



LCCI QUARTERLY ECONOMIC SURVEY, Q1 2017

Methodology: ComRes interviewed 504 London business decision makers online between February 14th and March 2nd 2017. Data were weighted to be representative of all London businesses by company size and broad industry sector. ComRes is a member of the British Polling Council and abides by its rules.

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QES Q1 2017

Total employed	1
Base: All respondents	
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Base: All respondents	
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Base: All respondents	
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Base: All respondents	
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Base: All respondents	
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Base: All respondents	
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Base: All respondents	

QES Q1 2017**Total employed.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	257	257	-	11	43	58	34	32	50	14	15	24	233
	51%	57%	-	62%	62%	55%	51%	55%	42%	46%	39%	56%	50%
		b			hj	j							
10-19	28	-	28	5	5	6	*	5	4	1	1	7	21
	5%	-	53%	27%	7%	6%	1%	8%	3%	5%	4%	17%	4%
		a										l	
20-49	14	-	14	1	1	3	2	1	3	2	2	2	12
	3%	-	27%	7%	2%	3%	3%	1%	2%	7%	4%	5%	3%
		a											
50-99	5	-	5	-	1	1	1	*	1	*	*	*	5
	1%	-	10%	-	1%	1%	1%	1%	1%	1%	*	1%	1%
		a											
100-199	3	-	3	-	*	1	1	*	-	*	*	*	2
	1%	-	5%	-	*	1%	1%	1%	-	1%	*	1%	1%
		a											
200-249	*	-	*	-	-	-	-	*	*	-	-	-	*
	*	-	1%	-	-	-	-	*	*	-	-	-	*
250-499	1	-	1	-	-	*	-	1	-	-	-	-	1
	*	-	2%	-	-	*	-	1%	-	-	-	-	*
		a											
500+	2	-	2	1	-	*	*	*	-	-	*	1	1
	*	-	3%	4%	-	*	*	*	-	-	1%	2%	*
		a											
Sole trader	195	195	-	-	20	35	29	19	62	12	19	8	187
	39%	43%	-	-	28%	34%	43%	32%	52%	40%	51%	20%	40%
		b							deg		deg		k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Total employed.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Total number of employees	5591	1347	4244	1651	415	962	623	821	546	225	348	1811	3780
Mean score	11.1	3.0	81.0	91.0	5.9	9.2	9.3	14.3	4.6	7.6	9.2	42.7	8.2
Standard deviation	89.76	2.08	270.61	430.35	11.58	42.94	50.47	65.73	12.94	17.03	55.33	280.29	40.42
Standard error	4.00	.11	22.17	143.45	1.42	4.48	7.52	7.40	1.30	2.66	6.52	48.07	1.86

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Total employed.**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1-9	257	134	123	25	206	25	26	230	95	161	83	161	12
	51%	52%	50%	52%	49%	71%	48%	51%	53%	50%	56%	49%	50%
						d							
10-19	28	18	10	7	19	2	7	20	14	14	12	15	*
	5%	7%	4%	15%	4%	4%	13%	5%	8%	4%	8%	4%	2%
				d			g						
20-49	14	8	6	4	9	1	8	6	6	8	4	10	-
	3%	3%	3%	9%	2%	2%	15%	1%	4%	2%	3%	3%	-
				d			g						
50-99	5	3	2	2	2	1	3	2	3	2	4	1	*
	1%	1%	1%	4%	1%	2%	6%	*	2%	1%	3%	*	1%
				d			g				k		
100-199	3	2	1	1	1	*	2	1	2	1	1	2	-
	1%	1%	*	2%	*	1%	3%	*	1%	*	*	1%	-
							g						
200-249	*	*	-	-	*	-	*	*	*	*	*	*	-
	*	*	-	-	*	-	*	*	*	*	*	*	-
250-499	1	*	*	*	*	-	1	-	1	*	*	1	-
	*	*	*	1%	*	-	2%	-	*	*	*	*	-
							g						
500+	2	1	1	-	1	*	1	1	1	*	*	1	-
	*	*	*	-	*	1%	2%	*	1%	*	*	*	-
							g						
Sole trader	195	93	102	8	180	7	6	189	58	137	42	141	12
	39%	36%	42%	17%	43%	19%	11%	42%	32%	42%	29%	42%	48%
					ce			f		h		j	
Total number of employees	5591	2522	3069	837	4308	446	2090	3501	3643	1948	1368	4135	87
Mean score	11.1	9.7	12.5	17.2	10.3	12.4	38.1	7.8	20.2	6.0	9.3	12.4	3.6
							g						
Standard deviation	89.76	46.03	119.82	43.01	95.51	64.19	110.12	86.51	145.68	26.45	35.30	107.95	7.41

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Total employed.**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Standard error

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
Standard error	4.00	2.79	7.88	5.29	4.77	10.55	11.12	4.29	10.43	1.50	2.83	5.99	1.55

QES Q1 2017**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	434 86%	393 87%	40 77%	17 93%	62 88%	88 84%	52 77%	52 90%	108 90%	24 81%	32 85%	37 88%	396 86%
		b						f					
Control of or having a say in operational decisions	438 87%	397 88%	41 78%	16 86%	57 81%	91 87%	57 85%	50 88%	109 91%	27 91%	31 82%	32 75%	406 88%
		b										k	
Recruitment (hiring new staff on a permanent or temporary basis)	222 44%	190 42%	32 62%	11 62%	30 42%	37 35%	24 36%	32 57%	54 45%	17 57%	17 45%	17 40%	205 44%
		a						ef		e			
Directly managing one or more employees	225 45%	186 41%	39 75%	9 52%	37 53%	44 42%	32 47%	29 50%	46 39%	15 51%	12 33%	17 40%	208 45%
		a			j			j					
IT systems	283 56%	259 57%	24 46%	8 45%	29 42%	56 53%	41 61%	29 51%	83 69%	17 59%	19 51%	16 38%	267 58%
		b					d		degj				k
Procurement / supply chain management	243 48%	217 48%	26 50%	5 27%	26 37%	57 55%	31 46%	24 41%	68 57%	14 47%	18 47%	12 29%	231 50%
					d				dg				k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**S1. Which of the following responsibilities do you hold in your organisation?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	434	223	211	40	363	30	45	389	156	278	131	282	20
	86%	86%	86%	83%	87%	84%	82%	87%	86%	86%	89%	85%	84%
Control of or having a say in operational decisions	438	219	219	45	363	30	45	392	152	285	123	293	22
	87%	85%	89%	92%	87%	83%	83%	87%	85%	88%	84%	88%	89%
Recruitment (hiring new staff on a permanent or temporary basis)	222	127	95	33	173	16	32	191	89	133	75	137	10
	44%	49%	39%	69%	41%	44%	58%	42%	49%	41%	51%	41%	41%
Directly managing one or more employees	225	118	108	29	173	23	37	188	101	124	71	142	12
	45%	45%	44%	60%	41%	65%	67%	42%	56%	38%	49%	43%	49%
IT systems	283	136	147	26	237	20	30	253	105	178	81	183	19
	56%	52%	60%	54%	56%	56%	54%	56%	59%	55%	55%	55%	77%
Procurement / supply chain management	243	116	127	26	201	16	28	215	85	158	79	149	15
	48%	45%	52%	52%	48%	45%	51%	48%	47%	49%	54%	45%	61%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**S2. Please choose the region you currently work in.**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
East Midlands	*	-	*	-	-	*	-	-	-	-	-	-	*
	*	-	1%	-	-	*	-	-	-	-	-	-	*
London	504	452	52	18	70	104	67	57	119	30	38	42	461
	100%	100%	99%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**S2. Please choose the region you currently work in.**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

East Midlands

London

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
East Midlands	*	*	-	-	*	-	-	*	-	*	*	-	-
	*	*	-	-	*	-	*	-	*	*	-	-	-
London	504	259	245	49	419	36	55	449	180	323	146	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

QES Q1 2017**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	195	195	-	-	20	35	29	19	62	12	19	8	187
	39%	43%	-	-	28%	34%	43%	32%	52%	40%	51%	20%	40%
		b						deg		deg	k		
1-9	257	257	-	11	43	58	34	32	50	14	15	24	233
	51%	57%	-	62%	62%	55%	51%	55%	42%	46%	39%	56%	50%
		b			hj	j							
10-19	28	-	28	5	5	6	*	5	4	1	1	7	21
	5%	-	53%	27%	7%	6%	1%	8%	3%	5%	4%	17%	4%
		a										l	
20-49	14	-	14	1	1	3	2	1	3	2	2	2	12
	3%	-	27%	7%	2%	3%	3%	1%	2%	7%	4%	5%	3%
		a											
50-99	5	-	5	-	1	1	1	*	1	*	*	*	5
	1%	-	10%	-	1%	1%	1%	1%	1%	1%	*	1%	1%
		a											
100-199	3	-	3	-	*	1	1	*	-	*	*	*	2
	1%	-	5%	-	*	1%	1%	1%	-	1%	*	1%	1%
		a											
200-249	*	-	*	-	-	-	-	*	*	-	-	-	*
	*	-	1%	-	-	-	-	*	*	-	-	-	*
250-499	1	-	1	-	-	*	-	1	-	-	-	-	1
	*	-	2%	-	-	*	-	1%	-	-	-	-	*
		a											
500+	2	-	2	1	-	*	*	*	-	-	*	1	1
	*	-	3%	4%	-	*	*	*	-	-	1%	2%	*
		a											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS													
Net: More than 9	52	-	52	7	7	12	4	7	8	4	4	10	42
	10%	-	100%	38%	10%	11%	6%	13%	6%	13%	10%	24%	9%
			a									l	
BCC NETS													
Net: 0-19	479	452	28	16	68	99	63	55	116	27	36	39	440
	95%	100%	53%	89%	96%	95%	95%	95%	97%	91%	94%	93%	95%
		b											
Net: 20-199	22	-	22	1	3	5	3	2	3	3	2	2	19
	4%	-	41%	7%	4%	5%	5%	3%	3%	9%	5%	6%	4%
			a										
Net: 200-499	1	-	1	-	-	*	-	1	*	-	-	-	1
	*	-	3%	-	-	*	-	2%	*	-	-	-	*
			a										
Net: 500+	2	-	2	1	-	*	*	*	-	-	*	1	1
	*	-	3%	4%	-	*	*	*	-	-	1%	2%	*
			a										
ONS NETS													
Net: 0-9	452	452	-	11	63	93	63	50	112	26	34	32	419
	90%	100%	-	62%	90%	89%	94%	87%	94%	87%	90%	76%	91%
		b										k	
Net: 10-19	28	-	28	5	5	6	*	5	4	1	1	7	21
	5%	-	53%	27%	7%	6%	1%	8%	3%	5%	4%	17%	4%
			a									l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D1. How many people does your company employ?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport / storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Net: 20-49	14	14	1	1	3	2	1	3	2	2	2	12	
	3%	27%	7%	2%	3%	3%	1%	2%	7%	4%	5%	3%	
		a											
Net: 50-99	5	5	-	1	1	1	*	1	*	*	*	5	
	1%	10%	-	1%	1%	1%	1%	1%	1%	*	1%	1%	
		a											
Net: 100-249	3	3	-	*	1	1	1	*	*	*	*	3	
	1%	6%	-	*	1%	1%	1%	*	1%	*	1%	1%	
		a											
Net: 250+	3	3	1	-	*	*	1	-	-	*	1	2	
	1%	5%	4%	-	*	*	2%	-	-	1%	2%	*	
		a											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D1. How many people does your company employ?**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 sole trader	195	93	102	8	180	7	6	189	58	137	42	141	12
	39%	36%	42%	17%	43%	19%	11%	42%	32%	42%	29%	42%	48%
					ce			f		h		j	
1-9	257	134	123	25	206	25	26	230	95	161	83	161	12
	51%	52%	50%	52%	49%	71%	48%	51%	53%	50%	56%	49%	50%
					d								
10-19	28	18	10	7	19	2	7	20	14	14	12	15	*
	5%	7%	4%	15%	4%	4%	13%	5%	8%	4%	8%	4%	2%
				d			g						
20-49	14	8	6	4	9	1	8	6	6	8	4	10	-
	3%	3%	3%	9%	2%	2%	15%	1%	4%	2%	3%	3%	-
				d			g						
50-99	5	3	2	2	2	1	3	2	3	2	4	1	*
	1%	1%	1%	4%	1%	2%	6%	*	2%	1%	3%	*	1%
				d			g				k		
100-199	3	2	1	1	1	*	2	1	2	1	1	2	-
	1%	1%	*	2%	*	1%	3%	*	1%	*	*	1%	-
							g						
200-249	*	*	-	-	*	-	*	*	*	*	*	*	-
	*	*	-	-	*	-	*	*	*	*	*	*	-
250-499	1	*	*	*	*	-	1	-	1	*	*	1	-
	*	*	*	1%	*	-	2%	-	*	*	*	*	-
							g						
500+	2	1	1	-	1	*	1	1	1	*	*	1	-
	*	*	*	-	*	1%	2%	*	1%	*	*	*	-
							g						
NETS													
Net: More than 9	52	32	20	15	34	3	22	30	27	25	21	30	1
	10%	12%	8%	31%	8%	10%	41%	7%	15%	8%	15%	9%	3%
				de			g		i				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D1. How many people does your company employ?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
BCC NETS													
Net: 0-19	479	245	235	41	404	34	40	440	167	312	138	317	24
	95%	95%	96%	84%	96%	95%	72%	98%	93%	96%	94%	95%	99%
				c	c			f					
Net: 20-199	22	12	9	7	13	2	13	9	11	11	8	13	*
	4%	5%	4%	15%	3%	5%	24%	2%	6%	3%	6%	4%	1%
				d			g						
Net: 200-499	1	1	*	*	1	-	1	*	1	*	*	1	-
	*	*	*	1%	*	-	2%	*	1%	*	*	*	-
							g						
Net: 500+	2	1	1	-	1	*	1	1	1	*	*	1	-
	*	*	*	-	*	1%	2%	*	1%	*	*	*	-
							g						
ONS NETS													
Net: 0-9	452	227	225	34	386	32	33	419	153	298	125	302	24
	90%	88%	92%	69%	92%	90%	59%	93%	85%	92%	85%	91%	97%
				c	c	c		f		h			
Net: 10-19	28	18	10	7	19	2	7	20	14	14	12	15	*
	5%	7%	4%	15%	4%	4%	13%	5%	8%	4%	8%	4%	2%
				d			g						
Net: 20-49	14	8	6	4	9	1	8	6	6	8	4	10	-
	3%	3%	3%	9%	2%	2%	15%	1%	4%	2%	3%	3%	-
				d			g						
Net: 50-99	5	3	2	2	2	1	3	2	3	2	4	1	*
	1%	1%	1%	4%	1%	2%	6%	*	2%	1%	3%	*	1%
				d			g				k		
Net: 100-249	3	2	1	1	2	*	2	1	2	1	1	2	-
	1%	1%	*	2%	*	1%	3%	*	1%	*	1%	1%	-
							g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D1. How many people does your company employ?**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: 250+	3	1	1	*	2	*	2	1	2	*	*	2	-
	1%	*	1%	1%	*	1%	3%	*	1%	*	*	1%	-
							g						

