

# Citizens Advice - Pensions research

### METHODOLOGY NOTE

ComRes interviewed 1,386 UK adults aged 50+, 1,000 of which are nationally representative plus a boost of 350 people with Defined Contribution pensions, between the 14<sup>th</sup> and 28<sup>th</sup> August 2015.

All press releases or other publications must be checked with ComRes before use. ComRes requires 48 hours to check a press release unless otherwise agreed.

To commission a voting intention poll or a public opinion survey please contact Katharine Peacock: katharine.peacock@comres.co.uk.

To register for Pollwatch, a monthly newsletter update on the polls, please email: pollwatch@comres.co.uk

Pensions Research	
A. Are you male or female? Base: All respondents	. 1
B. Which of the following age bands do you fall into? Base: All respondents	. 4
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### Q1\_SUM. How frequently or otherwise do you check each of the following?

### SUMMARY TABLE

Base: All respondents

											NETS	
	Total	Daily	Weekly	Monthly	A few times a year	Annually	Every 2-4 years	Less frequently than once every 2-4 years	Not applicable	Net: at least weekly	Net: at least monthly	Net: at least annually
Bank statements	1386	218	529	568	45	7	2	10	7	747	1315	1367
	100%	16%	38%	41%	3%	1%	*	1%	1%	54%	95%	99%
Utility bills	1386	4	70	697	481	80	7	17	30	74	771	1332
	100%	*	5%	50%	35%	6%	o 1%	1%	2%	5%	56%	96%
Value of your pension	1386	16	29	91	255	507	40	164	284	45	136	898
	100%	1%	2%	7%	18%	37%	3%	12%	20%	3%	10%	65%
Value of your house(s)	1386	2	10	35	238	220	193	342	346	12	47	505
	100%	*	1%	3%	17%	16%	b 14%	25%	25%	1%	3%	36%



### Q1. How frequently or otherwise do you check each of the following?

#### Bank statements.

Base: All respondents

		GEN	IDER		AG	E			WOR	KING STA	TUS		PFI	NSION PLAN	J		C PENSIC		DRAWING FROM P	ENSION
	Tatal			50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking	Otudant	Personal	Work- based, occupa- tional or	Do not			Don't	Have already	Have
Significance Level: 95%	Total	Male a	Female b	years c	years d	years e	or over f	a week) g	week) h	work	work	Student *k	or private	company m	have n	DC 0	DB p	know q	started r	starte s
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100
Daily	218 16%	120 16%	98 16%	66 15%	63 14%	52 18%	37 21% d	128 15%	58 16%	5 14%	27 21%	-	103 18%	133 15%	44 18%	106 15%	63 17%	30 15%	58 21% s	116 139
Weekly	529 38%	277 36%	252 41%	169 37%	178 38%	113 39%	69 39%	324 38%	142 39%	13 37%	49 38%	1 100%	205 36%	338 38%	99 41%	272 39%	142 38%	71 35%	97 36%	333 389
Monthly	568 41%	329 43%	239 39%	185 41%	195 42%	117 40%	71 40%	363 42%	145 40%	12 34%	48 37%	-	246 43% n	363 41%	83 35%	288 41%	149 40%	93 45%	107 39%	378 439
A few times a year	45 3%	24 3%	21 3%	19 4% f	19 4% f	6 2%	1 1%	26 3%	12 3%	4 11% ghj	3 2%	-	13 2%	28 3%	8 3%	21 3%	11 3%	6 3%	7 3%	30 39
Annually	7 1%	5 1%	2 *	5 1% d	-	2 1%	-	4	2 1%	-	1 1%	-	2	6 1%	1 *	4 1%	1 *	2 1%	2 1%	4 *
Every 2-4 years	2 *	1 *	1 *	2 *	-	-	-	1	-	1 3% gh	-	-	1	1 *	1 *	1	1 *	-	-	1 *
Less frequently than once every 2-4 years	10 1%	7 1%	3 *	3 1%	5 1%	2 1%	-	9 1%	1 *	-	-	-	4 1%	7 1%	-	6 1%	2 1%	2 1%	1	9 1'
Not applicable	7 1%	4 1%	3 *	3 1%	3 1%	-	1 1%	4	1 *	-	2 2%	-	3 1%	3 *	3 1%	3 *	1 *	1 *	1	3 *
NETS																				
Net: at least weekly	747 54%	397 52%	350 57%	235 52%	241 52%	165 57%	106 59%	452 53%	200 55%	18 51%	76 58%	1 100%	308 53%	471 54%	143 60%	378 54%	205 55%	101 49%	155 57%	449 51%



### Q1. How frequently or otherwise do you check each of the following?

#### Bank statements.

Base: All respondents

		GEN	NDER		AG	E			WOR	KING STA	TUS		PEI		J	DB OR DO		N PLAN	DRAWING FROM P PL/	ENSION
								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	full time (30+ hrs a week)	than 30 hrs a week)	but seeking work	and not seeking work	Student	Personal or private	tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		а	b	с	d	е	f	g	h	i	j	*k	I	m	n	0	р	q	r	s
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Net: at least monthly	1315 95%	726 95%	589 95%	420 93%	436 94%	282 97% c	177 99% cd	815 95% i	345 96% i	30 86%	124 95% i	1 100%	554 96%	834 95%	226 95%	666 95%	354 96%	194 95%	262 96%	827 95%
Net: at least annually	1367 99%	755 98%	612 99%	444 98%	455 98%	290 99%	178 99%	845 98%	359 99%	34 97%	128 98%	1 100%	569 99%	868 99%	235 98%	691 99%	366 99%	202 99%	271 99%	861 99%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



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### Q1. How frequently or otherwise do you check each of the following?

#### Bank statements.

Base: All respondents

							REG	ION					
					Yorkshire				<b>F</b> (	London	South East		
	Total	Scotland	North East	North West	and the Humberside	East Midlands	West Midlands	Wales	East of England	(greater and central)	(excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	e	f	g	h	i	j	k	*I
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Daily	218	15	5	19	25	16	29	11	18	27	34	12	7
	16%	17%	13%	13%	17%	13%	24%	19%	14%	18%	15%	9%	29%
							cehk			k			
Weekly	529	33	21	55	49	56	37	22	58	54	77	57	10
	38%	37%	54% cdfij	36%	34%	46% dfj	30%	37%	44% f	36%	35%	44% f	42%
Monthly	568	36	11	69	60	45	51	25	54	61	94	57	5
	41%	40%	28%	46%	41%	37%	42%	42%	41%	41%	43%	44%	21%
A few times a year	45	4	1	5	6	3	2	1	3	5	10	4	1
	3%	4%	3%	3%	4%	2%	2%	2%	2%	3%	5%	3%	4%
Annually	7	1	1	2	-	1	-	-	-	-	2	-	-
	1%	1%	3%	1%	-	1%	-	-	-	-	1%	-	-
Every 2-4 years	2	-	-	-	1	-	-	-	-	-	1	-	-
	*	-	-	-	1%	-	-	-	-	-	*	-	-
Less frequently than once every 2-4													
years	10 1%	1 1%	-	1 1%	3 2%	-	1 1%	-	-	1 1%	2 1%	1 1%	-
Not applicable	7 1%	-	-	-	1 1%	1 1%	2 2%	-	-	1 1%	1 *	-	1 4%
NETS													
Net: at least weekly	747	48	26	74	74	72	66	33	76	81	111	69	17
	54%	53%	67%	49%	51%		54%	56%	57%	54%	50%	53%	71%
Net: at least monthly	1315	84	37	143	134	117	117	58	130	142	205	126	22
	95%	93%	95%	95%	92%		96%	98%	98%	95%	93%	96%	92%
									dj				
Net: at least annually	1367	89	39	150	140	121	119	59	133	147	217	130	23
	99%	99%	100%	99%	97%	99%	98%	100%	100% d	99%	98%	99%	96%
									a				

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



### Q1. How frequently or otherwise do you check each of the following?

#### Bank statements.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*I	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
Daily	218 16%	19 16%	39 15%	39 15%	36 16%	29 19%	12 14%	10 17%	7 16%	5 17%	4 20%	-	1 17%	4 40%
Weekly	529 38%	45 38%	86 32%	111 43% bg	81 36%	65 43% bg	38 43%	16 28%	13 30%	13 43%	7 35%	4 67%	1 17%	2 20%
Monthly	568 41%	46 39%	123 46% ce	95 37%	90 40%	52 35%	34 39%	29 50% e	23 53% ce	11 37%	8 40%	2 33%	3 50%	3 30%
A few times a year	45 3%	6 5%	9 3%	8 3%	11 5%	2 1%	2 2%	2 3%	-	-	1 5%	-	1 17%	1 10%
Annually	7 1%	1 1%	2 1%	-	2 1%	1 1%	1 1%	-	-	-	-	-	-	-
Every 2-4 years	2 *	-	-	1 *	1 *	-	-	-	-	-	-	-	-	-
Less frequently than once every 2-4														
years	10 1%	-	2 1%	2 1%	2 1%	1 1%	1 1%	1 2%	-	1 3% a	-	-	-	-
Not applicable	7 1%	1 1%	4 2%	1 *	1 *	-	-	-	-	-	-	-	-	-
NETS														
Net: at least weekly	747 54%	64 54%	125 47%	150 58% b	117 52%	94 63% bdg	50 57%	26 45%	20 47%	18 60%	11 55%	4 67%	2 33%	6 60%
Net: at least monthly	1315 95%	110 93%	248 94%	245 95%	207 92%	146 97% d	84 95%	55 95%	43 100%	29 97%	19 95%	6 100%	5 83%	9 90%
Net: at least annually	1367 99%	117 99%	259 98%	253 98%	220 98%	149 99%	87 99%	57 98%	43 100%	29 97%	20 100%	6 100%	6 100%	10 100%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



### Q1. How frequently or otherwise do you check each of the following?

Utility bills. Base: All respondents

		051									<b>T</b> U0								DRAWING FROM P	PENSIO
		GEN	IDER		AG	SE I				KING STA	TUS		PE	NSION PLAN	1	DB OR D	C PENSIC	ON PLAN	PL	AN
							65	Working full time	Working part time (fewer than 30	Not working but	Not working and not			Work- based, occupa- tional					Have	Hav
	Total	Male	Female	50-54 years	55-59 years	60-64 years	years or over	(30+ hrs a week)	hrs a week)	seeking work	seeking work	Student	Personal or private	or company	Do not have	DC	DB	Don't know	already started	no starte
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	*k		m	n	0	р	q	r	5
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100
Daily	4 *	3 *	1 *	4 1% d	-	-	-	4	-	-	-	-	3 1%	2 *	1 *	1	3 1%	-	1	:
Weekly	70 5%	33 4%	37 6%	22 5%	27 6%	14 5%	7 4%	39 5%	17 5%	3 9%	11 8%	-	26 5%	37 4%	19 8% m	34 5%	15 4%	6 3%	14 5%	3
Monthly	697 50%	407 53% b	290 47%	218 48%	232 50%	157 54%	90 50%	446 52%	174 48%	15 43%	61 47%	1 100%	308 53% n	443 50%	106 44%	365 52%	178 48%	109 53%	147 54%	44 5
A few times a year	481 35%	257 34%	224 36%	154 34%	160 35%	100 34%	67 37%	291 34%	133 37%	15 43%	42 32%	-	186 32%	317 36%	82 34%	241 34%	147 40%	65 32%	89 33%	31 3
Annually	80 6%	41 5%	39 6%	31 7%	26 6%	12 4%	11 6%	50 6%	22 6%	-	8 6%	-	31 5%	48 5%	19 8%	38 5%	15 4%	13 6%	13 5%	4
Every 2-4 years	7 1%	4 1%	3 *	2 *	3 1%	1 *	1 1%	4 *	2 1%	-	1 1%	-	5 1%	6 1%	-	5 1%	2 1%	-	2 1%	, .
Less frequently than once every 2-4 years	17 1%	10 1%	7 1%	9 2%	5 1%	2 1%	1 1%	13 2%	2 1%	-	2 2%	-	8 1%	9 1%	4 2%	8 1%	4 1%	3 1%	1	1:
Not applicable	30 2%	12 2%	18 3%	12 3%	10 2%	6 2%	2 1%	12 1%	11 3%	2 6% g	5 4% g	-	10 2%	17 2%	8 3%	9 1%	6 2%	9 4% op	6 2%	1
NETS																				
Net: at least weekly	74 5%	36 5%	38 6%	26 6%	27 6%	14 5%	7 4%	43 5%	17 5%	3 9%	11 8%	-	29 5%	39 4%	20 8% m	35 5%	18 5%	6 3%	15 5%	39



### Q1. How frequently or otherwise do you check each of the following?

Utility bills. Base: All respondents

																			DRAWING FROM P	ENSION
		GEN	IDER		AG	jE			-	KING STA	105		PEI	NSION PLAN	4	DB OR DO	PENSIO	N PLAN	PL/	AN
									Working					Work-						
									part time	Not	Not			based,						
								Working	(fewer	working	working			occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	f	g	h	i	j	*k	I	m	n	0	р	q	r	S
Total	1386	767	619	452	463	292	179	859	361	35	130	1	577	879	239	701	370	205	273	874
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: at least monthly	771	443	328	244	259	171	97	489	191	18	72	1	337	482	126	400	196	115	162	483
	56%	58%	53%	54%	56%	59%	54%	57%	53%	51%	55%	100%	58%	55%	53%	57%	53%	56%	59%	55%
Net: at least annually	1332	741	591	429	445	283	175	830	346	33	122	1	554	847	227	679	358	193	264	841
	96%	97%	95%	95%	96%	97%	98%	97%	96%	94%	94%	100%	96%	96%	95%	97%	97%	94%	97%	96%



### Q1. How frequently or otherwise do you check each of the following?

Utility bills. Base: All respondents

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		a	b	С	d	e	f	g	h	i	j	k	*1
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
Daily	4	-	-	2 1%	-	-	-	-	-	1 1%	-	1 1%	-
Weekly	70 5%	-	3 8% a	11 7% a	7 5% a	8 7% a	4 3%	7 12% afj	6 5% a	9 6% a	7 3%	6 5% a	2 8%
Monthly	697 50%	48 53%	22 56%	72 48%	73 50%	62 51%	62 51%	34 58%	73 55%	65 44%	115 52%	60 46%	11 46%
A few times a year	481 35%	38 42% g	11 28%	47 31%	51 35%	41 34%	44 36%	14 24%	43 32%	59 40% g	75 34%	49 37%	9 38%
Annually	80 6%	3 3%	1 3%	11 7%	7 5%	10 8%	7 6%	3 5%	5 4%	7 5%	14 6%	11 8%	1 4%
Every 2-4 years	7 1%	-	-	1 1%	2 1%	-	-	-	-	1 1%	2 1%	1 1%	-
Less frequently than once every 2-4													
years	17 1%	-	-	4 3%	3 2%	-	3 2%	-	1 1%	1 1%	4 2%	1 1%	-
Not applicable	30 2%	1 1%	2 5%	3 2%	2 1%	1 1%	2 2%	1 2%	5 4%	6 4%	4 2%	2 2%	1 4%
NETS													
Net: at least weekly	74 5%	-	3 8% a	13 9% aj	7 5% a	8 7% a	4 3%	7 12% afj	6 5% a	10 7% a	7 3%	7 5% a	2 8%
Net: at least monthly	771 56%	48 53%	25 64%	85 56%	80 55%	70 57%	66 54%	41 69% fijk	79 59%	75 50%	122 55%	67 51%	13 54%
Net: at least annually	1332 96%	89 99%	37 95%	143 95%	138 95%	121 99% ci	117 96%	58 98%	127 95%	141 95%	211 95%	127 97%	23 96%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



### Q1. How frequently or otherwise do you check each of the following?

Utility bills. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	I	*j	*k	*I	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Daily	4	-	-	1	1	1	1	-	-	-	-	-	-	-
20,	*	-	-	*	*	1%	1%	-	-	-	-	-	-	-
Weekly	70	10	18	10	5	6	4	2	1	3	1	-	1	-
	5%	8%	7%	4%	2%	4%	5%	3%	2%	10%	5%	-	17%	-
		d	d							d				
Monthly	697	58	133	130	119	76	37	26	25	14	7	5	3	4
	50%	49%	50%	51%	53%	51%	42%	45%	58%	47%	35%	83%	50%	40%
A few times a year	481	41	83	87	83	56	35	28	12	9	10	1	1	4
-	35%	35%	31%	34%	37%	37%	40%	48%	28%	30%	50%	17%	17%	40%
								bch						
Annually	80	4	17	17	11	9	8	1	4	1	2	-	-	1
	6%	3%	6%	7%	5%	6%	9%	2%	9%	3%	10%	-	-	10%
Every 2-4 years	7	-	1	3	-	-	1	-	-	1	-	-	1	-
	1%	-	*	1%	-	-	1%	-	-	3%	-	-	17%	-
										ade				
Less frequently than once every 2-4														
years	17	1	5	3	3	-	-	1	1	-	-	-	-	-
	1%	1%	2%	1%	1%	-	-	2%	2%	-	-	-	-	-
Not applicable	30	4	8	6	2	2	2	-	-	2	-	-	-	1
	2%	3%	3%	2%	1%	1%	2%	-	-	7%	-	-	-	10%
										dg				
NETS														
Net: at least weekly	74	10	18	11	6	7	5	2	1	3	1	-	1	-
,	5%	8%	7%	4%	3%	5%	6%	3%	2%	10%	5%	-	17%	-
		d	d							d				
Net: at least monthly	771	68	151	141	125	83	42	28	26	17	8	5	4	4
	56%	58%	57%	55%	56%	55%	48%	48%	60%	57%	40%	83%	67%	40%
Net: at least annually	1332	113	251	245	219	148	85	57	42	27	20	6	5	9
	96%	96%	95%	95%	98%	99%	97%	98%	98%	90%	100%	100%	83%	90%
					i	bi								

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015



### Q1. How frequently or otherwise do you check each of the following?

## Value of your pension. Base: All respondents

						_													DRAWING FROM P	ENSION
		GEN	IDER		AG	jE			Working	KING STA	105		PE	NSION PLAN Work-	4	DB OR D		ON PLAN	PL/	AN
							65	Working full time	part time (fewer than 30	Not working but	Not working and not			based, occupa- tional					Have	Have
	Total	Male	Female	50-54 years	55-59 years	60-64 years	years or over	(30+ hrs a week)	hrs a week)	seeking work	seeking work	Student	Personal or private	or company	Do not have	DC	DB	Don't know	already started	not started
Significance Level: 95%		а	b	с	d	е	f	g	h	i	j	*k	1	m	n	0	р	q	r	s
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Daily	16	13	3	7	2	6	1	15	1	-	-	-	16	11	-	13	7	-	6	10
	1%	2% b	*	2%	*	2% d	1%	2% h	*	-	-	-	3% mn	1%	-	2% q	2% q	-	2%	1%
Weekly	29 2%	23 3%	6 1%	11 2%	9 2%	6 2%	3 2%	19 2%	7 2%	-	3 2%	-	24 4%	21 2%	-	21 3%	13 4%	6 3%	8 3%	21 2%
		b											n	n						
Monthly	91	64	27	28	27	24	12	70	15	3	3	-	58	59	-	67	28	8	29	62
	7%	8% b	4%	6%	6%	8%	7%	8% hj	4%	9%	2%	-	10% mn	7% n	-	10% q	8%	4%	11%	7%
A few times a year	255 18%	171 22%	84 14%	82 18%	79 17%	55 19%	39 22%	188 22%	52 14%	4 11%	11 8%	-	153 27%	189 22%	2 1%	182 26%	80 22%	29 14%	56 21%	197 23%
		b	11/0		,0	1070	/0	hj	11/0	,0	0,0		mn	n	.,.	q	q	, 0		2070
Annually	507	306	201	184	189	83	51	361	118	6	22	-	244	388	6	296	159	94	88	413
	37%	40% b	32%	41% ef	41% ef	28%	28%	42% hij	33% j	17%	17%	-	42% n	44% n	3%	42%	43%	46%	32%	47% r
Every 2-4 years	40 3%	18 2%	22 4%	16 4%	14 3%	5 2%	5 3%	25 3%	13 4%	1 3%	1 1%	-	17	29 3%	2 1%	19 3%	11 3%	11 5%	7	31 4%
			.,.						.,.					n	.,.			• • •		
Less frequently than once every																			1	
2-4 years	164	66	98	58	53	35	18	93	54	7	10	-	39	136	9	81	47	38	31	124
	12%	9%	16% а	13%	11%	12%	10%	11%	15% gj	20% j	8%	-	7%	15% In	4%	12%	13%	19% 0	11%	14%
Not applicable	284	106	178	66	90	78	50	88	101	14	80	1	26	46	220	22	25	19	48	16
	20%	14%	29%	15%	19%	27%	28%	10%	28%	40%	62%	100%	5%	5%	92%	3%	7%	9%	18%	2%
	L		а			cd	cd		g	g	ghi				lm		0	0	S	



### Q1. How frequently or otherwise do you check each of the following?

## Value of your pension. Base: All respondents

																			DRAWING FROM P	
		GEN	DER		AG	θE			WOR	KING STA	TUS		PE	NSION PLAN	1	DB OR D	C PENSIC	N PLAN	PL/	AN
									Working					Work-						
									part time	Not	Not			based,						
								Working	(fewer	working	working			occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	*k	I	m	n	0	р	q	r	S
Total	1386	767	619	452	463	292	179	859	361	35	130	1	577	879	239	701	370	205	273	874
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS																				
Net: at least weekly	45	36	9	18	11	12	4	34	8	-	3	-	40	32	-	34	20	6	14	31
	3%	5%	1%	4%	2%	4%	2%	4%	2%	-	2%	-	7%	4%	-	5%	5%	3%	5%	4%
		b											mn	n						
Net: at least monthly	136	100	36	46	38	36	16	104	23	3	6	-	98	91	-	101	48	14	43	93
	10%	13%	6%	10%	8%	12%	9%	12%	6%	9%	5%	-	17%	10%	-	14%	13%	7%	16%	11%
		b						hj					mn	n		q	q		s	
Net: at least annually	898	577	321	312	306	174	106	653	193	13	39	-	495	668	8	579	287	137	187	703
	65%	75%	52%	69%	66%	60%	59%	76%	53%	37%	30%	-	86%	76%	3%	83%	78%	67%	68%	80%
		b		ef				hij	j				mn	n		pq	q			r



### Q1. How frequently or otherwise do you check each of the following?

## Value of your pension. Base: All respondents

					-		REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*1
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
Daily	16 1%	-	1 3%	2 1%	1 1%	3 2%	-	-	1 1%	5 3% fj	1 *	2 2%	-
Weekly	29 2%	-	1 3%	3 2%	3 2%	1 1%	3 2%	1 2%	3 2%	5 3%	6 3%	1 1%	2 8%
Monthly	91 7%	8 9% k	1 3%	9 6%	6 4%	5 4%	9 7%	4 7%	9 7%	7 5%	29 13% cdeik	3 2%	1 4%
A few times a year	255 18%	19 21%	10 26%	32 21%	26 18%	19 16%	21 17%	9 15%	26 20%	26 17%	44 20%	21 16%	2 8%
Annually	507 37%	30 33%	14 36%	42 28%	62 43% cj	52 43% cj	43 35%	24 41%	54 41% cj	63 42% cj	66 30%	49 37%	8 33%
Every 2-4 years	40 3%	3 3% d	1 3%	12 8% dhijk	-	4 3% d	6 5% dhk	1 2%	1 1%	4 3% d	4 2%	1 1%	3 13%
Less frequently than once every 2-4 years	164 12%	11 12%	4 10%	17 11%	19 13%	12 10%	15 12%	7 12%	12 9%	16 11%	24 11%	25 19% ehij	2 8%
Not applicable	284 20%	19 21%	7 18%	34 23%	28 19%	26 21%	25 20%	13 22%	27 20%	23 15%	47 21%	29 22%	6 25%
NETS													
Net: at least weekly	45 3%	-	2 5% a	5 3%	4 3%	4 3%	3 2%	1 2%	4 3%	10 7% a	7 3%	3 2%	2 8%
Net: at least monthly	136 10%	8 9%	3 8%	14 9%	10 7%	9 7%	12 10%	5 8%	13 10%	17 11% k	36 16% dek	6 5%	3 13%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



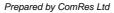
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### Q1. How frequently or otherwise do you check each of the following?

## Value of your pension. Base: All respondents

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*I
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: at least annually	898	57	27	88	98	80	76	38	93	106	146	76	13
	65%	63%	69%	58%	68%	66%	62%	64%	70%	71%	66%	58%	54%
									ck	ck			

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l





### Q1. How frequently or otherwise do you check each of the following?

## Value of your pension. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*I	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Daily	16	1	1	2	1	3	1	1	3	-	-	-	1	-
	1%	1%	*	1%	*	2%	1%	2%	7% abcd	-	-	-	17%	-
Weekly	29	2	2	4	4	4	7	-	1	2	-	-	-	2
	2%	2%	1%	2%	2%	3%	8% abcdg	-	2%	7% bg	-	-	-	20%
Monthly	91	4	14	10	14	13	6	6	3	5	1	1	1	-
	7%	3%	5%	4%	6%	9% c	7%	10% c	7%	17% abcd	5%	17%	17%	-
A few times a year	255	8	26	52	46	31	22	23	15	5	7	3	1	2
	18%	7%	10%	20% ab	21% ab	21% ab	25% ab	40% abcdei	35% abcd	17%	35%	50%	17%	20%
Annually	507	26	88	96	101	62	38	18	14	10	8	2	2	3
	37%	22%	33% a	37% a	45% ab	41% a	43% a	31%	33%	33%	40%	33%	33%	30%
Every 2-4 years	40	3	5	8	8	5	-	1	3	1	1	-	-	1
	3%	3%	2%	3%	4%	3%	-	2%	7% f	3%	5%	-	-	10%
Less frequently than once every 2-4														
years	164	10	41	41	23	11	9	6	1	5	3	-	-	1
	12%	8%	15% eh	16% eh	10%	7%	10%	10%	2%	17% h	15%	-	-	10%
Not applicable	284	64	88	44	27	21	5	3	3	2	-	-	1	1
	20%	54% bcdefghi	33% cdefghi	17% fg	12%	14% f	6%	5%	7%	7%	-	-	17%	10%
NETS														
Net: at least weekly	45	3	3	6	5	7	8	1	4	2	-	-	1	2
	3%	3%	1%	2%	2%	5% b	9% abcd	2%	9% bcd	7% b	-	-	17%	20%
Net: at least monthly	136	7	17	16	19	20	14	7	7	7	1	1	2	2
	10%	6%	6%	6%	8%	13% abc	16% abc	12%	16% abc	23% abcd	5%	17%	33%	20%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



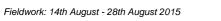
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#### Q1. How frequently or otherwise do you check each of the following?

## Value of your pension. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: at least annually	898	41	131	164	166	113	74	48	36	22	16	6	5	7
	65%	35%	49%	64%	74%	75%	84%	83%	84%	73%	80%	100%	83%	70%
			а	ab	abc	abc	abc	abc	abc	ab				

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m





### Q1. How frequently or otherwise do you check each of the following?

## Value of your house(s). Base: All respondents

																			DRAWING FROM P	
		GEN	IDER		AG	E				KING STA	TUS		PE	NSION PLAN	1	DB OR D	C PENSIC	ON PLAN	PL	AN
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	Working part time (fewer than 30 hrs a week)	Not working but seeking work	Not working and not seeking work	Student	Personal or private	Work- based, occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%	Total	a	b	C	d	e	f	g	h	i	j	*k	l	m	n	0	p	q	r	Startea
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Daily	2 *	1 *	1 *	2 *	-	-	-	2	-	-	-	-	1	1 *	1 *	1 *	1 *	-	-	1 *
Weekly	10 1%	6 1%	4 1%	4 1%	2 *	3 1%	1 1%	8 1%	1 *	-	1 1%	-	7 1%	8 1%	-	4 1%	8 2% oq	-	2 1%	8 1%
Monthly	35 3%	18 2%	17 3%	10 2%	10 2%	7 2%	8 4%	22 3%	11 3%	1 3%	1 1%	-	18 3%	25 3%	2 1%	18 3%	15 4%	6 3%	13 5% s	20 2%
A few times a year	238 17%	130 17%	108 17%	76 17%	74 16%	46 16%	42 23% de	163 19% j	59 16% j	4 11%	12 9%	-	103 18% n	160 18% n	28 12%	133 19%	73 20%	33 16%	50 18%	160 18%
Annually	220 16%	149 19% b	71 11%	74 16%	59 13%	56 19% d	31 17%	149 17% ij	61 17% ij	-	10 8%	-	110 19% n	150 17% n	22 9%	121 17%	67 18%	34 17%	56 21%	142 16%
Every 2-4 years	193 14%	103 13%	90 15%	49 11%	71 15% c	38 13%	35 20% c	114 13%	65 18% gj	3 9%	11 8%	-	89 15% n	137 16% n	22 9%	100 14%	69 19% q	20 10%	50 18%	121 14%
Less frequently than once every																				
2-4 years	342 25%	182 24%	160 26%	119 26%	120 26%	64 22%	39 22%	222 26%	89 25%	6 17%	25 19%	-	152 26% n	237 27% n	41 17%	192 27%	94 25%	58 28%	61 22%	240 27%
Not applicable	346 25%	178 23%	168 27%	118 26% f	127 27% f	78 27% f	23 13%	179 21%	75 21%	21 60% gh	70 54% gh	1 100%	97 17%	161 18%	123 51% Im	132 19% p	43 12%	54 26% op	41 15%	182 21% r

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

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Fieldwork: 14th August - 28th August 2015

### Q1. How frequently or otherwise do you check each of the following?

## Value of your house(s). Base: All respondents

																			DRAWING FROM P	
		GEN	DER		AG	θE			WOR	KING STA	TUS		PEI	NSION PLAN	1	DB OR D	C PENSIC	ON PLAN	PL/	AN
									Working					Work-						
									part time	Not	Not			based,						
								Working	(fewer	working	working			occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking	<b>.</b>	Personal	or	Do not			Don't	already	not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	f	g	h	i	j	*k		m	n	0	р	q	r	S
Total	1386	767	619	452	463	292	179	859	361	35	130	1	577	879	239	701	370	205	273	874
	100%	100%	100%	100%	100%	100%		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
NETS																				
Net: at least weekly	12	7	5	6	2	3	1	10	1	-	1		8	9	1	5	9	_	2	9
	1%	1%	1%	1%	*	1%	1%	1%	*	-	1%	-	1%	1%	*	1%	2%	-	1%	1%
			. / 0	.,		.,.	.,,	.,,,			.,.			.,,,			oq		.,.	
Net: at least monthly	47	25	22	16	12	10	9	32	12	1	2	-	26	34	3	23	24	6	15	29
	3%	3%	4%	4%	3%	3%	5%	4%	3%	3%	2%	-	5%	4%	1%	3%	6%	3%	5%	3%
													n	n			0			
Net: at least annually	505	304	201	166	145	112	82	344	132	5	24	-	239	344	53	277	164	73	121	331
INCL. AL ICASL ALITUALLY	36%	40%	32%	37%	31%	38%	82 46%	40%	37%	5 14%	24 18%		41%	344 39%		40%	44%	73 36%	44%	38%
	30%		32%	31%	31%			40%	37%	14%	10%	-			22%	40%		30%	44%	30%
		b				d	cd	I	ij				n	n			q			



### Q1. How frequently or otherwise do you check each of the following?

## Value of your house(s). Base: All respondents

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
Daily	2 *	-	-	1 1%	-	-	-	-	-	-	-	1 1%	-
Weekly	10 1%	-	-	1 1%	1 1%	-	-	1 2%	2 2%	2 1%	3 1%	-	-
Monthly	35 3%	1 1%	1 3%	3 2%	6 4%	2 2%	1 1%	1 2%	4 3%	3 2%	11 5% f	2 2%	-
A few times a year	238 17%	10 11%	5 13%	26 17%	22 15%	13 11%	21 17%	11 19%	25 19%	41 28% acdefjk	40 18%	21 16%	3 13%
Annually	220 16%	14 16%	5 13%	14 9%	22 15%	19 16%	18 15%	12 20% c	22 17%	33 22% c	41 19% c	18 14%	2 8%
Every 2-4 years	193 14%	13 14%	6 15%	28 19% dhi	15 10%	19 16% i	22 18% hi	6 10%	12 9%	11 7%	36 16% i	19 15%	6 25%
Less frequently than once every 2-4 years	342 25%	28 31%	9 23%	37 25%	40 28%	31 25%	29 24%	15 25%	33 25%	24 16%	50 23%	37 28%	9 38%
Not applicable	346	i 24	13	41	i 39	38	31	13	35	35	40	i 33	4
ποι αρρικαυίε	25%	24	33% j	27% j	39 27% j		25%	22%	26%	23%	18%		17%
NETS													
Net: at least weekly	12 1%	-	-	2 1%	1 1%	-	-	1 2%	2 2%	2 1%	3 1%	1 1%	-
Net: at least monthly	47 3%	1 1%	1 3%	5 3%	7 5%	2 2%	1 1%	2 3%	6 5%	5 3%	14 6% ef	3 2%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

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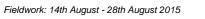


### Q1. How frequently or otherwise do you check each of the following?

## Value of your house(s). Base: All respondents

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*1
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: at least annually	505	25	11	45	51	34	40	25	53	79	95	42	5
	36%	28%	28%	30%	35%	28%	33%	42%	40%	53%	43%	32%	21%
									е	abcdefhk	acek		

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l





### Q1. How frequently or otherwise do you check each of the following?

## Value of your house(s). Base: All respondents

							HOUSEHO	D INCOME BE						
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Daily	2	-	-	1	1	-	-	-	-	-	-	-	-	-
	*	-	-	*	*	-	-	-	-	-	-	-	-	-
Weekly	10	-	-	1	2	3	4	-	-	-	-	-	-	-
,	1%	-	-	*	1%	2%	5%	-	-	-	-	-	-	-
						b	abcd							
Monthly	35	6	4	8	3	4	1	3	1	-	-	-	1	-
-	3%	5%	2%	3%	1%	3%	1%	5%	2%	-	-	-	17%	-
		bd												
A few times a year	238	6	34	36	47	27	20	13	10	11	6	-	2	4
-	17%	5%	13%	14%	21%	18%	23%	22%	23%	37%	30%	-	33%	40%
			а	а	abc	а	ab	а	а	abce				
Annually	220	8	31	42	40	26	22	15	8	6	2	3	1	3
	16%	7%	12%	16%	18%	17%	25%	26%	19%	20%	10%	50%	17%	30%
				а	а	а	ab	ab	а	а				
Every 2-4 years	193	12	33	28	46	21	11	10	6	3	3	2	1	1
	14%	10%	12%	11%	21%	14%	13%	17%	14%	10%	15%	33%	17%	10%
					abc									
Less frequently than once every 2-4														
years	342	20	54	70	52	44	23	15	13	7	8	1	-	2
	25%	17%	20%	27%	23%	29% ab	26%	26%	30%	23%	40%	17%	-	20%
				а										
Not applicable	346	66	109	71	33	25	7	2	5	3	1	-	1	-
	25%	56%	41%	28%	15%	17%	8%	3%	12%	10%	5%	-	17%	-
		bcdefghi	cdefghi	defghi	g	g								
NETS														
Net: at least weekly	12	-	-	2	3	3	4	-	-	-	-	-	-	-
	1%	-	-	1%	1%	2%	5%	-	-	-	-	-	-	-
						b	abc							
Net: at least monthly	47	6	4	10	6	7	5	3	1	-	-	-	1	-
	3%	5%	2%	4%	3%	5%	6%	5%	2%				17%	-
	3%	5% b	∠ 70	4 70	3%	5%	6%	5%	270	-	-	-	17%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



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### Q1. How frequently or otherwise do you check each of the following?

