employ?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 200-499	2	2	*	*	1	1	1	1	1	1	*	1	*	1	1	-
	*	1%	*	*	*	2%	1%	*	*	*	*	*	1%	*	1%	-
Net: 500+	2	1	1	1	1	1	2	*	1	1	1	1	-	1	1	-
	*	*	*	1%	*	2%	1%	*	*	*	1%	*	-	*	*	-
ONS NETS																
Net: 0-9	453	247	206	89	332	32	99	355	214	239	90	327	36	257	136	61
	90%	88%	92%	85%	91%	90%	79%	93%	88%	91%	88%	90%	93%	88%	92%	93%
Net: 10-19	28	17	10	9	18	*	12	15	16	11	8	19	1	18	7	3
	5%	6%	5%	9%	5%	1%	10%	4%	7%	4%	7%	5%	3%	6%	5%	5%
Net: 20-49	14	11	4	4	9	1	6	8	7	8	2	12	1	10	3	1
	3%	4%	2%	4%	2%	4%	5%	2%	3%	3%	2%	3%	1%	3%	2%	2%
Net: 50-99	5	4	1	1	3	1	4	2	3	2	1	4	*	4	1	-
	1%	1%	1%	1%	1%	1%	3%	*	1%	1%	1%	1%	1%	1%	1%	-
Net: 100-249	3	2	1	1	2	*	3	*	2	1	*	2	*	2	1	-
	1%	1%	*	1%	1%	1%	2%	*	1%	*	*	1%	1%	1%	*	-
Net: 250+	3	2	1	1	1	1	2	1	1	1	1	1	*	2	1	-
	*	1%	*	1%	*	3%	2%	*	1%	*	1%	*	1%	1%	1%	-

QES Q1 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Production	18	13	5	18	-	-	-	-	-	-	-	18	-
	4%	3%	10%	100%	-	-	-	-	-	-	-	33%	-
Construction	37	31	6	-	37	-	-	-	-	-	-	37	-
	7%	7%	11%	-	53%	-	-	-	-	-	-	67%	-
Motor trades	3	2	1	-	-	3	-	-	-	-	-	-	3
	1%	*	2%	-	-	2%	-	-	-	-	-	-	1%
Wholesale	15	12	4	-	-	15	-	-	-	-	-	-	15
	3%	3%	7%	-	-	14%	-	-	-	-	-	-	3%
Retail	63	57	6	-	-	63	-	-	-	-	-	-	63
	12%	13%	11%	-	-	60%	-	-	-	-	-	-	14%
Transport & storage (inc. postal)	18	17	1	-	-	18	-	-	-	-	-	-	18
	4%	4%	2%	-	-	17%	-	-	-	-	-	-	4%
Accommodation & food services	6	5	1	-	-	6	-	-	-	-	-	-	6
	1%	1%	2%	-	-	6%	-	-	-	-	-	-	1%
Information & communication	67	63	4	-	-	-	67	-	-	-	-	-	67
	13%	14%	7%	-	-	-	100%	-	-	-	-	-	15%
Finance & insurance	34	29	5	-	-	-	-	34	-	-	-	-	34
	7%	6%	9%	-	-	-	-	59%	-	-	-	-	8%

QES Q1 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Property	33	31	2	-	33	-	-	-	-	-	-	-	33
	7%	7%	4%	-	47%	-	-	-	-	-	-	-	7%
Professional, scientific & technical	120	111	8	-	-	-	-	-	120	-	-	-	120
	24%	25%	16%	-	-	-	-	-	100%	-	-	-	27%
Business administration and support services	24	21	3	-	-	-	-	24	-	-	-	-	24
	5%	5%	5%	-	-	-	-	41%	-	-	-	-	5%
Public administration and defence	4	4	-	-	-	-	-	-	-	4	-	-	4
	1%	1%	-	-	-	-	-	-	-	12%	-	-	1%
Education	7	5	2	-	-	-	-	-	-	7	-	-	7
	1%	1%	3%	-	-	-	-	-	-	24%	-	-	2%
Health	19	18	1	-	-	-	-	-	-	19	-	-	19
	4%	4%	2%	-	-	-	-	-	-	64%	-	-	4%
Arts, entertainment, recreation and other services	38	34	4	-	-	-	-	-	-	-	38	-	38
	8%	7%	8%	-	-	-	-	-	-	-	100%	-	8%
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	55	44	11	18	37	-	-	-	-	-	-	55	-
	11%	10%	21%	100%	53%	-	-	-	-	-	-	100%	-

QES Q1 2016**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Services	451	409	42	-	33	105	67	58	120	30	38	-	451
	89%	90%	79%	-	47%	100%	100%	100%	100%	100%	100%	-	100%
Net: Agriculture, forestry & fishing / production	18	13	5	18	-	-	-	-	-	-	-	18	-
	4%	3%	10%	100%	-	-	-	-	-	-	-	33%	-
Net: Construction / property	70	63	8	-	70	-	-	-	-	-	-	37	33
	14%	14%	15%	-	100%	-	-	-	-	-	-	67%	7%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	105	92	12	-	-	105	-	-	-	-	-	-	105
	21%	20%	23%	-	-	100%	-	-	-	-	-	-	23%
Net: Finance & insurance/ Business administration & support services	58	50	8	-	-	-	-	58	-	-	-	-	58
	11%	11%	15%	-	-	-	-	100%	-	-	-	-	13%
Net: Public administration and defence / education / health	30	27	3	-	-	-	-	-	-	30	-	-	30
	6%	6%	6%	-	-	-	-	-	-	100%	-	-	7%

QES Q1 2016

D2. Which of the following best describes your company sector?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Production	18	13	5	4	13	1	10	8	6	13	10	8	1	15	3	-
	4%	5%	2%	4%	4%	3%	8%	2%	2%	5%	9%	2%	3%	5%	2%	-
Construction	37	27	10	27	8	2	26	11	32	5	21	14	2	19	16	2
	7%	10%	4%	26%	2%	6%	20%	3%	13%	2%	21%	4%	4%	6%	11%	4%
Motor trades	3	2	*	*	2	-	1	2	1	2	*	2	-	1	*	2
	1%	1%	*	*	1%	-	1%	*	*	1%	*	1%	-	*	*	2%
Wholesale	15	5	10	4	8	3	4	11	8	7	3	10	2	3	9	3
	3%	2%	5%	4%	2%	9%	3%	3%	3%	3%	3%	3%	6%	1%	6%	5%
Retail	63	35	28	13	49	1	17	46	34	29	11	48	4	38	18	7
	12%	12%	13%	12%	13%	3%	13%	12%	14%	11%	11%	13%	10%	13%	12%	11%
Transport & storage (inc. postal)	18	10	7	4	13	1	4	14	10	8	4	14	1	9	6	2
	4%	4%	3%	4%	4%	3%	3%	4%	4%	3%	4%	4%	2%	3%	4%	4%
Accommodation & food services	6	4	3	2	5	-	3	4	3	4	3	4	-	3	3	-
	1%	1%	1%	2%	1%	-	2%	1%	1%	1%	3%	1%	-	1%	2%	-
Information & communication	67	35	32	5	58	5	6	61	21	46	6	59	2	47	13	7
	13%	12%	14%	5%	16%	13%	5%	16%	9%	18%	6%	16%	6%	16%	9%	11%
Finance & insurance	34	23	11	14	19	1	17	17	19	15	4	26	4	23	10	1
	7%	8%	5%	13%	5%	2%	14%	4%	8%	6%	4%	7%	10%	8%	6%	2%
Property	33	20	13	4	23	7	6	27	18	15	16	11	7	17	9	7
	7%	7%	6%	4%	6%	19%	5%	7%	8%	6%	15%	3%	18%	6%	6%	11%
Professional, scientific & technical	120	56	64	16	96	8	14	106	52	68	12	98	11	62	38	19
	24%	20%	29%	15%	26%	23%	11%	28%	21%	26%	11%	27%	28%	21%	26%	29%

QES Q1 2016

D2. Which of the following best describes your company sector?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business administration and support services	24	17	7	7	16	-	6	17	14	10	3	19	1	15	5	3
	5%	6%	3%	7%	4%	-	5%	5%	6%	4%	3%	5%	3%	5%	4%	5%
Public administration and defence	4	-	4	-	4	-	2	2	-	4	-	2	2	-	2	2
	1%	-	2%	-	1%	-	1%	*	-	1%	-	*	5%	-	1%	3%
Education	7	5	2	-	7	*	*	7	2	5	*	7	-	3	2	2
	1%	2%	1%	-	2%	1%	*	2%	1%	2%	*	2%	-	1%	2%	3%
Health	19	11	8	-	14	5	6	13	10	9	4	14	2	8	9	2
	4%	4%	4%	-	4%	15%	5%	3%	4%	4%	4%	4%	5%	3%	6%	3%
Arts, entertainment, recreation and other services	38	19	19	5	32	1	4	34	15	23	5	32	1	30	3	6
	8%	7%	8%	5%	9%	2%	3%	9%	6%	9%	5%	9%	2%	10%	2%	8%
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS																
Net: Manufacturing	55	40	15	31	20	3	36	19	37	18	31	22	3	34	19	2
	11%	14%	7%	30%	6%	9%	28%	5%	15%	7%	30%	6%	7%	11%	13%	4%
Net: Services	451	242	208	73	345	33	90	361	206	244	71	344	36	259	129	63
	89%	86%	93%	70%	94%	91%	72%	95%	85%	93%	70%	94%	93%	89%	87%	96%
Net: Agriculture, forestry & fishing / production	18	13	5	4	13	1	10	8	6	13	10	8	1	15	3	-
	4%	5%	2%	4%	4%	3%	8%	2%	2%	5%	9%	2%	3%	5%	2%	-
Net: Construction / property	70	48	23	31	30	9	32	39	50	20	37	25	9	35	26	10
	14%	17%	10%	30%	8%	25%	25%	10%	21%	8%	36%	7%	22%	12%	17%	15%

QES Q1 2016

D2. Which of the following best describes your company sector?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	105	56	49	23	76	6	28	77	55	49	21	77	7	54	37	14
	21%	20%	22%	22%	21%	15%	22%	20%	23%	19%	20%	21%	18%	18%	25%	22%
Net: Finance & insurance/ Business administration & support services	58	40	18	21	36	1	23	34	33	25	8	45	5	38	15	4
	11%	14%	8%	20%	10%	2%	19%	9%	14%	9%	8%	12%	12%	13%	10%	7%
Net: Public administration and defence / education / health	30	16	14	-	24	6	8	22	12	18	4	22	4	11	13	5
	6%	6%	6%	-	7%	16%	6%	6%	5%	7%	4%	6%	9%	4%	9%	8%

QES Q1 2016

D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	2	2	-	-	-	1	-	1	-	-	1	-	2
	*	1%	-	-	-	1%	-	1%	-	-	2%	-	1%
Barnet	19	17	2	-	6	4	-	-	8	-	1	2	17
	4%	4%	4%	-	8%	3%	-	-	7%	-	2%	4%	4%
Bexley	5	5	*	-	-	3	-	-	3	-	-	-	5
	1%	1%	*	-	-	2%	-	-	2%	-	-	-	1%
Brent	11	10	1	-	-	4	-	1	3	2	1	-	11
	2%	2%	2%	-	-	4%	-	2%	2%	6%	2%	-	2%
Bromley	13	12	2	1	-	9	-	3	-	-	1	1	13
	3%	3%	3%	3%	-	8%	-	6%	-	-	2%	1%	3%
City of London	61	52	9	3	20	21	*	10	4	2	1	21	40
	12%	11%	18%	18%	28%	20%	1%	18%	3%	6%	2%	38%	9%
City of Westminster	43	36	7	1	9	12	1	7	13	1	1	2	41
	9%	8%	13%	5%	13%	11%	1%	12%	11%	2%	3%	4%	9%
Camden	38	33	5	4	7	9	5	4	2	2	5	10	29
	8%	7%	10%	22%	10%	9%	7%	7%	1%	6%	14%	17%	6%
Croydon	15	15	*	-	3	3	2	2	3	2	-	3	11
	3%	3%	1%	-	5%	3%	3%	3%	2%	6%	-	6%	3%
Ealing	24	22	2	-	*	9	2	1	10	-	1	-	24
	5%	5%	4%	-	1%	9%	3%	1%	8%	-	3%	-	5%
Enfield	17	15	2	3	-	4	-	-	6	2	3	3	14
	3%	3%	5%	18%	-	3%	-	-	5%	7%	7%	6%	3%
Greenwich	20	19	1	-	4	5	5	1	3	4	-	4	17
	4%	4%	2%	-	5%	4%	7%	1%	3%	12%	-	7%	4%