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	5 1%	4 1%	1 2%	5 28%	- -	- -	- -	- -	- -	- -	- -	5 12%	- -
Production	13 3%	7 2%	6 11%	13 72%	- -	- -	- -	- -	- -	- -	- -	13 31%	- -
Construction	24 5%	21 5%	3 6%	- -	24 35%	- -	- -	- -	- -	- -	- -	24 57%	- -
Motor trades	11 2%	10 2%	2 3%	- -	- -	11 11%	- -	- -	- -	- -	- -	- -	11 2%
Wholesale	26 5%	22 5%	4 8%	- -	- -	26 25%	- -	- -	- -	- -	- -	- -	26 6%
Retail	41 8%	38 9%	2 4%	- -	- -	41 39%	- -	- -	- -	- -	- -	- -	41 9%
Transport & storage (inc. postal)	17 3%	14 3%	3 5%	- -	- -	17 16%	- -	- -	- -	- -	- -	- -	17 4%
Accommodation & food services	9 2%	8 2%	1 2%	- -	- -	9 9%	- -	- -	- -	- -	- -	- -	9 2%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q1 2017**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Information & communication	67	63	4	-	-	-	67	-	-	-	-	-	67
	13%	14%	8%	-	-	-	100%	-	-	-	-	-	15%
							deghij						k
Finance & insurance	20	15	5	-	-	-	-	20	-	-	-	-	20
	4%	3%	9%	-	-	-	-	34%	-	-	-	-	4%
			a					defhij					
Property	46	42	4	-	46	-	-	-	-	-	-	-	46
	9%	9%	7%	-	65%	-	-	-	-	-	-	-	10%
					efghij								
Professional, scientific & technical	119	112	8	-	-	-	-	-	119	-	-	-	119
	24%	25%	15%	-	-	-	-	-	100%	-	-	-	26%
		b							defgij				k
Business administration and support services	38	35	3	-	-	-	-	38	-	-	-	-	38
	8%	8%	5%	-	-	-	-	66%	-	-	-	-	8%
								defhij					
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	14	12	2	-	-	-	-	-	14	-	-	-	14
	3%	3%	4%	-	-	-	-	-	47%	-	-	-	3%
									defghj				
Health	16	14	2	-	-	-	-	-	16	-	-	-	16
	3%	3%	4%	-	-	-	-	-	53%	-	-	-	3%
									defghj				

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Arts, entertainment, recreation and other services	38	34	4	-	-	-	-	-	-	-	38	-	38
	8%	8%	7%	-	-	-	-	-	-	-	100%	-	8%
											defghi		
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	42	32	10	18	24	-	-	-	-	-	-	42	-
	8%	7%	19%	100%	35%	-	-	-	-	-	-	100%	-
			a		efghij							l	
Net: Services	462	419	42	-	46	104	67	57	119	30	38	-	462
	92%	93%	81%	-	65%	100%	100%	100%	100%	100%	100%	-	100%
		b			d	d	d	d	d	d	d		k
Net: Agriculture, forestry & fishing / production	18	11	7	18	-	-	-	-	-	-	-	18	-
	4%	2%	13%	100%	-	-	-	-	-	-	-	43%	-
		a										l	
Net: Construction / property	70	63	7	-	70	-	-	-	-	-	-	24	46
	14%	14%	14%	-	100%	-	-	-	-	-	-	57%	10%
					efghij							l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D2. Which of the following best describes your company sector?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	104	93	12	-	-	104	-	-	-	-	-	-	104
	21%	21%	22%	-	-	100%	-	-	-	-	-	-	23%
						dfghij							k
Net: Finance & insurance/ Business administration & support services	57	50	7	-	-	-	-	57	-	-	-	-	57
	11%	11%	14%	-	-	-	-	100%	-	-	-	-	12%
								defhij					k
Net: Public administration and defence / education / health	30	26	4	-	-	-	-	-	-	30	-	-	30
	6%	6%	8%	-	-	-	-	-	-	100%	-	-	6%
										defghj			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	5 1%	5 2%	- -	5 10%	- -	- -	- -	5 1%	1 1%	4 1%	5 3%	- -	- -
Production	13 3%	2 1%	11 4%	1 3%	12 3%	- -	1 2%	12 3%	7 4%	6 2%	4 3%	9 3%	- -
Construction	24 5%	9 4%	15 6%	3 6%	18 4%	3 9%	5 9%	20 4%	11 6%	13 4%	11 7%	13 4%	- -
Motor trades	11 2%	2 1%	9 4%	2 3%	10 2%	- -	1 1%	10 2%	4 2%	8 2%	6 4%	6 2%	- -
Wholesale	26 5%	17 7%	9 4%	6 12%	14 3%	7 19%	1 2%	25 6%	7 4%	20 6%	17 11%	10 3%	* 2%
Retail	41 8%	19 7%	22 9%	5 11%	34 8%	2 4%	4 8%	36 8%	16 9%	24 8%	14 10%	23 7%	3 13%
Transport & storage (inc. postal)	17 3%	6 2%	11 4%	4 8%	11 3%	2 5%	3 5%	14 3%	5 3%	12 4%	2 2%	15 4%	- -
Accommodation & food services	9 2%	5 2%	4 2%	1 1%	9 2%	- -	1 2%	8 2%	5 3%	4 1%	2 2%	7 2%	- -
Information & communication	67 13%	26 10%	41 17%	5 11%	57 14%	5 13%	10 18%	57 13%	26 15%	41 13%	11 8%	52 16%	4 16%
Finance & insurance	20 4%	14 5%	6 2%	1 2%	18 4%	1 3%	3 6%	16 4%	8 4%	12 4%	3 2%	15 5%	1 4%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Property	46	31	15	1	41	4	3	43	18	28	14	31	1
	9%	12%	6%	1%	10%	12%	5%	10%	10%	9%	9%	9%	6%
		b		c	c								
Professional, scientific & technical	119	68	51	5	109	5	9	110	39	81	27	83	9
	24%	26%	21%	10%	26%	15%	17%	24%	21%	25%	19%	25%	37%
				c									
Business administration and support services	38	18	19	3	34	1	5	32	10	27	10	28	-
	8%	7%	8%	6%	8%	3%	10%	7%	6%	8%	7%	8%	-
Public administration and defence	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Education	14	9	5	1	12	1	1	13	4	10	5	9	-
	3%	3%	2%	1%	3%	3%	1%	3%	2%	3%	3%	3%	-
Health	16	8	8	4	9	2	2	14	5	11	6	9	1
	3%	3%	3%	9%	2%	6%	4%	3%	3%	3%	4%	3%	4%
				d									
Arts, entertainment, recreation and other services	38	18	20	3	32	3	5	32	14	24	10	23	5
	8%	7%	8%	5%	8%	8%	10%	7%	8%	8%	7%	7%	19%
Other services	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Manufacturing	42	17	25	9	30	3	6	36	20	23	20	23	-
	8%	7%	10%	19%	7%	9%	11%	8%	11%	7%	13%	7%	-
				d							k		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D2. Which of the following best describes your company sector?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Services	462	242	220	39	390	33	49	413	161	301	127	310	24
	92%	93%	90%	81%	93%	91%	89%	92%	89%	93%	87%	93%	100%
Net: Agriculture, forestry & fishing / production	18	7	11	6	12	-	1	17	8	10	9	9	-
	4%	3%	4%	13%	3%	-	2%	4%	5%	3%	6%	3%	-
Net: Construction / property	70	40	30	4	59	7	7	63	30	41	25	44	1
	14%	15%	12%	7%	14%	20%	14%	14%	16%	13%	17%	13%	6%
Net: Motor trades / wholesale / retail / transport & storage / accommodation & food services	104	50	55	17	77	10	10	94	37	67	41	60	4
	21%	19%	22%	36%	18%	28%	18%	21%	21%	21%	28%	18%	15%
Net: Finance & insurance/ Business administration & support services	57	32	25	4	52	2	9	49	18	40	13	43	1
	11%	12%	10%	8%	12%	5%	16%	11%	10%	12%	9%	13%	4%
Net: Public administration and defence / education / health	30	17	13	5	21	3	3	27	9	21	11	18	1
	6%	7%	5%	10%	5%	10%	5%	6%	5%	6%	7%	5%	4%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	5 1%	3 1%	1 3%	- -	* 1%	4 3%	- -	- -	- -	1 2%	- -	* 1%	4 1%
Barnet	36 7%	34 8%	1 2%	4 21%	6 8%	3 3%	8 12%	5 8%	5 4%	3 9%	2 6%	5 12%	30 7%
Bexley	6 1%	5 1%	* 1%	- -	1 2%	2 2%	- -	2 3%	- -	- -	1 2%	1 3%	4 1%
Brent	14 3%	13 3%	2 3%	- -	1 2%	2 2%	2 3%	* 1%	6 5%	- -	2 5%	- -	14 3%
Bromley	14 3%	13 3%	1 2%	- -	1 2%	2 2%	4 6%	1 2%	4 4%	1 3%	- -	- -	14 3%
City of London	25 5%	19 4%	6 12%	1 7%	3 5%	3 3%	5 7%	6 10%	4 4%	* 1%	2 5%	3 6%	23 5%
City of Westminster	48 9%	39 9%	8 16%	- -	8 11%	12 12%	2 3%	7 12%	14 12%	2 6%	3 8%	* 1%	47 10%
Camden	27 5%	22 5%	5 9%	- -	4 6%	4 4%	2 3%	2 4%	8 6%	4 13%	3 7%	- -	27 6%
Croydon	9 2%	9 2%	* 1%	- -	2 3%	3 3%	4 6%	- -	- -	- -	1 2%	* 1%	9 2%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Ealing	14 3%	11 2%	3 7% a	1 7%	4 5%	* *	2 3%	2 3%	3 2%	- -	2 6% e	3 6%	11 2%
Enfield	9 2%	8 2%	2 3%	- -	1 2%	4 3%	- -	* 1%	* *	1 2%	3 8% gh	1 3%	8 2%
Greenwich	10 2%	7 2%	2 5%	1 4%	1 1%	* *	6 9% egh	* *	* *	1 3%	1 2%	1 2%	9 2%
Hackney	8 2%	7 2%	1 2%	- -	1 2%	1 1%	- -	- -	4 4%	1 3%	1 2%	1 3%	7 1%
Hammersmith and Fulham	20 4%	19 4%	1 2%	4 21%	4 6%	5 5%	3 4%	1 2%	1 1%	1 3%	1 2%	5 12% l	15 3%
Haringey	16 3%	15 3%	1 1%	- -	1 2%	7 7%	* *	1 2%	3 2%	1 3%	2 6%	- -	16 3%
Harrow	18 4%	16 4%	2 4%	1 7%	* 1%	8 8% d	2 3%	2 3%	4 3%	- -	1 3%	2 4%	16 4%
Havering	6 1%	5 1%	1 1%	- -	2 3%	2 2%	2 3%	- -	- -	- -	1 2%	2 4%	4 1%
Hillingdon	11 2%	10 2%	* *	- -	- -	2 2%	2 3%	2 3%	3 2%	1 3%	1 3%	- -	11 2%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hounslow	21 4%	20 4%	1 1%	4 21%	3 4%	2 2%	4 6%	1 2%	6 5%	1 3%	1 2%	4 9%	17 4%
Islington	10 2%	8 2%	2 4%	1 7%	1 2%	2 2%	2 3%	1 1%	2 1%	- -	2 5%	1 3%	9 2%
Kensington and Chelsea	15 3%	14 3%	1 2%	- -	1 2%	3 3%	* *	5 8%	4 3%	1 3%	1 2%	- -	15 3%
Kingston upon Thames	7 1%	7 1%	* *	- -	3 4% h	2 2%	- -	1 2%	- -	- -	1 3%	3 7% l	4 1%
Lambeth	12 2%	11 2%	1 2%	- -	- -	2 2%	- -	2 4%	4 4%	3 11% defj	1 2%	- -	12 3%
Lewisham	11 2%	11 2%	1 1%	- -	* 1%	- -	- -	1 2%	6 5% e	3 9% def	1 4%	* 1%	11 2%
Merton	12 2%	12 3%	1 1%	- -	- -	2 2%	2 3%	5 8% de	3 3%	- -	1 2%	- -	12 3%
Newham	6 1%	5 1%	1 1%	- -	2 3%	2 2%	- -	* 1%	1 1%	- -	1 2%	* 1%	5 1%
Redbridge	8 2%	8 2%	* 1%	- -	- -	4 3%	- -	- -	4 4%	- -	- -	- -	8 2%
Richmond upon Thames	23 5%	23 5%	1 1%	- -	1 2%	7 7%	4 6%	2 3%	6 5%	3 9%	1 2%	1 3%	22 5%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Southwark	20 4%	19 4%	1 1%	- -	6 8%	3 3%	4 6%	2 3%	4 4%	* 1%	1 2%	3 7%	17 4%
Sutton	8 2%	8 2%	- -	- -	- -	2 2%	- -	2 3%	1 1%	2 6%	1 3%	- -	8 2%
Tower Hamlets	19 4%	16 4%	3 6%	1 7%	6 8%	6 5%	2 4%	1 2%	3 3%	- -	* 1%	3 6%	17 4%
Waltham Forest	14 3%	13 3%	1 2%	- -	3 4%	5 5%	- -	* 1%	4 4%	* 1%	1 3%	2 4%	12 3%
Wandsworth	22 4%	21 5%	* 1%	- -	1 2%	* *	6 9%	4 6%	9 7%	1 3%	1 2%	- -	22 5%
Outside London	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
NETS													
Net: Inner city	259 51%	227 50%	32 61%	7 41%	40 57%	50 48%	26 39%	32 56%	68 57%	17 58%	18 48%	17 40%	242 52%
Net: Outer city	245 49%	225 50%	20 39%	11 59%	30 43%	55 52%	41 61%	25 44%	51 43%	13 42%	20 52%	25 60%	220 48%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	5 1%	- -	5 2% a	2 3%	3 1%	- -	2 4%	2 1%	2 1%	3 1%	* *	4 1%	- -
Barnet	36 7%	- -	36 15% a	3 5%	30 7%	2 7%	2 5%	33 7%	16 9%	20 6%	6 4%	27 8%	2 10%
Bexley	6 1%	- -	6 2% a	- -	4 1%	2 4%	- -	6 1%	1 1%	4 1%	3 2%	3 1%	- -
Brent	14 3%	- -	14 6% a	1 2%	10 2%	3 8% d	2 3%	13 3%	5 3%	9 3%	5 4%	7 2%	1 6%
Bromley	14 3%	- -	14 6% a	1 2%	13 3%	- -	1 2%	13 3%	4 2%	10 3%	2 1%	10 3%	1 6%
City of London	25 5%	25 10% b	- -	2 5%	21 5%	2 5%	3 6%	22 5%	12 7%	13 4%	7 5%	15 4%	3 12%
City of Westminster	48 9%	48 18% b	- -	8 16% e	39 9%	1 2%	9 16% g	39 9%	24 14% i	23 7%	15 11%	32 10%	- -
Camden	27 5%	27 10% b	- -	* *	26 6%	* 1%	1 2%	26 6%	8 5%	19 6%	6 4%	20 6%	* 1%
Croydon	9 2%	- -	9 4% a	2 4%	7 2%	1 2%	* 1%	9 2%	2 1%	8 2%	3 2%	6 2%	1 2%
Ealing	14 3%	- -	14 6% a	* *	11 3%	3 8% cd	4 6% g	11 2%	1 1%	13 4% h	2 1%	12 4%	- -

