## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 1

Q.1 How familiar are you with each of the following organisations?

Summary Table
Base: All respondents

			Organ	isations	
		ABTA (Association of British Travel Agents)	ATOL (Air Travel Organisers' Licensing)	SHOPS (Safe Home Ordering Protection Scheme)	ASA (Advertising Standards Authority)
Unweighted base		1001	1001	1001	1001
Weighted base		1001	1001	1001	1001
NET: Familiar		397 40%	257 26%	70 7%	323 32%
Very familiar	(4)	179 18%	112 11%	12 1%	107 11%
Familiar	(3)	218 22%	145 14%	57 6%	216 22%
Fairly familiar	(2)	232 23%	203 20%	70 7%	266 27%
Not at all familiar	(1)	372 37%	541 54%	861 86%	412 41%
NET: Not familiar		604 60%	744 74%	931 93%	678 68%
Mean		2.20	1.83	1.22	2.02
Standard deviation		1.12	1.05	0.60	1.03
Standard error		0.04	0.03	0.02	0.03



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 2

Q.1 How familiar are you with each of the following organisations? ABTA (Association of British Travel Agents)
Base: All respondents

			Ger	nder			Ą	ge				Social	Grade		-		Region		
		_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	<u>DE</u>	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Familiar		397 40%	204 42%	194 38%	25 21%	54 34%	85 45%	91 54%	82 54%	61 29%	134 50%	114 39%	81 39%	67 29%	99 39%	97 37%	102 40%	63 44%	37 42%
Very familiar	(4)	179 18%	87 18%	92 18%	10 8%	25 16%	39 21%	47 28%	37 25%	21 10%	65 24%	55 19%	37 18%	22 10%	44 17%	44 17%	44 18%	24 17%	22 26%
Familiar	(3)	218 22%	117 24%	101 20%	15 13%	29 18%	46 24%	44 26%	45 30%	40 19%	69 26%	60 21%	44 21%	45 20%	55 22%	52 20%	57 23%	39 27%	14 16%
Fairly familiar	(2)	232 23%	121 25%	110 22%	6 5%	37 23%	52 27%	47 28%	32 21%	58 28%	75 28%	65 22%	48 23%	45 19%	60 24%	63 24%	56 22%	33 23%	20 23%
Not at all familiar	(1)	372 37%	165 34%	206 40%	89 74%	69 43%	54 28%	32 19%	37 25%	91 43%	62 23%	111 38%	81 39%	118 51%	95 37%	104 39%	94 37%	48 33%	30 35%
NET: Not familiar		604 60%	287 58%	317 62%	95 79%	107 66%	106 55%	79 46%	69 46%	149 71%	136 50%	176 61%	129 61%	163 71%	155 61%	167 63%	150 60%	81 56%	50 58%
Mean		2.20	2.25	2.16	1.55	2.06	2.37	2.63	2.54	1.96	2.51	2.20	2.18	1.88	2.19	2.14	2.21	2.27	2.33
Standard deviation		1.12	1.10	1.14	1.00	1.11	1.10	1.08	1.11	1.01	1.09	1.14	1.13	1.04	1.12	1.12	1.13	1.10	1.21
Standard error		0.04	0.05	0.05	0.11	0.11	0.09	0.07	80.0	0.06	0.06	0.08	0.09	0.06	0.07	0.07	0.07	0.09	0.13



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 3

Q.1 How familiar are you with each of the following organisations?

ATOL (Air Travel Organisers' Licensing)
Base: All respondents

			Ger	nder			Αç	je				Social	Grade				Region		
		_Total_	Male_	_Female_	18-24	25-34	35-44	45-54	55-64	65+	AB	C1		DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Familiar		257 26%	141 29%	116 23%	25 20%	41 26%	60 31%	55 32%	46 30%	30 14%	98 36%	76 26%	44 21%	39 17%	58 23%	74 28%	63 25%	35 25%	27 31%
Very familiar	(4)	112 11%	67 14%	45 9%	11 9%	25 16%	20 10%	24 14%	21 14%	11 5%	45 17%	38 13%	17 8%	12 5%	27 10%	26 10%	27 11%	22 15%	11 12%
Familiar	(3)	145 14%	74 15%	71 14%	14 12%	16 10%	40 21%	31 18%	25 17%	19 9%	53 20%	38 13%	27 13%	27 12%	31 12%	48 18%	36 14%	14 10%	16 18%
Fairly familiar	(2)	203 20%	94 19%	109 21%	13 11%	40 25%	51 27%	33 19%	35 23%	31 15%	61 23%	63 22%	48 23%	31 13%	51 20%	55 21%	52 21%	26 18%	19 22%
Not at all familiar	(1)	541 54%	256 52%	285 56%	83 69%	79 49%	79 42%	82 48%	70 46%	149 71%	111 41%	151 52%	118 56%	161 70%	146 57%	135 51%	136 54%	83 58%	41 47%
NET: Not familiar		744 74%	350 71%	395 77%	96 80%	119 74%	130 69%	115 68%	104 70%	180 86%	172 64%	215 74%	166 79%	191 83%	197 77%	190 72%	188 75%	109 75%	60 69%
Mean		1.83	1.90	1.75	1.60	1.93	2.00	1.98	1.98	1.48	2.12	1.87	1.73	1.52	1.76	1.87	1.82	1.82	1.96
Standard deviation		1.05	1.10	0.99	1.00	1.11	1.02	1.11	1.09	0.86	1.13	1.08	0.97	0.89	1.03	1.03	1.04	1.12	1.08
Standard error		0.03	0.05	0.04	0.11	0.11	0.09	0.07	0.08	0.05	0.06	0.08	0.08	0.05	0.06	0.06	0.07	0.09	0.11



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 4
Q.1 How familiar are you with each of the following organisations?
SHOPS (Safe Home Ordering Protection Scheme)
Base: All respondents

			Ger	nder			Ag	je				Social	Grade				Region		
		_Total_	Male	Female	18-24	25-34	35-44	45-54	_55-64_	65+	AB	C1	<u>C2</u>	DE	South East	Mid- lands	North Eng- land	Wales & South <u>West</u>	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Familiar		70 7%	35 7%	35 7%	6 5%	13 8%	10 5%	18 11%	14 9%	10 5%	16 6%	16 5%	22 10%	16 7%	22 8%	25 9%	16 6%	4 3%	3 3%
Very familiar	(4)	12 1%	9 2%	3 1%	-	3 2%	1 1%	4 2%	3 2%	1	2 1%	3 1%	6 3%	1	5 2%	4 2%	3 1%	-	-
Familiar	(3)	57 6%	26 5%	31 6%	6 5%	10 6%	8 4%	14 8%	10 7%	9 4%	14 5%	12 4%	16 8%	15 7%	16 6%	21 8%	13 5%	4 3%	3 3%
Fairly familiar	(2)	70 7%	35 7%	35 7%	4 4%	8 5%	15 8%	17 10%	13 9%	13 6%	17 6%	17 6%	15 7%	22 9%	17 7%	19 7%	19 8%	5 4%	10 12%
Not at all familiar	(1)	861 86%	421 86%	440 86%	110 92%	139 87%	166 87%	135 79%	124 82%	187 89%	237 88%	258 89%	174 83%	192 84%	216 85%	221 83%	216 86%	135 93%	74 85%
NET: Not familiar		931 93%	456 93%	476 93%	114 95%	148 92%	181 95%	152 89%	136 91%	200 95%	254 94%	275 95%	189 90%	214 93%	233 92%	240 91%	235 94%	140 97%	84 97%
Mean		1.22	1.23	1.21	1.13	1.23	1.19	1.33	1.29	1.16	1.19	1.18	1.30	1.24	1.26	1.27	1.22	1.10	1.18
Standard deviation		0.60	0.63	0.57	0.46	0.65	0.54	0.72	0.69	0.49	0.56	0.55	0.73	0.58	0.66	0.67	0.59	0.39	0.47
Standard error		0.02	0.03	0.02	0.05	0.06	0.04	0.05	0.05	0.03	0.03	0.04	0.06	0.03	0.04	0.04	0.04	0.03	0.05



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 5

Q.1 How familiar are you with each of the following organisations? ASA (Advertising Standards Authority)
Base: All respondents

			Ger	nder			Ag	je				Social	Grade				Region		
		_Total_	Male_	_Female_	18-24	25-34	35-44	45-54	_55-64_	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South <u>West</u>	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Familiar		323 32%	168 34%	155 30%	30 25%	57 36%	62 32%	82 48%	58 39%	34 16%	105 39%	100 35%	60 29%	57 25%	79 31%	83 31%	76 30%	54 38%	31 35%
Very familiar	(4)	107 11%	61 12%	46 9%	16 13%	24 15%	25 13%	19 11%	16 11%	6 3%	34 12%	41 14%	20 9%	13 6%	31 12%	27 10%	23 9%	15 10%	11 13%
Familiar	(3)	216 22%	107 22%	109 21%	14 12%	33 21%	36 19%	63 37%	42 28%	28 13%	71 26%	60 21%	41 19%	44 19%	48 19%	56 21%	52 21%	39 27%	20 23%
Fairly familiar	(2)	266 27%	134 27%	132 26%	17 14%	50 31%	55 29%	45 26%	44 29%	55 26%	79 29%	79 27%	58 28%	49 21%	74 29%	66 25%	67 27%	32 22%	26 30%
Not at all familiar	(1)	412 41%	189 39%	223 44%	73 61%	53 33%	73 39%	44 26%	48 32%	121 58%	86 32%	111 38%	92 44%	124 54%	102 40%	115 44%	108 43%	58 40%	30 34%
NET: Not familiar		678 68%	323 66%	355 70%	90 75%	103 64%	129 68%	89 52%	92 61%	176 84%	165 61%	190 65%	150 71%	173 75%	175 69%	181 69%	175 70%	90 62%	56 65%
Mean		2.02	2.08	1.96	1.78	2.18	2.07	2.33	2.18	1.61	2.20	2.10	1.95	1.76	2.03	1.98	1.97	2.08	2.14
Standard deviation		1.03	1.05	1.01	1.11	1.06	1.05	0.98	1.00	0.83	1.02	1.07	1.00	0.95	1.04	1.03	1.01	1.04	1.04
Standard error		0.03	0.05	0.04	0.12	0.10	0.09	0.06	0.07	0.05	0.05	0.08	0.08	0.05	0.06	0.06	0.06	0.09	0.11



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Absolutes/col percents

Table 6

Q.2 Thinking about ordering goods from home when you spend money in advance, how secure do you think paying for items is with each of the following types of shopping?