QES Q1 2016

D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
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Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hackney	11	10	1	-	-	5	3	-	-	2	1	-	11
	2%	2%	3%	-	-	5%	4%	-	-	7%	2%	-	2%
Hammersmith and Fulham	11	10	2	-	2	*	3	2	3	*	1	*	11
	2%	2%	3%	-	3%	*	4%	4%	2%	1%	2%	1%	2%
Haringey	7	7	*	-	2	2	-	*	3	-	1	-	7
	1%	1%	1%	-	2%	1%	-	1%	2%	-	2%	-	2%
Harrow	13	13	*	-	3	2	2	3	-	-	3	-	13
	3%	3%	1%	-	5%	2%	3%	4%	-	-	7%	-	3%
Havering	8	8	-	-	3	-	-	1	3	-	2	-	8
	2%	2%	-	-	5%	-	-	1%	2%	-	5%	-	2%
Hillingdon	4	2	1	-	-	2	-	1	1	-	1	-	4
	1%	1%	3%	-	-	2%	-	1%	1%	-	2%	-	1%
Hounslow	20	19	1	*	2	1	7	1	8	-	1	*	19
	4%	4%	2%	3%	2%	1%	10%	1%	6%	-	3%	1%	4%
Islington	11	10	2	-	-	*	5	1	3	-	2	-	11
	2%	2%	4%	-	-	*	7%	2%	3%	-	6%	-	3%
Kensington and Chelsea	12	9	3	1	1	1	1	6	3	-	1	1	11
	2%	2%	5%	5%	1%	1%	1%	10%	2%	-	2%	3%	2%
Kingston upon Thames	8	7	1	-	-	1	2	-	3	*	2	-	8
	2%	2%	1%	-	-	1%	4%	-	2%	1%	5%	-	2%
Lambeth	19	17	2	-	3	3	3	1	6	2	1	-	19
	4%	4%	3%	-	5%	3%	4%	3%	5%	7%	2%	-	4%
Lewisham	9	9	-	-	-	-	2	-	5	2	-	-	9
	2%	2%	-	-	-	-	3%	-	4%	6%	-	-	2%

QES Q1 2016

D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Merton	9	9	1	-	-	*	5	1	3	*	-	-	9
	2%	2%	1%	-	-	*	7%	3%	2%	1%	-	-	2%
Newham	7	6	1	3	*	*	-	1	-	2	-	4	4
	1%	1%	2%	18%	*	*	-	3%	-	7%	-	6%	1%
Redbridge	10	9	1	-	-	1	2	-	6	-	1	-	10
	2%	2%	1%	-	-	1%	3%	-	5%	-	2%	-	2%
Richmond upon Thames	10	8	2	1	-	-	-	3	5	-	1	1	9
	2%	2%	3%	5%	-	-	-	4%	4%	-	2%	2%	2%
Southwark	23	22	1	-	3	2	7	1	3	4	4	2	21
	5%	5%	2%	-	5%	1%	10%	3%	2%	12%	10%	3%	5%
Sutton	5	5	-	-	-	2	2	1	-	-	1	-	5
	1%	1%	-	-	-	1%	3%	1%	-	-	2%	-	1%
Tower Hamlets	9	7	2	1	-	2	-	1	6	-	-	1	8
	2%	2%	3%	4%	-	1%	-	2%	5%	-	-	1%	2%
Waltham Forest	10	9	*	-	*	-	2	-	3	4	1	*	9
	2%	2%	1%	-	1%	-	3%	-	2%	12%	2%	1%	2%
Wandsworth	20	19	1	-	-	*	7	3	8	-	2	-	20
	4%	4%	1%	-	-	*	10%	6%	6%	-	5%	-	4%
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner city	283	247	35	13	48	56	35	40	56	16	19	40	242
	56%	55%	67%	71%	68%	53%	52%	69%	47%	54%	51%	73%	54%

QES Q1 2016**D3. Which London borough is your business based in?**

Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Outer city	223	206	17	5	23	49	32	18	64	14	19	15	208
	44%	45%	33%	29%	32%	47%	48%	31%	53%	46%	49%	27%	46%

QES Q1 2016

D3. Which London borough is your business based in?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	2	-	2	1	2	-	1	2	1	2	-	2	-	2	-	1
	*	-	1%	1%	*	-	1%	*	*	1%	-	1%	-	1%	-	1%
Barnet	19	-	19	4	15	-	2	17	12	6	3	15	1	10	4	5
	4%	-	8%	3%	4%	-	2%	4%	5%	2%	3%	4%	2%	3%	3%	8%
Bexley	5	-	5	2	4	-	2	4	4	1	1	3	2	4	-	2
	1%	-	2%	1%	1%	-	1%	1%	2%	*	1%	1%	4%	1%	-	2%
Brent	11	-	11	1	8	2	*	11	6	5	1	10	*	3	5	3
	2%	-	5%	1%	2%	5%	*	3%	2%	2%	1%	3%	1%	1%	3%	4%
Bromley	13	-	13	3	10	1	3	10	8	5	2	11	1	5	8	*
	3%	-	6%	2%	3%	2%	2%	3%	3%	2%	1%	3%	2%	2%	5%	*
City of London	61	61	-	37	22	2	38	23	51	10	35	23	3	29	31	2
	12%	22%	-	35%	6%	5%	30%	6%	21%	4%	34%	6%	7%	10%	21%	3%
City of Westminster	43	43	-	7	33	3	10	33	21	22	6	30	8	30	12	1
	9%	15%	-	7%	9%	7%	8%	9%	9%	8%	6%	8%	20%	10%	8%	2%
Camden	38	38	-	8	25	5	11	27	12	26	12	26	1	31	4	3
	8%	14%	-	8%	7%	13%	9%	7%	5%	10%	11%	7%	1%	11%	3%	4%
Croydon	15	-	15	2	13	-	5	10	5	10	4	5	6	8	5	2
	3%	-	7%	2%	4%	-	4%	3%	2%	4%	4%	1%	16%	3%	3%	3%
Ealing	24	-	24	3	17	3	6	17	9	14	1	21	1	11	11	2
	5%	-	11%	3%	5%	10%	5%	5%	4%	5%	1%	6%	2%	4%	8%	2%
Enfield	17	-	17	1	15	1	4	13	6	12	8	8	1	13	2	3
	3%	-	8%	1%	4%	2%	3%	3%	2%	4%	8%	2%	2%	4%	1%	4%
Greenwich	20	-	20	1	18	2	7	14	9	11	2	18	1	14	6	1
	4%	-	9%	1%	5%	5%	5%	4%	4%	4%	2%	5%	2%	5%	4%	2%
Hackney	11	11	-	2	9	-	*	11	4	7	*	10	-	8	2	2
	2%	4%	-	2%	2%	-	*	3%	2%	3%	*	3%	-	3%	1%	2%
Hammersmith and Fulham	11	11	-	2	9	-	2	9	7	4	2	8	1	6	4	1
	2%	4%	-	2%	3%	-	2%	2%	3%	2%	2%	2%	2%	2%	3%	1%

QES Q1 2016

D3. Which London borough is your business based in?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Haringey	7	7	-	-	5	2	3	4	6	1	2	5	-	4	*	3
	1%	2%	-	-	1%	5%	2%	1%	3%	*	2%	1%	-	1%	*	4%
Harrow	13	-	13	2	6	5	2	11	8	5	2	11	1	5	2	7
	3%	-	6%	2%	2%	13%	2%	3%	3%	2%	2%	3%	2%	2%	1%	10%
Havering	8	-	8	-	7	2	1	8	5	3	2	5	2	5	2	2
	2%	-	4%	-	2%	5%	1%	2%	2%	1%	2%	1%	4%	2%	1%	3%
Hillingdon	4	-	4	3	1	*	3	1	2	2	1	3	-	4	-	-
	1%	-	2%	2%	*	1%	2%	*	1%	1%	1%	1%	-	1%	-	-
Hounslow	20	-	20	1	18	*	1	19	3	17	2	18	-	12	7	1
	4%	-	9%	1%	5%	1%	1%	5%	1%	6%	2%	5%	-	4%	5%	1%
Islington	11	11	-	4	7	-	2	9	2	9	1	10	-	5	3	3
	2%	4%	-	4%	2%	-	2%	2%	1%	3%	1%	3%	-	2%	2%	5%
Kensington and Chelsea	12	12	-	3	8	1	4	8	5	7	1	12	-	6	6	1
	2%	4%	-	3%	2%	3%	3%	2%	2%	3%	1%	3%	-	2%	4%	1%
Kingston upon Thames	8	-	8	-	8	-	1	7	3	5	-	8	-	7	1	-
	2%	-	4%	-	2%	-	1%	2%	1%	2%	-	2%	-	2%	1%	-
Lambeth	19	19	-	2	17	-	2	17	13	6	5	14	1	14	5	-
	4%	7%	-	2%	5%	-	2%	4%	5%	2%	4%	4%	2%	5%	3%	-
Lewisham	9	9	-	-	7	3	-	9	7	3	2	5	2	5	2	3
	2%	3%	-	-	2%	7%	-	2%	3%	1%	2%	1%	5%	2%	1%	4%
Merton	9	-	9	-	7	2	-	9	1	8	*	7	2	6	3	-
	2%	-	4%	-	2%	6%	-	2%	1%	3%	*	2%	6%	2%	2%	-
Newham	7	7	-	1	6	*	2	6	-	7	3	3	1	4	3	*
	1%	3%	-	1%	2%	1%	1%	1%	-	3%	3%	1%	2%	1%	2%	*
Redbridge	10	-	10	-	10	-	1	8	6	3	3	4	3	3	3	4
	2%	-	4%	-	3%	-	1%	2%	3%	1%	3%	1%	7%	1%	2%	6%
Richmond upon Thames	10	-	10	*	9	-	2	8	2	8	-	5	4	3	3	4
	2%	-	4%	*	3%	-	1%	2%	1%	3%	-	1%	11%	1%	2%	6%

QES Q1 2016

D3. Which London borough is your business based in?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Southwark	23	23	-	7	15	2	4	19	13	10	1	22	-	18	5	*
	5%	8%	-	6%	4%	5%	3%	5%	5%	4%	1%	6%	-	6%	3%	*
Sutton	5	-	5	2	4	-	1	5	4	2	-	5	-	5	-	1
	1%	-	2%	1%	1%	-	1%	1%	2%	1%	-	1%	-	2%	-	1%
Tower Hamlets	9	9	-	1	8	1	1	8	1	8	-	9	-	3	1	5
	2%	3%	-	*	2%	2%	*	2%	*	3%	-	2%	-	1%	1%	8%
Waltham Forest	10	-	10	3	7	-	-	10	2	7	-	10	-	3	7	-
	2%	-	4%	3%	2%	-	-	3%	1%	3%	-	3%	-	1%	4%	-
Wandsworth	20	20	-	4	16	-	4	15	5	15	1	19	-	9	3	7
	4%	7%	-	4%	4%	-	3%	4%	2%	6%	1%	5%	-	3%	2%	11%
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS																
Net: Inner city	283	283	-	78	187	18	84	199	147	135	71	197	15	172	80	30
	56%	100%	-	74%	51%	49%	67%	52%	60%	52%	69%	54%	39%	59%	54%	46%
Net: Outer city	223	-	223	27	178	18	42	182	96	127	31	169	24	120	68	35
	44%	-	100%	26%	49%	51%	33%	48%	40%	48%	31%	46%	61%	41%	46%	54%

QES Q1 2016

Q1_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	Mean
Domestic sales	506	148	269	89	.1
	100%	29%	53%	18%	
Cashflow	506	143	267	96	.1
	100%	28%	53%	19%	
Business domestic orders	506	139	289	78	.1
	100%	28%	57%	15%	
Employment	506	95	360	51	.1
	100%	19%	71%	10%	

QES Q1 2016**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	148	128	20	9	34	34	14	19	26	6	7	37	111
		29%	28%	39%	47%	48%	32%	21%	33%	22%	19%	19%	67%	25%
Same	(0)	269	243	25	6	29	56	39	30	72	15	23	12	257
		53%	54%	48%	31%	41%	54%	58%	51%	60%	49%	60%	21%	57%
Down	(-1)	89	82	7	4	8	15	14	9	22	9	8	6	82
		18%	18%	13%	22%	11%	14%	21%	16%	18%	31%	21%	12%	18%
Mean score		.1	.1	.3	.3	.4	.2	*	.2	*	-.1	*	.6	.1
Standard deviation		.68	.67	.68	.81	.68	.66	.65	.68	.63	.71	.64	.70	.65
Standard error		.03	.04	.05	.25	.09	.05	.11	.07	.08	.15	.09	.10	.03