## Value of your house(s). Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Net: at least annually	505	20	69	88	93	60	47	31	19	17	8	3	4	7
	36%	17%	26%	34%	42%	40%	53%	53%	44%	57%	40%	50%	67%	70%
				ab	ab	ab	abce	abc	ab	abc				

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015



Table 14/1

### **Pensions Research**

Q2. Thinking about your retirement, which of the following, if any, are the things that you would most like to achieve? Please select up to three. Base: All respondents

		GEN	IDER		AG	F			WOP	KING STA	TUS		DE	NSION PLA	J	DB OR D		ΝΡΙΔΝ	DRAWING FROM P	ENSIO
		ULI						Working	Working part time (fewer	Not working	Not			Work- based,	•	DEORE				
	Total	Male	Female	50-54 years	55-59 vears	60-64 years	65 years or over	full time (30+ hrs a week)	than 30 hrs a week)	but seeking work	and not seeking work	Student	Personal or private	occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Hav no starte
Significance Level: 95%	TOtal	a	b	C	d	e	f	g g	h	i	j	*k	I	m	n	0	р	q	r	- Start
ōtal	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100
Have enough income to support the festyle I want	819 59%	459 60%	360 58%	283 63% e	275 59%	158 54%	103 58%	526 61% j	217 60% j	19 54%	57 44%	-	367 64% n	553 63% n	102 43%	454 65%	225 61%	124 60%	153 56%	564 65
Take holidays / travel	708 51%	404 53%	304 49%	241 53%	245 53%	136 47%	86 48%	459 53% j	195 54% j	13 37%	40 31%	1 100%	320 55% n	494 56% n	79 33%	392 56% q	215 58% q	93 45%	147 54%	482 55
Keep active	688 50%	390 51%	298 48%	210 46%	219 47%	151 52%	108 60% cd	427 50% j	200 55% j	16 46%	44 34%	1 100%	282 49%	440 50%	109 46%	360 51%	186 50%	96 47%	150 55%	429 49
Relax	355 26%	222 29% b	133 21%	132 29% f	119 26% f	73 25%	31 17%	226 26%	83 23%	7 20%	38 29%	1 100%	141 24%	212 24%	74 31% m	162 23%	73 20%	68 33% op	64 23%	21 2
See friends and family	297 21%	118 15%	179 29% a	79 17%	105 23%	68 23%	45 25% с	164 19%	87 24% g	8 23%	38 29% g	-	113 20%	177 20%	62 26% I	129 18%	79 21%	45 22%	50 18%	18 2
Clear my debts	185 13%	105 14%	80 13%	59 13%	55 12%	53 18% df	18 10%	125 15% h	36 10%	7 20%	17 13%	-	76 13%	119 14%	33 14%	85 12%	47 13%	35 17%	39 14%	11 1
Leave money behind for friends / amily after I die	164 12%	84 11%	80 13%	54 12%	56 12%	27 9%	27 15%	87 10%	46 13%	4 11%	27 21% gh	-	64 11%	104 12%	34 14%	88 13%	42 11%	20 10%	40 15% s	9 1
Volunteer / give back to society	156 11%	74 10%	82 13% a	40 9%	56 12%	39 13%	21 12%	102 12% j	41 11% j	6 17% j	7 5%	-	68 12%	103 12%	25 10%	83 12%	49 13%	17 8%	28 10%	10 1



Table 14/2

### **Pensions Research**

Q2. Thinking about your retirement, which of the following, if any, are the things that you would most like to achieve? Please select up to three. Base: All respondents

	GEN			AC	E			WOP		TUS		PER	SION PLAN	J	DB OR D				ENSION
				AG				Working					Work-	•	DBOKD	CFENSIC		F L	
							Workina	part time (fewer	Not working	Not working			based, occupa-						
						65	full time	than 30	but	and not			tional					Have	Have
			50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
Total			,	,	,	or over	,	,	work	work		or private						started	starte
	a	d	C	a	е	I	g	n	I	J	к	1	m	n	0	ρ	Ч		5
1386	767	619	452	463	292	179	859	361	35	130	1	577	879	239	701	370	205	273	874
100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100
114	59	55	33	46	23	12			1	9	-	46	78	14	62	37	11	25	75
8%	8%	9%	7%	10%	8%	7%	9%	8%	3%	7%	-	8%	9%	6%	9%	10%	5%	9%	ę
			29	25	26	13	53		3	10	-	-	60	17	44		14	19	5
7%	7%	7%	6%	5%	9%	7%	6%	7%	9%	8%	-	6%	7%	7%	6%	7%	7%	7%	-
86	46	40	28	29	15	14	57	14	2	13	-	38	51	15	45	22	14	10	6′
6%	6%	6%	6%	6%	5%	8%	7%	4%	6%	10%	-	7%	6%	6%	6%	6%	7%	4%	-
										h									
64	32	32	15	21	16	12	37	14	2	11	-	22	42	16	26	19	6	19	2
5%	4%	5%	3%	5%	5%	7%	4%	4%	6%		-	4%	5%	7%	4%	5%	3%		:
										gn								S	
									-		-			-	1				3
4%	5%	3%	4%	3%	3%	6%	4%	4%	-	3%	-		4%	2%	5%		2%	4%	
																4			
				-					1		-							1	1:
3%	2%	3%	2%	2%	3%		2%	3%	3%	4%	-	2%	2%	3%	2%	2%	4%		
						cu													
30	16	14		11	5	1	11	6	2	11	-		8	19	6	5	4		9
2%	2%	2%	3%	2%	2%	1%	1%	2%			-	1%	1%		1%	1%	2%	1%	
_	100% 114 8% 93 7% 86 6% 64 5% 52 4% 35 3%	a           1386         767           100%         100%           114         59           8%         8%           93         52           7%         7%           86         46           6%         6%           64         32           5%         4%           52         35           4%         5%           35         17           3%         2%           30         16	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	TotalMaleFemaleyearsabc1386767619452100%100%100%100%1145955338%9%7%935241297%7%6%864640286%6%6%6%64323215523517194%5%1718351718730161413	TotalMaleFemaleyearsyearsabcd1386767619452463100%100%100%100%100%114595533468%9%7%10%93524129257%7%6%5%86464028296%323215215%351719155235171873%35171872%3016141311	TotalMaleFemaleyearsyearsyearsabcde1386767619452463292100%100%100%100%100%100%100%11459553346238%9%7%10%28299352412925267%7%6%5%9%8646402829156%6%6%6%6%5%5%523517191583517187793%2%3%2%3%3%30161413115	TotalMaleFemale $50-54$ years $55-59$ years $60-64$ yearsyears or overabcdef1386767619 100%452 100%463 100%292 100%179 100%11459 8%55 9%33 7%46 10%23 8%12 7%93 7%52 7%41 7%29 6%25 5%26 9%13 7%93 7%52 7%41 7%29 6%25 5%26 9%13 7%93 7%52 7%41 7%29 6%25 5%26 9%13 7%86 6% 6%46 6%40 6%28 6%29 6%15 5%14 8%64 5%32 4%32 5%15 5%21 	TotalMaleFemale $50-54$ years $55-59$ years $60-64$ yearsyears or over $(30+hrs)$ a week)1386767619 100%452463 100%292179 100%859 100%11459 8%55 9%33 7%46 10%23 8%12 7%74 9%93 7%52 7%41 7%29 6%25 5%26 9%13 7%53 6%93 7%52 7%41 7%29 6%25 5%26 9%13 7%53 6%94 6%46 6%40 6%28 6%29 5%14 8%57 6%64 5%32 4%32 5%15 3%21 5%16 5%12 7%37 4%52 4%35 5%17 3%19 4%15 3%8 3%10 3% 3%33 6%33 4%35 3%17 2%18 3%7 2% 2%7 6%9 1219 2% 2%30161413115111	TotalMaleFemale $50-54$ years $55-59$ years $60-64$ years $years$ $(30+ hrs)$ a week)hrs a week)1386767619 100%452463 100%292179 100%859 100%361 100%11459 8%55 8%33 9%46 7%23 10%12 8%74 9%30 8%93 7%52 7%41 6%29 7%25 8%26 9%13 7%53 6%27 9%93 7%52 7%41 6%29 6%25 5%26 9%13 7%53 6%27 6%94 86 6%46 6%40 6%28 6%29 5%15 8%14 7%57 4%14 4%64 5%32 4%32 5%32 3%15 4%33 6%15 4%33 4%15 4%52 4%35 5%17 3%19 4%15 3%16 5%12 37 4%33 4%15 4%52 4%35 5%17 3%19 4%15 3%16 6%12 4%33 4%14 4%35 3%17 2%18 3%7 4%79 4%12 3%19 6%10 33 4%10 4%301614131151116	$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	TotalMaleFemale50-5455-5960-64yearsor over(30+ hrs a) a week)hrs a week)seeking workseeking work138676761945246329217985936135130100%100%100%100%100%100%100%100%100%100%100%1145955334623127430198%9%7%10%8%7%9%8%3%10%93524129252613532731093524129252613532731086646402829151457142136%6%6%5%5%8%7%4%6%10%643232155%5%7%4%6%8%52351719158103315-4543%3%2%3%3%6%4%4%-3%553515161237142115%6432171877912191015%35171877912191015%3% <t< td=""><td>TotalMaleFemale50-5455-59 years60-64 yearsyears(30+ hrs a week)hrs a week)seeking workseeking workStudent1386767619 100%452463 100%292 100%179 100%859 100%361 100%355 100%130 100%1 100%100%11459 8%55 9%33 7%46 10%23 23 24 2512 26 7%74 9%30 8%1 30 30%9 3619 361 30%100%114 8%59 7%55 7%33 6%46 5%23 9%12 7%74 8%30 7%1 9%9 36193 7%52 7%41 7%29 6%25 5%26 9%13 7%533 6%27 7%3 9%10 7%93 7%52 7%41 7%29 6%25 5%26 9%13 7%533 6%27 7%3 9%10 7%93 6%52 6%41 6%29 6%15 6%14 6%10 6%10 6%10 6%10 6%64 5%32 3%15 7%14 4%26 6%11 6%14 6%13 6%11 6 6%11 6 6%11 6 6%64 5%32 3%17 7%19 7%15 7%8 7% 7%33 7%15 7% 7%14 4%2 6%11 7%52 4% </td><td>TotalMaleFernale50-54 years55-59 years60-64 yearsyears or over(30+ hrs a week)hrs a weekbesking workseeking workStudentPersonal or private1abcdefghij*kl13867676194524632921798593613551301100%577100%100%100%100%100%100%100%100%100%100%100%100%100%100%1145955533462312743019-468%9%7%10%8%7%9%3%3%10-34935241292526135327310-349%7%6%5%9%7%6%7%9%8%-36%935241292526135327310-346%6%6%5%9%7%6%7%9%8%-36%93524129282915145714213-346%6%6%6%5%7%8%7%4%6%8%-4%6%6%6%6%</td><td>Total         Male         Female         50-54         55-59         60-64         years         or over         a week)         work         seeking work         seeking         seeking         Student         or private         company           1386         767         619         452         463         292         179         859         361         355         130         1         577         879           100%         10</td><td>Image         Male         Fermale         50-54         55-59         60-64         years         (30+ hrs a) week)         seeking         seeking         student         Personal         or         Don ort           1386         767         619         452         463         292         179         859         361         35         130         1         577         879         239           100%<td>India         Ferronal         50-59         60-64         years         (30- hrs or or o</td><td>Image         Fermice         Sorted         Sorted         Sorted         Sorted         Sorted         Normal over or private         Operation         Opera</td><td>Image         Fermice         50-54         55-58         96-85</td><td>Image         So-54         So-54         So-54         So-54         So-74         Years         Source         Years         Student         Personal         Or         Dor         <thd< td=""></thd<></td></td></t<>	TotalMaleFemale50-5455-59 years60-64 yearsyears(30+ hrs a week)hrs a week)seeking workseeking workStudent1386767619 100%452463 100%292 100%179 100%859 100%361 100%355 100%130 100%1 100%100%11459 8%55 9%33 7%46 10%23 23 24 2512 26 7%74 9%30 8%1 30 30%9 3619 361 30%100%114 8%59 7%55 7%33 6%46 5%23 9%12 7%74 8%30 7%1 9%9 36193 7%52 7%41 7%29 6%25 5%26 9%13 7%533 6%27 7%3 9%10 7%93 7%52 7%41 7%29 6%25 5%26 9%13 7%533 6%27 7%3 9%10 7%93 6%52 6%41 6%29 6%15 6%14 6%10 6%10 6%10 6%10 6%64 5%32 3%15 7%14 4%26 6%11 6%14 6%13 6%11 6 6%11 6 6%11 6 6%64 5%32 3%17 7%19 7%15 7%8 7% 7%33 7%15 7% 7%14 4%2 6%11 7%52 4% 	TotalMaleFernale50-54 years55-59 years60-64 yearsyears or over(30+ hrs a week)hrs a weekbesking workseeking workStudentPersonal or private1abcdefghij*kl13867676194524632921798593613551301100%577100%100%100%100%100%100%100%100%100%100%100%100%100%100%1145955533462312743019-468%9%7%10%8%7%9%3%3%10-34935241292526135327310-349%7%6%5%9%7%6%7%9%8%-36%935241292526135327310-346%6%6%5%9%7%6%7%9%8%-36%93524129282915145714213-346%6%6%6%5%7%8%7%4%6%8%-4%6%6%6%6%	Total         Male         Female         50-54         55-59         60-64         years         or over         a week)         work         seeking work         seeking         seeking         Student         or private         company           1386         767         619         452         463         292         179         859         361         355         130         1         577         879           100%         10	Image         Male         Fermale         50-54         55-59         60-64         years         (30+ hrs a) week)         seeking         seeking         student         Personal         or         Don ort           1386         767         619         452         463         292         179         859         361         35         130         1         577         879         239           100% <td>India         Ferronal         50-59         60-64         years         (30- hrs or or o</td> <td>Image         Fermice         Sorted         Sorted         Sorted         Sorted         Sorted         Normal over or private         Operation         Opera</td> <td>Image         Fermice         50-54         55-58         96-85</td> <td>Image         So-54         So-54         So-54         So-54         So-74         Years         Source         Years         Student         Personal         Or         Dor         <thd< td=""></thd<></td>	India         Ferronal         50-59         60-64         years         (30- hrs or or o	Image         Fermice         Sorted         Sorted         Sorted         Sorted         Sorted         Normal over or private         Operation         Opera	Image         Fermice         50-54         55-58         96-85	Image         So-54         So-54         So-54         So-54         So-74         Years         Source         Years         Student         Personal         Or         Dor         Dor <thd< td=""></thd<>



**Q2.** Thinking about your retirement, which of the following, if any, are the things that you would most like to achieve? Please select up to three. Base: All respondents

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	e	f	g	h	i	j	k	*
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
Have enough income to support the lifestyle I want	819 59%	55 61%	21 54%	84 56%	82 57%	70 57%	68 56%	40 68%	76 57%	96 64%	129 58%	83 63%	15 63%
Take holidays / travel	708 51%	42 47%	25 64% gik	91 60% agijk	87 60% agijk	60 49%	60 49%	24 41%	77 58% gik	68 46%	106 48%	58 44%	10 42%
Keep active	688 50%	36 40%	22 56%	68 45%	65 45%	69 57% a	62 51%	26 44%	65 49%	78 52%	115 52%	73 56% a	9 38%
Relax	355 26%	29 32% e	13 33%	42 28%	41 28%	24 20%	28 23%	12 20%	35 26%	37 25%	53 24%	34 26%	7 29%
See friends and family	297 21%	20 22%	7 18%	28 19%	33 23%	30 25%	23 19%	9 15%	38 29% cg	32 21%	44 20%	30 23%	3 13%
Clear my debts	185 13%	14 16%	3 8%	20 13%	12 8%	20 16% d	17 14%	16 27% bcdfhijk	18 14%	15 10%	26 12%	18 14%	6 25%
Leave money behind for friends /													
family after I die	164 12%	14 16% b	1 3%	22 15% b	14 10%	13 11%	15 12%	5 8%	12 9%	15 10%	31 14% b	17 13%	5 21%
Volunteer / give back to society	156 11%	9 10%	3 8%	14 9%	22 15% h	16 13%	16 13%	7 12%	9 7%	15 10%	25 11%	19 15% h	1 4%
Improve my home (e.g add a													
conservatory, a new bathroom etc)	114 8%	10 11%	3 8%	5 3%	15 10%	7 6%	15 12%	5 8%	13 10%	9 6%	23 10%	8 6%	1 4%
		С			С		С		С		С		

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



Table 14/4

### **Pensions Research**

Q2. Thinking about your retirement, which of the following, if any, are the things that you would most like to achieve? Please select up to three. Base: All respondents

[							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Access culture (including TV and radio)		6	-	10	13	10	10	3	4	11	18	7	1
	7%	7%	-	7%	9% h	8%	8%	5%	3%	7%	8%	5%	4%
Pay for my care needs	86	4	2	9	9	4	6	5	11	14	13	7	2
	6%	4%	5%	6%	6%	3%	5%	8%	8%	9% e	6%	5%	8%
Offer practical support to my friends													
and family	64	6	-	6	6	6	4	1	5	11	14	5	-
	5%	7%	-	4%	4%	5%	3%	2%	4%	7%	6%	4%	-
Offer financial support to my friends													
and family	52	5	2	7	5	2	3	3	1	8	10	3	3
	4%	6% h	5%	5% h	3%	2%	2%	5%	1%	5% h	5% h	2%	13%
Other	35	1	-	4	1	4	3	2	6	4	5	5	-
	3%	1%	-	3%	1%	3%	2%	3%	5% d	3%	2%	4%	-
None of these	30	-	2	4	3	3	5	2	2	4	4	1	-
	2%	-	5% a	3%	2%	2%	4%	3%	2%	3%	2%	1%	-

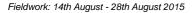
Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



Q2. Thinking about your retirement, which of the following, if any, are the things that you would most like to achieve? Please select up to three. Base: All respondents

							HOUSEHOL	D INCOME BEI	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%	Total	210,000 a	b	230,000 C	240,000 d	e	£00,000 f	g	200,000 h	1.90,000 i	£100,000 *j	*k	*	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
Have enough income to support the														
lifestyle I want	819 59%	57 48%	132 50%	165 64% ab	135 60% ab	96 64% ab	53 60%	36 62%	26 60%	22 73% ab	12 60%	5 83%	5 83%	7 70%
Take holidays / travel	708 51%	38 32%	112 42%	125 49% a	139 62% abc	80 53% ab	61 69% abce	38 66% abc	25 58% a	19 63% ab	7 35%	2 33%	3 50%	6 60%
Keep active	688 50%	46 39%	128 48%	119 46%	118 53% a	73 49%	49 56% a	33 57% a	22 51%	15 50%	10 50%	3 50%	3 50%	6 60%
Relax	355 26%	28 24%	72 27% g	67 26% g	59 26% g	41 27% g	19 22%	7 12%	9 21%	5 17%	5 25%	1 17%	2 33%	1 10%
See friends and family	297 21%	35 30% dgi	72 27% gi	55 21%	45 20%	30 20%	17 19%	8 14%	10 23%	3 10%	3 15%	2 33%	-	1 10%
Clear my debts	185 13%	22 19% f	36 14%	38 15%	29 13%	20 13%	6 7%	8 14%	5 12%	3 10%	4 20%	-	-	1 10%
Leave money behind for friends / family after I die	164 12%	17 14%	41 15%	30 12%	22 10%	16 11%	8 9%	6 10%	7 16%	4 13%	3 15%	1 17%	-	1 10%
Volunteer / give back to society	156 11%	16 14%	28 11%	29 11%	22 10%	21 14% f	5 6%	6 10%	8 19% f	7 23% bdf	1 5%	-	2 33%	1 10%
Improve my home (e.g add a conservatory, a new bathroom etc)	114 8%	5 4%	29 11% ah	26 10% h	18 8%	13 9% h	5 6%	3 5%	-	2 7%	3 15%	-	-	- -

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m





Q2. Thinking about your retirement, which of the following, if any, are the things that you would most like to achieve? Please select up to three. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Access culture (including TV and														
radio)	93	10	22	16	9	11	7	3	1	2	1	1	1	1
	7%	8%	8%	6%	4%	7%	8%	5%	2%	7%	5%	17%	17%	10%
Pay for my care needs	86	6	15	17	13	11	8	3	4	1	2	1	1	1
	6%	5%	6%	7%	6%	7%	9%	5%	9%	3%	10%	17%	17%	10%
Offer practical support to my friends														
and family	64	5	13	14	8	8	4	3	-	1	1	-	-	-
	5%	4%	5%	5%	4%	5%	5%	5%	-	3%	5%	-	-	-
Offer financial support to my friends														
and family	52	1	6	8	6	5	5	6	4	2	2	2	1	3
	4%	1%	2%	3%	3%	3%	6%	10%	9%	7%	10%	33%	17%	30%
							а	abcde	abd	а				
Other	35	3	10	4	3	3	3	4	3	-	-	-	-	-
	3%	3%	4%	2%	1%	2%	3%	7%	7%	-	-	-	-	-
								cd	cd					
None of these	30	7	9	6	3	1	-	1	-	-	-	-	-	-
	2%	6%	3%	2%	1%	1%	-	2%	-	-	-	-	-	-
		def												

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

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### **Pensions Research**

Q3. Thinking about your retirement, what are your main fears? Please select up to three. Base: All respondents

		GEN	IDER		AG	ΞE			WOR	KING STA	TUS		PEI	NSION PLAN	J	DB OR D	C PENSIC	ON PLAN	DRAWING FROM P	
						-			Working part time	Not	Not			Work- based,	•	<u>DD OR D</u>				
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	(fewer than 30 hrs a	working but seeking	working and not seeking		Personal	occupa- tional or	Do not			Don't	Have already	Ha\ no
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	starte
Significance Level: 95%		а	b	с	d	е	f	g	h	i	j	*k	I	m	n	0	р	q	r	ŝ
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 10
Becoming frail physically	816 59%	433 56%	383 62% a	254 56%	278 60%	161 55%	123 69% cde	487 57%	234 65% g	21 60%	73 56%	1 100%	324 56%	516 59%	152 64% I	396 56%	226 61%	117 57%	170 62%	49 5
Becoming frail mentally	742 54%	389 51%	353 57% a	228 50%	252 54%	156 53%	106 59% с	437 51%	214 59% g	18 51%	72 55%	1 100%	286 50%	485 55% I	133 56%	368 52%	209 56% q	98 48%	162 59% s	44 <sup>-</sup> 5
Not being able to pay the bills	398 29%	197 26%	201 32% a	154 34% df	128 28% f	85 29% f	31 17%	248 29%	85 24%	15 43% h	50 38% gh	-	153 27%	237 27%	87 36% Im	190 27% p	74 20%	71 35% op	56 21%	25 29
My pension savings running out	331 24%	200 26% b	131 21%	127 28% ef	112 24%	59 20%	33 18%	246 29% hj	61 17%	10 29% j	14 11%	-	180 31% mn	226 26% n	18 8%	198 28% p	82 22%	64 31% p	57 21%	25 2
Not being able to stay in my own nome	278 20%	132 17%	146 24% a	85 19%	88 19%	59 20%	46 26%	158 18%	86 24% g	4 11%	30 23%	-	109 19%	175 20%	50 21%	127 18%	76 21%	46 22%	73 27% s	155 18
eing lonely	238 17%	117 15%	121 20% a	90 20% e	89 19% e	35 12%	24 13%	141 16%	63 17%	10 29%	23 18%	1 100%	97 17%	144 16%	46 19%	114 16%	72 19%	34 17%	35 13%	15 1
Not being able to pay for care	171 12%	101 13%	70 11%	61 13%	52 11%	35 12%	23 13%	108 13%	39 11%	2 6%	22 17%	-	83 14% n	106 12%	22 9%	86 12%	49 13%	29 14%	27 10%	12: 14



### **Pensions Research**

Q3. Thinking about your retirement, what are your main fears? Please select up to three. Base: All respondents

		GEN	IDER		AG	ε			WOR	KING STA	TUS		PEI	NSION PLAN		DB OR D	C PENSIC	ON PLAN	DRAWING FROM P PL	ENSION
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	Working part time (fewer than 30 hrs a week)	Not working but seeking work	Not working and not seeking work	Student	Personal or private	Work- based, occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	*k	I	m	n	о	р	q	r	s
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Not being able to maintain my home in good condition	158 11%	68 9%	90 15% a	48 11%	45 10%	42 14%	23 13%	96 11%	39 11%	4 11%	19 15%	-	58 10%	97 11%	32 13%	79 11%	35 9%	23 11%	35 13%	91 10%
Not being able to continue my hobbies	151 11%	96 13% b	55 9%	43 10%	60 13%	33 11%	15 8%	96 11%	41 11%	2 6%	12 9%	-	65 11%	104 12% n	17 7%	87 12%	43 12%	18 9%	29 11%	105 12%
Being targeted by scams	63 5%	38 5%	25 4%	24 5% f	18 4%	18 6% f	3 2%	43 5%	13 4%	1 3%	6 5%	-	35 6% n	46 5%	6 3%	36 5%	23 6%	6 3%	12 4%	45 5%
Other	14 1%	8 1%	6 1%	7 2%	3 1%	2 1%	2 1%	10 1%	3 1%	1 3%	-	-	6 1%	12 1%	1 *	10 1%	7 2%	2 1%	1	12 1%
None of these	102 7%	73 10% b	29 5%	27 6%	32 7%	28 10%	15 8%	71 8%	23 6%	1 3%	7 5%	-	42 7%	65 7%	21 9%	51 7%	29 8%	13 6%	23 8%	58 7%
Not stated	2 *	2 *	-	-	2 *	-	-	1	1 *	-	-	-	2 *	2 *	-	2 *	1 *	-	-	2 *



### **Pensions Research**

Q3. Thinking about your retirement, what are your main fears? Please select up to three. Base: All respondents

 							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%	Total	a	b	C	d	e	f	g	h	i	j	k	*1
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%		100%	100%	100%	100%	100%	100%	100%
Becoming frail physically	816	52	23	84	90	64	74	38	76	85	135	81	14
	59%	58%	59%	56%	62%	52%	61%	64%	57%	57%	61%	62%	58%
Becoming frail mentally	742	54	26	75	85	62	64	33	66	84	115	64	14
	54%	60%	67%	50%	59%	51%	52%	56%	50%	56%	52%	49%	58%
Not being able to pay the bills	398	24	12	43	41	41	28	16	38	44	68	39	4
	29%	27%	31%	28%	28%	34%	23%	27%	29%	30%	31%	30%	17%
My pension savings running out	331	18	4	35	34	29	23	12	39	45	58	26	8
	24%	20%	10%	23%	23%	24%	19%	20%	29% b	30% bfk	26% b	20%	33%
									-				
Not being able to stay in my own home	278 20%	18 20%	4 10%	27 18%	29 20%	25 20%	34 28%	18 31%	17 13%	25 17%	41 19%	35 27%	5 21%
	2070	2070	1070	1070	2070	2070	bchij	bchij	1070	1770	1370	bhi	2170
Being lonely	238	18	6	23	24	20	28	11	15	26	37	25	5
	17%	20%	15%	15%	17%	16%	23%	19%	11%	17%	17%	19%	21%
							h						
Not being able to pay for care	171	14	2	10	19	10	17	4	20	23	36	14	2
	12%	16% с	5%	7%	13%	8%	14% c	7%	15% c	15% c	16% ce	11%	8%
Not being able to maintain my home in		-					-		-	-			
good condition	158	11	6	15	14	22	5	8	12	19	29	15	2
-	11%	12%	15%	10%	10%	18%	4%	14%	9%	13%	13%	11%	8%
		f	f			dfh		f		f	f	f	
Not being able to continue my hobbies	151	6	3	20	14	16	11	3	21	17	17	20	3
	11%	7%	8%	13%	10%	13%	9%	5%	16% agj	11%	8%	15% gj	13%
l									ayj			91	

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

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### **Pensions Research**

Q3. Thinking about your retirement, what are your main fears? Please select up to three. Base: All respondents

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Being targeted by scams	63	6	2	6	10	7	2	3	4	10	5	8	-
	5%	7%	5%	4%	7% fj	6%	2%	5%	3%	7% fj	2%	6%	-
Other	14	-	-	-	3	1	-	1	1	2	3	2	1
	1%	-	-	-	2%	1%	-	2%	1%	1%	1%	2%	4%
None of these	102	5	4	19	7	11	12	5	12	9	11	5	2
	7%	6%	10%	13% djk	5%	9%	10%	8%	9%	6%	5%	4%	8%
Not stated	2	-	-	1	-	-	-	-	-	-	1	-	-
	*	-	-	1%	-	-	-	-	-	-	*	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



### **Pensions Research**

Q3. Thinking about your retirement, what are your main fears? Please select up to three. Base: All respondents

								D INCOME BEI	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%	- Otdi	210,000 a	b	C	d	e	f	g	200,000 h	i	*j	*k	*	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
Becoming frail physically	816 59%	74 63%	142 54%	148 58%	133 59%	93 62%	56 64%	38 66%	20 47%	17 57%	13 65%	2 33%	4 67%	6 60%
Becoming frail mentally	742 54%	65 55%	139 52%	136 53%	113 50%	88 59%	53 60%	34 59%	22 51%	14 47%	11 55%	3 50%	2 33%	7 70%
Not being able to pay the bills	398 29%	49 42% cdefgh	87 33% efh	76 30% e	66 29%	31 21%	17 19%	12 21%	7 16%	10 33%	2 10%	1 17%	1 17%	-
My pension savings running out	331 24%	21 18%	60 23%	64 25%	59 26%	34 23%	19 22%	13 22%	7 16%	13 43% abcefgh	7 35%	3 50%	3 50%	-
Not being able to stay in my own home	278 20%	29 25%	50 19%	60 23%	45 20%	28 19%	16 18%	7 12%	7 16%	4 13%	5 25%	1 17%	4 67%	2 20%
Being lonely	238 17%	18 15%	54 20% i	45 18% i	39 17% i	27 18% i	18 20% i	8 14%	7 16%	1 3%	1 5%	1 17%	1 17%	1 10%
Not being able to pay for care	171 12%	15 13%	34 13%	27 11%	34 15% g	18 12%	8 9%	3 5%	8 19% g	5 17%	6 30%	3 50%	-	1 10%
Not being able to maintain my home in good condition	158 11%	14 12%	38 14% e	32 12%	25 11%	11 7%	11 13%	7 12%	2 5%	1 3%	1 5%	-	-	- -
Not being able to continue my hobbies	151 11%	12 10%	31 12%	32 12%	18 8%	16 11%	7 8%	12 21% df	6 14%	7 23% df	1 5%	-	2 33%	1 10%
Being targeted by scams	63 5%	5 4%	15 6%	11 4%	9 4%	4 3%	4 5%	2 3%	3 7%	3 10%	1 5%	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



### **Pensions Research**

Q3. Thinking about your retirement, what are your main fears? Please select up to three. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%	TOLAI	210,000 a	L20,000 b	230,000 C	240,000 d	£30,000 e	£00,000 f	270,000 g	130,000 h	130,000 i	2100,000 *j	*k	*	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Other	14	-	2	3	1	2	1	-	2	2	-	-	-	1
	1%	-	1%	1%	*	1%	1%	-	5%	7%	-	-	-	10%
									abd	abcdg				
None of these	102	4	13	17	13	16	7	3	8	2	3	1	-	2
	7%	3%	5%	7%	6%	11% ab	8%	5%	19% abcdg	7%	15%	17%	-	20%
Not stated	2	-	-	1	1	-	-	-	-	-	-	-	-	-
	*	-	-	*	*	-	-	-	-	-	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015



Q4\_SUM. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### SUMMARY TABLE

Base: All respondents

	Ranked 1st	Ranked 2nd	Ranked 3rd
Total	1386	1386	1386
	100%	100%	100%
The state pension	388 28%	457 33%	221 16%
	20%	33%	10%
My private pension - defined contribution / money purchase	253	195	102
P	18%	14%	7%
My private pension - defined benefit / final salary	333	138	62
	24%	10%	4%
Rental income from property	27	27	27
	2%	2%	2%
Income from selling property or downsizing	64	56	104
	5%	4%	8%
Support from my children	3	16 1%	19 1%
Support from my spouse or partner	35 3%	46 3%	61 4%
Support from my parents		4	4
Support nominity parents	3	*	*
Income from/drawing on other savings	93	139	210
······································	7%	10%	15%
Part-time employment	80	99	181
	6%	7%	13%
Other	21	15	12
	2%	1%	1%
Don't know	86	64	103
	6%	5%	7%



Q4\_SUM. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### SUMMARY TABLE

Base: All respondents

	Ranked 1st	Ranked 2nd	Ranked 3rd
Total	1386	1386	1386
	100%	100%	100%
None of the above	-	44	86
	-	3%	6%
Not stated	-	86	194
	-	6%	14%



Table 17/1

#### Pensions Research

Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### TOP 3 SUMMARY.

Base: All respondents

		GEN	NDER	AGE			WOR	KING STA	TUS		PE		1	DB OR D	C PENSIC	ON PLAN	DRAWING FROM P PL	ENSION		
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking		Personal	Work- based, occupa- tional or	Do not			Don't	Have already	Have
0. //	Total	Male	Female	years	years	years	or over	à week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	t	g	h	I	J	*k	I	m	n	0	р	q	r	S
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
The state pension	1066 77%	597 78%	469 76%	332 73%	355 77%	238 82% c	141 79%	653 76%	281 78%	30 86%	101 78%	1 100%	419 73%	674 77%	191 80% I	534 76%	266 72%	155 76%	208 76%	667 76%
My private pension - defined contribution / money purchase	550 40%	379 49% b	171 28%	189 42%	180 39%	116 40%	65 36%	393 46% hij	127 35% j	9 26%	21 16%	-	346 60% mn	400 46% n	2 1%	414 59% pq	143 39%	73 36%	134 49%	414 47%
My private pension - defined benefit / final salary	533 38%	319 42% b	214 35%	164 36%	197 43% e	102 35%	70 39%	371 43% hij	134 37% ij	7 20%	21 16%	-	234 41% n	465 53% In	1 *	293 42% q	276 75% oq	61 30%	132 48%	400 46%
Income from/drawing on other savings	442 32%	255 33%	187 30%	135 30%	157 34% e	79 27%	71 40% ce	270 31% i	132 37% i	3 9%	37 28% i	-	204 35%	272 31%	71 30%	230 33%	129 35% q	55 27%	82 30%	289 33%
Part-time employment	360 26%	196 26%	164 26%	109 24%	102 22%	69 24%	80 45% cde	212 25% j	132 37% gj	10 29% j	6 5%	-	147 25%	218 25%	61 26%	159 23%	86 23%	71 35% op	93 34% s	206 24%
Income from selling property or downsizing	224 16%	108 14%	116 19% a	83 18% e	82 18% e	34 12%	25 14%	145 17%	58 16%	4 11%	17 13%	-	89 15%	142 16%	32 13%	114 16%	63 17%	35 17%	39 14%	153 18%
Support from my spouse or partner	142 10%	56 7%	86 14% a	43 10%	45 10%	35 12%	19 11%	73 8%	49 14% g	1 3%	19 15% g	-	49 8%	88 10%	31 13%	65 9%	36 10%	19 9%	30 11%	81 9%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Table 17/2

#### Pensions Research

Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### TOP 3 SUMMARY.

Base: All respondents

		GEN	NDER		AGE				WOR	KING STA	TUS		PEI		1	DB OR DO		ON PLAN	DRAWING FROM P	ENSION
				50.54	55 50	00.04	65	Working full time	Working part time (fewer than 30	Not working but	Not working and not			Work- based, occupa- tional					Have	Have
	Total	Male	Female	50-54 years	55-59 years	60-64 years	years or over	(30+ hrs a week)	hrs a week)	seeking work	seeking work	Student	Personal or private	or company	Do not have	DC	DB	Don't know	already started	not started
Significance Level: 95%		а	b	с	d	е	f	g	h	i	j	*k	1	m	n	0	р	q	r	S
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Rental income from property	81 6%	41 5%	40 6%	29 6%	27 6%	14 5%	11 6%	57 7%	20 6%	1 3%	3 2%	-	47 8% n	57 6% n	6 3%	48 7%	28 8%	11 5%	14 5%	61 7%
Support from my children	38 3%	18 2%	20 3%	14 3%	14 3%	5 2%	5 3%	27 3%	7 2%	1 3%	3 2%	-	9 2%	21 2%	11 5% I	18 3%	6 2%	5 2%	4 1%	23 3%
Support from my parents	11 1%	6 1%	5 1%	6 1%	3 1%	2 1%	-	4 *	4 1%	1 3%	2 2%	-	4 1%	6 1%	2 1%	6 1%	2 1%	1 *	3 1%	6 1%
Other	45 3%	22 3%	23 4%	13 3%	11 2%	11 4%	10 6% d	27 3%	12 3%	3 9%	3 2%	-	21 4%	25 3%	8 3%	21 3%	12 3%	9 4%	13 5%	24 3%
Don't know	253 18%	102 13%	151 24% a	94 21% f	84 18% f	58 20% f	17 9%	137 16%	53 15%	10 29% gh	52 40% gh	1 100%	62 11%	113 13%	105 44% Im	79 11%	29 8%	50 24% op	30 11%	118 14%
None of the above	130 9%	71 9%	59 10%	32 7%	48 10% f	42 14% cf	8 4%	61 7%	28 8%	9 26% gh	32 25% gh	-	35 6%	52 6%	55 23% Im	44 6%	18 5%	16 8%	15 5%	60 7%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

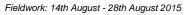


Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### TOP 3 SUMMARY.

Base: All respondents

							REG	ON					
					Yorkshire					London	South East		
	Total	Scotland	North East	North West	and the Humberside	East Midlands	West Midlands	Wales	East of England	(greater and central)	(excluding London)	South West	Northern Ireland
Significance Level: 95%	TUIAI	a	b	C	d	e	f	g	h	i	i	k	*
5	4000		22	454	4.45		400		400	4.40	,		
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
The state pension	1066	68	35	117	113	100	93	47	100	99	166	107	21
	77%	76%	90%	77%	78%		76%	80%	75%	66%	75%	82%	88%
			ij	1	1	i						I	
My private pension - defined													
contribution / money purchase	550	40	23	50	54	55	47	23	51	61	84	49	13
	40%	44%	59% cdfhijk	33%	37%	o 45% c	39%	39%	38%	41%	38%	37%	54%
			CullingK			C							
My private pension - defined benefit /			10			10	10					10	10
final salary	533 38%	32 36%	13 33%	57 38%	65 45%	40 33%	48 39%	28 47%	50 38%	64 43%	83 38%	43 33%	10 42%
	3076	3078	3376	3078	ek	5 3376	3978	4770	3078	4378	30%	5576	42 /0
				10			10		10		=0	10	
Income from/drawing on other savings	442 32%	29 32%	14 36%	46 30%	44 30%	32 26%	42 34%	20 34%	40 30%	55 37%	70 32%	42 32%	8 33%
													5578
Part-time employment	360	19	8	39	39	30	35	14	48	33	54	36	5
	26%	21%	21%	26%	27%	25%	29%	24%	36%	22%	24%	27%	21%
									aeij				
Income from selling property or													
downsizing	224	13	4	19	23	19	20	11	28	29	41	14	3
	16%	14%	10%	13%	16%	<b>16%</b>	16%	19%	21% k	19% k	19%	11%	13%
Support from my spouse or partner	142	6	3	18	15	18	11	5	14	14	24	11	3
	10%	7%	8%	12%	10%	15%	9%	8%	11%	9%	11%	8%	13%
Rental income from property	81	5	1	7	7	4	6	4	3	18	18	7	1
	6%	6%	3%	5%	5%	3%	5%	7%	2%	12%	8%	5%	4%
										cdefhk	h		





Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### TOP 3 SUMMARY.

Base: All respondents

							REG	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	с	d	e	f	g	h	i	j	k	*
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
Support from my children	38 3%	2 2%	2 5%	3 2%	3 2%	4 3%	4 3%	4 7% j	3 2%	7 5%	3 1%	3 2%	-
Support from my parents	11 1%	1 1%	-	-	2 1%	1 1%	3 2%	-	-	2 1%	2 1%	-	-
Other	45 3%	2 2%	-	5 3%	4 3%	3 2%	6 5%	2 3%	5 4%	5 3%	7 3%	6 5%	-
Don't know	253 18%	19 21%	4 10%	33 22%	28 19%	24 20%	22 18%	10 17%	19 14%	25 17%	38 17%	27 21%	4 17%
None of the above	130 9%	9 10%	5 13%	16 11%	14 10%	10 8%	9 7%	3 5%	16 12% i	8 5%	25 11% i	14 11%	1 4%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



Fieldwork: 14th August - 28th August 2015

Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### TOP 3 SUMMARY.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		а	b	c	d	e	f	g	h	i	*j	*k	*	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
The state pension	1066 77%	98 83% fghi	224 85% efghi	212 82% fghi	184 82% fghi	115 77% fhi	56 64%	38 66%	24 56%	17 57%	18 90%	3 50%	3 50%	2 20%
My private pension - defined														
contribution / money purchase	550 40%	22 19%	72 27%	115 45% ab	100 45% ab	60 40% ab	51 58% abcde	27 47% ab	24 56% ab	15 50% ab	11 55%	5 83%	2 33%	8 80%
My private pension - defined benefit														
/ final salary	533 38%	17 14%	77 29% a	99 39% ab	101 45% ab	76 51% abc	38 43% ab	36 62% abcdf	21 49% ab	14 47% ab	8 40%	3 50%	2 33%	4 40%
Income from/drawing on other														
savings	442 32%	32 27%	59 22%	76 30%	75 33% b	55 37% b	30 34% b	23 40% b	21 49% abc	19 63% abcdefg	1 5%	1 17%	5 83%	6 60%
Part-time employment	360 26%	22 19%	95 36% acdefi	65 25% f	59 26% f	38 25% f	12 14%	13 22%	11 26%	5 17%	10 50%	1 17%	1 17%	2 20%
Income from selling property or														
downsizing	224 16%	14 12%	42 16%	34 13%	36 16%	25 17%	23 26% abcd	13 22%	10 23%	8 27% ac	3 15%	1 17%	1 17%	2 20%
Support from my spouse or partner	142 10%	8 7%	17 6%	24 9%	23 10%	21 14% b	17 19% abcd	9 16% b	4 9%	3 10%	1 5%	1 17%	2 33%	2 20%
Rental income from property	81 6%	3 3%	6 2%	12 5%	8 4%	11 7% b	6 7% b	7 12% abcd	6 14% abcd	5 17% abcd	5 25%	1 17%	1 17%	4 40%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### TOP 3 SUMMARY.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
Support from my children	38 3%	6 5% e	8 3%	8 3%	6 3%	1 1%	3 3%	3 5% e	-	-	-	1 17%	1 17%	-
Support from my parents	11 1%	3 3%	1 *	3 1%	1 *	2 1%	1 1%	-	-	-	-	-	-	-
Other	45 3%	4 3%	13 5%	11 4%	6 3%	3 2%	3 3%	-	-	1 3%	1 5%	1 17%	-	-
Don't know	253 18%	40 34% cdefghi	75 28% cdefghi	45 18% deg	25 11%	15 10%	8 9%	2 3%	3 7%	2 7%	1 5%	-	-	-
None of the above	130 9%	30 25% bcdefghi	35 13% cefgi	18 7%	23 10% fg	10 7%	3 3%	1 2%	3 7%	-	-	-	-	-



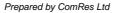
Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 1st.

