

## LCCI QUARTERLY ECONOMIC SURVEY, Q2 2017

Methodology: ComRes interviewed 530 London business decision makers online between the 23rd May and June 19th 2017. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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## QES Q2 2017

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Base: All respondents	

**QES Q2 2017****Total employed.**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	270	270	-	6	39	60	34	37	65	15	14	21	250
	51%	57%	-	30%	53%	54%	49%	62%	52%	48%	36%	38%	53%
		b			j	j		j	j			k	k
10-19	29	-	29	3	4	9	2	2	4	4	1	6	23
	6%	-	53%	17%	6%	8%	3%	3%	3%	12%	3%	11%	5%
			a						g			l	
20-49	15	-	15	3	2	2	1	2	3	1	1	4	11
	3%	-	27%	14%	3%	2%	2%	4%	2%	5%	2%	8%	2%
			a									l	
50-99	5	-	5	1	1	1	*	1	*	1	*	1	4
	1%	-	10%	5%	1%	1%	1%	1%	*	2%	1%	3%	1%
			a										
100-199	2	-	2	*	*	*	-	1	*	*	*	1	2
	*	-	4%	1%	1%	*	-	1%	*	1%	*	1%	*
			a										
200-249	1	-	1	*	-	*	*	-	*	*	-	*	1
	*	-	1%	1%	-	*	*	-	*	*	-	*	*
			a										
250-499	1	-	1	-	-	*	*	*	*	*	-	-	1
	*	-	2%	-	-	*	*	*	*	1%	-	-	*
			a										
500+	2	-	2	*	*	1	*	*	-	-	*	1	1
	*	-	3%	2%	*	*	*	1%	-	-	*	1%	*
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Total employed.**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Sole trader

Total number of employees

Mean score

Standard deviation

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l
530	361	169	15	69	94	42	85	89	52	84	54	476
530	475	55	19	74	110	70	60	126	31	40	55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
204	204	-	6	27	37	32	17	52	10	23	21	184
39%	43%	-	30%	37%	34%	45%	29%	42%	31%	57%	38%	39%
	b									deg		
5327	1474	3852	759	598	1389	551	675	702	355	297	1175	4152
10.0	3.1	69.9	39.8	8.1	12.7	7.8	11.2	5.6	11.4	7.5	21.5	8.7
		a										
61.90	2.17	182.58	154.96	38.66	92.78	45.31	53.01	18.99	34.82	59.19	100.98	55.69
2.69	.11	14.04	40.01	4.65	9.57	6.99	5.75	2.01	4.83	6.46	13.74	2.55

## QES Q2 2017

### Total employed.

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
270	145	126	27	226	18	56	215	122	149	60	203	8
51%	53%	49%	50%	51%	46%	57%	50%	52%	50%	48%	54%	30%
29	19	10	7	19	3	14	15	17	12	11	18	-
6%	7%	4%	14%	4%	7%	15%	3%	7%	4%	9%	5%	-
			d			g						
15	8	7	5	8	2	11	3	10	5	5	9	1
3%	3%	3%	9%	2%	5%	12%	1%	4%	2%	4%	2%	2%
			d			g						
5	3	2	2	2	1	3	2	3	2	2	3	*
1%	1%	1%	4%	*	2%	3%	1%	1%	1%	2%	1%	1%
			d			g						
2	2	1	1	1	*	1	1	1	1	1	1	*
*	1%	*	2%	*	1%	1%	*	*	*	1%	*	1%
			d									
1	1	*	*	*	*	1	*	1	*	*	*	*
*	*	*	1%	*	*	1%	*	*	*	*	*	*
1	1	*	1	*	-	1	*	1	*	1	*	-
*	*	*	1%	*	-	1%	*	*	*	*	*	-
			d									
2	1	1	1	*	-	1	1	1	1	*	1	-
*	*	*	2%	*	-	1%	*	*	*	*	*	-
			d									
204	95	109	9	181	15	9	195	80	124	45	143	16
39%	35%	43%	16%	41%	38%	10%	45%	34%	42%	36%	38%	65%
			c	c			f					
5327	2878	2448	2188	2813	326	2696	2631	2350	2977	1789	3386	151
10.0	10.5	9.5	40.8	6.4	8.5	27.6	6.1	10.0	10.1	14.3	8.9	6.1
			d			g						
61.90	52.40	70.71	139.04	46.29	20.69	114.41	40.99	42.08	73.97	85.92	53.70	24.17
2.69	3.06	4.60	14.58	2.32	3.27	9.25	2.11	2.68	4.39	7.48	2.78	4.93

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### S1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	440 83%	401 84% b	40 72%	14 72%	68 92% f	94 86% f	45 64%	53 87% f	105 84% f	28 90% f	34 85% f	47 85%	394 83%
Control of or having a say in operational decisions	438 83%	393 83%	45 81%	17 88%	56 76%	95 87%	62 88%	51 84%	101 80%	26 82%	31 78%	44 80%	394 83%
Recruitment (hiring new staff on a permanent or temporary basis)	237 45%	206 43%	31 56% a	9 49%	33 44%	49 44%	23 33%	37 61% defhj	56 44%	16 51%	15 37%	23 42%	214 45%
Directly managing one or more employees	235 44%	198 42%	37 66% a	8 42%	37 50%	50 46%	28 39%	33 54% h	49 39%	14 45%	16 41%	22 41%	212 45%
IT systems	276 52%	256 54% b	19 35%	7 37%	28 37%	54 49%	46 66% dj	33 55% d	76 60% dj	15 49%	17 42%	19 35%	256 54% k
Procurement / supply chain management	257 48%	236 50% b	21 38%	10 52%	33 45%	58 53% j	33 47%	33 54% j	60 48%	15 48%	14 36%	24 44%	232 49%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### S1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	440	233	207	38	374	28	75	365	186	255	105	316	19
	83%	85%	81%	71%	85% ce	72%	77%	84% f	79%	86% h	84%	83%	77%
Control of or having a say in operational decisions	438	221	217	45	363	30	72	366	186	252	108	309	21
	83%	81%	84%	83%	83%	79%	74%	85% f	80%	85%	87%	81%	85%
Recruitment (hiring new staff on a permanent or temporary basis)	237	137	100	27	194	16	56	181	101	135	72	161	4
	45%	50% b	39%	51%	44%	40%	57% g	42%	43%	46%	58% k	42%	14%
Directly managing one or more employees	235	134	100	29	187	19	58	177	106	129	70	160	5
	44%	49% b	39%	54% d	43%	49%	59% g	41%	45%	44%	56% k	42%	21%
IT systems	276	141	135	22	233	21	37	239	113	162	68	198	9
	52%	52%	52%	40%	53% c	55%	38% f	55% f	48%	55%	55%	52%	38%
Procurement / supply chain management	257	129	128	21	217	19	39	218	108	148	69	176	11
	48%	47%	50%	39%	50%	49%	40% f	50% f	46%	50%	55%	46%	46%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



## QES Q2 2017

### S2.Please choose the region you currently work in.

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

London

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services		
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication		Professional, scientific & technical			Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l
530	361	169	15	69	94	42	85	89	52	84	54	476
530	475	55	19	74	110	70	60	126	31	40	55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
530	475	55	19	74	110	70	60	126	31	40	55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

## QES Q2 2017

### S2.Please choose the region you currently work in.

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

London

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

## QES Q2 2017

### D1. How many people does your company employ?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	204	204	-	6	27	37	32	17	52	10	23	21	184
	39%	43%	-	30%	37%	34%	45%	29%	42%	31%	57%	38%	39%
		b									deg		
1-9	270	270	-	6	39	60	34	37	65	15	14	21	250
	51%	57%	-	30%	53%	54%	49%	62%	52%	48%	36%	38%	53%
		b			j	j		j	j			k	
10-19	29	-	29	3	4	9	2	2	4	4	1	6	23
	6%	-	53%	17%	6%	8%	3%	3%	3%	12%	3%	11%	5%
			a							g		l	
20-49	15	-	15	3	2	2	1	2	3	1	1	4	11
	3%	-	27%	14%	3%	2%	2%	4%	2%	5%	2%	8%	2%
			a									l	
50-99	5	-	5	1	1	1	*	1	*	1	*	1	4
	1%	-	10%	5%	1%	1%	1%	1%	*	2%	1%	3%	1%
			a										
100-199	2	-	2	*	*	*	-	1	*	*	*	1	2
	*	-	4%	1%	1%	*	-	1%	*	1%	*	1%	*
			a										
200-249	1	-	1	*	-	*	*	-	*	*	-	*	1
	*	-	1%	1%	-	*	*	-	*	*	-	*	*
			a										
250-499	1	-	1	-	-	*	*	*	*	*	-	-	1
	*	-	2%	-	-	*	*	*	*	1%	-	-	*
			a										

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## QES Q2 2017

### D1. How many people does your company employ?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Significance Level: 95%													
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
500+	2	-	2	*	*	1	*	*	-	-	*	1	1
	*	-	3% a	2%	*	*	*	1%	-	-	*	1%	*
<b>NETS</b>													
Net: More than 9	55	-	55	8	7	13	4	6	8	6	3	13	42
	10%	-	100% a	41%	10%	12%	6%	10%	7%	20% fhj	6%	24% l	9%
<b>BCC NETS</b>													
Net: 0-19	504	475	29	15	70	106	68	56	122	29	39	48	456
	95%	100% b	53%	76%	96%	96%	97%	93%	97%	91%	97%	87%	96% k
Net: 20-199	23	-	23	4	3	3	2	4	4	2	1	6	16
	4%	-	41% a	20%	4%	3%	3%	6%	3%	8%	3%	11% l	3%
Net: 200-499	2	-	2	*	-	*	*	*	*	*	-	*	1
	*	-	3% a	1%	-	*	*	*	*	1%	-	*	*
Net: 500+	2	-	2	*	*	1	*	*	-	-	*	1	1
	*	-	3% a	2%	*	*	*	1%	-	-	*	1%	*
<b>ONS NETS</b>													
Net: 0-9	475	475	-	11	66	97	66	55	117	25	37	41	433
	90%	100% b	-	59%	90%	88%	94% i	90%	93% i	80%	94% i	76%	91% k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Significance Level: 95%													
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 10-19	29	-	29	3	4	9	2	2	4	4	1	6	23
	6%	-	53% a	17%	6%	8%	3%	3%	3%	12% g	3%	11% l	5%
Net: 20-49	15	-	15	3	2	2	1	2	3	1	1	4	11
	3%	-	27% a	14%	3%	2%	2%	4%	2%	5%	2%	8% l	2%
Net: 50-99	5	-	5	1	1	1	*	1	*	1	*	1	4
	1%	-	10% a	5%	1%	1%	1%	1%	*	2%	1%	3%	1%
Net: 100-249	3	-	3	1	*	1	*	1	1	*	*	1	2
	1%	-	6% a	3%	1%	1%	*	1%	*	1%	*	2%	*
Net: 250+	3	-	3	*	*	1	*	*	*	*	*	1	2
	*	-	5% a	2%	*	1%	1%	1%	*	1%	*	1%	*

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## QES Q2 2017

### D1. How many people does your company employ?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

0 sole trader

1-9

10-19

20-49

50-99

100-199

200-249

250-499

500+

NETS

Net: More than 9

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	204	95	109	9	181	15	9	195	80	124	45	143	16
	39%	35%	43%	16%	41%	38%	10%	45%	34%	42%	36%	38%	65%
					c	c		f					
1-9	270	145	126	27	226	18	56	215	122	149	60	203	8
	51%	53%	49%	50%	51%	46%	57%	50%	52%	50%	48%	54%	30%
10-19	29	19	10	7	19	3	14	15	17	12	11	18	-
	6%	7%	4%	14%	4%	7%	15%	3%	7%	4%	9%	5%	-
				d			g						
20-49	15	8	7	5	8	2	11	3	10	5	5	9	1
	3%	3%	3%	9%	2%	5%	12%	1%	4%	2%	4%	2%	2%
				d			g						
50-99	5	3	2	2	2	1	3	2	3	2	2	3	*
	1%	1%	1%	4%	*	2%	3%	1%	1%	1%	2%	1%	1%
				d			g						
100-199	2	2	1	1	1	*	1	1	1	1	1	1	*
	*	1%	*	2%	*	1%	1%	*	*	*	1%	*	1%
				d									
200-249	1	1	*	*	*	*	1	*	1	*	*	*	*
	*	*	*	1%	*	*	1%	*	*	*	*	*	*
250-499	1	1	*	1	*	-	1	*	1	*	1	*	-
	*	*	*	1%	*	-	1%	*	*	*	*	*	-
				d									
500+	2	1	1	1	*	-	1	1	1	1	*	1	-
	*	*	*	2%	*	-	1%	*	*	*	*	*	-
				d									
NETS													
Net: More than 9	55	34	21	18	31	6	32	23	32	23	21	33	1
	10%	12%	8%	33%	7%	15%	33%	5%	14%	8%	16%	9%	5%
				de			g		i		k		

## QES Q2 2017

### D1. How many people does your company employ?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

**BCC NETS**

Net: 0-19

Net: 20-199

Net: 200-499

Net: 500+

**ONS NETS**

Net: 0-9

Net: 10-19

Net: 20-49

Net: 50-99

Net: 100-249

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
504	258	246	43	426	35	80	425	219	285	116	365	23
95%	95%	96%	80%	97% c	92%	81%	98% f	93%	96%	93%	96%	95%
23	13	10	8	11	3	16	7	14	9	8	13	1
4%	5%	4%	15% d	3%	8%	16% g	2%	6%	3%	6%	4%	4%
2	1	*	1	*	*	1	*	1	*	1	1	*
*	*	*	2% d	*	*	1%	*	1%	*	1%	*	*
2	1	1	1	*	-	1	1	1	1	*	1	-
*	*	*	2% d	*	-	1%	*	*	*	*	*	-
475	239	235	36	407	33	65	410	202	273	105	347	23
90%	88%	92%	67%	93% c	85% c	67%	95% f	86%	92% h	84%	91% j	95%
29	19	10	7	19	3	14	15	17	12	11	18	-
6%	7%	4%	14% d	4%	7%	15% g	3%	7%	4%	9%	5%	-
15	8	7	5	8	2	11	3	10	5	5	9	1
3%	3%	3%	9% d	2%	5%	12% g	1%	4%	2%	4%	2%	2%
5	3	2	2	2	1	3	2	3	2	2	3	*
1%	1%	1%	4% d	*	2%	3% g	1%	1%	1%	2%	1%	1%
3	2	1	1	1	*	2	1	2	2	1	1	*
1%	1%	*	3% d	*	1%	2% g	*	1%	1%	1%	*	2%