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Enfield	9	-	9	3	6	-	2	7	5	5	3	4	2
	2%	-	4%	7%	1%	-	4%	2%	3%	1%	2%	1%	9%
		a	d										
Greenwich	10	-	10	2	6	2	3	7	4	5	2	5	2
	2%	-	4%	3%	1%	5%	5%	1%	2%	2%	2%	2%	8%
		a	g										
Hackney	8	8	-	*	8	-	*	8	4	4	3	6	-
	2%	3%	-	*	2%	-	*	2%	2%	1%	2%	2%	-
		b											
Hammersmith and Fulham	20	20	-	6	12	2	1	19	4	16	7	12	-
	4%	8%	-	12%	3%	6%	1%	4%	2%	5%	5%	4%	-
		b	d										
Haringey	16	16	-	1	12	3	*	15	6	9	5	7	3
	3%	6%	-	2%	3%	7%	*	3%	3%	3%	4%	2%	12%
		b											
Harrow	18	-	18	2	15	1	2	16	4	15	4	14	-
	4%	-	7%	4%	3%	4%	3%	4%	2%	4%	3%	4%	-
		a											
Havering	6	-	6	*	6	-	1	5	2	5	1	6	-
	1%	-	3%	1%	1%	-	2%	1%	1%	1%	*	2%	-
		a											
Hillingdon	11	-	11	-	9	2	*	10	1	9	3	8	-
	2%	-	4%	-	2%	5%	*	2%	1%	3%	2%	2%	-
		a											
Hounslow	21	-	21	-	18	3	2	19	7	14	6	13	1
	4%	-	9%	-	4%	9%	4%	4%	4%	4%	4%	4%	6%
		a	c										
Islington	10	10	-	*	10	-	*	10	4	6	4	6	1
	2%	4%	-	1%	2%	-	1%	2%	2%	2%	3%	2%	2%
		b											

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Kensington and Chelsea	15 3%	15 6% b	- -	- -	12 3%	3 8% c	1 2%	14 3%	3 2%	12 4%	2 1%	13 4%	- -
Kingston upon Thames	7 1%	- -	7 3% a	- -	6 1%	1 2%	* *	7 1%	2 1%	5 2%	3 2%	4 1%	- -
Lambeth	12 2%	12 5% b	- -	2 4%	10 2%	- -	1 1%	12 3%	3 2%	9 3%	8 6% k	4 1%	- -
Lewisham	11 2%	11 4% b	- -	3 7% d	7 2%	1 2%	1 2%	10 2%	4 2%	8 2%	2 1%	9 3%	1 2%
Merton	12 2%	- -	12 5% a	2 4%	10 2%	- -	2 3%	10 2%	3 2%	9 3%	6 4%	5 2%	1 6%
Newham	6 1%	6 2% b	- -	- -	5 1%	1 3%	* 1%	5 1%	3 2%	2 1%	- -	5 2%	1 2%
Redbridge	8 2%	- -	8 3% a	1 3%	7 2%	- -	1 3%	7 1%	3 2%	5 1%	3 2%	3 1%	2 7%
Richmond upon Thames	23 5%	- -	23 10% a	- -	23 5%	1 3%	1 1%	23 5%	7 4%	17 5%	7 5%	16 5%	- -
Southwark	20 4%	20 8% b	- -	3 7%	16 4%	* 1%	5 9% g	15 3%	11 6%	9 3%	5 4%	15 4%	- -
Sutton	8 2%	- -	8 3% a	- -	8 2%	- -	- -	8 2%	2 1%	6 2%	1 1%	7 2%	- -

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**D3. Which London borough is your business based in?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Tower Hamlets	19	19	-	3	15	2	3	17	8	12	8	11	*
	4%	8%	-	6%	4%	4%	5%	4%	4%	4%	5%	3%	2%
		b											
Waltham Forest	14	-	14	1	12	1	-	14	3	11	7	7	-
	3%	-	6%	1%	3%	4%	-	3%	2%	3%	5%	2%	-
		a											
Wandsworth	22	22	-	-	22	-	3	19	12	10	5	15	1
	4%	8%	-	-	5%	-	5%	4%	7%	3%	3%	5%	6%
		b											
Outside London	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
NETS													
Net: Inner city	259	259	-	29	216	14	29	230	107	152	78	171	10
	51%	100%	-	60%	51%	38%	52%	51%	59%	47%	53%	51%	40%
		b		e					i				
Net: Outer city	245	-	245	19	204	22	26	219	73	172	68	162	15
	49%	-	100%	40%	49%	62%	48%	49%	41%	53%	47%	49%	60%
		a		c					h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017

Q1_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:

SUMMARY TABLE

Base: All respondents

	Total	Up	Same	Down	Mean
Domestic sales	504	89	300	116	-1
	100%	18%	59%	23%	
Cashflow	504	88	283	133	-1
	100%	17%	56%	26%	
Business domestic orders	504	83	309	112	-1
	100%	16%	61%	22%	
Employment	504	25	426	53	-1
	100%	5%	84%	11%	

QES Q1 2017**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	89	73	16	3	9	23	7	10	21	9	7	80
		18%	16%	30%	17%	13%	22%	11%	17%	18%	30%	18%	17%
			a							df			
Same	(0)	300	270	30	15	46	54	43	37	73	13	20	273
		59%	60%	57%	83%	66%	52%	63%	64%	61%	43%	52%	59%
						i							
Down	(-1)	116	109	7	-	15	27	17	11	25	8	11	109
		23%	24%	12%	-	22%	26%	26%	19%	21%	27%	30%	24%
			b										
Mean score		-.1	-.1	.2	.2	-.1	*	-.2	*	*	*	-.1	-.1
			a										
Standard deviation		.63	.63	.63	.39	.58	.70	.59	.61	.62	.77	.69	.64
Standard error		.03	.03	.05	.13	.07	.07	.09	.07	.06	.12	.08	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q1_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Domestic sales**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 89	49	40	15	70	3	18	71	42	47	36	49	4
	18%	19%	16%	31%	17%	9%	33%	16%	23%	14%	25%	15%	16%
				de			g		i		k		
Same	(0) 300	164	136	26	264	9	32	268	121	178	75	217	8
	59%	63%	55%	54%	63%	26%	59%	60%	67%	55%	51%	65%	33%
				e	e				i		j		
Down	(-1) 116	46	70	7	86	23	5	111	17	99	36	67	12
	23%	18%	29%	14%	20%	65%	8%	25%	9%	30%	24%	20%	51%
		a		cd			f		h				
Mean score	-.1	*	-.1	.2	*	-.6	.2	-.1	.1	-.2	*	-.1	-.3
		b		de	e		g		i				
Standard deviation	.63	.61	.66	.66	.61	.66	.60	.63	.56	.65	.70	.59	.76
Standard error	.03	.04	.04	.08	.03	.11	.06	.03	.04	.04	.06	.03	.16

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	83	68	15	3	6	18	9	10	26	4	6	9	74
		16%	15%	29%	17%	9%	17%	13%	18%	21%	14%	17%	20%	16%
			a						d					
Same	(0)	309	279	30	15	47	64	41	37	68	16	21	28	282
		61%	62%	58%	83%	67%	61%	60%	65%	57%	55%	55%	66%	61%
Down	(-1)	112	104	7	-	16	22	18	10	26	9	10	6	106
		22%	23%	14%	-	23%	21%	26%	17%	22%	31%	28%	14%	23%
			b											
Mean score		-.1	-.1	.2	.2	-.1	*	-.1	*	*	-.2	-.1	.1	-.1
			a											
Standard deviation		.62	.61	.64	.39	.56	.62	.62	.60	.66	.66	.67	.59	.62
Standard error		.03	.03	.05	.13	.07	.07	.09	.07	.07	.10	.08	.10	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q1_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business domestic orders**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23	
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	83	48	35	19	61	3	24	59	39	44	31	48	4
		16%	18%	14%	39%	14%	9%	43%	13%	21%	14%	21%	14%	17%
					de			g		i				
Same	(0)	309	164	146	28	275	6	25	284	127	182	86	218	5
		61%	63%	59%	58%	66%	18%	46%	63%	71%	56%	59%	66%	19%
					e	e			f	i				
Down	(-1)	112	47	64	2	84	26	6	106	14	97	29	67	16
		22%	18%	26%	3%	20%	73%	11%	24%	8%	30%	20%	20%	64%
			a		c	cd		f		h				
Mean score		-.1	*	-.1	.4	-.1	-.6	.3	-.1	.1	-.2	*	-.1	-.5
			b		de	e		g		i				
Standard deviation		.62	.61	.63	.55	.59	.65	.67	.60	.53	.64	.64	.58	.79
Standard error		.03	.04	.04	.07	.03	.11	.07	.03	.04	.04	.05	.03	.16

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Employment**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	25	15	10	1	2	6	1	4	5	2	3	2	23
		5%	3%	19%	4%	3%	6%	2%	7%	4%	8%	9%	6%	5%
			a											
Same	(0)	426	389	37	12	60	85	63	50	103	23	29	30	395
		84%	86%	70%	69%	85%	81%	94%	87%	86%	78%	77%	72%	86%
			b					ei					k	
Down	(-1)	53	48	6	5	8	14	3	3	11	4	6	10	44
		11%	11%	11%	28%	11%	13%	4%	5%	10%	13%	15%	22%	10%
													l	
Mean score		-.1	-.1	.1	-.2	-.1	-.1	*	*	-.1	-.1	-.1	-.2	*
			a											
Standard deviation		.39	.37	.55	.52	.38	.43	.24	.36	.37	.47	.49	.51	.38
Standard error		.02	.02	.04	.17	.05	.04	.04	.04	.04	.07	.06	.09	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q1_5. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Employment**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 25	16	9	10	15	-	18	7	18	7	12	12	1
	5%	6%	3%	21%	3%	-	32%	2%	10%	2%	8%	4%	4%
				de			g		i				
Same	(0) 426	218	207	32	378	16	32	393	153	273	112	300	14
	84%	84%	84%	65%	90%	44%	59%	88%	85%	84%	76%	90%	56%
				e	ce		f				j		
Down	(-1) 53	24	29	7	27	20	5	49	10	44	23	20	10
	11%	9%	12%	14%	6%	56%	9%	11%	5%	13%	16%	6%	40%
				d		cd			h		k		
Mean score	-.1	*	-.1	.1	*	-.6	.2	-.1	*	-.1	-.1	*	-.4
				de	e		g		i				
Standard deviation	.39	.39	.39	.59	.31	.50	.60	.34	.39	.38	.48	.31	.57
Standard error	.02	.02	.03	.07	.02	.08	.06	.02	.03	.02	.04	.02	.12

