

## LCCI AND LONDON COUNCILS BUSINESS LEADER SURVEY

Methodology: ComRes surveyed 1,018 London business leaders between 27 April and 2 June 2017. All data has been weighted to be representative of businesses both in London and in each of the sub-regions, by borough, company size, and broad industry sector. Sole traders have been excluded from the analysis. ComRes is a member of the British Polling Council and abides by its rules.

*All press releases or other publications must be checked with ComRes before use. ComRes requires 48 hours to check a press release unless otherwise agreed.*

For information about commissioning research please contact [info@comresglobal.com](mailto:info@comresglobal.com) or call +44 (0)20 7871 8660.

To register for Pollwatch, featuring commentary and insight from the ComRes team, please email: [pollwatch@comresglobal.com](mailto:pollwatch@comresglobal.com)

### REPUTATION | COMMUNICATIONS | PUBLIC POLICY

Four Millbank | London | SW1P 3JA | T. +44 (0)20 7871 8660

Rond-Point Schuman / Schumanplein 6 | Box 5 | 1040 Bruxelles | T. +32 (0)2 234 63 82

51 /F Raffles City | No.268 Xi Zang Middle Road | HuangPu District Shanghai | 200001 China | T. +86 (0)21 2312 7674

# LCCI and London Councils Business Leader Survey - All London

D1. Which of the following responsibilities do you hold in your organisation? ..... Base: All respondents	1
D2. In which borough is your London office located? ..... Base: All respondents	4
D3. How many people does your company employ? ..... Base: All respondents	16
D4. In which specific sector does your company primarily operate? ..... Base: All respondents	22
D4. In which specific sector does your company primarily operate? ..... Base: All respondents	28
D5. What was your company's annual turnover for the last financial year? ..... Base: All respondents	33
Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months? ..... Base: All respondents	36
Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government.From your business' point of view what, if anything, should be a priority for investing these funds? ..... Base: All respondents	51
Q3. What type of training, if any, does your business use to train existing or new staff? ..... Base: All respondents	63
Q3a. Does your company currently employ any apprentice? ..... Base: All respondents	66
Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company? ..... Base: All respondents	69
Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company? ..... by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company? Base: All respondents	83
Q5. What, if anything, would make it more likely for your business to increase the number of apprentices? ..... Base: All respondents	94
Q6. To the best of your knowledge, will your company be required to pay the apprenticeship levy? ..... Base: All respondents	108
Q7. Following changes to the way apprenticeships are funded does your business plan to use apprenticeship funding over the next 12 months. .... Base: All respondents	111
Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months? ..... Base: Business leaders whose company plans to use the apprenticeship funding	114
Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months? ..... Base: All respondents	117
Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months? ..... Base: Business leaders whose company does not plan to use the apprenticeship funding	120
Q10. Has your business recruited or tried to recruit staff in the last 12 months in London? ..... Base: All respondents	129
Q11. And do you expect that your business will recruit staff in the next 12 months? This could be either through an expansion of your business' workforce or to replace employees who are leaving. .... Base: All respondents	132
Q12_SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff? SUMMARY TABLE ..... Base: Business leaders who expect their company to recruit staff in the next 12 months	135
Q12_1. Which of the following, if any, do you think would make it easier for you to recruit new staff? Ranked 1st ..... Base: Business leaders who expect their company to recruit staff in the next 12 months	136
Q12_2. Which of the following, if any, do you think would make it easier for you to recruit new staff? Ranked 2nd ..... Base: Business leaders who expect their company to recruit staff in the next 12 months	139
Q12_3. Which of the following, if any, do you think would make it easier for you to recruit new staff? Ranked 3rd ..... Base: Business leaders who expect their company to recruit staff in the next 12 months	142

# LCCI and London Councils Business Leader Survey - All London

Q12_T2SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff? TOP 2 SUMMARY .....	145
Base: Business leaders who expect their company to recruit staff in the next 12 months	
Q12_T3SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff? TOP 3 SUMMARY .....	148
Base: Business leaders who expect their company to recruit staff in the next 12 months	
Q13_SUM. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? SUMMARY TABLE .....	151
Base: All respondents	
Q13_SUM. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? .....	152
Base: All respondents	
Q13_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? UK nationality .....	155
Base: All respondents	
Q13_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? Non-UK EU-nationality .....	158
Base: All respondents	
Q13_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? Non-EU nationality .....	161
Base: All respondents	
Q13_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? EU and Non EU combined .....	164
Base: All respondents	
Q13_SUM. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? SUMMARY TABLE .....	167
Base: All excluding no responses	
Q13_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? UK nationality .....	168
Base: All excluding no responses	
Q13_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? Non-UK EU-nationality .....	171
Base: All excluding no responses	
Q13_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? Non-EU nationality .....	174
Base: All excluding no responses	
Q13_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities? EU and Non EU combined .....	177
Base: All excluding no responses	
Q14. You said that some of your high skilled employees were non-UK nationals. What are the main reasons you hired these employees? .....	180
Base: Business leaders whose company hires non-UK nationals	
Q15_SUM. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? SUMMARY TABLE .....	186
Base: All respondents	
Q15_SUM. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? .....	187
Base: All respondents	
Q15_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? UK nationality .....	190
Base: All respondents	
Q15_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? Non-UK EU-nationality .....	193
Base: All respondents	
Q15_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? Non-EU nationality .....	196
Base: All respondents	
Q15_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? EU and Non EU combined .....	199
Base: All respondents	
Q13_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities? .....	202
Base: All respondents	
Q13_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities? .....	205
Base: All excluding no response	
Q15_SUM. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? SUMMARY TABLE .....	208
Base: All excluding no responses	
Q15_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? UK nationality .....	209
Base: All excluding no responses	
Q15_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? Non-UK EU-nationality .....	212
Base: All excluding no responses	

## LCCI and London Councils Business Leader Survey - All London

Q15_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? Non-EU nationality .....	215
Base: All excluding no responses	
Q15_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities? EU and Non EU combined .....	218
Base: All excluding no responses	
Q16. You said that some of your semi or low-skilled skilled employees were non-UK nationals. What are the main reasons you hired these employees? .....	221
Base: Business leaders whose company hires non-UK nationals	
Q17_SUM. Which of the following, if any, would have the most positive impact on staff retention for your business in London? SUMMARY TABLE .....	227
Base: All respondents	
Q17_1. Which of the following, if any, would have the most positive impact on staff retention for your business in London? Ranked 1st .....	228
Base: All respondents	
Q17_2. Which of the following, if any, would have the most positive impact on staff retention for your business in London? Ranked 2nd .....	231
Base: All respondents	
Q17_3. Which of the following, if any, would have the most positive impact on staff retention for your business in London? Ranked 3rd .....	236
Base: All respondents	
Q17_T2SUM. Which of the following, if any, would have the most positive impact on staff retention for your business in London? TOP 2 SUMMARY .....	241
Base: All respondents	
Q17_T3SUM. Which of the following, if any, would have the most positive impact on staff retention for your business in London? TOP 3 SUMMARY .....	244
Base: All respondents	
Q18_SUM. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas? SUMMARY TABLE .....	247
Base: All respondents	
Q18_SUM. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas? SUMMARY .....	248
Base: All respondents	
Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas? Recruitment .....	251
Base: All respondents	
Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas? Retention .....	254
Base: All respondents	
Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas? Business growth .....	257
Base: All respondents	

## LCCI and London Councils Business Leader Survey - All London

### D1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in operational decisions	923	839	84	121	70	84	114	123	323	60	29	619	108
	91%	91%	84%	91%	95%	83%	90%	93%	93%	84%	82%	95%	89%
		b		e	ej			ej	ej			l	
Control of or having a say in recruitment	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Directly managing one or more employees	864	780	84	115	67	84	105	114	292	60	27	571	110
	85%	85%	84%	87%	91%	83%	84%	86%	84%	85%	76%	87%	91%
				j									
IT systems	721	663	58	107	51	66	85	100	243	50	20	494	79
	71%	72%	59%	80%	69%	65%	68%	76%	70%	70%	55%	75%	65%
		b		defhj				j				l	
Procurement/ supply chain management	808	742	66	109	62	73	98	105	282	56	23	561	92
	79%	81%	66%	82%	84%	72%	78%	80%	81%	79%	65%	86%	76%
		b		ej	ej			j	ej			l	
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### D1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in operational decisions	923	445	179	105	194	818	478	69	848	69	731	194	538	505	417
	91%	89%	93%	94% a	91%	90%	92%	85%	91%	94%	92%	95%	90%	91%	91%
Control of or having a say in recruitment	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Directly managing one or more employees	864	419	169	91	186	773	446	65	796	69	675	185	503	496	367
	85%	84%	88% c	81%	87%	85%	86%	81%	86%	93% j	85%	90% l	85%	89% n	80%
IT systems	721	344	134	85	158	637	377	52	668	55	568	156	413	406	315
	71%	69%	70%	76%	74%	70%	73%	64%	72%	75%	71%	76%	70%	73%	68%
Procurement/ supply chain management	808	389	154	96	170	712	419	60	741	60	647	172	467	447	360
	79%	78%	80% ae	85%	79%	79%	81%	74%	80%	81%	81%	84%	79%	80%	78%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D1. Which of the following responsibilities do you hold in your organisation?

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)		Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in budgeting or financial decisions	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Control of or having a say in operational decisions	923	504	302	453	449	232	840	359	217	37	448	180	217	42	138
	91%	91%	90%	91%	92%	93%	91%	92%	91%	86%	92% m	89% m	94% ikm	76%	98%
Control of or having a say in recruitment	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Directly managing one or more employees	864	490	272	410	432	225	787	352	208	36	413	171	202	42	129
	85%	89% b	81%	82%	89% c	90% cf	85%	90% cf	87%	85%	85%	84%	88% m	76%	92%
IT systems	721	401	229	344	363	197	659	296	165	31	352	148	158	32	120
	71%	73%	69%	69%	74%	79% cfh	72%	75% c	69%	73%	72% m	73% m	69%	58%	85%
Procurement/ supply chain management	808	446	258	390	399	208	735	319	191	34	386	164	186	38	125
	79%	81%	77%	78%	82%	84%	80%	81%	80%	79%	79%	81%	81%	69%	89%
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	12 1%	11 1%	1 1%	2 2%	1 1%	1 1%	- -	1 1%	5 2%	- -	* 1%	9 1%	- -
Barnet	34 3%	34 4% b	* *	8 6% h	2 2%	5 5%	5 4%	3 3%	7 2%	4 6%	1 2%	19 3%	2 2%
Bexley	17 2%	15 2%	2 2%	3 2%	- -	3 3%	3 2%	1 1%	6 2%	1 2%	* 1%	14 2%	1 1%
Brent	26 3%	24 3%	2 2%	1 1%	3 4%	5 4%	2 1%	2 2%	9 3%	2 3%	1 3%	16 3%	2 2%
Bromley	29 3%	28 3%	1 1%	5 4%	5 6% i	2 2%	3 2%	2 2%	12 4%	- -	- -	23 4%	1 1%
Camden	60 6%	54 6%	6 6%	6 5%	3 4%	4 4%	5 4%	4 3%	33 10% fgi	2 2%	3 9%	42 6%	12 10%
City of Westminster	105 10%	91 10%	13 13%	19 14% dij	- -	8 8% dj	19 15% dij	12 9% dj	44 13% dij	2 3%	- -	65 10%	15 12%
City of London	50 5%	39 4%	11 11% a	2 1%	4 6% c	2 2%	6 4%	5 4%	29 8% cej	2 3%	- -	28 4%	12 10% k
Croydon	17 2%	15 2%	2 2%	2 2%	1 2%	1 1%	2 2%	2 1%	6 2%	1 2%	1 2%	10 2%	2 2%
Ealing	28 3%	27 3%	1 1%	3 2%	3 4%	2 2%	6 4%	5 4%	7 2%	2 2%	* 1%	16 2%	3 3%
Enfield	27 3%	26 3%	1 1%	7 5% g	2 3%	4 4%	2 2%	2 1%	7 2%	1 1%	2 5%	15 2%	2 2%
Greenwich	19 2%	17 2%	2 3%	1 1%	3 3%	4 4%	2 2%	1 1%	7 2%	* *	1 3%	14 2%	4 3%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l



## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hackney	35 3%	33 4%	2 2%	3 2%	2 2%	4 4%	4 3%	2 2%	12 3%	- -	8 22% cdefghi	28 4% l	1 1%
Hammersmith and Fulham	26 3%	19 2%	7 7% a	5 4%	2 3%	* *	5 4% e	2 2%	9 3%	2 2%	- -	14 2%	5 4%
Haringey	25 2%	23 3%	2 2%	- -	- -	5 5% cdghi	- -	18 13% cdefhi	- -	- -	2 5% cdghi	15 2%	3 2%
Harrow	28 3%	26 3%	2 2%	6 5%	2 3%	2 2%	2 1%	2 2%	10 3%	2 3%	1 4%	18 3%	3 2%
Havering	19 2%	19 2%	* *	2 2%	- -	3 2%	3 3%	3 3%	2 *	5 7% cdh	2 4% dh	13 2%	1 1%
Hillingdon	47 5%	43 5%	4 4%	10 7% f	4 6% f	7 7% f	1 1%	6 5%	15 4%	2 2%	2 5%	29 4%	5 4%
Hounslow	26 3%	25 3%	1 1%	1 1%	4 6% c	2 2%	3 2%	3 2%	11 3%	1 2%	1 3%	14 2%	2 2%
Islington	40 4%	36 4%	4 4%	2 2%	- -	- -	10 8% cde	10 8% cde	17 5% de	1 2%	- -	29 4%	5 4%
Kensington and Chelsea	25 2%	16 2%	9 9% a	- -	- -	8 8% cdhj	5 4% cdh	7 5% cdh	- -	4 6% cdh	- -	12 2%	2 2%
Kingston upon Thames	17 2%	16 2%	1 1%	2 2%	2 3%	2 2%	3 2%	2 2%	4 1%	1 2%	* 1% egi	11 2%	2 2%
Lambeth	35 3%	35 4% b	- -	5 4% eg	1 1%	- -	2 2%	1 1%	24 7% defgi	- -	2 7% egi	26 4%	2 2%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lewisham	20 2%	16 2%	4 4%	3 2%	- -	4 4%	- -	- -	7 2%	6 9%	- -	9 1%	6 5%
						dfg				cdghj			k
Merton	22 2%	21 2%	1 1%	4 3%	2 3%	2 2%	1 1%	3 2%	9 3%	1 1%	1 4%	17 3%	2 2%
Newham	21 2%	18 2%	3 3%	3 2%	2 3%	1 1%	2 1%	2 1%	7 2%	4 5%	1 3%	11 2%	3 2%
Redbridge	27 3%	26 3%	1 1%	4 3%	5 7%	- -	2 2%	6 5%	5 1%	5 7%	- -	18 3%	2 1%
					efh			e		efh			
Richmond upon Thames	29 3%	28 3%	1 1%	2 2%	2 3%	4 4%	5 4%	3 2%	9 3%	3 4%	1 2%	15 2%	3 3%
Southwark	35 3%	34 4%	1 1%	4 3%	6 9%	4 4%	3 3%	1 1%	10 3%	6 8%	- -	28 4%	4 3%
					cfghj					g			
Sutton	27 3%	23 3%	3 3%	5 4%	1 1%	3 3%	2 2%	2 2%	11 3%	2 3%	1 2%	18 3%	4 3%
Tower Hamlets	35 3%	28 3%	7 7%	2 1%	3 4%	6 6%	6 5%	1 1%	8 2%	7 9%	1 4%	22 3%	6 5%
			a			cg	g			cgh			
Waltham Forest	21 2%	20 2%	2 2%	5 4%	3 4%	4 3%	* *	3 2%	3 1%	1 1%	2 7%	8 1%	2 2%
				f	f						fh		
Wandsworth	35 3%	33 4%	2 2%	4 3%	5 7%	- -	13 10%	13 10%	- -	- -	- -	28 4%	2 1%
				eh	ehi		cehij	cehij					
<b>NETS</b>													
Net: Central London	499 49%	439 48%	60 60%	50 38%	24 33%	46 46%	72 57%	75 57%	185 53%	30 42%	17 47%	332 51%	70 58%
			a				cdi	cdi	cd				

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	COMPANY SIZE		SECTOR									TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: East London	193	179	14	33	20	21	18	21	54	17	8	124	15
	19%	20%	14%	25% fh	28% fgh	21%	14%	16%	16%	24%	23%	19%	13%
Net: South London	112	103	9	16	8	11	13	12	39	9	4	71	14
	11%	11%	9%	12%	11%	11%	10%	9%	11%	13%	12%	11%	11%
Net: West London	214	197	17	34	21	23	23	24	69	15	6	127	22
	21%	21%	17%	26%	28%	22%	18%	18%	20%	21%	18%	19%	18%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	12 1%	- -	12 6% acdef	- -	- -	12 1%	12 2% acd	10 1%	1 2%	10 1%	3 1%	8 1%	5 1%	6 1%
Barnet	34 3%	- -	- -	- -	34 16% abcef	34 4% abc	34 7% abce	3 4%	31 3%	4 5%	26 3%	7 4%	16 3%	19 4%
Bexley	17 2%	- -	17 9% acdef	- -	- -	17 2% acd	17 3% acd	15 2%	2 3%	14 2%	5 3%	7 1%	9 2%	8 2%
Brent	26 3%	- -	- -	- -	26 12% abcef	26 3% abc	26 5% abce	4 5%	21 2%	6 8% j	18 2%	10 5% l	13 2%	18 3%
Bromley	29 3%	- -	29 15% acdef	- -	- -	29 3% acd	29 6% acde	25 3%	3 4%	27 3%	5 3%	19 3%	11 2%	18 4%
Camden	60 6%	60 12% bdef	- -	- -	- -	60 7% bcdf	- -	58 6%	2 2%	3 4%	53 7%	14 7%	35 6%	25 5%
City of Westminster	105 10%	105 21% bdef	- -	- -	- -	105 12% bcdf	- -	101 11%	4 5%	10 14%	82 10%	16 8%	64 11%	70 12% n
City of London	50 5%	50 10% bdef	- -	- -	- -	50 6% bcdf	- -	48 5%	1 1%	40 5%	6 3%	42 7% k	29 5%	21 5%
Croydon	17 2%	- -	- -	17 15% abdef	- -	- -	17 3% abde	15 2%	2 2%	13 2%	3 2%	12 2%	7 1%	10 2%
Ealing	28 3%	- -	- -	- -	28 13% abcef	28 3% abc	28 5% abce	27 3%	* 1%	20 3%	4 2%	18 3%	12 2%	16 3%
Enfield	27 3%	- -	27 14% acdef	- -	- -	27 3% acd	27 5% acde	24 3%	2 2%	20 2%	6 3%	11 2%	12 2%	14 3%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Greenwich	19 2%	- -	19 10%	- -	- -	19 2%	19 4%	3 3%	17 2%	1 2%	17 2%	4 2%	10 2%	8 1%	11 2%
			acdef			acd	acd								
Hackney	35 3%	35 7%	- -	- -	- -	35 4%	- -	4 5%	27 3%	- -	29 4%	10 5%	20 3%	16 3%	19 4%
		bdef				bcd									
Hammersmith and Fulham	26 3%	- -	- -	- -	26 12%	26 3%	26 5%	5 6%	21 2%	2 3%	17 2%	11 6%	11 2%	16 3%	9 2%
					abcef	abc	abce					l			
Haringey	25 2%	25 5%	- -	- -	- -	25 3%	- -	5 6%	20 2%	- -	23 3%	3 1%	17 3%	12 2%	13 3%
		bcd				bcd		h							
Harrow	28 3%	- -	- -	- -	28 13%	28 3%	28 5%	1 1%	27 3%	2 3%	19 2%	4 2%	16 3%	13 2%	14 3%
					abcef	abc	abce								
Havering	19 2%	- -	19 10%	- -	- -	19 2%	19 4%	5 6%	15 2%	- -	17 2%	7 4%	10 2%	11 2%	8 2%
			acdef			acd	acd	h							
Hillingdon	47 5%	- -	- -	- -	47 22%	47 5%	47 9%	5 7%	42 4%	7 9%	37 5%	13 6%	25 4%	25 4%	22 5%
					abcef	abc	abce								
Hounslow	26 3%	- -	- -	- -	26 12%	26 3%	26 5%	4 5%	22 2%	2 2%	17 2%	5 2%	13 2%	15 3%	10 2%
					abcef	abc	abce								
Islington	40 4%	40 8%	- -	- -	- -	40 4%	- -	1 2%	39 4%	2 3%	38 5%	9 5%	26 4%	27 5%	13 3%
		bdef				bcd									
Kensington and Chelsea	25 2%	25 5%	- -	- -	- -	25 3%	- -	4 5%	21 2%	4 5%	11 1%	4 2%	15 2%	16 3%	9 2%
		bcd				bcd				j					
Kingston upon Thames	17 2%	- -	- -	17 15%	- -	- -	17 3%	1 2%	15 2%	* *	15 2%	3 1%	10 2%	6 1%	11 2%
				abdef			abde								

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lambeth	35 3%	35 7% bcdef	- - -	- - -	- - -	35 4% bcdf	- - -	3 4%	32 3%	3 4%	27 3%	10 5%	20 3%	27 5% n	8 2%
Lewisham	20 2%	20 4% bcdf	- - -	- - -	- - -	20 2% bcdf	- - -	4 5% h	16 2%	- - -	14 2%	1 1%	16 3%	14 2%	6 1%
Merton	22 2%	- -	- -	22 20% abdef	- - -	- - -	22 4% abde	1 2%	21 2%	1 1%	20 2%	2 1%	15 2%	11 2%	11 2%
Newham	21 2%	- - acdef	21 11% acdef	- - -	- - -	21 2% acd	21 4% acd	1 1%	21 2%	1 1%	16 2%	7 3% l	6 1%	12 2%	9 2%
Redbridge	27 3%	- - acdef	27 14% acdef	- - -	- - -	27 3% acd	27 5% acde	3 3%	24 3%	2 3%	18 2%	4 2%	16 3%	17 3%	10 2%
Richmond upon Thames	29 3%	- - abdef	- - -	29 26% abdef	- - -	- - -	29 6% abde	1 2%	28 3%	2 2%	27 3%	4 2%	21 3%	13 2%	16 4%
Southwark	35 3%	35 7% bcdef	- - -	- - -	- - -	35 4% bcdf	- - -	1 1%	34 4%	3 4%	24 3%	10 5%	19 3%	9 2%	26 6% m
Sutton	27 3%	- - abdef	- - -	27 24% abdef	- - -	- - -	27 5% abde	3 3%	24 3%	* 1%	24 3%	4 2%	20 3%	12 2%	15 3%
Tower Hamlets	35 3%	35 7% bcdef	- - -	- - -	- - -	35 4% bcdf	- - -	2 2%	33 4%	- -	32 4%	4 2%	23 4%	18 3%	17 4%
Waltham Forest	21 2%	- - acdef	21 11% acdef	- - -	- - -	21 2% acd	21 4% acd	- -	21 2%	2 2%	19 2%	1 *	15 3%	9 2%	12 3%
Wandsworth	35 3%	35 7% bcdef	- - -	- - -	- - -	35 4% bcdf	- - -	- -	35 4%	3 4%	15 2%	5 3%	8 1%	27 5% n	8 2%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
<b>NETS</b>														
Net: Central London	499	499	-	-	-	499	30	464	31	388	92	304	300	199
	49%	100%	-	-	-	55%	37%	50%	42%	49%	45%	51%	54%	43%
		bdef				bcd		g					n	
Net: East London	193	-	193	-	-	193	20	172	13	157	43	102	94	98
	19%	-	100%	-	-	21%	25%	18%	17%	20%	21%	17%	17%	21%
			acdef			acd		acde						
Net: South London	112	-	-	112	-	-	8	103	5	99	16	77	48	64
	11%	-	-	100%	-	-	10%	11%	7%	12%	8%	13%	9%	14%
			abdef			abde						k	m	
Net: West London	214	-	-	-	214	214	23	191	26	153	54	112	115	99
	21%	-	-	-	100%	24%	28%	21%	35%	19%	26%	19%	21%	21%
					abcef	abc		abce	j		l			

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b												
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Barking and Dagenham	12	5	4	8	4	3	12	4	*	2	5	1	4	-	2
	1%	1%	1%	2%	1%	1%	1%	1%	*	5%	1%	*	2%	-	1%
Barnet	34	16	12	16	17	10	32	17	7	1	17	4	10	2	5
	3%	3%	4%	3%	4%	4%	4%	4%	3%	2%	4%	2%	4%	3%	4%
Bexley	17	10	5	7	9	4	14	8	6	-	7	4	5	1	5
	2%	2%	1%	1%	2%	1%	2%	2%	2%	-	1%	2%	2%	2%	4%
Brent	26	17	7	9	17	10	22	16	7	-	10	6	8	1	8
	3%	3%	2%	2%	3%	4%	2%	4%	3%	-	2%	3%	4%	2%	5%
Bromley	29	17	10	17	11	8	29	9	4	1	12	1	15	-	4
	3%	3%	3%	4%	2%	3%	3%	2%	2%	2%	2%	*	7%	-	3%
Camden	60	22	22	28	31	20	59	29	11	5	34	7	13	1	9
	6%	4%	7%	6%	6%	8%	6%	8%	5%	11%	7%	4%	6%	2%	6%
City of Westminster	105	64	34	53	50	27	98	39	23	5	57	28	9	6	15
	10%	12%	10%	11%	10%	11%	11%	10%	10%	11%	12%	14%	4%	11%	10%
City of London	50	28	18	21	28	13	43	23	16	2	22	15	9	2	6
	5%	5%	5%	4%	6%	5%	5%	6%	7%	5%	4%	7%	4%	4%	4%
Croydon	17	7	9	9	8	3	15	6	4	1	7	4	5	1	2
	2%	1%	3%	2%	2%	1%	2%	2%	2%	2%	1%	2%	2%	2%	1%
Ealing	28	13	12	12	14	7	24	12	7	-	15	4	7	2	3
	3%	2%	3%	2%	3%	3%	3%	3%	3%	-	3%	2%	3%	4%	2%
Enfield	27	11	9	15	10	7	22	8	3	2	9	5	6	5	5
	3%	2%	3%	3%	2%	3%	2%	2%	1%	5%	2%	3%	3%	9%	4%
Greenwich	19	9	9	12	7	3	18	6	4	1	11	1	5	1	1
	2%	2%	3%	2%	1%	1%	2%	1%	2%	2%	2%	1%	2%	1%	1%

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n



## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hackney	35	20	9	14	19	4	30	17	15	4	13	13	5	-	8
	3%	4%	3%	3%	4%	1%	3%	4%	6%	9%	3%	6%	2%	-	6%
								e	cef	jlm		jl			
Hammersmith and Fulham	26	18	5	6	17	10	23	15	8	1	12	7	4	1	8
	3%	3%	2%	1%	4%	4%	2%	4%	3%	2%	2%	4%	2%	2%	6%
					c	c		c	c						
Haringey	25	9	11	16	9	3	25	6	6	-	17	3	3	2	3
	2%	2%	3%	3%	2%	1%	3%	1%	2%	-	4%	1%	1%	3%	2%
Harrow	28	15	8	19	9	5	26	8	4	1	17	5	4	1	3
	3%	3%	2%	4%	2%	2%	3%	2%	2%	1%	4%	2%	2%	2%	2%
Havering	19	11	5	12	6	1	17	1	5	-	11	-	7	2	5
	2%	2%	2%	2%	1%	1%	2%	*	2%	-	2%	-	3%	3%	3%
				g			g						k	k	
Hillingdon	47	20	22	25	18	10	40	14	8	2	23	6	10	5	8
	5%	4%	7%	5%	4%	4%	4%	4%	3%	6%	5%	3%	4%	9%	5%
			a												
Hounslow	26	15	7	14	10	5	22	8	5	-	17	2	5	2	4
	3%	3%	2%	3%	2%	2%	2%	2%	2%	-	3%	1%	2%	3%	3%
Islington	40	27	12	12	27	13	33	14	14	-	17	21	-	2	8
	4%	5%	4%	2%	5%	5%	4%	4%	6%	-	3%	10%	-	4%	6%
				c	c	c			c		l	ijl		l	
Kensington and Chelsea	25	14	11	7	16	4	19	9	12	-	10	8	2	4	2
	2%	2%	3%	1%	3%	2%	2%	2%	5%	-	2%	4%	1%	8%	1%
					c			cef				l		jl	
Kingston upon Thames	17	7	7	11	5	3	15	4	2	1	9	3	5	-	1
	2%	1%	2%	2%	1%	1%	2%	1%	1%	1%	2%	1%	2%	-	1%
Lambeth	35	23	7	20	11	6	31	11	5	-	11	16	8	-	2
	3%	4%	2%	4%	2%	3%	3%	3%	2%	-	2%	8%	3%	-	1%
												jlm			

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b												
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lewisham	20	8	9	4	14	7	17	11	7	-	12	2	6	-	-
	2%	1%	3%	1%	3%	3%	2%	3%	3%	-	2%	1%	3%	-	-
					c	c		c	c						
Merton	22	12	9	12	10	5	22	6	5	1	12	2	7	*	2
	2%	2%	3%	2%	2%	2%	2%	1%	2%	1%	3%	1%	3%	1%	1%
Newham	21	17	1	16	5	2	20	5	3	3	9	3	4	2	4
	2%	3%	*	3%	1%	1%	2%	1%	1%	7%	2%	1%	2%	4%	3%
		b		d						j					
Redbridge	27	17	8	10	17	10	24	12	8	3	13	4	7	1	3
	3%	3%	2%	2%	4%	4%	3%	3%	3%	6%	3%	2%	3%	1%	2%
Richmond upon Thames	29	12	14	15	14	8	28	11	6	1	12	4	10	2	4
	3%	2%	4%	3%	3%	3%	3%	3%	2%	1%	2%	2%	4%	4%	3%
Southwark	35	20	6	21	14	4	31	14	9	2	13	8	11	-	3
	3%	4%	2%	4%	3%	2%	3%	3%	4%	5%	3%	4%	5%	-	2%
Sutton	27	11	11	20	6	5	26	6	1	1	14	2	9	1	3
	3%	2%	3%	4%	1%	2%	3%	2%	*	2%	3%	1%	4%	2%	2%
				dgh			h						k		
Tower Hamlets	35	19	13	16	18	5	33	15	13	4	11	2	15	3	1
	3%	3%	4%	3%	4%	2%	4%	4%	5%	9%	2%	1%	7%	5%	*
										jk			jk		
Waltham Forest	21	9	4	12	9	7	20	8	2	1	8	5	5	2	1
	2%	2%	1%	2%	2%	3%	2%	2%	1%	3%	2%	2%	2%	4%	1%
Wandsworth	35	30	3	9	26	17	31	22	9	-	18	8	6	3	5
	3%	5%	1%	2%	5%	7%	3%	6%	4%	-	4%	4%	3%	5%	4%
		b			c	cf		c							
<b>NETS</b>															
Net: Central London	499	283	157	222	264	124	449	211	140	22	237	130	88	23	62
	49%	51%	47%	44%	54%	50%	49%	54%	59%	51%	49%	64%	38%	41%	44%
					c			c	cf		l	jim			

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

### D2. In which borough is your London office located?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
	a	b	c	d	e	f	g	h	i	j	k	l	m	n	
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: East London	193	108	54	110	79	44	176	60	35	13	85	24	57	13	29
	19%	19%	16%	22%	16%	18%	19%	15%	14%	30%	18%	12%	25%	24%	21%
				dgh						jk			jk	k	
Net: South London	112	48	50	66	43	25	106	33	18	4	54	14	35	5	11
	11%	9%	15%	13%	9%	10%	11%	8%	8%	9%	11%	7%	15%	9%	8%
			a	dgh									k		
Net: West London	214	114	73	101	102	56	190	89	46	4	111	35	49	14	38
	21%	21%	22%	20%	21%	23%	21%	23%	19%	10%	23%	17%	21%	26%	27%
														i	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### D3. How many people does your company employ?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 – sole trader	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
1-9	919	919	-	125	68	86	99	125	325	60	32	629	79
	90%	100%	-	94%	93%	85%	79%	95%	94%	84%	91%	96%	65%
		b		efi	f			efi	efi			l	
10-19	51	-	51	6	3	5	17	2	11	7	1	23	18
	5%	-	51%	4%	4%	5%	13%	2%	3%	9%	2%	3%	15%
			a				cdeghj			gh			k
20-49	24	-	24	1	2	5	5	1	4	3	2	2	10
	2%	-	24%	1%	3%	5%	4%	1%	1%	4%	7%	*	8%
			a			cgh	c				cgh		k
50-99	9	-	9	*	-	2	-	2	4	1	-	1	4
	1%	-	9%	*	-	1%	-	1%	1%	1%	-	*	4%
			a										k
100-199	3	-	3	-	-	-	1	1	1	-	-	-	2
	*	-	3%	-	-	-	1%	*	*	-	-	-	2%
			a										k
200-249	3	-	3	1	-	1	-	1	-	1	-	*	2
	*	-	3%	1%	-	1%	-	1%	-	1%	-	*	2%
			a										k
250-499	2	-	2	-	-	2	-	-	-	-	-	-	2
	*	-	2%	-	-	2%	-	-	-	-	-	-	2%
			a										k
500+	8	-	8	-	-	1	4	-	1	1	-	-	3
	1%	-	8%	-	-	1%	3%	-	*	2%	-	-	3%
			a				cgh						k
<b>NETS</b>													
Net: Micro	919	919	-	125	68	86	99	125	325	60	32	629	79
	90%	100%	-	94%	93%	85%	79%	95%	94%	84%	91%	96%	65%
		b		efi	f			efi	efi			l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### D3. How many people does your company employ?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Small	75	-	75	7	5	10	22	4	15	9	3	25	28
	7%	-	75% a	5%	7%	10% gh	17% cdgh	3%	4%	13% cgh	9%	4%	23% k
Net: SME	15	-	15	1	-	3	1	3	6	1	-	1	9
	1%	-	15% a	1%	-	2%	1%	2%	2%	2%	-	*	8% k
Net: Large	10	-	10	-	-	3	4	-	1	1	-	-	5
	1%	-	10% a	-	-	3% cg	3% cgh	-	*	2%	-	-	4% k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### D3. How many people does your company employ?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 – sole trader	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1-9	919	439	179	103	197	816	479	62	850	56	737	178	550	468	450
	90%	88%	93%	92%	92%	90%	92% a	76%	91% g	76%	93% i	87%	92% k	84%	98% m
10-19	51	30	8	4	9	46	21	4	46	3	39	12	26	46	4
	5%	6%	4%	4%	4%	5%	4%	6%	5%	4%	5%	6%	4%	8% n	1%
20-49	24	13	4	2	4	22	11	5	20	5	13	6	13	19	5
	2%	3%	2%	2%	2%	2%	2%	6% h	2%	7% j	2%	3%	2%	3% n	1%
50-99	9	5	1	1	2	8	3	4	4	1	4	2	3	9	-
	1%	1%	*	1%	1%	1%	1%	5% h	*	2%	*	1%	*	2% n	-
100-199	3	1	*	1	-	2	1	*	3	3	-	2	1	3	-
	*	*	*	1% j	-	*	*	*	*	4% j	-	1%	*	1%	-
200-249	3	2	*	1	1	3	2	2	2	1	2	2	1	3	*
	*	*	*	1% j	*	*	*	2% h	*	2% j	*	1%	*	1%	*
250-499	2	2	-	-	-	2	-	-	2	2	-	2	-	2	-
	*	*	-	-	-	*	-	-	*	3% j	-	1% l	-	*	-
500+	8	7	-	-	1	8	1	4	4	2	1	2	1	8	-
	1%	1% f	-	-	1%	1%	*	5% h	*	3% j	*	1%	*	1% n	-
NETS															
Net: Micro	919	439	179	103	197	816	479	62	850	56	737	178	550	468	450
	90%	88%	93%	92%	92%	90%	92% a	76%	91% g	76%	93% i	87%	92% k	84%	98% m
Net: Small	75	43	12	7	13	68	32	9	66	8	53	18	39	65	10
	7%	9%	6%	6%	6%	8%	6%	11%	7%	11%	7%	9%	7%	12% n	2%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D3. How many people does your company employ?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Net: SME

Net: Large

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: SME	15	8	1	2	3	12	6	9	5	6	6	5	14	*
	1%	2%	1%	2%	1%	1%	8%	1%	7%	1%	3%	1%	3%	*
							h		j		l		n	
Net: Large	10	8	-	-	1	10	4	6	4	1	4	1	10	-
	1%	2%	-	-	1%	1%	5%	1%	6%	*	2%	*	2%	-
		b,c,f					h		j		l		n	

## LCCI and London Councils Business Leader Survey - All London

### D3. How many people does your company employ?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 – sole trader	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1-9	919	465	329	482	415	219	834	329	196	39	432	185	213	49	127
	90%	84%	98%	97%	85%	88%	91%	84%	82%	92%	89%	91%	93%	88%	90%
			a	defgh			dgh								
10-19	51	43	5	10	39	20	49	33	19	2	25	12	9	3	5
	5%	8%	1%	2%	8%	8%	5%	9%	8%	6%	5%	6%	4%	6%	4%
		b		c	c	c	c	cf	c						
20-49	24	20	1	6	15	4	20	13	11	1	15	2	4	2	2
	2%	4%	*	1%	3%	2%	2%	3%	4%	2%	3%	1%	2%	4%	1%
		b			c			c	c						
50-99	9	9	-	1	6	1	7	4	5	-	6	1	1	1	1
	1%	2%	-	*	1%	1%	1%	1%	2%	-	1%	*	1%	2%	1%
		b			c				c						
100-199	3	3	-	-	3	-	3	3	3	-	1	-	2	-	1
	*	1%	-	-	1%	-	*	1%	1%	-	*	-	1%	-	1%
									c						
200-249	3	3	-	*	3	1	3	3	2	-	2	1	1	-	1
	*	1%	-	*	1%	*	*	1%	1%	-	*	*	*	-	*
									c						
250-499	2	2	-	-	2	-	2	2	2	-	2	-	-	-	2
	*	*	-	-	*	-	*	*	1%	-	*	-	-	-	1%
									c						
500+	8	8	-	-	4	3	2	4	1	-	5	2	-	-	2
	1%	1%	-	-	1%	1%	*	1%	1%	-	1%	1%	-	-	1%
		b			c	c		cf							
<b>NETS</b>															
Net: Micro	919	465	329	482	415	219	834	329	196	39	432	185	213	49	127
	90%	84%	98%	97%	85%	88%	91%	84%	82%	92%	89%	91%	93%	88%	90%
			a	defgh			dgh								

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n



## LCCI and London Councils Business Leader Survey - All London

### D3. How many people does your company employ?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
	a	b	c	d	e	f	g	h	i	j	k	l	m	n	
Significance Level: 95%	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Unweighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
Weighted Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Small	75	63	6	16	54	24	69	47	30	4	39	14	12	6	7
	7%	11% b	2%	3%	11% cf	10% c	8% c	12% cf	12% cf	8%	8%	7%	5%	10%	5%
Net: SME	15	15	-	1	12	2	13	10	10	-	8	2	4	1	3
	1%	3% b	-	* c	3% c	1%	1% c	3% c	4% cef	-	2%	1%	2%	2%	2%
Net: Large	10	10	-	-	6	3	4	6	3	-	7	2	-	-	4
	1%	2% b	-	-	1% c	1% c	* c	2% cf	1% c	-	2%	1%	-	-	3%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Production (including manufacturing)	32	31	1	-	-	-	-	-	-	-	32	21	5
	3%	3%	1%	-	-	-	-	-	-	-	91%	3%	4%
											cdefghi		
Construction (including any related activities)	87	82	5	87	-	-	-	-	-	-	-	55	11
	9%	9%	5%	66%	-	-	-	-	-	-	-	8%	9%
				defghij									
Motor trades	16	15	1	-	16	-	-	-	-	-	-	11	2
	2%	2%	1%	-	22%	-	-	-	-	-	-	2%	2%
					cefghij								
Wholesale	38	37	1	-	38	-	-	-	-	-	-	26	4
	4%	4%	1%	-	51%	-	-	-	-	-	-	4%	3%
					cefghij								
Retail	101	86	15	-	-	101	-	-	-	-	-	57	10
	10%	9%	15%	-	-	100%	-	-	-	-	-	9%	9%
			a			cd fghij							
Transport & storage	20	16	4	-	20	-	-	-	-	-	-	11	6
	2%	2%	4%	-	27%	-	-	-	-	-	-	2%	5%
					cefghij								k
Accommodation & food services	50	34	16	-	-	-	50	-	-	-	-	27	10
	5%	4%	16%	-	-	-	40%	-	-	-	-	4%	8%
			a				cdefghij						
Information & communication	124	119	5	-	-	-	-	-	124	-	-	92	14
	12%	13%	5%	-	-	-	-	-	36%	-	-	14%	11%
		b							cdefgij				
Finance & insurance	23	22	1	-	-	-	-	23	-	-	-	15	3
	2%	2%	1%	-	-	-	-	18%	-	-	-	2%	3%
								cdefhij					

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Property	45	42	3	45	-	-	-	-	-	-	-	24	6
	4%	5%	3%	34% defghij	-	-	-	-	-	-	-	4%	5%
Professional, scientific & technical	223	206	17	-	-	-	-	-	223	-	-	147	32
	22%	22%	17%	-	-	-	-	-	64% cdefgij	-	-	22%	26%
Business administration and support services	109	103	6	-	-	-	-	109	-	-	-	74	8
	11%	11% b	6%	-	-	-	-	82% cdefthij	-	-	-	11%	7%
Public administration and defence	1	-	1	-	-	-	-	-	-	1	-	1	-
	*	-	1% a	-	-	-	-	-	-	1%	-	*	-
Education	10	5	5	-	-	-	-	-	-	10	-	5	-
	1%	1%	5% a	-	-	-	-	-	-	14% cdefghj	-	1%	-
Health	60	55	6	-	-	-	-	-	-	60	-	35	3
	6%	6%	6%	-	-	-	-	-	-	85% cdefghj	-	5%	2%
Arts, entertainment, recreation and other services	75	64	11	-	-	-	75	-	-	-	-	55	6
	7%	7%	11%	-	-	-	60% cdeghij	-	-	-	-	8%	5%
Other	3	1	2	-	-	-	-	-	-	-	3	1	*
	*	*	2% a	-	-	-	-	-	-	-	9% cdefghi	*	*

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Production (including manufacturing)	32	15	8	3	6	29	18	2	31	2	24	4	24	12	20
	3%	3%	4%	3%	3%	3%	3%	2%	3%	3%	3%	2%	4%	2%	4% m
Construction (including any related activities)	87	28	24	12	23	75	59	8	79	5	66	18	54	46	41
	9%	6%	12% ae	11% a	11% a	8%	11% ae	10%	9%	7%	8%	9%	9%	8%	9%
Motor trades	16	5	7	2	2	14	11	2	14	1	12	6	7	6	10
	2%	1%	3%	2%	1%	2%	2%	2%	1%	2%	2%	3%	1%	1%	2%
Wholesale	38	12	10	5	11	33	26	1	36	2	32	4	21	21	17
	4%	2%	5%	4%	5%	4%	5%	2%	4%	3%	4%	2%	3%	4%	4%
Retail	101	46	21	11	23	90	55	11	89	13	73	25	62	49	52
	10%	9%	11%	10%	11%	10%	11%	14%	10%	17% j	9%	12%	10%	9%	11%
Transport & storage	20	7	4	2	7	18	13	1	19	-	19	6	12	9	11
	2%	1%	2%	2%	3%	2%	2%	2%	2%	-	2%	3%	2%	2%	2%
Accommodation & food services	50	29	7	4	10	46	21	5	46	4	30	11	24	40	11
	5%	6%	3%	4%	5%	5%	4%	6%	5%	6%	4%	5%	4%	7% n	2%
Information & communication	124	60	21	15	28	109	64	9	113	9	106	32	66	58	65
	12%	12%	11%	13%	13%	12%	12%	11%	12%	12%	13%	16%	11%	10%	14%
Finance & insurance	23	12	4	3	4	21	11	*	23	3	20	4	15	12	12
	2%	2%	2%	2%	2%	2%	2%	1%	2%	4%	3%	2%	3%	2%	3%
Property	45	22	9	4	11	42	24	3	43	4	35	6	26	28	17
	4%	4%	5%	3%	5%	5%	5%	3%	5%	6%	4%	3%	4%	5%	4%
Professional, scientific & technical	223	125	33	25	41	198	98	14	205	14	184	38	144	126	97
	22%	25% bf	17%	22%	19%	22%	19%	17%	22%	18%	23%	18%	24%	23%	21%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business administration and support services	109	62	17	10	19	99	46	9	100	7	86	22	65	70	39
	11%	13%	9%	9%	9%	11%	9%	11%	11%	9%	11%	11%	11%	13%	8%
														n	
Public administration and defence	1	1	-	-	-	1	-	-	1	-	1	1	-	1	-
	*	*	-	-	-	*	-	-	*	-	*	*	-	*	-
Education	10	6	2	*	2	10	4	2	8	1	8	5	3	6	4
	1%	1%	1%	*	1%	1%	1%	3%	1%	1%	1%	2%	*	1%	1%
												l			
Health	60	23	15	9	13	52	37	9	51	6	40	13	32	38	23
	6%	5%	8%	8%	6%	6%	7%	12%	5%	8%	5%	6%	5%	7%	5%
								h							
Arts, entertainment, recreation and other services	75	43	11	8	13	67	32	3	72	3	59	11	41	36	39
	7%	9%	6%	7%	6%	7%	6%	4%	8%	4%	7%	5%	7%	6%	9%
Other	3	2	1	1	-	2	1	2	1	-	1	1	1	*	3
	*	*	*	1%	-	*	*	2%	*	-	*	*	*	*	1%
								h							

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Production (including manufacturing)	32	11	14	22	9	6	30	8	3	5	18	2	6	1	2
	3%	2%	4%	4%	2%	2%	3%	2%	1%	12%	4%	1%	3%	3%	1%
				dh						ijkl					
Construction (including any related activities)	87	52	27	39	48	24	83	41	23	4	44	17	18	5	12
	9%	9%	8%	8%	10%	10%	9%	10%	10%	9%	9%	8%	8%	9%	9%
Motor trades	16	6	6	11	4	4	15	4	1	2	10	1	2	1	1
	2%	1%	2%	2%	1%	1%	2%	1%	*	5%	2%	*	1%	2%	*
										kl					
Wholesale	38	19	11	15	22	15	34	20	7	1	15	10	11	1	2
	4%	4%	3%	3%	4%	6%	4%	5%	3%	2%	3%	5%	5%	2%	2%
						c									
Retail	101	49	39	43	53	25	90	41	28	7	40	24	23	8	15
	10%	9%	12%	9%	11%	10%	10%	11%	12%	16%	8%	12%	10%	14%	10%
Transport & storage	20	11	8	10	10	4	19	9	5	-	10	2	7	1	4
	2%	2%	2%	2%	2%	2%	2%	2%	2%	-	2%	1%	3%	2%	3%
Accommodation & food services	50	37	11	8	42	26	37	39	16	1	20	16	10	5	8
	5%	7%	3%	2%	9%	10%	4%	10%	7%	2%	4%	8%	4%	8%	6%
		b			cf	cf	c	cf	c						
Information & communication	124	71	31	60	58	27	107	39	31	9	59	31	21	3	27
	12%	13%	9%	12%	12%	11%	12%	10%	13%	22%	12%	15%	9%	6%	19%
										lm		l			
Finance & insurance	23	14	8	14	8	3	21	6	5	1	16	1	5	*	4
	2%	2%	2%	3%	2%	1%	2%	1%	2%	2%	3%	*	2%	1%	3%
											k				

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Property	45	23	14	29	14	5	43	12	9	2	22	7	9	5	5
	4%	4%	4%	6%	3%	2%	5%	3%	4%	5%	5%	4%	4%	9%	3%
Professional, scientific & technical	223	98	94	116	102	47	210	78	55	5	106	47	62	3	28
	22%	18%	28%	23%	21%	19%	23%	20%	23%	11%	22%	23%	27%	5%	20%
			a								m	m	im		
Business administration and support services	109	61	33	51	56	31	100	42	24	1	57	24	21	6	17
	11%	11%	10%	10%	11%	13%	11%	11%	10%	2%	12%	12%	9%	11%	12%
											i	i			
Public administration and defence	1	1	-	1	-	-	1	-	-	-	1	-	-	-	-
	*	*	-	*	-	-	*	-	-	-	*	-	-	-	-
Education	10	7	2	4	5	3	10	5	3	2	3	1	2	2	1
	1%	1%	1%	1%	1%	1%	1%	1%	1%	4%	1%	*	1%	4%	1%
										jk				j	
Health	60	43	12	33	26	11	51	22	15	2	25	8	19	7	6
	6%	8%	4%	7%	5%	4%	6%	6%	6%	5%	5%	4%	8%	12%	4%
		b												jk	
Arts, entertainment, recreation and other services	75	47	24	40	32	17	66	26	15	1	42	11	15	6	9
	7%	8%	7%	8%	7%	7%	7%	7%	6%	3%	9%	6%	7%	10%	6%
Other	3	1	-	3	*	-	3	-	*	-	1	-	-	2	1
	*	*	-	1%	*	-	*	-	*	-	*	-	-	4%	*
														jkl	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing/ Production	32	31	1	-	-	-	-	-	-	-	32	21	5
	3%	3%	1%	-	-	-	-	-	-	-	91%	3%	4%
											cdefghi		
Construction/ Property	133	125	8	133	-	-	-	-	-	-	-	79	17
	13%	14%	8%	100%	-	-	-	-	-	-	-	12%	14%
				defghij									
Motor trades/ Wholesale/ Retail/ Transport & Storage (inc. postal)/ Accommodation & food services	225	188	37	-	73	101	50	-	-	-	-	131	32
	22%	20%	37%	-	100%	100%	40%	-	-	-	-	20%	26%
			a		cfghij	cfghij	cghij						
Information & communication	124	119	5	-	-	-	-	-	124	-	-	92	14
	12%	13%	5%	-	-	-	-	-	36%	-	-	14%	11%
		b							cdefgij				
Finance & insurance/ Business administration & support services	132	125	7	-	-	-	-	132	-	-	-	89	12
	13%	14%	7%	-	-	-	-	100%	-	-	-	14%	10%
		b						cdefhij					
Professional, scientific & technical	223	206	17	-	-	-	-	-	223	-	-	147	32
	22%	22%	17%	-	-	-	-	-	64%	-	-	22%	26%
									cdefgij				
Public administration & defence/ Education/ Health	71	60	12	-	-	-	-	-	-	71	-	40	3
	7%	7%	12%	-	-	-	-	-	-	100%	-	6%	2%
			a							cdefghj			

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Arts, entertainment, recreation &amp; other services

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	COMPANY SIZE		SECTOR								TURNOVER	
		Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Total	Micro											
	a	b	c	d	e	f	g	h	i	j	k	l
1018	875	143	181	99	123	143	153	194	78	47	624	133
1018	919	99	133	73	101	126	132	346	71	36	655	121
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
78	66	13	-	-	-	75	-	-	-	3	56	7
8%	7%	13%	-	-	-	60%	-	-	-	9%	9%	5%
		a				cdeg hij				cdeghi		

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing/ Production	32 3%	15 3%	8 4%	3 3%	6 3%	29 3%	18 3%	2 2%	31 3%	2 3%	24 3%	4 2%	24 4%	12 2%	20 4% m
Construction/ Property	133 13%	50 10%	33 17% a	16 14%	34 16% a	117 13%	83 16% a	11 13%	122 13%	10 13%	102 13%	25 12%	79 13%	75 13%	58 13%
Motor trades/ Wholesale/ Retail/ Transport & Storage (inc. postal)/ Accommodation & food services	225 22%	100 20%	48 25%	24 21%	54 25%	202 22%	125 24%	21 25%	203 22%	21 28%	165 21%	50 25%	125 21%	124 22%	100 22%
Information & communication	124 12%	60 12%	21 11%	15 13%	28 13%	109 12%	64 12%	9 11%	113 12%	9 12%	106 13%	32 16%	66 11%	58 10%	65 14%
Finance & insurance/ Business administration & support services	132 13%	75 15%	21 11%	12 11%	24 11%	120 13%	57 11%	9 11%	123 13%	10 13%	106 13%	26 13%	80 13%	81 15%	51 11%
Professional, scientific & technical	223 22%	125 25% bf	33 17%	25 22%	41 19%	198 22%	98 19%	14 17%	205 22%	14 18%	184 23%	38 18%	144 24%	126 23%	97 21%
Public administration & defence/ Education/ Health	71 7%	30 6%	17 9%	9 8%	15 7%	62 7%	41 8%	12 14% h	60 6%	6 9%	49 6%	19 9%	35 6%	45 8%	26 6%
Arts, entertainment, recreation & other services	78 8%	45 9%	12 6%	9 8%	13 6%	69 8%	33 6%	5 6%	73 8%	3 4%	61 8%	12 6%	42 7%	36 7%	42 9%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Agriculture, forestry & fishing/ Production	32	11	14	22	9	6	30	8	3	5	18	2	6	1	2
	3%	2%	4%	4% dh	2%	2%	3%	2%	1%	12% jkl	4%	1%	3%	3%	1%
Construction/ Property	133	76	41	68	62	29	126	53	32	6	66	24	27	10	17
	13%	14%	12%	14%	13%	12%	14%	13%	13%	13%	14%	12%	12%	18%	12%
Motor trades/ Wholesale/ Retail/ Transport & Storage (inc. postal)/ Accommodation & food services	225	123	74	88	130	74	195	114	56	10	94	53	52	16	30
	22%	22%	22%	18%	27% cf	30% cf	21%	29% cf	24%	24%	19%	26%	23%	28%	21%
Information & communication	124	71	31	60	58	27	107	39	31	9	59	31	21	3	27
	12%	13%	9%	12%	12%	11%	12%	10%	13%	22% lm	12%	15% l	9%	6%	19%
Finance & insurance/ Business administration & support services	132	75	41	66	64	35	121	48	29	2	73	25	26	6	21
	13%	14%	12%	13%	13%	14%	13%	12%	12%	4%	15% i	12%	11%	11%	15%
Professional, scientific & technical	223	98	94	116	102	47	210	78	55	5	106	47	62	3	28
	22%	18%	28% a	23%	21%	19%	23%	20%	23%	11%	22% m	23% m	27% im	5%	20%
Public administration & defence/ Education/ Health	71	51	14	38	31	14	62	26	17	4	29	8	21	8	7
	7%	9% b	4%	8%	6%	6%	7%	7%	7%	10%	6%	4%	9%	15% jk	5%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### D4. In which specific sector does your company primarily operate?