Summary Table

Base: All respondents

				Type of Shopping		
		Internet shopping sites	Catalogues arriving through the post	Magazine advertisements	Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)	TV Shopping Channels
Unweighted base		1001	1001	1001	1001	1001
Weighted base		1001	1001	1001	1001	1001
NET: Secure		618 62%	670 67%	487 49%	543 54%	528 53%
Very secure	(+2)	100 10%	129 13%	59 6%	62 6%	98 10%
Fairly secure	(+1)	518 52%	540 54%	428 43%	481 48%	431 43%
Fairly unsecure	(-1)	139 14%	164 16%	278 28%	249 25%	193 19%
Very unsecure	(-2)	91 9%	74 7%	101 10%	102 10%	86 9%
NET: Unsecure		229 23%	238 24%	379 38%	351 35%	279 28%
Don't know		154 15%	93 9%	135 14%	106 11%	193 19%
Mean		0.47	0.54	0.08	0.17	0.32
Standard deviation		1.21	1.18	1.24	1.24	1.26
Standard error		0.04	0.04	0.04	0.04	0.05



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 7

Q.2 Thinking about ordering goods from home when you spend money in advance, how secure do you think paying for items is with each of the following types of shopping?

Internet shopping sites

Base: All respondents

			Ger	nder			Αç	je				Social	Grade				Region		
		_Total_	Male	<u>Female</u>	18-24	25-34	35-44	45-54	55-64	<u>65</u> +	AB	<u>C1</u>	<u>C2</u>	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Secure		618 62%	309 63%	309 60%	88 73%	122 76%	142 74%	113 66%	84 56%	70 33%	205 76%	188 65%	121 57%	104 45%	158 62%	163 62%	152 60%	84 58%	61 71%
Very secure	(+2)	100 10%	55 11%	45 9%	14 12%	19 12%	22 12%	18 10%	14 9%	14 7%	33 12%	29 10%	24 11%	15 6%	22 9%	26 10%	27 11%	15 10%	10 12%
Fairly secure	(+1)	518 52%	254 52%	263 52%	73 61%	103 65%	120 63%	95 56%	70 47%	56 27%	172 64%	159 55%	97 46%	90 39%	136 54%	137 52%	124 49%	69 48%	51 59%
Fairly unsecure	(-1)	139 14%	73 15%	66 13%	21 17%	20 12%	23 12%	27 16%	21 14%	27 13%	31 11%	37 13%	37 18%	33 14%	25 10%	41 15%	37 15%	24 17%	12 14%
Very unsecure	(-2)	91 9%	36 7%	55 11%	10 8%	12 8%	10 5%	11 7%	19 13%	29 14%	11 4%	30 10%	20 9%	30 13%	22 9%	29 11%	23 9%	8 6%	8 9%
NET: Unsecure		229 23%	109 22%	120 24%	31 25%	32 20%	33 17%	38 22%	40 27%	56 27%	42 16%	67 23%	57 27%	63 27%	47 19%	70 26%	60 24%	32 22%	20 23%
Don't know		154 15%	72 15%	82 16%	2 2%	6 4%	16 8%	19 11%	26 17%	84 40%	23 9%	35 12%	33 15%	63 27%	49 19%	31 12%	40 16%	28 20%	5 6%
Mean		0.47	0.52	0.42	0.52	0.63	0.69	0.54	0.32	-0.01	0.74	0.47	0.38	0.16	0.54	0.38	0.46	0.50	0.53
Standard deviation		1.21	1.18	1.24	1.16	1.10	1.03	1.14	1.31	1.42	0.99	1.21	1.27	1.34	1.17	1.25	1.23	1.17	1.19
Standard error		0.04	0.06	0.06	0.13	0.11	0.09	0.08	0.11	0.11	0.06	0.09	0.11	0.09	0.08	0.08	0.09	0.11	0.13



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Absolutes/col percents

Table 8

Q.2 Thinking about ordering goods from home when you spend money in advance, how secure do you think paying for items is with each of the following types of shopping?

Catalogues arriving through the post Base: All respondents

			Ger	nder			Αç	ge				Social	Grade				Region		
		_Total_	Male	<u>Female</u>	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	<u>DE</u>	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Secure		670 67%	312 64%	358 70%	80 67%	114 71%	132 69%	111 65%	104 69%	129 61%	189 70%	187 64%	141 67%	153 66%	174 68%	172 65%	158 63%	99 69%	67 77%
Very secure	(+2)	129 13%	53 11%	76 15%	16 13%	28 17%	25 13%	15 9%	22 15%	24 11%	32 12%	47 16%	19 9%	30 13%	26 10%	37 14%	30 12%	21 15%	15 18%
Fairly secure	(+1)	540 54%	258 53%	282 55%	64 53%	86 54%	107 56%	96 57%	82 55%	105 50%	157 58%	139 48%	121 58%	122 53%	148 58%	134 51%	128 51%	78 54%	52 59%
Fairly unsecure	(-1)	164 16%	87 18%	78 15%	25 21%	33 21%	28 15%	31 18%	18 12%	30 14%	43 16%	56 19%	38 18%	27 12%	40 16%	47 18%	38 15%	28 19%	11 12%
Very unsecure	(-2)	74 7%	41 8%	33 6%	13 11%	7 5%	12 7%	8 5%	13 9%	20 10%	16 6%	23 8%	14 7%	20 9%	17 7%	24 9%	25 10%	4 3%	4 5%
NET: Unsecure		238 24%	128 26%	110 22%	38 31%	40 25%	41 21%	38 23%	31 21%	50 24%	60 22%	79 27%	53 25%	47 20%	57 23%	72 27%	63 25%	31 22%	15 17%
Don't know		93 9%	51 10%	42 8%	2 2%	6 4%	18 9%	21 12%	15 10%	31 15%	21 8%	25 8%	17 8%	31 13%	23 9%	21 8%	30 12%	14 10%	5 6%
Mean		0.54	0.45	0.62	0.39	0.61	0.60	0.53	0.61	0.46	0.59	0.50	0.48	0.58	0.54	0.47	0.45	0.65	0.78
Standard deviation		1.18	1.20	1.15	1.27	1.15	1.14	1.09	1.19	1.24	1.12	1.25	1.14	1.19	1.13	1.24	1.24	1.08	1.06
Standard error		0.04	0.06	0.05	0.14	0.11	0.10	0.08	0.09	0.08	0.06	0.09	0.10	0.07	0.07	0.08	0.09	0.10	0.12



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Absolutes/col percents

Table 9

Q.2 Thinking about ordering goods from home when you spend money in advance, how secure do you think paying for items is with each of the following types of shopping?

Magazine advertisements

Base: All respondents

			Ger	nder			Ąç	ge				Social	Grade				Region		
		_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	<u>DE</u>	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Secure		487 49%	238 48%	249 49%	59 49%	67 42%	97 51%	84 49%	77 51%	103 49%	142 53%	148 51%	96 46%	100 44%	134 53%	134 51%	101 40%	67 46%	51 59%
Very secure	(+2)	59 6%	31 6%	29 6%	9 8%	10 6%	14 8%	6 4%	8 5%	12 6%	22 8%	17 6%	9 4%	10 5%	16 6%	14 5%	13 5%	8 6%	7 9%
Fairly secure	(+1)	428 43%	207 42%	221 43%	50 41%	57 36%	83 44%	78 46%	69 46%	91 43%	120 44%	131 45%	87 41%	90 39%	117 46%	120 46%	88 35%	58 40%	44 50%
Fairly unsecure	(-1)	278 28%	131 27%	147 29%	38 31%	61 38%	59 31%	51 30%	30 20%	39 19%	72 27%	76 26%	72 34%	59 25%	69 27%	79 30%	73 29%	42 29%	15 18%
Very unsecure	(-2)	101 10%	56 11%	44 9%	17 14%	12 8%	13 7%	14 8%	18 12%	26 13%	24 9%	33 11%	15 7%	28 12%	17 7%	23 9%	35 14%	11 8%	14 16%
NET: Unsecure		379 38%	187 38%	191 37%	55 46%	73 46%	73 38%	65 38%	48 32%	65 31%	96 36%	109 37%	87 41%	87 38%	86 34%	102 39%	108 43%	53 37%	29 34%
Don't know		135 14%	66 13%	70 14%	6 5%	20 12%	20 11%	21 13%	25 17%	42 20%	32 12%	34 12%	27 13%	43 19%	34 14%	28 10%	42 17%	25 17%	6 7%
Mean		0.08	0.06	0.10	-0.03	-0.06	0.15	0.08	0.16	0.14	0.18	0.09	0.02	-0.02	0.21	0.10	-0.13	0.09	0.19
Standard deviation		1.24	1.27	1.22	1.31	1.21	1.21	1.19	1.27	1.29	1.25	1.26	1.18	1.27	1.19	1.21	1.30	1.22	1.34
Standard error		0.04	0.06	0.06	0.15	0.13	0.11	0.08	0.10	0.09	0.07	0.10	0.10	0.08	0.08	0.08	0.09	0.11	0.15



#### Shopping Survey CATI Fieldwork: October 15th-17th 2010

Absolutes/col percents

Table 10

Q.2 Thinking about ordering goods from home when you spend money in advance, how secure do you think paying for items is with each of the following types of shopping?

Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)

**Base: All respondents** 

			Ger	nder			Aç	ge				Social	Grade				Region		
		_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Secure		543 54%	261 53%	282 55%	75 63%	91 57%	96 50%	78 46%	84 56%	118 56%	161 60%	165 57%	108 51%	110 48%	150 59%	148 56%	121 48%	74 51%	51 58%
Very secure	(+2)	62 6%	34 7%	29 6%	18 15%	11 7%	10 5%	6 4%	8 5%	9 4%	19 7%	23 8%	9 4%	12 5%	18 7%	14 5%	15 6%	7 5%	9 10%
Fairly secure	(+1)	481 48%	228 46%	253 50%	57 48%	80 50%	85 45%	72 42%	77 51%	110 52%	142 53%	142 49%	99 47%	98 43%	132 52%	134 51%	106 42%	67 46%	42 48%
Fairly unsecure	(-1)	249 25%	132 27%	117 23%	32 26%	40 25%	61 32%	53 31%	34 23%	30 14%	74 27%	63 22%	62 30%	50 22%	53 21%	73 27%	61 24%	42 29%	21 24%
Very unsecure	(-2)	102 10%	51 10%	52 10%	11 9%	11 7%	20 11%	18 11%	16 10%	26 13%	14 5%	38 13%	19 9%	32 14%	22 8%	27 10%	36 14%	8 5%	10 12%
NET: Unsecure		351 35%	183 37%	169 33%	43 36%	51 32%	81 42%	71 42%	50 33%	56 27%	88 33%	101 35%	81 38%	81 35%	74 29%	100 38%	97 39%	49 34%	31 35%
Don't know		106 11%	47 9%	60 12%	2 2%	19 12%	14 7%	21 12%	16 10%	35 17%	21 8%	25 8%	21 10%	39 17%	30 12%	17 6%	33 13%	21 15%	5 6%
Mean		0.17	0.14	0.20	0.33	0.29	0.03	-0.03	0.20	0.26	0.31	0.18	0.09	0.04	0.32	0.14	0.01	0.19	0.23
Standard deviation		1.24	1.25	1.22	1.29	1.18	1.23	1.22	1.22	1.24	1.14	1.29	1.20	1.30	1.20	1.22	1.31	1.15	1.29
Standard error		0.04	0.06	0.06	0.14	0.12	0.11	0.09	0.10	0.08	0.06	0.10	0.10	0.08	0.08	0.08	0.09	0.11	0.14



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 11

Q.2 Thinking about ordering goods from home when you spend money in advance, how secure do you think paying for items is with each of the following types of shopping?

TV Shopping Channels Base: All respondents

			Ger	nder			Ag	ge				Social	Grade				Region		
		<u>Total</u>	Male	Female	18-24	25-34	35-44	<u>45-54</u>	_55-64_	65+	AB	<u>C1</u>	<u>C2</u>	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Secure		528 53%	261 53%	267 52%	75 62%	92 57%	119 63%	98 58%	76 50%	69 33%	139 52%	168 58%	128 61%	92 40%	118 47%	155 59%	132 53%	72 50%	51 58%
Very secure	(+2)	98 10%	48 10%	49 10%	14 12%	11 7%	24 13%	18 10%	18 12%	12 6%	24 9%	26 9%	29 14%	19 8%	16 6%	27 10%	31 12%	13 9%	11 13%
Fairly secure	(+1)	431 43%	213 43%	218 43%	61 50%	81 50%	95 50%	81 47%	57 38%	56 27%	115 43%	143 49%	99 47%	74 32%	103 40%	128 49%	102 40%	59 41%	40 46%
Fairly unsecure	(-1)	193 19%	101 21%	92 18%	31 25%	46 28%	34 18%	28 16%	28 19%	27 13%	58 22%	60 21%	38 18%	37 16%	47 18%	47 18%	49 19%	33 23%	18 21%
Very unsecure	(-2)	86 9%	38 8%	48 9%	10 8%	5 3%	9 5%	12 7%	18 12%	32 15%	17 6%	22 8%	13 6%	35 15%	27 11%	20 7%	23 9%	8 6%	8 9%
NET: Unsecure		279 28%	139 28%	140 28%	40 34%	51 32%	42 22%	40 24%	46 31%	59 28%	75 28%	82 28%	51 24%	72 31%	74 29%	66 25%	72 28%	42 29%	26 30%
Don't know		193 19%	91 18%	103 20%	5 4%	17 11%	29 15%	32 19%	28 19%	82 39%	56 21%	40 14%	31 15%	66 29%	62 24%	43 16%	47 19%	31 21%	10 12%
Mean		0.32	0.33	0.31	0.33	0.33	0.57	0.46	0.24	-0.08	0.33	0.36	0.52	0.03	0.17	0.43	0.34	0.31	0.37
Standard deviation		1.26	1.24	1.27	1.24	1.12	1.14	1.20	1.37	1.43	1.21	1.20	1.20	1.41	1.29	1.20	1.30	1.22	1.27
Standard error		0.05	0.07	0.06	0.14	0.12	0.10	0.09	0.11	0.11	0.07	0.09	0.11	0.10	0.09	0.08	0.09	0.12	0.15



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 12 Q.3 Which of the following types of shopping do you believe are regulated to protect consumers? Base: All respondents

		Ge	nder			A	ge				Social	Grade				Region		
	_Total_	Male	<u>Female</u>	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	DE_	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base	1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base	1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
High street shops	828	391	437	104	143	167	146	117	151	221	254	181	173	212	222	208	117	70
	83%	80%	86%	86%	89%	88%	86%	78%	72%	82%	88%	86%	75%	83%	84%	83%	81%	80%
Catalogues arriving through the post	484	224	261	71	71	101	83	65	93	133	153	100	98	124	130	120	64	46
	48%	46%	51%	59%	45%	53%	49%	43%	44%	49%	53%	48%	43%	49%	49%	48%	44%	53%
Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)	481	239	242	59	83	95	78	76	91	146	153	94	88	127	123	110	79	43
	48%	49%	47%	49%	52%	50%	46%	50%	43%	54%	53%	45%	38%	50%	46%	44%	55%	50%
TV Shopping Channels	473	221	253	69	84	111	94	58	58	135	144	113	81	112	126	127	68	40
	47%	45%	49%	57%	53%	58%	55%	38%	28%	50%	50%	54%	35%	44%	48%	51%	47%	46%
Internet shopping sites	427	203	224	75	91	89	79	50	43	130	139	86	72	101	120	101	63	43
	43%	41%	44%	62%	57%	47%	46%	33%	20%	48%	48%	41%	31%	40%	45%	40%	44%	49%
Magazine advertisements	404	199	205	51	52	84	74	65	79	122	131	80	71	110	106	93	63	34
	40%	41%	40%	42%	33%	44%	43%	43%	38%	45%	45%	38%	31%	43%	40%	37%	43%	39%
None of these	64	35	28	7	3	4	9	7	33	19	9	12	24	21	11	19	9	4
	6%	7%	6%	5%	2%	2%	5%	5%	16%	7%	3%	6%	10%	8%	4%	8%	6%	5%
Don't know	38	21	16	2	3	10	4	9	10	12	9	5	11	10	13	8	4	2
	4%	4%	3%	2%	2%	5%	2%	6%	5%	5%	3%	3%	5%	4%	5%	3%	3%	2%



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 13

Q.4 How likely are you to use each of the following to buy things for Christmas this year?

Summary Table
Base: All respondents

				So	urce		
		Internet shopping sites	Catalogues arriving through the post	Magazine advertisements	Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)	TV Shopping Channels	High street shops
Unweighted base		1001	1001	1001	1001	1001	1001
Weighted base		1001	1001	1001	1001	1001	1001
NET: Likely		507 51%	211 21%	92 9%	90 9%	90 9%	915 91%
Very likely	(+2)	269 27%	62 6%	21 2%	17 2%	27 3%	677 68%
Fairly likely	(+1)	239 24%	148 15%	71 7%	73 7%	63 6%	238 24%
Fairly unlikely	(-1)	115 11%	200 20%	207 21%	207 21%	121 12%	24 2%
Very unlikely	(-2)	371 37%	586 59%	700 70%	702 70%	786 79%	61 6%
NET: Unlikely		486 49%	787 79%	906 91%	909 91%	907 91%	85 8%
Don't know		8 1%	3	3	2	4	1
Mean		-0.08	-1.10	-1.50	-1.51	-1.58	1.45
Standard deviation		1.71	1.32	0.96	0.94	0.98	1.06
Standard error		0.05	0.04	0.03	0.03	0.03	0.03



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 14
Q.4 How likely are you to use each of the following to buy things for Christmas this year?
Internet shopping sites
Base: All respondents

			Gei	nder			Ag	ge				Social	Grade				Region		
		_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	C1	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Likely		507 51%	246 50%	261 51%	86 71%	124 78%	122 64%	92 54%	56 37%	27 13%	172 64%	173 60%	91 43%	71 31%	125 49%	140 53%	118 47%	74 51%	51 59%
Very likely	(+2)	269 27%	129 26%	140 27%	52 44%	78 49%	64 33%	44 26%	20 13%	12 6%	98 36%	97 33%	40 19%	33 14%	66 26%	78 29%	56 22%	44 30%	25 28%
Fairly likely	(+1)	239 24%	117 24%	122 24%	33 28%	47 29%	59 31%	48 28%	37 24%	15 7%	74 28%	76 26%	51 24%	37 16%	58 23%	62 24%	61 24%	30 21%	27 31%
Fairly unlikely	(-1)	115 11%	67 14%	48 9%	12 10%	8 5%	28 15%	24 14%	17 11%	26 12%	36 13%	18 6%	34 16%	27 12%	22 9%	28 11%	35 14%	21 14%	9 10%
Very unlikely	(-2)	371 37%	172 35%	199 39%	22 18%	27 17%	40 21%	54 32%	75 50%	153 73%	62 23%	97 33%	86 41%	127 55%	103 40%	95 36%	97 39%	50 34%	27 31%
NET: Unlikely		486 49%	239 49%	246 48%	33 28%	35 22%	68 36%	78 46%	92 61%	179 85%	98 36%	114 39%	119 57%	154 67%	125 49%	123 47%	131 52%	70 49%	36 41%
Don't know		8 1%	5 1%	3	1 1%	1 1%	-	-	2 1%	4 2%	- -	3 1%	-	5 2%	5 2%	1 1%	2 1%	-	-
Mean		-0.08	-0.08	-0.09	0.70	0.88	0.41	0.02	-0.62	-1.42	0.41	0.21	-0.35	-0.79	-0.15	*	-0.22	-0.02	0.16
Standard deviation		1.71	1.69	1.73	1.55	1.48	1.57	1.66	1.60	1.18	1.62	1.73	1.64	1.59	1.74	1.73	1.68	1.72	1.67
Standard error		0.05	0.08	0.07	0.17	0.14	0.13	0.11	0.12	0.07	0.09	0.13	0.13	0.09	0.11	0.11	0.11	0.15	0.18



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 15 Q.4 How likely are you to use each of the following to buy things for Christmas this year? Catalogues arriving through the post Base: All respondents