QES Q1 2016**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 148	96	52	67	75	6	72	76	99	50	52	88	8	85	49	14
	29%	34%	23%	64%	21%	16%	57%	20%	40%	19%	51%	24%	21%	29%	33%	22%
Same	(0) 269	147	122	28	233	7	37	232	127	142	35	218	15	154	77	38
	53%	52%	55%	27%	64%	21%	29%	61%	52%	54%	35%	60%	39%	53%	52%	59%
Down	(-1) 89	40	49	9	57	23	16	72	18	71	14	59	16	54	22	13
	18%	14%	22%	9%	16%	63%	13%	19%	7%	27%	14%	16%	40%	18%	15%	20%
Mean score	.1	.2	*	.6	*	-.5	.4	*	.3	-.1	.4	.1	-.2	.1	.2	*
Standard deviation	.68	.67	.68	.65	.60	.77	.72	.63	.61	.67	.72	.63	.77	.68	.67	.65
Standard error	.03	.04	.05	.06	.03	.14	.06	.03	.04	.04	.07	.03	.13	.04	.06	.08

QES Q1 2016**Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	139	123	16	9	32	34	15	18	20	4	8	35	104
		28%	27%	31%	47%	46%	33%	22%	32%	17%	12%	20%	64%	23%
Same	(0)	289	260	29	9	34	56	39	29	81	18	23	17	272
		57%	57%	55%	49%	48%	53%	57%	51%	67%	62%	60%	30%	60%
Down	(-1)	78	70	8	1	4	15	14	10	19	8	8	3	75
		15%	15%	15%	4%	6%	14%	21%	17%	16%	26%	20%	6%	17%
Mean score		.1	.1	.2	.4	.4	.2	*	.2	*	-.1	*	.6	.1
Standard deviation		.64	.64	.66	.59	.60	.66	.66	.69	.57	.61	.64	.61	.63
Standard error		.03	.03	.05	.18	.08	.05	.11	.07	.07	.12	.09	.09	.03

QES Q1 2016

Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business domestic orders

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	139	97	43	67	71	2	71	68	96	43	57	72	10	76	56	7
		28%	34%	19%	64%	19%	5%	57%	18%	40%	16%	56%	20%	26%	26%	38%	11%
Same	(0)	289	151	137	28	240	20	37	252	132	157	36	237	15	167	71	51
		57%	54%	61%	27%	66%	55%	30%	66%	54%	60%	36%	65%	39%	57%	48%	78%
Down	(-1)	78	34	43	10	54	14	17	60	16	62	8	56	14	50	21	7
		15%	12%	19%	9%	15%	40%	14%	16%	6%	24%	8%	15%	35%	17%	14%	11%
Mean score		.1	.2	*	.5	*	-.3	.4	*	.3	-.1	.5	*	-.1	.1	.2	*
Standard deviation		.64	.65	.62	.66	.58	.58	.73	.58	.59	.63	.64	.59	.79	.65	.68	.47
Standard error		.03	.04	.04	.06	.03	.10	.06	.03	.04	.04	.06	.03	.13	.04	.06	.06

QES Q1 2016

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Total		0-9	10+											
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	95	81	13	5	26	25	5	11	17	2	3	24	71
		19%	18%	25%	27%	38%	24%	8%	19%	14%	6%	9%	43%	16%
Same	(0)	360	326	34	13	40	71	55	38	92	22	30	28	332
		71%	72%	65%	71%	56%	68%	82%	65%	77%	73%	78%	51%	74%
Down	(-1)	51	46	5	*	4	9	7	9	11	6	5	3	48
		10%	10%	10%	3%	6%	8%	11%	15%	9%	21%	13%	5%	11%
Mean score		.1	.1	.2	.2	.3	.2	*	*	.1	-.1	*	.4	*
Standard deviation		.53	.52	.58	.50	.58	.55	.43	.59	.48	.50	.47	.59	.51
Standard error		.02	.03	.05	.15	.08	.04	.07	.06	.06	.10	.06	.09	.02

QES Q1 2016

Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Employment

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	95	64	30	56	34	4	66	29	72	23	42	44	10	43	41	10
		19%	23%	14%	54%	9%	11%	53%	7%	29%	9%	41%	12%	24%	15%	28%	15%
Same	(0)	360	192	168	43	300	17	45	315	155	205	51	291	19	221	95	45
		71%	68%	75%	41%	82%	49%	36%	83%	63%	78%	50%	80%	48%	75%	64%	68%
Down	(-1)	51	26	25	6	31	14	14	37	17	34	9	31	11	28	12	11
		10%	9%	11%	5%	9%	40%	11%	10%	7%	13%	9%	9%	27%	10%	8%	17%
Mean score		.1	.1	*	.5	*	-.3	.4	*	.2	*	.3	*	*	.1	.2	*
Standard deviation		.53	.55	.50	.60	.42	.66	.69	.42	.56	.46	.64	.45	.73	.49	.57	.57
Standard error		.02	.03	.03	.05	.02	.12	.05	.02	.03	.03	.06	.02	.12	.03	.05	.07

QES Q1 2016**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

			BUSINESS SIZE			INDUSTRY							MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
		Total	0-9	10+									Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	143	124	18	9	35	30	17	19	24	2	8	34	108
		28%	27%	35%	47%	49%	28%	25%	33%	20%	7%	21%	62%	24%
Same	(0)	267	241	26	5	29	60	37	29	74	15	20	14	254
		53%	53%	50%	26%	42%	57%	55%	49%	62%	49%	52%	25%	56%
Down	(-1)	96	88	8	5	6	15	14	10	22	13	10	7	88
		19%	19%	15%	27%	9%	15%	21%	18%	18%	44%	27%	13%	20%
Mean score		.1	.1	.2	.2	.4	.1	*	.2	*	-.4	-.1	.5	*
Standard deviation		.68	.68	.69	.86	.65	.65	.68	.70	.62	.62	.70	.73	.66
Standard error		.03	.04	.06	.26	.09	.05	.11	.07	.08	.13	.10	.11	.03

QES Q1 2016

Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Cashflow

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 143	95	48	66	70	6	71	72	95	48	55	78	9	84	49	9
	28%	34%	21%	63%	19%	17%	56%	19%	39%	18%	54%	21%	23%	29%	33%	14%
Same	(0) 267	138	130	31	226	11	38	230	121	147	33	220	15	151	75	42
	53%	49%	58%	29%	62%	29%	30%	60%	50%	56%	32%	60%	38%	51%	51%	64%
Down	(-1) 96	50	46	8	69	19	17	79	28	68	13	67	15	58	23	15
	19%	18%	21%	7%	19%	54%	14%	21%	12%	26%	13%	18%	39%	20%	16%	23%
Mean score	.1	.2	*	.6	*	-.4	.4	*	.3	-.1	.4	*	-.2	.1	.2	-.1
Standard deviation	.68	.70	.65	.63	.62	.76	.72	.63	.66	.66	.72	.63	.78	.69	.68	.60
Standard error	.03	.04	.05	.06	.03	.14	.06	.03	.04	.04	.07	.03	.13	.04	.06	.08

QES Q1 2016

Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Export sales	506 100%	91 18%	141 28%	41 8%	232 46%	.2
Business export orders	506 100%	86 17%	153 30%	42 8%	225 44%	.2

QES Q1 2016**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
		Total	0-9	10+									Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	91	79	12	12	25	24	8	12	8	2	1	34	58
		18%	17%	23%	67%	35%	23%	12%	22%	6%	7%	2%	61%	13%
Same	(0)	141	123	18	2	12	54	10	17	31	4	11	12	129
		28%	27%	34%	11%	17%	51%	15%	30%	26%	14%	28%	21%	29%
Down	(-1)	41	38	3	1	4	13	2	6	8	4	3	3	38
		8%	8%	6%	4%	6%	12%	3%	11%	7%	13%	9%	5%	8%
My business does not export outside the UK		232	213	19	3	30	15	47	21	73	20	23	7	225
		46%	47%	36%	18%	43%	14%	70%	37%	61%	66%	61%	13%	50%
Mean score		.2	.2	.3	.8	.5	.1	.3	.2	*	-.2	-.2	.6	.1
Standard deviation		.67	.68	.64	.55	.67	.63	.67	.71	.58	.79	.50	.60	.65
Standard error		.04	.05	.06	.17	.12	.05	.18	.09	.11	.26	.11	.10	.04

QES Q1 2016**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
				Outer London		Stay the same	Fall	Tried to recruit	Did not try to recruit		Below capacity		Stay the same	Fall			
		Total	Inner London		Increase					Full capacity		Rise			Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	91	70	21	54	36	*	62	29	64	27	52	32	8	53	35	3
		18%	25%	10%	52%	10%	1%	49%	8%	26%	10%	51%	9%	20%	18%	23%	5%
Same	(0)	141	71	70	23	115	4	33	108	72	69	19	118	4	78	44	19
		28%	25%	31%	22%	31%	10%	26%	28%	29%	26%	19%	32%	11%	27%	30%	29%
Down	(-1)	41	17	24	8	25	8	11	30	12	29	2	27	12	18	10	13
		8%	6%	11%	8%	7%	22%	9%	8%	5%	11%	2%	7%	32%	6%	7%	20%
My business does not export outside the UK		232	124	108	20	189	24	20	212	96	136	29	189	15	143	59	30
		46%	44%	49%	19%	52%	66%	16%	56%	39%	52%	29%	52%	38%	49%	40%	46%
Mean score		.2	.3	*	.5	.1	-.6	.5	*	.4	*	.7	*	-.2	.2	.3	-.3
Standard deviation		.67	.67	.63	.66	.59	.58	.68	.60	.63	.67	.51	.58	.90	.65	.66	.63
Standard error		.04	.05	.06	.07	.04	.15	.06	.04	.05	.06	.06	.04	.18	.05	.07	.11

QES Q1 2016**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	86	74	12	9	27	23	8	11	5	2	1	32	54
		17%	16%	23%	50%	38%	22%	12%	20%	4%	7%	2%	58%	12%
Same	(0)	153	134	19	2	10	57	10	20	33	7	13	12	141
		30%	30%	36%	11%	14%	55%	15%	35%	28%	25%	34%	21%	31%
Down	(-1)	42	39	2	4	3	11	2	6	10	2	3	4	38
		8%	9%	5%	22%	5%	10%	3%	11%	9%	7%	7%	7%	8%
My business does not export outside the UK		225	206	19	3	30	14	47	20	71	18	22	7	218
		44%	45%	36%	18%	43%	13%	70%	35%	59%	60%	58%	13%	48%
Mean score		.2	.1	.3	.3	.6	.1	.3	.1	-.1	*	-.1	.6	.1
Standard deviation		.66	.66	.60	.90	.65	.60	.67	.68	.56	.63	.44	.64	.63
Standard error		.04	.04	.06	.28	.12	.05	.18	.08	.11	.20	.09	.11	.04

QES Q1 2016**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	86	71	15	57	26	4	58	28	65	21	47	32	7	48	35	3
		17%	25%	7%	54%	7%	11%	46%	7%	27%	8%	46%	9%	18%	16%	24%	5%
Same	(0)	153	75	78	21	130	2	32	121	71	82	19	125	9	82	49	21
		30%	27%	35%	20%	36%	6%	25%	32%	29%	31%	19%	34%	22%	28%	33%	33%
Down	(-1)	42	19	23	11	23	7	15	27	12	30	7	26	9	25	5	11
		8%	7%	10%	11%	6%	20%	12%	7%	5%	12%	7%	7%	22%	9%	4%	17%
My business does not export outside the UK		225	118	107	16	186	23	20	205	96	129	28	182	15	137	58	30
		44%	42%	48%	16%	51%	64%	16%	54%	39%	49%	28%	50%	38%	47%	39%	45%
Mean score		.2	.3	-.1	.5	*	-.3	.4	*	.4	-.1	.5	*	-.1	.1	.3	-.2
Standard deviation		.66	.67	.57	.71	.53	.92	.73	.56	.62	.62	.68	.56	.82	.67	.59	.60
Standard error		.04	.05	.05	.07	.04	.22	.06	.04	.05	.05	.08	.04	.16	.05	.06	.10

QES Q1 2016

Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All exporters

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Export sales	274 100%	91 33%	141 52%	41 15%	- -	.2
Business export orders	281 100%	86 31%	153 54%	42 15%	- -	.2

QES Q1 2016

Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Export sales

Base: All exporters

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Total		0-9	10+											
Unweighted Total		314	214	100	10	32	138	14	64	26	9	21	37	277
Weighted Total		274	240	34	15	40	90	20	36	47	10	15	48	225
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	91	79	12	12	25	24	8	12	8	2	1	34	58
		33%	33%	37%	82%	61%	26%	39%	34%	16%	21%	4%	70%	26%
Same	(0)	141	123	18	2	12	54	10	17	31	4	11	12	129
		52%	51%	53%	13%	29%	60%	50%	48%	67%	41%	73%	24%	57%
Down	(-1)	41	38	3	1	4	13	2	6	8	4	3	3	38
		15%	16%	10%	5%	10%	14%	11%	17%	17%	38%	23%	6%	17%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		.2	.2	.3	.8	.5	.1	.3	.2	*	-.2	-.2	.6	.1
Standard deviation		.67	.68	.64	.55	.67	.63	.67	.71	.58	.79	.50	.60	.65
Standard error		.04	.05	.06	.17	.12	.05	.18	.09	.11	.26	.11	.10	.04