Base: All respondents

Significance Level: 95%		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Arts, entertainment, recreation & other services	78	48	24	42	33	17	69	26	15	1	42	11	15	8	9
	8%	9%	7%	8%	7%	7%	8%	7%	6%	3%	9%	6%	7%	14% k	6%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### D5. What was your company's annual turnover for the last financial year?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Less than 1 million	655	629	26	79	47	57	82	89	239	40	22	655	-
	64%	68% b	26%	59%	65%	56%	65%	67%	69% e	57%	61%	100% l	-
£1m - £10m	105	72	33	16	12	7	12	10	41	2	6	-	105
	10%	8%	33% a	12% i	16% egi	7%	9%	8%	12% i	2%	16% i	-	86% k
£11m - £25m	9	2	7	1	-	1	1	1	5	-	*	-	9
	1%	*	7% a	1%	-	1%	1%	1%	1%	-	1%	-	7% k
£26m - £100m	4	1	3	-	-	2	-	1	-	1	-	-	4
	*	*	3% a	-	-	2%	-	*	-	2%	-	-	3% k
£101m - £500m	4	3	1	-	-	1	3	-	-	-	-	-	4
	*	*	1%	-	-	1%	3% cgh	-	-	-	-	-	3% k
Over £500m	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Don't know	110	91	18	17	6	18	14	17	23	14	2	-	-
	11%	10%	19% a	13% h	8%	17% dhj	11%	13%	7%	20% dhj	5%	-	-
Prefer not to say	133	120	12	19	9	17	14	15	39	14	6	-	-
	13%	13%	12%	15%	12%	16%	11%	11%	11%	19%	18%	-	-
<b>NETS</b>													
Net: £1m - £25m	113	74	39	17	12	7	13	11	46	2	6	-	113
	11%	8%	39% a	13% i	16% ei	7%	10% i	8%	13% i	2%	16% i	-	93% k
Net: Over £100m	4	3	1	-	-	1	3	-	-	-	-	-	4
	*	*	1%	-	-	1%	3% cgh	-	-	-	-	-	3% k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### D5. What was your company's annual turnover for the last financial year?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Less than 1 million	655 64%	332 67%	124 64%	71 63%	127 59%	584 64%	322 62%	40 50%	610 66% g	33 45%	561 70% i	137 67%	390 66%	333 60%	322 70% m
£1m - £10m	105 10%	57 11%	13 7%	14 12% b	21 10%	91 10%	47 9%	10 13%	94 10%	11 14%	80 10%	26 13%	60 10%	77 14% n	27 6%
£11m - £25m	9 1%	6 1%	3 1%	- -	- -	9 1%	3 1%	1 1%	8 1%	3 4% j	2 *	3 1%	4 1%	8 1% n	1 *
£26m - £100m	4 *	3 1%	- -	- -	1 1%	4 *	1 *	- -	4 *	3 4% j	1 *	3 2% l	1 *	3 *	1 *
£101m - £500m	4 *	4 1% f	- -	- -	- -	4 *	- -	1 1%	3 *	- -	3 *	- -	- -	1 *	3 1%
Over £500m	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Don't know	110 11%	48 10%	25 13%	10 9%	26 12%	100 11%	61 12%	12 14%	96 10%	15 20% j	63 8%	27 13% l	51 9%	73 13% n	36 8%
Prefer not to say	133 13%	48 10%	28 15%	17 16% a	39 18% ae	115 13%	84 16% a	16 20% h	116 12%	9 12%	85 11%	9 4%	89 15% k	62 11%	70 15%
NETS															
Net: £1m - £25m	113 11%	63 13%	15 8%	14 12%	21 10%	100 11%	50 10%	11 14%	102 11%	14 19% j	83 10%	29 14%	64 11%	85 15% n	28 6%
Net: Over £100m	4 *	4 1% f	- -	- -	- -	4 *	- -	1 1%	3 *	- -	3 *	- -	- -	1 *	3 1%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### D5. What was your company's annual turnover for the last financial year?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Less than 1 million	655	353	229	339	305	163	592	237	142	30	300	137	159	28	94
	64%	64%	68%	68%	63%	65%	64%	61%	59%	71%	62%	68%	69%	50%	67%
				gh						m		m	jm		
£1m - £10m	105	71	24	35	65	28	99	56	37	2	55	22	23	2	19
	10%	13%	7%	7%	13%	11%	11%	14%	15%	5%	11%	11%	10%	4%	14%
		b			c	c	c	c	c						
£11m - £25m	9	8	1	1	8	2	9	8	6	-	6	1	2	-	2
	1%	1%	*	*	2%	1%	1%	2%	3%	-	1%	*	1%	-	2%
					c			c	cf						
£26m - £100m	4	4	-	1	3	-	4	3	3	-	3	-	1	-	3
	*	1%	-	*	1%	-	*	1%	1%	-	1%	-	1%	-	2%
£101m - £500m	4	4	-	-	4	4	4	4	-	-	3	1	-	-	-
	*	1%	-	-	1%	2%	*	1%	-	-	1%	*	-	-	-
					c	cf		c							
Over £500m	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Don't know	110	64	31	42	56	22	93	42	34	6	62	14	20	8	14
	11%	12%	9%	9%	12%	9%	10%	11%	14%	14%	13%	7%	9%	14%	10%
									c		k				
Prefer not to say	133	48	50	80	47	29	120	42	17	5	59	29	23	17	8
	13%	9%	15%	16%	10%	12%	13%	11%	7%	11%	12%	14%	10%	31%	6%
			a	dgh			h							ijkl	
<b>NETS</b>															
Net: £1m - £25m	113	78	25	36	73	30	108	64	43	2	61	22	26	2	22
	11%	14%	8%	7%	15%	12%	12%	16%	18%	5%	12%	11%	11%	4%	15%
		b			c	c	c	cf	cf						
Net: Over £100m	4	4	-	-	4	4	4	4	-	-	3	1	-	-	-
	*	1%	-	-	1%	2%	*	1%	-	-	1%	*	-	-	-
					c	cf		c							

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Brexit	167	153	14	15	12	11	25	30	59	8	7	101	29
	16%	17%	14%	11%	16%	11%	20% ce	23% cei	17%	12%	21%	15%	24% k
Domestic taxes or levies (including business rates)	157	148	9	13	23	17	22	15	54	11	2	103	18
	15%	16% b	9%	10%	31% ceghij	17% c	17% c	11%	15%	16%	6%	16%	15%
Uncertainty in the global economy	103	97	6	18	12	6	14	11	33	8	*	66	12
	10%	11%	6%	14% ej	17% egj	6%	11% j	8%	10% j	11% j	1%	10%	10%
Skill shortages and the cost and time required to recruit new workers	88	80	8	12	2	8	7	11	38	9	2	70	5
	9%	9%	9%	9%	3%	7%	6%	8%	11% d	12% d	5%	11% l	4%
The cost of business space in London	72	70	2	3	11	6	4	5	30	9	5	51	2
	7%	8% b	2%	2%	15% cefg	6%	3%	4%	9% cf	12% cfg	13% cfg	8% l	2%
Generating new clients/new business/contracts	71	69	2	12	1	3	10	6	32	5	2	45	4
	7%	8% b	2%	9% de	2%	3%	8% de	5%	9% de	7%	7%	7%	4%
Changes in consumer behaviour	48	45	2	3	3	5	7	8	15	6	2	27	5
	5%	5%	2%	2%	4%	5%	6%	6%	4%	8% c	5%	4%	4%
Recruit more people/ Amount of staff available	47	36	12	7	1	2	7	7	15	7	2	29	9
	5%	4%	12% a	5%	1%	2%	5%	5%	4%	10% de	5%	4%	7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business growth	44	42	2	6	3	4	3	10	18	1	-	33	3
	4%	5%	2%	4%	4%	4%	2%	8% fi	5%	1%	-	5%	3%
Competition	41	34	7	1	2	7	7	4	14	4	*	28	7
	4%	4%	7%	1%	3%	7% c	6% c	3%	4%	6% c	1%	4%	6%
Consistency of work/ Keeping business going	38	34	4	8	4	3	2	4	13	2	1	26	2
	4%	4%	4%	6% f	6%	3%	1%	3%	4%	3%	2%	4%	2%
Government cuts/ Funding/ Reduced public funding	35	33	2	1	2	-	1	2	26	3	*	29	1
	3%	4%	2%	* f	3%	-	1% c	1% cefg	7% cefg	5% ce	1% f	5% l	1% f
Profitability/margins/income/finance	28	26	2	5	1	1	4	6	9	1	1	19	5
	3%	3%	2%	4%	1%	1%	3%	5%	3%	2%	2%	3%	4%
Rent/ Landlord licensing/ More Landlords/ Finding new premises	27	26	1	5	8	2	1	5	6	-	2	14	5
	3%	3%	1%	4% cefg	10% cefg	2% cefg	1% cefg	4% cefg	2% cefg	- cefg	4% cefg	2% cefg	4% cefg
Cash flow/ Not getting payments	26	25	1	4	2	6	3	2	8	*	*	22	3
	3%	3%	1%	3%	3%	6%	3%	2%	2%	1%	1%	3%	3%
Increasing government legislations/ Rules and regulations	26	24	2	8	1	1	*	5	10	2	-	19	2
	3%	3%	2%	6% ef	1% ef	1% ef	* ef	3% ef	3% ef	2% ef	- ef	3% ef	1% ef

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Cost/price increases/ Rising costs of material	25	21	4	2	4	5	2	3	5	2	2	15	3
	2%	2%	4%	2%	5%	5%	2%	2%	1%	2%	5%	2%	2%
Staff quality/productivity/efficiency	22	19	3	6	3	*	3	3	2	5	1	16	3
	2%	2%	3%	4%	5%	*	2%	2%	1%	7%	2%	2%	3%
				eh	eh					eh			
Development/facilities in the area/ Infrastructure	19	15	4	2	1	1	4	-	9	2	-	10	1
	2%	2%	4%	2%	2%	1%	4%	-	2%	2%	-	2%	1%
							g		g				
Recognition of small enterprises/ Small businesses losing out	18	17	1	2	1	1	2	2	5	5	-	10	1
	2%	2%	1%	2%	1%	1%	2%	1%	2%	7%	-	2%	1%
										cdefgh			
Advertising and marketing	17	17	-	1	2	1	2	1	9	2	-	13	*
	2%	2%	-	*	2%	1%	1%	1%	3%	3%	-	2%	*
Client retention/ Charging clients reasonably	16	14	3	1	1	7	*	1	5	1	-	7	2
	2%	1%	3%	1%	1%	7%	*	1%	1%	1%	-	1%	2%
						cdfgh							
Utility costs (gas, water, energy, digital connectivity)	16	14	1	1	7	-	6	-	2	-	-	12	3
	2%	2%	1%	1%	10%	-	4%	-	*	-	-	2%	2%
					ceghij		cegh						
Turnover/ Sales	16	15	1	1	1	1	2	1	10	*	-	8	6
	2%	2%	1%	1%	1%	1%	1%	1%	3%	1%	-	1%	5%
												k	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Election/ Government framework	15	15	*	3	2	2	-	5	3	1	-	7	*
	2%	2%	*	2%	2%	2%	-	4% f	1%	1%	-	1%	*
Wage rises (including national minimum wage)	15	11	4	2	1	*	2	6	1	2	-	10	1
	1%	1%	4% a	1%	1%	*	2%	5% eh	*	3% h	-	2%	1%
Business overheads/ Expenses	13	13	*	1	2	4	1	4	-	-	*	11	1
	1%	1%	*	1%	3% h	4% ch	1%	3% h	-	-	1%	2%	1%
Budget/ Achieving goals within budget	13	9	3	1	-	-	3	-	8	-	-	4	7
	1%	1%	3% a	1%	-	-	3% g	-	2%	-	-	1%	6% k
Parking	13	13	-	1	-	1	1	6	2	1	-	12	-
	1%	1%	-	1%	-	1%	1%	4% cdh	1%	1%	-	2%	-
Market confidence/sentiment/ Changes in currency/ Pound getting weaker	12	11	1	3	2	-	-	4	-	1	2	4	4
	1%	1%	1%	3% h	2% h	-	-	3% efh	-	1%	5% efh	1%	4% k
Increases in the cost of doing business abroad	11	11	-	1	1	2	1	-	6	-	1	4	7
	1%	1%	-	1%	1%	2%	1%	-	2%	-	2%	1%	6% k
Digital economy/ Online business	10	10	-	-	-	4	-	1	5	-	-	6	1
	1%	1%	-	-	-	4% cf	-	1%	2%	-	-	1%	1%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Staff retention	10 1%	7 1%	3 3% a	2 1%	* *	3 2%	1 1%	1 1%	2 *	2 2%	- -	6 1%	2 2%
Increasing workload	10 1%	9 1%	* *	4 3%	- -	- -	* *	2 2%	3 1%	- -	- -	7 1%	* *
Charity funding cuts	8 1%	5 1%	2 2% a	- -	- -	3 3% cg	- -	- -	5 1%	- -	- -	8 1%	- -
Traffic	5 1%	5 1%	- -	* *	1 2%	- -	* *	- -	3 1%	- -	- -	4 1%	- -
Pension	5 1%	5 1%	- -	- -	- -	1 1%	- -	1 1%	2 1%	- -	1 3% cf	4 1%	2 1%
Security/ Safety	3 *	2 *	2 2% a	- -	- -	- -	2 1%	1 *	1 *	- -	- -	1 *	1 *
Apprentices	3 *	2 *	1 1%	* *	- -	- -	1 1%	1 1%	- -	1 1%	- -	2 *	1 1%
Entire business sector	3 *	3 *	- -	1 1%	- -	- -	- -	1 1%	- -	1 1%	- -	1 *	1 1%
Other	24 2%	21 2%	3 3%	1 *	2 2%	2 2%	3 3%	4 3%	10 3%	1 2%	1 3%	17 3%	2 1%
Nothing	74 7%	67 7%	6 6%	12 9%	7 10%	9 9%	7 6%	6 4%	21 6%	5 8%	6 17% fgh	51 8%	6 5%
Don't know	66 6%	52 6%	13 13% a	9 7%	2 2%	10 10% dh	10 8%	11 8% d	15 4%	7 9% d	3 8%	31 5%	4 3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Brexit	167 16%	102 20% bcd	25 13%	14 12%	27 13%	154 17% f	66 13%	9 11%	153 16%	14 19%	122 15%	36 18%	80 14%	83 15%	84 18%
Domestic taxes or levies (including business rates)	157 15%	86 17% c	29 15%	11 9%	31 15%	146 16% c	71 14%	12 15%	145 16%	8 11%	127 16%	31 15%	101 17%	76 14%	80 17%
Uncertainty in the global economy	103 10%	53 11%	14 7%	10 9%	26 12% b	93 10%	50 10%	6 8%	97 10%	3 5%	79 10%	21 10%	58 10%	54 10%	49 11%
Skill shortages and the cost and time required to recruit new workers	88 9%	54 11% cf	15 8% c	3 2%	17 8% c	85 9% cf	34 7% c	1 2%	86 9% g	10 13%	67 8%	33 16% l	43 7%	61 11% n	27 6%
The cost of business space in London	72 7%	49 10% cdf	10 5%	3 3%	10 5%	69 8% cf	23 4%	7 9%	65 7%	1 1%	61 8% i	14 7%	38 6%	32 6%	40 9%
Generating new clients/new business/contracts	71 7%	28 6%	14 7%	8 7%	21 10%	63 7%	43 8%	7 8%	65 7%	7 10%	58 7%	17 8%	43 7%	25 4%	47 10% m
Changes in consumer behaviour	48 5%	20 4%	9 5%	5 5%	14 7%	42 5%	28 5%	2 2%	44 5%	2 2%	37 5%	16 8% l	20 3%	26 5%	21 5%
Recruit more people/ Amount of staff available	47 5%	23 5%	8 4%	8 7%	9 4%	40 4%	25 5%	4 5%	44 5%	7 10% j	31 4%	10 5%	24 4%	42 8% n	6 1%
Business growth	44 4%	17 3%	15 8% ac	3 2%	9 4%	41 5%	26 5%	2 2%	42 5%	4 6%	34 4%	14 7% l	20 3%	25 4%	19 4%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Competition	41 4%	20 4%	8 4%	8 7% def	6 3%	33 4%	21 4%	2 2%	39 4%	5 7%	29 4%	9 4%	22 4%	26 5%	15 3%
Consistency of work/ Keeping business going	38 4%	12 2%	10 5%	7 6% a	10 4%	31 3%	26 5%	1 1%	37 4%	3 3%	33 4%	6 3%	22 4%	19 3%	19 4%
Government cuts/ Funding/ Reduced public funding	35 3%	17 3%	9 5% d	6 6% d	3 2%	29 3%	19 4%	2 3%	29 3%	- -	30 4%	6 3%	20 3%	17 3%	19 4%
Profitability/margins/income/finance	28 3%	9 2%	5 3%	5 5% a	9 4%	22 2%	19 4%	2 3%	26 3%	2 2%	23 3%	6 3%	18 3%	14 2%	14 3%
Rent/ Landlord licensing/ More Landlords/ Finding new premises	27 3%	18 4%	4 2%	2 2%	4 2%	26 3%	9 2%	1 2%	26 3%	- -	26 3%	4 2%	16 3%	19 3%	8 2%
Cash flow/ Not getting payments	26 3%	14 3%	5 3%	4 3%	4 2%	23 3%	12 2%	1 1%	25 3%	3 4%	23 3%	5 3%	16 3%	12 2%	15 3%
Increasing government legislations/ Rules and regulations	26 3%	12 2%	8 4% d	3 3%	3 1%	23 3%	14 3%	2 2%	24 3%	1 1%	23 3%	3 1%	20 3%	15 3%	11 2%
Cost/price increases/ Rising costs of material	25 2%	7 1%	12 6% ade	4 3%	3 1%	21 2%	18 3%	1 2%	23 3%	4 6% j	17 2%	7 3%	14 2%	14 3%	10 2%
Staff quality/productivity/efficiency	22 2%	6 1%	6 3%	3 3%	7 3%	19 2%	16 3%	3 3%	19 2%	1 2%	19 2%	7 4% l	6 1%	19 3% n	3 1%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Development/facilities in the area/ Infrastructure	19 2%	5 1%	1 1%	2 1%	11 5% abce	17 2%	14 3%	7 9% h	12 1%	1 2%	15 2%	9 4% l	9 2%	13 2%	6 1%
Recognition of small enterprises/ Small businesses losing out	18 2%	11 2%	4 2%	1 1%	3 1%	17 2%	8 1%	7 9% h	11 1%	3 4%	10 1%	4 2%	7 1%	11 2%	7 2%
Advertising and marketing	17 2%	5 1%	4 2%	2 2%	6 3%	15 2%	12 2%	* 1%	17 2%	* 1%	13 2%	2 1%	10 2%	7 1%	10 2%
Client retention/ Charging clients reasonably	16 2%	10 2%	2 1%	1 1%	3 1%	16 2%	6 1%	1 1%	15 2%	2 3%	14 2%	2 1%	14 2%	4 1%	12 3% m
Utility costs (gas, water, energy, digital connectivity)	16 2%	10 2%	2 1%	1 1%	3 2%	15 2%	6 1%	* 1%	15 2%	- -	10 1%	2 1%	3 1%	14 2% n	2 1%
Turnover/ Sales	16 2%	6 1%	1 *	4 3% be	5 2%	12 1%	9 2%	2 2%	14 2%	- -	15 2%	2 1%	12 2%	10 2%	6 1%
Election/ Government framework	15 2%	4 1%	4 2%	2 2%	6 3%	13 1%	11 2%	1 2%	14 2%	1 1%	11 1%	2 1%	6 1%	7 1%	8 2%
Wage rises (including national minimum wage)	15 1%	6 1%	1 1%	1 1%	6 3%	13 1%	8 2%	- -	15 2%	3 3%	11 1%	4 2%	8 1%	11 2%	3 1%
Business overheads/ Expenses	13 1%	9 2% d	2 1%	2 2% d	- -	11 1%	4 1%	1 2%	11 1%	* *	12 2%	* *	13 2% k	7 1%	6 1%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Budget/ Achieving goals within budget	13 1%	9 2% b	- -	* *	4 2% b	13 1%	4 1%	1 2%	11 1%	1 2%	9 1%	1 1%	8 1%	11 2% n	2 *
Parking	13 1%	6 1%	2 1%	1 1%	3 1%	11 1%	7 1%	4 5% h	9 1%	- -	12 1%	4 2%	8 1%	7 1%	6 1%
Market confidence/sentiment/ Changes in currency/ Pound getting weaker	12 1%	9 2%	2 1%	* *	1 1%	12 1%	3 1%	1 1%	11 1%	* *	9 1%	2 1%	8 1%	9 2%	3 1%
Increases in the cost of doing business abroad	11 1%	4 1%	3 1%	1 1%	4 2%	11 1%	8 2%	* 1%	11 1%	1 1%	9 1%	4 2%	7 1%	7 1%	4 1%
Digital economy/ Online business	10 1%	2 *	4 2%	2 1%	2 1%	8 1%	8 1%	* 1%	9 1%	- -	6 1%	1 1%	6 1%	4 1%	6 1%
Staff retention	10 1%	4 1%	3 2%	1 *	2 1%	9 1%	6 1%	1 2%	8 1%	3 4% j	7 1%	3 1%	5 1%	9 2% n	1 *
Increasing workload	10 1%	4 1%	2 1%	1 1%	2 1%	8 1%	5 1%	3 3% h	7 1%	2 2%	6 1%	3 1%	6 1%	9 2% n	* *
Charity funding cuts	8 1%	5 1%	2 1%	1 1%	- -	7 1%	2 *	- -	8 1%	- -	8 1%	- -	6 1%	6 1%	2 *
Traffic	5 1%	1 *	2 1%	- -	2 1%	5 1%	4 1%	1 1%	4 *	- -	5 1%	* *	5 1%	2 *	3 1%
Pension	5 1%	1 *	1 1%	1 1%	2 1%	4 *	4 1%	3 4% h	2 *	- -	5 1%	2 1%	3 *	3 1%	2 *
Security/ Safety	3 *	1 *	- -	1 1%	1 1%	3 *	2 *	1 2%	2 *	1 2% j	* *	1 1%	2 *	2 *	2 *

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Apprentices	3	1	1	1	1	2	2	*	3	1	3	3	1	2	1
	*	*	*	1%	*	*	*	*	*	1%	*	1%	*	*	*
Entire business sector	3	1	-	1	1	2	2	-	3	-	2	2	1	2	1
	*	*	-	1%	*	*	*	-	*	-	*	1%	*	*	*
Other	24	8	7	4	5	20	16	*	24	-	20	1	15	11	13
	2%	2%	3%	4%	2%	2%	3%	*	3%	-	3%	*	3% k	2%	3%
Nothing	74	29	11	13	21	61	45	9	65	8	57	10	46	38	36
	7%	6%	6%	11% abe	10%	7%	9%	11%	7%	11%	7%	5%	8%	7%	8%
Don't know	66	37	10	5	14	60	29	6	59	4	42	11	36	36	30
	6%	7%	5%	5%	6%	7%	6%	7%	6%	6%	5%	5%	6%	6%	6%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Brexit	167	99	37	70	95	53	154	80	41	8	103	41	9	7	24
	16%	18%	11%	14%	19%	21%	17%	20%	17%	19%	21%	20%	4%	13%	17%
		b			c	c		c		l	l	l		l	
Domestic taxes or levies (including business rates)	157	74	67	89	66	37	147	59	28	4	86	27	30	10	19
	15%	13%	20%	18%	13%	15%	16%	15%	12%	9%	18%	13%	13%	18%	13%
			a	h											
Uncertainty in the global economy	103	45	38	61	40	22	97	35	18	5	54	17	19	8	15
	10%	8%	11%	12%	8%	9%	10%	9%	8%	12%	11%	8%	8%	14%	10%
				d											
Skill shortages and the cost and time required to recruit new workers	88	72	10	22	66	30	73	49	36	4	37	32	13	2	30
	9%	13%	3%	4%	13%	12%	8%	12%	15%	10%	8%	16%	5%	3%	21%
		b			cf	cf	c	cf	cf			jlm			
The cost of business space in London	72	30	34	45	27	20	68	24	6	3	39	16	9	5	4
	7%	5%	10%	9%	5%	8%	7%	6%	3%	8%	8%	8%	4%	9%	3%
			a	dh		h	h				l				
Generating new clients/new business/contracts	71	33	23	42	26	6	64	18	20	1	30	18	17	6	16
	7%	6%	7%	9%	5%	2%	7%	4%	8%	3%	6%	9%	7%	10%	11%
				eg			e		e						
Changes in consumer behaviour	48	24	14	25	21	8	42	15	13	4	19	6	14	5	13
	5%	4%	4%	5%	4%	3%	5%	4%	5%	9%	4%	3%	6%	9%	9%
Recruit more people/ Amount of staff available	47	45	1	20	27	17	41	23	10	5	27	3	7	5	7
	5%	8%	*	4%	5%	7%	4%	6%	4%	11%	6%	2%	3%	8%	5%
		b								kl	k			k	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business growth	44	25	14	24	18	12	40	16	6	1	24	13	6	*	13
	4%	4%	4%	5%	4%	5%	4%	4%	2%	2%	5%	6%	3%	1%	9%
Competition	41	23	15	23	17	8	38	14	9	3	17	4	15	2	6
	4%	4%	4%	5%	4%	3%	4%	3%	4%	8%	4%	2%	6%	4%	4%
Consistency of work/ Keeping business going	38	17	16	25	11	6	36	9	5	1	21	6	7	2	3
	4%	3%	5%	5%	2%	2%	4%	2%	2%	3%	4%	3%	3%	4%	2%
Government cuts/ Funding/ Reduced public funding	35	16	9	17	17	4	34	17	13	-	15	7	12	1	2
	3%	3%	3%	3%	4%	2%	4%	4%	5%	-	3%	4%	5%	2%	1%
Profitability/margins/income/finance	28	17	11	11	16	7	27	14	9	*	17	4	6	*	6
	3%	3%	3%	2%	3%	3%	3%	4%	4%	1%	3%	2%	3%	1%	4%
Rent/ Landlord licensing/ More Landlords/ Finding new premises	27	14	11	11	15	9	25	12	6	1	8	9	6	3	2
	3%	3%	3%	2%	3%	4%	3%	3%	3%	2%	2%	4%	3%	6%	1%
Cash flow/ Not getting payments	26	10	12	12	13	6	23	8	8	-	10	12	4	*	5
	3%	2%	4%	3%	3%	2%	3%	2%	3%	-	2%	6%	2%	1%	4%
Increasing government legislations/ Rules and regulations	26	12	10	12	14	6	26	11	8	1	12	6	7	-	3
	3%	2%	3%	2%	3%	2%	3%	3%	3%	3%	2%	3%	3%	-	2%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Cost/price increases/ Rising costs of material	25	17	8	11	12	3	22	6	9	2	18	3	2	*	3
	2%	3%	2%	2%	2%	1%	2%	2%	4%	4%	4%	1%	1%	1%	2%
Staff quality/productivity/efficiency	22	22	*	4	17	12	20	15	6	1	10	2	7	1	4
	2%	4%	*	1%	4%	5%	2%	4%	2%	2%	2%	1%	3%	3%	3%
		b			c	cf	c	c							
Development/facilities in the area/ Infrastructure	19	13	4	9	10	2	19	8	8	-	9	3	7	-	7
	2%	2%	1%	2%	2%	1%	2%	2%	3%	-	2%	2%	3%	-	5%
Recognition of small enterprises/ Small businesses losing out	18	6	10	14	3	-	17	2	3	*	6	*	6	5	3
	2%	1%	3%	3%	1%	-	2%	1%	1%	1%	1%	*	3%	10%	2%
		a		deg		e								jkl	
Advertising and marketing	17	7	9	14	3	2	15	3	1	-	7	6	4	-	*
	2%	1%	3%	3%	1%	1%	2%	1%	1%	-	1%	3%	2%	-	*
				dg											
Client retention/ Charging clients reasonably	16	6	9	11	4	1	15	4	3	1	11	1	4	-	2
	2%	1%	3%	2%	1%	*	2%	1%	1%	3%	2%	*	2%	-	1%
Utility costs (gas, water, energy, digital connectivity)	16	12	4	1	14	13	12	14	1	1	6	6	2	1	1
	2%	2%	1%	*	3%	5%	1%	4%	1%	2%	1%	3%	1%	2%	1%
					cf	cfh		cfh							
Turnover/ Sales	16	10	6	7	9	2	16	3	7	-	6	7	3	-	1
	2%	2%	2%	1%	2%	1%	2%	1%	3%	-	1%	3%	1%	-	1%
								g							

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Election/ Government framework	15	7	4	8	7	6	15	6	2	1	11	2	2	-	2
	2%	1%	1%	2%	1%	2%	2%	1%	1%	2%	2%	1%	1%	-	1%
Wage rises (including national minimum wage)	15	11	2	5	9	4	13	6	5	1	7	5	1	1	2
	1%	2%	*	1%	2%	2%	1%	1%	2%	3%	1%	2%	*	1%	1%
Business overheads/ Expenses	13	4	6	5	8	4	12	4	4	-	8	1	4	-	-
	1%	1%	2%	1%	2%	2%	1%	1%	2%	-	2%	1%	2%	-	-
Budget/ Achieving goals within budget	13	11	1	6	7	5	11	7	2	-	11	1	-	-	1
	1%	2%	*	1%	1%	2%	1%	2%	1%	-	2% l	1%	-	-	1%
Parking	13	4	6	8	5	4	12	4	1	-	6	1	5	-	3
	1%	1%	2%	2%	1%	2%	1%	1%	*	-	1%	1%	2%	-	2%
Market confidence/sentiment/ Changes in currency/ Pound getting weaker	12	9	1	5	7	2	12	6	6	1	6	5	1	-	1
	1%	2%	*	1%	1%	1%	1%	2%	2%	2%	1%	2% l	*	-	1%
Increases in the cost of doing business abroad	11	4	7	7	4	2	11	4	2	-	4	1	6	-	3
	1%	1%	2%	1%	1%	1%	1%	1%	1%	-	1%	1%	3%	-	2%
Digital economy/ Online business	10	4	5	5	5	1	10	5	3	-	5	3	1	-	1
	1%	1%	1%	1%	1%	1%	1%	1%	1%	-	1%	2%	1%	-	1%
Staff retention	10	8	2	3	6	3	9	5	3	1	7	-	2	-	3
	1%	1%	*	1%	1%	1%	1%	1%	1%	2%	1%	-	1%	-	2%
Increasing workload	10	9	-	1	8	5	7	8	3	1	2	-	5	2	2
	1%	2%	-	*	2%	2%	1%	2%	1%	2%	1%	-	2%	3%	2%
		b			c	cf		cf					j	jk	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q1. What, if anything, do you perceive as the main challenges for your business in the next twelve months?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Charity funding cuts	8	5	2	2	6	-	8	3	6	-	2	3	2	-	-
	1%	1%	1%	*	1%	-	1%	1%	2% cef	-	*	1%	1%	-	-
Traffic	5	*	5	5	-	-	5	-	-	1	2	1	*	-	*
	1%	*	1% a	1% dg	-	-	1%	-	-	3% l	*	1%	*	-	*
Pension	5	3	2	4	1	1	5	1	-	*	3	1	1	-	1
	1%	1%	1%	1%	*	*	1%	*	-	1%	1%	1%	*	-	1%
Security/ Safety	3	3	-	2	1	-	3	1	1	-	3	-	*	-	-
	*	1%	-	*	*	-	*	*	1%	-	1%	-	*	-	-
Apprentices	3	2	1	2	1	1	3	1	1	1	2	-	1	-	3
	*	*	*	*	*	*	*	*	*	1%	*	-	*	-	2%
Entire business sector	3	1	-	*	2	1	3	1	2	-	2	-	*	-	1
	*	*	-	*	*	*	*	*	1%	-	*	-	*	-	1%
Other	24	12	9	11	11	3	22	6	7	1	12	4	7	-	-
	2%	2%	3%	2%	2%	1%	2%	2%	3%	2%	2%	2%	3%	-	-
Nothing	74	38	29	27	45	34	66	36	11	7	31	5	27	3	7
	7%	7%	9%	5%	9% ch	14% cfh	7%	9% ch	5%	16% jk	6%	3%	12% jk	6%	5%
Don't know	66	34	19	29	29	15	50	27	14	6	21	14	17	9	3
	6%	6%	6%	6%	6%	6%	5%	7%	6%	13% j	4%	7%	7%	16% jkl	2%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business rates/ Tax rates/ Reduce rates	145	137	9	18	12	12	24	13	57	4	6	99	24
	14%	15%	9%	13%	16%	12%	19%	10%	16%	6%	17%	15%	20%
		b			i		gi		i		i		
Promote start-ups/small businesses/ entrepreneur/companies	132	122	9	11	9	22	18	14	47	8	3	105	5
	13%	13%	9%	8%	12%	22%	14%	11%	13%	11%	9%	16%	4%
						cdgh						l	
Transport infrastructure/management/ Road maintenance/ Accessibility	128	113	16	19	12	10	21	12	44	7	4	78	18
	13%	12%	16%	14%	16%	9%	16%	9%	13%	10%	10%	12%	15%
Infrastructure development/maintenance	71	62	9	14	4	5	8	6	31	2	1	49	5
	7%	7%	9%	10%	6%	5%	6%	5%	9%	3%	2%	7%	4%
				g									
Community/high-street/locality improvement/ development	57	55	3	6	3	9	7	6	22	4	1	36	8
	6%	6%	3%	4%	4%	9%	5%	4%	6%	6%	3%	6%	7%
Training/skill training staff/young people	53	45	8	7	3	2	7	8	22	3	-	33	6
	5%	5%	8%	5%	5%	2%	5%	6%	6%	4%	-	5%	5%
Support towards apprenticeships/apprentices	50	50	1	11	3	2	4	11	16	1	1	38	7
	5%	5%	1%	8%	5%	2%	4%	8%	5%	2%	3%	6%	6%
		b		e				e					
Affordable/easier to get housing	43	40	3	6	1	2	3	13	12	6	1	31	3
	4%	4%	3%	5%	1%	2%	2%	10%	3%	9%	2%	5%	3%
							defh			def			

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Nothing/ No opinion	37 4%	33 4%	4 4%	6 4%	2 3%	3 3%	5 4%	7 5% i	12 3%	- -	1 4%	21 3%	6 5%
Education/ Schools	36 4%	34 4%	2 2%	4 3%	3 4%	3 3%	4 3%	6 5%	12 3%	2 3%	3 7%	31 5% l	1 *
Better policing/ Cutting the crime/ Better safety	35 3%	33 4%	2 2%	9 6% gh	4 6% gh	4 4%	7 5% gh	1 1%	5 1%	4 5%	1 2%	23 4%	7 5%
Parking	35 3%	32 3%	2 2%	4 3%	2 3%	4 4%	2 2%	2 2%	14 4%	6 8% fg	1 2%	18 3%	4 3%
Internet service/ Communication infrastructure	33 3%	31 3%	2 2%	1 1%	* *	2 2%	3 2%	9 7% cdf	13 4%	1 1%	4 10% cdefi	23 4%	5 5%
Hospitals/ Health care/ NHS	33 3%	31 3%	2 2%	3 2%	3 5%	2 2%	2 2%	6 5%	9 3%	5 6%	1 4%	21 3%	3 3%
Charity related/ Voluntary sector	27 3%	24 3%	3 3%	- -	1 1%	1 1%	- -	1 * cdefg	23 7% cdefg	1 2%	- -	16 2%	8 7% k
Employment opportunities	27 3%	23 2%	4 4%	4 3%	* 1%	2 2%	4 3%	10 8% cdehj	5 2%	1 2%	- -	14 2%	1 1%
Local services/ Public services	26 3%	24 3%	3 3%	4 3% f	1 1%	3 3% f	- -	2 2%	12 3% f	4 6% f	- -	21 3% l	- -

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l



## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Affordable/government funded/better workspace/ commercial space	25 2%	24 3%	1 1%	1 1%	2 3%	1 1%	3 3%	2 1%	15 4%	- -	1 1%	23 4% l	* *
Clean/green environment/atmosphere/ Less pollution	21 2%	16 2%	5 5% a	2 1%	3 4% h	4 4%	6 5% h	2 1%	3 1%	1 1%	1 3%	11 2%	3 3%
Adult social-care	21 2%	20 2%	1 1%	1 1%	1 1%	- -	2 2%	5 4% e	9 3%	3 4% e	- -	13 2%	5 4%
Garbage/bin bag pickup/ Cleanup borough/ Cleaning	18 2%	15 2%	2 2%	4 3% h	1 1%	3 3%	1 *	2 1%	2 *	4 6% fgh	1 3%	11 2%	1 1%
Refund/put it back to small businesses	17 2%	15 2%	2 2%	1 1%	2 3%	3 3%	2 1%	1 1%	5 1%	3 4%	- -	11 2%	2 2%
It doesn't affect us/ It doesn't matter anyway	15 1%	14 2%	1 1%	4 3%	* *	1 1%	2 1%	1 1%	4 1%	2 3%	- -	10 1%	1 1%
Advertising/ Marketing	12 1%	11 1%	1 1%	1 1%	1 2%	4 4% h	2 2%	1 1%	- -	2 3% h	- -	4 1%	1 1%
Grants/ Rebates	10 1%	10 1%	1 1%	2 1%	1 1%	1 1%	1 1%	2 1%	2 *	2 3%	1 3%	9 1%	- -
Council development/improvement	9 1%	9 1%	- -	1 1%	- -	2 2%	1 *	3 2% h	- -	- -	3 8% cdfhi	8 1%	- -

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rents	9	9	-	1	-	6	-	-	1	-	2	6	1
	1%	1%	-	1%	-	6%	-	-	*	-	5%	1%	1%
						cd fghi					d fgh		
Technology/ Information technology	7	7	*	-	*	1	1	1	2	2	-	4	2
	1%	1%	*	-	1%	1%	1%	1%	*	3%	-	1%	1%
										c			
Generate human resource	6	6	*	-	-	-	-	1	5	*	-	5	-
	1%	1%	*	-	-	-	-	1%	1%	1%	-	1%	-
Affordable banking/loans	6	4	1	-	1	*	1	2	-	1	*	4	-
	1%	*	1%	-	1%	*	*	2%	-	1%	1%	1%	-
Mental health	4	2	1	-	-	-	-	-	2	2	-	1	-
	*	*	1%	-	-	-	-	-	1%	2%	-	*	-
										c			
Childcare	3	2	1	-	*	-	*	*	2	1	-	*	*
	*	*	1%	-	1%	-	*	*	*	1%	-	*	*
			a										
Other	39	38	1	3	2	7	6	3	15	3	-	30	2
	4%	4%	1%	2%	3%	7%	5%	2%	4%	4%	-	5%	2%
						cg							
Don't know	194	169	25	35	13	17	23	25	64	6	11	113	26
	19%	18%	25%	26%	18%	17%	18%	19%	18%	9%	31%	17%	21%
				i							ehi		
No response	23	20	3	2	-	3	2	2	6	7	2	7	3
	2%	2%	3%	1%	-	3%	1%	1%	2%	10%	5%	1%	2%
										c d e f g h	d		

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business rates/ Tax rates/ Reduce rates	145	84	19	17	25	128	62	8	138	4	125	30	86	87	58
	14%	17%	10%	15%	12%	14%	12%	10%	15%	6%	16%	15%	15%	16%	13%
		bf								i					
Promote start-ups/small businesses/ entrepreneur/companies	132	63	30	10	28	121	69	13	119	18	94	53	55	69	63
	13%	13%	16%	9%	13%	13%	13%	16%	13%	24%	12%	26%	9%	12%	14%
			c							j		l			
Transport infrastructure/management/ Road maintenance/ Accessibility	128	72	21	13	22	116	56	5	122	9	107	11	97	73	55
	13%	14%	11%	12%	10%	13%	11%	7%	13%	13%	13%	6%	16%	13%	12%
												k			
Infrastructure development/maintenance	71	49	11	3	7	68	21	2	68	4	55	6	50	45	26
	7%	10%	6%	3%	3%	7%	4%	2%	7%	6%	7%	3%	8%	8%	6%
		cdf				cdf						k			
Community/high-street/locality improvement/development	57	28	14	5	10	52	29	2	55	3	49	12	36	38	19
	6%	6%	7%	4%	5%	6%	6%	3%	6%	5%	6%	6%	6%	7%	4%
Training/skill training staff/young people	53	17	13	4	18	48	35	5	47	3	40	14	19	32	20
	5%	3%	7%	4%	8%	5%	7%	6%	5%	4%	5%	7%	3%	6%	4%
					ac		a					l			
Support towards apprenticeships/apprentices	50	26	9	6	10	44	25	7	44	5	43	23	12	25	25
	5%	5%	5%	6%	4%	5%	5%	8%	5%	7%	5%	11%	2%	5%	5%
												l			
Affordable/easier to get housing	43	31	7	2	3	41	12	4	35	2	35	7	22	23	20
	4%	6%	4%	2%	2%	5%	2%	4%	4%	3%	4%	3%	4%	4%	4%
		cdf				df									

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Nothing/ No opinion	37 4%	18 4%	3 2%	8 7% b e f	8 4%	29 3%	19 4%	3 4%	34 4%	- -	32 4%	2 1%	29 5% k	21 4%	16 3%
Education/ Schools	36 4%	16 3%	9 5%	4 4%	7 3%	32 4%	20 4%	1 1%	35 4%	1 1%	32 4%	4 2%	25 4%	11 2%	25 5% m
Better policing/ Cutting the crime/ Better safety	35 3%	22 4%	6 3%	3 3%	4 2%	32 4%	13 3%	3 4%	31 3%	2 3%	28 4%	9 5%	24 4%	15 3%	19 4%
Parking	35 3%	12 2%	7 4%	7 6% a e	9 4%	27 3%	23 4%	5 6%	29 3%	6 8%	26 3%	11 5%	19 3%	24 4%	10 2%
Internet service/ Communication infrastructure	33 3%	25 5% b c d f	2 1%	2 2%	3 2%	31 3% f	8 1%	4 5%	29 3%	1 1%	30 4%	5 2%	23 4%	26 5% n	7 2%
Hospitals/ Health care/ NHS	33 3%	10 2%	8 4%	5 5%	9 4%	27 3%	23 4%	3 4%	30 3%	- -	26 3%	3 1%	26 4% k	18 3%	14 3%
Charity related/ Voluntary sector	27 3%	17 3%	6 3%	2 2%	2 1%	25 3%	10 2%	- -	27 3%	1 1%	26 3%	7 3%	15 2%	20 4% n	7 2%
Employment opportunities	27 3%	9 2%	8 4%	2 2%	7 3%	24 3%	18 3%	1 1%	26 3%	- -	23 3%	3 1%	14 2%	16 3%	11 2%
Local services/ Public services	26 3%	12 2%	9 5% c	1 1%	4 2%	26 3% c	14 3% c	- -	22 2%	* *	25 3%	3 1%	15 3%	11 2%	15 3%
Affordable/government funded/better workspace/ commercial space	25 2%	7 1%	7 4%	2 2%	8 4%	22 2%	18 3%	3 4%	21 2%	3 4%	21 3%	10 5% l	12 2%	10 2%	15 3%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clean/green environment/atmosphere/ Less pollution	21	15	3	1	2	20	6	3	18	5	15	7	10	15	6
	2%	3%	2%	1%	1%	2%	1%	4%	2%	6%	2%	3%	2%	3%	1%
		cf								j					
Adult social-care	21	12	3	1	5	19	9	*	21	-	17	2	14	9	12
	2%	2%	1%	1%	2%	2%	2%	*	2%	-	2%	1%	2%	2%	3%
Garbage/bin bag pickup/ Cleanup borough/ Cleaning	18	3	7	3	5	15	15	3	15	1	15	3	12	10	7
	2%	1%	4%	2%	2%	2%	3%	3%	2%	1%	2%	1%	2%	2%	2%
			ae				a								
Refund/put it back to small businesses	17	2	5	3	8	15	15	3	14	1	15	6	8	5	12
	2%	*	2%	2%	4%	2%	3%	4%	2%	2%	2%	3%	1%	1%	3%
					ae		a								m
It doesn't affect us/ It doesn't matter anyway	15	4	5	3	3	12	11	1	14	1	14	1	10	4	11
	1%	1%	3%	3%	1%	1%	2%	1%	2%	1%	2%	*	2%	1%	2%
															m
Advertising/ Marketing	12	2	5	2	4	10	10	2	10	-	7	5	6	6	6
	1%	*	2%	2%	2%	1%	2%	2%	1%	-	1%	2%	1%	1%	1%
Grants/ Rebates	10	3	-	1	7	10	8	-	10	1	8	5	4	6	4
	1%	1%	-	1%	3%	1%	1%	-	1%	1%	1%	2%	1%	1%	1%
					abce							l			
Council development/improvement	9	5	3	-	2	9	5	1	9	1	6	4	5	5	4
	1%	1%	1%	-	1%	1%	1%	1%	1%	1%	1%	2%	1%	1%	1%
			c												
Rents	9	6	1	2	1	7	4	1	8	-	9	2	6	3	6
	1%	1%	*	2%	*	1%	1%	1%	1%	-	1%	1%	1%	1%	1%
Technology/ Information technology	7	2	1	1	3	6	5	-	7	1	2	2	3	4	3
	1%	*	1%	1%	1%	1%	1%	-	1%	1%	*	1%	*	1%	1%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Generate human resource	6	-	1	1	4	5	6	-	6	-	6	3	4	6	-
	1%	-	1%	1%	2%	1%	1%	-	1%	-	1%	1%	1%	1%	-
					ae									n	
Affordable banking/loans	6	2	3	-	1	6	4	-	6	2	4	3	1	2	4
	1%	*	1%	-	1%	1%	1%	-	1%	3%	*	2%	*	*	1%
										j		l			
Mental health	4	-	1	1	1	2	4	1	2	1	2	1	1	3	1
	*	-	1%	1%	1%	*	1%	2%	*	1%	*	*	*	1%	*
				e				h							
Childcare	3	-	*	-	3	3	3	1	2	-	1	2	2	3	-
	*	-	*	-	1%	*	1%	1%	*	-	*	1%	*	1%	-
Other	39	18	7	6	9	34	21	1	39	3	30	8	26	20	19
	4%	4%	3%	5%	4%	4%	4%	1%	4%	4%	4%	4%	4%	4%	4%
Don't know	194	105	33	25	31	169	89	8	186	15	143	29	128	109	84
	19%	21%	17%	22%	15%	19%	17%	10%	20%	20%	18%	14%	22%	20%	18%
				d				g					k		
No response	23	10	4	*	10	23	14	9	13	3	9	12	-	10	13
	2%	2%	2%	*	4%	3%	3%	11%	1%	4%	1%	6%	-	2%	3%
				c		c	c	h		j		l			

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business rates/ Tax rates/ Reduce rates	145	84	50	72	73	44	133	59	29	7	67	43	22	7	24
	14%	15%	15%	14%	15%	18%	14%	15%	12%	16%	14%	21% jl	10%	12%	17%
Promote start-ups/small businesses/ entrepreneur/companies	132	80	42	63	66	38	119	51	28	8	65	34	23	2	39
	13%	15%	13%	13%	14%	15%	13%	13%	12%	19% m	13% m	17% lm	10%	3%	28%
Transport infrastructure/management/ Road maintenance/ Accessibility	128	58	51	71	57	38	127	52	19	4	74	22	25	4	7
	13%	11%	15% a	14% h	12%	15% h	14% h	13% h	8%	8%	15%	11%	11%	8%	5%
Infrastructure development/maintenance	71	37	21	41	29	14	69	26	15	2	33	13	16	7	5
	7%	7%	6%	8%	6%	6%	8%	7%	6%	6%	7%	6%	7%	12%	3%
Community/high-street/locality improvement/ development	57	29	21	36	20	9	54	18	11	1	21	16	19	-	8
	6%	5%	6%	7% d	4%	4%	6%	5%	4%	3%	4%	8% m	8% jm	-	6%
Training/skill training staff/young people	53	39	8	29	22	13	50	19	9	1	31	5	14	1	10
	5%	7% b	2%	6%	5%	5%	5%	5%	4%	3%	6%	3%	6%	1%	7%
Support towards apprenticeships/apprentices	50	36	11	22	26	20	46	24	7	1	15	15	15	4	19
	5%	6% b	3%	4%	5%	8% h	5%	6%	3%	3%	3%	7% j	6% j	8%	13%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Affordable/easier to get housing	43	23	6	17	23	5	37	18	18	2	28	7	6	*	7
	4%	4%	2%	3%	5%	2%	4%	5%	7%	4%	6%	4%	3%	1%	5%
		b							cef						
Nothing/ No opinion	37	19	14	10	26	14	35	22	11	2	15	11	6	3	1
	4%	3%	4%	2%	5%	6%	4%	6%	5%	5%	3%	5%	2%	6%	1%
					c	c		c	c						
Education/ Schools	36	19	18	21	15	6	34	11	9	3	16	10	7	-	1
	4%	3%	5%	4%	3%	2%	4%	3%	4%	8%	3%	5%	3%	-	1%
										m					
Better policing/ Cutting the crime/ Better safety	35	15	14	18	17	11	34	15	5	3	21	4	5	2	5
	3%	3%	4%	4%	3%	5%	4%	4%	2%	7%	4%	2%	2%	3%	4%
										l					
Parking	35	17	12	14	19	10	32	12	9	2	19	3	10	-	9
	3%	3%	4%	3%	4%	4%	4%	3%	4%	4%	4%	2%	5%	-	6%
Internet service/ Communication infrastructure	33	26	4	15	17	10	32	15	7	6	18	4	5	*	4
	3%	5%	1%	3%	4%	4%	4%	4%	3%	13%	4%	2%	2%	1%	3%
		b								jkim					
Hospitals/ Health care/ NHS	33	20	11	14	18	7	32	14	12	1	17	7	5	2	1
	3%	4%	3%	3%	4%	3%	3%	4%	5%	3%	4%	3%	2%	4%	1%
Charity related/ Voluntary sector	27	12	9	13	13	1	25	12	12	1	9	5	11	1	4
	3%	2%	3%	3%	3%	*	3%	3%	5%	3%	2%	2%	5%	2%	3%
				e	e		e	e	e				j		
Employment opportunities	27	19	6	13	14	9	23	12	5	-	15	3	8	1	2
	3%	4%	2%	3%	3%	4%	2%	3%	2%	-	3%	1%	4%	2%	2%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n



## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Local services/ Public services	26	12	7	16	10	4	26	9	5	1	14	5	6	1	3
	3%	2%	2%	3%	2%	2%	3%	2%	2%	2%	3%	2%	2%	2%	2%
Affordable/government funded/better workspace/ commercial space	25	10	11	7	17	3	16	10	14	1	16	3	5	1	8
	2%	2%	3%	1%	3%	1%	2%	3%	6%	2%	3%	1%	2%	1%	6%
					cf				cefg						
Clean/green environment/atmosphere/ Less pollution	21	15	5	9	11	7	20	11	4	-	9	3	6	3	2
	2%	3%	1%	2%	2%	3%	2%	3%	2%	-	2%	1%	2%	6%	1%
														j	
Adult social-care	21	8	10	3	18	10	19	16	8	-	11	5	3	2	2
	2%	1%	3%	1%	4%	4%	2%	4%	3%	-	2%	2%	1%	4%	1%
					c	c	c	c	c						
Garbage/bin bag pickup/ Cleanup borough/ Cleaning	18	9	6	8	10	6	15	8	4	*	7	5	5	-	2
	2%	2%	2%	2%	2%	2%	2%	2%	2%	1%	1%	2%	2%	-	2%
Refund/put it back to small businesses	17	10	4	13	4	2	17	3	2	-	9	2	5	1	5
	2%	2%	1%	3%	1%	1%	2%	1%	1%	-	2%	1%	2%	2%	3%
				dg											
It doesn't affect us/ It doesn't matter anyway	15	5	7	12	3	2	14	2	1	*	10	*	5	-	-
	1%	1%	2%	2%	1%	1%	2%	*	*	1%	2%	*	2%	-	-
				dg											
Advertising/ Marketing	12	6	5	8	5	3	10	5	2	*	5	1	4	1	4
	1%	1%	2%	2%	1%	1%	1%	1%	1%	1%	1%	1%	2%	2%	3%
Grants/ Rebates	10	7	3	7	3	2	10	3	1	1	4	-	6	-	4
	1%	1%	1%	1%	1%	1%	1%	1%	*	2%	1%	-	3%	-	2%
													jk		

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q2. By 2020, London boroughs and the GLA will be able to retain some of the revenue from business rates, instead of passing all of it to central government. From your business' point of view what, if anything, should be a priority for investing these funds?**

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Council development/improvement	9	5	5	5	4	3	9	4	1	-	3	4	3	-	2
	1%	1%	1%	1%	1%	1%	1%	1%	*	-	1%	2%	1%	-	1%
Rents	9	4	5	1	8	2	9	2	6	1	1	6	1	-	2
	1%	1%	2%	*	2% c	1%	1%	1%	3% cfg	2%	*	3% jl	*	-	1%
Technology/ Information technology	7	4	2	3	3	-	4	3	3	-	5	1	1	-	2
	1%	1%	*	1%	1%	-	*	1%	1%	-	1%	*	1%	-	2%
Generate human resource	6	5	2	4	3	*	6	2	2	-	3	1	1	1	1
	1%	1%	*	1%	1%	*	1%	*	1%	-	1%	*	1%	1%	1%
Affordable banking/loans	6	5	*	3	3	2	6	2	1	1	2	1	2	-	2
	1%	1%	*	1%	1%	1%	1%	*	*	2%	*	1%	1%	-	1%
Mental health	4	4	-	1	1	1	2	1	1	1	1	2	-	-	1
	*	1%	-	*	*	*	*	*	*	1%	*	1%	-	-	*
Childcare	3	3	-	-	3	*	3	3	2	-	*	*	-	3	1
	*	1%	-	-	1%	*	*	1%	1% c	-	*	*	-	5% jkl	1%
Other	39	17	13	19	19	9	36	15	10	-	15	7	14	4	5
	4%	3%	4%	4%	4%	3%	4%	4%	4%	-	3%	3%	6% j	7%	3%
Don't know	194	93	78	99	84	39	167	62	45	9	86	34	51	14	17
	19%	17%	23% a	20%	17%	16%	18%	16%	19%	20%	18%	17%	22%	25%	12%
No response	23	13	5	13	8	1	17	6	7	1	10	2	2	8	5
	2%	2%	1%	3%	2%	1%	2%	2%	3%	3%	2%	1%	1%	15% ijkl	4%

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

### Q3. What type of training, if any, does your business use to train existing or new staff?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
In-house training	855	761	94	99	63	82	112	115	297	61	27	552	110
	84%	83%	95%	74%	87%	81%	89%	87%	86%	85%	75%	84%	91%
			a		c		cj	cj	c				
Private sector training companies	309	264	45	46	14	21	35	36	116	33	7	184	59
	30%	29%	45%	35%	20%	20%	28%	28%	33%	46%	21%	28%	49%
			a	de					de	defgj			k
Other businesses in your sector	163	147	17	21	12	7	19	20	61	19	4	111	28
	16%	16%	17%	16%	17%	7%	15%	15%	18%	27%	12%	17%	23%
				e	e		e	e	e	cef			
Apprenticeship Training Associations (ATA)	116	98	17	18	11	18	10	11	29	15	3	76	15
	11%	11%	17%	14%	15%	18%	8%	8%	8%	21%	8%	12%	13%
			a			fgh				fghj			
Further Education colleges that you pay full costs for	100	86	14	24	6	8	11	13	17	16	4	75	10
	10%	9%	14%	18%	8%	8%	9%	10%	5%	23%	11%	11%	8%
				defgh						defgh			
Other	129	119	10	21	8	9	12	15	47	8	8	86	8
	13%	13%	10%	16%	11%	9%	10%	11%	14%	11%	23%	13%	6%
										ef		l	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q3. What type of training, if any, does your business use to train existing or new staff?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
In-house training	855	423	160	90	183	765	432	67	786	61	672	179	489	496	359
	84%	85%	83%	80%	85%	84%	83%	82%	84%	83%	84%	87%	82%	89% n	78%
Private sector training companies	309	150	69	34	56	275	159	32	277	23	239	71	173	183	125
	30%	30%	36% d	30%	26%	30%	31%	39%	30%	31%	30%	35%	29%	33% n	27%
Other businesses in your sector	163	79	30	17	37	146	84	16	147	12	134	46	73	105	58
	16%	16%	16%	15%	17%	16%	16%	20%	16%	17%	17%	23% l	12%	19% n	13%
Apprenticeship Training Associations (ATA)	116	49	30	11	26	105	67	41	74	20	81	61	37	76	40
	11%	10%	15%	10%	12%	12%	13%	51% h	8% j	27% j	10% l	30% l	6%	14% n	9%
Further Education colleges that you pay full costs for	100	46	21	14	18	86	54	23	78	10	74	25	53	72	28
	10%	9%	11%	13%	9%	9%	10%	28% h	8%	14%	9%	12%	9%	13% n	6%
Other	129	63	17	15	34	114	66	5	119	8	104	16	87	57	72
	13%	13%	9%	14%	16% b	13%	13%	7% k	13%	11% k	13%	8% k	15% k	10% m	16% m

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q3. What type of training, if any, does your business use to train existing or new staff?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
In-house training	855	493	261	398	429	214	766	342	215	37	419	166	192	42	123
	84%	89%	78%	80%	88%	86%	83%	87%	90%	87%	86%	82%	83%	75%	87%
		b			cf	c		c	cf		m				
Private sector training companies	309	177	97	136	164	75	281	137	89	13	144	67	65	20	54
	30%	32%	29%	27%	34%	30%	30%	35%	37%	29%	29%	33%	28%	36%	38%
					c			c	c						
Other businesses in your sector	163	102	41	73	86	51	155	74	35	6	78	31	38	10	39
	16%	18%	12%	15%	18%	21%	17%	19%	15%	15%	16%	15%	16%	17%	27%
		b				c									
Apprenticeship Training Associations (ATA)	116	81	23	50	54	18	100	46	35	11	43	21	32	8	33
	11%	15%	7%	10%	11%	7%	11%	12%	15%	26%	9%	10%	14%	14%	24%
		b						e		jk			j		
Further Education colleges that you pay full costs for	100	65	30	43	49	28	87	46	21	7	48	19	21	6	16
	10%	12%	9%	9%	10%	11%	9%	12%	9%	15%	10%	9%	9%	11%	12%
Other	129	54	51	75	49	23	121	40	26	2	78	19	23	6	6
	13%	10%	15%	15%	10%	9%	13%	10%	11%	5%	16%	9%	10%	11%	4%
			a	deg							kl				

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

### Q3a. Does your company currently employ any apprentice?

Base: All respondents

		COMPANY SIZE		SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	81	62	19	11	5	11	8	9	22	12	4	40	12
	8%	7%	19% a	8%	6%	11%	6%	7%	6%	16% dfgh	10%	6%	10%
No	931	850	80	122	69	89	118	123	319	60	32	610	109
	91%	93% b	81%	92%	94% i	88%	94% i	93% i	92% i	84%	90%	93%	90%
Don't know	7	7	-	-	-	1	-	-	5	-	-	4	-
	1%	1%	-	-	-	1%	-	-	2%	-	-	1%	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q3a. Does your company currently employ any apprentice?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Yes

No

Don't know

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	81	30	20	8	23	72	81	-	8	54	37	24	54	26
	8%	6%	10%	8%	11%	8%	100%	-	11%	7%	18%	4%	10%	6%
							h				l		n	
No	931	464	172	103	191	827	-	931	65	738	167	570	500	430
	91%	93%	89%	92%	89%	91%	-	100%	89%	93%	82%	96%	90%	93%
								g				k		m
Don't know	7	5	1	-	-	7	-	-	-	4	1	-	3	4
	1%	1%	1%	-	-	1%	-	-	-	1%	1%	-	*	1%

## LCCI and London Councils Business Leader Survey - All London

### Q3a. Does your company currently employ any apprentice?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
	a	b	c	d	e	f	g	h	i	j	k	l	m	n	
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	81	53	19	39	34	16	70	28	18	3	35	16	16	12	24
	8%	10% b	6%	8%	7%	7%	8%	7%	8%	8%	7%	8%	7%	21% jkl	17%
No	931	498	315	460	448	232	845	359	216	39	449	187	214	41	116
	91%	90%	94% a	92%	92%	93%	92%	91%	90%	92% m	92% m	92% m	93% m	74%	82%
Don't know	7	1	-	-	5	-	5	5	5	-	4	-	-	3	1
	1%	*	-	-	1% c	-	1%	1% c	2% cef	-	1%	-	-	5% jkl	1%

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n



## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Easier means of bringing in new staff	87 9%	78 9%	9 9%	8 6%	3 5%	13 13% cd	18 14% cdgh	9 7%	26 7%	8 11%	2 6%	43 7%	22 18% k
Address skills shortages	67 7%	63 7%	5 5%	11 8% fg	8 10% fg	5 5%	3 3%	2 2%	34 10% fg	3 4%	1 4%	47 7%	10 9%
Free/cheap/cost-effective labour/ Reduced wage labour/ Cost cutting	66 6%	59 6%	6 6%	13 10% e	3 4%	3 3%	10 8%	14 11% eh	17 5%	4 6%	1 3%	44 7%	8 6%
It will help staff retention by offering training opportunities	64 6%	58 6%	7 7%	12 9%	4 5%	5 5%	7 6%	6 5%	19 6%	9 13% gh	2 5%	37 6%	9 8%
We can train them as desired/ Easier to train from scratch	51 5%	42 5%	9 9% a	11 8% hi	6 8% hi	6 6%	6 5%	12 9% hi	8 2%	1 1%	1 2%	33 5%	7 6%
Increase capacity/ Extra help/ Share workload	47 5%	43 5%	4 4%	7 6%	4 6%	8 8% j	4 3%	9 7%	12 4%	2 2%	- -	35 5%	2 2%
Bringing in young people/ Employ young people	41 4%	37 4%	3 4%	8 6%	4 5%	4 3%	3 3%	6 4%	10 3%	5 7%	1 2%	27 4%	2 2%
Adapt to industry/know the trade/ Learn from trade experts onsite	35 3%	31 3%	4 4%	5 4%	1 2%	5 5% f	1 1%	7 5% f	13 4%	2 3%	- -	21 3%	3 3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled/experienced/qualified workforce	34	30	4	11	6	3	4	1	7	1	2	25	6
	3%	3%	4%	8%	8%	3%	3%	1%	2%	2%	4%	4%	5%
				fghi	gh								
Increase skills of or re-train current employees	34	30	4	7	*	4	3	1	16	-	2	18	6
	3%	3%	4%	6%	1%	4%	3%	*	5%	-	5%	3%	5%
				dgi		g			g		gi		
Apprentices/apprenticeship is good/ It is beneficial	33	31	2	5	3	2	3	9	9	1	2	23	3
	3%	3%	2%	4%	4%	2%	2%	7%	3%	2%	6%	3%	2%
Train and develop employees	33	30	4	*	1	3	7	4	13	3	2	26	2
	3%	3%	4%	*	1%	3%	6%	3%	4%	4%	6%	4%	2%
						c	c	c	c	c	c		
Business growth/ Business expansion/development	26	26	-	3	-	1	2	8	8	2	2	21	3
	3%	3%	-	2%	-	1%	2%	6%	2%	3%	6%	3%	3%
		b						cdef			de		
Young blood/ Energetic/motivated	25	24	1	5	1	1	8	2	6	2	-	20	1
	2%	3%	1%	4%	1%	1%	6%	2%	2%	2%	-	3%	1%
							eh						
Better/more engaged workforce	23	18	5	6	1	3	2	3	7	1	-	8	7
	2%	2%	5%	4%	1%	3%	2%	2%	2%	2%	-	1%	6%
			a									k	
Opens more options/employment opportunities/career choices	22	19	2	3	3	1	2	7	3	2	*	10	1
	2%	2%	2%	3%	4%	1%	2%	5%	1%	2%	1%	1%	1%
					h			h					

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Brings new ideas/new perspective/ Eager to learn	20 2%	20 2%	1 1%	2 1%	1 1%	4 4%	1 1%	5 4%	7 2%	1 1%	- -	16 2%	1 1%
Funding/ Financial help/rewards	14 1%	10 1%	4 4% a	3 2% h	2 2% h	3 3% h	2 2%	2 1%	- -	1 2% h	* 1%	9 1%	3 3%
Investment into the future Business	13 1%	12 1%	1 1%	1 1%	- -	2 2%	- -	3 2%	6 2%	1 1%	- -	6 1%	1 1%
Subsidy/ Rebate/ Tax benefit	12 1%	11 1%	1 1%	3 2%	1 1%	1 1%	3 2%	1 1%	3 1%	- -	- -	11 2%	1 1%
Costly affair/ Difficult to afford/ Only if more work available	10 1%	10 1%	- -	3 2%	2 2%	1 1%	- -	1 1%	4 1%	- -	* 1%	7 1%	- -
Not now but in future	8 1%	7 1%	1 1%	- -	- -	* *	1 1%	- -	5 1%	1 2%	- -	5 1%	- -
Only if we had someone to train them/ If government can train them	6 1%	6 1%	* *	* *	3 4% ceh	- -	2 2%	1 1%	- -	- -	- -	4 1%	* *
Hard to keep/increase	5 1%	3 *	2 2% a	1 1%	- -	- -	2 2%	1 1%	- -	1 1%	* 1%	4 1%	1 1%
Negative experience/ Unable to cope up/ Unstable/ Tend to leave eventually	5 *	5 1%	- -	2 2%	1 2%	- -	1 *	- -	- -	- -	1 2% h	4 1%	* *

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
I've not thought about it	5 *	5 *	- -	1 1%	- -	- -	- -	- -	3 1%	- -	- -	* *	- -
Hard to find the right apprentice/person	4 *	2 *	2 2% a	1 1%	- -	- -	1 1%	- -	1 *	* 1%	* 1%	* *	1 1% k
Need more information/ No knowledge of the scheme	3 *	3 *	- -	- -	- -	* *	2 1%	- -	1 *	- -	- -	1 *	1 1%
Flexible/ No family commitments	2 *	2 *	* *	- -	* *	- -	- -	* *	1 *	- -	- -	2 *	- -
Other	26 3%	22 2%	4 4%	2 1%	* 1%	2 2%	6 5%	5 4%	8 2%	3 4%	1 2%	19 3%	2 2%
There are no benefits to increasing the number of apprentices in my company	413 41%	371 40%	42 42%	38 28%	30 41% c	46 46% c	49 39% c	48 37%	152 44% c	32 44% c	17 49% c	266 41%	49 41%
Don't know	22 2%	19 2%	2 2%	2 2%	1 2%	3 3%	1 *	2 2%	10 3%	- -	2 5% fi	12 2%	1 1%
Not applicable/ Don't have apprentice in our company/ industry	12 1%	10 1%	2 2%	1 1%	2 2%	- -	2 1%	* *	7 2%	1 1%	- -	11 2%	- -
Net: Benefit	547 54%	495 54%	52 52%	84 63% ehj	38 52%	51 51%	68 54%	80 61% hj	172 50%	38 53%	16 44%	348 53%	68 56%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Easier means of bringing in new staff	87 9%	42 8%	18 9%	9 8%	18 8%	78 9%	46 9%	7 9%	80 9%	8 11%	71 9%	27 13%	36 6%	58 10%	30 6%
Address skills shortages	67 7%	36 7%	16 8%	6 5%	10 5%	62 7%	32 6%	5 6%	62 7%	5 7%	56 7%	25 12%	27 5%	46 8%	21 5%
Free/cheap/cost-effective labour/ Reduced wage labour/ Cost cutting	66 6%	35 7%	16 8%	3 2%	12 5%	63 7%	31 6%	12 15%	54 6%	6 8%	52 6%	30 14%	21 3%	36 7%	29 6%
It will help staff retention by offering training opportunities	64 6%	30 6%	13 7%	4 4%	17 8%	60 7%	35 7%	16 20%	48 5%	6 8%	43 5%	21 10%	20 3%	45 8%	20 4%
We can train them as desired/ Easier to train from scratch	51 5%	26 5%	13 7%	4 4%	8 4%	47 5%	25 5%	8 10%	42 4%	7 10%	37 5%	19 9%	24 4%	32 6%	19 4%
Increase capacity/ Extra help/ Share workload	47 5%	21 4%	8 4%	6 5%	12 6%	42 5%	26 5%	5 6%	42 5%	5 6%	38 5%	11 6%	23 4%	26 5%	21 5%
Bringing in young people/ Employ young people	41 4%	14 3%	19 10%	3 3%	5 2%	38 4%	27 5%	8 10%	32 3%	2 3%	34 4%	14 7%	17 3%	22 4%	19 4%
Adapt to industry/know the trade/ Learn from trade experts onsite	35 3%	13 3%	10 5%	6 5%	6 3%	29 3%	22 4%	2 3%	33 4%	2 3%	25 3%	7 3%	18 3%	16 3%	19 4%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Skilled/experienced/qualified workforce	34 3%	22 4%	6 3%	2 2%	4 2%	32 4%	12 2%	2 2%	32 3%	2 3%	28 4%	5 2%	14 2%	25 4% n	10 2%
Increase skills of or re-train current employees	34 3%	13 3%	6 3%	3 3%	12 6%	31 3%	21 4%	4 5%	30 3%	6 8%	27 3%	16 8% l	14 2%	24 4% n	10 2%
Apprentices/apprenticeship is good/ It is beneficial	33 3%	13 3%	8 4%	5 4%	8 4%	29 3%	20 4%	3 3%	31 3%	3 4%	28 4%	4 2%	22 4%	22 4%	11 2%
Train and develop employees	33 3%	19 4%	8 4%	3 2%	4 2%	31 3%	14 3%	1 2%	32 3%	4 6%	24 3%	13 6% l	13 2%	27 5% n	6 1%
Business growth/ Business expansion/development	26 3%	8 2%	5 2%	4 3%	9 4%	22 2%	17 3%	2 2%	24 3%	1 1%	19 2%	10 5% l	10 2%	12 2%	14 3%
Young blood/ Energetic/motivated	25 2%	14 3%	5 3%	3 2%	4 2%	23 2%	12 2%	1 1%	24 3%	1 2%	19 2%	8 4%	11 2%	14 2%	12 3%
Better/more engaged workforce	23 2%	13 3%	3 2%	1 1%	6 3% c	22 2%	10 2%	2 2%	21 2%	5 6% j	17 2%	9 5% l	8 1%	18 3% n	5 1%
Opens more options/employment opportunities/career choices	22 2%	14 3%	3 2%	2 2%	3 1%	20 2%	8 2%	2 3%	19 2%	2 3%	16 2%	6 3%	12 2%	11 2%	11 2%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Brings new ideas/new perspective/ Eager to learn	20 2%	12 2% d	4 2% d	3 3% d	* *	17 2%	8 2%	1 1%	18 2%	2 3%	16 2%	8 4%	10 2%	12 2%	9 2%
Funding/ Financial help/rewards	14 1%	5 1%	4 2%	1 1%	3 2%	12 1%	9 2%	4 5% h	10 1%	1 1%	10 1%	8 4% l	2 *	12 2% n	1 *
Investment into the future Business	13 1%	6 1%	4 2%	1 1%	2 1%	12 1%	7 1%	3 4% h	10 1%	6 9% j	5 1%	10 5% l	2 *	10 2%	3 1%
Subsidy/ Rebate/ Tax benefit	12 1%	8 2%	2 1%	1 1%	1 *	11 1%	4 1%	1 1%	11 1%	- -	11 1%	5 2% l	4 1%	10 2%	3 1%
Costly affair/ Difficult to afford/ Only if more work available	10 1%	2 *	5 3% ac	* *	3 1%	10 1%	8 2%	1 1%	9 1%	2 3%	7 1%	4 2%	5 1%	3 *	7 2%
Not now but in future	8 1%	4 1%	3 2%	* *	1 *	8 1%	4 1%	- -	8 1%	3 4% j	5 1%	5 2% l	2 *	5 1%	3 1%
Only if we had someone to train them/ If government can train them	6 1%	5 1%	* *	* *	1 *	6 1%	1 *	* *	6 1%	1 1%	4 1%	5 3% l	1 *	3 1%	3 1%
Hard to keep/increase	5 1%	2 *	2 1%	1 1%	* *	4 *	3 1%	- -	5 1%	1 1%	4 1%	2 1%	2 *	4 1%	2 *

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Negative experience/ Unable to cope up/ Unstable/ Tend to leave eventually	5 *	2 *	- -	* *	2 1%	5 1%	3 1%	- -	5 1%	1 1%	4 *	1 1%	3 *	5 1%	* *
I've not thought about it	5 *	- -	4 2% ace	- -	1 *	5 1%	5 1%	- -	5 *	- -	4 *	- -	2 *	- -	5 1% m
Hard to find the right apprentice/person	4 *	2 *	1 1%	* *	* *	4 *	2 *	1 1%	3 *	- -	3 *	2 1%	1 *	3 *	1 *
Need more information/ No knowledge of the scheme	3 *	- -	2 1%	* *	1 *	3 *	3 1%	1 1% h	2 *	- -	2 *	1 *	1 *	2 *	2 *
Flexible/ No family commitments	2 *	- -	- -	1 *	1 1%	1 *	2 *	- -	2 *	- -	2 *	2 1% l	* *	2 *	- -
Other	26 3%	12 2%	8 4%	2 2%	4 2%	23 3%	14 3%	- -	26 3%	2 3%	16 2%	4 2%	11 2%	17 3%	9 2%
There are no benefits to increasing the number of apprentices in my company	413 41%	207 42% b	57 29%	56 50% bef	93 43% b	357 39% b	205 40% b	11 14%	396 43% g	17 24%	340 43% i	26 13%	332 56% k	197 35%	216 47% m
Don't know	22 2%	11 2%	7 3%	2 1%	3 1%	20 2%	11 2%	5 6% h	17 2%	1 2%	16 2%	5 2%	6 1%	12 2%	9 2%
Not applicable/ Don't have apprentice in our company/ industry	12 1%	5 1%	2 1%	2 2%	3 1%	10 1%	7 1%	- -	12 1%	2 2%	10 1%	- -	10 2%	4 1%	8 2%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



# **LCCI and London Councils Business Leader Survey - All London**

## **Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Net: Benefit

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
547	268	119	51	109	496	279	63	482	50	415	165	240	329	218
54%	54%	62%	45%	51%	55%	54%	78%	52%	68%	52%	81%	40%	59%	47%
		cdf			c	c	h		j		l		n	



## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Easier means of bringing in new staff	87	62	18	46	39	25	81	36	14	3	44	21	16	4	25
	9%	11%	5%	9%	8%	10%	9%	9%	6%	7%	9%	10%	7%	7%	18%
Address skills shortages	67	47	13	33	34	25	66	33	9	3	25	24	14	1	20
	7%	9%	4%	7%	7%	10%	7%	8%	4%	6%	5%	12%	6%	2%	15%
		b				h		h				ilm			
Free/cheap/cost-effective labour/ Reduced wage labour/ Cost cutting	66	39	22	34	30	13	62	26	17	1	33	22	7	2	28
	6%	7%	6%	7%	6%	5%	7%	7%	7%	3%	7%	11%	3%	4%	20%
												l			
It will help staff retention by offering training opportunities	64	44	8	27	37	10	62	27	27	1	38	7	12	7	15
	6%	8%	2%	5%	8%	4%	7%	7%	11%	2%	8%	4%	5%	12%	11%
		b							cef					k	
We can train them as desired/ Easier to train from scratch	51	41	8	24	27	14	48	21	13	3	20	18	8	3	15
	5%	7%	2%	5%	5%	5%	5%	5%	5%	6%	4%	9%	3%	5%	11%
		b										jl			
Increase capacity/ Extra help/ Share workload	47	23	17	19	26	10	41	23	16	2	24	8	13	2	9
	5%	4%	5%	4%	5%	4%	4%	6%	7%	4%	5%	4%	5%	3%	6%
Bringing in young people/ Employ young people	41	34	5	18	22	13	38	19	9	3	19	9	6	4	9
	4%	6%	1%	4%	4%	5%	4%	5%	4%	7%	4%	4%	3%	7%	6%
		b													

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Adapt to industry/know the trade/ Learn from trade experts onsite	35 3%	19 3%	11 3%	11 2%	22 5% c	7 3%	27 3%	10 3%	15 6% cfg	1 3%	21 4% l	7 4%	4 2%	2 3%	5 4%
Skilled/experienced/qualified workforce	34 3%	28 5% b	4 1%	10 2%	25 5% c	10 4%	32 4%	20 5% c	15 6% c	1 3%	18 4%	12 6% l	3 1%	- -	5 4%
Increase skills of or re-train current employees	34 3%	19 3%	13 4%	15 3%	17 4%	11 5%	32 3%	14 4%	6 3%	- -	21 4%	6 3%	6 3%	1 2%	12 9%
Apprentices/apprenticeship is good/ It is beneficial	33 3%	22 4%	7 2%	15 3%	17 3%	8 3%	31 3%	10 3%	9 4%	1 2%	21 4% k	1 1%	9 4% k	2 3%	3 2%
Train and develop employees	33 3%	25 5% b	2 1%	12 2%	20 4%	12 5%	30 3%	17 4%	8 3%	2 6% l	12 3%	16 8% jim	2 1%	- -	11 8%
Business growth/ Business expansion/ development	26 3%	15 3%	7 2%	13 3%	9 2%	5 2%	21 2%	9 2%	4 2%	1 2%	8 2%	6 3%	9 4%	2 3%	6 4%
Young blood/ Energetic/motivated	25 2%	16 3%	7 2%	17 3% d	7 1%	3 1%	23 2%	6 2%	4 1%	- -	9 2%	6 3%	8 4%	3 5%	6 4%
Better/more engaged workforce	23 2%	13 2%	6 2%	13 3%	11 2%	4 1%	21 2%	10 2%	7 3%	- -	9 2%	4 2%	7 3%	3 5%	8 6%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Opens more options/employment opportunities/ career choices	22 2%	10 2%	8 2%	6 1%	16 3% c	12 5% cf	20 2%	16 4% cf	4 2%	1 2%	9 2%	7 3%	5 2%	- -	2 2%
Brings new ideas/new perspective/ Eager to learn	20 2%	11 2%	9 3%	14 3%	7 1%	3 1%	19 2%	5 1%	4 2%	- -	10 2%	6 3%	3 1%	1 3%	7 5%
Funding/ Financial help/rewards	14 1%	12 2% b	1 *	6 1%	6 1%	2 1%	12 1%	5 1%	4 2%	1 3%	4 1%	4 2%	4 2%	* *	5 4%
Investment into the future Business	13 1%	11 2% b	1 *	4 1%	9 2%	1 1%	12 1%	3 1%	8 3% ceg	* 1%	9 2%	1 1%	2 1%	* 1%	9 7%
Subsidy/ Rebate/ Tax benefit	12 1%	11 2% b	- -	4 1%	8 2%	6 3%	10 1%	7 2%	2 1%	1 2%	8 2%	2 1%	1 *	- -	4 3%
Costly affair/ Difficult to afford/ Only if more work available	10 1%	4 1%	4 1%	5 1%	5 1%	2 1%	8 1%	3 1%	3 1%	- -	3 1%	2 1%	4 2%	1 2%	3 2%
Not now but in future	8 1%	6 1%	2 1%	4 1%	4 1%	- -	6 1%	2 *	4 2% e	- -	4 1%	3 1%	2 1%	- -	2 2%
Only if we had someone to train them/ If government can train them	6 1%	3 1%	* *	4 1%	2 *	1 *	6 1%	2 *	1 *	- -	4 1%	- -	2 1%	- -	2 1%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Hard to keep/increase	5	4	1	3	2	2	5	2	-	*	3	*	1	-	*
	1%	1%	*	1%	*	1%	1%	1%	-	1%	1%	*	1%	-	*
Negative experience/ Unable to cope up/ Unstable/ Tend to leave eventually	5	4	1	1	4	-	5	2	4	-	2	3	-	-	1
	*	1%	*	*	1%	-	1%	1%	2%	-	*	1%	-	-	1%
I've not thought about it	5	-	1	3	1	1	4	1	-	-	2	2	-	1	-
	*	-	*	1%	*	1%	*	*	-	-	*	1%	-	2%	-
Hard to find the right apprentice/person	4	2	1	3	2	2	4	2	-	1	3	-	-	-	1
	*	*	*	1%	*	1%	*	*	-	3%	1%	-	-	-	1%
Need more information/ No knowledge of the scheme	3	1	2	2	2	1	3	2	1	1	1	*	*	-	1
	*	*	*	*	*	*	*	*	*	3%	*	*	*	-	*
Flexible/ No family commitments	2	2	-	-	2	*	2	2	2	-	1	-	1	-	2
	*	*	-	-	*	*	*	*	1%	-	*	-	1%	-	1%
Other	26	15	4	11	14	7	20	14	7	-	14	6	5	1	1
	3%	3%	1%	2%	3%	3%	2%	3%	3%	-	3%	3%	2%	2%	1%
There are no benefits to increasing the number of apprentices in my company	413	182	179	210	189	102	372	150	87	19	192	62	114	25	8
	41%	33%	54%	42%	39%	41%	40%	38%	36%	44%	39%	31%	50%	46%	6%
			a								k		jk	k	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
	a	b	c	d	e	f	g	h	i	j	k	l	m	n	
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Don't know	22	10	8	13	8	7	18	8	1	4	8	4	3	2	4
	2%	2%	2%	3%	2%	3%	2%	2%	1%	9%	2%	2%	1%	4%	3%
										ijkl					
Not applicable/ Don't have apprentice in our company/industry	12	4	6	10	2	1	12	1	2	2	7	3	1	-	-
	1%	1%	2%	2% dg	*	*	1%	*	1%	4%	1%	1%	1%	-	-
Net: Benefit	547	342	136	257	272	130	501	220	143	17	269	128	107	26	123
	54%	62% b	41%	51%	56%	52%	54%	56%	60% c	40%	55% l	63% ilm	47%	47%	88%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Address skills shortages	Easier means of bringing in new staff	Train and develop employee	Increase skills of or re-train current employee	It will help staff retention by offering training opportu	Free/ cheap/ cost-effective labour/ Cost cutting	We can train them as desired/ Easier to train from scratch	Bringing in young people/ Employ young people	Increase capacity/ Extra help/ Share workload	Adapt to industry/ know the trade/ Learn from trade experts onsite	Apprenti good/ It is benefici	Busines	Skilled/ experien	Young blood/ Energi	Brings new ideas/ new perspect to learn	Better/ more engaged workforce	Opens more options/ employee choices	Funding/ Financia	Investm the future Busines	Subsidy/ Rebate/ Tax benefit	Costly affair/ Difficult to afford/ Only if more work availabl	Not now but in future	Negativ to cope up/ Unstabl to leave eventual	Only if we had someone to train them/If governm train them	Hard to find the right apprenti	Need more informat knowle the scheme
Unweighted Total	1018	57	88	27	36	56	59	59	44	49	38	39	32	30	24	23	22	21	20	13	12	11	7	6	6	5	5
Weighted Total	1018	67	87	33	34	64	66	51	41	47	35	33	26	34	25	20	23	22	14	13	12	10	8	5	6	4	3
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Easier means of bringing in new staff	87	16	87	8	7	10	5	3	5	2	3	2	-	1	-	-	1	*	1	*	*	-	-	-	-	-	-
	9%	24%	100%	25%	20%	16%	7%	7%	11%	4%	9%	6%	-	3%	-	-	4%	1%	4%	2%	2%	-	-	-	-	-	-
Address skills shortages	67	67	16	3	4	4	5	1	4	6	1	3	2	9	-	*	2	-	*	*	-	-	1	-	-	-	-
	7%	100%	19%	9%	11%	7%	7%	1%	9%	14%	3%	8%	7%	26%	-	1%	8%	-	3%	4%	-	-	7%	-	-	-	-
Free/cheap/cost-effective labour/ Reduced wage labour/ Cost cutting	66	5	5	1	-	5	66	7	4	2	2	1	*	4	7	4	3	1	*	-	-	-	-	-	-	1	-
	6%	7%	5%	3%	-	7%	100%	15%	10%	5%	6%	3%	2%	11%	27%	21%	11%	3%	3%	-	-	-	-	-	-	28%	-
It will help staff retention by offering training opportunities	64	4	10	4	3	64	5	1	-	-	2	2	*	-	2	-	-	-	*	1	-	1	-	-	-	-	-
	6%	6%	12%	11%	9%	100%	7%	2%	-	-	5%	7%	2%	-	7%	-	-	-	3%	6%	-	10%	-	-	-	-	-
We can train them as desired/ Easier to train from scratch	51	1	3	1	1	1	7	51	9	1	6	4	-	*	5	4	1	5	*	*	1	2	-	-	-	-	-
	5%	1%	4%	4%	4%	2%	11%	100%	22%	2%	17%	11%	-	1%	19%	22%	4%	25%	3%	4%	5%	18%	-	-	-	-	-
Increase capacity/ Extra help/ Share workload	47	6	2	2	1	-	2	1	1	47	1	-	1	4	-	-	1	4	-	-	-	-	-	-	-	-	-
	5%	9%	2%	5%	2%	-	3%	2%	2%	100%	4%	-	5%	12%	-	-	2%	20%	-	-	-	-	-	-	-	-	-
Bringing in young people/ Employ young people	41	4	5	1	-	-	4	9	41	1	4	3	-	1	3	2	3	2	1	*	1	1	-	-	-	-	-
	4%	5%	5%	2%	-	-	6%	18%	100%	2%	13%	9%	-	3%	12%	11%	11%	8%	10%	3%	9%	9%	-	-	-	-	-

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Address skills shortages	Easier means of bringing in new staff	Train and develop employee	Increase skills of or re-train current employee	It will help staff retention by offering training opportu	Free/ cheap/ cost-effective wage labour/ Cost cutting	We can train them as desired/ Easier to train from scratch	Bringing in young people/ Employ young people	Increase capacity/ Extra help/ Share workload	Adapt to industry/ know the trade/ Learn from trade experts onsite	Apprenti good/ It is benefici	Busines	Skilled/ experien	Young blood/ Energeti	Brings new ideas/ new perspect to learn	Better/ more engaged workforc	Opens more options/ employee choices	Funding/ Financia	Investm the future Busines	Subsidy/ Rebate/ Tax benefit	Costly affair/ Difficult to afford/ Only if more work availabl	Not now but in future	Negativ to cope up/ Unstabl to leave eventual	Only if we had someone to train them/If governm train them	Hard to find the right apprenti	Need more informat knowle the scheme
Unweighted Total	1018	57	88	27	36	56	59	59	44	49	38	39	32	30	24	23	22	21	20	13	12	11	7	6	6	5	5
Weighted Total	1018	67	87	33	34	64	66	51	41	47	35	33	26	34	25	20	23	22	14	13	12	10	8	5	6	4	3
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Adapt to industry/know the trade/ Learn from trade experts onsite	35	1	3	1	1	2	2	6	4	1	35	5	1	-	-	*	1	1	-	-	*	1	-	-	*	-	-
	3%	2%	4%	3%	3%	2%	3%	12%	11%	3%	100%	15%	5%	-	-	2%	3%	7%	-	-	2%	9%	-	-	4%	-	-
Skilled/experienced/qualified workforce	34	9	1	3	*	-	4	*	1	4	-	-	*	34	-	-	2	-	-	-	-	-	-	-	1	2	-
	3%	13%	1%	8%	1%	-	6%	1%	2%	9%	-	-	1%	100%	-	-	8%	-	-	-	-	-	-	-	16%	53%	-
Increase skills of or re-train current employees	34	4	7	8	34	3	-	1	-	1	1	-	*	*	-	-	-	-	1	1	-	-	-	-	-	-	-
	3%	6%	8%	25%	100%	5%	-	3%	-	1%	3%	-	1%	1%	-	-	-	-	10%	6%	-	-	-	-	-	-	-
Apprentices/apprenticeship is good/ It is beneficial	33	3	2	-	-	2	1	4	3	-	5	33	-	-	1	2	1	1	1	-	-	*	-	1	1	*	-
	3%	4%	2%	-	-	4%	1%	7%	7%	-	15%	100%	-	-	5%	8%	5%	3%	4%	-	-	5%	-	18%	9%	7%	-
Train and develop employees	33	3	8	33	8	4	1	1	1	2	1	-	-	3	1	-	-	-	*	*	-	-	-	-	-	-	-
	3%	4%	9%	100%	25%	6%	2%	3%	2%	4%	2%	-	-	8%	4%	-	-	-	2%	3%	-	-	-	-	-	-	-
Business growth/ Business expansion/development	26	2	-	-	*	*	*	-	-	1	1	-	26	*	1	1	-	-	*	1	-	-	-	-	-	-	-
	3%	3%	-	-	1%	1%	1%	-	-	3%	3%	-	100%	1%	2%	3%	-	-	3%	9%	-	-	-	-	-	-	-
Young blood/ Energetic/motivated	25	-	-	1	-	2	7	5	3	-	-	1	1	-	25	11	3	-	-	*	-	-	-	-	-	-	-
	2%	-	-	3%	-	3%	10%	9%	8%	-	-	4%	2%	-	100%	55%	11%	-	-	4%	-	-	-	-	-	-	-



## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Address skills shortages	Easier means of bringing in new staff	Train and develop employee	Increase skills of or re-train current employee	It will help staff retention by offering training opportu	Free/ cheap/ cost-effective wage labour/ Cost cutting	We can train them as desired/ Easier to train from scratch	Bringing in young people/ Employ young people	Increase capacity/ Extra help/ Share workloa	Adapt to industry/ know the trade/ Learn from trade experts onsite	Apprenti good/ It is benefici	Busines	Skilled/ experien	Young blood/ Energeti	Brings new ideas/ new perspect to learn	Better/ more engaged workforc	Opens more options/ employee choices	Funding/ Financia	Investm the future Busines	Subsidy/ Rebate/ Tax benefit	Costly affair/ Difficult to afford/ Only if more work availabl	Not now but in future	Negativ to cope up/ Unstabl to leave eventual	Only if we had someon to train them/If governm train them	Hard to find the right apprenti	Need more informat knowle the scheme
Unweighted Total	1018	57	88	27	36	56	59	59	44	49	38	39	32	30	24	23	22	21	20	13	12	11	7	6	6	5	5
Weighted Total	1018	67	87	33	34	64	66	51	41	47	35	33	26	34	25	20	23	22	14	13	12	10	8	5	6	4	3
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better/more engaged workforce	23	2	1	-	-	-	3	1	3	1	1	1	-	2	3	1	23	-	-	1	2	-	-	-	-	-	-
	2%	3%	1%	-	-	-	4%	2%	6%	1%	2%	3%	-	6%	10%	5%	100%	-	-	9%	17%	-	-	-	-	-	-
Opens more options/employment opportunities/ career choices	22	-	*	-	-	-	1	5	2	4	1	1	-	-	-	-	-	22	1	-	*	-	-	-	-	-	-
	2%	-	*	-	-	-	1%	11%	4%	9%	4%	2%	-	-	-	-	-	100%	4%	-	2%	-	-	-	-	-	-
Brings new ideas/new perspective/ Eager to learn	20	*	-	-	-	-	4	4	2	-	*	2	1	-	11	20	1	-	1	-	-	-	-	-	1	-	-
	2%	*	-	-	-	-	7%	9%	5%	-	1%	5%	2%	-	44%	100%	4%	-	9%	-	-	-	-	-	15%	-	-
Funding/ Financial help/rewards	14	*	1	*	1	*	*	*	1	-	-	1	*	-	-	1	-	1	14	-	1	-	-	-	1	-	-
	1%	1%	1%	1%	4%	1%	1%	1%	3%	-	-	2%	2%	-	-	6%	-	3%	100%	-	6%	-	-	-	15%	-	-
Investment into the future Business	13	*	*	*	1	1	-	*	*	-	-	-	1	-	*	-	1	-	-	13	-	-	-	-	-	-	-
	1%	1%	*	1%	2%	1%	-	1%	1%	-	-	-	5%	-	2%	-	5%	-	-	100%	-	-	-	-	-	-	-
Subsidy/ Rebate/ Tax benefit	12	-	*	-	-	-	-	1	1	-	*	-	-	-	-	-	2	*	1	-	12	-	-	-	-	-	-
	1%	-	*	-	-	-	-	1%	3%	-	1%	-	-	-	-	-	9%	1%	5%	-	100%	-	-	-	-	-	-
Costly affair/ Difficult to afford/ Only if more work available	10	-	-	-	-	1	-	2	1	-	1	*	-	-	-	-	-	-	-	-	-	10	-	-	-	-	-
	1%	-	-	-	-	2%	-	3%	2%	-	2%	1%	-	-	-	-	-	-	-	-	-	100%	-	-	-	-	-
Not now but in future	8	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8	-	-	-	-
	1%	1%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	100%	-	-	-	-

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Address skills shortages	Easier means of bringing in new staff	Train and develop employee	Increase skills of or re-train current employee	It will help staff retention by offering training opportu	Free/ cheap/ cost-effe	We can train them as desired/ Easier to train from scratch	Bringing in young people/ Employ young people	Increase capacity/ Extra help/ Share workloa	Adapt to industry/ know the trade/ Learn from trade experts onsite	Apprenti good/ It is benefici	Busines	Skilled/ experien	Young blood/ Energeti	Brings new ideas/ new perspect to learn	Better/ more engaged workforc	Opens more options/ employe choices	Funding/ Financia	Investm the future Business	Subsidy/ Rebate/ Tax benefit	Costly affair/ Difficult to afford/ Only if more work availabl	Not now but in future	Negativ to cope up/ Unstabl to leave eventual	Only if we had someon to train them/If governm train them	Hard to find the right apprenti	Need more informat the scheme	
Unweighted Total	1018	57	88	27	36	56	59	59	44	49	38	39	32	30	24	23	22	21	20	13	12	11	7	6	6	5	5	
Weighted Total	1018	67	87	33	34	64	66	51	41	47	35	33	26	34	25	20	23	22	14	13	12	10	8	5	6	4	3	
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
Only if we had someone to train them/ If government can train them	6 1%	- -	- -	- -	- -	- -	- -	- -	- -	- -	* 1%	1 2%	- -	1 3%	- -	1 5%	- -	- -	1 7%	- -	- -	- -	- -	- -	- -	6 100%	1 25%	- -
Hard to keep/increase	5 1%	- -	- -	- -	- -	- -	- -	- -	- -	- -	- 1	- 3%	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	
Negative experience/ Unable to cope up/ Unstable/ Tend to leave eventually	5 *	- -	- -	- -	- -	- -	- -	- -	- -	- -	- 1	- 3%	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	5 100%	- -	* 7%	- -	
I've not thought about it	5 *	- -	- -	- -	- -	- -	- -	- -	- -	- -	2 5%	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	
Hard to find the right apprentice/person	4 *	- -	- -	- -	- -	- -	1 2%	- -	- -	- -	- -	* 1%	- -	2 6%	- -	- -	- -	- -	- -	- -	- -	- -	- -	* 6%	1 16%	4 100%	1 38%	
Need more information/ No knowledge of the scheme	3 *	- -	- -	- -	- -	- -	- -	- 1%	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	1 28%	3 100%	
Flexible/ No family commitments	2 *	1 2%	- -	- -	- -	- -	- -	* 1%	- -	- -	- -	- -	1 5%	- -	- -	- -	* 1%	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	
Other	26 3%	- *	* -	- -	- -	1 1%	* 1%	- -	- -	3 5%	- -	1 2%	- -	- -	- -	- -	- -	- -	- 2%	- -	- -	- -	- -	- -	- -	- -	- -	

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Address skills shortages	Easier means of bringing in new staff	Train and develop <b>employe</b>	Increase skills of or re-train current <b>employe</b>	It will help staff retention by offering training <b>opportu</b>	Free/ cheap/ <b>cost-effe</b> wage labour/ Cost cutting	We can train them as desired/ Easier to train from scratch	Bringing in young people/ Employ young people	Increase capacity/ Extra help/ Share <b>workloa</b>	Adapt to industry/ know the trade/ Learn from trade experts onsite	<b>Apprenti</b> good/ It is <b>benefici</b>	<b>Busines</b>	Skilled/ <b>experien</b>	Young blood/ <b>Energeti</b>	Brings new ideas/ new <b>perspect</b> to learn	Better/ more engaged <b>workforc</b>	Opens more options/ <b>employe</b> choices	Funding/ <b>Financia</b>	<b>Investm</b> the future <b>Busines</b>	Subsidy/ Rebate/ Tax benefit	Costly affair/ Difficult to afford/ Only if more work <b>availabl</b>	Not now but in future	<b>Negativ</b> to cope up/ <b>Unstabl</b> to leave <b>eventual</b>	Only if we had <b>someon</b> to train them/If <b>governm</b> train them	Hard to find the right <b>apprenti</b>	Need more <b>informat</b> <b>knowle</b> the scheme
Unweighted Total	1018	57	88	27	36	56	59	59	44	49	38	39	32	30	24	23	22	21	20	13	12	11	7	6	6	5	5
Weighted Total	1018	67	87	33	34	64	66	51	41	47	35	33	26	34	25	20	23	22	14	13	12	10	8	5	6	4	3
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
There are no benefits to increasing the number of apprentices in my company	413	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	41%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Don't know	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	2%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Not applicable/ Don't have apprentice in our company/industry	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net: Benefit	547	67	87	33	34	64	66	51	41	47	35	33	26	34	25	20	23	22	14	13	12	3	8	1	6	2	-
	54%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	31%	100%	18%	100%	60%	-

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Hard to keep/ increase	Flexible/ No family commitments	I've not thought about it	Other	There are no benefits to increasing the number of apprentices in my company	Don't know	Not applicable/ Don't have apprentice in our company/ industry	Net: Benefit
		*a	*b	*c	*d	e	*f	*g	h
Unweighted Total	1018	8	3	4	26	420	21	11	538
Weighted Total	1018	5	2	5	26	413	22	12	547
	100%	100%	100%	100%	100%	100%	100%	100%	100%
Easier means of bringing in new staff	87	-	-	-	*	-	-	-	87
	9%	-	-	-	2%	-	-	-	16% e
Address skills shortages	67	-	1	-	-	-	-	-	67
	7%	-	72%	-	-	-	-	-	12% e
Free/cheap/cost-effective labour/ Reduced wage labour/ Cost cutting	66	-	-	-	*	-	-	-	66
	6%	-	-	-	1%	-	-	-	12% e
It will help staff retention by offering training opportunities	64	-	-	-	1	-	-	-	64
	6%	-	-	-	2%	-	-	-	12% e
We can train them as desired/ Easier to train from scratch	51	-	*	-	-	-	-	-	51
	5%	-	16%	-	-	-	-	-	9% e
Increase capacity/ Extra help/ Share workload	47	-	-	-	3	-	-	-	47
	5%	-	-	-	10%	-	-	-	9% e

Columns Tested: a,b,c,d,e,f,g,h

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Hard to keep/ increase	Flexible/ No family commitments	I've not thought about it	Other	There are no benefits to increasing the number of apprentices in my company	Don't know	Not applicable/ Don't have apprentice in our company/ industry	Net: Benefit
		*a	*b	*c	*d	e	*f	*g	h
Significance Level: 95%									
Unweighted Total	1018	8	3	4	26	420	21	11	538
Weighted Total	1018	5	2	5	26	413	22	12	547
	100%	100%	100%	100%	100%	100%	100%	100%	100%
Bringing in young people/ Employ young people	41	-	-	-	-	-	-	-	41
	4%	-	-	-	-	-	-	-	7% e
Adapt to industry/know the trade/ Learn from trade experts onsite	35	-	-	2	-	-	-	-	35
	3%	-	-	38%	-	-	-	-	6% e
Skilled/experienced/qualified workforce	34	-	-	-	-	-	-	-	34
	3%	-	-	-	-	-	-	-	6% e
Increase skills of or re-train current employees	34	-	-	-	-	-	-	-	34
	3%	-	-	-	-	-	-	-	6% e
Apprentices/apprenticeship is good/ It is beneficial	33	1	-	-	1	-	-	-	33
	3%	19%	-	-	2%	-	-	-	6% e
Train and develop employees	33	-	-	-	-	-	-	-	33
	3%	-	-	-	-	-	-	-	6% e

Columns Tested: a,b,c,d,e,f,g,h

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Hard to keep/ increase	Flexible/ No family commitments	I've not thought about it	Other	There are no benefits to increasing the number of apprentices in my company	Don't know	Not applicable/ Don't have apprentice in our company/ industry	Net: Benefit
		*a	*b	*c	*d	e	*f	*g	h
Unweighted Total	1018	8	3	4	26	420	21	11	538
Weighted Total	1018	5	2	5	26	413	22	12	547
	100%	100%	100%	100%	100%	100%	100%	100%	100%
Business growth/ Business expansion/development	26	-	1	-	-	-	-	-	26
	3%	-	72%	-	-	-	-	-	5% e
Young blood/ Energetic/motivated	25	-	-	-	-	-	-	-	25
	2%	-	-	-	-	-	-	-	5% e
Better/more engaged workforce	23	-	*	-	-	-	-	-	23
	2%	-	12%	-	-	-	-	-	4% e
Opens more options/employment opportunities/career choices	22	-	-	-	-	-	-	-	22
	2%	-	-	-	-	-	-	-	4% e
Brings new ideas/new perspective/ Eager to learn	20	-	-	-	-	-	-	-	20
	2%	-	-	-	-	-	-	-	4% e
Funding/ Financial help/rewards	14	-	-	-	-	-	-	-	14
	1%	-	-	-	-	-	-	-	3% e

Columns Tested: a,b,c,d,e,f,g,h

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Hard to keep/increase	Flexible/ No family commitments	I've not thought about it	Other	There are no benefits to increasing the number of apprentices in my company	Don't know	Not applicable/ Don't have apprentice in our company/ industry	Net: Benefit
		*a	*b	*c	*d	e	*f	*g	h
Significance Level: 95%									
Unweighted Total	1018	8	3	4	26	420	21	11	538
Weighted Total	1018	5	2	5	26	413	22	12	547
	100%	100%	100%	100%	100%	100%	100%	100%	100%
Investment into the future Business	13	-	-	-	-	-	-	-	13
	1%	-	-	-	-	-	-	-	2% e
Subsidy/ Rebate/ Tax benefit	12	-	-	-	-	-	-	-	12
	1%	-	-	-	-	-	-	-	2% e
Costly affair/ Difficult to afford/ Only if more work available	10	-	-	-	-	-	-	-	3
	1%	-	-	-	-	-	-	-	1%
Not now but in future	8	-	-	-	-	-	-	-	8
	1%	-	-	-	-	-	-	-	1% e
Only if we had someone to train them/ If government can train them	6	-	-	-	-	-	-	-	6
	1%	-	-	-	-	-	-	-	1% e
Hard to keep/increase	5	5	-	-	-	-	-	-	1
	1%	100%	-	-	-	-	-	-	*
Negative experience/ Unable to cope up/ Unstable/ Tend to leave eventually	5	-	-	-	-	-	-	-	1
	*	-	-	-	-	-	-	-	*