			Ger	nder			Ąç	ge				Social	Grade				Region		
		_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Likely		211 21%	75 15%	136 27%	21 17%	36 22%	44 23%	34 20%	30 20%	46 22%	57 21%	52 18%	53 25%	48 21%	64 25%	47 18%	45 18%	34 24%	19 22%
Very likely	(+2)	62 6%	15 3%	47 9%	10 8%	14 9%	12 6%	8 5%	9 6%	9 4%	15 6%	17 6%	14 7%	16 7%	14 5%	18 7%	16 6%	8 6%	6 7%
Fairly likely	(+1)	148 15%	60 12%	89 17%	10 9%	22 14%	32 17%	26 15%	21 14%	37 18%	42 16%	36 12%	39 19%	32 14%	51 20%	29 11%	29 12%	26 18%	13 15%
Fairly unlikely	(-1)	200 20%	98 20%	102 20%	20 17%	36 23%	44 23%	41 24%	27 18%	32 15%	61 23%	66 23%	42 20%	31 13%	41 16%	61 23%	56 22%	25 18%	18 20%
Very unlikely	(-2)	586 59%	317 65%	270 53%	78 65%	87 54%	101 53%	96 56%	92 61%	132 63%	151 56%	172 59%	115 55%	149 65%	146 57%	156 59%	150 60%	85 59%	50 57%
NET: Unlikely		787 79%	415 85%	372 73%	98 82%	123 77%	145 76%	136 80%	120 80%	164 78%	212 78%	238 82%	157 75%	180 78%	187 73%	217 82%	206 82%	110 76%	67 78%
Don't know		3	1	2	1 1%	1 1%	1 1%	-	-	-	1	-	-	2 1%	3 1%	-	-	-	-
Mean		-1.10	-1.31	-0.90	-1.23	-1.00	-1.01	-1.12	-1.15	-1.15	-1.08	-1.17	-0.98	-1.16	-1.01	-1.17	-1.17	-1.05	-1.05
Standard deviation		1.32	1.15	1.44	1.32	1.38	1.34	1.26	1.31	1.30	1.30	1.25	1.38	1.36	1.38	1.27	1.27	1.35	1.36
Standard error		0.04	0.05	0.06	0.15	0.13	0.11	0.08	0.10	0.08	0.07	0.09	0.11	0.08	0.08	0.08	0.08	0.11	0.15



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 16 Q.4 How likely are you to use each of the following to buy things for Christmas this year? Magazine advertisements

Base: All respondents

			Ger	nder			Ą	ge				Social	Grade				Region		
		<u>Total</u>	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Likely		92 9%	30 6%	62 12%	12 10%	16 10%	25 13%	8 4%	9 6%	21 10%	17 6%	27 9%	25 12%	22 9%	28 11%	25 10%	18 7%	10 7%	10 12%
Very likely	(+2)	21 2%	8 2%	13 3%	5 4%	7 4%	1 1%	3 2%	1 1%	4 2%	3 1%	5 2%	7 3%	6 3%	6 2%	7 3%	1	6 4%	1 1%
Fairly likely	(+1)	71 7%	22 4%	49 10%	7 6%	9 6%	24 12%	5 3%	8 5%	18 8%	15 5%	22 8%	18 9%	16 7%	22 9%	18 7%	17 7%	5 3%	9 10%
Fairly unlikely	(-1)	207 21%	93 19%	113 22%	13 11%	35 22%	42 22%	41 24%	34 23%	41 20%	70 26%	54 18%	48 23%	35 15%	52 21%	60 23%	44 17%	35 24%	15 18%
Very unlikely	(-2)	700 70%	366 75%	334 65%	95 79%	109 68%	122 64%	120 71%	105 70%	147 70%	181 67%	209 72%	136 65%	173 75%	173 68%	179 68%	188 75%	99 69%	61 70%
NET: Unlikely		906 91%	459 94%	447 88%	108 90%	144 90%	164 86%	162 95%	140 93%	189 90%	251 93%	263 91%	184 88%	208 91%	226 89%	239 90%	232 92%	134 93%	76 88%
Don't know		3	2	1 *	-	-	1 1%	1 1%	1 1%	-	2 1%	-	1	-	1	-	1	-	1 1%
Mean		-1.50	-1.61	-1.39	-1.54	-1.44	-1.38	-1.60	-1.57	-1.48	-1.54	-1.51	-1.38	-1.54	-1.44	-1.46	-1.60	-1.50	-1.45
Standard deviation		0.96	0.84	1.06	1.06	1.05	1.04	0.79	0.82	0.99	0.84	0.97	1.08	0.99	1.02	1.00	0.84	0.96	1.03
Standard error		0.03	0.04	0.05	0.12	0.10	0.09	0.05	0.06	0.06	0.05	0.07	0.09	0.06	0.06	0.06	0.05	0.08	0.11



#### Shopping Survey CATI Fieldwork: October 15th-17th 2010

Table 17
Q.4 How likely are you to use each of the following to buy things for Christmas this year?
Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)
Base: All respondents

			Gei	nder	Age  18-24 25-34 35-44 45-54 55-64 65+ AF					Social	Grade				Region				
			Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Likely		90 9%	32 7%	57 11%	9 7%	18 11%	23 12%	11 6%	10 7%	20 10%	19 7%	24 8%	24 11%	23 10%	27 11%	31 12%	19 8%	9 6%	3 4%
Very likely	(+2)	17 2%	2	14 3%	5 4%	4 3%	5 2%	2 1%	- -	1 1%	3 1%	2 1%	8 4%	4 2%	3 1%	7 2%	3 1%	4 3%	-
Fairly likely	(+1)	73 7%	30 6%	43 8%	4 3%	13 8%	19 10%	9 5%	10 7%	19 9%	16 6%	22 8%	16 7%	19 8%	25 10%	25 9%	16 6%	4 3%	3 4%
Fairly unlikely	(-1)	207 21%	96 20%	110 22%	16 14%	34 21%	44 23%	31 18%	37 24%	44 21%	75 28%	52 18%	47 22%	33 14%	53 21%	59 22%	44 17%	30 21%	20 23%
Very unlikely	(-2)	702 70%	361 74%	341 67%	95 79%	108 68%	122 64%	128 75%	104 69%	145 69%	175 65%	214 74%	139 66%	174 76%	172 68%	174 66%	187 75%	105 73%	63 73%
NET: Unlikely		909 91%	457 93%	452 89%	111 93%	143 89%	166 87%	159 93%	140 93%	190 90%	250 92%	266 92%	185 88%	208 90%	226 89%	233 88%	231 92%	136 94%	83 96%
Don't know		2	1	1	-	-	1 1%	1 1%	-	-	1	-	1	-	1	-	1	-	-
Mean		-1.51	-1.60	-1.42	-1.60	-1.43	-1.37	-1.62	-1.56	-1.49	-1.49	-1.57	-1.39	-1.55	-1.45	-1.40	-1.58	-1.58	-1.65
Standard deviation		0.94	0.82	1.04	0.97	1.03	1.06	0.82	0.80	0.93	0.87	0.88	1.08	0.97	0.99	1.05	0.88	0.88	0.68
Standard error		0.03	0.04	0.04	0.11	0.10	0.09	0.05	0.06	0.06	0.05	0.06	0.09	0.06	0.06	0.07	0.06	0.07	0.07



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 18

Q.4 How likely are you to use each of the following to buy things for Christmas this year?

TV Shopping Channels Base: All respondents

			Ge	nder		83 106 143 230 179 260						Social	Grade				Region		
			Male	Female	Female 18-24 25-34 35-44 45-54 55-64 65+ AB						DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land			
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Likely		90 9%	37 8%	53 10%	13 11%	17 11%	14 7%	18 11%	17 12%	11 5%	18 7%	30 10%	19 9%	23 10%	25 10%	23 9%	24 10%	11 8%	8 9%
Very likely	(+2)	27 3%	10 2%	17 3%	7 6%	4 3%	3 2%	4 2%	5 3%	3 2%	5 2%	8 3%	8 4%	6 3%	7 3%	10 4%	5 2%	1 1%	4 4%
Fairly likely	(+1)	63 6%	28 6%	36 7%	6 5%	13 8%	10 5%	14 8%	12 8%	8 4%	13 5%	22 7%	11 5%	17 7%	17 7%	13 5%	19 8%	10 7%	4 5%
Fairly unlikely	(-1)	121 12%	50 10%	71 14%	12 10%	21 13%	24 13%	22 13%	15 10%	28 13%	30 11%	36 12%	30 14%	25 11%	29 12%	40 15%	33 13%	10 7%	9 11%
Very unlikely	(-2)	786 79%	400 82%	386 76%	95 79%	123 77%	153 80%	128 75%	117 78%	171 81%	221 82%	225 77%	159 76%	181 79%	200 79%	202 76%	193 77%	123 85%	68 78%
NET: Unlikely		907 91%	450 92%	457 89%	107 89%	143 89%	177 93%	150 88%	131 88%	199 95%	251 93%	261 90%	189 90%	206 90%	230 90%	242 91%	226 90%	133 92%	77 89%
Don't know		4	3 1%	1	-	-	-	2 1%	1 1%	-	1	-	2 1%	1	-	-	2 1%	-	2 2%
Mean		-1.58	-1.65	-1.51	-1.52	-1.53	-1.64	-1.53	-1.51	-1.69	-1.66	-1.54	-1.54	-1.56	-1.57	-1.56	-1.56	-1.69	-1.57
Standard deviation		0.98	0.90	1.04	1.12	1.03	0.88	1.01	1.08	0.80	0.86	1.02	1.02	1.01	1.00	0.99	0.98	0.87	1.04
Standard error		0.03	0.04	0.04	0.12	0.10	0.07	0.07	80.0	0.05	0.05	0.07	0.08	0.06	0.06	0.06	0.06	0.07	0.11



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 19

Q.4 How likely are you to use each of the following to buy things for Christmas this year?