## QES Q2 2017

### D1. How many people does your company employ?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Net: 250+

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3	2	1	2	1	-	2	1	1	1	1	2	-
*	1%	*	4%	*	-	2%	*	1%	*	1%	*	-
			d			g						



## QES Q2 2017

### D2. Which of the following best describes your company sector?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	7	6	2	7	-	-	-	-	-	-	-	7	-
	1%	1%	3%	38%	-	-	-	-	-	-	-	13%	-
												l	
Production	12	6	6	12	-	-	-	-	-	-	-	12	-
	2%	1%	11%	62%	-	-	-	-	-	-	-	22%	-
			a									l	
Construction	36	30	6	-	36	-	-	-	-	-	-	36	-
	7%	6%	10%	-	48%	-	-	-	-	-	-	65%	-
					efghij							l	
Motor trades	7	7	1	-	-	7	-	-	-	-	-	-	7
	1%	1%	1%	-	-	7%	-	-	-	-	-	-	2%
						dghj							
Wholesale	30	26	4	-	-	30	-	-	-	-	-	-	30
	6%	5%	8%	-	-	27%	-	-	-	-	-	-	6%
						dfghij							
Retail	45	41	4	-	-	45	-	-	-	-	-	-	45
	8%	9%	7%	-	-	41%	-	-	-	-	-	-	9%
						dfghij							k
Transport & storage (inc. postal)	11	10	1	-	-	11	-	-	-	-	-	-	11
	2%	2%	2%	-	-	10%	-	-	-	-	-	-	2%
						dfghij							
Accommodation & food services	17	14	3	-	-	17	-	-	-	-	-	-	17
	3%	3%	5%	-	-	15%	-	-	-	-	-	-	3%
						dfghij							

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### D2. Which of the following best describes your company sector?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Information & communication	70	66	4	-	-	-	70	-	-	-	-	-	70
	13%	14%	8%	-	-	-	100%	-	-	-	-	-	15%
		b					deg hij						k
Finance & insurance	24	21	4	-	-	-	-	24	-	-	-	-	24
	5%	4%	6%	-	-	-	-	41%	-	-	-	-	5%
								def hij					
Property	38	36	2	-	38	-	-	-	-	-	-	-	38
	7%	8%	3%	-	52%	-	-	-	-	-	-	-	8%
					efg hij								k
Professional, scientific & technical	126	117	8	-	-	-	-	-	126	-	-	-	126
	24%	25%	15%	-	-	-	-	-	100%	-	-	-	26%
		b							defg ij				k
Business administration and support services	36	34	2	-	-	-	-	36	-	-	-	-	36
	7%	7%	4%	-	-	-	-	59%	-	-	-	-	8%
								def hij					k
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	16	12	3	-	-	-	-	-	-	16	-	-	16
	3%	3%	6%	-	-	-	-	-	-	50%	-	-	3%
										defgh j			
Health	16	12	3	-	-	-	-	-	-	16	-	-	16
	3%	3%	6%	-	-	-	-	-	-	50%	-	-	3%
										defgh j			

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

**QES Q2 2017****D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Arts, entertainment, recreation and other services	40	37	3	-	-	-	-	-	-	-	40	-	40
	7%	8%	5%	-	-	-	-	-	-	-	100%	-	8%
											defghi		k
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NETS</b>													
Net: Manufacturing	55	41	13	19	36	-	-	-	-	-	-	55	-
	10%	9%	24%	100%	48%	-	-	-	-	-	-	100%	-
			a		efghij							l	
Net: Services	475	433	42	-	38	110	70	60	126	31	40	-	475
	90%	91%	76%	-	52%	100%	100%	100%	100%	100%	100%	-	100%
		b				d	d	d	d	d	d		k
Net: Agriculture, forestry & fishing / production	19	11	8	19	-	-	-	-	-	-	-	19	-
	4%	2%	14%	100%	-	-	-	-	-	-	-	35%	-
			a									l	
Net: Construction / property	74	66	7	-	74	-	-	-	-	-	-	36	38
	14%	14%	13%	-	100%	-	-	-	-	-	-	65%	8%
					efghij							l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### D2. Which of the following best describes your company sector?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Significance Level: 95%													
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	110 21%	97 20%	13 23%	- -	- -	110 100% dfghij	- -	- -	- -	- -	- -	- -	110 23% k
Net: Finance & insurance/ Business administration & support services	60 11%	55 11%	6 11%	- -	- -	- -	- -	60 100% defhij	- -	- -	- -	- -	60 13% k
Net: Public administration and defence / education / health	31 6%	25 5%	6 12% a	- -	- -	- -	- -	- -	- -	31 100% defghj	- -	- -	31 7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### D2. Which of the following best describes your company sector?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	7 1%	4 1%	3 1%	4 7% d	3 1%	1 2%	1 1%	6 1%	6 3% i	1 *	7 6% k	- -	- -
Production	12 2%	5 2%	7 3%	3 5%	9 2%	* 1%	6 6% g	6 1%	6 3%	6 2%	6 5% k	6 1%	- -
Construction	36 7%	18 6%	18 7%	7 12% d	25 6%	4 10%	12 12% g	24 5%	16 7%	20 7%	10 8%	20 5%	6 25%
Motor trades	7 1%	2 1%	6 2%	- -	7 2%	- -	1 1%	7 2%	4 2%	3 1%	4 3%	3 1%	- -
Wholesale	30 6%	11 4%	18 7%	1 2%	22 5%	7 18% cd	3 3%	27 6%	8 3%	22 7% h	10 8%	18 5%	2 8%
Retail	45 8%	22 8%	23 9%	1 2%	42 10% c	2 4%	7 8%	37 9%	23 10%	22 7%	13 10%	28 7%	3 14%
Transport & storage (inc. postal)	11 2%	5 2%	6 2%	1 1%	7 2%	4 9% cd	3 3%	9 2%	6 3%	5 2%	2 2%	6 2%	4 14%
Accommodation & food services	17 3%	10 3%	7 3%	3 5%	14 3%	* *	3 3%	13 3%	8 3%	9 3%	3 3%	11 3%	2 8%
Information & communication	70 13%	37 14%	34 13%	4 8%	62 14%	4 11%	18 18%	53 12%	33 14%	38 13%	8 7%	58 15% j	4 17%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### D2. Which of the following best describes your company sector?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance & insurance	24	15	10	4	20	*	5	20	10	14	2	23	*
	5%	5%	4%	7%	5%	1%	5%	5%	4%	5%	1%	6%	*
												j	
Property	38	22	16	2	36	-	6	32	18	20	9	29	-
	7%	8%	6%	3%	8%	-	6%	7%	8%	7%	8%	8%	-
Professional, scientific & technical	126	63	63	10	105	11	12	114	53	72	31	95	*
	24%	23%	24%	19%	24%	28%	12%	26%	23%	24%	25%	25%	*
								f					
Business administration and support services	36	21	15	5	30	1	8	28	12	24	9	26	1
	7%	8%	6%	9%	7%	3%	8%	7%	5%	8%	7%	7%	4%
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	16	9	7	1	14	1	5	11	4	12	2	14	-
	3%	3%	3%	2%	3%	2%	5%	3%	2%	4%	2%	4%	-
Health	16	8	8	5	10	1	6	10	10	6	3	13	-
	3%	3%	3%	9%	2%	2%	6%	2%	4%	2%	2%	3%	-
				d			g						
Arts, entertainment, recreation and other services	40	23	17	5	32	3	4	36	17	23	6	31	2
	7%	8%	6%	9%	7%	7%	4%	8%	7%	8%	5%	8%	9%
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	55	26	28	13	37	5	19	36	28	26	23	25	6
	10%	10%	11%	24%	8%	13%	19%	8%	12%	9%	19%	7%	25%
				d			g				k		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### D2. Which of the following best describes your company sector?

Base: All respondents

Significance Level: 95%

Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Services	475	247	228	41	401	33	79	396	206	270	102	355	19
	90%	90%	89%	76%	92% c	87%	81%	92% f	88%	91%	81%	93% j	75%
Net: Agriculture, forestry & fishing / production	19	9	10	6	12	1	7	12	13	7	13	6	-
	4%	3%	4%	12% d	3%	3%	7% g	3%	5%	2%	11% k	1%	-
Net: Construction / property	74	40	34	8	62	4	18	56	34	40	19	48	6
	14%	15%	13%	15%	14%	10%	18%	13%	14%	13%	15%	13%	25%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	110	50	60	5	93	12	17	93	49	61	32	67	11
	21%	18%	23%	9%	21% c	32% c	17%	21%	21%	21%	25%	18%	44%
Net: Finance & insurance/ Business administration & support services	60	36	25	9	50	1	12	48	22	38	11	49	1
	11%	13%	10%	16%	11%	4%	12%	11%	9%	13%	9%	13%	4%
Net: Public administration and defence / education / health	31	17	15	6	24	2	10	21	14	18	5	27	-
	6%	6%	6%	11% d	5%	5%	11% g	5%	6%	6%	4%	7%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	2	2	*	-	2	*	-	-	-	*	-	2	*
	*	*	1%	-	2%	*	-	-	-	1%	-	3%	*
												l	
Barnet	34	32	2	6	5	7	-	4	7	4	1	7	26
	6%	7%	4%	30%	7%	6%	-	6%	6%	13%	3%	13%	6%
										fj		l	
Bexley	4	4	-	-	2	2	-	-	-	-	1	-	4
	1%	1%	-	-	2%	2%	-	-	-	-	1%	-	1%
Brent	15	13	3	2	3	1	2	2	4	1	1	3	12
	3%	3%	5%	9%	4%	*	3%	3%	3%	4%	3%	6%	3%
Bromley	4	3	1	-	2	-	-	*	2	*	-	2	3
	1%	1%	2%	-	2%	-	-	*	2%	1%	-	3%	1%
City of London	35	24	12	3	5	6	6	7	7	1	1	8	28
	7%	5%	21%	18%	6%	6%	8%	12%	6%	2%	3%	14%	6%
			a					ij				l	
City of Westminster	36	29	7	1	5	6	5	6	10	*	3	1	36
	7%	6%	14%	5%	7%	6%	7%	10%	8%	*	7%	2%	7%
			a					i	i				
Camden	22	18	4	-	2	6	-	4	5	3	2	*	22
	4%	4%	7%	-	2%	6%	-	7%	4%	10%	5%	*	5%
									f				
Croydon	12	12	1	-	3	-	7	2	-	-	1	2	11
	2%	2%	1%	-	4%	-	10%	3%	-	-	1%	3%	2%
					e		ehij						

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l



## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Ealing	9	7	2	-	2	2	*	3	-	1	2	-	9
	2%	1%	4%	-	2%	2%	1%	5%	-	3%	4%	-	2%
			a					h			h		
Enfield	14	13	1	*	2	*	4	3	4	-	1	*	14
	3%	3%	2%	2%	2%	*	6%	5%	3%	-	3%	1%	3%
							e						
Greenwich	6	5	1	-	-	-	2	-	2	*	2	-	6
	1%	1%	1%	-	-	-	3%	-	2%	1%	4%	-	1%
Hackney	7	7	*	-	-	4	-	-	2	1	1	-	7
	1%	2%	*	-	-	3%	-	-	1%	3%	3%	-	2%
Hammersmith and Fulham	26	25	1	-	2	4	6	3	7	2	2	2	24
	5%	5%	2%	-	2%	4%	9%	5%	6%	6%	4%	3%	5%
Haringey	9	9	*	-	-	2	-	3	-	1	4	-	9
	2%	2%	*	-	-	2%	-	5%	-	3%	9%	-	2%
								h			defh		
Harrow	28	26	2	1	*	12	4	2	8	-	1	2	27
	5%	5%	4%	6%	1%	11%	6%	3%	6%	-	1%	3%	6%
						dgij							
Havering	7	7	1	-	2	*	-	-	4	1	1	-	7
	1%	1%	1%	-	3%	*	-	-	3%	3%	1%	-	2%
Hillingdon	15	15	1	*	-	4	4	1	5	-	1	*	15
	3%	3%	1%	2%	-	3%	6%	2%	4%	-	1%	1%	3%
							d						