Columns Tested: a,b,c,d,e,f,g,h

## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

	Total	Hard to keep/ increase	Flexible/ No family commitments	I've not thought about it	Other	There are no benefits to increasing the number of apprentices in my company	Don't know	Not applicable/ Don't have apprentice in our company/ industry	Net: Benefit
		*a	*b	*c	*d	e	*f	*g	h
Significance Level: 95%									
Unweighted Total	1018	8	3	4	26	420	21	11	538
Weighted Total	1018	5	2	5	26	413	22	12	547
	100%	100%	100%	100%	100%	100%	100%	100%	100%
I've not thought about it	5	-	-	5	-	-	-	-	2
	*	-	-	100%	-	-	-	-	*
Hard to find the right apprentice/person	4	-	-	-	-	-	-	-	2
	*	-	-	-	-	-	-	-	*
Need more information/ No knowledge of the scheme	3	-	-	-	-	-	-	-	-
	*	-	-	-	-	-	-	-	-
Flexible/ No family commitments	2	-	2	-	-	-	-	-	2
	*	-	100%	-	-	-	-	-	*
Other	26	-	-	-	26	-	-	-	22
	3%	-	-	-	100%	-	-	-	4% e
There are no benefits to increasing the number of apprentices in my company	413	-	-	-	-	413	-	-	-
	41%	-	-	-	-	100%	-	-	-
						h			
Don't know	22	-	-	-	-	-	22	-	-
	2%	-	-	-	-	-	100%	-	-
Not applicable/ Don't have apprentice in our company/industry	12	-	-	-	-	-	-	12	-
	1%	-	-	-	-	-	-	100%	-

Columns Tested: a,b,c,d,e,f,g,h



## LCCI and London Councils Business Leader Survey - All London

**Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

**by Q4. What, if anything, do you think would be the main benefits of increasing the number of apprentices to your company?**

Base: All respondents

		Hard to keep/ increase	Flexible/ No family commitments	I've not thought about it	Other	There are no benefits to increasing the number of apprentices in my company	Don't know	Not applicable/ Don't have apprentice in our company/ industry	Net: Benefit
	Total	*a	*b	*c	*d	e	*f	*g	h
Unweighted Total	1018	8	3	4	26	420	21	11	538
Weighted Total	1018	5	2	5	26	413	22	12	547
	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: Benefit	547	1	2	2	22	-	-	-	547
	54%	19%	100%	38%	86%	-	-	-	100%
									e

Significance Level: 95%

Columns Tested: a,b,c,d,e,f,g,h

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased financial support to help pay apprentices' wages in addition to training and assessment costs	156 15%	145 16%	11 11%	21 16%	6 8%	9 9%	19 15%	22 17% e	67 19% de	7 10%	4 12%	109 17%	19 16%
More financial support for training and development	141 14%	132 14%	9 9%	14 10%	5 7%	8 8%	14 11%	21 16% d	60 17% de	13 18% de	5 14%	89 14%	14 11%
More easily available and better information about where to find suitable candidates	61 6%	53 6%	8 8%	11 8%	4 5%	4 4%	16 13% dehij	10 8%	13 4%	3 4%	1 2%	35 5%	10 8%
Business growth	58 6%	53 6%	5 5%	14 10% hi	5 7%	8 7%	7 6%	9 7%	13 4%	2 2%	1 3%	33 5%	9 7%
Increase in work will require extra staff	53 5%	51 6%	2 2%	13 10% eg	4 5%	3 3%	6 5%	5 4%	17 5%	2 3%	4 11% eg	36 6%	2 2%
More easily available and better information about the benefits of apprentices	52 5%	47 5%	5 6%	5 4%	4 5%	7 7%	13 10% ch	6 5%	13 4%	3 5%	* 1%	33 5%	4 4%
If candidates were better prepared for the world of work	48 5%	45 5%	3 3%	13 10% efgh	6 8% e	1 1%	4 3%	5 4%	12 3%	5 7% e	2 6%	31 5%	9 8%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Larger workforce to manage apprentice/ Bigger company structure/ Don't have enough resources	41 4%	40 4%	1 1%	9 7% e	2 2%	1 1%	3 3%	8 6% e	13 4%	2 2%	2 6%	31 5%	5 4%
More easily available and better information about how to access apprenticeship funding	37 4%	35 4%	2 2%	2 2%	2 2%	2 2%	9 7% c	6 5%	15 4%	1 1%	- -	24 4%	6 5%
Bigger workplace/premises/building	36 3%	33 4%	2 2%	4 3%	2 3%	5 5%	2 1%	5 3%	15 4%	2 2%	1 3%	16 2%	10 8% k
Bigger turnover/ Bigger sales	31 3%	30 3%	* *	2 1%	7 10% cfghi	6 5% cfi	1 1%	2 2%	11 3%	- -	1 2%	20 3%	7 5%
Schemes relevant to our business	26 3%	20 2%	6 6% a	2 1%	1 1%	2 2%	5 4%	2 2%	9 3%	4 6% c	* 1%	15 2%	6 5%
More easily available and better information on which schools and colleges in the area are looking to engage with businesses about apprenticeship opportunities	20 2%	20 2%	- -	4 3%	2 3%	* *	* *	1 1%	8 2%	3 4% f	1 2%	14 2%	- -

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Tax break/relief/ Rate relief	16	15	1	1	2	2	1	2	6	2	1	11	1
	2%	2%	1%	1%	3%	2%	*	1%	2%	3%	3%	2%	1%
Incentives/ Grants	14	9	5	2	2	2	3	5	-	-	-	11	3
	1%	1%	5% a	1%	3% h	2%	3% h	4% h	-	-	-	2%	2%
Less regulation/ Less red tape/ If easier to take on	14	13	1	2	1	1	2	1	1	3	3	9	-
	1%	1%	1%	2%	1%	1%	1%	1%	*	4% h	8% cefg	1%	-
Better training providers	13	12	1	1	1	*	1	2	7	-	*	9	1
	1%	1%	1%	1%	1%	*	1%	2%	2%	-	1%	1%	1%
Economy upturn	11	11	-	1	*	-	*	-	9	-	-	4	5
	1%	1%	-	1%	1%	-	*	-	3% g	-	-	1%	4% k
Better education/general knowledge	10	9	1	1	-	1	*	2	6	-	*	8	1
	1%	1%	1%	*	-	1%	*	2%	2%	-	1%	1%	1%
Minimum contract period/ Retention assurance	9	9	*	2	-	-	1	1	4	*	*	6	1
	1%	1%	*	2%	-	-	1%	1%	1%	1%	1%	1%	1%
More clients/customers/demand	9	9	*	-	-	1	3	1	4	-	-	8	-
	1%	1%	*	-	-	1%	3% c	1%	1%	-	-	1%	-
I don't have time to find apprentices/ Haven't looked into it	7	7	-	1	-	*	-	-	5	-	-	6	*
	1%	1%	-	1%	-	*	-	-	1%	-	-	1%	*
Opportunity to train	5	5	*	*	1	-	*	3	1	-	-	4	*
	1%	1%	*	*	1%	-	*	2%	*	-	-	1%	*

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Haven't had any apprentice	4 *	4 *	- -	* *	- -	1 1%	1 *	- -	3 1%	- -	- -	4 1%	- -
We hire experienced people	4 *	3 *	* *	* *	1 1%	1 1%	1 *	- -	1 *	- -	- -	2 *	* *
Not now but later in future	4 *	3 *	* *	1 1%	1 1%	- -	- -	- -	2 *	* *	- -	2 *	- -
It is just an added resource/part-time staff	3 *	2 *	1 1%	- -	- -	- -	- -	1 1%	1 *	1 2%	- -	2 *	1 1%
Having assessors	3 *	3 *	* *	1 *	- -	- -	- -	1 1%	1 *	* 1%	- -	3 *	- -
Continuation of London's Area Cost Adjustment scheme	3 *	1 *	2 2% a	- -	* 1%	1 1%	1 1%	1 1%	- -	- -	- -	2 *	1 1%
Curbs to immigration post-Brexit	3 *	3 *	- -	- -	* 1%	- -	1 1%	- -	1 *	- -	- -	2 *	1 1%
If they can be hired later	3 *	2 *	1 1%	* *	- -	* *	1 1%	- -	1 *	1 1%	- -	2 *	1 *
Other	22 2%	17 2%	4 4%	1 *	1 2%	2 2%	3 2%	1 1%	11 3% c	2 3%	- -	16 2%	4 3%
Nothing would make it more likely for my business to increase the number of apprentices	312 31%	278 30%	34 34%	33 25%	28 38% c	35 34%	34 27%	38 29%	114 33%	20 28%	11 30%	212 32%	29 24%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Don't know	25	21	4	1	1	7	2	3	6	4	2	11	1
	2%	2%	4%	1%	1%	7% cdfh	1%	3%	2%	6% cd	5% c	2%	1%
Not applicable	15	13	2	3	1	1	5	-	4	1	-	8	1
	1%	1%	2%	2%	2%	1%	4% g	-	1%	2%	-	1%	1%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased financial support to help pay apprentices' wages in addition to training and assessment costs	156 15%	64 13%	44 23% ace	15 14%	34 16%	141 16%	93 18%	12 15%	143 15%	13 17%	126 16%	58 28% l	58 10%	96 17%	60 13%
More financial support for training and development	141 14%	66 13%	34 18% c	12 11%	29 13%	129 14%	75 14%	18 22% h	121 13%	15 21%	106 13%	60 29% l	48 8%	97 17% n	44 9%
More easily available and better information about where to find suitable candidates	61 6%	32 6%	9 5%	7 6%	13 6%	54 6%	28 5%	5 6%	56 6%	9 12% j	44 6%	14 7% l	19 3%	42 8% n	19 4%
Business growth	58 6%	23 5%	15 8%	8 7%	12 6%	50 6%	35 7%	4 5%	54 6%	2 2%	43 5%	6 3%	45 8% k	26 5%	32 7%
Increase in work will require extra staff	53 5%	18 4%	17 9% ae	6 5%	12 6%	47 5%	35 7%	3 4%	50 5%	2 3%	43 5%	4 2%	36 6% k	19 3%	34 7% m
More easily available and better information about the benefits of apprentices	52 5%	25 5%	12 6%	5 4%	10 5%	47 5%	27 5%	4 5%	48 5%	6 9%	42 5%	7 4%	25 4%	27 5%	25 5%
If candidates were better prepared for the world of work	48 5%	19 4%	8 4%	9 8% ae	12 6%	39 4%	29 6%	5 7%	43 5%	6 8%	37 5%	15 7% l	22 4%	34 6% n	14 3%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Larger workforce to manage apprentice/ Bigger company structure/ Don't have enough resources	41 4%	27 5% f	5 3%	4 4%	5 2%	37 4%	14 3%	4 5%	37 4%	- - j	29 4%	2 1%	34 6% k	13 2%	28 6% m
More easily available and better information about how to access apprenticeship funding	37 4%	23 5%	8 4%	3 2%	4 2%	35 4%	14 3%	4 4%	34 4%	5 6%	29 4%	11 5% l	10 2%	23 4%	14 3%
Bigger workplace/premises/building	36 3%	24 5% cdf	7 3%	1 1%	4 2%	35 4% c	11 2%	2 2%	34 4%	7 10% j	25 3%	7 4%	25 4%	18 3%	18 4%
Bigger turnover/ Bigger sales	31 3%	18 4%	6 3%	2 2%	4 2%	28 3%	12 2%	2 2%	29 3%	- - k	26 3%	2 1%	21 4% k	9 2%	21 5% m
Schemes relevant to our business	26 3%	16 3%	2 1%	2 2%	6 3%	23 3%	10 2%	1 2%	24 3%	- - l	24 3%	4 2%	12 2%	13 2%	13 3%
More easily available and better information on which schools and colleges in the area are looking to engage with businesses about apprenticeship opportunities	20 2%	10 2%	5 2%	3 2%	3 1%	17 2%	10 2%	1 1%	19 2%	3 4%	13 2%	6 3% l	3 1%	9 2%	11 2%
Tax break/relief/ Rate relief	16 2%	7 1%	3 2%	3 2%	3 2%	14 1%	9 2%	- -	16 2%	- -	14 2%	3 1%	10 2%	11 2%	5 1%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Incentives/ Grants	14	9	2	1	2	14	3	11	-	10	5	8	11	3
	1%	2%	1%	1%	1%	1%	4%	1%	-	1%	3%	1%	2%	1%
Less regulation/ Less red tape/ If easier to take on	14	4	5	1	3	13	-	14	3	9	2	7	10	4
	1%	1%	3%	1%	2%	1%	-	1%	5%	1%	1%	1%	2%	1%
Better training providers	13	6	*	1	5	12	5	8	3	9	5	7	8	5
	1%	1%	*	1%	2%	1%	6%	1%	4%	1%	3%	1%	1%	1%
Economy upturn	11	9	*	1	1	10	*	10	*	10	*	10	7	4
	1%	2%	*	1%	*	1%	1%	1%	1%	1%	*	2%	1%	1%
Better education/general knowledge	10	7	1	2	*	8	1	9	-	10	1	9	4	6
	1%	1%	*	2%	*	1%	1%	1%	-	1%	1%	1%	1%	1%
Minimum contract period/ Retention assurance	9	7	2	-	1	9	-	9	-	9	5	4	3	7
	1%	1%	1%	-	*	1%	-	1%	-	1%	2%	1%	*	1%
More clients/customers/demand	9	2	5	2	1	8	2	7	-	8	-	7	1	8
	1%	*	2%	1%	1%	1%	2%	1%	-	1%	-	1%	*	2%
I don't have time to find apprentices/ Haven't looked into it	7	6	-	*	1	6	-	7	-	7	1	1	6	1
	1%	1%	-	*	*	1%	-	1%	-	1%	*	*	1%	*
Opportunity to train	5	-	3	-	2	5	*	5	*	5	1	2	3	2
	1%	-	2%	-	1%	1%	*	1%	1%	1%	1%	*	1%	*
Haven't had any apprentice	4	3	1	*	1	4	-	4	1	4	-	4	3	1
	*	1%	*	*	*	*	-	*	1%	*	-	1%	1%	*

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
We hire experienced people	4 *	- -	2 1%	- -	2 1%	4 *	4 1%	* *	3 *	1 2%	2 *	2 1%	1 *	2 *	2 *
Not now but later in future	4 *	- -	2 1%	- -	2 1%	4 *	4 1%	- -	4 *	* *	2 *	- -	2 *	1 *	3 1%
It is just an added resource/part-time staff	3 *	1 *	1 *	- -	1 1%	3 *	2 *	- -	3 *	- -	3 *	- -	1 *	1 *	2 *
Having assessors	3 *	1 *	* *	- -	2 1%	3 *	2 *	- -	3 *	- -	3 *	- -	3 1%	2 *	1 *
Continuation of London's Area Cost Adjustment scheme	3 *	- -	2 1%	1 1%	* *	2 *	3 1%	1 1%	2 *	- -	2 *	1 *	1 *	3 1%	- -
Curbs to immigration post-Brexit	3 *	- -	* *	- -	2 1%	3 *	3 1%	- -	3 *	- -	2 *	1 1%	1 *	* *	2 1%
If they can be hired later	3 *	1 *	- -	1 1%	1 *	2 *	2 *	* *	2 *	1 2% j	1 *	1 *	1 *	1 *	1 *
Other	22 2%	16 3% f	2 1%	2 2%	2 1%	20 2%	6 1%	1 1%	21 2%	2 3%	18 2%	5 2%	13 2%	15 3%	7 1%
Nothing would make it more likely for my business to increase the number of apprentices	312 31%	158 32% b	44 23%	37 33% b	72 34% b	274 30% b	153 30% b	20 25%	287 31%	15 20%	253 32% i	32 16%	241 41% k	165 30%	147 32%
Don't know	25 2%	16 3%	5 2%	1 1%	3 1%	24 3%	9 2%	3 4%	21 2%	3 3%	15 2%	6 3%	7 1%	11 2%	13 3%
Not applicable	15 1%	11 2% b	- -	3 2% b	2 1%	13 1%	4 1%	- -	15 2%	1 2%	9 1%	1 1%	13 2%	8 1%	7 2%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Increased financial support to help pay apprentices' wages in addition to training and assessment costs	156	90	44	76	75	36	144	58	39	4	67	34	45	7	41
	15%	16%	13%	15%	15%	14%	16%	15%	16%	10%	14%	17%	19%	12%	29%
More financial support for training and development	141	85	39	68	70	36	135	55	34	8	61	39	20	13	51
	14%	15%	12%	14%	14%	15%	15%	14%	14%	19%	13%	19%	9%	24%	37%
More easily available and better information about where to find suitable candidates	61	43	11	25	35	21	54	32	13	2	31	15	12	1	12
	6%	8%	3%	5%	7%	9%	6%	8%	5%	4%	6%	8%	5%	3%	9%
Business growth	58	27	21	39	17	6	56	16	11	2	30	10	12	4	5
	6%	5%	6%	8%	4%	2%	6%	4%	5%	5%	6%	5%	5%	7%	4%
Increase in work will require extra staff	53	21	22	36	17	8	51	11	8	*	24	8	17	3	3
	5%	4%	6%	7%	3%	3%	6%	3%	3%	1%	5%	4%	7%	6%	2%
More easily available and better information about the benefits of apprentices	52	31	18	28	24	16	49	22	9	2	26	11	11	2	4
	5%	6%	6%	6%	5%	6%	5%	6%	4%	5%	5%	5%	5%	3%	3%
If candidates were better prepared for the world of work	48	36	8	22	25	8	47	23	18	2	20	12	12	2	10
	5%	7%	2%	4%	5%	3%	5%	6%	7%	4%	4%	6%	5%	3%	7%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Larger workforce to manage apprentice/ Bigger company structure/ Don't have enough resources	41 4%	20 4%	10 3%	29 6% deg	12 2%	4 2%	41 4% e	10 3%	8 3%	1 3%	20 4%	10 5%	9 4%	* 1%	* *
More easily available and better information about how to access apprenticeship funding	37 4%	19 3%	10 3%	18 4%	20 4%	12 5%	34 4%	18 5%	8 3%	- -	18 4%	4 2%	14 6%	1 2%	9 6%
Bigger workplace/premises/building	36 3%	14 3%	19 6% a	17 3%	17 4%	12 5%	34 4%	16 4%	5 2%	2 4%	19 4%	6 3%	9 4%	- -	7 5%
Bigger turnover/ Bigger sales	31 3%	10 2%	17 5% a	10 2%	21 4% c	15 6% cfh	30 3%	15 4%	5 2%	1 2%	16 3% l	12 6% l	1 1%	* 1%	2 1%
Schemes relevant to our business	26 3%	17 3%	9 3%	13 3%	13 3%	7 3%	25 3%	10 3%	6 2%	1 2%	11 2%	1 *	13 6% jk	- -	4 3%
More easily available and better information on which schools and colleges in the area are looking to engage with businesses about apprenticeship opportunities	20 2%	10 2%	9 3%	10 2%	10 2%	4 2%	17 2%	10 3%	6 3%	1 2%	13 3%	1 1%	4 2%	1 2%	4 3%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Tax break/relief/ Rate relief	16	12	4	7	9	5	15	7	4	2	11	*	2	1	1
	2%	2%	1%	1%	2%	2%	2%	2%	2%	4%	2%	*	1%	2%	1%
Incentives/ Grants	14	9	4	7	6	2	13	6	5	-	6	5	4	-	3
	1%	2%	1%	1%	1%	1%	1%	1%	2%	-	1%	2%	2%	-	2%
Less regulation/ Less red tape/ If easier to take on	14	8	3	5	6	4	11	6	2	-	9	2	2	1	1
	1%	1%	1%	1%	1%	2%	1%	2%	1%	-	2%	1%	1%	2%	1%
Better training providers	13	10	1	8	5	1	13	4	4	-	4	5	3	-	4
	1%	2%	*	2%	1%	*	1%	1%	2%	-	1%	3%	1%	-	3%
Economy upturn	11	7	1	10	1	-	11	1	1	1	6	3	*	1	*
	1%	1%	*	2%	*	-	1%	*	*	2%	1%	1%	*	2%	*
Better education/general knowledge	10	3	6	6	4	2	10	2	2	-	1	2	6	*	1
	1%	1%	2%	1%	1%	1%	1%	*	1%	-	*	1%	3%	1%	*
Minimum contract period/ Retention assurance	9	5	3	2	8	1	9	7	6	-	1	5	1	2	5
	1%	1%	1%	*	2%	1%	1%	2%	3%	-	*	3%	*	3%	3%
More clients/customers/demand	9	1	6	8	1	*	9	1	*	-	4	4	1	-	-
	1%	*	2%	2%	*	*	1%	*	*	-	1%	2%	1%	-	-
I don't have time to find apprentices/ Haven't looked into it	7	6	*	1	6	5	7	6	1	-	5	1	1	-	1
	1%	1%	*	*	1%	2%	1%	1%	*	-	1%	*	*	-	1%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Opportunity to train	5	3	-	3	2	-	4	2	2	-	4	1	*	-	-
	1%	1%	-	1%	*	-	*	*	1%	-	1%	*	*	-	-
Haven't had any apprentice	4	3	-	1	3	3	1	3	1	1	1	3	-	-	-
	*	1%	-	*	1%	1%	*	1%	*	1%	*	1%	-	-	-
						f						j			
We hire experienced people	4	3	1	2	2	-	4	2	2	-	3	-	1	-	2
	*	*	*	*	*	-	*	1%	1%	-	1%	-	*	-	1%
Not now but later in future	4	1	-	2	1	1	3	1	*	-	1	-	2	1	-
	*	*	-	*	*	*	*	*	*	-	*	-	1%	2%	-
It is just an added resource/part-time staff	3	3	-	1	1	1	2	1	-	-	3	-	-	-	-
	*	1%	-	*	*	1%	*	*	-	-	1%	-	-	-	-
Having assessors	3	1	2	-	3	2	2	2	1	-	-	3	*	-	-
	*	*	1%	-	1%	1%	*	*	1%	-	-	1%	*	-	-
						c						j			
Continuation of London's Area Cost Adjustment scheme	3	3	-	*	3	2	3	3	*	-	-	2	1	-	1
	*	1%	-	*	1%	1%	*	1%	*	-	-	1%	*	-	1%
						j						j			
Curbs to immigration post-Brexit	3	1	1	-	3	2	3	3	1	-	3	-	-	-	1
	*	*	*	-	1%	1%	*	1%	*	-	1%	-	-	-	1%
If they can be hired later	3	2	-	*	1	*	2	1	1	1	1	-	*	1	1
	*	*	-	*	*	*	*	*	*	1%	*	-	*	2%	*
						j						j			
Other	22	11	6	14	8	2	21	7	6	-	16	4	1	1	5
	2%	2%	2%	3%	2%	1%	2%	2%	3%	-	3%	2%	1%	1%	3%
											l				

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q5. What, if anything, would make it more likely for your business to increase the number of apprentices?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Nothing would make it more likely for my business to increase the number of apprentices	312	155	126	140	159	83	264	118	76	19	160	44	73	16	14
	31%	28%	38% a	28%	33%	33%	29%	30%	32%	43% k	33% k	22%	32% k	29%	10%
Don't know	25	13	5	12	10	3	21	8	7	4	5	5	6	5	4
	2%	2%	1%	3%	2%	1%	2%	2%	3%	9% jkl	1%	2%	3%	10% jkl	3%
Not applicable	15	3	9	8	7	5	15	7	2	-	8	1	3	3	-
	1%	1%	3% a	2%	1%	2%	2%	2%	1%	-	2%	1%	1%	5% k	-

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

### Q6. To the best of your knowledge, will your company be required to pay the apprenticeship levy?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	74	56	18	10	4	13	7	10	22	6	2	33	17
	7%	6%	18% a	7%	5%	13%	6%	7%	6%	9%	6%	5%	14% k
No	797	737	59	102	63	73	89	106	290	49	25	561	87
	78%	80% b	60%	77%	86% efij	72%	71%	81% fi	84% efij	69%	70%	86% l	72%
Don't know	148	125	23	21	7	16	30	16	34	16	9	60	18
	15%	14%	23% a	16%	9%	16%	24% dgh	12%	10%	22% dgh	24% dgh	9%	15%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

### Q6. To the best of your knowledge, will your company be required to pay the apprenticeship levy?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	74	31	13	5	26	69	43	8	65	74	-	48	13	58	16
	7%	6%	6%	4%	12%	8%	8%	10%	7%	100%	-	24%	2%	10%	3%
					abce		c			j		l		n	
No	797	388	157	99	153	698	408	54	738	-	797	135	521	419	377
	78%	78%	81%	88%	71%	77%	79%	67%	79%	-	100%	66%	88%	75%	82%
			d	abdef			d		g		i		k		m
Don't know	148	80	24	8	36	140	68	18	127	-	-	22	61	80	68
	15%	16%	12%	7%	17%	15%	13%	23%	14%	-	-	11%	10%	14%	15%
		c			c	c	c	h							

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q6. To the best of your knowledge, will your company be required to pay the apprenticeship levy?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	74	59	6	21	48	19	65	36	29	4	41	13	13	3	35
	7%	11%	2%	4%	10%	8%	7%	9%	12%	9%	8%	6%	6%	5%	25%
		b			c	c	c	c	cf						
No	797	407	301	422	358	194	735	283	163	33	379	157	196	31	91
	78%	74%	90%	85%	73%	78%	80%	72%	68%	78%	78%	78%	85%	56%	65%
		a		defgh		h	dgh			m	m	m	jkm		
Don't know	148	87	27	56	82	35	121	73	47	6	67	33	21	22	15
	15%	16%	8%	11%	17%	14%	13%	19%	20%	13%	14%	16%	9%	39%	10%
		b			c			cf	cf			l		ijkl	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q7. Following changes to the way apprenticeships are funded does your business plan to use apprenticeship funding over the next 12 months.

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	205	178	27	25	15	25	22	26	70	19	4	137	32
	20%	19%	27% a	18%	21%	24%	17%	20%	20%	26%	12%	21%	27%
No	595	550	45	79	39	62	65	80	210	35	25	390	65
	58%	60% b	45%	60%	53%	61%	52%	61%	60%	49%	70% fi	60%	53%
Don't know	218	191	28	29	19	15	39	25	67	18	6	128	25
	21%	21%	28%	22%	26% e	15%	31% egh	19%	19%	25%	17%	20%	20%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q7. Following changes to the way apprenticeships are funded does your business plan to use apprenticeship funding over the next 12 months.**

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	205	92	43	16	54	189	113	37	167	48	135	205	-	136	69
	20%	18%	22%	14%	25%	21%	22%	45%	18%	66%	17%	100%	-	24%	15%
			c		c	c	c	h		j		l		n	
No	595	304	102	77	112	518	291	24	570	13	521	-	595	292	302
	58%	61%	53%	69%	52%	57%	56%	30%	61%	17%	65%	-	100%	52%	66%
				bdef					g		i		k		m
Don't know	218	103	48	19	48	199	115	20	193	13	140	-	-	128	89
	21%	21%	25%	17%	22%	22%	22%	25%	21%	17%	18%	-	-	23%	19%
			c												

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q7. Following changes to the way apprenticeships are funded does your business plan to use apprenticeship funding over the next 12 months.**

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	205	170	17	79	118	54	183	96	64	7	93	51	46	7	141
	20%	31%	5%	16%	24%	22%	20%	25%	27%	17%	19%	25%	20%	13%	100%
		b			c	c		c	cf			m			
No	595	255	275	327	257	133	548	203	125	21	278	114	153	28	-
	58%	46%	82%	65%	53%	53%	59%	52%	52%	49%	57%	56%	67%	51%	-
			a	defgh			dgh						ijklm		
Don't know	218	127	43	93	113	62	190	93	50	15	116	37	30	20	-
	21%	23%	13%	19%	23%	25%	21%	24%	21%	34%	24%	18%	13%	37%	-
		b				c				kl	l			jkl	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company plans to use the apprenticeship funding

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	213	174	39	38	19	30	30	30	37	23	6	137	36
Weighted Total	205	178	27	25	15	25	22	26	70	19	4	137	32
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
My business will employ an increased number of apprentices	141	127	14	17	7	15	17	21	55	7	2	94	25
	69%	71%	52%	68%	48%	60%	78%	80%	78%	40%	51%	69%	77%
		b											
My business will use the funding to train existing employees as an apprentice	45	33	12	7	5	8	6	2	9	7	1	24	12
	22%	18%	44%	27%	35%	34%	26%	7%	13%	38%	22%	18%	38%
		a		g		gh							k
My business will use apprenticeship funding to employ the same number of apprentices as before the funding changes	29	23	6	3	4	3	1	2	8	4	2	21	4
	14%	13%	20%	14%	28%	11%	6%	9%	11%	24%	49%	16%	12%
My business will use apprenticeship funding but will employ fewer apprentices than before the funding changes	11	11	*	1	2	1	*	-	3	4	-	6	-
	5%	6%	1%	3%	13%	5%	1%	-	4%	20%	-	4%	-
Other	12	9	4	2	1	3	1	2	3	2	-	8	*
	6%	5%	14%	8%	9%	10%	3%	6%	4%	9%	-	6%	1%
			a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company plans to use the apprenticeship funding

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	213	49	63	38	63	175	164	47	165	42	145	213	-	145	68
Weighted Total	205	92	43	16	54	189	113	37	167	48	135	205	-	136	69
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%
My business will employ an increased number of apprentices	141 69%	62 67%	29 68%	11 72%	38 71%	130 68%	79 70%	24 65%	116 69%	35 72%	91 68%	141 69%	- -	96 71%	45 65%
My business will use the funding to train existing employees as an apprentice	45 22%	24 26%	8 19%	2 14%	10 19%	42 22%	21 19%	12 32%	33 20%	8 17%	32 24%	45 22%	- -	31 23%	14 20%
My business will use apprenticeship funding to employ the same number of apprentices as before the funding changes	29 14%	17 18%	4 10%	3 17%	5 9%	26 14%	12 11%	6 16%	23 14%	5 9%	22 16%	29 14%	- -	17 12%	12 17%
My business will use apprenticeship funding but will employ fewer apprentices than before the funding changes	11 5%	6 6%	3 7%	* 3%	2 3%	10 5%	5 5%	1 3%	10 6%	4 9%	3 2%	11 5%	- -	7 5%	4 6%
Other	12 6%	6 6%	4 10%	* 1%	2 5%	12 6%	7 6%	1 4%	11 7%	3 6%	9 6%	12 6%	- -	10 7%	3 4%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company plans to use the apprenticeship funding

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	213	177	21	89	116	56	190	96	60	11	100	42	49	11	141
Weighted Total	205	170	17	79	118	54	183	96	64	7	93	51	46	7	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
My business will employ an increased number of apprentices	141	123	10	48	89	43	129	72	46	4	59	40	33	5	141
	69%	72%	59%	61%	76%	80%	70%	75%	72%	58%	63%	78%	70%	71%	100%
					c	c		c							
My business will use the funding to train existing employees as an apprentice	45	38	2	17	27	13	37	25	14	2	21	12	7	1	20
	22%	23%	11%	21%	23%	24%	20%	26%	21%	32%	23%	24%	16%	21%	14%
My business will use apprenticeship funding to employ the same number of apprentices as before the funding changes	29	17	4	16	12	6	28	11	5	2	16	2	9	*	-
	14%	10%	21%	21%	10%	12%	15%	11%	8%	25%	17%	3%	19%	6%	-
				dh							k		k		
My business will use apprenticeship funding but will employ fewer apprentices than before the funding changes	11	11	*	5	6	1	8	4	4	1	5	4	*	-	-
	5%	6%	1%	6%	5%	3%	4%	5%	7%	17%	5%	8%	1%	-	-
Other	12	10	1	3	7	1	8	6	5	-	6	3	2	1	1
	6%	6%	8%	4%	6%	3%	5%	6%	8%	-	7%	7%	5%	9%	*

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n



## LCCI and London Councils Business Leader Survey - All London

### Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
My business will employ an increased number of apprentices	141 14%	127 14%	14 14%	17 13%	7 10%	15 15%	17 13%	21 16%	55 16%	7 10%	2 6%	94 14%	25 20%
My business will use the funding to train existing employees as an apprentice	45 4%	33 4%	12 12% a	7 5%	5 7% g	8 8% gh	6 4%	2 1%	9 3%	7 10% gh	1 3%	24 4%	12 10% k
My business will use apprenticeship funding to employ the same number of apprentices as before the funding changes	29 3%	23 3%	6 6% a	3 3%	4 6% f	3 3%	1 1%	2 2%	8 2%	4 6% f	2 6% f	21 3%	4 3%
My business will use apprenticeship funding but will employ fewer apprentices than before the funding changes	11 1%	11 1%	* *	1 1%	2 3% g	1 1%	* *	- -	3 1%	4 5% cfgh	- -	6 1%	- -
Other	12 1%	9 1%	4 4% a	2 1%	1 2%	3 2%	1 *	2 1%	3 1%	2 2%	- -	8 1%	* *

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months?

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
My business will employ an increased number of apprentices	141 14%	62 12%	29 15%	11 10%	38 18% c	130 14%	79 15% c	24 30% h	116 12%	35 47% j	91 11%	141 69% l	- -	96 17% n	45 10%
My business will use the funding to train existing employees as an apprentice	45 4%	24 5%	8 4%	2 2%	10 5%	42 5%	21 4%	12 14% h	33 4%	8 11% j	32 4%	45 22% l	- -	31 6% n	14 3%
My business will use apprenticeship funding to employ the same number of apprentices as before the funding changes	29 3%	17 3%	4 2%	3 2%	5 2%	26 3%	12 2%	6 7% h	23 2%	5 6%	22 3%	29 14% l	- -	17 3%	12 3%
My business will use apprenticeship funding but will employ fewer apprentices than before the funding changes	11 1%	6 1%	3 2%	* *	2 1%	10 1%	5 1%	1 1%	10 1%	4 6% j	3 *	11 5% l	- -	7 1%	4 1%
Other	12 1%	6 1%	4 2% c	* *	2 1%	12 1%	7 1%	1 2%	11 1%	3 4% j	9 1%	12 6% l	- -	10 2%	3 1%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q8. How does your business plan to use the apprenticeship funding that is available over the next 12 months?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
My business will employ an increased number of apprentices	141	123	10	48	89	43	129	72	46	4	59	40	33	5	141
	14%	22% b	3%	10%	18% cf	17% c	14% c	18% cf	19% cf	10%	12%	20% j	14%	9%	100%
My business will use the funding to train existing employees as an apprentice	45	38	2	17	27	13	37	25	14	2	21	12	7	1	20
	4%	7% b	1%	3%	5%	5%	4%	6% c	6%	5%	4%	6%	3%	3%	14%
My business will use apprenticeship funding to employ the same number of apprentices as before the funding changes	29	17	4	16	12	6	28	11	5	2	16	2	9	*	-
	3%	3%	1%	3%	2%	3%	3%	3%	2%	4%	3%	1%	4%	1%	-
My business will use apprenticeship funding but will employ fewer apprentices than before the funding changes	11	11	*	5	6	1	8	4	4	1	5	4	*	-	-
	1%	2% b	*	1%	1%	1%	1%	1%	2%	3% l	1%	2% l	*	-	-
Other	12	10	1	3	7	1	8	6	5	-	6	3	2	1	1
	1%	2%	*	1%	1%	1%	1%	1%	2%	-	1%	2%	1%	1%	*

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	598	522	76	106	62	72	74	96	116	38	34	373	69
Weighted Total	595	550	45	79	39	62	65	80	210	35	25	390	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
We are a small business	89	86	3	11	5	10	9	12	35	3	2	59	6
	15%	16% b	7%	14%	14%	16%	14%	15%	17%	10%	8%	15%	10%
Don't have/require apprentices	81	75	6	12	8	9	9	9	21	8	5	55	11
	14%	14%	13%	15%	21% h	14%	14%	12%	10%	22%	20%	14%	17%
We don't have plans to hire more people/ Not recruiting anyone at the moment/ Not hiring within next 12 months	77	75	2	7	2	7	3	8	39	5	5	45	12
	13%	14% b	4%	9%	6%	11%	5%	10%	19% cdf	15%	21% df	12%	18%
We only hire qualified people/skill based people/ Not thinking of apprentices/ Wouldn't take any apprentice	61	56	5	10	4	2	8	8	25	1	2	39	15
	10%	10%	12%	13% e	11%	4%	12%	10%	12%	4%	9%	10%	23% k
We don't have office space/ We cannot accommodate anymore staff/ We don't have space	55	54	1	7	4	1	-	11	32	1	-	35	8
	9%	10% b	3%	8% f	9% f	2%	-	13% efj	15% efij	3%	-	9%	13%
Not useful to our nature of business	52	47	5	5	2	9	4	8	17	6	1	40	2
	9%	8%	12%	6%	5%	14%	6%	10%	8%	16%	6%	10%	3%
I don't have time/setup for apprentice/train apprentice	51	49	2	5	3	9	5	4	20	2	2	38	*
	9%	9%	5%	6%	8%	14% g	8%	5%	10%	6%	9%	10% l	1%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	598	522	76	106	62	72	74	96	116	38	34	373	69
Weighted Total	595	550	45	79	39	62	65	80	210	35	25	390	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Low turnover/ Lack of work/ Bringing down cost/ Cash flow situation	50 8%	48 9%	2 3%	6 8%	2 5%	12 19% cdfgj	2 2%	3 3%	22 10% f	3 8%	1 4%	36 9%	3 4%
It's a new business/growing company/ Not well established	35 6%	33 6%	2 4%	3 3%	2 5%	1 2%	2 3%	6 8%	19 9%	1 3%	2 6%	23 6%	2 3%
Too much of a burden/liability to take on an apprentice	27 5%	22 4%	5 11% a	4 5%	2 6%	1 2%	7 11% egh	1 1%	6 3%	3 10% g	3 11% eg	17 4%	2 4%
Will think about it in future	26 4%	25 5%	* 1%	1 1%	1 1%	1 2%	1 1%	4 5%	16 8% cf	1 3%	2 6%	14 4%	6 9%
Negative confidence/ Previous bad experience	23 4%	21 4%	1 3%	8 10% gh	2 5%	2 3%	3 5%	2 2%	2 1%	1 3%	3 12% gh	15 4%	3 4%
Haven't thought about it yet/ Haven't got time to look into it	15 3%	13 2%	2 4%	3 4%	* 1%	* 1%	3 5%	3 4%	4 2%	2 5%	- -	7 2%	1 1%
We don't have enough information	6 1%	6 1%	- -	1 1%	- -	3 4% h	2 3%	1 1%	- -	- -	- -	3 1%	- -
We already have trainees/apprentices	3 *	3 *	- -	- -	- -	1 2%	- -	1 1%	- -	1 2%	- -	1 *	- -

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	598	522	76	106	62	72	74	96	116	38	34	373	69
Weighted Total	595	550	45	79	39	62	65	80	210	35	25	390	65
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Other	22	18	3	2	2	1	5	6	5	1	1	12	3
	4%	3%	7%	2%	4%	1%	7%	8% e	2%	3%	4%	3%	5%
Don't know/ Not sure	36	30	6	5	1	4	11	4	10	1	1	22	3
	6%	6%	13% a	6%	3%	6%	17% cdegh	4%	5%	4%	5%	6%	5%
N/A/ Not relevant	58	50	8	9	4	10	6	7	15	4	3	38	7
	10%	9%	18% a	11%	10%	16%	9%	9%	7%	10%	12%	10%	11%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	598	157	129	178	134	420	441	28	570	22	525	-	598	275	323
Weighted Total	595	304	102	77	112	518	291	24	570	13	521	-	595	292	302
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%
We are a small business	89	52	14	10	13	79	37	1	88	1	80	-	89	29	60
	15%	17%	14%	13%	11%	15%	13%	4%	15%	5%	15%	-	15%	10%	20%
														m	
Don't have/require apprentices	81	33	15	17	15	63	48	1	80	2	74	-	81	26	54
	14%	11%	15%	23%	13%	12%	16%	3%	14%	14%	14%	-	14%	9%	18%
				ade										m	
We don't have plans to hire more people/ Not recruiting anyone at the moment/ Not hiring within next 12 months	77	42	13	11	10	66	34	7	70	1	67	-	77	36	41
	13%	14%	13%	14%	9%	13%	12%	28%	12%	8%	13%	-	13%	12%	14%
We only hire qualified people/skill based people/ Not thinking of apprentices/ Wouldn't take any apprentice	61	37	8	6	10	55	24	1	60	-	56	-	61	44	17
	10%	12%	7%	7%	9%	11%	8%	6%	10%	-	11%	-	10%	15%	6%
														n	
We don't have office space/ We cannot accommodate anymore staff/ We don't have space	55	39	4	1	11	54	16	4	51	1	52	-	55	28	27
	9%	13%	3%	2%	10%	10%	5%	16%	9%	5%	10%	-	9%	10%	9%
		bcd			bc	bcd	c								
Not useful to our nature of business	52	24	14	6	8	46	27	-	52	1	48	-	52	31	21
	9%	8%	13%	8%	7%	9%	9%	-	9%	9%	9%	-	9%	11%	7%
I don't have time/setup for apprentice/train apprentice	51	26	11	3	12	48	25	-	51	1	44	-	51	20	31
	9%	8%	11%	4%	11%	9%	9%	-	9%	11%	8%	-	9%	7%	10%
			c		c	c	c								

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	598	157	129	178	134	420	441	28	570	22	525	-	598	275	323
Weighted Total	595	304	102	77	112	518	291	24	570	13	521	-	595	292	302
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%
Low turnover/ Lack of work/ Bringing down cost/ Cash flow situation	50 8%	23 8%	11 10%	5 7%	11 10%	45 9%	27 9%	* 2%	49 9%	1 4%	41 8%	- -	50 8%	20 7%	30 10%
It's a new business/growing company/ Not well established	35 6%	9 3%	10 9%	5 7%	11 10%	30 6%	26 9%	5 20%	30 5%	1 5%	32 6%	- -	35 6%	12 4%	23 8%
Too much of a burden/liability to take on an apprentice	27 5%	12 4%	6 6%	4 6%	4 4%	23 4%	15 5%	2 8%	25 4%	1 8%	24 5%	- -	27 5%	12 4%	15 5%
Will think about it in future	26 4%	9 3%	5 5%	4 6%	7 6%	21 4%	17 6%	4 18%	21 4%	1 6%	24 5%	- -	26 4%	12 4%	13 4%
Negative confidence/ Previous bad experience	23 4%	8 3%	4 4%	5 6%	5 5%	18 3%	15 5%	* 2%	22 4%	1 5%	22 4%	- -	23 4%	12 4%	10 3%
Haven't thought about it yet/ Haven't got time to look into it	15 3%	8 3%	4 4%	2 2%	2 2%	14 3%	7 3%	* 1%	15 3%	2 13%	12 2%	- -	15 3%	13 5%	2 1%
We don't have enough information	6 1%	4 1%	* -	* 1%	1 1%	6 1%	2 1%	- -	6 1%	- -	3 1%	- -	6 1%	5 2%	1 -
We already have trainees/apprentices	3 *	- -	1 1%	1 1%	1 1%	2 *	3 1%	2 8%	1 *	- -	3 *	- -	3 *	1 *	2 1%
Other	22 4%	11 4%	3 3%	4 5%	4 4%	18 3%	10 4%	1 4%	21 4%	1 9%	17 3%	- -	22 4%	10 4%	11 4%
Don't know/ Not sure	36 6%	20 7%	3 3%	4 6%	8 8%	32 6%	16 5%	3 11%	33 6%	1 11%	28 5%	- -	36 6%	24 8%	13 4%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

Significance Level: 95%

Unweighted Total

Weighted Total

N/A/ Not relevant

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
598	157	129	178	134	420	441	28	570	22	525	-	598	275	323
595	304	102	77	112	518	291	24	570	13	521	-	595	292	302
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	100%
58	28	10	8	11	49	29	2	55	-	52	-	58	36	22
10%	9%	10%	11%	9%	10%	10%	9%	10%	-	10%	-	10%	12%	7%
													n	

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	598	263	270	337	251	141	558	206	110	19	290	91	169	29	-
Weighted Total	595	255	275	327	257	133	548	203	125	21	278	114	153	28	-
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-
We are a small business	89	21	61	55	34	13	87	24	20	1	54	18	16	*	-
	15%	8%	22%	17%	13%	10%	16%	12%	16%	3%	19%	15%	11%	1%	-
			a								l				
Don't have/require apprentices	81	32	42	47	32	11	73	17	21	3	32	18	27	1	-
	14%	13%	15%	14%	12%	9%	13%	8%	16%	15%	11%	15%	17%	5%	-
				g			g		g						
We don't have plans to hire more people/ Not recruiting anyone at the moment/ Not hiring within next 12 months	77	22	45	54	21	9	69	14	12	1	38	12	21	4	-
	13%	9%	16%	16%	8%	7%	13%	7%	10%	7%	14%	10%	14%	14%	-
			a	deg			g								
We only hire qualified people/skill based people/ Not thinking of apprentices/ Wouldn't take any apprentice	61	43	16	23	38	16	58	27	22	5	20	23	9	4	-
	10%	17%	6%	7%	15%	12%	11%	14%	18%	25%	7%	20%	6%	14%	-
		b			c			c	cf			jl			
We don't have office space/ We cannot accommodate anymore staff/ We don't have space	55	19	33	19	33	17	42	25	16	-	24	10	18	3	-
	9%	7%	12%	6%	13%	13%	8%	12%	13%	-	9%	9%	11%	12%	-
				cf	c	c		cf	c						
Not useful to our nature of business	52	27	22	28	24	15	50	22	9	1	27	10	11	3	-
	9%	11%	8%	9%	9%	11%	9%	11%	7%	5%	10%	9%	7%	9%	-
I don't have time/setup for apprentice/train apprentice	51	17	24	34	17	14	50	15	4	-	27	5	14	6	-
	9%	7%	9%	10%	7%	10%	9%	8%	3%	-	10%	4%	9%	21%	-
				h		h	h								

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	598	263	270	337	251	141	558	206	110	19	290	91	169	29	-
Weighted Total	595	255	275	327	257	133	548	203	125	21	278	114	153	28	-
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-
Low turnover/ Lack of work/ Bringing down cost/ Cash flow situation	50	17	22	33	15	3	47	14	12	*	19	12	15	3	-
	8%	7%	8%	10%	6%	3%	9%	7%	9%	2%	7%	11%	10%	12%	-
				e			e		e						
It's a new business/growing company/ Not well established	35	13	16	26	8	4	31	7	4	-	12	7	15	1	-
	6%	5%	6%	8%	3%	3%	6%	4%	3%	-	4%	6%	10%	3%	-
				deg									j		
Too much of a burden/liability to take on an apprentice	27	10	13	14	13	10	25	11	3	2	12	3	7	3	-
	5%	4%	5%	4%	5%	8%	5%	6%	3%	10%	4%	3%	4%	12%	-
Will think about it in future	26	16	6	19	7	4	23	6	2	-	13	5	6	2	-
	4%	6%	2%	6%	3%	3%	4%	3%	2%	-	5%	5%	4%	6%	-
		b													
Negative confidence/ Previous bad experience	23	13	9	15	6	2	20	4	3	3	11	3	5	-	-
	4%	5%	3%	5%	2%	2%	4%	2%	3%	16%	4%	3%	3%	-	-
Haven't thought about it yet/ Haven't got time to look into it	15	11	2	6	9	6	12	9	3	-	6	5	4	1	-
	3%	4%	1%	2%	4%	4%	2%	4%	3%	-	2%	5%	2%	2%	-
		b													
We don't have enough information	6	5	1	1	5	1	5	4	4	-	1	5	-	-	-
	1%	2%	*	*	2%	1%	1%	2%	3%	-	1%	4%	-	-	-
					c			c	c			jl			
We already have trainees/apprentices	3	1	2	2	1	-	3	1	1	-	2	-	1	-	-
	*	*	1%	1%	*	-	*	*	1%	-	1%	-	*	-	-

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q9. Why does your business not plan to use the apprenticeship funding that is available over the next 12 months?

Base: Business leaders whose company does not plan to use the apprenticeship funding

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	598	263	270	337	251	141	558	206	110	19	290	91	169	29	-
Weighted Total	595	255	275	327	257	133	548	203	125	21	278	114	153	28	-
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-
Other	22	13	9	8	13	2	21	6	11	*	11	6	4	-	-
	4%	5%	3%	3%	5%	1%	4%	3%	9% cefg	1%	4%	5%	2%	-	-
Don't know/ Not sure	36	26	9	17	19	10	32	17	8	1	9	11	11	3	-
	6%	10% b	3%	5%	7%	8%	6%	8%	7%	5%	3%	10% j	7%	11%	-
N/A/ Not relevant	58	29	22	28	29	17	56	27	12	5	30	5	15	3	-
	10%	11%	8%	9%	11%	13%	10%	13%	10%	23%	11% k	4%	10%	12%	-

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

### Q10. Has your business recruited or tried to recruit staff in the last 12 months in London?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	557	468	90	75	36	49	76	81	184	45	13	333	89
	55%	51%	90% a	56% j	49%	48%	60% ej	62% dej	53% j	63% ej	35%	51%	73% k
No	460	450	10	58	38	52	50	51	163	26	23	322	33
	45%	49% b	10%	44%	51% g	51% gi	40%	38%	47%	37%	65% cfghi	49% l	27%
Don't know	1	1	-	-	-	1	-	-	-	-	-	-	-
	*	*	-	-	-	1%	-	-	-	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q10. Has your business recruited or tried to recruit staff in the last 12 months in London?

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

Yes

No

Don't know

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	557	300	94	48	115	509	54	500	58	419	136	292	557	-
	55%	60%	49%	43%	54%	56%	67%	54%	79%	53%	66%	49%	100%	-
		bcd			c	bcd	h		j		l		n	
No	460	199	98	64	99	397	26	430	16	377	69	302	-	460
	45%	40%	51%	57%	46%	44%	32%	46%	21%	47%	34%	51%	-	100%
			ae	ade		ae		g		i		k		m
Don't know	1	-	1	-	-	1	1	-	-	-	-	-	-	-
	*	-	*	-	-	*	h	-	-	-	-	-	-	-

## LCCI and London Councils Business Leader Survey - All London

### Q10. Has your business recruited or tried to recruit staff in the last 12 months in London?

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Significance Level: 95%															
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	557	421	92	191	342	168	495	280	174	20	262	134	115	26	96
	55%	76%	27%	38%	70%	67%	54%	71%	73%	47%	54%	66%	50%	48%	68%
		b			cf	cf	c	cf	cf			ijlm			
No	460	132	243	308	146	80	426	111	65	23	226	69	115	28	45
	45%	24%	73%	62%	30%	32%	46%	28%	27%	53%	46%	34%	50%	51%	32%
		a		defgh			degh			k	k		k	k	
Don't know	1	-	-	-	1	1	-	1	-	-	-	-	-	1	-
	*	-	-	-	*	*	-	*	-	-	-	-	-	1%	-
														j	

Columns Tested: a, b - c, d, e, f, g, h - i, j, k, l, m - n

## LCCI and London Councils Business Leader Survey - All London

**Q11. And do you expect that your business will recruit staff in the next 12 months? This could be either through an expansion of your business' workforce or to replace employees who are leaving.**

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finances & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	552	465	87	76	37	49	84	75	169	51	13	353	86
	54%	51%	88%	57%	50%	48%	67%	57%	49%	71%	36%	54%	71%
			a	j			dehj	j		odeghj			k
No	335	329	6	41	25	39	35	41	125	14	14	229	25
	33%	36%	6%	31%	34%	38%	28%	31%	36%	20%	41%	35%	21%
		b			i	i			i		i	l	
Don't know	131	125	6	16	12	14	6	16	52	6	8	73	10
	13%	14%	6%	12%	16%	14%	5%	12%	15%	9%	24%	11%	8%
		b		f	f	f		f	f		cfi		

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l



## LCCI and London Councils Business Leader Survey - All London

**Q11. And do you expect that your business will recruit staff in the next 12 months? This could be either through an expansion of your business' workforce or to replace employees who are leaving.**

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	552	283	108	48	114	504	270	53	498	59	407	170	255	421	132
	54%	57%	56%	43%	53%	56%	52%	66%	54%	80%	51%	83%	43%	76%	29%
		c	c		c	c	c	h		j		l		n	
No	335	157	54	50	73	285	177	19	315	6	301	17	275	92	243
	33%	32%	28%	45%	34%	31%	34%	24%	34%	9%	38%	8%	46%	16%	53%
				abdef							i		k		m
Don't know	131	59	31	14	27	117	72	9	117	9	89	18	64	45	86
	13%	12%	16%	12%	13%	13%	14%	11%	13%	12%	11%	9%	11%	8%	19%
														m	

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q11. And do you expect that your business will recruit staff in the next 12 months? This could be either through an expansion of your business' workforce or to replace employees who are leaving.**

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Yes	552	552	-	196	334	157	491	271	177	24	265	131	109	22	123
	54%	100%	-	39%	68%	63%	53%	69%	74%	56%	54%	65%	48%	40%	87%
		b			cf	cf	c	cf	cef		m	jlm			
No	335	-	335	226	105	60	314	77	45	13	158	52	91	21	10
	33%	-	100%	45%	22%	24%	34%	20%	19%	31%	32%	26%	40%	38%	7%
			a	defgh			degh						jk		
Don't know	131	-	-	77	49	32	117	44	17	6	64	19	29	12	8
	13%	-	-	16%	10%	13%	13%	11%	7%	14%	13%	10%	13%	22%	6%
				dh		h	h							k	

Columns Tested: a - b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q12\_SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff?**

### SUMMARY TABLE

Base: Business leaders who expect their company to recruit staff in the next 12 months

	Ranked 1st	Ranked 2nd	Ranked 3rd	Top 2	Top 3	Mean
Unweighted Total	558	558	558	558	558	2.0
Weighted Total	552	552	552	552	552	2.0
	100%	100%	100%	100%	100%	
Lower cost of transport/ commuting	157	139	83	296	379	1.8
	28%	25%	15%	54%	69%	
Better availability and affordability of housing	130	116	87	245	332	1.9
	23%	21%	16%	44%	60%	
Fewer restrictions on immigration	112	61	52	173	225	1.7
	20%	11%	9%	31%	41%	
Better provision of childcare	61	75	80	136	215	2.1
	11%	14%	14%	25%	39%	
Better availability of schools	24	45	46	69	115	2.2
	4%	8%	8%	13%	21%	
Don't know	14	14	14	14	14	2.0
	2%	2%	2%	2%	2%	
None of these	56	56	56	56	56	2.0
	10%	10%	10%	10%	10%	
No response	-	46	136	-	-	2.7
	-	8%	25%	-	-	

## LCCI and London Councils Business Leader Survey - All London

### Q12\_1. Which of the following, if any, do you think would make it easier for you to recruit new staff?

#### Ranked 1st

Base: Business leaders who expect their company to recruit staff in the next 12 months

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	558	435	123	102	49	58	89	89	93	58	20	337	92
Weighted Total	552	465	87	76	37	49	84	75	169	51	13	353	86
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	157	125	31	21	8	15	26	19	47	14	6	71	39
	28%	27%	36%	28%	23%	31%	30%	26%	28%	28%	45%	20%	46% k
Better availability and affordability of housing	130	115	15	23	12	9	21	15	42	6	2	90	14
	23%	25%	17%	31% i	33% i	18%	25% i	20%	25%	12%	14%	25%	17%
Fewer restrictions on immigration	112	95	17	6	5	8	23	18	46	4	1	88	14
	20%	20%	20%	8%	14%	17%	27% ci	25% ci	27% ci	9%	6%	25%	16%
Better provision of childcare	61	50	10	7	2	5	2	10	17	16	1	36	11
	11%	11%	12%	9%	6%	11% f	2%	14% f	10% f	31% odefgh	10%	10%	13%
Better availability of schools	24	19	4	7	2	2	2	3	4	3	*	16	4
	4%	4%	5%	9% fh	6%	5%	2%	4%	2%	7%	4%	4%	5%
Don't know	14	12	2	3	-	3	1	1	2	1	2	8	1
	2%	3%	2%	4%	-	6%	2%	1%	1%	3%	17%	2%	1%
None of these	56	48	8	9	6	6	9	8	11	6	1	43	2
	10%	10%	9%	12%	17% h	12%	11%	11%	6%	11%	4%	12% l	3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q12\_1. Which of the following, if any, do you think would make it easier for you to recruit new staff?

