

### LCCI - London Tomorrow: London Businesses

#### **METHODOLOGY NOTE**

ComRes interviewed 514 London business decision makers online between 18th August and 7th September 2015. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

All press releases or other publications must be checked with ComRes before use. ComRes requires 48 hours to check a press release unless otherwise agreed.

To commission a voting intention poll or a public opinion survey please contact Katharine Peacock: <a href="mailto:katharine.peacock@comres.co.uk">katharine.peacock@comres.co.uk</a>

To register for Pollwatch, a monthly newsletter update on the polls, please email: pollwatch@comres.co.uk

1. How important, if at all, do you believe new businesses and entrepreneurs are to sustaining and stimulating economic growth in London? Please select one response only. Base: All respondents 2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important. Summary table Base: All respondents 2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important. The most important 5 Base: All respondents 2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important. The second most important. Base: All respondents 2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important. The third most important Base: All respondents 2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important. Top three most important 20 Base: All respondents Base: All respondents 3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest. The biggest barrier ... 27 Base: All respondents 3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest. The second biggest barrier ..... Base: All respondents 3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest. The third biggest barrier Base: All respondents 3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest. Top three biggest barriers 39 Base: All respondents 5. Which of the following, if any, would you say are the most important reasons why businesses would want to be based in London? Please select up to three. Base: All respondents

6. Which of the following, if any, would you say are the biggest challenges to someone wanting to start a new business in London? Please select up to three. Base: All respondents 7. In your opinion, what are the biggest challenges for small businesses looking to grow and expand in London? Please select up to three. Base: All respondents 8. How successful, if at all, do you believe London is at encouraging innovative businesses and entrepreneurs to set up in the capital? Please select one response only. Base: All respondents 9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London. For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact. Summary table 64 Base: All respondents 9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London. For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact. Summary table - Net high impact (4-5 out of 5) \_\_\_\_\_\_\_65 Base: All respondents 9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London. For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting Base: All respondents 9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London. For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting Base: All respondents 9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London. For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting Base: All respondents 9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London. For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting Base: All respondents 10. Which of the following sectors, if any, do you think London businesses are most competitive in, when compared to other major UK and global cities? Please select up to three. Base: All respondents

1. How important, if at all, do you believe new businesses and entrepreneurs are to sustaining and stimulating economic growth in London? Please select one response only.

Base: All respondents

Unweighted Total
Weighted Total
Very important
Fairly important
Not very important
Not at all important
Don't know
Nets
Important
Not important

	Busine	ss size											
Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
276	244	32	19	257	6	44	56	35	31	66	19	19	38
54%	53%	60%	46%	54%	32%	61%	52%	51%	54%	55%	60%	50%	55%
192	175	18	17	175	10	24	37	28	22	49	10	12	19
37%	38%	33%	41%	37%	56%	34%	34%	41%	38%	40%	31%	31%	27%
19	15	3	2	17	1	2	7	-	3	2	1	3	6
4%	3%	6%	5%	3%	3%	3%	7%		5%	1%	4%	8%	8%
8 1%	8 2%	-	1 4%	6 1%	-	1 2%	3 3%	-	-	2 1%	1 2%	1 2%	3 5%
20	19	1	2	18	2	-	4	6	2	3	1	3	4
4%	4%	1%	4%	4%	9%		3%	8%	3%	3%	2%	9%	5%
468	418	50	36	432	16	68	93	63	53	116	28	31	57
91%	91%	93%	87%	91%	88%	95%	87%	92%	92%	95%	92%	82%	82%
26	23	3	4	23	1	3	11	-	3	3	2	4	9
5%	5%	6%	9%	5%	3%	5%	10%		5%	3%	6%	10%	13%



1. How important, if at all, do you believe new businesses and entrepreneurs are to sustaining and stimulating economic growth in London? Please select one response only.

Base: All respondents

Unweighted Total	
Weighted Total	
Very important	
Fairly important	
Not very important	
Not at all important	
Don't know	
Nets Important	
Not important	

	Loc	ation		cted chang rkforce siz		Past rec	ruitment			Ex	pected pric	es
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
514	265	247	81	418	15	111	403	196	318	103	382	29
514	247	265	61	441	12	78	436	182	332	99	390	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
276	142	134	32	239	5	47	229	87	189	57	207	12
54%	58%	50%	52%	54%	43%	60%	53%	48%	57%	57%	53%	48%
192	89	104	21	166	5	23	169	77	115	33	152	7
37%	36%	39%	35%	38%	42%	30%	39%	42%	35%	34%	39%	27%
19	6	12	5	14	*	3	15	9	10	3	15	1
4%	2%	5%	8%	3%	4%	4%	4%	5%	3%	3%	4%	3%
8	3	4	2	5	1	2	5	4	3 1%	2	4	1
1%	1%	2%	3%	1%	6%	3%	1%	2%		2%	1%	6%
20	7	11	2	17	1	2	18	6	14	4	12	4
4%	3%	4%	3%	4%	5%	2%	4%	3%	4%	4%	3%	16%
468	231	237	53	405	10	70	398	164	304	90	359	19
91%	94%	90%	87%	92%	85%	90%	91%	90%	92%	91%	92%	75%
26	9	17	6	19	1	6	20	13	13	5	19	2
5%	4%	6%	10%	4%	10%	7%	5%	7%	4%	5%	5%	9%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# Summary table Base: All respondents

	The most important	The second most important	The third most important	Top three most important
Unweighted Total	514	514	514	514
Weighted Total	514	514	514	514
	100%	100%	100%	100%
Business-friendly tax and business regulations	98	70	56	225
	19%	14%	11%	44%
Maintaining its place as an international financial centre	96	62	65	223
	19%	12%	13%	43%
London transport infrastructure (including public transport and roads)	50	88	77	215
	10%	17%	15%	42%
Affordable housing	92	53	52	198
	18%	10%	10%	38%
Digital connectivity (i.e. broadband speed and mobile reception)	28	46	48	122
	5%	9%	9%	24%
Membership of the European Union	44	35	33	112
	9%	7%	6%	22%
A skilled domestic workforce	24	31	48	102
	5%	6%	9%	20%
Openness to a skilled international workforce	15	37	27	79
	3%	7%	5%	15%
Airport capacity	12	25	31	68
	2%	5%	6%	13%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# Summary table Base: All respondents

		The		Тор
		second	The third	three
	The most	most	most	most
	important	important	important	important
Unweighted Total	514	514	514	514
Weighted Total	514	514	514	514
·	100%	100%	100%	100%
Security measures against threats (e.g. cyber attacks				
or threats to London's infrastructure)	13	21	33	67
	3%	4%	6%	13%
Openness to foreign investment	10	20	23	54
	2%	4%	4%	10%
More devolved powers to collect and spend tax				
revenue raised in London	23	16	14	53
	4%	3%	3%	10%
None of the above	8	8	8	8
	2%	2%	2%	2%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The most important Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 5 100%
Business-friendly tax and business regulations	98 19%	92 20%	7 13%	14 33%	85 18%	6 34%	19 26%	18 17%	13 20%	15 26%	17 14%	3 11%	7 17%	17 5 24%
Maintaining its place as an international financial centre	96 19%	86 19%	10 18%	6 15%	90 19%	2 12%	16 22%	17 16%	12 18%	15 25%	24 20%	7 22%	3 8%	11 15%
Affordable housing	92 18%	86 19%	6 12%	7 17%	85 18%	2 9%	8 11%	30 28%	8 12%	8 14%	17 14%	5 16%	15 39%	19 5 27%
London transport infrastructure (including public transport and roads)	50 10%	46 10%	4 7%	- -	50 11%	-	10 14%	8 8%	7 11%	6 10%	12 10%	3 10%	3 9%	5 5 7%
Membership of the European Union	44 9%	36 8%	8 15%	- -	44 9%	-	-	10 9%	10 15%	5 8%	11 9%	4 13%	5 12%	6%
Digital connectivity (i.e. broadband speed and mobile reception)	28 5%	24 5%	4 7%	1 2%	27 6%	1 3%	1 2%	4 4%	4 6%	2 3%	13 10%	1 5%	1 3%	4 5 5%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The most important Base: All respondents

		Busine	ss size		Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale		
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51		
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%		
A skilled domestic workforce	24 5%	22 5%	2 3%	2 5%	21 5%	2 9%	2 3%	5 5%	4 6%	-	8 7%	2 6%	1 2%	2 3%		
More devolved powers to collect and spend tax revenue raised in London	23 4%	21 5%	2 3%	4 9%	19 4%	2 12%	7 10%	2 2%	2 3%	1 1%	8 7%	1 2%	-	-		
Openness to a skilled international workforce	15 3%	9 2%	6 10%	1 2%	14 3%	1 3%	1 1%	1 1%	1 2%	3 5%	6 5%	1 4%	2 4%			
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	13 3%	11 2%	2 4%	5 12%	8 2%	1 3%	5 7%	1 1%	-	2 3%	2 1%	3 10%	1 2%	* 1%		
Airport capacity	12 2%	10 2%	2 4%	2 4%	11 2%	2 9%	* 1%	5 5%	* 1%	2 3%	2 2%	* 1%	1 2%	2 2%		
Openness to foreign investment	10 2%	10 2%	1 1%	-	10 2%	-	2 3%	2 2%	3 4%	-	3 3%	* 1%	1 2%	2 2%		



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The most important Base: All respondents

Unweighted Total Weighted Total

None of the above

	Busine	ss size												
					Agriculture, forestry &		Motor trades / Wholesale / Retail / Transport & storage /		Finance & insurance / Business administration	Professional,	Public administration and defence /	Arts, entertainment,	Retail	
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and	
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale	
514	387	127	35	479	16	57	80	58	90	97	48	68	51	
514	460	54	41	473	18	71	107	68	58	122	31	39	69	
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
8	7	1	1	8	1	-	5	2	*	-	-	1	5	
2%	1%	3%	2%	2%	3%	-	5%	3%	1%	-	-	2%	7%	



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The most important Base: All respondents

		Loc	ation		cted change		Past red	ruitment	Cap	pacity	Ex	pected pric	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business-friendly tax and business regulations	98	43	55	9	88	1	10	89	36	63	19	75	4
	19%	18%	21%	15%	20%	6%	12%	20%	20%	19%	20%	19%	17%
Maintaining its place as an international financial centre	96	48	48	11	84	2	14	82	36	60	17	74	5
	19%	20%	18%	17%	19%	16%	18%	19%	20%	18%	17%	19%	20%
Affordable housing	92	47	45	10	82	*	15	77	30	62	22	65	5
	18%	19%	17%	16%	19%	4%	20%	18%	16%	19%	22%	17%	22%
London transport infrastructure (including public transport and roads)	50	26	23	3	43	4	5	45	18	33	7	41	2
	10%	11%	9%	5%	10%	33%	7%	10%	10%	10%	7%	11%	8%
Membership of the European Union	44	29	15	8	35	1	11	33	21	23	9	34	1
	9%	12%	6%	13%	8%	12%	14%	8%	12%	7%	9%	9%	4%
Digital connectivity (i.e. broadband speed and mobile reception)	28 5%	12 5%	16 6%	6 10%	22 5%	-	6 7%	22 5%	8 4%	20 6%	6 6%	21 5%	1 3%
A skilled domestic workforce	24 5%	7 3%	16 6%	2 3%	21 5%	1 6%	1 2%	22 5%	10 5%	14 4%	5 5%	19 5%	-
More devolved powers to collect and spend tax revenue raised in London	23 4%	7 3%	16 6%	3 5%	20 5%	-	4 5%	18 4%	5 3%	18 5%	3 3%	18 5%	2 6%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The most important Base: All respondents

		Loc	ation		cted chang		Dact red	ruitment	nt Capacity		Expected prices		ae .
		Inner	Outer	WC	Stay the	<u>-</u>	Tried to	Did not try to	Full	Below		Stay	-5
	Total	London	London	Increase	same	Fall	recruit	recruit	capacity	capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
Openness to a skilled international workforce	15 3%	10 4%	5 2%	3 4%	13 3%	-	3 4%	12 3%	6 3%	9 3%	2 2%	12 3%	1 5%
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	13 3%	5 2%	8 3%	* 1%	13 3%	-	1 1%	12 3%	7 4%	7 2%	3 3%	9 2%	1 3%
Airport capacity	12 2%	5 2%	7 3%	1 1%	11 2%	1 6%	2 3%	10 2%	4 2%	8 2%	3 3%	8 2%	1 5%
Openness to foreign investment	10 2%	4 2%	6 2%	2 3%	6 1%	2 16%	3 4%	8 2%	*	10 3%	2 2%	9 2%	-
None of the above	8 2%	2 1%	4 2%	4 7%	4 1%	-	2 3%	6 1%	3 1%	6 2%	1 1%	6 1%	2 8%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The second most important Base: All respondents

		Busine	ss size		Industry												
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale			
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51			
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 5 100%			
London transport infrastructure (including public transport and roads)	88 17%	79 17%	9 17%	12 30%	76 16%	6 32%	11 15%	11 10%	16 24%	11 18%	20 16%	7 22%	8 20%	7 5 11%			
Business-friendly tax and business regulations	70 14%	64 14%	6 11%	7 17%	63 13%	2 9%	13 19%	15 14%	8 12%	10 17%	15 13%	3 10%	3 9%	10 5 15%			
Maintaining its place as an international financial centre	62 12%	55 12%	8 14%	7 16%	56 12%	5 27%	11 15%	12 12%	2 3%	5 8%	18 15%	4 13%	5 13%	7 5 11%			
Affordable housing	53 10%	47 10%	6 12%	- -	53 11%	-	1 2%	13 12%	7 11%	6 10%	15 13%	7 22%	4 10%	7 5 11%			
Digital connectivity (i.e. broadband speed and mobile reception)	46 9%	43 9%	3 6%		46 10%	-	6 8%	5 5%	18 26%	4 7%	9 7%	2 7%	3 7%	5 5 7%			
Openness to a skilled international workforce	37 7%	33 7%	3 6%	1 2%	36 8%	1 3%	1 2%	8 8%	3 4%	8 14%	12 10%	3 11%	1 2%	5 5 7%			