Base: All respondents

		GEN	IDER	AGE			WOR	KING STA	TUS		PE	NSION PLAN			C PENSIC			G MONEY PENSION		
		GEN	IDER						Working part time	Not	Not		F	Work- based,						
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	(fewer than 30 hrs a	working but seeking	working and not seeking		Personal	occupa- tional or	Do not			Don't	Have already	Have not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	*k	I	m	n	0	р	q	r	S
Total	1386	767	619	452	463	292	179	859	361	35	130	1	577	879	239	701	370	205	273	874
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The state pension	388	176	212	109	126	109	44	184	104	22	77	1	118	174	143	137	48	70	71	174
	28%	23%	34% a	24%	27%	37% cdf	25%	21%	29%	63% gh	59% gh	100%	20%	20%	60% Im	20%	13%	34% op	26% s	20%
			a			cui			g	gn	gn					р		op	5	
My private pension - defined benefit / final salary	333	208	125	98	127	62	46	236	84	5	8	-	138	299	1	186	187	24	84	248
	24%	200	20%	22%	27%	21%		230	23%	14%	6%	-	24%	34%	•	27%	51%	12%	31%	
		b			С			j	j				n	In		q	oq			
My private pension - defined																				
contribution / money purchase	253	186	67	93	85	47	28	198	48	1	6	-	146	186	1	197	57	28	48	204
	18%	24% b	11%	21%	18%	16%	16%	23% hij	13% i	3%	5%	-	25% n	21% n	*	28%	15%	14%	18%	23%
								'''	1							РЧ				
Income from/drawing on other savings	93	50	43	36	33	13	11	58	29	_	6	-	45	49	18	47	22	14	13	62
3471193	7%	7%	43 7%	8%	7%	4%	6%	7%	8%	-	5%	-	8%	45 6%	8%	7%	6%	7%	5%	
Part-time employment	80	39	41	19	25	18	18	43	36	1	-		33	48	15	36	13	19	21	44
	6%	5%	7%	4%	5%	6%	10%	5%	10%	3%	-	-	6%			5%		9%	8%	
							cd	j	gj									ор		
Income from selling property or																				
downsizing	64	27	37	25	22	7	10	42	18	1	3	-	29	34	11	24	15	16	12	41
	5%	4%	6%	6%	5%	2%	6%	5%	5%	3%	2%	-	5%	4%	5%	3%	4%	8%	4%	5%
			а	е														0		
Support from my spouse or partner	35	9	26	11	12	6	6	10	14	-	11	-	15	20	9	15	10	5	8	18
	3%	1%	4% a	2%	3%	2%	3%	1%	4% g	-	8% gh	-	3%	2%	4%	2%	3%	2%	3%	2%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s





Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 1st.

Base: All respondents

																			DRAWING FROM P	ENSION
		GEN	IDER		AC	E			-	KING STA	TUS		PE	NSION PLAN		DB OR DO	C PENSIC	ON PLAN	PL	AN
								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	С	d	е	t	g	h	i	j	*k	I I	m	n	0	р	q	r	S
Total	1386	767	619	452	463	292	179	859	361	35	130	1	577	879	239	701	370	205	273	874
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Rental income from property	27	15	12	11	5	5	6	17	7	1	2	-	14	15	4	12	6	6	4	19
	2%	2%	2%	2%	1%	2%		2%	2%	3%	2%	-	2%	2%	2%	2%	2%	3%	1%	2%
							d													
Support from my children	3	-	3	2	1	-	-	2	1	-	-	-	1	2	-	2	1	-	-	3
	*	-	*	*	*	-	-	*	*	-	-	-	*	*	-	*	*	-	-	*
Support from my parents	3	3	-	1	1	1	-	-	1	-	2	-	2	2	-	3	-	-	1	2
	*	*	-	*	*	*	-	-	*	-	2%	-	*	*	-	*	-	-	*	*
											g									
Other	21	10	11	6	5	5	5	14	5	1	1	-	9	13	4	12	5	3	5	12
	2%	1%	2%	1%	1%	2%	3%	2%	1%	3%	1%	-	2%	1%	2%	2%	1%	1%	2%	1%
Don't know	86	44	42	41	21	19	5	55	14	3	14	-	27	37	33	30	6	20	6	47
	6%	6%	7%	9%	5%	7%	3%	6%	4%	9%	11%	-	5%	4%	14%	4%	2%	10%	2%	5%
				df							h				Im	р		ор		r
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	L	I		I									1			I			1	]

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 1st.

Base: All respondents

							REG	ON					
					Yorkshire					London	South East		
					and the		West		East of	(greater and	(excluding		Northern
0: "	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	b	С	d	е	t	g	h	I	J	k	*
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The state pension	388	27	11	42	46	39	29	15	37	34	57	45	6
	28%	30%	28%	28%			24%	25%	28%	23%	26%	34%	25%
	2070	0070	2070	2070	02,0	02/0	2.70	2070	2070	2070	2070	i	2070
My private pension - defined benefit / final salary	333	23	11	42	33	24	22	17	28	37	58	32	6
	24%	26%	28%	28%			18%	29%	20	25%	26%	24%	25%
	2.70	2070	2070	2070	2070	2070		2070	2170	2070	2070	2170	2070
My private pension - defined								10				10	
contribution / money purchase	253	20	11	23	27	27	23	12	21	23	38	19	9
	18%	22%	28%	15%	19%	22%	19%	20%	16%	15%	17%	15%	38%
Income from/drawing on other savings	93	5	3	8	9	7	11	7	9	16	10	8	-
	7%	6%	8%	5%	6%	6%	9%	12%	7%	11%	5%	6%	-
								j		j			
Part-time employment	80	2	2	9	6	11	13	1	11	7	11	6	1
	6%	2%	5%	6%		9%	11%	2%	8%	5%	5%	5%	4%
						а	adgj						
Income from selling property or													
downsizing	64	3	1	4	6	4	10	2	8	7	16	2	1
5	5%	3%	3%	3%		3%	8%	3%	6%	5%	7%	2%	4%
							ck				k		
Support from my spouse or partner	35	1	-	5	4	3	4	2	7	1	5	3	-
	3%	1%	-	3%			3%	3%	5%	1%	2%	2%	-
		.,.		0,0	0,0	270	0,0	570	i	1,0	270	2,0	
Rental income from property	27			1	3	-	1	1	2	9	7	2	1
	27	-	-	1%			1 1%	2%	2 2%	9 6%	7 3%	2 2%	4%
	∠ /0	-	-	1 70	270	-	170	270	270	acef	5% e	270	4 /0
										audi	E		

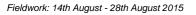


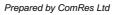
Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 1st.

Base: All respondents

							REGI	ON					
					Yorkshire and the		West		East of	London (greater and	South East (excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*1
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Support from my children	3	-	-	-	-	-	1	-	1	1	-	-	-
	*	-	-	-	-	-	1%	-	1%	1%	-	-	-
Support from my parents	3	1	-	-	-	-	1	-	-	1	-	-	-
	*	1%	-	-	-	-	1%	-	-	1%	-	-	-
Other	21	-	-	3	2	-	2	1	3	3	3	4	-
	2%	-	-	2%	1%	-	2%	2%	2%	2%	1%	3%	-
Don't know	86	8	-	14	9	7	5	1	6	10	16	10	-
	6%	9%	-	9%	6%	6%	4%	2%	5%	7%	7%	8%	-
				b									
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-







Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 1st.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
The state pension	388 28%	74 63% bcdefghi	125 47% cdefghi	85 33% defghi	45 20% efh	15 10%	7 8%	6 10%	1 2%	3 10%	1 5%	1 17%	1 17%	-
My private pension - defined benefit / final salary	333 24%	8 7%	42 16% a	52 20% a	62 28% ab	61 41% abcdf	24 27% ab	28 48% abcdfi	14 33% ab	7 23% a	5 25%	1 17%	1 17%	4 40%
My private pension - defined contribution / money purchase	253 18%	7 6%	22 8%	48 19% ab	46 21% ab	32 21% ab	28 32% abcd	16 28% ab	15 35% abcd	5 17%	10 50%	4 67%	1 17%	3 30%
Income from/drawing on other savings	93 7%	7 6%	12 5%	18 7%	15 7%	14 9%	8 9%	2 3%	2 5%	7 23% abcdefgh	-	-	1 17%	1 10%
Part-time employment	80 6%	3 3%	23 9% aef	12 5%	19 8% aef	4 3%	1 1%	3 5%	4 9% f	- -	1 5%	-	1 17%	-
Income from selling property or downsizing	64 5%	6 5%	10 4%	11 4%	14 6%	6 4%	5 6%	1 2%	2 5%	3 10%	1 5%	-	-	1 10%
Support from my spouse or partner	35 3%	2 2%	4 2%	7 3%	5 2%	4 3%	6 7% bdg	-	1 2%	1 3%	-	-	1 17%	-
Rental income from property	27 2%	-	3 1%	1 *	4 2%	5 3% ac	1 1%	1 2%	3 7% abc	3 10% abcdf	1 5%	-	-	1 10%
Support from my children	3 *	-	1 *	1 *	1 *	-	-	-	-	-	-	-	-	-



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 1st.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*I	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Support from my parents	3	1	-	1	-	-	1	-	-	-	-	-	-	-
	*	1%	-	*	-	-	1%	-	-	-	-	-	-	-
Other	21	1	7	5	3	1	1	-	-	1	1	-	-	-
	2%	1%	3%	2%	1%	1%	1%	-	-	3%	5%	-	-	-
Don't know	86	9	16	16	10	8	6	1	1	-	-	-	-	-
	6%	8%	6%	6%	4%	5%	7%	2%	2%	-	-	-	-	-
None of the above	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 2nd.

Base: All respondents

		GEN	NDER		AG	¥F.			WOR	KING STA	TUS		PFI		J				DRAWING FROM P PL	ENSION
		02.						Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
	Total	Male	Female	50-54 vears	55-59 years	60-64 years	65 years or over	full time (30+ hrs a week)	than 30 hrs a week)	but seeking work	and not seeking work	Student	Personal or private	tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%	Total	a	b	C	d	e	f	g g	h	i	j	*k	l	m	n	0	<u>р</u>	q	r	S
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
The state pension	457 33%	278 36% b	179 29%	134 30%	165 36%	93 32%	65 36%	314 37% ij	121 34% ij	5 14%	17 13%	-	189 33% n	332 38% n	38 16%	263 38% q	146 39% q	50 24%	97 36%	322 37%
My private pension - defined contribution / money purchase	195 14%	125 16% b	70 11%	66 15%	56 12%	49 17%	24 13%	129 15%	50 14%	6 17%	10 8%	-	121 21% mn	141 16% n	-	151 22% pq	43 12%	28 14%	52 19%	143 16%
Income from/drawing on other savings	139 10%	82 11%	57 9%	46 10%	47 10%	21 7%	25 14% e	80 9%	40 11%	2 6%	17 13%	-	64 11%	77 9%	31 13%	64 9%	40 11%	21 10%	24 9%	84 10%
My private pension - defined benefit / final salary	138 10%	79 10%	59 10%	46 10%	44 10%	30 10%	18 10%	94 11% i	34 9%	-	10 8%	-	71 12% n	111 13% n	-	68 10%	65 18% 0	30 15% o	39 14%	99 11%
Part-time employment	99 7%	48 6%	51 8%	32 7%	27 6%	16 5%	24 13% cde	58 7% j	35 10% j	4 11% j	2 2%	-	37 6%	49 6%	28 12% Im	33 5%	19 5%	22 11% op	21 8%	50 6%
Income from selling property or downsizing	56 4%	28 4%	28 5%	21 5%	23 5%	8 3%	4 2%	35 4%	15 4%	2 6%	4 3%	-	18 3%	41 5%	5 2%	29 4%	18 5%	10 5%	9 3%	42 5%
Support from my spouse or partner	46 3%	15 2%	31 5% a	13 3%	17 4%	11 4%	5 3%	17 2%	21 6% g	1 3%	7 5% g	-	12 2%	26 3%	15 6% Im	15 2%	12 3%	5 2%	7 3%	24 3%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 2nd.

Base: All respondents

		GEN	IDER		AG	ЭЕ			WOR	KING STA	TUS		PEI		1	DB OR D	C PENSIC	ON PLAN	DRAWING FROM P PL	ENSION
								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	full time (30+ hrs a week)	than 30 hrs a week)	but seeking work	and not seeking work	Student	Personal or private	tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		а	b	с	d	e	f	g	h	i	j	*k	1	m	n	0	р	q	r	S
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Rental income from property	27 2%	14 2%	13 2%	11 2%	10 2%	5 2%	1 1%	21 2%	5 1%	-	1 1%	-	17 3% n	20 2%	1 *	19 3%	9 2%	2 1%	3 1%	23 3%
Support from my children	16 1%	5 1%	11 2%	3 1%	8 2%	3 1%	2 1%	10 1%	4 1%	-	2 2%	-	4 1%	7 1%	8 3% Im	6 1%	3 1%	1 *	1	7 1%
Support from my parents	4 *	1	3 *	3 1%	1 *	-	-	2	1 *	1 3% gh	-	-	1	2 *	1 *	2 *	-	1 *	2 1%	1 *
Other	15 1%	6 1%	9 1%	5 1%	2 *	5 2%	3 2%	8 1%	5 1%	1 3%	1 1%	-	6 1%	8 1%	4 2%	4 1%	5 1%	3 1%	4 1%	7 1%
Don't know	64 5%	21 3%	43 7% a	18 4%	25 5% f	18 6% f	3 2%	23 3%	13 4%	6 17% gh	21 16% gh	1 100%	8 1%	21 2%	39 16% Im	13 2%	2 1%	10 5% op	7 3%	18 2%
None of the above	44 3%	21 3%	23 4%	13 3% f	17 4% f	14 5% f	-	13 2%	3 1%	4 11% gh	24 18% gh	-	2 *	7 1%	36 15% Im	4 1%	2 1%	2 1%	1	7 1%
Not stated	86 6%	44 6%	42 7%	41 9% df	21 5%	19 7%	5 3%	55 6%	14 4%	3 9%	14 11% h	-	27 5%	37 4%	33 14% Im	30 4% P	6 2%	20 10% op	6 2%	47 5% r

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

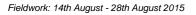


Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 2nd.

Base: All respondents

							REG	ION					
					Yorkshire					London	South East		
	Tatal	Oradiand	North East		and the	East Midlanda	West	14/-1	East of	(greater and	(excluding	On with Marine	Northern
Significance Level: 95%	Total	Scotland a	North East b	North West	Humberside	East Midlands e	Midlands	Wales	England h	central)	London)	South West k	Ireland *I
Significance Level. 95%		a	D	C	u	e	I	y		1	J	ĸ	'
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
The state pension	457	29	16	44	49	47	38	22	40	47	76	40	9
	33%	32%	41%	29%	34%	39%	31%	37%	30%	32%	34%	31%	38%
My private pension - defined													
contribution / money purchase	195	11	8	23	14	20	16	8	21	22	29	21	2
	14%	12%	21%	15%	10%	16%	13%	14%	16%	15%	13%	16%	8%
Income from/drawing on other savings	139	9	3	16	12	6	14	3	16	12	27	18	3
income nonvorawing on other savings	10%	10%	8%				14	5%	12%	8%	12%		13%
		1070	0,0	,0	0,0	0,0	,0	0,0	e	0,0	e	e	10,0
My private pension - defined benefit / final salary	138	7	2	12	26	7	16	9	16	16	17	6	4
inter outery	10%	8%	5%				13%	15%	12%	11%	8%		17%
					abcejk		ek	ek	k				
Part-time employment	99	10	-	12	10	8	11	2	14	8	12	11	1
	7%	11%	-	8%			9%	3%	11%	5%	5%		4%
		b							b				
Income from selling property or													
downsizing	56	1	1	4	8	5	4	3	6	11	10	3	-
_	4%	1%	3%	3%	6%	4%	3%	5%	5%	7%	5%	2%	-
										а			
Support from my spouse or partner	46	2	1	5	7	5	1	2	3	8	7	3	2
	3%	2%	3%		5%		1%	3%	2%		3%		8%
										f			
Rental income from property	27	3	1	4	2	2	2	2	-	4	6	1	-
· · · · · · · · · · · · · · · · · · ·	2%	3%	3%	3%			- 2%	- 3%	-	3%	3%		-
		h						h					





Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 2nd.

Base: All respondents

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	e	f	g	h	i	j	k	*
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
Support from my children	16 1%	-	2 5% achij	1 1%	1 1%	2 2%	3 2%	3 5% acdhij	-	1 1%	1 *	2 2%	-
Support from my parents	4 *	-	-	-	1 1%	-	-	-	-	1 1%	2 1%	-	-
Other	15 1%	1 1%	-	1 1%	-	2 2%	2 2%	-	1 1%	3 2%	2 1%	3 2%	-
Don't know	64 5%	4 4%	3 8% d	12 8% dij	2 1%	9 7% dj	7 6%	3 5%	5 4%	4 3%	5 2%	7 5%	3 13%
None of the above	44 3%	5 6%	2 5%	3 2%	4 3%	2 2%	3 2%	1 2%	5 4%	2 1%	11 5%	6 5%	-
Not stated	86 6%	8 9%	-	14 9% b	9 6%	7 6%	5 4%	1 2%	6 5%	10 7%	16 7%	10 8%	



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 2nd.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Tetel	Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
Significance Level: 95%	Total	£10,000 a	£20,000 b	£30,000 c	£40,000 d	£50,000 e	£60,000 f	£70,000 g	£80,000 h	£90,000	£100,000 *j	£110,000 *k	£120,000 *I	£120,000 *m
5										•	•			
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
The state pension	457	16	81	81	87	68	33	26	16	6	12	2	1	-
	33%	14%	31% a	32% a	39% ai	45% abci	38% a	45% abi	37% a	20%	60%	33%	17%	-
My private pension - defined			ŭ	ŭ	a		ŭ	abi	ŭ					
contribution / money purchase	195	11	35	46	36	16	13	7	7	7	1	1	1	4
	14%	9%	13%	18% a	16%	11%	15%	12%	16%	23% a	5%	17%	17%	40%
Income from/drawing on other														
savings	139	13	20	22	24	12	8	7	6	6	-	1	2	1
	10%	11%	8%	9%	11%	8%	9%	12%	14%	20% bce	-	17%	33%	10%
My private pension - defined benefit														
/ final salary	138	5	23	34	26	14	10	4	6	3	2	1	-	-
	10%	4%	9%	13% a	12% a	9%	11%	7%	14% a	10%	10%	17%	-	-
Part-time employment	99	10	30	14	13	11	3	2	3	1	2	-	-	-
	7%	8%	11% cdf	5%	6%	7%	3%	3%	7%	3%	10%	-	-	-
			Cai											
Income from selling property or	50		0			-	_		0	2				
downsizing	56 4%	3 3%	9 3%	9 4%	11 5%	5 3%	5 6%	4 7%	2 5%	3 10%	1 5%	-	-	1 10%
Support from my spouse or partner	46	5	6	5	5	7	5	4	2	2	-	-	1	1
	3%	4%	2%	2%	2%	5%	6%	7%	5%	7%	-	-	17%	10%
								С						
Rental income from property	27	2	-	6	4	4	2	2	-	1	1	1	-	3
	2%	2% b	-	2% b	2% b	3% b	2% b	3% b	-	3% b	5%	17%	-	30%
Support from my children	16	4	2	3	2	1	1	1	-	-	-	-	1	-
,	1%	3%	1%	1%	1%	1%	1%	2%	-	-	-	-	17%	-
Columna Tostadi a b a d a f a b i i k		0,0	170	170	1,0	.,,,	170	270						

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 2nd.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Support from my parents	4	1	1	1	-	1	-	-	-	-	-	-	-	-
	*	1%	*	*	-	1%	-	-	-	-	-	-	-	-
Other	15	2	4	5	1	1	1	-	-	-	-	-	-	-
	1%	2%	2%	2%	*	1%	1%	-	-	-	-	-	-	-
Don't know	64	18	27	8	3	-	1	-	-	1	1	-	-	-
	5%	15%	10%	3%	1%	-	1%	-	-	3%	5%	-	-	-
		cdefgh	cdefgh	e						е				
None of the above	44	19	11	7	2	2	-	-	-	-	-	-	-	-
	3%	16%	4%	3%	1%	1%	-	-	-	-	-	-	-	-
		bcdefghi	d											
Not stated	86	9	16	16	10	8	6	1	1	-	-	-	-	-
	6%	8%	6%	6%	4%	5%	7%	2%	2%	-	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Table 20/1

## Pensions Research

Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 3rd.

Base: All respondents

																			DRAWING FROM P	ENSION
		GEN	IDER		AG	ε			-	KING STA	TUS	1	PE	NSION PLAN	J	DB OR D	C PENSIC	ON PLAN	PL	AN
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking		Personal	Work- based, occupa- tional or	Do not			Don't	Have already	Have not
	Total	Male	Female	vears	vears	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		a	b	C	d	e	f	g	h	i	j	*k		m	n	0	р	q	r	S
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
The state pension	221 16%	143 19% b	78 13%	89 20% de	64 14%	36 12%	32 18%	155 18% j	56 16% j	3 9%	7 5%	-	112 19% n	168 19% n	10 4%	134 19%	72 19%	35 17%	40 15%	171 20%
Income from/drawing on other																				
savings	210 15%	123 16%	87 14%	53 12%	77 17% c	45 15%	35 20% c	132 15% i	63 17% i	1 3%	14 11%	-	95 16% n	146 17% n	22 9%	119 17% q	67 18% q	20 10%	45 16%	143 16%
Part-time employment	181 13%	109 14%	72 12%	58 13%	50 11%	35 12%	38 21% cde	111 13% j	61 17% j	5 14% j	4 3%	-	77 13% n	121 14% n	18 8%	90 13%	54 15%	30 15%	51 19% s	112 13%
Income from selling property or downsizing	104 8%	53 7%	51 8%	37 8%	37 8%	19 7%	11 6%	68 8%	25 7%	1 3%	10 8%	-	42 7%	67 8%	16 7%	61 9% q	30 8%	9 4%	18 7%	70 8%
My private pension - defined contribution / money purchase	102 7%	68 9% b	34 5%	30 7%	39 8%	20 7%	13 7%	66 8%	29 8%	2 6%	5 4%	-	79 14% mn	73 8% n	1 *	66 9%	43 12%	17 8%	34 12% s	67 8%
My private pension - defined benefit / final salary	62 4%	32 4%	30 5%	20 4%	26 6%	10 3%	6 3%	41 5%	16 4%	2 6%	3 2%	-	25 4% n	55 6% n	-	39 6%	24 6%	7 3%	9 3%	53 6%
Support from my spouse or partner	61 4%	32 4%	29 5%	19 4%	16 3%	18 6%	8 4%	46 5% j	14 4%	-	1 1%	-	22 4%	42 5%	7 3%	35 5%	14 4%	9 4%	15 5%	39 4%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 3rd.

Base: All respondents

		GEN	IDER		AC	9E			WOR	KING STA	TUS		PE		4	DB OR D	C PENSIC	ON PLAN	DRAWING FROM PI PLA	ENSION
								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	full time (30+ hrs a week)	than 30 hrs a week)	but seeking work	and not seeking work	Student	Personal or private	tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	*k	1	m	n	0	р	q	r	s
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Rental income from property	27 2%	12 2%	15 2%	7 2%	12 3%	4 1%	4 2%	19 2%	8 2%	-	-	-	16 3% n	22 3% n	1 *	17 2%	13 4%	3 1%	7 3%	19 2%
Support from my children	19 1%	13 2%	6 1%	9 2%	5 1%	2 1%	3 2%	15 2%	2 1%	1 3%	1 1%	-	4 1%	12 1%	3 1%	10 1%	2 1%	4 2%	3 1%	13 1%
Support from my parents	4 *	2 *	2 *	2	1 *	1 *	-	2 *	2 1%	-	-	-	1 *	2 *	1 *	1	2 1%	-	-	3
Other	12 1%	7 1%	5 1%	2	4 1%	2 1%	4 2% c	6 1%	4 1%	1 3%	1 1%	-	7 1%	6 1%	-	6 1%	2 1%	5 2% p	6 2% s	6 1%
Don't know	103 7%	37 5%	66 11% a	35 8%	38 8%	21 7%	9 5%	59 7%	26 7%	1 3%	17 13% gh	-	27 5%	55 6%	33 14% Im	36 5%	21 6%	20 10% o	17 6%	53 6%
None of the above	86 6%	50 7%	36 6%	19 4%	31 7%	28 10% cf	8 4%	48 6%	25 7%	5 14% g	8 6%	-	33 6%	45 5%	19 8%	40 6%	16 4%	14 7%	14 5%	53 6%
Not stated	194 14%	86 11%	108 17% a	72 16% f	63 14% f	51 17% f	8 4%	91 11%	30 8%	13 37% gh	59 45% gh	1 100%	37 6%	65 7%	108 45% Im	47 7% p	10 3%	32 16% op	14 5%	72 8%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

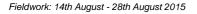


Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 3rd.

Base: All respondents

							REG	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%	TOLAI	a	b	C	d	e	f	g	h	i	j	k	*
Total	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%			100%	100%	100%	100%	100%	100%	100%
The state pension	221	12	8	31	18	14	26	10	23	18	33	22	6
	16%	13%	21%	21% ei	12%	11%	21% ei	17%	17%	12%	15%	17%	25%
Income from/drawing on other savings	210	15	8	22	23	19	17	10	15	27	33	16	5
	15%	17%	21%	15%	16%	16%	14%	17%	11%	18%	15%	12%	21%
Part-time employment	181	7	6	18	23	11	11	11	23	18	31	19	3
	13%	8%	15%	12%	16%	9%	9%	19% a	17% a	12%	14%	15%	13%
Income from selling property or						10							
downsizing	104 8%	9 10%	2 5%	11 7%	9 6%	10 8%	6 5%	6 10%	14 11%	11 7%	15 7%	9 7%	2 8%
My private pension - defined													
contribution / money purchase	102	9	4	4	13	8	8	3	9	16	17	9	2
	7%	10% c	10% с	3%	9% c	7%	7%	5%	7%	11% c	8% c	7%	8%
My private pension - defined benefit /													
final salary	62	2	-	3	6	9	10	2	6	11	8	5	-
	4%	2%	-	2%	4%	7% c	8% c	3%	5%	7% C	4%	4%	-
Support from my spouse or partner	61	3	2	8	4	10	6	1	4	5	12	5	1
	4%	3%	5%	5%	3%	8% d	5%	2%	3%	3%	5%	4%	4%
Rental income from property	27	2	-	2	2	2	3	1	1	5	5	4	-
	2%	2%	-	1%	1%	2%	2%	2%	1%	3%	2%	3%	-
Support from my children	19	2	-	2	2	2	-	1	2	5	2	1	-
	1%	2%	-	1%	1%	2%	-	2%	2%	3% f	1%	1%	-





Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 3rd.

Base: All respondents

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	C	d	е	f	g	h	i	j	k	*1
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
Support from my parents	4 *	-	-	-	1 1%	1 1%	2 2%	-	-	-	-	-	-
Other	12 1%	1 1%	-	1 1%	2 1%	2 2%	2 2%	1 2%	1 1%	-	2 1%	-	-
Don't know	103 7%	7 8%	1 3%	7 5%	17 12% c	8 7%	10 8%	6 10%	8 6%	11 7%	17 8%	10 8%	1 4%
None of the above	86 6%	4 4%	3 8%	13 9%	10 7%	8 7%	6 5%	2 3%	11 8%	6 4%	14 6%	8 6%	1 4%
Not stated	194 14%	17 19%	5 13%	29 19% di	15 10%	18 15%	15 12%	5 8%	16 12%	16 11%	32 14%	23 18%	3 13%

Prepared by ComRes Ltd

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



Fieldwork: 14th August - 28th August 2015



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 3rd.

Base: All respondents

								D INCOME BE						
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		a	b	С	d	e	f	g	h	i	*j	*k	*	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
The state pension	221 16%	8 7%	18 7%	46 18% ab	52 23% abg	32 21% ab	16 18% ab	6 10%	7 16% b	8 27% ab	5 25%	-	1 17%	2 20%
Income from/drawing on other														
savings	210 15%	12 10%	27 10%	36 14%	36 16%	29 19% ab	14 16%	14 24% ab	13 30% abcd	6 20%	1 5%	-	2 33%	4 40%
Part-time employment	181 13%	9 8%	42 16% a	39 15% a	27 12%	23 15%	8 9%	8 14%	4 9%	4 13%	7 35%	1 17%	-	2 20%
Income from selling property or														
downsizing	104 8%	5 4%	23 9%	14 5%	11 5%	14 9%	13 15% acd	8 14% acd	6 14% acd	2 7%	1 5%	1 17%	1 17%	-
My private pension - defined contribution / money purchase	102 7%	4 3%	15 6%	21 8%	18 8%	12 8%	10 11%	4 7%	2 5%	3 10%	-	-	-	1 10%
	170	070	070	070	0,0	070	a	170	070	1070				1070
My private pension - defined benefit / final salary	62	4	12	13	13	1	4	4	1	4	1	1	1	-
/ IIIai Salai y	4%	4 3%	5% e	5% e	6% e	1%	4 5% e	4 7% e	2%	4 13% abe	5%		17%	-
Support from my spouse or partner	61	1	7	12	13	10	6	5	1	-	1	1	-	1
	4%	1%	3%	5%	6% a	7% ab	7% a	9% ab	2%	-	5%	17%	-	10%
Rental income from property	27	1	3	5	-	2	3	4	3	1	3	-	1	-
	2%	1%	1%	2% d	-	1%	3% d	7% abcde	7% abde	3% d	15%	-	17%	-

Prepared by ComRes Ltd



Q4. Thinking about your retirement, what do you expect your three most important sources of income to be? Please rank your top three expected sources of income.

#### Ranked 3rd.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*	*m
Total	1386	118	265	257	224	150	88	58	43	30	20	6	6	10
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Support from my children	19	2	5	4	3	-	2	2	-	-	-	1	-	-
	1%	2%	2%	2%	1%	-	2%	3%	-	-	-	17%	-	-
								е						
Support from my parents	4	1	-	1	1	1	-	-	-	-	-	-	-	-
	*	1%	-	*	*	1%	-	-	-	-	-	-	-	-
Other	12	1	3	3	2	1	1	-	-	-	-	1	-	-
	1%	1%	1%	1%	1%	1%	1%	-	-	-	-	17%	-	-
Don't know	103	13	32	21	12	7	1	1	2	1	-	-	-	-
	7%	11%	12%	8%	5%	5%	1%	2%	5%	3%	-	-	-	-
		fg	defg	f										
None of the above	86	11	24	11	21	8	3	1	3	-	-	-	-	-
	6%	9%	9%	4%	9%	5%	3%	2%	7%	-	-	-	-	-
			С		С									
Not stated	194	46	54	31	15	10	7	1	1	1	1	-	-	-
	14%	39%	20%	12%	7%	7%	8%	2%	2%	3%	5%	-	-	-
		bcdefghi	cdefghi	dg										



Table 21/1

## Pensions Research

Q5. How confident or otherwise do you feel about planning your finances for your retirement? Base: All respondents

			CEN	IDER		AG	E			WOR	KING STAT	rue		DE			DB OR D			DRAWING FROM PI PLA	ENSION
					50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking	Otal C	Personal	Work- based, occupa- tional or	Do not			Don't	Have already	Have not
Significance Level: 95%		Total	Male a	Female b	years c	years d	years e	or over f	a week) g	week) h	work i	work j	Student *k	or private	company m	have n	DC o	DB p	know q	started r	started s
Total		1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Very confident	(4)	150 11%	113 15% b	37 6%	42 9%	50 11%	31 11%	27 15% c	101 12% j	42 12% j	1 3%	6 5%	-	78 14% n	105 12% n	11 5%	91 13%	55 15% q	17 8%	46 17% s	93 11%
Fairly confident	(3)	645 47%	378 49% b	267 43%	179 40%	216 47% c	144 49% c	106 59% cde	414 48% j	183 51% j	13 37%	35 27%	-	307 53% n	458 52% n	57 24%	362 52% q	216 58% oq	86 42%	152 56%	436 50%
Not very confident	(2)	357 26%	182 24%	175 28%	134 30% f	117 25%	73 25%	33 18%	202 24%	101 28%	11 31%	43 33% g	-	139 24%	196 22%	83 35% Im	167 24%	70 19%	58 28% p	51 19%	223 26% r
Not at all confident	(1)	170 12%	66 9%	104 17% a	71 16% ef	59 13% f	31 11% f	9 5%	100 12% h	26 7%	10 29% gh	33 25% gh	1 100%	37 6%	93 11% I	58 24% Im	62 9%	21 6%	33 16% op	21 8%	91 10%
Don't know		64 5%	28 4%	36 6%	26 6%	21 5%	13 4%	4 2%	42 5%	9 2%	-	13 10% gh	-	16 3%	27 3%	30 13% Im	19 3%	8 2%	11 5% p	3 1%	31 4% r
NETS																					
Net: confident		795 57%	491 64% b	304 49%	221 49%	266 57% c	175 60% с	133 74% cde	515 60% ij	225 62% ij	14 40%	41 32%	-	385 67% n	563 64% n	68 28%	453 65% q	271 73% oq	103 50%	198 73% s	529 61%
Net: not confident		527 38%	248 32%	279 45% a	205 45% def	176 38% f	104 36% f	42 23%	302 35%	127 35%	21 60% gh	76 58% gh	1 100%	176 31%	289 33%	141 59% Im	229 33% p	91 25%	91 44% op	72 26%	314 36% r
Mean score		2.59	2.73	2.41	2.45	2.58	2.63	2.86	2.63	2.68	2.14	2.12	1.00	2.76	2.67	2.10	2.71	2.84	2.45	2.83	2.63
Standard deviation Standard error		.85 .02	b .83 .03	.85 .04	.88 .04	с .86 .04	с .83 .05	cde .73 .06	ij .85 .03	ij .78 .04	.88 .15	.88 .08	-	n .77 .03	n .83 .03	.87 .06	q .81 .03	oq .74 .04	.88 .06	s .80 .05	.82 .03

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

Fieldwork: 14th August - 28th August 2015

Table 21/2

Pensions Research Q5. How confident or otherwise do you feel about planning your finances for your retirement? Base: All respondents

								REG	ION					
		Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%			а	b	С	d	e	f	g	h	í	j	k	*
Total		1386	90	39	151	145	122	122	59	133	149	221	131	24
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very confident	(4)	150	8	8	20	15	9	14	5	20	12	27	10	2
		11%	9%	21% eik	13%	10%	7%	11%	8%	15%	8%	12%	8%	8%
Fairly confident	(3)	645	45	16	67	61	58	56	34	58	73	105	61	11
		47%	50%	41%	44%	42%	48%	46%	58% d	44%	49%	48%	47%	46%
Not very confident	(2)	357	24	6	40	45	33	35	15	33	35	46	37	8
		26%	27%	15%	26%	31% j	27%	29%	25%	25%	23%	21%	28%	33%
Not at all confident	(1)	170	6	9	18	18	12	9	5	17	21	34	18	3
		12%	7%	23% aefg	12%	12%	10%	7%	8%	13%	14%	15% af	14%	13%
Don't know		64	7	-	6	6	10	8	-	5	8	9	5	-
		5%	8%	-	4%	4%		7%	-	4%	5%	4%	4%	-
			g				g	g						
NETS														
Net: confident		795	53	24	87	76	67	70	39	78	85	132	71	13
		57%	59%	62%	58%	52%	55%	57%	66%	59%	57%	60%	54%	54%
Net: not confident		527	30	15	58	63	45	44	20	50	56	80	55	11
		38%	33%	38%	38%	43%	37%	36%	34%	38%	38%	36%	42%	46%
Mean score		2.59	2.66	2.59	2.61	2.53	2.57	2.66	2.66	2.63	2.54	2.59	2.50	2.50
Standard deviation		.85	.75	1.07	.88	.85	.79	.80	.76	.90	.85	.91	.84	.83
Standard error		.02	.08	.17	.07	.07	.07	.07	.10	.08	.07	.06	.07	.17



Table 21/3

## Pensions Research

Q5. How confident or otherwise do you feel about planning your finances for your retirement? Base: All respondents

								HOUSEHOL	D INCOME BE						
		Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		TOLAI	£10,000 a	£20,000 b	£30,000 C	£40,000 d	£30,000 e	£00,000 f	g	£80,000 h	£90,000 i	£100,000 *j	*k	£120,000 *	±120,000 *m
Total		1386	118	265	257	224	150	88	58	43	30	20	6	6	10
Total		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very confident	(4)	150	5	15	20	24	19	17	14	9	6	3	-	2	6
		11%	4%	6%	8%	11%	13%	19%	24%	21%	20%	15%	-	33%	60%
						ab	ab	abcd	abcde	abc	abc				
Fairly confident	(3)	645	37	99	124	111	81	43	34	25	16	10	4	4	2
		47%	31%	37%	48% ab	50% ab	54% ab	49% a	59% ab	58% ab	53% a	50%	67%	67%	20%
	(-)											_			
Not very confident	(2)	357 26%	41 35%	77 29%	73 28%	57 25%	33 22%	22 25%	9 16%	7 16%	5 17%	3 15%	1 17%	-	2 20%
		2070	egh	2370 g	2070 g	2370	2270	2070	1070	1070	1770	1070	1770		2070
Not at all confident	(1)	170	26	59	28	25	10	4	1	2	3	3	-	-	-
		12%	22%	22%	11%	11%	7%	5%	2%	5%	10%	15%	-	-	-
			cdefgh	cdefgh	g	g									
Don't know		64	9	15	12	7	7	2	-	-	-	1	1	-	-
		5%	8%	6%	5%	3%	5%	2%	-	-	-	5%	17%	-	-
			g												
NETS															
Net: confident		795	42	114	144	135	100	60	48	34	22	13	4	6	8
		57%	36%	43%	56% ab	60% ab	67% abc	68% abc	83% abcde	79% abcd	73% ab	65%	67%	100%	80%
Net: not confident		527 38%	67 57%	136 51%	101 39%	82 37%	43 29%	26 30%	10 17%	9 21%	8 27%	6 30%	1 17%	-	2 20%
		30%	cdefghi	cdefghi	egh	37% gh	29%	30%	1770	2170	2170	30%	1770	-	20%
Mean score		2.59	2.19	2.28	2.56	2.62	2.76	2.85	3.05	2.95	2.83	2.68	2.80	3.33	3.40
			2		ab	ab	abc	abcd	abcde	abcd	ab	2.00	2.00	0.00	0.10
Standard deviation		.85	.86	.89	.80	.83	.77	.79	.69	.75	.87	.95	.45	.52	.84
Standard error		.02	.08	.06	.05	.06	.06	.09	.09	.12	.16	.22	.20	.21	.27



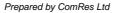
## Q6. To the best of your knowledge, what is the current value of the basic State Pension per week? By basic State Pension we mean the regular payment that you can get from the Government when you reach the state pension age.

Base: All respondents

		GEN	DER		AG	E			WOR		ATUS		PE	NSION PL	AN		C PENSI	ON PLAN	DRAWIN FROM P	
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	Working part time (fewer than 30 hrs a week)	Not working but seeking work	Not working and not seeking work	Student	Persona or private	Work- based, occupa- tional or compan	Do not have	DC	DB	Don't know	Have already started	Hav
Significance Level: 95%		а	b	с	d	e	f	g	h	i	j	*k	. 1	m	n	0	р	q	r	
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 5 100
£1-100	168 12%	91 12%	77 12%	69 15% f	55 12%	31 11%	13 7%	106 12%	47 13%	3 9%	12 9%	-	60 10%	114 13%	30 13%	82 12%	52 14%	22 11%	22 8%	116 5 13 י
£101-110	122 9%	82 11% b	40 6%	37 8%	41 9%	25 9%	19 11%	82 10%	30 8%	2 6%	8 6%	-	57 10% n	89 10% n	10 4%	65 9%	45 12%	19 9%	30 11%	82 5 9
£111-120	249 18%	140 18%	109 18%	66 15%	78 17%	65 22% с	40 22% c	143 17%	86 24% gj	4 11%	16 12%	- -	114 20% n	166 19% n	31 13%	136 19%	73 20%	33 16%	64 23% s	154 5 18
2121-130	90 6%	49 6%	41 7%	24 5%	29 6%	18 6%	19 11% с	55 6%	29 8%	1 3%	5 4%	-	38 7%	60 7%	14 6%	46 7%	25 7%	12 6%	22 8%	5
2131-140	80 6%	47 6%	33 5%	27 6%	23 5%	19 7%	11 6%	45 5%	26 7%	3 9%	6 5%	-	36 6% n	58 7% n	6 3%	45 6%	31 8%	12 6%	14 5%	6
£141-150	98 7%	57 7%	41 7%	23 5%	38 8%	19 7%	18 10% с	70 8%	19 5%	1 3%	7 5%	1 100%	47 8%	56 6%	17 7%	56 8%	21 6%	12 6%	21 8%	6
2150+	76 5%	45 6%	31 5%	13 3%	15 3%	21 7% cd	27 15% cde	49 6% j	25 7% j	1 3%	1 1%	-	43 7% n	48 5%	7 3%	42 6%	25 7%	11 5%	31 11% s	38
Don't know	503 36%	256 33%	247 40% a	193 43% ef	184 40% ef	94 32% f	32 18%	309 36% h	99 27%	20 57% gh	75 58% gh	-	182 32%	288 33%	124 52% Im	229 33% p	98 26%	84 41% op	69 25%	31 5 3
Median Mean score	120 124.59	120 125.62	120 123.16	115 118.57	120 120.42	120 128.40	123 137.97 cd	120 123.35	120 129.15	120 120.67	115 115.91	150 150.00	120 131.69 m	116 122.10	120 120.84	120 125.74	116 124.12	120 124.01	120 132.71 s	11 122.4
Standard deviation	58.35	58.89	57.65	61.10	40.18	71.89	60.22	53.22	73.25	22.52	23.19	-	79.50	50.22	43.97	60.91	67.42	34.37	75.20	53.5

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

Fieldwork: 14th August - 28th August 2015





Q6. To the best of your knowledge, what is the current value of the basic State Pension per week? By basic State Pension we mean the regular payment that you can get from the Government when you reach the state pension age.