QES Q1 2016**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All exporters

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		314	192	122	102	196	16	134	180	176	138	76	213	25	187	95	32
Weighted Total		274	159	115	85	176	12	105	168	148	126	73	177	24	150	89	35
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	91	70	21	54	36	*	62	29	64	27	52	32	8	53	35	3
		33%	44%	19%	64%	21%	4%	59%	18%	43%	22%	72%	18%	31%	36%	39%	10%
Same	(0)	141	71	70	23	115	4	33	108	72	69	19	118	4	78	44	19
		52%	45%	61%	27%	65%	31%	31%	64%	49%	55%	26%	67%	18%	52%	49%	53%
Down	(-1)	41	17	24	8	25	8	11	30	12	29	2	27	12	18	10	13
		15%	11%	21%	9%	14%	66%	10%	18%	8%	23%	2%	15%	51%	12%	12%	37%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		.2	.3	*	.5	.1	-.6	.5	*	.4	*	.7	*	-.2	.2	.3	-.3
Standard deviation		.67	.67	.63	.66	.59	.58	.68	.60	.63	.67	.51	.58	.90	.65	.66	.63
Standard error		.04	.05	.06	.07	.04	.15	.06	.04	.05	.06	.06	.04	.18	.05	.07	.11

QES Q1 2016**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All exporters

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		321	220	101	10	32	140	14	66	26	10	23	37	284
Weighted Total		281	247	34	15	40	91	20	38	49	12	16	48	233
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	86	74	12	9	27	23	8	11	5	2	1	32	54
		31%	30%	36%	60%	66%	25%	40%	30%	11%	18%	4%	67%	23%
Same	(0)	153	134	19	2	10	57	10	20	33	7	13	12	141
		54%	54%	57%	13%	25%	63%	49%	53%	68%	63%	80%	25%	61%
Down	(-1)	42	39	2	4	3	11	2	6	10	2	3	4	38
		15%	16%	7%	26%	9%	12%	11%	17%	21%	19%	16%	8%	16%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		.2	.1	.3	.3	.6	.1	.3	.1	-.1	*	-.1	.6	.1
Standard deviation		.66	.66	.60	.90	.65	.60	.67	.68	.56	.63	.44	.64	.63
Standard error		.04	.04	.06	.28	.12	.05	.18	.08	.11	.20	.09	.11	.04

QES Q1 2016

Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All exporters

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
				Outer		Stay the		Tried to	Did not try		Below		Stay the				
		Total	Inner London	London	Increase	same	Fall	recruit	to recruit	Full capacity	capacity	Rise	same	Fall	Remain	Leave	Don't know
Unweighted Total		321	197	124	104	200	17	134	187	177	144	77	219	25	193	95	33
Weighted Total		281	165	116	88	179	13	105	176	148	133	73	183	24	155	90	36
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	86	71	15	57	26	4	58	28	65	21	47	32	7	48	35	3
		31%	43%	13%	64%	14%	29%	55%	16%	44%	16%	64%	17%	29%	31%	39%	9%
Same	(0)	153	75	78	21	130	2	32	121	71	82	19	125	9	82	49	21
		54%	46%	67%	23%	73%	15%	30%	69%	48%	61%	26%	68%	35%	53%	55%	59%
Down	(-1)	42	19	23	11	23	7	15	27	12	30	7	26	9	25	5	11
		15%	11%	20%	13%	13%	56%	14%	15%	8%	23%	10%	14%	36%	16%	6%	32%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		.2	.3	-.1	.5	*	-.3	.4	*	.4	-.1	.5	*	-.1	.1	.3	-.2
Standard deviation		.66	.67	.57	.71	.53	.92	.73	.56	.62	.62	.68	.56	.82	.67	.59	.60
Standard error		.04	.05	.05	.07	.04	.22	.06	.04	.05	.05	.08	.04	.16	.05	.06	.10

QES Q1 2016**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	105	89	16	4	31	23	5	21	16	-	5	31	73
	21%	20%	30%	22%	44%	22%	8%	37%	13%	-	13%	57%	16%
Stay the same	365	332	33	13	30	76	58	36	96	24	32	20	345
	72%	73%	63%	71%	43%	73%	85%	62%	80%	81%	85%	37%	76%
Fall	36	32	3	1	9	6	5	1	8	6	1	3	33
	7%	7%	7%	7%	13%	5%	7%	1%	7%	19%	2%	6%	7%

QES Q1 2016**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	105	78	27	105	-	-	78	26	83	22	49	49	7	62	37	6
	21%	27%	12%	100%	-	-	62%	7%	34%	8%	48%	13%	18%	21%	25%	10%
Stay the same	365	187	178	-	365	-	38	327	153	212	49	292	24	213	104	49
	72%	66%	80%	-	100%	-	30%	86%	63%	81%	48%	80%	61%	73%	70%	75%
Fall	36	18	18	-	-	36	9	27	8	28	4	24	8	18	7	10
	7%	6%	8%	-	-	100%	7%	7%	3%	11%	4%	7%	21%	6%	5%	15%

QES Q1 2016**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	125	99	27	10	32	28	6	23	14	8	4	36	90
	25%	22%	51%	55%	45%	27%	9%	40%	12%	27%	12%	65%	20%
No	381	355	26	8	39	77	61	34	106	22	34	19	361
	75%	78%	49%	45%	55%	73%	91%	60%	88%	73%	88%	35%	80%

QES Q1 2016**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	125	84	42	78	38	9	125	-	94	31	57	55	13	76	41	9
	25%	30%	19%	75%	10%	25%	100%	-	39%	12%	56%	15%	34%	26%	27%	14%
No	381	199	182	26	327	27	-	381	149	231	45	310	26	217	107	56
	75%	70%	81%	25%	90%	75%	-	100%	61%	88%	44%	85%	66%	74%	73%	86%

QES Q1 2016**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	164	84	80	7	27	54	7	41	12	7	9	29	135
Weighted Total	125	99	27	10	32	28	6	23	14	8	4	36	90
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	109	88	21	10	30	23	6	20	12	6	2	36	73
	87%	89%	78%	100%	94%	83%	91%	86%	89%	70%	53%	99%	82%
Part-time	50	43	7	6	20	11	1	4	4	3	2	21	29
	40%	44%	27%	64%	63%	38%	12%	18%	27%	34%	47%	59%	33%
Temporary	27	23	4	8	5	5	*	2	3	2	1	13	14
	22%	23%	16%	78%	17%	19%	4%	9%	25%	25%	20%	37%	15%
Permanent	21	15	6	4	2	6	3	1	-	2	2	6	15
	16%	15%	23%	39%	7%	20%	53%	5%	-	25%	53%	16%	17%

QES Q1 2016**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	164	112	52	95	58	11	164	-	116	48	59	90	15	106	47	11
Weighted Total	125	84	42	78	38	9	125	-	94	31	57	55	13	76	41	9
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	109	74	35	70	31	8	109	-	86	22	52	46	10	68	36	5
	87%	88%	84%	89%	82%	87%	87%	-	91%	73%	92%	84%	77%	89%	90%	51%
Part-time	50	39	11	35	13	3	50	-	38	12	36	12	3	19	25	6
	40%	47%	27%	44%	33%	33%	40%	-	41%	39%	64%	21%	19%	26%	61%	71%
Temporary	27	18	9	16	8	3	27	-	18	9	18	5	5	12	12	3
	22%	22%	22%	21%	21%	30%	22%	-	19%	28%	32%	8%	34%	16%	29%	37%
Permanent	21	10	11	6	13	1	21	-	10	10	7	10	3	12	6	3
	16%	12%	25%	8%	33%	16%	16%	-	11%	33%	13%	19%	22%	16%	14%	32%

QES Q1 2016**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
						Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication		Professional, scientific & technical			Manufacturing	Services
Unweighted Total	164	84	80	7	27	54	7	41	12	7	9	29	135
Weighted Total	125	99	27	10	32	28	6	23	14	8	4	36	90
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	73	62	11	5	23	13	3	16	9	2	2	27	47
	58%	63%	41%	49%	74%	45%	55%	69%	63%	29%	39%	75%	52%
No	52	36	16	5	8	15	3	7	5	6	3	9	43
	42%	37%	59%	51%	26%	55%	45%	31%	37%	71%	61%	25%	48%

QES Q1 2016**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	164	112	52	95	58	11	164	-	116	48	59	90	15	106	47	11
Weighted Total	125	84	42	78	38	9	125	-	94	31	57	55	13	76	41	9
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%
Yes	73	53	20	55	14	4	73	-	62	11	39	26	8	40	31	3
	58%	64%	48%	71%	37%	44%	58%	-	66%	37%	69%	47%	58%	52%	76%	32%
No	52	30	22	23	24	5	52	-	32	20	17	29	6	36	10	6
	42%	36%	52%	29%	63%	56%	42%	-	34%	63%	31%	53%	42%	48%	24%	68%

QES Q1 2016**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
						Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication		Professional, scientific & technical			Manufacturing	Services
Unweighted Total	85	52	33	3	16	25	5	24	5	3	4	18	67
Weighted Total	73	62	11	5	23	13	3	16	9	2	2	27	47
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Professional/ managerial	57	51	6	4	23	7	3	10	8	*	1	26	32
	78%	81%	60%	80%	100%	54%	100%	63%	94%	9%	69%	96%	68%
Skilled manual/ technical	47	41	6	5	20	8	1	6	5	2	1	23	24
	64%	66%	51%	100%	84%	60%	19%	39%	58%	86%	31%	86%	51%
Clerical	25	22	3	1	14	3	*	3	3	*	-	13	11
	34%	35%	27%	15%	61%	24%	7%	19%	35%	9%	-	50%	24%
Un/ semi-skilled	5	3	2	1	-	1	-	1	-	2	-	1	4
	6%	4%	19%	15%	-	8%	-	5%	-	91%	-	3%	8%

QES Q1 2016**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	85	58	27	56	23	6	85	-	66	19	35	40	10	50	30	5
Weighted Total	73	53	20	55	14	4	73	-	62	11	39	26	8	40	31	3
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%
Professional/ managerial	57	45	12	47	10	1	57	-	51	6	34	19	4	31	26	1
	78%	85%	60%	84%	69%	25%	78%	-	83%	54%	88%	71%	55%	78%	84%	21%
Skilled manual/ technical	47	38	9	39	5	3	47	-	42	5	34	9	3	18	28	1
	64%	72%	43%	70%	36%	81%	64%	-	68%	43%	87%	36%	45%	45%	90%	37%
Clerical	25	23	2	21	2	2	25	-	21	4	19	5	2	9	14	2
	34%	43%	9%	37%	14%	49%	34%	-	34%	33%	47%	17%	20%	23%	45%	53%
Un/ semi-skilled	5	3	2	-	2	3	5	-	1	3	2	2	1	4	*	-
	6%	6%	8%	-	13%	71%	6%	-	2%	29%	6%	6%	10%	11%	1%	-

QES Q1 2016**Q8_SUM. How have your investment plans changed over the past three months?****SUMMARY TABLE**

Base: All respondents

	Total	Increased	Same	Decreased	Mean
Training	506	117	348	41	.1
	100%	23%	69%	8%	
Plant and equipment	506	103	354	48	.1
	100%	20%	70%	10%	

QES Q1 2016**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	103	93	10	8	32	18	5	18	16	4	2	35	68
		20%	20%	20%	45%	45%	17%	7%	31%	14%	12%	5%	63%	15%
Same	(0)	354	315	39	6	35	78	60	36	82	22	34	15	340
		70%	70%	74%	33%	50%	74%	90%	62%	69%	75%	91%	27%	75%
Decreased	(-1)	48	45	3	4	3	9	2	4	21	4	1	6	43
		10%	10%	6%	22%	5%	8%	3%	6%	18%	13%	4%	10%	9%
Mean score		.1	.1	.1	.2	.4	.1	*	.2	*	*	*	.5	.1
Standard deviation		.54	.54	.50	.81	.59	.50	.32	.57	.56	.51	.31	.68	.49
Standard error		.02	.03	.04	.24	.08	.04	.05	.06	.07	.10	.04	.10	.02

QES Q1 2016**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	103	73	30	56	47	1	64	39	75	28	54	35	13	60	35	8
		20%	26%	13%	53%	13%	2%	51%	10%	31%	11%	54%	10%	34%	20%	24%	13%
Same	(0)	354	188	167	44	290	21	49	305	161	193	35	301	19	204	98	53
		70%	66%	75%	42%	79%	58%	39%	80%	66%	74%	34%	82%	48%	70%	66%	80%
Decreased	(-1)	48	22	27	5	29	14	13	36	7	41	12	29	7	29	15	4
		10%	8%	12%	5%	8%	40%	10%	9%	3%	16%	12%	8%	18%	10%	10%	7%
Mean score		.1	.2	*	.5	*	-.4	.4	*	.3	-.1	.4	*	.2	.1	.1	.1
Standard deviation		.54	.55	.50	.59	.45	.53	.67	.45	.51	.51	.70	.42	.71	.54	.57	.44
Standard error		.02	.03	.04	.05	.02	.10	.05	.02	.03	.03	.07	.02	.12	.03	.05	.06