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	88	75	13	6	12	15	9	11	24	5	7	12	75
		17%	17%	25%	31%	17%	14%	13%	18%	20%	15%	18%	29%	16%
			a											
Same	(0)	283	251	32	11	43	60	36	38	64	11	20	24	259
		56%	56%	61%	62%	61%	58%	54%	66%	53%	38%	53%	57%	56%
						i	i		i					
Down	(-1)	133	126	7	1	15	30	22	9	31	14	11	6	127
		26%	28%	14%	7%	22%	28%	33%	16%	26%	47%	29%	15%	28%
			b					g		degh				
Mean score		-.1	-.1	.1	.2	-.1	-.1	-.2	*	-.1	-.3	-.1	.1	-.1
			a						i	i			l	
Standard deviation		.66	.66	.62	.58	.63	.64	.66	.59	.68	.73	.69	.65	.65
Standard error		.03	.03	.05	.19	.08	.07	.10	.07	.07	.11	.08	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q1_6. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Cashflow**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 88	53	34	21	66	*	17	71	39	48	38	47	3
	17%	21%	14%	43%	16%	1%	31%	16%	22%	15%	26%	14%	10%
		b		de	e		g		i		k		
Same	(0) 283	141	142	21	253	9	30	254	115	168	69	205	8
	56%	54%	58%	43%	60%	24%	54%	56%	64%	52%	47%	62%	34%
				ce					i		j		
Down	(-1) 133	65	69	7	100	27	9	125	26	107	39	81	13
	26%	25%	28%	14%	24%	75%	16%	28%	14%	33%	27%	24%	55%
				cd			f		h				
Mean score	-.1	*	-.1	.3	-.1	-.7	.1	-.1	.1	-.2	*	-.1	-.4
				de	e		g		i				
Standard deviation	.66	.68	.63	.71	.62	.47	.67	.65	.60	.67	.73	.61	.69
Standard error	.03	.04	.04	.09	.03	.08	.07	.03	.04	.04	.06	.03	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q2_SUM. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****SUMMARY TABLE**

Base: All respondents

	Total	Up	Same	Down	My business does not export outside the UK	Mean	
Business export orders	504	37	128	35	304		*
	100%	7%	25%	7%	60%		
Export sales	504	37	125	35	308		*
	100%	7%	25%	7%	61%		

QES Q1 2017**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	37	27	10	2	1	12	4	8	6	-	2	34
		7%	6%	18%	14%	1%	12%	6%	15%	5%	-	6%	7%
			a			di		dhi					
Same	(0)	125	104	20	11	10	31	16	13	28	5	12	109
		25%	23%	39%	59%	14%	29%	24%	23%	16%	32%	38%	24%
			a			d					d		
Down	(-1)	35	33	2	-	*	10	6	4	6	3	5	35
		7%	7%	4%	-	1%	10%	9%	6%	5%	9%	15%	8%
						d	d			d	dh		
My business does not export outside the UK		308	287	20	5	59	51	41	32	79	22	18	284
		61%	64%	39%	28%	84%	49%	61%	56%	66%	75%	47%	61%
			b			efghj				ej	ej		
Mean score		*	*	.2	.2	*	*	-.1	.2	*	-.4	-.2	.1
			a						j				*
Standard deviation		.61	.60	.56	.41	.34	.66	.64	.68	.56	.52	.61	.63
Standard error		.04	.05	.06	.15	.09	.09	.14	.11	.09	.16	.10	.04

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q1 2017**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1) 37	21	16	9	27	1	7	29	18	19	14	21	2
	7%	8%	6%	18%	6%	2%	13%	7%	10%	6%	10%	6%	6%
				de			g						
Same	(0) 125	67	57	16	105	3	22	103	47	78	29	88	7
	25%	26%	23%	34%	25%	9%	40%	23%	26%	24%	20%	27%	28%
				e	e		g						
Down	(-1) 35	15	19	2	24	9	5	30	7	28	12	16	7
	7%	6%	8%	5%	6%	24%	9%	7%	4%	9%	8%	5%	28%
				cd						h			
My business does not export outside the UK	308	155	153	21	263	23	21	287	109	198	91	207	9
	61%	60%	62%	43%	63%	65%	38%	64%	61%	61%	62%	62%	38%
					c	c		f					
Mean score	*	.1	*	.2	*	-.6	.1	*	.2	-.1	*	*	-.3
				d					i				
Standard deviation	.61	.59	.62	.61	.57	.59	.60	.61	.57	.61	.69	.54	.68
Standard error	.04	.05	.06	.10	.04	.15	.08	.05	.06	.05	.08	.05	.17

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES		
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	37	26	11	7	1	11	3	6	6	*	2	8	29
		7%	6%	20%	41%	1%	10%	4%	10%	5%	1%	7%	18%	6%
			a			d		d				l		
Same	(0)	128	110	17	6	11	33	21	15	26	4	12	12	115
		25%	24%	33%	31%	16%	31%	31%	26%	22%	15%	32%	29%	25%
			a			di		d				d		
Down	(-1)	35	32	4	-	*	8	7	4	6	3	7	-	35
		7%	7%	7%	-	1%	7%	10%	6%	5%	9%	19%	-	8%
						d	d	d	d	d	degh			
My business does not export outside the UK	304	283	21	5	58	53	37	33	80	22	16	22	282	
	60%	63%	40%	28%	82%	51%	55%	58%	67%	75%	43%	53%	61%	
		b			efghj				ej	ej				
Mean score	*	*	.2	.6	*	.1	-.1	.1	*	-.3	-.2	.4	*	
			a			j		j						
Standard deviation	.60	.59	.64	.52	.32	.61	.55	.64	.58	.60	.65	.50	.60	
Standard error	.04	.05	.07	.19	.08	.08	.11	.10	.10	.18	.10	.13	.04	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23	
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	37	21	16	9	27	2	7	30	20	17	18	18	1
		7%	8%	6%	18%	6%	4%	12%	7%	11%	5%	12%	5%	4%
					d					i		k		
Same	(0)	128	66	62	16	111	1	23	105	47	81	27	92	9
		25%	25%	25%	32%	26%	3%	42%	23%	26%	25%	18%	28%	35%
					e	e		g					j	
Down	(-1)	35	17	18	3	22	10	4	31	6	29	12	17	6
		7%	6%	7%	6%	5%	29%	7%	7%	3%	9%	8%	5%	24%
					cd					h				
My business does not export outside the UK		304	155	149	21	260	23	21	283	108	197	90	205	9
		60%	60%	61%	44%	62%	64%	39%	63%	60%	61%	61%	62%	38%
					c			f						
Mean score	*	*	*	.2	*	-.7	.1	*	.2	-.1	.1	*	-.3	
									i					
Standard deviation	.60	.61	.60	.63	.55	.71	.56	.61	.57	.60	.72	.53	.60	
Standard error	.04	.05	.06	.10	.04	.17	.07	.05	.06	.05	.08	.05	.15	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q2_SUM.** Excluding seasonality, how have the last three months compared to the previous three months in terms of:**SUMMARY TABLE**

Base: All exporters

	Total	Up	Same	Down	My business does not export outside the UK	Mean
Business export orders	200	37	128	35	-	*
	100%	18%	64%	18%	-	
Export sales	196	37	125	35	-	*
	100%	19%	64%	18%	-	

QES Q1 2017**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All exporters

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	*d	e	*f	g	h	*i	j	*k	l
Significance Level: 95%													
Unweighted Total	224	131	93	7	15	53	22	39	37	11	40	14	210
Weighted Total	196	164	32	13	11	53	26	25	40	8	20	19	178
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Up	(1)	37	27	10	2	1	12	4	8	6	-	2	34
		19%	16%	30%	19%	7%	23%	16%	33%	15%	-	11%	13%
			a					j					
Same	(0)	125	104	20	11	10	31	16	13	28	5	12	109
		64%	64%	64%	81%	89%	57%	61%	52%	69%	63%	61%	87%
Down	(-1)	35	33	2	-	*	10	6	4	6	3	5	35
		18%	20%	6%	-	3%	20%	23%	15%	15%	37%	28%	20%
			b										
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	*	.2	.2	*	*	-.1	.2	*	-.4	-.2	.1	*
			a					j					
Standard deviation	.61	.60	.56	.41	.34	.66	.64	.68	.56	.52	.61	.35	.63
Standard error	.04	.05	.06	.15	.09	.09	.14	.11	.09	.16	.10	.09	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q2_1. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Export sales**

Base: All exporters

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	*e	f	g	h	i	j	k	*l	
Unweighted Total	224	132	92	40	168	16	63	161	94	130	75	133	16	
Weighted Total	196	104	92	28	156	12	34	163	71	125	56	126	15	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	37	21	16	9	27	1	7	29	18	19	14	21	2
		19%	20%	17%	32%	17%	5%	21%	18%	25%	15%	25%	17%	10%
					d									
Same	(0)	125	67	57	16	105	3	22	103	47	78	29	88	7
		64%	65%	62%	59%	67%	26%	64%	63%	66%	62%	53%	70%	46%
												j		
Down	(-1)	35	15	19	2	24	9	5	30	7	28	12	16	7
		18%	15%	21%	9%	15%	69%	14%	18%	10%	22%	22%	13%	44%
										h				
My business does not export outside the UK		-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	.1	*	.2	*	-.6	.1	*	.2	-.1	*	*	-.3	
				d					i					
Standard deviation	.61	.59	.62	.61	.57	.59	.60	.61	.57	.61	.69	.54	.68	
Standard error	.04	.05	.06	.10	.04	.15	.08	.05	.06	.05	.08	.05	.17	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All exporters

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	*d	e	*f	g	h	*i	j	*k	l	
Significance Level: 95%														
Unweighted Total	226	135	91	7	16	52	24	37	36	11	43	15	211	
Weighted Total	200	168	31	13	12	52	30	24	39	8	22	20	180	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	37	26	11	7	1	11	3	6	6	*	2	8	29
		18%	16%	34%	57%	6%	21%	9%	25%	16%	4%	11%	38%	16%
			a											
Same	(0)	128	110	17	6	11	33	21	15	26	4	12	12	115
		64%	66%	55%	43%	91%	64%	69%	60%	67%	59%	55%	62%	64%
Down	(-1)	35	32	4	-	*	8	7	4	6	3	7	-	35
		18%	19%	11%	-	3%	15%	22%	15%	17%	37%	34%	-	20%
				e										
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	*	.2	.6	*	.1	-.1	.1	*	-.3	-.2	.4	*	
			a			j		j						
Standard deviation	.60	.59	.64	.52	.32	.61	.55	.64	.58	.60	.65	.50	.60	
Standard error	.04	.05	.07	.19	.08	.08	.11	.10	.10	.18	.10	.13	.04	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q2_2. Excluding seasonality, how have the last three months compared to the previous three months in terms of:****Business export orders**

Base: All exporters

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
Significance Level: 95%		a	b	c	d	*e	f	g	h	i	j	k	*l	
Unweighted Total	226	131	95	39	170	17	62	164	94	132	75	135	16	
Weighted Total	200	104	96	27	159	13	33	166	72	127	57	128	15	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Up	(1)	37	21	16	9	27	2	7	30	20	17	18	18	1
		18%	20%	16%	31%	17%	12%	20%	18%	28%	13%	31%	14%	6%
					d				i			k		
Same	(0)	128	66	62	16	111	1	23	105	47	81	27	92	9
		64%	63%	65%	57%	70%	9%	69%	63%	64%	64%	48%	72%	56%
												j		
Down	(-1)	35	17	18	3	22	10	4	31	6	29	12	17	6
		18%	16%	19%	11%	14%	79%	11%	19%	8%	23%	21%	14%	38%
										h				
My business does not export outside the UK	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mean score	*	*	*	.2	*	-.7	.1	*	.2	-.1	.1	*	-.3	
									i					
Standard deviation	.60	.61	.60	.63	.55	.71	.56	.61	.57	.60	.72	.53	.60	
Standard error	.04	.05	.06	.10	.04	.17	.07	.05	.06	.05	.08	.05	.15	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	49	34	15	6	4	17	5	4	5	5	3	9	39
	10%	7%	29%	34%	5%	17%	8%	7%	4%	16%	7%	22%	9%
			a			dgh				dh		l	
Stay the same	420	386	34	12	59	77	57	52	109	21	32	30	390
	83%	85%	65%	66%	85%	74%	85%	90%	91%	72%	86%	71%	84%
		b						ei	ei			k	
Fall	36	32	3	-	7	10	5	2	5	3	3	3	33
	7%	7%	7%	-	10%	10%	7%	3%	4%	12%	8%	7%	7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q3. How do you expect your workforce size to change over the next three months?**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	49	29	19	49	-	-	20	29	27	22	24	24	-
	10%	11%	8%	100%	-	-	36%	6%	15%	7%	17%	7%	-
			de	g				i		k			
Stay the same	420	216	204	-	420	-	30	389	147	272	112	292	16
	83%	83%	83%	-	100%	-	55%	87%	82%	84%	76%	88%	67%
			ce	f				j					
Fall	36	14	22	-	-	36	5	31	6	30	11	17	8
	7%	5%	9%	-	-	100%	9%	7%	3%	9%	7%	5%	33%
			cd	h									