High street shops
Base: All respondents

			Gei	nder			Ą	ge				Social	Grade				Region		
		_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South <u>West</u>	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Likely		915 91%	446 91%	469 92%	113 94%	153 95%	184 97%	165 97%	133 88%	168 80%	258 95%	274 94%	194 92%	190 83%	229 90%	237 90%	233 93%	134 93%	82 94%
Very likely	(+2)	677 68%	308 63%	369 72%	88 73%	115 72%	140 74%	122 72%	98 65%	114 54%	189 70%	207 71%	138 66%	144 62%	157 62%	180 68%	185 73%	97 67%	58 67%
Fairly likely	(+1)	238 24%	138 28%	100 20%	25 21%	38 23%	44 23%	42 25%	35 23%	54 26%	69 26%	67 23%	55 26%	46 20%	72 28%	57 22%	48 19%	37 25%	24 28%
Fairly unlikely	(-1)	24 2%	11 2%	13 2%	2 2%	2 1%	3 2%	3 2%	6 4%	8 4%	6 2%	3 1%	5 3%	9 4%	5 2%	8 3%	4 2%	5 4%	1 2%
Very unlikely	(-2)	61 6%	33 7%	27 5%	5 4%	5 3%	3 2%	3 2%	12 8%	33 16%	7 3%	13 5%	11 5%	30 13%	20 8%	19 7%	14 5%	5 3%	3 4%
NET: Unlikely		85 8%	45 9%	40 8%	7 6%	7 5%	6 3%	5 3%	18 12%	41 20%	12 5%	17 6%	17 8%	39 17%	25 10%	26 10%	18 7%	10 7%	5 6%
Don't know		1	-	1 *	-	-	- -	- -	- -	1 1%	- -	-	- -	1 1%	-	1	1	-	- -
Mean		1.45	1.38	1.51	1.57	1.60	1.65	1.64	1.34	0.99	1.58	1.55	1.44	1.16	1.34	1.41	1.54	1.50	1.51
Standard deviation		1.06	1.09	1.02	0.92	0.84	0.73	0.72	1.19	1.46	0.82	0.93	1.03	1.39	1.14	1.13	1.00	0.94	0.91
Standard error		0.03	0.05	0.04	0.10	80.0	0.06	0.05	0.09	0.09	0.04	0.07	0.08	0.08	0.07	0.07	0.06	0.08	0.10



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 20

Q.5 To what extent do you agree or disagree with each of the following statements? Summary Table
Base: All respondents

				Statements		
		The home shopping industry needs to be more tightly regulated	It is important that advertising companies that ask for money in advance are checked by an independent regulator before they are allowed to place advertisements	I am concerned about internet fraud when I shop online	I am concerned about the security of purchasing from TV shopping channels	I feel much more comfortable responding to advertisements from a National newspaper than to advertisements from a magazine or online
Unweighted base		1001	1001	1001	1001	1001
Weighted base		1001	1001	1001	1001	1001
NET: Agree		741 74%	891 89%	737 74%	561 56%	406 41%
Agree strongly	(+2)	326 33%	629 63%	399 40%	255 25%	120 12%
Agree	(+1)	415 41%	262 26%	337 34%	306 31%	286 29%
Disagree	(-1)	138 14%	50 5%	102 10%	215 21%	379 38%
Disagree strongly	(-2)	21 2%	32 3%	55 5%	87 9%	132 13%
NET: Disagree		159 16%	81 8%	157 16%	301 30%	511 51%
Don't know		101 10%	29 3%	107 11%	138 14%	84 8%
Mean		0.98	1.45	1.03	0.50	-0.13
Standard deviation		1.09	0.97	1.21	1.39	1.35
Standard error		0.04	0.03	0.04	0.05	0.04



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 21

Q.5 To what extent do you agree or disagree with each of the following statements? The home shopping industry needs to be more tightly regulated

Base: All respondents

			Gei	nder			Ą	ge				Social	Grade				Region		
		_Total_	Male	_Female_	18-24	25-34	35-44	45-54	_55-64_	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Agree		741 74%	360 73%	380 75%	93 78%	119 74%	134 71%	130 77%	115 77%	148 71%	190 70%	201 69%	179 85%	171 74%	185 73%	207 79%	184 73%	107 74%	58 67%
Agree strongly	(+2)	326 33%	155 32%	171 34%	27 22%	49 30%	56 30%	65 38%	55 36%	75 36%	76 28%	87 30%	80 38%	83 36%	78 31%	86 33%	87 35%	56 39%	18 21%
Agree	(+1)	415 41%	206 42%	209 41%	67 56%	70 44%	78 41%	65 38%	61 40%	73 35%	114 42%	115 39%	99 47%	87 38%	107 42%	121 46%	96 38%	50 35%	40 46%
Disagree	(-1)	138 14%	67 14%	72 14%	22 18%	20 12%	37 19%	26 15%	13 9%	21 10%	41 15%	55 19%	15 7%	26 11%	37 15%	26 10%	38 15%	19 13%	19 21%
Disagree strongly	(-2)	21 2%	9 2%	12 2%	2 2%	4 2%	4 2%	1	4 3%	7 3%	2 1%	13 4%	-	6 3%	5 2%	7 3%	3 1%	5 3%	1 2%
NET: Disagree		159 16%	76 16%	83 16%	24 20%	24 15%	40 21%	27 16%	17 11%	28 13%	44 16%	68 23%	15 7%	32 14%	42 17%	34 13%	40 16%	23 16%	20 23%
Don't know		101 10%	54 11%	47 9%	3 2%	18 11%	16 8%	13 8%	18 12%	34 16%	36 13%	21 7%	16 8%	27 12%	28 11%	23 9%	27 11%	14 10%	9 10%
Mean		0.98	0.98	0.98	0.80	0.98	0.84	1.07	1.13	1.07	0.94	0.77	1.25	1.07	0.95	1.05	1.02	1.04	0.71
Standard deviation		1.09	1.08	1.10	1.05	1.07	1.16	1.06	1.03	1.12	1.06	1.23	0.82	1.09	1.10	1.04	1.08	1.16	1.13
Standard error		0.04	0.05	0.05	0.12	0.11	0.10	0.07	0.08	0.08	0.06	0.09	0.07	0.07	0.07	0.07	0.07	0.10	0.13



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 22

Q.5 To what extent do you agree or disagree with each of the following statements?
It is important that advertising companies that ask for money in advance are checked by an independent regulator before they are allowed to place advertisements Base: All respondents

			Ger	nder			Ąç	ge				Social	Grade				Region		
		_Total_	Male_	_Female_	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Agree		891 89%	436 89%	455 89%	108 90%	150 94%	168 88%	156 92%	136 91%	173 82%	247 91%	262 90%	189 90%	193 84%	227 89%	239 91%	216 86%	129 89%	80 92%
Agree strongly	(+2)	629 63%	296 60%	333 65%	63 52%	100 63%	107 56%	121 71%	109 73%	129 62%	168 62%	197 68%	131 62%	133 58%	164 64%	158 60%	149 59%	100 69%	58 67%
Agree	(+1)	262 26%	140 28%	122 24%	45 38%	50 31%	61 32%	36 21%	27 18%	44 21%	78 29%	65 22%	58 28%	60 26%	63 25%	81 31%	67 27%	29 20%	22 25%
Disagree	(-1)	50 5%	24 5%	25 5%	9 7%	2 2%	13 7%	3 2%	7 4%	15 7%	11 4%	19 6%	3 1%	17 7%	16 6%	12 4%	12 5%	5 4%	4 5%
Disagree strongly	(-2)	32 3%	14 3%	18 4%	- -	7 4%	4 2%	5 3%	4 2%	12 6%	4 1%	8 3%	11 5%	10 4%	6 2%	8 3%	11 4%	5 4%	1 2%
NET: Disagree		81 8%	38 8%	43 8%	9 7%	9 6%	17 9%	9 5%	10 7%	27 13%	15 5%	26 9%	14 7%	27 12%	23 9%	19 7%	23 9%	11 7%	6 7%
Don't know		29 3%	17 3%	12 2%	3 3%	1 1%	6 3%	6 3%	4 3%	10 5%	9 3%	2 1%	8 4%	10 4%	5 2%	6 2%	12 5%	5 3%	1 1%
Mean		1.45	1.44	1.46	1.39	1.48	1.37	1.60	1.58	1.31	1.52	1.48	1.46	1.32	1.45	1.43	1.38	1.53	1.52
Standard deviation		0.97	0.95	0.99	0.84	0.92	0.96	0.86	0.91	1.19	0.82	0.98	0.99	1.10	0.97	0.93	1.05	0.97	0.87
Standard error		0.03	0.05	0.04	0.09	0.09	0.08	0.06	0.07	0.08	0.04	0.07	0.08	0.06	0.06	0.06	0.07	0.08	0.09



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 23

Q.5 To what extent do you agree or disagree with each of the following statements?

I am concerned about internet fraud when I shop online

Base: All respondents

			Ger	nder	Age         18-24       25-34       35-44       45-54       55-64       65+					Social	Grade				Region				
		_Total_	Male	_Female_	18-24	25-34	35-44	45-54	_55-64_	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Agree		737 74%	368 75%	369 72%							211 78%	221 76%	164 78%	141 61%	180 71%	199 75%	182 72%	108 75%	68 78%
Agree strongly	(+2)	399 40%	191 39%	209 41%							100 37%	107 37%	98 47%	94 41%	90 36%	108 41%	112 45%	54 38%	34 39%
Agree	(+1)	337 34%	177 36%	160 31%							111 41%	113 39%	66 31%	47 20%	90 35%	90 34%	70 28%	54 38%	33 38%
Disagree	(-1)	102 10%	40 8%	62 12%							34 13%	33 11%	13 6%	22 10%	22 9%	35 13%	22 9%	14 9%	9 11%
Disagree strongly	(-2)	55 5%	31 6%	24 5%	7 6%				7 4%		9 3%	9 3%	17 8%	20 9%	16 6%	10 4%	18 7%	8 5%	3 3%
NET: Disagree		157 16%	71 14%	86 17%							43 16%	42 15%	30 14%	42 18%	38 15%	45 17%	40 16%	21 15%	12 14%
Don't know		107 11%	52 11%	56 11%	2 2%	3 2%	5 3%	7 4%	20 13%	70 33%	16 6%	28 10%	17 8%	47 20%	36 14%	21 8%	29 12%	15 10%	7 8%
Mean		1.03	1.04	1.03	0.90	1.18	1.00	1.24	1.22	0.61	1.02	1.05	1.11	0.95	0.99	1.03	1.07	1.03	1.08
Standard deviation		1.21	1.20	1.22	1.12	0.99	1.16	1.04	1.14	1.62	1.12	1.11	1.25	1.41	1.22	1.18	1.28	1.18	1.11
Standard error		0.04	0.06	0.06	0.12	0.10	0.10	0.07	0.09	0.12	0.06	0.08	0.10	0.09	0.08	0.08	0.09	0.10	0.13