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The second most important Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
Membership of the European Union	35 7%	32 7%	3 5%	1 4%	34 7%	-	3 5%	7 7%	6 8%	4 7%	11 9%	1 2%	3 9%	5 8%
A skilled domestic workforce	31 6%	28 6%	3 6%	6 15%	25 5%	2 9%	4 6%	3 3%	4 5%	3 5%	9 7%	1 4%	5 14%	2 2%
Airport capacity	25 5%	22 5%	3 6%	* 1%	25 5%	-	4 5%	12 11%	2 3%	2 3%	2 2%	1 5%	3 7%	4 5%
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	21 4%	19 4%	2 3%	3 8%	18 4%	2 9%	7 10%	5 5%	-	3 5%	2 2%	1 5%	-	5 8%
Openness to foreign investment	20 4%	16 3%	4 8%	1 3%	19 4%	1 7%	1 2%	6 6%	1 2%	3 5%	6 5%	-	2 5%	5 7%
More devolved powers to collect and spend tax revenue raised in London	16 3%	15 3%	1 3%	2 5%	14 3%	-	8 11%	4 3%	- -	- -	4 3%	- -	1 3%	2 3%

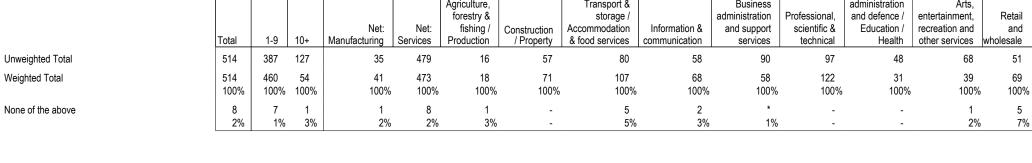


2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The second most important Base: All respondents

Unweighted Total Weighted Total

	Busine	ss size						Industry					
					Agriculture, forestry &		Motor trades / Wholesale / Retail / Transport & storage /		Finance & insurance / Business administration	Professional,	Public administration and defence /	Arts, entertainment,	Retail
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
8	7	1	1	8	1	-	5	2	*	-	-	1	5
2%	1%	3%	2%	2%	3%	-	5%	3%	1%	-	-	2%	7%





2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The second most important Base: All respondents

		Loc	ation		cted chang orkforce siz		Past red	ruitment	Сар	pacity	Exp	pected price	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London transport infrastructure (including public transport and roads)	88	41	48	8	79	2	15	73	34	55	16	66	6
	17%	16%	18%	13%	18%	19%	20%	17%	18%	17%	16%	17%	25%
Business-friendly tax and business regulations	70	39	31	10	59	2	12	58	24	46	17	53	1
	14%	16%	12%	16%	13%	13%	16%	13%	13%	14%	17%	13%	2%
Maintaining its place as an international financial centre	62	23	39	8	52	2	8	54	12	50	9	50	3
	12%	9%	15%	13%	12%	19%	11%	12%	7%	15%	9%	13%	11%
Affordable housing	53	29	25	9	43	1	9	45	21	32	10	42	2
	10%	12%	9%	15%	10%	6%	11%	10%	11%	10%	10%	11%	8%
Digital connectivity (i.e. broadband speed and mobile reception)	46 9%	24 10%	22 8%	6 10%	38 9%	2 19%	5 7%	41 9%	22 12%	24 7%	15 15%	31 8%	-
Openness to a skilled international workforce	37 7%	25 10%	12 5%	4 7%	32 7%	-	8 10%	29 7%	13 7%	23 7%	5 5%	30 8%	1 6%
Membership of the European Union	35 7%	14 6%	21 8%	3 5%	32 7%	-	5 7%	30 7%	10 5%	25 8%	5 5%	30 8%	1 3%
A skilled domestic workforce	31	15	15	2	28	1	3	28	11	20	7	20	4
	6%	6%	6%	3%	6%	11%	4%	6%	6%	6%	7%	5%	16%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The second most important Base: All respondents

		Loc	ation		cted chang rkforce siz		Past red	cruitment	Caj	pacity	Exp	pected price	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
Airport capacity	25 5%	11 4%	14 5%	3 5%	22 5%	1 5%	3 4%	22 5%	12 7%	13 4%	3 3%	21 5%	1 2%
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	21 4%	8 3%	13 5%	1 2%	19 4%	1 7%	2 2%	19 4%	11 6%	10	6 6%	14 4%	* 1%
Openness to foreign investment	20 4%	9 4%	11 4%	1 2%	19 4%	-	4 5%	17 4%	4 2%	16 5%	3 3%	14 3%	4 16%
More devolved powers to collect and spend tax revenue raised in London	16 3%	7 3%	9 3%	1 2%	15 3%	-	1 2%	15 3%	6 3%	10	3 3%	13 3%	-
None of the above	8 2%	2 1%	4 2%	4 7%	4 1%	-	2 3%	6 1%	3 1%	6 2%	1 1%	6 1%	2 8%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The third most important Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London transport infrastructure (including public transport and roads)	77	70	7	9	68	2	12	19	12	7	11	5	9	7
	15%	15%	13%	21%	14%	13%	17%	18%	18%	12%	9%	17%	22%	10%
Maintaining its place as an international financial centre	65	60	5	5	60	4	9	8	8	10	19	3	5	8
	13%	13%	10%	13%	13%	22%	12%	8%	11%	17%	16%	8%	12%	12%
Business-friendly tax and business regulations	56	51	5	5	51	2	7	8	6	7	19	5	1	5
	11%	11%	9%	13%	11%	12%	10%	8%	8%	12%	16%	17%	3%	7%
Affordable housing	52	46	6	4	48	2	6	12	6	5	15	5	2	5
	10%	10%	10%	9%	10%	12%	8%	11%	9%	8%	13%	16%	4%	7%
Digital connectivity (i.e. broadband speed and mobile reception)	48	45	3	3	45	2	10	11	6	5	9	3	3	6
	9%	10%	6%	8%	10%	9%	14%	10%	9%	8%	8%	8%	8%	8%
A skilled domestic workforce	48	43	5	7	41	2	8	6	4	8	13	1	5	5
	9%	9%	9%	17%	9%	12%	11%	6%	6%	14%	10%	4%	14%	7%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The third most important Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
Membership of the European Union	33 6%	28 6%	5 9%		33 7%	-	3 5%	5 5%	6 9%	3 5%	7 6%	3 11%	6 14%	5 7%
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	33 6%	30 7%	2 4%	2 6%	30 6%	-	4 5%	10 9%	3 4%	5 9%	10 8%	* 1%	1 2%	6 9%
Airport capacity	31 6%	27 6%	4 7%	1 3%	30 6%	1 3%	5 7%	7 6%	5 7%	2 3%	10 8%	1 5%	1 2%	5 8%
Openness to a skilled international workforce	27 5%	23 5%	4 7%		27 6%		1 2%	9 8%	5 7%	2 4%	5 4%	2 7%	2 6%	7 5 10%
Openness to foreign investment	23 4%	18 4%	5 9%	2 5%	21 4%	1 3%	5 7%	3 2%	6 8%	3 6%	4 3%	1 2%	2 4%	2 2%
More devolved powers to collect and spend tax revenue raised in London	14 3%	13 3%	1 2%	2 4%	12 3%	2 9%	1 2%	5 5%	* 1%	1 1%	*	1 4%	3 8%	5 7%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The third most important Base: All respondents

Unweighted Total Weighted Total

None of the above

	Busine	ss size						Industry					
							Motor trades /						
							Wholesale /		Finance &				
							Retail /		insurance /		Public		
					Agriculture,		Transport &		Business		administration	Arts,	
					forestry &		storage /		administration	Professional,	and defence /	entertainment,	Retail
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
8	7	1	1	8	1	-	5	2	*	-	-	1	5
2%	1%	3%	2%	2%	3%	-	5%	3%	1%	-	-	2%	7%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# The third most important Base: All respondents

		Loc	ation		cted change		Past red	ruitment	Car	acity	Fx	pected pric	es
		Inner	Outer		Stay		Tried to	Did not try to	Full	Below		Stay the	
	Total	-	London	Increase	same	Fall	recruit	recruit		capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London transport infrastructure (including public transport and roads)	77	37	40	7	68	1	12	65	31	46	12	62	3
	15%	15%	15%	12%	15%	11%	15%	15%	17%	14%	12%	16%	10%
Maintaining its place as an international financial centre	65	35	30	6	57	2	7	58	21	44	16	47	2
	13%	14%	11%	9%	13%	19%	9%	13%	11%	13%	16%	12%	10%
Business-friendly tax and business regulations	56 11%	30 12%	26 10%	6 11%	49 11%	* 3%	6 7%	50 12%	18 10%	38 11%	7 7%	48 12%	* 1%
Affordable housing	52	25	27	4	46	3	6	46	20	32	13	34	4
	10%	10%	10%	6%	10%	22%	7%	11%	11%	10%	14%	9%	18%
Digital connectivity (i.e. broadband speed and mobile reception)	48	20	28	3	45	-	8	40	14	34	9	39	1
	9%	8%	11%	6%	10%	-	10%	9%	8%	10%	9%	10%	2%
A skilled domestic workforce	48	21	27	5	41	2	10	38	19	29	8	38	2
	9%	8%	10%	9%	9%	13%	13%	9%	10%	9%	8%	10%	7%
Membership of the European Union	33 6%	16 7%	17 6%	7 11%	26 6%	-	4 5%	29 7%	11 6%	22 7%	7 7%	23 6%	2 10%



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# The third most important Base: All respondents

		Loc	ation		cted chang orkforce siz		Past red	ruitment	Сар	acity	Exp	pected price	es
		Inner	Outer		Stay the		Tried to	Did not try to	Full	Below		Stay the	
	Total	London	London	Increase	same	Fall	recruit	recruit	capacity	capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	33 6%	18 7%	15 5%	2 3%	29 7%	2 13%	5 6%	28 6%	11 6%	22 7%	2 2%	29 7%	2 8%
Airport capacity	31 6%	9 3%	22 8%	4 7%	26 6%	1 12%	5 6%	26 6%	13 7%	18 6%	4 4%	25 6%	2 8%
Openness to a skilled international workforce	27 5%	17 7%	10 4%	5 8%	22 5%	-	6 8%	21 5%	11 6%	16 5%	9 9%	16 4%	2 8%
Openness to foreign investment	23 4%	14 5%	9 3%	6 10%	17 4%	-	6 7%	17 4%	6 3%	17 5%	4 4%	18 5%	-
More devolved powers to collect and spend tax revenue raised in London	14 3%	4 2%	10 4%	2 3%	11 3%	1 6%	2 2%	12 3%	7 4%	7 2%	7 7%	5 1%	2 9%
None of the above	8 2%	2 1%	4 2%	4 7%	4 1%	-	2 3%	6 1%	3 1%	6 2%	1 1%	6 1%	2 8%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# **Top three most important** Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business-friendly tax and business regulations	225	207	18	26	199	10	39	42	27	32	51	11	11	31
	44%	45%	32%	63%	42%	56%	55%	39%	40%	55%	42%	37%	29%	45%
Maintaining its place as an international financial centre	223	201	23	18	205	11	35	37	22	30	61	13	13	26
	43%	44%	42%	44%	43%	61%	50%	35%	32%	51%	50%	43%	33%	37%
London transport infrastructure (including public transport and roads)	215	196	20	21	195	8	33	38	36	24	42	15	20	19
	42%	42%	37%	50%	41%	44%	46%	35%	52%	41%	35%	48%	51%	27%
Affordable housing	198	179	18	11	187	4	15	54	22	19	47	16	20	31
	38%	39%	34%	26%	40%	22%	21%	51%	32%	32%	39%	53%	53%	45%
Digital connectivity (i.e. broadband speed and mobile reception)	122	111	10	4	118	2	17	20	28	11	30	6	7	14
	24%	24%	19%	9%	25%	12%	24%	18%	41%	19%	25%	21%	18%	21%
Membership of the European Union	112 22%	96 21%	16 30%	1 4%	111 23%	-	7 9%	22 21%	22 32%	12 20%	28 23%	8 26%	14 35%	14 21%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# **Top three most important** Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
A skilled domestic workforce	102 20%	92 20%	10 19%	15 37%	87 18%	6 31%	14 19%	15 14%	12 18%	11 19%	30 25%	4 13%	11 29%	8 12%
Openness to a skilled international workforce	79 15%	66 14%	13 24%	1 3%	78 16%	1 7%	4 5%	18 17%	9 14%	13 22%	22 18%	7 22%	5 12%	12 17%
Airport capacity	68 13%	59 13%	9 17%	3 8%	65 14%	2 12%	9 13%	23 22%	7 10%	5 8%	15 12%	3 11%	4 10%	11 15%
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	67 13%	61 13%	6 11%	10 25%	56 12%	2 12%	16 22%	16 15%	3 4%	10 18%	13 11%	5 16%	1 3%	12 18%
Openness to foreign investment	54 10%	44 9%	10 18%	3 8%	50 11%	2 10%	8 11%	11 10%	10 14%	6 10%	12 10%	1 4%	4 11%	8 12%
More devolved powers to collect and spend tax revenue raised in London	53 10%	48 11%	4 8%	7 18%	45 10%	4 22%	16 23%	10 9%	2 3%	2 3%	12 10%	2 6%	4 11%	7 10%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# **Top three most important** Base: All respondents