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hounslow	17	14	3	-	*	2	2	3	6	3	1	*	17
	3%	3%	5%	-	1%	2%	3%	4%	5%	9% dej	1%	1%	3%
Islington	18	16	2	-	3	1	2	1	8	1	2	3	15
	3%	3%	4%	-	4%	1%	3%	2%	6% e	3%	5%	6%	3%
Kensington and Chelsea	25	24	1	3	6	2	4	3	6	*	1	4	21
	5%	5%	3%	15%	8%	2%	6%	5%	5%	1%	3%	8%	4%
Kingston upon Thames	11	10	*	-	2	-	2	1	5	-	1	2	9
	2%	2%	1%	-	2%	-	3%	2%	4% e	-	2%	3%	2%
Lambeth	14	13	1	-	6	2	-	3	-	1	2	3	11
	3%	3%	1%	-	9% eh	2%	-	5% h	-	3%	5% h	6%	2%
Lewisham	8	7	1	-	2	4	-	-	-	1	1	*	8
	2%	1%	2%	-	3%	3%	-	-	-	5% gh	3%	1%	2%
Merton	17	16	1	-	-	7	2	2	4	1	1	-	17
	3%	3%	2%	-	-	7% d	3%	3%	3%	4%	1%	-	4%
Newham	9	8	*	-	3	2	-	-	2	2	-	2	7
	2%	2%	1%	-	5% g	2%	-	-	1%	6% gj	-	3%	1%
Redbridge	9	8	1	-	*	6	-	-	2	-	1	*	8
	2%	2%	2%	-	*	5% g	-	-	1%	-	3%	1%	2%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Significance Level: 95%													
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Richmond upon Thames	24	23	*	-	3	10	-	2	5	1	2	3	21
	4%	5%	*	-	4%	9%	-	3%	4%	3%	6%	6%	4%
		b				f							
Southwark	23	22	1	-	2	7	2	1	7	1	3	2	22
	4%	5%	2%	-	2%	7%	3%	2%	6%	4%	7%	3%	5%
Sutton	18	18	*	-	6	5	2	1	2	*	2	5	13
	3%	4%	1%	-	8%	5%	3%	2%	1%	1%	4%	8%	3%
		b			gh							l	
Tower Hamlets	18	18	1	-	3	2	4	4	4	1	1	-	18
	3%	4%	1%	-	4%	2%	6%	6%	3%	3%	1%	-	4%
Waltham Forest	11	10	1	1	2	3	-	1	2	1	1	1	10
	2%	2%	2%	6%	2%	3%	-	2%	1%	3%	3%	2%	2%
Wandsworth	22	20	2	2	2	2	7	2	5	2	2	2	21
	4%	4%	4%	8%	2%	2%	10%	3%	4%	6%	4%	3%	4%
						e							
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>NETS</b>													
Net: Inner city	273	239	34	9	40	50	37	36	63	17	23	26	247
	52%	50%	61%	45%	54%	45%	52%	59%	50%	53%	58%	48%	52%
			a										
Net: Outer city	257	235	21	10	34	60	34	25	63	15	17	28	228
	48%	50%	39%	55%	46%	55%	48%	41%	50%	47%	42%	52%	48%
		b											

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	2	-	2	2	*	-	*	2	*	2	*	2	-
	*	-	1%	3% d	*	-	*	*	*	1%	*	*	-
Barnet	34	-	34	2	32	-	2	31	16	18	8	26	-
	6%	-	13% a	3%	7%	-	2%	7% f	7%	6%	6%	7%	-
Bexley	4	-	4	-	4	-	-	4	2	2	-	2	2
	1%	-	1% a	-	1%	-	-	1%	1%	1%	-	1%	7%
Brent	15	-	15	4	10	2	3	12	7	8	4	11	-
	3%	-	6% a	7% d	2%	5%	4%	3%	3%	3%	4%	3%	-
Bromley	4	-	4	*	4	*	1	4	*	4	*	2	2
	1%	-	2% a	1%	1%	*	1%	1%	*	1%	*	1%	7%
City of London	35	35	-	7	27	1	18	18	21	14	12	23	1
	7%	13% b	-	13% d	6%	3%	18% g	4%	9%	5%	9%	6%	3%
City of Westminster	36	36	-	5	29	3	10	26	14	23	7	30	-
	7%	13% b	-	10%	7%	7%	11%	6%	6%	8%	5%	8%	-
Camden	22	22	-	2	17	2	3	18	9	12	8	12	2
	4%	8% b	-	4%	4%	5%	4%	4%	4%	4%	6%	3%	7%
Croydon	12	-	12	2	10	-	3	9	2	10	-	12	1
	2%	-	5% a	5%	2%	-	3%	2%	1%	3%	-	3% j	2%
Ealing	9	-	9	2	6	1	2	7	5	4	4	5	*
	2%	-	4% a	3%	1%	3%	2%	2%	2%	1%	3%	1%	1%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

Significance Level: 95%	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Enfield	14	-	14	1	13	1	4	10	10	5	4	10	-
	3%	-	6% a	2%	3%	1%	4%	2%	4%	2%	3%	3%	-
Greenwich	6	-	6	1	5	-	1	5	4	2	2	4	-
	1%	-	2% a	2%	1%	-	1%	1%	2%	1%	1%	1%	-
Hackney	7	7	-	-	7	-	2	6	7	*	1	7	-
	1%	3% b	-	-	2%	-	2%	1%	3% i	*	*	2%	-
Hammersmith and Fulham	26	26	-	1	22	2	3	23	11	15	2	22	2
	5%	9% b	-	3%	5%	6%	3%	5%	5%	5%	2%	6%	9%
Haringey	9	9	-	2	7	1	3	6	1	8	4	5	-
	2%	3% b	-	3%	2%	2%	3%	1%	*	3% h	4%	1%	-
Harrow	28	-	28	1	23	4	4	24	13	15	7	17	3
	5%	-	11% a	2%	5%	10%	4%	5%	6%	5%	6%	5%	14%
Havering	7	-	7	1	4	2	2	5	3	4	2	5	*
	1%	-	3% a	2%	1%	5% d	2%	1%	1%	1%	1%	1%	*
Hillingdon	15	-	15	*	15	-	2	13	-	15	3	12	-
	3%	-	6% a	1%	3%	-	2%	3%	-	5% h	3%	3%	-
Hounslow	17	-	17	2	13	2	4	13	3	14	1	14	2
	3%	-	7% a	4%	3%	5%	5%	3%	1%	5% h	1%	4%	7%
Islington	18	18	-	1	14	3	4	14	11	6	2	14	2
	3%	6% b	-	1%	3%	9% c	4%	3%	5%	2%	2%	4%	7%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

Significance Level: 95%		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Kensington and Chelsea	25	25	-	7	17	1	3	22	10	15	5	21	*
	5%	9%	-	14%	4%	1%	3%	5%	4%	5%	4%	5%	1%
		b		de									
Kingston upon Thames	11	-	11	*	10	1	*	10	4	7	5	5	1
	2%	-	4%	*	2%	1%	*	2%	2%	2%	4%	1%	4%
			a								k		
Lambeth	14	14	-	*	11	3	1	13	6	8	6	7	2
	3%	5%	-	*	3%	7%	1%	3%	3%	3%	5%	2%	6%
		b				c							
Lewisham	8	8	-	*	8	*	1	7	5	3	2	6	-
	2%	3%	-	*	2%	*	1%	2%	2%	1%	2%	1%	-
		b											
Merton	17	-	17	1	16	*	*	16	3	14	2	13	2
	3%	-	6%	1%	4%	1%	*	4%	1%	5%	2%	3%	7%
			a					f		h			
Newham	9	9	-	-	7	2	*	8	7	2	2	7	-
	2%	3%	-	-	2%	4%	*	2%	3%	1%	2%	2%	-
		b				c			i				
Redbridge	9	-	9	-	9	-	1	8	3	6	1	8	-
	2%	-	3%	-	2%	-	1%	2%	1%	2%	*	2%	-
			a										
Richmond upon Thames	24	-	24	1	22	-	1	23	12	12	7	17	-
	4%	-	9%	3%	5%	-	1%	5%	5%	4%	5%	4%	-
			a					f					
Southwark	23	23	-	3	19	1	7	16	15	8	8	15	-
	4%	9%	-	6%	4%	2%	7%	4%	7%	3%	7%	4%	-
		b							i				
Sutton	18	-	18	1	15	2	2	16	8	10	3	13	2
	3%	-	7%	2%	4%	4%	2%	4%	3%	3%	3%	3%	6%
			a										

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### D3. Which London borough is your business based in?

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
18	18	-	2	15	2	4	14	4	14	4	12	2
3%	7%	-	3%	3%	4%	4%	3%	2%	5%	4%	3%	9%
	b											
11	-	11	-	11	-	-	11	7	4	8	2	1
2%	-	4%	-	2%	-	-	2%	3%	1%	6%	1%	2%
		a					f			k		
22	22	-	*	17	5	5	17	10	12	*	21	1
4%	8%	-	1%	4%	13%	5%	4%	4%	4%	*	6%	2%
	b				cd						j	
-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-
273	273	-	32	217	25	64	209	132	141	63	199	11
52%	100%	-	59%	49%	64%	65%	48%	56%	48%	50%	52%	44%
	b					g		i				
257	-	257	22	221	14	34	223	102	155	62	181	14
48%	-	100%	41%	51%	36%	35%	52%	44%	52%	50%	48%	56%
		a					f		h			

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017**

**Q1\_SUM.** Excluding seasonality, how have the last three months compared to the previous three months in terms of:

**SUMMARY TABLE**

Base: All respondents

	Total	Up	Same	Down	Mean
Domestic sales	530	111	324	95	*
	100%	21%	61%	18%	
Business domestic orders	530	100	340	90	*
	100%	19%	64%	17%	
Cashflow	530	94	326	110	*
	100%	18%	61%	21%	
Employment	530	43	431	56	*
	100%	8%	81%	11%	



## QES Q2 2017

**Q1\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Domestic sales

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l		
	Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476	
	Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	Up	(1)	111	93	18	10	12	21	24	7	25	5	8	20	91
	21%	20%	33%	50%	16%	19%	34%	11%	20%	16%	20%	36%	19%		
				a				dgi					l		
	Same	(0)	324	294	30	4	52	57	33	45	84	23	25	24	300
	61%	62%	55%	23%	71%	52%	47%	75%	66%	74%	64%	43%	63%		
						ef			ef	ef	ef		k		
Down	(-1)	95	88	7	5	10	32	13	8	17	3	6	11	84	
18%	19%	13%	26%	13%	29%	18%	14%	14%	10%	16%	21%	18%			
						dghij									
Mean score		*	*	.2	.2	*	-.1	.2	*	.1	.1	*	.1	*	
			a				e								
Standard deviation		.62	.62	.65	.87	.54	.69	.71	.50	.58	.52	.61	.75	.61	
Standard error		.03	.03	.05	.22	.07	.07	.11	.05	.06	.07	.07	.10	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q1\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Domestic sales

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%														
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	111	63	48	24	85	2	42	69	67	44	31	76	4
		21%	23%	19%	44%	19%	5%	43%	16%	28%	15%	25%	20%	16%
					de	e		g		i				
Same	(0)	324	165	159	24	284	16	44	280	147	177	59	255	10
		61%	60%	62%	44%	65%	42%	45%	65%	63%	60%	47%	67%	39%
					ce			f					j	
Down	(-1)	95	46	49	6	69	20	12	83	20	75	35	49	11
		18%	17%	19%	11%	16%	53%	12%	19%	9%	25%	28%	13%	45%
					cd					h		k		
Mean score		*	.1	*	.3	*	-.5	.3	*	.2	-.1	*	.1	-.3
					de	e		g		i				
Standard deviation		.62	.63	.62	.67	.59	.61	.68	.59	.58	.63	.73	.57	.74
Standard error		.03	.04	.04	.07	.03	.10	.06	.03	.04	.04	.06	.03	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q1\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Business domestic orders

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476	
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	100	85	14	9	11	24	13	7	21	7	8	17	83
		19%	18%	26% a	48%	14%	22%	18%	11%	17%	23%	19%	31% l	18%
Same	(0)	340	307	33	8	55	57	46	45	85	21	24	27	313
		64%	65%	60%	40%	74% e	52%	66%	74% e	68% e	68%	60%	50%	66% k
Down	(-1)	90	82	8	2	9	28	11	9	19	3	8	11	79
		17%	17%	14%	12%	12%	26% di	16%	15%	15%	9%	20%	20%	17%
Mean score	*	*	.1 a	.4	*	*	*	*	*	*	.1	*	.1	*
Standard deviation	.60	.59	.63	.70	.51	.70	.59	.52	.57	.56	.64	.71	.58	
Standard error	.03	.03	.05	.18	.06	.07	.09	.06	.06	.08	.07	.10	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q1\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Business domestic orders

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	100	58	42	25	73	2	39	61	65	35	35	62	3
		19%	21%	16%	47%	17%	5%	39%	14%	28%	12%	28%	16%	14%
					de			g		i		k		
Same	(0)	340	171	170	25	302	14	51	289	153	188	59	273	9
		64%	63%	66%	46%	69%	36%	52%	67%	65%	63%	47%	72%	36%
					ce	c		f				j		
Down	(-1)	90	44	45	4	64	23	8	82	16	73	31	46	12
		17%	16%	18%	7%	15%	59%	8%	19%	7%	25%	25%	12%	50%
						c	cd		f		h	k		
Mean score		*	.1	*	.4	*	-.5	.3	*	.2	-.1	*	*	-.4
					de	e		g		i				
Standard deviation		.60	.61	.58	.62	.56	.60	.62	.57	.55	.59	.73	.53	.73
Standard error		.03	.04	.04	.06	.03	.10	.05	.03	.04	.04	.06	.03	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q1\_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Employment

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	43	33	10	6	5	9	6	3	4	4	6	8	35
		8%	7%	17%	33%	7%	8%	8%	5%	4%	12%	14%	15%	7%
				a								gh		
Same	(0)	431	395	36	6	62	89	54	55	113	23	30	34	397
		81%	83%	65%	33%	84%	81%	77%	90%	90%	73%	75%	62%	84%
				b					fij	fij				k
Down	(-1)	56	46	10	6	6	12	11	3	8	5	4	13	43
		11%	10%	17%	33%	9%	11%	15%	5%	7%	15%	11%	23%	9%
				a							g		l	
Mean score		*	*	*	*	*	*	-.1	*	*	*	*	-.1	*
Standard deviation		.43	.41	.59	.84	.40	.44	.48	.31	.32	.53	.51	.62	.40
Standard error		.02	.02	.05	.22	.05	.05	.07	.03	.03	.07	.06	.08	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q1\_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Employment