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	55	33	22	1	7	10	10	9	9	3	5	6	49
	11%	7%	43%	7%	11%	9%	15%	15%	8%	9%	15%	14%	11%
			a										
No	449	419	30	17	63	94	57	49	110	27	32	36	413
	89%	93%	57%	93%	89%	91%	85%	85%	92%	91%	85%	86%	89%
		b											

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q4. Have you tried to recruit in the past three months?**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	55	29	26	20	30	5	55	-	34	21	19	33	2
	11%	11%	11%	40%	7%	14%	100%	-	19%	7%	13%	10%	9%
				de			g		i				
No	449	230	219	29	389	31	-	449	147	303	127	299	22
	89%	89%	89%	60%	93%	86%	-	100%	81%	93%	87%	90%	91%
				c	c		f		h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Significance Level: 95%													
Unweighted Total	98	27	71	1	14	19	11	17	15	7	14	9	89
Weighted Total	55	33	22	1	7	10	10	9	9	3	5	6	49
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full-time	36	17	18	-	7	6	4	6	6	2	3	5	31
	65%	52%	82%	-	100%	65%	40%	71%	61%	88%	59%	79%	63%
Part-time	17	11	7	1	*	3	4	3	3	1	2	1	16
	31%	32%	30%	100%	3%	32%	43%	37%	27%	20%	36%	21%	32%
Permanent	11	4	7	-	1	1	4	2	2	1	1	1	10
	20%	12%	31%	-	13%	10%	35%	26%	18%	28%	10%	10%	21%
Temporary	10	6	3	-	*	2	3	1	2	*	1	-	10
	17%	20%	14%	-	3%	16%	26%	17%	23%	16%	19%	-	20%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q5. Were the jobs...**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	*e	f	*g	h	i	j	k	*l	
Significance Level: 95%													
Unweighted Total	98	55	43	37	55	6	98	-	56	42	38	58	2
Weighted Total	55	29	26	20	30	5	55	-	34	21	19	33	2
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Full-time	36	20	15	13	19	3	36	-	24	11	13	23	*
	65%	70%	58%	68%	63%	62%	65%	-	72%	53%	65%	68%	11%
Part-time	17	8	9	6	9	2	17	-	11	6	8	7	2
	31%	29%	33%	30%	31%	38%	31%	-	32%	30%	41%	22%	89%
Permanent	11	7	4	7	3	*	11	-	5	6	4	7	*
	20%	25%	14%	36%	11%	7%	20%	-	15%	27%	20%	20%	11%
			d										
Temporary	10	6	4	3	7	-	10	-	2	7	2	8	-
	17%	20%	15%	15%	22%	-	17%	-	7%	34%	11%	23%	-
									h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Significance Level: 95%													
Unweighted Total	98	27	71	1	14	19	11	17	15	7	14	9	89
Weighted Total	55	33	22	1	7	10	10	9	9	3	5	6	49
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	26	13	13	-	4	7	5	2	4	1	3	3	22
	47%	39%	59%	-	53%	72%	48%	21%	42%	45%	52%	55%	46%
No	29	20	9	1	4	3	5	7	6	1	3	3	27
	53%	61%	41%	100%	47%	28%	52%	79%	58%	55%	48%	45%	54%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q6. Did you meet any difficulties in recruiting?**

Base: All who have tried to recruit in past three months

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	*e	f	*g	h	i	j	k	*l	
Significance Level: 95%													
Unweighted Total	98	55	43	37	55	6	98	-	56	42	38	58	2
Weighted Total	55	29	26	20	30	5	55	-	34	21	19	33	2
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Yes	26	12	14	11	12	3	26	-	15	10	11	14	*
	47%	41%	53%	57%	38%	62%	47%	-	46%	49%	59%	42%	11%
No	29	17	12	9	19	2	29	-	18	11	8	19	2
	53%	59%	47%	43%	62%	38%	53%	-	54%	51%	41%	58%	89%

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	*a	b	*c	*d	*e	*f	*g	*h	*i	*j	*k	l	
Significance Level: 95%													
Unweighted Total	53	10	43	-	10	14	5	4	9	4	7	7	46
Weighted Total	26	13	13	-	4	7	5	2	4	1	3	3	22
	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled manual/ technical	13	5	7	-	3	4	3	1	1	1	1	3	10
	50%	44%	56%	-	72%	62%	55%	31%	24%	55%	30%	86%	45%
Professional/ managerial	11	4	7	-	2	3	3	1	2	1	*	1	10
	43%	35%	51%	-	41%	44%	55%	82%	39%	45%	10%	36%	45%
Clerical	5	2	3	-	*	*	-	*	2	1	1	-	5
	18%	16%	20%	-	6%	5%	-	12%	52%	100%	21%	-	21%
Un/ semi-skilled	3	2	1	-	-	2	-	-	-	*	1	-	3
	13%	17%	10%	-	-	28%	-	-	-	28%	40%	-	15%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q7. In which category did you have difficulties?**

Base: All who had difficulties in recruiting

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	*a	*b	*c	*d	*e	f	*g	*h	*i	*j	*k	*l	
Significance Level: 95%													
Unweighted Total	53	25	28	22	26	5	53	-	29	24	24	28	1
Weighted Total	26	12	14	11	12	3	26	-	15	10	11	14	*
	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%
Skilled manual/ technical	13	5	8	6	5	3	13	-	9	4	4	8	*
	50%	42%	57%	51%	40%	85%	50%	-	61%	34%	38%	60%	100%
Professional/ managerial	11	5	6	7	4	*	11	-	6	5	4	7	*
	43%	45%	42%	61%	35%	15%	43%	-	37%	53%	31%	53%	100%
Clerical	5	1	4	3	2	*	5	-	3	2	3	2	-
	18%	10%	26%	25%	14%	11%	18%	-	17%	20%	25%	13%	-
Un/ semi-skilled	3	3	1	1	3	-	3	-	2	1	3	*	-
	13%	22%	6%	6%	25%	-	13%	-	14%	12%	28%	2%	-

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q8_SUM. How have your investment plans changed over the past three months?****SUMMARY TABLE**

Base: All respondents

	Total	Increased	Same	Decreased	Mean
Training	504	67	395	42	*
	100%	13%	78%	8%	
Plant and equipment	504	61	392	51	*
	100%	12%	78%	10%	

QES Q1 2017**Q8_1. How have your investment plans changed over the past three months?****Plant and equipment**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	*c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	61	50	11	5	10	13	5	6	16	3	3	12	49
		12%	11%	21%	28%	15%	13%	7%	10%	14%	9%	7%	27%	11%
			a									l		
Same	(0)	392	354	38	8	57	80	54	48	94	23	29	23	369
		78%	78%	73%	45%	81%	77%	81%	83%	78%	77%	76%	54%	80%
													k	
Decreased	(-1)	51	47	3	5	3	11	8	4	9	4	6	8	43
		10%	11%	6%	28%	4%	11%	12%	7%	8%	13%	17%	18%	9%
												d		
Mean score	*	*	.1	*	.1	*	-.1	*	.1	*	-.1	.1	*	
			a		j				j					
Standard deviation	.47	.47	.51	.76	.42	.49	.44	.42	.46	.48	.49	.68	.45	
Standard error	.02	.02	.04	.25	.05	.05	.07	.05	.05	.08	.06	.12	.02	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017

Q8_1. How have your investment plans changed over the past three months?

Plant and equipment

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1) 61	34	27	20	37	4	14	47	25	36	27	32	2
	12%	13%	11%	41%	9%	12%	26%	10%	14%	11%	18%	10%	8%
				de			g				k		
Same	(0) 392	207	185	27	351	14	35	357	143	249	104	274	14
	78%	80%	76%	56%	84%	40%	65%	79%	79%	77%	71%	82%	56%
				ce			f				j		
Decreased	(-1) 51	17	33	2	32	17	5	45	12	39	16	26	9
	10%	7%	14%	3%	8%	48%	10%	10%	7%	12%	11%	8%	36%
			a			cd							
Mean score	*	.1	*	.4	*	-.4	.2	*	.1	*	.1	*	-.3
		b		de	e		g						
Standard deviation	.47	.44	.49	.55	.40	.69	.58	.45	.45	.48	.54	.42	.61
Standard error	.02	.03	.03	.07	.02	.11	.06	.02	.03	.03	.04	.02	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased	(1)	67	50	17	6	11	11	13	5	15	4	2	14	53
		13%	11%	32%	34%	16%	10%	19%	8%	12%	13%	6%	32%	12%
			a				j					l		
Same	(0)	395	364	31	11	55	85	49	50	92	23	31	24	371
		78%	81%	60%	59%	78%	82%	74%	86%	77%	76%	82%	57%	80%
			b									k		
Decreased	(-1)	42	38	4	1	5	8	5	3	12	3	5	4	38
		8%	8%	8%	7%	6%	8%	7%	6%	10%	10%	12%	10%	8%
Mean score	*	*	.2	.3	.1	*	.1	*	*	*	-.1	.2	*	
			a		j		j					l		
Standard deviation		.46	.44	.59	.60	.47	.43	.50	.37	.48	.50	.43	.62	.44
Standard error		.02	.02	.05	.20	.06	.04	.07	.04	.05	.08	.05	.11	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q8_2. How have your investment plans changed over the past three months?****Training**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased	(1) 67	36	31	25	40	2	17	50	27	40	36	28	3
	13%	14%	13%	52%	10%	5%	31%	11%	15%	12%	24%	8%	12%
				de			g				k		
Same	(0) 395	206	189	23	355	17	34	361	145	250	97	281	17
	78%	80%	77%	48%	85%	47%	62%	80%	81%	77%	66%	84%	70%
					ce			f				j	
Decreased	(-1) 42	17	25	-	25	17	4	38	8	34	14	24	4
	8%	6%	10%	-	6%	49%	8%	8%	5%	10%	9%	7%	18%
					c	cd				h			
Mean score	*	.1	*	.5	*	-.4	.2	*	.1	*	.1	*	-.1
				de	e		g		i		k		
Standard deviation	.46	.45	.48	.50	.39	.59	.58	.44	.43	.48	.56	.40	.56
Standard error	.02	.03	.03	.06	.02	.10	.06	.02	.03	.03	.05	.02	.12

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q9_SUM. Over the next twelve months what do you think will happen to your...****SUMMARY TABLE**

Base: All respondents

	Total	Increase	Stay the same	Decrease	Mean
Turnover	504	181	220	103	.2
	100%	36%	44%	21%	
Profitability	504	170	201	132	.1
	100%	34%	40%	26%	

QES Q1 2017**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1) 181	160	21	10	31	41	17	17	43	11	10	20	161
	36%	35%	40%	55%	44%	39%	25%	30%	36%	38%	28%	48%	35%
Stay the same	(0) 220	195	24	7	27	41	34	30	54	10	17	17	203
	44%	43%	46%	38%	38%	39%	51%	52%	45%	34%	46%	39%	44%
Decrease	(-1) 103	96	7	1	13	22	16	10	22	8	10	5	98
	21%	21%	14%	7%	18%	21%	24%	18%	19%	28%	27%	13%	21%
		b											
Mean score	.2	.1	.3	.5	.3	.2	*	.1	.2	.1	*	.3	.1
Standard deviation	.74	.74	.69	.64	.75	.76	.71	.69	.72	.82	.75	.70	.74
Standard error	.03	.04	.06	.21	.09	.08	.11	.08	.07	.13	.09	.12	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q9_1. Over the next twelve months what do you think will happen to your...****Turnover**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1) 181	101	80	35	145	*	27	154	72	109	69	110	2
	36%	39%	32%	73%	35%	1%	49%	34%	40%	34%	47%	33%	9%
				de	e		g				k		
Stay the same	(0) 220	115	105	13	197	10	23	197	95	124	46	168	6
	44%	44%	43%	26%	47%	28%	42%	44%	53%	38%	31%	50%	24%
				ce					i			j	
Decrease	(-1) 103	43	61	1	77	26	5	98	12	91	32	55	16
	21%	17%	25%	1%	18%	71%	10%	22%	7%	28%	22%	16%	67%
		a			c	cd		f		h			
Mean score	.2	.2	.1	.7	.2	-.7	.4	.1	.3	.1	.2	.2	-.6
		b		de	e		g		i				
Standard deviation	.74	.71	.75	.48	.71	.48	.66	.74	.60	.78	.79	.68	.66
Standard error	.03	.04	.05	.06	.04	.08	.07	.04	.04	.04	.06	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
	a	b	c	d	e	f	g	h	i	j	k	l		
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increase	(1)	170	150	20	11	27	35	17	17	43	8	12	20	150
		34%	33%	39%	62%	39%	33%	25%	30%	36%	29%	31%	47%	33%
Stay the same	(0)	201	179	22	4	24	36	32	28	48	12	17	12	189
		40%	40%	42%	24%	34%	35%	48%	49%	40%	39%	44%	29%	41%
Decrease	(-1)	132	122	10	2	19	34	18	12	28	10	10	10	122
		26%	27%	19%	14%	27%	32%	27%	20%	24%	32%	25%	23%	26%
Mean score		.1	.1	.2	.5	.1	*	*	.1	.1	*	.1	.2	.1
Standard deviation		.77	.77	.74	.74	.81	.81	.73	.71	.77	.79	.76	.81	.77
Standard error		.03	.04	.06	.25	.10	.08	.11	.08	.08	.12	.09	.14	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q9_2. Over the next twelve months what do you think will happen to your...****Profitability**