Unweighted Total Weighted Total None of the above

	Busine	ss size						Industry					
							Motor trades /						
							Wholesale /		Finance &				
							Retail /		insurance /		Public		
					Agriculture,		Transport &		Business		administration	Arts,	
					forestry &		storage /		administration	Professional,	and defence /	entertainment,	Retail
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	I
8	7	1	1	8	1	-	5	2	*	-	-	1	5
2%	1%	3%	2%	2%	3%	-	5%	3%	1%	-	-	2%	7%



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# **Top three most important** Base: All respondents

		Loc	ation		cted chang		Past red	ruitment			Expected prices		es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business-friendly tax and business regulations	225	112	112	26	196	3	27	197	78	147	44	175	5
	44%	46%	42%	42%	44%	23%	35%	45%	43%	44%	44%	45%	21%
Maintaining its place as an international financial centre	223	106	117	24	193	7	29	194	68	155	42	171	10
	43%	43%	44%	40%	44%	54%	37%	45%	37%	47%	42%	44%	42%
London transport infrastructure (including public transport and roads)	215	104	111	18	190	8	32	183	82	134	35	169	11
	42%	42%	42%	30%	43%	63%	41%	42%	45%	40%	35%	43%	43%
Affordable housing	198	100	97	22	171	4	30	168	71	127	45	141	12
	38%	41%	37%	37%	39%	32%	38%	38%	39%	38%	45%	36%	47%
Digital connectivity (i.e. broadband speed and mobile reception)	122	57	65	15	104	2	19	103	43	79	30	91	1
	24%	23%	25%	25%	24%	19%	24%	24%	24%	24%	30%	23%	6%
Membership of the European Union	112	59	53	18	93	1	20	93	42	71	21	87	4
	22%	24%	20%	29%	21%	12%	26%	21%	23%	21%	22%	22%	17%
A skilled domestic workforce	102	43	59	9	90	4	14	88	39	63	21	76	6
	20%	17%	22%	15%	20%	30%	18%	20%	22%	19%	21%	19%	23%
Openness to a skilled international workforce	79 15%	52 21%	27 10%	11 19%	68 15%	-	18 23%	61 14%	30 17%	49 15%	15 16%	59 15%	5 18%



2. Which factors, if any, do you believe are most important to London if it is to be competitive with other major UK and global cities? Please rank up to three, where 1 = the most important, 2 = the second most important and 3 = the third most important.

# **Top three most important** Base: All respondents

		Loc	ation		ted change		Past recruitment		nt Capacity		Expected prices		26
				WO	Stay	<del>-</del>		Did not				Stay	
	Total	Inner London	Outer London	Increase	the same	Fall	Tried to recruit	try to recruit	Full capacity	Below capacity	Rise	the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Airport capacity	68	25	43	8	58	3	10	58	29	39	10	55	4
	13%	10%	16%	13%	13%	23%	13%	13%	16%	12%	10%	14%	15%
Security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	67	31	36	4	61	2	8	59	28	38	11	53	3
	13%	12%	14%	6%	14%	20%	10%	14%	16%	12%	11%	13%	12%
Openness to foreign investment	54	27	27	9	43	2	12	41	11	42	9	40	4
	10%	11%	10%	15%	10%	16%	16%	9%	6%	13%	9%	10%	16%
More devolved powers to collect and spend tax revenue raised in London	53	18	35	6	46	1	7	45	17	35	12	36	4
	10%	7%	13%	10%	10%	6%	10%	10%	10%	11%	13%	9%	15%
None of the above	8	2	4	4	4	-	2	6	3	6	1	6	2
	2%	1%	2%	7%	1%	-	3%	1%	1%	2%	1%	1%	8%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

# Summary table Base: All respondents

	The biggest barrier	The second biggest barrier	The third biggest barrier	Top three biggest barriers
Unweighted Total	514	514	514	514
Weighted Total	514	514	514	514
	100%	100%	100%	100%
The price of commercial / office space	116	73	62	251
	22%	14%	12%	49%
Insufficient availability of homes	91	91	66	248
	18%	18%	13%	48%
London transport costs (including public transport and the cost of driving)	42	73	94	209
	8%	14%	18%	41%
Lack of skilled workers	39	52	39	130
	8%	10%	8%	25%
The UK tax regime	47	52	28	126
	9%	10%	5%	25%
UK immigration policies	51	26	41	118
	10%	5%	8%	23%
UK business regulations	31	35	34	100
	6%	7%	7%	19%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	20	32	43	96
	4%	6%	8%	19%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

# Summary table Base: All respondents

	The biggest barrier	The second biggest barrier	The third biggest barrier	Top three biggest barriers
Unweighted Total	514	514	514	514
Weighted Total	514	514	514	514
	100%	100%	100%	100%
Limited ability to retain and spend more tax revenues raised in London	36	23	35	94
	7%	5%	7%	18%
Lack of airport capacity	19	27	30	76
	4%	5%	6%	15%
Insufficient security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	10	13	14	37
	2%	3%	3%	7%
None of the above	11	11	11	11
	2%	2%	2%	2%
Not Stated	-	7 1%	16 3%	-



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Busine	ss size	· · · · ·										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
The price of commercial / office space	116 22%	102 22%	14 25%	9 22%	107 23%	7 40%	8 11%	26 24%	18 26%	17 29%	25 21%	7 22%	7 19%	13 18%
Insufficient availability of homes	91 18%	86 19%	5 9%	2 5%	89 19%	-	6 9%	28 26%	11 16%	7 12%	25 20%	5 16%	10 26%	21 31%
UK immigration policies	51 10%	44 10%	7 13%	4 9%	48 10%	-	8 11%	15 14%	3 4%	5 8%	14 11%	4 14%	3 8%	10 14%
The UK tax regime	47 9%	44 10%	3 5%	3 7%	44 9%	1 7%	13 18%	8 8%	7 11%	5 8%	10 8%	1 2%	2 5%	6 9%
London transport costs (including public transport and the cost of driving)	42 8%	38 8%	4 8%	2 5%	40 8%	2 9%	4 5%	6 5%	10 15%	7 12%	7 5%	3 11%	4 10%	5 8%
Lack of skilled workers	39 8%	33 7%	6 12%	4 10%	35 7%	2 13%	4 5%	3 3%	7 11%	5 8%	14 11%	3 10%	2 4%	1 1%
Limited ability to retain and spend more tax revenues raised in London	36 7%	33 7%	3 6%	4 11%	32 7%	-	16 22%	7 7%	2 3%	3 5%	5 4%	3 10%	1 2%	3 4%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Busine	ss size												
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%	
UK business regulations	31 6%	28 6%	4 7%	8 21%	23 5%	1 7%	7 10%	3 3%	5 7%	5 9%	5 4%	1 2%	3 9%	3 5%	
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	20 4%	18 4%	2 4%	2 4%	19 4%	2 9%	3 4%	-	2 3%	1 2%	8 7%	2 7%	2 6%	-	
Lack of airport capacity	19 4%	15 3%	4 8%	1 2%	18 4%	1 3%	1 1%	7 6%	-	2 4%	7 6%	* 1%	1 2%	4 5%	
Insufficient security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	10 2%	10 2%	- -	- -	10 2%	-	1 2%	2 2%	-	2 3%	3 3%	1 2%	1 3%	2 2%	
None of the above	11 2%	9 2%	2 4%	2 6%	9 2%	2 12%	-	2 2%	3 5%	1 1%	*	1 2%	2 5%	2 3%	



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Location			cted change		Past red	cruitment	Cap	acity	Exp	ected pric	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
The price of commercial / office space	116 22%	54 22%	62 23%	11 19%	102 23%	2 18%	16 21%	100 23%	32 18%	83 25%	19 19%	89 23%	7 29%
Insufficient availability of homes	91 18%	51 21%	41 15%	9 15%	82 19%	-	12 15%	79 18%	39 21%	52 16%	20 20%	70 18%	1 4%
UK immigration policies	51 10%	25 10%	25 9%	7 11%	45 10%	-	7 10%	44 10%	20 11%	32 10%	13 13%	34 9%	4 18%
The UK tax regime	47 9%	19 8%	28 10%	7 12%	40 9%	-	6 8%	41 9%	18 10%	29 9%	10 10%	34 9%	3 13%
London transport costs (including public transport and the cost of driving)	42 8%	23 9%	19 7%	6 10%	35 8%	2 13%	5 7%	37 8%	14 8%	28 8%	11 12%	29 7%	2 8%
Lack of skilled workers	39 8%	21 9%	18 7%	4 7%	32 7%	3 23%	5 6%	34 8%	17 9%	22 7%	7 7%	32 8%	* 2%
Limited ability to retain and spend more tax revenues raised in London	36 7%	16 6%	20 8%	2 4%	32 7%	2 13%	5 7%	31 7%	14 8%	22 7%	5 5%	31 8%	- -
UK business regulations	31 6%	11 5%	20 8%	5 9%	26 6%	* 3%	6 8%	25 6%	9 5%	23 7%	3 3%	27 7%	1 4%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Loc	ation		cted change		Daet rec	ruitment	Car	pacity	Fyr	ected price	26
		200	ation		Stay	•	1 431100	Did not	Oup	lacity		Stay	
		Inner	Outer		the		Tried to	try to	Full	Below		the	
	Total	London	London	Increase	same	Fall	recruit	recruit	capacity	capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Limited digital connectivity (i.e. slow broadband speed													
and mobile reception)	20	9	11	3	18	-	3	17	5	15	4	17	-
	4%	4%	4%	5%	4%	-	4%	4%	3%	5%	4%	4%	-
Lack of airport capacity	19	7	12	3	15	1	6	13	7	12	6	11	3
	4%	3%	5%	5%	3%	6%	7%	3%	4%	4%	6%	3%	11%
Insufficient security measures against threats (e.g.													
cyber attacks or threats to London's infrastructure)	10	3	7	-	7	2	4	6	4	5	2	7	2
	2%	1%	3%	-	2%	18%	5%	1%	2%	2%	2%	2%	6%
None of the above	11	8	3	2	8	1	2	9	3	9	1	9	1
	2%	3%	1%	4%	2%	5%	3%	2%	1%	3%	1%	2%	5%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Busine	ss size											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Insufficient availability of homes	91 18%	81 18%	10 18%	7 18%	83 18%	4 22%	12 17%	16 15%	17 24%	10 17%	21 17%	6 19%	6 14%	9 13%
The price of commercial / office space	73	65	8	5	68	1	18	13	6	9	12	7	8	7
	14%	14%	15%	13%	14%	3%	25%	12%	9%	15%	10%	22%	21%	11%
London transport costs (including public transport and the cost of driving)	73	66	7	7	66	4	8	19	4	9	17	6	6	11
	14%	14%	13%	18%	14%	22%	11%	18%	6%	15%	14%	19%	15%	16%
Lack of skilled workers	52	47	5	4	48	1	6	11	6	5	17	2	4	6
	10%	10%	9%	9%	10%	3%	9%	10%	8%	8%	14%	7%	10%	8%
The UK tax regime	52	46	6	10	41	4	8	7	7	5	14	3	4	6
	10%	10%	10%	25%	9%	22%	11%	7%	10%	9%	11%	8%	10%	9%
UK business regulations	35	30	5	2	33	2	8	5	5	6	4	2	2	4
	7%	6%	10%	5%	7%	9%	11%	5%	7%	11%	4%	6%	6%	5%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	32 6%	28 6%	4 7%	1 3%	31 6%	1 7%	- -	6 5%	6 9%	5 9%	11 9%	-	2 6%	4 5%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Busine	usiness size Industry											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
Lack of airport capacity	27 5%	24 5%	3 6%	-	27 6%	-	6 8%	12 11%	3 4%	2 3%	2 2%	1 5%	1 2%	7 10%
UK immigration policies	26 5%	22 5%	4 7%	-	26 6%	-	3 5%	6 5%	4 6%	3 5%	7 6%	2 6%	1 3%	5 8%
Limited ability to retain and spend more tax revenues raised in London	23 5%	23 5%	-	-	23 5%	-	1 2%	5 5%	6 8%	1 1%	8 6%	1 2%	2 6%	3 5%
Insufficient security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	13 3%	12 3%	1 2%	1 4%	12 2%	-	2 3%	5 5%	-	3 5%	3 3%	-	-	5 7%
None of the above	11 2%	9 2%	2 4%	2 6%	9 2%	2 12%		2 2%	3 5%	1 1%	*	1 2%	2 5%	2 3%
Not Stated	7 1%	7 1%	- -	-	7 1%	-	- -	-	1 2%		5 4%	1 2%	-	-