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 24
Q.5 To what extent do you agree or disagree with each of the following statements?
I am concerned about the security of purchasing from TV shopping channels
Base: All respondents

			Ger	nder	Age						Social	Grade				Region			
		<u>Total</u>	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	<u>C2</u>	<u>DE</u>	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Agree		561 56%	266 54%	295 58%	82 68%	102 64%	100 53%	96 57%	91 61%	89 43%	150 55%	180 62%	123 58%	109 47%	138 54%	154 58%	136 54%	84 58%	48 56%
Agree strongly	(+2)	255 25%	120 24%	135 27%	32 27%	36 23%	38 20%	50 29%	47 31%	52 25%	67 25%	72 25%	55 26%	61 26%	64 25%	69 26%	65 26%	42 29%	15 17%
Agree	(+1)	306 31%	146 30%	160 31%	50 42%	66 41%	62 32%	46 27%	45 30%	38 18%	83 31%	108 37%	68 32%	48 21%	74 29%	85 32%	72 29%	42 29%	33 38%
Disagree	(-1)	215 21%	108 22%	107 21%	25 21%	38 24%	55 29%	37 22%	25 17%	35 17%	63 23%	57 20%	46 22%	48 21%	50 19%	64 24%	60 24%	28 19%	13 15%
Disagree strongly	(-2)	87 9%	44 9%	43 8%	9 8%	9 5%	18 9%	17 10%	11 7%	23 11%	18 7%	24 8%	17 8%	27 12%	21 8%	21 8%	25 10%	9 6%	10 11%
NET: Disagree		301 30%	152 31%	150 29%	35 29%	46 29%	72 38%	54 32%	36 24%	58 28%	81 30%	82 28%	63 30%	75 33%	71 28%	86 32%	85 34%	37 25%	23 27%
Don't know		138 14%	73 15%	66 13%	4 3%	12 8%	18 9%	20 12%	23 15%	62 30%	39 14%	29 10%	25 12%	46 20%	45 18%	25 9%	30 12%	23 16%	15 18%
Mean		0.50	0.46	0.53	0.60	0.56	0.28	0.50	0.72	0.40	0.51	0.56	0.53	0.36	0.53	0.48	0.41	0.67	0.42
Standard deviation		1.39	1.40	1.39	1.31	1.27	1.38	1.45	1.37	1.54	1.36	1.34	1.38	1.52	1.40	1.38	1.44	1.36	1.38
Standard error		0.05	0.07	0.06	0.15	0.13	0.12	0.10	0.11	0.11	0.08	0.10	0.12	0.10	0.10	0.09	0.10	0.13	0.16



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 25

Q.5 To what extent do you agree or disagree with each of the following statements?

I feel much more comfortable responding to advertisements from a National newspaper than to advertisements from a magazine or online Base: All respondents

			Ger	nder			Ą	ge				Social	Grade				Region		
		_Total_	Male	_Female_	18-24	25-34	35-44	45-54	55-64	65+	AB	C1	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base		1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base		1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
NET: Agree		406 41%	214 44%	192 38%	64 53%	68 43%	69 36%	57 33%	62 41%	86 41%	108 40%	121 42%	85 41%	91 39%	111 44%	99 37%	101 40%	58 41%	37 42%
Agree strongly	(+2)	120 12%	63 13%	57 11%	19 16%	20 12%	17 9%	16 9%	20 13%	29 14%	29 11%	36 12%	26 13%	30 13%	31 12%	32 12%	32 13%	16 11%	10 11%
Agree	(+1)	286 29%	151 31%	135 26%	45 37%	49 30%	52 27%	41 24%	43 28%	57 27%	80 29%	86 30%	59 28%	61 27%	81 32%	67 25%	69 27%	43 30%	27 31%
Disagree	(-1)	379 38%	171 35%	208 41%	36 30%	63 39%	91 48%	74 43%	55 37%	61 29%	113 42%	106 36%	84 40%	76 33%	93 36%	107 40%	88 35%	58 40%	33 38%
Disagree strongly	(-2)	132 13%	62 13%	70 14%	19 16%	17 11%	16 8%	26 15%	21 14%	34 16%	26 9%	38 13%	25 12%	43 19%	29 12%	40 15%	36 14%	15 10%	13 15%
NET: Disagree		511 51%	233 48%	278 55%	55 45%	80 50%	107 56%	100 59%	76 50%	95 45%	139 51%	144 50%	109 52%	119 52%	122 48%	146 55%	124 49%	73 51%	46 53%
Don't know		84 8%	44 9%	40 8%	2 2%	12 8%	15 8%	13 8%	12 8%	29 14%	23 9%	25 9%	15 7%	20 9%	21 8%	19 7%	27 11%	13 9%	4 5%
Mean		-0.13	-0.04	-0.21	0.08	-0.06	-0.21	-0.34	-0.11	-0.07	-0.11	-0.10	-0.12	-0.20	-0.04	-0.22	-0.12	-0.11	-0.15
Standard deviation		1.35	1.36	1.33	1.40	1.32	1.24	1.30	1.37	1.43	1.29	1.35	1.34	1.42	1.33	1.35	1.38	1.31	1.35
Standard error		0.04	0.07	0.06	0.15	0.13	0.11	0.09	0.11	0.10	0.07	0.10	0.11	0.09	0.09	0.09	0.09	0.12	0.15



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 26

Q.6 Have you ever had a bad experience (such as goods not arriving or being damaged) when ordering goods in response to advertising through any of the following?
Base: All respondents

		Ge	nder			Ą	ge				Social (	Grade				Region		
	_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base	1001	457	544	83	106	143	230	179	260	346	193	156	306	268	259	246	140	88
Weighted base	1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
Internet shopping sites																		
Yes	145	76	68	28	49	34	20	9	5	51	55	24	14	35	38	36	23	12
	14%	16%	13%	23%	30%	18%	12%	6%	2%	19%	19%	12%	6%	14%	14%	15%	16%	14%
No	752	364	388	86	106	154	139	123	144	205	200	162	185	180	202	188	111	71
	75%	74%	76%	72%	66%	81%	81%	82%	68%	76%	69%	77%	80%	71%	76%	75%	77%	82%
Not applicable	105	50	54	6	6	2	12	18	61	14	35	24	31	40	24	27	11	3
	10%	10%	11%	5%	3%	1%	7%	12%	29%	5%	12%	11%	14%	16%	9%	11%	8%	4%
Catalogues arriving through th	e post																	
Yes	78	44	34	8	16	18	10	11	16	19	25	13	22	20	23	18	14	3
	8%	9%	7%	7%	10%	9%	6%	7%	8%	7%	9%	6%	9%	8%	9%	7%	10%	4%
No	832	399	433	101	134	162	143	127	165	228	240	177	187	210	209	208	122	81
	83%	81%	85%	84%	83%	85%	84%	85%	79%	84%	83%	84%	81%	83%	79%	83%	85%	94%
Not applicable	91	48	43	12	11	10	17	13	29	24	25	20	22	24	31	25	8	2
	9%	10%	8%	10%	7%	5%	10%	8%	14%	9%	9%	10%	10%	10%	12%	10%	6%	3%
Magazine advertisements																		
Yes	25 2%	11 2%	14 3%	1 1%	11 7%	4 2%	5 3%	1 *	3 2%	7 2%	6 2%	8 4%	4 2%	12 5%	3 1%	7 3%	2 1%	1 1%
No	850	418	432	105	136	166	141	130	172	229	246	179	197	211	224	210	127	79
	85%	85%	85%	88%	85%	87%	83%	86%	82%	85%	85%	85%	85%	83%	85%	84%	88%	91%
Not applicable	126	62	64	14	13	20	24	20	34	35	38	23	30	32	37	34	16	7
	13%	13%	13%	11%	8%	11%	14%	13%	16%	13%	13%	11%	13%	13%	14%	14%	11%	8%



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 26

Absolutes/col percents

Q.6 Have you ever had a bad experience (such as goods not arriving or being damaged) when ordering goods in response to advertising through any of the following?
Base: All respondents

		Ger	nder			Ag	je				Social (	Grade				Region		
														South	Mid-	North Eng-	Wales & South	Scot-
	_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	C2	DE	East	lands	land	West	land
Weighted base	1001	491	510	120	160	190	170	150	210	270	290	210	230	254	264	251	144	87
Advertisements in National Ne	wspapers	(includin	g all their	suppleme	ents and a	any catalo	gues whi	ch come v	with them	1								
Yes	26 3%	18 4%	8 2%	4 3%	2 1%	5 3%	3 2%	6 4%	6 3%	8 3%	10 3%	4 2%	5 2%	9 3%	5 2%	10 4%	1 *	1 2%
No	842 84%	411 84%	431 84%	101 84%	140 87%	164 86%	144 84%	124 83%	170 81%	227 84%	241 83%	180 86%	194 84%	217 85%	218 82%	208 83%	122 85%	77 89%
Not applicable	133 13%	61 12%	72 14%	15 13%	18 11%	22 11%	23 14%	20 13%	34 16%	35 13%	39 14%	26 12%	32 14%	29 11%	41 16%	33 13%	21 15%	8 10%
TV Shopping Channels																		
Yes	23 2%	9 2%	14 3%	1 1%	7 4%	2 1%	8 5%	2 2%	3 1%	4 2%	6 2%	8 4%	6 2%	5 2%	7 3%	5 2%	5 3%	1 1%
No	820 82%	402 82%	418 82%	105 88%	138 86%	161 85%	139 82%	121 81%	154 74%	222 82%	239 82%	169 81%	189 82%	200 78%	213 80%	210 84%	119 83%	78 90%
Not applicable	158 16%	79 16%	79 15%	14 12%	15 9%	27 14%	22 13%	26 18%	53 25%	44 16%	45 16%	33 16%	35 15%	50 20%	44 17%	36 14%	20 14%	8 9%



# Shopping Survey CATI Fieldwork: October 15th-17th 2010

Table 27

Q.7 Please provide details of your experience...?