Base: All respondents

		GEN	NDER		AG	E			WOR	KING STA	TUS		PEI		N	DB OR D		ON PLAN	DRAWING FROM P	ENSION
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking		Personal	Work- based, occupa- tional or	Do not		22	Don't	Have already	Have
Significance Level: 95%	Total	Male a	Female b	years c	years d	years e	or over f	a week) g	week) h	work i	work j	Student *k	or private	company m	have n	DC 0	DB p	know q	started r	started s
Total	1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Standard error	1.96	2.61	2.99	3.80	2.41	5.11	4.97	2.27	4.53	5.81	3.13	-	4.00	2.07	4.10	2.80	4.09	3.12	5.27	2.26

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

Fieldwork: 14th August - 28th August 2015



Q6. To the best of your knowledge, what is the current value of the basic State Pension per week? By basic State Pension we mean the regular payment that you can get from the Government when you reach the state pension age. Base: All respondents

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	*I
Total	1386 100%	90 100%	39 100%	151 100%	145 100%	122 100%	122 100%	59 100%	133 100%	149 100%	221 100%	131 100%	24 100%
£1-100	168 12%	12 13%	2 5%	15 10%	24 17% j	19 16% j	12 10%	8 14%	14 11%	30 20% bcfhjk	17 8%	13 10%	2 8%
£101-110	122 9%	7 8%	7 18% ijk	15 10%	13 9%	13 11%	10 8%	7 12%	16 12%	10 7%	16 7%	7 5%	1 4%
£111-120	249 18%	14 16%	12 31% egh	30 20%	31 21%	19 16%	24 20%	6 10%	20 15%	25 17%	39 18%	24 18%	5 21%
£121-130	90 6%	6 7%	4 10% h	15 10% h	9 6%	5 4%	9 7%	4 7%	3 2%	8 5%	15 7%	10 8% h	2 8%
£131-140	80 6%	5 6%	3 8%	10 7%	9 6%	7 6%	9 7%	5 8%	6 5%	9 6%	9 4%	5 4%	3 13%
£141-150	98 7%	4 4%	2 5%	8 5%	8 6%	10 8%	8 7%	5 8%	13 10%	9 6%	16 7%	11 8%	4 17%
£150+	76 5%	6 7%	2 5%	5 3%	5 3%	2 2%	5 4%	4 7%	7 5%	8 5%	19 9% ce	12 9% cde	1 4%
Don't know	503 36%	36 40% b	7 18%	53 35% b	46 32%	47 39% b	45 37% b	20 34%	54 41% b	50 34%	90 41% b	49 37% b	6 25%
Median Mean score	120 124.59	116 119.54	120 135.19	116 120.20	115 119.25	115 115.01	117 121.12	120 123.13	116 135.16 e	116 124.19	120 125.40 e	120 135.91	128 130.22
Standard deviation Standard error	58.35 1.96	26.71 3.64	86.12 15.22	20.76 2.10	59.89 6.02	24.26 2.80	21.41 2.44	30.96 4.96	83.36 9.38	94.02 9.45	27.94 2.44	90.49 9.99	30.83 7.27



## Q6. To the best of your knowledge, what is the current value of the basic State Pension per week? By basic State Pension we mean the regular payment that you can get from the Government when you reach the state pension age. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		а	b	С	d	е	f	g	h	i	*j	*k	*1	*m
Total	1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
£1-100	168 12%	15 13%	28 11%	34 13%	31 14%	16 11%	14 16%	6 10%	2 5%	6 20% h	3 15%	1 17%	1 17%	2 20%
£101-110	122 9%	10 8%	17 6%	12 5%	24 11% c	16 11% c	19 22% abcde	7 12% c	6 14% c	2 7%	3 15%	-	-	1 10%
£111-120	249 18%	17 14%	48 18%	48 19%	40 18%	29 19%	14 16%	10 17%	10 23%	5 17%	4 20%	2 33%	2 33%	1 10%
£121-130	90 6%	4 3%	17 6%	18 7%	21 9% ah	11 7%	4 5%	4 7%	-	2 7%	1 5%	-	-	1 10%
£131-140	80 6%	4 3%	9 3%	21 8% b	13 6%	12 8% b	5 6%	3 5%	4 9%	4 13% ab	1 5%	-	-	-
£141-150	98 7%	5 4%	20 8%	21 8%	15 7%	15 10%	3 3%	7 12% f	4 9%	-	-	-	1 17%	2 20%
£150+	76 5%	5 4%	7 3%	11 4%	20 9% bcf	8 5%	2 2%	6 10% bf	4 9% b	2 7%	2 10%	1 17%	-	-
Don't know	503 36%	58 49% cdefgh	119 45% cdefg	92 36% d	60 27%	43 29%	27 31%	15 26%	13 30%	9 30%	6 30%	2 33%	2 33%	3 30%
Median Mean score	120 124.59	115 121.23	120 119.42 f	120 129.30	120 128.05 f	120 130.22	110 109.87	120 128.98 bf	120 130.77 bf	115 115.57	115 115.57	115 132.50	116 119.00	120 109.71
Standard deviation Standard error	58.35 1.96	55.68 7.19	21.59 1.79	77.82 6.06	64.79 5.06	88.55 8.56	26.81 3.43	32.63 4.98	37.04 6.76	26.72 5.83	38.80 10.37	45.55 22.78	18.81 9.41	38.72 14.63

Q7. How confident or otherwise are you that you would know what to do if suspected that you were being (or about to be) affected by a scam targeting your savings? Base: All respondents

			GEN			AG	F			WOR	KING STA	TUS		PEN		J	DB OR D			DRAWING FROM P	ENSION
		Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	Working part time (fewer than 30 hrs a week)	Not working but seeking work	Not working and not seeking work	Student	Personal or private	Work- based, occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%			а	b	с	d	е	f	g	h	i	j	*k	I	m	n	0	р	q	r	S
Total		1386 100%	767 100%	619 100%	452 100%	463 100%	292 100%	179 100%	859 100%	361 100%	35 100%	130 100%	1 100%	577 100%	879 100%	239 100%	701 100%	370 100%	205 100%	273 100%	874 100%
Very confident	(4)	385 28%	249 32% b	136 22%	119 26%	121 26%	97 33% cd	48 27%	260 30% h	83 23%	10 29%	32 25%	-	176 31%	241 27%	57 24%	196 28%	110 30%	59 29%	84 31%	244 28%
Fairly confident	(3)	706 51%	387 50%	319 52%	219 48%	243 52%	138 47%	106 59% ce	421 49%	205 57% g	17 49%	62 48%	1 100%	286 50%	471 54%	113 47%	363 52%	199 54%	96 47%	149 55%	444 51%
Not very confident	(2)	172 12%	70 9%	102 16% a	62 14%	63 14%	31 11%	16 9%	105 12%	46 13%	5 14%	16 12%	-	76 13%	104 12%	37 15%	91 13%	39 11%	24 12%	26 10%	109 12%
Not at all confident	(1)	52 4%	27 4%	25 4%	22 5%	18 4%	9 3%	3 2%	33 4%	12 3%	-	7 5%	-	15 3%	29 3%	13 5% I	21 3%	11 3%	11 5%	4 1%	35 4% r
Don't know		71 5%	34 4%	37 6%	30 7%	18 4%	17 6%	6 3%	40 5%	15 4%	3 9%	13 10% gh	-	24 4%	34 4%	19 8% Im	30 4%	11 3%	15 7% P	10 4%	42 5%
NETS																					
Net: confident		1091 79%	636 83% b	455 74%	338 75%	364 79%	235 80%	154 86% cd	681 79%	288 80%	27 77%	94 72%	1 100%	462 80% n	712 81% n	170 71%	559 80%	309 84% q	155 76%	233 85% s	688 79%
Net: not confident		224 16%	97 13%	127 21% a	84 19% f	81 17% f	40 14%	19 11%	138 16%	58 16%	5 14%	23 18%	-	91 16%	133 15%	50 21% m	112 16%	50 14%	35 17%	30 11%	144 16% г
Mean score		3.08	3.17 b	2.97	3.03	3.05	3.17 cd	3.15	3.11	3.04	3.16	3.02	3.00	3.13 n	3.09 n	2.97	3.09	3.14	3.07	3.19 s	3.08
Standard deviation Standard error		.76 .02	.74 .03	.76 .03	.80 .04	.76 .04	.75 .05	.65 .05	.77 .03	.72 .04	.68 .12	.81 .07	-	.74 .03	.73 .03	.82 .06	.74 .03	.72 .04	.82 .06	.67 .04	.77 .03

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

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## Q7. How confident or otherwise are you that you would know what to do if suspected that you were being (or about to be) affected by a scam targeting your savings? Base: All respondents

							REG						
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
·		а	b	С	d	e	f	g	h	í	j	k	*
	1386	90	39	151	145	122	122	59	133	149	221	131	24
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
(4)	385	18	11	35	41	33	30	21	39	45	75	32	5
	28%	20%	28%	23%	28%	27%	25%	36% a	29%	30%	34% ac	24%	21%
(3)	706	50	19	77	71	61	74	26	64	73	102	77	12
	51%	56%	49%	51%	49%	50%	61% ghj	44%	48%	49%	46%	59% j	50%
(2)	172	15	5	22	19	15	10	8	18	18	22	16	4
	12%	17%	13%	15%	13%	12%	8%	14%	14%	12%	10%	12%	17%
(1)	52	4	1	8	6	3	2	3	7	4	8	4	2
	4%	4%	3%	5%	4%	2%	2%	5%	5%	3%	4%	3%	8%
	71	3	3	9	8	10	6	1	5	9	14	2	1
	5%	3%	8% k	6%	6%	8% k	5%	2%	4%	6%	6% k	2%	4%
	1091	68	30	112	112	94	104	47	103	118	177	109	17
	79%	76%	77%	74%	77%	77%	85% c	80%	77%	79%	80%	83%	71%
	224	19	6	30	25	18	12	11	25	22	30	20	6
	16%	21% f	15%	20% f	17%	15%	10%	19%	19% f	15%	14%	15%	25%
	3.08	2.94	3.11	2.98	3.07	3.11	3.14	3.12	3.05	3.14	3.18	3.06	2.87
	70	75	75	70	70	70	a	0.4	00	74	ac 77	70	07
													.87 .18
	(3) (2)	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	a         b           1386         90         39           100%         100%         100%           (4)         385         18         11           28%         20%         28%           (3)         706         50         19           51%         56%         49%           (2)         172         15         5           12%         17%         13%           (1)         52         4         1           4%         4%         3%           71         3         3           5%         3%         8%           1091         68         30           79%         76%         77%           224         19         6           16%         21%         15%           3.08         2.94         3.11           .76         .75         .75	a         b         c           1386         90         39         151           100%         100%         100%         100%           (4)         385         18         11         35           28%         20%         28%         23%           (3)         706         50         19         77           51%         56%         49%         51%           (2)         172         15         5         22           12%         17%         13%         15%           (1)         52         4         1         8           4%         4%         3%         5%           71         3         3         9           5%         3%         8%         6%           1091         68         30         112           79%         76%         77%         74%           224         19         6         30           16%         21%         15%         20%           f         3.08         2.94         3.11         2.98           .76         .75         .75         .79	$ \begin{array}{ c c c c c c c c } \hline Total & Scotland & North East & North West & Humberside \\ \hline & a & b & c & d \\ \hline 1386 & 90 & 39 & 151 & 145 \\ 100\% & 100\% & 100\% & 100\% & 100\% \\ \hline 100\% & 100\% & 100\% & 100\% & 100\% \\ \hline 100\% & 100\% & 100\% & 100\% & 100\% \\ \hline 100\% & 100\% & 100\% & 100\% & 100\% \\ \hline 100\% & 100\% & 100\% & 100\% & 100\% & 10\% & 10\% \\ \hline (4) & 385 & 18 & 11 & 35 & 41 & & & & & & & & & & & & & & & & & $	$ \begin{array}{ c c c c c c c } \hline Total & Scotland & North East & North West & Humberside & East Midlands \\ \hline a & b & c & d & e \\ \hline 1386 & 90 & 39 & 151 & 145 & 122 \\ 100\% & 100\% & 100\% & 100\% & 100\% & 100\% \\ \hline 100\% & 100\% & 28\% & 23\% & 28\% & 27\% \\ \hline (4) & 385 & 18 & 11 & 35 & 41 & 33 \\ 28\% & 20\% & 28\% & 23\% & 28\% & 27\% \\ \hline (3) & 706 & 50 & 19 & 77 & 71 & 61 \\ 51\% & 56\% & 49\% & 51\% & 49\% & 50\% \\ \hline (2) & 172 & 15 & 5 & 22 & 19 & 15 \\ 12\% & 17\% & 13\% & 15\% & 13\% & 12\% \\ \hline (1) & 52 & 4 & 1 & 8 & 6 & 3 \\ 4\% & 4\% & 3\% & 5\% & 4\% & 2\% \\ \hline (1) & 52 & 4 & 1 & 8 & 6 & 3 \\ 4\% & 4\% & 3\% & 5\% & 4\% & 2\% \\ \hline 1091 & 68 & 30 & 112 & 112 & 94 \\ 75\% & 3\% & 8\% & k & k \\ \hline 1091 & 68 & 30 & 112 & 112 & 94 \\ 1091 & 68 & 30 & 112 & 112 & 94 \\ 16\% & 21\% & 15\% & 20\% & 17\% & 15\% \\ \hline 1091 & 68 & 30 & 112 & 112 & 94 \\ 16\% & 21\% & f & f & 15\% \\ \hline 3.08 & 2.94 & 3.11 & 2.98 & 3.07 & 3.11 \\ \hline .76 & .75 & .75 & .79 & .78 & .73 \\ \hline \end{array}$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{ c c c c c c c } \hline \hline Total & Scotland & North East & North West & Humberside & East Midlands & Weals & Wales & Midlands & Wales & Midlands & Wales & Midlands & Wales & Midlands & Wales & & & & & & & & & & & & & & & & & & &$	$ \begin{array}{ c c c c c c c c c c } \hline \hline Total & Scotland & North East & North West & Humberside & East Midlands & Wales & East of final function in the Humberside & East Midlands & Wales & East of final function in the Humberside & e & f & g & h \\ \hline 1386 & 90 & 39 & 151 & 145 & 122 & 122 & 59 & 133 \\ 100\% & 10$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{ c c c c c c c } \hline \begin{tabular}{ c c c c } \hline \hline \begin{tabular}{ c c c c } \hline \hline \begin{tabular}{ c c c c c } \hline \hline \begin{tabular}{ c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \hline \begin{tabular}{ c c c c c c } \hline \hline \begin{tabular}{ c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \hline \begin{tabular}{ c c c c c c c } \hline \hline \begin{tabular}{ c c c c c c c } \hline \begin{tabular}{ c c c c c c c } \hline \hline \begin{tabular}{ c c c c c c c c } \hline \hline \begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



## Q7. How confident or otherwise are you that you would know what to do if suspected that you were being (or about to be) affected by a scam targeting your savings? Base: All respondents

								HOUSEHOL	D INCOME BE	FORE TAX					
		Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001-	More than
Significance Level: 95%		Total	£10,000 a	£20,000 b	£30,000 C	£40,000 d	£50,000 e	£60,000 f	£70,000 g	£80,000 h	£90,000	£100,000 *i	£110,000 *k	£120,000 *I	£120,000 *m
		1000										,			
Total		1386 100%	118 100%	265 100%	257 100%	224 100%	150 100%	88 100%	58 100%	43 100%	30 100%	20 100%	6 100%	6 100%	10 100%
Very confident	(4)	385 28%	28 24%	74 28%	63 25%	70 31%	50 33%	26 30%	15 26%	16 37%	7 23%	5 25%	3 50%	2 33%	1 10%
Fairly confident	(3)	706 51%	54 46%	126 48%	137 53%	116 52%	73 49%	44 50%	33 57%	19 44%	15 50%	13 65%	2 33%	4 67%	6 60%
Not very confident	(2)	172	22	34	40	21	16	10	7	4	4	1	-	-	3
		12%	19% d	13%	16% d	9%	11%	11%	12%	9%	13%	5%	-	-	30%
Not at all confident	(1)	52	6	14	10	7	2	4	2	1	3	-	-	-	-
		4%	5%	5% e	4%	3%	1%	5%	3%	2%	10% e	-	-	-	-
Don't know		71	8	17	7	10	9	4	1	3	1	1	1	-	-
		5%	7%	6% c	3%	4%	6%	5%	2%	7%	3%	5%	17%	-	-
NETS															
Net: confident		1091	82	200	200	186	123	70	48	35	22	18	5	6	7
		79%	69%	75%	78%	83% ab	82% a	80%	83%	81%	73%	90%	83%	100%	70%
Net: not confident		224	28	48	50	28	18	14	9	5	7	1	-	-	3
		16%	24% de	18%	19% d	13%	12%	16%	16%	12%	23%	5%	-	-	30%
Mean score		3.08	2.95	3.05	3.01	3.16 ac	3.21 abc	3.10	3.07	3.25 a	2.90	3.21	3.60	3.33	2.80
Standard deviation		.76	.82	.81	.76	.73	.69	.79	.73	.74	.90	.54	.55	.52	.63
Standard error		.02	.08	.05	.05	.05	.06	.09	.10	.12	.17	.12	.24	.21	.20



Table 24/1

## **Pensions Research**

# Q8. You have indicated that you have a private pension plan. How well or otherwise do you feel that you understand your pension plan? Base: All with dc pensions which are not yet in payment

			GEN	IDER		AG	26			WOP	KING STA <sup>.</sup>	TUS		PE			DB OR D			DRAWIN FROM F	
			GEN	IDER		AG				Working part time	Not	Not		PEI	Work- based,			C PENSIC		PL	
					50-54	55-59	60-64	65 years	Working full time (30+ hrs	(fewer than 30 hrs a	working but seeking	working and not seeking		Personal	occupa- tional or	Do not			Don't	Have already	Hav
Significance Level: 95%		Total	Male a	Female b	years c	years d	years e	or over *f	a week) g	week) h	work *i	work *i	Student *k	or private	company m	have *n	DC	DB p	know *q	started *r	starte s
0		570		-				24	_		4	10		007			-		•		
Total		572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100
Venuuell	(4)	106	86	20	42	36	23	5	92	12	1	1		59			106	29			106
Very well	(4)	19%	23% b	20 10%	42 16%	36 19%	23 24%	5 21%	92 20%	12	25%	8%	-	21%	85 18%	-	19%	29 28% 0	-	-	106
Fairly well	(3)	314 55%	220 58% b	94 49%	138 53%	102 53%	57 61%	17 71%	262 57%	43 46%	1 25%	8 67%	-	164 57%	251 54%	-	314 55%	59 57%	-	-	314 55
Not very well	(2)	132 23%	64 17%	68 35% a	69 26% e	48 25% e	13 14%	2 8%	95 21%	32 34% g	2 50%	3 25%	-	57 20%	114 24%	-	132 23% p	12 12%	-	-	132 23
Not at all	(1)	20 3%	9 2%	11 6% a	13 5%	6 3%	1 1%	-	13 3%	7 7% g	-	-	-	7 2%	18 4%	-	20 3%	3 3%	-	-	20 3
NETS																					
Net: well		420 73%	306 81% b	114 59%	180 69%	138 72%	80 85% cd	22 92%	354 77% h	55 59%	2 50%	9 75%	-	223 78%	336 72%	-	420 73%	88 85% 0	-	-	420 739
Net: not well		152 27%	73 19%	79 41% a	82 31% e	54 28% e	14 15%	2 8%	108 23%	39 41% g	2 50%	3 25%	-	64 22%	132 28%	-	152 27% p	15 15%	-	-	152 27'
Mean score		2.88	3.01 b	2.64	2.80	2.88	3.09 cd	3.13	2.94 h	2.64	2.75	2.83	-	2.96	2.86	-	2.88	3.11 0	-	-	2.88
Standard deviation Standard error		.74 .03	.70 .04	.75 .05	.76 .05	.74 .05	.65 .07	.54 .11	.72 .03	.80 .08	.96 .48	.58 .17	-	.71 .04	.75 .03	-	.74 .03	.71 .07	-	-	.74 .03

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

## Q8. You have indicated that you have a private pension plan. How well or otherwise do you feel that you understand your pension plan? Base: All with dc pensions which are not yet in payment

								REG	ION					
		Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		Total	a	*b	C	d	e	f	*g	h	i	i	k	*
		570		47		22		10		50		,		
Total		572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
Very well	(4)	106	12	5	13	6	11	11	7	7	12	10	10	2
		19%	26%	29%	20%	10%	21%	22%	29%	13%	19%	11%	21%	25%
			dj											
Fairly well	(3)	314	23	8	32	28	29	24	16	31	32	61	26	4
		55%	50%	47%	50%	47%	56%	49%	67%	60%	51%		54%	50%
												acdfi		
Not very well	(2)	132	8	3	17	24	9	11	1	13	18	15	11	2
		23%	17%	18%	27%	40%	17%	22%	4%	25%	29%	17%	23%	25%
						aej								
Not at all	(1)	20	3	1	2	2	3	3	-	1	1	3	1	-
		3%	7%	6%	3%	3%	6%	6%	-	2%	2%	3%	2%	-
NETS														
Net: well		420	35	13	45	34	40	35	23	38	44	71	36	6
		73%	76%	76%	70%	57%	77%	71%	96%	73%	70%	80%	75%	75%
			d				d					d		
Net: not well		152	11	4	19	26	12	14	1	14	19	18	12	2
		27%	24%	24%	30%	43%	23%	29%	4%	27%	30%	20%		25%
						aej								
Mean score		2.88	2.96	3.00	2.88	2.63	2.92	2.88	3.25	2.85	2.87	2.88	2.94	3.00
			d				d					d	d	
Standard deviation		.74	.84	.87	.77	.71	.79	.83	.53	.67	.73	.64	.73	.76
Standard error		.03	.12	.21	.10	.09	.11	.12	.11	.09	.09	.07	.10	.27



#### Q8. You have indicated that you have a private pension plan. How well or otherwise do you feel that you understand your pension plan? Base: All with dc pensions which are not yet in payment

								HOUSEHOL	D INCOME BE	FORE TAX					
			Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
0: :/: 1 0:50/		Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%			*а	b	С	d	е	f	g	*h	*i	*j	*k	*I	*m
Total		572	16	81	107	103	67	48	36	24	18	15	4	4	7
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very well	(4)	106	3	13	16	16	13	7	8	7	4	5	1	1	3
		19%	19%	16%	15%	16%	19%	15%	22%	29%	22%	33%	25%	25%	43%
Fairly well	(3)	314	10	34	51	67	41	32	21	13	10	4	3	3	3
		55%	63%	42%	48%	65%	61%	67%	58%	54%	56%	27%	75%	75%	43%
						bc	b	bc							
Not very well	(2)	132	3	26	36	18	12	8	4	3	4	6	-	-	1
		23%	19%	32%	34%	17%	18%	17%	11%	13%	22%	40%	-	-	14%
				dg	defg										
Not at all	(1)	20	-	8	4	2	1	1	3	1	-	-	-	-	-
		3%	-	10%	4%	2%	1%	2%	8%	4%	-	-	-	-	-
				de											
NETS															
Net: well		420	13	47	67	83	54	39	29	20	14	9	4	4	6
		73%	81%	58%	63%	81%	81%	81%	81%	83%	78%	60%	100%	100%	86%
						bc	bc	bc	bc						
Net: not well		152	3	34	40	20	13	9	7	4	4	6	-	-	1
		27%	19%	42%	37%	19%	19%	19%	19%	17%	22%	40%	-	-	14%
				defg	defg										
Mean score		2.88	3.00	2.64	2.74	2.94	2.99	2.94	2.94	3.08	3.00	2.93	3.25	3.25	3.29
						bc	bc	b							
Standard deviation		.74	.63	.87	.76	.64	.66	.63	.83	.78	.69	.88	.50	.50	.76
Standard error		.03	.16	.10	.07	.06	.08	.09	.14	.16	.16	.23	.25	.25	.29



## Q9. You have indicated that you have a Defined Contribution pension. Which of the following best describes your situation in terms of the value of your pension pot(s)? By pot we mean the amount of money saved in your private Defined Contribution (DC) pension.

Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	È			WOR	KING STA	TUS		PEI	NSION PLAI	N	DB OR D	C PENSIC	ON PLAN	_	ENSION
									Working					Work-						
									part time	Not	Not			based,						
							05	Working	(fewer than 30	working	working			occupa-					11	Have
				50-54	55-59	60-64	65 years	full time (30+ hrs	than 30 hrs a	but seeking	and not seeking		Personal	tional or	Do not			Don't	Have alreadv	not
	Total	Male	Female	vears	vears	vears	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		a	b	c	d	e	*f	g	h	*i	*j	*k		m	*n	0	p	*q	*r	S
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%		100%	100%	100%		100%	100%	100%		-	100%		-	100%	100%	-	-	100%
I know the exact current value of																				
my pension pot(s)	124	94	30	48	47	24	5	101	17	3	3	-	73	100	-	124	30	-	-	124
	22%	25% b	16%	18%	24%	26%	21%	22%	18%	75%	25%	-	25%	21%	-	22%	29%	-	-	22%
I have a rough idea of the current	323	000	400	454	404		40	270	45	4	7		170	050		000	67			000
value of my pension pot(s)	323 56%	223 59%	100 52%	151 58%	101 53%	55 59%	16 67%	270 58%	45 48%	25%	-	-	170 59%	259 55%	-	323 56%	57 55%	-	-	323 56%
	50%	59%	52%	50%	53%	59%	67%	50%	48%	25%	50%	-	59%	55%	-	50%	55%	-	-	50%
I do not know the current value of																				
my pension pot(s)	125	62	63	63	44	15	3	91	32	-	2	-	44	109	-	125	16	-	-	125
	22%	16%	33%	24%	23%	16%	13%	20%	34%	-	17%	-	15%	23%	-	22%	16%	-	-	22%
			а						g					1						

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Table 25/1

Fieldwork: 14th August - 28th August 2015

#### Table 25/2

#### **Pensions Research**

## Q9. You have indicated that you have a Defined Contribution pension. Which of the following best describes your situation in terms of the value of your pension pot(s)? By pot we mean the amount of money saved in your private Defined Contribution (DC) pension.

Base: All with dc pensions which are not yet in payment

							REG	ON					
					Yorkshire					London	South East		
					and the		West		East of	(greater and	(excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
I know the exact current value of my													
pension pot(s)	124	12	3	12	11	14	11	8	11	14	20	6	2
	22%	26%	18%	19%	18%	27%	22%	33%	21%	22%	22%	13%	25%
I have a rough idea of the current													
value of my pension pot(s)	323	22	10	38	31	30	27	11	32	38	52	28	4
	56%	48%	59%	59%	52%	58%	55%	46%	62%	60%	58%	58%	50%
I do not know the current value of my													
pension pot(s)	125	12	4	14	18	8	11	5	9	11	17	14	2
	22%	26%	24%	22%	30%	15%	22%	21%	17%	17%	19%	29%	25%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

Fieldwork: 14th August - 28th August 2015



#### Table 25/3

#### **Pensions Research**

## Q9. You have indicated that you have a Defined Contribution pension. Which of the following best describes your situation in terms of the value of your pension pot(s)? By pot we mean the amount of money saved in your private Defined Contribution (DC) pension.

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*а	b	C	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
I know the exact current value of my														
pension pot(s)	124	7	12	18	22	13	14	13	6	2	2	2	-	4
	22%	44%	15%	17%	21%	19%	29%	36%	25%	11%	13%	50%	-	57%
								bc						
I have a rough idea of the current														
value of my pension pot(s)	323	4	45	53	60	47	24	17	16	11	11	2	4	2
	56%	25%	56%	50%	58%	70%	50%	47%	67%	61%	73%	50%	100%	29%
						cfg								
I do not know the current value of														
my pension pot(s)	125	5	24	36	21	7	10	6	2	5	2	-	-	1
	22%	31%	30%	34%	20%	10%	21%	17%	8%	28%	13%	-	-	14%
			е	de										



#### **Pensions Research**

## Q10. What is the total value of your pension pot(s)? Base: All who know the value of their pension pot

			GEN	DER		AG	Έ			WOR	KING STA	TUS		PE	NSION PLAN	N	DB OR D	C PENSIC	ON PLAN	DRAWIN FROM F	
				<u>ben</u>						Working part time	Not	Not			Work- based,	-					
								65	Working full time	(fewer than 30	working but	working and not			occupa- tional					Have	Hav
		Total	Male	Female	50-54 vears	55-59 years	60-64 years	years or over	(30+ hrs a week)	hrs a week)	seeking work	seeking work	Student	Personal or private	or company	Do not have	DC	DB	Don't know	already started	no start
gnificance Level: 95%			а	b	С	d	e	*f	g	h	*i	*j	*k	1	m	*n	0	р	*q	*r	
otal		447	317	130	199	148	79	21	371	62	4	10	-	243	359	-	447	87	-	-	44
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	10
- £10,000	(5.0)	25	11	14	13	6	5	1	16	8	-	1	-	4	22	-	25	2	-	-	:
		6%	3%	11% a	7%	4%	6%	5%	4%	13% g	-	10%	-	2%	6% I	-	6%	2%	-	-	
0,001 - £20,000	(15.0)	38 9%	22 7%	16 12%	20 10%	9 6%	8 10%	1 5%	30 8%	7 11%	-	1 10%	-	15 6%	34 9%	-	38 9%	7 8%	-	-	
								5%			-		-			-			-	-	
0,001 - £30,000	(25.0)	26 6%	20 6%	6 5%	11 6%	13 9%	2 3%	-	22 6%	3 5%	-	1 10%	-	13 5%	20 6%	-	26 6%	3 3%	-	-	
0,001 - £50,000	(40.0)	46	32	14	23	13	7	3	39	5	2	-	-	22	41	-	46	9	-	-	
	· · · ·	10%	10%	11%	12%	9%	9%	14%	11%	8%	50%	-	-	9%	11%	-	10%	10%	-	-	
50,001 - £75,000	(62.5)	34	27	7	13	12	8	1	28	4	1	1	-	21	25	-	34	6	-	-	
		8%	9%	5%	7%	8%	10%	5%	8%	6%	25%	10%	-	9%	7%	-	8%	7%	-	-	
75,001 - £100,000	(87.5)	33	22	11	16	10	5	2	27	3	-	3	-	22	26	-	33	5	-	-	
		7%	7%	8%	8%	7%	6%	10%	7%	5%	-	30%	-	9%	7%	-	7%	6%	-	-	
100,001 - £150,000	(125.0)	43	35	8	18	13	8	4	39	3	-	1	-	26	35	-	43	9	-	-	
		10%	11%	6%	9%	9%	10%	19%	11%	5%	-	10%	-	11%	10%	-	10%	10%	-	-	
50,001 - £200,000	(175.0)	39	29	10	17	14	5	3	35	4	-	-	-	23	34	-	39	9	-	-	
		9%	9%	8%	9%	9%	6%	14%	9%	6%	-	-	-	9%	9%	-	9%	10%	-	-	
200,001 - £300,000	(250.0)	40	36	4	17	13	9	1	37	3	-	-	-	33	28	-	40	15	-	-	
		9%	11% b	3%	9%	9%	11%	5%	10%	5%	-	-	-	14% m	8%	-	9%	17% 0	-	-	

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

## Q10. What is the total value of your pension pot(s)? Base: All who know the value of their pension pot

		GEN	DER		AG	E			WOR	KING STA	TUS		PE	NSION PL	AN	DB OR D	C PENSIO	N PLAN	DRAWING FROM P	ENSION
							65	Working full time (30+	Working part time (fewer than 30	Not working but	Not working and not		Persona	Work- based, occupa- tional					Have	Have
	Total	Male	Female	50-54 years	55-59 years	60-64 years	years or over	hrs a week)	hrs a week)	seeking work	seeking work	Student	or private	or compan	Do not have	DC	DB	Don't know	already started	not started
Significance Level: 95%		а	b	С	d	e	*f	g	h	*i	*j	*k	1	m	*n	0	р	*q	*r	s
Total	447 100%	317 100%	130 100%	199 100%	148 100%	79 100%	21 100%	371 100%	62 100%	4 100%	10 100%	-	243 100%	359 100%	-	447 100%	87 100%	-	-	447 100%
£300,001 - £500,000 (400.0)	15 3%	14 4%	1 1%	4 2%	5 3%	3 4%	3 14%	13 4%	2 3%	-	-	-	10 4%	10 3%	-	15 3%	3 3%	-	-	15 3%
£500,001+ (750.0)	8	7 2%	1 1%	2 1%	5 3%	-	1 5%	6	1 2%	-	1 10%	-	7 3%	4 1%	-	8 2%	1 1%	-	-	8 2%
Prefer not to say	100	62	38	45	35	- 19	1	79	19	- 1	1	-	47	80	-	100	18	-		100
	22%	20%	29% a	23%	24%	24%	5%	21%	31%	25%	10%	-	19%	22%	-	22%	21%	-	-	22%
Mean score	122.18	137.56 b	79.57	106.15	139.03	112.29	180.13	125.69	100.17	47.50	138.33	-	150.32 m	110.83	-	122.18	141.49	-	-	122.18
Standard deviation Standard error	137.80 7.40	-	102.87 10.73	117.60 9.48	164.41 15.47	104.80 13.53	182.78 40.87	134.12 7.85	142.94 21.80	12.99 7.50	232.82 77.61	-	153.24 10.95	122.09 7.31	-	137.80 7.40	126.88 15.27	-	-	137.80 7.40

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



### Pensions Research

## Q10. What is the total value of your pension pot(s)? Base: All who know the value of their pension pot

								REG	ION					
		Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%			а	*b	С	d	е	f	*g	h	i	j	k	*
Total		447 100%	34 100%	13 100%	50 100%	42 100%	44 100%	38 100%	19 100%	43 100%	52 100%	72 100%	34 100%	6 100%
£1 - £10,000	(5.0)	25 6%	-	2 15%	4 8%	3 7%	5 11% af	-	2 11%	3 7%	1 2%	2 3%	3 9%	-
£10,001 - £20,000	(15.0)	38 9%	1 3%	1 8%	3 6%	7 17% h	4 9%	6 16% h	1 5%	1 2%	6 12%	4 6%	4 12%	-
£20,001 - £30,000	(25.0)	26 6%	3 9%	-	1 2%	3 7%	3 7%	2 5%	1 5%	3 7%	5 10%	2 3%	3 9%	-
£30,001 - £50,000	(40.0)	46 10%	3 9%	-	7 14%	4 10%	3 7%	2 5%	3 16%	7 16%	5 10%	7 10%	4 12%	1 17%
£50,001 - £75,000	(62.5)	34 8%	4 12%	-	3 6%	3 7%	7 16% i	2 5%	3 16%	5 12%	1 2%	5 7%	1 3%	-
£75,001 - £100,000	(87.5)	33 7%	6 18% j	2 15%	5 10%	2 5%	2 5%	4 11%	1 5%	2 5%	5 10%	2 3%	1 3%	1 17%
£100,001 - £150,000	(125.0)	43 10%	3 9%	3 23%	1 2%	-	2 5%	6 16% cd	1 5%	8 19% cde	7 13% cd	9 13% cd	2 6%	1 17%
£150,001 - £200,000	(175.0)	39 9%	-	2 15%	4 8%	8 19% aei	2 5%	3 8%	3 16%	4 9%	2 4%	9 13% a	2 6%	-
£200,001 - £300,000	(250.0)	40 9%	3 9%	-	5 10%	3 7%	3 7%	1 3%	1 5%	2 5%	8 15% f	12 17% fk	1 3%	1 17%



### Pensions Research

## Q10. What is the total value of your pension pot(s)? Base: All who know the value of their pension pot

								REG	ION					
						Yorkshire and the		West		East of	London (greater and	South East (excluding		Northern
		Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%			а	*b	С	d	е	f	*g	h	i	j	k	*1
Total		447	34	13	50	42	44	38	19	43	52	72	34	6
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
£300,001 - £500,000	(400.0)	15	1	-	2	-	3	1	-	1	1	5	1	-
		3%	3%	-	4%	-	7%	3%	-	2%	2%	7%	3%	-
£500,001+	(750.0)	8	-	-	3	-	-	1	-	1	2	-	-	1
		2%	-	-	6% j	-	-	3%	-	2%	4%	-	-	17%
Prefer not to say		100	10	3	12	9	10	10	3	6	9	15	12	1
		22%	29%	23%	24%	21%	23%	26%	16%	14%	17%	21%	35% h	17%
Mean score		122.18	104.58	92.50	161.05	86.89	101.25	120.36	84.06	114.12	140.58	150.66 d	77.73	250.50
Standard deviation		137.80	93.33	65.11	203.69	82.97	118.30	150.22	73.94	135.54	166.23	113.45	98.29	289.88
Standard error		7.40	19.05	20.59	33.04	14.44	20.29	28.39	18.49	22.28	25.35	15.03	20.96	129.64

Prepared by ComRes Ltd

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

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Fieldwork: 14th August - 28th August 2015



#### **Pensions Research**

## Q10. What is the total value of your pension pot(s)? Base: All who know the value of their pension pot

								HOUSEHOL	D INCOME BE	FORE TAX					
		Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		TOLAI	*a	b	230,000 C	240,000 d	230,000 e	£00,000 f	270,000 g	200,000 *h	230,000 *i	×j	*k	*	*m
Total		447	11	57	71	82	60	38	30	22	13	13	4	4	6
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
£1 - £10,000	(5.0)	25	1	14	2	3	-	2	-	-	1	-	1	-	-
		6%	9%	25% cdefg	3%	4%	-	5%	-	-	8%	-	25%	-	-
£10,001 - £20,000	(15.0)	38	2	6	11	6	3	6	1	1	1	-	-	-	-
		9%	18%	11%	15%	7%	5%	16%	3%	5%	8%	-	-	-	-
£20,001 - £30,000	(25.0)	26	2	7	3	4	2	1	3	3	-	1	-	-	-
		6%	18%	12%	4%	5%	3%	3%	10%	14%	-	8%	-	-	-
£30,001 - £50,000	(40.0)	46	1	4	16	6	11	2	2	1	1	-	-	-	-
		10%	9%	7%	23% bdf	7%	18% d	5%	7%	5%	8%	-	-	-	-
£50,001 - £75,000	(62.5)	34	-	7	8	10	4	3	2	-	-	-	-	-	-
		8%	-	12%	11%	12%	7%	8%	7%	-	-	-	-	-	-
£75,001 - £100,000	(87.5)	33	2	6	6	2	6	5	3	-	1	-	1	-	-
		7%	18%	11% d	8%	2%	10%	13% d	10%	-	8%	-	25%	-	-
£100,001 - £150,000	(125.0)	43	1	-	4	13	10	2	5	3	-	3	1	-	-
		10%	9%	-	6%	16% bc	17% bc	5%	17% b	14%	-	23%	25%	-	-
£150,001 - £200,000	(175.0)	39	-	2	7	9	7	5	3	5	-	1	-	-	-
		9%	-	4%	10%	11%	12%	13%	10%	23%	-	8%	-	-	-
£200,001 - £300,000	(250.0)	40	-	-	4	7	3	3	4	6	3	4	1	3	2
		9%	-	-	6%	9% b	5%	8% b	13% b	27%	23%	31%	25%	75%	33%
£300,001 - £500,000	(400.0)	15	-	-	-	3	3	2	2	1	1	-	-	1	1
		3%	-	-	-	4%	5%	5%	7% C	5%	8%	-	-	25%	17%
									С						