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

			.0		ted change		Past recruitment		nt Capacity		_		
		Loc	ation	wo	rkforce size Stay	)	Past rec	Did not	Cap	acity	EX	Stay	es
		Inner	Outer		the		Tried to	try to	Full	Below		the	
	Total	London	London	Increase	same	Fall	recruit	recruit	capacity	capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
Insufficient availability of homes	91 18%	46 19%	45 17%	9 15%	78 18%	3 24%	11 14%	80 18%	30 17%	60 18%	21 21%	67 17%	3 10%
The price of commercial / office space	73 14%	37 15%	36 13%	7 11%	66 15%	* 3%	10 13%	63 14%	29 16%	44 13%	12 12%	57 15%	4 17%
London transport costs (including public transport and the cost of driving)	73 14%	28 11%	44 16%	7 12%	65 15%	1 6%	13 17%	59 14%	22 12%	51 15%	12 12%	51 13%	9 37%
Lack of skilled workers	52 10%	22 9%	29 11%	5 7%	47 11%	-	10 13%	41 9%	16 9%	36 11%	15 15%	35 9%	1 5%
The UK tax regime	52 10%	25 10%	27 10%	9 15%	42 10%	* 3%	7 9%	45 10%	19 10%	32 10%	12 12%	38 10%	2 7%
UK business regulations	35 7%	19 8%	16 6%	2 4%	30 7%	3 25%	7 10%	28 6%	12 6%	23 7%	4 4%	28 7%	3 13%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	32 6%	17 7%	15 6%	9 14%	23 5%	1 6%	5 7%	27 6%	13 7%	19 6%	4 4%	27 7%	1 3%
Lack of airport capacity	27 5%	12 5%	15 6%	4 6%	23 5%	-	6 8%	20 5%	13 7%	14 4%	3 3%	24 6%	-
UK immigration policies	26 5%	14 5%	13 5%	3 6%	21 5%	2 14%	3 4%	23 5%	13 7%	13 4%	8 8%	17 4%	1 3%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

			-	Expe	cted change	es in		-		_			
		Loc	ation	wo	rkforce size	9	Past red	ruitment	Cap	pacity	Exp	ected pric	es
					Stay			Did not				Stay	
		Inner	Outer		the		Tried to	try to	Full	Below		the	
	Total	London	London	Increase	same	Fall	recruit	recruit	capacity	capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Limited ability to retain and spend more tax revenues													
raised in London	23	10	14	1	22	-	2	22	4	20	4	19	-
	5%	4%	5%	2%	5%	-	2%	5%	2%	6%	4%	5%	-
Insufficient security measures against threats (e.g.													
cyber attacks or threats to London's infrastructure)	13	7	6	1	10	2	*	13	7	6	1	12	-
	3%	3%	2%	2%	2%	13%	1%	3%	4%	2%	1%	3%	-
None of the above	11	8	3	2	8	1	2	9	3	9	1	9	1
	2%	3%	1%	4%	2%	5%	3%	2%	1%	3%	1%	2%	5%
Not Stated	7	4	3	1	6	-	-	7	2	5	1	6	-
	1%	1%	1%	1%	1%	-	-	2%	1%	1%	1%	2%	-



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		Busine	ss size	• • • • • • • • • • • • • • • • • • • •										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London transport costs (including public transport and the cost of driving)	94	84	9	8	85	2	16	24	11	10	21	4	5	11
	18%	18%	17%	20%	18%	10%	22%	22%	17%	17%	17%	15%	13%	15%
Insufficient availability of homes	66	57	9	3	63	2	6	16	8	11	17	3	3	9
	13%	12%	17%	8%	13%	9%	8%	15%	12%	19%	14%	11%	9%	13%
The price of commercial / office space	62	56	7	4	58	2	4	18	8	8	10	5	8	16
	12%	12%	12%	10%	12%	9%	5%	17%	12%	14%	8%	16%	20%	23%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	43	42	2	2	42	2	4	5	11	2	16	2	2	3
	8%	9%	4%	4%	9%	9%	6%	5%	16%	3%	13%	6%	5%	5%
UK immigration policies	41	33	8	3	38	1	3	10	7	5	10	1	3	8
	8%	7%	14%	8%	8%	7%	5%	9%	11%	8%	8%	2%	9%	11%
Lack of skilled workers	39 8%	33 7%	6 11%	5 12%	34 7%	-	11 15%	5 5%	6 9%	3 5%	8 7%	2 7%	4 10%	2 2%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Busine	ss size											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
Limited ability to retain and spend more tax revenues raised in London	35 7%	33 7%	2 4%	5 11%	30 6%	2 9%	10 14%	6 6%	1 2%	3 5%	6 5%	3 10%	4 11%	5 7%
UK business regulations	34 7%	29 6%	5 9%	4 9%	30 6%	2 13%	7 10%	6 6%	1 2%	6 11%	5 4%	4 13%	1 3%	4 6%
Lack of airport capacity	30 6%	29 6%	1 2%	-	30 6%	-	3 4%	4 3%	3 4%	3 5%	14 12%	1 5%	2 6%	
The UK tax regime	28 5%	25 5%	3 5%	4 9%	24 5%	2 12%	6 8%	4 3%	1 2%	4 7%	6 5%	3 8%	3 7%	4 5%
Insufficient security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	14 3%	14 3%	* 1%	2 4%	13 3%	2 9%		5 5%	1 2%	1 1%	5 4%	1 2%	* 1%	5 7%
None of the above	11 2%	9 2%	2 4%	2 6%	9 2%	2 12%	-	2 2%	3 5%	1 1%	*	1 2%	2 5%	2 3%
Not Stated	16 3%	15 3%	* 1%	-	16 3%	-	1 2%	2 2%	4 6%	2 4%	5 4%	1 2%	1 2%	2 2%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Location			cted chang		Past red	cruitment	Cap	acity	Ex	pected price	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
London transport costs (including public transport and the cost of driving)	94	47	47	9	83	2	11	83	31	63	19	68	6
	18%	19%	18%	14%	19%	13%	14%	19%	17%	19%	19%	18%	24%
Insufficient availability of homes	66	32	34	7	58	1	11	55	20	46	7	55	5
	13%	13%	13%	12%	13%	8%	15%	13%	11%	14%	7%	14%	18%
The price of commercial / office space	62 12%	31 13%	31 12%	9 14%	54 12%	-	11 14%	51 12%	25 14%	37 11%	12 12%	48 12%	3 11%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	43 8%	21 9%	22 8%	8 13%	36 8%	-	7 9%	37 8%	14 8%	30 9%	13 13%	31 8%	- -
UK immigration policies	41	15	26	7	30	4	8	33	19	21	4	35	1
	8%	6%	10%	11%	7%	32%	11%	7%	11%	6%	4%	9%	6%
Lack of skilled workers	39	23	16	5	34	1	9	30	16	24	10	27	2
	8%	9%	6%	8%	8%	5%	12%	7%	9%	7%	11%	7%	8%
Limited ability to retain and spend more tax revenues raised in London	35	15	20	6	27	2	3	32	11	24	7	27	1
	7%	6%	8%	10%	6%	16%	4%	7%	6%	7%	7%	7%	3%
UK business regulations	34	21	12	2	31	1	7	27	11	22	11	21	2
	7%	9%	5%	4%	7%	6%	9%	6%	6%	7%	11%	5%	6%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

Unweighted Total
Weighted Total
Lack of airport capacity
The UK tax regime
Insufficient security measures against threats (e.g. cyber attacks or threats to London's infrastructure)
None of the above
Not Stated

	Location			cted changerkforce size		Past rec	ruitment	Cap	acity	Ex	pected price	es
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
514	265	247	81	418	15	111	403	196	318	103	382	29
514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
30 6%	12 5%	18 7%	* 1%	28 6%	1 12%	*	30 7%	14 8%	16 5%	3 3%	27 7%	-
28 5%	12 5%	16 6%	2 3%	26 6%	-	5 6%	23 5%	7 4%	20 6%	5 5%	21 5%	2 7%
14 3%	3 1%	11 4%	2 3%	12 3%	* 3%	2 2%	12 3%	6 3%	8 2%	5 5%	8 2%	1 6%
11 2%	8 3%	3 1%	2 4%	8 2%	1 5%	2 3%	9 2%	3 1%	9 3%	1 1%	9 2%	1 5%
16 3%	7 3%	8 3%	2 4%	14 3%	-	1 2%	15 3%	5 3%	11 3%	1 1%	13 3%	1 6%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Busine	ss size											
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The price of commercial / office space	251	223	28	18	233	10	30	57	33	34	47	18	23	36
	49%	48%	52%	44%	49%	52%	41%	53%	48%	59%	38%	59%	60%	52%
Insufficient availability of homes	248	224	24	12	236	6	24	60	35	28	62	14	19	39
	48%	49%	45%	30%	50%	31%	33%	56%	52%	48%	51%	46%	49%	57%
London transport costs (including public transport and the cost of driving)	209	188	20	18	191	8	27	49	26	25	45	14	15	27
	41%	41%	38%	43%	40%	41%	38%	46%	38%	44%	37%	45%	39%	39%
Lack of skilled workers	130	113	17	13	117	3	21	19	19	12	39	7	9	8
	25%	25%	31%	31%	25%	16%	29%	18%	28%	21%	32%	24%	24%	12%
The UK tax regime	126	116	11	17	110	8	26	20	16	14	29	6	9	17
	25%	25%	20%	41%	23%	41%	37%	18%	23%	24%	24%	19%	22%	24%
UK immigration policies	118	100	18	7	111	1	15	30	14	12	31	7	8	23
	23%	22%	34%	17%	24%	7%	21%	28%	21%	21%	25%	23%	20%	33%
UK business regulations	100	86	14	14	85	5	22	15	11	18	14	7	7	11
	19%	19%	26%	35%	18%	28%	31%	14%	17%	31%	12%	22%	19%	16%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Busine	ss size	,										
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	96 19%	88 19%	8 14%	5 11%	91 19%	5 25%	7 10%	11 10%	19 28%	8 14%	35 29%	4 13%	7 18%	7 10%
Limited ability to retain and spend more tax revenues raised in London	94 18%	89 19%	5 9%	9 22%	86 18%	2 9%	28 39%	19 17%	9 13%	6 10%	18 15%	7 22%	7 19%	11 15%
Lack of airport capacity	76 15%	67 15%	9 16%	1 2%	75 16%	1 3%	10 13%	22 21%	5 8%	7 12%	24 19%	3 11%	4 10%	11 15%
Insufficient security measures against threats (e.g. cyber attacks or threats to London's infrastructure)	37 7%	36 8%	1 2%	3 8%	34 7%	2 9%	3 5%	12 11%	1 2%	5 9%	11 9%	1 5%	2 4%	11 16%
None of the above	11 2%	9 2%	2 4%	2 6%	9 2%	2 12%	-	2 2%	3 5%	1 1%	*	1 2%	2 5%	3%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

		Expected changes in											
		Loc	ation	wo	rkforce siz	е	Past rec	ruitment	Cap	pacity	Ex	pected pric	es
			0 (		Stay		T 2 1 C .	Did not		D.I.		Stay	
	Total	Inner London	Outer London	Increase	the same	Fall	Tried to recruit	try to recruit	Full capacity	Below capacity	Rise	the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The price of commercial / office space	251	122	129	27	222	2	37	214	87	164	43	194	14
	49%	50%	49%	44%	50%	20%	48%	49%	48%	49%	43%	50%	57%
Insufficient availability of homes	248	129	119	26	219	4	34	214	89	159	47	192	8
	48%	52%	45%	42%	50%	32%	44%	49%	49%	48%	48%	49%	33%
London transport costs (including public transport and the cost of driving)	209	97	110	22	183	4	29	179	67	142	43	149	17
	41%	39%	41%	36%	41%	32%	38%	41%	37%	43%	43%	38%	69%
Lack of skilled workers	130	67	63	13	113	3	24	106	49	81	32	94	4
	25%	27%	24%	22%	26%	28%	31%	24%	27%	24%	33%	24%	15%
The UK tax regime	126 25%	56 23%	71 27%	18 29%	108 25%	* 3%	18 23%	108 25%	45 25%	81 25%	27 27%	93 24%	7 27%
UK immigration policies	118	54	63	17	96	6	19	99	52	67	25	87	7
	23%	22%	24%	28%	22%	46%	24%	23%	28%	20%	25%	22%	26%
UK business regulations	100	51	48	10	86	4	20	80	32	68	18	76	6
	19%	21%	18%	16%	19%	35%	26%	18%	17%	21%	18%	20%	24%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	96	47	49	19	76	1	15	81	32	63	21	74	1
	19%	19%	18%	31%	17%	6%	19%	19%	18%	19%	21%	19%	3%



3. Which of the following, if any, do you see as the main barriers to London being competitive with other major UK and global cities? Please rank up to three, where 1 = the biggest barrier, 2 = the second biggest and 3 = the third biggest.