#### Ranked 1st

Base: Business leaders who expect their company to recruit staff in the next 12 months

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	558	154	144	118	142	440	404	63	494	59	417	177	263	415	143
Weighted Total	552	283	108	48	114	504	270	53	498	59	407	170	255	421	132
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	157	82	27	16	31	140	75	22	133	17	114	50	85	115	41
	28%	29%	25%	34%	28%	28%	28%	42% h	27%	28%	28%	29%	33%	27%	31%
Better availability and affordability of housing	130	71	21	11	26	118	59	8	122	14	96	36	58	109	21
	23%	25%	20%	24%	23%	23%	22%	14%	25%	24%	24%	21%	23%	26% n	16%
Fewer restrictions on immigration	112	66	18	6	21	106	46	7	105	10	86	37	36	91	21
	20%	24% c	17%	13%	19%	21%	17%	14%	21%	17%	21%	22% l	14%	22%	16%
Better provision of childcare	61	26	15	5	15	56	35	11	50	8	40	25	25	39	22
	11%	9%	14%	9%	13%	11%	13%	20% h	10%	14%	10%	15%	10%	9%	16% m
Better availability of schools	24	8	8	2	5	22	15	2	22	3	14	8	12	18	5
	4%	3%	7%	4%	5%	4%	6%	3%	4%	5%	3%	5%	5%	4%	4%
Don't know	14	8	2	1	3	13	6	1	13	4	6	3	5	8	5
	2%	3%	2%	2%	3%	3%	2%	1%	3%	6% j	2%	2%	2%	2%	4%
None of these	56	22	16	7	11	49	34	3	53	3	49	11	33	40	16
	10%	8%	15% a	14%	10%	10%	13%	6%	11%	6%	12%	6%	13% k	9%	12%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q12\_1. Which of the following, if any, do you think would make it easier for you to recruit new staff?**

### Ranked 1st

Base: Business leaders who expect their company to recruit staff in the next 12 months

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	*b	c	d	e	f	g	h	i	j	k	l	*m	n
Unweighted Total	558	558	-	224	314	151	507	260	163	26	275	105	123	29	121
Weighted Total	552	552	-	196	334	157	491	271	177	24	265	131	109	22	123
	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	157	157	-	65	86	36	145	67	50	10	70	35	38	4	32
	28%	28%	-	33% eg	26%	23%	30%	25%	28%	42%	26%	27%	35%	17%	26%
Better availability and affordability of housing	130	130	-	46	78	37	117	62	41	2	71	32	21	4	28
	23%	23%	-	24%	23%	24%	24%	23%	23%	9%	27%	25%	19%	17%	23%
Fewer restrictions on immigration	112	112	-	22	90	49	99	76	41	3	54	45	8	2	32
	20%	20%	-	11%	27% cf	31% cf	20% c	28% cf	23% c	13%	20% l	34% jl	7%	8%	26%
Better provision of childcare	61	61	-	26	31	11	53	28	20	1	29	12	14	4	14
	11%	11%	-	13%	9%	7%	11%	10%	11%	4%	11%	9%	13%	20%	12%
Better availability of schools	24	24	-	7	15	5	20	13	10	1	9	3	8	3	7
	4%	4%	-	4%	5%	3%	4%	5%	6%	4%	4%	2%	7%	12%	5%
Don't know	14	14	-	8	2	1	9	1	1	1	7	-	4	1	3
	2%	2%	-	4% degh	1%	*	2%	*	1%	3%	3%	-	4% k	7%	3%
None of these	56	56	-	22	32	17	47	24	15	6	25	4	17	5	6
	10%	10%	-	11%	9%	11%	10%	9%	8%	26%	9% k	3%	15% k	20%	5%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q12\_2. Which of the following, if any, do you think would make it easier for you to recruit new staff?

#### Ranked 2nd

Base: Business leaders who expect their company to recruit staff in the next 12 months

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	558	435	123	102	49	58	89	89	93	58	20	337	92
Weighted Total	552	465	87	76	37	49	84	75	169	51	13	353	86
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	139	117	23	21	14	11	15	23	46	9	2	93	22
	25%	25%	26%	27%	37% fi	22%	17%	30% f	27%	18%	14%	26%	26%
Better availability and affordability of housing	116	93	23	12	7	8	22	20	31	14	1	78	16
	21%	20%	26%	15%	20%	17%	26%	27% c	18%	28%	8%	22%	19%
Better provision of childcare	75	64	11	6	1	10	15	7	31	3	2	39	15
	14%	14%	12%	8%	4%	21% cdgi	18% di	9%	18% cdi	6%	19%	11%	18%
Fewer restrictions on immigration	61	49	12	7	6	7	11	3	17	9	2	35	14
	11%	11%	14%	9%	15% g	14% g	14% g	4%	10%	19% g	13%	10%	16%
Better availability of schools	45	42	3	7	-	3	5	9	15	5	1	32	6
	8%	9%	4%	10% d	-	7%	6%	12% d	9% d	9% d	10%	9%	6%
Don't know	14	12	2	3	-	3	1	1	2	1	2	8	1
	2%	3%	2%	4%	-	6%	2%	1%	1%	3%	17%	2%	1%
None of these	56	48	8	9	6	6	9	8	11	6	1	43	2
	10%	10%	9%	12%	17% h	12%	11%	11%	6%	11%	4%	12% l	3%
No response	46	40	5	11	2	1	5	5	17	3	2	25	10
	8%	9%	6%	15% e	6%	1%	6%	6%	10% e	6%	14%	7%	12%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q12\_2. Which of the following, if any, do you think would make it easier for you to recruit new staff?

#### Ranked 2nd

Base: Business leaders who expect their company to recruit staff in the next 12 months

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	558	154	144	118	142	440	404	63	494	59	417	177	263	415	143
Weighted Total	552	283	108	48	114	504	270	53	498	59	407	170	255	421	132
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	139	71	30	6	33	133	69	13	127	11	101	51	51	110	29
	25%	25%	27%	13%	29%	26%	25%	24%	25%	19%	25%	30%	20%	26%	22%
		c	c		c	c	c					l			
Better availability and affordability of housing	116	63	22	11	20	104	53	15	100	14	89	41	59	87	29
	21%	22%	20%	24%	17%	21%	20%	29%	20%	24%	22%	24%	23%	21%	22%
Better provision of childcare	75	44	8	9	14	66	31	7	67	3	62	16	42	63	12
	14%	16%	8%	19%	12%	13%	12%	13%	14%	5%	15%	9%	16%	15%	9%
		b		bf							i		k		
Fewer restrictions on immigration	61	34	9	5	13	56	27	6	55	10	38	18	34	49	12
	11%	12%	9%	11%	11%	11%	10%	12%	11%	18%	9%	10%	13%	12%	9%
Better availability of schools	45	24	8	2	12	44	21	3	43	9	31	19	11	32	13
	8%	9%	7%	4%	10%	9%	8%	5%	9%	15%	8%	11%	4%	8%	10%
				c						j		l			
Don't know	14	8	2	1	3	13	6	1	13	4	6	3	5	8	5
	2%	3%	2%	2%	3%	3%	2%	1%	3%	6%	2%	2%	2%	2%	4%
										j					
None of these	56	22	16	7	11	49	34	3	53	3	49	11	33	40	16
	10%	8%	15%	14%	10%	10%	13%	6%	11%	6%	12%	6%	13%	9%	12%
			a										k		
No response	46	17	13	7	9	39	29	6	40	4	32	12	20	31	15
	8%	6%	12%	14%	8%	8%	11%	11%	8%	7%	8%	7%	8%	7%	11%
				ae											

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

### Q12\_2. Which of the following, if any, do you think would make it easier for you to recruit new staff?

#### Ranked 2nd

Base: Business leaders who expect their company to recruit staff in the next 12 months

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	*b	c	d	e	f	g	h	*i	j	k	l	*m	n
Unweighted Total	558	558	-	224	314	151	507	260	163	26	275	105	123	29	121
Weighted Total	552	552	-	196	334	157	491	271	177	24	265	131	109	22	123
	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	139	139	-	46	86	43	123	74	42	1	79	33	21	5	33
	25%	25%	-	23%	26%	28%	25%	27%	24%	4%	30%	25%	20%	22%	27%
											l				
Better availability and affordability of housing	116	116	-	44	68	36	103	62	32	6	45	34	28	3	29
	21%	21%	-	23%	20%	23%	21%	23%	18%	26%	17%	26%	25%	15%	24%
													j		
Better provision of childcare	75	75	-	28	44	20	71	35	24	2	34	21	14	4	13
	14%	14%	-	14%	13%	13%	15%	13%	13%	9%	13%	16%	12%	17%	10%
Fewer restrictions on immigration	61	61	-	12	50	15	53	41	35	3	32	19	5	2	10
	11%	11%	-	6%	15%	10%	11%	15%	20%	11%	12%	14%	5%	11%	8%
					c		c	c	cef		l	l			
Better availability of schools	45	45	-	19	26	14	45	17	12	1	24	7	13	*	18
	8%	8%	-	10%	8%	9%	9%	6%	7%	5%	9%	5%	12%	2%	14%
Don't know	14	14	-	8	2	1	9	1	1	1	7	-	4	1	3
	2%	2%	-	4%	1%	*	2%	*	1%	3%	3%	-	4%	7%	3%
				degh									k		
None of these	56	56	-	22	32	17	47	24	15	6	25	4	17	5	6
	10%	10%	-	11%	9%	11%	10%	9%	8%	26%	9%	3%	15%	20%	5%
											k		k		
No response	46	46	-	18	28	11	39	16	17	4	19	14	8	1	10
	8%	8%	-	9%	8%	7%	8%	6%	10%	16%	7%	10%	7%	6%	8%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q12\_3. Which of the following, if any, do you think would make it easier for you to recruit new staff?

#### Ranked 3rd

Base: Business leaders who expect their company to recruit staff in the next 12 months

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	558	435	123	102	49	58	89	89	93	58	20	337	92
Weighted Total	552	465	87	76	37	49	84	75	169	51	13	353	86
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	87	72	15	11	3	12	7	8	40	3	3	51	16
	16%	15%	17%	15%	8%	24%	8%	10%	24%	6%	23%	14%	19%
						dfgi			dfgi				
Lower cost of transport/ commuting	83	74	9	7	5	4	22	12	23	10	1	68	8
	15%	16%	10%	9%	13%	8%	26%	16%	14%	19%	6%	19%	9%
							ceh					l	
Better provision of childcare	80	61	18	10	4	8	12	15	18	12	*	41	13
	14%	13%	21%	14%	11%	16%	14%	21%	11%	23%	4%	12%	15%
			a							h			
Fewer restrictions on immigration	52	42	10	7	10	2	11	6	12	3	-	34	8
	9%	9%	12%	9%	27%	5%	13%	8%	7%	7%	-	9%	10%
					cefghi								
Better availability of schools	46	39	7	5	2	5	5	4	17	7	2	24	11
	8%	8%	8%	7%	5%	9%	6%	5%	10%	14%	17%	7%	13%
Don't know	14	12	2	3	-	3	1	1	2	1	2	8	1
	2%	3%	2%	4%	-	6%	2%	1%	1%	3%	17%	2%	1%
None of these	56	48	8	9	6	6	9	8	11	6	1	43	2
	10%	10%	9%	12%	17%	12%	11%	11%	6%	11%	4%	12%	3%
					h							l	
No response	136	117	18	23	7	9	17	21	46	9	4	84	26
	25%	25%	21%	31%	19%	18%	21%	28%	27%	18%	28%	24%	30%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

### Q12\_3. Which of the following, if any, do you think would make it easier for you to recruit new staff?

#### Ranked 3rd

Base: Business leaders who expect their company to recruit staff in the next 12 months

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	558	154	144	118	142	440	404	63	494	59	417	177	263	415	143
Weighted Total	552	283	108	48	114	504	270	53	498	59	407	170	255	421	132
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	87 16%	55 19% cdf	16 15%	5 10%	11 10%	82 16%	32 12%	3 5%	83 17% g	7 11%	65 16%	26 15%	44 17%	65 16%	21 16%
Lower cost of transport/ commuting	83 15%	49 17%	13 12%	7 16%	13 11%	75 15%	34 12%	4 7%	79 16%	6 10%	71 17%	23 13%	38 15%	67 16%	16 12%
Better provision of childcare	80 14%	43 15%	15 14%	6 13%	16 14%	74 15%	37 14%	11 21%	68 14%	11 20%	58 14%	31 18%	33 13%	66 16%	13 10%
Fewer restrictions on immigration	52 9%	27 10%	8 8%	2 5%	14 13% c	50 10%	25 9%	4 7%	48 10%	8 14%	41 10%	15 9%	18 7%	39 9%	13 10%
Better availability of schools	46 8%	15 5%	10 9%	7 15% ae	13 12%	39 8%	31 11% a	11 20% h	35 7%	8 13%	28 7%	21 12%	19 7%	31 7%	15 11%
Don't know	14 2%	8 3%	2 2%	1 2%	3 3%	13 3%	6 2%	1 1%	13 3%	4 6% j	6 2%	3 2%	5 2%	8 2%	5 4%
None of these	56 10%	22 8%	16 15% a	7 14%	11 10%	49 10%	34 13%	3 6%	53 11%	3 6%	49 12%	11 6%	33 13% k	40 9%	16 12%
No response	136 25%	65 23%	27 25%	13 27%	32 28%	123 24%	71 26%	17 32%	119 24%	12 21%	90 22%	40 24%	65 25%	105 25%	31 24%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q12\_3. Which of the following, if any, do you think would make it easier for you to recruit new staff?**

### Ranked 3rd

Base: Business leaders who expect their company to recruit staff in the next 12 months

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	*b	c	d	e	f	g	h	*i	j	k	l	*m	n
Unweighted Total	558	558	-	224	314	151	507	260	163	26	275	105	123	29	121
Weighted Total	552	552	-	196	334	157	491	271	177	24	265	131	109	22	123
	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	87	87	-	31	52	34	77	44	18	3	40	26	12	4	19
	16%	16%	-	16%	16%	21% h	16%	16%	10%	14%	15%	20%	11%	17%	16%
Lower cost of transport/ commuting	83	83	-	23	60	33	73	50	27	1	38	28	13	2	17
	15%	15%	-	12%	18% c	21% c	15%	19% c	15%	4%	14%	22%	12%	11%	14%
Better provision of childcare	80	80	-	29	43	16	69	33	27	*	39	15	25	1	25
	14%	14%	-	15%	13%	10%	14%	12%	15%	1%	15%	11%	23% jk	3%	20%
Fewer restrictions on immigration	52	52	-	17	33	15	50	29	19	*	28	17	4	3	9
	9%	9%	-	9%	10%	9%	10%	11%	10%	1%	10% l	13% l	4%	12%	7%
Better availability of schools	46	46	-	19	27	10	42	25	17	2	24	7	12	*	11
	8%	8%	-	10%	8%	7%	9%	9%	9%	7%	9%	5%	11%	1%	9%
Don't know	14	14	-	8	2	1	9	1	1	1	7	-	4	1	3
	2%	2%	-	4% degh	1%	*	2%	*	1%	3%	3%	-	4% k	7%	3%
None of these	56	56	-	22	32	17	47	24	15	6	25	4	17	5	6
	10%	10%	-	11%	9%	11%	10%	9%	8%	26%	9% k	3%	15% k	20%	5%
No response	136	136	-	47	86	32	123	65	53	10	64	34	21	7	33
	25%	25%	-	24%	26%	21%	25%	24%	30%	44%	24%	26%	19%	30%	26%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q12\_T2SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff?**

### TOP 2 SUMMARY

Base: Business leaders who expect their company to recruit staff in the next 12 months

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	558	435	123	102	49	58	89	89	93	58	20	337	92
Weighted Total	552	465	87	76	37	49	84	75	169	51	13	353	86
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	296	242	54	42	22	26	40	42	93	23	7	164	61
	54%	52%	61%	55%	60%	53%	48%	56%	55%	46%	59%	46%	71% k
Better availability and affordability of housing	245	208	37	35	19	17	43	35	73	20	3	168	31
	44%	45%	43%	46%	53%	35%	52% e	47%	43%	40%	22%	48% l	36%
Fewer restrictions on immigration	173	144	29	13	11	15	34	21	63	14	2	124	28
	31%	31%	34%	17%	30%	31% c	41% c	28%	37% c	27%	19%	35%	32%
Better provision of childcare	136	115	21	13	4	15	17	17	48	19	4	75	26
	25%	25%	24%	17%	10%	31% cd	20%	23%	28% d	37% cdf	29%	21%	31%
Better availability of schools	69	61	8	14	2	6	6	11	19	8	2	47	10
	13%	13%	9%	19% df	6%	12%	8%	15%	11%	16%	14%	13%	11%
Don't know	14	12	2	3	-	3	1	1	2	1	2	8	1
	2%	3%	2%	4%	-	6%	2%	1%	1%	3%	17%	2%	1%
None of these	56	48	8	9	6	6	9	8	11	6	1	43	2
	10%	10%	9%	12%	17% h	12%	11%	11%	6%	11%	4%	12% l	3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q12\_T2SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff?**

### TOP 2 SUMMARY

Base: Business leaders who expect their company to recruit staff in the next 12 months

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	558	154	144	118	142	440	404	63	494	59	417	177	263	415	143
Weighted Total	552	283	108	48	114	504	270	53	498	59	407	170	255	421	132
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	296	153	57	23	64	273	143	35	260	28	215	101	136	225	70
	54%	54%	53%	47%	56%	54%	53%	66% h	52%	48%	53%	59%	53%	54%	54%
Better availability and affordability of housing	245	133	43	23	46	222	112	23	222	29	185	77	117	196	49
	44%	47%	40%	47%	40%	44%	42%	43%	45%	49%	46%	45%	46%	47%	37%
Fewer restrictions on immigration	173	101	27	12	34	162	73	14	160	20	124	55	70	140	33
	31%	36% cf	25%	24%	30%	32%	27%	26%	32%	34%	31%	32%	28%	33%	25%
Better provision of childcare	136	70	23	14	29	122	66	17	117	11	102	41	67	102	34
	25%	25%	21%	29%	25%	24%	24%	33%	24%	19%	25%	24%	26%	24%	26%
Better availability of schools	69	33	16	4	17	65	36	4	65	12	45	27	23	51	19
	13%	12%	14%	8%	15%	13%	13%	8%	13%	20% j	11% l	16% i	9%	12%	14%
Don't know	14	8	2	1	3	13	6	1	13	4	6	3	5	8	5
	2%	3%	2%	2%	3%	3%	2%	1%	3%	6% j	2%	2%	2%	2%	4%
None of these	56	22	16	7	11	49	34	3	53	3	49	11	33	40	16
	10%	8%	15% a	14%	10%	10%	13%	6%	11%	6%	12%	6%	13% k	9%	12%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q12\_T2SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff?**

### TOP 2 SUMMARY

Base: Business leaders who expect their company to recruit staff in the next 12 months

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	*b	c	d	e	f	g	h	*i	j	k	l	*m	n
Unweighted Total	558	558	-	224	314	151	507	260	163	26	275	105	123	29	121
Weighted Total	552	552	-	196	334	157	491	271	177	24	265	131	109	22	123
	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	296	296	-	110	172	80	268	141	92	11	149	68	59	9	66
	54%	54%	-	56%	51%	51%	55%	52%	52%	45%	56%	52%	54%	39%	53%
Better availability and affordability of housing	245	245	-	91	146	73	220	124	73	8	115	66	48	7	57
	44%	44%	-	46%	44%	46%	45%	46%	41%	36%	43%	50%	44%	32%	47%
Fewer restrictions on immigration	173	173	-	34	140	64	153	116	75	6	87	64	13	4	42
	31%	31%	-	17%	42% cf	41% cf	31% c	43% cf	43% cf	24%	33% l	49% jl	12%	18%	34%
Better provision of childcare	136	136	-	54	75	31	124	63	43	3	63	33	28	8	27
	25%	25%	-	27%	22%	20%	25%	23%	24%	13%	24%	25%	25%	37%	22%
Better availability of schools	69	69	-	26	41	20	65	30	21	2	33	10	21	3	24
	13%	13%	-	13%	12%	12%	13%	11%	12%	9%	13%	7%	19% k	14%	20%
Don't know	14	14	-	8	2	1	9	1	1	1	7	-	4	1	3
	2%	2%	-	4% degh	1%	*	2%	*	1%	3%	3%	-	4% k	7%	3%
None of these	56	56	-	22	32	17	47	24	15	6	25	4	17	5	6
	10%	10%	-	11%	9%	11%	10%	9%	8%	26%	9% k	3%	15% k	20%	5%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q12\_T3SUM. Which of the following, if any, do you think would make it easier for you to recruit new staff?**

### TOP 3 SUMMARY

Base: Business leaders who expect their company to recruit staff in the next 12 months

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	558	435	123	102	49	58	89	89	93	58	20	337	92
Weighted Total	552	465	87	76	37	49	84	75	169	51	13	353	86
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	379	316	62	48	27	30	62	54	116	33	8	232	69
	69%	68%	71%	64%	73%	62%	74%	72%	69%	65%	65%	66%	80% k
Better availability and affordability of housing	332	280	52	46	22	29	50	42	113	23	6	219	47
	60%	60%	59%	61%	61%	59%	60%	57%	67% i	46%	45%	62%	54%
Fewer restrictions on immigration	225	186	40	20	21	18	45	27	75	17	2	157	36
	41%	40%	45%	27%	57% cegi	36%	53% cegi	36%	44% c	34%	19%	44%	42%
Better provision of childcare	215	176	40	23	8	23	28	32	66	31	4	116	40
	39%	38%	45%	31%	21%	48% cd	34%	43% d	39% d	61% cdfgh	33%	33%	46% k
Better availability of schools	115	101	15	19	4	10	11	15	36	15	4	71	21
	21%	22%	17%	26% df	11%	21%	13%	21%	21%	29% df	31%	20%	24%
Don't know	14	12	2	3	-	3	1	1	2	1	2	8	1
	2%	3%	2%	4%	-	6%	2%	1%	1%	3%	17%	2%	1%
None of these	56	48	8	9	6	6	9	8	11	6	1	43	2
	10%	10%	9%	12%	17% h	12%	11%	11%	6%	11%	4%	12% l	3%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

**Q12\_T3SUM.** Which of the following, if any, do you think would make it easier for you to recruit new staff?

### TOP 3 SUMMARY

Base: Business leaders who expect their company to recruit staff in the next 12 months

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	558	154	144	118	142	440	404	63	494	59	417	177	263	415	143
Weighted Total	552	283	108	48	114	504	270	53	498	59	407	170	255	421	132
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	379	202	70	30	77	348	177	39	339	33	286	124	174	292	86
	69%	71%	65%	63%	68%	69%	66%	73%	68%	57%	70% i	73%	68%	69%	66%
Better availability and affordability of housing	332	188	59	27	57	304	144	26	305	35	250	103	162	261	70
	60%	66% bdf	55%	57%	50%	60% df	53%	49%	61%	60%	62%	61%	63%	62%	54%
Fewer restrictions on immigration	225	128	36	14	48	211	97	17	208	28	165	69	88	179	46
	41%	45% bcf	33%	29%	42% c	42% c	36%	33%	42%	48%	40%	41%	35%	43%	35%
Better provision of childcare	215	113	38	20	45	196	103	29	186	23	160	72	100	168	47
	39%	40%	35%	41%	39%	39%	38%	54% h	37%	38%	39%	42%	39%	40%	36%
Better availability of schools	115	48	26	11	30	104	67	15	100	20	72	48	42	82	34
	21%	17%	24%	23%	27%	21%	25%	28%	20%	34% j	18% l	28% l	16%	19%	26%
Don't know	14	8	2	1	3	13	6	1	13	4	6	3	5	8	5
	2%	3%	2%	2%	3%	3%	2%	1%	3%	6% j	2%	2%	2%	2%	4%
None of these	56	22	16	7	11	49	34	3	53	3	49	11	33	40	16
	10%	8%	15% a	14%	10%	10%	13%	6%	11%	6%	12%	6%	13% k	9%	12%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q12\_T3SUM.** Which of the following, if any, do you think would make it easier for you to recruit new staff?

### TOP 3 SUMMARY

Base: Business leaders who expect their company to recruit staff in the next 12 months

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	*b	c	d	e	f	g	h	*i	j	k	l	*m	n
Unweighted Total	558	558	-	224	314	151	507	260	163	26	275	105	123	29	121
Weighted Total	552	552	-	196	334	157	491	271	177	24	265	131	109	22	123
	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	379	379	-	133	232	112	341	192	119	12	187	97	72	11	83
	69%	69%	-	68%	69%	72%	69%	71%	67%	49%	70%	74%	66%	50%	67%
Better availability and affordability of housing	332	332	-	122	198	106	297	168	91	12	156	93	61	11	77
	60%	60%	-	62%	59%	68%	60%	62%	51%	50%	59%	70%	56%	49%	62%
				h		h	h	h				jl			
Fewer restrictions on immigration	225	225	-	51	173	79	203	145	94	6	114	81	17	7	51
	41%	41%	-	26%	52%	50%	41%	53%	53%	25%	43%	62%	16%	30%	42%
					cf	cf	c	cf	cf		l	jl			
Better provision of childcare	215	215	-	83	118	47	194	97	70	3	102	48	53	9	52
	39%	39%	-	42%	35%	30%	39%	36%	40%	14%	38%	37%	49%	39%	42%
				e			e								
Better availability of schools	115	115	-	46	68	30	107	55	38	4	58	17	33	3	35
	21%	21%	-	23%	20%	19%	22%	20%	21%	16%	22%	13%	30%	16%	28%
													k		
Don't know	14	14	-	8	2	1	9	1	1	1	7	-	4	1	3
	2%	2%	-	4%	1%	*	2%	*	1%	3%	3%	-	4%	7%	3%
				degh									k		
None of these	56	56	-	22	32	17	47	24	15	6	25	4	17	5	6
	10%	10%	-	11%	9%	11%	10%	9%	8%	26%	9%	3%	15%	20%	5%
											k		k		

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_SUM.** To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?

### SUMMARY TABLE

Base: All respondents

	UK nationality	Non-UK EU-nationality	Non-EU nationality	EU and Non EU combined
Unweighted Total	1018	1018	1018	1018
Weighted Total	1018	1018	1018	1018
	100%	100%	100%	100%
76%-100%	648	75	25	117
	64%	7%	2%	12%
51%-75%	60	32	5	52
	6%	3%	*	5%
26%-50%	137	118	71	148
	13%	12%	7%	15%
1%-25%	50	118	88	105
	5%	12%	9%	10%
0%	82	633	788	554
	8%	62%	77%	54%
Don't know	42	42	42	42
	4%	4%	4%	4%
<b>NETS</b>				
Net: 1%+	894	343	188	422
	88%	34%	18%	41%
Mean score	76.5	16.6	6.9	23.6
Standard deviation	33.78	29.18	18.70	33.79
Standard error	1.08	.93	.60	1.08

## LCCI and London Councils Business Leader Survey - All London

### Q13\_SUM. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK nationality only	554	532	22	74	39	51	52	78	195	40	25	371	47
	54%	58% b	22%	56% f	53%	50%	41%	59% f	56% f	56% f	70% def	57% l	39%
EU only	52	50	2	6	2	4	14	7	16	2	*	41	2
	5%	5%	2%	5%	3%	4%	11% cdehij	6%	4%	3%	1%	6% l	2%
Non EU only	18	18	-	-	1	3	1	2	12	-	-	18	-
	2%	2%	-	-	2%	3% c	1%	1%	3% c	-	-	3%	-
Non UK	82	78	3	8	4	7	16	9	29	9	*	65	2
	8%	9% b	3%	6%	6%	7%	12% cj	7%	8%	12% j	1%	10% l	2%
Any Non-UK EU-nationality	343	287	56	47	31	33	57	38	104	26	8	205	61
	34%	31%	56% a	36%	42% ghj	32%	45% eghj	29%	30%	36%	21%	31%	50% k
Any International	422	355	67	55	34	43	61	51	141	29	9	265	70
	41%	39%	68% a	41% j	46% j	42% j	49% j	39%	41% j	41%	24%	40%	58% k
UK and EU only	182	152	30	25	19	21	26	24	51	11	5	103	34
	18%	17%	30% a	19%	26% h	20%	21%	18%	15%	16%	14%	16%	28% k
UK and non-EU only	61	50	11	8	2	8	4	11	25	4	1	42	9
	6%	5%	11% a	6%	2%	7%	3%	9% df	7%	5%	3%	6%	8%
No response	42	32	10	4	1	7	13	3	11	2	2	19	4
	4%	3%	10% a	3%	1%	7% dg	10% cdghi	2%	3%	2%	6%	3%	3%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_SUM. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK nationality only	554	253	117	74	109	479	301	41	513	32	466	96	360	235	319
	54%	51%	61%	66%	51%	53%	58%	50%	55%	43%	58%	47%	61%	42%	69%
			ade	adef			ae				i		k		m
EU only	52	32	6	2	12	50	19	3	49	3	36	18	21	39	12
	5%	6%	3%	2%	5%	6%	4%	4%	5%	3%	5%	9%	4%	7%	3%
		c			c	c						l		n	
Non EU only	18	10	6	1	1	17	8	-	18	1	16	4	12	4	14
	2%	2%	3%	1%	1%	2%	1%	-	2%	1%	2%	2%	2%	1%	3%
			d											m	
Non UK	82	49	14	4	14	78	32	3	78	4	58	26	38	50	31
	8%	10%	7%	3%	7%	9%	6%	4%	8%	5%	7%	13%	6%	9%	7%
		cf	c			c						l			
Any Non-UK EU-nationality	343	182	54	28	79	315	161	27	311	29	243	85	168	238	105
	34%	36%	28%	25%	37%	35%	31%	33%	33%	39%	31%	41%	28%	43%	23%
		bc			bc	bc						l		n	
Any International	422	224	70	35	93	387	198	33	384	37	305	100	218	288	134
	41%	45%	36%	31%	44%	43%	38%	40%	41%	50%	38%	49%	37%	52%	29%
		c			c	c	c			j		l		n	
UK and EU only	182	85	34	19	44	164	97	13	169	16	141	34	97	116	66
	18%	17%	18%	17%	21%	18%	19%	17%	18%	21%	18%	17%	16%	21%	14%
														n	
UK and non-EU only	61	31	11	6	13	55	30	6	55	7	46	12	38	46	15
	6%	6%	5%	5%	6%	6%	6%	7%	6%	10%	6%	6%	6%	8%	3%
														n	
No response	42	23	5	3	11	39	20	8	33	5	26	9	17	35	7
	4%	5%	3%	3%	5%	4%	4%	10%	4%	7%	3%	4%	3%	6%	2%
								h						n	

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_SUM. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK nationality only	554	232	238	499	55	30	554	38	25	35	255	75	163	26	64
	54%	42%	71%	100%	11%	12%	60%	10%	11%	81%	52%	37%	71%	47%	45%
			a	defgh			deg			jkm	k		jkm		
EU only	52	35	9	-	52	50	15	52	2	1	16	26	6	3	16
	5%	6%	3%	-	11%	20%	2%	13%	1%	3%	3%	13%	2%	5%	12%
		b			cfh	cdgh	c	cfh	c			jl			
Non EU only	18	9	8	-	18	-	2	1	18	-	11	1	4	1	3
	2%	2%	2%	-	4%	-	*	*	8%	-	2%	1%	2%	2%	2%
					cefg				cdefg						
Non UK	82	52	20	-	82	50	19	64	32	1	35	29	10	6	20
	8%	9%	6%	-	17%	20%	2%	16%	13%	3%	7%	15%	4%	10%	14%
					cf	cf	c	cf	cf			ijl			
Any Non-UK EU-nationality	343	239	67	-	343	214	296	343	129	4	172	102	47	18	62
	34%	43%	20%	-	70%	86%	32%	87%	54%	10%	35%	50%	20%	33%	44%
		b			cfh	cdgh	c	cdgh	cf		il	ijlm		il	
Any International	422	289	92	-	422	214	359	348	208	7	215	120	59	21	72
	41%	52%	28%	-	87%	86%	39%	89%	87%	17%	44%	59%	26%	38%	51%
		b			cf	cf	c	cf	cf		il	ijlm		i	
UK and EU only	182	114	48	-	182	164	182	182	18	2	102	44	26	8	25
	18%	21%	14%	-	37%	66%	20%	46%	8%	6%	21%	22%	11%	15%	17%
		b			cfh	cdgh	ch	cdgh	c		il	il			
UK and non-EU only	61	41	17	-	61	-	61	5	61	3	32	16	8	2	7
	6%	7%	5%	-	12%	-	7%	1%	25%	7%	6%	8%	4%	3%	5%
					cefg		ceg	c	cdefg			l			
No response	42	32	5	*	11	5	8	7	6	1	17	8	8	8	5
	4%	6%	1%	*	2%	2%	1%	2%	2%	2%	4%	4%	3%	14%	3%
		b			cf	c		c	c					ijkl	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### UK nationality

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	648	602	47	86	47	63	66	87	224	46	29	419	71
	64%	65%	47%	65%	65%	62%	53%	66%	65%	65%	80%	64%	58%
		b		f				f	f		cefh		
51%-75%	60	46	14	12	2	9	8	7	16	5	-	33	16
	6%	5%	14%	9%	3%	9%	6%	5%	5%	6%	-	5%	13%
			a	j		j							k
26%-50%	137	123	14	14	15	10	18	18	55	6	2	87	21
	13%	13%	14%	11%	20%	9%	14%	13%	16%	8%	5%	13%	17%
					ceij								
1%-25%	50	38	12	8	3	6	5	9	12	4	3	32	8
	5%	4%	12%	6%	5%	5%	4%	6%	3%	6%	7%	5%	6%
			a										
0%	82	78	3	8	4	7	16	9	29	9	*	65	2
	8%	9%	3%	6%	6%	7%	12%	7%	8%	12%	1%	10%	2%
		b					cj			j		l	
Don't know	42	32	10	4	1	7	13	3	11	2	2	19	4
	4%	3%	10%	3%	1%	7%	10%	2%	3%	2%	6%	3%	3%
			a			dg	cdghi						
<b>NETS</b>													
Net: 1%+	894	808	86	121	68	87	97	120	307	61	33	570	115
	88%	88%	87%	91%	93%	86%	78%	91%	89%	85%	93%	87%	95%
				f	f			f	f		f		k
Mean score	76.5	77.4	67.1	78.5	76.3	77.6	69.2	76.8	77.0	74.8	87.3	75.6	75.2
		b		f							dfi		
Standard deviation	33.78	33.91	31.19	32.24	31.69	33.08	37.40	34.12	33.29	37.26	26.92	35.11	29.26
Standard error	1.08	1.17	2.70	2.43	3.23	3.06	3.23	2.80	2.44	4.27	3.97	1.43	2.58

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### UK nationality

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	648	310	133	82	123	566	339	46	602	43	540	113	415	310	338
	64%	62%	69%	74%	57%	62%	65%	57%	65%	59%	68%	55%	70%	56%	73%
			d	adef			d						k		m
51%-75%	60	32	10	6	12	54	28	8	48	2	46	10	38	33	26
	6%	6%	5%	5%	6%	6%	5%	9%	5%	3%	6%	5%	6%	6%	6%
26%-50%	137	54	26	13	44	124	82	14	123	16	95	34	67	91	46
	13%	11%	13%	11%	21%	14%	16%	18%	13%	22%	12%	17%	11%	16%	10%
					abce		a			j		l		n	
1%-25%	50	31	5	4	9	45	19	2	47	4	32	12	19	38	12
	5%	6%	2%	4%	4%	5%	4%	2%	5%	5%	4%	6%	3%	7%	3%
		b												n	
0%	82	49	14	4	14	78	32	3	78	4	58	26	38	50	31
	8%	10%	7%	3%	7%	9%	6%	4%	8%	5%	7%	13%	6%	9%	7%
		cf	c			c						l			
Don't know	42	23	5	3	11	39	20	8	33	5	26	9	17	35	7
	4%	5%	3%	3%	5%	4%	4%	10%	4%	7%	3%	4%	3%	6%	2%
								h						n	
NETS															
Net: 1%+	894	427	174	105	188	789	467	70	819	65	713	170	539	472	422
	88%	86%	90%	94%	88%	87%	90%	86%	88%	88%	89%	83%	91%	85%	92%
				adef			a						k		m
Mean score	76.5	74.2	79.8	84.4	74.4	75.5	78.6	78.2	76.5	74.8	79.0	68.6	81.0	70.9	83.0
				adef									k		m
Standard deviation	33.78	35.55	31.87	28.07	33.38	34.32	31.89	30.11	34.05	31.61	32.40	38.20	30.82	35.10	30.88
Standard error	1.08	2.27	2.04	1.77	2.16	1.27	1.18	3.29	1.14	3.63	1.16	2.68	1.28	1.55	1.44

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

**Q13\_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### UK nationality

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	648	300	259	499	149	80	648	112	69	36	302	100	180	29	75
	64%	54%	77%	100%	31%	32%	70%	29%	29%	85%	62%	49%	79%	53%	53%
			a	defgh			degh			jkm	k		jkm		
51%-75%	60	37	16	-	60	23	60	46	37	-	36	12	10	1	9
	6%	7%	5%	-	12%	9%	6%	12%	15%	-	7%	6%	4%	3%	6%
					cf	c	c	cf	cef						
26%-50%	137	94	27	-	137	67	137	114	70	2	69	41	19	6	23
	13%	17%	8%	-	28%	27%	15%	29%	29%	5%	14%	20%	8%	10%	16%
		b			cf	cf	c	cf	cf		l	il			
1%-25%	50	38	8	-	50	24	50	49	26	2	28	12	3	5	10
	5%	7%	2%	-	10%	10%	5%	12%	11%	6%	6%	6%	1%	9%	7%
		b			cf	cf	c	cf	cf	l	l	l		l	
0%	82	52	20	-	82	50	19	64	32	1	35	29	10	6	20
	8%	9%	6%	-	17%	20%	2%	16%	13%	3%	7%	15%	4%	10%	14%
					cf	cf	c	cf	cf			ijl			
Don't know	42	32	5	*	11	5	8	7	6	1	17	8	8	8	5
	4%	6%	1%	*	2%	2%	1%	2%	2%	2%	4%	4%	3%	14%	3%
		b			cf	c		c	c					ijkl	
<b>NETS</b>															
Net: 1%+	894	468	310	499	395	194	894	322	202	41	435	165	212	42	116
	88%	85%	93%	100%	81%	78%	97%	82%	84%	96%	89%	81%	92%	75%	82%
			a	defgh			degh			km	km		km		
Mean score	76.5	69.9	85.2	100.0	51.8	51.5	81.7	50.0	52.1	89.0	75.9	64.0	87.7	69.6	66.8
			a				degh			jkm	k		jkm		
Standard deviation	33.78	35.56	28.94	-	33.89	35.39	28.08	33.42	32.32	27.60	33.07	38.02	25.84	40.02	39.05
Standard error	1.08	1.54	1.60	-	1.57	2.25	.93	1.71	2.19	4.16	1.50	2.99	1.66	5.78	3.36

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	75	69	7	10	3	5	15	14	22	5	1	54	4
	7%	7%	7%	8%	4%	5%	12% de	10%	6%	7%	3%	8%	4%
51%-75%	32	25	7	6	3	2	4	5	6	5	*	18	7
	3%	3%	7% a	4%	4%	2%	3%	4%	2%	6% h	1%	3%	6%
26%-50%	118	105	13	11	13	13	18	14	40	5	4	74	21
	12%	11%	13%	9%	17% ci	12%	14%	11%	12%	7%	10%	11%	17%
1%-25%	118	89	29	20	12	12	19	5	35	12	2	59	29
	12%	10%	29% a	15% g	17% g	12% g	16% g	4%	10% g	16% g	7%	9%	24% k
0%	633	599	33	82	42	61	56	91	231	44	26	430	56
	62%	65% b	34%	61% f	57%	61% f	45%	69% f	67% f	61% f	73% f	66% l	46%
Don't know	42	32	10	4	1	7	13	3	11	2	2	19	4
	4%	3%	10% a	3%	1%	7% dg	10% cdghi	2%	3%	2%	6%	3%	3%
<b>NETS</b>													
Net: 1%+	343	287	56	47	31	33	57	38	104	26	8	205	61
	34%	31%	56% a	36%	42% ghj	32%	45% eghj	29%	30%	36%	21%	31%	50% k
Mean score	16.6	16.0	22.4 a	17.2	17.1	13.9	25.3 cehj	18.3	14.2	16.3	9.9	16.8	17.9
Standard deviation	29.18	29.24	28.08	30.03	26.45	26.42	34.95	32.33	26.93	28.83	22.61	30.35	24.68
Standard error	.93	1.01	2.44	2.26	2.70	2.44	3.02	2.66	1.97	3.31	3.33	1.23	2.17

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	75 7%	45 9% c	10 5%	4 4%	16 8%	71 8% c	30 6%	4 4%	72 8%	4 5%	51 6%	23 11% l	29 5%	56 10% n	18 4%
51%-75%	32 3%	19 4%	5 2%	3 3%	6 3%	29 3%	13 3%	3 4%	28 3%	3 4%	23 3%	5 2%	21 3%	25 4% n	7 2%
26%-50%	118 12%	52 11%	21 11%	11 10%	33 16% c	107 12%	65 13%	9 11%	108 12%	7 9%	86 11%	27 13%	58 10%	70 13%	48 10%
1%-25%	118 12%	66 13%	19 10%	10 9%	24 11%	108 12%	53 10%	11 13%	103 11%	15 20% j	83 10%	30 15%	61 10%	87 16% n	31 7%
0%	633 62%	295 59%	134 69% ade	81 72% ade	123 58%	552 61%	338 65% d	47 58%	586 63%	40 54%	528 66% i	111 54%	410 69% k	285 51%	348 76% m
Don't know	42 4%	23 5%	5 3%	3 3%	11 5%	39 4%	20 4%	8 10% h	33 4%	5 7%	26 3%	9 4%	17 3%	35 6% n	7 2%
NETS															
Net: 1%+	343 34%	182 36% bc	54 28%	28 25%	79 37% bc	315 35% bc	161 31%	27 33%	311 33%	29 39%	243 31%	85 41% l	168 28%	238 43% n	105 23%
Mean score	16.6	18.3 bc	13.1	11.3	18.7 bc	17.3 c	15.0	15.2	16.7	16.1	14.8	21.0 l	13.2	21.8 n	10.6
Standard deviation	29.18	31.16	25.55	23.71	29.72	29.74	27.09	26.44	29.46	27.25	27.87	32.85	26.14	32.21	23.73
Standard error	.93	1.99	1.64	1.49	1.92	1.10	1.00	2.88	.99	3.13	1.00	2.31	1.08	1.42	1.10

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	75	54	13	-	75	66	37	75	9	2	28	31	7	7	21
	7%	10%	4%	-	15%	27%	4%	19%	4%	5%	6%	15%	3%	12%	15%
		b			cfh	cd fgh	c	cfh	c			jl		l	
51%-75%	32	24	6	-	32	16	30	32	16	-	18	11	2	1	1
	3%	4%	2%	-	7%	6%	3%	8%	7%	-	4%	5%	1%	3%	1%
		b			cf	cf	c	cf	cf		l	l			
26%-50%	118	71	29	-	118	74	114	118	44	1	61	35	15	6	18
	12%	13%	9%	-	24%	30%	12%	30%	18%	2%	13%	17%	6%	12%	13%
					cf	cfh	c	cfh	cf		il	il			
1%-25%	118	90	19	-	118	57	115	118	61	1	65	25	23	4	21
	12%	16%	6%	-	24%	23%	13%	30%	25%	3%	13%	12%	10%	7%	15%
		b			cf	cf	c	cf	cf		i				
0%	633	281	263	499	134	30	617	43	104	38	298	92	175	29	75
	62%	51%	78%	100%	27%	12%	67%	11%	44%	88%	61%	46%	76%	53%	53%
		a		defgh	eg		degh		deg	jkm	k		jkm		
Don't know	42	32	5	*	11	5	8	7	6	1	17	8	8	8	5
	4%	6%	1%	*	2%	2%	1%	2%	2%	2%	4%	4%	3%	14%	3%
		b			cf	c		c	c					ijkl	
<b>NETS</b>															
Net: 1%+	343	239	67	-	343	214	296	343	129	4	172	102	47	18	62
	34%	43%	20%	-	70%	86%	32%	87%	54%	10%	35%	50%	20%	33%	44%
		b			cfh	cd f h	c	cd f h	cf		il	ijlm		il	
Mean score	16.6	21.4	9.8	-	34.0	48.5	13.2	42.0	18.9	6.5	16.0	29.1	8.0	21.4	23.6
		b			fh	dfgh		d f h	f		il	ijl		il	
Standard deviation	29.18	31.60	23.62	-	33.94	35.39	24.34	32.96	24.56	22.97	27.27	36.63	20.99	33.06	35.25
Standard error	.93	1.37	1.31	-	1.57	2.25	.80	1.69	1.67	3.46	1.24	2.88	1.35	4.77	3.03

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	25	22	3	*	2	4	1	2	12	3	-	20	2
	2%	2%	3%	*	3%	4%	1%	1%	3%	4%	-	3%	1%
						c			c				
51%-75%	5	3	2	-	1	1	*	-	1	1	-	2	1
	*	*	2%	-	2%	1%	*	-	*	2%	-	*	1%
			a										
26%-50%	71	63	8	8	3	7	10	5	34	2	2	50	8
	7%	7%	8%	6%	4%	7%	8%	3%	10%	3%	5%	8%	6%
									g				
1%-25%	88	65	22	15	6	6	9	14	28	9	1	48	24
	9%	7%	23%	11%	8%	6%	8%	11%	8%	13%	3%	7%	20%
			a										k
0%	788	734	54	105	60	76	92	109	262	54	31	515	83
	77%	80%	55%	79%	82%	75%	73%	83%	76%	75%	86%	79%	68%
		b										l	
Don't know	42	32	10	4	1	7	13	3	11	2	2	19	4
	4%	3%	10%	3%	1%	7%	10%	2%	3%	2%	6%	3%	3%
			a			dg	cdghi						
<b>NETS</b>													
Net: 1%+	188	153	35	24	12	18	21	20	74	16	3	121	35
	18%	17%	35%	18%	17%	18%	17%	15%	21%	22%	8%	18%	28%
			a						j	j			k
Mean score	6.9	6.6	10.5	4.4	6.5	8.5	5.5	4.9	8.8	9.0	2.8	7.6	6.9
			a			c			c	c			
Standard deviation	18.70	18.55	19.95	11.55	19.25	22.77	15.04	14.74	21.62	21.93	9.68	20.34	14.79
Standard error	.60	.64	1.73	.87	1.96	2.11	1.30	1.21	1.58	2.52	1.43	.83	1.30

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	25	15	6	1	3	24	10	1	24	1	18	8	14	8	17
	2%	3%	3%	1%	1%	3%	2%	1%	3%	1%	2%	4%	2%	1%	4% m
51%-75%	5	1	1	1	2	4	4	-	5	2	3	2	1	4	1
	*	*	1%	1%	1%	*	1%	-	1%	3% j	*	1%	*	1%	*
26%-50%	71	38	10	5	18	66	32	6	59	6	50	22	31	42	28
	7%	8%	5%	4%	8% c	7%	6%	7%	6%	8%	6%	11% l	5%	8%	6%
1%-25%	88	52	14	8	14	80	36	9	79	10	58	15	54	79	9
	9%	10%	7%	7%	7%	9%	7%	12%	8%	14% j	7%	8%	9%	14% n	2%
0%	788	371	158	95	165	693	417	57	731	50	642	148	478	390	397
	77%	74%	82% a	85% ade	77%	76%	80% a	70%	79%	68%	81% i	72%	80% k	70%	86% m
Don't know	42	23	5	3	11	39	20	8	33	5	26	9	17	35	7
	4%	5%	3%	3%	5%	4%	4%	10% h	4%	7%	3%	4%	3%	6% n	2%
NETS															
Net: 1%+	188	106	30	14	38	174	82	16	167	19	128	48	100	132	56
	18%	21% cf	16%	13%	18%	19% c	16%	20%	18%	25% j	16%	23% l	17%	24% n	12%
Mean score	6.9	7.5 c	7.1	4.3	6.9	7.3 c	6.4	6.6	6.8	9.2	6.1	10.3 l	5.8	7.4	6.4
Standard deviation	18.70	19.45	20.43	14.16	17.35	19.18	17.97	15.58	18.87	18.88	18.01	22.81	17.47	16.86	20.65
Standard error	.60	1.24	1.31	.89	1.12	.71	.66	1.70	.63	2.17	.64	1.60	.72	.74	.96

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	25	15	8	-	25	-	6	7	25	-	15	2	5	3	5
	2%	3%	2%	-	5%	-	1%	2%	10%	-	3%	1%	2%	5%	3%
					cefg			cef	cdefg					k	
51%-75%	5	4	-	-	5	-	5	2	5	1	3	1	-	-	1
	*	1%	-	-	1%	-	1%	*	2%	3%	1%	*	-	-	*
					c				cef	jl					
26%-50%	71	45	15	-	71	-	67	40	71	2	33	25	9	2	16
	7%	8%	4%	-	14%	-	7%	10%	30%	4%	7%	12%	4%	4%	11%
		b			cef		ce	ce	cdefg			jl			
1%-25%	88	75	12	-	88	-	85	65	88	1	46	23	14	5	10
	9%	14%	3%	-	18%	-	9%	17%	37%	1%	9%	11%	6%	9%	7%
		b			cef		ce	cef	cdefg			il			
0%	788	381	295	499	289	244	751	272	46	39	373	144	195	37	105
	77%	69%	88%	100%	59%	98%	82%	69%	19%	90%	77%	71%	85%	67%	74%
		a		defgh	h	dfgh	dgh	dh		jkm			jkm		
Don't know	42	32	5	*	11	5	8	7	6	1	17	8	8	8	5
	4%	6%	1%	*	2%	2%	1%	2%	2%	2%	4%	4%	3%	14%	3%
		b			cf	c		c	c					ijkl	
<b>NETS</b>															
Net: 1%+	188	140	35	-	188	-	162	114	188	4	97	50	27	10	31
	18%	25%	10%	-	39%	-	18%	29%	79%	8%	20%	25%	12%	19%	22%
		b			cefg		ce	cef	cdefg		l	il			
Mean score	6.9	8.7	5.0	-	14.2	-	5.1	8.0	29.0	4.6	8.2	6.9	4.3	9.0	9.5
		b			fg			f	dfg		l				
Standard deviation	18.70	19.79	17.90	-	24.77	-	13.64	16.54	28.74	16.05	20.72	15.30	15.93	23.28	21.58
Standard error	.60	.86	.99	-	1.15	-	.45	.85	1.95	2.42	.94	1.20	1.02	3.36	1.86

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	117	106	12	12	6	12	19	17	39	11	3	87	8
	12%	12%	12%	9%	8%	12%	15%	13%	11%	15%	7%	13%	7%
												l	
51%-75%	52	41	11	9	5	3	10	6	13	5	1	29	11
	5%	4%	11% a	6%	7%	3%	8%	5%	4%	8%	2%	4%	9% k
26%-50%	148	131	17	21	14	16	14	18	57	6	2	98	24
	15%	14%	17%	16% j	19% ij	16%	11%	14%	17% j	8%	5%	15%	20%
1%-25%	105	77	28	13	9	12	18	10	31	7	4	52	26
	10%	8%	28% a	10%	12%	12%	15%	8%	9%	10%	10%	8%	22% k
0%	554	532	22	74	39	51	52	78	195	40	25	371	47
	54%	58% b	22%	56% f	53%	50%	41%	59% f	56% f	56% f	70% def	57% l	39%
Don't know	42	32	10	4	1	7	13	3	11	2	2	19	4
	4%	3%	10% a	3%	1%	7% dg	10% cdghi	2%	3%	2%	6%	3%	3%
<b>NETS</b>													
Net: 1%+	422	355	67	55	34	43	61	51	141	29	9	265	70
	41%	39%	68% a	41% j	46% j	42% j	49% j	39%	41% j	41%	24%	40%	58% k
Mean score	23.6	22.6	32.9 a	21.5	23.7 j	22.4	30.8 cj	23.2	23.0	25.2 j	12.7	24.4	24.8
Standard deviation	33.79	33.91	31.19	32.24	31.69	33.14	37.40	34.12	33.29	37.26	26.92	35.11	29.26
Standard error	1.08	1.17	2.70	2.43	3.23	3.06	3.23	2.80	2.44	4.27	3.97	1.43	2.58

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

**Q13\_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	117	70	18	6	23	111	47	5	112	6	79	35	50	79	38
	12%	14%	9%	5%	11%	12%	9%	6%	12%	8%	10%	17%	8%	14%	8%
		cf			c	cf						l		n	
51%-75%	52	27	9	5	10	46	24	6	46	5	37	14	25	34	17
	5%	5%	5%	5%	5%	5%	5%	7%	5%	7%	5%	7%	4%	6%	4%
26%-50%	148	66	23	12	46	136	81	15	129	15	104	32	82	90	58
	15%	13%	12%	11%	21%	15%	16%	19%	14%	20%	13%	15%	14%	16%	12%
					abcef										
1%-25%	105	60	20	11	14	94	45	7	98	11	85	19	61	84	21
	10%	12%	10%	10%	7%	10%	9%	9%	11%	16%	11%	9%	10%	15%	5%
		d												n	
0%	554	253	117	74	109	479	301	41	513	32	466	96	360	235	319
	54%	51%	61%	66%	51%	53%	58%	50%	55%	43%	58%	47%	61%	42%	69%
			ade	adef		ae					i		k	m	
Don't know	42	23	5	3	11	39	20	8	33	5	26	9	17	35	7
	4%	5%	3%	3%	5%	4%	4%	10%	4%	7%	3%	4%	3%	6%	2%
								h						n	
NETS															
Net: 1%+	422	224	70	35	93	387	198	33	384	37	305	100	218	288	134
	41%	45%	36%	31%	44%	43%	38%	40%	41%	50%	38%	49%	37%	52%	29%
		c			c	c	c			j		l		n	
Mean score	23.6	25.8	20.2	15.6	25.6	24.5	21.4	21.8	23.5	25.2	21.0	31.4	19.0	29.1	17.0
		c			c	c	c					l		n	
Standard deviation	33.79	35.56	31.87	28.07	33.38	34.32	31.89	30.11	34.05	31.61	32.40	38.22	30.82	35.11	30.88
Standard error	1.08	2.27	2.04	1.77	2.16	1.27	1.18	3.29	1.14	3.63	1.16	2.68	1.28	1.55	1.44

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	117	83	22	-	117	66	54	100	51	3	55	38	11	11	28
	12%	15%	7%	-	24%	27%	6%	25%	21%	6%	11%	19%	5%	20%	20%
		b			cf	cf	c	cf	cf		l	ijl		l	
51%-75%	52	38	10	-	52	16	52	49	36	1	24	23	3	2	6
	5%	7%	3%	-	11%	6%	6%	12%	15%	2%	5%	11%	1%	4%	4%
		b			cf	c	c	cef	cef		l	jl			
26%-50%	148	92	38	-	148	74	148	117	74	2	86	31	24	5	25
	15%	17%	11%	-	30%	30%	16%	30%	31%	5%	18%	15%	10%	9%	18%
		b			cf	cf	c	cf	cf		il				
1%-25%	105	77	22	-	105	57	105	83	48	1	51	28	22	3	14
	10%	14%	7%	-	22%	23%	11%	21%	20%	3%	10%	14%	9%	6%	10%
		b			cf	cf	c	cf	cf			i			
0%	554	232	238	499	55	30	554	38	25	35	255	75	163	26	64
	54%	42%	71%	100%	11%	12%	60%	10%	11%	81%	52%	37%	71%	47%	45%
		a		defgh			degh			jkm	k		jkm		
Don't know	42	32	5	*	11	5	8	7	6	1	17	8	8	8	5
	4%	6%	1%	*	2%	2%	1%	2%	2%	2%	4%	4%	3%	14%	3%
		b			cf	c		c	c					ijkl	
NETS															
Net: 1%+	422	289	92	-	422	214	359	348	208	7	215	120	59	21	72
	41%	52%	28%	-	87%	86%	39%	89%	87%	17%	44%	59%	26%	38%	51%
		b			cf	cf	c	cf	cf		il	ijlm		i	
Mean score	23.6	30.1	14.8	-	48.2	48.5	18.3	50.0	47.9	11.0	24.1	36.0	12.3	30.4	33.2
		b			f	f		f	f		il	ijl		il	
Standard deviation	33.79	35.57	28.94	-	33.89	35.39	28.09	33.42	32.33	27.60	33.07	38.02	25.84	40.11	39.08
Standard error	1.08	1.54	1.60	-	1.57	2.25	.93	1.71	2.19	4.16	1.50	2.99	1.66	5.79	3.36

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_SUM.** To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?