QES Q1 2016**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
		Total	0-9	10+									Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	117	101	16	5	29	25	7	16	23	8	4	30	87
		23%	22%	30%	30%	41%	24%	10%	28%	19%	27%	9%	55%	19%
Same	(0)	348	314	34	10	38	71	58	38	84	18	32	20	328
		69%	69%	64%	53%	54%	68%	86%	65%	70%	61%	83%	36%	73%
Decreased	(-1)	41	38	3	3	3	9	2	4	13	4	3	5	36
		8%	8%	6%	18%	5%	8%	3%	6%	11%	13%	8%	9%	8%
Mean score		.1	.1	.2	.1	.4	.2	.1	.2	.1	.1	*	.5	.1
Standard deviation		.54	.54	.55	.70	.58	.55	.37	.55	.62	.42	.66	.66	.51
Standard error		.02	.03	.04	.21	.08	.04	.06	.06	.07	.13	.06	.10	.02

QES Q1 2016**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	117	87	30	68	47	2	69	48	85	32	50	59	8	68	34	15
		23%	31%	13%	65%	13%	4%	55%	12%	35%	12%	49%	16%	21%	23%	23%	22%
Same	(0)	348	180	168	35	292	21	45	302	148	200	43	281	23	206	96	46
		69%	64%	75%	33%	80%	58%	36%	79%	61%	76%	43%	77%	59%	71%	65%	70%
Decreased	(-1)	41	15	26	2	26	13	11	31	11	30	9	25	8	18	18	5
		8%	5%	12%	2%	7%	37%	8%	8%	5%	11%	8%	7%	20%	6%	12%	8%
Mean score		.1	.3	*	.6	.1	-.3	.5	*	.3	*	.4	.1	*	.2	.1	.1
Standard deviation		.54	.55	.50	.52	.44	.56	.65	.45	.55	.49	.64	.47	.65	.52	.59	.53
Standard error		.02	.03	.03	.05	.02	.10	.05	.02	.03	.03	.06	.02	.11	.03	.05	.07

QES Q1 2016**Q9_SUM. Over the next twelve months what do you think will happen to your...****SUMMARY TABLE**

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	506	212	217	76	.3
	100%	42%	43%	15%	
Profitability	506	190	233	83	.2
	100%	38%	46%	16%	

QES Q1 2016**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	Total	0-9	10+											
Unweighted Total	506	353	153		11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53		18	70	105	67	58	120	30	38	55	451
	100%	100%	100%		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1) 212	186	26		11	44	36	21	26	51	12	12	41	172
	42%	41%	50%		62%	63%	34%	31%	45%	42%	41%	31%	74%	38%
Stay the same	(0) 217	196	21		5	19	59	33	21	45	11	23	12	205
	43%	43%	39%		29%	27%	56%	49%	37%	37%	38%	62%	22%	45%
Decrease	(-1) 76	71	5		2	7	10	14	10	24	6	3	2	74
	15%	16%	10%		10%	10%	10%	20%	18%	20%	21%	8%	4%	16%
Mean score	.3	.3	.4		.5	.5	.2	.1	.3	.2	.2	.2	.7	.2
Standard deviation	.71	.71	.67		.68	.68	.62	.71	.75	.76	.77	.58	.54	.71
Standard error	.03	.04	.05		.21	.09	.05	.12	.08	.10	.16	.08	.08	.03

QES Q1 2016**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	212	131	81	79	129	5	85	128	122	91	79	122	11	119	80	13
		42%	47%	36%	75%	35%	14%	68%	34%	50%	35%	78%	33%	29%	41%	54%	20%
Stay the same	(0)	217	115	102	21	187	9	28	189	106	111	18	187	12	131	46	40
		43%	41%	46%	20%	51%	24%	22%	50%	44%	42%	18%	51%	30%	45%	31%	61%
Decrease	(-1)	76	36	40	5	49	22	13	64	16	61	5	56	16	42	22	12
		15%	13%	18%	5%	13%	61%	10%	17%	6%	23%	4%	15%	41%	14%	15%	18%
Mean score		.3	.3	.2	.7	.2	-.5	.6	.2	.4	.1	.7	.2	-.1	.3	.4	*
Standard deviation		.71	.69	.72	.56	.66	.74	.67	.69	.61	.75	.54	.67	.84	.70	.73	.63
Standard error		.03	.04	.05	.05	.04	.13	.05	.04	.04	.05	.05	.04	.14	.04	.06	.08

QES Q1 2016**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
							Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property			Information & communication					Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461	
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	190	165	25	8	41	30	22	26	42	12	10	38	153
		38%	36%	47%	43%	58%	28%	33%	45%	35%	41%	25%	68%	34%
Stay the same	(0)	233	211	21	5	22	62	34	19	56	12	23	10	223
		46%	47%	40%	26%	31%	59%	50%	34%	46%	39%	61%	18%	49%
Decrease	(-1)	83	77	7	6	7	13	11	12	22	6	5	8	75
		16%	17%	13%	31%	10%	13%	17%	21%	18%	19%	14%	14%	17%
Mean score		.2	.2	.3	.1	.5	.2	.2	.2	.2	.1	.5	.2	
Standard deviation		.70	.70	.70	.88	.68	.62	.69	.79	.72	.76	.62	.74	.69
Standard error		.03	.04	.06	.26	.09	.05	.11	.08	.09	.16	.09	.11	.03

QES Q1 2016**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1) 190	117	73	74	114	2	73	117	120	70	74	109	8	108	76	6
	38%	41%	33%	70%	31%	6%	58%	31%	49%	27%	72%	30%	19%	37%	51%	9%
Stay the same	(0) 233	124	108	22	196	14	33	199	101	131	17	197	19	141	48	43
	46%	44%	48%	21%	54%	39%	27%	52%	42%	50%	16%	54%	49%	48%	32%	66%
Decrease	(-1) 83	41	42	9	55	20	19	64	22	61	11	60	12	43	24	16
	16%	15%	19%	8%	15%	54%	15%	17%	9%	23%	11%	16%	32%	15%	16%	25%
Mean score	.2	.3	.1	.6	.2	-.5	.4	.1	.4	*	.6	.1	-.1	.2	.4	-.2
Standard deviation	.70	.70	.71	.64	.66	.62	.74	.68	.65	.71	.68	.67	.71	.69	.74	.57
Standard error	.03	.04	.05	.06	.04	.11	.06	.04	.04	.05	.07	.03	.12	.04	.06	.07

QES Q1 2016**Q10. Are you operating at...**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
						Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication		Professional, scientific & technical			Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	244	214	29	6	50	55	21	33	52	12	15	37	206
	48%	47%	56%	31%	71%	53%	32%	57%	43%	40%	39%	68%	46%
Below full capacity	262	239	23	13	20	49	46	25	68	18	23	18	244
	52%	53%	44%	69%	29%	47%	68%	43%	57%	60%	61%	32%	54%

QES Q1 2016**Q10. Are you operating at...**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	244	147	96	83	153	8	94	149	244	-	74	158	12	142	78	24
	48%	52%	43%	79%	42%	22%	75%	39%	100%	-	72%	43%	32%	48%	53%	37%
Below full capacity	262	135	127	22	212	28	31	231	-	262	28	208	27	151	70	42
	52%	48%	57%	21%	58%	78%	25%	61%	-	100%	28%	57%	68%	52%	47%	63%

QES Q1 2016**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	102	90	12	10	37	21	6	8	12	4	5	31	71
	20%	20%	22%	53%	53%	20%	9%	13%	10%	13%	14%	56%	16%
Stay the same	365	327	38	8	25	77	59	45	98	22	32	22	344
	72%	72%	73%	42%	35%	74%	87%	79%	81%	75%	84%	39%	76%
Fall	39	36	3	1	9	7	2	5	11	4	1	3	36
	8%	8%	5%	5%	12%	7%	3%	8%	9%	12%	2%	5%	8%

QES Q1 2016**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	102	71	31	49	49	4	57	45	74	28	102	-	-	59	35	7
	20%	25%	14%	47%	13%	10%	45%	12%	30%	11%	100%	-	-	20%	24%	10%
Stay the same	365	197	169	49	292	24	55	310	158	208	-	365	-	217	97	51
	72%	70%	76%	47%	80%	67%	44%	81%	65%	79%	-	100%	-	74%	65%	78%
Fall	39	15	24	7	24	8	13	26	12	27	-	-	39	16	16	7
	8%	5%	11%	7%	7%	23%	11%	7%	5%	10%	-	-	100%	5%	11%	11%

QES Q1 2016**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	169	152	17	11	31	71	1	20	22	8	5	34	135
	33%	34%	32%	63%	44%	67%	2%	35%	18%	25%	12%	62%	30%
Raw material prices	114	102	13	13	24	36	3	10	14	7	8	32	83
	23%	22%	25%	70%	34%	35%	4%	17%	11%	24%	20%	57%	18%
Pay settlements	102	91	11	9	21	38	1	12	14	6	3	28	75
	20%	20%	21%	47%	29%	36%	1%	21%	12%	19%	7%	50%	17%
Other overheads	134	119	15	5	20	21	20	11	28	16	13	11	123
	26%	26%	29%	26%	28%	20%	29%	19%	24%	53%	35%	20%	27%
None of the above	186	170	16	4	21	2	45	21	68	6	19	8	177
	37%	37%	30%	20%	30%	2%	67%	36%	57%	22%	50%	15%	39%

QES Q1 2016**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	169	98	71	57	100	12	69	100	95	74	56	97	16	81	64	24
	33%	35%	32%	54%	27%	33%	55%	26%	39%	28%	55%	27%	40%	28%	43%	36%
Raw material prices	114	68	46	45	64	6	61	53	79	35	44	57	14	51	46	18
	23%	24%	21%	43%	18%	15%	49%	14%	32%	14%	44%	15%	35%	17%	31%	27%
Pay settlements	102	73	29	50	46	6	55	47	71	31	42	54	6	51	40	11
	20%	26%	13%	48%	13%	17%	44%	12%	29%	12%	41%	15%	15%	18%	27%	16%
Other overheads	134	77	57	17	99	18	31	103	53	81	37	80	16	86	33	15
	26%	27%	25%	16%	27%	49%	24%	27%	22%	31%	36%	22%	42%	29%	22%	23%
None of the above	186	98	88	13	159	14	16	170	73	113	9	166	11	109	47	30
	37%	35%	39%	13%	43%	38%	13%	45%	30%	43%	9%	45%	27%	37%	32%	45%

QES Q1 2016**Q13_SUM. Please indicate the extent to which the following have varied in the past 3 months.****SUMMARY TABLE**

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Net: Increased	Net: Decreased	Mean
Cost of my business's energy	506 100%	51 10%	95 19%	282 56%	69 14%	9 2%	146 29%	78 15%	.2
Pressure from employees to increase wages	506 100%	38 8%	102 20%	340 67%	20 4%	6 1%	140 28%	26 5%	.3
Cost of raw materials (sourced internationally)	506 100%	53 10%	75 15%	349 69%	23 5%	6 1%	127 25%	29 6%	.3
Cost of raw materials (sourced domestically)	506 100%	53 10%	75 15%	351 69%	17 3%	11 2%	127 25%	28 6%	.3
Cost of fuel	506 100%	37 7%	76 15%	220 43%	150 30%	24 5%	113 22%	174 34%	-.1
Cost of borrowing	506 100%	43 8%	70 14%	349 69%	35 7%	10 2%	112 22%	45 9%	.2

QES Q1 2016**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	38	35	3	3	15	7	*	3	5	4	-	18	20
		8%	8%	6%	18%	22%	7%	1%	6%	4%	12%	-	33%	4%
Increased slightly	(1)	102	85	17	8	15	29	15	11	16	4	3	14	88
		20%	19%	31%	44%	21%	28%	23%	19%	13%	15%	8%	25%	20%
Stayed the same	(0)	340	308	31	7	35	61	49	36	96	21	34	21	319
		67%	68%	60%	39%	49%	58%	73%	63%	80%	72%	89%	38%	71%
Decreased slightly	(-1)	20	20	1	-	5	6	2	6	-	*	-	2	19
		4%	4%	2%	-	7%	6%	3%	11%	-	1%	-	3%	4%
Decreased significantly	(-2)	6	5	1	-	-	1	-	1	3	-	1	-	6
		1%	1%	1%	-	-	1%	-	2%	2%	-	2%	-	1%
NETS														
Net: Increased		140	120	20	11	30	36	16	14	21	8	3	32	108
		28%	27%	38%	61%	43%	35%	23%	25%	18%	27%	8%	59%	24%
Net: Decreased		26	25	1	-	5	7	2	7	3	*	1	2	24
		5%	5%	3%	-	7%	7%	3%	12%	2%	1%	2%	3%	5%
Mean score		.3	.3	.4	.8	.6	.3	.2	.2	.2	.4	*	.9	.2
Standard deviation		.71	.71	.69	.74	.92	.74	.50	.76	.60	.72	.42	.92	.64
Standard error		.03	.04	.06	.22	.12	.06	.08	.08	.08	.15	.06	.14	.03