				Expe	cted chang	es in		-					
		Loc	ation	wo	rkforce siz	е	Past rec	ruitment	Ca	pacity	Ex	pected price	es
					Stay			Did not				Stay	
		Inner	Outer		the		Tried to	try to	Full	Below		the	
	Total	London	London	Increase	same	Fall	recruit	recruit	capacity	capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Limited ability to retain and spend more tax revenues													
raised in London	94	40	54	10	81	4	10	84	28	66	17	77	1
	18%	16%	20%	16%	18%	30%	13%	19%	15%	20%	17%	20%	3%
Lack of airport capacity	76	30	46	8	66	2	12	64	34	41	11	62	3
	15%	12%	17%	13%	15%	18%	16%	15%	19%	13%	11%	16%	11%
Insufficient security measures against threats (e.g.													
cyber attacks or threats to London's infrastructure)	37	14	23	3	30	4	6	31	17	20	8	27	3
,	7%	6%	9%	5%	7%	34%	8%	7%	10%	6%	8%	7%	12%
None of the above	11	8	3	2	8	1	2	9	3	9	1	9	1
	2%	3%	1%	4%	2%	5%	3%	2%	1%	3%	1%	2%	5%



4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Summary table Base: All respondents

		Creating	Making	
		an	London an	
	Financing	attractive	easy	Attracting a
	London's	foreign	environment	world-class
	infrastructure	investment	to do	workforce to
	needs	climate	business	London
Unweighted Total	514	514	514	514
Weighted Total	514	514	514	514
•	100%	100%	100%	100%
TI 111/0	000	077	044	050
The UK Government	289	377	244	258
	56%	73%	47%	50%
Regional Government (i.e. City Hall / The Greater				
London Authority)	338	194	354	251
,,	66%	38%	69%	49%
Local borough councils	128	61	154	80
	25%	12%	30%	16%
Businesses and the private sector	95	131	139	226
γ	19%	26%	27%	44%
None of these	13	25	15	27
	2%	5%	3%	5%



### 4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Financing London's infrastructure needs Base: All respondents

		Busine	ss size	
	Total	1-9	10+	Manuf
Unweighted Total	514	387	127	
Weighted Total	514 100%	460 100%	54 100%	
Regional Government (i.e. City Hall / The Greater London Authority)	338 66%	303 66%	35 64%	
The UK Government	289 56%	260 57%	29 53%	
Local borough councils	128 25%	115 25%	14 25%	
Businesses and the private sector	95 19%	85 19%	10 19%	
None of these	13 2%	11 2%	1 2%	

	Busine	ss size						Industry					
Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
338	303	35	25	312	14	40	67	47	43	84	21	22	36
66%	66%	64%	62%	66%	77%	56%	62%	68%	74%	69%	69%	57%	52%
289	260	29	25	264	17	36	44	35	32	79	19	26	28
56%	57%	53%	62%	56%	90%	50%	42%	52%	55%	65%	62%	68%	40%
128	115	14	9	119	5	21	20	19	17	25	10	13	11
25%	25%	25%	23%	25%	25%	30%	18%	28%	29%	20%	31%	33%	16%
95	85	10	9	86	4	16	17	13	14	17	6	9	10
19%	19%	19%	23%	18%	19%	22%	15%	20%	23%	14%	20%	24%	14%
13 2%	11 2%	1 2%	1 2%	12 2%	-	1 1%	3 3%	5 7%	-	2 1%	-	2 6%	3 5%



4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Financing London's infrastructure needs Base: All respondents

Unweighted Total Weighted Total Regional Government (i.e. City Hall / The Greater London Authority) The UK Government Local borough councils Businesses and the private sector None of these

	Loc	cation	Expected changes in workforce size			Past rec	Past recruitment		Capacity		Expected prices		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
514	265	247	81	418	15	111	403	196	318	103	382	29	
514	247	265	61	441	12	78	436	182	332	99	390	25	
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
338	164	173	32	296	10	46	292	108	229	61	261	16	
66%	67%	65%	53%	67%	80%	59%	67%	59%	69%	61%	67%	64%	
289	145	144	39	244	6	40	249	113	175	58	217	14	
56%	59%	54%	64%	55%	47%	52%	57%	62%	53%	58%	55%	58%	
128	72	57	14	113	1	19	109	43	85	24	97	7	
25%	29%	21%	23%	26%	11%	25%	25%	24%	26%	25%	25%	29%	
95	41	54	14	80	1	14	81	36	59	22	71	2	
19%	17%	20%	23%	18%	12%	18%	19%	20%	18%	23%	18%	6%	
13	8	3	2	10	1	4	9	2	10	-	11	2	
2%	3%	1%	4%	2%	5%	5%	2%	1%	3%		3%	8%	



### 4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Creating an attractive foreign investment climate Base: All respondents

	Total
Unweighted Total	514
Weighted Total	514 100
The UK Government	377 73
Regional Government (i.e. City Hall / The Greater London Authority)	194 38°
Businesses and the private sector	131 26
Local borough councils	61 12°
None of these	25 5

	Duging	ss size						Industry					
	Busine	ss size						Industry	T	Г			
							Motor trades / Wholesale /		Finance &		D. Life		
							Retail /		insurance /		Public		
					Agriculture,		Transport &		Business		administration	Arts,	
					forestry &		storage /		administration	Professional,	and defence /	entertainment,	Retail
	,	40	Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%			100%			
377	338	39	34	343	17	51	63	52	44	101	24	26	40
73%	73%	73%	83%	73%	90%	71%	59%	76%	75%	83%	77%	66%	58%
194	169	25	9	185	8	25	44	24	25	40	12	15	26
38%	37%	46%	22%	39%	41%	35%	41%	36%	43%	33%	38%	40%	
131	116	15	8	123	4	20	23	20	16	26	11	12	13
26%	25%	27%	20%		22%	28%	21%			21%	36%		
61	53	8	5	55	4	8	11	8	5	13	3	8	7
12%	11%	14%	13%		22%	11%	10%			10%	11%		11%
			15/0		22 /0	1170			370		1170	22/0	
25	24	2	1	24	-	1	10	5	1	5	1	4	5
5%	5%	3%	2%	5%	-	1%	9%	7%	1%	4%	4%	10%	7%



4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Creating an attractive foreign investment climate Base: All respondents

Unweighted Total Weighted Total
The UK Government
Regional Government (i.e. City Hall / The Greater London Authority)
Businesses and the private sector
Local borough councils
None of these

	Loc	ation		cted chang		Past rec	Past recruitment		acity	Expected prices		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
514	265	247	81	418	15	111	403	196	318	103	382	29
514	247	265	61	441	12	78	436	182	332	99	390	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
377	187	190	42	326	10	47	330	139	238	61	299	16
73%	76%	72%	69%	74%	81%	61%	76%	76%	72%	62%	77%	65%
194	97	97	29	161	3	40	154	75	119	43	145	5
38%	39%	37%	49%	37%	24%	51%	35%	41%	36%	44%	37%	21%
131	63	68	26	101	4	21	110	48	83	33	95	3
26%	26%	26%	43%	23%	35%	28%	25%	26%	25%	34%	24%	14%
61	27	34	9	51	1	8	52	19	42	13	42	6
12%	11%	13%	15%	11%	7%	11%	12%	10%	13%	13%	11%	25%
25	14	10	3	21	1	7	19	4	22	4	19	3
5%	5%	4%	5%	5%	11%	8%	4%	2%	7%	4%	5%	11%



### 4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Making London an easy environment to do business Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
Regional Government (i.e. City Hall / The Greater London Authority)	354 69%	319 69%	35 65%	27 65%	328 69%	14 77%	45 64%	67 63%	49 72%	46 80%	86 71%	22 71%	24 63%	42 61%
The UK Government	244 47%	214 46%	30 56%	19 46%	225 48%	12 62%	33 46%	37 35%	25 37%	28 48%	68 56%	21 67%	20 53%	21 30%
Local borough councils	154 30%	138 30%	17 31%	12 30%	142 30%	7 37%	19 26%	34 32%	22 32%	15 26%	29 24%	13 42%	15 40%	22 32%
Businesses and the private sector	139 27%	126 27%	12 23%	12 29%	127 27%	6 31%	22 31%	29 27%	18 27%	15 26%	28 23%	10 31%	11 29%	17 24%
None of these	15 3%	14 3%	1 2%	1 2%	14 3%	-	1 1%	6 6%	4 6%	-	2 1%	-	2 5%	3 5%



### 4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Making London an easy environment to do business Base: All respondents

Unweighted Total Weighted Total
Regional Government (i.e. City Hall / The Greater London Authority)
The UK Government
Local borough councils
Businesses and the private sector
None of these

	Loc	ation		ted chang		Past rec	ruitment	Сар	acity	Expected prices		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
514	265	247	81	418	15	111	403	196	318	103	382	29
514	247	265	61	441	12	78	436	182	332	99	390	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
354	170	185	38	307	10	46	309	130	225	66	273	15
69%	69%	70%	63%	69%	80%	59%	71%	71%	68%	66%	70%	62%
244	126	117	33	204	6	33	211	86	157	46	188	9
47%	51%	44%	55%	46%	52%	43%	48%	47%	47%	46%	48%	37%
154	79	76	26	124	5	29	126	61	93	32	111	11
30%	32%	29%	42%	28%	38%	37%	29%	33%	28%	33%	28%	44%
139	72	67	22	115	1	28	111	41	98	37	97	5
27%	29%	25%	36%	26%	9%	36%	25%	22%	29%	37%	25%	19%
15	9	4	2	12	1	3	11	1	13	2	11	2
3%	4%	1%	3%	3%	5%	4%	3%	1%	4%	2%	3%	8%



### 4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Attracting a world-class workforce to London Base: All respondents

Unweighted Total
Weighted Total
The UK Government
Regional Government (i.e. City Hall / The Greater London Authority)
Businesses and the private sector
Local borough councils
None of these

	Busine	ss size						Industry					
Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
258	228	30	16	242	7	31	41	38	32	69	20	21	27
50%	49%	57%	39%	51%	37%	43%	38%	55%	55%	56%	66%	55%	39%
251	222	29	18	233	14	33	46	34	31	57	16	20	30
49%	48%	53%	43%	49%	77%	46%	43%	49%	54%	47%	53%	52%	43%
226	208	18	22	204	11	33	40	33	30	45	16	18	23
44%	45%	33%	54%	43%	59%	46%	37%	48%	52%	37%	52%	46%	33%
80	69	10	5	75	3	5	11	17	10	18	7	9	5
16%	15%	19%	12%	16%	16%	7%	10%	24%	18%	15%	24%	22%	8%
27	25	2	1	26	-	2	6	7	2	5	1	3	3
5%	5%	4%	2%	5%		3%	6%	10%	4%	4%	4%	8%	5%



4. Who do you think should be responsible in each of the following areas to ensure London is competitive with other major UK and global cities? Please select all that apply for each

# Attracting a world-class workforce to London Base: All respondents

Unweighted Total Weighted Total
The UK Government
Regional Government (i.e. City Hall / The Greater London Authority)
Businesses and the private sector
Local borough councils
None of these

	Loc	ation		cted chang		Past rec	ruitment	Cap	acity	Exp	pected price	es
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
514	265	247	81	418	15	111	403	196	318	103	382	29
514	247	265	61	441	12	78	436	182	332	99	390	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
258	133	126	34	217	7	33	225	96	162	41	205	12
50%	54%	47%	55%	49%	60%	42%	52%	52%	49%	42%	53%	48%
251	121	130	31	214	5	34	216	97	154	40	198	13
49%	49%	49%	52%	49%	44%	44%	50%	53%	46%	40%	51%	52%
226	120	106	32	187	7	36	189	69	157	45	171	10
44%	48%	40%	53%	42%	55%	46%	43%	38%	47%	45%	44%	38%
80	39	41	15	64	*	14	66	29	50	16	58	6
16%	16%	15%	25%	15%	3%	18%	15%	16%	15%	16%	15%	24%
27	14	11	3	23	1	7	20	7	19	5	19	3
5%	6%	4%	5%	5%	11%	8%	5%	4%	6%	5%	5%	11%



**QES Q3 2015** 

5. Which of the following, if any, would you say are the most important reasons why businesses would want to be based in London? Please select up to three.

Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Reputation as a world-leading city	379	342	38	26	353	10	59	74	50	44	96	22	24	49
	74%	74%	70%	64%	75%	53%	83%	69%	73%	76%	79%	72%	63%	70%
Access to EU markets for labour, goods and services	192	169	22	16	176	10	26	33	30	24	44	9	14	20
	37%	37%	41%	39%	37%	52%	37%	31%	45%	42%	36%	30%	36%	29%
Quality of life	171	151	20	11	160	6	18	29	33	20	42	12	12	17
	33%	33%	38%	27%	34%	31%	25%	28%	48%	35%	34%	37%	31%	25%
Specialist business hubs (e.g. Tech City)	148	136	13	12	137	6	27	17	23	21	38	8	9	14
	29%	29%	24%	29%	29%	31%	38%	16%	33%	36%	31%	26%	24%	20%
Transport infrastructure	137	121	15	8	129	5	11	28	19	13	36	10	13	19
	27%	26%	29%	19%	27%	28%	16%	27%	28%	22%	30%	31%	34%	27%
Access to airports	116	102	13	15	100	6	20	22	8	9	36	7	8	12
	22%	22%	25%	38%	21%	32%	28%	21%	11%	15%	30%	22%	22%	18%
Digital connectivity infrastructure	69	62	7	6	63	1	12	11	9	8	14	8	5	6
	13%	13%	13%	16%	13%	7%	17%	11%	13%	14%	12%	25%	14%	9%
Other	15 3%	15 3%	-	1 4%	13 3%	-	1 2%	3 3%	1 2%	1 1%	5 4%	1 2%	2 6%	3 5%
None of the above	8 2%	7 2%	1 2%	-	8 2%	-	* 1%	5 5%	-	2 3%	-	* 1%	1 2%	3 5%



5. Which of the following, if any, would you say are the most important reasons why businesses would want to be based in London? Please select up to three.

Base: All respondents

	Busine	ss size						Industry					
					Agriculture,		Motor trades / Wholesale / Retail / Transport &		Finance & insurance / Business		Public administration	Arts,	
			Net:	Note	forestry &	•	storage /	Information 0	administration	Professional,	and defence /	entertainment,	Retail
Total	1-9	10+	Manufacturing	Net: Services	fishing / Production	Construction / Property	Accommodation & food services	Information & communication	and support services	scientific & technical	Education / Health	recreation and other services	and wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
12	12	*	2	11	2	-	*	4	1	2	1	3	*
2%	3%	1%	4%	2%	9%	-	*	6%	1%	1%	2%	8%	1%

Unweighted Total
Weighted Total
Don't know



5. Which of the following, if any, would you say are the most important reasons why businesses would want to be based in London? Please select up to three.