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%														
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	43	29	14	20	22	1	27	16	31	12	19	22	2
		8%	10%	6%	37%	5%	1%	28%	4%	13%	4%	15%	6%	7%
			b		de			g		i		k		
Same	(0)	431	220	211	26	383	22	55	376	185	246	88	333	11
		81%	81%	82%	48%	88%	57%	56%	87%	79%	83%	70%	87%	43%
					ce			f				j		
Down	(-1)	56	25	32	8	32	16	16	41	18	38	18	26	12
		11%	9%	12%	14%	7%	42%	16%	9%	8%	13%	14%	7%	50%
					d		cd	g				k		
Mean score		*	*	-.1	.2	*	-.4	.1	-.1	.1	-.1	*	*	-.4
			b		de	e		g		i				
Standard deviation		.43	.44	.42	.69	.35	.52	.65	.36	.45	.40	.55	.35	.64
Standard error		.02	.03	.03	.07	.02	.08	.05	.02	.03	.02	.05	.02	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q1\_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Cashflow

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l	
	Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476	
	Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475	
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	Up	(1)	94	79	15	8	10	19	17	7	17	8	10	14	80
		18%	17%	28%	40%	13%	17%	25%	11%	13%	24%	26%	26%	17%	
				a				g			g	gh			
	Same	(0)	326	295	31	9	50	59	37	43	86	20	22	26	299
		61%	62%	56%	46%	67%	54%	52%	71%	69%	63%	55%	48%	63%	
								efj	e	e			k	k	
Down	(-1)	110	101	9	3	14	32	16	11	23	4	7	14	96	
		21%	21%	16%	14%	20%	29%	23%	18%	18%	12%	19%	26%	20%	
							i								
Mean score		*	*	.1	.3	-.1	-.1	*	-.1	*	.1	.1	*	*	
				a							e				
Standard deviation		.62	.61	.66	.71	.57	.67	.70	.53	.56	.60	.67	.73	.61	
Standard error		.03	.03	.05	.18	.07	.07	.11	.06	.06	.08	.07	.10	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q1\_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Cashflow

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	94	62	33	20	74	*	33	61	60	35	26	63	6
		18%	23%	13%	38%	17%	1%	34%	14%	26%	12%	21%	17%	22%
			b		de	e		g		i				
Same	(0)	326	161	165	29	282	14	51	274	155	171	66	256	4
		61%	59%	64%	55%	64%	36%	52%	63%	66%	58%	53%	67%	14%
					e	e		f		i			j	
Down	(-1)	110	50	60	4	82	24	13	97	19	91	33	61	16
		21%	18%	23%	8%	19%	63%	14%	22%	8%	31%	27%	16%	63%
					c	c	cd	f		h		k		
Mean score		*	*	-.1	.3	*	-.6	.2	-.1	.2	-.2	-.1	*	-.4
			b		de	e		g		i				
Standard deviation		.62	.64	.59	.61	.60	.51	.66	.60	.56	.62	.69	.57	.85
Standard error		.03	.04	.04	.06	.03	.08	.05	.03	.04	.04	.06	.03	.17

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



**QES Q2 2017****Q2\_SUM.** Excluding seasonality, how have the last three months compared to the previous three months in terms of:**SUMMARY TABLE**

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	530 100%	50 9%	137 26%	33 6%	309 58%	.1
Export sales	530 100%	39 7%	147 28%	32 6%	312 59%	*

## QES Q2 2017

**Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Export sales

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	39	30	10	2	5	13	5	4	5	1	4	3	36
		7%	6%	18%	8%	6%	12%	8%	7%	4%	4%	11%	6%	8%
				a			h							
Same	(0)	147	127	19	7	25	31	22	13	32	4	13	21	125
		28%	27%	35%	37%	34%	28%	31%	22%	25%	13%	33%	39%	26%
						i	i	i				i	l	
Down	(-1)	32	28	5	1	2	12	2	4	7	2	3	1	31
		6%	6%	9%	7%	2%	11%	3%	6%	6%	7%	6%	2%	7%
							d							
My business does not export outside the UK		312	290	21	9	43	54	41	39	82	24	20	29	282
		59%	61%	39%	48%	58%	49%	58%	65%	65%	76%	50%	53%	59%
			b						e	e	de			
Mean score		*	*	.1	*	.1	*	.1	*	-.1	-.1	.1	.1	*
Standard deviation		.57	.56	.65	.57	.44	.67	.50	.62	.53	.72	.60	.42	.59
Standard error		.04	.05	.06	.19	.08	.09	.11	.10	.09	.19	.09	.08	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Export sales

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	39	21	19	10	29	1	15	25	20	19	12	28	-
		7%	8%	7%	18% de	7%	1%	15% g	6%	9%	6%	10%	7%	-
Same	(0)	147	80	66	18	125	4	33	113	68	79	33	106	8
		28%	29%	26%	33% e	29% e	10%	34%	26%	29%	27%	26%	28%	31%
Down	(-1)	32	22	10	2	21	10	4	28	11	22	3	24	5
		6%	8%	4%	3%	5%	25% cd	4%	7%	5%	7%	3%	6%	19%
My business does not export outside the UK		312	150	162	24	263	25	46	266	135	177	77	222	12
		59%	55%	63%	45%	60% c	64%	47%	62% f	58%	60%	62%	58%	49%
Mean score		*	*	.1	.3 d	*	-.6	.2 g	*	.1	*	.2	*	-.4
Standard deviation		.57	.59	.55	.57	.54	.57	.57	.57	.56	.59	.54	.57	.51
Standard error		.04	.05	.06	.08	.04	.15	.06	.05	.05	.05	.07	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Business export orders

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	50	40	9	4	4	15	10	5	6	1	3	7	42
		9%	8%	17%	23%	6%	14%	15%	9%	5%	3%	8%	13%	9%
				a			hi	i						
Same	(0)	137	118	20	5	24	29	19	13	30	4	14	18	120
		26%	25%	36%	24%	32%	26%	27%	21%	24%	14%	35%	33%	25%
				a		i						gi		
Down	(-1)	33	27	6	2	3	11	3	3	7	2	3	4	30
		6%	6%	11%	10%	4%	10%	4%	5%	6%	7%	6%	7%	6%
				a										
My business does not export outside the UK		309	290	20	8	42	55	39	39	82	24	20	26	283
		58%	61%	36%	42%	57%	50%	55%	65%	65%	77%	50%	48%	60%
			b					e		ej	defj			
Mean score		.1	.1	.1	.2	*	.1	.2	.1	*	-.2	*	.1	.1
Standard deviation		.61	.60	.66	.76	.50	.69	.60	.63	.56	.67	.55	.61	.61
Standard error		.04	.05	.06	.24	.09	.09	.13	.11	.09	.18	.08	.11	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Business export orders

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	50	27	23	15	34	-	19	31	30	20	15	34	-
		9%	10%	9%	29% de	8%	-	19% g	7%	13% i	7%	12%	9%	-
Same	(0)	137	73	65	16	117	5	30	107	65	73	31	99	8
		26%	27%	25%	29% e	27%	13%	31%	25%	28%	25%	24%	26%	31%
Down	(-1)	33	23	10	*	24	9	5	29	11	23	2	27	5
		6%	8% b	4%	* c	6% c	24% cd	5%	7%	5%	8%	2%	7% j	19%
My business does not export outside the UK		309	151	159	22	263	25	44	265	129	180	77	220	12
		58%	55%	62%	42%	60% c	64% c	45%	61% f	55%	61%	62%	58%	49%
Mean score		.1	*	.1	.5 d	.1	-.7	.3 g	* i	.2 i	* k	.3	* k	-.4
Standard deviation		.61	.64	.57	.52	.58	.49	.61	.60	.60	.61	.54	.62	.51
Standard error		.04	.05	.06	.07	.04	.13	.06	.05	.05	.06	.07	.05	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017****Q2\_SUM.** Excluding seasonality, how have the last three months compared to the previous three months in terms of:**SUMMARY TABLE**

Base: All exporters

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	221 100%	50 23%	137 62%	33 15%	- -	.1
Export sales	219 100%	39 18%	147 67%	32 15%	- -	*

## QES Q2 2017

**Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Export sales

Base: All exporters

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		247	141	106	9	32	55	22	36	35	15	43	30	217
Weighted Total		219	185	34	10	31	56	29	21	44	8	20	26	193
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	39	30	10	2	5	13	5	4	5	1	4	3	36
		18%	16%	29% a	16%	15%	23%	19%	20%	11%	18%	22%	12%	19%
Same	(0)	147	127	19	7	25	31	22	13	32	4	13	21	125
		67%	69%	57%	71%	80% e	55%	74%	63%	72%	54%	65%	83% l	65%
Down	(-1)	32	28	5	1	2	12	2	4	7	2	3	1	31
		15%	15%	14%	14%	5%	21% d	7%	17%	17%	28%	13%	5%	16%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		*	*	.1	*	.1	*	.1	*	-.1	-.1	.1	.1	*
Standard deviation		.57	.56	.65	.57	.44	.67	.50	.62	.53	.72	.60	.42	.59
Standard error		.04	.05	.06	.19	.08	.09	.11	.10	.09	.19	.09	.08	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q2\_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Export sales

Base: All exporters

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	*e	f	g	h	i	j	k	*l
Unweighted Total		247	155	92	57	176	14	92	155	127	120	65	169	13
Weighted Total		219	123	95	29	175	14	52	166	99	119	48	158	13
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	39	21	19	10	29	1	15	25	20	19	12	28	-
		18%	17%	19%	33%	17%	4%	28%	15%	20%	16%	25%	17%	-
					d			g						
Same	(0)	147	80	66	18	125	4	33	113	68	79	33	106	8
		67%	65%	70%	61%	71%	28%	64%	68%	69%	66%	68%	67%	62%
Down	(-1)	32	22	10	2	21	10	4	28	11	22	3	24	5
		15%	18%	11%	6%	12%	69%	8%	17%	11%	18%	7%	15%	38%
								f						
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		*	*	.1	.3	*	-.6	.2	*	.1	*	.2	*	-.4
					d			g						
Standard deviation		.57	.59	.55	.57	.54	.57	.57	.57	.56	.59	.54	.57	.51
Standard error		.04	.05	.06	.08	.04	.15	.06	.05	.05	.05	.07	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



QES Q2 2017

Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

Business export orders

Base: All exporters

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total		249	141	108	10	33	55	23	36	35	14	43	33	216
Weighted Total		221	185	35	11	31	55	32	21	44	7	20	29	192
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	50	40	9	4	4	15	10	5	6	1	3	7	42
		23%	22%	27%	40%	14%	28%	32%	25%	14%	12%	16%	25%	22%
Same	(0)	137	118	20	5	24	29	19	13	30	4	14	18	120
		62%	63%	56%	42%	76% e	53%	59%	60%	69%	58%	71%	62%	62%
Down	(-1)	33	27	6	2	3	11	3	3	7	2	3	4	30
		15%	15%	17%	18%	10%	20%	8%	14%	17%	30%	13%	13%	16%
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		.1	.1	.1	.2	*	.1	.2	.1	*	-.2	*	.1	.1
Standard deviation		.61	.60	.66	.76	.50	.69	.60	.63	.56	.67	.55	.61	.61
Standard error		.04	.05	.06	.24	.09	.09	.13	.11	.09	.18	.08	.11	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## QES Q2 2017

**Q2\_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:**

### Business export orders

Base: All exporters

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	*e	f	g	h	i	j	k	*l
Unweighted Total		249	156	93	59	176	14	93	156	130	119	65	171	13
Weighted Total		221	123	98	31	175	14	54	167	105	116	48	160	13
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	50	27	23	15	34	-	19	31	30	20	15	34	-
		23%	22%	23%	49%	20%	-	35%	18%	28%	17%	32%	21%	-
					d			g		i				
Same	(0)	137	73	65	16	117	5	30	107	65	73	31	99	8
		62%	59%	66%	50%	67%	35%	56%	64%	62%	63%	64%	62%	62%
					c									
Down	(-1)	33	23	10	*	24	9	5	29	11	23	2	27	5
		15%	19%	10%	1%	14%	65%	8%	17%	10%	20%	4%	17%	38%
						c					h		j	
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score		.1	*	.1	.5	.1	-.7	.3	*	.2	*	.3	*	-.4
					d			g		i		k		
Standard deviation		.61	.64	.57	.52	.58	.49	.61	.60	.60	.61	.54	.62	.51
Standard error		.04	.05	.06	.07	.04	.13	.06	.05	.05	.06	.07	.05	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017****Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Significance Level: 95%													
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	54	36	18	6	8	5	4	9	10	6	5	13	41
	10%	8%	32% a	33%	11%	5%	6%	14% e	8%	19% e	12%	23% l	9%
Stay the same	438	407	31	12	62	93	62	50	105	24	32	37	401
	83%	86% b	57%	60%	84%	84%	88%	83%	83%	75%	81%	67%	84% k
Fall	38	33	6	1	4	12	4	1	11	2	3	5	33
	7%	7%	11%	7%	5%	11% g	6%	2%	9%	6%	7%	9%	7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q3. How do you expect your workforce size to change over the next three months?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Increase

Stay the same

Fall

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
54	32	22	54	-	-	34	20	34	20	27	26	-
10%	12%	9%	100%	-	-	34%	5%	14%	7%	22%	7%	-
			de			g		i		k		
438	217	221	-	438	-	60	378	191	247	89	334	15
83%	79%	86%	-	100%	-	61%	87%	82%	83%	71%	88%	61%
		a		ce		f				j		
38	25	14	-	-	38	4	34	9	29	9	20	10
7%	9%	5%	-	-	100%	4%	8%	4%	10%	7%	5%	39%
					cd				h			

**QES Q2 2017****Q4. Have you tried to recruit in the past three months?**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Yes

No

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
					Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services			
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property							Manufacturing	Services	
	a	b	c	d	e	f	g	h	i	j	k	l	
530	361	169	15	69	94	42	85	89	52	84	54	476	
530	475	55	19	74	110	70	60	126	31	40	55	475	
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
98	65	32	7	18	17	18	12	12	10	4	19	79	
18%	14%	59%	35%	24%	15%	25%	20%	9%	33%	11%	34%	17%	
		a		hj		hj			ehj		l		
432	410	23	12	56	93	53	48	114	21	36	36	396	
82%	86%	41%	65%	76%	85%	75%	80%	91%	67%	89%	66%	83%	
	b				i			dfl	dfl			k	