Base: All respondents

Significance Level: 95%

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increase	(1) 170	95	75	35	135	1	22	148	71	99	62	106	2
	34%	37%	31%	73%	32%	2%	41%	33%	39%	31%	42%	32%	9%
				de	e				i		k		
Stay the same	(0) 201	108	94	11	185	6	24	177	88	114	39	158	4
	40%	42%	38%	23%	44%	16%	45%	39%	49%	35%	27%	47%	18%
				ce					i		j		
Decrease	(-1) 132	56	76	2	100	30	8	124	21	111	46	68	18
	26%	22%	31%	5%	24%	83%	15%	28%	12%	34%	31%	21%	73%
			a		c	cd		f		h	k		
Mean score	.1	.2	*	.7	.1	-.8	.3	.1	.3	*	.1	.1	-.6
		b		de	e		g		i				
Standard deviation	.77	.75	.79	.56	.74	.44	.70	.78	.66	.81	.85	.72	.65
Standard error	.03	.05	.05	.07	.04	.07	.07	.04	.05	.05	.07	.04	.14

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q10. Are you operating at...**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Full capacity	180	27	8	30	37	26	18	39	9	14	20	161	
	36%	51%	45%	42%	36%	39%	31%	32%	30%	36%	46%	35%	
		a											
Below full capacity	324	25	10	41	67	41	40	81	21	24	23	301	
	64%	49%	55%	58%	64%	61%	69%	68%	70%	64%	54%	65%	
		b											

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q1 2017**Q10. Are you operating at...**

Base: All respondents

Significance Level: 95%

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Full capacity	180	107	73	27	147	6	34	147	180	-	58	121	1
	36%	41%	30%	55%	35%	16%	61%	33%	100%	-	40%	36%	4%
		b	a	de	e		g	i					
Below full capacity	324	152	172	22	272	30	21	303	-	324	89	212	23
	64%	59%	70%	45%	65%	84%	39%	67%	-	100%	60%	64%	96%
		a			c	cd	f	h					

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	147	125	21	9	25	41	11	13	27	11	10	20	127
	29%	28%	41%	48%	35%	39%	17%	23%	23%	36%	27%	46%	28%
			a		f	fgh				f		l	
Stay the same	333	302	30	9	44	60	52	43	83	18	23	23	310
	66%	67%	58%	52%	63%	58%	77%	76%	70%	61%	61%	54%	67%
						e	e	ej					
Fall	24	24	1	-	1	4	4	1	9	1	5	-	24
	5%	5%	1%	-	2%	3%	6%	2%	8%	3%	12%	-	5%
		b								deg			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q11. Over the next three months do you expect the price of your goods/ services to:**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rise	147	78	68	24	112	11	19	127	58	89	147	-	-
	29%	30%	28%	50%	27%	30%	35%	28%	32%	27%	100%	-	-
			d							k			
Stay the same	333	171	162	24	292	17	33	299	121	212	-	333	-
	66%	66%	66%	50%	70%	47%	61%	67%	67%	65%	-	100%	-
			ce							j			
Fall	24	10	15	-	16	8	2	22	1	23	-	-	24
	5%	4%	6%	-	4%	22%	4%	5%	1%	7%	-	-	100%
			cd						h				

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Raw material prices	115	98	17	11	15	49	14	6	11	4	4	23	91
	23%	22%	32%	62%	21%	47%	20%	10%	10%	13%	12%	55%	20%
			a		h	dfghij						l	
Finance costs	95	75	20	4	15	28	19	8	11	5	5	13	82
	19%	17%	39%	24%	21%	27%	28%	13%	10%	16%	13%	30%	18%
			a		h	ghj	ghj						
Pay settlements	56	40	15	2	9	17	11	5	6	1	3	6	49
	11%	9%	29%	14%	13%	16%	17%	9%	5%	5%	8%	14%	11%
			a			h	h						
Other overheads	189	170	19	7	27	43	27	16	39	17	12	16	173
	38%	38%	37%	41%	39%	41%	41%	28%	33%	56%	31%	38%	37%
									ghj				
None of the above	178	169	9	1	23	12	22	28	64	10	18	6	173
	35%	37%	18%	7%	33%	11%	32%	48%	54%	32%	48%	14%	37%
		b		e	e	e	e	e	defi	e	e	k	k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q12. Is your business under any pressure to raise prices from any of the following?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Raw material prices	115	54	61	20	82	13	21	94	40	75	58	53	4
	23%	21%	25%	41%	20%	36%	38%	21%	22%	23%	40%	16%	17%
				d		d	g				k		
Finance costs	95	40	55	19	65	12	22	73	50	45	48	42	5
	19%	15%	22%	38%	15%	33%	40%	16%	28%	14%	33%	13%	22%
			a	d		d	g		i		k		
Pay settlements	56	28	28	12	34	10	15	41	22	33	23	25	7
	11%	11%	11%	25%	8%	27%	27%	9%	12%	10%	16%	8%	29%
				d		d	g				k		
Other overheads	189	97	92	20	154	15	16	174	63	126	78	101	10
	38%	38%	37%	42%	37%	41%	28%	39%	35%	39%	53%	30%	40%
											k		
None of the above	178	94	84	7	167	4	12	167	62	117	18	155	5
	35%	36%	34%	15%	40%	11%	21%	37%	34%	36%	13%	47%	21%
				ce			f				j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q13_SUM. Please indicate the extent to which the following have varied in the past 3 months.****SUMMARY TABLE**

Base: All respondents

	Total	Increased significantly	Increased slightly	Stayed the same	Decreased slightly	Decreased significantly		Net: Increased	Net: Decreased	Mean
Cost of fuel	504 100%	51 10%	199 39%	242 48%	12 2%	1 *		250 50%	12 2%	.6
Cost of my business's energy	504 100%	22 4%	172 34%	293 58%	17 3%	- -		194 38%	17 3%	.4
Cost of raw materials (sourced domestically)	504 100%	24 5%	126 25%	346 69%	7 1%	1 *		150 30%	8 2%	.3
Cost of raw materials (sourced internationally)	504 100%	57 11%	80 16%	359 71%	6 1%	2 *		137 27%	8 2%	.4
Pressure from employees to increase wages	504 100%	12 2%	89 18%	395 78%	5 1%	3 1%		101 20%	8 1%	.2
Cost of borrowing	504 100%	9 2%	58 11%	410 81%	19 4%	9 2%		67 13%	27 5%	.1

QES Q1 2017**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	12 2%	8 2%	5 9% a	1 7%	2 3%	2 2%	4 6%	2 3%	* *	- -	2 5% h	3 7%	9 2%
Increased slightly	(1)	89 18%	66 15%	23 43% a	5 28%	12 17%	23 22%	13 19%	8 14%	17 14%	6 19%	6 16%	9 21%	80 17%
Stayed the same	(0)	395 78%	370 82% b	25 48%	12 66%	55 78%	76 73%	50 75%	48 83%	102 86% e	23 77%	28 75%	29 69%	366 79%
Decreased slightly	(-1)	5 1%	5 1%	* *	- -	1 2%	2 2%	- -	- -	* *	1 3%	1 2%	1 3%	3 1%
Decreased significantly	(-2)	3 1%	3 1%	- -	- -	- -	2 2%	- -	- -	- -	- -	1 3%	- -	3 1%
NETS														
Net: Increased		101 20%	74 16%	27 52% a	6 34%	14 20%	25 24%	17 25%	10 17%	17 14%	6 19%	8 21%	12 28%	89 19%
Net: Decreased		8 1%	7 2%	* *	- -	1 2%	3 3%	- -	- -	* *	1 3%	2 5% h	1 3%	6 1%
Mean score		.2	.2	.6 a	.4	.2	.2	.3 h	.2	.1	.2	.2	.3	.2

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

Significance Level: 95%

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Standard deviation	.51	.48	.65	.63	.50	.57	.58	.48	.36	.45	.68	.66	.50
Standard error	.02	.03	.05	.21	.06	.06	.09	.05	.04	.07	.08	.11	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_1. Please indicate the extent to which the following have varied in the past 3 months.****Pressure from employees to increase wages**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	12	5	7	2	7	3	10	5	8	5	4	3
		2%	2%	3%	5%	2%	8%	5%	2%	3%	2%	1%	13%
						d							
Increased slightly	(1)	89	42	47	13	63	13	24	34	55	39	41	9
		18%	16%	19%	27%	15%	36%	44%	19%	17%	27%	12%	38%
					d	d	g				k		
Stayed the same	(0)	395	207	188	32	346	17	28	141	254	101	284	10
		78%	80%	77%	65%	83%	48%	51%	78%	78%	68%	85%	42%
					ce	ce	f				j		
Decreased slightly	(-1)	5	3	2	2	2	2	*	-	5	-	3	2
		1%	1%	1%	3%	*	4%	*	-	1%	-	1%	7%
					d	d	d						
Decreased significantly	(-2)	3	2	1	-	1	2	-	1	2	2	1	-
		1%	1%	*	-	*	4%	-	*	1%	1%	*	-
						d							
NETS													
Net: Increased	101	47	54	15	70	16	27	75	39	63	44	45	12
	20%	18%	22%	32%	17%	44%	49%	17%	21%	19%	30%	14%	50%
				d	d	d	g				k		
Net: Decreased	8	5	3	2	3	3	*	7	1	7	2	4	2
	1%	2%	1%	3%	1%	9%	*	2%	*	2%	1%	1%	7%
				d	d	d							
Mean score	.2	.2	.2	.3	.2	.4	.5	.2	.2	.2	.3	.1	.6
				d	d	d	g				k		
Standard deviation	.51	.50	.52	.62	.45	.88	.60	.49	.50	.52	.61	.42	.82
Standard error	.02	.03	.03	.08	.02	.14	.06	.02	.04	.03	.05	.02	.17

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	9	5	5	1	2	2	*	-	2	-	2	3	6
		2%	1%	9%	7%	4%	1%	1%	-	1%	-	5%	7%	1%
			a									l		
Increased slightly	(1)	58	47	10	5	9	19	6	4	10	3	2	11	47
		11%	11%	20%	28%	13%	18%	9%	8%	8%	10%	5%	26%	10%
			a				hj						l	
Stayed the same	(0)	410	374	36	12	53	74	58	50	105	27	31	29	381
		81%	83%	69%	66%	75%	71%	87%	87%	88%	90%	82%	67%	83%
			b				e	e	de	e		k		
Decreased slightly	(-1)	19	17	1	-	2	7	2	3	3	-	2	-	19
		4%	4%	2%	-	2%	7%	3%	5%	3%	-	5%	-	4%
Decreased significantly	(-2)	9	9	*	-	4	3	-	-	*	-	1	-	9
		2%	2%	*	-	6%	3%	-	-	*	-	3%	-	2%
						gh								
NETS														
Net: Increased	67	52	15	6	11	20	7	4	11	3	4	14	53	
	13%	12%	29%	34%	16%	19%	10%	8%	9%	10%	10%	33%	12%	
			a			g						l		
Net: Decreased	27	26	2	-	6	10	2	3	4	-	3	-	27	
	5%	6%	3%	-	8%	10%	3%	5%	3%	-	8%	-	6%	
						i								

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

Significance Level: 95%

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Mean score	.1	*	.3	.4	.1	.1	.1	*	.1	.1	*	.4	.1
		a										l	
Standard deviation	.54	.51	.69	.63	.73	.65	.38	.37	.41	.31	.65	.62	.52
Standard error	.02	.03	.06	.21	.09	.07	.06	.04	.04	.05	.08	.11	.02

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_2. Please indicate the extent to which the following have varied in the past 3 months.****Cost of borrowing**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	9	5	4	3	5	1	8	4	5	5	2	3
		2%	2%	2%	6%	1%	4%	2%	2%	2%	3%	*	11%
					d						k		
Increased slightly	(1)	58	21	37	7	44	6	47	26	32	29	24	4
		11%	8%	15%	15%	10%	18%	20%	14%	10%	20%	7%	18%
					a			g			k		
Stayed the same	(0)	410	220	190	35	351	24	368	144	266	102	293	15
		81%	85%	77%	72%	84%	68%	75%	80%	82%	69%	88%	61%
					b	ce						j	
Decreased slightly	(-1)	19	6	13	3	14	1	17	4	14	5	11	2
		4%	2%	5%	7%	3%	2%	3%	2%	4%	4%	3%	10%
Decreased significantly	(-2)	9	7	2	-	6	3	9	2	7	5	3	-
		2%	3%	1%	-	1%	9%	-	1%	2%	4%	1%	-
						cd					k		
NETS													
Net: Increased	67	26	41	10	49	8	12	55	30	37	34	26	7
	13%	10%	17%	21%	12%	22%	21%	12%	17%	11%	23%	8%	29%
				d	a	g					k		
Net: Decreased	27	13	15	3	20	4	2	25	6	21	11	14	2
	5%	5%	6%	7%	5%	11%	3%	6%	4%	6%	7%	4%	10%
Mean score	.1	*	.1	.2	.1	.1	.2	.1	.1	*	.2	*	.3
							g				k		
Standard deviation	.54	.53	.54	.65	.49	.85	.52	.54	.54	.54	.71	.40	.81
Standard error	.02	.03	.04	.08	.02	.14	.05	.03	.04	.03	.06	.02	.17