#### **Pensions Research**

## Q10. What is the total value of your pension pot(s)? Base: All who know the value of their pension pot

								HOUSEHOL	D INCOME BE	FORE TAX					
			Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
		Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%			*a	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total		447	11	57	71	82	60	38	30	22	13	13	4	4	6
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
£500,001+	(750.0)	8	-	-	1	-	-	-	1	-	2	1	-	-	3
		2%	-	-	1%	-	-	-	3%	-	15%	8%	-	-	50%
Prefer not to say		100	2	11	9	19	11	7	4	2	3	3	-	-	-
		22%	18%	19%	13%	23%	18%	18%	13%	9%	23%	23%	-	-	-
Mean score		122.18	47.22	39.29	86.94	117.38	117.04	113.06	163.75	164.00	279.75	232.50	116.88	287.50	525.00
Standard deviation		137.80	42.12	41.09	b 109.24	D 98.06	ь 96.61	ь 108.14	160.18	102.80	278.77	197.22	101.93	75.00	252.49
Standard error		7.40	14.04	6.06	13.87	12.35	13.80	19.42	31.41	22.99	88.15	62.37	50.96	37.50	103.08

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015



Table 27/1

### Pensions Research

## Q11. Which of the following best explains why you do not know the current value of your pension pot? Base: All who do not know the value of their pension pot

		GEN	IDER		AG	iΕ				KING STA	TUS		PEI	NSION PLAN	I	DB OR D	C PENSIC	ON PLAN	FROM F	G MONEY PENSION AN
	Tatal	Mala	Famala	50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking	Chudant	Personal	Work- based, occupa- tional or	Do not	50		Don't	Have already	Have not
Significance Level: 95%	Total	Male a	Female b	years c	years d	years *e	or over *f	a week) g	week) h	work *i	work *i	Student *k	or private	company m	have *n	DC	DB *p	know *q	started *r	started
Total	125 100%	62 100%	63 100%	63 100%	44 100%	15 100%	3 100%	91 100%	32 100%	-	2 100%	-	44 100%	109 100%	-	125 100%	16 100%	-	-	125 100%
I don't want to think about it because it I think my pot is too small	26 21%	12 19%	14 22%	13 21%	11 25%	2 13%	-	21 23%	4 13%	-	1 50%	-	10 23%	21 19%	-	26 21%	1 6%	-	-	26 21%
I am not interested in my DC savings at the moment	24 19%	11 18%	13 21%	13 21%	9 20%	2 13%	-	18 20%	6 19%	-	-	-	7 16%	23 21%	-	24 19%	4 25%	-		24 19%
I don't know how to find out	23 18%	11 18%	12 19%	13 21%	6 14%	4 27%	-	13 14%	10 31% g	-	-	-	3 7%	23 21% I	-	23 18%	3 19%	-	-	23 18%
I have lots of different pots and it's complicated to work their value out	22 18%	11 18%	11 17%	11 17%	8 18%	3 20%	-	16 18%	6 19%	-	-	-	14 32%	19 17%	-	22 18%	6 38%	-	-	22 18%
I don't want to think about it because I don't want to think about my retirement	19	10	9	8	6	3	2	16	3	-	-	-	7	15	-	19	1	-	_	19
	15%	16%	14%	13%	14%	20%	67%	18%	9%	-	-	-	16%	14%	-	15%	6%	-	-	15%
Other (please specify)	11 9%	7 11%	4 6%	5 8%	4 9%	1 7%	1 33%	7 8%	3 9%	-	1 50%	-	3 7%	8 7%	-	11 9%	1 6%	-	-	11 9%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Table 27/2

### Pensions Research

## Q11. Which of the following best explains why you do not know the current value of your pension pot? Base: All who do not know the value of their pension pot

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%	rotar	*a	*b	*C	*d	*e	*f	*g	*h	*i	*i	*k	*1
Total	125 100%	12 100%	4 100%	14 100%	18 100%	8 100%	11 100%	5 100%	9 100%	11 100%	17 100%	14 100%	2 100%
I don't want to think about it because it I think my pot is too small	26 21%	2 17%	-	3 21%	4 22%	2 25%	-	-	2 22%	2 18%	9 53%	2 14%	-
I am not interested in my DC savings at the moment	24 19%	2 17%	1 25%	1 7%	5 28%	1 13%	3 27%	-	1 11%	2 18%	3 18%	5 36%	-
I don't know how to find out	23 18%	2 17%	2 50%	3 21%	2 11%	2 25%	2 18%	2 40%	1 11%	3 27%	2 12%	1 7%	1 50%
I have lots of different pots and it's complicated to work their value out	22 18%	3 25%	1 25%	3 21%	4 22%	2 25%	3 27%	-	2 22%	-	1 6%	2 14%	1 50%
I don't want to think about it because I don't want to think about my retirement	19 15%	3 25%	-	4 29%	2 11%	1 13%	1 9%	1 20%	2 22%	3 27%	1 6%	1 7%	-
Other (please specify)	11 9%	-	-	-	1 6%	-	2 18%	2 40%	1 11%	1 9%	1 6%	3 21%	-



Table 27/3

#### Pensions Research

## Q11. Which of the following best explains why you do not know the current value of your pension pot? Base: All who do not know the value of their pension pot

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	*b	С	*d	*е	*f	*g	*h	*i	*j	*k	*	*m
Total	125	5	24	36	21	7	10	6	2	5	2	-	-	1
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	-	100%
I don't want to think about it														
because it I think my pot is too small	26	-	8	7	3	1	1	2	1	1	1	-	-	-
	21%	-	33%	19%	14%	14%	10%	33%	50%	20%	50%	-	-	-
I am not interested in my DC														
savings at the moment	24	3	-	9	6	2	2	1	-	-	-	-	-	-
	19%	60%	-	25%	29%	29%	20%	17%	-	-	-	-	-	-
I don't know how to find out	23	1	6	5	3	3	3	-	-	-	-	-	-	1
	18%	20%	25%	14%	14%	43%	30%	-	-	-	-	-	-	100%
I have lots of different pots and it's														
complicated to work their value out	22	1	4	7	4	-	3	1	-	1	1	-	-	-
	18%	20%	17%	19%	19%	-	30%	17%	-	20%	50%	-	-	-
I don't want to think about it because I don't want to think about														
my retirement	19	-	2	5	3	1	-	2	-	3	-	-	-	-
	15%	-	8%	14%	14%	14%	-	33%	-	60%	-	-	-	-
Other (please specify)	11	-	4	3	2	-	1	-	1	-	-	-	-	-
	9%	-	17%	8%	10%	-	10%	-	50%	-	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

COMR

Q12. Reforms announced by the Government earlier this year have changed the rules on pensions.

The new rules allow people to access their entire pension pot from age 55 onwards whether they are retired or not. The new rules also provide people with options regarding what to do with their pension once retired – including removing the maximum cap on withdrawals and allowing people to withdraw their entire pension pot as a one-off lump sum.

## How familiar or otherwise are you with these reforms? Base: All with dc pensions which are not yet in payment

			GEN	IDER		AG	E			WOR	KING STA	TUS		PE	NSION PLAN	٩	DB OR D	C PENSIC	ON PLAN	FROM F	G MONEY PENSION AN
									Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
					50-54	55-59	60-64	65 years	full time (30+ hrs	than 30 hrs a	but seeking	and not seeking		Personal	tional or	Do not			Don't	Have already	Have not
Significance Level: 95%		Total	Male a	Female b	years c	years d	years e	or over *f	a week) g	week) h	work *i	work *i	Student *k	or private	company m	have *n	DC	DB	know *q	started *r	started s
Total		572	379	193	262	192	94	24	462	94	4	, 12		287	468	_	572	103			572
Total		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%			100%	100%	-	-	100%
Very familiar	(4)	110	87	23	39	43	22	6	91	14	1	4	-	73	76	-	110	17	-	-	110
		19%	23% b	12%	15%	22% c	23%	25%	20%	15%	25%	33%	-	25% m	16%	-	19%	17%	-	-	19%
Fairly familiar	(3)	340	226	114	158	106	60	16	280	55	2	3	-	161	288	-	340	68	-	-	340
		59%	60%	59%	60%	55%	64%	67%	61%	59%	50%	25%	-	56%	62%	-	59%	66%	-	-	59%
Not very familiar	(2)	104	57	47	54	38	10	2	79	19	1	5	-	49	87	-	104	16	-	-	104
		18%	15%	24% a	21% e	20%	11%	8%	17%	20%	25%	42%	-	17%	19%	-	18%	16%	-	-	18%
Not at all familiar	(1)	18	9	9	11	5	2	-	12	6	-	-	-	4	17	-	18	2	-	-	18
		3%	2%	5%	4%	3%	2%	-	3%	6%	-	-	-	1%	4%	-	3%	2%	-	-	3%
NETS																					
Net: familiar		450	313	137	197	149	82	22	371	69	3	7	-	234	364	-	450	85	-	-	450
		79%	83% b	71%	75%	78%	87% с	92%	80%	73%	75%	58%	-	82%	78%	-	79%	83%	-	-	79%
Net: not familiar		122	66	56	65	43	12	2	91	25	1	5	-	53	104	-	122	18	-	-	122
		21%	17%	29% a	25% e	22%	13%	8%	20%	27%	25%	42%	-	18%	22%	-	21%	17%	-	-	21%
Mean score		2.95	3.03 b	2.78	2.86	2.97	3.09 c	3.17	2.97	2.82	3.00	2.92	-	3.06 m	2.90	-	2.95	2.97	-	-	2.95
Standard deviation		.71	.69	.71	.71	.73	.65	.56	.69	.76	.82	.90	-	.69	.70	-	.71	.63	-	-	.71
Standard error		.03	.04	.05	.04	.05	.07	.12	.03	.08	.41	.26	-	.04	.03	-	.03	.06	-	-	.03

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

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Q12. Reforms announced by the Government earlier this year have changed the rules on pensions.

The new rules allow people to access their entire pension pot from age 55 onwards whether they are retired or not. The new rules also provide people with options regarding what to do with their pension once retired – including removing the maximum cap on withdrawals and allowing people to withdraw their entire pension pot as a one-off lump sum.

## How familiar or otherwise are you with these reforms? Base: All with dc pensions which are not yet in payment

								REG	ION					
						Yorkshire					London	South East		
		Total	Scotland	North East	North West	and the Humberside	East Midlands	West Midlands	Wales	East of England	(greater and central)	(excluding London)	South West	Northern Ireland
Significance Level: 95%		TOLAI	a	*b	C	d	e	f	*g	England h	i central)	London)	k	*1
5											·	J		
Total		572	46	17	64	60	52	49	24	52	63	89	48	8
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very familiar	(4)	110	13	4	11	3	13	13	8	9	9	17	9	1
		19%	28%	24%	17%	5%		27%	33%	17%	14%	19%		13%
			d		d		d	d		d		d	d	
Fairly familiar	(3)	340	19	10	39	39	29	30	13	29	37	58	30	7
		59%	41%	59%	61%	65%	56%	61%	54%	56%	59%	65%	63%	88%
					а	а						а	а	
Not very familiar	(2)	104	11	3	10	16	9	5	3	13	15	10	9	-
		18%	24%	18%	16%	27%	17%	10%	13%	25%	24%	11%	19%	-
						fj				j	j			
Not at all familiar	(1)	18	3	-	4	2	1	1	-	1	2	4	-	-
		3%	7%	-	6%	3%	2%	2%	-	2%	3%	4%	-	-
NETS														
Net: familiar		450	32	14	50	42	42	43	21	38	46	75	39	8
		79%	70%	82%	78%		81%	88%	88%	73%	73%	84%	81%	100%
								ad				ad		
Net: not familiar		122	14	3	14	18	10	6	3	14	17	14	9	-
		21%	30%	18%	22%	30%	19%	12%	13%	27%	27%	16%	19%	-
			fj			fj								
Mean score		2.95	2.91	3.06	2.89	2.72	3.04	3.12	3.21	2.88	2.84	2.99	3.00	3.13
							d	di				d	d	
Standard deviation		.71	.89	.66	.76	.61	.71	.67	.66	.70	.70	.70	.62	.35
Standard error		.03	.13	.16	.09	.08	.10	.10	.13	.10	.09	.07	.09	.13



Q12. Reforms announced by the Government earlier this year have changed the rules on pensions.

The new rules allow people to access their entire pension pot from age 55 onwards whether they are retired or not. The new rules also provide people with options regarding what to do with their pension once retired – including removing the maximum cap on withdrawals and allowing people to withdraw their entire pension pot as a one-off lump sum.

## How familiar or otherwise are you with these reforms? Base: All with dc pensions which are not yet in payment

								HOUSEHOL	D INCOME BE	FORE TAX					
		<b>T</b>	Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
		Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%			*a	b	С	d	е	T	g	*h	*i	*j	*k	*I	*m
Total		572	16	81	107	103	67	48	36	24	18	15	4	4	7
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very familiar	(4)	110	2	15	14	20	16	7	9	8	3	4	1	1	1
		19%	13%	19%	13%	19%	24%	15%	25%	33%	17%	27%	25%	25%	14%
Fairly familiar	(3)	340	9	41	66	68	39	33	21	12	9	8	2	3	5
		59%	56%	51%	62%	66%	58%	69%	58%	50%	50%	53%	50%	75%	71%
						b		b							
Not very familiar	(2)	104	4	20	23	14	10	8	3	4	6	2	1	-	1
		18%	25%	25%	21%	14%	15%	17%	8%	17%	33%	13%	25%	-	14%
				g											
Not at all familiar	(1)	18	1	5	4	1	2	-	3	-	-	1	-	-	-
		3%	6%	6%	4%	1%	3%	-	8% df	-	-	7%	-	-	-
NETS															
Net: familiar		450	11	56	80	88	55	40	30	20	12	12	3	4	6
		79%	69%	69%	75%	85%	82%	83%	83%	83%	67%	80%	75%	100%	86%
						b									
Net: not familiar		122	5	25	27	15	12	8	6	4	6	3	1	-	1
		21%	31%	31%	25%	15%	18%	17%	17%	17%	33%	20%	25%	-	14%
				d											
Mean score		2.95	2.75	2.81	2.84	3.04	3.03	2.98	3.00	3.17	2.83	3.00	3.00	3.25	3.00
						bc									
Standard deviation		.71	.77	.81	.69	.61	.72	.56	.83	.70	.71	.85	.82	.50	.58
Standard error		.03	.19	.09	.07	.06	.09	.08	.14	.14	.17	.22	.41	.25	.22



Table 29/1

### Pensions Research

Q12b. How well or otherwise do you feel that you understand what these new reforms mean for you? Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	E			WOR	KING STA	TUS		PEI	NSION PLAN	1	DB OR DO	C PENSIC	ON PLAN	FROM F	G MONEY PENSION .AN
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	Working part time (fewer than 30 hrs a week)	Not working but seeking work	Not working and not seeking work	Student	Personal or private	Work- based, occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%	- Forda	a	b	C	d	e	*f	g	h	*i	*j	*k	I	m	*n	0	p	*q	*r	S
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Very well	94 16%	76 20% b	18 9%	39 15%	30 16%	21 22%	4 17%	80 17%	11 12%	1 25%	2 17%	-	60 21% m	69 15%	-	94 16%	16 16%	-	-	94 16%
Fairly well	312 55%	215 57%	97 50%	137 52%	102 53%	57 61%	16 67%	255 55%	49 52%	2 50%	6 50%	-	160 56%	257 55%	-	312 55%	65 63%	-	-	312 55%
Not very well	132 23%	72 19%	60 31% a	65 25% e	49 26% e	14 15%	4 17%	103 22%	24 26%	1 25%	4 33%	-	57 20%	110 24%	-	132 23%	19 18%	-	-	132 23%
Not at all well	16 3%	7 2%	9 5%	10 4%	6 3%	-	-	12 3%	4 4%	-	-	-	6 2%	15 3%	-	16 3%	1 1%	-	-	16 3%
NETS																				
Net: well	406 71%	291 77% b	115 60%	176 67%	132 69%	78 83% cd	20 83%	335 73%	60 64%	3 75%	8 67%	-	220 77% m	326 70%	-	406 71%	81 79%	-	-	406 71%
Net: not well	148 26%	79 21%	69 36% a	75 29% e	55 29% e	14 15%	4 17%	115 25%	28 30%	1 25%	4 33%	-	63 22%	125 27%	-	148 26%	20 19%	-	-	148 26%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Table 29/2

Pensions Research Q12b. How well or otherwise do you feel that you understand what these new reforms mean for you? Base: All with dc pensions which are not yet in payment

							REGI	ON					
					Yorkshire and the		West		East of	London (greater and	South East (excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*I
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very well	94	11	5	8	5	10	11	5	10	10	11	7	1
	16%	24% d	29%	13%	8%	19%	22% d	21%	19%	16%	12%	15%	13%
Fairly well	312	20	6	36	32	30	28	14	26	32	56	28	4
	55%	43%	35%	56%	53%	58%	57%	58%	50%	51%	63%	58%	50%
											а		
Not very well	132	9	4	14	21	8	8	5	13	18	17	12	3
	23%	20%	24%	22%	35% efj	15%	16%	21%	25%	29%	19%	25%	38%
Not at all well	16	3	2	2	-	3	1	-	2	1	1	1	-
	3%	7% d	12%	3%	-	6%	2%	-	4%	2%	1%	2%	-
NETS													
Net: well	406	31	11	44	37	40	39	19	36	42	67	35	5
	71%	67%	65%	69%	62%	77%	80% d	79%	69%	67%	75%	73%	63%
Net: not well	148	12	6	16	21	11	9	5	15	19	18	13	3
	26%	26%	35%	25%	35% i	21%	18%	21%	29%	30%	20%	27%	38%



Table 29/3

# Pensions Research Q12b. How well or otherwise do you feel that you understand what these new reforms mean for you? Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BEF	ORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very well	94	2	14	13	13	13	7	8	7	3	3	1	-	1
	16%	13%	17%	12%	13%	19%	15%	22%	29%	17%	20%	25%	-	14%
Fairly well	312	10	38	57	65	34	30	18	11	12	7	2	4	3
	55%	63%	47%	53%	63%	51%	63%	50%	46%	67%	47%	50%	100%	43%
					b									
Not very well	132	3	20	30	22	16	10	7	5	2	3	1	-	3
	23%	19%	25%	28%	21%	24%	21%	19%	21%	11%	20%	25%	-	43%
Not at all well	16	-	4	3	2	2	1	-	1	1	1	-	-	-
	3%	-	5%	3%	2%	3%	2%	-	4%	6%	7%	-	-	-
NETS														
Net: well	406	12	52	70	78	47	37	26	18	15	10	3	4	4
	71%	75%	64%	65%	76%	70%	77%	72%	75%	83%	67%	75%	100%	57%
Net: not well	148	3	24	33	24	18	11	7	6	3	4	1	-	3
	26%	19%	30%	31%	23%	27%	23%	19%	25%	17%	27%	25%	-	43%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



Q13. As mentioned earlier, the new freedoms allow you the option of withdrawing money from your Defined Contribution pension pot at any time, even before retiring.

#### Which of the following, if any, would make you want to start withdrawing money from your Defined Contribution pension pot? Base: All with dc pensions which are not yet in payment

																			FROM F	G MONEY PENSION
		GEN	IDER		AG	θE				KING STA	TUS	1	PE	NSION PLAN	1	DB OR D	C PENSIC	ON PLAN	PL	AN
									Working	NI /	<b>N</b> 1 <i>i</i>			Work-						
								Workina	part time (fewer	Not working	Not working			based, occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	c	d	e	*f	g	h	*i	*j	*k		m	*n	0	р	*q	*r	S
	570	070	400	000	100						10		007	400		570	400			
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
Retiring from work	193	130	63	88	61	34	10	154	38	1	-	-	103	160	-	193	42	-	-	193
C C	34%	34%	33%	34%	32%	36%	42%	33%	40%	25%	-	-	36%	34%	-	34%	41%	-	-	34%
							_													
Change in health circumstances	149	97	52	65	55	24	5	118	26	1	4	-	78	118	-	149	30	-	-	149
	26%	26%	27%	25%	29%	26%	21%	26%	28%	25%	33%	-	27%	25%	-	26%	29%	-	-	26%
Losing my job	115	74	41	61	34	18	2	98	17	-	-	-	55	90	-	115	23	-	-	115
	20%	20%	21%	23%	18%	19%		21%	18%	-	-		19%	19%		20%		-	-	20%
Wanting to top up income / cut																				
down my working hours	67	39	28	29	27	9	2	52	13	2	-	-	35	55	-	67	18	-	-	67
	12%	10%	15%	11%	14%	10%	8%	11%	14%	50%	-	-	12%	12%	-	12%	17%	-	-	12%
Wanting to pay off debt	61	41	20	39	11	10	1	57	4	-	-	-	29	51	-	61	15	-	-	61
5 1 5	11%	11%	10%	15%	6%	11%	4%	12%	4%	-	-	-	10%	11%	-	11%	15%	-	-	11%
				d				h												
Wanting to pay for essential costs,	50	37	04	29	16	10	2	47	0		2		20	40		50	45			50
e.g. home repairs	58 10%	37 10%	21 11%	29 11%	16 8%	10 11%	3 13%	47	9 10%	-	2 17%	-	30 10%	49 10%	-	58 10%	15 15%	-	-	58 10%
	10%	10%	11%	11%	8%	11%	13%	10%	10%	-	17%	-	10%	10%	-	10%	15%	-	-	10%
Wanting to pay for non-essential																				
expenditure, e.g. holiday, new car	58	46	12	31	17	8	2	47	8	-	3	-	38	46	-	58	14	-	-	58
	10%	12%	6%	12%	9%	9%	8%	10%	9%	-	25%	-	13%	10%	-	10%	14%	-	-	10%
		b																		
Seeing a good investment																				
opportunity	58	44	14	24	24	7	3	47	9	1	1		37	44		58	13	_	_	58
opportantly	10%	12%	7%	24 9%	13%	7%		10%	10%	25%	8%		13%	9%	-	10%		-		10%
		12/0	770	570	1070	1 /0	1070	1070	1070	2070	570		1070	370		1070	1070		_	1070

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

Fieldwork: 14th August - 28th August 2015

Q13. As mentioned earlier, the new freedoms allow you the option of withdrawing money from your Defined Contribution pension pot at any time, even before retiring.

### Which of the following, if any, would make you want to start withdrawing money from your Defined Contribution pension pot?

Base: All with dc pensions which are not yet in payment

		GEN	DEP		AG	· E			WOR	KING STA	тие		DE			DB OR D				G MONEY PENSION AN
		GEN	DER		AG					KING STA	103		FEI		4		C PENSI		FL.	AN
							65	Working full time	Working part time (fewer than 30	Not working but	Not working and not			Work- based, occupa- tional					Have	Have
	Total	Male	Female	50-54 vears	55-59 years	60-64 years	years or over	(30+ hrs a week)	hrs a week)	seeking work	seeking work	Student	Personal or private	or company	Do not have	DC	DB	Don't know	already started	not started
Significance Level: 95%	TOLAI	a	b	C	d	e	*f	g g	h	*i	*j	*k	l	m	*n	0	p	*q	3tarteu *r	S
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Partner retiring from work / losing job	43	32	11	20	14	8	1	34	9	-	-	-	17	34	-	43	10	-	-	43
	8%	8%	6%	8%	7%	9%	4%	7%	10%	-	-	-	6%	7%	-	8%	10%	-	-	8%
Change in family circumstances, e.g. divorce	25 4%	19 5%	6 3%	11 4%	12 6%	1 1%	1 4%	18 4%	6 6%	-	1 8%	-	11	21 4%	-	25 4%	5 5%	-	-	25 4%
	4 %	5%	3%	476	6 %	1 70	470	4%	076	-	070	-	4%	470	-	470	5%	-	-	470
Wanting to become self-employed / start my own business	22	14	8	10	9	3		22	-	-	-	-	11	19	-	22	10	-	-	22
	4%	4%	4%	4%	5%	3%	-	5% h	-	-	-	-	4%	4%	-	4%	10% o	-	-	4%
Being contacted by a pension		_	-	_				_	-					-						-
provider	8 1%	6 2%	2 1%	6 2%	1 1%	1 1%	-	5 1%	2 2%	-	1 8%	-	4 1%	8 2%	-	8 1%	1 1%	-	-	8 1%
Other	11 2%	6 2%	5 3%	6 2%	2 1%	2 2%	1 4%	7 2%	1 1%	1 25%	2 17%	-	6 2%	10 2%	-	11 2%	4 4%	-	-	11 2%
I would not withdraw money from my pension pot under any																				
circumstances	186 33%	123 32%	63 33%	78 30%	68 35%	31 33%	9 38%	148 32%	33 35%	-	5 42%	-	82 29%	150 32%	-	186 33%	27 26%	-	-	186 33%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Q13. As mentioned earlier, the new freedoms allow you the option of withdrawing money from your Defined Contribution pension pot at any time, even before retiring.

#### Which of the following, if any, would make you want to start withdrawing money from your Defined Contribution pension pot?

Base: All with dc pensions which are not yet in payment

							REG	ION					
	<b>T</b> ( )	0 11 1			Yorkshire and the		West		East of	London (greater and	South East (excluding	0 11 111 1	Northern
Significance Level: 95%	Total	Scotland	North East *b	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland *I
Significance Level: 95%		а	D	С	d	е	T	*g	h	I	J	k	.1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Retiring from work	193	9	7	30	20	18	16	8	20	14	33	17	1
<b>3</b>	34%	20%	41%	47%	33%		33%	33%	38%	22%	37%	35%	13%
				ai					а		а		
Change in health circumstances	149	10	2	18	20	12	15	7	21	16	19	6	3
-	26%	22%	12%	28%	33%	23%	31%	29%	40%	25%	21%	13%	38%
				k	k		k		jk				
Losing my job	115	5	3	14	13	8	9	8	11	17	19	8	-
	20%	11%	18%	22%	22%	15%	18%	33%	21%	27%	21%	17%	-
										а			
Wanting to top up income / cut down													
my working hours	67	3	4	10	10	8	6	5	9	5	5	2	-
	12%	7%	24%	16%	17%	15%	12%	21%	17%	8%	6%	4%	-
				j	jk				jk				
Wanting to pay off debt	61	3	2	6	7	7	7	4	8	4	8	4	1
	11%	7%	12%	9%	12%	13%	14%	17%	15%	6%	9%	8%	13%
Wanting to pay for essential costs, e.g.													
home repairs	58	6	-	4	8	7	5	2	5	5	11	4	1
	10%	13%	-	6%	13%	13%	10%	8%	10%	8%	12%	8%	13%
Wanting to pay for non-essential													
expenditure, e.g. holiday, new car	58	4	4	7	5	7	7	3	6	4	6	5	-
	10%	9%	24%	11%	8%	13%	14%	13%	12%	6%	7%	10%	-
Seeing a good investment opportunity	58	5	1	6	3	3	11	3	3	10	8	3	2
	10%	11%	6%	9%	5%	6%	22%	13%	6%	16%	9%	6%	25%
							dehjk						



## Q13. As mentioned earlier, the new freedoms allow you the option of withdrawing money from your Defined Contribution pension pot at any time, even before retiring.

#### Which of the following, if any, would make you want to start withdrawing money from your Defined Contribution pension pot?

Base: All with dc pensions which are not yet in payment

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*
Total	572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
Partner retiring from work / losing job	43 8%	4 9% k	1 6%	8 13% k	5 8% k	3 6%	2 4%	4 17%	5 10% k	3 5%	7 8% k	-	1 13%
Change in family circumstances, e.g. divorce	25 4%	1 2%	2 12%	5 8%	1 2%	2 4%	3 6%	-	2 4%	4 6%	3 3%	2 4%	-
Wanting to become self-employed / start my own business	22 4%	2 4%	1 6%	7 11% dk	1 2%	2 4%	1 2%	1 4%	2 4%	2 3%	3 3%	-	-
Being contacted by a pension provider	8 1%	1 2%	1 6%	1 2%	-	1 2%	-	1 4%	1 2%	1 2%	1 1%	-	-
Other	11 2%	-	-	-	1 2%	1 2%	1 2%	1 4%	1 2%	1 2%	2 2%	1 2%	2 25%
I would not withdraw money from my pension pot under any circumstances	186 33%	20 43%	7 41%	19 30%	17 28%	18 35%	16 33%	7 29%	13 25%	21 33%	28 31%	18 38%	2 25%



## Q13. As mentioned earlier, the new freedoms allow you the option of withdrawing money from your Defined Contribution pension pot at any time, even before retiring.

#### Which of the following, if any, would make you want to start withdrawing money from your Defined Contribution pension pot?

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than
Significance Level: 95%	Total	±10,000 *a	£20,000 b	£30,000 C	£40,000 d	£50,000 e	£60,000 f	£70,000 g	£80,000 *h	£90,000 *i	£100,000 *i	£110,000 *k	£120,000 *I	£120,000 *m
0											1			
Total	572 100%	16 100%	81 100%	107 100%	103 100%	67 100%	48 100%	36 100%	24 100%	18 100%	15 100%	4 100%	4 100%	7 100%
	100%	100%	100%		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Retiring from work	193	2	22	39	42	22	15	11	8	6	5	2	2	1
	34%	13%	27%	36%	41%	33%	31%	31%	33%	33%	33%	50%	50%	14%
Change in health circumstances	149	5	27	17	32	14	14	7	10	6	2	3	1	3
	26%	31%	33%	16%	31%	21%	29%	19%	42%	33%	13%	75%	25%	43%
			С		С									
Losing my job	115	1	17	13	24	21	14	4	6	2	2	1	1	1
	20%	6%	21%	12%	23%	31%	29%	11%	25%	11%	13%	25%	25%	14%
					С	cg	cg							
Wanting to top up income / cut down														
my working hours	67	2	12	10	13	8	7	2	4	1	2	1	-	2
	12%	13%	15%	9%	13%	12%	15%	6%	17%	6%	13%	25%	-	29%
Wanting to pay off debt	61	-	12	11	13	11	4	3	2	-	-	1	-	-
	11%	-	15%	10%	13%	16%	8%	8%	8%	-	-	25%	-	-
Wanting to pay for essential costs,														
e.g. home repairs	58	2	11	7	13	7	6	2	2	1	-	1	-	1
	10%	13%	14%	7%	13%	10%	13%	6%	8%	6%	-	25%	-	14%
Wanting to pay for non-essential														
expenditure, e.g. holiday, new car	58	3	9	7	14	6	5	2	3	3	1	-	1	1
	10%	19%	11%	7%	14%	9%	10%	6%	13%	17%	7%	-	25%	14%
Seeing a good investment														
opportunity	58	3	5	11	11	7	3	4	3	3	1	1	-	3
	10%	19%	6%	10%	11%	10%	6%	11%	13%	17%	7%	25%	-	43%
Partner retiring from work / losing job	43	-	2	2	15	9	5	1	1	2	-	-	-	1
5 5,5	8%	-	2%	2%	15%	13%	10%	3%	4%	11%	-	-	-	14%
					bc	bc	С							

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



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## Q13. As mentioned earlier, the new freedoms allow you the option of withdrawing money from your Defined Contribution pension pot at any time, even before retiring.

#### Which of the following, if any, would make you want to start withdrawing money from your Defined Contribution pension pot?

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	b	с	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Change in family circumstances,														
e.g. divorce	25	1	-	5	5	4	5	1	-	1	-	1	-	-
	4%	6%	-	5%	5%	6%	10%	3%	-	6%	-	25%	-	-
					b	b	b							
Wanting to become self-employed /														
start my own business	22	-	6	3	1	2	2	1	1	-	-	1	1	3
	4%	-	7%	3%	1%	3%	4%	3%	4%	-	-	25%	25%	43%
			d											
Being contacted by a pension														
provider	8	-	3	1	-	1	-	1	1	1	-	-	-	-
	1%	-	4%	1%	-	1%	-	3%	4%	6%	-	-	-	-
Other	11	-	3	3	-	1	2	1	-	-	-	-	-	-
	2%	-	4%	3%	-	1%	4%	3%	-	-	-	-	-	-
							d							
I would not withdraw money from														
my pension pot under any														
circumstances	186	6	26	45	30	18	8	16	7	5	8	-	1	3
	33%	38%	32%	42%	29%	27%	17%	44%	29%	28%	53%	-	25%	43%
				ef				f						



## Q14\_SUM. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

#### SUMMARY TABLE

Base: All with dc pensions which are not yet in payment

															NET	ſS	
														Net:		Net:	
												10 = to a		would not		would	
												very		want	Net:	want	
		0 = not at										great	Don't	support	indifferent	support	
	Total	all	1	2	3	4	5	6	7	8	9	extent	know	(0-3)	(4-6)	(7-10)	Mean
Buying a house	572	142	42	42	34	24	75	42	38	51	19	40	23	260	141	148	4.00
	100%	25%	7%	7%	6%	4%	13%	7%	7%	9%	3%	7%	4%	45%	25%	26%	
Withdrawing my pensions	572	66	12	20	13	25	61	38	61	92	48	104	32	111	124	305	6.22
	100%	12%	2%	3%	2%	4%	11%	7%	11%	16%	8%	18%	6%	19%	22%	53%	
Investing in the stock market	572	109	19	21	18	17	74	35	46	66	39	87	41	167	126	238	5.34
	100%	19%	3%	4%	3%	3%	13%	6%	8%	12%	7%	15%	7%	29%	22%	42%	
Buying a car	572	226	50	61	48	32	55	19	24	17	5	12	23	385	106	58	2.37
	100%	40%	9%	11%	8%	6%	10%	3%	4%	3%	1%	2%	4%	67%	19%	10%	





#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a house. Base: All with dc pensions which are not yet in payment

			GEN			AG	-			14/07	KING STA	-			NSION PLAN		DB OR D			FROM F	G MONEY PENSION .AN
			GEN					65	Working full time	Working part time (fewer than 30	Not working but	Not working and not			Work- based, occupa- tional			CPENSI		Have	Have
		Total	Male	Female	50-54 years	55-59 years	60-64 years	years or over	(30+ hrs a week)	hrs a week)	seeking work	seeking work	Student	Personal or private	or company	Do not have	DC	DB	Don't know	already started	not started
Significance Level: 95%			а	b	с	d	e	*f	g	h	*i	*j	*k	1	m	*n	0	р	°q	*r	s
Total		572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
0 = not at all	(0)	142 25%	101 27%	41 21%	61 23%	39 20%	35 37% cd	7 29%	122 26% h	14 15%	2 50%	4 33%	-	66 23%	112 24%	-	142 25%	20 19%	-	-	142 25%
1	(1)	42 7%	28 7%	14 7%	16 6%	14 7%	10 11%	2 8%	33 7%	6 6%	-	3 25%	-	23 8%	32 7%	-	42 7%	8 8%	-	-	42 7%
2	(2)	42 7%	27 7%	15 8%	20 8%	14 7%	5 5%	3 13%	37 8%	4 4%	-	1 8%	-	25 9%	33 7%	-	42 7%	8 8%	-	-	42 7%
3	(3)	34 6%	22 6%	12 6%	19 7%	8 4%	7 7%	-	27 6%	7 7%	-	-	-	22 8%	27 6%	-	34 6%	8 8%	-	-	34 6%
4	(4)	24 4%	15 4%	9 5%	12 5%	9 5%	1 1%	2 8%	19 4%	4 4%	1 25%	-	-	14 5%	23 5%	-	24 4%	5 5%	-	-	24 4%
5	(5)	75 13%	48 13%	27 14%	32 12%	29 15%	13 14%	1 4%	59 13%	14 15%	-	2 17%	-	41 14%	60 13%	-	75 13%	19 18%	-	-	75 13%
6	(6)	42 7%	28 7%	14 7%	16 6%	16 8%	8 9%	2 8%	30 6%	12 13% g	-	-	-	22 8%	31 7%	-	42 7%	9 9%	-	-	42 7%
7	(7)	38 7%	26 7%	12 6%	20 8%	14 7%	3 3%	1 4%	28 6%	8 9%	-	2 17%	-	13 5%	34 7%	-	38 7%	6 6%	-	-	38 7%
8	(8)	51 9%	27 7%	24 12% a	25 10%	19 10%	5 5%	2 8%	39 8%	12 13%	-	-	-	24 8%	46 10%	-	51 9%	11 11%	-	-	51 9%
9	(9)	19 3%	13 3%	6 3%	11 4%	7 4%	1 1%	-	16 3%	3 3%	-	-	-	9 3%	16 3%	-	19 3%	1 1%	-	-	19 3%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



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#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a house. Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	ε			WOR	KING STA	TUS		PEN	ISION PLAN	ı	DB OR D	C PENSIC	ON PLAN	DRAWING FROM P PL	ENSION
								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
				50-54	55-59	60-64	65 years	full time (30+ hrs	than 30 hrs a	but seeking	and not seeking		Personal	tional or	Do not			Don't	Have already	Have not
Significance Level: 95%	Total	Male a	Female b	years c	years d	years e	or over *f	a week) g	week) h	work *i	work *j	Student *k	or private	company m	have *n	DC o	DB p	know *q	started *r	started s
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
10 = to a very great extent (10)	40 7%	31 8%	9 5%	19 7%	13 7%	5 5%	3 13%	35 8%	4 4%	1 25%	-	-	17 6%	36 8%	-	40 7%	6 6%	-	-	40 7%
Don't know	23 4%	13 3%	10 5%	11 4%	10 5%	1 1%	1 4%	17 4%	6 6%	-	-	-	11 4%	18 4%	-	23 4%	2 2%	-	-	23 4%
NETS																				
Net: would not want support (0-3)	260 45%	178 47%	82 42%	116 44%	75 39%	57 61% cd	12 50%	219 47% h	31 33%	2 50%	8 67%	- -	136 47%	204 44%	-	260 45%	44 43%	-	-	260 45%
Net: indifferent (4-6)	141 25%	91 24%	50 26%	60 23%	54 28%	22 23%	5 21%	108 23%	30 32%	1 25%	2 17%	-	77 27%	114 24%	-	141 25%	33 32%	-	-	141 25%
Net: would want support (7-10)	148 26%	97 26%	51 26%	75 29% e	53 28% e	14 15%	6 25%	118 26%	27 29%	1 25%	2 17%	- -	63 22%	132 28%	-	148 26%	24 23%	-	-	148 26%
Mean score	4.00	3.94	4.13	4.17 e	4.32 e	2.99	3.74	3.91	4.68	3.50	2.42	-	3.86	4.15	-	4.00	4.12	-	-	4.00
Standard deviation Standard error	3.35 .14	3.42 .18	3.23 .24	3.37 .21	3.29 .24	3.19 .33	3.68 .77	3.40 .16	g 3.04 .32	4.73 2.36	2.78 .80	-	3.22 .19	3.39 .16	-	3.35 .14	3.09 .31	-	-	3.35 .14

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

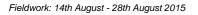


#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a house. Base: All with dc pensions which are not yet in payment

								REG	ION					
		Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%			а	*b	с	d	e	f	*g	h	í	j	k	*I
Total		572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
0 = not at all	(0)	142 25%	7 15%	5 29%	17 27%	11 18%	12 23%	12 24%	7 29%	16 31%	18 29%	22 25%	12 25%	3 38%
1	(1)	42 7%	4 9%	2 12%	6 9%	2 3%	8 15% d	2 4%	1 4%	4 8%	3 5%	6 7%	2 4%	2 25%
2	(2)	42 7%	3 7%	-	3 5%	4 7%	5 10%	2 4%	2 8%	5 10%	6 10%	8 9%	3 6%	1 13%
3	(3)	34 6%	1 2%	1 6%	4 6%	2 3%	2 4%	3 6%	1 4%	4 8%	5 8%	7 8%	4 8%	-
4	(4)	24 4%	1 2%	-	5 8%	4 7%	1 2%	3 6%	-	1 2%	1 2%	5 6%	3 6%	-
5	(5)	75 13%	6 13%	1 6%	11 17% h	9 15%	6 12%	9 18% h	4 17%	2 4%	5 8%	18 20% hik	3 6%	1 13%
6	(6)	42 7%	4 9%	2 12%	4 6%	4 7%	3 6%	2 4%	-	8 15%	7 11%	6 7%	2 4%	-
7	(7)	38 7%	5 11% c	1 6%	1 2%	4 7%	3 6%	6 12% c	2 8%	4 8%	3 5%	4 4%	5 10% c	-
8	(8)	51 9%	4 9%	2 12%	4 6%	10 17% hj	5 10%	3 6%	3 13%	2 4%	6 10%	5 6%	6 13%	1 13%
9	(9)	19 3%	2 4%	-	3 5%	2 3%	3 6%	2 4%	1 4%	2 4%	2 3%	1 1%	1 2%	-
10 = to a very great extent	(10)	40 7%	6 13%	3 18%	3 5%	4 7%	3 6%	3 6%	3 13%	2 4%	5 8%	5 6%	3 6%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l