## QES Q2 2017

### Q4. Have you tried to recruit in the past three months?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Yes

No

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
98	64	34	34	60	4	98	-	69	29	30	67	*
18%	23%	13%	62%	14%	11%	100%	-	29%	10%	24%	18%	2%
	b		de			g		i				
432	209	223	20	378	34	-	432	165	267	95	313	24
82%	77%	87%	38%	86%	89%	-	100%	71%	90%	76%	82%	98%
	a			c	c		f		h			

## QES Q2 2017

### Q5. Were the jobs...

Base: All who have tried to recruit in past three months

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Significance Level: 95%													
Unweighted Total	153	48	105	6	27	26	16	25	17	23	13	26	127
Weighted Total	98	65	32	7	18	17	18	12	12	10	4	19	79
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	61	35	26	5	12	9	13	9	8	3	2	14	47
	62%	54%	79% a	80%	68%	53%	74%	76%	65%	25%	44%	73%	60%
Part-time	37	26	10	*	6	6	5	5	2	8	4	3	34
	38%	41%	31%	4%	34%	37%	29%	43%	18%	79%	86%	14%	43%
Temporary	21	14	6	1	6	4	-	3	2	4	1	4	17
	21%	22%	20%	16%	32%	24%	-	21%	18%	37%	35%	19%	22%
Permanent	11	5	6	1	2	2	-	3	1	2	1	1	10
	11%	7%	20%	13%	10%	9%	-	24%	8%	22%	18%	6%	13%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## QES Q2 2017

### Q5. Were the jobs...

Base: All who have tried to recruit in past three months

Significance Level: 95%

Unweighted Total	153	96	57	64	80	9	153	-	102	51	54	96	3
Weighted Total	98	64	34	34	60	4	98	-	69	29	30	67	*
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Full-time	61	42	19	20	38	3	61	-	46	14	17	43	*
	62%	65%	57%	59%	63%	73%	62%	-	68% i	50%	57%	65%	52%
Part-time	37	23	13	14	20	2	37	-	19	18	14	22	*
	38%	36%	40%	42%	34%	53%	38%	-	27%	61% h	48%	33%	75%
Temporary	21	14	7	10	9	1	21	-	15	6	9	12	-
	21%	22%	20%	30% d	15%	31%	21%	-	22%	20%	29%	18%	-
Permanent	11	7	4	6	3	2	11	-	8	3	5	6	*
	11%	11%	13%	17% d	5%	55%	11%	-	12%	10%	16%	9%	25%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



## QES Q2 2017

### Q6. Did you meet any difficulties in recruiting?

Base: All who have tried to recruit in past three months

Significance Level: 95%

Unweighted Total

Weighted Total

Yes

No

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	153	48	105	6	27	26	16	25	17	23	13	26	127
Weighted Total	98	65	32	7	18	17	18	12	12	10	4	19	79
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	51	34	17	1	10	12	8	7	4	7	3	9	42
	52%	52%	51%	17%	56%	71%	42%	57%	30%	71%	60%	49%	53%
No	47	31	16	6	8	5	10	5	8	3	2	10	37
	48%	48%	49%	83%	44%	29%	58%	43%	70%	29%	40%	51%	47%

## QES Q2 2017

### Q6. Did you meet any difficulties in recruiting?

Base: All who have tried to recruit in past three months

Significance Level: 95%

Unweighted Total

Weighted Total

Yes

No

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	*e	f	*g	h	i	j	k	*l
153	96	57	64	80	9	153	-	102	51	54	96	3
98	64	34	34	60	4	98	-	69	29	30	67	*
100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
51	28	23	14	34	3	51	-	36	15	11	39	*
52%	44%	68% a	41%	57%	78%	52%	-	53%	50%	37%	59% j	75%
47	36	11	20	26	1	47	-	32	14	19	28	*
48%	56% b	32%	59%	43%	22%	48%	-	47%	50%	63% k	41%	25%

## QES Q2 2017

### Q7. In which category did you have difficulties?

Base: All who had difficulties in recruiting

	BUSINESS SIZE			INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%		*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Unweighted Total	86	27	59	2	17	15	7	15	6	17	7	16	70	
Weighted Total	51	34	17	1	10	12	8	7	4	7	3	9	42	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Professional/ managerial	27	17	10	1	5	4	3	5	3	4	1	5	23	
	54%	50%	62%	100%	54%	37%	44%	72%	80%	61%	39%	51%	55%	
Skilled manual/ technical	22	14	7	*	5	2	7	2	1	4	1	5	16	
	42%	42%	43%	23%	49%	19%	90%	30%	35%	48%	21%	55%	40%	
Un/ semi-skilled	8	6	2	-	*	6	-	-	-	1	-	*	7	
	15%	18%	9%	-	4%	50%	-	-	-	15%	-	5%	17%	
Clerical	5	2	3	-	-	1	*	1	-	1	1	-	5	
	10%	7%	16%	-	-	12%	2%	19%	-	16%	41%	-	12%	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q7. In which category did you have difficulties?

Base: All who had difficulties in recruiting

Significance Level: 95%

Unweighted Total

Weighted Total

Professional/ managerial

Skilled manual/ technical

Un/ semi-skilled

Clerical

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
86	51	35	35	44	7	86	-	59	27	26	58	2
51	28	23	14	34	3	51	-	36	15	11	39	*
100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
27	14	14	8	17	2	27	-	20	7	5	22	-
54%	49%	61%	62%	49%	69%	54%	-	56%	50%	47%	57%	-
22	14	8	7	14	1	22	-	16	6	5	17	*
42%	50%	33%	50%	41%	24%	42%	-	43%	40%	41%	43%	31%
8	2	5	2	6	-	8	-	6	2	3	4	-
15%	8%	23%	15%	16%	-	15%	-	15%	14%	29%	11%	-
5	4	1	1	4	1	5	-	4	1	1	3	*
10%	13%	6%	7%	10%	16%	10%	-	11%	8%	13%	8%	69%

**QES Q2 2017****Q8\_SUM. How have your investment plans changed over the past three months?****SUMMARY TABLE**

Base: All respondents

	Total	Increased	Same	Decreased	Mean
Plant and equipment	530	64	417	49	*
	100%	12%	79%	9%	
Training	530	62	422	46	*
	100%	12%	80%	9%	

## QES Q2 2017

### Q8\_1. How have your investment plans changed over the past three months?

#### Plant and equipment

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	64	50	13	7	10	8	12	5	16	3	3	13	51
		12%	11%	24% a	34%	13%	7%	17%	8%	13%	10%	9%	24% l	11%
Same	(0)	417	379	38	9	57	87	52	52	103	25	32	31	386
		79%	80% b	69%	48%	77%	80%	73%	85%	82%	81%	80%	57% k	81% k
Decreased	(-1)	49	45	4	3	7	15	6	4	6	3	5	10	39
		9%	10%	7%	17%	10%	13%	9%	7%	5%	9%	12%	19% l	8%
Mean score		*	*	.2 a	.2	*	-.1	.1	*	.1 e	*	*	*	*
Standard deviation		.46	.45	.54	.72	.48	.45	.51	.38	.42	.44	.46	.66	.43
Standard error		.02	.02	.04	.19	.06	.05	.08	.04	.04	.06	.05	.09	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q8\_1. How have your investment plans changed over the past three months?

#### Plant and equipment

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES				
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l	
	Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24	
	Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25	
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	Increased	(1)	64	40	24	20	43	-	28	35	36	28	24	37	2
		12%	15%	9%	37%	10%	-	29%	8%	15%	9%	19%	10%	7%	
					de	e		g		i		k			
	Same	(0)	417	209	208	31	373	14	64	353	186	231	87	320	11
			79%	77%	81%	57%	85%	36%	65%	82%	80%	78%	70%	84%	43%
						e	ce		f				j		
	Decreased	(-1)	49	24	25	3	22	25	6	44	12	37	14	23	12
			9%	9%	10%	5%	5%	64%	6%	10%	5%	13%	11%	6%	50%
							cd					h			
	Mean score		*	.1	*	.3	*	-.6	.2	*	.1	*	.1	*	-.4
						de	e		g		i				
Standard deviation		.46	.48	.44	.57	.38	.48	.54	.43	.44	.47	.55	.40	.63	
Standard error		.02	.03	.03	.06	.02	.08	.04	.02	.03	.03	.05	.02	.13	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### Q8\_2. How have your investment plans changed over the past three months?

#### Training

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476	
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	62	48	14	2	10	9	14	3	12	8	4	8	54
		12%	10%	25%	8%	14%	9%	20%	5%	10%	24%	10%	15%	11%
				a				g			eghj			
Same	(0)	422	385	37	17	57	85	48	55	105	24	31	43	379
		80%	81%	68%	92%	78%	77%	68%	91%	83%	75%	79%	79%	80%
			b						defij	f				
Decreased	(-1)	46	42	4	-	6	15	9	2	9	*	5	3	42
		9%	9%	7%	-	9%	14%	12%	3%	7%	*	12%	6%	9%
						i	gi	i				gi		
Mean score	*	*	.2	.1	*	-.1	.1	*	*	.2	*	.1	*	
			a							degjh				
Standard deviation	.45	.44	.54	.28	.47	.47	.57	.30	.41	.44	.47	.45	.45	
Standard error	.02	.02	.04	.07	.06	.05	.09	.03	.04	.06	.05	.06	.02	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## QES Q2 2017

### Q8\_2. How have your investment plans changed over the past three months?

#### Training

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
			a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%														
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1)	62	34	29	21	40	1	27	35	28	35	18	43	2
		12%	12%	11%	39%	9%	3%	28%	8%	12%	12%	14%	11%	7%
					de			g						
Same	(0)	422	217	205	32	376	14	68	354	196	226	94	318	10
		80%	80%	80%	60%	86%	35%	70%	82%	84%	76%	75%	84%	42%
					e	ce		f		i			j	
Decreased	(-1)	46	22	24	*	22	24	2	44	10	36	13	20	12
		9%	8%	9%	1%	5%	61%	2%	10%	4%	12%	11%	5%	50%
							cd		f		h		k	
Mean score		*	*	*	.4	*	-.6	.3	*	.1	*	*	.1	-.4
					de	e		g		i				
Standard deviation		.45	.45	.45	.51	.37	.56	.49	.43	.39	.49	.50	.40	.64
Standard error		.02	.03	.03	.05	.02	.09	.04	.02	.03	.03	.04	.02	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017****Q9\_SUM.** Over the next twelve months what do you think will happen to your...**SUMMARY TABLE**

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	530 100%	183 34%	242 46%	105 20%	.1
Profitability	530 100%	164 31%	261 49%	105 20%	.1

**QES Q2 2017****Q9\_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	183	159	23	13	23	32	29	23	38	12	13	23	160
		34%	34%	43%	67%	31%	29%	41%	39%	30%	39%	33%	42%	34%
				a										
Stay the same	(0)	242	217	25	3	39	48	31	30	60	15	16	20	222
		46%	46%	46%	16%	53%	44%	44%	50%	48%	47%	40%	36%	47%
Decrease	(-1)	105	99	6	3	12	29	11	7	28	4	11	12	94
		20%	21%	12%	17%	16%	27%	15%	11%	22%	14%	27%	22%	20%
			b				g					g		
Mean score		.1	.1	.3	.5	.2	*	.3	.3	.1	.2	.1	.2	.1
			a				e							
Standard deviation		.72	.73	.67	.79	.68	.75	.71	.66	.72	.70	.78	.78	.72
Standard error		.03	.04	.05	.20	.08	.08	.11	.07	.08	.10	.09	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Q9\_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	183	97	86	43	139	1	55	128	98	85	59	120	3
		34%	35%	33%	79% de	32% e	3%	56% g	30%	42% i	29%	47% k	32%	14%
Stay the same	(0)	242	121	121	8	227	7	38	204	106	135	35	204	3
		46%	44%	47%	15%	52% ce	19%	39%	47%	45%	46%	28%	54% j	13%
Decrease	(-1)	105	55	50	3	72	30	5	101	29	76	31	56	18
		20%	20%	19%	5% c	17% cd	78%	5% f	23% h	13% h	26% h	25% k	15%	73%
Mean score		.1	.2	.1	.7 de	.2 e	-.7	.5 g	.1 i	.3 i	*	.2	.2	-.6
Standard deviation		.72	.73	.72	.55	.68	.51	.59	.73	.68	.74	.82	.66	.73
Standard error		.03	.04	.05	.06	.03	.08	.05	.04	.04	.04	.07	.03	.15

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q9\_2. Over the next twelve months what do you think will happen to your...**

### Profitability

Base: All respondents

		BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
				Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		Total	0-9	10+									
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1)	164	145	19	8	20	29	25	22	39	10	12	146
		31%	30%	35%	39%	27%	26%	35%	36%	31%	32%	31%	31%
Stay the same	(0)	261	237	24	10	41	49	39	30	59	16	18	234
		49%	50%	44%	52%	56%	45%	55%	49%	47%	51%	45%	49%
Decrease	(-1)	105	93	11	2	12	32	7	9	28	5	10	96
		20%	20%	21%	8%	17%	29%	10%	15%	22%	17%	24%	20%
						fg							
Mean score		.1	.1	.1	.3	.1	*	.3	.2	.1	.2	.1	.2
							e	e					
Standard deviation		.70	.70	.74	.63	.66	.75	.63	.69	.73	.69	.75	.71
Standard error		.03	.04	.06	.16	.08	.08	.10	.07	.08	.10	.08	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Q9\_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES				
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l	
	Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24	
	Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25	
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	Increase	(1)	164	95	69	37	126	1	46	119	89	76	51	110	3
		31%	35%	27%	68%	29%	3%	47%	27%	38%	26%	40%	29%	14%	
			b		de	e		g		i		k			
	Stay the same	(0)	261	123	138	16	238	7	46	215	120	141	44	213	3
		49%	45%	54%	30%	54%	17%	47%	50%	51%	48%	36%	56%	13%	
					ce	ce						j	j		
	Decrease	(-1)	105	54	50	1	73	31	6	99	25	79	30	57	18
		20%	20%	20%	2%	17%	79%	6%	23%	11%	27%	24%	15%	73%	
					c	c	cd	f	f	h	h	k	k		
	Mean score		.1	.2	.1	.7	.1	-.8	.4	*	.3	*	.2	.1	-.6
						de	e		g		i				
Standard deviation		.70	.73	.68	.51	.67	.50	.61	.71	.64	.72	.79	.65	.73	
Standard error		.03	.04	.04	.05	.03	.08	.05	.04	.04	.04	.07	.03	.15	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017****Q10. Are you operating at...**

Base: All respondents

Significance Level: 95%

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	234	202	32	13	34	49	33	22	53	14	17	28	206
	44%	43%	58% a	66%	46%	45%	46%	37%	42%	44%	43%	52%	43%
Below full capacity	296	273	23	7	40	61	38	38	72	18	23	26	270
	56%	57% b	42%	34%	54%	55%	54%	63%	58%	56%	57%	48%	57%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q10. Are you operating at...