QES Q1 2016**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	38	32	6	26	10	2	32	6	30	8	29	7	3	16	21	1
		8%	11%	3%	25%	3%	5%	26%	2%	12%	3%	28%	2%	7%	5%	14%	2%
Increased slightly	(1)	102	57	45	27	60	15	38	64	54	48	30	62	10	70	25	7
		20%	20%	20%	26%	16%	42%	30%	17%	22%	18%	29%	17%	27%	24%	17%	11%
Stayed the same	(0)	340	184	156	45	280	15	45	295	148	192	37	288	15	202	85	53
		67%	65%	70%	43%	77%	42%	36%	77%	61%	73%	37%	79%	38%	69%	58%	81%
Decreased slightly	(-1)	20	8	13	7	10	3	9	12	8	13	3	7	10	4	11	5
		4%	3%	6%	7%	3%	9%	7%	3%	3%	5%	3%	2%	25%	1%	8%	7%
Decreased significantly	(-2)	6	2	4	-	5	1	2	4	4	2	3	1	2	1	5	-
		1%	1%	2%	-	1%	2%	1%	1%	2%	1%	2%	*	4%	*	3%	-
NETS																	
Net: Increased		140	89	51	53	70	17	70	70	85	56	59	69	13	86	47	8
		28%	32%	23%	51%	19%	47%	56%	18%	35%	21%	58%	19%	33%	29%	32%	12%
Net: Decreased		26	9	17	7	15	4	11	15	11	15	6	9	11	5	16	5
		5%	3%	7%	7%	4%	11%	8%	4%	5%	6%	6%	2%	29%	2%	11%	7%
Mean score		.3	.4	.2	.7	.2	.4	.7	.1	.4	.2	.8	.2	.1	.3	.3	.1
Standard deviation		.71	.75	.64	.92	.57	.81	.98	.53	.81	.59	.98	.50	.98	.61	.93	.49
Standard error		.03	.04	.04	.08	.03	.15	.08	.03	.05	.04	.10	.03	.17	.04	.08	.06

QES Q1 2016**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	43	40	3	3	17	11	-	6	5	-	1	18	25
		8%	9%	5%	18%	24%	10%	-	10%	4%	-	3%	33%	5%
Increased slightly	(1)	70	61	8	4	10	24	3	7	14	5	2	12	58
		14%	14%	16%	21%	14%	23%	5%	13%	11%	18%	5%	21%	13%
Stayed the same	(0)	349	311	38	7	40	59	61	39	86	24	33	22	327
		69%	69%	73%	40%	56%	56%	91%	67%	72%	80%	87%	39%	73%
Decreased slightly	(-1)	35	32	3	4	4	5	2	5	13	1	1	4	31
		7%	7%	7%	22%	6%	5%	4%	9%	11%	2%	2%	7%	7%
Decreased significantly	(-2)	10	10	-	-	-	5	-	1	3	-	1	-	10
		2%	2%	-	-	-	5%	-	1%	2%	-	2%	-	2%
NETS														
Net: Increased		112	101	11	7	26	35	3	13	19	5	3	30	83
		22%	22%	21%	38%	38%	34%	5%	23%	16%	18%	8%	54%	18%
Net: Decreased		45	41	3	4	4	11	2	6	15	1	2	4	41
		9%	9%	7%	22%	6%	10%	4%	10%	13%	2%	5%	7%	9%
Mean score		.2	.2	.2	.3	.6	.3	*	.2	.1	.2	*	.8	.1
Standard deviation		.76	.78	.63	1.03	.92	.91	.30	.80	.69	.42	.55	.99	.70
Standard error		.03	.04	.05	.31	.12	.07	.05	.08	.09	.09	.07	.15	.03

QES Q1 2016**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
				Outer London		Stay the same		Tried to recruit	Did not try to recruit		Below capacity		Stay the same			Leave	Don't know
		Total	Inner London		Increase		Fall			Full capacity		Rise		Fall	Remain		
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	43	33	10	31	9	2	34	9	33	10	31	9	2	18	22	3
		8%	12%	5%	30%	3%	7%	27%	2%	14%	4%	31%	3%	6%	6%	15%	4%
Increased slightly	(1)	70	42	27	28	39	3	26	44	46	24	17	41	11	35	25	9
		14%	15%	12%	26%	11%	9%	21%	12%	19%	9%	17%	11%	29%	12%	17%	14%
Stayed the same	(0)	349	188	161	40	280	29	53	296	147	202	41	288	20	212	88	49
		69%	66%	72%	38%	77%	80%	43%	78%	60%	77%	41%	79%	50%	73%	59%	75%
Decreased slightly	(-1)	35	17	18	4	31	-	10	25	12	23	8	23	4	24	9	2
		7%	6%	8%	4%	9%	-	8%	7%	5%	9%	8%	6%	9%	8%	6%	4%
Decreased significantly	(-2)	10	3	6	2	6	2	3	6	6	4	4	3	2	3	4	2
		2%	1%	3%	2%	2%	4%	2%	2%	2%	1%	4%	1%	6%	1%	3%	4%
NETS																	
Net: Increased		112	75	37	59	48	5	59	53	79	33	48	51	13	54	47	12
		22%	27%	17%	56%	13%	15%	47%	14%	33%	13%	48%	14%	35%	18%	32%	18%
Net: Decreased		45	20	25	6	37	2	13	32	18	27	12	27	6	27	13	5
		9%	7%	11%	6%	10%	4%	10%	8%	7%	10%	12%	7%	15%	9%	9%	7%
Mean score		.2	.3	.1	.8	*	.1	.6	.1	.4	*	.6	.1	.2	.1	.4	.1
Standard deviation		.76	.79	.71	.99	.60	.72	1.04	.59	.86	.62	1.12	.55	.92	.69	.90	.68
Standard error		.03	.05	.05	.09	.03	.13	.08	.03	.05	.04	.11	.03	.16	.04	.08	.09

QES Q1 2016**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	51	48	3	3	21	10	-	8	5	2	2	20	31
		10%	11%	5%	18%	29%	9%	-	15%	4%	6%	5%	37%	7%
Increased slightly	(1)	95	83	12	3	12	28	13	13	15	6	5	13	82
		19%	18%	23%	18%	17%	27%	19%	23%	12%	21%	14%	24%	18%
Stayed the same	(0)	282	251	31	5	24	52	40	28	87	19	26	11	271
		56%	55%	59%	30%	35%	50%	60%	49%	73%	64%	67%	20%	60%
Decreased slightly	(-1)	69	63	7	3	12	14	14	8	10	3	6	8	62
		14%	14%	13%	18%	17%	13%	21%	13%	8%	9%	15%	14%	14%
Decreased significantly	(-2)	9	8	*	3	2	1	-	-	3	-	-	3	5
		2%	2%	1%	18%	2%	1%	-	-	2%	-	-	6%	1%
NETS														
Net: Increased		146	132	14	6	32	38	13	22	20	8	7	33	113
		29%	29%	27%	35%	46%	36%	19%	38%	17%	27%	18%	61%	25%
Net: Decreased		78	71	7	6	14	15	14	8	13	3	6	11	67
		15%	16%	14%	35%	19%	14%	21%	13%	11%	9%	15%	20%	15%
Mean score		.2	.2	.2	-	.5	.3	*	.4	.1	.2	.1	.7	.2
Standard deviation		.87	.88	.74	1.36	1.16	.86	.64	.90	.68	.71	.69	1.26	.78
Standard error		.04	.05	.06	.41	.15	.07	.10	.09	.09	.14	.09	.19	.04

QES Q1 2016**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	51	36	15	31	16	4	38	13	44	7	29	14	8	19	28	4
		10%	13%	7%	30%	4%	10%	30%	3%	18%	2%	29%	4%	20%	6%	19%	6%
Increased slightly	(1)	95	66	29	31	57	7	35	60	45	51	30	58	8	56	28	11
		19%	23%	13%	30%	16%	20%	28%	16%	18%	19%	29%	16%	20%	19%	19%	17%
Stayed the same	(0)	282	140	142	29	233	20	40	242	126	156	26	240	16	169	72	42
		56%	49%	64%	27%	64%	55%	32%	63%	52%	60%	26%	66%	40%	58%	48%	64%
Decreased slightly	(-1)	69	38	31	12	54	4	9	61	28	41	13	50	6	43	19	7
		14%	13%	14%	11%	15%	10%	7%	16%	11%	16%	13%	14%	16%	15%	13%	11%
Decreased significantly	(-2)	9	3	6	3	4	2	3	5	1	7	3	4	2	6	1	2
		2%	1%	3%	2%	1%	5%	3%	1%	*	3%	3%	1%	4%	2%	1%	3%
NETS																	
Net: Increased		146	102	44	62	73	11	73	73	89	57	59	71	15	75	56	15
		29%	36%	20%	59%	20%	30%	58%	19%	36%	22%	58%	20%	39%	26%	38%	23%
Net: Decreased		78	41	37	14	58	5	12	66	29	49	16	54	8	49	20	9
		15%	14%	17%	13%	16%	15%	10%	17%	12%	19%	16%	15%	21%	17%	14%	13%
Mean score		.2	.3	.1	.7	.1	.2	.8	*	.4	*	.7	.1	.3	.1	.4	.1
Standard deviation		.87	.90	.80	1.08	.73	.94	1.05	.71	.93	.75	1.12	.69	1.11	.81	.96	.79
Standard error		.04	.05	.06	.10	.04	.17	.08	.04	.06	.05	.11	.04	.19	.05	.08	.10

QES Q1 2016**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	37	36	1	6	16	7	*	5	3	-	-	23	15
		7%	8%	3%	35%	23%	7%	*	8%	2%	-	-	41%	3%
Increased slightly	(1)	76	67	9	3	12	21	-	15	12	8	4	14	62
		15%	15%	16%	18%	17%	20%	-	27%	10%	26%	11%	25%	14%
Stayed the same	(0)	220	192	28	4	16	44	42	20	53	17	23	8	212
		43%	42%	53%	21%	22%	42%	62%	35%	44%	58%	62%	14%	47%
Decreased slightly	(-1)	150	138	12	3	24	31	23	13	42	5	9	9	141
		30%	30%	23%	18%	34%	30%	34%	22%	35%	16%	24%	17%	31%
Decreased significantly	(-2)	24	21	3	2	2	2	2	5	10	-	1	2	22
		5%	5%	5%	8%	3%	2%	3%	9%	8%	-	2%	3%	5%
NETS														
Net: Increased		113	103	10	10	28	27	*	20	15	8	4	36	77
		22%	23%	19%	53%	40%	26%	*	35%	12%	26%	11%	66%	17%
Net: Decreased		174	159	15	5	26	33	25	18	52	5	10	11	163
		34%	35%	28%	26%	37%	32%	37%	30%	43%	16%	27%	20%	36%
Mean score		-.1	-.1	-.1	.5	.2	*	-.4	*	-.4	.1	-.2	.8	-.2
Standard deviation		.96	.97	.83	1.38	1.23	.91	.58	1.08	.87	.66	.66	1.23	.86
Standard error		.04	.05	.07	.42	.16	.07	.09	.11	.11	.13	.09	.18	.04