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	22 4%	16 4%	6 11% a	1 7%	4 5%	5 5%	4 6%	4 6%	2 2%	1 4%	1 4%	2 4%	21 4%
Increased slightly	(1)	172 34%	151 34%	21 39%	7 41%	21 30%	40 38%	28 42%	16 28%	37 31%	10 34%	12 31%	17 41%	155 33%
Stayed the same	(0)	293 58%	268 59% b	25 47%	9 52%	40 57%	56 53%	34 51%	34 59%	77 65%	18 62%	24 63%	23 55%	270 58%
Decreased slightly	(-1)	17 3%	16 4%	1 2%	- -	6 8%	4 3%	* 1%	4 6%	3 2%	- -	1 2%	* 1%	17 4%
Decreased significantly	(-2)	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
NETS														
Net: Increased	194 38%	167 37%	27 51% a	9 48%	24 35%	45 43%	32 48%	20 34%	39 33%	11 38%	13 35%	19 45%	175 38%	
Net: Decreased	17 3%	16 4%	1 2%	- -	6 8%	4 3%	* 1%	4 6%	3 2%	- -	1 2%	* 1%	17 4%	
Mean score	.4	.4	.6 a	.5	.3	.5	.5 h	.3	.3	.4	.4	.5	.4	
Standard deviation	.63	.61	.72	.64	.70	.65	.62	.70	.55	.58	.59	.59	.63	
Standard error	.03	.03	.06	.21	.09	.07	.09	.08	.06	.09	.07	.10	.03	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_3. Please indicate the extent to which the following have varied in the past 3 months.****Cost of my business's energy**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	22 4%	11 4%	11 5%	5 10% d	15 3%	3 8%	5 10% g	17 4%	10 6%	12 4%	13 9% k	6 2%	3 13%
Increased slightly (1)	172 34%	71 28%	101 41% a	14 29% d	139 33%	19 53% cd	18 32%	154 34%	46 26%	126 39% h	67 46% k	96 29%	9 37%
Stayed the same (0)	293 58%	165 64% b	128 52%	29 60% e	252 60% e	12 33%	32 58%	261 58%	121 67% i	172 53%	66 45%	217 65% j	11 45%
Decreased slightly (-1)	17 3%	12 5%	5 2%	1 1%	14 3%	2 6%	* *	17 4%	3 2%	14 4%	1 1%	14 4%	2 6%
Decreased significantly (-2)	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
NETS													
Net: Increased	194 38%	82 32%	112 46% a	19 38%	154 37%	22 60% cd	23 42%	171 38%	56 31%	138 43% h	80 54% k	102 31%	12 49%
Net: Decreased	17 3%	12 5%	5 2%	1 1%	14 3%	2 6%	* *	17 4%	3 2%	14 4%	1 1%	14 4%	2 6%
Mean score	.4	.3	.5 a	.5 d	.4	.6 d	.5	.4	.4	.4	.6 k	.3	.6
Standard deviation	.63	.63	.62	.69	.61	.73	.68	.62	.62	.64	.66	.57	.81
Standard error	.03	.04	.04	.09	.03	.12	.07	.03	.04	.04	.05	.03	.17

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2) 51 10%	43 10%	8 15%	2 14%	9 13%	14 14%	2 3%	3 6%	15 13%	2 7%	3 7%	7 17%	44 9%
Increased slightly	(1) 199 39%	180 40%	19 36%	14 76%	29 41%	53 51% hj	25 37%	22 38%	33 27%	11 37%	13 34%	22 52%	177 38%
Stayed the same	(0) 242 48%	218 48%	24 46%	2 11%	32 46%	34 33%	36 54% e	31 54% e	69 57% e	16 53% e	22 57% e	13 31%	229 50% k
Decreased slightly	(-1) 12 2%	10 2%	2 3%	- -	- -	3 3%	4 6%	1 2%	3 2%	1 3%	* 1%	- -	12 3%
Decreased significantly	(-2) 1 *	1 *	- -	- -	- -	- -	- -	- -	- -	- -	1 2%	- -	1 *
NETS													
Net: Increased	250 50%	223 49%	27 51%	16 89%	38 54%	67 64% fghij	27 40%	25 44%	48 40%	13 44%	15 41%	29 69% l	220 48%
Net: Decreased	12 2%	11 2%	2 3%	- -	- -	3 3%	4 6%	1 2%	3 2%	1 3%	1 2%	- -	12 3%
Mean score	.6	.6	.6	1.0	.7	.7 f fghij	.4	.5	.5	.5	.4	.9 l	.5
Standard deviation	.71	.70	.78	.51	.70	.72	.65	.64	.75	.69	.71	.69	.71
Standard error	.03	.04	.06	.17	.09	.08	.10	.07	.07	.11	.08	.12	.03

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

QES Q1 2017**Q13_4. Please indicate the extent to which the following have varied in the past 3 months.****Cost of fuel**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2) 51	23	28	5	38	8	5	46	20	31	28	20	3
	10%	9%	11%	10%	9%	23%	9%	10%	11%	10%	19%	6%	13%
						d					k		
Increased slightly	(1) 199	84	115	16	168	15	21	178	54	145	73	119	7
	39%	32%	47%	32%	40%	43%	38%	40%	30%	45%	50%	36%	29%
			a							h	k		
Stayed the same	(0) 242	144	97	26	205	10	27	215	102	140	42	187	13
	48%	56%	40%	54%	49%	29%	49%	48%	57%	43%	29%	56%	54%
		b		e	e				i			j	
Decreased slightly	(-1) 12	7	5	2	8	2	2	10	4	8	4	7	1
	2%	3%	2%	4%	2%	4%	4%	2%	2%	2%	2%	2%	4%
Decreased significantly	(-2) 1	1	-	-	1	-	-	1	1	-	1	-	-
	*	*	-	-	*	-	-	*	*	-	*	-	-
NETS													
Net: Increased	250	107	143	21	205	24	26	224	74	176	101	139	10
	50%	41%	58%	43%	49%	66%	47%	50%	41%	54%	69%	42%	42%
			a			cd				h	k		
Net: Decreased	12	8	5	2	9	2	2	10	5	8	4	7	1
	2%	3%	2%	4%	2%	4%	4%	2%	3%	2%	3%	2%	4%
Mean score	.6	.5	.7	.5	.6	.9	.5	.6	.5	.6	.8	.5	.5
		a				cd					k		
Standard deviation	.71	.70	.70	.74	.69	.84	.72	.71	.73	.69	.77	.64	.78
Standard error	.03	.04	.05	.09	.03	.14	.07	.04	.05	.04	.06	.04	.16

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

	Total	BUSINESS SIZE		INDUSTRY								MANUFACTURING/SERVICES	
		0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
		a	b	*c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2)	24	5	1	3	10	1	-	5	2	1	4	19
		5%	10%	7%	4%	10%	1%	-	4%	6%	4%	10%	4%
			a			g				g			
Increased slightly	(1)	126	16	10	16	40	16	12	20	5	6	18	109
		25%	31%	55%	23%	39%	23%	21%	17%	18%	17%	41%	24%
						dghij						l	
Stayed the same	(0)	346	30	7	50	52	48	44	93	23	29	20	326
		69%	57%	38%	72%	50%	72%	77%	78%	76%	76%	48%	71%
			b		e		e	e	e	e	e		k
Decreased slightly	(-1)	7	1	-	-	2	2	-	1	-	1	-	7
		1%	1%	-	-	2%	4%	-	1%	-	3%	-	1%
Decreased significantly	(-2)	1	-	-	-	-	-	1	-	-	-	-	1
		*	-	-	-	-	-	2%	-	-	-	-	*
NETS													
Net: Increased	150	128	22	11	20	51	16	12	25	7	8	22	128
	30%	28%	42%	62%	28%	49%	24%	21%	21%	24%	21%	52%	28%
			a			dghij						l	
Net: Decreased	8	7	1	-	-	2	2	1	1	-	1	-	8
	2%	2%	1%	-	-	2%	4%	2%	1%	-	3%	-	2%
Mean score	.3	.3	.5	.7	.3	.6	.2	.2	.2	.3	.2	.6	.3
			a			dghij						l	
Standard deviation	.59	.58	.70	.61	.56	.69	.52	.50	.54	.59	.56	.67	.58

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

Significance Level: 95%

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
Standard error	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
	.03	.03	.06	.20	.07	.07	.08	.06	.05	.09	.07	.12	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_5. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced domestically)**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly	(2) 24 5%	15 6%	9 4%	6 12% d	7 2%	11 31% cd	5 8%	19 4%	12 7%	12 4%	19 13% k	1 *	4 15%
Increased slightly	(1) 126 25%	51 20%	75 31% a	19 39% de	101 24%	7 18%	17 31%	109 24%	39 22%	87 27%	68 46% k	54 16%	4 17%
Stayed the same	(0) 346 69%	189 73% b	157 64%	23 47%	307 73% ce	16 45%	32 59%	314 70% f	127 70%	219 68%	60 41%	270 81% j	16 66%
Decreased slightly	(-1) 7 1%	3 1%	4 1%	* 1%	4 1%	2 6% d	* *	7 1%	3 1%	4 1%	1 *	6 2%	1 2%
Decreased significantly	(-2) 1 *	- -	1 *	- -	1 *	- -	1 2% g	- -	- -	1 *	- -	1 *	- -
NETS													
Net: Increased	150 30%	66 26%	84 34% a	25 52% d	107 26%	18 49% d	22 39% g	128 29%	51 28%	99 31%	86 59% k	56 17%	8 32%
Net: Decreased	8 2%	3 1%	4 2%	* 1%	5 1%	2 6% d	1 2%	7 1%	3 1%	5 2%	1 *	7 2%	1 2%
Mean score	.3	.3	.4	.6 d	.3	.7 d	.4	.3	.3	.3	.7 k	.1	.4
Standard deviation	.59	.60	.59	.71	.51	.98	.73	.58	.62	.58	.69	.43	.78
Standard error	.03	.04	.04	.09	.03	.16	.07	.03	.04	.03	.05	.02	.16

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES		
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
		a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470	
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Increased significantly	(2)	57	47	10	7	6	19	4	3	10	4	3	14	44
		11%	10%	20%	41%	9%	18%	6%	6%	8%	13%	7%	32%	9%
			a			ghj						l		
Increased slightly	(1)	80	65	16	5	12	24	11	4	17	3	4	11	69
		16%	14%	30%	28%	17%	23%	16%	6%	14%	8%	12%	27%	15%
			a			g	gi							
Stayed the same	(0)	359	334	25	6	52	58	50	49	92	23	30	17	341
		71%	74%	48%	31%	74%	55%	74%	85%	77%	78%	79%	41%	74%
			b			e	e	e	e	e	e	e	k	
Decreased slightly	(-1)	6	5	1	-	-	2	2	1	-	-	1	-	6
		1%	1%	1%	-	-	2%	3%	3%	-	-	2%	-	1%
Decreased significantly	(-2)	2	2	1	-	-	2	*	-	-	-	-	-	2
		*	*	1%	-	-	2%	1%	-	-	-	-	-	*
NETS														
Net: Increased	137	111	26	12	19	43	15	7	27	7	7	25	112	
	27%	25%	50%	69%	26%	42%	23%	12%	23%	22%	19%	59%	24%	
			a		g	fghj						l		
Net: Decreased	8	7	1	-	-	3	2	1	-	-	1	-	8	
	2%	1%	2%	-	-	3%	4%	3%	-	-	2%	-	2%	
Mean score	.4	.3	.7	1.1	.4	.5	.2	.2	.3	.4	.3	.9	.3	
			a		g	fghj						l		
Standard deviation	.71	.69	.86	.87	.65	.87	.64	.55	.62	.72	.62	.86	.68	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

Significance Level: 95%

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
Standard error	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
	.03	.04	.07	.29	.08	.09	.10	.06	.06	.11	.07	.15	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q13_6. Please indicate the extent to which the following have varied in the past 3 months.****Cost of raw materials (sourced internationally)**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased significantly (2)	57 11%	26 10%	31 13%	9 18% d	38 9%	10 28% d	8 14%	50 11%	18 10%	39 12%	38 26% k	15 5%	4 15%
Increased slightly (1)	80 16%	36 14%	44 18%	11 22%	66 16%	3 8%	14 26% g	66 15%	29 16%	51 16%	35 24% k	38 11%	7 31%
Stayed the same (0)	359 71%	194 75% b	164 67%	28 58%	310 74% ce	21 57%	31 57%	328 73% f	130 72%	229 71%	72 49%	274 82% j	13 52%
Decreased slightly (-1)	6 1%	1 *	5 2% a	- -	5 1%	1 2%	1 3%	4 1%	2 1%	4 1%	- -	5 2%	1 2%
Decreased significantly (-2)	2 *	2 1%	* *	* 1%	* *	2 4% d	* *	2 *	1 *	2 *	2 1%	1 *	- -
NETS													
Net: Increased	137 27%	62 24%	75 31%	20 41% d	105 25%	13 37%	22 40% g	115 26%	48 27%	90 28%	73 50% k	53 16%	11 45%
Net: Decreased	8 2%	2 1%	5 2%	* 1%	5 1%	2 6% d	2 3%	6 1%	3 1%	5 2%	2 1%	6 2%	1 2%
Mean score	.4	.3	.4	.6 d	.3	.5	.5	.3	.3	.4	.7 k	.2	.6
Standard deviation	.71	.68	.74	.83	.66	1.07	.79	.70	.69	.73	.89	.54	.78
Standard error	.03	.04	.05	.10	.03	.18	.08	.03	.05	.04	.07	.03	.16