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
234	132	102	34	191	9	69	165	234	-	65	166	3
44%	48%	40%	63%	44%	24%	70%	38%	100%	-	52%	44%	11%
			de	e		g		i				
296	141	155	20	247	29	29	267	-	296	60	214	22
56%	52%	60%	37%	56%	76%	30%	62%	-	100%	48%	56%	89%
			c	cd		f		h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



**QES Q2 2017****Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	125	105	21	13	19	32	8	11	31	5	6	23	102
	24%	22%	37%	70%	26%	29%	12%	18%	25%	15%	15%	42%	21%
		a				fj						l	
Stay the same	380	347	33	6	48	67	58	49	95	27	31	25	355
	72%	73%	60%	30%	65%	61%	82%	81%	75%	85%	79%	46%	75%
		b				e	e	de	e	de	e		k
Fall	25	23	1	-	6	11	4	1	*	-	2	6	19
	5%	5%	2%	-	8%	10%	6%	2%	*	-	6%	11%	4%
					hi	ghi	h				h	l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q11. Over the next three months do you expect the price of your goods/ services to:

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Rise

Stay the same

Fall

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l
530	294	236	91	399	40	153	377	246	284	132	374	24
530	273	257	54	438	38	98	432	234	296	125	380	25
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
125	63	62	27	89	9	30	95	65	60	125	-	-
24%	23%	24%	51%	20%	24%	31%	22%	28%	20%	100%	-	-
			de			g		i		k		
380	199	181	26	334	20	67	313	166	214	-	380	-
72%	73%	70%	49%	76%	51%	68%	72%	71%	72%	-	100%	-
				ce							j	
25	11	14	-	15	10	*	24	3	22	-	-	25
5%	4%	5%	-	3%	25%	*	6%	1%	7%	-	-	100%
					cd		f		h			

## QES Q2 2017

### Q12. Is your business under any pressure to raise prices from any of the following?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9 a	10+ b	Agriculture, forestry & fishing / production c	Construction / property d	Motor trades / wholesale / retail / transport & storage / accommodation & food services e	Information & communication f	Finance & insurance / business administration and support g	Professional, scientific & technical h	Public administration and defence / education / health i	Arts, entertainment, recreation and other services j	Manufacturing k	Services l
Significance Level: 95%													
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	122	101	21	7	21	38	15	11	14	6	10	18	103
	23%	21%	38% a	38%	28% h	35% gh	21%	18%	11%	20%	26% h	34%	22%
Raw material prices	121	100	21	15	30	36	15	3	12	3	7	37	84
	23%	21%	38% a	77%	41% fghij	33% ghij	21% g	5%	10%	8%	18% g	68% l	18%
Pay settlements	60	49	11	4	10	13	9	7	11	2	4	9	51
	11%	10%	20% a	21%	14%	12%	13%	12%	8%	7%	9%	17%	11%
Other overheads	153	137	15	-	13	37	29	14	37	13	11	6	147
	29%	29%	28%	-	17%	34% d	41% dg	23%	29%	40% dg	27%	11%	31% k
None of the above	202	194	8	-	20	25	24	32	76	11	15	5	197
	38%	41% b	15%	-	27%	23%	34%	52% dei	60% defij	35%	37% e	10%	41% k

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## QES Q2 2017

### Q12. Is your business under any pressure to raise prices from any of the following?

Base: All respondents

Significance Level: 95%

Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Finance costs	122	68	54	26	80	16	37	85	64	58	43	73	6
	23%	25%	21%	48% d	18%	42% d	37% g	20%	27% i	20%	35% k	19%	23%
Raw material prices	121	51	70	15	95	11	30	91	65	57	56	62	4
	23%	19%	27% a	29%	22%	29%	31% g	21%	28% i	19%	45% k	16%	16%
Pay settlements	60	37	23	16	35	9	25	35	36	24	27	29	5
	11%	14%	9%	30% d	8%	23% d	25% g	8%	16% i	8%	21% k	8%	20%
Other overheads	153	68	85	17	123	13	29	123	51	101	54	89	10
	29%	25%	33% a	32%	28%	33%	30%	29%	22%	34% h	43% k	23%	41%
None of the above	202	112	90	6	187	9	19	183	83	119	19	174	9
	38%	41%	35%	11%	43% ce	23%	19%	42% f	36%	40%	15%	46% j	35%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017****Q13\_SUM. Please indicate the extent to which the following have varied in the past 3 months.****SUMMARY TABLE**

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly	Net: Increased	Net: Decreased	Mean
Cost of fuel	530	19	160	329	20	2	180	22	.3
	100%	4%	30%	62%	4%	*	34%	4%	
Cost of my business's energy	530	21	141	350	14	3	163	17	.3
	100%	4%	27%	66%	3%	1%	31%	3%	
Cost of raw materials (sourced domestically)	530	31	130	362	7	*	161	8	.3
	100%	6%	24%	68%	1%	*	30%	1%	
Cost of raw materials (sourced internationally)	530	47	92	382	7	2	139	9	.3
	100%	9%	17%	72%	1%	*	26%	2%	
Pressure from employees to increase wages	530	13	114	390	10	3	127	12	.2
	100%	3%	21%	74%	2%	1%	24%	2%	
Cost of borrowing	530	12	62	432	20	4	74	24	.1
	100%	2%	12%	82%	4%	1%	14%	4%	

## QES Q2 2017

**Q13\_1. Please indicate the extent to which the following have varied in the past 3 months.**

### Pressure from employees to increase wages

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	13	9	5	1	2	4	-	2	3	*	1	3	10
		3%	2%	9% a	6%	3%	3%	-	3%	2%	*	3%	6%	2%
Increased slightly	(1)	114	93	21	5	17	31	16	11	15	10	9	17	97
		21%	20%	38% a	25%	23%	29% h	23%	18%	12%	32% h	22%	31%	20%
Stayed the same	(0)	390	364	26	8	51	74	52	48	108	20	29	28	363
		74%	77% b	48%	42%	70%	68%	74%	79%	86% deij	64%	73%	50%	76% k
Decreased slightly	(-1)	10	7	3	2	3	-	2	-	-	1	1	4	6
		2%	1%	5% a	13%	4% e	-	3%	-	-	4%	1%	7% l	1%
Decreased significantly	(-2)	3	3	*	3	-	*	-	-	-	-	-	3	*
		1%	1%	*	15%	-	*	-	-	-	-	-	5% l	*
NETS														
Net: Increased		127	101	26	6	19	35	16	13	18	10	10	20	107
		24%	21%	47% a	30%	26%	32% h	23%	21%	14%	32% h	26%	37% l	22%
Net: Decreased		12	9	3	5	3	*	2	-	-	1	1	7	6
		2%	2%	6% a	27%	4%	*	3%	-	-	4%	1%	12% l	1%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Q13\_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Mean score

Standard deviation

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l
530	361	169	15	69	94	42	85	89	52	84	54	476
530	475	55	19	74	110	70	60	126	31	40	55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
.2	.2	.5	-.1	.3	.4	.2	.2	.2	.3	.3	.3	.2
	a				h							
.55	.51	.74	1.12	.58	.55	.48	.49	.44	.55	.55	.89	.50
.02	.03	.06	.29	.07	.06	.07	.05	.05	.08	.06	.12	.02

## QES Q2 2017

**Q13\_1. Please indicate the extent to which the following have varied in the past 3 months.**

### Pressure from employees to increase wages

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	13	8	5	2	4	8	4	10	5	8	7	5	2
		3%	3%	2%	4%	1%	20% cd	4%	2%	2%	3%	5% k	1%	7%
Increased slightly	(1)	114	59	55	22	81	10	44	69	57	56	33	76	6
		21%	21%	21%	42% d	19%	27%	46% g	16%	25%	19%	26%	20%	23%
Stayed the same	(0)	390	196	195	24	347	19	46	344	168	223	80	293	17
		74%	72%	76%	45%	79% ce	50%	47%	80% f	72%	75%	64%	77% j	70%
Decreased slightly	(-1)	10	7	2	2	6	1	4	6	1	9	3	7	-
		2%	3%	1%	4%	1%	3%	4%	1%	*	3% h	2%	2%	-
Decreased significantly	(-2)	3	3	*	3	-	*	-	3	3	*	3	-	*
		1%	1%	*	5% d	-	*	-	1%	1%	*	2% k	-	*
NETS														
Net: Increased		127	67	60	25	85	18	48	79	63	64	39	81	7
		24%	25%	23%	46% d	19%	47% d	49% g	18%	27%	22%	31% k	21%	29%
Net: Decreased		12	10	2	5	6	1	4	9	3	9	6	7	*
		2%	4% b	1%	9% d	1%	3%	4%	2%	1%	3%	5%	2%	*
Mean score		.2	.2	.2	.4 d	.2	.6 d	.5 g	.2	.3	.2	.3	.2	.3
Standard deviation		.55	.60	.49	.85	.44	.86	.63	.51	.57	.53	.71	.48	.63
Standard error		.02	.03	.03	.09	.02	.14	.05	.03	.04	.03	.06	.02	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



**QES Q2 2017****Q13\_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	12	9	3	*	3	5	*	*	2	1	1	2	11
		2%	2%	5% a	1%	4%	5%	*	*	2%	2%	3%	3%	2%
Increased slightly	(1)	62	49	12	2	9	21	5	8	11	2	3	10	52
		12%	10%	23% a	13%	12%	20% hij	7%	13%	9%	5%	8%	18%	11%
Stayed the same	(0)	432	394	38	16	56	77	60	51	109	28	34	39	393
		82%	83% b	69%	86%	76%	70%	85%	85% e	87% e	90% de	86% e	71%	83% k
Decreased slightly	(-1)	20	18	2	-	6	6	3	1	2	1	1	5	15
		4%	4%	3%	-	8% gh	5%	4%	2%	1%	3%	3%	8%	3%
Decreased significantly	(-2)	4	4	-	-	-	-	2	-	2	-	-	-	4
		1%	1%	-	-	-	-	3%	-	1%	-	-	-	1%
NETS														
Net: Increased		74	59	15	3	12	27	5	8	13	2	4	12	63
		14%	12%	28% a	14%	16%	24% fhij	7%	13%	10%	7%	11%	21%	13%
Net: Decreased		24	22	2	-	6	6	5	1	4	1	1	5	19
		4%	5%	3%	-	8% g	5%	7%	2%	3%	3%	3%	8%	4%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Q13\_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Mean score

Standard deviation

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing
	a	b	c	d	e	f	g	h	i	j	k	l
530	361	169	15	69	94	42	85	89	52	84	54	476
530	475	55	19	74	110	70	60	126	31	40	55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
.1	.1	.3	.2	.1	.2	*	.1	.1	.1	.1	.2	.1
	a				fh							
.51	.50	.62	.41	.59	.63	.50	.38	.47	.39	.46	.60	.50
.02	.03	.05	.10	.07	.06	.08	.04	.05	.05	.05	.08	.02

## QES Q2 2017

**Q13\_2. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of borrowing

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	12	9	4	3	5	4	4	8	6	6	5	7	*
		2%	3%	2%	7% d	1%	10% d	4%	2%	3%	2%	4%	2%	*
Increased slightly	(1)	62	31	31	12	41	9	17	45	26	35	18	37	7
		12%	11%	12%	23% d	9%	23% d	18% g	10%	11%	12%	14%	10%	27%
Stayed the same	(0)	432	217	215	32	376	24	67	365	193	239	99	317	17
		82%	79%	84%	60%	86% ce	63%	68%	85% f	82%	81%	79%	83%	67%
Decreased slightly	(-1)	20	13	7	4	14	2	5	14	8	11	4	15	2
		4%	5%	3%	7%	3%	4%	6%	3%	4%	4%	3%	4%	6%
Decreased significantly	(-2)	4	4	-	2	2	-	4	-	-	4	-	4	-
		1%	1%	-	3% d	* *	- -	4% g	- -	- -	1%	- -	1%	- -
NETS														
Net: Increased		74	39	35	16	46	13	21	53	33	42	23	45	7
		14%	14%	14%	29% d	10%	33% d	22% g	12%	14%	14%	18%	12%	27%
Net: Decreased		24	17	7	6	16	2	9	14	8	15	4	19	2
		4%	6%	3%	10% d	4%	4%	10% g	3%	4%	5%	3%	5%	6%
Mean score		.1	.1	.1	.2 d	.1	.4 d	.1	.1	.1	.1	.2 k	.1	.2
Standard deviation		.51	.58	.44	.81	.43	.74	.75	.45	.49	.53	.54	.50	.56
Standard error		.02	.03	.03	.09	.02	.12	.06	.02	.03	.03	.05	.03	.11