Base: All respondents

		Loc	ation		ted change		Past red	cruitment	Car	acity	Ex	pected pric	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Reputation as a world-leading city	379	179	200	46	323	10	49	330	138	241	73	295	11
	74%	73%	75%	76%	73%	86%	64%	76%	76%	73%	74%	76%	46%
Access to EU markets for labour, goods and services	192	103	88	25	164	2	26	165	62	129	33	146	13
	37%	42%	33%	41%	37%	18%	33%	38%	34%	39%	34%	37%	51%
Quality of life	171	101	70	21	146	4	30	142	57	114	31	132	9
	33%	41%	26%	35%	33%	32%	38%	32%	31%	34%	31%	34%	35%
Specialist business hubs (e.g. Tech City)	148	63	86	19	126	4	15	133	59	89	29	114	5
	29%	25%	32%	32%	29%	29%	20%	31%	32%	27%	29%	29%	20%
Transport infrastructure	137	54	83	12	123	1	15	122	51	86	26	101	10
	27%	22%	31%	21%	28%	12%	19%	28%	28%	26%	27%	26%	40%
Access to airports	116	41	75	8	104	4	15	100	38	78	25	82	8
	22%	16%	28%	12%	24%	31%	20%	23%	21%	24%	26%	21%	32%
Digital connectivity infrastructure	69	28	41	9	57	4	13	56	28	41	19	46	4
	13%	11%	16%	14%	13%	32%	17%	13%	15%	12%	19%	12%	16%
Other	15 3%	9 4%	6 2%	1 1%	14 3%	-	2 3%	12 3%	6 3%	9 3%	1 1%	14 4%	-
None of the above	8 2%	4 2%	4 2%	4 7%	4 1%	-	4 5%	4 1%	3 2%	5 2%	2 2%	5 1%	1 3%
Don't know	12	6	5	1	11	1	3	9	5	7	3	7	2
	2%	2%	2%	1%	3%	5%	4%	2%	3%	2%	3%	2%	8%



		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The price of commercial space / office space	317	282	35	20	297	9	45	62	43	36	76	20	24	42
	62%	61%	64%	49%	63%	50%	64%	58%	63%	62%	63%	65%	63%	61%
Housing costs	287	260	27	19	268	6	35	66	34	32	74	16	25	40
	56%	56%	51%	46%	57%	31%	49%	62%	50%	56%	60%	51%	65%	58%
London transport costs (including public transport and the cost of driving)	142	126	16	14	128	6	18	31	23	16	27	7	15	17
	28%	27%	29%	35%	27%	34%	26%	29%	33%	27%	22%	23%	38%	25%
Uncertainty over the UK's membership of the EU	133	118	15	9	123	4	20	29	20	16	25	7	11	17
	26%	26%	28%	22%	26%	22%	28%	27%	30%	27%	21%	24%	29%	25%
Government policies towards business (i.e. tax and business regulations)	119	108	12	17	102	8	24	22	17	14	18	11	5	20
	23%	23%	22%	42%	22%	43%	34%	20%	26%	24%	15%	37%	12%	28%
Lack of skilled workers	93	85	8	7	86	2	12	11	13	7	36	6	5	7
	18%	18%	15%	17%	18%	12%	17%	11%	18%	12%	29%	20%	14%	10%
Competition from other major UK and global cities	67	58	8	7	60	5	13	12	4	10	11	3	8	8
	13%	13%	15%	16%	13%	28%	18%	11%	5%	18%	9%	10%	22%	12%



		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 5 100%
Limited capacity on public transport (e.g. tube, bus and rail)	59 12%	53 12%	6 11%	2 6%	57 12%	-	11 15%	9 9%	7 11%	5 9%	18 15%	5 17%	3 8%	6 9%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	50 10%	46 10%	4 8%	5 11%	46 10%	2 9%	6 8%	7 6%	7 10%	6 10%	18 15%	1 4%	4 10%	3 5%
Other	4 1%	4 1%	-	-	4 1%	-	-	2 2%	-	1 1%	-	1 5%	-	2 2%
None of the above	9 2%	9 2%	* 1%	-	9 2%	-	1 2%	2 2%	1 2%	2 3%	2 1%	-	1 3%	2 2%
Don't know	15 3%	14 3%	1 2%	2 6%	12 3%	2 12%	-	4 3%	3 4%	2 3%	3 3%	1 2%	1 2%	2 3%



**QES Q3 2015** 

		Loc	ation		cted change orkforce size		Past rec	ruitment	Cap	acity	Ехр	ected price	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The price of commercial space / office space	317	149	167	28	282	7	42	275	111	206	57	243	16
	62%	60%	63%	46%	64%	55%	54%	63%	61%	62%	58%	62%	66%
Housing costs	287	146	141	26	253	8	35	252	94	193	61	212	14
	56%	59%	53%	42%	57%	70%	45%	58%	51%	58%	62%	54%	57%
London transport costs (including public transport and the cost of driving)	142	63	80	16	122	4	22	120	57	86	34	100	8
	28%	25%	30%	26%	28%	35%	28%	28%	31%	26%	34%	26%	34%
Uncertainty over the UK's membership of the EU	133	78	54	18	113	1	22	111	52	80	23	106	3
	26%	32%	20%	30%	26%	12%	28%	25%	29%	24%	23%	27%	14%
Government policies towards business (i.e. tax and business regulations)	119	54	66	20	94	5	16	104	38	82	27	85	8
	23%	22%	25%	34%	21%	45%	20%	24%	21%	25%	27%	22%	32%
Lack of skilled workers	93	38	55	12	79	2	13	80	35	57	23	65	4
	18%	15%	21%	19%	18%	17%	17%	18%	19%	17%	24%	17%	15%
Competition from other major UK and global cities	67	31	35	5	60	2	10	57	26	41	10	52	4
	13%	13%	13%	9%	14%	15%	13%	13%	14%	12%	11%	13%	17%
Limited capacity on public transport (e.g. tube, bus and rail)	59	31	28	6	51	2	11	48	21	38	10	48	1
	12%	12%	11%	11%	11%	17%	14%	11%	12%	12%	10%	12%	4%



		Loc	ation		cted change		Past red	ruitment	Cap	pacity	Exp	pected price	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	50 10%	24 10%	26 10%	7 12%	42 10%	* 4%	7 10%	43 10%	15 8%	36 11%	10 10%	39 10%	2 6%
Other	4 1%	2 1%	1 1%	1 1%	2 1%	1 6%	1 1%	3 1%	2 1%	2 1%	1 1%	3 1%	-
None of the above	9 2%	5 2%	2 1%	2 3%	7 2%	1 5%	1 2%	8 2%	2 1%	7 2%	-	6 2%	3 11%
Don't know	15 3%	9 4%	5 2%	1 1%	14 3%	-	3 3%	12 3%	5 3%	10 3%	2 2%	13 3%	-



**QES Q3 2015** 

7. In your opinion, what are the biggest challenges for small businesses looking to grow and expand in London? Please select up to three.

Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Price of commercial space / office space	355	316	39	24	331	14	44	69	47	42	88	22	28	45
	69%	69%	73%	59%	70%	77%	62%	65%	68%	73%	73%	71%	74%	65%
Difficulty accessing funding and investment	247	222	25	15	232	7	41	44	34	33	52	16	21	28
	48%	48%	46%	37%	49%	37%	57%	42%	49%	57%	43%	51%	54%	41%
London transport costs (including public transport and the cost of driving)	193	173	20	19	174	8	24	42	23	20	49	12	15	25
	38%	38%	37%	46%	37%	41%	33%	40%	34%	35%	40%	37%	39%	37%
Lack of support from Government	177	160	17	18	159	7	34	38	19	16	39	10	14	30
	34%	35%	31%	44%	34%	37%	47%	36%	28%	27%	32%	33%	38%	43%
Lack of skilled workers	119 23%	101 22%	18 34%	12 29%	107 23%	3 16%	21 29%	17 16%	18 27%	13 22%	31 25%	9 30%	7 18%	9 13%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	56	49	7	4	53	1	7	14	4	6	15	4	5	10
	11%	11%	14%	10%	11%	3%	9%	13%	7%	11%	12%	14%	13%	14%
Other	21	21	*	2	20	2	1	5	3	1	5	2	2	5
	4%	5%	1%	4%	4%	9%	2%	5%	4%	1%	4%	7%	6%	7%



Retail

and wholesale

69

100%

5%

5%

### **QES Q3 2015**

7. In your opinion, what are the biggest challenges for small businesses looking to grow and expand in London? Please select up to three.

Base: All respondents

		Busine	ss size						Industry					
								Motor trades / Wholesale /		Finance &				
								Retail /		insurance /		Public		
						Agriculture,		Transport &		Business		administration	Arts,	
						forestry &		storage /		administration	Professional,	and defence /	entertainment,	
				Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	
Ľ	Γotal	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	W
	514	387	127	35	479	16	57	80	58	90	97	48	68	
	514	460	54	41	473	18	71	107	68	58	122	31	39	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	,
	14	14	-	-	14	-	1	5	1	2	3	-	2	
	3%	3%	-	-	3%	-	2%	5%	2%	3%	3%	-	5%	,
	14	14	*	2	12	2	-	4	3	2	3	1	1	
	3%	3%	1%	4%	3%	9%	-	3%	4%	3%	3%	2%	2%	

Unweighted Total Weighted Total None of the above Don't know



**QES Q3 2015** 

7. In your opinion, what are the biggest challenges for small businesses looking to grow and expand in London? Please select up to three.

Base: All respondents

		Loc	ation	Exped	ted change	es in	Past rec	ruitment	Car	acity	Ex	pected price	es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332	99 100%	390 100%	25 100%
Price of commercial space / office space	355	176	179	33	313	9	47	308	121	234	64	274	17
	69%	71%	68%	55%	71%	75%	61%	71%	66%	71%	65%	70%	68%
Difficulty accessing funding and investment	247	110	137	27	213	7	33	214	86	161	56	182	9
	48%	44%	52%	45%	48%	60%	42%	49%	47%	49%	57%	47%	36%
London transport costs (including public transport and the cost of driving)	193	89	103	18	169	6	36	157	62	131	29	150	14
	38%	36%	39%	30%	38%	47%	47%	36%	34%	40%	30%	38%	56%
Lack of support from Government	177	79	96	22	148	7	28	148	63	114	37	126	13
	34%	32%	36%	36%	34%	58%	37%	34%	34%	34%	38%	32%	54%
Lack of skilled workers	119	69	51	15	101	3	21	98	43	77	30	87	2
	23%	28%	19%	25%	23%	27%	27%	23%	23%	23%	30%	22%	9%
Limited digital connectivity (i.e. slow broadband speed and mobile reception)	56 11%	30 12%	26 10%	14 23%	43 10%	-	12 15%	44 10%	23 13%	33 10%	12 12%	43 11%	2 6%
Other	21	11	10	2	18	1	1	20	7	14	4	16	2
	4%	4%	4%	4%	4%	6%	1%	5%	4%	4%	4%	4%	7%
None of the above	14	7	7	3	10	1	2	12	4	10	2	10	2
	3%	3%	3%	5%	2%	5%	2%	3%	2%	3%	2%	3%	8%
Don't know	14 3%	10 4%	4 1%	2 3%	12 3%	-	* 1%	14 3%	4 2%	10 3%	2 2%	13 3%	-



### **QES Q3 2015**

8. How successful, if at all, do you believe London is at encouraging innovative businesses and entrepreneurs to set up in the capital? Please select one response only.

Base: All respondents

		Busine	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very successful	47	41	6	5	43	1	8	13	6	3	12	3	1	8
	9%	9%	11%	11%	9%	7%	11%	12%	9%	6%	10%	8%	3%	12%
Fairly successful	301	269	32	19	282	7	45	58	41	35	79	17	19	39
	59%	59%	59%	47%	60%	38%	62%	54%	60%	60%	65%	55%	49%	57%
Not very successful	101	89	12	10	91	5	14	25	10	13	16	6	11	17
	20%	19%	23%	26%	19%	28%	20%	24%	15%	23%	13%	18%	29%	24%
Not at all successful	12 2%	11 2%	* 1%	3 8%	8 2%	2 9%	1 2%	2 2%	-	1 1%	3 3%	1 5%	2 4%	2 2%
Don't know	53	49	3	3	49	3	3	8	11	6	11	4	6	4
	10%	11%	6%	8%	10%	18%	5%	8%	16%	10%	9%	13%	14%	5%
Nets														
Successful	348	311	38	24	324	8	52	71	47	38	91	20	20	47
	68%	68%	70%	59%	69%	44%	73%	67%	69%	66%	75%	64%	52%	68%
Not successful	113	100	13	14	99	7	16	27	10	14	19	7	13	18
	22%	22%	24%	33%	21%	37%	22%	25%	15%	24%	16%	23%	33%	27%



8. How successful, if at all, do you believe London is at encouraging innovative businesses and entrepreneurs to set up in the capital? Please select one response only.