### SUMMARY TABLE

Base: All excluding no responses

	UK nationality	Non-UK EU-nationality	Non-EU nationality	EU and Non EU combined
Unweighted Total	979	979	979	979
Weighted Total	976	976	976	976
	100%	100%	100%	100%
76%-100%	648	75	25	117
	66%	8%	3%	12%
51%-75%	60	32	5	52
	6%	3%	*	5%
26%-50%	137	118	71	148
	14%	12%	7%	15%
1%-25%	50	118	88	105
	5%	12%	9%	11%
0%	82	633	788	554
	8%	65%	81%	57%
<b>NETS</b>				
Net: 1%+	894	343	188	422
	92%	35%	19%	43%
Mean score	76.5	16.6	6.9	23.6
Standard deviation	33.78	29.18	18.70	33.79
Standard error	1.08	.93	.60	1.08

## LCCI and London Councils Business Leader Survey - All London

**Q13\_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### UK nationality

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	979	846	133	176	96	117	134	148	186	76	46	607	129
Weighted Total	976	887	89	129	72	94	113	129	335	69	34	635	117
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	648	602	47	86	47	63	66	87	224	46	29	419	71
	66%	68% b	52%	67%	66%	67%	59%	67%	67%	67%	85% cdefghi	66%	60%
51%-75%	60	46	14	12	2	9	8	7	16	5	-	33	16
	6%	5%	15% a	9% j	3%	10% j	7%	6%	5%	7%	-	5%	14% k
26%-50%	137	123	14	14	15	10	18	18	55	6	2	87	21
	14%	14%	16%	11%	20% ceij	10%	16%	14%	16%	8%	6%	14%	18%
1%-25%	50	38	12	8	3	6	5	9	12	4	3	32	8
	5%	4%	13% a	6%	5%	6%	5%	7%	3%	6%	8%	5%	6%
0%	82	78	3	8	4	7	16	9	29	9	*	65	2
	8%	9% b	4%	6%	6%	7%	14% cj	7%	9%	12% j	1%	10% l	2%
<b>NETS</b>													
Net: 1%+	894	808	86	121	68	87	97	120	307	61	33	570	115
	92%	91%	96% a	94% f	94%	93%	86%	93%	91%	88%	99% fi	90%	98% k
Mean score	76.5	77.4 b	67.1	78.5 f	76.3	77.6	69.2	76.8	77.0	74.8	87.3 dfi	75.6	75.2
Standard deviation	33.78	33.91	31.19	32.24	31.69	33.08	37.40	34.12	33.29	37.26	26.92	35.11	29.26
Standard error	1.08	1.17	2.70	2.43	3.23	3.06	3.23	2.80	2.44	4.27	3.97	1.43	2.58

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### UK nationality

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	245	243	252	239	727	734	84	893	76	781	203	582	515	463
Weighted Total	976	476	188	109	203	867	500	73	898	69	771	196	578	522	453
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	648	310	133	82	123	566	339	46	602	43	540	113	415	310	338
	66%	65%	71%	75%	61%	65%	68%	63%	67%	63%	70%	58%	72%	59%	75%
			d	adef			d						k		m
51%-75%	60	32	10	6	12	54	28	8	48	2	46	10	38	33	26
	6%	7%	5%	5%	6%	6%	6%	10%	5%	3%	6%	5%	7%	6%	6%
26%-50%	137	54	26	13	44	124	82	14	123	16	95	34	67	91	46
	14%	11%	14%	12%	22%	14%	17%	19%	14%	23%	12%	18%	12%	17%	10%
					abce					j		l		n	
1%-25%	50	31	5	4	9	45	19	2	47	4	32	12	19	38	12
	5%	7%	3%	4%	5%	5%	4%	2%	5%	5%	4%	6%	3%	7%	3%
		b												n	
0%	82	49	14	4	14	78	32	3	78	4	58	26	38	50	31
	8%	10%	8%	3%	7%	9%	6%	5%	9%	5%	8%	13%	7%	10%	7%
		cf	c			c						l			
NETS															
Net: 1%+	894	427	174	105	188	789	467	70	819	65	713	170	539	472	422
	92%	90%	92%	97%	93%	91%	94%	95%	91%	95%	92%	87%	93%	90%	93%
				abe			a						k		
Mean score	76.5	74.2	79.8	84.4	74.4	75.5	78.6	78.2	76.5	74.8	79.0	68.6	81.0	70.9	83.0
				adef									k		m
Standard deviation	33.78	35.55	31.87	28.07	33.38	34.32	31.89	30.11	34.05	31.61	32.40	38.20	30.82	35.10	30.88
Standard error	1.08	2.27	2.04	1.77	2.16	1.27	1.18	3.29	1.14	3.63	1.16	2.68	1.28	1.55	1.44

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_1. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### UK nationality

Base: All excluding no responses

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	531	326	514	465	248	920	381	217	44	483	162	242	48	135
Weighted Total	976	520	330	499	477	244	913	386	234	42	470	194	222	47	136
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	648	300	259	499	149	80	648	112	69	36	302	100	180	29	75
	66%	58%	79% a	100% defgh	31%	33%	71% degh	29%	30%	86% jkm	64% k	52%	81% jkm	62%	55%
51%-75%	60	37	16	-	60	23	60	46	37	-	36	12	10	1	9
	6%	7%	5%	-	12% cf	9% c	7% c	12% cf	16% cef	-	8%	6%	5%	3%	6%
26%-50%	137	94	27	-	137	67	137	114	70	2	69	41	19	6	23
	14%	18% b	8%	-	29% cf	28% cf	15% c	30% cf	30% cf	6%	15% l	21% il	9%	12%	17%
1%-25%	50	38	8	-	50	24	50	49	26	2	28	12	3	5	10
	5%	7% b	2%	-	10% cf	10% cf	5% c	13% cf	11% cf	6%	6% l	6% l	1%	11% l	7%
0%	82	52	20	-	82	50	19	64	32	1	35	29	10	6	20
	8%	10% b	6%	-	17% cf	20% cf	2% c	17% cf	14% cf	3%	8%	15% ijl	4%	12% l	15%
NETS															
Net: 1%+	894	468	310	499	395	194	894	322	202	41	435	165	212	42	116
	92%	90%	94% a	100% defgh	83%	80%	98% degh	83%	86%	97% k	92% k	85%	96% km	88%	85%
Mean score	76.5	69.9	85.2 a	100.0	51.8	51.5	81.7 degh	50.0	52.1	89.0 jkm	75.9 k	64.0	87.7 jkm	69.6	66.8
Standard deviation	33.78	35.56	28.94	-	33.89	35.39	28.08	33.42	32.32	27.60	33.07	38.02	25.84	40.02	39.05
Standard error	1.08	1.54	1.60	-	1.57	2.25	.93	1.71	2.19	4.16	1.50	2.99	1.66	5.78	3.36

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	979	846	133	176	96	117	134	148	186	76	46	607	129
Weighted Total	976	887	89	129	72	94	113	129	335	69	34	635	117
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	75	69	7	10	3	5	15	14	22	5	1	54	4
	8%	8%	8%	8%	4%	5%	14% deh	11%	7%	7%	3%	9%	4%
51%-75%	32	25	7	6	3	2	4	5	6	5	*	18	7
	3%	3%	8% a	5%	4%	3%	3%	4%	2%	7% h	1%	3%	6%
26%-50%	118	105	13	11	13	13	18	14	40	5	4	74	21
	12%	12%	14%	9%	17% ci	13%	16%	11%	12%	7%	10%	12%	18% k
1%-25%	118	89	29	20	12	12	19	5	35	12	2	59	29
	12%	10%	33% a	15% g	17% g	13% g	17% g	4%	11% g	17% g	7%	9%	24% k
0%	633	599	33	82	42	61	56	91	231	44	26	430	56
	65%	68% b	37%	63% f	58%	65% f	50%	70% df	69% f	63%	78% df	68% l	48%
<b>NETS</b>													
Net: 1%+	343	287	56	47	31	33	57	38	104	26	8	205	61
	35%	32%	63% a	37%	42% gi	35%	50% ceghj	30%	31%	37%	22%	32%	52% k
Mean score	16.6	16.0	22.4 a	17.2	17.1	13.9	25.3 cehj	18.3	14.2	16.3	9.9	16.8	17.9
Standard deviation	29.18	29.24	28.08	30.03	26.45	26.42	34.95	32.33	26.93	28.83	22.61	30.35	24.68
Standard error	.93	1.01	2.44	2.26	2.70	2.44	3.02	2.66	1.97	3.31	3.33	1.23	2.17

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	245	243	252	239	727	734	84	893	76	781	203	582	515	463
Weighted Total	976	476	188	109	203	867	500	73	898	69	771	196	578	522	453
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	75	45	10	4	16	71	30	4	72	4	51	23	29	56	18
	8%	9%	5%	4%	8%	8%	6%	5%	8%	6%	7%	12%	5%	11%	4%
		c			c	c						l		n	
51%-75%	32	19	5	3	6	29	13	3	28	3	23	5	21	25	7
	3%	4%	2%	3%	3%	3%	3%	5%	3%	5%	3%	2%	4%	5%	2%
														n	
26%-50%	118	52	21	11	33	107	65	9	108	7	86	27	58	70	48
	12%	11%	11%	10%	17%	12%	13%	12%	12%	10%	11%	14%	10%	13%	11%
					c										
1%-25%	118	66	19	10	24	108	53	11	103	15	83	30	61	87	31
	12%	14%	10%	9%	12%	12%	11%	15%	12%	22%	11%	15%	11%	17%	7%
										j				n	
0%	633	295	134	81	123	552	338	47	586	40	528	111	410	285	348
	65%	62%	71%	74%	61%	64%	68%	64%	65%	58%	68%	57%	71%	54%	77%
			ade	ade									k		m
NETS															
Net: 1%+	343	182	54	28	79	315	161	27	311	29	243	85	168	238	105
	35%	38%	29%	26%	39%	36%	32%	36%	35%	42%	32%	43%	29%	46%	23%
		bc			bc	bc						l		n	
Mean score	16.6	18.3	13.1	11.3	18.7	17.3	15.0	15.2	16.7	16.1	14.8	21.0	13.2	21.8	10.6
		bc			bc	c						l		n	
Standard deviation	29.18	31.16	25.55	23.71	29.72	29.74	27.09	26.44	29.46	27.25	27.87	32.85	26.14	32.21	23.73
Standard error	.93	1.99	1.64	1.49	1.92	1.10	1.00	2.88	.99	3.13	1.00	2.31	1.08	1.42	1.10

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

**Q13\_2. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All excluding no responses

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	531	326	514	465	248	920	381	217	44	483	162	242	48	135
Weighted Total	976	520	330	499	477	244	913	386	234	42	470	194	222	47	136
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	75	54	13	-	75	66	37	75	9	2	28	31	7	7	21
	8%	10%	4%	-	16%	27%	4%	20%	4%	5%	6%	16%	3%	14%	15%
		b			cfh	cd fgh	c	cfh	c			jl		jl	
51%-75%	32	24	6	-	32	16	30	32	16	-	18	11	2	1	1
	3%	5%	2%	-	7%	7%	3%	8%	7%	-	4%	6%	1%	3%	1%
		b			cf	cf	c	cf	cf		l	l			
26%-50%	118	71	29	-	118	74	114	118	44	1	61	35	15	6	18
	12%	14%	9%	-	25%	30%	13%	31%	19%	2%	13%	18%	7%	14%	14%
		b			cf	cfh	c	cfh	cf		il	il		i	
1%-25%	118	90	19	-	118	57	115	118	61	1	65	25	23	4	21
	12%	17%	6%	-	25%	24%	13%	31%	26%	3%	14%	13%	11%	8%	16%
		b			cf	cf	c	cf	cf		i				
0%	633	281	263	499	134	30	617	43	104	38	298	92	175	29	75
	65%	54%	80%	100%	28%	12%	68%	11%	45%	90%	63%	48%	79%	62%	55%
		a		defgh	eg		degh	deg		jkm	k		jkm		
NETS															
Net: 1%+	343	239	67	-	343	214	296	343	129	4	172	102	47	18	62
	35%	46%	20%	-	72%	88%	32%	89%	55%	10%	37%	52%	21%	38%	45%
		b			cfh	cd fgh	c	cd fgh	cf		il	ijl		il	
Mean score	16.6	21.4	9.8	-	34.0	48.5	13.2	42.0	18.9	6.5	16.0	29.1	8.0	21.4	23.6
		b			fh	dfgh		dfh	f		il	ijl		il	
Standard deviation	29.18	31.60	23.62	-	33.94	35.39	24.34	32.96	24.56	22.97	27.27	36.63	20.99	33.06	35.25
Standard error	.93	1.37	1.31	-	1.57	2.25	.80	1.69	1.67	3.46	1.24	2.88	1.35	4.77	3.03

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	979	846	133	176	96	117	134	148	186	76	46	607	129
Weighted Total	976	887	89	129	72	94	113	129	335	69	34	635	117
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	25	22	3	*	2	4	1	2	12	3	-	20	2
	3%	2%	3%	*	3%	5%	1%	1%	3%	4%	-	3%	1%
						c			c				
51%-75%	5	3	2	-	1	1	*	-	1	1	-	2	1
	*	*	2%	-	2%	1%	*	-	*	2%	-	*	1%
			a										
26%-50%	71	63	8	8	3	7	10	5	34	2	2	50	8
	7%	7%	9%	6%	4%	8%	9%	4%	10%	4%	6%	8%	7%
									g				
1%-25%	88	65	22	15	6	6	9	14	28	9	1	48	24
	9%	7%	25%	12%	8%	6%	8%	11%	8%	13%	3%	8%	21%
			a										k
0%	788	734	54	105	60	76	92	109	262	54	31	515	83
	81%	83%	61%	81%	83%	81%	81%	84%	78%	77%	91%	81%	71%
		b									hi	l	
<b>NETS</b>													
Net: 1%+	188	153	35	24	12	18	21	20	74	16	3	121	35
	19%	17%	39%	19%	17%	19%	19%	16%	22%	23%	9%	19%	29%
			a						j	j			k
Mean score	6.9	6.6	10.5	4.4	6.5	8.5	5.5	4.9	8.8	9.0	2.8	7.6	6.9
			a			c			c	c			
Standard deviation	18.70	18.55	19.95	11.55	19.25	22.77	15.04	14.74	21.62	21.93	9.68	20.34	14.79
Standard error	.60	.64	1.73	.87	1.96	2.11	1.30	1.21	1.58	2.52	1.43	.83	1.30

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	245	243	252	239	727	734	84	893	76	781	203	582	515	463
Weighted Total	976	476	188	109	203	867	500	73	898	69	771	196	578	522	453
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	25 3%	15 3%	6 3%	1 1%	3 2%	24 3%	10 2%	1 1%	24 3%	1 1%	18 2%	8 4%	14 2%	8 1%	17 4% m
51%-75%	5 *	1 *	1 1%	1 1%	2 1%	4 *	4 1%	- -	5 1%	2 3% j	3 *	2 1%	1 *	4 1%	1 *
26%-50%	71 7%	38 8%	10 5%	5 4%	18 9% c	66 8%	32 6%	6 8%	59 7%	6 8%	50 6%	22 11% l	31 5%	42 8%	28 6%
1%-25%	88 9%	52 11%	14 7%	8 7%	14 7%	80 9%	36 7%	9 13%	79 9%	10 15% j	58 7%	15 8%	54 9%	79 15% n	9 2%
0%	788 81%	371 78%	158 84%	95 87% ae	165 81%	693 80%	417 84% a	57 78%	731 81%	50 73%	642 83% i	148 76%	478 83% k	390 75%	397 88% m
NETS															
Net: 1%+	188 19%	106 22% cf	30 16%	14 13%	38 19%	174 20% c	82 16%	16 22%	167 19%	19 27% j	128 17%	48 24% l	100 17%	132 25% n	56 12%
Mean score	6.9	7.5 c	7.1	4.3	6.9	7.3 c	6.4	6.6	6.8	9.2	6.1	10.3 l	5.8	7.4	6.4
Standard deviation	18.70	19.45	20.43	14.16	17.35	19.18	17.97	15.58	18.87	18.88	18.01	22.81	17.47	16.86	20.65
Standard error	.60	1.24	1.31	.89	1.12	.71	.66	1.70	.63	2.17	.64	1.60	.72	.74	.96

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_3. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All excluding no responses

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	531	326	514	465	248	920	381	217	44	483	162	242	48	135
Weighted Total	976	520	330	499	477	244	913	386	234	42	470	194	222	47	136
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	25	15	8	-	25	-	6	7	25	-	15	2	5	3	5
	3%	3%	3%	-	5%	-	1%	2%	11%	-	3%	1%	2%	6%	3%
					cefg			cef	cdefg					k	
51%-75%	5	4	-	-	5	-	5	2	5	1	3	1	-	-	1
	*	1%	-	-	1%	-	1%	*	2%	3%	1%	*	-	-	*
					c				cef	l					
26%-50%	71	45	15	-	71	-	67	40	71	2	33	25	9	2	16
	7%	9%	5%	-	15%	-	7%	10%	30%	4%	7%	13%	4%	4%	12%
		b			cef		ce	ce	cdefg			jl			
1%-25%	88	75	12	-	88	-	85	65	88	1	46	23	14	5	10
	9%	14%	4%	-	18%	-	9%	17%	38%	1%	10%	12%	6%	11%	7%
		b			cef		ce	cef	cdefg			il			
0%	788	381	295	499	289	244	751	272	46	39	373	144	195	37	105
	81%	73%	89%	100%	61%	100%	82%	70%	20%	91%	79%	74%	88%	78%	77%
			a	dfgh	h	dfgh	dgh	dh		k			jk		
NETS															
Net: 1%+	188	140	35	-	188	-	162	114	188	4	97	50	27	10	31
	19%	27%	11%	-	39%	-	18%	30%	80%	9%	21%	26%	12%	22%	23%
		b			cefg		ce	cef	cdefg		l	il			
Mean score	6.9	8.7	5.0	-	14.2	-	5.1	8.0	29.0	4.6	8.2	6.9	4.3	9.0	9.5
		b			fg			f	dfg		l				
Standard deviation	18.70	19.79	17.90	-	24.77	-	13.64	16.54	28.74	16.05	20.72	15.30	15.93	23.28	21.58
Standard error	.60	.86	.99	-	1.15	-	.45	.85	1.95	2.42	.94	1.20	1.02	3.36	1.86

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	979	846	133	176	96	117	134	148	186	76	46	607	129
Weighted Total	976	887	89	129	72	94	113	129	335	69	34	635	117
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	117	106	12	12	6	12	19	17	39	11	3	87	8
	12%	12%	13%	9%	8%	13%	17% cd	13%	12%	15%	8%	14% l	7%
51%-75%	52	41	11	9	5	3	10	6	13	5	1	29	11
	5%	5%	12% a	7%	7%	3%	9%	5%	4%	8%	2%	4%	10% k
26%-50%	148	131	17	21	14	16	14	18	57	6	2	98	24
	15%	15%	19%	17% j	19% ij	17% j	12%	14%	17% j	8%	5%	15%	21%
1%-25%	105	77	28	13	9	12	18	10	31	7	4	52	26
	11%	9%	31% a	10%	12%	13%	16% g	8%	9%	11%	10%	8%	23% k
0%	554	532	22	74	39	51	52	78	195	40	25	371	47
	57%	60% b	25%	57% f	54%	54%	46%	60% f	58% f	58%	74% cdefh	58% l	40%
<b>NETS</b>													
Net: 1%+	422	355	67	55	34	43	61	51	141	29	9	265	70
	43%	40%	75% a	43% j	46% j	46% j	54% cghj	40%	42% j	42%	26%	42%	60% k
Mean score	23.6	22.6	32.9 a	21.5	23.7 j	22.4	30.8 cj	23.2	23.0	25.2 j	12.7	24.4	24.8
Standard deviation	33.79	33.91	31.19	32.24	31.69	33.14	37.40	34.12	33.29	37.26	26.92	35.11	29.26
Standard error	1.08	1.17	2.70	2.43	3.23	3.06	3.23	2.80	2.44	4.27	3.97	1.43	2.58

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	245	243	252	239	727	734	84	893	76	781	203	582	515	463
Weighted Total	976	476	188	109	203	867	500	73	898	69	771	196	578	522	453
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	117	70	18	6	23	111	47	5	112	6	79	35	50	79	38
	12%	15%	10%	6%	11%	13%	9%	6%	12%	8%	10%	18%	9%	15%	8%
		cf			c	cf						l		n	
51%-75%	52	27	9	5	10	46	24	6	46	5	37	14	25	34	17
	5%	6%	5%	5%	5%	5%	5%	8%	5%	8%	5%	7%	4%	7%	4%
26%-50%	148	66	23	12	46	136	81	15	129	15	104	32	82	90	58
	15%	14%	12%	11%	23%	16%	16%	21%	14%	21%	13%	16%	14%	17%	13%
					abcef									n	
1%-25%	105	60	20	11	14	94	45	7	98	11	85	19	61	84	21
	11%	13%	11%	10%	7%	11%	9%	10%	11%	17%	11%	10%	11%	16%	5%
		d												n	
0%	554	253	117	74	109	479	301	41	513	32	466	96	360	235	319
	57%	53%	63%	68%	54%	55%	60%	55%	57%	46%	60%	49%	62%	45%	70%
			ae	adef			a				i		k		m
NETS															
Net: 1%+	422	224	70	35	93	387	198	33	384	37	305	100	218	288	134
	43%	47%	37%	32%	46%	45%	40%	45%	43%	54%	40%	51%	38%	55%	30%
		bcf			c	bc	c			j		l		n	
Mean score	23.6	25.8	20.2	15.6	25.6	24.5	21.4	21.8	23.5	25.2	21.0	31.4	19.0	29.1	17.0
		c			c	c	c					l		n	
Standard deviation	33.79	35.56	31.87	28.07	33.38	34.32	31.89	30.11	34.05	31.61	32.40	38.22	30.82	35.11	30.88
Standard error	1.08	2.27	2.04	1.77	2.16	1.27	1.18	3.29	1.14	3.63	1.16	2.68	1.28	1.55	1.44

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_4. To the best of your knowledge, what proportion of your company's high skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All excluding no responses

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	979	531	326	514	465	248	920	381	217	44	483	162	242	48	135
Weighted Total	976	520	330	499	477	244	913	386	234	42	470	194	222	47	136
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	117	83	22	-	117	66	54	100	51	3	55	38	11	11	28
	12%	16%	7%	-	25%	27%	6%	26%	22%	7%	12%	19%	5%	23%	21%
		b			cf	cf	c	cf	cf		l	ijl		ijl	
51%-75%	52	38	10	-	52	16	52	49	36	1	24	23	3	2	6
	5%	7%	3%	-	11%	7%	6%	13%	15%	2%	5%	12%	1%	5%	4%
		b			cf	c	c	cef	cef		l	jl			
26%-50%	148	92	38	-	148	74	148	117	74	2	86	31	24	5	25
	15%	18%	11%	-	31%	30%	16%	30%	32%	6%	18%	16%	11%	10%	18%
		b			cf	cf	c	cf	cf		il				
1%-25%	105	77	22	-	105	57	105	83	48	1	51	28	22	3	14
	11%	15%	7%	-	22%	24%	12%	21%	20%	3%	11%	15%	10%	7%	10%
		b			cf	cf	c	cf	cf			i			
0%	554	232	238	499	55	30	554	38	25	35	255	75	163	26	64
	57%	44%	72%	100%	12%	12%	61%	10%	11%	83%	54%	38%	73%	55%	47%
		a		defgh			degh			jkm	k		jkm	k	
NETS															
Net: 1%+	422	289	92	-	422	214	359	348	208	7	215	120	59	21	72
	43%	56%	28%	-	88%	88%	39%	90%	89%	17%	46%	62%	27%	45%	53%
		b			cf	cf	c	cf	cf		il	ijlm		il	
Mean score	23.6	30.1	14.8	-	48.2	48.5	18.3	50.0	47.9	11.0	24.1	36.0	12.3	30.4	33.2
		b			f	f		f	f		il	ijl		il	
Standard deviation	33.79	35.57	28.94	-	33.89	35.39	28.09	33.42	32.33	27.60	33.07	38.02	25.84	40.11	39.08
Standard error	1.08	1.54	1.60	-	1.57	2.25	.93	1.71	2.19	4.16	1.50	2.99	1.66	5.79	3.36

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q14. You said that some of your high skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	408	319	89	68	37	50	67	57	78	35	16	236	69
Weighted Total	422	355	67	55	34	43	61	51	141	29	9	265	70
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The quality of their skills / education / experience	170 40%	142 40%	28 42%	27 49% eg	10 30%	7 17%	26 42% e	16 31%	68 48% e	14 46% e	2 25%	115 43%	27 38%
Their work ethic	49 12%	43 12%	6 8%	12 22% gh	9 27% eghi	4 9%	8 12% g	1 2%	11 8%	2 7%	1 16%	37 14% l	3 4%
Their foreign language skills	27 6%	19 5%	8 12% a	3 5%	2 7%	- -	1 2%	3 5%	15 11% ef	2 8% e	1 12%	8 3%	15 21% k
Not enough UK nationals applied for the job	19 5%	15 4%	4 6%	1 2%	2 5%	1 2%	7 11% ch	3 6%	2 1%	3 11% ch	- -	16 6%	1 1%
Not enough UK applicants with the required skills	12 3%	11 3%	1 2%	1 1%	- -	3 6% f	- -	4 7% f	4 3%	- -	* 4%	6 2%	4 5%
Not enough UK applicants with the required experience	8 2%	8 2%	- -	- -	- -	3 6% cf	- -	4 7% cf	2 1%	- -	- -	5 2%	3 4%
Their productivity	7 2%	5 2%	2 3%	1 2%	* 1%	- -	4 7% h	* 1%	1 1%	- -	* 6%	5 2%	* 1%
Wanting to develop markets outside the UK	5 1%	2 *	3 5% a	- -	- -	- -	- -	- -	4 3%	1 3%	- -	- -	2 2% k

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

### Q14. You said that some of your high skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	408	319	89	68	37	50	67	57	78	35	16	236	69
Weighted Total	422	355	67	55	34	43	61	51	141	29	9	265	70
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Their influence on other workers' productivity levels	1 *	-	1 2% a	-	-	-	1 2%	-	-	-	-	1 *	-
My company finds it easier to retain these employees compared to UK employees	1 *	-	1 2% a	-	-	-	1 2%	-	-	-	-	1 *	-
Their innovative ideas	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Other	183 43%	163 46% b	21 31%	21 37%	12 36%	20 47%	25 41%	26 51%	56 40%	17 59% c	6 68%	116 44%	25 35%
Don't know	36 8%	27 8%	9 13%	2 3%	* 1%	11 26%	4 6%	5 9%	13 9%	1 3%	* 5%	24 9%	6 8%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

### Q14. You said that some of your high skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	408	124	91	78	115	330	284	41	365	44	292	103	207	280	127
Weighted Total	422	224	70	35	93	387	198	33	384	37	305	100	218	288	134
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The quality of their skills / education / experience	170 40%	91 41%	27 38%	16 47%	35 38%	153 40%	78 39%	12 36%	158 41%	14 39%	133 44%	42 42%	93 43%	132 46% n	38 28%
Their work ethic	49 12%	25 11%	11 16% d	6 16% d	6 7%	43 11%	23 12%	2 6%	47 12%	2 6%	34 11%	13 13%	20 9%	37 13%	11 8%
Their foreign language skills	27 6%	13 6%	7 10%	1 4%	6 7%	26 7%	14 7%	3 8%	24 6%	1 2%	23 7%	6 6%	14 6%	20 7%	7 5%
Not enough UK nationals applied for the job	19 5%	7 3%	3 4%	2 6%	7 8%	17 4%	12 6%	1 2%	19 5%	4 11% j	7 2%	6 6%	5 2%	15 5%	4 3%
Not enough UK applicants with the required skills	12 3%	8 3%	2 2%	* 1%	2 2%	11 3%	4 2%	2 8%	9 2%	2 6%	9 3%	4 4%	8 4%	8 3%	4 3%
Not enough UK applicants with the required experience	8 2%	6 3%	- -	- -	2 2%	8 2%	2 1%	- -	8 2%	2 6%	6 2%	2 2%	6 3%	5 2%	3 2%
Their productivity	7 2%	3 1%	1 2%	1 3%	1 2%	6 2%	4 2%	* 1%	7 2%	- -	7 2%	1 1%	5 2%	6 2%	1 1%
Wanting to develop markets outside the UK	5 1%	3 2%	- -	- -	2 2%	5 1%	2 1%	3 8% h	2 1%	- -	2 1%	1 1%	2 1%	3 1%	2 2%
Their influence on other workers' productivity levels	1 *	1 *	- -	- -	- -	1 *	- -	- -	1 *	- -	1 *	- -	1 *	1 *	- -

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q14. You said that some of your high skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	408	124	91	78	115	330	284	41	365	44	292	103	207	280	127
Weighted Total	422	224	70	35	93	387	198	33	384	37	305	100	218	288	134
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
My company finds it easier to retain these employees compared to UK employees	1 *	1 *	-	-	-	1 *	-	-	1 *	-	1 *	-	1 *	1 *	-
Their innovative ideas	- -	- -	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	183 43%	89 40%	34 49%	15 44%	45 48%	168 43%	94 47%	13 41%	170 44%	20 54%	131 43%	54 54% l	91 42%	122 42%	61 46%
Don't know	36 8%	26 12% bf	2 3%	1 4%	6 6%	34 9% f	9 5%	6 17% h	25 6%	4 10%	22 7%	10 10%	16 7%	17 6%	18 14% m

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q14. You said that some of your high skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l	*m	n
Unweighted Total	408	271	94	-	408	217	349	342	191	9	208	97	71	23	67
Weighted Total	422	289	92	-	422	214	359	348	208	7	215	120	59	21	72
	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The quality of their skills / education / experience	170	128	36	-	170	92	163	151	78	4	87	52	18	9	32
	40%	44%	39%	-	40%	43%	45%	43%	37%	53%	40%	43%	31%	44%	44%
Their work ethic	49	39	5	-	49	35	41	45	13	-	23	18	2	5	11
	12%	14%	5%	-	12%	16%	12%	13%	6%	-	11%	15%	4%	23%	16%
		b				h		h				l			
Their foreign language skills	27	21	5	-	27	15	25	24	12	2	15	5	5	*	5
	6%	7%	6%	-	6%	7%	7%	7%	6%	25%	7%	4%	8%	2%	7%
Not enough UK nationals applied for the job	19	14	1	-	19	14	9	17	5	-	10	7	2	1	5
	5%	5%	1%	-	5%	7%	2%	5%	2%	-	4%	6%	3%	3%	7%
						fh									
Not enough UK applicants with the required skills	12	9	3	-	12	4	12	10	7	-	7	3	2	-	4
	3%	3%	3%	-	3%	2%	3%	3%	4%	-	3%	2%	3%	-	5%
Not enough UK applicants with the required experience	8	5	3	-	8	3	8	6	5	-	5	3	-	-	2
	2%	2%	3%	-	2%	1%	2%	2%	2%	-	2%	2%	-	-	3%
Their productivity	7	6	1	-	7	6	6	7	1	-	3	2	-	2	*
	2%	2%	1%	-	2%	3%	2%	2%	*	-	1%	1%	-	10%	1%
						h									
Wanting to develop markets outside the UK	5	3	2	-	5	2	5	2	3	1	3	-	2	-	-
	1%	1%	2%	-	1%	1%	1%	*	2%	12%	1%	-	3%	-	-
Their influence on other workers' productivity levels	1	1	-	-	1	1	1	1	-	-	1	-	-	-	-
	*	*	-	-	*	*	*	*	-	-	*	-	-	-	-

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q14. You said that some of your high skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	408	271	94	-	408	217	349	342	191	9	208	97	71	23	67
Weighted Total	422	289	92	-	422	214	359	348	208	7	215	120	59	21	72
	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
My company finds it easier to retain these employees compared to UK employees	1	1	-	-	1	1	1	1	-	-	1	-	-	-	-
	*	*	-	-	*	*	*	*	-	-	*	-	-	-	-
Their innovative ideas	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	183	123	39	-	183	85	147	138	98	6	82	53	36	6	38
	43%	43%	42%	-	43%	40%	41%	40%	47%	81%	38%	44%	61% jk	28%	53%
Don't know	36	20	8	-	36	12	29	27	24	-	23	6	2	4	7
	8%	7%	9%	-	8%	6%	8%	8%	11% e	-	11%	5%	4%	18%	10%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_SUM.** To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?

### SUMMARY TABLE

Base: All respondents

	UK nationality	Non-UK EU-nationality	Non-EU nationality	EU and Non EU combined
Unweighted Total	1018	1018	1018	1018
Weighted Total	1018	1018	1018	1018
	100%	100%	100%	100%
76%-100%	393	48	23	83
	39%	5%	2%	8%
51%-75%	31	15	5	35
	3%	1%	*	3%
26%-50%	80	85	36	82
	8%	8%	4%	8%
1%-25%	27	47	48	49
	3%	5%	5%	5%
0%	67	403	485	349
	7%	40%	48%	34%
Don't know	421	421	421	421
	41%	41%	41%	41%
<b>NETS</b>				
Net: 1%+	531	194	112	248
	52%	19%	11%	24%
Mean score	75.0	17.0	8.0	25.0
Standard deviation	35.99	30.06	21.61	35.99
Standard error	1.46	1.22	.88	1.46

## LCCI and London Councils Business Leader Survey - All London

### Q15\_SUM. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK nationality only	349	331	18	55	31	32	27	48	109	32	16	239	33
	34%	36% b	18%	41% fh	42% f	32%	22%	36% f	31%	45% fh	44% f	37% l	28%
EU only	39	37	2	6	3	5	10	6	5	3	1	29	3
	4%	4%	2%	4%	4%	5%	8% h	4%	1%	4%	3%	5%	2%
Non EU only	18	18	-	-	*	1	1	1	13	1	*	16	-
	2%	2%	-	-	1%	1%	1%	1%	4% c	1%	1%	2%	-
Non UK	67	61	6	7	4	6	14	6	20	7	1	47	4
	7%	7%	6%	5%	6%	6%	11% cg	5%	6%	10%	4%	7%	4%
Any Non-UK EU-nationality	194	149	45	34	12	24	36	27	45	12	5	112	48
	19%	16%	45% a	26% h	16%	23% h	29% dhj	21%	13%	17%	13%	17%	39% k
Any International	248	201	47	39	13	28	44	32	71	15	5	145	54
	24%	22%	47% a	30% dhj	18%	28%	35% dghij	24%	21%	21%	14%	22%	44% k
UK and EU only	97	76	21	15	7	12	12	16	29	5	2	59	23
	10%	8%	21% a	11%	9%	12%	10%	12%	8%	7%	5%	9%	19% k
UK and non-EU only	36	34	2	5	1	4	7	4	13	2	-	17	6
	3%	4%	2%	4%	2%	3%	6%	3%	4%	3%	-	3%	5%
No response	421	386	35	39	29	41	54	53	167	24	15	270	34
	41%	42%	35%	29%	40%	40% c	43% c	40% c	48% ci	33%	42%	41% l	28%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q15\_SUM. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

Base: All respondents

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK nationality only	349	165	83	36	65	313	184	34	315	13	301	63	223	174	175
	34%	33%	43%	32%	30%	35%	35%	42%	34%	18%	38%	31%	37%	31%	38%
			acdef								i				m
EU only	39	12	9	4	14	35	27	4	35	6	26	4	22	25	13
	4%	2%	4%	4%	6%	4%	5%	4%	4%	8%	3%	2%	4%	5%	3%
					a					j					
Non EU only	18	9	4	4	1	14	9	-	18	2	16	3	12	7	11
	2%	2%	2%	3%	1%	2%	2%	-	2%	3%	2%	1%	2%	1%	2%
				d											
Non UK	67	27	13	8	19	58	40	4	63	11	43	12	36	40	26
	7%	5%	7%	7%	9%	6%	8%	5%	7%	14%	5%	6%	6%	7%	6%
										j					
Any Non-UK EU-nationality	194	100	31	17	47	178	95	18	177	29	130	54	96	153	41
	19%	20%	16%	15%	22%	20%	18%	22%	19%	40%	16%	26%	16%	27%	9%
					c					j		l		n	
Any International	248	132	41	22	53	226	116	18	230	38	168	65	127	188	59
	24%	26%	21%	20%	25%	25%	22%	23%	25%	52%	21%	32%	21%	34%	13%
										j		l		n	
UK and EU only	97	49	19	9	20	88	48	9	88	13	76	31	44	79	18
	10%	10%	10%	8%	9%	10%	9%	11%	9%	17%	10%	15%	7%	14%	4%
										j		l		n	
UK and non-EU only	36	23	6	2	5	34	12	1	35	7	23	8	19	28	8
	3%	5%	3%	1%	2%	4%	2%	1%	4%	10%	3%	4%	3%	5%	2%
		c								j				n	
No response	421	202	70	54	96	367	219	28	386	22	328	77	245	194	226
	41%	40%	36%	48%	45%	40%	42%	35%	41%	30%	41%	38%	41%	35%	49%
				be	b									m	

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

**Q15\_SUM. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK nationality only	349	164	150	295	54	26	349	43	28	21	156	46	106	21	43
	34%	30%	45%	59%	11%	10%	38%	11%	12%	48%	32%	23%	46%	37%	30%
		a		defgh			degh			jk	k		jk	k	
EU only	39	23	8	-	39	32	17	39	7	1	19	11	5	3	1
	4%	4%	2%	-	8%	13%	2%	10%	3%	3%	4%	6%	2%	5%	1%
					cfh	cdfh	c	cfh	c						
Non EU only	18	10	8	-	18	-	7	-	18	2	12	-	4	*	3
	2%	2%	2%	-	4%	-	1%	-	8%	4%	2%	-	2%	1%	2%
					cefg		c		cdefg	k	k				
Non UK	67	42	16	-	67	32	31	49	35	3	37	14	10	3	6
	7%	8%	5%	-	14%	13%	3%	12%	15%	7%	8%	7%	4%	6%	4%
					cf	cf	c	cf	cf						
Any Non-UK EU-nationality	194	145	30	-	194	121	169	194	74	3	92	62	29	9	40
	19%	26%	9%	-	40%	48%	18%	50%	31%	7%	19%	31%	13%	16%	28%
		b			cfh	cdfh	c	cdfh	cf		il	ijlm			
Any International	248	184	44	-	248	121	212	199	127	5	124	72	38	9	50
	24%	33%	13%	-	51%	48%	23%	51%	53%	13%	25%	36%	16%	17%	35%
		b			cf	cf	c	cf	cf		l	ijlm			
UK and EU only	97	73	18	-	97	89	97	97	8	1	41	35	16	3	25
	10%	13%	5%	-	20%	36%	11%	25%	3%	3%	9%	17%	7%	6%	18%
		b			cfh	cdfgh	ch	cfh	c			ijlm			
UK and non-EU only	36	29	6	-	36	-	36	4	36	1	20	10	4	-	8
	3%	5%	2%	-	7%	-	4%	1%	15%	2%	4%	5%	2%	-	5%
		b			cefg		ceg	c	cdefg						
No response	421	204	141	204	186	102	360	150	83	17	207	85	86	26	48
	41%	37%	42%	41%	38%	41%	39%	38%	35%	39%	43%	42%	37%	46%	34%

Columns Tested: a.b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### UK nationality

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	393	366	27	61	32	35	38	53	122	34	17	264	46
	39%	40%	27%	46%	44%	35%	30%	40%	35%	48%	48%	40%	38%
		b		fh	f					f	f		
51%-75%	31	22	10	4	1	3	6	2	14	2	-	12	8
	3%	2%	10%	3%	1%	3%	5%	1%	4%	3%	-	2%	7%
			a										k
26%-50%	80	70	10	16	4	13	8	16	17	3	2	51	19
	8%	8%	10%	12%	6%	13%	6%	12%	5%	4%	6%	8%	15%
				hi		hi		hi					k
1%-25%	27	14	12	6	2	3	6	2	6	2	-	10	11
	3%	2%	12%	5%	3%	3%	4%	1%	2%	2%	-	2%	9%
			a										k
0%	67	61	6	7	4	6	14	6	20	7	1	47	4
	7%	7%	6%	5%	6%	6%	11%	5%	6%	10%	4%	7%	4%
						cg							
Don't know	421	386	35	39	29	41	54	53	167	24	15	270	34
	41%	42%	35%	29%	40%	40%	43%	40%	48%	33%	42%	41%	28%
						c	c	c	ci			l	
<b>NETS</b>													
Net: 1%+	531	472	59	87	40	54	57	73	160	41	19	337	83
	52%	51%	59%	66%	54%	54%	46%	55%	46%	57%	54%	52%	68%
				efh									k
Mean score	75.0	77.1	57.9	74.4	80.1	72.1	61.7	77.0	77.6	77.7	85.9	76.4	67.3
		b		f	f			f	f	f		l	
Standard deviation	35.99	35.35	36.87	35.47	35.36	35.94	40.84	33.79	34.50	38.30	30.05	35.99	35.00
Standard error	1.46	1.57	3.62	3.17	4.56	4.24	4.38	3.52	3.56	5.42	5.68	1.85	3.61

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q15\_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### UK nationality

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	393	189	92	40	72	352	204	37	356	16	334	70	253	206	187
	39%	38%	47%	36%	34%	39%	39%	46%	38%	22%	42%	34%	42%	37%	41%
			acdef								i		k		
51%-75%	31	20	5	2	5	30	11	4	28	7	21	9	14	29	2
	3%	4%	2%	2%	2%	3%	2%	4%	3%	9%	3%	4%	2%	5%	*
										j				n	
26%-50%	80	47	13	6	14	74	33	5	75	15	51	26	38	66	14
	8%	9%	7%	5%	7%	8%	6%	6%	8%	20%	6%	12%	6%	12%	3%
										j		l		n	
1%-25%	27	15	2	1	9	25	12	3	23	3	19	13	9	22	5
	3%	3%	1%	1%	4%	3%	2%	4%	3%	4%	2%	6%	2%	4%	1%
					b							l		n	
0%	67	27	13	8	19	58	40	4	63	11	43	12	36	40	26
	7%	5%	7%	7%	9%	6%	8%	5%	7%	14%	5%	6%	6%	7%	6%
										j					
Don't know	421	202	70	54	96	367	219	28	386	22	328	77	245	194	226
	41%	40%	36%	48%	45%	40%	42%	35%	41%	30%	41%	38%	41%	35%	49%
				be	b									m	
NETS															
Net: 1%+	531	270	111	50	100	481	260	49	482	41	425	116	314	323	208
	52%	54%	57%	44%	47%	53%	50%	60%	52%	55%	53%	57%	53%	58%	45%
		c	cdf			c								n	
Mean score	75.0	74.6	80.6	75.9	69.9	74.9	75.5	78.5	74.7	53.2	79.0	69.0	79.0	70.1	82.9
			d								i		k		m
Standard deviation	35.99	35.03	33.34	38.11	39.41	35.79	36.96	34.63	36.13	37.35	34.15	36.44	34.43	36.14	34.21
Standard error	1.46	2.80	2.60	3.22	3.26	1.65	1.74	4.20	1.55	4.78	1.57	3.03	1.85	1.87	2.23

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### UK nationality

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	393	199	156	295	98	49	393	72	49	21	181	59	110	21	48
	39%	36%	47% a	59% de fgh	20%	20%	43% de gh	18%	21%	50% k	37%	29%	48% jk	38%	34%
51%-75%	31	25	5	-	31	13	31	20	18	1	18	8	4	1	6
	3%	5% b	2%	-	6% cf	5% c	3% c	5% c	8% cf	2%	4%	4%	2%	2%	4%
26%-50%	80	63	12	-	80	46	80	76	34	1	32	33	13	1	23
	8%	11% b	4%	-	16% cf	18% cf	9% c	19% cf	14% cf	1%	7%	16% ijlm	6%	3%	17%
1%-25%	27	17	5	-	27	7	27	25	19	1	12	5	6	3	9
	3%	3%	1%	-	5% cf	3% c	3% c	6% cf	8% cef	1%	2%	3%	3%	5%	6%
0%	67	42	16	-	67	32	31	49	35	3	37	14	10	3	6
	7%	8%	5%	-	14% cf	13% cf	3% c	12% cf	15% cf	7%	8%	7%	4%	6%	4%
Don't know	421	204	141	204	186	102	360	150	83	17	207	85	86	26	48
	41%	37%	42%	41%	38%	41%	39%	38%	35%	39%	43%	42%	37%	46%	34%
NETS															
Net: 1%+	531	305	178	295	236	115	531	193	121	23	243	104	134	27	87
	52%	55%	53%	59% de gh	48%	46%	58% deg	49%	50%	54%	50%	51%	58% j	48%	62%
Mean score	75.0	69.6	85.1 a	100.0	50.7	52.8	79.8 de gh	49.3	48.6	85.0	73.4	65.6	83.7 jk	77.7	68.8
Standard deviation	35.99	36.68	31.57	-	36.83	35.96	31.52	35.82	37.64	34.27	37.20	35.78	31.45	37.87	34.69
Standard error	1.46	1.88	2.48	-	2.10	2.83	1.31	2.25	3.11	6.36	2.18	3.58	2.53	6.69	3.47