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q13\_3. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of my business's energy

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	21 4%	17 4%	4 8% a	1 3%	3 3%	9 9% h	2 3%	2 3%	1 1%	3 8% h	1 3%	2 3%	20 4%
Increased slightly	(1)	141 27%	122 26%	19 35% a	4 18%	20 27%	26 23%	17 24%	14 22%	41 33%	11 35%	10 26%	17 31%	124 26%
Stayed the same	(0)	350 66%	321 68% b	29 52%	11 56%	44 60%	73 66%	51 73%	44 73% i	84 67%	17 55%	26 66%	27 49%	323 68% k
Decreased slightly	(-1)	14 3%	12 2%	3 5%	2 8%	7 10% efgh	2 2%	- -	1 2%	- -	1 3%	2 5% h	6 11% l	8 2%
Decreased significantly	(-2)	3 1%	3 1%	- -	3 15%	- -	- -	- -	- -	- -	- -	- -	3 5% l	- -
NETS														
Net: Increased		163 31%	139 29%	24 43% a	4 21%	22 30%	35 32%	19 27%	16 26%	42 33%	13 43% g	11 29%	19 34%	144 30%
Net: Decreased		17 3%	14 3%	3 5%	4 23%	7 10% efgh	2 2%	- -	1 2%	- -	1 3%	2 5% h	9 17% l	8 2%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q13\_3. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of my business's energy

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Mean score

Standard deviation

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
					Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services			
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication			Professional, scientific & technical			Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j		k	l
530	361	169	15	69	94	42	85	89	52	84		54	476
530	475	55	19	74	110	70	60	126	31	40		55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		100%	100%
.3	.3	.5	-.1	.2	.4	.3	.3	.3	.5	.3		.2	.3
	a											k	
.62	.60	.72	1.00	.67	.67	.53	.55	.49	.69	.60		.86	.58
.03	.03	.06	.26	.08	.07	.08	.06	.05	.10	.07		.12	.03

## QES Q2 2017

**Q13\_3. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of my business's energy

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	21	11	10	4	11	6	5	16	9	12	10	9	2
		4%	4%	4%	7% d	3%	17% d	5%	4%	4%	4%	8% k	2%	7%
Increased slightly	(1)	141	66	75	18	110	13	24	117	65	77	45	89	8
		27%	24%	29%	34%	25%	35%	25%	27%	28%	26%	36% k	23%	31%
Stayed the same	(0)	350	184	166	26	305	19	65	285	155	196	61	274	15
		66%	67%	65%	49%	70% ce	48%	67%	66%	66%	66%	49%	72% j	62%
Decreased slightly	(-1)	14	8	6	2	12	-	3	11	3	12	7	8	-
		3%	3%	2%	4%	3%	-	3%	3%	1%	4% h	5%	2%	-
Decreased significantly	(-2)	3	3	-	3	-	-	-	3	3	-	3	-	-
		1%	1%	-	5% d	-	-	-	1%	1%	-	2% k	-	-
NETS														
Net: Increased		163	78	85	22	121	20	29	133	74	89	55	98	9
		31%	28%	33%	41% d	28%	52% d	30%	31%	32%	30%	44% k	26%	38%
Net: Decreased		17	11	6	5	12	-	3	14	5	12	9	8	-
		3%	4%	2%	10% de	3%	-	3%	3%	2%	4%	8% k	2%	-
Mean score		.3	.3	.3	.3	.3	.7 cd	.3	.3	.3	.3	.4 k	.3	.5
Standard deviation		.62	.64	.59	.88	.55	.75	.62	.62	.63	.61	.81	.53	.64
Standard error		.03	.04	.04	.09	.03	.12	.05	.03	.04	.04	.07	.03	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q13\_4. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of fuel

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly		(2)	19	4	1	3	7	*	2	3	1	2	3	16
			4%	3%	7%	5%	6%	*	3%	2%	3%	4%	6%	3%
Increased slightly		(1)	160	19	3	28	42	12	14	40	9	12	23	137
			30%	30%	15%	39% fg	38% fg	17%	22%	32%	28%	30%	43% l	29%
Stayed the same		(0)	329	31	12	38	56	56	45	77	20	25	25	304
			62%	63%	63%	52%	51%	80% dehj	74% de	61%	65%	62%	45%	64% k
Decreased slightly		(-1)	20	2	3	4	3	2	*	6	1	2	4	16
			4%	4%	15%	5% g	2%	3%	*	4%	4%	4%	6%	3%
Decreased significantly		(-2)	2	-	-	-	2	-	-	-	-	-	-	2
			*	-	-	-	2%	-	-	-	-	-	-	*
NETS														
Net: Increased		180	157	22	4	32	49	12	16	43	10	14	27	153
		34%	33%	40%	22%	43% fg	45% fg	17%	26%	34% f	31%	34%	49% l	32%
Net: Decreased		22	19	2	3	4	4	2	*	6	1	2	4	18
		4%	4%	4%	15%	5% g	4%	3%	*	4%	4%	4%	6%	4%
Mean score		.3	.3	.4	.1	.4 f	.5 f	.1	.3	.3	.3	.3	.5	.3

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

**Q13\_4. Please indicate the extent to which the following have varied in the past 3 months.**

### **Cost of fuel**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Standard deviation

Standard error

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
					Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Public administration and defence / education / health	Arts, entertainment, recreation and other services		
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication		Professional, scientific & technical			Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l
530	361	169	15	69	94	42	85	89	52	84	54	476
530	475	55	19	74	110	70	60	126	31	40	55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
.62	.62	.68	.77	.67	.72	.44	.53	.60	.60	.63	.71	.61
.03	.03	.05	.20	.08	.07	.07	.06	.06	.08	.07	.10	.03



## QES Q2 2017

**Q13\_4. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of fuel

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	19	5	15	5	11	4	4	16	7	12	10	7	2
		4%	2%	6%	9%	2%	10%	4%	4%	3%	4%	8%	2%	7%
				a	d		d					k		
Increased slightly	(1)	160	73	87	15	126	20	25	135	68	92	49	99	12
		30%	27%	34%	28%	29%	51%	26%	31%	29%	31%	39%	26%	47%
							cd					k		
Stayed the same	(0)	329	182	146	31	285	13	67	262	147	182	63	255	11
		62%	67%	57%	57%	65%	34%	69%	61%	63%	61%	50%	67%	46%
			b		e	e						j		
Decreased slightly	(-1)	20	11	8	3	16	*	2	18	10	10	3	17	-
		4%	4%	3%	6%	4%	*	2%	4%	4%	3%	2%	4%	-
Decreased significantly	(-2)	2	2	-	-	-	2	-	2	2	-	-	2	-
		*	1%	-	-	-	4%	-	*	1%	-	-	*	-
							cd							
NETS														
Net: Increased		180	78	102	20	136	24	29	151	76	104	59	107	13
		34%	28%	40%	37%	31%	62%	29%	35%	32%	35%	47%	28%	54%
				a			cd					k		
Net: Decreased		22	13	8	3	16	2	2	20	11	10	3	18	-
		4%	5%	3%	6%	4%	5%	2%	5%	5%	3%	2%	5%	-
Mean score		.3	.2	.4	.4	.3	.6	.3	.3	.3	.4	.5	.2	.6
				a			d					k		
Standard deviation		.62	.58	.65	.74	.58	.86	.57	.64	.63	.62	.68	.58	.63
Standard error		.03	.03	.04	.08	.03	.14	.05	.03	.04	.04	.06	.03	.13

Columns Tested: a, b - c, d, e - f, g - h, i - j, k, l

## QES Q2 2017

**Q13\_5. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of raw materials (sourced domestically)

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
			a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%														
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	31	26	5	6	5	11	4	1	3	*	1	9	22
		6%	5%	10%	29%	7%	10% ghij	6%	2%	2%	*	3%	17% l	5%
Increased slightly	(1)	130	107	22	14	22	38	22	9	12	5	9	31	99
		24%	23%	40% a	71%	30% gh	34% ghi	31% gh	14%	9%	17%	23% h	56% l	21%
Stayed the same	(0)	362	336	26	-	41	61	44	51	110	25	29	11	350
		68%	71% b	47%	-	56%	55%	63%	84% def	87% defj	81% de	74% de	21%	74% k
Decreased slightly	(-1)	7	6	1	-	5	*	-	-	2	*	-	3	4
		1%	1%	2%	-	7% egj	*	-	-	2%	1%	-	6% l	1%
Decreased significantly	(-2)	*	-	*	-	-	-	-	-	-	*	-	-	*
		*	-	1%	-	-	-	-	-	-	1%	-	-	*
<b>NETS</b>														
Net: Increased		161	133	28	19	27	49	26	10	14	5	10	40	121
		30%	28%	50% a	100%	37% ghi	44% ghij	37% ghi	16%	11%	17%	26% h	73% l	25%
Net: Decreased		8	6	2	-	5	*	-	-	2	1	-	3	4
		1%	1%	3%	-	7% egj	*	-	-	2%	2%	-	6% l	1%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Q13\_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Mean score

Standard deviation

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l	
530	361	169	15	69	94	42	85	89	52	84	54	476	
530	475	55	19	74	110	70	60	126	31	40	55	475	
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
.3	.3	.6	1.3	.4	.5	.4	.2	.1	.1	.3	.8	.3	
	a			ghi	ghij	ghi				h	l		
.61	.59	.73	.47	.72	.68	.61	.43	.42	.47	.51	.78	.56	
.03	.03	.06	.12	.09	.07	.09	.05	.04	.07	.06	.11	.03	

## QES Q2 2017

**Q13\_5. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of raw materials (sourced domestically)

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	31	14	17	4	20	7	7	24	10	21	15	14	2
		6%	5%	7%	7%	5%	18% d	7%	6%	4%	7%	12% k	4%	8%
Increased slightly	(1)	130	62	67	19	97	14	30	99	73	57	52	68	9
		24%	23%	26%	35% d	22%	36%	31%	23%	31% i	19%	42% k	18%	38%
Stayed the same	(0)	362	191	171	31	315	16	58	304	149	213	56	292	13
		68%	70%	66%	57%	72% ce	42%	59%	70% f	64%	72% h	45%	77% j	54%
Decreased slightly	(-1)	7	6	2	*	5	2	2	5	2	5	2	6	-
		1%	2%	1%	1%	1%	5%	2%	1%	1%	2%	2%	1%	-
Decreased significantly	(-2)	*	-	*	-	*	-	*	-	*	-	-	*	-
		*	-	*	-	*	-	*	-	*	-	-	*	-
NETS														
Net: Increased		161	76	84	23	117	21	37	123	82	78	67	82	11
		30%	28%	33%	42% d	27%	54% d	38% g	29%	35% i	26%	54% k	22%	46%
Net: Decreased		8	6	2	*	6	2	3	5	3	5	2	6	-
		1%	2%	1%	1%	1%	5%	3%	1%	1%	2%	2%	2%	-
Mean score		.3	.3	.4	.5 d	.3	.7 d	.4	.3	.4	.3	.6 k	.2	.5
Standard deviation		.61	.60	.63	.64	.58	.83	.68	.60	.59	.63	.71	.54	.65
Standard error		.03	.04	.04	.07	.03	.13	.06	.03	.04	.04	.06	.03	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

**Q13\_6. Please indicate the extent to which the following have varied in the past 3 months.**

### Cost of raw materials (sourced internationally)

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	47	37	9	6	8	17	3	1	9	*	2	9	37
		9%	8%	17% a	31%	11% gi	15% gij	5%	2%	7%	1%	6%	17% l	8%
Increased slightly	(1)	92	75	17	7	13	28	15	9	12	2	5	19	73
		17%	16%	31% a	35%	18%	26% hij	21%	15%	10%	7%	13%	35% l	15%
Stayed the same	(0)	382	354	28	7	46	64	50	50	104	28	33	23	359
		72%	75% b	51%	34%	63%	59%	71%	83% de	83% de	90% def	82% de	42%	76% k
Decreased slightly	(-1)	7	6	1	-	6	*	-	*	-	*	-	3	4
		1%	1%	2%	-	8% eghj	*	-	*	-	1%	-	6% l	1%
Decreased significantly	(-2)	2	2	-	-	-	-	2	-	-	-	-	-	2
		*	*	-	-	-	-	3%	-	-	-	-	-	*
NETS														
Net: Increased		139	113	26	13	21	45	18	10	22	3	7	29	110
		26%	24%	47% a	66%	29% i	41% ghij	26% i	17%	17%	8%	18%	52% l	23%
Net: Decreased		9	8	1	-	6	*	2	*	-	*	-	3	6
		2%	2%	2%	-	8% eghj	*	3%	*	-	1%	-	6% l	1%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Q13\_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Mean score

Standard deviation

Standard error

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	c	d	e	f	g	h	i	j	k	l
530	361	169	15	69	94	42	85	89	52	84	54	476	
530	475	55	19	74	110	70	60	126	31	40	55	475	
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
.3	.3	.6	1.0	.3	.6	.2	.2	.2	.1	.2	.6	.3	
		a		i	dfghij						l		
.67	.65	.78	.83	.78	.75	.69	.43	.58	.36	.55	.83	.64	
.03	.03	.06	.21	.09	.08	.11	.05	.06	.05	.06	.11	.03	