**Summary Table** 

Base: All respondents who have ever had a bad experience with each

			Source		
	Internet shopping sites	Catalogues arriving through the post	Magazine advertisements	Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)	TV Shopping Channels
Unweighted base	122	76	23	27	23
Weighted base	145	78	25	26	23
Goods not arriving on time/ late	19 13%	10 12%	* 2%	* 2%	1 5%
Goods never arriving	35 24%	17 22%	7 26%	9 33%	3 11%
Goods arriving damaged/ damaged in transit	49 34%	23 29%	4 16%	8 31%	8 33%
Item not matching the description	12 8%	3 4%	1 2%	-	-
Poor quality item/ faulty item	10 7%	6 8%	4 16%	3 12%	4 16%
Wrong items delivered	9 6%	10 12%	1 3%	1 2%	4 18%
Still awaiting delivery of item	-	-	<del>-</del> -	1 3%	-
Missing items/ incomplete package	3 2%	5 6%	-	1 3%	-
Said it was delivered but I never recieved it	-	3 4%	<del>-</del> -	-	-
Company went into liquidation/ bust - lost money	-	1 1%	3 11%	<del>-</del>	1 5%
Incorrect pricing	3 2%	2 3%	-	1 5%	-



# Shopping Survey CATI Fieldwork: October 15th-17th 2010

Table 27

Q.7 Please provide details of your experience...?

**Summary Table** 

Base: All respondents who have ever had a bad experience with each

			Source		
	Internet shopping sites	Catalogues arriving through the post	Magazine advertisements	Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)	TV Shopping Channels
Weighted base	145	78	25	26	23
Fraud/ payed for something not ordered/ conned/ done out of money	9 7%	3 3%	5 20%	1 4%	1 4%
Charged for something that failed to arrive	5 4%	1 2%	2 7%	2 7%	* 2%
Any mentions of poor delivery/ items going to wrong address/ not left where they should	5 3%	10 13%	- -	- -	-
Damaged packaging/ poor packing	1 1%	3 4%		1 5%	- -
Any negative mentions of resolving the problem	13 9%	7 8%	1 5%	1 2%	2 9%
Item was replaced/ rectified/ problem resolved	21 14%	15 19%	2 10%	1 3%	4 18%
Other	5 4%	7 9%	* 2%	1 3%	6 26%
Don't know	8 6%	6 8%	2 8%	2 7%	3 14%



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 28

Q.7 Please provide details of your experience...?

Internet shopping sites
Base: All respondents who have ever had a bad experience with each

		<u>Gender</u>				A	ge				Social (	Grade				Region		
	_Total	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base	122	61	61	18	30	26	29	12	7	60	30	14	18	29	30	31	20	12
Weighted base	145	76	68	28	49	34	20	9	5	51	55	24	14	35	38	36	23	12
Goods arriving damaged/ damaged in transit	49 34%	24 31%	25 36%	14 52%	21 42%	8 25%	4 21%	1 6%	1 11%	18 34%	19 35%	8 33%	4 25%	11 31%	13 33%	8 21%	12 53%	5 44%
Goods never arriving	35 24%	17 23%	18 26%	6 21%	11 23%	11 33%	3 17%	2 18%	2 30%	15 29%	12 21%	7 29%	2 11%	6 18%	11 30%	9 25%	7 32%	1 9%
Item was replaced/ rectified/ problem resolved	21 14%	7 10%	13 19%	-	7 14%	7 21%	5 25%	2 16%	-	12 23%	2 4%	5 23%	1 7%	3 9%	7 19%	2 6%	6 28%	1 9%
Goods not arriving on time/ late	19 13%	12 16%	6 9%	4 14%	5 10%	6 17%	3 17%	1 6%	1 14%	8 15%	9 16%	-	2 16%	3 10%	3 8%	7 20%	3 12%	3 20%
Any negative mentions of resolving the problem	13 9%	10 13%	3 5%	5 19%	1 2%	1 3%	4 20%	-	2 31%	4 7%	7 12%	1 4%	2 13%	6 16%	3 9%	3 9%	1 5%	-
Item not matching the description	12 8%	3 4%	9 14%	3 11%	5 9%	1 4%	2 12%	1 7%	-	3 6%	3 5%	6 25%	* 3%	3 8%	8 22%	1 2%	* 2%	-
Poor quality item/ faulty item	10 7%	5 6%	5 8%	3 11%	2 4%	5 14%	-	-	- -	3 7%	5 8%	2 9%	-	2 5%	5 13%	2 4%	2 7%	-
Fraud/ payed for something not ordered/ conned/ done out of money	9 7%	7 10%	2 3%	-	5 11%	1 3%	2 12%	-	1 15%	2 3%	4 8%	2 9%	1 8%	3 9%	3 8%	3 9%	-	-
Wrong items delivered	9 6%	5 7%	3 5%	1 4%	3 5%	3 10%	* 2%	1 14%	-	3 6%	4 7%	-	2 14%	4 11%	* 1%	2 4%	1 4%	2 17%
Charged for something that failed to arrive	5 4%	3 4%	2 3%	-	1 2%	2 7%	2 11%	-	- -	3 6%	1 2%	-	1 8%	1 2%	1 2%	1 4%	1 6%	1 9%
Any mentions of poor delivery/ items going to wrong address/ not left where they should	5 3%	3 4%	2 3%	-	3 7%	1 3%	1 3%	-	-	2 3%	2 4%	-	1 7%	1 2%	1 2%	2 6%	-	1 9%
Incorrect pricing	3 2%	3 4%	-	1 4%	1 2%	1 3%	-	-	-	2 5%	-	-	1 8%	1 3%	-	1 3%	-	1 10%



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 28

Q.7 Please provide details of your experience...?

Internet shopping sites
Base: All respondents who have ever had a bad experience with each

		Ge	nder			Αç	ge				Social (	Grade				Region		
	_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Weighted base	145	76	68	28	49	34	20	9	5	51	55	24	14	35	38	36	23	12
Missing items/ incomplete package	3 2%	-	3 5%	-	2 5%	1 3%	-	-	- -	2 3%	2 3%	-	-	2 5%	-	1 2%	1 4%	-
Damaged packaging/ poor packing	1 1%	-	1 2%	-	1 2%	-	* 2%	-	-	1 3%	-	-	-	-	-	1 4%	-	-
Other	5 4%	2 3%	3 5%	-	-	2 6%	2 8%	-	1 30%	3 6%	-	-	2 16%	3 10%	-	1 3%	1 2%	-
Don't know	8 6%	6 8%	2 3%	-	2 4%	-	2 8%	5 49%	-	2 4%	2 3%	2 9%	2 15%	* 1%	1 2%	4 12%	1 3%	2 14%



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 29

Q.7 Please provide details of your experience...?

Catalogues arriving through the post
Base: All respondents who have ever had a bad experience with each

		Ge	nder			A	ge				Social (	Grade				Region		
	_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base	76	39	37	5	10	13	15	13	20	23	16	9	28	20	23	19	11	3
Weighted base	78	44	34	8	16	18	10	11	16	19	25	13	22	20	23	18	14	3
Goods arriving damaged/ damaged in transit	23 29%	15 35%	7 21%	4 52%	5 30%	2 11%	5 48%	2 23%	5 28%	3 18%	11 42%	3 22%	6 27%	5 24%	9 37%	4 24%	4 27%	1 38%
Goods never arriving	17 22%	9 21%	8 24%	-	7 41%	4 22%	1 12%	3 27%	3 18%	4 24%	9 35%	-	4 19%	4 18%	4 17%	5 25%	5 38%	-
Item was replaced/ rectified/ problem resolved	15 19%	12 26%	4 11%	-	5 29%	3 15%	2 21%	2 18%	4 24%	3 15%	7 26%	3 26%	3 12%	3 16%	4 16%	2 12%	6 45%	-
Any mentions of poor delivery/ items going to wrong address/ not left where they should	10 13%	6 15%	4 11%	2 21%	4 25%	4 22%	1 7%	-	-	3 14%	4 17%	2 13%	2 8%	-	3 11%	2 8%	5 38%	1 22%
Wrong items delivered	10 12%	4 9%	5 16%	-	2 13%	5 29%	* 4%	2 20%	-	1 8%	3 13%	4 31%	1 4%	4 21%	2 9%	3 18%	-	-
Goods not arriving on time/ late	10 12%	7 16%	3 8%	-	4 23%	2 12%	2 17%	-	2 13%	1 5%	2 9%	3 24%	3 15%	4 18%	2 9%	3 15%	1 8%	-
Any negative mentions of resolving the problem	7 8%	4 8%	3 9%	2 26%	2 9%	3 18%	-	-	-	-	4 16%	2 12%	1 5%	4 21%	1 4%	-	2 11%	-
Poor quality item/ faulty item	6 8%	3 7%	3 10%	-	-	1 8%	2 15%	1 12%	2 13%	2 13%	1 4%	-	3 13%	1 5%	1 3%	2 8%	3 22%	-
Missing items/ incomplete package	5 6%	2 5%	3 8%	-	3 17%	-	1 12%	1 9%	-	-	3 11%	-	2 9%	1 5%	2 7%	-	1 7%	1 38%
Item not matching the description	3 4%	1 3%	2 6%	1 12%	-	1 8%	1 11%	-	-	2 12%	1 4%	-	-	-	1 4%	-	2 17%	-
Damaged packaging/ poor packing	3 4%	2 4%	1 3%	-	-	1 5%	-	1 6%	1 8%	-	-	1 10%	2 7%	- -	1 4%	1 3%	1 9%	-
Said it was delivered but I never recieved it	3 4%	-	3 8%	-	-	1 6%	* 5%	-	1 8%	* 3%	1 5%	-	1 5%	* 2%	2 10%	-	-	- -



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 29

Q.7 Please provide details of your experience...?

Catalogues arriving through the post
Base: All respondents who have ever had a bad experience with each

		Ge	nder			A	ge				Social (	Grade				Region		
	_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Weighted base	78	44	34	8	16	18	10	11	16	19	25	13	22	20	23	18	14	3
Fraud/ payed for something not ordered/ conned/ done out of money	3 3%	2 5%	* 1%	-	-	1 8%	-	* 4%	1 5%	2 10%	-	-	1 4%	1 4%	* 2%	-	1 10%	-
Incorrect pricing	2 3%	-	2 6%	-	-	2 12%	-	-	-	- -	2 8%	-	-	2 11%	-	-	-	-
Charged for something that failed to arrive	1 2%	1 3%	-	-	-	-	-	- -	1 8%	- -	-	1 10%	-	1 6%	-	-	-	-
Company went into liquidation/ bust - lost money	1 1%	-	1 3%	-	1 7%	-	-	-	- -	1 6%	-	-	-	<del>-</del> -	<del>-</del> -	<del>-</del> -	1 8%	-
Other	7 9%	4 10%	3 7%	2 26%	1 6%	1 6%	1 9%	1 10%	1 4%	* 2%	2 8%	1 8%	3 15%	3 14%	3 13%	1 6%	-	-
Don't know	6 8%	3 7%	3 9%	1 15%	-	2 13%	-	1 12%	1 9%	2 11%	-	1 8%	3 15%	1 7%	2 8%	2 10%	-	1 40%



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 30

Q.7 Please provide details of your experience...?