QES Q1 2016**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
				Outer London		Stay the same		Tried to recruit	Did not try to recruit		Below capacity		Stay the same			Leave	Don't know
		Total	Inner London		Increase		Fall			Full capacity		Rise		Fall	Remain		
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	37	27	10	24	12	1	32	6	32	5	27	11	*	17	18	2
		7%	10%	4%	23%	3%	3%	25%	2%	13%	2%	26%	3%	1%	6%	12%	3%
Increased slightly	(1)	76	51	24	33	36	7	34	41	51	24	25	44	7	44	23	8
		15%	18%	11%	32%	10%	19%	27%	11%	21%	9%	24%	12%	18%	15%	16%	13%
Stayed the same	(0)	220	121	98	28	172	20	38	182	92	128	26	186	8	135	49	36
		43%	43%	44%	27%	47%	55%	30%	48%	38%	49%	25%	51%	20%	46%	33%	55%
Decreased slightly	(-1)	150	67	83	15	129	5	16	134	58	92	20	109	22	86	46	17
		30%	24%	37%	14%	35%	15%	13%	35%	24%	35%	20%	30%	55%	29%	31%	27%
Decreased significantly	(-2)	24	15	9	4	16	3	5	18	11	13	5	17	3	11	10	2
		5%	5%	4%	4%	4%	9%	4%	5%	4%	5%	4%	5%	6%	4%	7%	3%
NETS																	
Net: Increased		113	79	34	57	48	8	66	47	84	29	51	54	7	61	42	10
		22%	28%	15%	55%	13%	21%	52%	12%	34%	11%	51%	15%	18%	21%	28%	16%
Net: Decreased		174	83	91	19	146	9	22	152	68	105	24	125	24	97	57	19
		34%	29%	41%	18%	40%	24%	17%	40%	28%	40%	24%	34%	62%	33%	38%	30%
Mean score		-.1	*	-.2	.6	-.3	-.1	.6	-.3	.2	-.3	.5	-.2	-.5	-.1	*	-.1
Standard deviation		.96	1.01	.87	1.11	.83	.91	1.13	.79	1.07	.78	1.20	.82	.89	.91	1.12	.79
Standard error		.04	.06	.06	.10	.04	.16	.09	.04	.07	.05	.12	.04	.15	.05	.09	.10

QES Q1 2016**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

		BUSINESS SIZE														INDUSTRY												MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services															
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461															
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451															
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%															
Increased significantly	(2)	53	49	3	7	19	10	-	6	10	-	1	24	29															
		10%	11%	6%	38%	27%	9%	-	10%	9%	-	4%	43%	6%															
Increased slightly	(1)	75	65	9	-	12	35	3	11	3	4	7	10	65															
		15%	14%	18%	-	17%	34%	4%	19%	3%	13%	18%	18%	14%															
Stayed the same	(0)	351	313	37	7	36	51	62	37	104	24	30	15	336															
		69%	69%	71%	39%	51%	49%	92%	65%	87%	81%	78%	27%	75%															
Decreased slightly	(-1)	17	14	3	4	*	5	2	2	3	-	-	5	12															
		3%	3%	5%	23%	1%	5%	4%	3%	2%	-	-	8%	3%															
Decreased significantly	(-2)	11	11	-	-	3	4	-	2	-	2	-	2	10															
		2%	3%	-	-	5%	4%	-	4%	-	6%	-	3%	2%															
NETS																													
Net: Increased		127	115	13	7	31	45	3	16	14	4	8	34	93															
		25%	25%	24%	38%	43%	43%	4%	28%	11%	13%	22%	62%	21%															
Net: Decreased		28	25	3	4	4	9	2	4	3	2	-	6	22															
		6%	6%	5%	23%	6%	9%	4%	7%	2%	6%	-	11%	5%															
Mean score		.3	.3	.3	.5	.6	.4	*	.3	.2	*	.3	.9	.2															
Standard deviation		.78	.80	.65	1.25	1.05	.86	.28	.84	.60	.62	.53	1.16	.69															
Standard error		.03	.04	.05	.38	.14	.07	.05	.09	.08	.13	.07	.17	.03															

QES Q1 2016**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	53	42	10	40	10	3	42	11	41	12	35	13	5	26	25	1
		10%	15%	5%	38%	3%	7%	33%	3%	17%	5%	34%	3%	13%	9%	17%	2%
Increased slightly	(1)	75	47	28	17	52	5	20	55	38	37	16	57	2	50	20	4
		15%	16%	13%	16%	14%	15%	16%	14%	16%	14%	16%	16%	4%	17%	14%	7%
Stayed the same	(0)	351	186	164	40	284	26	48	303	153	198	41	288	22	204	94	52
		69%	66%	74%	38%	78%	73%	38%	80%	63%	75%	40%	79%	56%	70%	64%	80%
Decreased slightly	(-1)	17	4	12	3	13	-	8	8	7	9	7	5	4	10	4	2
		3%	2%	6%	3%	4%	-	7%	2%	3%	4%	7%	1%	11%	4%	3%	4%
Decreased significantly	(-2)	11	3	8	5	5	2	8	3	5	7	3	2	6	2	4	5
		2%	1%	4%	5%	1%	5%	6%	1%	2%	3%	3%	1%	15%	1%	3%	8%
NETS																	
Net: Increased		127	89	38	57	63	8	61	66	78	49	51	70	7	76	45	6
		25%	31%	17%	54%	17%	22%	49%	17%	32%	19%	50%	19%	17%	26%	31%	9%
Net: Decreased		28	7	21	8	18	2	16	12	12	16	10	8	10	13	8	7
		6%	3%	9%	8%	5%	5%	13%	3%	5%	6%	10%	2%	26%	4%	5%	11%
Mean score		.3	.4	.1	.8	.1	.2	.6	.2	.4	.1	.7	.2	-.1	.3	.4	-.1
Standard deviation		.78	.80	.71	1.13	.57	.78	1.20	.54	.87	.67	1.10	.54	1.15	.71	.90	.69
Standard error		.03	.05	.05	.10	.03	.14	.09	.03	.05	.04	.11	.03	.20	.04	.07	.09

QES Q1 2016**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

			BUSINESS SIZE		INDUSTRY							MANUFACTURING/SERVICES		
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	53	49	4	5	22	12	-	3	8	2	1	23	30
		10%	11%	7%	25%	31%	12%	-	6%	7%	6%	3%	41%	7%
Increased slightly	(1)	75	66	9	6	10	38	3	13	-	-	5	16	58
		15%	15%	17%	35%	14%	36%	4%	22%	-	-	13%	30%	13%
Stayed the same	(0)	349	312	37	6	35	47	60	39	104	26	32	14	335
		69%	69%	71%	35%	49%	45%	89%	67%	87%	87%	84%	26%	74%
Decreased slightly	(-1)	23	21	2	1	2	6	5	2	5	2	-	1	22
		5%	5%	4%	5%	2%	6%	7%	4%	4%	7%	-	2%	5%
Decreased significantly	(-2)	6	6	1	-	2	1	-	1	3	-	-	*	6
		1%	1%	1%	-	3%	1%	-	1%	2%	-	-	1%	1%
NETS														
Net: Increased		127	115	13	11	32	50	3	16	8	2	6	39	88
		25%	25%	24%	60%	45%	48%	4%	27%	7%	6%	16%	71%	20%
Net: Decreased		29	27	3	1	4	7	5	3	8	2	-	1	28
		6%	6%	6%	5%	6%	7%	7%	6%	6%	7%	-	3%	6%
Mean score		.3	.3	.2	.8	.7	.5	*	.3	*	.1	.2	1.1	.2
Standard deviation		.76	.77	.70	.90	1.04	.81	.33	.69	.62	.56	.47	.90	.68
Standard error		.03	.04	.06	.27	.14	.06	.05	.07	.08	.11	.06	.13	.03

QES Q1 2016**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	53	36	16	38	9	5	42	11	43	10	32	13	8	18	29	6
		10%	13%	7%	36%	3%	15%	33%	3%	18%	4%	31%	4%	20%	6%	19%	9%
Increased slightly	(1)	75	41	34	21	51	3	29	46	38	37	24	47	4	52	20	3
		15%	15%	15%	20%	14%	8%	23%	12%	16%	14%	23%	13%	10%	18%	14%	4%
Stayed the same	(0)	349	191	158	37	289	23	44	305	149	200	37	292	20	206	91	52
		69%	68%	71%	35%	79%	65%	35%	80%	61%	76%	36%	80%	51%	70%	62%	79%
Decreased slightly	(-1)	23	9	14	4	16	3	8	15	9	14	8	9	6	13	8	3
		5%	3%	6%	4%	4%	8%	7%	4%	4%	5%	7%	3%	16%	4%	5%	4%
Decreased significantly	(-2)	6	6	1	4	*	2	3	3	4	3	2	4	1	4	-	3
		1%	2%	*	4%	*	5%	2%	1%	1%	1%	2%	1%	2%	1%	-	4%
NETS																	
Net: Increased		127	77	50	59	60	8	70	57	81	46	55	60	12	70	49	9
		25%	27%	22%	56%	17%	23%	56%	15%	33%	18%	55%	16%	30%	24%	33%	13%
Net: Decreased		29	14	15	9	16	4	12	18	13	16	9	13	7	17	8	5
		6%	5%	7%	8%	4%	12%	9%	5%	5%	6%	9%	4%	19%	6%	5%	8%
Mean score		.3	.3	.2	.8	.1	.2	.8	.1	.4	.1	.8	.2	.3	.2	.5	.1
Standard deviation		.76	.81	.69	1.11	.52	.97	1.06	.54	.88	.60	1.04	.56	1.06	.68	.86	.78
Standard error		.03	.05	.05	.10	.03	.17	.08	.03	.05	.04	.10	.03	.18	.04	.07	.10

QES Q1 2016**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	215	193	22	12	27	55	29	19	40	17	16	32	183
	42%	42%	42%	64%	39%	53%	43%	33%	33%	56%	43%	58%	41%
Business rates	142	126	16	10	27	39	12	12	25	11	6	27	115
	28%	28%	30%	54%	38%	37%	18%	20%	21%	37%	17%	49%	25%
Interest rates	137	128	9	4	39	35	15	12	22	6	4	22	115
	27%	28%	17%	21%	56%	34%	22%	21%	18%	19%	12%	40%	25%
Corporate Taxation	133	125	7	-	29	30	8	18	39	4	4	17	116
	26%	28%	14%	-	41%	28%	12%	32%	33%	14%	11%	30%	26%
Exchange rates	131	115	16	5	20	37	14	20	22	6	6	16	115
	26%	25%	31%	30%	29%	35%	21%	34%	19%	20%	16%	30%	25%
Inflation	87	77	9	7	12	25	9	8	11	8	5	16	71
	17%	17%	17%	40%	17%	24%	14%	14%	9%	25%	14%	29%	16%
None of the above	68	62	6	3	3	1	14	8	29	4	6	4	64
	13%	14%	12%	18%	4%	1%	21%	13%	25%	12%	15%	7%	14%

QES Q1 2016**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	215	116	98	52	146	16	56	158	95	119	56	135	24	126	60	29
	42%	41%	44%	49%	40%	46%	45%	42%	39%	45%	55%	37%	61%	43%	40%	44%
Business rates	142	82	60	39	83	20	59	83	83	58	47	84	11	71	59	11
	28%	29%	27%	37%	23%	56%	47%	22%	34%	22%	46%	23%	28%	24%	40%	17%
Interest rates	137	83	54	39	85	13	44	93	78	59	49	73	16	59	59	19
	27%	29%	24%	37%	23%	36%	35%	24%	32%	22%	48%	20%	40%	20%	40%	29%
Corporate Taxation	133	72	60	35	80	18	49	84	79	54	34	79	19	68	50	15
	26%	26%	27%	33%	22%	51%	39%	22%	32%	21%	34%	22%	50%	23%	34%	23%
Exchange rates	131	86	45	33	90	8	43	88	72	59	32	88	10	68	41	22
	26%	31%	20%	31%	25%	22%	34%	23%	30%	22%	32%	24%	26%	23%	28%	33%
Inflation	87	46	40	24	55	8	28	58	47	40	26	54	7	36	36	14
	17%	16%	18%	23%	15%	21%	23%	15%	19%	15%	25%	15%	17%	12%	24%	22%
None of the above	68	31	37	3	61	4	5	63	28	40	4	64	-	50	10	8
	13%	11%	17%	3%	17%	12%	4%	17%	12%	15%	4%	17%	-	17%	7%	13%

QES Q1 2016**Q15_SUM. What do you expect to happen to the following UK economic indicators over the next twelve months?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
Unemployment	506	147	256	102	.1
	100%	29%	51%	20%	
Economic growth	506	128	262	115	*
	100%	25%	52%	23%	
Inflation	506	92	288	126	-.1
	100%	18%	57%	25%	
Interest rates	506	85	307	114	-.1
	100%	17%	61%	23%	

QES Q1 2016**Q15_1. What do you expect to happen to the following UK economic indicators over the next twelve months?****Economic growth**

Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
				Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	Total	0-9	10+										
Unweighted Total	506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total	506	453	53	18	70	105	67	58	120	30	38	55	451
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 128	110	18	6	33	27	14	17	20	5	6	29	99
	25%	24%	35%	30%	47%	26%	21%	30%	17%	16%	17%	53%	22%
Stay the same	(0) 262	236	27	6	26	61	34	26	68	19	22	18	244
	52%	52%	51%	30%	37%	58%	51%	45%	57%	65%	59%	33%	54%
Worsen	(-1) 115	107	8	7	11	17	19	15	32	6	9	8	108
	23%	24%	15%	39%	16%	16%	28%	26%	26%	19%	24%	14%	24%
Mean score	*	*	.2	-.1	.3	.1	-.1	*	-.1	*	-.1	.4	*
Standard deviation	.69	.69	.68	.85	.74	.64	.70	.75	.65	.61	.65	.73	.68
Standard error	.03	.04	.06	.26	.10	.05	.11	.08	.08	.12	.09	.11	.03

QES Q1 2016

Q15_1. What do you expect to happen to the following UK economic indicators over the next twelve months?