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#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a house. Base: All with dc pensions which are not yet in payment

							REGI	ON					
					Yorkshire					London	South East		
					and the		West		East of	(greater and	(excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Don't know	23	3	-	3	4	1	2	-	2	2	2	4	-
	4%	7%	-	5%	7%	2%	4%	-	4%	3%	2%	8%	-
NETS													
Net: would not want support													
(0-3)	260	15	8	30	19	27	19	11	29	32	43	21	6
	45%	33%	47%	47%	32%	52%	39%	46%	56%	51%	48%	44%	75%
						d			ad	d	d		
Net: indifferent (4-6)	141	11	3	20	17	10	14	4	11	13	29	8	1
	25%	24%	18%	31%	28%	19%	29%	17%	21%	21%	33%	17%	13%
											k		
Net: would want support (7-10)	148	17	6	11	20	14	14	9	10	16	15	15	1
	26%	37%	35%	17%	33%	27%	29%	38%	19%	25%	17%	31%	13%
		cj			cj								
Mean score	4.00	5.02	4.41	3.59	4.77	3.80	4.21	4.38	3.40	3.90	3.63	4.11	2.13
		chj			hj								
Standard deviation	3.35	3.49	3.99	3.20	3.29	3.44	3.28	3.79	3.26	3.49	3.04	3.45	2.90
Standard error	.14	.53	.97	.41	.44	.48	.48	.77	.46	.45	.33	.52	1.03



#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a house. Base: All with dc pensions which are not yet in payment

								HOUSEHOL	D INCOME BE	FORE TAX					
		Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%			*а	b	с	d	е	f	g	*h	*i	*j	*k	*	*m
Total		572	16	81	107	103	67	48	36	24	18	15	4	4	7
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 = not at all	(0)	142	7	23	26	23	14	11	10	8	3	1	-	1	3
		25%	44%	28%	24%	22%	21%	23%	28%	33%	17%	7%	-	25%	43%
1	(1)	42	1	5	3	7	7	5	2	4	2	3	-	-	1
		7%	6%	6%	3%	7%	10%	10%	6%	17%	11%	20%	-	-	14%
							С	С							
2	(2)	42	1 6%	1	8	8 8%	3 4%	3 6%	4	2 8%	1 6%	2 13%	-	-	1 14%
		7%	6%	1%	7% b	8% b	4%	6%	11% b	8%	6%	13%	-	-	14%
3	(3)	34	_	3	6	8	2	4	2	1	2	1	1		_
3	(3)	54 6%	-	3 4%	6%	8%	2 3%	4 8%	2 6%	4%	2 11%	7%	25%	-	-
4	(4)	24	_	2	6	9	2	1	2	1	-	1		_	_
4	(4)	4%	-	2%	6%	9 9%	2 3%	2%	2 6%	4%	-	7%	-		-
5	(5)	75	1	9	20	19	8	4	6	1	2	2	1	-	-
0	(0)	13%	6%	11%	19%	18%	12%	8%	17%	4%	11%	13%	25%	-	-
6	(6)	42	2	4	7	5	6	5	1	1	4	2	1	-	1
	(-)	7%	13%	5%	7%	5%	9%	10%	3%	4%	22%	13%	25%	-	14%
7	(7)	38	2	7	3	3	7	5	2	4	2	-	1	1	-
		7%	13%	9%	3%	3%	10%	10%	6%	17%	11%	-	25%	25%	-
							cd	С							
8	(8)	51	-	10	12	7	7	6	1	-	-	1	-	1	1
		9%	-	12%	11%	7%	10%	13%	3%	-	-	7%	-	25%	14%
9	(9)	19	-	5	5	3	3	-	2	1	-	-	-	-	-
		3%	-	6%	5%	3%	4%	-	6%	4%	-	-	-	-	-
10 = to a very great extent	(10)	40	1	6	5	10	8	3	2	-	1	2	-	1	-
		7%	6%	7%	5%	10%	12%	6%	6%	-	6%	13%	-	25%	-
Don't know		23	1	6	6	1	-	1	2	1	1	-	-	-	-
		4%	6%	7% de	6%	1%	-	2%	6%	4%	6%	-	-	-	-
		4%	6%	7% de	6%	1%	-	2%	6%	4%	6%	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



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#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a house. Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*а	b	С	d	е	f	g	*h	*i	*j	*k	*I	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS														
Net: would not want support														
(0-3)	260	9	32	43	46	26	23	18	15	8	7	1	1	5
	45%	56%	40%	40%	45%	39%	48%	50%	63%	44%	47%	25%	25%	71%
Net: indifferent (4-6)	141	3	15	33	33	16	10	9	3	6	5	2	-	1
	25%	19%	19%	31%	32%	24%	21%	25%	13%	33%	33%	50%	-	14%
					b									
Net: would want support (7-10)	148	3	28	25	23	25	14	7	5	3	3	1	3	1
	26%	19%	35%	23%	22%	37%	29%	19%	21%	17%	20%	25%	75%	14%
						cd								
Mean score	4.00	2.93	4.36	4.11	4.04	4.70	4.04	3.53	2.74	4.00	4.27	5.25	6.25	2.43
Standard deviation	3.35	3.49	3.67	3.24	3.28	3.56	3.33	3.28	3.03	3.00	3.26	1.71	4.35	3.26
Standard error	.14	.90	.42	.32	.32	.44	.49	.56	.63	.73	.84	.85	2.17	1.23



#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Withdrawing my pensions. Base: All with dc pensions which are not yet in payment

			GEN	IDER		AG	F			WOR	KING STA	TUS		PE	NSION PLAN	J	DB OR D	C PENSIC		FROM F	G MONEY PENSION AN
		Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	Working part time (fewer than 30 hrs a week)	Not working but seeking work	Not working and not seeking work	Student	Personal	Work- based, occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		Total	a	b	C	d	e	*f	g g	h	*i	*j	*k		m	*n	0	р	*q	starteu *r	Starteu
Total		572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
0 = not at all	(0)	66 12%	48 13%	18 9%	32 12%	18 9%	13 14%	3 13%	54 12%	8 9%	1 25%	3 25%	-	28 10%	50 11%	-	66 12%	8 8%	-	-	66 12%
1	(1)	12 2%	9 2%	3 2%	4 2%	4 2%	3 3%	1 4%	9 2%	2 2%	-	1 8%	-	6 2%	12 3%	-	12 2%	4 4%	-	-	12 2%
2	(2)	20 3%	10 3%	10 5%	7 3%	5 3%	7 7% c	1 4%	17 4%	3 3%	-	-	-	10 3%	15 3%	-	20 3%	4 4%	-	-	20 3%
3	(3)	13 2%	9 2%	4 2%	4 2%	5 3%	2 2%	2 8%	9 2%	4 4%	-	-	-	6 2%	12 3%	-	13 2%	4 4%	-	-	13 2%
4	(4)	25 4%	23 6% b	2 1%	18 7% d	3 2%	3 3%	1 4%	23 5%	1 1%	-	1 8%	-	14 5%	22 5%	-	25 4%	4 4%	-	-	25 4%
5	(5)	61 11%	40 11%	21 11%	31 12%	17 9%	12 13%	1 4%	55 12%	5 5%	-	1 8%	-	32 11%	46 10%	-	61 11%	11 11%	-	-	61 11%
6	(6)	38 7%	26 7%	12 6%	17 6%	13 7%	8 9%	-	33 7%	5 5%	-	-	-	25 9%	29 6%	-	38 7%	8 8%	-	-	38 7%
7	(7)	61 11%	43 11%	18 9%	24 9%	25 13%	9 10%	3 13%	50 11%	9 10%	1 25%	1 8%	-	27 9%	50 11%	-	61 11%	16 16%	-	-	61 11%
8	(8)	92 16%	62 16%	30 16%	43 16%	35 18%	10 11%	4 17%	66 14%	22 23% g	1 25%	3 25%	-	47 16%	76 16%	-	92 16%	15 15%	-	-	92 16%
9	(9)	48 8%	26 7%	22 11%	25 10%	17 9%	5 5%	1 4%	42 9%	6 6%	-	-	-	22 8%	44 9%	-	48 8%	10 10%	-	-	48 8%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

Fieldwork: 14th August - 28th August 2015

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#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Withdrawing my pensions. Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	ε			WOR	KING STA	TUS		PEI	SION PLAN	4	DB OR D	C PENSIC	ON PLAN	DRAWING FROM P PL	ENSION
								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	full time (30+ hrs a week)	than 30 hrs a week)	but seeking work	and not seeking work	Student	Personal or private	tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%	Total	a	b	c	d	e	*f	g	h	*i	*j	*k	I	m	*n	0	р	*q	*r	s
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
10 = to a very great extent (10)	104 18%	65 17%	39 20%	44 17%	39 20%	16 17%	5 21%	80 17%	21 22%	1 25%	2 17%	-	56 20%	86 18%	-	104 18%	15 15%	-	-	104 18%
Don't know	32 6%	18 5%	14 7%	13 5%	11 6%	6 6%	2 8%	24 5%	8 9%	-	-	-	14 5%	26 6%	-	32 6%	4 4%	-	-	32 6%
NETS																				
Net: would not want support (0-3)	111 19%	76 20%	35 18%	47 18%	32 17%	25 27% d	7 29%	89 19%	17 18%	1 25%	4 33%	- -	50 17%	89 19%	-	111 19%	20 19%	-	-	111 19%
Net: indifferent (4-6)	124 22%	89 23%	35 18%	66 25% d	33 17%	23 24%	2 8%	111 24% h	11 12%	-	2 17%	-	71 25%	97 21%	-	124 22%	23 22%	-	-	124 22%
Net: would want support (7-10)	305 53%	196 52%	109 56%	136 52%	116 60% e	40 43%	13 54%	238 52%	58 62%	3 75%	6 50%	-	152 53%	256 55%	-	305 53%	56 54%	- -	-	305 53%
Mean score	6.22	6.05	6.56	6.17	6.64 e	5.58	5.91	6.14	6.77	6.25	5.08	-	6.35	6.30	-	6.22	6.21	-	-	6.22
Standard deviation Standard error	3.27 .14	3.29 .17	3.23 .24	3.25 .21	3.14 .23	3.44 .37	3.65 .78	3.26 .16	3.19 .34	4.35 2.17	3.96 1.14	-	3.17 .19	3.25 .15	- -	3.27 .14	3.06 .31	- -	-	3.27 .14

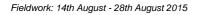
Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



#### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Withdrawing my pensions. Base: All with dc pensions which are not yet in payment

								REG	ION					
		Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		- Total	a	*b	C	d	e	f	*g	h	i	j	k	*1
Total		572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
0 = not at all	(0)	66 12%	6 13%	3 18%	5 8%	5 8%	7 13%	8 16%	4 17%	8 15%	7 11%	10 11%	3 6%	-
1	(1)	12 2%	-	-	2 3%	-	-	3 6% i	-	3 6%	-	2 2%	1 2%	1 13%
2	(2)	20 3%	-	2 12%	1 2%	1 2%	2 4%	-	-	3 6%	6 10% af	3 3%	2 4%	-
3	(3)	13 2%	1 2%	-	1 2%	-	-	3 6%	2 8%	1 2%	1 2%	1 1%	2 4%	1 13%
4	(4)	25 4%	4 9% e	1 6%	3 5%	4 7%	-	1 2%	1 4%	2 4%	3 5%	5 6%	1 2%	-
5	(5)	61 11%	5 11%	1 6%	7 11%	4 7%	12 23% dhik	7 14%	2 8%	3 6%	3 5%	12 13%	4 8%	1 13%
6	(6)	38 7%	3 7%	-	4 6%	5 8%	2 4%	4 8%	1 4%	4 8%	4 6%	9 10%	2 4%	-
7	(7)	61 11%	3 7%	1 6%	8 13%	10 17% fi	6 12%	2 4%	3 13%	5 10%	2 3%	15 17% fi	5 10%	1 13%
8	(8)	92 16%	6 13%	2 12%	14 22% j	8 13%	9 17%	9 18%	4 17%	7 13%	14 22% j	7 8%	11 23% j	1 13%
9	(9)	48 8%	4 9%	1 6%	9 14% d	2 3%	5 10%	3 6%	3 13%	2 4%	7 11%	9 10%	2 4%	1 13%





### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Withdrawing my pensions. Base: All with dc pensions which are not yet in payment

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*1
Total	572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
10 = to a very great extent (10)	104 18%	10 22%	6 35%	7 11%	14 23%	8 15%	7 14%	3 13%	11 21%	11 17%	14 16%	11 23%	2 25%
Don't know	32 6%	4 9%	-	3 5%	7 12% ej	1 2%	2 4%	1 4%	3 6%	5 8%	2 2%	4 8%	-
NETS													
Net: would not want support (0-3)	111 19%	7 15%	5 29%	9 14%	6 10%	9 17%	14 29% d	6 25%	15 29% d	14 22%	16 18%	8 17%	2 25%
Net: indifferent (4-6)	124 22%	12 26%	2 12%	14 22%	13 22%	14 27%	12 24%	4 17%	9 17%	10 16%	26 29%	7 15%	1 13%
Net: would want support (7-10)	305 53%	23 50%	10 59%	38 59%	34 57%	28 54%	21 43%	13 54%	25 48%	34 54%	45 51%	29 60%	5 63%
Mean score	6.22	6.36	6.18	6.51	6.79 f	6.18	5.49	5.91	5.67	6.29	6.06	6.77	6.63
Standard deviation Standard error	3.27 .14	3.36 .52	4.02 .97	2.93 .38	3.00 .41	3.19 .45	3.51 .51	3.45 .72	3.69 .53	3.41 .45	3.14 .34	3.08 .46	3.34 1.18

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Withdrawing my pensions. Base: All with dc pensions which are not yet in payment

								HOUSEHOL	D INCOME BE	FORE TAX					
		Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%			*а	b	с	d	е	f	g	*h	*i	*j	*k	*	*m
Total		572 100%	16 100%	81 100%	107 100%	103 100%	67 100%	48 100%	36 100%	24 100%	18 100%	15 100%	4 100%	4 100%	7 100%
0 = not at all	(0)	66 12%	3 19%	11 14%	11 10%	7 7%	10 15%	5 10%	8 22% d	5 21%	-	-	-	-	1 14%
1	(1)	12 2%	1 6%	3 4%	2 2%	1 1%	-	1 2%	2 6%	-	-	-	-	-	2 29%
2	(2)	20 3%	1 6%	3 4%	3 3%	2 2%	2 3%	1 2%	-	2 8%	2 11%	2 13%	-	-	-
3	(3)	13 2%	1 6%	1 1%	1 1%	2 2%	3 4%	1 2%	1 3%	2 8%	-	-	-	-	-
4	(4)	25 4%	-	3 4%	1 1%	12 12% ce	1 1%	3 6%	2 6%	-	-	1 7%	-	-	-
5	(5)	61 11%	1 6%	6 7%	12 11%	17 17% g	12 18% g	4 8%	1 3%	1 4%	2 11%	-	-	-	-
6	(6)	38 7%	1 6%	3 4%	9 8%	8 8%	2 3%	3 6%	4 11%	2 8%	2 11%	2 13%	-	-	-
7	(7)	61 11%	1 6%	6 7%	15 14%	11 11%	7 10%	4 8%	3 8%	2 8%	1 6%	1 7%	1 25%	1 25%	-
8	(8)	92 16%	2 13%	12 15%	15 14%	16 16%	15 22%	11 23%	6 17%	2 8%	4 22%	1 7%	-	1 25%	-
9	(9)	48 8%	1 6%	8 10%	8 7%	6 6%	5 7%	4 8%	4 11%	5 21%	2 11%	1 7%	-	1 25%	2 29%
10 = to a very great extent	(10)	104 18%	2 13%	19 23%	20 19%	18 17%	9 13%	9 19%	3 8%	3 13%	4 22%	7 47%	3 75%	1 25%	2 29%
Don't know		32 6%	2 13%	6 7%	10 9% e	3 3%	1 1%	2 4%	2 6%	-	1 6%	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd

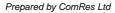


### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Withdrawing my pensions. Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		*a	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS														
Net: would not want support														
(0-3)	111	6	18	17	12	15	8	11	9	2	2	-	-	3
	19%	38%	22%	16%	12%	22%	17%	31%	38%	11%	13%	-	-	43%
								d						
Net: indifferent (4-6)	124	2	12	22	37	15	10	7	3	4	3	-	-	-
	22%	13%	15%	21%	36%	22%	21%	19%	13%	22%	20%	-	-	-
					bc									
Net: would want support (7-10)	305	6	45	58	51	36	28	16	12	11	10	4	4	4
	53%	38%	56%	54%	50%	54%	58%	44%	50%	61%	67%	100%	100%	57%
Mean score	6.22	4.93	6.29	6.45	6.31	5.95	6.48	5.21	5.50	7.24	7.60	9.25	8.50	5.71
Standard deviation	3.27	3.85	3.62	3.17	2.84	3.26	3.21	3.67	3.78	2.59	2.97	1.50	1.29	4.75
Standard error	.14	1.03	.42	.32	.28	.40	.47	.63	.77	.63	.77	.75	.65	1.80

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m





### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

**Investing in the stock market.** Base: All with dc pensions which are not yet in payment

																				DRAWING FROM P	ENSION
			GEN	IDER		AG	E				KING STAT	TUS		PEI	SION PLAN		DB OR D	C PENSIC	ON PLAN	PL.	AN
								65	Working full time	Working part time (fewer than 30	Not working but	Not working and not			Work- based, occupa- tional					Have	Have
					50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
		Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%			а	b	С	d	е	*f	g	h	*i	*j	*k		m	*n	0	р	°q	*r	S
Total		572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
0	(0)	400	70	20		04	00	0	00		0	0		10	00		100	40			100
0 = not at all	(0)	109 19%	73 19%	36 19%	55 21%	31 16%	20 21%	3 13%	93 20%	11 12%	2 50%	3 25%	-	40	88 19%	-	109 19%	16 16%	-	-	109 19%
		19%	1970	19%	2170	10%	2170	13%	20%	1270	50%	23%	-	1470	1970	-	19%	10%	-	-	19%
1	(1)	19	14	5	9	7	3	-	13	4	-	2	-	13	14	-	19	5	-	-	19
		3%	4%	3%	3%	4%	3%	-	3%	4%	-	17%	-	5%	3%	-	3%	5%	-	-	3%
2	(2)	21	14	7	8	4	7	2	20	1	_	_		10	19	-	21	5	_		21
2	(2)	4%	4%	4%	3%	- 2%	7%	2 8%	4%	1%	-	-	-	3%	4%	-	4%	5 5%	-	_	4%
		170	170	170	0,0	270	d	070	170	170					170		170	0,0			170
3	(3)	18	13	5	7	7	3	1	16	2	-	-	-	12	15	-	18	4	-	-	18
		3%	3%	3%	3%	4%	3%	4%	3%	2%	-	-	-	4%	3%	-	3%	4%	-	-	3%
4	(4)	17	12	5	6	6	4	1	13	4	-	-	-	10	14	-	17	4	-	-	17
	(.,	3%	3%	3%	2%	3%	4%	4%	3%	4%	-	-		3%	3%	-	3%	4%	-	-	3%
5	(5)	74	53	21	37	23	13	1	62	11	-	1	-	37	61	-	74	15	-	-	74
		13%	14%	11%	14%	12%	14%	4%	13%	12%	-	8%	-	13%	13%	-	13%	15%	-	-	13%
6	(6)	35	24	11	19	12	2	2	29	6	-	-	-	19	28	-	35	7	-	-	35
		6%	6%	6%	7%	6%	2%	8%	6%	6%	-	-	-	7%	6%	-	6%	7%	-	-	6%
7	(7)	40	24	45	01	10	F	4	26	0		4		22	34		46	10			46
/	(7)	46 8%	31 8%	15 8%	21 8%	19 10%	5 5%	1 4%	36 8%	9 10%	-	1 8%	-	32 11%	34 7%	-	46 8%	10 10%	-	-	46 8%
		070	0%	070	0%	10%	5%	470	0%	10%	-	0%	-	11%	1 %	-	0%	10%	-	-	070
8	(8)	66	43	23	30	26	8	2	50	13	1	2	-	37	59	-	66	16	-	-	66
		12%	11%	12%	11%	14%	9%	8%	11%	14%	25%	17%	-	13%	13%	-	12%	16%	-	-	12%
9	(9)	39	24	15	16	18	3	2	35	3	1	_	-	12	33	_	39	4	_	_	39
Ĭ	(3)	33 7%	6%	8%	6%	9%	3%	2 8%	8%	3%	25%	-	_	4%	7%	-	7%	4%	-	_	7%
			270	2.0	270	270	270	2.0	270	270	==,0			1.70	. 70			. , 0		1	

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Investing in the stock market. Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	ε			WOR	KING STA	TUS		PEN	ISION PLAN	1	DB OR D	C PENSIC	ON PLAN	-	G MONEY PENSION AN
									Working part time	Not	Not			Work- based,						
							65	Working full time	(fewer than 30	working but	working and not			occupa- tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	1	g	h	*i	"J	*k		m	*n	0	р	*q	*r	s
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
10 = to a very great extent (10)		54	33	36	23	22	6	64	20	-	3	-	45	69	-	87	11	-	-	87
	15%	14%	17%	14%	12%	23% cd	25%	14%	21%	-	25%	-	16%	15%	-	15%	11%	-	-	15%
Den't know	44	24	17	10	10		2	21	10				20	24		44	c			44
Don't know	41	24 6%	17 9%	18 7%	16 8%	4 4%	3 13%	31 7%	10 11%	-	-	-	20	34 7%	-	41 7%	6 6%	-	-	41 7%
NETO																				
NETS																				
Net: would not want support (0-3)	167	114	53	79	49	33	6	142	18	2	5	-	75	136		167	30			167
(0-3)	29%	30%	53 27%	30%	49 26%	35%		31%	18	2 50%		-	26%	29%	-	29%	30 29%	-	-	29%
								h												
Net: indifferent (4-6)	126	89	37	62	41	19	4	104	21	-	1	-	66	103	-	126	26	-	-	126
	22%	23%	19%	24%	21%	20%	17%	23%	22%	-	8%	-	23%	22%	-	22%	25%	-	-	22%
Net: would want support																				
(7-10)	238	152	86	103	86	38	11	185	45	2	6	-	126	195	-	238	41	-	-	238
	42%	40%	45%	39%	45%	40%	46%	40%	48%	50%	50%	-	44%	42%	-	42%	40%	-	-	42%
Mean score	5.34	5.23	5.56	5.16	5.57	5.17	6.14	5.21	6.11	4.25	5.00	-	5.57	5.35	-	5.34	5.20	-	-	5.34
Standard deviation	3.60	3.56	3.67	3.60	3.45	3.85	3.72	3.59	g 3.41	4.92	4.31	-	3.40	3.58	-	3.60	3.34	-	_	3.60
Standard deviation	.16	.19	.28	.23	.26	.41	.81	.17	.37	2.46	1.24	-	.21	.17	-	.16	.34	-	-	.16
	-	.19	.20	.23	.20	.41	.01	.17	.37	2.40	1.24	-	.21	.17	-	.10	.34	-	-	.10



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Investing in the stock market. Base: All with dc pensions which are not yet in payment

								REGI	ON					
		Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%			а	*b	С	d	е	f	*g	h	i	j	k	*
Total		572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
0 = not at all	(0)	109 19%	7 15%	5 29%	13 20%	10 17%	14 27% k	7 14%	7 29%	11 21%	10 16%	17 19%	5 10%	3 38%
1	(1)	19 3%	1 2%	1 6%	4 6%	1 2%	4 8% j	3 6%	-	2 4%	2 3%	1 1%	-	-
2	(2)	21 4%	-	-	2 3%	3 5%	2 4%	1 2%	-	5 10% a	3 5%	3 3%	1 2%	1 13%
3	(3)	18 3%	1 2%	-	1 2%	4 7%	1 2%	2 4%	2 8%	1 2%	2 3%	1 1%	2 4%	1 13%
4	(4)	17 3%	4 9% e	1 6%	1 2%	2 3%	-	1 2%	-	1 2%	2 3%	3 3%	2 4%	-
5	(5)	74 13%	7 15%	2 12%	12 19% h	7 12%	5 10%	8 16% h	-	2 4%	6 10%	22 25% ehik	3 6%	-
6	(6)	35 6%	4 9%	-	7 11% d	1 2%	1 2%	1 2%	3 13%	2 4%	3 5%	7 8%	6 13% def	-
7	(7)	46 8%	1 2%	-	6 9%	6 10%	3 6%	5 10%	3 13%	7 13% a	4 6%	6 7%	4 8%	1 13%
8	(8)	66 12%	2 4%	3 18%	6 9%	11 18% ahk	8 15%	7 14%	2 8%	3 6%	12 19% ahk	9 10%	2 4%	1 13%
9	(9)	39 7%	4 9%	1 6%	5 8%	3 5%	5 10%	5 10%	4 17%	3 6%	5 8%	3 3%	1 2%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

# Investing in the stock market. Base: All with dc pensions which are not yet in payment

							REG	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		a	*b	C	d	e	f	*g	h	i	j	k	*1
Total	572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
10 = to a very great extent (10)	87 15%	11 24% cf	4 24%	3 5%	8 13%	7 13%	4 8%	3 13%	11 21% c	10 16% c	11 12%	14 29% cdfj	1 13%
Don't know	41 7%	4 9%	-	4 6%	4 7%	2 4%	5 10%	-	4 8%	4 6%	6 7%	8 17% e	-
NETS													
Net: would not want support (0-3)	167 29%	9 20%	6 35%	20 31%	18 30%	21 40% ak	13 27%	9 38%	19 37% k	17 27%	22 25%	8 17%	5 63%
Net: indifferent (4-6)	126 22%	15 33% eh	3 18%	20 31% eh	10 17%	6	10 20%	3 13%	5 10%	11 17%	32 36% dehi	11 23%	-
Net: would want support (7-10)	238 42%	18 39%	8 47%	20 31%	28 47%	23 44%	21 43%	12 50%	24 46%	31 49% cj	29 33%	21 44%	3 38%
Mean score	5.34	5.90	5.18	4.70	5.45	4.84	5.39	5.29	5.23	5.75	5.12	6.50 cej	3.75
Standard deviation Standard error	3.60 .16	3.59 .55	4.22 1.02	3.31 .43	3.50 .47	3.98 .56	3.40 .51	3.92 .80	3.95 .57	3.58 .47	3.33 .37	3.43 .54	4.03 1.42

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,I



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Investing in the stock market. Base: All with dc pensions which are not yet in payment

								HOUSEHOL	D INCOME BE	FORE TAX					
			Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
		Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%			*а	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total		572	16	81	107	103	67	48	36	24	18	15	4	4	7
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 = not at all	(0)	109	6	22	17	16	9	9	11	9	2	-	-	-	1
		19%	38%	27%	16%	16%	13%	19%	31%	38%	11%	-	-	-	14%
				е					е						
1	(1)	19	1	2	6	2	1	1	-	-	4	-	-	-	2
		3%	6%	2%	6%	2%	1%	2%	-	-	22%	-	-	-	29%
2	(2)	21	-	1	1	6	4	2	1	-	-	2	-	-	1
		4%	-	1%	1%	6%	6%	4%	3%	-	-	13%	-	-	14%
						С									
3	(3)	18	-	-	1	7	3	-	3	1	2	-	-	-	-
		3%	-	-	1%	7%	4%	-	8%	4%	11%	-	-	-	-
						bc			bcf						
4	(4)	17	-	4	3	4	2	-	1	1	-	-	-	-	-
		3%	-	5%	3%	4%	3%	-	3%	4%	-	-	-	-	-
5	(5)	74	2	7	14	15	9	7	5	2	3	2	1	1	-
		13%	13%	9%	13%	15%	13%	15%	14%	8%	17%	13%	25%	25%	-
6	(6)	35	1	4	2	5	6	3	2	2	1	2	1	-	2
		6%	6%	5%	2%	5%	9%	6%	6%	8%	6%	13%	25%	-	29%
							С								
7	(7)	46	-	3	6	10	11	4	4	2	-	3	1	-	-
		8%	-	4%	6%	10%	16%	8%	11%	8%	-	20%	25%	-	-
							bc								
8	(8)	66	3	8	16	10	5	10	4	2	1	1	-	2	-
		12%	19%	10%	15%	10%	7%	21% e	11%	8%	6%	7%	-	50%	-
9	(9)	39	1	2	8	9	6	2	3	2	2	-	-	1	-
		7%	6%	2%	7%	9%	9%	4%	8%	8%	11%	-	-	25%	-
10 = to a very great extent	(10)	87	1	21	16	16	8	9	-	2	2	5	1	-	1
		15%	6%	26%	15%	16%	12%	19%	-	8%	11%	33%	25%	-	14%
				eg	g	g	g	g							

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

# **Investing in the stock market.** Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Don't know	41	1	7	17	3	3	1	2	1	1	-	-	-	-
	7%	6%	9%	16%	3%	4%	2%	6%	4%	6%	-	-	-	-
				def										
NETS														
Net: would not want support														
(0-3)	167	7	25	25	31	17	12	15	10	8	2	-	-	4
	29%	44%	31%	23%	30%	25%	25%	42%	42%	44%	13%	-	-	57%
								С						
Net: indifferent (4-6)	126	3	15	19	24	17	10	8	5	4	4	2	1	2
	22%	19%	19%	18%	23%	25%	21%	22%	21%	22%	27%	50%	25%	29%
Net: would want support (7-10)	238	5	34	46	45	30	25	11	8	5	9	2	3	1
	42%	31%	42%	43%	44%	45%	52%	31%	33%	28%	60%	50%	75%	14%
Mean score	5.34	4.00	5.30	5.63	5.47	5.59	5.83	4.09	4.22	4.53	7.00	7.00	7.50	3.71
				g	g	g	g							
Standard deviation	3.60	3.96	4.11	3.67	3.44	3.24	3.59	3.35	3.85	3.62	2.75	2.16	1.73	3.68
Standard error	.16	1.02	.48	.39	.34	.40	.52	.57	.80	.88	.71	1.08	.87	1.39

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a car. Base: All with dc pensions which are not yet in payment

			GEN	IDER		AG	F			WOR	KING STA	TUS		PF	NSION PLAN	J	DB OR D	C PENSIC		FROM F	G MONE
		Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	Working part time (fewer than 30 hrs a week)	Not working but seeking work	Not working and not seeking work	Student	Personal	Work- based, occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		Total	a	b	C	d	e	*f	g	h	*i	*j	*k		m	*n	0	p	*q	*r	S
Total		572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
0 = not at all	(0)	226 40%	161 42% b	65 34%	108 41%	64 33%	46 49% d	8 33%	198 43% h	22 23%	1 25%	5 42%	-	102 36%	183 39%	-	226 40%	33 32%	-	-	226 40%
1	(1)	50 9%	31 8%	19 10%	24 9%	15 8%	9 10%	2 8%	39 8%	8 9%	-	3 25%	-	28 10%	38 8%	-	50 9%	11 11%	-	-	50 9%
2	(2)	61 11%	37 10%	24 12%	27 10%	24 13%	7 7%	3 13%	45 10%	13 14%	2 50%	1 8%	-	39 14%	51 11%	-	61 11%	12 12%	-		61 11%
3	(3)	48 8%	34 9%	14 7%	23 9%	17 9%	7 7%	1 4%	38 8%	9 10%	-	1 8%	-	28 10%	35 7%	-	48 8%	8 8%	-		48 8%
l I	(4)	32 6%	21 6%	11 6%	15 6%	13 7%	3 3%	1 4%	24 5%	8 9%	-	-	-	18 6%	28 6%	-	32 6%	5 5%	-	-	32 6%
5	(5)	55 10%	39 10%	16 8%	24 9%	15 8%	14 15%	2 8%	43 9%	10 11%	1 25%	1 8%	-	28 10%	45 10%	-	55 10%	15 15%	-	-	55 10%
3	(6)	19 3%	11 3%	8 4%	8 3%	8 4%	3 3%	-	15 3%	3 3%	-	1 8%	-	10 3%	16 3%	-	19 3%	5 5%	-	-	19 3%
7	(7)	24 4%	12 3%	12 6%	11 4%	8 4%	3 3%	2 8%	16 3%	8 9% g	-	-	-	12 4%	20 4%	-	24 4%	6 6%	-	-	24 4%
8	(8)	17 3%	12 3%	5 3%	8 3%	9 5% e	-	-	14 3%	3 3%	-	-	-	8 3%	15 3%	-	17 3%	3 3%	-	-	17 3%
9	(9)	5 1%	3 1%	2 1%	-	4 2% c	1 1%	-	4 1%	1 1%	-	-	-	1 *	5 1%	-	5 1%	1 1%	-		5 1%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a car. Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	E			WOR	KING STA	TUS		PEI	NSION PLAN	ı	DB OR D	C PENSIC	ON PLAN	DRAWING FROM P PL	ENSION
								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
				50-54	55-59	60-64	65 years	full time (30+ hrs	than 30 hrs a	but seeking	and not seeking		Personal	tional or	Do not			Don't	Have already	Have not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	С	d	е	*f	g	h	*i	*j	*k		m	*n	0	р	*q	*r	S
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	- -	572 100%	103 100%	-	-	572 100%
10 = to a very great extent (10)	12	4	8	3	7	-	2	10	2	_			5	12	-	12	2	_	_	12
10 – to a very great extent (10)	2%	- 1%	4%	1%	4%	_	2 8%	2%	2%	-	-	_	2%		-	2%	2%	-	_	2%
			а																	
Don't know	23	14	9	11	8	1	3	16	7	-	-	-	8	20	-	23	2	-	-	23
	4%	4%	5%	4%	4%	1%	13%	3%	7%	-	-	-	3%	4%	-	4%	2%	-	-	4%
NETS																				
Net: would not want support																				
(0-3)	385	263	122	182	120	69	14	320	52	3	10	-	197	307	-	385	64	-	-	385
	67%	69%	63%	69%	63%	73%	58%	69% h	55%	75%	83%	-	69%	66%	-	67%	62%	-	-	67%
Net: indifferent (4-6)	106	71	35	47	36	20	3	82	21	1	2	-	56	89	-	106	25	-	-	106
	19%	19%	18%	18%	19%	21%	13%	18%	22%	25%	17%	-	20%	19%	-	19%	24%	-	-	19%
Net: would want support																				
(7-10)	58	31	27	22	28	4	4	44	14	-	-	-	26	52	-	58	12	-	-	58
	10%	8%	14%	8%	15%	4%	17%	10%	15%	-	-	-	9%	11%	-	10%	12%	-	-	10%
			а		се															
Mean score	2.37	2.19	2.73	2.18	2.84	1.87	2.81	2.25	3.10	2.25	1.58	-	2.40	2.46	-	2.37	2.76	-	-	2.37
Standard deviation	0.70	2.50	a	2.55	ce	0.05	2.22	0.70	g o ze	2.06	2.07		2.50	0.04		0.70	0.76			0.70
Standard deviation Standard error	2.73 .12	2.59 .14	2.96 .22	2.55 .16	2.99 .22	2.35 .24	3.33 .73	2.72 .13	2.76 .30	2.06 1.03	2.07 .60	-	2.59 .15	2.81 .13	-	2.73 .12	2.76 .27	-	-	2.73 .12
		.17		.10	.22	.27	.10	.10	.00	1.00	.00			.15		.12	. 21			.12



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a car. Base: All with dc pensions which are not yet in payment

								REG	ION					
		Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%			а	*b	С	d	е	f	*g	h	i	j	k	*1
Total		572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
0 = not at all	(0)	226 40%	11 24%	9 53%	27 42% a	21 35%	21 40%	16 33%	11 46%	25 48% a	25 40%	35 39%	21 44% a	4 50%
1	(1)	50 9%	6 13%	2 12%	7 11%	4 7%	4 8%	2 4%	2 8%	5 10%	5 8%	9 10%	3 6%	1 13%
2	(2)	61 11%	5 11%	1 6%	8 13%	11 18%	4 8%	5 10%	2 8%	4 8%	6 10%	11 12%	3 6%	1 13%
3	(3)	48 8%	5 11%	1 6%	3 5%	2 3%	2 4%	4 8%	3 13%	6 12%	9 14% d	11 12%	2 4%	-
4	(4)	32 6%	3 7%	-	2 3%	3 5%	3 6%	4 8%	2 8%	2 4%	5 8%	4 4%	3 6%	1 13%
5	(5)	55 10%	6 13% i	2 12%	4 6%	9 15% i	6 12% i	5 10% i	3 13%	6 12% i	1 2%	8 9%	4 8%	1 13%
6	(6)	19 3%	2 4%	1 6%	2 3%	1 2%	2 4%	3 6%	-	3 6%	2 3%	2 2%	1 2%	-
7	(7)	24 4%	1 2%	-	1 2%	3 5%	5 10% h	4 8% h	-	-	4 6%	3 3%	3 6%	-
8	(8)	17 3%	3 7%	1 6%	5 8% h	2 3%	1 2%	2 4%	-	-	1 2%	2 2%	-	-
9	(9)	5 1%	-	-	1 2%	1 2%	-	-	-	-	2 3%	-	1 2%	-
10 = to a very great extent	(10)	12 2%	1 2%	-	1 2%	-	3 6%	2 4%	1 4%	-	-	2 2%	2 4%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

Prepared by ComRes Ltd



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a car. Base: All with dc pensions which are not yet in payment

							REGI	ON					
					Yorkshire and the		West		East of	London (greater and	South East (excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Don't know	23	3	-	3	3	1	2	-	1	3	2	5	-
	4%	7%	-	5%	5%	2%	4%	-	2%	5%	2%	10%	-
												j	
NETS													
Net: would not want support													
(0-3)	385	27	13	45	38	31	27	18	40	45	66	29	6
	67%	59%	76%	70%	63%	60%	55%	75%	77% f	71%	74% f	60%	75%
Net: indifferent (4-6)	106	11	3	8	13	11	12	5	11	8	14	8	2
	19%	24%	18%	13%	22%	21%	24%	21%	21%	13%	16%	17%	25%
Net: would want support (7-10)	58	5	1	8	6	9	8	1	-	7	7	6	-
	10%	11%	6%	13%	10%	17%	16%	4%	-	11%	8%	13%	-
		h		h	h	h	h			h	h	h	
Mean score	2.37	2.93	1.82	2.26	2.47	2.84	3.13	2.00	1.71	2.25	2.17	2.40	1.50
		h				h	h						
Standard deviation	2.73	2.73	2.60	2.91	2.61	3.18	3.02	2.54	2.08	2.62	2.53	3.08	2.00
Standard error	.12	.42	.63	.37	.35	.44	.44	.52	.29	.34	.27	.47	.71

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a car. Base: All with dc pensions which are not yet in payment

								HOUSEHOL	D INCOME BE	FORE TAX					
		Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%			*а	b	с	d	е	f	g	*h	*i	*j	*k	*	*m
Total		572	16	81	107	103	67	48	36	24	18	15	4	4	7
		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
0 = not at all	(0)	226	7	31	36	38	32	21	12	10	8	5	2	2	4
		40%	44%	38%	34%	37%	48%	44%	33%	42%	44%	33%	50%	50%	57%
1	(1)	50	1	8	7	8	6	6	2	2	3	2	-	1	2
		9%	6%	10%	7%	8%	9%	13%	6%	8%	17%	13%	-	25%	29%
2	(2)	61	3	4	15	15	4	3	5	2	1	2	1	-	-
		11%	19%	5%	14% b	15% b	6%	6%	14%	8%	6%	13%	25%	-	-
3	(3)	48 8%	1 6%	7 9%	8 7%	8 8%	7 10%	4 8%	5 14%	2 8%	-	4 27%	-	-	-
			0%							8%			-	-	-
4	(4)	32 6%	-	2 2%	2 2%	11	3 4%	4 8%	2 6%	1	2 11%	1 7%	1	-	-
		0%	-	2%	2%	11% bc	4%	0%	0%	4%	11%	1 %	25%	-	-
5	(5)	55	1	10	15	7	5	1	5	4	2	-	-	-	-
	(-)	10%	6%	12%	14%	7%	7%	2%	14%	17%	11%	-	-	-	-
				f	f				f						
6	(6)	19	2	1	2	6	4	1	-	1	-	1	-	-	-
		3%	13%	1%	2%	6%	6%	2%	-	4%	-	7%	-	-	-
7	(7)	24	-	6	4	4	3	4	2	1	-	-	-	-	-
		4%	-	7%	4%	4%	4%	8%	6%	4%	-	-	-	-	-
8	(8)	17	-	2	7	2	1	3	-	-	-	-	-	-	1
		3%	-	2%	7%	2%	1%	6%	-	-	-	-	-	-	14%
9	(9)	5	-	1	-	1	1	-	-	-	1	-	-	-	-
		1%	-	1%	-	1%	1%	-	-	-	6%	-	-	-	-
10 = to a very great extent	(10)	12	-	3	3	2	1	-	1	-	-	-	-	1	-
		2%	-	4%	3%	2%	1%	-	3%	-	-	-	-	25%	-
Don't know		23	1	6	8	1	-	1	2	1	1	-	-	-	-
		4%	6%	7% de	7% de	1%	-	2%	6%	4%	6%	-	-	-	-
		1		ue	ue										

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015

Prepared by ComRes Ltd



### Q14. To what extent, if at all, would you want support from an expert when considering the following transactions? Please give your answer on a 0-10 scale, where 0 = not at all and 10 = to a very great extent.