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Inflation	184	163	21	11	22	44	29	23	36	8	11	19	165
	37%	36%	39%	62%	31%	42%	43%	40%	30%	26%	28%	45%	36%
Exchange rates	170	144	26	13	19	41	29	16	28	9	14	23	147
	34%	32%	50%	72%	27%	39%	44%	27%	24%	32%	38%	54%	32%
			a			h	h				h	l	
Competition	154	137	17	6	18	31	27	14	40	6	12	13	141
	31%	30%	32%	34%	26%	29%	40%	24%	33%	21%	33%	31%	31%
Business rates	130	108	22	4	21	36	19	11	25	8	7	13	117
	26%	24%	41%	21%	30%	34%	28%	18%	21%	28%	20%	31%	25%
			a			ghj							
Interest rates	100	90	9	1	19	22	12	11	24	6	3	9	91
	20%	20%	18%	7%	27%	21%	18%	19%	20%	22%	9%	21%	20%
					j	j			j				
Corporate Taxation	81	70	11	2	15	15	8	6	27	3	5	7	74
	16%	15%	21%	14%	22%	14%	12%	10%	22%	10%	12%	16%	16%
					g				g				
None of the above	59	56	3	-	7	4	8	7	19	6	7	1	57
	12%	12%	5%	-	10%	4%	12%	12%	16%	19%	19%	3%	12%
		b					e	e	e	e			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q14. Which of the following are more of a concern to your business than they were three months ago?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Inflation	184	87	97	23	147	14	21	163	64	120	75	98	11
	37%	34%	39%	48%	35%	39%	38%	36%	35%	37%	51%	29%	46%
				d							k		
Exchange rates	170	87	83	19	130	21	23	147	61	109	70	87	14
	34%	34%	34%	39%	31%	60%	42%	33%	34%	34%	47%	26%	55%
						cd					k		
Competition	154	76	78	20	125	9	15	139	43	111	50	94	10
	31%	29%	32%	42%	30%	25%	27%	31%	24%	34%	34%	28%	41%
										h			
Business rates	130	71	58	18	96	15	26	104	53	77	55	71	4
	26%	28%	24%	37%	23%	43%	47%	23%	29%	24%	38%	21%	16%
				d		d	g				k		
Interest rates	100	54	45	13	79	7	12	88	45	54	52	46	2
	20%	21%	18%	26%	19%	21%	21%	20%	25%	17%	35%	14%	9%
									i		k		
Corporate Taxation	81	44	36	14	56	11	14	66	32	48	31	46	4
	16%	17%	15%	29%	13%	30%	26%	15%	18%	15%	21%	14%	18%
				d		d	g				k		
None of the above	59	27	32	4	54	2	2	57	25	34	4	53	2
	12%	10%	13%	7%	13%	4%	3%	13%	14%	11%	3%	16%	8%
							f				j		

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q15_SUM. What do you expect to happen to the following economic indicators over the next twelve months?****SUMMARY TABLE**

Base: All respondents

	Total	Improve	Stay the same	Worsen	Mean
UK economic growth	504	152	161	191	-.1
	100%	30%	32%	38%	
Economic prospects for London	504	139	215	150	*
	100%	28%	43%	30%	
Economic prospects for your company	504	132	241	131	*
	100%	26%	48%	26%	

QES Q1 2017**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 152	136	16	15	20	32	18	20	36	5	5	20	132
	30%	30%	31%	83%	29%	31%	27%	35%	30%	18%	14%	48%	29%
				j	j	j	j	j	j	j	j	l	
Stay the same	(0) 161	141	20	1	28	33	19	22	37	10	12	12	149
	32%	31%	39%	4%	41%	32%	28%	38%	31%	33%	31%	29%	32%
Worsen	(-1) 191	175	16	2	22	39	30	15	47	14	21	10	181
	38%	39%	30%	14%	31%	37%	45%	27%	39%	49%	55%	23%	39%
							g		g		degh		
Mean score	-.1	-.1	*	.7	*	-.1	-.2	.1	-.1	-.3	-.4	.3	-.1
					j	j		ij	j			l	
Standard deviation	.82	.83	.79	.72	.78	.83	.84	.79	.83	.77	.73	.82	.82
Standard error	.04	.04	.06	.24	.09	.09	.12	.09	.08	.12	.09	.14	.04

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q15_1. What do you expect to happen to the following economic indicators over the next twelve months?****UK economic growth**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 152	72	80	22	127	4	12	140	54	98	46	105	2
	30%	28%	33%	45%	30%	11%	22%	31%	30%	30%	31%	31%	8%
				de	e								
Stay the same	(0) 161	89	72	13	140	8	24	137	67	94	43	116	3
	32%	34%	29%	27%	33%	22%	44%	31%	37%	29%	29%	35%	12%
							g						
Worsen	(-1) 191	98	93	14	153	24	19	172	59	132	59	112	20
	38%	38%	38%	28%	36%	68%	34%	38%	33%	41%	40%	34%	80%
						cd							
Mean score	-1	-1	-1	.2	-.1	-.6	-.1	-.1	*	-.1	-.1	*	-.7
				de	e								
Standard deviation	.82	.81	.84	.84	.81	.69	.75	.83	.79	.84	.84	.81	.61
Standard error	.04	.05	.06	.10	.04	.11	.08	.04	.06	.05	.07	.04	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 139	123	17	15	23	24	13	16	33	7	8	25	115
	28%	27%	32%	83%	33%	23%	19%	29%	28%	24%	20%	58%	25%
Stay the same	(0) 215	193	22	1	27	56	32	27	47	12	13	8	207
	43%	43%	42%	4%	39%	54%	48%	47%	39%	40%	34%	19%	45%
						hj							k
Worsen	(-1) 150	136	14	2	20	24	22	14	39	11	17	10	140
	30%	30%	26%	14%	28%	23%	33%	25%	33%	36%	45%	23%	30%
											deg		
Mean score	*	*	.1	.7	*	*	-.1	*	*	-.1	-.3	.3	-.1
					j	j		j				l	
Standard deviation	.76	.76	.76	.72	.79	.68	.71	.74	.78	.78	.78	.84	.74
Standard error	.03	.04	.06	.24	.10	.07	.11	.08	.08	.12	.09	.14	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q15_5. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for London**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES		
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
		a	b	c	d	e	f	g	h	i	j	k	l
Significance Level: 95%													
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 139	65	74	25	109	5	17	122	54	86	54	83	2
	28%	25%	30%	51%	26%	14%	32%	27%	30%	26%	37%	25%	8%
				de							k		
Stay the same	(0) 215	112	103	18	189	8	27	188	87	128	44	166	5
	43%	43%	42%	36%	45%	23%	49%	42%	48%	40%	30%	50%	22%
				e							j		
Worsen	(-1) 150	81	68	6	121	22	11	139	40	110	49	84	17
	30%	31%	28%	12%	29%	63%	20%	31%	22%	34%	33%	25%	70%
				c	cd			f		h			
Mean score	*	-.1	*	.4	*	-.5	.1	*	.1	-.1	*	*	-.6
				de	e				i				
Standard deviation	.76	.75	.76	.70	.74	.74	.71	.76	.72	.78	.84	.71	.63
Standard error	.03	.05	.05	.09	.04	.12	.07	.04	.05	.04	.07	.04	.13

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	BUSINESS SIZE			INDUSTRY								MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Improve	(1) 132	115	17	15	17	24	11	17	32	6	10	20	112
	26%	25%	32%	83%	24%	23%	16%	29%	27%	21%	25%	46%	24%
Stay the same	(0) 241	218	23	1	43	49	32	32	53	14	17	19	222
	48%	48%	44%	4%	62%	47%	48%	55%	44%	47%	46%	44%	48%
					h								
Worsen	(-1) 131	119	12	2	10	31	24	9	35	10	11	4	127
	26%	26%	24%	14%	14%	30%	36%	15%	29%	32%	29%	10%	28%
						dg	dg		dg	dg	dg		k
Mean score	*	*	.1	.7	.1	-.1	-.2	.1	*	-.1	*	.4	*
					f			f				l	
Standard deviation	.72	.72	.75	.72	.61	.73	.70	.66	.75	.73	.75	.66	.72
Standard error	.03	.04	.06	.24	.08	.08	.10	.07	.08	.11	.09	.11	.03

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q15_6. What do you expect to happen to the following economic indicators over the next twelve months?****Economic prospects for your company**

Base: All respondents

	Total	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
		Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall	
		a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%														
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23	
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Improve	(1)	132	72	60	30	101	2	17	115	52	80	53	79	*
		26%	28%	25%	61%	24%	4%	31%	26%	29%	25%	36%	24%	2%
					de	e						k		
Stay the same	(0)	241	120	121	12	221	7	27	213	98	142	52	183	5
		48%	46%	49%	25%	53%	19%	50%	47%	55%	44%	35%	55%	22%
						ce				i			j	
Worsen	(-1)	131	67	64	6	98	27	11	121	30	101	42	71	19
		26%	26%	26%	13%	23%	76%	19%	27%	17%	31%	29%	21%	76%
						cd				h				
Mean score	*	*	*	.5	*	-.7	.1	*	.1	-.1	.1	*	-.7	
				de	e				i					
Standard deviation	.72	.73	.71	.72	.69	.55	.70	.73	.66	.75	.80	.67	.48	
Standard error	.03	.04	.05	.09	.03	.09	.07	.04	.05	.04	.06	.04	.10	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l

QES Q1 2017

Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	Total	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services
	a	b	*c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	122	97	25	7	15	21	23	13	23	13	7	14	108
	24%	21%	49%	38%	22%	21%	35%	23%	19%	42%	17%	34%	23%
			a				hj			deghj			
Employing new staff from the UK workforce	39	21	18	1	5	8	8	6	6	3	3	4	35
	8%	5%	33%	7%	7%	7%	12%	10%	5%	9%	7%	8%	8%
			a										
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	21	12	8	1	2	7	3	2	3	1	3	3	18
	4%	3%	16%	7%	2%	7%	4%	3%	2%	2%	7%	6%	4%
			a										
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	11	5	6	1	2	1	3	2	2	-	1	3	8
	2%	1%	12%	7%	3%	1%	4%	3%	1%	-	2%	7%	2%
			a										
Employing apprentice(s)	15	6	9	1	3	4	2	1	2	2	*	4	12
	3%	1%	17%	7%	4%	4%	3%	2%	2%	5%	1%	8%	3%
			a									l	
Employing work experience students or interns	28	20	8	1	2	8	8	1	4	1	1	3	25
	5%	4%	15%	7%	3%	8%	12%	2%	3%	5%	4%	7%	5%
			a				dgh						

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?**

Base: All respondents

	BUSINESS SIZE		INDUSTRY									MANUFACTURING/SERVICES	
	0-9	10+	Agriculture, forestry & fishing / production	Construction / property	Motor trades / wholesale / retail / transport & storage / accommodation & food services	Information & communication	Finance & insurance / business administration and support	Professional, scientific & technical	Public administration and defence / education / health	Arts, entertainment, recreation and other services	Manufacturing	Services	
Total	a	b	c	d	e	f	g	h	i	j	k	l	
Significance Level: 95%													
Unweighted Total	504	355	149	9	67	92	45	79	99	41	72	34	470
Weighted Total	504	452	52	18	70	104	67	57	119	30	38	42	462
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of the above	340	326	14	11	50	69	37	40	91	15	27	25	315
	68%	72%	27%	62%	71%	66%	55%	70%	76%	51%	71%	59%	68%
		b		i		i		fi		i			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

QES Q1 2017**Q16. Over the last three months, which of the following methods, if any, have you used to acquire new skills for your business?**

Base: All respondents

	LOCATION		EXPECTED CHANGES IN WORKFORCE SIZE			PAST RECRUITMENT		CAPACITY		EXPECTED PRICES			
	Total	Inner London	Outer London	Increase	Stay the same	Fall	Tried to recruit	Did not try to recruit	Full capacity	Below capacity	Rise	Stay the same	Fall
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	
Unweighted Total	504	273	231	66	401	37	98	406	195	309	156	325	23
Weighted Total	504	259	245	49	420	36	55	449	180	324	147	333	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Training existing staff	122	57	65	20	94	7	23	99	54	68	47	68	7
	24%	22%	27%	42%	23%	20%	42%	22%	30%	21%	32%	20%	28%
				de			g		i		k		
Employing new staff from the UK workforce	39	25	14	17	20	1	28	10	24	15	14	24	*
	8%	9%	6%	36%	5%	2%	52%	2%	13%	5%	10%	7%	1%
				de			g		i				
Employing new staff from the EU/EEA workforce, excluding the UK (e.g. Germany, Norway)	21	10	11	10	9	2	12	8	11	10	9	10	2
	4%	4%	4%	20%	2%	6%	22%	2%	6%	3%	6%	3%	7%
				de			g						
Employing new staff from outside the UK / EU / EEA (e.g. America, China)	11	10	2	4	7	*	7	4	8	3	5	6	-
	2%	4%	1%	8%	2%	1%	14%	1%	4%	1%	4%	2%	-
		b		d			g		i				
Employing apprentice(s)	15	6	9	5	9	1	6	9	8	8	9	6	*
	3%	2%	4%	10%	2%	3%	11%	2%	4%	2%	6%	2%	1%
				d			g				k		
Employing work experience students or interns	28	13	15	10	15	3	12	15	12	16	15	9	3
	5%	5%	6%	20%	3%	9%	22%	3%	6%	5%	11%	3%	12%
				d			g				k		
None of the above	340	181	159	15	301	25	7	333	104	236	84	240	15
	68%	70%	65%	31%	72%	69%	13%	74%	58%	73%	58%	72%	63%
				c		c		f		h		j	

Columns Tested: a,b - c,d,e - f,g - h,i - j,k,l