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	48	41	8	9	4	5	13	8	5	3	1	32	7
	5%	4%	8%	7%	6%	5%	10%	6%	1%	4%	3%	5%	6%
				h	h		h	h					
51%-75%	15	7	7	2	1	3	5	2	1	1	-	5	7
	1%	1%	8%	2%	2%	3%	4%	1%	*	1%	-	1%	6%
			a				h						k
26%-50%	85	68	16	15	4	10	7	14	30	3	*	47	24
	8%	7%	17%	11%	5%	10%	6%	11%	9%	5%	1%	7%	20%
			a	j				j					k
1%-25%	47	33	13	8	2	5	11	4	8	5	3	27	10
	5%	4%	13%	6%	3%	5%	8%	3%	2%	7%	8%	4%	8%
			a				gh						
0%	403	383	20	60	32	37	36	52	135	35	16	272	40
	40%	42%	20%	45%	44%	36%	28%	40%	39%	49%	45%	42%	33%
		b		f	f		f	f	f	f	f		
Don't know	421	386	35	39	29	41	54	53	167	24	15	270	34
	41%	42%	35%	29%	40%	40%	43%	40%	48%	33%	42%	41%	28%
						c	c	c	ci			l	
<b>NETS</b>													
Net: 1%+	194	149	45	34	12	24	36	27	45	12	5	112	48
	19%	16%	45%	26%	16%	23%	29%	21%	13%	17%	13%	17%	39%
			a	h		h	dij						k
Mean score	17.0	15.2	31.6	19.4	15.7	20.2	28.7	19.2	11.7	11.7	9.4	16.0	25.8
			a	h		h	dhi						k
Standard deviation	30.06	29.40	31.62	31.48	31.49	31.54	38.46	31.39	23.48	26.98	24.44	30.29	30.21
Standard error	1.22	1.31	3.10	2.82	4.07	3.72	4.12	3.27	2.42	3.82	4.62	1.56	3.12

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q15\_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	48 5%	18 4%	9 5%	5 4%	17 8% a	44 5%	31 6%	5 6%	43 5%	6 8%	32 4%	8 4%	24 4%	34 6% n	13 3%
51%-75%	15 1%	9 2%	1 1%	1 1%	3 1%	14 2%	5 1%	2 3%	13 1%	4 6% j	9 1%	6 3% l	6 1%	12 2%	3 1%
26%-50%	85 8%	48 10%	11 6%	6 5%	20 9%	79 9%	37 7%	7 9%	78 8%	14 19% j	58 7%	28 13% l	40 7%	72 13% n	13 3%
1%-25%	47 5%	24 5%	9 5%	5 4%	8 4%	42 5%	22 4%	4 4%	43 5%	5 6%	31 4%	12 6%	26 4%	35 6% n	11 2%
0%	403 40%	198 40%	93 48% cdef	41 37%	71 33%	361 40%	205 40%	35 43%	368 40%	22 30%	339 43% i	74 36%	254 43%	210 38%	193 42%
Don't know	421 41%	202 40%	70 36%	54 48% be	96 45% b	367 40%	219 42%	28 35%	386 41%	22 30%	328 41%	77 38%	245 41%	194 35%	226 49% m
NETS															
Net: 1%+	194 19%	100 20%	31 16%	17 15%	47 22% c	178 20%	95 18%	18 22%	177 19%	29 40% j	130 16%	54 26% l	96 16%	153 27% n	41 9%
Mean score	17.0	16.2	13.5	15.0	23.6 abce	17.2	17.8	18.8	16.9	30.9 j	14.5	21.1 l	13.8	21.6 n	9.7
Standard deviation	30.06	28.10	28.65	29.67	35.38	30.12	31.91	31.84	29.91	34.42	28.27	29.62	28.14	31.59	25.65
Standard error	1.22	2.24	2.23	2.51	2.93	1.39	1.50	3.86	1.29	4.41	1.30	2.46	1.52	1.64	1.67

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	48	30	10	-	48	37	27	48	12	1	21	17	6	3	5
	5%	5%	3%	-	10% cfh	15% cfh	3% c	12% cfh	5% c	3%	4%	8% jl	3%	5%	3%
51%-75%	15	12	3	-	15	7	15	15	7	-	9	4	2	1	4
	1%	2%	1%	-	3% c	3% c	2% c	4% cf	3% c	-	2%	2%	1%	2%	3%
26%-50%	85	66	11	-	85	52	84	85	33	*	35	30	17	2	25
	8%	12% b	3%	-	17% cf	21% cfh	9% c	22% cfh	14% cf	1%	7%	15% ijlm	8%	4%	18%
1%-25%	47	37	5	-	47	25	44	47	22	1	27	12	4	2	6
	5%	7% b	2%	-	10% cf	10% cf	5% c	12% cf	9% cf	3%	5% l	6% l	2%	4%	4%
0%	403	203	164	295	108	26	392	47	82	23	188	56	115	21	53
	40%	37%	49% a	59% defgh	22% eg	10%	43% degh	12%	34% deg	54% jk	39% k	27%	50% jk	38%	38%
Don't know	421	204	141	204	186	102	360	150	83	17	207	85	86	26	48
	41%	37%	42%	41%	38%	41%	39%	38%	35%	39%	43%	42%	37%	46%	34%
NETS															
Net: 1%+	194	145	30	-	194	121	169	194	74	3	92	62	29	9	40
	19%	26% b	9%	-	40% cfh	48% cdfh	18% c	50% cdfh	31% cf	7%	19% il	31% ijlm	13%	16%	28%
Mean score	17.0	20.5 b	9.2	-	33.6 fh	47.2 dfh	14.2	42.0 dfh	20.9 f	5.8	16.2	28.9 jl	11.0	16.3	21.4
Standard deviation	30.06	30.90	24.58	-	35.04	35.96	26.12	34.37	28.96	21.84	29.45	34.66	24.92	32.65	28.20
Standard error	1.22	1.58	1.93	-	2.00	2.83	1.09	2.16	2.40	4.06	1.72	3.47	2.00	5.77	2.82

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	23	22	1	-	1	1	2	1	13	4	*	17	-
	2%	2%	1%	-	1%	1%	2%	1%	c	6%	1%	3%	-
51%-75%	5	2	3	1	1	2	*	-	-	1	-	2	*
	*	*	3%	1%	2%	2%	*	-	-	1%	-	*	*
			a										
26%-50%	36	31	5	9	-	2	8	4	10	2	2	18	9
	4%	3%	5%	7%	-	2%	6%	3%	3%	2%	4%	3%	7%
				d			d				d		k
1%-25%	48	34	14	9	1	6	11	5	14	1	-	18	18
	5%	4%	14%	7%	1%	6%	9%	4%	4%	2%	-	3%	15%
			a	d		d	dij						k
0%	485	444	41	75	41	49	50	69	142	40	19	328	60
	48%	48%	42%	56%	56%	48%	40%	53%	41%	56%	53%	50%	49%
				fh	fh			fh		fh			
Don't know	421	386	35	39	29	41	54	53	167	24	15	270	34
	41%	42%	35%	29%	40%	40%	43%	40%	48%	33%	42%	41%	28%
						c	c	c	ci			l	
<b>NETS</b>													
Net: 1%+	112	89	24	19	3	12	22	10	37	8	2	56	27
	11%	10%	24%	14%	4%	11%	17%	8%	11%	11%	5%	9%	23%
			a	d		d	dij						k
Mean score	8.0	7.6	10.5	6.3	4.3	7.7	9.6	3.7	10.7	10.6	4.6	7.5	6.9
							g		g	g			
Standard deviation	21.61	21.70	20.84	14.66	17.48	20.81	20.57	13.02	27.12	27.57	16.36	22.50	12.61
Standard error	.88	.97	2.04	1.31	2.26	2.45	2.21	1.36	2.80	3.90	3.09	1.16	1.30

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

**Q15\_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All respondents

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%	a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	81	931	74	797	205	595	557	460
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	23	13	4	4	2	19	-	23	4	17	6	13	10	13
	2%	3%	2%	4%	1%	2%	-	2%	5%	2%	3%	2%	2%	3%
51%-75%	5	3	1	1	*	4	*	5	1	3	-	3	4	1
	*	1%	1%	1%	*	*	*	1%	1%	*	-	1%	1%	*
26%-50%	36	23	3	1	10	35	2	35	11	16	13	16	31	5
	4%	5%	2%	1%	4%	4%	2%	4%	14%	2%	6%	3%	6%	1%
		bc		c	c	c			j		l		n	
1%-25%	48	32	5	2	8	45	4	43	5	30	10	28	40	8
	5%	6%	3%	2%	4%	5%	5%	5%	6%	4%	5%	5%	7%	2%
		cf			f	f							n	
0%	485	227	110	49	99	436	47	438	32	402	99	289	279	206
	48%	45%	57%	44%	46%	48%	58%	47%	43%	51%	48%	49%	50%	45%
			acdef				h							
Don't know	421	202	70	54	96	367	28	386	22	328	77	245	194	226
	41%	40%	36%	48%	45%	40%	35%	41%	30%	41%	38%	41%	35%	49%
				be	b								m	
<b>NETS</b>														
Net: 1%+	112	71	13	9	20	104	6	106	20	66	29	60	84	28
	11%	14%	7%	8%	9%	11%	7%	11%	27%	8%	14%	10%	15%	6%
		bcd				bf			j				n	
Mean score	8.0	9.2	5.8	9.1	6.5	7.8	2.7	8.5	15.9	6.5	9.8	7.2	8.3	7.4
								g	j					
Standard deviation	21.61	22.51	20.07	26.78	17.70	21.01	9.61	22.38	26.96	20.74	22.68	21.11	20.06	23.88
Standard error	.88	1.80	1.56	2.26	1.47	.97	1.17	.96	3.45	.95	1.88	1.14	1.04	1.56

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	23	15	8	-	23	-	9	4	23	2	15	1	5	*	3
	2%	3%	2%	-	5%	-	1%	1%	10%	5%	3%	*	2%	1%	2%
					cefg		c	c	cdefg	k	k				
51%-75%	5	3	1	-	5	-	4	4	5	-	3	1	-	2	-
	*	1%	*	-	1%	-	*	1%	2%	-	1%	*	-	3%	-
					c			c	cef					jl	
26%-50%	36	33	2	-	36	-	36	22	36	1	24	10	2	-	12
	4%	6%	*	-	7%	-	4%	6%	15%	1%	5%	5%	1%	-	9%
		b			cef		ce	ce	cdefg		l	l			
1%-25%	48	36	8	-	48	-	48	32	48	*	22	15	10	1	8
	5%	7%	2%	-	10%	-	5%	8%	20%	1%	4%	7%	4%	2%	6%
		b			cef		ce	cef	cdefg						
0%	485	260	175	295	190	146	463	179	44	23	217	92	126	27	69
	48%	47%	52%	59%	39%	59%	50%	46%	18%	54%	44%	46%	55%	48%	49%
				d f g h	h	d f g h	d h	h					j		
Don't know	421	204	141	204	186	102	360	150	83	17	207	85	86	26	48
	41%	37%	42%	41%	38%	41%	39%	38%	35%	39%	43%	42%	37%	46%	34%
NETS															
Net: 1%+	112	88	18	-	112	-	98	63	112	3	63	25	17	3	24
	11%	16%	6%	-	23%	-	11%	16%	47%	7%	13%	13%	8%	6%	17%
		b			cefg		ce	cef	cdefg		l				
Mean score	8.0	9.9	5.8	-	15.7	-	6.0	8.6	30.5	9.2	10.4	5.5	5.3	6.0	9.8
					fg			f	d f g		l				
Standard deviation	21.61	22.67	21.54	-	28.32	-	16.93	18.62	33.28	27.43	24.62	13.59	19.10	21.48	21.24
Standard error	.88	1.16	1.69	-	1.62	-	.71	1.17	2.75	5.09	1.44	1.36	1.53	3.80	2.12

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	83	67	16	12	6	9	18	8	20	9	1	54	9
	8%	7%	16% a	9%	8%	9%	14% gh	6%	6%	12%	4%	8%	8%
51%-75%	35	27	7	9	2	2	6	4	9	1	2	14	17
	3%	3%	7% a	7% i	3%	2%	5%	3%	3%	1%	4%	2%	14% k
26%-50%	82	68	14	13	4	13	8	14	27	3	*	49	15
	8%	7%	14% a	10%	5%	13% dj	7%	10%	8%	4%	1%	8%	13%
1%-25%	49	39	10	6	1	5	12	5	15	3	1	27	12
	5%	4%	10% a	5%	2%	5%	10% dgh	4%	4%	4%	4%	4%	10% k
0%	349	331	18	55	31	32	27	48	109	32	16	239	33
	34%	36% b	18%	41% fh	42% f	32%	22%	36% f	31%	45% fh	44% f	37% l	28%
Don't know	421	386	35	39	29	41	54	53	167	24	15	270	34
	41%	42%	35%	29%	40%	40% c	43% c	40% c	48% ci	33%	42%	41% l	28%
<b>NETS</b>													
Net: 1%+	248	201	47	39	13	28	44	32	71	15	5	145	54
	24%	22%	47% a	30% dhj	18%	28%	35% dghij	24%	21%	21%	14%	22%	44% k
Mean score	25.0	22.9	42.1 a	25.6	19.9	27.9	38.3 cdghi	23.0	22.4	22.3	14.1	23.6	32.7 k
Standard deviation	35.99	35.35	36.87	35.47	35.36	35.94	40.84	33.79	34.50	38.30	30.05	35.99	35.00
Standard error	1.46	1.57	3.62	3.17	4.56	4.24	4.38	3.52	3.56	5.42	5.68	1.85	3.61

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q15\_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	83	35	14	10	24	73	48	7	76	14	55	20	42	55	28
	8%	7%	7%	9%	11%	8%	9%	9%	8%	19%	7%	10%	7%	10%	6%
										j				n	
51%-75%	35	25	3	2	5	33	10	1	33	4	20	10	18	25	9
	3%	5%	2%	2%	2%	4%	2%	2%	4%	6%	3%	5%	3%	5%	2%
		bcd				f								n	
26%-50%	82	46	14	5	17	77	35	7	75	17	57	27	34	72	10
	8%	9%	7%	5%	8%	8%	7%	8%	8%	24%	7%	13%	6%	13%	2%
		c				c				j		l		n	
1%-25%	49	26	10	5	7	43	23	3	45	3	37	8	33	36	12
	5%	5%	5%	5%	3%	5%	4%	4%	5%	4%	5%	4%	6%	6%	3%
														n	
0%	349	165	83	36	65	313	184	34	315	13	301	63	223	174	175
	34%	33%	43%	32%	30%	35%	35%	42%	34%	18%	38%	31%	37%	31%	38%
			acdef							i				m	
Don't know	421	202	70	54	96	367	219	28	386	22	328	77	245	194	226
	41%	40%	36%	48%	45%	40%	42%	35%	41%	30%	41%	38%	41%	35%	49%
				be	b									m	
NETS															
Net: 1%+	248	132	41	22	53	226	116	18	230	38	168	65	127	188	59
	24%	26%	21%	20%	25%	25%	22%	23%	25%	52%	21%	32%	21%	34%	13%
										j		l		n	
Mean score	25.0	25.4	19.4	24.1	30.1	25.1	24.5	21.5	25.3	46.8	21.0	31.0	21.0	29.9	17.1
					b					j		l		n	
Standard deviation	35.99	35.03	33.34	38.11	39.41	35.79	36.96	34.63	36.13	37.35	34.15	36.44	34.43	36.14	34.21
Standard error	1.46	2.80	2.60	3.22	3.26	1.65	1.74	4.20	1.55	4.78	1.57	3.03	1.85	1.87	2.23

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	83	57	18	-	83	37	47	64	47	3	44	18	12	5	11
	8%	10%	5%	-	17%	15%	5%	16%	19%	8%	9%	9%	5%	9%	8%
		b			cf	cf	c	cf	cf						
51%-75%	35	23	6	-	35	7	35	34	27	-	18	11	5	1	8
	3%	4%	2%	-	7%	3%	4%	9%	11%	-	4%	5%	2%	2%	6%
		b			cef	c	c	cef	cef						
26%-50%	82	66	13	-	82	52	82	68	30	1	36	28	15	2	25
	8%	12%	4%	-	17%	21%	9%	17%	13%	2%	7%	14%	7%	4%	18%
		b			cf	cfh	c	cf	c			ijl			
1%-25%	49	39	7	-	49	25	49	33	24	1	26	15	5	1	6
	5%	7%	2%	-	10%	10%	5%	8%	10%	2%	5%	8%	2%	1%	4%
		b			cf	cf	c	cf	cf		l	l			
0%	349	164	150	295	54	26	349	43	28	21	156	46	106	21	43
	34%	30%	45%	59%	11%	10%	38%	11%	12%	48%	32%	23%	46%	37%	30%
		a		defgh			degh			jk	k		jk	k	
Don't know	421	204	141	204	186	102	360	150	83	17	207	85	86	26	48
	41%	37%	42%	41%	38%	41%	39%	38%	35%	39%	43%	42%	37%	46%	34%
NETS															
Net: 1%+	248	184	44	-	248	121	212	199	127	5	124	72	38	9	50
	24%	33%	13%	-	51%	48%	23%	51%	53%	13%	25%	36%	16%	17%	35%
		b			cf	cf	c	cf	cf		l	ijlm			
Mean score	25.0	30.4	14.9	-	49.3	47.2	20.2	50.7	51.4	15.0	26.6	34.4	16.3	22.3	31.2
		b			f	f		f	f		l	l			
Standard deviation	35.99	36.68	31.57	-	36.83	35.96	31.52	35.82	37.64	34.27	37.20	35.78	31.45	37.87	34.69
Standard error	1.46	1.88	2.48	-	2.10	2.83	1.31	2.25	3.11	6.36	2.18	3.58	2.53	6.69	3.47

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities?**

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK only	499	482	17	68	36	43	48	66	176	38	24	339	37
	49%	52%	17%	51%	50%	43%	38%	50%	51%	54%	68%	52%	31%
		b		f				f	f	f	cdefgh	l	
International (Int.+EU)	488	415	73	62	36	53	74	64	160	31	9	305	80
	48%	45%	73%	46%	49%	52%	59%	48%	46%	44%	27%	47%	66%
		a	a	j	j	j	chij	j	j			k	k
EU nationals excl. International	249	219	29	29	23	25	43	35	74	14	6	163	34
	24%	24%	29%	22%	32%	25%	34%	26%	21%	20%	17%	25%	28%
							chij						
Any UK	921	834	87	126	68	90	103	121	317	62	33	592	116
	90%	91%	87%	95%	93%	89%	82%	92%	92%	87%	93%	90%	96%
				efi	f			f	f			k	k
Any EU	392	329	63	53	33	41	66	48	117	26	8	237	71
	39%	36%	63%	40%	45%	41%	52%	36%	34%	37%	23%	36%	59%
		a	a	j	j	j	cghij					k	k
Any International	239	196	43	32	13	28	31	29	86	17	3	142	46
	23%	21%	43%	24%	17%	27%	25%	22%	25%	24%	9%	22%	38%
		a	a	j		j	j	j	j	j		k	k
No response	31	21	10	3	1	5	4	2	11	2	2	10	4
	3%	2%	10%	3%	1%	5%	3%	2%	3%	2%	6%	2%	3%
		a	a										

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities?**

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK only	499	222	110	66	101	433	277	39	460	21	422	79	327	191	308
	49%	44%	57%	59%	47%	48%	53%	48%	49%	28%	53%	39%	55%	34%	67%
			ade	ade			ae				i		k		m
International (Int.+EU)	488	264	79	43	102	445	224	34	448	48	358	118	257	342	146
	48%	53%	41%	39%	48%	49%	43%	42%	48%	66%	45%	58%	43%	61%	32%
		bcf			c	bcf				j		l		n	
EU nationals excl. International	249	124	44	25	56	224	125	16	232	19	194	54	133	168	80
	24%	25%	23%	22%	26%	25%	24%	20%	25%	26%	24%	26%	22%	30%	17%
														n	
Any UK	921	449	176	106	190	815	472	70	845	65	735	183	548	495	426
	90%	90%	91%	95%	89%	90%	91%	87%	91%	88%	92%	89%	92%	89%	93%
				de										m	
Any EU	392	211	60	33	89	360	182	28	359	36	283	96	203	280	111
	39%	42%	31%	29%	42%	40%	35%	35%	39%	50%	36%	47%	34%	50%	24%
		bcf			bc	bc				j		l		n	
Any International	239	140	35	18	46	221	99	18	216	29	163	64	125	174	65
	23%	28%	18%	16%	22%	24%	19%	22%	23%	40%	20%	31%	21%	31%	14%
		bcf				bcf				j		l		n	
No response	31	14	4	2	11	29	17	8	22	5	17	8	10	24	7
	3%	3%	2%	2%	5%	3%	3%	10%	2%	6%	2%	4%	2%	4%	2%
								h		j				n	

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities?**

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK only	499	196	226	499	-	-	499	-	-	34	229	64	148	25	48
	49%	35%	67%	100%	-	-	54%	-	-	78%	47%	32%	64%	45%	34%
			a	defgh			degh			jkm	k		jkm		
International (Int.+EU)	488	334	105	-	488	249	422	392	239	9	246	134	76	23	89
	48%	61%	31%	-	100%	100%	46%	100%	100%	20%	51%	66%	33%	42%	63%
		b			cf	cf	c	cf	cf		il	ijlm		i	
EU nationals excl. International	249	157	60	-	249	249	209	249	-	4	118	75	39	12	43
	24%	28%	18%	-	51%	100%	23%	63%	-	10%	24%	37%	17%	22%	30%
		b			cfh	cdfgh	ch	cdfh			il	ijlm			
Any UK	921	491	314	499	422	209	921	342	213	41	441	179	215	44	129
	90%	89%	94%	100%	86%	84%	100%	87%	89%	96%	91%	88%	94%	80%	91%
			a	degh			degh			m	m		m		
Any EU	392	271	77	-	392	249	342	392	144	5	188	117	61	22	72
	39%	49%	23%	-	80%	100%	37%	100%	60%	11%	39%	58%	27%	39%	51%
		b			cfh	cdfh	c	cdfh	cf		il	ijlm	i	i	
Any International	239	177	45	-	239	-	213	144	239	4	128	59	37	11	46
	23%	32%	13%	-	49%	-	23%	37%	100%	10%	26%	29%	16%	20%	33%
		b			cefg		ce	cef	cefg		il	il			
No response	31	22	4	-	-	-	-	-	-	1	12	4	6	8	4
	3%	4%	1%	-	-	-	-	-	-	2%	2%	2%	3%	14%	3%
		b												ijkl	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n



## LCCI and London Councils Business Leader Survey - All London

**Q13\_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities?**

Base: All excluding no response

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	988	854	134	177	96	119	139	149	186	76	46	613	129
Weighted Total	987	897	90	129	72	96	122	129	335	69	34	644	117
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK only	499	482	17	68	36	43	48	66	176	38	24	339	37
	51%	54%	19%	52%	50%	45%	39%	51%	52%	55%	72%	53%	32%
		b		f				f	f	f	cdefgh	l	
International (Int.+EU)	488	415	73	62	36	53	74	64	160	31	9	305	80
	49%	46%	81%	48%	50%	55%	61%	49%	48%	45%	28%	47%	68%
		a	a	j	j	j	cghij	j	j				k
EU nationals excl. International	249	219	29	29	23	25	43	35	74	14	6	163	34
	25%	24%	33%	23%	32%	26%	35%	27%	22%	20%	18%	25%	29%
		a	a				chij						
Any UK	921	834	87	126	68	90	103	121	317	62	33	592	116
	93%	93%	97%	97%	95%	93%	85%	94%	95%	89%	99%	92%	99%
				fi	f	f		f	f		f		k
Any EU	392	329	63	53	33	41	66	48	117	26	8	237	71
	40%	37%	70%	41%	46%	43%	54%	37%	35%	38%	24%	37%	61%
		a	a	j	j	j	cghij						k
Any International	239	196	43	32	13	28	31	29	86	17	3	142	46
	24%	22%	48%	25%	18%	29%	26%	23%	26%	25%	10%	22%	39%
		a	a	j		j	j		j	j			k

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

**Q13\_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities?**

Base: All excluding no response

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	988	249	246	253	240	735	739	84	902	77	787	205	588	523	464
Weighted Total	987	485	189	110	203	878	502	73	909	69	780	197	584	533	453
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK only	499	222	110	66	101	433	277	39	460	21	422	79	327	191	308
	51%	46%	58%	61%	50%	49%	55%	53%	51%	30%	54%	40%	56%	36%	68%
			ae	ade			ae				i		k		m
International (Int.+EU)	488	264	79	43	102	445	224	34	448	48	358	118	257	342	146
	49%	54%	42%	39%	50%	51%	45%	47%	49%	70%	46%	60%	44%	64%	32%
		bcd			c	bcd				j		l		n	
EU nationals excl. International	249	124	44	25	56	224	125	16	232	19	194	54	133	168	80
	25%	25%	23%	23%	28%	26%	25%	22%	26%	27%	25%	27%	23%	31%	18%
														n	
Any UK	921	449	176	106	190	815	472	70	845	65	735	183	548	495	426
	93%	92%	93%	97%	93%	93%	94%	96%	93%	94%	94%	93%	94%	93%	94%
				ae											
Any EU	392	211	60	33	89	360	182	28	359	36	283	96	203	280	111
	40%	43%	32%	30%	44%	41%	36%	39%	39%	53%	36%	49%	35%	53%	25%
		bcd			bcd	bc				j		l		n	
Any International	239	140	35	18	46	221	99	18	216	29	163	64	125	174	65
	24%	29%	18%	17%	23%	25%	20%	25%	24%	42%	21%	33%	21%	33%	14%
		bcd				bcd				j		l		n	

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q13\_Q15. To the best of your knowledge, what proportion of your company's high skilled staff/ semi or low-skilled staff is of the following nationalities?**

Base: All excluding no response

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	988	538	327	515	473	253	927	387	220	44	487	164	244	49	137
Weighted Total	987	530	331	499	488	249	921	392	239	42	475	198	223	48	137
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
UK only	499	196	226	499	-	-	499	-	-	34	229	64	148	25	48
	51%	37%	68%	100%	-	-	54%	-	-	80%	48%	32%	66%	52%	35%
		a		defgh			degh			jkm	k		jk	k	
International (Int.+EU)	488	334	105	-	488	249	422	392	239	9	246	134	76	23	89
	49%	63%	32%	-	100%	100%	46%	100%	100%	20%	52%	68%	34%	48%	65%
		b			cf	cf	c	cf	cf		il	ijlm		i	
EU nationals excl. International	249	157	60	-	249	249	209	249	-	4	118	75	39	12	43
	25%	30%	18%	-	51%	100%	23%	63%	-	10%	25%	38%	17%	26%	31%
		b			cfh	cdfgh	ch	cdfh			il	ijl			
Any UK	921	491	314	499	422	209	921	342	213	41	441	179	215	44	129
	93%	93%	95%	100%	86%	84%	100%	87%	89%	97%	93%	90%	96%	93%	94%
				degh			degh						k		
Any EU	392	271	77	-	392	249	342	392	144	5	188	117	61	22	72
	40%	51%	23%	-	80%	100%	37%	100%	60%	11%	39%	59%	27%	46%	52%
		b			cfh	cdfh	c	cdfh	cf		il	ijl	i	il	
Any International	239	177	45	-	239	-	213	144	239	4	128	59	37	11	46
	24%	33%	14%	-	49%	-	23%	37%	100%	11%	27%	30%	16%	23%	34%
		b			cefg		ce	cef	cdefg		il	il			

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_SUM.** To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?

### SUMMARY TABLE

Base: All excluding no responses

	UK nationality	Non-UK EU-nationality	Non-EU nationality	EU and Non EU combined
Unweighted Total	608	608	608	608
Weighted Total	597	597	597	597
	100%	100%	100%	100%
76%-100%	393	48	23	83
	66%	8%	4%	14%
51%-75%	31	15	5	35
	5%	2%	1%	6%
26%-50%	80	85	36	82
	13%	14%	6%	14%
1%-25%	27	47	48	49
	4%	8%	8%	8%
0%	67	403	485	349
	11%	67%	81%	58%
<b>NETS</b>				
Net: 1%+	531	194	112	248
	89%	33%	19%	42%
Mean score	75.0	17.0	8.0	25.0
Standard deviation	35.99	30.06	21.61	35.99
Standard error	1.46	1.22	.88	1.46

## LCCI and London Councils Business Leader Survey - All London

**Q15\_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### UK nationality

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	608	504	104	125	60	72	87	92	94	50	28	379	94
Weighted Total	597	532	65	94	44	60	72	79	180	48	21	384	87
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	393	366	27	61	32	35	38	53	122	34	17	264	46
	66%	69%	41%	64%	74%	58%	53%	67%	68%	72%	83%	69%	52%
		b			f				f	f		l	
51%-75%	31	22	10	4	1	3	6	2	14	2	-	12	8
	5%	4%	15%	4%	1%	6%	8%	2%	8%	4%	-	3%	9%
			a										k
26%-50%	80	70	10	16	4	13	8	16	17	3	2	51	19
	13%	13%	16%	17%	10%	22%	11%	20%	10%	6%	10%	13%	21%
					hi	hi		hi					
1%-25%	27	14	12	6	2	3	6	2	6	2	-	10	11
	4%	3%	19%	7%	5%	5%	8%	2%	3%	3%	-	3%	12%
			a										k
0%	67	61	6	7	4	6	14	6	20	7	1	47	4
	11%	11%	10%	8%	10%	10%	20%	8%	11%	15%	7%	12%	5%
					cg		cg					l	
<b>NETS</b>													
Net: 1%+	531	472	59	87	40	54	57	73	160	41	19	337	83
	89%	89%	90%	92%	90%	90%	80%	92%	89%	85%	93%	88%	95%
				f			f	f					k
Mean score	75.0	77.1	57.9	74.4	80.1	72.1	61.7	77.0	77.6	77.7	85.9	76.4	67.3
		b		f	f			f	f	f		l	
Standard deviation	35.99	35.35	36.87	35.47	35.36	35.94	40.84	33.79	34.50	38.30	30.05	35.99	35.00
Standard error	1.46	1.57	3.62	3.17	4.56	4.24	4.38	3.52	3.56	5.42	5.68	1.85	3.61

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q15\_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### UK nationality

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	157	165	140	146	468	451	68	540	61	475	145	345	372	235
Weighted Total	597	297	123	58	118	539	300	53	544	51	469	128	350	363	234
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	393	189	92	40	72	352	204	37	356	16	334	70	253	206	187
	66%	63%	74% ade	70%	61%	65%	68%	70%	65%	31%	71% i	54%	72% k	57%	80% m
51%-75%	31	20	5	2	5	30	11	4	28	7	21	9	14	29	2
	5%	7%	4%	3%	4%	5%	4%	7%	5%	13% j	5%	7%	4%	8% n	1%
26%-50%	80	47	13	6	14	74	33	5	75	15	51	26	38	66	14
	13%	16%	10%	11%	12%	14%	11%	10%	14%	29% j	11%	20% l	11%	18% n	6%
1%-25%	27	15	2	1	9	25	12	3	23	3	19	13	9	22	5
	4%	5%	1%	2%	7% b	5%	4%	6%	4%	6%	4%	10% l	3%	6% n	2%
0%	67	27	13	8	19	58	40	4	63	11	43	12	36	40	26
	11%	9%	10%	14%	16%	11%	13%	8%	12%	21% j	9%	9%	10%	11%	11%
NETS															
Net: 1%+	531	270	111	50	100	481	260	49	482	41	425	116	314	323	208
	89%	91%	90%	86%	84%	89%	87%	92%	88%	79%	91% i	91%	90%	89%	89%
Mean score	75.0	74.6	80.6 d	75.9	69.9	74.9	75.5	78.5	74.7	53.2	79.0 i	69.0	79.0 k	70.1	82.9 m
Standard deviation	35.99	35.03	33.34	38.11	39.41	35.79	36.96	34.63	36.13	37.35	34.15	36.44	34.43	36.14	34.21
Standard error	1.46	2.80	2.60	3.22	3.26	1.65	1.74	4.20	1.55	4.78	1.57	3.03	1.85	1.87	2.23

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_1. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### UK nationality

Base: All excluding no responses

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	382	162	301	307	161	576	253	146	29	292	100	155	32	100
Weighted Total	597	348	194	295	302	146	561	242	156	26	280	118	144	30	93
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	393	199	156	295	98	49	393	72	49	21	181	59	110	21	48
	66%	57%	80%	100%	32%	33%	70%	30%	31%	82%	65% k	50%	77% jk	72% k	52%
51%-75%	31	25	5	-	31	13	31	20	18	1	18	8	4	1	6
	5%	7% b	3%	-	10% cf	9% c	6% c	8% c	12% cf	3%	6%	6%	3%	3%	7%
26%-50%	80	63	12	-	80	46	80	76	34	1	32	33	13	1	23
	13%	18% b	6%	-	26% cf	31% cf	14% c	31% cfh	22% cf	2%	11%	28% ilm	9%	5%	25%
1%-25%	27	17	5	-	27	7	27	25	19	1	12	5	6	3	9
	4%	5%	2%	-	9% cf	5% c	5% c	10% cf	12% cef	2%	4%	4%	4%	10%	10%
0%	67	42	16	-	67	32	31	49	35	3	37	14	10	3	6
	11%	12%	8%	-	22% cf	22% cf	5% c	20% cf	23% cf	11%	13% l	12%	7%	11%	7%
NETS															
Net: 1%+	531	305	178	295	236	115	531	193	121	23	243	104	134	27	87
	89%	88%	92%	100% defgh	78%	78%	95% degh	80%	77%	89%	87%	88%	93% j	89%	93%
Mean score	75.0	69.6	85.1 a	100.0	50.7	52.8	79.8 degh	49.3	48.6	85.0	73.4	65.6	83.7 jk	77.7	68.8
Standard deviation	35.99	36.68	31.57	-	36.83	35.96	31.52	35.82	37.64	34.27	37.20	35.78	31.45	37.87	34.69
Standard error	1.46	1.88	2.48	-	2.10	2.83	1.31	2.25	3.11	6.36	2.18	3.58	2.53	6.69	3.47

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	608	504	104	125	60	72	87	92	94	50	28	379	94
Weighted Total	597	532	65	94	44	60	72	79	180	48	21	384	87
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	48	41	8	9	4	5	13	8	5	3	1	32	7
	8%	8%	12%	10%	10%	9%	18%	10%	3%	6%	5%	8%	8%
				h			h						
51%-75%	15	7	7	2	1	3	5	2	1	1	-	5	7
	2%	1%	12%	2%	3%	5%	7%	2%	1%	1%	-	1%	8%
			a				h						k
26%-50%	85	68	16	15	4	10	7	14	30	3	*	47	24
	14%	13%	25%	16%	9%	17%	10%	18%	17%	7%	2%	12%	28%
			a										k
1%-25%	47	33	13	8	2	5	11	4	8	5	3	27	10
	8%	6%	21%	9%	4%	9%	15%	5%	5%	11%	14%	7%	11%
			a				dgh						
0%	403	383	20	60	32	37	36	52	135	35	16	272	40
	67%	72%	31%	63%	74%	61%	50%	66%	75%	74%	78%	71%	45%
		b		f	f		f	f	f	f		l	
<b>NETS</b>													
Net: 1%+	194	149	45	34	12	24	36	27	45	12	5	112	48
	33%	28%	69%	37%	26%	39%	50%	34%	25%	26%	22%	29%	55%
			a				cdghi						k
Mean score	17.0	15.2	31.6	19.4	15.7	20.2	28.7	19.2	11.7	11.7	9.4	16.0	25.8
			a	h		h	dhi						k
Standard deviation	30.06	29.40	31.62	31.48	31.49	31.54	38.46	31.39	23.48	26.98	24.44	30.29	30.21
Standard error	1.22	1.31	3.10	2.82	4.07	3.72	4.12	3.27	2.42	3.82	4.62	1.56	3.12

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

**Q15\_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	157	165	140	146	468	451	68	540	61	475	145	345	372	235
Weighted Total	597	297	123	58	118	539	300	53	544	51	469	128	350	363	234
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	48 8%	18 6%	9 8%	5 8%	17 14% ae	44 8%	31 10%	5 10%	43 8%	6 12%	32 7%	8 7%	24 7%	34 9%	13 6%
51%-75%	15 2%	9 3%	1 1%	1 2%	3 3%	14 3%	5 2%	2 4%	13 2%	4 8% j	9 2%	6 5% l	6 2%	12 3%	3 1%
26%-50%	85 14%	48 16%	11 9%	6 11%	20 17% b	79 15%	37 12%	7 13%	78 14%	14 28% j	58 12%	28 21% l	40 11%	72 20% n	13 6%
1%-25%	47 8%	24 8%	9 7%	5 8%	8 7%	42 8%	22 7%	4 7%	43 8%	5 9%	31 7%	12 9%	26 7%	35 10% n	11 5%
0%	403 67%	198 66%	93 75% d	41 71% d	71 60%	361 67%	205 68%	35 66%	368 68%	22 43%	339 72% i	74 58%	254 73% k	210 58%	193 83% m
NETS															
Net: 1%+	194 33%	100 34%	31 25%	17 29%	47 40% bc	178 33%	95 32%	18 34%	177 32%	29 57% j	130 28%	54 42% l	96 27%	153 42% n	41 17%
Mean score	17.0	16.2	13.5	15.0	23.6 abce	17.2	17.8	18.8	16.9	30.9 j	14.5	21.1 l	13.8	21.6 n	9.7
Standard deviation	30.06	28.10	28.65	29.67	35.38	30.12	31.91	31.84	29.91	34.42	28.27	29.62	28.14	31.59	25.65
Standard error	1.22	2.24	2.23	2.51	2.93	1.39	1.50	3.86	1.29	4.41	1.30	2.46	1.52	1.64	1.67

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_2. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-UK EU-nationality

Base: All excluding no responses

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International	Any UK	Any EU							
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	382	162	301	307	161	576	253	146	29	292	100	155	32	100
Weighted Total	597	348	194	295	302	146	561	242	156	26	280	118	144	30	93
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	48	30	10	-	48	37	27	48	12	1	21	17	6	3	5
	8%	9%	5%	-	16%	25%	5%	20%	8%	5%	8%	14%	4%	10%	5%
					cdh	cdh	c	cdh	c			jl			
51%-75%	15	12	3	-	15	7	15	15	7	-	9	4	2	1	4
	2%	3%	2%	-	5%	5%	3%	6%	5%	-	3%	3%	1%	3%	4%
					c	c	c	cf	c						
26%-50%	85	66	11	-	85	52	84	85	33	*	35	30	17	2	25
	14%	19%	6%	-	28%	35%	15%	35%	21%	2%	13%	25%	12%	8%	27%
		b			cf	cdh	c	cdh	c			jlm			
1%-25%	47	37	5	-	47	25	44	47	22	1	27	12	4	2	6
	8%	11%	3%	-	15%	17%	8%	19%	14%	5%	9%	10%	3%	8%	7%
		b			cf	cf	c	cf	cf		l	l			
0%	403	203	164	295	108	26	392	47	82	23	188	56	115	21	53
	67%	58%	85%	100%	36%	18%	70%	20%	53%	89%	67%	47%	80%	71%	57%
		a		defgh	eg		degh		deg		k		jk	k	
NETS															
Net: 1%+	194	145	30	-	194	121	169	194	74	3	92	62	29	9	40
	33%	42%	15%	-	64%	82%	30%	80%	47%	11%	33%	53%	20%	29%	43%
		b			cdh	cdh	c	cdh	cf		l	jlm			
Mean score	17.0	20.5	9.2	-	33.6	47.2	14.2	42.0	20.9	5.8	16.2	28.9	11.0	16.3	21.4
		b			fh	dth		dth	f			jl			
Standard deviation	30.06	30.90	24.58	-	35.04	35.96	26.12	34.37	28.96	21.84	29.45	34.66	24.92	32.65	28.20
Standard error	1.22	1.58	1.93	-	2.00	2.83	1.09	2.16	2.40	4.06	1.72	3.47	2.00	5.77	2.82

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	608	504	104	125	60	72	87	92	94	50	28	379	94
Weighted Total	597	532	65	94	44	60	72	79	180	48	21	384	87
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	23	22	1	-	1	1	2	1	13	4	*	17	-
	4%	4%	2%	-	2%	2%	3%	1%	7%	9%	2%	4%	-
							c		cg	cg		l	
51%-75%	5	2	3	1	1	2	*	-	-	1	-	2	*
	1%	*	5%	1%	3%	3%	1%	-	-	1%	-	1%	*
			a										
26%-50%	36	31	5	9	-	2	8	4	10	2	2	18	9
	6%	6%	8%	10%	-	4%	11%	6%	5%	3%	8%	5%	10%
				d			d						k
1%-25%	48	34	14	9	1	6	11	5	14	1	-	18	18
	8%	6%	21%	10%	2%	10%	16%	6%	8%	2%	-	5%	21%
			a	d		d	dgi						k
0%	485	444	41	75	41	49	50	69	142	40	19	328	60
	81%	83%	64%	80%	93%	81%	70%	87%	79%	84%	91%	85%	68%
		b			cefh			f				l	
<b>NETS</b>													
Net: 1%+	112	89	24	19	3	12	22	10	37	8	2	56	27
	19%	17%	36%	20%	7%	19%	30%	13%	21%	16%	9%	15%	32%
			a	d		d	dg		d				k
Mean score	8.0	7.6	10.5	6.3	4.3	7.7	9.6	3.7	10.7	10.6	4.6	7.5	6.9
							g		g	g			
Standard deviation	21.61	21.70	20.84	14.66	17.48	20.81	20.57	13.02	27.12	27.57	16.36	22.50	12.61
Standard error	.88	.97	2.04	1.31	2.26	2.45	2.21	1.36	2.80	3.90	3.09	1.16	1.30

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q15\_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	157	165	140	146	468	451	68	540	61	475	145	345	372	235
Weighted Total	597	297	123	58	118	539	300	53	544	51	469	128	350	363	234
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	23	13	4	4	2	19	10	-	23	4	17	6	13	10	13
	4%	4%	3%	7% df	2%	4%	3%	-	4%	7%	4%	5%	4%	3%	6%
51%-75%	5	3	1	1	*	4	2	*	5	1	3	-	3	4	1
	1%	1%	1%	2%	*	1%	1%	1%	1%	1%	1%	-	1%	1%	1%
26%-50%	36	23	3	1	10	35	14	2	35	11	16	13	16	31	5
	6%	8% bc	2%	2%	8% bc	7% bc	5%	3%	6%	21% j	4%	10% l	5%	9% n	2%
1%-25%	48	32	5	2	8	45	16	4	43	5	30	10	28	40	8
	8%	11% bcf	4%	4%	6%	8%	5%	8%	8%	9%	6%	8%	8%	11% n	3%
0%	485	227	110	49	99	436	258	47	438	32	402	99	289	279	206
	81%	76%	89% ae	85%	83%	81%	86% ae	89%	80%	62%	86% i	77%	83%	77%	88% m
NETS															
Net: 1%+	112	71	13	9	20	104	42	6	106	20	66	29	60	84	28
	19%	24% bf	11%	15%	17%	19% bf	14%	11%	20%	38% j	14%	23%	17%	23% n	12%
Mean score	8.0	9.2	5.8	9.1	6.5	7.8	6.7	2.7	8.5	15.9	6.5	9.8	7.2	8.3	7.4
									g	j					
Standard deviation	21.61	22.51	20.07	26.78	17.70	21.01	20.65	9.61	22.38	26.96	20.74	22.68	21.11	20.06	23.88
Standard error	.88	1.80	1.56	2.26	1.47	.97	.97	1.17	.96	3.45	.95	1.88	1.14	1.04	1.56

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_3. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### Non-EU nationality

Base: All excluding no responses

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	382	162	301	307	161	576	253	146	29	292	100	155	32	100
Weighted Total	597	348	194	295	302	146	561	242	156	26	280	118	144	30	93
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	23	15	8	-	23	-	9	4	23	2	15	1	5	*	3
	4%	4%	4%	-	8%	-	2%	2%	15%	8%	5%	*	4%	2%	3%
					cefg		c	c	cdefg		k				
51%-75%	5	3	1	-	5	-	4	4	5	-	3	1	-	2	-
	1%	1%	1%	-	2%	-	1%	2%	3%	-	1%	1%	-	6%	-
					c			c	cef					jl	
26%-50%	36	33	2	-	36	-	36	22	36	1	24	10	2	-	12
	6%	10%	1%	-	12%	-	6%	9%	23%	2%	9%	8%	1%	-	13%
		b			cef		ce	ce	cdefg		l	l			
1%-25%	48	36	8	-	48	-	48	32	48	*	22	15	10	1	8
	8%	10%	4%	-	16%	-	8%	13%	31%	1%	8%	12%	7%	3%	9%
		b			cef		ce	cef	cdefg						
0%	485	260	175	295	190	146	463	179	44	23	217	92	126	27	69
	81%	75%	90%	100%	63%	100%	83%	74%	28%	88%	77%	78%	88%	90%	75%
			a	dfgh	h	dfgh	dgh	dh					jk		
NETS															
Net: 1%+	112	88	18	-	112	-	98	63	112	3	63	25	17	3	24
	19%	25%	10%	-	37%	-	17%	26%	72%	12%	23%	22%	12%	10%	25%
		b			cefg		ce	cef	cdefg		l	l			
Mean score	8.0	9.9	5.8	-	15.7	-	6.0	8.6	30.5	9.2	10.4	5.5	5.3	6.0	9.8
					fg			f	dfg		l				
Standard deviation	21.61	22.67	21.54	-	28.32	-	16.93	18.62	33.28	27.43	24.62	13.59	19.10	21.48	21.24
Standard error	.88	1.16	1.69	-	1.62	-	.71	1.17	2.75	5.09	1.44	1.36	1.53	3.80	2.12

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All excluding no responses

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	608	504	104	125	60	72	87	92	94	50	28	379	94
Weighted Total	597	532	65	94	44	60	72	79	180	48	21	384	87
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	83	67	16	12	6	9	18	8	20	9	1	54	9
	14%	13%	25% a	12%	14%	15%	25% cgh	11%	11%	18%	7%	14%	11%
51%-75%	35	27	7	9	2	2	6	4	9	1	2	14	17
	6%	5%	11% a	9%	5%	3%	8%	6%	5%	1%	8%	4%	19% k
26%-50%	82	68	14	13	4	13	8	14	27	3	*	49	15
	14%	13%	21% a	14%	8%	21% di	11%	17%	15%	7%	2%	13%	17%
1%-25%	49	39	10	6	1	5	12	5	15	3	1	27	12
	8%	7%	15% a	7%	3%	8%	17% cdg	6%	8%	6%	7%	7%	14% k
0%	349	331	18	55	31	32	27	48	109	32	16	239	33
	58%	62% b	28%	58% f	70% ef	53%	38%	60% f	60% f	68% f	76%	62% l	38%
<b>NETS</b>													
Net: 1%+	248	201	47	39	13	28	44	32	71	15	5	145	54
	42%	38%	72% a	42%	30%	47% d	62% cdghi	40%	40%	32%	24%	38%	62% k
Mean score	25.0	22.9	42.1 a	25.6	19.9	27.9	38.3 cdghi	23.0	22.4	22.3	14.1	23.6	32.7 k
Standard deviation	35.99	35.35	36.87	35.47	35.36	35.94	40.84	33.79	34.50	38.30	30.05	35.99	35.00
Standard error	1.46	1.57	3.62	3.17	4.56	4.24	4.38	3.52	3.56	5.42	5.68	1.85	3.61

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q15\_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All excluding no responses

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	157	165	140	146	468	451	68	540	61	475	145	345	372	235
Weighted Total	597	297	123	58	118	539	300	53	544	51	469	128	350	363	234
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	83	35	14	10	24	73	48	7	76	14	55	20	42	55	28
	14%	12%	11%	17%	21% abe	14%	16%	14%	14%	27% j	12%	15%	12%	15%	12%
51%-75%	35	25	3	2	5	33	10	1	33	4	20	10	18	25	9
	6%	8% bf	3%	3%	4%	6%	3%	3%	6%	8%	4%	8%	5%	7%	4%
26%-50%	82	46	14	5	17	77	35	7	75	17	57	27	34	72	10
	14%	16%	11%	9%	14%	14%	12%	13%	14%	34% j	12%	21% l	10%	20% n	4%
1%-25%	49	26	10	5	7	43	23	3	45	3	37	8	33	36	12
	8%	9%	8%	9%	6%	8%	8%	6%	8%	6%	8%	6%	9%	10% n	5%
0%	349	165	83	36	65	313	184	34	315	13	301	63	223	174	175
	58%	56%	67% ade	62%	55%	58%	61%	65%	58%	25%	64% i	49%	64% k	48%	75% m
NETS															
Net: 1%+	248	132	41	22	53	226	116	18	230	38	168	65	127	188	59
	42%	44% b	33%	38%	45% b	42% b	39%	35%	42%	75% j	36%	51% l	36%	52% n	25%
Mean score	25.0	25.4	19.4	24.1	30.1 b	25.1	24.5	21.5	25.3	46.8 j	21.0	31.0 l	21.0	29.9 n	17.1
Standard deviation	35.99	35.03	33.34	38.11	39.41	35.79	36.96	34.63	36.13	37.35	34.15	36.44	34.43	36.14	34.21
Standard error	1.46	2.80	2.60	3.22	3.26	1.65	1.74	4.20	1.55	4.78	1.57	3.03	1.85	1.87	2.23

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q15\_4. To the best of your knowledge, what proportion of your company's semi or low-skilled staff is of the following nationalities?**

### EU and Non EU combined

Base: All excluding no responses

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	608	382	162	301	307	161	576	253	146	29	292	100	155	32	100
Weighted Total	597	348	194	295	302	146	561	242	156	26	280	118	144	30	93
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
76%-100%	83	57	18	-	83	37	47	64	47	3	44	18	12	5	11
	14%	16%	9%	-	27%	25%	8%	27%	30%	13%	16%	16%	9%	17%	12%
		b			cf	cf	c	cf	cf		l				
51%-75%	35	23	6	-	35	7	35	34	27	-	18	11	5	1	8
	6%	7%	3%	-	11%	5%	6%	14%	18%	-	6%	9%	3%	3%	9%
					cef	c	c	cef	cef						
26%-50%	82	66	13	-	82	52	82	68	30	1	36	28	15	2	25
	14%	19%	7%	-	27%	35%	15%	28%	19%	4%	13%	23%	11%	8%	27%
		b			cf	cfh	c	cf	c			jl			
1%-25%	49	39	7	-	49	25	49	33	24	1	26	15	5	1	6
	8%	11%	4%	-	16%	17%	9%	14%	15%	4%	9%	13%	4%	2%	6%
		b			cf	cf	c	cf	cf		l	l			
0%	349	164	150	295	54	26	349	43	28	21	156	46	106	21	43
	58%	47%	77%	100%	18%	18%	62%	18%	18%	79%	56%	39%	74%	69%	46%
		a		defgh			degh				k		jk	k	
NETS															
Net: 1%+	248	184	44	-	248	121	212	199	127	5	124	72	38	9	50
	42%	53%	23%	-	82%	82%	38%	82%	82%	21%	44%	61%	26%	31%	54%
		b			cf	cf	c	cf	cf		l	ilm			
Mean score	25.0	30.4	14.9	-	49.3	47.2	20.2	50.7	51.4	15.0	26.6	34.4	16.3	22.3	31.2
		b			f	f		f	f		l	l			
Standard deviation	35.99	36.68	31.57	-	36.83	35.96	31.52	35.82	37.64	34.27	37.20	35.78	31.45	37.87	34.69
Standard error	1.46	1.88	2.48	-	2.10	2.83	1.31	2.25	3.11	6.36	2.18	3.58	2.53	6.69	3.47

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n



## LCCI and London Councils Business Leader Survey - All London

### Q16. You said that some of your semi or low-skilled skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	250	185	65	50	21	33	50	32	39	18	7	142	52
Weighted Total	248	201	47	39	13	28	44	32	71	15	5	145	54
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The quality of their skills/ education/ experience	98	82	15	12	5	9	19	14	29	7	3	63	21
	39%	41%	33%	32%	36%	31%	42%	43%	41%	49%	56%	43%	38%
Their work ethic	37	30	6	12	2	3	7	3	8	-	1	30	2
	15%	15%	13%	31%	17%	11%	16%	9%	11%	-	22%	20%	5%
Not enough UK nationals applied for the job	15	13	3	1	2	2	6	4	-	2	-	12	*
	6%	6%	5%	2%	14%	5%	14%	12%	-	10%	-	8%	1%
Their foreign language skills	15	10	5	3	-	1	1	1	7	1	-	5	6
	6%	5%	10%	8%	-	2%	2%	4%	10%	8%	-	4%	11%
Their productivity	10	8	2	4	1	-	2	2	1	-	*	8	*
	4%	4%	4%	11%	6%	-	4%	7%	1%	-	6%	5%	1%
Wanting to develop markets outside the UK	6	6	-	-	-	-	-	-	6	-	-	6	-
	2%	3%	-	-	-	-	-	-	8%	-	-	4%	-
Not enough UK applicants with the required skills	5	5	1	-	*	-	*	3	2	-	-	2	3
	2%	2%	1%	-	2%	-	1%	9%	2%	-	-	1%	6%
Not enough UK applicants with the required experience	4	3	1	-	*	-	*	3	-	-	-	*	3
	1%	1%	1%	-	2%	-	1%	9%	-	-	-	*	6%
My company finds it easier to retain these employees compared to UK employees	2	-	2	-	-	-	1	1	-	-	-	1	1
	1%	-	4%	-	-	-	3%	2%	-	-	-	1%	1%

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

### **Q16. You said that some of your semi or low-skilled skilled employees were non-UK nationals. What are the main reasons you hired these employees?**

Base: Business leaders whose company hires non-UK nationals

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	250	185	65	50	21	33	50	32	39	18	7	142	52
Weighted Total	248	201	47	39	13	28	44	32	71	15	5	145	54
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Their influence on other workers' productivity levels	1	-	1	-	-	-	1	-	-	-	-	1	-
	*	-	2% a	-	-	-	2%	-	-	-	-	1%	-
Their innovative ideas	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	105	89	16	21	5	12	15	11	31	7	3	58	23
	42%	44%	35%	52%	39%	43%	33%	36%	43%	48%	61%	40%	43%
Don't know	24	18	6	1	1	5	3	*	13	-	-	12	8
	10%	9%	13%	3%	11%	18%	6%	1%	18%	-	-	8%	15%
						cg			cg				

Columns Tested: a, b - c, d, e, f, g, h, i, j - k, l

## LCCI and London Councils Business Leader Survey - All London

### Q16. You said that some of your semi or low-skilled skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

	Total	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
		Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	250	72	57	48	73	202	178	25	225	40	171	65	124	187	62
Weighted Total	248	132	41	22	53	226	116	18	230	38	168	65	127	188	59
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The quality of their skills/ education/ experience	98 39%	59 45% d	15 38%	9 39%	14 26%	89 39% d	38 33%	5 27%	93 40%	12 30%	69 41%	24 37%	52 41%	73 39%	24 41%
Their work ethic	37 15%	16 12%	8 19%	7 31% adef	6 11%	30 13%	21 18%	2 13%	34 15%	2 5%	28 16%	6 9%	19 15%	31 16%	5 9%
Not enough UK nationals applied for the job	15 6%	5 4%	4 9%	1 6%	6 11%	14 6%	11 9%	1 3%	15 6%	2 6%	9 5%	2 3%	9 7%	11 6%	4 7%
Their foreign language skills	15 6%	6 5%	6 14% c	* 1%	3 5%	15 6%	9 8%	2 9%	13 6%	2 5%	9 5%	3 4%	4 3%	11 6%	4 7%
Their productivity	10 4%	4 3%	2 4%	2 9%	2 3%	8 4%	6 5%	* 2%	10 4%	- -	10 6%	1 2%	7 6%	8 4%	2 3%
Wanting to develop markets outside the UK	6 2%	6 4% f	- -	- -	- -	6 3% f	- -	- -	6 2%	- -	6 3%	- -	6 5%	- -	6 10% m
Not enough UK applicants with the required skills	5 2%	3 2%	2 5%	* 1%	- -	5 2%	2 2%	2 9%	4 2%	- -	5 3%	2 3%	4 3%	5 3%	- -
Not enough UK applicants with the required experience	4 1%	3 2%	* 1%	* 1%	- -	3 1%	1 1%	- -	4 2%	- -	4 2%	- -	4 3%	4 2%	- -
My company finds it easier to retain these employees compared to UK employees	2 1%	1 1%	- -	1 3%	* 1%	1 1%	1 1%	- -	2 1%	- -	2 1%	- -	2 2%	2 1%	- -

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q16. You said that some of your semi or low-skilled skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	250	72	57	48	73	202	178	25	225	40	171	65	124	187	62
Weighted Total	248	132	41	22	53	226	116	18	230	38	168	65	127	188	59
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Their influence on other workers' productivity levels	1 *	1 1%	- -	- -	- -	1 *	- -	- -	1 *	- -	1 1%	- -	1 1%	1 1%	- -
Their innovative ideas	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -	- -
Other	105 42%	52 39%	19 47%	9 42%	25 47%	96 42%	53 46%	7 39%	98 43%	24 63%	63 37%	34 53%	48 38%	74 39%	31 53%
Don't know	24 10%	17 13%	1 2%	2 7%	5 9%	22 10%	7 6%	5 28%	19 8%	1 3%	20 12%	6 9%	17 14%	19 10%	5 8%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

### Q16. You said that some of your semi or low-skilled skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY							IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	*c	d	e	f	g	h	i	j	k	l	*m	n
Unweighted Total	250	184	44	-	250	136	218	212	114	8	123	62	44	13	46
Weighted Total	248	184	44	-	248	121	212	199	127	5	124	72	38	9	50
	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The quality of their skills/ education/ experience	98	68	22	-	98	49	85	82	48	3	41	32	20	2	21
	39%	37%	49%	-	39%	41%	40%	41%	38%	53%	33%	44%	53%	21%	42%
						j									
Their work ethic	37	29	4	-	37	15	30	25	22	-	19	13	2	3	5
	15%	16%	8%	-	15%	12%	14%	13%	17%	-	15%	17%	5%	37%	10%
Not enough UK nationals applied for the job	15	11	*	-	15	11	8	14	4	-	4	8	3	-	1
	6%	6%	1%	-	6%	9%	4%	7%	3%	-	4%	11%	9%	-	3%
						fh									
Their foreign language skills	15	13	1	-	15	10	12	11	5	-	11	1	2	*	3
	6%	7%	1%	-	6%	8%	6%	6%	4%	-	9%	2%	6%	4%	6%
Their productivity	10	7	2	-	10	6	9	8	4	-	4	5	1	-	1
	4%	4%	5%	-	4%	5%	4%	4%	3%	-	3%	7%	2%	-	1%
Wanting to develop markets outside the UK	6	-	6	-	6	-	-	-	6	-	6	-	-	-	-
	2%	-	13%	-	2%	-	-	-	4%	-	5%	-	-	-	-
			a		fg				efg						
Not enough UK applicants with the required skills	5	5	-	-	5	2	5	5	3	-	1	3	2	-	2
	2%	3%	-	-	2%	2%	2%	3%	3%	-	*	4%	4%	-	3%
Not enough UK applicants with the required experience	4	4	-	-	4	*	4	4	3	-	1	3	-	-	-
	1%	2%	-	-	1%	*	2%	2%	3%	-	*	4%	-	-	-
My company finds it easier to retain these employees compared to UK employees	2	2	-	-	2	2	2	2	-	-	1	*	1	-	-
	1%	1%	-	-	1%	2%	1%	1%	-	-	1%	1%	2%	-	-

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

### Q16. You said that some of your semi or low-skilled employees were non-UK nationals. What are the main reasons you hired these employees?