Buying a car. Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		*а	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS														
Net: would not want support														
(0-3)	385	12	50	66	69	49	34	24	16	12	13	3	3	6
	67%	75%	62%	62%	67%	73%	71%	67%	67%	67%	87%	75%	75%	86%
Net: indifferent (4-6)	106	3	13	19	24	12	6	7	6	4	2	1	-	-
	19%	19%	16%	18%	23%	18%	13%	19%	25%	22%	13%	25%	-	-
Net: would want support (7-10)	58	-	12	14	9	6	7	3	1	1	-	-	1	1
	10%	-	15%	13%	9%	9%	15%	8%	4%	6%	-	-	25%	14%
Mean score	2.37	1.80	2.64	2.73	2.45	2.15	2.19	2.47	2.13	1.88	1.87	1.50	2.75	1.43
Standard deviation	2.73	2.24	3.04	2.90	2.63	2.71	2.72	2.55	2.38	2.62	1.81	1.91	4.86	2.94
Standard error	.12	.58	.35	.29	.26	.33	.40	.44	.50	.64	.47	.96	2.43	1.11

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



#### Table 36/1

# Pensions Research

Q15. Which of the following, if any, do you think that you will approach for advice when you make a decision about how to withdraw your pension savings? Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	6E			WOR	KING STA	TUS		PEI		N	DB OR D		ON PLAN	FROM F	G MONEY PENSION .AN
						-	05	Working	Working part time (fewer	Not working	Not working			Work- based, occupa-	-					
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	full time (30+ hrs a week)	than 30 hrs a week)	but seeking work	and not seeking work	Student	Personal or private	tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		а	b	С	d	е	*f	g	h	*i	*j	*k		m	*n	0	р	*q	*r	S
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Pension Wise (service provided by the government)	227 40%	136 36%	91 47%	105 40%	80 42%	31 33%	11 46%	175 38%	45 48%	2 50%	5 42%	-	109	197 42%	-	227 40%	46 45%	-	-	227 40%
	224		а															-	-	
Independent financial adviser	224 39%	163 43% b	61 32%	104 40%	77 40%	31 33%	12 50%	187 40%	31 33%	2 50%	4 33%	-	131 46% m	178 38%	-	224 39%	50 49%	-	-	224 39%
Pension provider	196 34%	131 35%	65 34%	98 37% e	62 32%	23 24%	13 54%	164 35%	24 26%	3 75%	5 42%	-	94 33%	166 35%	-	196 34%	42 41%	-	-	196 34%
Consumer advice organisation (e.g. Money Advice Service)	140 24%	82 22%	58 30% a	75 29%	41 21%	18 19%	6 25%	111 24%	26 28%	2 50%	1 8%	-	67 23%	123 26%	-	140 24%	27 26%	-	-	140 24%
Family and friends	77 13%	46 12%	31 16%	37 14%	20 10%	11 12%	9 38%	61 13%	14 15%	2 50%	-	-	32 11%	65 14%	-	77	15 15%	-	-	77 13%
Employer	76 13%	44	32 17%	37 14%	26 14%	10 11%	3 13%	63 14%	13 14%	-	-	-	25 9%	72 15%	-	76 13%	17 17%	-	-	76 13%
Bank	57	41	16	26	18	8	5	52	3	-	2	-	28	l 50	-	57	14	_	-	57
	10%	11%	8%	10%	9%	9%	21%	11%	3%	-	17%	-	10%	11%	-	10%	14%	-	-	10%
Other	7 1%	5 1%	2 1%	3 1%	-	3 3% d	1 4%	6 1%	1 1%	-	-	-	1	6 1%	-	7 1%	1 1%	-	-	7 1%



### Q15. Which of the following, if any, do you think that you will approach for advice when you make a decision about how to withdraw your pension savings? Base: All with dc pensions which are not yet in payment

		GEN	GENDER AGE						WOR	KING STA	TUS		PE	NSION PLA	N	DB OR D	C PENSIC	N PLAN		G MONE PENSION .AN
-								Working	Working part time (fewer	Not working	Not working			Work- based, occupa-						
	Tetel	Mala	<b>F</b> amala	50-54	55-59	60-64	65 years	full time (30+ hrs	than 30 hrs a	but seeking	and not seeking	Otualant	Personal	tional or	Do not	<b>D</b> 0		Don't	Have already	Have not
Significance Level: 95%	Total	Male a	Female b	years c	years d	years e	or over *f	a week) g	week) h	work *i	work *j	Student *k	or private	company m	have *n	DC o	DB p	know *q	started *r	started s
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Don't know	47 8%	26 7%	21 11%	23 9%	18 9%	5 5%	1 4%	40 9%	6 6%	-	1 8%	-	19 7%	42 9%	-	47 8%	10 10%	-	-	47 8%
I know enough already	29 5%	25 7% b	4 2%	13 5%	11 6%	5 5%	-	23 5%	4 4%	1 25%	1 8%	-	16 6%	18 4%	-	29 5%	3 3%	-	-	29 5%
I will do my own research	60 10%	46 12%	14 7%	26 10%	21 11%	13 14%	-	51 11%	8 9%	-	1 8%	-	25 9%	51 11%	-	60 10%	8 8%	-	-	60 10%
NET																				
Net: Independent financial advisor AND Pension wise in their response	98 17%	67 18%	31 16%	48 18%	34 18%	9 10%	7 29%	83 18%	13 14%	1 25%	1 8%	-	51 18%	83 18%	-	98 17%	24 23%	-		98 17%



Q15. Which of the following, if any, do you think that you will approach for advice when you make a decision about how to withdraw your pension savings? Base: All with dc pensions which are not yet in payment

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	*b	C	d	е	f	*g	h	i	j	k	*I
Total	572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
Pension Wise (service provided by the government)	227 40%	18 39%	10 59%	18 28%	21 35%	23 44%	19 39%	11 46%	15 29%	32 51% ch	34 38%	22 46%	4 50%
Independent financial adviser	224 39%	20 43%	4 24%	25 39%	26 43%	17 33%	15 31%	10 42%	20 38%	26 41%	38 43%	18 38%	5 63%
Pension provider	196 34%	13 28%	7 41%	20 31%	25 42%	20 38%	17 35%	8 33%	17 33%	21 33%	33 37%	12 25%	3 38%
Consumer advice organisation (e.g. Money Advice Service)	140 24%	10 22%	3 18%	13 20%	13 22%	16 31%	9 18%	8 33%	11 21%	17 27%	24 27%	15 31%	1 13%
Family and friends	77 13%	3 7%	1 6%	16 25% ade	5 8%	4 8%	6 12%	2 8%	8 15%	13 21% a	12 13%	6 13%	1 13%
Employer	76 13%	5 11%	5 29%	9 14%	7 12%	10 19%	8 16%	3 13%	4 8%	6 10%	9 10%	8 17%	2 25%
Bank	57 10%	3 7%	1 6%	9 14%	3 5%	7 13%	6 12%	5 21%	4 8%	6 10%	7 8%	5 10%	1 13%
Other	7 1%	-	-	-	-	-	-	-	-	3 5%	2 2%	1 2%	1 13%
Don't know	47 8%	4 9%	1 6%	3 5%	8 13%	2 4%	5 10%	-	2 4%	6 10%	8 9%	8 17% ceh	-
I know enough already	29 5%	4 9% i	2 12%	4 6% i	1 2%	4 8% i	3 6% i	1 4%	4 8% i	- -	5 6%	1 2%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



### Q15. Which of the following, if any, do you think that you will approach for advice when you make a decision about how to withdraw your pension savings? Base: All with dc pensions which are not yet in payment

							REGI	ON					
					Yorkshire					London	South East		
					and the		West		East of	(greater and	(excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	e	f	*g	h	i	j	k	*I
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
I will do my own research	60	5	1	9	3	8	8	2	10	4	8	2	-
	10%	11%	6%	14%	5%	15%	16%	8%	19%	6%	9%	4%	-
									dik				
NET													
Net: Independent financial advisor													
AND Pension wise in their response	98	9	3	7	9	10	7	3	6	12	20	9	3
	17%	20%	18%	11%	15%	19%	14%	13%	12%	19%	22%	19%	38%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

Fieldwork: 14th August - 28th August 2015



### Q15. Which of the following, if any, do you think that you will approach for advice when you make a decision about how to withdraw your pension savings? Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BEI	ORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%	Total	*a	b	230,000 C	240,000 d	230,000 e	£00,000 f	g	*h	230,000 *i	2100,000 *j	*k	*	*m
Total	572 100%	16 100%	81 100%	107 100%	103 100%	67 100%	48 100%	36 100%	24 100%	18 100%	15 100%	4 100%	4 100%	7 100%
Pension Wise (service provided by the government)	227 40%	8 50%	30 37%	51 48% d	35 34%	33 49% d	17 35%	15 42%	9 38%	6 33%	5 33%	1 25%	-	2 29%
Independent financial adviser	224 39%	3 19%	22 27%	34 32%	44 43% b	26 39%	20 42%	18 50% b	12 50%	11 61%	10 67%	4 100%	3 75%	4 57%
Pension provider	196 34%	4 25%	28 35%	38 36%	37 36%	28 42%	17 35%	12 33%	9 38%	5 28%	4 27%	3 75%	1 25%	2 29%
Consumer advice organisation (e.g. Money Advice Service)	140 24%	3 19%	22 27%	30 28%	25 24%	16 24%	9 19%	10 28%	6 25%	8 44%	4 27%	1 25%	1 25%	-
Family and friends	77 13%	1 6%	13 16%	23 21%	13 13%	9 13%	5 10%	5 14%	2 8%	-	2 13%	-	-	2 29%
Employer	76 13%	1 6%	10 12%	18 17%	10 10%	17 25% bd	6 13%	5 14%	1 4%	1 6%	-	1 25%	1 25%	2 29%
Bank	57 10%	1 6%	16 20% e	12 11%	10 10%	3 4%	5 10%	4 11%	1 4%	1 6%	-	-	1 25%	-
Other	7 1%	-	2 2%	-	1 1%	-	1 2%	-	1 4%	1 6%	1 7%	-	-	-
Don't know	47 8%	2 13%	10 12% e	8 7%	11 11%	2 3%	2 4%	1 3%	1 4%	2 11%	2 13%	-	-	-
I know enough already	29 5%	2 13%	1 1%	4 4%	4 4%	4 6%	4 8% b	4 11% b	1 4%	-	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



### Q15. Which of the following, if any, do you think that you will approach for advice when you make a decision about how to withdraw your pension savings? Base: All with dc pensions which are not yet in payment

			HOUSEHOLD INCOME BEFORE TAX											
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*а	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
I will do my own research	60	2	9	13	11	5	4	5	2	1	-	-	-	2
	10%	13%	11%	12%	11%	7%	8%	14%	8%	6%	-	-	-	29%
NET														
Net: Independent financial advisor														
AND Pension wise in their response	98	2	9	16	19	14	5	12	3	5	4	1	-	1
	17%	13%	11%	15%	18%	21%	10%	33% bcf	13%	28%	27%	25%	-	14%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

Fieldwork: 14th August - 28th August 2015



# Q16\_SUM. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

### SUMMARY TABLE

Base: All with dc pensions which are not yet in payment

	Ranked 1st	Ranked 2nd	Ranked 3rd
Total	572	572	572
	100%	100%	100%
Clear information about my basic options	152	101	72
	27%	18%	13%
Personalised projections about how taking my pension in different ways could affect my income			
over time	144	98	77
	25%	17%	13%
Ability to check my own plans with an expert	58	57	60
	10%	10%	10%
Help finding the best value product when I've			
decided how I want to take my savings	76	98	118
	13%	17%	21%
Advice on the products that that would be good for			
someone in my position	67	112	113
	12%	20%	20%
Help with admin / paperwork	14	32	44
	2%	6%	8%
Other (please specify)	3	-	-
	1%	-	-
None of the above	58	74	88
	10%	13%	15%



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

Top 3 rank. Base: All respondents

																			DRAWING FROM P	ENSION
		GEN	IDER		AG	θE				KING STA	TUS		PE	NSION PLAN	1	DB OR D	C PENSIC	ON PLAN	PL	AN
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking		Personal	Work- based, occupa- tional or	Do not			Don't	Have already	Have not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	*f	g	h	*i	*j	*k	1	m	*n	0	р	*q	*r	s
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Clear information about my basic options	325 57%	200 53%	125 65% a	150 57%	109 57%	54 57%	12 50%	260 56%	56 60%	2 50%	7 58%	-	151 53%	271 58%	-	325 57%	53 51%	-	-	325 57%
Personalised projections about how taking my pension in different ways could affect my income over time	319 56%	206 54%	113 59%	154 59%	102 53%	52 55%	11 46%	258 56%	54 57%	2 50%	5 42%	-	165 57%	271 58%	-	319 56%	66 64%	-	-	319 56%
Ability to check my own plans with an expert	175 31%	127 34% b	48 25%	76 29%	65 34%	23 24%	11	147 32%	24 26%	1 25%	3 25%	-	102 36%	137 29%	-	175 31%	34 33%	-		175 31%
Help finding the best value product when I've decided how I want to take my savings	292 51%	201 53%	91 47%	130 50%	97 51%	46 49%	19 79%	235 51%	47 50%	3 75%	7 58%	-	154 54%	239 51%	-	292 51%	53 51%	- -		292 51%
Advice on the products that that would be good for someone in my position	292 51%	195 51%	97 50%	134 51%	98 51%	50 53%	10 42%	237 51%	50 53%	1 25%	4 33%	-	155 54%	239 51%	-	292 51%	63 61%	-		292 51%
Help with admin / paperwork	90 16%	56 15%	34 18%	43 16%	27 14%	14 15%	6 25%	71 15%	15 16%	-	4 33%	-	38 13%	76 16%	-	90 16%	9 9%	-	-	90 16%



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

Top 3 rank. Base: All respondents

		GEN		PER AGE				WOR	KING STA	TUS		DE			DB OR D			DRAWING FROM P	ENSION	
		GEN	IDER		AC	90				KING STA	103		FE	Work-	N Contraction of the second se		C PENSIC		FL	
									Working	Not	Not			-						
								Morking	part time					based,						
							05	Working	(fewer	working	working			occupa-					1.1-1.1-1	1.1-1-1-1
				50.54	FF F0	CO 04	65	full time	than 30	but	and not		Damanal	tional	D			Develt	Have	Have
	Total	Male	Female	50-54	55-59	60-64	years	(30+ hrs a week)	hrs a week)	seeking work	seeking work	Student	Personal	or	Do not	DC	DB	Don't know	already	not
0	Total			years	years	years	or over	,		-	WOIK *:		or private	company	have	-	1		started	started
Significance Level: 95%		а	b	с	d	е	*f	g	h	*i	^J	*k	1	m	*n	0	р	*q	*r	S
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%		100%	100%	100%	100%	100%		100%	100%	-	100%		-	100%	100%	_	-	100%
	10070	10070	10070	10070	10070	10070	10070	10070	10070	10070	10070		10070	10070		10070	10070			10070
Other (please specify)	3	2	1	1	-	2	-	3	-	-	-	-	1	2	-	3	-	-	-	3
	1%	1%	1%	*	-	2%	-	1%	-	-	-	-	*	*	-	1%	-	-	-	1%
						d														
NETS																				
Net:a) Clear information about my																				
basic options AND b) Personalised																				
projections about how taking my																				
pension in different ways could																				
affect my income over time AND d)																				
Help finding the best value product	65	42	23	33	19	11	2	51	11	1	2	-	34	54	-	65	8	_	_	65
	11%	11%		13%	19	12%		11%	12%	25%	2 17%	-	12%			11%	8%	-	-	11%
	1170	11%	1270	13%	10%	1∠%	070	11%	12%	20%	17%	-	12%	12%	-	11%	070	-	-	1170
No top 3 chosen	58	41	17	27	18	12	1	47	9	1	1	-	24	44	-	58	8	-	-	58
	10%	11%	9%	10%	9%	13%	4%	10%	10%	25%	8%	-	8%	9%	-	10%	8%	-	-	10%
			270		270	. 270			. 570		570		570	570			270			

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

Top 3 rank. Base: All respondents

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%	1 otal	a	*b	C	d	e	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%		100%	100%	100%	100%	100%	100%	100%
Clear information about my basic													
options	325	25	8	39	28	31	27	12	28	33	55	34	5
	57%	54%	47%	61%	47%	60%	55%	50%	54%	52%	62%	71%	63%
												d	
Personalised projections about how taking my pension in different ways													
could affect my income over time	319	30	7	25	35	28	29	10	28	42	54	28	3
···· , ··· ,	56%	65%	41%	39%	58%		59%	42%	54%		61%	58%	38%
l		с			С		С			С	С	с	
Ability to check my own plans with an													
expert	175	15	8	22	20	14	19	6	14	22	26	6	3
	31%	33%	47%	34%	33%	27%	39%	25%	27%	35%	29%	13%	38%
		k		k	k		k			k	k		
Help finding the best value product when I've decided how I want to take													
my savings	292	20	8	33	38	20	26	15	27	36	39	24	6
	51%	43%	47%	52%	63%	38%	53%	63%	52%	57%	44%	50%	75%
					aej					е			
Advice on the products that that would													
be good for someone in my position	292	22	7	32	34	29	20	15	25	34	47	22	5
	51%	48%	41%	50%	57%	56%	41%	63%	48%	54%	53%	46%	63%
Help with admin / paperwork	90	9	2	12	8	7	6	5	9	5	15	10	2
	16%	20%	12%	19%	13%	13%	12%	21%	17%	8%	17%	21%	25%
Other (please specify)	3	-	-	-	-	1	1	-	-	-	-	1	-
	1%	-	-	-	-	2%	2%	-	-	-	-	2%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



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# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

Top 3 rank. Base: All respondents

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	*b	С	d	e	f	*g	h	i	j	k	*1
Total	572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
NETS Net:a) Clear information about my basic options AND b) Personalised projections about how taking my pension in different ways could affect my income over time AND d) Help													
finding the best value product	65 11%	5 11%	1 6%	4 6%	8 13%	4 8%	8 16%	2 8%	5 10%	10 16%	10 11%	7 15%	1 13%
No top 3 chosen	58 10%	4 9%	3 18%	9 14%	3 5%	7 13%	6 12%	3 13%	7 13%	5 8%	7 8%	4 8%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

Top 3 rank. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%		*a	b	C	d	e	f	g	*h	*i	*j	*k	*	*m
Total	572 100%	16 100%	81 100%	107 100%	103 100%	67 100%	48 100%	36 100%	24 100%	18 100%	15 100%	4 100%	4 100%	7 100%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clear information about my basic options	325	10	55	60	61	39	22	19	13	9	5	1	3	4
options	57%	63%	68%	56%	59%	58%	46%	53%	54%	50%	33%	25%	75%	57%
			f											
Personalised projections about how														
taking my pension in different ways could affect my income over time	319	7	39	63	58	40	32	17	12	11	11	3	2	4
	56%	44%	48%	59%	56%	60%	67%	47%	50%	61%	73%	75%	50%	57%
							b							
Ability to check my own plans with														
an expert	175 31%	3 19%	16 20%	31 29%	37 36%	23 34%	14 29%	15 42%	9 38%	6 33%	5 33%	1 25%	1 25%	3 43%
	31%	19%	20%	29%	36% b	34% b	29%	42% b	30%	33%	33%	20%	25%	43%
Help finding the best value product														
when I've decided how I want to														
take my savings	292	6	36	55	47	39	29	15	14	12	10	4	4	3
	51%	38%	44%	51%	46%	58%	60%	42%	58%	67%	67%	100%	100%	43%
Advice on the products that that would be good for someone in my														
position	292	6	41	60	53	31	29	12	14	12	9	3	2	3
F	51%	38%	51%	56%	51%	46%	60%	33%	58%	67%	60%	75%	50%	43%
				g			g							
Help with admin / paperwork	90	3	24	17	16	9	4	7	2	1	2	-	-	1
	16%	19%	30%	16%	16%	13%	8%	19%	8%	6%	13%	-	-	14%
			cdef											
Other (please specify)	3	-	2	1	-	-	-	-	-	-	-	-	-	-
	1%	-	2%	1%	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

Top 3 rank. Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*а	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
NETS														
Net:a) Clear information about my basic options AND b) Personalised projections about how taking my pension in different ways could affect my income over time AND d)														
Help finding the best value product	65	1	10	12	12	7	6	3	3	1	1	1	1	1
	11%	6%	12%	11%	12%	10%	13%	8%	13%	6%	7%	25%	25%	14%
No top 3 chosen	58	4	8	9	9	5	4	5	2	1	1	-	-	1
	10%	25%	10%	8%	9%	7%	8%	14%	8%	6%	7%	-	-	14%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

		05	IDER			AGE			WOR	KING STA	THE		DE	NSION PLA		DB OR D				ENSION
		GEN	IDER		AC	<b>7</b> C			Working	KING STA	105		PE	Work-	N	DBORD	C PENSIC	IN PLAN	PL	AN
									part time	Not	Not			based,						
								Workina	(fewer	working	working			occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	vears	vears	vears	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	С	d	e	*f	g	h	*i	*j	*k	<u> </u>	m	*n	0	р	*q	*r	S
Total	572	379	193	262	192	94	24	462	94	4	12		287	468	-	572	103	-	-	572
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%			100%		_		100%
	100 /0	10070	10070	100 /0	100 /0	10070	10070	10070	10070	10070	10070		10078	10078		10078	100 /0		_	100 /0
Clear information about my basic																				
options	152	96	56	59	64	24	5	120	28	1	3	-	59	129	-	152	18	-	-	152
	27%	25%	29%	23%	33%	26%	21%	26%	30%	25%	25%	-	21%	28%	-	27%	17%	-	-	27%
					С									I						
Personalised projections about how																				
taking my pension in different ways																				
could affect my income over time	144	97	47	72	49	16	7	117	22	2	3	-	87	122	-	144	36	-	-	144
	25%	26%	24%	27%	26%	17%	29%	25%	23%	50%	25%	-	30%	26%	-	25%	35%	-	-	25%
				е													0			
Ability to check my own plans with	50	40	4.0		40	7	0	50	7		1		07	40		50	40			50
an expert	58 10%	42 11%	16 8%	33 13%	16 8%	7 7%	2 8%	50 11%	7 7%	-	8%	-	37 13%	46 10%	-	58 10%	13 13%	-	-	58 10%
	10%	11%	8%	13%	8%	1%	8%	11%	1%	-	8%	-	13%	10%	-	10%	13%	-	-	10%
Help finding the best value product																				
when I've decided how I want to																				
take my savings	76	52	24	31	23	16	6	59	15	-	2	-	39	61	-	76	12	-	-	76
	13%	14%	12%	12%	12%	17%	25%	13%	16%	-	17%	-	14%	13%	-	13%	12%	-	-	13%
Advice on the products that that																				
would be good for someone in my																				
position	67	39	28	35	19	12	1	55	11	-	1	-	34	53	-	67	15	-	-	67
	12%	10%	15%	13%	10%	13%	4%	12%	12%	-	8%	-	12%		-	12%	15%	-	-	12%
Help with admin / paperwork	14	10	4	4	3	5	2	11	2	-	1	-	6	11	-	14	1	-	-	14
	2%	3%	2%	2%	2%	5%	8%	2%	2%	-	8%	-	2%	2%	-	2%	1%	-	-	2%
						С														

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

### Ranked 1st.

Base: All with dc pensions which are not yet in payment

		GEN	NDER		AG	E			WOR	KING STA	TUS		PE	NSION PLAN	N	DB OR D	C PENSIC	ON PLAN	FROM P	G MONEY PENSION AN
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking		Personal	Work- based, occupa- tional or	Do not			Don't	Have already	Have
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	*f	g	h	*i	*j	*k	I	m	*n	0	р	°q	*r	s
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Other (please specify)	3 1%	2 1%	1 1%	1	-	2 2% d	-	3 1%	-	-	-	-	1 *	2 *	-	3 1%	-	-	-	3 1%
None of the above	58 10%	41 11%	17 9%	27 10%	18 9%	12 13%	1 4%	47 10%	9 10%	1 25%	1 8%	-	24 8%	44 9%	-	58 10%	8 8%	-	-	58 10%



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

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							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%	rotar	a	*b	C	d	e	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clear information about my basic													
options	152	10	4	20	15	16	16	5	12	13	24	15	2
	27%	22%	24%	31%	25%	31%	33%	21%	23%	21%	27%	31%	25%
Personalised projections about how taking my pension in different ways													
could affect my income over time	144	15	2	9	17	10	10	6	7	25	29	11	3
-	25%	33%	12%	14%	28%	o 19%	20%	25%	13%	40%	33%	23%	38%
		ch								cefh	ch		
Ability to check my own plans with an				_	_		_	_			_	_	
expert	58 10%	6 13%	4 24%	8 13%	5 8%	4 8%	6 12%	2 8%	8 15%	4 6%	7 8%	3 6%	1 13%
	1070	1070	2470	1070	070	0/0	1270	0,0	1070	070	0,0	070	1070
Help finding the best value product when I've decided how I want to take													
my savings	76	5	1	11	10	4	7	5	10	7	9	5	2
	13%	11%	6%	17%	17%	8%	14%	21%	19%	11%	10%	10%	25%
Advice on the products that that would													
be good for someone in my position	67 12%	6 13%	2 12%	7 11%	8 13%	9 17%	3 6%	2 8%	7 13%	8 13%	9 10%	6 13%	-
		1376											
Help with admin / paperwork	14 2%	-	1 6%	-	2 3%	1 2%	-	1 4%	1 2%	1 2%	4 4%	3 6%	-
	2 /0	_	070	-	570	270	-	470	270	270	470	C C	_
Other (please specify)	3	-	-	-	-	1	1	-	-	-	-	1	-
	1%	-	-	-	-	2%	2%	-	-	-	-	2%	-
None of the above	58	4	3	9	3	7	6	3	7	5	7	4	-
	10%	9%	18%	14%	5%	13%	12%	13%	13%	8%	8%	8%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%	TOLAI	£10,000 *a	£20,000 b	£30,000 C	d	£30,000 e	£00,000 f	£70,000	±00,000 *h	£90,000 *i	£100,000 *i	±110,000 *k	*1	£120,000 *m
							·			·	,			
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clear information about my basic														
options	152	7	30	24	25	21	10	9	6	2	3	1	2	-
	27%	44%	37%	22%	24%	31%	21%	25%	25%	11%	20%	25%	50%	-
			С											
Personalised projections about how														
taking my pension in different ways could affect my income over time	144	2	12	34	28	20	12	7	4	7	7	2		3
could affect my income over time	25%	2 13%	12	34 32%	28 27%	20 30%	25%	7 19%	4 17%	7 39%	7 47%	2 50%	-	43%
	2070	1070	1070	52,10 b	b	b	2070	1370	1770	0070	4770	0070		4070
Ability to check my own plans with an expert	58	1	5	12	11	8	4	4	5	2	2			1
airexpert	10%	6%	5 6%	12	11%	12%	4 8%	4 11%	21%	11%	13%	-	-	14%
		0,0	0,0	11/0	,0	1270	0,0	1170	2.70		1070			11/0
Help finding the best value product when I've decided how I want to														
take my savings	76	1	11	13	10	5	10	6	4	5	-	1	2	1
	13%	6%	14%	12%	10%	7%	21%	17%	17%	28%	-	25%	_ 50%	14%
							е							
Advice on the products that that														
would be good for someone in my														
position	67	-	10	12	18	7	7	4	2	1	2	-	-	1
	12%	-	12%	11%	17%	10%	15%	11%	8%	6%	13%	-	-	14%
Help with admin / paperwork	14	1	3	2	2	1	1	1	1	-	-	-	-	-
	2%	6%	4%	2%	2%	1%	2%	3%	4%	-	-	-	-	-
Other (place enerity)	2		0	1										
Other (please specify)	3 1%	-	2 2%	1 1%	-	-	-	-	-	-	-	-	-	-
						-	-	-	-	-	-	-	-	-
None of the above	58	4	8	9	9	5	4	5	2	1	1	-	-	1
	10%	25%	10%	8%	9%	7%	8%	14%	8%	6%	7%	-	-	14%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Table 40/1

# Pensions Research

# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

		05	IDER		AG				WOR		THE		DE							ENSION
		GEN	IDER		AG	5E				KING STA	105		PE	NSION PLAI	N	DB OR D	C PENSIC	IN PLAN	PL	
									Working	Net	Not			Work-						
								Working	part time (fewer	Not working	working			based,						
							65	full time	than 30	but	and not			occupa- tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	vears	vears	vears	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%	Total	a	b	C	d	e	*f	g	h	*i	*j	*k	I	m	*n	0	p	*q	*r	s
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	_	_	572
10tai	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%			100%		_	_	100%
Clear information about my basic	101	50	40	52	22	20	6	00	17	1	2		50	00		101	20			101
options	101	59 16%	42 22%	53 20%	22 11%	20 21%	6 25%	80 17%	17	25%	3 25%	-	53 18%	80 17%	-	101	20 19%	-	-	101 18%
	18%	16%	22%	20%	11%	21% d	25%	17%	18%	25%	25%	-	18%	17%	-	18%	19%	-	-	18%
				u		u														
Personalised projections about how																				
taking my pension in different ways																				
could affect my income over time	98	66	32	45	31	19	3	74	23	-	1	-	44	83	-	98	16	-	-	98
	17%	17%	17%	17%	16%	20%	13%	16%	24%	-	8%	-	15%	18%	-	17%	16%	-	-	17%
									g											
Ability to check my own plans with																				
an expert	57	43	14	17	31	5	4	52	4	-	1	-	32	45	-	57	12	-	-	57
	10%	11%	7%	6%	16%	5%	17%	11%	4%	-	8%	-	11%	10%	-	10%	12%	-	-	10%
					ce			h												
Help finding the best value product																				
when I've decided how I want to																				
take my savings	98	63	35	50	29	15	4	81	16	1	-	-	50	81	-	98	21	-	-	98
, ,	17%	17%	18%	19%	15%	16%	17%	18%	17%	25%	-	-	17%	17%	-	17%	20%	-	-	17%
Advice on the products that that would be good for someone in my																				
position	112	80	32	48	40	19	5	95	14	1	2	-	63	94	-	112	22	-	-	112
Poolio	20%	21%	17%	18%	21%	20%	21%	21%	15%	25%	17%	-	22%			20%	21%	-	-	20%
										_370										
Help with admin / paperwork	32	18	14	15	13	3	1	22	7	-	3	-	13	28	-	32	2	-	-	32
	6%	5%	7%	6%	7%	3%	4%	5%	7%	-	25%	-	5%	6%	-	6%	2%	-	-	6%



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

		GEN	NDER		AG	θE			WOR	KING STA	TUS		PE	NSION PLAN	N	DB OR D	C PENSIC	N PLAN	DRAWIN FROM P PL	ENSION
									Working part time	Not	Not			Work- based,						
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	(fewer than 30 hrs a	working but seeking	working and not seeking		Personal	occupa- tional or	Do not			Don't	Have already	Have not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	*f	g	h	*i	*j	*k	I	m	*n	0	р	*q	*r	S
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
Other (please specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
None of the above	74	50	24	34	26	13	1	58	13	1	2	-	32	57	-	74	10	-	-	74
	13%	13%	12%	13%	14%	14%	4%	13%	14%	25%	17%	-	11%	12%	-	13%	10%	-	-	13%



# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		a	*b	C	d	e	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clear information about my basic													
options	101	9	3	7	9	9	5	6	10	10	19	13	1
	18%	20%	18%	11%	15%	17%	10%	25%	19%	16%	21%	27% cf	13%
Personalised projections about how taking my pension in different ways													
could affect my income over time	98	9	2	6	11	10	12	1	12	10	14	11	-
	17%	20%	12%	9%	18%	19%	24%	4%	23%	16%	16%	23%	-
							С		С				
Ability to check my own plans with an													
expert	57	3	-	10	6	8	5	2	3	9	8	1	2
	10%	7%	-	16% k	10%	15% k	10%	8%	6%	14% k	9%	2%	25%
Help finding the best value product when I've decided how I want to take													
my savings	98	7	3	11	12	5	9	4	9	12	19	7	-
	17%	15%	18%	17%	20%	10%	18%	17%	17%	19%	21%	15%	-
Advice on the products that that would													
be good for someone in my position	112	9	4	17	13	9	10	5	6	16	13	6	4
	20%	20%	24%	27% h	22%	17%	20%	21%	12%	25%	15%	13%	50%
Help with admin / paperwork	32	3	1	4	3	2	2	3	4	-	5	4	1
	6%	7%	6%	6%	5%	4%	4%	13%	8%	-	6%	8%	13%
		i		i					i			i	
Other (please specify)	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



Fieldwork: 14th August - 28th August 2015

# Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

							REG	ION					
					Yorkshire					London	South East		
					and the		West		East of	(greater and	(excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	C	d	е	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of the above	74	6	4	9	6	9	6	3	8	6	11	6	-
	13%	13%	24%	14%	10%	17%	12%	13%	15%	10%	12%	13%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



COM

#### Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%	TULAI	£10,000 *a	£20,000 b	£30,000	£40,000 d	£30,000 e	£00,000 f	£70,000	£80,000 *h	£90,000 *i	£100,000 *i	£110,000 *k	£120,000 *I	£120,000 *m
								-			,			
Total	572 100%	16 100%	81 100%	107 100%	103 100%	67 100%	48 100%	36 100%	24 100%	18 100%	15 100%	4 100%	4 100%	7 100%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clear information about my basic		_					_	_		_	_			
options	101 18%	3 19%	18 22%	20 19%	20 19%	11 16%	5 10%	7 19%	3 13%	3 17%	2 13%	-	-	4 57%
	10%	19%	22%	19%	19%	10%	10%	19%	13%	17%	13%	-	-	57%
Personalised projections about how														
taking my pension in different ways could affect my income over time	98	4	17	14	15	15	10	3	4	4	3	1	1	_
could allect my income over time	30 17%	25%	21%	13%	15%	22%	21%	8%	17%	- 22%	20%	25%	25%	_
Ability to check my own plans with an expert	57		4	9	12	6	5	7	4	1	1		1	1
an expert	57 10%	-	4 5%	9 8%	12	0 9%	10%	7 19%	4 17%	6%	7%	-	25%	14%
	1070		0,0	0,0	1270	0,0	10,0	b	1170	070	170		2070	11/0
Help finding the best value product														
when I've decided how I want to														
take my savings	98	3	8	20	19	14	9	6	2	3	4	2	-	1
	17%	19%	10%	19%	18%	21%	19%	17%	8%	17%	27%	50%	-	14%
Advice on the products that that														
would be good for someone in my														
position	112	1	14	25	16	13	14	4	8	5	3	1	2	-
	20%	6%	17%	23%	16%	19%	29%	11%	33%	28%	20%	25%	50%	-
							g							
Help with admin / paperwork	32	1	10	7	8	3	-	1	-	1	1	-	-	-
	6%	6%	12%	7%	8%	4%	-	3%	-	6%	7%	-	-	-
			r		T									
Other (please specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
None of the above	74	4	10	12	13	5	5	8	3	1	1	-	-	1
	13%	25%	12%	11%	13%	7%	10%	22%	13%	6%	7%	-	-	14%
								е						

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Table 41/1

# Pensions Research

#### Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 3rd.

Base: All with dc pensions which are not yet in payment

		CEN	IDER		AG	• -			WOR	KING STA	THE		DE	NSION PLAI		DB OR D			DRAWING FROM P PL	ENSION
		GEN	IDER		AG				Working part time	Not	Not			Work- based,		DB OR D	C PENSIC	IN PLAN	PL.	
	Total	Male	Female	50-54 years	55-59 years	60-64 years	65 years or over	Working full time (30+ hrs a week)	(fewer than 30 hrs a week)	working but seeking work	working and not seeking work	Student	Personal or private	occupa- tional or company	Do not have	DC	DB	Don't know	Have already started	Have not started
Significance Level: 95%		а	b	c	d	e	*f	g	ĥ	*i	*j	*k		m	*n	0	р	*q	*r	s
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Clear information about my basic	70	45	77	20	00	10	1	60	11		1		20	60		70	45			70
options	72 13%	45 12%	27 14%	38 15%	23 12%	10 11%		13%	12%	-	8%	-	39 14%	62 13%	-	72 13%	15 15%	-	-	72 13%
Personalised projections about how taking my pension in different ways																				
could affect my income over time	77 13%	43 11%	34 18% a	37 14%	22 11%	17 18%	1 4%	67 15%	9 10%	-	1 8%	-	34 12%	66 14%	-	77 13%	14 14%	-	-	77 13%
Ability to check my own plans with		10	10		10		_		10					10						
an expert	60 10%	42 11%	18 9%	26 10%	18 9%	11 12%	5 21%	45 10%	13 14%	1 25%	1 8%	-	33 11%	46 10%	-	60 10%	9 9%	-	-	60 10%
Help finding the best value product when I've decided how I want to																				
take my savings	118 21%	86 23%	32 17%	49 19%	45 23%	15 16%	9 38%	95 21%	16 17%	2 50%	5 42%	-	65 23%	97 21%	-	118 21%	20 19%	-	-	118 21%
Advice on the products that that would be good for someone in my	110	70	07	54	20	10	4	07	05		4		50	00		440	00			440
position	113 20%	76 20%	37 19%	51 19%	39 20%	19 20%	4 17%	87 19%	25 27%	-	1 8%	-	58 20%	92 20%	-	113 20%	26 25%	-	-	113 20%
Help with admin / paperwork	44 8%	28 7%	16 8%	24 9%	11 6%	6 6%	3 13%	38 8%	6 6%	-	-	-	19 7%	37 8%	-	44 8%	6 6%	-	-	44 8%
Other (please specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

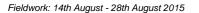


#### Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 3rd.

Base: All with dc pensions which are not yet in payment

		GEN	IDER		AG	ε			WOR	KING STA	rus		PEI	NSION PLA	N	DB OR D	C PENSIC		DRAWING FROM P	ENSION
									Working part time	Not	Not			Work- based,						
								Working	(fewer	working	working			occupa-						
				50-54	55-59	60-64	65 vears	full time (30+ hrs	than 30 hrs a	but seeking	and not seeking		Personal	tional or	Do not			Don't	Have already	Have not
	Total	Male	Female	years	years	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	*f	g	h	*i	*j	*k	I	m	*n	0	р	*q	*r	S
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
None of the above	88	59	29	37	34	16	1	70	14	1	3	-	39	68	-	88	13	-	-	88
	15%	16%	15%	14%	18%	17%	4%	15%	15%	25%	25%	-	14%	15%	-	15%	13%	-	-	15%





#### Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 3rd.