Base: All respondents

Unweighted Total
Weighted Total
Very successful
Fairly successful
Not very successful
Not at all successful
Don't know
Nets
Successful
Not successful

	Location			cted change rkforce size		Past red	ruitment	Caj	pacity	Expected prices			
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
514	265	247	81	418	15	111	403	196	318	103	382	29	
514	247	265	61	441	12	78	436	182	332	99	390	25	
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
47	28	19	6	40	2	12	36	22	25	9	37	2	
9%	11%	7%	10%	9%	13%	15%	8%	12%	8%	9%	9%	8%	
301	137	164	34	262	5	42	259	102	199	56	236	9	
59%	56%	62%	56%	59%	42%	54%	59%	56%	60%	57%	60%	34%	
101	53	49	16	81	4	18	83	33	69	22	71	8	
20%	21%	18%	27%	18%	34%	24%	19%	18%	21%	23%	18%	31%	
12	5	7		11	1	2	10	6	6	3	6	2	
2%	2%	3%		2%	6%	2%	2%	3%	2%	3%	2%	8%	
53	24	27	4	48	1	4	49	20	33	8	40	5	
10%	10%	10%	7%	11%	5%	5%	11%	11%	10%	9%	10%	19%	
348	166	183	40	301	7	54	294	124	224	65	273	11	
68%	67%	69%	67%	68%	54%	69%	67%	68%	68%	66%	70%	43%	
113	57	56	16	92	5	20	93	38	74	25	78	10	
22%	23%	21%	27%	21%	40%	26%	21%	21%	22%	26%	20%	39%	



9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London. For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

# **Summary table**Base: All respondents

Providing more shared communal workspaces
Creating more sector specific incubator hubs (shared communal workspaces that also provide services to support businesses, such as financing)
Boosting the visibility of potential funding and investment available
Providing Government support schemes (e.g. grants or advice)

								N	ets	
	Total	No impact 1	2	3	4	High impact 5	Don't know	Low impact (1 or 2)	High impact (4 or 5)	Mean score
	514 100%	29 6%	42 8%	169 33%	152 30%	73 14%	48 9%	72 14%	225 44%	3.42
1										
	514 100%	15 3%	50 10%	159 31%	164 32%	76 15%	51 10%	65 13%	240 47%	3.51
	514 100%	12 2%	26 5%	115 22%	184 36%	135 26%	43 8%	38 7%	318 62%	3.85
	514 100%	19 4%	30 6%	125 24%	178 35%	127 25%	36 7%	49 9%	304 59%	3.76



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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

### **Summary table - Net high impact (4-5 out of 5)**

		Busine	ss size		Industry												
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale			
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51			
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69			
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%			
Boosting the visibility of potential funding and investment available	318	283	35	24	295	11	53	54	46	38	75	20	22	29			
	62%	62%	65%	58%	62%	59%	74%	51%	67%	66%	61%	66%	56%	42%			
Providing Government support schemes (e.g. grants or advice)	304	270	34	24	280	12	40	57	47	32	69	22	25	34			
	59%	59%	64%	60%	59%	66%	56%	54%	68%	56%	57%	71%	65%	49%			
Creating more sector specific incubator hubs (shared communal workspaces that also provide services to support businesses, such as financing)	240	211	28	16	224	10	31	43	32	30	56	19	18	22			
	47%	46%	53%	39%	47%	56%	44%	41%	47%	51%	46%	61%	47%	32%			
Providing more shared communal workspaces	225	202	23	15	210	10	35	43	29	24	46	17	20	24			
	44%	44%	43%	37%	44%	52%	49%	41%	43%	42%	38%	55%	52%	34%			
None likely to have a high impact	120	110	10	13	107	5	13	34	14	13	29	4	8	23			
	23%	24%	19%	33%	23%	25%	18%	32%	21%	22%	24%	13%	21%	34%			



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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

### **Summary table - Net high impact (4-5 out of 5)**

		Loc	ation		cted chang		Past recruitment		Capacity		Expected prices		es
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Boosting the visibility of potential funding and investment available	318	158	161	43	266	9	46	272	111	207	60	246	13
	62%	64%	61%	72%	60%	72%	60%	62%	61%	63%	60%	63%	52%
Providing Government support schemes (e.g. grants or advice)	304	142	162	41	256	7	47	257	102	203	56	233	15
	59%	58%	61%	67%	58%	61%	61%	59%	56%	61%	57%	60%	60%
Creating more sector specific incubator hubs (shared communal workspaces that also provide services to support businesses, such as financing)	240	111	129	33	199	7	39	201	87	152	52	181	7
	47%	45%	49%	55%	45%	61%	50%	46%	48%	46%	52%	46%	28%
Providing more shared communal workspaces	225	106	119	31	190	5	36	189	84	141	44	174	7
	44%	43%	45%	51%	43%	39%	46%	43%	46%	43%	44%	45%	29%
None likely to have a high impact	120	59	60	11	109	1	16	104	42	78	21	90	9
	23%	24%	23%	18%	25%	5%	21%	24%	23%	24%	21%	23%	38%



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## Providing more shared communal workspaces

	Г		Busines	Business size Industry												
		Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale	
Unweighted Total		514	387	127	35	479	16	57	80	58	90	97	48	68	51	
Weighted Total		514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%	
No impact (	1.0)	29 6%	26 6%	3 6%	3 8%	26 5%	- -	5 7%	10 9%	5 7%	1 2%	6 5%	1 2%	2 5%	8 12%	
(	2.0)	42 8%	37 8%	6 10%	5 13%	37 8%	2 13%	12 16%	12 11%	-	5 8%	8 7%	2 6%	2 6%	10 15%	
(	3.0)	169 33%	149 32%	20 37%	13 32%	156 33%	3 16%	19 27%	27 25%	22 32%	24 42%	53 43%	9 30%	12 30%	20 29%	
(-	1.0)	152 30%	137 30%	15 28%	9 22%	143 30%	6 31%	24 33%	25 24%	22 32%	18 31%	31 26%	12 40%	14 35%	15 22%	
High impact (	5.0)	73 14%	65 14%	8 15%	6 15%	67 14%	4 22%	11 16%	18 17%	7 11%	6 10%	15 12%	5 16%	7 17%	9 13%	
Don't know		48 9%	46 10%	2 5%	4 9%	45 9%	3 18%	* 1%	15 14%	12 17%	4 7%	10 8%	2 6%	3 7%	7 10%	
Nets																
Low impact (1 or 2)		72 14%	63 14%	9 16%	9 21%	63 13%	2 13%	16 23%	22 20%	5 7%	6 10%	14 11%	3 8%	4 10%	19 27%	
High impact (4 or 5)		225 44%	202 44%	23 43%	15 37%	210 44%	10 52%	35 49%	43 41%	29 43%	24 42%	46 38%	17 55%	20 52%	24 34%	



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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

### Providing more shared communal workspaces

Base: All respondents

	Busine	ss size						Industry					
							Motor trades /						
							Wholesale /		Finance &				
							Retail /		insurance /		Public		
					Agriculture,		Transport &		Business		administration	Arts,	
					forestry &		storage /		administration	Professional,	and defence /	entertainment,	Retail
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3.42	3.43	3.38	3.26	3.44	3.74	3.36	3.32	3.47	3.43	3.37	3.64	3.58	3.09

Unweighted Total Weighted Total

Mean Score





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### Providing more shared communal workspaces

				Expe	cted change	es in				_			
		Loc	ation		rkforce siz		Past recruitment		Capacity		Exp	ected price	es
					Stay			Did not				Stay	
	Tatal	Inner	Outer		the	T-11	Tried to	try to	Full	Below	D:	the	F-11
	Total	London	London	Increase	same	Fall	recruit	recruit	capacity	capacity	Rise	same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
No impact (1.	29	15	13	8	21	*	9	20	10	19	10	16	3
	6%	6%	5%	13%	5%	4%	12%	5%	5%	6%	10%	4%	11%
(2.	42	19	23	5	36	2	3	39	22	21	7	33	2
· ·	8%	8%	9%	8%	8%	15%	4%	9%	12%	6%	7%	9%	7%
(3.	169	87	82	15	149	4	25	144	54	115	32	126	11
`	33%	35%	31%	25%	34%	37%	32%	33%	30%	35%	32%	32%	45%
(4.	152	70	82	22	126	3	22	130	59	93	26	121	6
,	30%	28%	31%	37%	29%	29%	28%	30%	32%	28%	26%	31%	23%
High impact (5.	73	36	37	8	63	1	14	59	25	48	18	53	1
	14%	15%	14%	13%	14%	10%	18%	14%	14%	14%	18%	14%	6%
Don't know	48	19	28	2	45	1	5	44	13	36	5	41	2
	9%	8%	11%	4%	10%	5%	6%	10%	7%	11%	6%	10%	8%
Nets													
Low impact (1 or 2)	72	35	36	13	57	2	12	59	32	40	18	49	5
	14%	14%	13%	21%	13%	19%	16%	14%	17%	12%	18%	13%	18%
High impact (4 or 5)	225	106	119	31	190	5	36	189	84	141	44	174	7
	44%	43%	45%	51%	43%	39%	46%	43%	46%	43%	44%	45%	29%
Mean Score	3.42	3.41	3.46	3.32	3.44	3.28	3.39	3.43	3.40	3.44	3.36	3.46	3.05



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Creating more sector specific incubator hubs (shared communal workspaces that also provide services to support businesses, such as financing)
Base: All respondents

			Busine	ss size						Industry					
		Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total		514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total		514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
No impact	(1.0)	15 3%	11 2%	4 7%	2 5%	13 3%	-	2 3%	4 3%	4 5%	2 3%	2 2%	* 1%	1 3%	3 5%
	(2.0)	50 10%	46 10%	4 7%	8 19%	42 9%	2 10%	13 18%	17 16%	5 7%	2 3%	7 5%	1 2%	4 11%	13 19%
	(3.0)	159 31%	144 31%	15 28%	11 26%	148 31%	3 16%	22 31%	28 26%	18 26%	21 35%	49 40%	7 24%	11 30%	24 35%
	(4.0)	164 32%	141 31%	23 42%	10 25%	154 32%	6 34%	16 23%	30 28%	27 39%	23 40%	38 31%	12 39%	12 31%	16 23%
High impact	(5.0)	76 15%	70 15%	6 11%	6 14%	70 15%	4 22%	15 22%	13 12%	5 7%	6 11%	18 15%	7 23%	6 17%	6 9%
Don't know		51 10%	48 10%	3 5%	5 12%	46 10%	3 18%	3 4%	15 14%	10 15%	5 8%	8 7%	3 11%	3 9%	7 10%
Nets															
Low impact (1 or 2)		65 13%	57 12%	8 14%	10 23%	55 12%	2 10%	15 21%	21 19%	8 12%	3 6%	9 7%	1 4%	6 14%	16 23%
High impact (4 or 5)		240 47%	211 46%	28 53%	16 39%	224 47%	10 56%	31 44%	43 41%	32 47%	30 51%	56 46%	19 61%	18 47%	22 32%



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Creating more sector specific incubator hubs (shared communal workspaces that also provide services to support businesses, such as financing)
Base: All respondents

	Busine	ss size						Industry					
							Motor trades /						
							Wholesale /		Finance &				
							Retail /		insurance /		Public		
					Agriculture,		Transport &		Business		administration	Arts,	
					forestry &		storage /		administration	Professional,	and defence /	entertainment,	Retail
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3 51	3 52	3 45	3 29	3 53	3 82	3 44	3 35	3 43	3 58	3 55	3 89	3 51	3 15

Unweighted Total Weighted Total

Mean Score



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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

Creating more sector specific incubator hubs (shared communal workspaces that also provide services to support businesses, such as financing)
Base: All respondents

			Loc	ation		cted change		Past rec	ruitment	Car	acity	Exp	ected price	es
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total		514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total		514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
No impact	(1.0)	15 3%	10 4%	4 1%	5 8%	10 2%	-	7 9%	8 2%	5 3%	10 3%	5 5%	7 2%	3 11%
	(2.0)	50 10%	23 9%	27 10%	6 10%	43 10%	1 5%	7 9%	43 10%	25 14%	24 7%	12 13%	35 9%	3 11%
	(3.0)	159 31%	84 34%	75 28%	14 23%	142 32%	3 29%	19 25%	140 32%	51 28%	108 33%	21 21%	126 32%	12 48%
	(4.0)	164 32%	74 30%	89 34%	23 38%	134 30%	6 51%	29 37%	135 31%	59 32%	104 31%	33 33%	125 32%	6 22%
High impact	(5.0)	76 15%	36 15%	40 15%	10 17%	65 15%	1 10%	10 13%	66 15%	28 15%	48 14%	19 19%	56 14%	1 6%
Don't know		51 10%	20 8%	31 12%	3 4%	47 11%	1 5%	7 8%	44 10%	14 8%	36 11%	9 9%	42 11%	1 2%
Nets														
Low impact (1 or 2)		65 13%	32 13%	31 12%	11 18%	53 12%	1 5%	13 17%	51 12%	30 16%	35 10%	18 18%	42 11%	5 22%
High impact (4 or 5)		240 47%	111 45%	129 49%	33 55%	199 45%	7 61%	39 50%	201 46%	87 48%	152 46%	52 52%	181 46%	7 28%
Mean Score		3.51	3.46	3.57	3.48	3.51	3.70	3.41	3.53	3.48	3.53	3.53	3.54	3.00



9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London.