Base: Business leaders whose company hires non-UK nationals

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International									
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	*c	d	e	f	g	h	*i	j	k	l	*m	n
Unweighted Total	250	184	44	-	250	136	218	212	114	8	123	62	44	13	46
Weighted Total	248	184	44	-	248	121	212	199	127	5	124	72	38	9	50
	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Their influence on other workers' productivity levels	1	1	-	-	1	1	1	1	-	-	1	-	-	-	-
	*	1%	-	-	*	1%	*	1%	-	-	1%	-	-	-	-
Their innovative ideas	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	105	77	22	-	105	39	85	78	66	2	66	21	13	3	25
	42%	42%	51%	-	42%	33%	40%	39%	52% efg	40%	54% kl	28%	35%	36%	50%
Don't know	24	19	4	-	24	11	24	18	13	*	11	6	3	2	2
	10%	10%	9%	-	10%	9%	11%	9%	10%	7%	9%	9%	9%	27%	5%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_SUM. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### SUMMARY TABLE

Base: All respondents

	Ranked 1st	Ranked 2nd	Ranked 3rd	Top 2	Top 3	Mean
Unweighted Total	1018	1018	1018	1018	1018	2.0
Weighted Total	1018	1018	1018	1018	1018	2.0
	100%	100%	100%	100%	100%	
Better availability and affordability of housing	264	222	115	485	600	1.8
	26%	22%	11%	48%	59%	
Lower cost of transport/ commuting	230	231	157	461	618	1.9
	23%	23%	15%	45%	61%	
Better government support to offer training and development programmes	154	97	109	251	360	1.9
	15%	10%	11%	25%	35%	
Fewer restrictions on immigration	131	74	82	205	287	1.8
	13%	7%	8%	20%	28%	
Better provision of childcare	79	123	135	202	337	2.2
	8%	12%	13%	20%	33%	
Better availability of schools	33	50	61	84	145	2.2
	3%	5%	6%	8%	14%	
Don't know	37	37	37	37	37	2.0
	4%	4%	4%	4%	4%	
None of these	89	89	89	89	89	2.0
	9%	9%	9%	9%	9%	
No response	-	95	234	-	-	2.7
	-	9%	23%	-	-	

## LCCI and London Councils Business Leader Survey - All London

**Q17\_1. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 1st

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	264	239	24	38	25	23	33	34	87	11	12	177	43
	26%	26%	24%	29% i	34% i	23%	26%	25%	25%	16%	35% i	27%	36% k
Lower cost of transport/ commuting	230	203	27	25	14	24	26	31	80	20	10	125	31
	23%	22%	27%	19%	20%	23%	21%	24%	23%	28%	28%	19%	26%
Better government support to offer training and development programmes	154	142	12	28	14	11	13	20	53	13	3	113	9
	15%	15%	12%	21% efj	19%	11%	10%	15%	15%	18%	8%	17% l	8%
Fewer restrictions on immigration	131	111	20	8	4	12	21	25	52	10	-	84	20
	13%	12%	20% a	6%	5%	12% j	17% cdj	19% cdj	15% cdj	14% cdj	-	13%	16%
Better provision of childcare	79	74	5	9	4	5	8	7	35	10	1	53	5
	8%	8%	5%	7%	6%	5%	7%	6%	10%	14% eg	3%	8%	4%
Better availability of schools	33	33	1	3	5	4	3	3	11	2	3	20	3
	3%	4%	1%	2%	7%	4%	2%	2%	3%	3%	9% cg	3%	3%
Don't know	37	34	3	8	1	12	4	3	3	1	4	22	1
	4%	4%	3%	6% h	2%	12% dfghi	4%	3%	1%	1%	11% dfghi	3%	1%
None of these	89	81	8	14	6	12	17	9	25	4	2	60	8
	9%	9%	8%	11%	8%	12%	13% g	6%	7%	6%	7%	9%	7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

**Q17\_1. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 1st

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	264 26%	136 27%	52 27%	26 23%	49 23%	238 26%	127 25%	13 17%	250 27% g	18 24%	213 27%	48 23%	165 28%	145 26%	119 26%
Lower cost of transport/ commuting	230 23%	126 25%	39 20%	21 19%	45 21%	209 23%	105 20%	16 20%	213 23%	13 17%	186 23%	37 18%	156 26% k	114 20%	117 25%
Better government support to offer training and development programmes	154 15%	61 12%	43 22% ace	16 15%	34 16%	137 15%	93 18% a	25 31% h	129 14%	14 19%	117 15%	54 27% l	57 10%	91 16%	63 14%
Fewer restrictions on immigration	131 13%	81 16% bcf	17 9%	11 10%	23 11%	121 13% f	51 10%	8 9%	120 13%	10 13%	99 12%	31 15% l	56 9%	91 16% n	40 9%
Better provision of childcare	79 8%	30 6%	18 9%	10 9%	21 10%	70 8%	49 9%	9 11%	70 8%	10 13% j	56 7%	16 8%	46 8%	45 8%	35 8%
Better availability of schools	33 3%	7 1%	6 3%	5 4% a	15 7% ae	28 3%	26 5% a	5 6%	29 3%	2 3%	25 3%	9 4%	19 3%	18 3%	15 3%
Don't know	37 4%	20 4%	6 3%	3 3%	8 4%	34 4%	17 3%	2 3%	35 4%	4 5%	24 3%	4 2%	26 4%	21 4%	16 3%
None of these	89 9%	38 8%	12 6%	21 18% abdef	19 9%	69 8%	51 10%	3 4%	85 9%	3 4%	77 10%	6 3%	70 12% k	33 6%	56 12% m

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_1. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 1st

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	264	139	96	122	140	67	247	109	73	11	128	71	43	11	33
	26%	25%	29%	24%	29%	27%	27%	28%	31%	25%	26%	35%	19%	21%	24%
											l	jlm			
Lower cost of transport/ commuting	230	113	88	140	78	44	208	68	34	10	114	33	63	11	20
	23%	21%	26%	28%	16%	18%	23%	17%	14%	22%	23%	16%	27%	19%	14%
			a	defgh			dgh						k		
Better government support to offer training and development programmes	154	100	36	78	72	28	137	55	44	5	79	25	38	7	33
	15%	18%	11%	16%	15%	11%	15%	14%	19%	12%	16%	12%	16%	12%	23%
		b							e						
Fewer restrictions on immigration	131	86	22	28	102	50	115	82	52	5	65	40	18	3	26
	13%	16%	6%	6%	21%	20%	13%	21%	22%	12%	13%	20%	8%	6%	18%
		b			cf	cf	c	cf	cf		l	jlm			
Better provision of childcare	79	41	25	46	30	15	75	19	15	1	35	11	28	4	13
	8%	7%	8%	9%	6%	6%	8%	5%	6%	1%	7%	6%	12%	8%	9%
				g			g						ijk		
Better availability of schools	33	17	10	20	13	7	30	11	7	5	13	6	7	2	6
	3%	3%	3%	4%	3%	3%	3%	3%	3%	11%	3%	3%	3%	4%	4%
										jkl					
Don't know	37	18	12	15	17	13	30	15	4	-	12	6	9	10	3
	4%	3%	4%	3%	3%	5%	3%	4%	2%	-	2%	3%	4%	18%	2%
						h								ijkl	
None of these	89	38	46	50	35	25	79	32	10	7	42	9	24	7	6
	9%	7%	14%	10%	7%	10%	9%	8%	4%	17%	9%	5%	10%	12%	4%
			a	h		h	h			k			k	k	

Columns Tested: a - b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_2. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 2nd

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	231	201	29	35	12	17	32	36	74	16	8	143	42
	23%	22%	30% a	26%	17%	17%	26%	27%	21%	22%	23%	22%	35% k
Better availability and affordability of housing	222	199	23	21	17	21	26	37	76	16	8	143	22
	22%	22%	23%	15%	23%	21%	21%	28% c	22%	23%	23%	22%	18%
Better provision of childcare	123	111	12	9	7	10	9	15	57	13	2	67	23
	12%	12%	12%	6%	10%	10%	7%	11%	17% cf	18% cf	7%	10%	19% k
Better government support to offer training and development programmes	97	89	8	19	3	8	11	10	31	8	6	72	9
	10%	10%	9%	14% d	4%	8%	9%	8%	9%	12%	16% d	11%	7%
Fewer restrictions on immigration	74	65	9	6	11	8	9	8	28	3	*	54	7
	7%	7%	9%	5%	15% cf,g,j	8%	7%	6%	8%	4%	1%	8%	6%
Better availability of schools	50	50	*	5	2	4	6	7	20	5	2	35	4
	5%	5% b	*	3%	3%	4%	5%	5%	6%	7%	5%	5%	4%
Don't know	37	34	3	8	1	12	4	3	3	1	4	22	1
	4%	4%	3%	6% h	2%	12% df,ghi	4%	3%	1%	1%	11% df,ghi	3%	1%
None of these	89	81	8	14	6	12	17	9	25	4	2	60	8
	9%	9%	8%	11%	8%	12%	13% g	6%	7%	6%	7%	9%	7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q17\_2. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 2nd

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

No response

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

	COMPANY SIZE		SECTOR								TURNOVER	
		Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Total	Micro											
	a	b	c	d	e	f	g	h	i	j	k	l
1018	875	143	181	99	123	143	153	194	78	47	624	133
1018	919	99	133	73	101	126	132	346	71	36	655	121
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
95	88	7	17	13	9	11	8	31	4	2	59	4
9%	10%	7%	13%	18%	8%	9%	6%	9%	6%	7%	9%	4%
			g	efghi							l	

## LCCI and London Councils Business Leader Survey - All London

**Q17\_2. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

**Ranked 2nd**

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	231	118	48	19	45	211	113	17	214	16	171	45	129	141	90
	23%	24%	25% c	17%	21%	23% c	22%	21%	23%	21%	21%	22%	22%	25% n	20%
Better availability and affordability of housing	222	134	35	21	33	201	88	16	202	23	175	48	136	125	97
	22%	27% bcd	18%	19%	15%	22% df	17%	19%	22%	31%	22%	24%	23%	22%	21%
Better provision of childcare	123	67	19	13	24	110	56	10	113	4	108	27	82	67	56
	12%	13%	10%	12%	11%	12%	11%	12%	12%	5%	14% i	13%	14%	12%	12%
Better government support to offer training and development programmes	97	43	21	9	25	88	55	14	83	8	67	32	35	51	46
	10%	9%	11%	8%	12%	10%	11%	17% h	9%	11%	8%	15% l	6%	9%	10%
Fewer restrictions on immigration	74	32	14	6	21	67	42	7	66	8	60	18	33	46	28
	7%	6%	7%	6%	10%	7%	8%	9%	7%	10%	7%	9%	6%	8%	6%
Better availability of schools	50	20	10	6	14	44	30	2	47	5	37	10	22	25	25
	5%	4%	5%	5%	6%	5%	6%	3%	5%	7%	5%	5%	4%	5%	5%
Don't know	37	20	6	3	8	34	17	2	35	4	24	4	26	21	16
	4%	4%	3%	3%	4%	4%	3%	3%	4%	5%	3%	2%	4%	4%	3%
None of these	89	38	12	21	19	69	51	3	85	3	77	6	70	33	56
	9%	8%	6%	18% abdef	9%	8%	10%	4%	9%	4%	10%	3%	12% k	6%	12% m
No response	95	28	29	14	25	82	67	10	86	3	79	15	61	49	46
	9%	6%	15% ae	12% a	12% a	9%	13% ae	12%	9%	4%	10%	7%	10%	9%	10%

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_2. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

**Ranked 2nd**

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	231	120	78	105	121	56	200	86	65	11	111	48	48	13	29
	23%	22%	23%	21%	25%	23%	22%	22%	27%	26%	23%	24%	21%	23%	20%
Better availability and affordability of housing	222	130	63	115	101	49	208	88	52	12	103	44	56	6	29
	22%	23%	19%	23%	21%	20%	23%	23%	22%	29% m	21%	22%	25% m	11%	21%
Better provision of childcare	123	73	35	62	55	27	112	47	28	1	62	28	30	2	15
	12%	13%	10%	12%	11%	11%	12%	12%	12%	3%	13% m	14% im	13% m	3%	11%
Better government support to offer training and development programmes	97	61	26	44	51	18	92	36	33	3	52	20	16	7	25
	10%	11%	8%	9%	10%	7%	10%	9%	14% ce	7%	11%	10%	7%	12%	17%
Fewer restrictions on immigration	74	44	23	27	47	26	66	40	21	1	34	33	4	2	14
	7%	8%	7%	5%	10% c	11% c	7%	10% c	9%	3%	7% l	16% ijlm	2%	3%	10%
Better availability of schools	50	29	16	27	21	16	48	19	5	3	24	2	19	3	10
	5%	5%	5%	5% h	4%	7% h	5% h	5%	2%	6% k	5% k	1%	8% k	5% k	7%
Don't know	37	18	12	15	17	13	30	15	4	-	12	6	9	10	3
	4%	3%	4%	3%	3%	5% h	3%	4%	2%	-	2%	3%	4%	18% ijkl	2%
None of these	89	38	46	50	35	25	79	32	10	7	42	9	24	7	6
	9%	7%	14% a	10% h	7%	10% h	9% h	8%	4%	17% k	9%	5%	10% k	12% k	4%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_2. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

**Ranked 2nd**

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

No response

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
					EU nationals excl. International									
Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
95	40	37	54	40	18	87	29	22	4	48	13	24	7	9
9%	7%	11%	11%	8%	7%	9%	7%	9%	9%	10%	6%	10%	13%	7%

## LCCI and London Councils Business Leader Survey - All London

**Q17\_3. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 3rd

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	157	142	15	17	19	10	15	29	59	8	1	116	14
	15%	15%	15%	13%	25%	10%	12%	22%	17%	11%	2%	18%	12%
				j	cefij			cefij	j				
Better provision of childcare	135	117	17	14	5	19	15	15	49	16	3	81	20
	13%	13%	17%	10%	6%	18%	12%	11%	14%	23%	9%	12%	16%
					d				d	cdgij			
Better availability and affordability of housing	115	107	8	13	5	5	16	16	41	15	4	79	11
	11%	12%	8%	10%	6%	5%	12%	12%	12%	21%	10%	12%	9%
						e	e	e	e	cde			
Better government support to offer training and development programmes	109	97	12	15	7	7	15	18	39	6	2	63	17
	11%	11%	12%	11%	10%	7%	12%	14%	11%	8%	6%	10%	14%
Fewer restrictions on immigration	82	72	11	11	11	5	13	7	29	4	2	47	15
	8%	8%	11%	8%	15%	5%	11%	5%	8%	6%	6%	7%	12%
					eg								
Better availability of schools	61	54	7	10	1	13	6	8	12	8	3	34	10
	6%	6%	7%	7%	1%	13%	5%	6%	3%	11%	8%	5%	8%
				d		dfgh				dh	d		
Don't know	37	34	3	8	1	12	4	3	3	1	4	22	1
	4%	4%	3%	6%	2%	12%	4%	3%	1%	1%	11%	3%	1%
				h		dfghi					dfghi		
None of these	89	81	8	14	6	12	17	9	25	4	2	60	8
	9%	9%	8%	11%	8%	12%	13%	6%	7%	6%	7%	9%	7%
						g							

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

**Q17\_3. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 3rd

Base: All respondents

Significance Level: 95%

	COMPANY SIZE		SECTOR								TURNOVER	
		Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Total	Micro											
	a	b	c	d	e	f	g	h	i	j	k	l
1018	875	143	181	99	123	143	153	194	78	47	624	133
1018	919	99	133	73	101	126	132	346	71	36	655	121
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
234	214	20	30	19	19	25	28	89	9	15	153	25
23%	23%	20%	23%	26%	19%	20%	21%	26%	13%	41%	23%	21%
				i				i		cefgih		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q17\_3. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

**Ranked 3rd**

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	157	89	24	18	26	139	68	15	142	12	131	43	75	101	56
	15%	18%	13%	16%	12%	15%	13%	18%	15%	16%	16%	21%	13%	18%	12%
												l		n	
Better provision of childcare	135	76	25	11	23	124	58	5	130	11	108	23	79	80	55
	13%	15%	13%	9%	11%	14%	11%	6%	14%	15%	14%	11%	13%	14%	12%
		c							g						
Better availability and affordability of housing	115	54	27	7	27	108	61	15	99	7	86	29	52	62	53
	11%	11%	14%	6%	13%	12%	12%	19%	11%	10%	11%	14%	9%	11%	11%
		c	c		c	c	c	h				l			
Better government support to offer training and development programmes	109	51	21	14	22	95	58	5	104	15	78	32	59	61	48
	11%	10%	11%	13%	10%	10%	11%	6%	11%	20%	10%	15%	10%	11%	10%
										j		l			
Fewer restrictions on immigration	82	45	19	2	16	80	37	7	74	6	64	14	49	46	36
	8%	9%	10%	2%	7%	9%	7%	8%	8%	8%	8%	7%	8%	8%	8%
		c	c		c	c	c								
Better availability of schools	61	29	14	5	13	56	32	7	54	4	46	11	40	26	36
	6%	6%	7%	5%	6%	6%	6%	9%	6%	6%	6%	5%	7%	5%	8%
														m	
Don't know	37	20	6	3	8	34	17	2	35	4	24	4	26	21	16
	4%	4%	3%	3%	4%	4%	3%	3%	4%	5%	3%	2%	4%	4%	3%
None of these	89	38	12	21	19	69	51	3	85	3	77	6	70	33	56
	9%	8%	6%	18%	9%	8%	10%	4%	9%	4%	10%	3%	12%	6%	12%
				abdef									k		m
No response	234	96	44	32	61	202	137	23	207	12	183	43	144	127	106
	23%	19%	23%	28%	29%	22%	26%	28%	22%	16%	23%	21%	24%	23%	23%
				a	ae		a								

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_3. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 3rd

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	157	107	34	63	92	45	146	81	47	4	84	42	22	4	28
	15%	19%	10%	13%	19%	18%	16%	21%	20%	9%	17%	21%	10%	8%	20%
		b			c			cf	c		l	lm			
Better provision of childcare	135	65	50	62	68	26	122	53	42	3	58	34	35	5	15
	13%	12%	15%	12%	14%	10%	13%	13%	18%	7%	12%	17%	15%	8%	10%
								e							
Better availability and affordability of housing	115	65	31	65	47	33	104	41	13	2	50	22	32	9	19
	11%	12%	9%	13%	10%	13%	11%	10%	6%	5%	10%	11%	14%	16%	14%
				h		h	h	h							
Better government support to offer training and development programmes	109	56	32	57	50	28	103	39	22	4	50	13	38	5	29
	11%	10%	10%	11%	10%	11%	11%	10%	9%	9%	10%	6%	17%	8%	20%
													jk		
Fewer restrictions on immigration	82	57	22	22	56	26	67	44	30	3	45	23	4	6	10
	8%	10%	7%	5%	12%	11%	7%	11%	13%	8%	9%	12%	2%	12%	7%
					cf	c	c	cf	cf	l	l	l		l	
Better availability of schools	61	33	24	44	17	4	57	14	13	2	32	9	16	1	3
	6%	6%	7%	9%	3%	2%	6%	3%	5%	4%	7%	5%	7%	2%	2%
				deg			deg		e						
Don't know	37	18	12	15	17	13	30	15	4	-	12	6	9	10	3
	4%	3%	4%	3%	3%	5%	3%	4%	2%	-	2%	3%	4%	18%	2%
					h	h	h						ijkl		
None of these	89	38	46	50	35	25	79	32	10	7	42	9	24	7	6
	9%	7%	14%	10%	7%	10%	9%	8%	4%	17%	9%	5%	10%	12%	4%
		a		h		h	h			k			k	k	

Columns Tested: a-b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_3. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### Ranked 3rd

Base: All respondents

Significance Level: 95%

Unweighted Total

Weighted Total

No response

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
234	114	83	121	107	49	213	74	58	18	115	44	49	9	27
23%	21%	25%	24%	22%	20%	23%	19%	24%	41%	23%	21%	21%	16%	19%
										ijklm				

## LCCI and London Councils Business Leader Survey - All London

**Q17\_T2SUM. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### TOP 2 SUMMARY

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	485	438	47	59	42	44	59	70	163	27	21	321	65
	48%	48%	47%	44%	57% cei	43%	47%	53% i	47%	38%	58% i	49%	53%
Lower cost of transport/ commuting	461	405	56	59	27	41	59	67	154	36	18	268	73
	45%	44%	57% a	45%	36%	41%	47%	51% d	44%	51%	51%	41%	60% k
Better government support to offer training and development programmes	251	231	20	47	17	19	24	30	84	21	9	185	18
	25%	25%	21%	35% defgh	23%	19%	19%	23%	24%	30%	24%	28% l	15%
Fewer restrictions on immigration	205	176	29	14	15	20	30	33	80	13	*	138	27
	20%	19%	29% a	10%	20% cj	20% cj	24% cj	25% cj	23% cj	18% j	1%	21%	23%
Better provision of childcare	202	186	17	18	12	15	17	22	92	23	4	120	28
	20%	20%	17%	13%	16%	15%	14%	17%	27% cdefgj	32% cdefgj	10%	18%	23%
Better availability of schools	84	82	1	8	7	8	9	10	30	7	5	55	8
	8%	9% b	1%	6%	10%	8%	7%	7%	9%	10%	13%	8%	6%
Don't know	37	34	3	8	1	12	4	3	3	1	4	22	1
	4%	4%	3%	6% h	2%	12% dfghi	4%	3%	1%	1%	11% dfghi	3%	1%
None of these	89	81	8	14	6	12	17	9	25	4	2	60	8
	9%	9%	8%	11%	8%	12%	13% g	6%	7%	6%	7%	9%	7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q17\_T2SUM. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### TOP 2 SUMMARY

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	485 48%	270 54% bcd	87 45%	47 42%	82 38%	439 48% df	215 42%	29 36%	452 49% g	41 55%	388 49%	96 47%	302 51%	270 48%	215 47%
Lower cost of transport/ commuting	461 45%	243 49% c	87 45% c	40 36%	91 42%	421 46% c	218 42%	33 41%	426 46%	28 39%	357 45%	82 40%	285 48% k	254 46%	207 45%
Better government support to offer training and development programmes	251 25%	103 21%	64 33% ace	25 23%	59 27%	226 25%	148 28% a	39 48% h	212 23%	22 30%	184 23%	86 42% l	93 16%	142 26%	109 24%
Fewer restrictions on immigration	205 20%	113 23% c	31 16%	17 15%	44 21%	188 21%	92 18%	15 18%	186 20%	17 24%	159 20%	48 24% l	89 15%	137 25% n	68 15%
Better provision of childcare	202 20%	97 19%	37 19%	23 21%	46 21%	179 20%	105 20%	19 24%	183 20%	14 19%	164 21%	43 21%	128 22%	111 20%	91 20%
Better availability of schools	84 8%	28 6%	17 9%	11 10%	28 13% ae	73 8%	56 11% a	7 8%	76 8%	7 10%	62 8%	19 9%	41 7%	43 8%	40 9%
Don't know	37 4%	20 4%	6 3%	3 3%	8 4%	34 4%	17 3%	2 3%	35 4%	4 5%	24 3%	4 2%	26 4%	21 4%	16 3%
None of these	89 9%	38 8%	12 6%	21 18% abdef	19 9%	69 8%	51 10%	3 4%	85 9%	3 4%	77 10%	6 3%	70 12% k	33 6%	56 12% m

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_T2SUM.** Which of the following, if any, would have the most positive impact on staff retention for your business in London?

### TOP 2 SUMMARY

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Better availability and affordability of housing	485	269	159	237	241	116	455	198	125	23	230	115	99	17	63
	48%	49%	48%	47%	49%	47%	49%	50%	52%	54%	47%	57%	43%	32%	45%
										m	m	ilm			
Lower cost of transport/ commuting	461	233	166	245	200	101	408	155	99	21	225	81	111	23	49
	45%	42%	49%	49%	41%	40%	44%	39%	41%	48%	46%	40%	48%	42%	35%
			a	deg											
Better government support to offer training and development programmes	251	161	62	122	123	45	229	91	78	8	131	45	53	14	58
	25%	29%	19%	25%	25%	18%	25%	23%	32%	19%	27%	22%	23%	25%	41%
		b		e	e		e		cdefg						
Fewer restrictions on immigration	205	130	45	55	149	76	181	122	73	6	98	73	22	5	40
	20%	23%	13%	11%	30%	31%	20%	31%	30%	15%	20%	36%	10%	9%	29%
		b			cf	cf	c	cf	cf		lm	ijlm			
Better provision of childcare	202	114	60	109	86	42	187	66	43	2	98	39	58	6	28
	20%	21%	18%	22%	18%	17%	20%	17%	18%	4%	20%	19%	25%	11%	20%
										i	i	i	im		
Better availability of schools	84	46	26	47	34	23	78	30	11	7	37	8	26	5	16
	8%	8%	8%	9%	7%	9%	8%	8%	5%	17%	8%	4%	11%	9%	11%
				h						jk			k		
Don't know	37	18	12	15	17	13	30	15	4	-	12	6	9	10	3
	4%	3%	4%	3%	3%	5%	3%	4%	2%	-	2%	3%	4%	18%	2%
					h	h	h							ijkl	
None of these	89	38	46	50	35	25	79	32	10	7	42	9	24	7	6
	9%	7%	14%	10%	7%	10%	9%	8%	4%	17%	9%	5%	10%	12%	4%
			a	h		h	h			k			k	k	

Columns Tested: a - b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_T3SUM. Which of the following, if any, would have the most positive impact on staff retention for your business in London?**

### TOP 3 SUMMARY

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	618	547	71	77	45	51	73	96	213	44	19	384	88
	61%	60%	71% a	58%	62%	51%	58%	72% cefhj	62%	61%	53%	59%	72% k
Better availability and affordability of housing	600	545	55	72	47	49	74	86	204	42	24	399	76
	59%	59%	55%	55%	64% e	49%	59%	65% ce	59%	59%	68% e	61%	63%
Better government support to offer training and development programmes	360	327	33	62	24	26	39	49	123	27	11	248	35
	35%	36%	33%	47% defhj	33%	25%	31%	37% e	35%	38%	30%	38%	29%
Better provision of childcare	337	303	34	31	16	34	32	37	141	39	7	201	48
	33%	33%	34%	24%	22%	33%	26%	28%	41% cdfgj	55% cdefghj	19%	31%	40% k
Fewer restrictions on immigration	287	248	40	25	26	25	43	40	110	17	2	185	42
	28%	27%	40% a	19%	35% cj	25% j	34% cj	30% cj	32% cj	24% j	7%	28%	35%
Better availability of schools	145	137	8	18	8	21	15	18	42	15	8	89	17
	14%	15% b	8%	13%	11%	21% h	12%	13%	12%	22%	21%	14%	14%
Don't know	37	34	3	8	1	12	4	3	3	1	4	22	1
	4%	4%	3%	6% h	2%	12% dfghi	4%	3%	1%	1%	11% dfghi	3%	1%
None of these	89	81	8	14	6	12	17	9	25	4	2	60	8
	9%	9%	8%	11%	8%	12%	13% g	6%	7%	6%	7%	9%	7%

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l



## LCCI and London Councils Business Leader Survey - All London

**Q17\_T3SUM.** Which of the following, if any, would have the most positive impact on staff retention for your business in London?

### TOP 3 SUMMARY

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	618	332	111	58	116	560	286	48	568	40	488	124	361	355	263
	61%	66%	58%	52%	54%	62%	55%	59%	61%	55%	61%	61%	61%	64%	57%
		bcd	f	e	d	cd	f							n	
Better availability and affordability of housing	600	324	114	53	109	547	276	44	551	48	474	125	354	332	268
	59%	65%	59%	47%	51%	60%	53%	55%	59%	65%	59%	61%	60%	60%	58%
		cd	c			cd									
Better government support to offer training and development programmes	360	155	85	39	81	321	205	44	316	37	262	118	152	203	157
	35%	31%	44%	35%	38%	35%	40%	54%	34%	50%	33%	57%	25%	36%	34%
			ace				a	h		j		l			
Better provision of childcare	337	173	62	34	68	303	164	24	313	25	272	65	207	191	146
	33%	35%	32%	30%	32%	33%	32%	29%	34%	34%	34%	32%	35%	34%	32%
Fewer restrictions on immigration	287	158	50	19	60	268	129	21	260	23	222	63	138	183	105
	28%	32%	26%	17%	28%	30%	25%	27%	28%	32%	28%	31%	23%	33%	23%
		cf	c		c	cf	c					l		n	
Better availability of schools	145	57	30	16	41	129	88	14	130	11	108	30	81	68	76
	14%	11%	16%	14%	19%	14%	17%	17%	14%	15%	14%	15%	14%	12%	16%
					a		a								
Don't know	37	20	6	3	8	34	17	2	35	4	24	4	26	21	16
	4%	4%	3%	3%	4%	4%	3%	3%	4%	5%	3%	2%	4%	4%	3%
None of these	89	38	12	21	19	69	51	3	85	3	77	6	70	33	56
	9%	8%	6%	18%	9%	8%	10%	4%	9%	4%	10%	3%	12%	6%	12%
				abdef									k		m

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q17\_T3SUM.** Which of the following, if any, would have the most positive impact on staff retention for your business in London?

### TOP 3 SUMMARY

Base: All respondents

	EXPECT TO RECRUIT STAFF IN THE NEXT YEAR			EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Lower cost of transport/ commuting	618	340	199	308	292	145	554	235	146	25	310	123	133	28	77
	61%	62%	60%	62%	60%	58%	60%	60%	61%	58%	63%	61%	58%	50%	55%
Better availability and affordability of housing	600	334	190	302	288	149	559	238	139	25	280	137	132	26	82
	59%	60%	57%	60%	59%	60%	61%	61%	58%	59%	57%	68%	57%	47%	58%
												jlm			
Better government support to offer training and development programmes	360	217	94	179	173	73	332	130	100	12	181	58	91	18	86
	35%	39%	28%	36%	35%	29%	36%	33%	42%	28%	37%	28%	40%	33%	61%
		b					e		eg		k		k		
Better provision of childcare	337	179	111	170	153	68	309	119	85	5	156	73	93	10	43
	33%	32%	33%	34%	31%	27%	34%	30%	36%	11%	32%	36%	40%	19%	30%
											im	im	ijm		
Fewer restrictions on immigration	287	187	67	77	205	103	248	166	103	10	144	97	26	11	51
	28%	34%	20%	15%	42%	41%	27%	42%	43%	23%	29%	48%	11%	20%	36%
		b			cf	cf	c	cf	cf	l	l	ijlm			
Better availability of schools	145	79	50	91	51	27	135	44	24	9	69	17	43	6	19
	14%	14%	15%	18%	11%	11%	15%	11%	10%	22%	14%	9%	19%	11%	13%
				degh			d			k			k		
Don't know	37	18	12	15	17	13	30	15	4	-	12	6	9	10	3
	4%	3%	4%	3%	3%	5%	3%	4%	2%	-	2%	3%	4%	18%	2%
					h	h	h						ijkl		
None of these	89	38	46	50	35	25	79	32	10	7	42	9	24	7	6
	9%	7%	14%	10%	7%	10%	9%	8%	4%	17%	9%	5%	10%	12%	4%
		a		h		h	h			k			k	k	

Columns Tested: a-b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q18\_SUM.** Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?

### SUMMARY TABLE

Base: All respondents

	Total	A positive impact	A negative impact	No impact	Don't know
Business growth	1018	136	431	294	157
	100%	13%	42%	29%	15%
Retention	1018	77	267	579	95
	100%	8%	26%	57%	9%
Recruitment	1018	70	362	494	92
	100%	7%	36%	49%	9%

## LCCI and London Councils Business Leader Survey - All London

**Q18\_SUM.** Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?

### SUMMARY

Base: All respondents

	COMPANY SIZE			SECTOR								TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
All positive	43	39	4	6	3	7	2	2	14	4	5	30	2
	4%	4%	4%	4%	4%	7%	2%	1%	4%	6%	15%	5%	2%
						fg					cd fgh		
Mixed	487	432	55	66	34	40	61	73	165	29	18	300	66
	48%	47%	55%	50%	47%	39%	49%	56%	48%	41%	52%	46%	55%
							ei						
All negative	203	185	18	24	13	24	27	25	78	8	2	137	23
	20%	20%	18%	18%	18%	24%	21%	19%	23%	12%	6%	21%	19%
				j		ij	j	j	ij				
All no impact	230	213	16	27	20	23	25	26	83	21	6	159	27
	23%	23%	16%	20%	27%	23%	20%	19%	24%	29%	17%	24%	22%
Don't know	55	49	7	10	3	8	10	6	6	8	4	28	2
	5%	5%	7%	7%	4%	8%	8%	5%	2%	12%	11%	4%	2%
				h		h	h			h	h		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q18\_SUM.** Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?

### SUMMARY

Base: All respondents

Significance Level: 95%		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n	
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
All positive	43	22	13	4	4	39	21	3	39	4	33	7	21	20	23
	4%	4%	7%	3%	2%	4%	4%	4%	4%	5%	4%	4%	4%	4%	5%
			d												
Mixed	487	237	85	54	111	433	251	35	449	41	379	93	278	262	226
	48%	47%	44%	48%	52%	48%	48%	43%	48%	56%	48%	46%	47%	47%	49%
All negative	203	130	24	14	35	189	73	16	187	13	157	51	114	134	69
	20%	26%	12%	13%	16%	21%	14%	19%	20%	18%	20%	25%	19%	24%	15%
		bcd	f	d	e	bcf								n	
All no impact	230	88	57	35	49	194	142	16	214	13	196	46	153	115	115
	23%	18%	30%	32%	23%	21%	27%	19%	23%	18%	25%	23%	26%	21%	25%
			ae	ade			ae								
Don't know	55	23	13	5	14	51	33	12	41	3	31	7	28	26	28
	5%	5%	7%	4%	7%	6%	6%	14%	4%	4%	4%	3%	5%	5%	6%
								h							

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q18\_SUM.** Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?

### SUMMARY

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International	Any UK	Any EU							
	Total	Yes	No	UK only	International (Int.+EU)				Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
All positive	43	24	13	34	9	4	41	5	4	43	-	-	-	-	4
	4%	4%	4%	7%	2%	2%	4%	1%	2%	100%	-	-	-	-	3%
				degh			deg			jklm					
Mixed	487	265	158	229	246	118	441	188	128	-	487	-	-	-	59
	48%	48%	47%	46%	50%	48%	48%	48%	53%	-	100%	-	-	-	42%
											iklm				
All negative	203	131	52	64	134	75	179	117	59	-	-	203	-	-	40
	20%	24%	15%	13%	28%	30%	19%	30%	25%	-	-	100%	-	-	28%
		b			cf	cf	c	cf	c			ijlm			
All no impact	230	109	91	148	76	39	215	61	37	-	-	-	230	-	33
	23%	20%	27%	30%	15%	16%	23%	16%	15%	-	-	-	100%	-	23%
			a	defgh			degh						ijklm		
Don't know	55	22	21	25	23	12	44	22	11	-	-	-	-	55	5
	5%	4%	6%	5%	5%	5%	5%	6%	5%	-	-	-	-	100%	4%
														ijkl	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Recruitment

Base: All respondents

Significance Level: 95%

	COMPANY SIZE		SECTOR									TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A positive impact	70	64	6	13	5	8	2	2	25	10	6	41	4
	7%	7%	6%	10%	6%	8%	2%	1%	7%	13%	17%	6%	3%
				fg	g	fg			fg	fg	fgh		
A negative impact	362	314	48	40	26	38	53	43	140	16	6	239	49
	36%	34%	48%	30%	35%	37%	42%	33%	40%	22%	17%	37%	41%
			a		j	ij	cij	j	cij				
No impact	494	458	36	67	37	45	56	74	163	34	18	327	63
	49%	50%	36%	51%	51%	44%	44%	56%	47%	48%	51%	50%	52%
		b					ef						
Don't know	92	83	9	12	6	11	14	13	19	12	5	48	5
	9%	9%	9%	9%	8%	11%	11%	10%	5%	16%	15%	7%	4%
							h			h	h		

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Recruitment

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A positive impact	70	32	20	7	10	63	37	7	63	12	46	21	32	34	35
	7%	6%	10%	6%	5%	7%	7%	8%	7%	17%	6%	10%	5%	6%	8%
			d							j		l			
A negative impact	362	207	53	26	76	336	155	29	329	30	264	85	184	230	132
	36%	42%	27%	23%	35%	37%	30%	36%	35%	41%	33%	41%	31%	41%	29%
		bcd		c		bcd	c					l		n	
No impact	494	226	99	69	101	425	268	32	462	24	430	86	333	245	250
	49%	45%	51%	62%	47%	47%	52%	39%	50%	33%	54%	42%	56%	44%	54%
				abdef						i		k		m	
Don't know	92	34	21	10	28	82	58	13	76	7	56	13	47	48	44
	9%	7%	11%	9%	13%	9%	11%	16%	8%	9%	7%	6%	8%	9%	10%
				a		a		h							

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n



## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Recruitment

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International	Any UK	Any EU	Any International						
	Total	Yes	No	UK only	International (Int.+EU)	International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A positive impact	70	45	18	40	28	12	63	17	16	43	27	-	-	-	14
	7%	8%	5%	8%	6%	5%	7%	4%	7%	100%	5%	-	-	-	10%
				g						ijklm	kl				
A negative impact	362	232	84	105	249	133	315	209	116	-	159	203	-	-	62
	36%	42%	25%	21%	51%	53%	34%	53%	49%	-	33%	100%	-	-	44%
		b			cf	cf	c	cf	cf		ilm	ijlm			
No impact	494	234	202	311	170	85	466	128	85	-	265	-	230	-	55
	49%	42%	60%	62%	35%	34%	51%	33%	36%	-	54%	-	100%	-	39%
			a	defgh			degh				ikm		ijkm		
Don't know	92	40	32	43	40	19	77	38	21	-	37	-	-	55	10
	9%	7%	9%	9%	8%	8%	8%	10%	9%	-	8%	-	-	100%	7%
											kl			ijkl	

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Retention

Base: All respondents

Significance Level: 95%

	COMPANY SIZE		SECTOR									TURNOVER	
	Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above
		a	b	c	d	e	f	g	h	i	j	k	l
Unweighted Total	1018	875	143	181	99	123	143	153	194	78	47	624	133
Weighted Total	1018	919	99	133	73	101	126	132	346	71	36	655	121
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A positive impact	77	67	10	14	7	8	6	5	24	8	6	45	13
	8%	7%	10%	10%	9%	8%	4%	4%	7%	11%	16%	7%	11%
				fg						g	fgh		
A negative impact	267	240	27	34	18	30	33	35	99	13	5	171	30
	26%	26%	27%	26%	24%	30%	26%	27%	28%	18%	15%	26%	25%
No impact	579	525	53	74	43	52	69	81	200	40	20	382	72
	57%	57%	54%	56%	59%	51%	55%	61%	58%	56%	56%	58%	60%
Don't know	95	86	9	11	6	11	19	10	24	10	4	57	6
	9%	9%	9%	8%	8%	11%	15%	8%	7%	14%	12%	9%	5%
							h						

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Retention

Base: All respondents

Significance Level: 95%

	LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
	a	b	c	d	e	f	g	h	i	j	k	l	m	n
1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
77	31	21	7	18	70	46	6	71	9	55	16	36	42	35
8%	6%	11%	6%	8%	8%	9%	8%	8%	12%	7%	8%	6%	7%	8%
267	164	34	19	50	248	103	20	247	27	192	72	137	181	86
26%	33% bcd	18%	17%	23%	27% bcd	20%	25%	27%	37% j	24%	35% l	23%	32% n	19%
579	263	116	75	124	503	315	42	537	32	487	108	374	293	286
57%	53%	60%	67% ade	58%	56%	61% ae	52%	58%	43%	61% i	53%	63% k	53%	62% m
95	41	21	11	22	84	55	13	76	6	62	10	48	42	53
9%	8%	11%	10%	10%	9%	11%	16% h	8%	8%	8%	5%	8%	8%	11% m

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Retention

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
						EU nationals excl. International	Any UK	Any EU	Any International						
	Total	Yes	No	UK only	International (Int.+EU)					All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A positive impact	77	46	23	43	33	19	73	27	15	43	34	-	-	-	9
	8%	8%	7%	9%	7%	8%	8%	7%	6%	100% jklm	7% klm	-	-	-	6%
A negative impact	267	173	66	77	179	90	232	151	89	-	64	203	-	-	56
	26%	31% b	20%	15%	37% cf	36% cf	25% c	39% cf	37% cf	-	13% ilm	100% ijlm	-	-	40%
No impact	579	296	211	343	224	116	533	168	108	-	349	-	230	-	69
	57%	54%	63% a	69% defgh	46%	47%	58% degh	43%	45%	-	72% ikm	-	100% ijkm	-	49%
Don't know	95	38	35	36	52	24	83	46	27	-	40	-	-	55	7
	9%	7%	10%	7%	11%	10%	9%	12% c	11%	-	8% ikl	-	-	100% ijkl	5%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Business growth

Base: All respondents

Significance Level: 95%

	COMPANY SIZE		SECTOR									TURNOVER	
Total	Micro	Non micro	Construction/ Property	Motor trades/ Wholesale/ Transport & storage	Retail	Accommodation & food services/ Arts, entertainment, recreation and other services	Finance & insurance/ Business administration and support services	Information & communication/ Professional, scientific & technical	Public administration and defence/ Education/ Health	Production (including manufacturing)/ other	Less than 1 million	£1m and above	
	a	b	c	d	e	f	g	h	i	j	k	l	
1018	875	143	181	99	123	143	153	194	78	47	624	133	
1018	919	99	133	73	101	126	132	346	71	36	655	121	
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
136	120	15	21	9	9	15	19	42	13	8	83	13	
13%	13%	15%	16%	12%	9%	12%	14%	12%	19%	23% e	13%	11%	
431	398	33	54	32	41	48	69	152	19	15	296	50	
42%	43% b	33%	41% i	44% i	41% i	38%	53% cfi	44% i	27%	41%	45%	41%	
294	258	36	34	25	28	40	30	106	24	7	196	40	
29%	28%	36% a	25%	35% g	28%	32%	23%	30%	33%	20%	30%	33%	
157	142	15	24	7	22	23	13	47	15	6	79	18	
15%	15%	15%	18% g	9%	22% dg	18% g	10%	14%	21% dg	16%	12%	15%	

Columns Tested: a,b - c,d,e,f,g,h,i,j - k,l

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Business growth

Base: All respondents

		LOCATION						EMPLOYMENT OF APPRENTICES		REQUIREMENT TO PAY THE APPRENTICESHIP LEVY		USE OF APPRENTICESHIP FUNDING		STAFF RECRUITMENT IN THE LAST YEAR	
	Total	Central	East	South	West	Central/ East/West	East/South/West	Yes	No	Yes	No	Yes	No	Yes	No
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	259	250	258	251	760	759	92	923	81	803	213	598	544	473
Weighted Total	1018	499	193	112	214	906	519	81	931	74	797	205	595	557	460
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A positive impact	136	69	28	13	25	122	67	5	130	18	99	30	76	71	65
	13%	14%	15%	12%	12%	14%	13%	7%	14%	24%	12%	15%	13%	13%	14%
								g	j						
A negative impact	431	229	68	43	91	388	202	31	396	25	348	94	251	238	193
	42%	46%	35%	38%	42%	43%	39%	38%	43%	34%	44%	46%	42%	43%	42%
		bf				b									
No impact	294	118	68	43	66	252	176	26	269	20	238	63	175	163	131
	29%	24%	35%	38%	31%	28%	34%	32%	29%	28%	30%	30%	29%	29%	28%
			ae	ae		ae									
Don't know	157	83	29	13	32	144	74	19	136	10	112	19	92	85	72
	15%	17%	15%	12%	15%	16%	14%	23%	15%	14%	14%	9%	15%	15%	16%
								h				k			

Columns Tested: a,b,c,d,e,f - g,h - i,j - k,l - m,n

## LCCI and London Councils Business Leader Survey - All London

**Q18. Over the next year, do you think that Brexit will have a positive, a negative or no impact on your business in each of the following areas?**

### Business growth

Base: All respondents

		EXPECT TO RECRUIT STAFF IN THE NEXT YEAR		EMPLOYEE NATIONALITY						IMPACT OF BREXIT					USE APPRENTICESHIP FUNDING OVER THE NEXT 12 MONTHS
	Total	Yes	No	UK only	International (Int.+EU)	EU nationals excl. International	Any UK	Any EU	Any International	All positive	Mixed	All negative	All no impact	Don't know	Employ an increased number
Significance Level: 95%		a	b	c	d	e	f	g	h	i	j	k	l	m	n
Unweighted Total	1018	558	332	515	473	253	927	387	220	45	498	168	249	58	141
Weighted Total	1018	552	335	499	488	249	921	392	239	43	487	203	230	55	141
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A positive impact	136	76	51	73	61	21	122	37	40	43	93	-	-	-	19
	13%	14%	15%	15% eg	12%	9%	13% eg	9%	17% eg	100% jklm	19% klm	-	-	-	14%
A negative impact	431	248	124	192	229	116	387	188	113	-	228	203	-	-	62
	42%	45% b	37%	38%	47% c	47% c	42%	48% cf	47% c	-	47% ilm	100% ijlm	-	-	44%
No impact	294	160	102	159	127	71	270	109	56	-	65	-	230	-	45
	29%	29%	30%	32% h	26%	29%	29%	28%	23%	-	13% ikm	-	100% ijklm	-	32%
Don't know	157	68	58	76	70	40	141	58	30	-	102	-	-	55	14
	15%	12%	17% a	15%	14%	16%	15%	15%	13%	-	21% ikl	-	-	100% ijkl	10%

Columns Tested: a,b - c,d,e,f,g,h - i,j,k,l,m - n