Base: All with dc pensions which are not yet in payment

							REGI	ON					
					Yorkshire					London	South East		
	Total	Scotland	North East	North West	and the Humberside	East Midlands	West Midlands	Wales	East of	(greater and central)	(excluding London)	South West	Northern Ireland
Significance Level: 95%	Total	a	Nonn East *b	North West C	d	e	f	*g	England h	central)	London)	k	*I
Significance Level. 9376		a	b	C	u	e	1	y			1	ĸ	1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clear information about my basic													
options	72	6	1	12	4	6	6	1	6	10	12	6	2
	13%	13%	6%	19%	7%	12%	12%	4%	12%	16%	13%	13%	25%
				d									
Personalised projections about how													
taking my pension in different ways													
could affect my income over time	77	6	3	10	7	8	7	3	9	7	11	6	-
	13%	13%	18%	16%	12%	15%	14%	13%	17%	11%	12%	13%	-
Ability to check my own plans with an													
expert	60	6	4	4	9	2	8	2	3	9	11	2	-
	10%	13%	24%	6%	15%		16%	8%	6%	14%	12%	4%	-
							е						
Help finding the best value product													
when I've decided how I want to take													
my savings	118	8	4	11	16	11	10	6	8	17	11	12	4
	21%	17%	24%	17%	27%	21%	20%	25%	15%	27%	12%	25%	50%
					j					j			
Advice on the products that that would													
be good for someone in my position	113	7	1	8	13	11	7	8	12	10	25	10	1
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	20%	15%	6%	13%	22%		14%	33%	23%	16%	28%	21%	13%
											С		
Help with admin / paperwork	44	6		8	3	4	4	1	4	4	6	3	1
	8%	13%	-	13%	5%		4 8%	4%	4 8%	4 6%	7%	5 6%	13%
	570	1070		1070	070	070	570	170	070	070	170	070	1070
Other (please specify)	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



#### Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 3rd.

Base: All with dc pensions which are not yet in payment

							REG	ION					
					Yorkshire					London	South East		
					and the		West		East of	(greater and	(excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	e	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of the above	88	7	4	11	8	10	7	3	10	6	13	9	-
	15%	15%	24%	17%	13%	19%	14%	13%	19%	10%	15%	19%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l





Fieldwork: 14th August - 28th August 2015

#### Q16. What would you value most if you were getting support from a specialist about Defined Contribution (DC) pensions?

#### Ranked 3rd.

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
	Total	Up to £10,000	£10,001- £20,000	£20,001- £30,000	£30,001- £40,000	£40,001- £50,000	£50,001- £60,000	£60,001- £70,000	£70,001- £80,000	£80,001- £90,000	£90,001- £100,000	£100,001- £110,000	£110,001- £120,000	More than £120,000
Significance Level: 95%	TOLAI	£10,000 *a	£20,000 b	£30,000 C	£40,000 d	£50,000 e	£60,000 f	£70,000	£80,000 *h	£90,000 *i	£100,000 *i	£110,000 *k	£120,000 *	£120,000 *m
0							-				,	ĸ	I	
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Clear information about my basic														
options	72	-	7	16	16	7	7	3	4	4	-	-	1	-
	13%	-	9%	15%	16%	10%	15%	8%	17%	22%	-	-	25%	-
Personalised projections about how														
taking my pension in different ways														
could affect my income over time	77	1	10	15	15	5	10	7	4	-	1	-	1	1
	13%	6%	12%	14%	15%	7%	21%	19%	17%	-	7%	-	25%	14%
							е							
Ability to check my own plans with														
an expert	60	2	7	10	14	9	5	4	-	3	2	1	-	1
	10%	13%	9%	9%	14%	13%	10%	11%	-	17%	13%	25%	-	14%
Help finding the best value product														
when I've decided how I want to														
take my savings	118	2	17	22	18	20	10	3	8	4	6	1	2	1
	21%	13%	21%	21%	17%	30%	21%	8%	33%	22%	40%	25%	50%	14%
						g								
Advice on the products that that														
would be good for someone in my														
position	113	5	17	23	19	11	8	4	4	6	4	2	-	2
	20%	31%	21%	21%	18%	16%	17%	11%	17%	33%	27%	50%	-	29%
Help with admin / paperwork	44	1	11	8	6	5	3	5	1	-	1	-	-	1
	8%	6%	14%	7%	6%	7%	6%	14%	4%	-	7%	-	-	14%
Other (please specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
None of the above	88	5	12	13	15	10	5	10	3	1	1		-	1
	00 15%	31%	12	13	15	10	5 10%	28%	3 13%	۱ 6%	7%	-	-	14%
	.070	0170	1070	1270	1070	10,0	1070	cf	1070	070	170			1170

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Q17\_SUM. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### SUMMARY TABLE

Base: All with dc pensions which are not yet in payment

	Ranked 1st	Ranked 2nd
Total	572	572
	100%	100%
Talking to a real person	81	76
5	14%	13%
Trusting the person / organisation providing		
support	200	126
	35%	22%
Affordability / price	78	82
	14%	14%
Convenience	13	21
	2%	4%
Independence of the advice	111	143
	19%	25%
Having a back-up / access to an ombudsman if		
something goes wrong	48	72
	8%	13%
None of the above	41	11
	7%	2%
Not stated	-	41
	-	7%



Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### TOP 2 SUMMARY.

Base: All respondents

		GEN	NDER		AG	)E			WOR	KING STA	TUS		PEI		4	DB OR D	C PENSIC	ON PLAN	DRAWING FROM P	ENSION
									Working part time	Not working	Not working			Work- based,						
				50-54	55-59	60-64	65 years	Working full time (30+ hrs	(fewer than 30 hrs a	but seeking	and not seeking		Personal	occupa- tional or	Do not			Don't	Have already	Have not
Significance Level: 95%	Total	Male	Female b	years c	years d	years e	or over *f	a week) g	week) h	work *i	work *i	Student *k	or private	company m	have *n	DC	DB	know *a	started *r	started s
Total	572 100%	379 100%	193 100%	262 100%	192 100%	94 100%	24 100%	462 100%	94 100%	4 100%	12 100%	-	287 100%	468 100%	-	572 100%	103 100%	-	-	572 100%
Talking to a real person	157 27%	94 25%	63 33% a	67 26%	50 26%	30 32%	10 42%	131 28%	23 24%	-	3 25%	-	80 28%	129 28%	-	157 27%	30 29%	-	-	157 27%
Trusting the person / organisation providing support	326 57%	214 56%	112 58%	142 54%	120 63%	49 52%	15 63%	258 56%	59 63%	2 50%	7 58%	-	165 57%	267 57%	-	326 57%	60 58%	-	-	326 57%
Affordability / price	160 28%	111 29%	49 25%	81 31%	51 27%	24 26%	4 17%	124 27%	28 30%	3 75%	5 42%	-	70 24%	140 30%	-	160 28%	28 27%	-	-	160 28%
Convenience	34 6%	23 6%	11 6%	17 6%	9 5%	7 7%	1 4%	29 6%	4 4%	-	1 8%	-	14 5%	28 6%	-	34 6%	8 8%	-	-	34 6%
Independence of the advice	254 44%	166 44%	88 46%	115 44%	89 46%	36 38%	14 58%	211 46%	40 43%	1 25%	2 17%	-	140 49%	208 44%	-	254 44%	55 53%	-	-	254 44%
Having a back-up / access to an ombudsman if something goes																				
wrong	120 21%	79 21%	41 21%	59 23%	35 18%	22 23%	4 17%	100 22%	16 17%	-	4 33%	-	61 21%	90 19%	-	120 21% P	10 10%	-	-	120 21%
None of the above	52 9%	39 10%	13 7%	23 9%	18 9%	11 12%	-	40 9%	10 11%	1 25%	1 8%	-	24 8%	42 9%	-	52 9%	8 8%	-	-	52 9%



Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### TOP 2 SUMMARY.

Base: All respondents

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%	Total	a	*b	C	d	e	f	*g	h	i	i	k	*
Total	572		17	64	60	52	40	24	52	60	,		
	572 100%	46 100%	100%	100%	60 100%		49 100%	100%	52 100%	63 100%	89 100%	48 100%	8 100%
Talking to a real person	157	11	4	21	23	15	5	10	10	12	27	17	2
	27%	24%	24%	33% f	38% fhi	9 29% f	10%	42%	19%	19%	30% f	35% f	25%
Trusting the person / organisation													
providing support	326	27	7	36	37	23	25	13	29	44	51	30	4
	57%	59%	41%	56%	62%	44%	51%	54%	56%	70% ef	57%	63%	50%
Affordability / price	160	9	5	19	19	18	19	7	16	12	26	8	2
	28%	20%	29%	30%	32%	a 35% k	39% aik	29%	31%	19%	29%	17%	25%
Convenience	34	5	-	6	1	1	5	2	4	3	6	1	-
	6%	11% d	-	9%	2%	2%	10%	8%	8%	5%	7%	2%	-
Independence of the advice	254	18	9	26	30	21	22	7	22	39	37	18	5
	44%	39%	53%	41%	50%	40%	45%	29%	42%	62% acehjk	42%	38%	63%
Having a back-up / access to an													
ombudsman if something goes wrong	120	9	6	10	8	15	12	5	11	11	16	14	3
	21%	20%	35%	16%	13%	o 29% d	24%	21%	21%	17%	18%	29% d	38%
None of the above	52	7	2	6	1	6	6	2	7	3	8	4	-
	9%	15% d	12%	9%	2%	d 12%	12% d	8%	13% d	5%	9%	8%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l

Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### TOP 2 SUMMARY.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*а	b	С	d	е	f	g	*h	*i	*j	*k	*I	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Talking to a real person	157	1	23	32	29	21	13	12	5	5	2	1	2	1
	27%	6%	28%	30%	28%	31%	27%	33%	21%	28%	13%	25%	50%	14%
Trusting the person / organisation														
providing support	326	8	42	63	57	43	27	18	14	11	10	3	3	5
	57%	50%	52%	59%	55%	64%	56%	50%	58%	61%	67%	75%	75%	71%
Affordability / price	160	6	29	39	29	13	11	4	14	1	5	-	-	-
	28%	38%	36%	36%	28%	19%	23%	11%	58%	6%	33%	-	-	-
			eg	eg	g									
Convenience	34	-	4	5	5	4	5	4	2	-	1	-	1	-
	6%	-	5%	5%	5%	6%	10%	11%	8%	-	7%	-	25%	-
Independence of the advice	254	4	31	45	45	31	24	15	8	12	11	3	2	5
	44%	25%	38%	42%	44%	46%	50%	42%	33%	67%	73%	75%	50%	71%
Having a back-up / access to an ombudsman if something goes														
wrong	120	5	20	19	25	15	8	10	3	5	1	1	-	-
	21%	31%	25%	18%	24%	22%	17%	28%	13%	28%	7%	25%	-	-
None of the above	52	4	8	6	9	4	5	5	1	1	-	-	-	2
	9%	25%	10%	6%	9%	6%	10%	14%	4%	6%	-	-	-	29%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

															_				DRAWING FROM P	PENSION
		GEN	IDER		AG	ЭE				KING STA	TUS		PE	NSION PLAN	N	DB OR D	C PENSIC	ON PLAN	PL	AN
									Working	NI /	N			Work-						
								Working	part time (fewer	Not working	Not working			based, occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	vears	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	vears	vears	years	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	e	*f	g	ĥ	*i	*j	*k	. 1	m	*n	0	р	*q	*r	s
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
Talking to a real person	81	52	29	40	23	12	6	72	8	-	1	-	44	68	-	81	11	-	-	81
	14%	14%	15%	15%	12%	13%	25%	16%	9%	-	8%	-	15%	15%	-	14%	11%	-	-	14%
Trusting the person / organisation																				
providing support	200 35%	128 34%	72 37%	86 33%	78 41%	29 31%	7 29%	150 32%	43 46%	2 50%	5 42%	-	102 36%	162 35%	-	200 35%	37 36%	-	-	200 35%
	5578	5470	5170	5578	4170	5170	2370	5270	4070 g	5078	42 /0		5078	5578		5578	5078		_	3370
Affordability / price	78	56	22	39	25	11	3	61	13	1	3	-	33	67	-	78	12		-	78
	14%	15%	11%	15%	13%	12%	13%	13%	14%	25%	25%	-	11%	14%	-	14%	12%	-	-	14%
Convenience	13	9	4	7	3	2	1	12	1	-	-	-	4	11	-	13	4	-	-	13
	2%	2%	2%	3%	2%	2%	4%	3%	1%	-	-	-	1%	2%	-	2%	4%	-	-	2%
Independence of the advice	111	73	38	48	37	20	6	95	15	-	1	-	62	89	-	111	26	-	-	111
	19%	19%	20%	18%	19%	21%	25%	21%	16%	-	8%	-	22%	19%	-	19%	25%	-	-	19%
Having a back-up / access to an ombudsman if something goes																				
wrong	48	29	19	22	14	11	1	41	6	-	1	-	22	39	-	48	6	-	-	48
	8%	8%	10%	8%	7%	12%	4%	9%	6%	-	8%	-	8%	8%	-	8%	6%	-	-	8%
None of the above	41	32	9	20	12	9	-	31	8	1	1	-	20	32	-	41	7	-	-	41
	7%	8%	5%	8%	6%	10%	-	7%	9%	25%	8%	-	7%	7%	-	7%	7%	-	-	7%



#### Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

							REG	ION					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	*b	C	d	е	f	*g	h	i	j	k	*1
Total	572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
Talking to a real person	81 14%	6 13%	3 18%	10 16%	12 20%	6 12%	4 8%	5 21%	5 10%	5 8%	15 17%	8 17%	2 25%
Trusting the person / organisation providing support	200 35%	18 39%	5 29%	19 30%	22 37%	17 33%	16 33%	9 38%	20 38%	24 38%	32 36%	15 31%	3 38%
Affordability / price	78 14%	7 15%	1 6%	10 16%	8 13%	9 17%	9 18%	4 17%	9 17%	7 11%	10 11%	3 6%	1 13%
Convenience	13 2%	1 2%	-	2 3%	-	1 2%	3 6% i	1 4%	3 6%	-	2 2%	-	-
Independence of the advice	111 19%	6 13%	4 24%	12 19%	13 22%	7 13%	11 22%	2 8%	8 15%	23 37% acehjk	15 17%	8 17%	2 25%
Having a back-up / access to an ombudsman if something goes wrong	48 8%	2 4%	3 18%	7 11%	4 7%	7 13% i	2 4%	1 4%	2 4%	2 3%	8 9%	10 21% adfhi	-
None of the above	41 7%	6 13% d	1 6%	4 6%	1 2%	5 10%	4 8%	2 8%	5 10%	2 3%	7 8%	4 8%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



#### Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Talking to a real person	81	1	10	13	15	9	9	8	4	4	-	1	1	-
	14%	6%	12%	12%	15%	13%	19%	22%	17%	22%	-	25%	25%	-
Trusting the person / organisation														
providing support	200	2	30	39	39	26	12	9	9	6	7	3	2	1
	35%	13%	37%	36%	38%	39%	25%	25%	38%	33%	47%	75%	50%	14%
Affordability / price	78	5	11	20	16	8	6	1	3	-	3	-	-	-
	14%	31%	14%	19%	16%	12%	13%	3%	13%	-	20%	-	-	-
				g	g									
Convenience	13	-	2	2	2	2	1	2	1	-	-	-	1	-
	2%	-	2%	2%	2%	3%	2%	6%	4%	-	-	-	25%	-
Independence of the advice	111	3	13	17	19	12	14	10	4	5	5	-	-	5
	19%	19%	16%	16%	18%	18%	29%	28%	17%	28%	33%	-	-	71%
Having a back-up / access to an ombudsman if something goes														
wrong	48	1	10	11	5	7	3	2	2	2	-	-	-	-
	8%	6%	12%	10%	5%	10%	6%	6%	8%	11%	-	-	-	-
None of the above	41	4	5	5	7	3	3	4	1	1	-	-	-	1
	7%	25%	6%	5%	7%	4%	6%	11%	4%	6%	-	-	-	14%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



#### Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

						_									_				DRAWING FROM P	ENSION
		GEN	IDER		AG	E				KING STA	TUS		PE	NSION PLAN	1	DB OR D	C PENSIC	N PLAN	PL	AN
				50-54	55-59	60-64	65	Working full time (30+ hrs	Working part time (fewer than 30 hrs a	Not working but seeking	Not working and not seeking		Personal	Work- based, occupa- tional or	Do not			Don't	Have	Have
	Total	Male	Female	years	vears	vears	years or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	already started	not started
Significance Level: 95%		а	b	c	d	e	*f	g	h	*i	*j	*k	1	m	*n	0	p	*q	*r	S
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	_	572	103	-		572
Total	100%	100%	193	100%	192	94 100%	100%	100%	100%	4 100%	100%	-	100%		-	100%	103	-	-	100%
<b>-</b>																				
Talking to a real person	76 13%	42 11%	34 18%	27 10%	27 14%	18 19%	4 17%	59 13%	15 16%	-	2 17%	-	36 13%	61 13%	-	76 13%	19 18%	-	-	76 13%
	13%	11%	10% a	10%	14%	19% C	17%	13%	10%	-	17%	-	13%	13%	-	13%	18%	-	-	13%
			u			Ū														
Trusting the person / organisation			10		10															100
providing support	126 22%	86 23%	40 21%	56 21%	42 22%	20 21%	8 33%	108 23%	16 17%	-	2 17%	-	63 22%	105 22%	-	126 22%	23 22%	-	-	126 22%
	22%	23%	21%	21%	22%	21%	33%	23%	17%	-	17%	-	22%	22%	-	22%	22%	-	-	22%
Affordability / price	82	55	27	42	26	13	1	63	15	2	2	-	37	73	-	82	16	-	-	82
	14%	15%	14%	16%	14%	14%	4%	14%	16%	50%	17%	-	13%	16%	-	14%	16%	-	-	14%
Convenience	21	14	7	10	6	5	-	17	3	-	1	-	10	17	-	21	4	-	-	21
	4%	4%	4%	4%	3%	5%	-	4%	3%	-	8%	-	3%	4%	-	4%	4%	-	-	4%
Independence of the advice	143	93	50	67	52	16	8	116	25	1	1	-	78	119	_	143	29	-		143
independence of the advice	25%	93 25%	26%	26%	52 27%	17%	° 33%	25%	25	25%	8%		27%		-	25%	29 28%	-	-	25%
	2070	2070	2070	2070	2170	11 /0	0070	2070	2170	2070	070		21/0	2070		2070	2070			2070
Having a back-up / access to an ombudsman if something goes																				
wrong	72	50	22	37	21	11	3	59	10	-	3	-	39	51	-	72	4	-	-	72
	13%	13%	11%	14%	11%	12%	13%	13%	11%	-	25%	-	14%	11%	-	13% p	4%	-	-	13%
None of the above	11	7	4	3	6	2	_	9	2	_	_	-	4	10	_	11	1	-		11
	2%	2%	2%	1%	3%	2%	-	2%	2%	-	-	-	1%		-	2%	1%	-	-	2%
		20		00	40	0			C		4			20						
Not stated	41	32 8%	9 5%	20 8%	12 6%	9 10%	-	31	8 9%	1 25%	1 8%	-	20 7%	32 7%	-	41	7 7%	-	-	41 7%
Columna Tootadu a bu a dia fu a b				070	070	1070	-	170	370	23%	070	-	170	170	-	170	1 70	-	-	1 /0



#### Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

							REGI	ON					
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	*b	C	d	е	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Talking to a real person	76	5	1	11	11	9	1	5	5	7	12	9	-
	13%	11%	6%	17% f	18% f	f 17%	2%	21%	10%	11%	13% f	19% f	-
Trusting the person / organisation				·							·		
providing support	126	9	2	17	15	6	9	4	9	20	19	15	1
he could add and	22%	20%	12%	27%	25%		18%	17%	17%	32%	21%	31%	13%
				е						е		е	
Affordability / price	82	2	4	9	11	9	10	3	7	5	16	5	1
	14%	4%	24%	14%	18%		20%	13%	13%	8%	18%	10%	13%
					а	а	а				а		
Convenience	21	4	-	4	1	-	2	1	1	3	4	1	-
	4%	9%	-	6%	2%	-	4%	4%	2%	5%	4%	2%	-
		е											
Independence of the advice	143	12	5	14	17	14	11	5	14	16	22	10	3
	25%	26%	29%	22%	28%	27%	22%	21%	27%	25%	25%	21%	38%
Having a back-up / access to an													
ombudsman if something goes wrong	72 13%	7 15%	3 18%	3 5%	4 7%	8 15%	10 20%	4 17%	9 17%	9 14%	8 9%	4 8%	3 38%
	13%	15%	10%	5%	<i>1 %</i> a	15%	20% cd	17%	17% C	14%	9%	0%	30%
None of the above	11	1	1	2	-	1	2	-	2	1	1	-	-
	2%	2%	6%	3%	-	2%	4%	-	4%	2%	1%	-	-
Not stated	41	6	1	4	1	5	4	2	5	2	7	4	-
	7%	13% d	6%	6%	2%	10%	8%	8%	10%	3%	8%	8%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



#### Q17. In terms of receiving advice about withdrawing your Defined Contribution (DC) pension, which of the following are the most important factors for you?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

							HOUSEHO	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*а	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Talking to a real person	76	-	13	19	14	12	4	4	1	1	2	-	1	1
	13%	-	16%	18%	14%	18%	8%	11%	4%	6%	13%	-	25%	14%
Trusting the person / organisation														
providing support	126	6	12	24	18	17	15	9	5	5	3	-	1	4
	22%	38%	15%	22%	17%	25%	31%	25%	21%	28%	20%	-	25%	57%
							b							
Affordability / price	82	1	18	19	13	5	5	3	11	1	2	-	-	-
	14%	6%	22%	18%	13%	7%	10%	8%	46%	6%	13%	-	-	-
			е											
Convenience	21	-	2	3	3	2	4	2	1	-	1	-	-	-
	4%	-	2%	3%	3%	3%	8%	6%	4%	-	7%	-	-	-
Independence of the advice	143	1	18	28	26	19	10	5	4	7	6	3	2	-
	25%	6%	22%	26%	25%	28%	21%	14%	17%	39%	40%	75%	50%	-
Having a back-up / access to an														
ombudsman if something goes														
wrong	72	4	10	8	20	8	5	8	1	3	1	1	-	-
	13%	25%	12%	7%	19%	12%	10%	22%	4%	17%	7%	25%	-	-
					С			С						
None of the above	11	-	3	1	2	1	2	1	-	-	-	-	-	1
	2%	-	4%	1%	2%	1%	4%	3%	-	-	-	-	-	14%
Not stated	41	4	5	5	7	3	3	4	1	1	-	-	-	1
	7%	25%	6%	5%	7%	4%	6%	11%	4%	6%	-	-	-	14%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

COMRES

# Pensions Research Q18\_SUM. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### SUMMARY TABLE

Base: All with dc pensions which are not yet in payment

	Ranked 1st	Ranked 2nd
Total	572	572
	100%	100%
Face-to-face (in person)	406	44
	71%	8%
On the phone	22	217
	4%	38%
Over a video web chat tool	2	50
	*	9%
On a website	53	80
	9%	14%
Over email or live text chat	35	90
	6%	16%
I would not want advice or guidance about		
withdrawing my pension	54	37
	9%	6%
Not stated	-	54
	-	9%



## Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### TOP 2 SUMMARY.

Base: All respondents

																			DRAWING FROM P	ENSION
		GEN	IDER		AG	θE				KING STA	TUS	r	PE	NSION PLAN	N	DB OR D	C PENSIC	ON PLAN	PL	AN
									Working					Work-						
									part time	Not	Not			based,						
							65	Working full time	(fewer than 30	working but	working and not			occupa- tional					Have	Have
				50-54	55-59	60-64	vears	(30+ hrs	hrs a	seeking	seeking		Personal	or	Do not			Don't	already	not
	Total	Male	Female	vears	vears	vears	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		a	b	c	d	e	*f	g	h	*i	*i	*k		m	*n	0	p	*q	*r	S
																		·		
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
Face-to-face (in person)	450	297	153	206	151	71	22	369	70	2	9	-	228	364	-	450	76	-	-	450
	79%	78%	79%	79%	79%	76%	92%	80%	74%	50%	75%	-	79%	78%	-	79%	74%	-	-	79%
On the phone	239	164	75	116	64	44	15	192	38	4	8	-	132	187		239	38			239
On the phone	42%	43%		44%	64 33%	44 47%		42%	38 40%	ı 25%	。 67%		46%		-	42%	38 37%	-	-	42%
	42 /0	4370	3970	44 %	3370	47 % d	0376	42 /0	40 /0	23 /0	07 /0	-	40 /0	40 /0	-	42 /0	51 /0	-	-	42 /0
Over a video web chat tool	52	36	16	25	20	5	2	44	6	2	-	-	24	42	-	52	13	-	-	52
	9%	9%	8%	10%	10%	5%	8%	10%	6%	50%	-	-	8%	9%	-	9%	13%	-	-	9%
On a website	133	78	55	64	49	17	3	111	20	1	1	-	63	118	-	133	28	-	-	133
	23%	21%		24%	26%	18%		24%	21%	25%	8%	-	22%		-	23%	27%	-	-	23%
			а																	
	405	70	40		40	40	0	07	00		0			400		405	0.4			405
Over email or live text chat	125 22%	79 21%	46 24%	57 22%	46 24%	16 17%	6 25%	97 21%	26 28%	-	2 17%	-	62 22%	108 23%	-	125 22%	24 23%	-	-	125 22%
	22%	21%	24%	22%	24%	17%	25%	21%	28%	-	17%	-	22%	23%	-	22%	23%	-	-	22%
I would not want advice or																				
guidance about withdrawing my																				
pension	91	62	29	34	35	22	-	72	16	1	2	-	41	74	-	91	19	-	-	91
	16%	16%	15%	13%	18%	23%	-	16%	17%	25%	17%	-	14%	16%	-	16%	18%	-	-	16%
						С														

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



Fieldwork: 14th August - 28th August 2015

# Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### TOP 2 SUMMARY.

Base: All respondents

							REGI	ON					
					Yorkshire					London	South East		
					and the		West		East of	(greater and	(excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Face-to-face (in person)	450	39	13	53	50	40	31	18	38	55	66	39	8
	79%	85%	76%	83%	83%	77%	63%	75%	73%	87%	74%	81%	100%
		f		f	f					fj			
On the phone	239	24	4	26	25	20	17	10	22	33	32	22	4
	42%	52%	24%	41%	42%	38%	35%	42%	42%	52%	36%	46%	50%
										j			
Over a video web chat tool	52	3	3	8	5	4	4	3	3	5	8	6	-
	9%	7%	18%	13%	8%	8%	8%	13%	6%	8%	9%	13%	-
On a website	133	7	4	16	20	12	18	7	11	12	18	8	-
	23%	15%	24%	25%	33%	23%	37%	29%	21%	19%	20%	17%	-
					а		aijk						
Over email or live text chat	125	5	6	12	10	9	13	8	8	15	28	8	3
	22%	11%	35%	19%	17%	17%	27%	33%	15%	24%	31%	17%	38%
											adh		
I would not want advice or guidance													
about withdrawing my pension	91	9	3	8	8	11	9	1	13	4	16	8	1
	16%	20%	18%	13%	13%	21%	18%	4%	25%	6%	18%	17%	13%
		i				i			i		i		

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



#### Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### TOP 2 SUMMARY.

Base: All respondents

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Face-to-face (in person)	450	9	64	85	78	52	34	28	23	17	14	4	4	5
	79%	56%	79%	79%	76%	78%	71%	78%	96%	94%	93%	100%	100%	71%
On the phone	239	7	30	48	44	27	17	19	7	8	6	1	4	1
	42%	44%	37%	45%	43%	40%	35%	53%	29%	44%	40%	25%	100%	14%
Over a video web chat tool	52	1	6	9	9	8	3	5	4	2	2	1	-	1
	9%	6%	7%	8%	9%	12%	6%	14%	17%	11%	13%	25%	-	14%
On a website	133	5	14	28	29	14	16	5	4	6	4	-	-	-
	23%	31%	17%	26%	28%	21%	33%	14%	17%	33%	27%	-	-	-
							bg							
Over email or live text chat	125	3	20	16	28	19	12	5	5	3	3	2	-	2
	22%	19%	25%	15%	27%	28%	25%	14%	21%	17%	20%	50%	-	29%
					С	С								
I would not want advice or guidance														
about withdrawing my pension	91	4	16	18	11	9	8	7	4	-	1	-	-	3
	16%	25%	20%	17%	11%	13%	17%	19%	17%	-	7%	-	-	43%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



Table 48/1

# Pensions Research

#### Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

			ENDER AGE														DRAWING FROM P			
		GEN	NDER		AG	θE			WOR	KING STA	TUS		PE	NSION PLAP	1	DB OR D	C PENSIC	ON PLAN	PL	AN
									Working part time	Not	Not			Work- based.						
								Working	(fewer	working	working			occupa-						
				50-54	55-59	60-64	65 vears	full time (30+ hrs	than 30 hrs a	but seeking	and not seeking		Personal	tional or	Do not			Don't	Have already	Have not
	Total	Male	Female	vears	vears	vears	or over	a week)	week)	work	work	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	e	*f	g	h	*i	*j	*k	1	m	*n	0	р	*q	*r	S
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
Face-to-face (in person)	406	266	140	183	136	65	22	331	65	2	8	-	210	325	-	406	70	-	-	406
	71%	70%	73%	70%	71%	69%	92%	72%	69%	50%	67%	-	73%	69%	-	71%	68%	-	-	71%
On the phone	22	14	8	10	7	5	-	17	4	-	1	-	10	19	-	22	4	-	-	22
	4%	4%	4%	4%	4%	5%	-	4%	4%	-	8%	-	3%	4%	-	4%	4%	-	-	4%
Over a video web chat tool	2	1	1	1	1	-	-	1	1	-	-	-	1	2	-	2	-	-	-	2
	*	*	1%	*	1%	-	-	*	1%	-	-	-	*	*	-	*	-	-	-	*
On a website	53	34	19	24	19	8	2	46	6	1	-	-	22	49	-	53	14	-	-	53
	9%	9%	10%	9%	10%	9%	8%	10%	6%	25%	-	-	8%	10%	-	9%	14%	-	-	9%
Over email or live text chat	35	22	13	22	10	3	-	28	6	-	1	-	20	30	-	35	7	-	-	35
	6%	6%	7%	8%	5%	3%	-	6%	6%	-	8%	-	7%	6%	-	6%	7%	-	-	6%
I would not want advice or guidance about withdrawing my																				
pension	54	42	12	22	19	13	-	39	12	1	2	-	24	43	-	54	8	-	-	54
	9%	11%		8%		14%	-	8%	13%	25%	17%	-	8%		-	9%	8%	-	-	9%
Columna Taatadu o bu a dia fu a b				8%	10%	14%	-	8%	13%	25%	17%	-	8%	9%	-	9%	8%	-	-	9%

Columns Tested: a,b - c,d,e,f - g,h,i,j,k - l,m,n - o,p,q - r,s



#### Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

							REGI	ON					
					Yorkshire and the		West		East of	London (greater and	South East (excluding		Northern
	Total	Scotland	North East	North West	Humberside	East Midlands	Midlands	Wales	England	central)	London)	South West	Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*1
Total	572	46	17	64	60	52	49	24	52	63	89	48	8
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Face-to-face (in person)	406	37	12	48	44	37	26	16	36	51	57	35	7
	71%	80%	71%	75%	73%	71%	53%	67%	69%	81%	64%	73%	88%
		f		f	f					fj		f	
On the phone	22	1	-	3	-	2	3	1	1	3	6	2	-
	4%	2%	-	5%	-	4%	6%	4%	2%	5%	7%	4%	-
											d		
Over a video web chat tool	2	-	-	-	-	-	-	1	-	1	-	-	-
	*	-	-	-	-	-	-	4%	-	2%	-	-	-
On a website	53	2	1	6	12	4	11	3	5	2	3	4	-
	9%	4%	6%	9%	20%	8%	22%	13%	10%	3%	3%	8%	-
					aij		aeij						
Over email or live text chat	35	1	3	2	2	1	3	2	1	4	13	2	1
	6%	2%	18%	3%		2%	6%	8%	2%	6%	15%	4%	13%
											acdeh		
I would not want advice or guidance													
about withdrawing my pension	54	5	1	5	2	8	6	1	9	2	10	5	-
	9%	11%	6%	8%	3%	15%	12%	4%	17%	3%	11%	10%	-
						di			di				

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



# Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### Ranked 1st.

Base: All with dc pensions which are not yet in payment

							HOUSEHOL	D INCOME BE	FORE TAX					
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	b	С	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Face-to-face (in person)	406	7	57	79	70	47	30	26	20	13	13	3	4	5
	71%	44%	70%	74%	68%	70%	63%	72%	83%	72%	87%	75%	100%	71%
On the phone	22	1	1	2	7	2	2	2	1	2	-	-	-	-
	4%	6%	1%	2%	7%	3%	4%	6%	4%	11%	-	-	-	-
Over a video web chat tool	2	-	-	-	-	1	-	1	-	-	-	-	-	-
	*	-	-	-	-	1%	-	3%	-	-	-	-	-	-
On a website	53	4	4	15	10	7	6	3	1	1	1	-	-	-
	9%	25%	5%	14%	10%	10%	13%	8%	4%	6%	7%	-	-	-
				b										
Over email or live text chat	35	1	7	1	9	5	4	1	1	2	1	1	-	-
	6%	6%	9%	1%	9%	7%	8%	3%	4%	11%	7%	25%	-	-
			С		с	С	С							
I would not want advice or guidance														
about withdrawing my pension	54	3	12	10	7	5	6	3	1	-	-	-	-	2
	9%	19%	15%	9%	7%	7%	13%	8%	4%	-	-	-	-	29%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m



#### Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

		CEN	NDER		AG				WOR	KING STA	тие		DE	NSION PLA		DB OR D			DRAWIN FROM P	
		GEN			AC				Working	KING STA	103		FE	Work-			C PENSIC		FL.	
									part time	Not	Not			based.						
								Working	(fewer	working	working			occupa-						
							65	full time	than 30	but	and not			tional					Have	Have
				50-54	55-59	60-64	years	(30+ hrs	hrs a	seeking	seeking	<b>.</b>	Personal	or	Do not			Don't	already	not
0: :"	Total	Male	Female	years	years	years	or over	a week)	week)	work	work *i	Student	or private	company	have	DC	DB	know	started	started
Significance Level: 95%		а	b	с	d	е	*f	g	h	*i	ĵ,	*k		m	*n	0	р	°q	*r	s
Total	572	379	193	262	192	94	24	462	94	4	12	-	287	468	-	572	103	-	-	572
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	-	100%	100%	-	100%	100%	-	-	100%
Face-to-face (in person)	44	31	13	23	15	6		38	5		1	-	18	39		44	6	_		44
race-to-lace (in person)	8%	8%	7%	9%		6%	-	8%	5 5%		8%		6%			8%	6%			8%
	070	070	170	570	070	070		070	070		070		070	070		070	070			
On the phone	217	150	67	106	57	39	15	175	34	1	7	-	122	168	-	217	34	-	-	217
	38%	40%	35%	40%	30%	41%	63%	38%	36%	25%	58%	-	43%	36%	-	38%	33%	-	-	38%
				d		d														
Over a video web chat tool	50	35	15	24	19	5	2	43	5	2	-	-	23	40	-	50	13	-	-	50
	9%	9%	8%	9%	10%	5%	8%	9%	5%	50%	-	-	8%	9%	-	9%	13%	-	-	9%
On a wahaita	00		00	10	20	0	4	05						00		00				
On a website	80 14%	44 12%	36 19%	40 15%	30 16%	9 10%	1 4%	65 14%	14 15%	-	1 8%	-	41 14%	69 15%	-	80 14%	14 14%	-	-	80 14%
	14%	12%	19% a	15%	10%	10%	4%	14%	15%	-	8%	-	14%	15%	-	14%	14%	-	-	14%
			a																	
Over email or live text chat	90	57	33	35	36	13	6	69	20	-	1	-	42	78	-	90	17	-	-	90
	16%	15%	17%	13%	19%	14%	25%	15%	21%	-	8%	-	15%	17%	-	16%	17%	-	-	16%
I would not want advice or																				
guidance about withdrawing my																				
pension	37	20	17	12	16	9	-	33	4	-	-	-	17	31	-	37	11	-	-	37
	6%	5%	9%	5%	8%	10%	-	7%	4%	-	-	-	6%	7%	-	6%	11%	-	-	6%
Not stated	54	42	12	22	19	13	-	39	12	1	2	-	24	43	-	54	8	-	-	54
	9%	11%	6%	8%		14%	-	8%	13%	25%	17%	-	8%		-	9%	8%	-	-	9%
Oshumun Tantada a basala ( a b			070	270				570	.570				570	570		570	0.10		L	0,0

#### Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

		REGION											
	Total	Scotland	North East	North West	Yorkshire and the Humberside	East Midlands	West Midlands	Wales	East of England	London (greater and central)	South East (excluding London)	South West	Northern Ireland
Significance Level: 95%		а	*b	С	d	е	f	*g	h	i	j	k	*
Total	572 100%	46 100%	17 100%	64 100%	60 100%	52 100%	49 100%	24 100%	52 100%	63 100%	89 100%	48 100%	8 100%
Face-to-face (in person)	44 8%	2 4%	1 6%	5 8%	6 10%	3 6%	5 10%	2 8%	2 4%	4 6%	9 10%	4 8%	1 13%
On the phone	217 38%	23 50% fj	4 24%	23 36%	25 42%	18 35%	14 29%	9 38%	21 40%	30 48% fj	26 29%	20 42%	4 50%
Over a video web chat tool	50 9%	3 7%	3 18%	8 13%	5 8%	4 8%	4 8%	2 8%	3 6%	4 6%	8 9%	6 13%	-
On a website	80 14%	5 11%	3 18%	10 16%	8 13%	8 15%	7 14%	4 17%	6 12%	10 16%	15 17%	4 8%	-
Over email or live text chat	90 16%	4 9%	3 18%	10 16%	8 13%	8 15%	10 20%	6 25%	7 13%	11 17%	15 17%	6 13%	2 25%
I would not want advice or guidance about withdrawing my pension	37 6%	4 9%	2 12%	3 5%	6 10%	3 6%	3 6%	-	4 8%	2 3%	6 7%	3 6%	1 13%
Not stated	54 9%	5 11%	1 6%	5 8%	2 3%	8 15% di	6 12%	1 4%	9 17% di	2 3%	10 11%	5 10%	-

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l



## Q18. How would you most want to receive advice or guidance about withdrawing your Defined Contribution (DC) pension?

#### Ranked 2nd.

Base: All with dc pensions which are not yet in payment

		HOUSEHOLD INCOME BEFORE TAX												
		Up to	£10,001-	£20,001-	£30,001-	£40,001-	£50,001-	£60,001-	£70,001-	£80,001-	£90,001-	£100,001-	£110,001-	More than
	Total	£10,000	£20,000	£30,000	£40,000	£50,000	£60,000	£70,000	£80,000	£90,000	£100,000	£110,000	£120,000	£120,000
Significance Level: 95%		*a	b	с	d	е	f	g	*h	*i	*j	*k	*	*m
Total	572	16	81	107	103	67	48	36	24	18	15	4	4	7
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Face-to-face (in person)	44	2	7	6	8	5	4	2	3	4	1	1	-	-
	8%	13%	9%	6%	8%	7%	8%	6%	13%	22%	7%	25%	-	-
On the phone	217	6	29	46	37	25	15	17	6	6	6	1	4	1
	38%	38%	36%	43%	36%	37%	31%	47%	25%	33%	40%	25%	100%	14%
Over a video web chat tool	50	1	6	9	9	7	3	4	4	2	2	1	-	1
	9%	6%	7%	8%	9%	10%	6%	11%	17%	11%	13%	25%	-	14%
On a website	80	1	10	13	19	7	10	2	3	5	3	-	-	-
	14%	6%	12%	12%	18%	10%	21%	6%	13%	28%	20%	-	-	-
Over email or live text chat	90	2	13	15	19	14	8	4	4	1	2	1	-	2
	16%	13%	16%	14%	18%	21%	17%	11%	17%	6%	13%	25%	-	29%
I would not want advice or guidance														
about withdrawing my pension	37	1	4	8	4	4	2	4	3	-	1	-	-	1
	6%	6%	5%	7%	4%	6%	4%	11%	13%	-	7%	-	-	14%
Not stated	54	3	12	10	7	5	6	3	1	-	-	-	-	2
	9%	19%	15%	9%	7%	7%	13%	8%	4%	-	-	-	-	29%

Columns Tested: a,b,c,d,e,f,g,h,i,j,k,l,m