Magazine advertisements
Base: All respondents who have ever had a bad experience with each

		Ge	nder			A	ge				Social (	Grade				Region		
	_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	C1	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base	23	11	12	1	6	3	7	1	5	8	4	5	6	11	3	5	2	2
Weighted base	25	11	14	1	11	4	5	1	3	7	6	8	4	12	3	7	2	1
Goods never arriving	7 26%	6 51%	1 7%	1 100%	2 19%	1 26%	2 34%	- -	1 22%	3 39%	2 34%	1 14%	1 20%	3 25%	-	3 46%	-	1 50%
Fraud/ payed for something not ordered/ conned/ done out of money	5 20%	1 13%	4 26%	-	4 35%	-	1 13%	-	1 21%	1 10%	2 28%	2 25%	1 19%	4 31%	1 19%	1 11%	-	-
Goods arriving damaged/ damaged in transit	4 16%	2 22%	2 12%	-	2 15%	-	2 46%	-	-	-	2 28%	2 28%	-	4 33%	-	-	-	-
Poor quality item/ faulty item	4 16%	1 12%	3 18%	-	1 12%	2 48%	-	-	1 19%	1 20%	-	2 23%	1 17%	1 6%	-	2 28%	1 73%	-
Company went into liquidation/ bust - lost money	3 11%	3 25%	-	-	2 19%	-	-	1 100%	-	1 9%	2 34%	-	-	1 5%	-	2 30%	-	-
Item was replaced/ rectified/ problem resolved	2 10%	1 7%	2 12%	-	2 15%	-	-	-	1 22%	-	2 28%	-	1 19%	2 20%	-	-	-	-
Charged for something that failed to arrive	2 7%	-	2 12%	-	-	1 26%	1 13%	- -	-	1 15%	1 11%	-	-	-	1 20%	1 15%	-	-
Any negative mentions of resolving the problem	1 5%	1 11%	-	-	-	-	1 23%	-	-	-	-	1 14%	-	1 10%	-	-	-	<del>-</del> -
Wrong items delivered	1 3%	1 7%	-	-	-	-	-	-	1 22%	-	-	-	1 19%	1 6%	-	-	-	-
Item not matching the description	1 2%	-	1 4%	-	-	-	-	- -	1 16%	-	-	-	1 14%	-	-	-	-	1 50%
Goods not arriving on time/ late	* 2%	-	* 4%	-	-	-	* 10%	-	-	* 7%	-	-	-	-	-	-	* 27%	-
Other	* 2%	-	* 3%	-	-	-	* 9%	-	-	-	-	-	* 11%	* 4%	-	-	-	- -



**Prepared by ComRes** 

# Shopping Survey CATI Fieldwork: October 15th-17th 2010

Table 30

Q.7 Please provide details of your experience...?

Magazine advertisements

Base: All respondents who have ever had a bad experience with each

		Ge	nder			A	ge				Social	Grade				Region		
	<u>Total</u>	Male	<u>Female</u>	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Weighted base	25	11	14	1	11	4	5	1	3	7	6	8	4	12	3	7	2	1
Don't know	2 8%	-	2 14%	-	2 19%	-	-	-	-	-	-	2 24%	-	-	2 61%	-	-	-



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 31

Q.7 Please provide details of your experience...?

Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)
Base: All respondents who have ever had a bad experience with each

		Gei	nder			Ag	ge				Social (	Grade				Region		
	_Total_	Male	_Female_	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>	C2	DE_	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Unweighted base	27	16	11	2	1	4	5	8	7	11	6	3	7	10	4	10	1	2
Weighted base	26	18	8	4	2	5	3	6	6	8	10	4	5	9	5	10	1	1
Goods never arriving	9 33%	7 38%	2 20%	4 100%	2 100%	1 20%	1 18%	1 10%	1 12%	2 29%	6 59%	-	1 13%	1 7%	2 33%	5 47%	1 100%	1 48%
Goods arriving damaged/ damaged in transit	8 31%	7 37%	1 18%	-	-	3 59%	2 52%	1 23%	2 33%	3 36%	3 27%	2 46%	1 17%	5 57%	3 46%	1 7%	-	-
Poor quality item/ faulty item	3 12%	2 11%	1 15%	-	-	-	1 17%	-	3 43%	1 7%	1 14%	-	1 26%	3 30%	-	1 6%	-	-
Charged for something that failed to arrive	2 7%	-	2 21%	-	-	-	-	1 16%	1 12%	1 9%	-	1 25%	-	- -	- -	1 10%	1 100%	- -
Incorrect pricing	1 5%	1 7%	-	-	-	-	1 38%	-	- -	- -	1 14%	- -	-	1 16%	- -	-	-	-
Damaged packaging/ poor packing	1 5%	1 7%	-	-	-	-	-	-	1 21%	-	1 13%	-	-	1 15%	-	-	-	-
Fraud/ payed for something not ordered/ conned/ done out of money	1 4%	1 6%	-	-	-	-	-	1 18%	-	-	-	1 28%	-	-	1 21%	-	-	-
Still awaiting delivery of item	1 3%	1 4%	-	-	-	-	-	1 12%	- -	-	-	-	1 15%	-	-	1 7%	-	-
Missing items/ incomplete package	1 3%	-	1 8%	-	-	-	-	1 11%	- -	1 9%	-	-	-	-	-	-	-	1 52%
Item was replaced/ rectified/ problem resolved	1 3%	-	1 8%	-	-	-	-	1 11%	-	1 9%	-	-	-	-	-	-	-	1 52%
Any negative mentions of resolving the problem	1 2%	1 3%	- -	- -	-	- -	1 18%	-	-	-	- -	-	1 13%	-	-	- -	-	1 48%
Wrong items delivered	1 2%	-	1 8%	-	-	-	-	-	1 10%	-	-	-	1 13%	1 7%	-	-	-	-



#### Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 31

Absolutes/col percents

Q.7 Please provide details of your experience...?

Advertisements in National Newspapers (including all their supplements and any catalogues which come with them)
Base: All respondents who have ever had a bad experience with each

		Ge	nder	Age							Social	Grade		Region				
	_Total_	Male	Female	18-24	25-34	35-44	45-54	55-64	65+	AB	<u>C1</u>		DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land
Weighted base	26	18	8	4	2	5	3	6	6	8	10	4	5	9	5	10	1	1
Goods not arriving on time/ late	* 2%	-	* 6%	-	-	-	* 13%	-	-	* 6%	-	-	-	* 5%	-	-	-	-
Other	1 3%	-	1 8%	-	-	-	-	1 11%	-	-	-	-	1 14%	- -	-	1 7%	-	-
Don't know	2 7%	1 4%	1 12%	-	-	1 21%	-	-	1 12%	1 13%	-	-	1 15%	-	-	2 17%	-	-



## Shopping Survey CATI Fieldwork : October 15th-17th 2010

Table 32

Q.7 Please provide details of your experience...?

TV Shopping Channels

Base: All respondents who have ever had a bad experience with each

		Ger	nder	Age						Social Grade				Region					
	_Total	Male_	_Female_	18-24	25-34	35-44_	45-54	_55-64_	65+	AB	<u>C1</u>	C2	DE	South East	Mid- lands	North Eng- land	Wales & South West	Scot- land	
Unweighted base	23	10	13	1	5	1	9	3	4	5	4	6	8	4	7	6	5	1	
Weighted base	23	9	14	1	7	2	8	2	3	4	6	8	6	5	7	5	5	1	
Goods arriving damaged/ damaged in transit	8 33%	3 27%	5 37%	-	2 23%	2 100%	2 20%	2 65%	1 44%	1 14%	4 77%	-	3 49%	3 53%	1 16%	-	3 62%	1 100%	
Item was replaced/ rectified/ problem resolved	4 18%	3 36%	1 6%	-	-	-	1 13%	2 68%	1 51%	1 14%	-	1 14%	2 44%	1 21%	1 20%	-	2 33%	-	
Wrong items delivered	4 18%	2 18%	2 17%	-	2 23%	-	2 19%	-	1 30%	1 14%	2 28%	1 13%	1 15%	2 32%	1 11%	2 32%	-	-	
Poor quality item/ faulty item	4 16%	3 29%	1 7%	1 100%	-	-	1 14%	1 35%	1 26%	1 22%	-	1 15%	2 28%	-	1 13%	2 37%	1 16%	-	
Goods never arriving	3 11%	-	3 18%	-	3 36%	-	-	-	-	1 27%	-	1 18%	-	-	1 19%	1 22%	-	-	
Any negative mentions of resolving the problem	2 9%	-	2 15%	<del>-</del> -	1 19%	-	- -	1 32%	-	- -	-	1 18%	1 13%	<del>-</del> -	1 19%	-	-	1 100%	
Company went into liquidation/ bust - lost money	1 5%	1 13%	-	-	-	-	1 14%	-	-	-	-	1 15%	-	-	-	1 23%	-	-	
Goods not arriving on time/ late	1 5%	1 12%	-	-	-	-	1 13%	-	-	-	-	1 14%	-	1 21%	-	-	-	-	
Fraud/ payed for something not ordered/ conned/ done out of money	1 4%	-	1 7%	-	1 14%	-	-	-	-	1 23%	-	-	-	-	1 13%	-	-	-	
Charged for something that failed to arrive	* 2%	-	* 3%	-	-	-	* 6%	- -	-	-	-	-	* 9%	-	-	* 9%	-	- -	
Other	6 26%	-	6 43%	-	2 30%	2 100%	2 19%	-	1 22%	2 50%	2 29%	1 14%	1 21%	-	2 21%	1 22%	3 67%	-	
Don't know	3 14%	1 14%	2 14%	-	2 28%	-	1 16%	-	-	-	1 23%	2 26%	-	1 26%	2 27%	-	-	-	