**QES Q2 2017****Q13\_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	47	24	22	7	32	8	8	39	17	29	30	17	*
		9%	9%	9%	13%	7%	21% d	8%	9%	7%	10%	24% k	4%	*
Increased slightly	(1)	92	48	44	13	65	14	21	71	46	46	30	53	10
		17%	18%	17%	24% d	15%	36% d	21%	16%	20%	16%	24% k	14%	39%
Stayed the same	(0)	382	196	186	33	332	16	64	318	167	215	64	303	15
		72%	72%	72%	62% e	76% ce	43%	66%	74%	72%	73%	51%	80% j	60%
Decreased slightly	(-1)	7	2	5	*	7	-	2	5	3	4	2	5	-
		1%	1%	2%	1%	1%	-	2%	1%	1%	1%	1%	1%	-
Decreased significantly	(-2)	2	2	-	-	2	-	2	-	-	2	-	2	-
		*	1%	-	-	*	-	2% g	-	-	1%	-	1%	-
NETS														
Net: Increased		139	73	66	20	97	22	29	110	63	76	59	70	10
		26%	27%	26%	37% d	22%	57% cd	30%	25%	27%	26%	47% k	18%	40%
Net: Decreased		9	4	5	*	9	-	4	5	3	6	2	7	-
		2%	2%	2%	1%	2%	-	4% g	1%	1%	2%	1%	2%	-
Mean score		.3	.3	.3	.5 d	.3	.8 cd	.3	.3	.3	.3	.7 k	.2	.4
Standard deviation		.67	.68	.66	.72	.63	.78	.75	.65	.63	.70	.85	.56	.51
Standard error		.03	.04	.04	.08	.03	.12	.06	.03	.04	.04	.07	.03	.10

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017****Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Inflation	183	166	18	4	27	38	28	17	42	12	16	12	171
	35%	35%	32%	21%	37%	35%	40%	27%	33%	38%	41%	22%	36% k
Competition	162	144	18	2	25	39	23	15	34	8	14	18	144
	31%	30%	33%	13%	34%	36%	33%	25%	27%	27%	36%	33%	30%
Exchange rates	160	137	23	10	19	44	19	17	32	6	14	23	137
	30%	29%	43% a	52%	25%	40% dhi	27%	27%	26%	18%	35% i	43% l	29%
Business rates	112	95	17	6	16	26	15	11	25	6	8	15	97
	21%	20%	31% a	30%	21%	24%	22%	19%	20%	19%	19%	28%	20%
Corporate Taxation	110	99	10	1	16	15	23	14	32	3	5	6	103
	21%	21%	19%	6%	21%	14%	32% efj	24% i	25% i	10%	14%	11%	22%
Interest rates	79	68	11	4	21	17	7	7	12	5	5	14	65
	15%	14%	20%	22%	29% efghj	15%	10%	12%	9%	17%	14%	26% l	14%
None of the above	72	70	2	-	8	7	11	10	24	6	6	2	70
	14%	15% b	5%	-	11%	7%	15%	17% e	19% e	19% e	14%	3%	15% k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## QES Q2 2017

### Q14. Which of the following are more of a concern to your business than they were three months ago?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Inflation	183	88	95	16	144	23	27	156	72	112	59	112	12
	35%	32%	37%	30%	33%	61% cd	28%	36%	31%	38%	47% k	30%	48%
Competition	162	69	93	20	125	18	36	126	60	102	47	105	10
	31%	25%	36% a	36%	28%	46% d	36%	29%	25%	35% h	37% k	28%	40%
Exchange rates	160	86	75	25	119	16	34	126	67	93	46	109	5
	30%	31%	29%	46% d	27%	42% d	35%	29%	29%	31%	37%	29%	21%
Business rates	112	65	47	21	78	13	35	77	61	52	35	76	2
	21%	24%	18%	39% d	18%	33% d	36% g	18%	26% i	17%	28%	20%	7%
Corporate Taxation	110	66	44	14	88	8	26	84	55	55	24	85	*
	21%	24%	17%	25%	20%	21%	26%	19%	24%	18%	19%	22%	2%
Interest rates	79	35	44	13	54	13	26	53	39	40	33	42	4
	15%	13%	17%	24% d	12%	33% d	26% g	12%	17%	13%	26% k	11%	16%
None of the above	72	37	35	1	67	4	5	67	35	37	5	64	3
	14%	14%	14%	2%	15% c	10% c	5%	16% f	15%	12%	4%	17% j	13%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

**QES Q2 2017****Q15\_SUM. What do you expect to happen to the following economic indicators over the next twelve months?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
Economic prospects for your company	530	116	281	133	*
	100%	22%	53%	25%	
Economic prospects for London	530	103	216	211	-.2
	100%	19%	41%	40%	
UK economic growth	530	100	173	256	-.3
	100%	19%	33%	48%	

**QES Q2 2017****Q15\_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	*c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	100	85	15	5	12	17	20	11	23	5	7	13	88
		19%	18%	28% a	25%	17%	16%	28%	18%	18%	17%	18%	23%	18%
Stay the same	(0)	173	155	19	10	24	44	27	21	29	6	13	19	155
		33%	33%	34%	50%	33%	40% hi	39%	35%	23%	20%	32%	34%	33%
Worsen	(-1)	256	235	21	5	37	49	24	28	74	20	20	24	233
		48%	49% b	39%	25%	50%	44%	33%	47%	59% ef	63% ef	50%	43%	49%
Mean score		-.3	-.3	-.1 a	*	-.3	-.3	-.1 hi	-.3	-.4	-.5	-.3	-.2	-.3
Standard deviation		.77	.76	.81	.72	.75	.72	.79	.76	.78	.78	.77	.79	.76
Standard error		.03	.04	.06	.19	.09	.07	.12	.08	.08	.11	.08	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q15\_1. What do you expect to happen to the following economic indicators over the next twelve months?

#### UK economic growth

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	100	52	48	16	80	4	23	77	52	48	28	70	3
		19%	19%	19%	30% de	18%	11%	24%	18%	22%	16%	22%	18%	12%
Stay the same	(0)	173	90	83	20	149	5	34	139	76	97	31	140	2
		33%	33%	32%	37% e	34% e	13%	35%	32%	32%	33%	25%	37% j	10%
Worsen	(-1)	256	131	126	18	209	30	40	216	106	151	67	170	19
		48%	48%	49%	33%	48% c	77% cd	41%	50%	45%	51%	53%	45%	79%
Mean score		-.3	-.3	-.3	* de	-.3 e	-.7	-.2 g	-.3	-.2	-.3	-.3	-.3	-.7
Standard deviation		.77	.77	.77	.80	.76	.67	.79	.76	.79	.74	.81	.75	.69
Standard error		.03	.04	.05	.08	.04	.11	.06	.04	.05	.04	.07	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### Q15\_5. What do you expect to happen to the following economic indicators over the next twelve months?

#### Economic prospects for London

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total		530	475	55	19	74	110	70	60	126	31	40	55	475
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	103	89	15	2	16	19	21	11	19	9	8	11	92
		19%	19%	27% a	10%	22%	17%	29%	18%	15%	27%	19%	20%	19%
Stay the same	(0)	216	191	25	13	30	47	34	21	48	10	14	26	190
		41%	40%	46%	66%	40%	43%	48%	35%	38%	33%	35%	48%	40%
Worsen	(-1)	211	196	15	5	28	44	16	29	59	13	18	18	193
		40%	41% b	28%	24%	38%	40%	23%	47% f	47% f	40%	46% f	33%	41%
Mean score		-.2	-.2	* a	-.1	-.2	-.2	.1 eghj	-.3	-.3	-.1	-.3	-.1	-.2
Standard deviation		.74	.74	.74	.58	.76	.72	.72	.76	.72	.83	.77	.72	.75
Standard error		.03	.04	.06	.15	.09	.07	.11	.08	.08	.11	.08	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q15\_5. What do you expect to happen to the following economic indicators over the next twelve months?

#### Economic prospects for London

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	103	55	48	21	81	2	30	73	51	53	25	75	3
		19%	20%	19%	38%	18%	5%	31%	17%	22%	18%	20%	20%	12%
					de	e		g						
Stay the same	(0)	216	113	103	20	179	16	44	172	100	116	50	159	8
		41%	41%	40%	38%	41%	42%	45%	40%	43%	39%	40%	42%	32%
Worsen	(-1)	211	105	106	13	178	20	23	188	83	128	50	147	14
		40%	38%	41%	24%	41%	52%	24%	43%	35%	43%	40%	39%	57%
						c	c		f					
Mean score		-.2	-.2	-.2	.1	-.2	-.5	.1	-.3	-.1	-.3	-.2	-.2	-.5
					de	e		g						
Standard deviation		.74	.75	.74	.78	.74	.60	.74	.73	.74	.74	.75	.74	.71
Standard error		.03	.04	.05	.08	.04	.10	.06	.04	.05	.04	.07	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

## QES Q2 2017

### Q15\_6. What do you expect to happen to the following economic indicators over the next twelve months?

#### Economic prospects for your company

Base: All respondents

		BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
		Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l		
	Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476	
	Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475	
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	Improve	(1)	116	102	14	12	13	11	19	13	28	11	9	17	99
		22%	21%	26%	61%	17%	10%	27%	21%	23%	36%	22%	31%	21%	
								e	e	e	de	e			
	Stay the same	(0)	281	251	30	5	43	64	39	36	63	13	19	23	258
		53%	53%	54%	29%	58%	58%	55%	59%	50%	42%	48%	42%	54%	
	Worsen	(-1)	133	122	11	2	18	35	13	12	35	7	12	15	118
	25%	26%	20%	10%	24%	32%	18%	20%	28%	23%	29%	28%	25%		
Mean score		*	*	.1	.5	-.1	-.2	.1	*	-.1	.1	-.1	*	*	
							e	e	e	e	e				
Standard deviation		.69	.69	.68	.69	.65	.61	.67	.65	.71	.77	.73	.77	.68	
Standard error		.03	.04	.05	.18	.08	.06	.10	.07	.08	.11	.08	.10	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## QES Q2 2017

### Q15\_6. What do you expect to happen to the following economic indicators over the next twelve months?

#### Economic prospects for your company

Base: All respondents

		LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%			a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total		530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total		530	273	257	54	438	38	98	432	234	296	125	380	25
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1)	116	66	50	29	86	*	32	83	60	56	37	76	3
		22%	24%	20%	54% de	20% e	1%	33% g	19%	26%	19%	30% k	20%	12%
Stay the same	(0)	281	139	142	23	248	10	57	223	133	147	55	222	4
		53%	51%	55%	42%	57% ce	27%	59%	52%	57%	50%	44%	58% j	17%
Worsen	(-1)	133	69	64	2	104	28	8	125	41	93	33	83	18
		25%	25%	25%	4%	24% c	72% cd	8%	29% f	17%	31% h	26%	22%	71%
Mean score		*	*	-.1	.5 de	* e	-.7	.3 g	-.1	.1 i	-.1	*	*	-.6
Standard deviation		.69	.70	.67	.57	.66	.48	.59	.69	.65	.70	.75	.65	.71
Standard error		.03	.04	.04	.06	.03	.08	.05	.04	.04	.04	.07	.03	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l



## QES Q2 2017

### Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	361	169	15	69	94	42	85	89	52	84	54	476
Weighted Total	530	475	55	19	74	110	70	60	126	31	40	55	475
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	135	108	27	7	18	17	21	16	32	15	9	15	119
	25%	23%	48%	37%	25%	16%	29%	27%	25%	47%	22%	28%	25%
			a							deg hj			
Employing new staff from the UK workforce	52	35	17	6	9	3	10	10	6	6	4	12	40
	10%	7%	32%	29%	12%	2%	14%	16%	4%	19%	9%	23%	8%
			a		e		e	eh		eh		l	
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	23	12	10	1	4	6	3	3	1	1	3	5	18
	4%	3%	18%	6%	5%	6%	5%	5%	1%	4%	7%	9%	4%
			a								h		
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	14	6	8	1	3	4	*	1	3	*	2	4	10
	3%	1%	14%	7%	4%	3%	*	2%	2%	1%	4%	8%	2%
			a									l	
Employing apprentice(s)	24	16	7	6	6	3	2	*	2	2	2	10	14
	4%	3%	13%	30%	8%	3%	3%	*	2%	8%	5%	18%	3%
			a		g					g		l	
Employing work experience students or interns	35	23	12	1	5	5	8	3	6	3	3	4	30
	7%	5%	22%	6%	7%	5%	11%	5%	5%	8%	8%	8%	6%
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

**QES Q2 2017****Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

None of the above

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
					Motor trades / wholesale / retail / transport & storage / accommodation & food services		Finance & insurance / business administration and support		Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services		
Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property		Information & communication						Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j		k	l
530	361	169	15	69	94	42	85	89	52	84		54	476
530	475	55	19	74	110	70	60	126	31	40		55	475
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%		100%	100%
334	324	11	7	46	81	37	37	87	14	27		26	309
63%	68%	19%	34%	62%	74%	52%	61%	69%	43%	68%		47%	65%
	b			i	fi		i	i		i			k

## QES Q2 2017

### Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	LOCATION			EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	530	294	236	91	399	40	153	377	246	284	132	374	24
Weighted Total	530	273	257	54	438	38	98	432	234	296	125	380	25
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	135	72	63	24	104	6	49	86	62	73	37	97	1
	25%	26%	24%	45% de	24%	16%	50% g	20%	27%	25%	30%	26%	2%
Employing new staff from the UK workforce	52	27	25	19	28	5	39	13	35	17	13	37	2
	10%	10%	10%	36% de	6%	13%	40% g	3%	15% i	6%	10%	10%	7%
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	23	15	8	9	13	1	18	5	17	5	8	14	*
	4%	5%	3%	16% de	3%	1%	18% g	1%	7% i	2%	6%	4%	1%
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	14	6	8	7	7	-	10	4	9	5	6	6	2
	3%	2%	3%	13% de	2%	-	10% g	1%	4%	2%	5% k	2%	7%
Employing apprentice(s)	24	14	10	14	9	1	17	6	15	9	10	13	*
	4%	5%	4%	25% de	2%	2%	18% g	1%	6%	3%	8% k	3%	*
Employing work experience students or interns	35	21	14	9	24	1	26	9	26	8	14	21	*
	7%	8%	5%	18% de	6%	2%	27% g	2%	11% i	3%	11% k	5%	1%
None of the above	334	162	173	10	296	28	6	328	128	206	73	240	21
	63%	59%	67%	18%	68% c	74% c	6%	76% f	55%	70% h	59%	63%	84%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l