Economic growth

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 128	74	54	54	67	7	54	75	83	45	41	81	6	79	38	11
	25%	26%	24%	52%	18%	21%	43%	20%	34%	17%	41%	22%	15%	27%	26%	16%
Stay the same	(0) 262	151	111	41	204	17	48	214	129	133	40	208	15	146	70	46
	52%	54%	50%	39%	56%	48%	39%	56%	53%	51%	39%	57%	38%	50%	48%	71%
Worsen	(-1) 115	57	58	10	94	11	24	92	31	84	20	77	18	68	39	8
	23%	20%	26%	9%	26%	32%	19%	24%	13%	32%	20%	21%	46%	23%	27%	13%
Mean score	*	.1	*	.4	-.1	-.1	.2	*	.2	-.1	.2	*	-.3	*	*	*
Standard deviation	.69	.68	.71	.66	.66	.73	.75	.66	.65	.69	.75	.66	.73	.71	.73	.54
Standard error	.03	.04	.05	.06	.04	.13	.06	.04	.04	.04	.07	.03	.13	.04	.06	.07

QES Q1 2016**Q15_2. What do you expect to happen to the following UK economic indicators over the next twelve months?****Inflation**

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
		Total	0-9	10+									Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	92	86	6	3	19	21	7	13	23	1	5	20	72
		18%	19%	11%	18%	27%	20%	10%	22%	20%	3%	12%	37%	16%
Stay the same	(0)	288	256	32	13	36	65	39	34	63	16	22	29	259
		57%	56%	61%	70%	52%	62%	58%	59%	52%	54%	59%	52%	58%
Worsen	(-1)	126	111	15	2	15	18	21	11	34	13	11	6	120
		25%	25%	28%	12%	21%	18%	32%	19%	28%	44%	29%	11%	27%
Mean score		-.1	-.1	-.2	.1	.1	*	-.2	*	-.1	-.4	-.2	.3	-.1
Standard deviation		.65	.66	.60	.56	.70	.62	.62	.65	.69	.55	.63	.65	.64
Standard error		.03	.04	.05	.17	.09	.05	.10	.07	.09	.11	.09	.10	.03

QES Q1 2016**Q15_2. What do you expect to happen to the following UK economic indicators over the next twelve months?****Inflation**

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	92	64	28	47	44	1	49	43	65	27	39	45	8	51	35	6
		18%	23%	12%	45%	12%	2%	39%	11%	27%	10%	38%	12%	21%	17%	24%	9%
Stay the same	(0)	288	152	136	46	222	20	61	227	140	148	44	231	13	186	57	45
		57%	54%	61%	44%	61%	55%	49%	60%	58%	56%	43%	63%	34%	64%	38%	69%
Worsen	(-1)	126	66	60	12	99	15	15	111	38	88	19	90	18	55	56	14
		25%	23%	27%	11%	27%	43%	12%	29%	16%	33%	18%	25%	45%	19%	38%	22%
Mean score		-.1	*	-.1	.3	-.1	-.4	.3	-.2	.1	-.2	.2	-.1	-.2	*	-.1	-.1
Standard deviation		.65	.68	.61	.67	.61	.54	.66	.61	.64	.62	.73	.60	.78	.60	.78	.54
Standard error		.03	.04	.04	.06	.03	.10	.05	.03	.04	.04	.07	.03	.13	.03	.06	.07

QES Q1 2016**Q15_3. What do you expect to happen to the following UK economic indicators over the next twelve months?****Interest rates**

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
		Total	0-9	10+									Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	85	79	6	4	22	24	7	8	14	2	4	24	61
		17%	18%	11%	21%	32%	23%	10%	14%	11%	7%	11%	43%	14%
Stay the same	(0)	307	270	37	14	32	61	39	37	81	20	23	27	280
		61%	60%	69%	77%	45%	58%	58%	64%	68%	66%	60%	49%	62%
Worsen	(-1)	114	104	10	*	16	20	21	12	25	8	11	5	109
		23%	23%	20%	3%	23%	19%	31%	22%	21%	27%	28%	8%	24%
Mean score		-.1	-.1	-.1	.2	.1	*	-.2	-.1	-.1	-.2	-.2	.4	-.1
Standard deviation		.63	.63	.55	.46	.74	.65	.61	.60	.56	.55	.62	.63	.61
Standard error		.03	.03	.04	.14	.10	.05	.10	.06	.07	.11	.08	.09	.03

QES Q1 2016

Q15_3. What do you expect to happen to the following UK economic indicators over the next twelve months?

Interest rates

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	85	53	32	41	40	4	41	44	59	26	34	46	6	45	29	11
		17%	19%	15%	39%	11%	12%	33%	12%	24%	10%	33%	12%	15%	15%	19%	17%
Stay the same	(0)	307	174	133	48	241	18	62	245	147	160	48	236	23	186	77	44
		61%	61%	60%	45%	66%	51%	49%	64%	60%	61%	48%	65%	58%	64%	52%	68%
Worsen	(-1)	114	56	58	16	84	13	23	91	37	77	19	84	10	61	43	10
		23%	20%	26%	16%	23%	37%	18%	24%	15%	29%	19%	23%	27%	21%	29%	15%
Mean score		-.1	*	-.1	.2	-.1	-.2	.1	-.1	.1	-.2	.1	-.1	-.1	-.1	-.1	*
Standard deviation		.63	.62	.63	.70	.57	.66	.70	.58	.63	.59	.71	.59	.64	.60	.69	.57
Standard error		.03	.04	.04	.06	.03	.12	.05	.03	.04	.04	.07	.03	.11	.03	.06	.07

QES Q1 2016**Q15_4. What do you expect to happen to the following UK economic indicators over the next twelve months?****Unemployment**

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+										
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	147	129	19	4	31	25	24	19	27	8	10	24	123
		29%	28%	35%	23%	44%	24%	35%	33%	22%	28%	25%	44%	27%
Stay the same	(0)	256	230	26	7	25	60	32	27	75	13	17	18	238
		51%	51%	49%	38%	35%	57%	47%	47%	62%	45%	45%	33%	53%
Worsen	(-1)	102	94	8	7	15	19	12	11	19	8	11	13	89
		20%	21%	15%	39%	21%	19%	17%	20%	16%	27%	30%	24%	20%
Mean score		.1	.1	.2	-.2	.2	.1	.2	.1	.1	*	*	.2	.1
Standard deviation		.70	.70	.69	.79	.78	.65	.71	.72	.61	.75	.75	.80	.68
Standard error		.03	.04	.06	.24	.10	.05	.11	.07	.08	.15	.10	.12	.03

QES Q1 2016

Q15_4. What do you expect to happen to the following UK economic indicators over the next twelve months?

Unemployment

Base: All respondents

			LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total		506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total		506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	147	83	64	58	84	5	62	86	95	53	43	99	6	83	55	9
		29%	29%	29%	55%	23%	14%	49%	22%	39%	20%	42%	27%	14%	28%	37%	14%
Stay the same	(0)	256	141	115	30	211	16	39	218	117	139	37	207	12	150	61	45
		51%	50%	52%	28%	58%	44%	31%	57%	48%	53%	37%	57%	32%	51%	41%	69%
Worsen	(-1)	102	58	44	17	70	15	25	77	32	70	21	60	21	60	32	11
		20%	21%	20%	17%	19%	41%	20%	20%	13%	27%	21%	16%	54%	20%	22%	16%
Mean score		.1	.1	.1	.4	*	-.3	.3	*	.3	-.1	.2	.1	-.4	.1	.2	*
Standard deviation		.70	.70	.69	.76	.65	.70	.78	.65	.68	.68	.77	.65	.73	.70	.75	.56
Standard error		.03	.04	.05	.07	.03	.13	.06	.04	.04	.04	.08	.03	.13	.04	.06	.07

QES Q1 2016**Q16_SUM. Over the next twelve months what do you expect to happen to the economic prospects for London and your company?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
London	506	169	243	94	.1
	100%	33%	48%	19%	
Company	506	161	270	75	.2
	100%	32%	53%	15%	

QES Q1 2016

Q16_1. Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

London

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
		Total	0-9	10+									Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	169	149	19	7	31	31	29	19	35	6	9	31	137
		33%	33%	37%	39%	45%	29%	43%	34%	29%	22%	25%	57%	30%
Stay the same	(0)	243	215	28	8	28	64	26	29	52	17	19	19	224
		48%	47%	54%	43%	40%	61%	39%	50%	43%	57%	50%	34%	50%
Worsen	(-1)	94	89	5	3	10	10	12	9	33	6	10	5	89
		19%	20%	9%	18%	15%	10%	17%	16%	28%	22%	25%	9%	20%
Mean score		.1	.1	.3	.2	.3	.2	.3	.2	*	*	*	.5	.1
Standard deviation		.71	.71	.63	.74	.72	.60	.74	.69	.76	.67	.71	.66	.70
Standard error		.03	.04	.05	.22	.09	.05	.12	.07	.10	.14	.10	.10	.03

QES Q1 2016

Q16_1. Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

London

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 169	101	67	63	98	8	63	106	87	82	58	104	6	102	57	10
	33%	36%	30%	60%	27%	22%	50%	28%	36%	31%	57%	29%	16%	35%	39%	15%
Stay the same	(0) 243	132	112	35	191	18	48	196	121	122	22	206	14	139	58	47
	48%	47%	50%	33%	52%	49%	38%	51%	50%	46%	22%	56%	37%	47%	39%	72%
Worsen	(-1) 94	50	44	7	77	11	15	79	36	59	21	55	18	52	33	8
	19%	18%	20%	7%	21%	29%	12%	21%	15%	22%	21%	15%	47%	18%	23%	13%
Mean score	.1	.2	.1	.5	.1	-.1	.4	.1	.2	.1	.4	.1	-.3	.2	.2	*
Standard deviation	.71	.71	.70	.62	.69	.72	.70	.69	.68	.73	.81	.65	.74	.71	.77	.53
Standard error	.03	.04	.05	.06	.04	.13	.05	.04	.04	.05	.08	.03	.13	.04	.06	.07

QES Q1 2016

Q16_2. Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

Company

Base: All respondents

			BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
		Total	0-9	10+									Manufacturing	Services
Unweighted Total		506	353	153	11	58	165	38	96	61	24	53	45	461
Weighted Total		506	453	53	18	70	105	67	58	120	30	38	55	451
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	161	142	19	8	38	26	17	25	30	5	11	37	124
		32%	31%	36%	42%	55%	25%	26%	44%	25%	16%	28%	67%	27%
Stay the same	(0)	270	241	29	7	24	70	38	27	64	19	21	14	257
		53%	53%	55%	36%	35%	66%	57%	47%	53%	65%	56%	25%	57%
Worsen	(-1)	75	70	5	4	8	9	12	6	26	6	6	5	71
		15%	16%	9%	22%	11%	9%	17%	10%	22%	19%	15%	8%	16%
Mean score		.2	.2	.3	.2	.4	.2	.1	.3	*	*	.1	.6	.1
Standard deviation		.66	.67	.62	.80	.68	.56	.66	.65	.69	.60	.66	.64	.65
Standard error		.03	.04	.05	.24	.09	.04	.11	.07	.09	.12	.09	.10	.03

QES Q1 2016

Q16_2. Over the next twelve months what do you expect to happen to the economic prospects for London and your company?

Company

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			VI		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	Remain	Leave	Don't know
Unweighted Total	506	300	206	125	350	31	164	342	260	246	103	369	34	304	143	59
Weighted Total	506	283	223	105	365	36	125	381	244	262	102	365	39	293	148	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 161	98	63	75	80	6	72	89	98	63	67	84	9	91	60	9
	32%	35%	28%	72%	22%	17%	57%	23%	40%	24%	66%	23%	24%	31%	41%	14%
Stay the same	(0) 270	144	126	23	235	12	37	233	121	149	21	236	13	161	68	41
	53%	51%	56%	22%	64%	35%	30%	61%	50%	57%	20%	65%	34%	55%	46%	63%
Worsen	(-1) 75	40	35	7	51	17	16	59	25	51	14	45	16	41	19	15
	15%	14%	16%	7%	14%	48%	13%	16%	10%	19%	13%	12%	42%	14%	13%	23%
Mean score	.2	.2	.1	.6	.1	-.3	.4	.1	.3	*	.5	.1	-.2	.2	.3	-.1
Standard deviation	.66	.67	.65	.60	.59	.75	.71	.62	.64	.66	.72	.59	.80	.65	.68	.61
Standard error	.03	.04	.05	.05	.03	.14	.06	.03	.04	.04	.07	.03	.14	.04	.06	.08