For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

# Boosting the visibility of potential funding and investment available

			Dusins	!						la di satar i					
			Busine	ss size					Motor trades / Wholesale /	Industry	Finance &				
		Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Retail / Transport & storage / Accommodation & food services	Information & communication	insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total		514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total		514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
No impact	(1.0)	12 2%	10 2%	2 4%	2 5%	10 2%	1 3%	1 2%	3 2%	2 3%	1 1%	2 1%	2 6%	2 5%	1%
	(2.0)	26 5%	24 5%	2 4%	1 4%	24 5%	-	1 2%	10 9%	* 1%	2 4%	8 6%	2 7%	2 4%	10 14%
	(3.0)	115 22%	104 23%	11 20%	9 22%	106 22%	3 16%	14 19%	28 26%	13 19%	14 23%	28 23%	5 16%	10 26%	23 33%
	(4.0)	184 36%	161 35%	23 42%	10 26%	173 37%	5 28%	29 40%	34 31%	24 36%	21 37%	48 39%	12 40%	10 27%	17 25%
High impact	(5.0)	135 26%	122 27%	12 23%	13 33%	121 26%	6 31%	24 34%	21 19%	21 31%	17 29%	27 22%	8 27%	11 30%	12 18%
Don't know		43 8%	39 8%	3 6%	4 11%	38 8%	4 22%	2 3%	12 11%	7 11%	3 5%	10 8%	1 5%	3 9%	7 10%
Nets															
Low impact (1 or 2)		38 7%	34 7%	4 8%	4 9%	35 7%	1 3%	3 4%	13 12%	2 3%	3 5%	9 8%	4 13%	3 9%	10 15%
High impact (4 or 5)		318 62%	283 62%	35 65%	24 58%	295 62%	11 59%	53 74%	54 51%	46 67%	38 66%	75 61%	20 66%	22 56%	29 42%



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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

## Boosting the visibility of potential funding and investment available

Base: All respondents

	Busine	ss size						Industry					
							Motor trades /						
							Wholesale /		Finance &				
							Retail /		insurance /		Public		
					Agriculture,		Transport &		Business		administration	Arts,	
					forestry &		storage /		administration	Professional,	and defence /	entertainment,	Retail
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3.85	3.86	3.81	3.86	3.85	4.06	4.04	3.63	4.03	3.94	3.81	3.77	3.79	3.50

Unweighted Total Weighted Total

Mean Score





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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

## Boosting the visibility of potential funding and investment available

			Loc	ation		ted chang		Past rec	ruitment	Cap	acity	Exp	ected price	es
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total		514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total		514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
No impact	(1.0)	12 2%	3 1%	8 3%	1 1%	11 2%	1 6%	4 5%	8 2%	5 3%	7 2%	5 5%	4 1%	3 14%
	(2.0)	26 5%	15 6%	11 4%	2 3%	24 5%	-	1 2%	25 6%	11 6%	15 5%	6 6%	19 5%	-
	(3.0)	115 22%	53 21%	62 23%	10 17%	103 23%	2 16%	20 25%	95 22%	43 24%	72 22%	22 22%	85 22%	7 30%
	(4.0)	184 36%	90 37%	93 35%	24 40%	156 35%	3 28%	28 36%	156 36%	63 35%	120 36%	30 31%	144 37%	9 35%
High impact	(5.0)	135 26%	67 27%	68 25%	19 31%	110 25%	5 44%	18 24%	116 27%	48 26%	87 26%	30 30%	101 26%	4 16%
Don't know		43 8%	18 7%	23 9%	4 7%	38 9%	1 5%	6 8%	36 8%	12 7%	30 9%	6 6%	36 9%	1 5%
Nets														
Low impact (1 or 2)		38 7%	18 7%	19 7%	3 5%	34 8%	1 6%	5 7%	33 8%	16 9%	22 7%	11 11%	23 6%	3 14%
High impact (4 or 5)		318 62%	158 64%	161 61%	43 72%	266 60%	9 72%	46 60%	272 62%	111 61%	207 63%	60 60%	246 63%	13 52%
Mean Score		3.85	3.89	3.84	4.04	3.82	4.10	3.78	3.87	3.81	3.88	3.78	3.90	3.43



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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

## Providing Government support schemes (e.g. grants or advice)

			D							1.1.4.					
		Total	Busine:	ss size	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Industry  Information & communication	Finance & insurance / Business administration and support	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and	Retail and
Have instead Total		514	387	127	wanulacturing 35	479		/ Property 57			services 90	97	48	other services 68	wholesale 51
Unweighted Total							16		80	58					
Weighted Total		514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
No impact	(1.0)	19 4%	17 4%	2 3%	1 2%	18 4%	1 3%	4 6%	5 5%	2 3%	1 1%	3 3%	1 5%	1 3%	5 7%
	(2.0)	30 6%	27 6%	3 5%	1 4%	29 6%	-	6 8%	5 5%	3 5%	4 7%	8 7%	1 5%	2 6%	5 8%
	(3.0)	125 24%	112 24%	13 25%	11 27%	114 24%	2 12%	22 30%	27 25%	9 14%	18 31%	35 29%	5 16%	7 19%	21 31%
	(4.0)	178 35%	156 34%	22 40%	13 33%	164 35%	9 47%	22 30%	28 26%	32 47%	20 35%	42 34%	14 47%	11 29%	15 21%
High impact	(5.0)	127 25%	114 25%	13 23%	11 27%	116 24%	4 19%	18 25%	30 28%	15 22%	12 21%	27 22%	7 24%	14 36%	20 28%
Don't know		36 7%	34 7%	2 4%	3 8%	33 7%	3 18%	-	12 11%	7 11%	3 5%	7 5%	1 4%	3 7%	4 5%
Nets															
Low impact (1 or 2)		49 9%	45 10%	4 8%	2 5%	47 10%	1 3%	10 14%	11 10%	5 7%	5 8%	11 9%	3 10%	3 9%	10 15%
High impact (4 or 5)		304 59%	270 59%	34 64%	24 60%	280 59%	12 66%	40 56%	57 54%	47 68%	32 56%	69 57%	22 71%	25 65%	34 49%



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For each of the following, please indicate how much of a positive impact, if any, you think it would have on the affordability of setting up in London for start-ups and small businesses, where 1 = no impact and 5 = high impact.

# Providing Government support schemes (e.g. grants or advice)

Base: All respondents

	Busine	ss size						Industry					
							Motor trades /						
							Wholesale /		Finance &				
							Retail /		insurance /		Public		
					Agriculture,		Transport &		Business		administration	Arts,	
					forestry &		storage /		administration	Professional,	and defence /	entertainment,	Retail
			Net:	Net:	fishing /	Construction	Accommodation	Information &	and support	scientific &	Education /	recreation and	and
Total	1-9	10+	Manufacturing	Services	Production	/ Property	& food services	communication	services	technical	Health	other services	wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514	460	54	41	473	18	71	107	68	58	122	31	39	69
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3.76	3.76	3.79	3.88	3.75	3.96	3.61	3.75	3.90	3.70	3.71	3.84	3.96	3.59

Unweighted Total Weighted Total

Mean Score



9. There are a number of initiatives that could make it more affordable for start-ups and small businesses to set up in London.

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## Providing Government support schemes (e.g. grants or advice)

			Loc	ation		ted change		Past rec	ruitment	Cap	acity	Exp	ected price	es
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Unweighted Total		514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total		514 100%	247 100%	265 100%	61 100%	441 100%	12 100%	78 100%	436 100%	182 100%	332 100%	99 100%	390 100%	25 100%
No impact	(1.0)	19 4%	10 4%	7 3%	2 4%	15 3%	1 6%	4 5%	15 3%	11 6%	7 2%	7 7%	9 2%	3 11%
	(2.0)	30 6%	18 7%	12 5%	3 6%	27 6%	* 3%	2 3%	28 6%	12 6%	19 6%	8 8%	22 6%	-
	(3.0)	125 24%	59 24%	66 25%	10 17%	111 25%	3 25%	17 22%	108 25%	45 25%	79 24%	24 24%	95 24%	6 24%
	(4.0)	178 35%	85 35%	92 35%	17 28%	158 36%	2 19%	26 34%	151 35%	63 34%	115 35%	30 30%	140 36%	8 33%
High impact	(5.0)	127 25%	57 23%	70 26%	24 39%	98 22%	5 41%	21 27%	106 24%	39 21%	87 26%	27 27%	94 24%	7 26%
Don't know		36 7%	17 7%	18 7%	4 6%	32 7%	1 5%	8 10%	28 6%	12 7%	24 7%	4 4%	31 8%	1 5%
Nets														
Low impact (1 or 2)		49 9%	28 11%	19 7%	6 10%	42 9%	1 9%	6 7%	43 10%	23 13%	26 8%	15 15%	31 8%	3 11%
High impact (4 or 5)		304 59%	142 58%	162 61%	41 67%	256 58%	7 61%	47 61%	257 59%	102 56%	203 61%	56 57%	233 60%	15 60%
Mean Score		3.76	3.70	3.83	3.99	3.72	3.92	3.84	3.75	3.63	3.84	3.64	3.80	3.67



**QES Q3 2015** 

10. Which of the following sectors, if any, do you think London businesses are most competitive in, when compared to other major UK and global cities? Please select up to three.

Base: All respondents

		Busines	ss size						Industry					
	Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
Unweighted Total	514	387	127	35	479	16	57	80	58	90	97	48	68	51
Weighted Total	514	460	54	41	473	18	71	107	68	58	122	31	39	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance	349	310	39	26	323	11	51	71	39	45	89	21	22	45
	68%	67%	73%	64%	68%	59%	71%	66%	57%	78%	73%	69%	57%	66%
Creative industries (e.g. music, film, fashion)	275	248	27	20	255	12	38	44	38	30	71	19	24	33
	53%	54%	50%	49%	54%	63%	53%	41%	55%	52%	58%	61%	63%	48%
Financial technology	182	162	20	13	169	7	19	33	30	26	49	11	6	23
	35%	35%	37%	32%	36%	40%	27%	31%	44%	44%	40%	36%	15%	34%
Retail	121	109	12	15	106	6	15	41	8	11	24	6	9	28
	24%	24%	23%	37%	22%	34%	21%	39%	12%	19%	20%	21%	23%	40%
Digital industries (e.g. app development)	101 20%	93 20%	8 14%	* 1%	101 21%	-	13 18%	12 11%	21 31%	9 16%	25 21%	7 22%	14 35%	10 15%
E-commerce	92	82	9	14	77	7	17	17	14	13	16	4	4	14
	18%	18%	17%	35%	16%	36%	24%	16%	20%	22%	13%	13%	11%	21%
Marketing	81	71	9	8	72	5	14	16	12	7	16	5	7	7
	16%	15%	18%	20%	15%	25%	19%	15%	18%	12%	13%	16%	17%	10%
Product design (non-digital)	40	37	2	2	37	2	8	8	3	2	10	4	3	5
	8%	8%	4%	5%	8%	9%	11%	8%	5%	4%	8%	12%	7%	8%
Healthcare / pharmaceuticals	34 7%	30 6%	4 8%	2 5%	32 7%	-	9 13%	8 8%	3 4%	4 7%	4 4%	4 14%	1 3%	6 9%



10. Which of the following sectors, if any, do you think London businesses are most competitive in, when compared to other major UK and global cities? Please select up to three.

Base: All respondents

Unweighted Total
Weighted Total
Environmental industries (e.g. renewables and recycling)
None of the above

	Busine	ss size						Industry					
Total	1-9	10+	Net: Manufacturing	Net: Services	Agriculture, forestry & fishing / Production	Construction / Property	Motor trades / Wholesale / Retail / Transport & storage / Accommodation & food services	Information & communication	Finance & insurance / Business administration and support services	Professional, scientific & technical	Public administration and defence / Education / Health	Arts, entertainment, recreation and other services	Retail and wholesale
514	387	127	35	479	16	57	80	58	90	97	48	68	51
514 100%	460 100%	54 100%	41 100%	473 100%	18 100%	71 100%	107 100%	68 100%	58 100%	122 100%	31 100%	39 100%	69 100%
10 2%	7 2%	2 5%	3 7%	7 1%	-	3 4%	1 1%	-	2 4%	2 1%	1 4%	1 2%	1 1%
31 6%	29 6%	2 4%	1 2%	30 6%	1 3%	3 4%	9 8%	7 10%	2 4%	3 3%	2 6%	4 11%	6 8%



**QES Q3 2015** 

10. Which of the following sectors, if any, do you think London businesses are most competitive in, when compared to other major UK and global cities? Please select up to three.

Base: All respondents

		Loc	ation	Expected changes in workforce size			Past recruitment		Capacity		Expected prices		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full	Below capacity	Rise	Stay the same	Fall
Unweighted Total	514	265	247	81	418	15	111	403	196	318	103	382	29
Weighted Total	514	247	265	61	441	12	78	436	182	332	99	390	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance	349	173	176	33	309	7	43	306	123	226	62	272	15
	68%	70%	67%	54%	70%	58%	55%	70%	68%	68%	62%	70%	62%
Creative industries (e.g. music, film, fashion)	275	145	130	27	240	7	33	242	108	167	60	204	12
	53%	59%	49%	45%	55%	59%	43%	55%	59%	50%	60%	52%	46%
Financial technology	182	77	105	24	153	5	23	159	55	127	25	148	9
	35%	31%	40%	40%	35%	39%	30%	36%	30%	38%	25%	38%	36%
Retail	121	60	61	14	104	4	24	98	39	83	27	88	7
	24%	24%	23%	23%	23%	32%	31%	22%	21%	25%	27%	23%	27%
Digital industries (e.g. app development)	101	57	44	15	85	1	15	86	34	67	22	77	2
	20%	23%	16%	25%	19%	6%	19%	20%	19%	20%	22%	20%	7%
E-commerce	92	37	55	16	73	4	9	82	26	66	15	75	1
	18%	15%	21%	26%	16%	29%	12%	19%	14%	20%	16%	19%	5%
Marketing	81	40	40	9	69	3	13	68	27	54	19	60	2
	16%	16%	15%	14%	16%	21%	16%	16%	15%	16%	19%	15%	9%
Product design (non-digital)	40	18	22	3	35	1	7	32	16	24	5	33	2
	8%	7%	8%	5%	8%	6%	9%	7%	9%	7%	5%	8%	9%
Healthcare / pharmaceuticals	34	13	21	11	21	3	11	24	12	23	12	19	3
	7%	5%	8%	18%	5%	23%	14%	5%	6%	7%	12%	5%	12%
Environmental industries (e.g. renewables and recycling)	10 2%	3 1%	7 3%	4 6%	6 1%	-	4 5%	6 1%	6 3%	4 1%	5 5%	5 1%	-
None of the above	31	16	13	2	28	1	5	26	13	18	6	22	3
	6%	7%	5%	3%	6%	5%	7%	6%	7%	6%	6%	6%	12%

